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STATE OF NEW HAMPSHIRE
DEPARTMENT OF CULTURAL RESOURCES

Division of Arts, Division of Historical Resources,
Division of Libraries, Film and Television Office
Office of Curatorial Services

*American Canadian French Cultural Exchange Commission,
Administratively Attached*

Van McLeod, Commissioner



November 1, 2013

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council

State House
Concord, New Hampshire 03301

REQUESTED ACTION

The Department of Cultural Resources, Division of the Arts, requests permission to award a Public Value Partnership Grant in the amount of \$7,800.00 to the Winnepesaukee PlayHouse, Meredith (Vendor code 172499) to strengthen their capacity for affordable diverse arts programs to New Hampshire residents and visitors, effective upon Governor and Council approval through June 30, 2014.
100% General Funds.

Funds are available in the account titled State Arts Development follows:

01-34-34-341010-1250000-073-500581 Grants Non-Federal

FY 2014
\$7,800

EXPLANATION

Public Value Partnerships are awarded to nonprofit arts organizations, with a minimum of 5 years of continuous arts programming and professional staffing, to strengthen their capacity for offering affordable, diverse arts program to New Hampshire's residents and visitors. Grant categories and deadlines are advertised through the divisions' website, social media and electronic newsletters.

At a recent meeting, the Arts Council Board unanimously voted to accept the Arts Division's Public Value Partnership Review Panel's recommendations for the partnerships based on its funding priority ranking within a competitive review. The six-member peer panel, facilitated by an Arts Councilor, considered 17 criteria to arrive at a consensus ranking for each application. Each panelist is advised, both individually and collectively, of their obligation to disclose any conflict of interest and themselves from assessment if a conflict is present. The evaluative criteria range from the administrative capacity of the organization, artistic quality, strategic planning, to community impact and accessibility.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Van McLeod".

Van McLeod
Commissioner



NEW HAMPSHIRE STATE COUNCIL ON THE ARTS GRANT AGREEMENT

This agreement between the State of New Hampshire, New Hampshire State Council on the Arts (hereinafter "Council") and The Winnepesaukee PlayHouse (hereinafter "Grantee") is to witness receipt of funds subject to the following conditions:

1. **GRANT PERIOD: FY2014/2015**

2. **OBLIGATIONS OF THE GRANTEE:**

- The Grantee agrees to accept **\$7,800.00** and apply it to the program(s) described in the grant application and approved budget referenced above. In the performance of this grant agreement, the Grantee is in all respects an independent contractor and is neither an agent nor employee of the State.
- Funding credit including Council logo must appear in all programs, publicity, and promotional materials. The following wording and Council logo should be used:



The Winnepesaukee PlayHouse is supported in part by a grant from the New Hampshire State Council on the Arts & the National Endowment for the Arts.

- The Grantee agrees to provide up to two (2) complimentary tickets/admissions as requested for site visits by appropriate Council staff/evaluators.
 - The Grantee agrees to abide by the limitations, conditions and procedure outlined herein and in the attached appendices. If appropriated funds for this grants program are reduced or terminated, all payments under this grant may cease. That determination rests within the sole discretion of the Council.
3. **PAYMENT** will be made following the receipt and execution of all required documents and approval of the Governor and Executive Council
4. **FINAL REPORT:** The Grantee agrees to submit a final financial and narrative report on a form provided by the Council no more than 30 days after the end of the grant period. **Failure to submit the final report will render the Grantee ineligible for Council funding for two years.**
5. **SOVEREIGN IMMUNITY:** No provision of this contract is to be deemed a waiver of sovereign immunity by the State of New Hampshire.

COUNCIL APPROVAL

Contracting Officer for State Agency

Cassandra M. Pison 10/22/13
Signature Date

Name, Title: Lynn Martin Graton, Acting Director

GRANTEE SIGNATURE

Org/ Name: **The Winnepesaukee PlayHouse**

Address: 50 Reservoir Rd, Meredith NH
03253

BRYAN HALPERIN
Printed Name of Authorized Official for Grantee
Bryan Halperin EXEC. DIRECTOR 10/9/13
Authorized Official's Signature & Title Date

NOTARIZATION REQUIRED:

STATE OF NEW HAMPSHIRE, COUNTY OF Belknap

On the 9 day of 10 2013 before the undersigned officer, personally appeared

Bryan Halperin
(Print name of person whose signature is being notarized)
or satisfactorily proven to be the person whose name appears above, and acknowledged that s/he executed this document in the capacity indicated.

Charles C. Hughes
Notary Public/ Justice of the Peace
Printed Name: Charles C. Hughes
My Commission expires: 6-6-2017

APPROVED BY ATTORNEY GENERAL

as to form, substance and execution:

Rosmarie A. Fitch 11-18-13
Office of Attorney General Date

CERTIFICATION OF BOARD RESOLUTION

Authorization to Enter into Contracts with
New Hampshire State Council on the Arts

Important: To expedite your payment these steps must be followed in this order:

* Resolution date must occur on or before the Grant Agreement is signed.

** Certificate on bottom of page must be signed and notarized on the same date or after the grant agreement is signed.

1. *Resolution:

THIS IT TO CERTIFY that the following is a true and correct copy of excerpts from resolutions adopted at a meeting of the Board of Directors

The Winnepesaukee Playhouse on September 18, 2013
(name of organization)

at which time a quorum was present and voted, and further that said resolution has not been rescinded, altered or amended and is still in full force and effect.

"Be it resolved that Bryan Halperin is hereby authorized
(Printed name of authorizing official)

on behalf of this Corporation to enter into contracts with the State of New Hampshire and to execute any and all documents, agreements and other instruments, and any amendments, revisions, or modifications thereto, as (s)he may deem necessary, desirable or appropriate."

Signed: [Signature]
(Signature of Clerk/Secretary to the board)
Printed Name Marian Gill

2. **Certificate

STATE OF NEW HAMPSHIRE

COUNTY OF Bellnap

On the 23rd day of October, 2013 before the undersigned officer, personally appeared marian Gill, or satisfactorily proven to be the person whose name appears
(print name of person whose signature is being notarized)
above, and acknowledged s/he executed this document in the capacity indicated.

[Signature]
Notary Public/ Justice of the Peace
Printed Name: Michelle McDonald
My Commission Expires _____

MICHELLE MCDONALD
NOTARY PUBLIC
STATE OF NEW HAMPSHIRE
MY COMMISSION EXP 8/24/2016

BRYAN HALPERIN

603-279-4061 • BRYAN@WINNIPLAYHOUSE.COM

WORK EXPERIENCE

CO-FOUNDER AND EXECUTIVE DIRECTOR: THE WINNIPESAUKEE PLAYHOUSE 2004-PRESENT
THE WINNI PLAYHOUSE IS A NON-PROFIT, INTIMATE OFF-BROADWAY STYLE THEATRE IN CENTRAL NEW HAMPSHIRE. DUTIES INCLUDE RUNNING THE DAY TO DAY OPERATIONS OF THE PLAYHOUSE AND COLLABORATING WITH THE ARTISTIC DIRECTOR ON PROGRAMMING DECISIONS AND WORKING WITH THE BOARD OF TRUSTEES TO IMPLEMENT THE LONG AND SHORT TERM GOALS OF THE PLAYHOUSE CONSISTENT WITH THE PLAYHOUSE'S MISSION TO PRODUCE HIGH-QUALITY PROFESSIONAL AND AMATEUR THEATRICAL PRODUCTIONS FOR ALL AGES. HE ALSO WRITES AND DIRECTS PLAYS FOR THE THEATRE AND OCCASIONALLY PERFORMS IN PRODUCTIONS.

ANALYST/UPDATER: INTEx SOLUTIONS

1995-2004

INTEx IS AN INDUSTRY LEADER IN PROVIDING DEAL CASHFLOW MODELS, ANALYTICS AND STRUCTURING SOFTWARE FOR RMBS, ABS, CMBS, AND CDO SECURITIES WORLDWIDE. DUTIES INCLUDED MONTHLY UPDATING OF DATABASE INCLUDING DEBUGGING OF DATABASE FALLOUT AND CLIENT SUPPORT FOR TROUBLESHOOTING AS WELL AS ANALYSIS OF CUSTOMER PORTFOLIOS.

EDUCATION

M.A., EDUCATION, BOSTON UNIVERSITY, 1997

B.A., HISTORY, HAVERFORD COLLEGE, 1995

PACE (PERFORMING ARTS CURRICULUM EXPERIENCE) PROGRAM, MAMARONECK 1987-1991

AFFILIATIONS

2008-PRESENT TRUSTEE TEMPLE B'NAI ISRAEL, LACONIA NH

2008-PRESENT MEMBER NH PROFESSIONAL THEATRE ASSOCIATION

2005-PRESENT INCORPORATOR BELKNAP COUNTY ECONOMIC DEVELOPMENT COUNCIL, NH

2002-2004 FOUNDER/MEMBER TCAN PLAYERS, NATICK MA

2000-2003 BOARD OF DIRECTORS THE NEWTON COUNTRY PLAYERS, NEWTON MA

AWARDS/ RECOGNITION

- BEST PROFESSIONAL PLAY, BEST PROFESSIONAL DIRECTOR TWO ROOMS (2007) NH THEATRE AWARDS
- BEST COMMUNITY PLAY, BEST COMMUNITY DIRECTOR OUR TOWN (2006) NH THEATRE AWARDS
- BEST ORIGINAL PLAY FINALIST, (2006) NH THEATRE AWARDS - THE RECYCLABULLS
- MOSS HART AWARD (NEW ENGLAND THEATRE CONFERENCE) (2003) CAPTAINS COURAGEOUS
- BEST PRODUCTION EMACT THEATRE FESTIVAL (2003) CAPTAINS COURAGEOUS
- CAPTAINS COURAGEOUS PRODUCTION SELECTED TO REPRESENT UNITED STATES AT 2005 MONDIAL DU THEATRE FESTIVAL HELD IN MONACO.

PLAYWRITING

- THE JUST SO STORIES - ADAPTATION FOR KIDS OF THE KIPLING CLASSIC
- TOO HOT FOR SANTA - AN ENVIRONMENTAL CHRISTMAS MUSICAL FOR KIDS!
- THE RECYCLABULLS - A SERIES OF FOUR ENVIRONMENTALLY THEMED MUSICALS FOR KIDS
- PAPA GANDER'S TWISTED TALES - A SERIES OF THREE MUSICALS BASED ON MIXED UP FAIRY TALES
- PROFESSOR N.E. MULL'S ANIMAL ADVENTURES - A SERIES OF FOUR MUSICALS FOR KIDS FOCUSING ON ANIMALS AND THEIR HABITATS

The Winnepesaukee Playhouse Board of Trustees

Christopher Boothby M.P.A., N.H.A. Boothby Therapy Services W: 806 North Main Street Laconia, NH 03246 W: 603-524-9090	Jodie Herbert The Inns & Spa at Mill Falls W: 603-677-8655 Jodie@millfalls.com	David Pearlman Perlman Advisors david@pearlmanadvisors.com
Peter Brothers Retired	Carmen R. Lorentz Executive Director, Belknap EDC 383 S. Main Street Laconia, NH 03246 W: 603-524-3057 carmen@belknapedc.org	Renee Speltz Retired
Steve Geer Steven Geer, CPA W: 401 Gilford Ave, Bldg 3 Gilford, NH 03249 W: 603-293-0426 stevengeer.cpa@gmail.com	Barbara Morgenstern Retired	Anita Springer Retired
Marian Gill	Richard Olson	Adrienne Stevens
Bryan Halperin The Winnepesaukee Playhouse 50 Reservoir Road, Meredith NH 03253 W: 603-279-0333 bryan@winniplayhouse.org	David S. Osman Martin, Lord & Osman, PA W: The Busiel Mill, One Mill Plaza, Laconia, NH 03246 W: 603-527-9154 dso@mlolaw.com	Barbara Zeckhausen Retired
Staff Contact Information		
Bryan Halperin Executive Director bryan@winniplayhouse.org	Neil Pankhurst Artistic Director neil@winniplayhouse.org	Johanna Halperin Managing Director johanna@winniplayhouse.org
Lesley Pankhurst Marketing Director lesley@winniplayhouse.org	The Winnepesaukee Playhouse 50 Reservoir Road, Meredith, NH 03253 603-279-0333	

**The Winnepesaukee Playhouse
List of Geographic Areas Served**

The Winnepesaukee Playhouse serves patrons from across the state as well as visitors to the region.

Approximately 82% of patrons are from New Hampshire and 18% are from other states or are only seasonal residents of New Hampshire.

Within New Hampshire a majority of audience members are from the Lakes Region.

Children's Programs serve a wide range of towns

TOWN	ZIP	%	TOWN	ZIP	%	
Alexandria/ Bristol	03222	3.48%	Hudson	03051	0.63%	
Ashland	03217	3.80%	Laconia	03246	9.49%	
Bath	03740	2.22%	Meredith	03253	27.22%	
Belmont	03220	3.80%	Moultonborough	03254	0.95%	
Campton	03223	0.63%	New Hampton	03256	4.75%	
Center Harbor	03226	3.80%	Northfield	03276	0.63%	
Elkins	03233	0.95%	Plymouth	03256	2.85%	
Exeter	03833	0.32%	Rumney	03266	0.32%	
Franklin	03235	3.16%	Sanborton	03266	2.22%	
Gilford	03249	19.30%	Sandwich	03227	1.58%	
Gilmanton	03237	1.27%	Tilton	03276	2.22%	
Hebron	03241	0.32%	Wolfeboro	03896	0.32%	
Holderness	03245	0.63%				
Out of State	Massachusetts	2.22%	Vermont	0.63%	New Jersey	0.32%



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

9/17/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER CROSS INSURANCE - LACONIA 155 Court Street Laconia NH 03246	CONTACT NAME: Sarah Cullen, AINS, ACSR PHONE (A/C No. Ext.): (603) 524-2425 FAX (A/C No.): (603) 524-3666 E-MAIL: scullen@crossagency.com ADDRESS: INSURER(S) AFFORDING COVERAGE INSURER A: Acadia Insurance Group, LLC NAIC # 31325 INSURER B: INSURER C: INSURER D: INSURER E: INSURER F:
INSURED THE WINNIPESAUKEE PLAYHOUSE C/O JOHANNA HALPERIN PO BOX 5201 LACONIA NH 03247	

COVERAGES**CERTIFICATE NUMBER:** CL1352185701**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC			CPA5069162-10	2/3/2013	2/3/2014	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 250,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS			CAA5069167-10	2/3/2013	2/3/2014	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ Medical payments \$ 5,000
	<input checked="" type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$			CUA5087054-10	2/3/2013	2/3/2014	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000 \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y/N <input checked="" type="checkbox"/> N/A If yes, describe under DESCRIPTION OF OPERATIONS below						WC STATUTORY LIMITS <input type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

CERTIFICATE HOLDER**CANCELLATION**

NH Stage Council on the Arts
19 Pillsbury Street
Concord, NH 03301

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

S Cullen, AINS, ACSR/ Sarah Cullen

State of New Hampshire

Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that The Winnepesaukee Playhouse is a New Hampshire nonprofit corporation formed December 21, 2006. I further certify that it is in good standing as far as this office is concerned, having filed the return(s) and paid the fees required by law.



In TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 23rd day of September A.D. 2013

A handwritten signature in cursive script, appearing to read "William M. Gardner".

William M. Gardner
Secretary of State