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STATE OF NEW HAMPSHIRE

DEPARTMENT OF HEALTH AND HUMAN SERVICES

129 PLEASANT STREET, CONCORD, NH 03301
603-271-9559 1-800-852-3345 Ext. 9559
Fax: 603-271-8431 TDD Access: 1-800-735-2964



Nicholas A. Toumpas
Commissioner

José Thier Montero
Director

May 13, 2013

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Health and Human Services, Division of Public Health Services, Bureau of Infectious Disease Control and the Division of Community Based Care Services, Bureau of Drug and Alcohol Services, to enter into an agreement with the Town of Derry (Vendor #177379-B003), 14 Manning Street, Derry, NH 03038, in an amount not to exceed \$302,326.00, to improve regional public health emergency preparedness and substance misuse prevention and related health promotion capacity, to be effective July 1, 2013 or date of Governor and Council approval, whichever is later, through June 30, 2015.

95% FF, 5% GF

Funds are anticipated to be available in SFY 2014 and SFY 2015 upon the availability and continued appropriation of funds in future operating budgets with authority to adjust amounts within the price limitation and amend the related terms of the contract without further approval from Governor and Executive Council.

05-95-90-902510-5171 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF INFECTIOUS DISEASE CONTROL, EMERGENCY PREPAREDNESS

Fiscal Year	Class/Object	Class Title	Job Number	Total Amount
SFY 14	102-500731	Contracts for Prog Svc	90077021	\$51,983.00
SFY 14	102-500731	Contracts for Prog Svc	90077026	\$33,800.00
			Sub-Total	\$85,783.00
SFY 15	102-500731	Contracts for Prog Svc	90077021	\$51,983.00
SFY 15	102-500731	Contracts for Prog Svc	90077026	\$33,800.00
			Sub-Total	\$85,783.00

05-95-49-491510-2988 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF COMMUNITY BASED CARE SERVICES, BUREAU OF DRUG AND ALCOHOL SERVICES, PREVENTION SERVICES

Fiscal Year	Class/Object	Class Title	Job Number	Total Amount
SFY 14	102-500734	Contracts for Prog Svc	95846502	\$65,380.00
SFY 15	102-500734	Contracts for Prog Svc	95846502	\$65,380.00
			Sub-Total	\$130,760.00
			Total	\$302,326.00

EXPLANATION

Funds in this agreement will be used to allow the Town of Derry to align a range of public health and substance misuse prevention and related health promotion activities. The Town of Derry will be one of 13 agencies statewide to host a Regional Public Health Network, which is the organizational structure through which these activities are implemented. Each Public Health Network site serves a defined Public Health Region, with every municipality in the state assigned to a region.

This agreement aligns programs and services within the Department and this contracted partner to increase the effectiveness of services being provided while reducing the administrative burden and, where feasible, costs for both the Department and this partner. To that end, this agreement provides a mechanism for other funds to be directed to Regional Public Health Networks to continue building coordinated regional systems for the delivery of other public health and substance misuse and health promotion services as funding becomes available.

This agreement will build regional capacity in three broad areas: a Regional Public Health Advisory Committee; Regional Public Health Preparedness; and Substance Misuse Prevention and Related Health Promotion services. The Regional Public Health Advisory Committee will engage senior-level leaders from throughout this region to serve in an advisory capacity over the services funded through this agreement. Over time, the Division of Public Health Services and the Bureau of Drug and Alcohol Services expect that the Regional Public Health Advisory Committee will expand this function to other public health and substance misuse prevention and related health promotion services funded by the Department. The long-term goal is for the Regional Public Health Advisory Committee to set regional priorities that are data-driven, evidence-based, responsive to the needs of the region, and to serve in this advisory role over all public health and substance misuse and related health promotion activities occurring in the region.

The Town of Derry will also lead a coordinated effort with regional public health, health care and emergency management partners to develop and exercise regional public health emergency response plans to improve the region's ability to respond to public health emergencies. The Town of Derry will also coordinate a Medical Reserve Corps unit made up of local volunteers who work in emergency medical clinics and shelters. These regional activities are integral to the State's capacity to respond to public health emergencies.

The effectiveness of a regional response structure for public health emergencies was demonstrated during the H1N1 pandemic when the Regional Public Health Networks statewide offered 533 clinics that vaccinated more than 46,000 individuals. Also, during 2011 and 2012 a number of Medical Reserve Corps units statewide provided basic medical support in emergency shelters during tropical storm Irene and "super storm" Sandy.

The Town of Derry will also coordinate substance misuse prevention and related health promotion activities with the primary goal of implementing the three-year regional strategic plan that was developed and completed in June 2012. This strategic plan uses a public health approach that includes Strategic Prevention Framework Model key milestones and products for the evidence-based programs, practices and policies that will be implemented over the course of the agreement. These efforts must strategically target all levels of society; seek to influence personal behaviors, family systems and the environment in which individuals "live, work, learn and play."

According to the 2011 National Survey on Drug Use and Health, New Hampshire ranks third in the nation for youth alcohol use (17.04% of 12 to 17 year olds reporting drinking in the past month), third in the nation for alcohol use among young adults (73.22% of 18 to 25 year olds reporting drinking in the past month)

and sixth in the nation for alcohol use among adults (64.89% of those 26 and older reporting drinking in the past month). In New Hampshire, the rate of alcohol use and binge drinking (having five or more drinks within a couple of hours) among 12 to 20 year olds is significantly higher than the national average.

New Hampshire also ranks high for marijuana use across a wide range of age categories compared to the rest of the nation. According to the 2011 National Survey on Drug Use and Health, the percentage of young people between the ages of 12 and 17 who report marijuana use in the past month is higher in comparison to all of the other U.S. states and territories. Regular marijuana use (at least once in the past 30 days) is reported by 11.35% of 12-17 year olds. The prevalence of marijuana use among 18 to 25 year olds is fifth in the nation, with 27.03% reporting marijuana use in the past month. The rate of regular marijuana use among adults 26 and older is 5.42%, slightly above the U.S. rate of 4.8%.

Finally, prescription drug misuse is at epidemic proportions in New Hampshire where pain reliever abuse among young adults is the tenth highest in the nation (12.31% of 18 to 25 year olds reported non-medical use of pain relievers in the past year). Perhaps the most telling indicator of New Hampshire's epidemic is the steady increase in total drug-related deaths since 2000, with the majority of the increase attributable to prescription drug overdose. The number of drug-related overdose deaths in the state increased substantially between 2002 and 2010, more than doubling from 80 deaths to 174 over the eight-year period. Prescription opioids are the most prevalent drug of abuse leading to death.

Should Governor and Executive Council not authorize this Request, there will be a reduced ability to quickly activate large-scale vaccination clinics and community-based medical clinics; support individuals with medical needs in emergency shelters; and coordinate overall public health response activities in this region. With respect to substance misuse prevention and related health promotion, the regional prevention system that has been addressing these issues would dissolve, causing a further decline of already limited prevention services as this agreement provides for the continuation, coordination and further development of community based prevention services.

The Town of Derry was selected for this project through a competitive bid process. A Request for Proposals was posted on the Department of Health and Human Services' web site from January 15, 2013 through March 4, 2013. In addition, a bidder's conference was held on January 24 that was attended by more than 80 individuals.

Fifteen Letters of Intent were submitted in response to this statewide competitive bid. Fifteen proposals were received, with the Town of Derry being the sole bid to provide these services in this region. This bid was reviewed by two Department of Health and Human Services reviewers who have more than 30 years experience in program administration, emergency planning and substance misuse prevention. The scoring criteria focused on the bidder's capacity to perform the scope of services and alignment of the budget with the required services. The recommendation that this vendor be selected was based on a satisfactory score and agreement among reviewers that the bidder had significant experience and well-qualified staff. The bid-scoring summary is attached.

As referenced in the Request for Proposals, Renewals Section, the Department of Health and Human Services in its sole discretion may decide to offer a two (2) year extension of this competitively procured agreement, contingent upon satisfactory delivery of services, available funding, agreement of the parties and approval of the Governor and Executive Council.

Emergency preparedness services were contracted previously with this agency in SFY 2012 in the amount of \$82,500. This represents an increase of \$3,283 due a new funding formula that included both a base

award plus a population-based allocation. This is the initial agreement with this Contractor for substance misuse prevention and related health promotion services.

The following performance measures will be used to measure the effectiveness of the agreement.

Regional Public Health Advisory Committee

- Representation of at least 70% of the 11 community sectors identified in the CDC Capabilities Standards that participate in the Regional Public Health Advisory Committee.
- Representation of 65% of the six community sectors identified in the Governor's Commission on Alcohol and Drug Abuse Prevention, Intervention, and Treatment's plan that participate in the Regional Public Health Advisory Committee.
- Representation of at least 70% of the 13 healthcare sector partners identified by the Division of Public Health Services that participate in a regional healthcare coalition.
- Documented organizational structure for the Regional Public Health Advisory Committee (e.g. vision or mission statements, organizational charts, by-laws, MOUs, etc.).
- Establish and increase over time, regional connectivity among stakeholders and improved trust among partners via the annual PARTNER Survey.

Substance Misuse Prevention and Related Health Promotion

- Percentage of increase of evidence-based programs, practices and policies adopted by sector.
- Increase in the amount of funds and resources leveraged in the implementation of prevention strategies.
- Number and increase in the diversity of Center for Substance Abuse Prevention categories implemented across Institute of Medicine classifications as outlined in the federal Block Grant Requirements.
- Number of persons served or reached by Institute of Medicine classification.
- Number of key products produced and milestones reached as outline in and reported annually in the Regional Network Annual Report.
- Short-term and intermediate outcomes measured and achieved as outlined in the Regional Prevention System's Logic Model.
- Long-term outcomes measured and achieved as applicable to the region's three-year strategic plan.

Regional Public Health Preparedness

- Score assigned to the region's capacity to dispense medications to the population, based on the Center for Disease Control's Local Technical Assistance Review.
- Score assigned to the region's capacity to activate a community-based medical surge system during emergencies based on the Division of Public Health Services' Regional Annex Technical Assistance Review.
- Number of Medical Reserve Corps volunteers who are deemed eligible to respond to an emergency.
- Percent of requests for deployment during emergencies met by Medical Reserve Corps units.

Area served: Atkinson, Chester, Danville, Derry, Hampstead, Londonderry, Plaistow, Salem, Sandown, and Windham.

Source of Funds is 95% Federal Funds from the U.S. Centers for Disease Control and Prevention and Substance Abuse and Mental Health Services Administration and 5% General Funds.

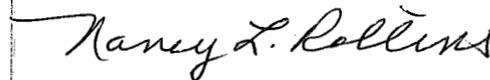
Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council
May 13, 2013
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In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,

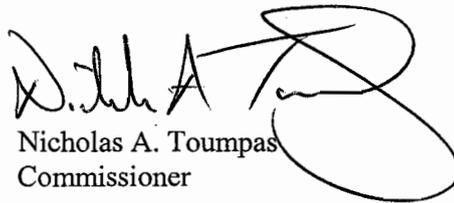


José Thier Montero, MD
Director



Nancy L. Rollins
Associate Commissioner

Approved by:



Nicholas A. Toumpas
Commissioner

JTM/NLR/NT/js

Program Name
 Contract Purpose
 RFP Score Summary

Division of Public Health Services and Division of Community Based Care Services
 Regional Public Health Network Services

	1	2	3	4	5	6	7	8	9	10	11	
RFA/RFP CRITERIA												
Agy Capacity	40	35.50	North Country Health Consortium	Sullivan County	Mid-State Health Center	Cheshire County	Manchester Health Dept.*	City of Nashua, Division of Public Health & Community Services*	Carroll County Coalition for Public Health	Lakes Region Partnership for Public Health	Mary Hitchcock Memorial Hospital dba Dartmouth Hitchcock	Town of Exeter
Program Structure	40	37.00	37.00	32.00	34.00	36.00	38.00	29.00	37.00	37.00	37.00	32.00
Budget & Justification	18	37.50	33.00	34.00	30.00	35.00	36.00	26.00	34.00	38.00	37.00	34.00
Format	2	16.50	17.00	16.00	15.00	16.00	16.00	14.00	17.00	17.00	16.00	17.00
TOTAL POINTS	100	1.50	2.00	2.00	1.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
		91.00	89.00	84.00	80.00	92.00	89.00	71.00	90.00	94.00	92.00	85.00

BUDGET REQUEST																						
Year 01	\$	151,163.00	\$	226,380.00	\$	151,005.00	\$	151,880.00	\$	160,118.00	\$	457,780.00	\$	307,480.00	\$	151,516.00	\$	154,743.00	\$	148,301.00	\$	151,451.00
Year 02	\$	151,163.00	\$	226,380.00	\$	151,005.00	\$	151,880.00	\$	160,118.00	\$	457,780.00	\$	307,480.00	\$	151,516.00	\$	154,743.00	\$	148,301.00	\$	151,451.00
Year 03	\$	302,326.00	\$	452,760.00	\$	302,010.00	\$	303,760.00	\$	320,236.00	\$	915,560.00	\$	614,960.00	\$	303,032.00	\$	309,486.00	\$	296,602.00	\$	302,902.00
TOTAL BUDGET REQUEST	\$	151,163.00	\$	226,380.00	\$	151,005.00	\$	151,880.00	\$	160,118.00	\$	457,780.00	\$	307,480.00	\$	151,516.00	\$	154,743.00	\$	148,301.00	\$	151,451.00
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Name	Job Title	Dept/Agency	Qualifications
Neil Twitchell	Administrator I	Department of Health and Human Services, Division of Public Health Services and Division of Community Based Care Services	This bid was reviewed by two Department of Health and Human Services reviewers who have more than 30 years experience in program administration, emergency planning and substance misuse prevention.
Ann Crawford	Coordinator	Regional	

RFP Reviewers

*Manchester Health Department and City of Nashua, Division of Public Health & Community Services awards include amounts for preparedness that are awarded through sole source. These funds and competitive Public Health Network awards have always been combined into a single contract.

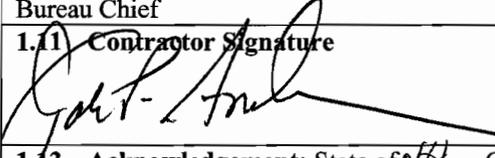
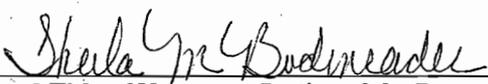
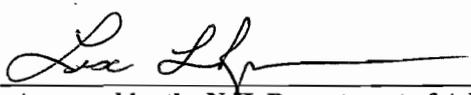
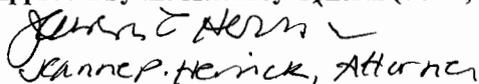
Subject: Regional Public Health Network Services

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.

1.1 State Agency Name NH Department of Health and Human Services Division of Public Health Services		1.2 State Agency Address 29 Hazen Drive Concord, NH 03301-6504	
1.3 Contractor Name Town of Derry, New Hampshire		1.4 Contractor Address 14 Manning Street Derry, NH 03038	
1.5 Contractor Phone Number (603) 845-5539	1.6 Account Number 05-95-90-902510-5171-102-500731, 05-95-49-491510-2988-102-500734	1.7 Completion Date June 30, 2015	1.8 Price Limitation \$302,326.00
1.9 Contracting Officer for State Agency Lisa L. Bujno, MSN, APRN Bureau Chief		1.10 State Agency Telephone Number 603-271-4501	
1.11 Contractor Signature 		1.12 Name and Title of Contractor Signatory John P. Anderson Town Administrator	
1.13 Acknowledgement: State of <u>NH</u> , County of <u>Rockingham</u> On <u>4/15/13</u> before the undersigned officer, personally appeared the person identified in block 1.12, or satisfactorily proven to be the person whose name is signed in block 1.11, and acknowledged that s/he executed this document in the capacity indicated in block 1.12.			
1.13.1 Signature of Notary Public or Justice of the Peace [Seal] 			
1.13.2 Name and Title of Notary or Justice of the Peace SHEILA M. BODENRADER, Notary Public My Commission Expires August 8, 2017			
1.14 State Agency Signature 		1.15 Name and Title of State Agency Signatory Lisa L. Bujno, Bureau Chief	
1.16 Approval by the N.H. Department of Administration, Division of Personnel (if applicable) By: _____ Director, On: _____			
1.17 Approval by the Attorney General (Form, Substance and Execution) By:  Janner P. Herick, Attorney On: <u>27 May 2013</u>			
1.18 Approval by the Governor and Executive Council By: _____ On: _____			

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.
3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, this Agreement, and all obligations of the parties hereunder, shall not become effective until the date the Governor and Executive Council approve this Agreement ("Effective Date").
3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT.
Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.
5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.
5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.
5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.
5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in

no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.
6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. In addition, the Contractor shall comply with all applicable copyright laws.
6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.
6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.
7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.
7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this Agreement. This provision shall survive termination of this Agreement.
7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

8. EVENT OF DEFAULT/REMEDIES.

Contractor Initials: JOM
Date: 4/15/13

8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):

- 8.1.1 failure to perform the Services satisfactorily or on schedule;
- 8.1.2 failure to submit any report required hereunder; and/or
- 8.1.3 failure to perform any other covenant, term or condition of this Agreement.

8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

- 8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;
- 8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
- 8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or
- 8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

9. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.

9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS.

The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written consent of the N.H. Department of Administrative Services. None of the Services shall be subcontracted by the Contractor without the prior written consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:

14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per occurrence; and

14.1.2 fire and extended coverage insurance covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property.

14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than fifteen (15) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to endeavor to provide the Contracting Officer

identified in block 1.9, or his or her successor, no less than ten (10) days prior written notice of cancellation or modification of the policy.

15. WORKERS' COMPENSATION.

15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation").

15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.

17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire.

19. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.

20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

22. SPECIAL PROVISIONS. Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.

23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

NH Department of Health and Human Services

Exhibit A

Scope of Services

Regional Public Health Network Services

**CONTRACT PERIOD: July 1, 2013 or Date of G&C approval, whichever is later,
through June 30, 2015**

CONTRACTOR NAME: Town of Derry, New Hampshire

14 Manning Street

ADDRESS: Derry, NH 03038

Town Administrator: John P. Anderson

TELEPHONE: (603) 432-6100

The Contractor shall:

The contractor, as a recipient of federal and state funds will implement recommendations from the NH Division of Public Health Service's (DPHS) report Creating a Regional Public Health System: Results of an Assessment to Inform the Planning Process to strengthen capacity among public health system partners to deliver essential public health services in a coordinated and effective manner by establishing a Regional Public Health Advisory Committee.

The contractor will implement the 2012 Regional Strategic Plan for Prevention pertaining to communities in their region addressing substance misuse prevention and related health promotion as it aligns with the existing three-year outcome-based strategic prevention plan completed June 2012, located on:
<http://www.dhhs.nh.gov/dcbcs/bdas/prevention.htm>.

The contractor will develop regional public health emergency response capabilities in accordance with the Centers for Disease Control and Prevention's (CDC's) Public Health Preparedness Capabilities: National Standards for State and Local Planning (Capabilities Standards) and as appropriate to the region.

The contractor in selected regions will also implement initiatives that respond to other public health needs as identified in this Exhibit A.

All contractors will ensure the administrative and fiscal capacity to accept and expend funds provided by the DPHS and the Bureau of Drug and Alcohol Services (BDAS) for substance misuse prevention and related health promotion and other public health services as such funding may become available.

To achieve these outcomes, the contractor will conduct the following activities:

1. Regional Public Health Advisory Committee

Develop and/or maintain a Regional Public Health Advisory Committee comprised of representatives from the community sectors identified in Table 1 of the RFP. At a minimum, this entity shall provide an advisory role to the contractor and, as appropriate, subcontractors to assure the delivery of the services funded through this agreement.

The Regional Public Health Advisory Committee should strive to ensure its membership is inclusive of all local agencies that provide public health services beyond those funded under this agreement. The purpose is to facilitate improvements in the delivery of the 10 Essential Public Health Services including preparedness-related

services and continue implementation of the Strategic Prevention Framework (SPF) and substance misuse prevention and related health promotion as appropriate to the region. This is accomplished by establishing regional public health priorities that are based on assessments of community health; advocating for the implementation of programs, practices and policies that are evidence-based to meet improved health outcomes; and advance the coordination of services among partners.

A. Membership

At a minimum, the following entities within the region being served shall be granted full membership rights on the Regional Public Health Advisory Committee.

1. Each municipal and county government
2. Each community hospital
3. Each School Administrative Unit (SAU)
4. Each DPHS-designated community health center
5. Each NH Department of Health and Human Services (DHHS)-designated community mental health center
6. The contractor
7. At least one representative from each of the following community sectors shall also be granted full membership rights: business, cultural and faith-based organizations, social services, housing and sheltering, media, and senior services.
8. Representatives from other sectors or individual entities should be included as determined by the Regional Public Health Advisory Committee.

Responsibilities

Perform an advisory function to include:

1. Collaborate with the contractor to establish annual priorities to strengthen the capabilities within the region to prepare for and respond to public health emergencies and implement substance misuse prevention and related health promotion activities.
 - 1.1. Upon contracting, recruit and convene members to determine a name for the region that is based on geography (ex. Seacoast, North Country) by September 30.
2. Collaborate with regional partners to collect, analyze and disseminate data about the health of the region.
 - 2.1. Disseminate the 2012 NH State and Regional Health Profiles, the Youth Risk Behavior Survey (YRBS) and Behavioral Risk Factor Surveillance Survey (BRFSS) reports, and the forthcoming State Public Health Improvement Plan to public health system partners in the region in order to inform partners of the health status of the region. Disseminate other reports (ex. Weekly Early Event Detection Report) issued by DHHS as appropriate.
 - 2.2. Participate in local community health assessments, prioritizing the Community Benefits Assessment conducted by hospitals as required under RSA 7:32.
 - 2.3. Participate in regional, county and local health needs assessments convened by other agencies.
 - 2.4. Participate in community health improvement planning processes being conducted by other agencies.
3. Liaison with municipal and county government leaders to provide awareness of and, as possible, participation in the Regional Public Health Advisory Committee and its role to coordinate activities regionally.
4. Designate representatives to other local or regional initiatives that address emergency preparedness and response, substance misuse prevention and related health promotion, and other public health services.
5. Develop and maintain policies and procedures related to the Regional Public Health Advisory Committee that include:
 - 5.1. Organizational structure
 - 5.2. Membership
 - 5.3. Leadership roles and structure
 - 5.4. Committee roles and responsibilities
 - 5.5. Decision-making process
 - 5.6. Subcommittees or workgroups
 - 5.7. Documentation and record-keeping

- 5.8. Process for reviewing and revising the policies and procedures
6. Complete the PARTNER survey during the fourth quarter of SFY 2014.
7. The chair of the Regional Public Health Advisory Committee or their designee should be present at site visits conducted by the NH DPHS and BDAS and, to the extent possible, be available for other meetings as requested.

2. Substance Misuse Prevention and Related Health Promotion

- a. Ensure oversight to carry out the regional three-year strategic plan (available at: <http://www.dhhs.nh.gov/dcbcs/bdas/prevention.htm>) and coordination of the SPF and other processes as described in this RFP and mapped out within the BDAS Regional Network System Logic Model (Attachment 8):
 1. Maintain and/or hire a full-time-equivalent coordinator to manage the project with one person serving as the primary point of contact and management of the scope of work.
 - a. The Prevention Coordinator(s) is required to be a Certified Prevention Specialist (CPS) or pending certification within one year of start of contract and a graduate from a four year university.
 2. Provide or facilitate appropriate professional office space, meeting space, and access to office equipment to conduct the business of the Regional Public Health Network (RPHN).
 3. Ensure proper and regular supervision to the Coordinator(s) in meeting the deliverables of this contract.
 4. Ensure the continuance of a committee to serve as the content experts for Substance Misuse Prevention and Related Health Promotion and associated consequences for the region that is under the guidance of and informs the Regional Public Health Advisory Committee.
 - a. The expert committee shall consist of the six sectors representative of the region with a shared focus on prevention misuse of substances and associated consequences. The committee will inform and guide the regional efforts to ensure priorities and programs are data-driven, evidence-based, and culturally appropriate to the region to achieve outcomes.
 - b. Ensure the expert committee provides unbiased input into regional activities and development, guidance in the implementation of the three-year strategic plan and other contract deliverables and serves as the liaison to the Regional Public Health Advisory Committee.
 - c. Recruit and maintain various members from the six core sectors to conduct the steps of the SPF in reaching key milestones and producing key products as outline in Attachment 2.
 - d. Submit any and all revised regional network strategic plans as required to BDAS that are data-driven and endorsed by regional members and the expert committee/workgroup.
 - e. Promote and communicate regional outcomes, goals, objectives, activities and successes through media and other community information channels to the regions' coalitions, local drug free community grantees, prevention provider agencies, and other prevention entities as appropriate.
 - f. Cooperate with and coordinate all evaluation efforts as required by BDAS conducted by the Center for Excellence, (e.g. PARTNER Survey, annual Regional Network Evaluation, and other surveys as directed by BDAS).
 - g. Maintain effective training and on-going communication within the coalition, expert committee, broader membership, six core sectors, and all subcommittees.
 - h. Attend all State required trainings, workshops, and bi-monthly meetings.
 - i. Work with BDAS and the Bureau of Liquor Enforcement to institute Comprehensive Synar Plan activities (merchant and community education efforts, youth involvement, policy and advocacy efforts, and other activities).
 - j. Assist with other State activities as needed.
 - k. Ongoing quality improvement is required as demonstrated by attendance and participation with Center for Excellence technical assistance events and learning collaborative(s).
 - l. Conduct 10 Appreciative Inquires annually and utilize Community-Based Participatory Research approach in outreach efforts as stated in RFP.

- m. Meet the requirements of the National Outcomes as outlined in Attachment 7.
- n. Meet the required outcomes measures as outlined in BDAS Regional Network System Logic Model (Attachment 8).
- o. Provide hosting and/or collaborative efforts for one full time Volunteers in Service to America (VISTA) volunteer provided by Community Anti-Drug Coalitions of America (CADCA) at minimum for one-year to work within and across regions to support military personnel and their families in support of the goals and objectives of the VetCorps-VISTA Project:
 - Increase the number of veterans and military families (VMF) receiving services and assistance by establishing partnerships and developing collaborations with communities to help create a network and safety net of support similar to that of military bases;
 - Increase the capacity of community institutions and civic and volunteer organizations to assist local VMFs in several areas 1) Enhancing opportunities for healthy futures for VMF focusing on access to health care and health care services, with an emphasis on substance abuse prevention, treatment and outreach; 2) Facilitating the provision of and access to social, mental and physical health services to VMF; 3) Enhancing economic opportunities for VMF (focusing on housing and employment); and 4) Increasing the number of veterans engaged in service opportunities.

3. Regional Public Health Preparedness

A. Regional Public Health Emergency Planning

The goal of these activities is to provide leadership and coordination to improve the readiness of regional, county, and local partners to mount an effective response to public health emergencies and threats. This will be achieved by conducting a broad range of specific public health preparedness activities to make progress toward meeting the national standards described in the Capabilities Standards. All activities shall build on current efforts and accomplishments within each region. All revisions to the regional preparedness annex and appendices, as well as exercises conducted under this agreement will prioritize the building and integration of the resource elements described in the Capabilities Standards.

1. In collaboration with the Regional Public Health Advisory Committee described in that section of this document provide leadership to further develop, exercise and update the current Regional Public Health Emergency Annex (RPHEA) and related appendices (Attachment 11). The RPHEA is intended to serve as an annex or addendum to municipal emergency operations plans to activate a regional response to large-scale public health emergencies. The annex describes critical operational functions and what entities are responsible for carrying them out. The regional annex clearly describe the policies, processes, roles, and responsibilities that municipalities and partner agencies carry out before, during, and after any public health emergency. For more information about the format and structure of emergency plans go to: http://www.fema.gov/pdf/about/divisions/npd/CPG_101_V2.pdf.
 - 1.1 Participate in an annual Regional Annex Technical Assistance Review (RATAR) developed by the NH DPHS. The RATAR outlines planning elements to be assessed for evidence of the Public Health Regions' (PHRs) overall readiness to mount an effective response to a public health emergency or threat. Revise and update the RPHEA, related appendices and attachments based on the findings from the RATAR.
 - 1.2 Participate in an annual Local Technical Assistance Review (LTAR) as required by the CDC Division of Strategic National Stockpile (DSNS). The LTAR outlines planning elements specific to managing, distributing and dispensing Strategic National Stockpile (SNS) materiel received from the CDC during a public health emergency. Revise and update the RPHEA, related appendices and attachments based on the findings from the LTAR.
 - 1.3 Develop new incident-specific appendices based on priorities identified by the NH DPHS. The DPHS will provide planning templates and guidance for use by the contractor.

- 1.4 Submit the RPHEA and all related appendices and attachments to the NH DPHS by June 30 of each year. Submission shall be in the form of a single hard copy and by posting all materials on E-Studio. E-Studio is a web-based document sharing system maintained by the DPHS.
- 1.5 Disseminate the RPHEA and related materials to planning and response partners including municipal officials from each municipality in the region. Dissemination may be through hard copy or electronic means.
2. Collaborate with hospitals receiving funds under the U. S. DHHS' Hospital Preparedness Program (HPP) cooperative agreement to strengthen and maintain a healthcare coalition in accordance with the "Healthcare Preparedness Capabilities-National Guidance for Healthcare System Preparedness." Healthcare coalitions consist of a collaborative network of healthcare organizations and their respective public and private sector response partners with(in) the region. Health(care) Coalitions serve as a multi-agency coordinating group that assists local Emergency Management and Emergency Support Function (ESF) #8 with preparedness, response, recovery and mitigation activities related to healthcare organization disaster operations.¹
3. Collaborate with municipal emergency management directors to integrate the assets and capabilities included in the RPHEA into municipal and regional shelter plans.
4. Pursue Memorandums of Understanding (MOUs) with governmental, public health, and health care entities that describe the respective roles and responsibilities of the parties in the planning and response to a public health emergency.
5. Implement at least one priority intervention identified during the HVA conducted in SFY 13.

B. Regional Public Health Emergency Response Readiness

1. Engage with community organizations to foster connections that assure public health, medical and behavioral health services in the region before, during and after an incident.
 - 1.1. Collaborate with community organizations to improve the capacity within the region to deliver the Ten Essential Public Health Services (Attachment 3).
2. Improve the capacity and capability within the region to respond to emergencies when requested by the NH DHHS or local governments.
 - 2.1. Coordinate the procurement, rotation and storage of supplies necessary for the activation of Alternate Care Sites (ACS), Neighborhood Emergency Help Centers (NEHCs) and Points of Dispensing (POD) and support public health, health care and behavioral health services in emergency shelters located within the region.
 - 2.2. Develop and execute MOUs with agencies to store, inventory, and rotate these supplies.
 - 2.3. Enter and maintain data about the region's response supplies in the Inventory Resources Management System (IRMS) administered by the NH DHHS Emergency Services Unit (ESU) in order to track and manage medical and administrative supplies owned by the contractor. Each agency funded under this agreement will be granted administrative access rights to this web-based system in order to complete this activity.
 - 2.4. Disseminate information about, and link appropriate public health and health care professionals with, the NHResponds to allow for the timely activation of volunteers during emergency events. For more information about NHResponds go to: (<https://www.nhresponds.org/nhhome.aspx>).
 - 2.5. Disseminate information about the NH Health Alert Network (HAN) and refer appropriate individuals interested in enrolling to the DPHS HAN coordinator. The HAN is an alerting and notification system administered by the NH DPHS. Receive, and act on as necessary, HAN notices from the DPHS to ensure local partners remain aware of recommendations and guidance issued by the DPHS.
 - 2.6. Based on a determination made by regional partners, administer a regional HAN in accordance with DPHS policies, procedures, and requirements.
 - 2.7. Improve capacity to receive and expend funds associated with public health emergency response in a timely manner. Assess the agency's financial, personnel, and procurement/contract management

¹ Healthcare Preparedness Capabilities-National Guidance for Healthcare System Preparedness. U.S. Department of Health and Human Services, January 2012.

- policies and procedures and improve procedures to reduce the time needed to receive and use federal and state funds during emergencies.
- 2.8. Sponsor and organize the logistics for at least two trainings/in-services for regional partners. Collaborate with the DHHS, DPHS, the NH Institute of Public Health Practice, the Community Health Institute in Bow, NH, the Preparedness Emergency Response Learning Center at Harvard University and other training providers to implement these training programs. Enter information about training programs and individuals trained into a learning management system administered by NH DPHS to track training programs.
 3. In coordination with the DHHS, maintain a Medical Reserve Corps (MRC) within the region or in cooperation with other regions according to guidance from the federal MRC program and the DHHS.
 - 3.1 Identify current members or enlist new members to serve in a leadership capacity to further develop the capability, capacity and programs of the regional MRC.
 - 3.2 Conduct outreach to health care entities to recruit health care workers with the skills, licensure and credentialing needed to fill positions described in the RPHEA, related appendices, and to support the school-based immunization clinics described in this Exhibit. Conduct outreach in other venues to recruit non-clinical volunteers.
 - 3.3. Enter and maintain data about MRC members in a module within the NHResponds system administered by the NH DHHS to ensure the capability to notify, activate, and track members during routine public health or emergency events. Utilize this system to activate members and track deployments. Each agency funded under this agreement will be granted administrative access rights to this web-based system in order to complete this activity.
 - 3.4. Enter information about training programs and individuals trained into a learning management system administered by NH DHHS to track training programs completed by MRC members.
 - 3.5 Conduct training programs that allow members to meet core competency requirements established by the NH MRC Advisory Committee and the NH DHHS. Provide at least one opportunity per year for members to take each of the on-site courses required to meet the core competency requirements. These courses may be offered in the region or an adjoining region when feasible.

C. Public Health Emergency Drills and Exercises

1. Plan and execute drills and exercises in accordance with the Homeland Security Exercise and Evaluation Program (HSEEP).
 - 1.1 Maintain a three-year Training and Exercise Plan (TEP) that, at a minimum, includes all drills and exercises as required under the SNS program.
 - 1.2 Coordinate participation of regional partners in a HSEEP compliant functional exercise regarding the section in the regional annex to provide low-flow oxygen support to patients in an ACS. The exercise will be offered through a vendor contracted by the DPHS.
 - 1.3 Based on the mutual agreement of all parties and as funding allows, participate in drills and exercises conducted by the NH DPHS, NH DHHS ESU, and NH Homeland Security and Emergency Management (HSEM).
 - 1.4 Collaborate with local emergency management directors, hospitals, and public health system partners to seek funding to support other workshops, drills and exercises that evaluate the Capabilities Standards based on priorities established by regional partners.
 - 1.5 To the extent possible, participate in workshops, drills and exercises as requested by local emergency management directors or other public health partners.

4. Performance Measures

Regional Public Health Advisory Committee

- Representation of at least 70% of the 11 community sectors identified in the CDC Capabilities Standards that participate in the Regional Public Health Advisory Committee.
- Representation of 65% of the 6 community sectors identified in the Governor's Commission plan that participate in the Regional Public Health Advisory Committee.
- Representation of at least 70% of the 13 healthcare sector partners identified by the DPHS that participate in the regional healthcare coalition.
- Documented organizational structure for the Regional Public Health Advisory Committee (e.g. vision or mission statements, organizational charts, MOUs, minutes, etc.).
- Establish and increase over time regional connectivity among stakeholders and improved trust among partners via the annual PARTNER Survey.

Substance Misuse Prevention and Related Health Promotion

Outcome and evaluation measure instruments will be administered in cooperation with the NH Center for Excellence and Monthly submission of process evaluation data via the web-based performance monitoring system (P-WITS) and other surveys and reports as required by BDAS (e.g. PARTNER survey, Regional Network Evaluation, Regional Network Annual Report).

- Percentage of increase of evidence-based programs, practices and policies adopted by sector as recorded in P-WITS.
- Increase in the amount of funds and resources leveraged in the implementation of prevention strategies as recorded in P-WITS.
- Number and increase in the diversity of Center for Substance Abuse Prevention (CSAP) categories implemented across Institute of Medicine (IOM) classifications as outlined in the Block Grant Requirements (Attachment 7) as recorded in P-WITS.
- Number of persons served or reached by IOM classification as recorded in P-WITS.
- Number of key products produced and milestones reached as outlined in Attachment 2 and reported annually in the Regional Network Annual Report and as recorded in P-WITS.
- Short-term and intermediate outcomes measured and achieved as outlined in the Regional System Logic Model (Attachment 8).
 - a) Long-term outcomes measured and achieved as applicable to the region's 3-year strategic plan.

Regional Public Health Preparedness

- Score assigned to the region's capacity to dispense medications to the population based on the CDC LTAR.
- Score assigned to the region's capacity to activate a community-based medical surge system during emergencies based on the DPHS' RATAR.
- Number of MRC volunteers who are deemed eligible to respond to an emergency.
- Percent of requests for deployment during emergencies met by MRC units.

5. Training and Technical Assistance Requirements

The contractor will participate in training and technical assistance programs offered to agencies receiving funds under this agreement.

Regional Public Health Preparedness

1. Participate in bi-monthly Preparedness Coordinator technical assistance meetings.
2. Develop and implement a technical assistance plan for the region, in collaboration with the agency that is under contract with the NH DPHS to provide that technical assistance.
3. Complete the training standards recommended for Preparedness Coordinators (See Attachment 12).
4. Attend the annual Statewide Preparedness Conferences in June 2014 and 2015.

Medical Reserve Corps

1. Participate in the development of a statewide technical assistance plan for MRC units.
2. Participate in monthly MRC unit coordinator meetings.
3. Attend the annual Statewide MRC Leadership Conference.

Substance Misuse Prevention and Related Health Promotion

1. On going quality improvement is required as demonstrated by attendance and participation with Center for Excellence on or off site technical assistance and learning collaborative(s).

6. Administration and Management

A. All Services

1. Workplan

Monitor progress on the final workplan approved by the DHHS prior to the initiation of the contract. There must be a separate section for each of the following:

- a. Regional Public Health Advisory Committee
- b. Substance Misuse Prevention and Related Health Promotion
- c. Regional Public Health Emergency Preparedness
- d. Training and Technical Assistance
- e. Administration and Management

2. Reporting, Contract Monitoring and Performance Evaluation Activities

All Services

1. Participate in an annual or semi-annual site visit with DHHS, DPHS and BDAS staff. Site visits will include:
 - 1.1 A review of the progress made toward meeting the deliverables and requirements described in this Exhibit A based on an evaluation plan that includes performance measures.
 - 1.2 Subcontractors must attend all site visits as requested by DHHS.
 - 1.3 A financial audit in accordance with state and federal requirements.
2. Maintain the capability to accept and expend funds to support funded services.
 - 2.1 Submit monthly invoices within 20 working days after the end of each calendar month in accordance with the terms described in Exhibit B, paragraph 3, on forms provided by the DHHS.
 - 2.2. Assess agency policies and procedures to determine areas to improve the ability to expedite the acceptance and expenditure of funds during public health emergencies.
 - 2.3. Assess the agency's capacity to apply for state and federal reimbursement for costs incurred during declared emergencies.
3. Ensure the capacity to accept and expend new state or federal funds during the contract period for public health and substance misuse prevention and related health promotion services.

4. Submit for approval all educational materials developed with these funds. Such materials must be submitted prior to printing or dissemination by other means. Acknowledgement of the funding source shall be in compliance with the terms described in Exhibit C, paragraph 14.
5. Provide other programmatic updates as requested by the DHHS.
6. Engage the Regional Public Health Advisory Committee to provide input about how the contractor can meet its overall obligations and responsibilities under this Scope of Services.
 - 6.1. Provide the Regional Public Health Advisory Committee with information about public health and substance misuse prevention and related health promotion issues in the state and region that may impact the health and wellness of the public and the ability of communities to respond to and recover from emergencies.
 - 6.2. Facilitate awareness of the Regional Public Health Advisory Committee about the agency's performance under this Scope of Services by allowing a representative from the Regional Public Health Advisory Committee to participate in site visits and other meetings with the NH DHHS related to the activities being conducted under this agreement.

3. Subcontractors

- 3.1. If any services required by this Exhibit are provided, in whole or in part, by a subcontracted agency or provider, the DHHS must be notified in writing *and approve the subcontractual agreement*, prior to initiation of the subcontract.
- 3.2. In addition, the original contractor will remain liable for all requirements included in this Exhibit and carried out by subcontractors.

4. Transfer of assets

- 4.1 Upon notification by the DHHS and within 30 days of the start of the contract, coordinate with the DHHS the transfer of any assets purchased by another entity under a previous contract.

Public Health Preparedness

1. Submit quarterly progress reports based on performance using reporting tools developed by the DPHS. A single report shall be submitted to the DPHS' Community Health Development Section that describes activities under each section of this Exhibit that the contractor is funded to provide. The Section will be responsible to distribute the report to the appropriate contract managers in other DPHS programs.
2. Complete membership assessments to meet CDC and Assistant Secretary for Preparedness and Response (ASPR) requirements.

Substance Misuse Prevention and Related Health Promotion

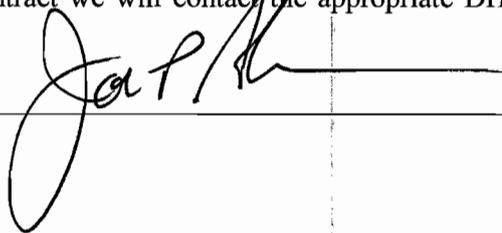
1. Complete monthly data entry in the BDAS P-WITS system that aligns and supports the regional substance misuse prevention and related health promotion plan.
 - 1.1. Contractor will submit the following to the State:
 - 1.1.1. Submit updated or revised strategic plans for approval prior to implementation.
 - 1.1.2. Submit annual report to BDAS due June 25, 2014 and 2015 (template will be provided by BDAS).
 - 1.1.3. Cooperate and coordinate all evaluation efforts conducted by the Center for Excellence, (e.g. PARTNER Survey, annual environmental measure, and other surveys as directed by BDAS).
 - 1.1.4. Provide additional information as a required by BDAS.

Fiscal Agent

1. As requested by regional partners, serve as a fiscal agent for federal, state or other funds to provide public health services within the PHR. Services provided using these funds may be implemented by the contractor or other partnering entities.

I understand and agree to this scope of services to be completed in the contract period. In the event our agency is having trouble fulfilling this contract we will contact the appropriate DHHS office immediately for additional guidance.

Executive Director Signature: _____



Contractor Initials: _____

Date: 4/15/13

NH Department of Health and Human Services

Exhibit B

Purchase of Services
Contract Price

Regional Public Health Network Services

CONTRACT PERIOD: July 1, 2013 or date of G&C approval, whichever is later, through June 30, 2015

CONTRACTOR NAME: Town of Derry, New Hampshire
14 Manning Street
ADDRESS: Derry, NH 03038
Town Administrator: John P. Anderson
TELEPHONE: (603) 432-6100

Vendor #177379-B003	Job #90077021	Appropriation #05-95-90-902510-5171-102-500731
	Job #90077026	Appropriation #05-95-90-902510-5171-102-500731
	Job #95846502	Appropriation #05-95-49-491510-2988-102-500734

1. The total amount of all payments made to the Contractor for cost and expenses incurred in the performance of the services during the period of the contract shall not exceed:

 \$103,966
~~\$105,966~~ for Public Health Preparedness – Regional Planning, Response and Exercises and Drills, funded from 85.45% federal funds from the U.S. Centers for Disease Control and Prevention (CDC), (CFDA #96.069), and 14.55% general funds and \$67,600 for Public Health Preparedness – Cities Readiness Initiative, funded from 100% federal funds from the U.S. CDC, (CFDA #93.069), and \$130,760 for Substance Misuse Prevention and Related Health Promotion, funded from 100% federal funds from the Substance Abuse and Mental Health Services Administration (CFDA #93.959).

TOTAL: \$302,326.00

- The Contractor agrees to use and apply all contract funds from the State for direct and indirect costs and expenses including, but not limited to, personnel costs and operating expenses related to the Services, as detailed in the attached budgets. Allowable costs and expenses shall be determined by the State in accordance with applicable state and federal laws and regulations. The Contractor agrees not to use or apply such funds for capital additions or improvements, entertainment costs, or any other costs not approved by the State.
- This is a cost-reimbursement contract based on an approved budget for the contract period. Reimbursement shall be made monthly based on actual costs incurred during the previous month.
- Invoices shall be submitted by the Contractor to the State in a form satisfactory to the State for each of the Service category budgets. Said invoices shall be submitted within twenty (20) working days following the end of the month during which the contract activities were completed, and the final invoice shall be due to the State no later than sixty (60) days after the contract Completion Date. Said invoice shall contain a description of all allowable costs and expenses incurred by the Contractor during the contract period.
- Payment will be made by the State agency subsequent to approval of the submitted invoice and if sufficient funds are available in the Service category budget line items submitted by the Contractor to cover the costs and expenses incurred in the performances of the services.

6. The Contractor may amend the contract budget for any Service category through line item increases, decreases, or the creation of new line items provided these amendments do not exceed the contract price for that particular Service category. Such amendments shall only be made upon written request to and written approval by the State. Budget revisions will not be accepted after June 20th of each contract year.
7. The Contractor shall have written authorization from the State prior to using contract funds to purchase any equipment with a cost in excess of three hundred dollars (\$300) and with a useful life beyond one year.

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NH Department of Health and Human Services

Exhibit C

SPECIAL PROVISIONS

1. **Contractors Obligations:** The Contractor covenants and agrees that all funds received by the Contractor under the Contract shall be used only as payment to the Contractor for services provided to eligible individuals and, in the furtherance of the aforesaid covenants, the Contractor hereby covenants and agrees as follows:
2. **Compliance with Federal and State Laws:** If the Contractor is permitted to determine the eligibility of individuals such eligibility determination shall be made in accordance with applicable federal and state laws, regulations, orders, guidelines, policies and procedures.
3. **Time and Manner of Determination:** Eligibility determinations shall be made on forms provided by the Department for that purpose and shall be made and remade at such times as are prescribed by the Department.
4. **Documentation:** In addition to the determination forms, required by the Department, the Contractor shall maintain a data file on each recipient of services hereunder, which file shall include all information necessary to support an eligibility determination and such other information as the Department requests. The Contractor shall furnish the Department with all forms and documentation regarding eligibility determinations that the Department may request or require.
5. **Fair Hearings:** The Contractor understands that all applicants for services hereunder, as well as individuals declared ineligible have a right to a fair hearing regarding that determination. The Contractor hereby covenants and agrees that all applicants for services shall be permitted to fill out an application form and that each applicant or re-applicant shall be informed of his/her right to a fair hearing in accordance with Department regulations.
6. **Gratuities or Kickbacks:** The Contractor agrees that it is a breach of this Contract to accept or make a payment, gratuity or offer of employment on behalf of the Contractor, any Sub-Contractor or the State in order to influence the performance of the Scope of Work detailed in Exhibit A of this Contract. The State may terminate this Contract and any sub-contract or sub-agreement if it is determined that payments, gratuities or offers of employment of any kind were offered or received by any officials, officers, employees or agents of the Contractor or Sub-Contractor.
7. **Retroactive Payments:** Notwithstanding anything to the contrary contained in the Contract or in any other document, contract or understanding, it is expressly understood and agreed by the parties hereto, that no payments will be made hereunder to reimburse the Contractor for costs incurred for any purpose or for any services provided to any individual prior to the Effective Date of the Contract and no payments shall be made for expenses incurred by the Contractor for any services provided prior to the date on which the individual applies for services or (except as otherwise provided by the federal regulations) prior to a determination that the individual is eligible for such services.
8. **Conditions of Purchase:** Notwithstanding anything to the contrary contained in the Contract, nothing herein contained shall be deemed to obligate or require the Department to purchase services hereunder at a rate which reimburses the Contractor in excess of the Contractor's costs, at a rate which exceeds the amounts reasonable and necessary to assure the quality of such service, or at a rate which exceeds the rate charged by the Contractor to ineligible individuals or other third party fundors for such service. If at any time during the term of this Contract or after receipt of the Final Expenditure Report hereunder, the Department shall determine that the Contractor has used payments hereunder to reimburse items of expense other than such

costs, or has received payment in excess of such costs or in excess of such rates charged by the Contractor to ineligible individuals or other third party funders, the Department may elect to:

- 8.1 Renegotiate the rates for payment hereunder, in which event new rates shall be established;
- 8.2 Deduct from any future payment to the Contractor the amount of any prior reimbursement in excess of costs;
- 8.3 Demand repayment of the excess payment by the Contractor in which event failure to make such repayment shall constitute an Event of Default hereunder. When the Contractor is permitted to determine the eligibility of individuals for services, the Contractor agrees to reimburse the Department for all funds paid by the Department to the Contractor for services provided to any individual who is found by the Department to be ineligible for such services at any time during the period of retention of records established herein.

RECORDS: MAINTENANCE, RETENTION, AUDIT, DISCLOSURE AND CONFIDENTIALITY:

9. **Maintenance of Records:** In addition to the eligibility records specified above, the Contractor covenants and agrees to maintain the following records during the Contract Period:

- 9.1 **Fiscal Records:** Books, records, documents and other data evidencing and reflecting all costs and other expenses incurred by the Contractor in the performance of the Contract, and all income received or collected by the Contractor during the Contract Period, said records to be maintained in accordance with accounting procedures and practices which sufficiently and properly reflect all such costs and expenses, and which are acceptable to the Department, and to include, without limitation, all ledgers, books, records, and original evidence of costs such as purchase requisitions and orders, vouchers, requisitions for materials, inventories, valuations of in-kind contributions, labor time cards, payrolls, and other records requested or required by the Department.
- 9.2 **Statistical Records:** Statistical, enrollment, attendance, or visit records for each recipient of services during the Contract Period, which records shall include all records of application and eligibility (including all forms required to determine eligibility for each recipient), records regarding the provision of services and all invoices submitted to the Department to obtain payment for such services.
- 9.3 **Medical Records:** Where appropriate and as prescribed by the Department regulations, the Contractor shall retain medical records on each patient/recipient of services.

10. **Audit:** Contractor shall submit an annual audit to the Department within nine months after the close of the agency fiscal year. It is recommended that the report be prepared in accordance with the provision of Office of Management and Budget Circular A-133, "Audits of States, Local Governments, and Non Profit Organizations" and the provisions of Standards for Audit of Governmental Organizations, Programs, Activities and Functions, issued by the US General Accounting Office (GAO standards) as they pertain to financial compliance audits.

- 10.1 **Audit and Review:** During the term of this Contract and the period for retention hereunder, the Department, the United States Department of Health and Human Services, and any of their designated representatives shall have access to all reports and records maintained pursuant to the Contract for purposes of audit, examination, excerpts and transcripts.
- 10.2 **Audit Liabilities:** In addition to and not in any way in limitation of obligations of the Contract, it is understood and agreed by the Contractor that the Contractor shall be held liable for any state or federal audit exceptions and shall return to the Department, all payments made under the Contract to which exception has been taken or which have been disallowed because of such an exception.

11. **Confidentiality of Records:** All information, reports, and records maintained hereunder or collected in connection with the performance of the services and the Contract shall be confidential and shall not be disclosed by the Contractor, provided however, that pursuant to state laws and the regulations of the Department regarding the use and disclosure of such information, disclosure may be made to public

officials requiring such information in connection with their official duties and for purposes directed connected to the administration of the services and the Contract; and provided further, that the use or disclosure by any party of any information concerning a recipient for any purpose not directly connected with the administration of the Department or the Contractor's responsibilities with respect to purchased services hereunder is prohibited except on written consent of the recipient, his attorney or guardian.

Notwithstanding anything to the contrary contained herein the covenants and conditions contained in the Paragraph shall survive the termination of the Contract for any reason whatsoever.

12. Reports: Fiscal and Statistical: The Contractor agrees to submit the following reports at the following times if requested by the Department

12.1 Interim Financial Reports: Written interim financial reports containing a detailed description of all costs and non-allowable expenses incurred by the Contractor to the date of the report and containing such other information as shall be deemed satisfactory by the Department to justify the rate of payment hereunder. Such Financial Reports shall be submitted on the form designated by the Department or deemed satisfactory by the Department.

12.2 Final Report: A final report shall be submitted within sixty (60) days after the end of the term of this Contract. The Final Report shall be in a form satisfactory to the Department and shall contain a summary statement of progress toward goals and objectives stated in the Proposal and other information required by the Department.

13. Completion of Services: Disallowance of Costs: Upon the purchase by the Department of the maximum number of units provided for in the Contract and upon payment of the price limitation hereunder, the Contract and all the obligations of the parties hereunder (except such obligations as, by the terms of the Contract are to be performed after the end of the term of this Contract and/or survive the termination of the Contract) shall terminate, provided however, that if, upon review of the Final Expenditure Report the Department shall disallow any expenses claimed by the Contractor as costs hereunder the Department shall retain the right, at its discretion, to deduct the amount of such expenses as are disallowed or to recover such sums from the Contractor.

14. Credits: All documents, notices, press releases, research reports, and other materials prepared during or resulting from the performance of the services of the Contract shall include the following statement:

14.1 The preparation of this (report, document, etc.), was financed under a Contract with the State of New Hampshire, Department of Health and Human Services, Division of Public Health Services, with funds provided in part or in whole by the State of New Hampshire and/or such other funding sources as were available or required, e.g., the United States Department of Health and Human Services.

15. Operation of Facilities: Compliance with Laws and Regulations: In the operation of any facilities for providing services, the Contractor shall comply with all laws, orders and regulations of federal, state, county and municipal authorities and with any direction of any Public Officer or officers pursuant to laws which shall impose an order or duty upon the Contractor with respect to the operation of the facility or the provision of the services at such facility. If any government license or permit shall be required for the operation of the said facility or the performance of the said services, the Contractor will procure said license or permit, and will at all times comply with the terms and conditions of each such license or permit. In connection with the foregoing requirements, the Contractor hereby covenants and agrees that, during the term of this Contract the facilities shall comply with all rules, orders, regulations, and requirements of the State Office of the Fire Marshal and the local fire protection agency, and shall be in conformance with local building and zoning codes, by-laws and regulations.

16. Insurance: Select either (1) or (2) below:

As referenced in the Request for Proposal, Comprehensive General Liability Insurance Acknowledgement Form, the Insurance requirement checked under this section is applicable to this contract:

Insurance Requirement for (1) - 501(c) (3) contractors whose annual gross amount of contract work with the State does not exceed \$500,000, per RSA 21-I:13, XIV, (Supp. 2006): The general liability insurance requirements of standard state contracts for contractors that qualify for nonprofit status under section 501(c)(3) of the Internal Revenue Code and whose annual gross amount of contract work with the state does not exceed \$500,000, is comprehensive general liability insurance in amounts of not less than \$1,000,000 per claim or occurrence and \$2,000,000 in the aggregate. *These amounts may NOT be modified.*

(1) The contractor certifies that it **IS** a 501(c) (3) contractor whose annual total amount of contract work with the State of New Hampshire does **not** exceed \$500,000.

Insurance Requirement for (2) - All other contractors who do not qualify for RSA 21-I:13, XIV, (Supp. 2006), Agreement P-37 General Provisions, 14.1 and 14.11. Insurance and Bond, shall apply: The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, both for the benefits of the State, the following insurance: comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per incident or occurrence. *These amounts MAY be modified if the State of NH determines contract activities are a risk of lower liability.*

✓(2) The contractor certifies it does **NOT** qualify for insurance requirements under RSA 21-I:13, XIV (Supp. 2006).

17. Renewal:

As referenced in the Request for Proposals, Renewals Section, DHHS in its sole discretion may decide to offer a two (2) year extension of this competitively procured agreement, contingent upon satisfactory delivery of services, available funding, agreement of the parties and approval of the Governor and Executive Council.

18. Authority to Adjust

Notwithstanding paragraph 18 of the P-37 and Exhibit B, Paragraph 1 Funding Sources, to adjust funding from one source of funds to another source of funds that are identified in the Exhibit B Paragraph 1 and within the price limitation, and to adjust amounts if needed and justified between State Fiscal Years and within the price limitation, can be made by written agreement of both parties and may be made without obtaining approval of Governor and Council.

Initials: 
Date: 4/15/13

18. **Subparagraph 4 of the General Provisions of this contract, Conditional Nature of Agreement, is replaced as follows:**

4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including without limitation, the continuance of payments, in whole or in part, under this Agreement are contingent upon continued appropriation or availability of funds, including any subsequent changes to the appropriation or availability of funds affected by any state or federal legislative or executive action that reduces, eliminates, or otherwise modifies the appropriation or availability of funding for this Agreement and the Scope of Services provided in Exhibit A, Scope of Services, in whole or in part. In no event shall the State be liable for any payments hereunder in excess of appropriated or available funds. In the event of a reduction, termination or modification of appropriated or available funds, the State shall have the right to withhold payment until such funds become available, if ever. The State shall have the right to reduce, terminate or modify services under this Agreement immediately upon giving the Contractor notice of such reduction, termination or modification. The State shall not be required to transfer funds from any other source or account into the Account(s) identified in block 1.6 of the General Provisions, Account Number, or any other account, in the event funds are reduced or unavailable.

19. **Subparagraph 10 of the General Provisions of this contract, Termination, is amended by adding the following language;**

10.1 The State may terminate the Agreement at any time for any reason, at the sole discretion of the State, 30 days after giving the Contractor written notice that the State is exercising its option to terminate the Agreement.

10.2 In the event of early termination, the Contractor shall, within 15 days of notice of early termination, develop and submit to the State a Transition Plan for services under the Agreement, including but not limited to, identifying the present and future needs of clients receiving services under the Agreement and establishes a process to meet those needs.

10.3 The Contractor shall fully cooperate with the State and shall promptly provide detailed information to support the Transition Plan including, but not limited to, any information or data requested by the State related to the termination of the Agreement and Transition Plan and shall provide ongoing communication and revisions of the Transition Plan to the State as requested.

10.4 In the event that services under the Agreement, including but not limited to clients receiving services under the Agreement are transitioned to having services delivered by another entity including contracted providers or the State, the Contractor shall provide a process for uninterrupted delivery of services in the Transition Plan.

10.5 The Contractor shall establish a method of notifying clients and other affected individuals about the transition. The Contractor shall include the proposed communications in its Transition Plan submitted to the State as described above.

SPECIAL PROVISIONS – DEFINITIONS

As used in the Contract, the following terms shall have the following meanings:

COSTS: Shall mean those direct and indirect items of expense determined by the Department to be allowable and reimbursable in accordance with cost and accounting principles established in accordance with state and federal laws, regulations, rules and orders.

DEPARTMENT: NH Department of Health and Human Services.

PROPOSAL: If applicable, shall mean the document submitted by the Contractor on a form or forms required by the Department and containing a description of the Services to be provided to eligible individuals by the Contractor in accordance with the terms and conditions of the Contract and setting forth the total cost and sources of revenue for each service to be provided under the Contract.

UNIT: For each service that the Contractor is to provide to eligible individuals hereunder, shall mean that period of time or that specified activity determined by the Department and specified in Exhibit B of the Contract.

FEDERAL/STATE LAW: Whenever federal or state laws, regulations, rules, orders, and policies, etc., are referred to in the Contract, the said reference shall be deemed to mean all such laws, regulations, etc., as they may be amended or revised from time to time.

CONTRACTOR MANUAL: Shall mean that document prepared by the NH Department of Administrative Services containing a compilation of all regulations promulgated pursuant to the New Hampshire Administrative Procedures Act. NH RSA Ch 541-A, for the purpose of implementing State of NH and federal regulations promulgated thereunder.

SUPLANTING OTHER FEDERAL FUNDS: The Contractor guarantees that funds provided under this Contract will not supplant any existing federal funds available for these services.

NH Department of Health and Human Services

Standard Exhibit D

CERTIFICATION REGARDING DRUG-FREE WORKPLACE REQUIREMENTS

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Sections 5151-5160 of the Drug-Free Workplace Act to 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701 et seq.), and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

ALTERNATIVE I – FOR GRANTEES OTHER THAN INDIVIDUALS

**US DEPARTMENT OF HEALTH AND HUMAN SERVICES – CONTRACTORS
US DEPARTMENT OF EDUCATION – CONTRACTORS
US DEPARTMENT OF AGRICULTURE – CONTRACTORS**

This certification is required by the regulations implementing Sections 5151-51-5160 of the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701 et seq.). the January 31, 1989 regulations were amended and published as Part II of the May 25, 1990 Federal Register (pages 21681-21691), and require certification by grantees (and by inference, sub-grantees and sub-contractors), prior to award, that they will maintain a drug-free workplace. Section 3017.630 of the regulation provides that a grantee (and by inference, sub-grantees and sub-contractors) that is a State may elect to make one certification to the Department in each federal fiscal year in lieu of certificates for each grant during the federal fiscal year covered by the certification. The certification set out below is a material representation of fact upon which reliance is placed when the agency awards the grant. False certification or violation of the certification shall be grounds for suspension of payments, suspension or termination of grants, or government wide suspension or debarment. Contractors using this form should send it to:

**Commissioner
NH Department of Health and Human Services,
129 Pleasant Street
Concord, NH 03301**

- 1) The grantee certifies that it will or will continue to provide a drug-free workplace by:
 - (a) Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the grantee's workplace and specifying the actions that will be taken against employees for violation of such prohibition;
 - (b) Establishing an ongoing drug-free awareness program to inform employee's about:
 - (1) The dangers of drug abuse in the workplace;
 - (2) The grantee's policy of maintaining a drug-free workplace;
 - (3) Any available drug counseling, rehabilitation, and employee assistance programs; and
 - (4) The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;
 - (c) Making it a requirement that each employee to be engaged in the performance of the grant be given a copy of the statement required by paragraph (a);
 - (d) Notifying the employee in the statement required by paragraph (a) that, as a condition of employment under the grant, the employee will:

- (1) Abide by the terms of the statement; and
- (2) Notify the employer in writing of his or her conviction for a violation of a criminal drug statute occurring in the workplace no later than five calendar days after such conviction;
- (e) Notifying the agency in writing, within ten calendar days after receiving notice under subparagraph (d) (2) from an employee or otherwise receiving actual notice of such conviction. Employers of convicted employees must provide notice, including position title, to every grant officer on whose grant activity the convicted employee was working, unless the Federal agency has designated a central point for the receipt of such notices. Notice shall include the identification number(s) of each affected grant;
- (f) Taking one of the following actions, within 30 calendar days of receiving notice under subparagraph (d)(2), with respect to any employee who is so convicted
 - (1) Taking appropriate personnel action against such an employee, up to and including termination, consistent with the requirements of the Rehabilitation Act of 1973, as amended; or
 - (2) Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a Federal, State, or local health, law enforcement, or other appropriate agency;
- (g) Making a good faith effort to continue to maintain a drug-free workplace through implementation of paragraphs (a), (b), (c), (d), (e), and (f).

2) The grantee may insert in the space provided below the site(s) for the performance of work done in connection with the specific grant.

Place of Performance (street address, city, county, State, zip code) (list each location)

Check if there are workplaces on file that are not identified here.

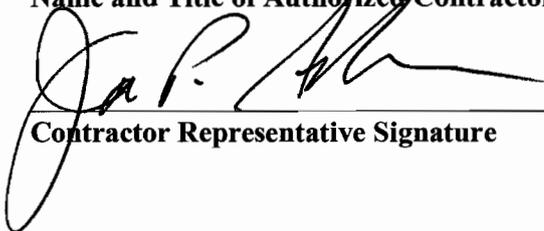
Town of Derry, New Hampshire From: 7/1/2013 or date of G&C Approval, whichever is later To: 6/30/2015

Contractor Name

Period Covered by this Certification

John P. Anderson, Town Administrator

Name and Title of Authorized Contractor Representative



Contractor Representative Signature

4/15/13

Date

NH Department of Health and Human Services

Standard Exhibit E

CERTIFICATION REGARDING LOBBYING

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Section 319 of Public Law 101-121, Government wide Guidance for New Restrictions on Lobbying, and 31 U.S.C. 1352, and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

US DEPARTMENT OF HEALTH AND HUMAN SERVICES – CONTRACTORS
US DEPARTMENT OF EDUCATION – CONTRACTORS
US DEPARTMENT OF AGRICULTURE – CONTRACTORS

Programs (indicate applicable program covered):

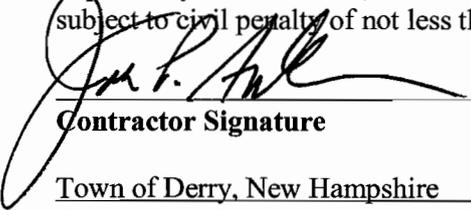
- *Temporary Assistance to Needy Families under Title IV-A
- *Child Support Enforcement Program under Title IV-D
- *Social Services Block Grant Program under Title XX
- *Medicaid Program under Title XIX
- *Community Services Block Grant under Title VI
- *Child Care Development Block Grant under Title IV

Contract Period: 7/1/2013 or date of G&C Approval, whichever is later, through 6/30/2015

The undersigned certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement (and by specific mention sub-grantee or sub-contractor).
- (2) If any funds, other than Federal appropriated funds, have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement (and by specific mention sub-grantee or sub-contractor), the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions, attached and identified as Standard Exhibit E-I.
- (3) The undersigned shall require that the language of this certification be included in the award document for sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.


Contractor Signature

Town of Derry, New Hampshire

Contractor Name

Town Administrator
Contractor's Representative Title

4/15/13

Date

NH Department of Health and Human Services

Standard Exhibit F

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Executive Office of the President, Executive Order 12549 and 45 CFR Part 76 regarding Debarment, Suspension, and Other Responsibility Matters, and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions, execute the following Certification:

Instructions for Certification

1. By signing and submitting this proposal (contract), the prospective primary participant is providing the certification set out below.
2. The inability of a person to provide the certification required below will not necessarily result in denial of participation in this covered transaction. If necessary, the prospective participant shall submit an explanation of why it cannot provide the certification. The certification or explanation will be considered in connection with the NH Department of Health and Human Services' (DHHS) determination whether to enter into this transaction. However, failure of the prospective primary participant to furnish a certification or an explanation shall disqualify such person from participation in this transaction.
3. The certification in this clause is a material representation of fact upon which reliance was placed when DHHS determined to enter into this transition. If it is later determined that the prospective primary participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, DHHS may terminate this transaction for cause or default.
4. The prospective primary participant shall provide immediate written notice to the DHHS agency to whom this proposal (contract) is submitted if at any time the prospective primary participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
5. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transition," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntary excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rule implementing Executive Order 12549: 45 CFR Part 76. See the attached definitions.
6. The prospective primary participant agrees by submitting this proposal (contract) that, should the proposed covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by DHHS.
7. The prospective primary participant further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion – Lower Tier Covered Transaction", "provided by DHHS, without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
8. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or involuntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List (of excluded parties).

9. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
10. Except for transactions authorized under paragraph 6 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, DHHS may terminate this transaction for cause or default.

PRIMARY COVERED TRANSACTIONS

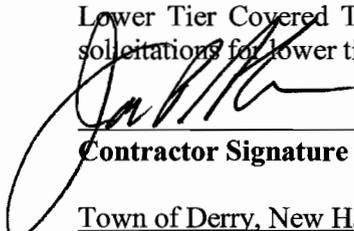
1. The prospective primary participant certifies to the best of its knowledge and belief, that it and its principals:
 - a. are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency;
 - b. have not within a three-year period preceding this proposal (contract) been convicted or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or a contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - c. are not presently indicted for otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph 1 b of this certification; and
 - d. have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.
2. Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal (contract).

Lower Tier Covered Transactions

By signing and submitting this lower tier proposal (contract), the prospective lower tier participant, as defined in 45 CFR Part 76, certifies to the best of its knowledge and belief that it and its principals:

- (a) are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.
- (b) where the prospective lower tier participant is unable to certify to any of the above, such prospective participant shall attach an explanation to this proposal (contract).

The prospective lower tier participant further agrees by submitting this proposal (contract) that it will include this clause entitled "Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion – Lower Tier Covered Transactions," without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.

 <hr/> <p>Contractor Signature</p>	<p style="text-align: center;">Town Administrator</p> <hr/> <p>Contractor's Representative Title</p>
<p>Town of Derry, New Hampshire</p> <hr/> <p>Contractor Name</p>	<p style="text-align: center;">4/15/13</p> <hr/> <p>Date</p>

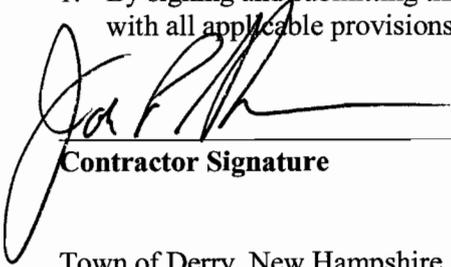
NH Department of Health and Human Services

Standard Exhibit G

CERTIFICATION REGARDING THE AMERICANS WITH DISABILITIES ACT COMPLIANCE

The contractor identified in Section 1.3 of the General Provisions agrees by signature of the Contractor's representative as identified in Sections 1.11 and 1.12 of the General Provisions, to execute the following certification:

1. By signing and submitting this proposal (contract) the Contractor agrees to make reasonable efforts to comply with all applicable provisions of the Americans with Disabilities Act of 1990.



Contractor Signature

Town Administrator

Contractor's Representative Title

Town of Derry, New Hampshire

Contractor Name

4/15/13

Date

NH Department of Health and Human Services

STANDARD EXHIBIT H

CERTIFICATION REGARDING ENVIRONMENTAL TOBACCO SMOKE

Public Law 103-227, Part C - Environmental Tobacco Smoke, also known as the Pro-Children Act of 1994 (Act), requires that smoking not be permitted in any portion of any indoor facility owned or leased or contracted for by an entity and used routinely or regularly for the provision of health, day care, education, or library services to children under the age of 18, if the services are funded by Federal programs either directly or through State or local governments, by Federal grant, contract, loan, or loan guarantee. The law does not apply to children's services provided in private residences, facilities funded solely by Medicare or Medicaid funds, and portions of facilities used for inpatient drug or alcohol treatment. Failure to comply with the provisions of the law may result in the imposition of a civil monetary penalty of up to \$1000 per day and/or the imposition of an administrative compliance order on the responsible entity.

The Contractor identified in Section 1.3 of the General Provisions agrees, by signature of the Contractor's representative as identified in Section 1.11 and 1.12 of the General Provisions, to execute the following certification:

1. By signing and submitting this contract, the Contractor agrees to make reasonable efforts to comply with all applicable provisions of Public Law 103-227, Part C, known as the Pro-Children Act of 1994.



Contractor Signature

Town Administrator

Contractor's Representative Title

Town of Derry, New Hampshire

Contractor Name

4/15/13

Date

NH Department of Health and Human Services

STANDARD EXHIBIT I
HEALTH INSURANCE PORTABILITY AND ACCOUNTABILITY ACT
BUSINESS ASSOCIATE AGREEMENT

The Contractor identified in Section 1.3 of the General Provisions of the Agreement agrees to comply with the Health Insurance Portability and Accountability Act, Public Law 104-191 and with the Standards for Privacy and Security of Individually Identifiable Health Information, 45 CFR Parts 160 and 164 and those parts of the HITECH Act applicable to business associates. As defined herein, "Business Associate" shall mean the Contractor and subcontractors and agents of the Contractor that receive, use or have access to protected health information under this Agreement and "Covered Entity" shall mean the State of New Hampshire, Department of Health and Human Services.

BUSINESS ASSOCIATE AGREEMENT

(1) Definitions.

- a. "Breach" shall have the same meaning as the term "Breach" in Title XXX, Subtitle D. Sec. 13400.
- b. "Business Associate" has the meaning given such term in section 160.103 of Title 45, Code of Federal Regulations.
- c. "Covered Entity" has the meaning given such term in section 160.103 of Title 45, Code of Federal Regulations.
- d. "Designated Record Set" shall have the same meaning as the term "designated record set" in 45 CFR Section 164.501.
- e. "Data Aggregation" shall have the same meaning as the term "data aggregation" in 45 CFR Section 164.501.
- f. "Health Care Operations" shall have the same meaning as the term "health care operations" in 45 CFR Section 164.501.
- g. "HITECH Act" means the Health Information Technology for Economic and Clinical Health Act, Title XIII, Subtitle D, Part 1 & 2 of the American Recovery and Reinvestment Act of 2009.
- h. "HIPAA" means the Health Insurance Portability and Accountability Act of 1996, Public Law 104-191 and the Standards for Privacy and Security of Individually Identifiable Health Information, 45 CFR Parts 160, 162 and 164.
- i. "Individual" shall have the same meaning as the term "individual" in 45 CFR Section 164.501 and shall include a person who qualifies as a personal representative in accordance with 45 CFR Section 164.501(g).
- j. "Privacy Rule" shall mean the Standards for Privacy of Individually Identifiable Health Information at 45 CFR Parts 160 and 164, promulgated under HIPAA by the United States Department of Health and Human Services.
- k. "Protected Health Information" shall have the same meaning as the term "protected health information" in 45 CFR Section 164.501, limited to the information created or received by Business Associate from or on behalf of Covered Entity.
- l. "Required by Law" shall have the same meaning as the term "required by law" in 45 CFR Section 164.501.
- m. "Secretary" shall mean the Secretary of the Department of Health and Human Services or his/her designee.
- n. "Security Rule" shall mean the Security Standards for the Protection of Electronic Protected Health Information at 45 CFR Part 164, Subpart C, and amendments thereto.
- o. "Unsecured Protected Health Information" means protected health information that is not secured by a technology standard that renders protected health information unusable, unreasonable, or indecipherable to unauthorized individuals and is developed or endorsed by a standards developing organization that is accredited by the American National Standards Institute.
- p. Other Definitions - All terms not otherwise defined herein shall have the meaning established under 45 C.F.R. Parts 160, 162 and 164, as amended from time to time, and the HITECH Act.

(2) Use and Disclosure of Protected Health Information.

- a. Business Associate shall not use, disclose, maintain or transmit Protected Health Information (PHI) except as reasonably necessary to provide the services outlined under Exhibit A of the Agreement. Further, the Business Associate shall not, and shall ensure that its directors, officers, employees and agents, do not use, disclose, maintain or transmit PHI in any manner that would constitute a violation of the Privacy and Security Rule.
- b. Business Associate may use or disclose PHI:
 - I. For the proper management and administration of the Business Associate;
 - II. As required by law, pursuant to the terms set forth in paragraph d. below; or
 - III. For data aggregation purposes for the health care operations of Covered Entity.
- c. To the extent Business Associate is permitted under the Agreement to disclose PHI to a third party, Business Associate must obtain, prior to making any such disclosure, (i) reasonable assurances from the third party that such PHI will be held confidentially and used or further disclosed only as required by law or for the purpose for which it was disclosed to the third party; and (ii) an agreement from such third party to notify Business Associate, in accordance with the HITECH Act, Subtitle D, Part 1, Sec. 13402 of any breaches of the confidentiality of the PHI, to the extent it has obtained knowledge of such breach.
- d. The Business Associate shall not, unless such disclosure is reasonably necessary to provide services under Exhibit A of the Agreement, disclose any PHI in response to a request for disclosure on the basis that it is required by law, without first notifying Covered Entity so that Covered Entity has an opportunity to object to the disclosure and to seek appropriate relief. If Covered Entity objects to such disclosure, the Business Associate shall refrain from disclosing the PHI until Covered Entity has exhausted all remedies.
- e. If the Covered Entity notifies the Business Associate that Covered Entity has agreed to be bound by additional restrictions over and above those uses or disclosures or security safeguards of PHI pursuant to the Privacy and Security Rule, the Business Associate shall be bound by such additional restrictions and shall not disclose PHI in violation of such additional restrictions and shall abide by any additional security safeguards.

(3) Obligations and Activities of Business Associate.

- a. Business Associate shall report to the designated Privacy Officer of Covered Entity, in writing, any use or disclosure of PHI in violation of the Agreement, including any security incident involving Covered Entity data, in accordance with the HITECH Act, Subtitle D, Part 1, Sec.13402.
- b. The Business Associate shall comply with all sections of the Privacy and Security Rule as set forth in, the HITECH Act, Subtitle D, Part 1, Sec. 13401 and Sec.13404.
- c. Business Associate shall make available all of its internal policies and procedures, books and records relating to the use and disclosure of PHI received from, or created or received by the Business Associate on behalf of Covered Entity to the Secretary for purposes of determining Covered Entity's compliance with HIPAA and the Privacy and Security Rule.
- d. Business Associate shall require all of its business associates that receive, use or have access to PHI under the Agreement, to agree in writing to adhere to the same restrictions and conditions on the use and disclosure of PHI contained herein, including the duty to return or destroy the PHI as provided under Section (3)b and (3)k herein. The Covered Entity shall be considered a direct third party beneficiary of the Contractor's business associate agreements with Contractor's intended business associates, who will be receiving PHI pursuant to this Agreement, with rights of enforcement and indemnification from such

business associates who shall be governed by standard provision #13 of this Agreement for the purpose of use and disclosure of protected health information.

- e. Within five (5) business days of receipt of a written request from Covered Entity, Business Associate shall make available during normal business hours at its offices all records, books, agreements, policies and procedures relating to the use and disclosure of PHI to the Covered Entity, for purposes of enabling Covered Entity to determine Business Associate's compliance with the terms of the Agreement.
- f. Within ten (10) business days of receiving a written request from Covered Entity, Business Associate shall provide access to PHI in a Designated Record Set to the Covered Entity, or as directed by Covered Entity, to an individual in order to meet the requirements under 45 CFR Section 164.524.
- g. Within ten (10) business days of receiving a written request from Covered Entity for an amendment of PHI or a record about an individual contained in a Designated Record Set, the Business Associate shall make such PHI available to Covered Entity for amendment and incorporate any such amendment to enable Covered Entity to fulfill its obligations under 45 CFR Section 164.526.
- h. Business Associate shall document such disclosures of PHI and information related to such disclosures as would be required for Covered Entity to respond to a request by an individual for an accounting of disclosures of PHI in accordance with 45 CFR Section 164.528.
- i. Within ten (10) business days of receiving a written request from Covered Entity for a request for an accounting of disclosures of PHI, Business Associate shall make available to Covered Entity such information as Covered Entity may require to fulfill its obligations to provide an accounting of disclosures with respect to PHI in accordance with 45 CFR Section 164.528.
- j. In the event any individual requests access to, amendment of, or accounting of PHI directly from the Business Associate, the Business Associate shall within two (2) business days forward such request to Covered Entity. Covered Entity shall have the responsibility of responding to forwarded requests. However, if forwarding the individual's request to Covered Entity would cause Covered Entity or the Business Associate to violate HIPAA and the Privacy and Security Rule, the Business Associate shall instead respond to the individual's request as required by such law and notify Covered Entity of such response as soon as practicable.
- k. Within ten (10) business days of termination of the Agreement, for any reason, the Business Associate shall return or destroy, as specified by Covered Entity, all PHI received from, or created or received by the Business Associate in connection with the Agreement, and shall not retain any copies or back-up tapes of such PHI. If return or destruction is not feasible, or the disposition of the PHI has been otherwise agreed to in the Agreement, Business Associate shall continue to extend the protections of the Agreement, to such PHI and limit further uses and disclosures of such PHI to those purposes that make the return or destruction infeasible, for so long as Business Associate maintains such PHI. If Covered Entity, in its sole discretion, requires that the Business Associate destroy any or all PHI, the Business Associate shall certify to Covered Entity that the PHI has been destroyed.

(4) Obligations of Covered Entity

- a. Covered Entity shall notify Business Associate of any changes or limitation(s) in its Notice of Privacy Practices provided to individuals in accordance with 45 CFR Section 164.520, to the extent that such change or limitation may affect Business Associate's use or disclosure of PHI.

- b. Covered Entity shall promptly notify Business Associate of any changes in, or revocation of permission provided to Covered Entity by individuals whose PHI may be used or disclosed by Business Associate under this Agreement, pursuant to 45 CFR Section 164.506 or 45 CFR Section 164.508.
- c. Covered entity shall promptly notify Business Associate of any restrictions on the use or disclosure of PHI that Covered Entity has agreed to in accordance with 45 CFR 164.522, to the extent that such restriction may affect Business Associate's use or disclosure of PHI.

(5) Termination for Cause

In addition to standard provision #10 of this Agreement the Covered Entity may immediately terminate the Agreement upon Covered Entity's knowledge of a breach by Business Associate of the Business Associate Agreement set forth herein as Exhibit I. The Covered Entity may either immediately terminate the Agreement or provide an opportunity for Business Associate to cure the alleged breach within a timeframe specified by Covered Entity. If Covered Entity determines that neither termination nor cure is feasible, Covered Entity shall report the violation to the Secretary.

(6) Miscellaneous

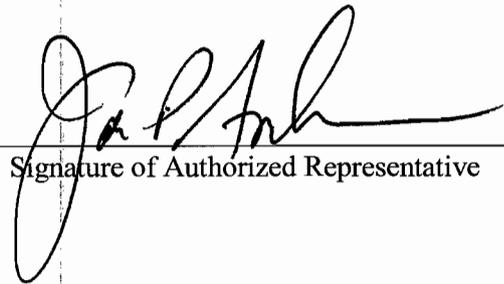
- a. Definitions and Regulatory References. All terms used, but not otherwise defined herein, shall have the same meaning as those terms in the Privacy and Security Rule, and the HITECH Act as amended from time to time. A reference in the Agreement, as amended to include this Exhibit I, to a Section in the Privacy and Security Rule means the Section as in effect or as amended.
- b. Amendment. Covered Entity and Business Associate agree to take such action as is necessary to amend the Agreement, from time to time as is necessary for Covered Entity to comply with the changes in the requirements of HIPAA, the Privacy and Security Rule, and applicable federal and state law.
- c. Data Ownership. The Business Associate acknowledges that it has no ownership rights with respect to the PHI provided by or created on behalf of Covered Entity.
- d. Interpretation. The parties agree that any ambiguity in the Agreement shall be resolved to permit Covered Entity to comply with HIPAA, the Privacy and Security Rule and the HITECH Act.
- e. Segregation. If any term or condition of this Exhibit I or the application thereof to any person(s) or circumstance is held invalid, such invalidity shall not affect other terms or conditions which can be given effect without the invalid term or condition; to this end the terms and conditions of this Exhibit I are declared severable.
- f. Survival. Provisions in this Exhibit I regarding the use and disclosure of PHI, return or destruction of PHI, extensions of the protections of the Agreement in section 3 k, the defense and indemnification provisions of section 3 d and standard contract provision #13, shall survive the termination of the Agreement.

IN WITNESS WHEREOF, the parties hereto have duly executed this Exhibit I.

DIVISION OF PUBLIC HEALTH SERVICES
The State Agency Name

Town of Derry, New Hampshire
Name of Contractor


Signature of Authorized Representative


Signature of Authorized Representative

LISA L. BUJNO, MSN, APRN
Name of Authorized Representative

John P. Anderson
Name of Authorized Representative

BUREAU CHIEF
Title of Authorized Representative

Town Administrator
Title of Authorized Representative

6-4-13
Date

4/15/13
Date

NH Department of Health and Human Services

STANDARD EXHIBIT J

CERTIFICATION REGARDING THE FEDERAL FUNDING ACCOUNTABILITY AND
TRANSPARENCY ACT (FFATA) COMPLIANCE

The Federal Funding Accountability and Transparency Act (FFATA) requires prime awardees of individual Federal grants equal to or greater than \$25,000 and awarded on or after October 1, 2010, to report on data related to executive compensation and associated first-tier sub-grants of \$25,000 or more. If the initial award is below \$25,000 but subsequent grant modifications result in a total award equal to or over \$25,000, the award is subject to the FFATA reporting requirements, as of the date of the award.

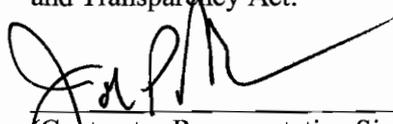
In accordance with 2 CFR Part 170 (*Reporting Sub-award and Executive Compensation Information*), the Department of Health and Human Services (DHHS) must report the following information for any sub-award or contract award subject to the FFATA reporting requirements:

- 1) Name of entity
- 2) Amount of award
- 3) Funding agency
- 4) NAICS code for contracts / CFDA program number for grants
- 5) Program source
- 6) Award title descriptive of the purpose of the funding action
- 7) Location of the entity
- 8) Principle place of performance
- 9) Unique identifier of the entity (DUNS #)
- 10) Total compensation and names of the top five executives if:
 - a. More than 80% of annual gross revenues are from the Federal government, and those revenues are greater than \$25M annually and
 - b. Compensation information is not already available through reporting to the SEC.

Prime grant recipients must submit FFATA required data by the end of the month, plus 30 days, in which the award or award amendment is made.

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of The Federal Funding Accountability and Transparency Act, Public Law 109-282 and Public Law 110-252, and 2 CFR Part 170 (*Reporting Sub-award and Executive Compensation Information*), and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

The below named Contractor agrees to provide needed information as outlined above to the NH Department of Health and Human Services and to comply with all applicable provisions of the Federal Financial Accountability and Transparency Act.



(Contractor Representative Signature)

John P. Anderson, Town Administrator

(Authorized Contractor Representative Name & Title)

Town of Derry, New Hampshire

(Contractor Name)

4/15/13

(Date)

NH Department of Health and Human Services

STANDARD EXHIBIT J

FORM A

As the Contractor identified in Section 1.3 of the General Provisions, I certify that the responses to the below listed questions are true and accurate.

1. The DUNS number for your entity is: 07-3982993

2. In your business or organization's preceding completed fiscal year, did your business or organization receive (1) 80 percent or more of your annual gross revenue in U.S. federal contracts, subcontracts, loans, grants, sub-grants, and/or cooperative agreements; and (2) \$25,000,000 or more in annual gross revenues from U.S. federal contracts, subcontracts, loans, grants, sub-grants, and/or cooperative agreements?

NO YES

If the answer to #2 above is NO, stop here

If the answer to #2 above is YES, please answer the following:

3. Does the public have access to information about the compensation of the executives in your business or organization through periodic reports filed under section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C.78m(a), 78o(d)) or section 6104 of the Internal Revenue Code of 1986?

NO YES

If the answer to #3 above is YES, stop here

If the answer to #3 above is NO, please answer the following:

4. The names and compensation of the five most highly compensated officers in your business or organization are as follows:

Name: Amount:

Name: Amount:

Name: Amount:

Name: Amount:

Name: Amount:

Contractor Initials: JPM
Date: 4/15/13

WITH SEAL

CERTIFICATE OF VOTE

I, Denise E. Neale, of the Town of Derry, New Hampshire, do hereby certify that:

1. I am the duly elected Town Clerk of the Town of Derry, New Hampshire;
2. The following are true copies of two resolutions duly adopted at a meeting of the Derry Town Council of the Town of Derry, duly held on February 19, 2013;

RESOLVED: That the Town of Derry may enter into any and all contracts, amendments, renewals, revisions or modifications thereto, with the State of New Hampshire, acting through its Department of Health and Human Services.

RESOLVED: That the Town Administrator is hereby authorized on behalf of this Town of Derry to enter into said contracts with the State, and to execute any and all documents, agreements, and other instruments, and any amendments, revisions, or modifications thereto, as he/she may deem necessary, desirable or appropriate. John Anderson is the duly appointed Town Administrator of the Town of Derry.

3. The foregoing resolutions have not been amended or revoked and remain in full force and effect as of April 15, 2013.

IN WITNESS WHEREOF, I have hereunto set my hand as the Town Clerk of the Town of Derry this 15th day of April, 2013.



Denise E. Neale, Town Clerk
TOWN OF DERRY
COUNTY OF ROCKINGHAM

(CORPORATE SEAL)





NH Public Risk Management Exchange

CERTIFICATE OF COVERAGE

The New Hampshire Public Risk Management Exchange (Primex³) is organized under the New Hampshire Revised Statutes Annotated, Chapter 5-B, Pooled Risk Management Programs. In accordance with those statutes, its Trust Agreement and bylaws, Primex³ is authorized to provide pooled risk management programs established for the benefit of political subdivisions in the State of New Hampshire.

Each member of Primex³ is entitled to the categories of coverage set forth below. In addition, Primex³ may extend the same coverage to non-members. However, any coverage extended to a non-member is subject to all of the terms, conditions, exclusions, amendments, rules, policies and procedures that are applicable to the members of Primex³, including but not limited to the final and binding resolution of all claims and coverage disputes before the Primex³ Board of Trustees. The Additional Covered Party's per occurrence limit shall be deemed included in the Member's per occurrence limit, and therefore shall reduce the Member's limit of liability as set forth by the Coverage Documents and Declarations. The limit shown may have been reduced by claims paid on behalf of the member. General Liability coverage is limited to Coverage A (Personal Injury Liability) and Coverage B (Property Damage Liability) only. Coverage's C (Public Officials Errors and Omissions), D (Unfair Employment Practices), E (Employee Benefit Liability) and F (Educator's Legal Liability Claims-Made Coverage) are excluded from this provision of coverage.

The below named entity is a member in good standing of the New Hampshire Public Risk Management Exchange. The coverage provided may, however, be revised at any time by the actions of Primex³. As of the date this certificate is issued, the information set out below accurately reflects the categories of coverage established for the current coverage year.

This Certificate is issued as a matter of information only and confers no rights upon the certificate holder. This certificate does not amend, extend, or alter the coverage afforded by the coverage categories listed below.

Participating Member: Town Of Derry 14 Manning Street Derry, NH 03038	Member Number:	Company Affording Coverage: NH Public Risk Management Exchange - Primex ³ Bow Brook Place 46 Donovan Street Concord, NH 03301-2624
---	-----------------------	--

Type of Coverage		Effective Date (mm/dd/yyyy)	Expiration Date (mm/dd/yyyy)	Limits - NH Statutory Limits May Apply, If Not	
<input checked="" type="checkbox"/>	General Liability (Occurrence Form) Professional Liability (describe) <input type="checkbox"/> Claims Made <input type="checkbox"/> Occurrence	7/1/2012	7/1/2013	Each Occurrence	\$ 5,000,000
				General Aggregate	\$ 5,000,000
				Fire Damage (Any one fire)	\$
				Med Exp (Any one person)	\$
<input type="checkbox"/>	Automobile Liability Deductible Comp and Coll: \$1,000 Any auto			Combined Single Limit (Each Accident)	
				Aggregate	
<input checked="" type="checkbox"/>	Workers' Compensation & Employers' Liability	7/1/2012	7/1/2013	<input checked="" type="checkbox"/> Statutory	
				Each Accident	\$2,000,000
				Disease -- Each Employee	\$2,000,000
				Disease -- Policy Limit	\$
<input type="checkbox"/>	Property (Special Risk includes Fire and Theft)			Blanket Limit, Replacement Cost (unless otherwise stated)	

Description: Proof of Primex Member coverage only for Public Health Grant.

CERTIFICATE HOLDER:	Additional Covered Party	Loss Payee	Primex³ - NH Public Risk Management Exchange
State of NH- Dept of Health & Human Services 29 Hazen Dr Concord, NH 03301			By: <i>Tammy Dewar</i>
			Date: 1/18/2013 tdenver@nhprimex.org
			Please direct inquires to: Primex ³ Risk Management Services 603-225-2841 phone 603-228-3833 fax



CERTIFICATE OF COVERAGE

The New Hampshire Public Risk Management Exchange (Primex³) is organized under the New Hampshire Revised Statutes Annotated, Chapter 5-B, Pooled Risk Management Programs. In accordance with those statutes, its Trust Agreement and bylaws, Primex³ is authorized to provide pooled risk management programs established for the benefit of political subdivisions in the State of New Hampshire.

Each member of Primex³ is entitled to the categories of coverage set forth below. In addition, Primex³ may extend the same coverage to non-members. However, any coverage extended to a non-member is subject to all of the terms, conditions, exclusions, amendments, rules, policies and procedures that are applicable to the members of Primex³, including but not limited to the final and binding resolution of all claims and coverage disputes before the Primex³ Board of Trustees. The Additional Covered Party's per occurrence limit shall be deemed included in the Member's per occurrence limit, and therefore shall reduce the Member's limit of liability as set forth by the Coverage Documents and Declarations. The limit shown may have been reduced by claims paid on behalf of the member. General Liability coverage is limited to Coverage A (Personal Injury Liability) and Coverage B (Property Damage Liability) only, Coverage's C (Public Officials Errors and Omissions), D (Unfair Employment Practices), E (Employee Benefit Liability) and F (Educator's Legal Liability Claims-Made Coverage) are excluded from this provision of coverage.

The below named entity is a member in good standing of the New Hampshire Public Risk Management Exchange. The coverage provided may, however, be revised at any time by the actions of Primex³. As of the date this certificate is issued, the information set out below accurately reflects the categories of coverage established for the current coverage year.

This Certificate is issued as a matter of information only and confers no rights upon the certificate holder. This certificate does not amend, extend, or alter the coverage afforded by the coverage categories listed below.

Participating Member: Town of Derry 14 Manning Street Derry, NH 03038	Member Number: 154	Company Affording Coverage: NH Public Risk Management Exchange - Primex ³ Bow Brook Place 46 Donovan Street Concord, NH 03301-2624
---	------------------------------	--

	Type of Coverage	Effective Date (mm/dd/yyyy)	Expiration Date (mm/dd/yyyy)	Limits - NH Statutory Limits May Apply, If Not:	
<input checked="" type="checkbox"/>	General Liability (Occurrence Form) Professional Liability (describe) <input type="checkbox"/> Claims Made <input type="checkbox"/> Occurrence	7/1/2013	7/1/2014	Each Occurrence	\$ 5,000,000
				General Aggregate	\$ 5,000,000
				Fire Damage (Any one fire)	\$
				Med Exp (Any one person)	\$
	Automobile Liability Deductible Comp and Coll: \$1,000 <input type="checkbox"/> Any auto			Combined Single Limit (Each Accident)	
				Aggregate	
<input checked="" type="checkbox"/>	Workers' Compensation & Employers' Liability	7/1/2013	7/1/2014	<input checked="" type="checkbox"/> Statutory	
				Each Accident	\$2,000,000
				Disease -- Each Employee	\$2,000,000
				Disease -- Policy Limit	\$
	Property (Special Risk includes Fire and Theft)			Blanket Limit, Replacement Cost (unless otherwise stated)	

Description: Proof of Primex Member coverage only for Public Health Grant.

CERTIFICATE HOLDER:	Additional Covered Party	Loss Payee	Primex ³ - NH Public Risk Management Exchange
			By: <i>Tammy Denver</i>
			Date: 5/13/2013 tdenver@nhprimex.org
State of NH- Dept of Health & Human Services 29 Hazen Dr Concord, NH 03301			Please direct inquires to: Primex³ Risk Management Services 603-225-2841 phone 603-228-3833 fax



MELANSON HEATH & COMPANY, PC

CERTIFIED PUBLIC ACCOUNTANTS
MANAGEMENT ADVISORS

102 Perimeter Road
Nashua, NH 03063-1301
Tel (603) 882-1111 • Fax (603) 882-9456
www.melansonheath.com

INDEPENDENT AUDITORS' REPORT

To the Town Council
Town of Derry, New Hampshire

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of Derry New Hampshire, as of and for the year ended June 30, 2012, which collectively comprise the Town's basic financial statements as listed in the Table of Contents. These financial statements are the responsibility of the Town of Derry's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of Derry as of June 30, 2012, and the respective changes in financial position and cash flows, where applicable, thereof and the respective budgetary comparison for the General Fund for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Accounting principles generally accepted in the United States of America require that management's discussion and analysis, other postemployment benefit plan schedule of funding progress and schedules of condition assessment and maintenance costs be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by Governmental Accounting Standards

Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of Derry, New Hampshire's basic financial statements. The combining and individual nonmajor fund financial statements are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of Derry, New Hampshire's basic financial statements. The introductory and statistical section is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Melanson, Heath + Company P.C.
November 30, 2012

TOWN OF DERRY, NEW HAMPSHIRE

STATEMENT OF NET ASSETS

JUNE 30, 2012

	Governmental Activities	Business- Type Activities	Government Wide Total
ASSETS			
Current:			
Cash and cash equivalents	\$ 51,831,001	\$ -	\$ 51,831,001
Investments	9,780,265	502,579	10,282,844
Taxes receivable	8,213,032	-	8,213,032
Accounts receivable, net	131,449	685,392	816,841
Due from other governments	218,465	19,112	237,577
Internal balances	(2,561,310)	2,561,310	-
Prepaid items	74,858	11,502	86,360
Total current assets	<u>67,687,760</u>	<u>3,779,895</u>	<u>71,467,655</u>
Noncurrent:			
Accounts receivable, net	-	261,116	261,116
Due from other governments	180,154	858,403	1,038,557
Capital assets:			
Non-depreciable capital assets	90,265,900	938,472	91,204,372
Depreciable capital assets, net	24,823,735	28,571,713	53,395,448
Total non-current assets	<u>115,269,789</u>	<u>30,629,704</u>	<u>145,899,493</u>
TOTAL ASSETS	<u>182,957,549</u>	<u>34,409,599</u>	<u>217,367,148</u>
LIABILITIES			
Current:			
Accounts payable	1,261,801	135,816	1,397,617
Accrued expenses	656,134	18,944	675,078
Unearned revenue	34,078,809	-	34,078,809
Deposits payable	5,981	-	5,981
Due to other governments	3,062	-	3,062
Other liabilities	141,350	-	141,350
Current portion of long-term liabilities:			
General obligation bonds payable	510,000	571,078	1,081,078
Tax increment financing bonds payable	80,000	-	80,000
Capital leases payable	298,277	-	298,277
Compensated absences	709,270	27,650	736,920
Estimated liability for landfill postclosure care costs	13,255	-	13,255
Other	3,997	1,298	5,295
Total current liabilities	<u>37,761,936</u>	<u>754,786</u>	<u>38,516,722</u>
Noncurrent:			
General obligation bonds payable	3,940,000	2,915,000	6,855,000
Tax increment financing bonds payable	5,000,000	-	5,000,000
Capital leases payable	538,009	-	538,009
Compensated absences	3,102,280	120,954	3,223,234
Other post-employment benefits payable	3,651,773	329,715	3,981,488
Estimated liability for landfill postclosure care costs	49,222	-	49,222
Other	58,869	7,789	66,658
Total non-current liabilities	<u>16,340,153</u>	<u>3,373,458</u>	<u>19,713,611</u>
TOTAL LIABILITIES	<u>54,102,089</u>	<u>4,128,244</u>	<u>58,230,333</u>
NET ASSETS			
Invested in capital assets, net of related debt	106,678,601	26,024,107	132,702,708
Restricted for:			
Endowments - permanently restricted	5,123,754	-	5,123,754
Permanent funds - spendable	831,210	-	831,210
Conservation	443,219	-	443,219
Economic development	143,431	-	143,431
Fire district	462,186	-	462,186
Unrestricted	<u>15,173,059</u>	<u>4,257,248</u>	<u>19,430,307</u>
TOTAL NET ASSETS	<u>128,855,460</u>	<u>30,281,355</u>	<u>159,136,815</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 182,957,549</u>	<u>\$ 34,409,599</u>	<u>\$ 217,367,148</u>

See notes to financial statements.

TOWN OF DERRY, NEW HAMPSHIRE

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2012

	<u>Expenses</u>	<u>Program Revenues</u>		
		<u>Charges for Services</u>	<u>Operating Grants and Contributions</u>	<u>Capital Grants and Contributions</u>
Primary Government				
Governmental Activities:				
General government	\$ 5,241,472	\$ 125,387	\$ 7,209	\$ -
Public safety	20,088,167	1,410,038	681,064	33,719
Highways and streets	4,039,962	92,982	682,217	1,296,484
Health and welfare	643,871	27,927	76,440	-
Sanitation	1,634,394	508,259	-	-
Culture and recreation	3,351,764	199,406	445	-
Conservation	9,120	-	-	-
Economic development	247,523	-	-	-
Interest on long-term debt	386,000	-	-	-
Total Governmental Activities	35,642,273	2,363,999	1,447,375	1,330,203
Business-Type Activities:				
Water	2,313,232	2,533,351	19,111	96,909
Sewer	1,937,795	2,071,417	69,292	67,500
Total Business-Type Activities	4,251,027	4,604,768	88,403	164,409
Total primary government	\$ 39,893,300	\$ 6,968,767	\$ 1,535,778	\$ 1,494,612

General Revenues:

Property and other taxes
 Motor vehicle registration and other taxes
 Grants and contributions not restricted to specific programs
 Interest and investment earnings
 Miscellaneous
 Transfers, net

Total general revenues and transfers

Change in Net Assets

Net Assets:

Beginning of year

End of year

Net (Expenses) Revenues and Changes in Net Assets

<u>Governmental Activities</u>	<u>Business Type Activities</u>	<u>Total</u>
\$ (5,108,876)	\$ -	\$ (5,108,876)
(17,963,346)	-	(17,963,346)
(1,968,279)	-	(1,968,279)
(539,504)	-	(539,504)
(1,126,135)	-	(1,126,135)
(3,151,913)	-	(3,151,913)
(9,120)	-	(9,120)
(247,523)	-	(247,523)
<u>(386,000)</u>	<u>-</u>	<u>(386,000)</u>
(30,500,696)	-	(30,500,696)
-	336,139	336,139
-	<u>270,414</u>	<u>270,414</u>
-	606,553	606,553
<u>(30,500,696)</u>	<u>606,553</u>	<u>(29,894,143)</u>
23,668,700	-	23,668,700
4,899,562	-	4,899,562
1,542,507	-	1,542,507
471,109	17,884	488,993
917,755	133,363	1,051,118
<u>(14,629)</u>	<u>14,629</u>	<u>-</u>
<u>31,485,004</u>	<u>165,876</u>	<u>31,650,880</u>
984,308	772,429	1,756,737
<u>127,871,152</u>	<u>29,508,926</u>	<u>157,380,078</u>
<u>\$ 128,855,460</u>	<u>\$ 30,281,355</u>	<u>\$ 159,136,815</u>

TOWN OF DERRY, NEW HAMPSHIRE

GOVERNMENTAL FUNDS

BALANCE SHEET

JUNE 30, 2012

ASSETS	<u>General</u>	<u>Other Governmental Funds</u>	<u>Total Governmental Funds</u>
Cash and cash equivalents	\$ 51,704,727	\$ 126,274	\$ 51,831,001
Investments	3,460,761	6,319,504	9,780,265
Taxes receivable	8,182,882	30,150	8,213,032
Accounts receivable, net	50,538	80,912	131,450
Due from other governments	167,999	230,620	398,619
Due from other funds	-	3,871,975	3,871,975
Prepaid items	74,168	690	74,858
TOTAL ASSETS	\$ 63,641,075	\$ 10,660,125	\$ 74,301,200
LIABILITIES AND FUND BALANCES			
Liabilities:			
Accounts payable	\$ 806,201	\$ 455,601	\$ 1,261,802
Accrued expenditures	543,286	-	543,286
Unearned revenue	34,078,809	-	34,078,809
Deferred revenue	1,886,982	30,150	1,917,132
Deposits payable	-	5,980	5,980
Due to other governments	3,062	-	3,062
Due to other funds	6,432,514	771	6,433,285
Other liabilities	141,350	-	141,350
TOTAL LIABILITIES	43,892,204	492,502	44,384,706
Fund Balances:			
Nonspendable	74,168	5,304,598	5,378,766
Restricted	571,271	3,287,736	3,859,007
Committed	5,203,971	1,575,289	6,779,260
Assigned	1,092,965	-	1,092,965
Unassigned	12,806,496	-	12,806,496
TOTAL FUND BALANCES	19,748,871	10,167,623	29,916,494
TOTAL LIABILITIES AND FUND BALANCES	\$ 63,641,075	\$ 10,660,125	\$ 74,301,200

See notes to financial statements.

TOWN OF DERRY, NEW HAMPSHIRE

RECONCILIATION OF TOTAL GOVERNMENTAL FUND
BALANCES TO NET ASSETS OF GOVERNMENTAL
ACTIVITIES IN THE STATEMENT OF NET ASSETS

JUNE 30, 2012

Total governmental fund balances	\$ 29,916,494
• Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds.	115,089,635
• Property taxes and other revenues are recognized on an accrual basis in the statement of net assets, not the modified accrual basis	1,917,131
• Long-term liabilities, including bonds payable and net OPEB obligation, are not due and payable in the current period and, therefore, are not reported in the governmental funds. Long-term liabilities at year end consist of:	
General obligation bonds payable	(4,450,000)
Tax increment financing bonds payable	(5,080,000)
Capital leases payable	(836,286)
Accrued interest on long-term obligations	(112,848)
Estimated liability for landfill postclosure care costs	(62,477)
Other post-employment benefits payable	(3,651,773)
Compensated absences payable	(3,811,550)
Other	<u>(62,866)</u>
Net assets of governmental activities	\$ <u>128,855,460</u>

See notes to financial statements.

TOWN OF DERRY, NEW HAMPSHIRE

GOVERNMENTAL FUNDS

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

FOR THE YEAR ENDED JUNE 30, 2012

	General Fund	Other Governmental Funds	Total Governmental Funds
Revenues:			
Taxes	\$ 23,603,288	\$ 7,500	\$ 23,610,788
Licenses and permits	4,870,930	319,834	5,190,764
Intergovernmental	2,715,167	962,200	3,677,367
Charges for services	2,058,598	14,198	2,072,796
Interest and investment income	208,213	262,895	471,108
Contributions	-	424,077	424,077
Miscellaneous	449,366	140,930	590,296
Total Revenues	<u>33,905,562</u>	<u>2,131,634</u>	<u>36,037,196</u>
Expenditures:			
Current operations:			
General government	4,704,886	214,377	4,919,263
Public safety	18,408,343	184,466	18,592,809
Highways and streets	3,885,654	172	3,885,826
Health and welfare	526,706	77,334	604,040
Sanitation	1,576,083	216	1,576,299
Culture and recreation	2,722,934	196,001	2,918,935
Conservation	6,320	2,800	9,120
Economic development	172,481	-	172,481
Capital outlay	483,553	1,797,700	2,281,253
Debt service:			
Principal retirement	937,612	-	937,612
Interest and fiscal charges	379,504	-	379,504
Intergovernmental	-	10,369	10,369
Total Expenditures	<u>33,804,076</u>	<u>2,483,435</u>	<u>36,287,511</u>
Excess (deficiency) of revenues over expenditures	101,486	(351,801)	(250,315)
Other Financing Sources (Uses):			
Issuance of notes	1,367,285	2,032,715	3,400,000
Proceeds from sale of capital assets	294,416	-	294,416
Capital leases	367,654	-	367,654
Transfers in	1,160,549	128,546	1,289,095
Transfers out	(335,145)	(968,579)	(1,303,724)
Total Other Financing Sources (Uses)	<u>2,854,759</u>	<u>1,192,682</u>	<u>4,047,441</u>
Change in fund balance	2,956,245	840,881	3,797,126
Fund Balance at beginning of year	<u>16,792,626</u>	<u>9,326,742</u>	<u>26,119,368</u>
Fund Balance at end of year	<u>\$ 19,748,871</u>	<u>\$ 10,167,623</u>	<u>\$ 29,916,494</u>

See notes to financial statements.

TOWN OF DERRY, NEW HAMPSHIRE

RECONCILIATION OF THE STATEMENT OF REVENUES
EXPENDITURES, AND CHANGES IN FUND BALANCES OF
GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2012

NET CHANGES IN FUND BALANCES - TOTAL GOVERNMENTAL FUNDS \$ 3,797,126

Amounts reported for governmental activities in the
statement of activities are different because:

<ul style="list-style-type: none"> • Governmental funds report capital outlays as expenditures. However, in the Statement of Activities, the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. 	
Capital asset purchases	2,281,253
Depreciation	(1,859,017)
<ul style="list-style-type: none"> • Governmental funds only report the disposal of assets to the extent proceeds are received from the sale. In the statement of activities, a gain or loss is reported for each disposal. This is the amount of the gain of disposed capital assets reduced by the actual proceeds received from the sale of capital assets. 	(122,074)
<ul style="list-style-type: none"> • Revenues in the Statement of Activities that do not provide current financial resources are not reported as revenues in the funds. 	75,188
<ul style="list-style-type: none"> • Revenues in the Statement of Activities that represent donated capital assets and are not reported as revenues in the funds. 	712,800
<ul style="list-style-type: none"> • Issuance of tax increment financing district bonds is an other financing source on governmental funds, but is reported in long-term liabilities in the statement of net assets. 	(3,400,000)
<ul style="list-style-type: none"> • Repayment of principal on bonds and capital leases is an expenditure in the governmental funds, but the repayment reduces long-term liabilities in the statement of net assets. 	937,612
<ul style="list-style-type: none"> • Capital lease issues are other financing sources in the governmental funds, but the capital lease issues increase long-term liabilities in the statement of net assets. 	(367,654)
<ul style="list-style-type: none"> • In the statement of activities, interest is accrued on outstanding bonds and capital leases, whereas in governmental funds, an interest expenditure is reported when done. 	(6,594)
<ul style="list-style-type: none"> • Some expenses reported in the Statement of Activities do not require the use of current financial resources and therefore, are not reported as expenditures in governmental funds. 	
Compensated absences	32,387
Other post-employment benefits	(1,049,313)
Estimated liability for landfill post-closure care costs	11,769
Other	(59,175)
CHANGE IN NET ASSETS OF GOVERNMENTAL ACTIVITIES	\$ 984,308

See notes to financial statements.

TOWN OF DERRY, NEW HAMPSHIRE

GENERAL FUND

STATEMENT OF REVENUES AND OTHER SOURCES, AND EXPENDITURES AND OTHER USES - BUDGET AND ACTUAL

FOR THE YEAR ENDED JUNE 30, 2012

	<u>Budgeted Amounts</u>			Variance with Final Budget Positive (Negative)
	<u>Original Budget</u>	<u>Final Budget</u>	<u>Actual Amounts</u>	
Revenues and Other Sources:				
Taxes	\$ 23,225,704	\$ 23,225,702	\$ 23,603,288	\$ 377,586
Licenses and permits	4,773,828	4,773,828	4,870,930	97,102
Intergovernmental	3,282,173	3,282,175	2,651,255	(630,920)
Charges for services	2,284,053	2,284,053	2,057,848	(226,205)
Interest and investment income	101,000	101,000	205,796	104,796
Miscellaneous	293,824	293,824	645,356	351,532
Use of fund balance	556,851	836,851	836,851	-
Proceeds from sale of capital assets	38,725	38,725	101,592	62,867
Issuance of capital leases	481,000	481,000	367,654	(113,346)
Transfers in	787,795	851,173	897,046	45,873
Total Revenues and Other Sources	35,824,953	36,168,331	36,237,616	69,285
Expenditures and Other Uses:				
Prevention and emergency services	10,657,937	10,821,937	10,463,894	358,043
Emergency management	61,838	61,838	37,660	24,178
Police and animal control	8,568,591	8,676,591	8,217,832	458,759
Executive	1,202,998	1,202,998	1,183,319	19,679
Finance	4,673,927	4,401,927	3,963,974	437,953
Town clerk and elections	172,498	172,498	160,741	11,757
Libraries	1,281,818	1,281,818	1,281,346	472
Planning	260,422	260,422	248,290	12,132
Tax increment financing district	153,000	153,000	46,919	106,081
Public works	8,791,924	9,135,302	8,812,178	323,124
Total Expenditures and Other Uses	35,824,953	36,168,331	34,416,153	1,752,178
Excess of revenues and other sources over expenditures and other uses	\$ -	\$ -	\$ 1,821,463	\$ 1,821,463

See notes to financial statements.

TOWN OF DERRY, NEW HAMPSHIRE

PROPRIETARY FUNDS

STATEMENT OF NET ASSETS

JUNE 30, 2012

	Business-Type Activities Enterprise Funds		
	Water Fund	Sewer Fund	Total
<u>ASSETS</u>			
Current:			
Investments	\$ 17,950	\$ 484,629	\$ 502,579
Accounts receivable, net	317,339	368,053	685,392
Due from other governments	19,112	-	19,112
Due from other funds	1,931,640	629,670	2,561,310
Prepaid items	4,546	6,956	11,502
Total current assets	2,290,587	1,489,308	3,779,895
Noncurrent:			
Accounts receivable, net	170,034	91,082	261,116
Due from other governments	-	858,403	858,403
Non-depreciable capital assets	333,177	605,295	938,472
Depreciable capital assets, net	10,241,587	18,330,126	28,571,713
Total noncurrent assets	10,744,798	19,884,906	30,629,704
TOTAL ASSETS	\$ 13,035,385	\$ 21,374,214	\$ 34,409,599
<u>LIABILITIES</u>			
Current:			
Accounts payable	\$ 93,845	\$ 41,971	\$ 135,816
Accrued expenses	6,521	12,423	18,944
Current portion of long-term liabilities:			
Bonds payable	50,000	521,078	571,078
Compensated absences	13,825	13,825	27,650
Other	1,298	-	1,298
Total current liabilities	165,489	589,297	754,786
Noncurrent:			
Bonds payable	300,000	2,615,000	2,915,000
Compensated absences	60,477	60,477	120,954
Other post-employment benefits payable	207,716	121,999	329,715
Other	7,789	-	7,789
Total noncurrent liabilities	575,982	2,797,476	3,373,458
TOTAL LIABILITIES	741,471	3,386,773	4,128,244
<u>NET ASSETS</u>			
Invested in capital assets, net of related debt	10,224,764	15,799,343	26,024,107
Unrestricted	2,069,150	2,188,098	4,257,248
TOTAL NET ASSETS	12,293,914	17,987,441	30,281,355
TOTAL LIABILITIES AND NET ASSETS	\$ 13,035,385	\$ 21,374,214	\$ 34,409,599

See notes to financial statements.

TOWN OF DERRY, NEW HAMPSHIRE

PROPRIETARY FUNDS

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS

FOR THE YEAR ENDED JUNE 30, 2012

	Business-Type Activities Enterprise Funds		
	Water Fund	Sewer Fund	Total
Operating Revenues:			
Charges for services	\$ 2,533,351	\$ 2,071,417	\$ 4,604,768
Miscellaneous	16,147	76,390	92,537
Total Operating Revenues	2,549,498	2,147,807	4,697,305
Operating Expenses:			
Personnel services	875,157	847,599	1,722,756
Repairs and maintenance	231,275	97,509	328,784
Materials and supplies	86,823	51,419	138,242
Utilities	823,732	253,409	1,077,141
Depreciation	215,611	463,015	678,626
Miscellaneous	62,761	87,581	150,342
Total Operating Expenses	2,295,359	1,800,532	4,095,891
Operating Income	254,139	347,275	601,414
Nonoperating Revenues (Expenses):			
Interest revenue	11,543	6,341	17,884
Intergovernmental revenue	19,111	69,292	88,403
Other revenue	13,459	-	13,459
Interest expense	(17,873)	(137,263)	(155,136)
Gain on sale of assets	1	27,366	27,367
Total Nonoperating Revenues (Expenses), Net	26,241	(34,264)	(8,023)
Income Before Capital Contributions and Transfers	280,380	313,011	593,391
Capital contributions	96,909	67,500	164,409
Transfers in from other funds	7,848	6,781	14,629
Change in Net Assets	385,137	387,292	772,429
Net Assets at Beginning of Year	11,908,777	17,600,149	29,508,926
Net Assets at End of Year	\$ 12,293,914	\$ 17,987,441	\$ 30,281,355

See notes to financial statements.

TOWN OF DERRY, NEW HAMPSHIRE
 PROPRIETARY FUNDS
 STATEMENT OF CASH FLOWS
 FOR THE YEAR ENDED JUNE 30, 2012

	Business-Type Activities Enterprise Funds		
	Water Fund	Sewer Fund	Total
Cash Flows From Operating Activities:			
Cash received from customers	\$ 2,490,253	\$ 2,058,476	\$ 4,548,729
Other operating cash receipts	16,147	76,389	92,536
Cash paid for interfund services provided	(56,327)	(133,967)	(190,294)
Cash paid to suppliers	(1,243,063)	(497,383)	(1,740,446)
Cash paid to employees	(812,625)	(805,765)	(1,618,390)
Net Cash Provided By Operating Activities	394,385	697,750	1,092,135
Cash Flows From Noncapital Financing Activities:			
Transfers from other funds	7,848	6,781	14,629
Net Cash Provided By Noncapital Financing Activities	7,848	6,781	14,629
Cash Flows From Capital and Related Financing Activities:			
Capital contributions	96,909	67,500	164,409
Purchases of capital assets	(452,390)	(114,407)	(566,797)
Principal paid on bonds payable	(50,000)	(513,652)	(563,652)
Proceeds from debt refinancing and other	12,160	-	12,160
Interest paid on long-term debt	(17,873)	(137,263)	(155,136)
Net Cash (Used For) Capital and Related Financing Activities	(411,194)	(697,822)	(1,109,016)
Cash Flows From Investing Activities:			
Purchase of investments	(2,582)	(13,050)	(15,632)
Interest on investments	11,543	6,341	17,884
Net Cash Provided By (Used for) Investing Activities	8,961	(6,709)	2,252
Cash and cash equivalents at beginning of year	-	-	-
Cash and cash equivalents at end of year	\$ -	\$ -	\$ -
Reconciliation of Operating Income to Net Cash Provided by (Used For) Operating Activities:			
Operating income	\$ 254,139	\$ 347,275	\$ 601,414
Adjustments to reconcile operating income to net cash provided by (used for) operating activities:			
Depreciation expense	215,611	463,015	678,626
Changes in assets and liabilities:			
Accounts receivable, net	(43,099)	(12,943)	(56,042)
Due from other funds	(56,327)	(133,967)	(190,294)
Prepaid items	602	(208)	394
Accounts payable	(17,172)	(976)	(18,148)
Accrued expenses	(876)	(6,280)	(7,156)
Retainage payable	(21,025)	-	(21,025)
Compensated absences	(3,852)	(3,852)	(7,704)
Other post-employment benefits	66,384	45,686	112,070
Net Cash Provided By Operating Activities	\$ 394,385	\$ 697,750	\$ 1,092,135

See notes to financial statements.

TOWN OF DERRY, NEW HAMPSHIRE
 FIDUCIARY FUNDS
 STATEMENT OF FIDUCIARY NET ASSETS
 JUNE 30, 2012

	Private Purpose Trust Funds	Agency Funds
<u>ASSETS</u>		
Cash and cash equivalents	\$ -	\$ 355,949
Investments	<u>368,821</u>	<u>362,179</u>
Total Assets	<u>\$ 368,821</u>	<u>\$ 718,128</u>
<u>LIABILITIES</u>		
Due to other governments	\$ -	\$ 362,179
Deposits held for others	<u>-</u>	<u>355,949</u>
Total Liabilities	-	718,128
<u>NET ASSETS</u>		
Held in trust	<u>368,821</u>	<u>-</u>
Total Liabilities and Net Assets	<u>\$ 368,821</u>	<u>\$ 718,128</u>

See notes to financial statements.

TOWN OF DERRY, NEW HAMPSHIRE

FIDUCIARY FUNDS

STATEMENT OF CHANGES IN FIDUCIARY NET ASSETS

FOR THE YEAR ENDED JUNE 30, 2012

	Private Purpose Trust <u>Funds</u>
Additions:	
Investment earnings:	
Investment income	\$ 17,851
Net increase in the fair value of investments	<u>(2,097)</u>
Total investment earnings	15,754
Less investment expense	<u>(1,452)</u>
Net Investment Earnings	14,302
Deductions:	
Benefits	<u>9,603</u>
Total deductions	<u>9,603</u>
Change in Net Assets	4,699
Net assets held in trust:	
Beginning of year	<u>364,122</u>
End of year	<u><u>\$ 368,821</u></u>

See notes to financial statements.

TOWN OF DERRY, NEW HAMPSHIRE

Combining Balance Sheet

Nonmajor Governmental Funds

June 30, 2012

	Special Revenue Funds			
	Derry Public Library Fund	Taylor Library Fund	Cable Television Fund	Conservation Commission Fund
<u>ASSETS</u>				
Cash and cash equivalents	\$ 496	\$ 350	\$ -	\$ -
Investments	-	-	-	-
Taxes receivable	-	-	-	30,150
Accounts receivable, net	-	-	80,912	-
Due from other governments	-	-	-	-
Due from other funds	28,134	123,454	376,720	446,019
Prepaid items	690	-	-	-
	<u>29,320</u>	<u>123,804</u>	<u>457,632</u>	<u>476,169</u>
Total Assets	<u>\$ 29,320</u>	<u>\$ 123,804</u>	<u>\$ 457,632</u>	<u>\$ 476,169</u>
<u>LIABILITIES AND FUND EQUITY</u>				
Liabilities:				
Accounts payable	\$ 215	\$ -	\$ 387	\$ 2,800
Deferred revenue	-	-	-	30,150
Deposits payable	-	274	-	-
Due to other funds	-	-	-	-
	<u>215</u>	<u>274</u>	<u>387</u>	<u>32,950</u>
Total Liabilities	215	274	387	32,950
Fund Balances:				
Nonspendable	690	-	-	-
Restricted	28,415	123,530	-	-
Committed	-	-	457,245	443,219
	<u>29,105</u>	<u>123,530</u>	<u>457,245</u>	<u>443,219</u>
Total Fund Balances	<u>29,105</u>	<u>123,530</u>	<u>457,245</u>	<u>443,219</u>
Total Liabilities and Fund Balances	<u>\$ 29,320</u>	<u>\$ 123,804</u>	<u>\$ 457,632</u>	<u>\$ 476,169</u>

Special Revenue Funds

<u>Public Health Fund</u>	<u>Public Safety Grants Fund</u>	<u>Miscellaneous Grants Fund</u>
\$ -	\$ -	\$ -
-	-	-
-	-	-
6,720	24,703	-
-	83,861	25,213
-	-	-
<u>6,720</u>	<u>108,564</u>	<u>25,213</u>
\$ <u>6,720</u>	\$ <u>108,564</u>	\$ <u>25,213</u>
\$ 243	\$ 11,900	\$ 637
-	-	-
5,706	-	-
771	-	-
<u>6,720</u>	<u>11,900</u>	<u>637</u>
-	-	-
-	96,664	24,576
-	-	-
<u>-</u>	<u>96,664</u>	<u>24,576</u>
\$ <u>6,720</u>	\$ <u>108,564</u>	\$ <u>25,213</u>

(continued)

(continued)

	<u>Special Revenue Funds</u>			
	<u>Emergency Management Fund</u>	<u>Waste Tire Reclamation Fund</u>	<u>Transportation Improvement Fund</u>	<u>Total Nonmajor Special Revenue Funds</u>
<u>ASSETS</u>				
Cash and cash equivalents	\$ -	\$ -	\$ -	\$ 846
Investments	-	485,200	5,368	490,568
Taxes receivable	-	-	-	30,150
Accounts receivable, net	-	-	-	80,912
Due from other governments	-	-	-	31,423
Due from other funds	-	6,393	9,396	1,099,190
Prepaid items	-	-	-	690
Total Assets	<u>\$ -</u>	<u>\$ 491,593</u>	<u>\$ 14,764</u>	<u>\$ 1,733,779</u>
<u>LIABILITIES AND FUND EQUITY</u>				
Liabilities:				
Accounts payable	\$ -	\$ -	\$ -	\$ 16,182
Deferred revenue	-	-	-	30,150
Deposits payable	-	-	-	5,980
Due to other funds	-	-	-	771
Total Liabilities	-	-	-	53,083
Fund Balances:				
Nonspendable	-	-	-	690
Restricted	-	491,593	14,764	779,542
Committed	-	-	-	900,464
Total Fund Balances	-	<u>491,593</u>	<u>14,764</u>	<u>1,680,696</u>
Total Liabilities and Fund Balances	<u>\$ -</u>	<u>\$ 491,593</u>	<u>\$ 14,764</u>	<u>\$ 1,733,779</u>

Capital Project Funds

Crystal/ Broadway Reconstruction <u>Fund</u>	Bridge Improvements <u>Fund</u>	Route 28 TIF <u>Fund</u>
\$ -	\$ -	\$ -
-	-	-
-	-	-
-	-	-
19,043	180,154	-
-	595,782	2,116,403
-	-	-
<u>\$ 19,043</u>	<u>\$ 775,936</u>	<u>\$ 2,116,403</u>
\$ -	\$ -	\$ 439,419
-	-	-
-	-	-
-	-	-
-	-	439,419
-	180,154	-
-	-	1,676,984
<u>19,043</u>	<u>595,782</u>	<u>-</u>
<u>19,043</u>	<u>775,936</u>	<u>1,676,984</u>
<u>\$ 19,043</u>	<u>\$ 775,936</u>	<u>\$ 2,116,403</u>

(continued)

(continued)

	Capital Project Funds			
	Recreation Facility Fund	Rail Trail Fund	Public Safety Fund	Total Nonmajor Capital Projects Funds
<u>ASSETS</u>				
Cash and cash equivalents	\$ -	\$ -	\$ -	\$ -
Investments	-	-	-	-
Taxes receivable	-	-	-	-
Accounts receivable, net	-	-	-	-
Due from other governments	-	-	-	199,197
Due from other funds	60,000	-	-	2,772,185
Prepaid items	-	-	-	-
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Assets	\$ <u>60,000</u>	\$ <u>-</u>	\$ <u>-</u>	\$ <u>2,971,382</u>
<u>LIABILITIES AND FUND EQUITY</u>				
Liabilities:				
Accounts payable	\$ -	\$ -	\$ -	\$ 439,419
Deferred revenue	-	-	-	-
Deposits payable	-	-	-	-
Due to other funds	-	-	-	-
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Liabilities	-	-	-	439,419
Fund Balances:				
Nonspendable	-	-	-	180,154
Restricted	-	-	-	1,676,984
Committed	60,000	-	-	674,825
	<u>60,000</u>	<u>-</u>	<u>-</u>	<u>2,531,963</u>
Total Fund Balances	<u>60,000</u>	<u>-</u>	<u>-</u>	<u>2,531,963</u>
Total Liabilities and Fund Balances	\$ <u>60,000</u>	\$ <u>-</u>	\$ <u>-</u>	\$ <u>2,971,382</u>

Permanent Funds

General Cemetery Care	Parks and Playgrounds	Libraries	Highways and Streets	Human Services	Total Nonmajor Permanent Funds	Nonmajor Governmental Funds
\$ -	\$ 125,428	\$ -	\$ -	\$ -	\$ 125,428	\$ 126,274
2,393,894	3,248,194	87,597	43,100	56,151	5,828,936	6,319,504
-	-	-	-	-	-	30,150
-	-	-	-	-	-	80,912
-	-	-	-	-	-	230,620
600	-	-	-	-	600	3,871,975
-	-	-	-	-	-	690
<u>\$ 2,394,494</u>	<u>\$ 3,373,622</u>	<u>\$ 87,597</u>	<u>\$ 43,100</u>	<u>\$ 56,151</u>	<u>\$ 5,954,964</u>	<u>\$ 10,660,125</u>
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 455,601
-	-	-	-	-	-	30,150
-	-	-	-	-	-	5,980
-	-	-	-	-	-	771
-	-	-	-	-	-	492,502
2,081,411	2,896,123	79,476	26,285	40,459	5,123,754	5,304,598
313,083	477,499	8,121	16,815	15,692	831,210	3,287,736
-	-	-	-	-	-	1,575,289
<u>2,394,494</u>	<u>3,373,622</u>	<u>87,597</u>	<u>43,100</u>	<u>56,151</u>	<u>5,954,964</u>	<u>10,167,623</u>
<u>\$ 2,394,494</u>	<u>\$ 3,373,622</u>	<u>\$ 87,597</u>	<u>\$ 43,100</u>	<u>\$ 56,151</u>	<u>\$ 5,954,964</u>	<u>\$ 10,660,125</u>

TOWN OF DERRY, NEW HAMPSHIRE

Combining Statement of Revenues, Expenditures,
and Changes in Fund Equity

Nonmajor Governmental Funds

For the Year Ended June 30, 2012

	Special Revenue Funds			
	Derry Public Library Fund	Taylor Library Fund	Cable Television Fund	Conservation Commission Fund
Revenues:				
Taxes	\$ -	\$ -	\$ -	\$ 7,500
Licenses and permits	2,900	-	316,934	-
Intergovernmental	-	445	-	-
Charges for services	1,573	132	111	-
Interest and investment income	264	658	-	2,365
Contributions	-	-	-	-
Miscellaneous	30,359	2,189	96	100,250
Total Revenues	35,095	3,424	317,131	110,115
Expenditures:				
Current:				
General government	-	-	186,033	-
Public safety	-	-	-	-
Highways and streets	-	-	-	-
Health and welfare	-	-	-	-
Sanitation	-	-	-	-
Culture and recreation	174,519	476	-	-
Conservation	-	-	-	2,800
Capital outlay	34,653	-	29,841	-
Intergovernmental	-	-	10,369	-
Total Expenditures	209,172	476	226,243	2,800
Excess (deficiency) of revenues over expenditures	(174,077)	2,948	90,888	107,315
Other Financing Sources (Uses):				
Issuance of notes	-	-	-	-
Transfers in	496	2,063	-	-
Transfers out	-	-	-	-
Total Other Financing Sources (Uses)	496	2,063	-	-
Net change in fund balance	(173,581)	5,011	90,888	107,315
Fund balances at beginning of year	202,686	118,519	366,357	335,904
Fund Balances at end of year	\$ 29,105	\$ 123,530	\$ 457,245	\$ 443,219

Special Revenue Funds

Public Health Fund	Public Safety Grants Fund	Miscellaneous Grants Fund
\$ -	\$ -	\$ -
-	-	-
73,680	63,091	-
-	-	12,382
-	396	118
-	-	-
-	3,615	4,432
<u>73,680</u>	<u>67,102</u>	<u>16,932</u>
-	-	18,918
-	71,535	-
-	-	-
73,680	-	3,421
-	-	-
-	-	7,284
-	-	-
-	-	4,287
-	-	-
<u>73,680</u>	<u>71,535</u>	<u>33,910</u>
-	(4,433)	(16,978)
-	-	-
-	697	10,724
-	-	-
-	697	10,724
-	(3,736)	(6,254)
-	100,400	30,830
<u>\$ -</u>	<u>\$ 96,664</u>	<u>\$ 24,576</u>

(continued)

(continued)

	Special Revenue Funds			
	Emergency Management Fund	Waste Tire Reclamation Fund	Transportation Improvement Fund	Total Nonmajor Special Revenue Funds
Revenues:				
Property taxes	\$ -	\$ -	\$ -	\$ 7,500
Licenses and permits	-	-	-	319,834
Intergovernmental	137,987	-	-	275,203
Charges for services	-	-	-	14,198
Investment income	-	2,531	63	6,395
Contributions	-	-	-	-
Miscellaneous	-	-	-	140,930
Total Revenues	137,987	2,531	63	764,060
Expenditures:				
Current:				
General government	-	-	-	204,951
Public safety	112,931	-	-	184,466
Highways and streets	-	-	6	6
Health and welfare	-	-	-	77,101
Sanitation	-	216	-	216
Culture and recreation	-	-	-	182,279
Conservation	-	-	-	2,800
Capital outlay	-	-	-	68,781
Intergovernmental	-	-	-	10,369
Total Expenditures	112,931	216	6	730,969
Excess (deficiency) of revenues over expenditures	25,056	2,315	57	33,091
Other Financing Sources (Uses):				
Issuance of notes	-	-	-	-
Transfers in	-	52,574	1,231	67,785
Transfers out	(25,056)	-	-	(25,056)
Total Other Financing Sources (Uses)	(25,056)	52,574	1,231	42,729
Net change in fund balance	-	54,889	1,288	75,820
Fund Equity, beginning	-	436,704	13,476	1,604,876
Fund Equity, ending	\$ -	\$ 491,593	\$ 14,764	\$ 1,680,696

Capital Project Funds

Crystal/ Broadway Reconstruction Fund	Bridge Improvements Fund	Route 28 TIF Fund
\$ -	\$ -	\$ -
-	303,768	350,000
-	-	-
-	-	6,816
-	-	424,077
-	-	-
<u>-</u>	<u>303,768</u>	<u>780,893</u>
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
4,051	288,635	1,136,624
-	-	-
<u>4,051</u>	<u>288,635</u>	<u>1,136,624</u>
(4,051)	15,133	(355,731)
-	-	2,032,715
-	-	-
<u>(63,378)</u>	<u>(372,049)</u>	<u>-</u>
<u>(63,378)</u>	<u>(372,049)</u>	<u>2,032,715</u>
(67,429)	(356,916)	1,676,984
86,472	1,132,852	-
<u>\$ 19,043</u>	<u>\$ 775,936</u>	<u>\$ 1,676,984</u>

(continued)

(continued)

Capital Project Funds

	Recreation Facility Fund	Rail Trail Fund	Public Safety Fund	Total Nonmajor Capital Projects Funds
Revenues:				
Property taxes	\$ -	\$ -	\$ -	\$ -
Licenses and permits	-	-	-	-
Intergovernmental	-	-	33,229	686,997
Charges for services	-	-	-	-
Investment income	-	-	-	6,816
Contributions	-	-	-	424,077
Miscellaneous	-	-	-	-
Total Revenues	-	-	33,229	1,117,890
Expenditures:				
Current:				
General government	-	-	-	-
Public safety	-	-	-	-
Highways and streets	-	-	-	-
Health and welfare	-	-	-	-
Sanitation	-	-	-	-
Culture and recreation	-	-	-	-
Conservation	-	-	-	-
Capital outlay	-	262,064	37,545	1,728,919
Intergovernmental	-	-	-	-
Total Expenditures	-	262,064	37,545	1,728,919
Excess (deficiency) of revenues over expenditures	-	(262,064)	(4,316)	(611,029)
Other Financing Sources (Uses):				
Issuance of notes	-	-	-	2,032,715
Transfers in	60,000	-	761	60,761
Transfers out	-	(332,092)	-	(767,519)
Total Other Financing Sources (Uses)	60,000	(332,092)	761	1,325,957
Net change in fund balance	60,000	(594,156)	(3,555)	714,928
Fund Equity, beginning	-	594,156	3,555	1,817,035
Fund Equity, ending	\$ 60,000	\$ -	\$ -	\$ 2,531,963

Permanent Funds

General Cemetery Care	Parks and Playgrounds	Libraries	Highways and Streets	Human Services	Total Nonmajor Permanent Funds	Nonmajor Governmental Funds
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,500
-	-	-	-	-	-	319,834
-	-	-	-	-	-	962,200
-	-	-	-	-	-	14,198
101,260	140,941	3,762	1,675	2,046	249,684	262,895
-	-	-	-	-	-	424,077
-	-	-	-	-	-	140,930
<u>101,260</u>	<u>140,941</u>	<u>3,762</u>	<u>1,675</u>	<u>2,046</u>	<u>249,684</u>	<u>2,131,634</u>
9,426	-	-	-	-	9,426	214,377
-	-	-	-	-	-	184,466
-	-	-	166	-	166	172
-	-	-	-	233	233	77,334
-	-	-	-	-	-	216
-	13,376	346	-	-	13,722	196,001
-	-	-	-	-	-	2,800
-	-	-	-	-	-	1,797,700
-	-	-	-	-	-	10,369
<u>9,426</u>	<u>13,376</u>	<u>346</u>	<u>166</u>	<u>233</u>	<u>23,547</u>	<u>2,483,435</u>
91,834	127,565	3,416	1,509	1,813	226,137	(351,801)
-	-	-	-	-	-	2,032,715
-	-	-	-	-	-	128,546
<u>(61,050)</u>	<u>(108,396)</u>	<u>(2,558)</u>	<u>-</u>	<u>(4,000)</u>	<u>(176,004)</u>	<u>(968,579)</u>
<u>(61,050)</u>	<u>(108,396)</u>	<u>(2,558)</u>	<u>-</u>	<u>(4,000)</u>	<u>(176,004)</u>	<u>1,192,682</u>
30,784	19,169	858	1,509	(2,187)	50,133	840,881
<u>2,363,710</u>	<u>3,354,453</u>	<u>86,739</u>	<u>41,591</u>	<u>58,338</u>	<u>5,904,831</u>	<u>9,326,742</u>
<u>\$ 2,394,494</u>	<u>\$ 3,373,622</u>	<u>\$ 87,597</u>	<u>\$ 43,100</u>	<u>\$ 56,151</u>	<u>\$ 5,954,964</u>	<u>\$ 10,167,623</u>

TOWN OF DERRY, NEW HAMPSHIRE

CABLE TELEVISION FUND

STATEMENT OF REVENUES AND EXPENDITURES - BUDGET AND ACTUAL

FOR THE YEAR ENDED JUNE 30, 2012

	Budgeted Amounts		Actual Amounts	Variance with Final Budget Positive (Negative)
	Original Budget	Final Budget		
Revenues and Other Sources:				
Licenses and permits	\$ 241,863	\$ 241,863	\$ 316,934	\$ 75,071
Charges for services	200	200	111	(89)
Miscellaneous	300	300	86	(214)
Total Revenues	242,363	242,363	317,131	74,768
Expenditures and Other Uses:				
Current operations:				
General government	200,170	200,170	186,033	14,137
Capital outlay	31,500	31,500	29,841	1,659
Debt service:				
Principal retirement of leases	277	277	-	277
Interest and fiscal charges	30	30	-	30
Intergovernmental	10,386	10,386	10,369	17
Total Expenditures	242,363	242,363	226,243	16,120
Excess of revenues over expenditures	\$ -	\$ -	\$ 90,888	\$ 90,888

Town of Derry, NH
Department Mission and Objectives
Fiscal Year 2014

Department: Executive

Activity Center: Public Health

Department Mission:

Provide a Health Officer focused upon excellent and expert service to the community and host a grant-funded Public Health Network Coordinator responsible for working with municipal, community, and State partners to increase the health, safety and emergency preparedness of southeastern New Hampshire towns and residents.

Department Objectives:

1. Host and advance the development of regional public health services that support and fulfill the core public health functions of assessment, policy development, and assurance.
2. Promote the role of public health in advancing positive health outcomes in the community and region.
3. Identify and describe barriers, challenges, and threats to the health of the community and region. Propose strategies for health improvement and collaborate to design, implement, and test health improvement programs in the community and region.

The Derry Town Council meets regularly every first and third Tuesday at 7:30 p.m. in the Derry Municipal Center located at 14 Manning Street, Derry, NH 03038. Meetings are broadcast live on Comcast Channel 17 (Derry residents only).

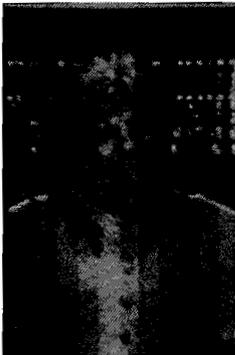
Derry has the unique position of having a seven member Town Council that is responsible as both the legislative and governing body of town government. The Council has full policy, budgetary, and organizational responsibilities, including the appointment of the Town Administrator, who is charged with the day to day operations.

Each Councilor is elected to a three year term, and the terms are staggered.

Thomas Cardon, Distirct #2 Councilor

Term Expires 2016

437-4847



Phyllis Katsakiores

Councilor at Large

Heritage Commission Representative

Legislative Delegation Representative

Term Expires 2015

434-9587



Michael D Fairbanks

District #1 Councilor

Human Services Representative

Derry Public Library Representative

Audit Committee Representative

Term Expires 2015

434-3895

Albert Dimmock, Sr. District #4 Councilor

Term Expires 2016

437-3246

Mark Osborne Councilor at Large

Term Expires 2016

858-2297



Brad Benson, Councilor at Large

Council Chair

Derry Downtown Committee Representative

Term expires 2014

391-6684



Neil Wetherbee District #3 Councilor

Council Pro Tem

Conservation Commission Representative

Safety Departments Representative

Term Expires 2014

548-3935

KEY ADMINISTRATIVE PERSONNEL

NH Department of Health and Human Services Division of Public Health Services

Agency Name:

Town of Derry, New Hampshire

Name of Bureau/Section:

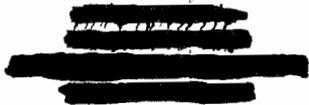
Division of Public Health Services, Bureau of Public Health Systems, Policy & Performance, Community Health Development Section, Regional Public Health Network Services

BUDGET PERIOD:	SFY 2014	July 1, 2013 - June 30, 2014	
Name & Title Key Administrative Personnel	Annual Salary Of Key Administrative Personnel	Percentage of Salary Paid By Contract	Total Salary Amount Paid By Contract
John Anderson, Town Administrator	\$122,512	0.00%	\$0.00
Larry Budreau, Human Resources Director/Assistant Town Administrator	\$111,197	0.00%	\$0.00
Frank Childs, Chief Financial Officer	\$111,197	0.00%	\$0.00
Garrett Simonsen, Public Health Network Coordinator	\$65,270.40	100.00%	\$65,270.40
Vacant, Substance Misuse Prevention Coordinator	\$45,000	100.00%	\$45,000.00
Alice Cordella, Program Administrative Assistant	\$12,031	0.00%	\$0.00
Jennifer Neary, Program Assistant	\$7,280	0.00%	\$0.00
TOTAL SALARIES (Not to exceed Total/Salary Wages, Line Item 1 of Budget request)			\$110,270.40

BUDGET PERIOD:	SFY 2015	July 1, 2014 - June 30, 2015	
Name & Title Key Administrative Personnel	Annual Salary Of Key Administrative Personnel	Percentage of Salary Paid By Contract	Total Salary Amount Paid By Contract
John Anderson, Town Administrator	\$122,512	0.00%	\$0.00
Larry Budreau, Human Resources Director/Assistant Town Administrator	\$111,197	0.00%	\$0.00
Frank Childs, Chief Financial Officer	\$111,197	0.00%	\$0.00
Garrett Simonsen, Public Health Network Coordinator	\$66,580.80	100.00%	\$66,580.80
Vacant, Substance Misuse Prevention Coordinator	\$45,900	100.00%	\$45,900.00
Alice Cordella, Program Administrative Assistant	\$12,031	0.00%	\$0.00
Jennifer Neary, Program Assistant	\$7,280	0.00%	\$0.00
TOTAL SALARIES (Not to exceed Total/Salary Wages, Line Item 1 of Budget request)			\$112,480.80

Key Administrative Personnel are top-level agency leadership (President, Executive Director, CEO, CFO, etc), and individuals directly involved in operating and managing the program (project director, program manager, etc.). These personnel MUST be listed, even if no salary is paid from the contract. Provide their name, title, annual salary and percentage of annual salary paid from agreement.

John P. Anderson



Professional Experience

Town of Derry, New Hampshire

November 2010 – present

Town Administrator. Chief Administrative Officer of the Town of Derry, New Hampshire.

Town of Boothbay, Maine

April 2000 – November 2010

Town Manager. Chief Administrative Officer of the Town of Boothbay, Maine. Serve as the Town Manager, Treasurer, Tax Collector, Road Commissioner and Welfare Director. Manage and supervise a full-time staff of 12 including the public works department, public safety department, code enforcement department, assessing department, Town Clerk, deputy tax collectors and deputy treasurers. Oversee and manage a part-time staff of over 50, consisting of call firemen, harbormaster and deputy harbormasters. Report to a 5 member Board of Selectmen. Oversee all financial matters, including investments, borrowing, tax collections and an annual budget of just over \$8 million dollars. Developed and implemented the first ten year capital improvement plan for the fire and public works departments. Encouraged and established a process for the first ever goals setting by the Board of Selectmen, which led to the merger of the two separate water departments that serve our community, into a regional water district. Modernized and reorganized the town offices to better serve the public. Work closely with many community organizations and Co-Chair, with the Superintendent of Schools, the Community Link committee. Work and coordinate with local chambers of commerce on an ongoing basis.

Town Council, Town of Barnstable

July 1994 - April 2000

Hyannis, Massachusetts

Council Administrator. Served as the 11 member town council's administrator – worked with the public, Town Manager, department heads, civic organizations, other governmental organizations and the media. Facilitated and coordinated the work of the council with the numerous boards, commissions and committees of the town. Prepared and oversaw town council budget, and annual town budget review and approval process. Managed the operations of the town's live PEG television broadcast operations. Served in an interim capacity as the Assistant Town Manager on several occasions throughout my tenure. Barnstable is a community of approximately 50,000 residents and an annual budget of over \$152 million.

Yankee Atomic Electric Company

January 1992 - May 1994

Bolton, Massachusetts

Community Liaison. Developed and fostered relationships with federal, state and local elected officials to provide accurate information on the status of Yankee's nuclear power plant in Rowe, MA. Strengthened affiliations with public safety and emergency management officials. Maintained communication with community service organizations and local business leaders to increase political and public support. Ensured systematic response to public and media inquiries regarding Yankee's emergency preparedness program. Coordinated media inquiries and assisted with the preparation and release of information following the permanent shutdown of the plant.

US Representative Silvio O. Conte

January 1981 - December 1991

Washington, DC, Pittsfield and Holyoke, MA

Legislative Assistant. Directed scheduling, planning and staffing of legislative activities and community events. Represented Congressman at civic meetings, business functions, and local community events. Drafted and prepared legislation and correspondence. Prepared press releases and served as spokesperson for media inquiries. Diplomatically resolved disputes between constituents and government agencies. Maintained database of active files and projects. Coordinated volunteers and logistics of Congressman's campaigns. Promoted from intern to a full-time Legislative Assistant.

Elected Offices

Town of Falmouth, Massachusetts

May 1998 - April 2000

Town Meeting Member. Elected to represent Precinct 5 at elected town meeting.

City of Pittsfield, City Council

January 1988 - January 1992

Pittsfield, Massachusetts

City Councilor. Served as the youngest elected representative of 7500 residents of Ward Five. Re-elected to second term. Chair, Public Works and Public Safety Committees. Successfully completed numerous projects, some that had been delayed for up to twenty years. Represented and protected the interests of residents and businesses in local legislative process. Directed and managed campaign committee in successful election campaigns.

Community Involvement

Maine Town and City Management Association - elected Executive Committee member; Range Rider Committee Chair; Nominating Committee Chair, Membership Chair, Treasurer and Second Vice President 2007, First Vice President 2008, President August 2008 to December 2009, Immediate Past President 2010

Maine Municipal Association - Executive Committee member and Strategic and Finance Committee member, 2007 – present. Legislative Policy Committee - elected member since 2001

Maine Aids Alliance – Board of Directors, December 2009 – present

Mid Coast Economic Development District - Board of Directors, Executive Committee, Treasurer, Vice President, President, 2004 to 2008

International City County Managers Association (ICMA) - member, 2008 – present

Boothbay Region Refuse District Board of Directors -Chair and Member, 2001 – 2004

Lincoln County Economic Development - Board of Directors, 2001 - 2004

Mid Coast Pine Tree Zone Advisory Board - member, 2004 - present

Bike Path Committee, Falmouth, MA - member, 1998 - 2000

UMASS-Amherst Alumni Admissions Council - 1986 - present

Pi Kappa Alpha Fraternity – Member, Chapter Advisor and President Housing Corporation, 1982 - 1994

Education

University of Massachusetts - Amherst. Received Bachelor of Arts with an Individual Concentration (BDIC) in Management/Labor Relations, May 1986 and continuing graduate level coursework in Public Administration

Certified Maine Municipal Manager, Maine Town and City Management Association, 2008 – present

Harvard University School of Public Health Graduate Seminar: Planning for Nuclear Emergencies, July 1992

The Community Leadership Institute of Cape Cod, June 1995

LAWRENCE D. BUDREAU



SUMMARY OF QUALIFICATIONS

Strategic **municipal business leader** with extensive Human Resources and Operations background aligns HR and organizational goals. Cross-functional, results driven; produces results through practical solutions, high personal integrity, communication at all levels and solid employee relations expertise. Is a lousy boss but otherwise not a bad guy.

EXPERIENCE

TOWN OF DERRY, Derry, NH

2004 – Present

Human Resources Director / Assistant Town Administrator – Provides general leadership across all Town functions on behalf of the Town Administrator. Specifically directs the Human Resources and Public Health departments. Accountable for the Town’s labor relations.

TYSON FOODS Manchester, NH

2000 – 2004

Human Resources Manager – Directed HR activities and championed dramatic organizational change during and following acquisition of private company by Tyson Foods. Final manager on site following shut down of 700 employee plant in 2004.

- Key change agent for new owner; minimized disruption and facilitated multiple HR initiatives
- Improved community relationships significantly, providing access to essential legal labor pool
- Reduced employee turnover by 60%
- Managed labor relations with Teamsters and UFCW, no grievance went to arbitration
- Extraordinary and rewarding exposure to cultural diversity
- Introduced simplified compensation plan and new performance evaluation system; reduced administrative cost and achieved 100% on time reviews

BARBER FOODS, Portland, ME

1998 – 2000

Director of Human Resources - Directed HR functions at 900 employee, two site company including: human resources strategy, budgeting, staffing, compensation, benefits, training, employee education programs, Workers’ Compensation, employee relations, legal compliance and an emphasis on organizational effectiveness. Managed QUEST, a participative continuous quality/process improvement group.

- Installed a management performance planning and evaluation system, resulting in cyclical development of performance goals and measurements of progress
- Managed health care costs aggressively – through benefit design and catastrophic case management, participation in the Maine Health Care Coalition and by initiating the “Wellness Team”

- Sponsored "360 Survey" and teambuilding workshops to improve senior management effectiveness
- Achieved continuous incremental improvements in productivity and employee retention

FREUDENBERG-NOK GENERAL PARTNERSHIP, Manchester, NH

1991 - 1997

Operations Manager – (2 years) - Managed 175 employee manufacturing group; improved productivity, safety, inventory accuracy.

- Awarded QS9000 (automotive version of ISO) certification
- Sponsored regular Kaizen teams; gained continual improvements in productivity and quality
- Fulfilled customer delivery expectations and operated within budget

Division Human Resources Manager – (4 years) - Managed HR activities for 1200 employee, four site Plastic Products Division; focused on recruiting, safety, productivity improvement, organizational design and union avoidance.

- Tripled a workforce (250 to 750) in three years
- Recruited and relocated technical professionals to meet soaring customer demands
- Championed the introduction of business units, work cells and Kaizen teams
- Achieved dramatic reduction in accidents (70%) and related costs

HENDRIX WIRE & CABLE, Milford, NH

1987 – 1991

Director of Human Resources - Initiated orientation program, comprehensive training, cross functional project teams, employee surveys, performance goal setting and incentive compensation programs to involve employees in quality and cost improvements. Significantly improved employee retention.

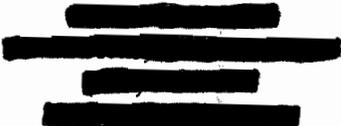
EDUCATION

BS, Business Administration, Summa Cum Laude, Southern NH University, Manchester, NH

OTHER

SPHR (Senior Professional in Human Resources), Certified Zenger Miller and Prentice Hall Trainer, Adjunct Faculty - NH Technical College, HR positions at Pitney Bowes and Textron, PC & HRIS literate

FRANK L. CHILDS



SUMMARY

A senior executive with extensive, demonstrated ability in financial, administrative and operational management. An effective communicator and mentor of staff. Strong, results oriented leader with an open management style and an understanding of the importance of team dynamics and customer service within an organization.

EXPERIENCE

THE TOWN OF DERRY, Derry, NH 2002-Present
Fourth largest community in New Hampshire (annual budget of \$43.8M)

Chief Financial Officer

Effectively planned, organized and directed the following functions: Finance, Tax Collection, Accounting, Assessing and Town-wide Risk Management.

- Restored the Finance Department's credibility with the Town's Council, management team and the citizens in general following a period of upheaval in the Department's leadership.
- Coordinated the existing staff of the Department into a cohesive, team-oriented workforce, restoring their pride in the work they performed and the respect of their fellow employees.
- Obtained, with the support and assistance of the Department, the Government Finance Officers Association award for outstanding financial reporting for the year end June 30, 2002-2004.
- Initiated transfer of motor vehicle registration function from the Town Clerk to the Tax Collector, ensuring strong financial oversight and significantly enhancing the level of customer service provided to citizens.

THE SALVATION ARMY, Manchester, NH 2000-2002
Christian Church and social service provider (annual budget of \$1.5M)

Administrative Director

Successfully directed the day-to-day operations and administration of the Army's service delivery and mission outreach to the Inner City area of Manchester while managing the following functions: Corps Community Center, Comprehensive Assistance, Seasonal Assistance, Financial Services, Development and Special Projects.

- Completed & exceeded \$1.6 million capital campaign to expand the Corps facility.
- Initiated and completed approval processes required by the Army for construction projects.
- Lead the successful integration of new Corps officers into the Manchester Corps beginning in mid-2001.
- Oversaw most successful holiday "Kettle" campaign during late 2001.

ENERGYNORTH, INC., Manchester, NH 1995-2000
Diversified energy and energy services provider (market value of \$200M)

Senior Vice President and Chief Financial Officer (1998-2000)

Effectively directed the following functions: Controller, Treasury, Risk Management, Customer Relations, Regulatory Affairs, Internal & External Communications, Shareholder Relations and Internal Audit.

- Developed annual system-wide operating forecasts for all subsidiaries and updated existing five-year strategic business plan.
- Realigned the Customer Service area to better meet customers' needs, reducing staffing levels and reducing call center response time.
- Enhanced overall communications with the hiring of a new communications professional.

Senior Vice President-Corporate Development & Energy Services (1997-1998)**Vice President-Corporate Development & Energy Services (1995-1997)**

Successfully led the company closer to its strategic objective of increasing the percentage of net income contributed by non-utility operations, as well as to continue to grow the regulated natural gas business.

- Initiated and led the EnergyNorth team in the establishment of VGS propane, LLC, as a joint venture with Northern New England Gas Corporation, and then the expansion of VGS Propane through an \$11.9M acquisition.
- Led the company's senior internal management team that initiated, reviewed and successfully completed the acquisition of two of New Hampshire's top four mechanical contracting firms.
- Established a cross-functional team within EnergyNorth Natural Gas that developed and implemented expansion of the company's natural gas service area in the largest single capital project in the company's history and secured EnergyNorth's largest customer.
- Oversaw the implementation of a four-year program to install and utilize automated meter reading technology, and implementation of an interactive customer voice response system, both systems significantly reducing annual operating costs.

UNITIL CORPORATION, Hampton, NH

1992-1994

Diversified energy and energy services provider (market value of \$130M)

Executive Vice President & Chief Administrative Officer

Effectively directed the Administrative Services, Corporate & Financial Services, Data Management and Regulatory Services functions of this registered utility holding company.

- Led integration of Fitchburg Gas and Electric Light Company's administrative functions into the Unitil System, achieving operating synergies and related cost reductions.
- Negotiated and secured land, developed and completed an architect design competition, and worked with the selected architect to design and develop cost for a \$4.3M new corporate headquarters building.

FITCHBURG GAS AND ELECTRIC LIGHT COMPANY, Fitchburg, MA

1983-1994

Electric and gas public utility (annual revenues of \$60M)

President (1984-1994); Chief Operating Officer (1984-1992); Executive Vice President (1983-1984)

Successfully turned around and sold this company, following a time of customer, employee and community dissatisfaction with the company and during the bleakest financial times as a result of the company's ownership in the Seabrook nuclear power plant.

- Successfully avoided a hostile takeover by another utility during that merger process.
- Completed a \$30M merger with Unitil Corporation.
- Inspired confidence in the employees and regained their pride in the company while reducing staffing level by 20%.
- Successfully turned around twenty years of acrimonious relations between the company management and its union employees.
- Rebuilt the support of the seven communities served in north central Massachusetts.
- Negotiated the \$3.6M sale of the company's Seabrook ownership, restored its financial health and re-instituted payment of a dividend to shareholders.

CONCORD ELECTRIC COMPANY, EXETER & HAMPTON ELECTRIC COMPANY,**FITCHBURG GAS AND ELECTRIC LIGHT COMPANY, Bedford, NH**

1979-1983

Joint service office for three utilities (the three major subsidiaries of the present Unitil Corporation)

Vice President, Treasurer & Chief Financial Officer (1980-1983)**Vice President (Fitchburg only) & Assistant Treasurer (1979-1980)**

Established, staffed and directed a day-to-day operation that provided a variety of administrative, financial, regulatory and operating services on a joint basis to these companies. Responsible for a staff of sixteen. My initiative led to the creation of Unitil Corporation in 1985.

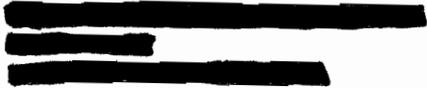
EDUCATION

Bachelor of Business Science (*cum laude*), Major: Accounting, New Hampshire College, Manchester, NH

COMMUNITY INVOLVEMENT

- Chair of the Advisory Board & Finance Committee Chair, The Salvation Army, Derry, NH
- Member of the Board of Governors of Trefethen-Evergreen Improvement Association, Peaks Island, ME (previously served as both Chairperson and as Treasurer)
- Former Chairperson of the Advisory Board, The Salvation Army, Manchester, NH
- Former Member & Director, Kiwanis Club of Manchester, NH
- Fundraiser, American Cancer Society in the Greater Manchester & Greater Derry areas
- Graduate, Greater Manchester Leadership Program, Class of 1997
- Graduate, Leadership NH Program, Class of 2000
- Former Member, Allocation Panel of the United Way of Greater Manchester

Garrett W. Simonsen



EDUCATION

- Master of Science, Political Science** 2002
Suffolk University, Boston, MA
Outstanding Political Science Graduate Student; Course work in legislation & public policy; Research on legislation and the gay rights movement
- Bachelor of Science, Political Science** 1997
University of Wyoming, Laramie, WY
Outstanding Graduate, College of Arts & Science; Outstanding Political Science Undergraduate; Phi Beta Kappa; Academic focus in state & local government

PROFESSIONAL TRAINING

- Incident Command System (ICS)**
IS-100.b, IS-120.a, IS-130, IS-200.b, IS-244.a, ICS-300, IS-546.12, IS-700.a, IS-701a, IS-702a, IS-800.b, IS-806, IS-808, HSEEP
- Risk Communication**
Effective Risk Communication (Harvard School of Public Health); Risk Communication Planning & Practice (Massachusetts Department of Public Health); Communication During Crisis (University of Albany); Universal Design in Communication (Access Umbrella)
- Other Public Health Topics**
Trained & exercised in behavioral health disaster response, pandemic influenza, plague, bioterrorism, and isolation & quarantine.

EXPERIENCE

- Public Health Network Coordinator**, Jan. 2009 – Present
Town of Derry, New Hampshire
Facilitate regional public health preparedness planning, training, and exercise activities for 10-town region.
- Convene monthly multi-jurisdiction, multi-discipline planning meetings.
 - Coordinate regional POD exercise activities.
 - Serve as director of regional Medical Reserve Corps.
- Regional Communication & Training Coordinator**, Sept. 2005 – Dec. 2008
*Advanced Practice Center for Emergency Preparedness
Cambridge Public Health Department, Cambridge, MA*
Support regional public health emergency preparedness planning, training, and exercising for 27 local health authorities.
- Authored regional exercise & training plans for Project Public Health Ready.
 - Developed and facilitated pandemic influenza tabletop exercises for Local Emergency Planning Committees and three hospital campuses.
 - Supported vulnerable populations planning through public participation opportunities, exercising of Emergency Dispensing Sites, Continuity of Operations Plan trainings, and development of risk communication tools.
 - Developed innovative home preparedness initiative utilizing Universal Design and behavior change concepts.
 - Serve as regional Public Information Officer and member of regional emergency on-call team.
 - Supported training of regional Medical Reserve Corps.

EXPERIENCE – CONTINUED

Chief of Staff Jan. 2004-Sept. 2005

Assistant to Mayor & Vice Mayor Jan. 2002-Jan. 2004

Mayor Michael A. Sullivan, Cambridge, MA

Oversaw daily operations of office including constituent services, media requests, policy research, interagency relations, and events planning.

- Provided staff support for City Council Committee on Health and Environment.
- Developed strong working relationships with city departments to further programs, events, and policy initiatives.
- Provided planning support for policy initiatives (chronic homelessness) and major municipal events (marriage equality).
- Provided comprehensive assistance in employment and housing counseling.

Adjunct Lecturer Spring 2003 – Summer 2005

Government Department

Suffolk University, Boston, MA

Provided instruction in academic and public policy research and legislation and social movements.

- Developed course syllabi, including course learning objectives and student evaluation criteria.
- Advised students through individual public policy research projects.

Project Assistant Jan. 1999 – Aug. 2000

Perkins School for the Blind, Watertown, MA

Assisted in successful grant applications to the US Department of Education to provide technical assistance to deafblind children and their caregivers and educators.

- Conducted demographic research and analysis to support grant applications and funding deliverables.
- Maintained confidential student records.
- Integrated technology into work environment, including web page development and design.

Office Coordinator Mar. 1998 – Dec. 1998

City Manager's Office

City of Boulder, Boulder, CO

Provided temporary staff support during Executive Office transition.

- Coordinated communications between the City Manager's Office and City Council Office.
- Developed written office policy and procedures relating to citizen correspondence.
- Prepared City Council meeting agenda.

REFERENCES AVAILABLE UPON REQUEST

Town of Derry, New Hampshire Position Description

Position Title: Substance Misuse Prevention Coordinator

Department: Public Health

Reports To: Public Health Network Coordinator

Date: July 1, 2013

GENERAL SUMMARY:

The Substance Misuse Prevention (SMP) Coordinator is a grant funded position within the Town of Derry, Public Health Department. The SMP Coordinator position is funded by federal, state, and private grants to support substance misuse prevention and related health promotion services in the Greater Derry Public Health Region (PHR). The SMP Coordinator will collaborate with community stakeholders to implement a three-year strategic plan for substance misuse prevention in the PHR. The SMP Coordinator position is a full-time position (40 hours) and is funded through June 30, 2015 (FY15) with the possibility of renewal.

ESSENTIAL JOB FUNCTIONS:*

The SMP Coordinator supports the following scope of service in order to meet grant requirements and deliverables:

- Develop and maintain a regional network of community stakeholders to establish a strategic prevention framework and successfully implement the prevention strategies that are outlined in the strategic plan.
- Act as a community liaison for substance misuse prevention and related health promotion services in the region.
- Develop and maintain a region oversight board of subject matter experts to support substance misuse prevention and related health promotion activities.
- Implement the three-year strategic plan for substance misuse prevention and related health promotion.
- Ensure that programs and priorities are data-driven, evidence-based, and culturally appropriate to achieve outcomes; submit monthly evaluation reporting to funding agencies.
- Collaborate with other regional prevention specialists and state agencies; attend all state required trainings, workshops, and bi-monthly meetings.
- Provide strategic planning support for program improvements.
- Provide logistics support program implementation, trainings, workshops, and meetings.

OTHER DUTIES AND RESPONSIBILITIES:

The SMP Coordinator collaborates with the PHN Coordinator to enhance public health system collaboration by providing staff support to the regional Public Health Advisory Committee (PHAC). The SMP and PHN Coordinators support system collaboration and enhancement by establishing partner agency agreements and identifying and leveraging resources (funding, staffing, and materiel) to ensure delivery of the essential public health services.

SKILLS/EXPERIENCE/TRAINING REQUIRED:

- A minimum of a Bachelor's Degree
- Certified Prevention Specialist (CPS) or pending certification (within one year of hire)
- Experience with Appreciative Inquiry (AI) process is preferred
- Experience with evaluation strategies to demonstrate direct impact, return on investment, and value added
- Ability to consider and incorporate diverse perspectives
- Ability to engage and empower stakeholders of diverse ages and backgrounds
- Ability to motivate, communicate and coordinate participants
- Ability to broker positive relationships
- Ability to understand and implement federal and state planning models

- Ability to adapt approach, style, and methods to best engage and empower community partners
- Ability to clearly articulate purpose, goals, and objectives both verbally and in writing
- Ability to listen and integrate community stakeholder feedback and recommendations
- Ability to manage multiple priorities and projects
- Ability to work autonomously within established framework
- Ability to work non-traditional, but flexible, hours
- Ability to track, follow through, and meet grant deadlines and obligations.

SUPERVISORY RESPONSIBILITY:

While the SMP Coordinator position does not have direct supervisory responsibilities of personnel, the position does require direct supervision of and evaluation of the programs funded by these grants.

WORKING CONDITIONS/PHYSICAL DEMANDS:

- Normal office environment, not subject to extremes in temperature, noise, odors, etc.
- Regularly uses computer keyboards requiring eye-hand coordination and finger dexterity.
- Involves travel to meetings with personal vehicle.
- May involve attendance at evening meetings.

The above statements are intended to describe the general nature and level of work being performed by people assigned to do this job. The above is not intended to be an exhaustive list of all responsibilities and duties required.

***External and internal applicants, as well as position incumbents who become disabled as defined under the Americans With Disabilities Act, must be able to perform the essential job functions (as listed) either unaided or with the assistance of a reasonable accommodation to be determined by management on a case by case basis.**

Alice R. Cordella

SUMMARY

Experienced administrative professional with an emphasis on human resources. Excellent organizational customer service and communications skills.

SKILLS AND PROFICIENCIES

Excellent interpersonal and customer service skills
Problem solving ability and attention to detail
Supervisory and training skills
Planning and scheduling

Proficient in Microsoft Office (Word, Excel, PowerPoint, Outlook, Access)
Proficient in HRIS systems and QuickBooks
Excellent organizational ability

PROFESSIONAL QUALIFICATIONS

- ❖ Provided excellent customer service in responding to employees' questions and solved problem demonstrating an ability to interface with individuals at all levels of the organization
- ❖ Prepared complex reports, completed surveys and organized mailings.
- ❖ Supervised and trained staff.
- ❖ Conducted open enrollments and benefits information sessions; organized benefits fairs and other employee events.
- ❖ Conducted new employee orientations and processed new employee documents.
- ❖ Recommended and implemented policies and procedures related to benefits administration
- ❖ Developed and maintained various record-keeping systems

PROFESSIONAL EXPERIENCE

Department of Public Health, Town of Derry, NH

Program Administrative Assistant

2010 – present

Provide assistance to a variety of grant-funded projects including emergency preparedness and public health campaigns. Administer the food establishment licensing program. Create, update, and maintain various databases.

Southern New Hampshire Medical Center, Nashua, NH

2009 - 2010

Human Resources Assistant

Assist with benefits audit, data entry to update HRIS, document scanning and special projects.

Saint Anselm College, Manchester, NH

Benefits Specialist, Office of Human Resources

2000 - 2008

Administered the group benefits programs: health, dental, disability, life insurance, worker's compensation, flexible spending plan, FMLA leaves and 403b retirement plans.

Administrative Assistant, Executive Vice President's Office

1998 - 2000

Managed activities of the Executive Vice President's Office; including scheduling meetings, budget preparation, coordinating special events and projects.

Alice R. Cordella

General Cable Corporation, Manchester, NH

Human Resources Assistant

1997 – 1998

Communicated policies, benefits and procedures to employees. Member of Safety Committee responsible for monitoring safety training and OSHA compliance. Served as liaison with corporate headquarters, department supervisors and employees.

Notre Dame College, Manchester, NH

Director, Office of Human Resources

1995 – 1997

Responsible for all human resources functions, including benefits administration, compensation, employee relations, worker's compensation and recruiting.

Human Resources Assistant

1993 – 1995

Communicated human resources policies, conducted new employee orientation and managed employee benefits and records.

PROFESSIONAL DEVELOPMENT

IS 100.b Introduction to Incident Command System, IS700.a National Incident Management System, PHR certification 2007 (society of Human Resources Management)

Training in Microsoft Office (Word, Excel, Outlook, PowerPoint, Access and HRIS systems (Jenzabar, Lawson)

Mediation Training, Londonderry Family Mediation Program

EDUCATION

B.A. Greek and Latin, University of Minnesota

Jennifer T. Neary

[REDACTED]
[REDACTED]
[REDACTED]

Objective **To obtain a responsible position with long-term potential for career advancement and growth.**

Professional Skills

- Microsoft Office
- Meditech
- Typing
- Confidentiality
- Filing/Editing
- Office Procedures
- Telephone Skills
- Scheduling
- Light Accounting
- Management Skills
- Customer Service Skills
- Maintain/Order Supplies

Education

North Eastern Institute of Whole Health/Massage Therapy License
North Eastern University/Finance Certificate
Lynn Classical High School/Diploma

Other Education

First Aid/CPR
NIMS IS700A
ICS 100A, ICS200, IS 120a, IS130, IS200a, IS241, IS288, IS546, IS700.a, IS-701.a, IS702, IS00703a, IS800b
CERT (Citizen Emergency Response Team)

Employment Skills

- Ability to work in a fast-paced environment
- Maintain excellent customer relations and develop customer rapport
- Diplomatically resolve customers/staff complaints on as-needed basis
- Ability to follow instructions well and make decisions with no supervision
- Delegate responsibilities to employees to meet company's expectations
- Effective telephone communication skills
- Ability to multi-task

Employment History

Pathology Assistant & EEG Technician , Parkland Medical Center, Derry, NH	09/01 – present
Program Assistant , Greater Derry Medical Reserve Corps, Derry, NH	04/06 – present
Executive Secretary , Criteria II, Ltd., Raymond, NH	09/00 – 06/01
Patient Account Representative , St. Joseph Hospital, Nashua, NH	04/99 – 08/00
Medical Billing Specialist , Comstar, Ipswich, MA	08/97 – 04/99
Assistant Branch Manager , St. Jean's Credit Union, Newburyport, MA	09/88 – 08/97
Member Service Representative, Accounting Clerk, Teller, Secretary	

References: furnished upon request

Budget Form

New Hampshire Department of Health and Human Services

Bidder/Program Name: Town of Derry, New Hampshire

Budget Request for: Regional Public Health Network Services
(Name of RFP)

Budget Period: July 1, 2013 to June 30, 2014

Line Item	Direct Incremental	Indirect Fixed	TOTAL	Allocation Method for Indirect/Fixed Cost
1. Total Salary/Wages	\$ 110,270.40	\$ -	\$ 110,270.40	
2. Employee Benefits	\$ 34,957.48	\$ -	\$ 34,957.48	
3. Consultants	\$ -	\$ -	\$ -	
4. Equipment:	\$ -	\$ -	\$ -	
Rental	\$ -	\$ -	\$ -	
Repair and Maintenance	\$ -	\$ -	\$ -	
Purchase/Depreciation	\$ -	\$ -	\$ -	
5. Supplies:	\$ -	\$ -	\$ -	
Educational	\$ -	\$ -	\$ -	
Lab	\$ -	\$ -	\$ -	
Pharmacy	\$ -	\$ -	\$ -	
Medical	\$ 725.12	\$ -	\$ 725.12	
Office	\$ 750.00	\$ -	\$ 750.00	
6. Travel	\$ 1,660.00	\$ -	\$ 1,660.00	
7. Occupancy	\$ -	\$ -	\$ -	
8. Current Expenses	\$ -	\$ -	\$ -	
Telephone	\$ -	\$ -	\$ -	
Postage	\$ 300.00	\$ -	\$ 300.00	
Subscriptions	\$ -	\$ -	\$ -	
Audit and Legal	\$ -	\$ -	\$ -	
Insurance	\$ -	\$ -	\$ -	
Board Expenses	\$ 300.00	\$ -	\$ 300.00	
9. Software	\$ -	\$ -	\$ -	
10. Marketing/Communications	\$ -	\$ -	\$ -	
11. Staff Education and Training	\$ 700.00	\$ -	\$ 700.00	
12. Subcontracts/Agreements	\$ -	\$ -	\$ -	
13. Other (specific details mandatory):	\$ 1,500.00	\$ -	\$ 1,500.00	
Drills & Exercises				
TOTAL	\$ 151,163.00	\$ -	\$ 151,163.00	

Indirect As A Percent of Direct

#DIV/0!

Budget Form

New Hampshire Department of Health and Human Services

Bidder/Program Name: Town of Derry, New Hampshire

Budget Request for: Regional Public Health Network Services
(Name of RFP)

Budget Period: July 1, 2014 to June 30, 2015

Line Item	Direct Incremental	Indirect Fixed	TOTAL	Allocation Method for Indirect/Fixed Cost
1. Total Salary/Wages	\$ 112,480.80	\$ -	\$ 112,480.80	
2. Employee Benefits	\$ 34,309.98	\$ -	\$ 34,309.98	
3. Consultants	\$ -	\$ -	\$ -	
4. Equipment:	\$ -	\$ -	\$ -	
Rental	\$ -	\$ -	\$ -	
Repair and Maintenance	\$ -	\$ -	\$ -	
Purchase/Depreciation	\$ -	\$ -	\$ -	
5. Supplies:	\$ -	\$ -	\$ -	
Educational	\$ -	\$ -	\$ -	
Lab	\$ -	\$ -	\$ -	
Pharmacy	\$ -	\$ -	\$ -	
Medical	\$ 372.22	\$ -	\$ 372.22	
Office	\$ 500.00	\$ -	\$ 500.00	
6. Travel	\$ 1,500.00	\$ -	\$ 1,500.00	
7. Occupancy	\$ -	\$ -	\$ -	
8. Current Expenses	\$ -	\$ -	\$ -	
Telephone	\$ -	\$ -	\$ -	
Postage	\$ 200.00	\$ -	\$ 200.00	
Subscriptions	\$ -	\$ -	\$ -	
Audit and Legal	\$ -	\$ -	\$ -	
Insurance	\$ -	\$ -	\$ -	
Board Expenses	\$ 300.00	\$ -	\$ 300.00	
9. Software	\$ -	\$ -	\$ -	
10. Marketing/Communications	\$ -	\$ -	\$ -	
11. Staff Education and Training	\$ 500.00	\$ -	\$ 500.00	
12. Subcontracts/Agreements	\$ -	\$ -	\$ -	
13. Other (specific details mandatory):	\$ 1,000.00	\$ -	\$ 1,000.00	
Drills & Exercises				
TOTAL	\$ 151,163.00	\$ -	\$ 151,163.00	

Indirect As A Percent of Direct

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