

The State of New Hampshire  
Insurance Department

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Christopher Nicolopoulos  
Commissioner

David J. Bettencourt  
Deputy Commissioner

April 18, 2022

His Excellency, Governor Christopher T. Sununu  
and The Honorable Council  
State House  
Concord, New Hampshire 03301

Requested Action

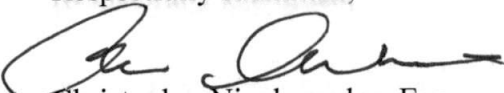
In accordance with RSA 94:6, the Insurance Department respectfully requests to place Jason Dexter at the fifth step for the position of Director of Life and Health (9U700), unclassified salary grade HH, earning \$107,952.00.00 annually, effective upon G&C approval. Funding is 100% agency income.

Explanation

Mr. Dexter possesses a strong skillset, educational background, experience and knowledge to be an excellent fit for the Life and Health Director at the Insurance Department. Mr. Dexter has over twenty years of experience working within Insurance Industry developing policy and leading high performance teams. In this position, Mr. Dexter will have tremendous leadership, strategic and policy responsibilities. His vast insurance experience and background as an attorney are well suited for this role.

The Insurance Department is seeking approval from Governor and Council to compensate Mr. Dexter, unclassified position at \$107,952.00 with a starting date of May 6, 2022. The source of funds is 100% agency income.

Respectfully submitted,

  
Christopher Nicolopoulos, Esq.  
Insurance Commissioner

# **JASON DEXTER**

458 Fairway Drive, Pembroke, NH 03275 ❖ 603-818-2967 ❖ [jasongdexter@gmail.com](mailto:jasongdexter@gmail.com)

## **PROFESSIONAL HISTORY**

***New Hampshire Insurance Department, Concord, NH*** **2019 - present**

*Administrator (ICE III), Life & Health Forms Exams Unit*

- ❖ Supervises a team of insurance examiners responsible for reviewing insurance policy forms for compliance with applicable laws.
- ❖ Oversees the process for certifying Qualified Health Plans for sale on the federal Health Insurance Marketplace.
- ❖ Actively participates in the development of administrative rules related to life and health products.

*Compliance Insurance Examiner (ICE II), Life & Health Forms Exams Unit, 7/2019-12/2019*

- ❖ Performed examination of insurance policy forms for compliance with applicable laws.

***Department of Administrative Services, Division of Risk and Benefits, Concord, NH*** **2009 - 2019**

*Deputy Director, Risk and Benefits, 2018-2019*

- ❖ Supported Director in development of unit goals and strategies to achieve them.
- ❖ Supervised professional staff responsible for implementing unit initiatives.
- ❖ Coordinated legislative activities including monitoring pending legislation and drafting proposed statutory language. Represented agency at legislative hearings.
- ❖ Worked with the Department of Justice on legal matters pertaining to the unit.

*Risk Manager, 2014-2018*

Managed statewide loss control, property and casualty insurance and workers' compensation programs.

- ❖ Supervised Bureau of Property, Casualty and Workers' Compensation staff.
- ❖ Conducted statewide workers' compensation training for agency human resource personnel.
- ❖ Prepared multiple contract solicitations resulting in reduced administrative fees.
- ❖ Implemented new vendors for workers' compensation TPA services and insurance broker services.

*Manager, Health Program Policy, 2013-2014; Operations & Procedure Specialist, 2009-2012*

Managed compliance and regulatory responsibilities of self-funded health benefit plan.

- ❖ Identified and managed the implementation of regulatory requirements applicable to the health benefit program. including provisions of the Affordable Care Act.
- ❖ Developed manuals and guidance detailing health benefit plan legal requirements.
- ❖ Responded to inquiries related to the health benefit program and coordinated responses to requests for information under RSA 91-A.
- ❖ Managed department response to Legislative Budget Assistant audits.

***Sentry Insurance Company, Westford, MA***

**2007 - 2008**

*Claims Adjuster - Workers' Compensation*

***Law Office of David A. Harper, Saratoga Springs, NY***

**2005 - 2007**

*Associate Attorney*

***Flink Smith LLC, Latham, NY***

**2004 - 2005**

*Law Clerk*

*State of New York Office of the Attorney General, Albany, NY*  
*Legal Aide: Consumer Frauds Bureau/Summer Intern: Claims Litigation Bureau*

**2003 - 2004**

*Allstate Insurance Company, Bothell, WA*  
*Claims Manager - Auto, 2000-2002; Claims Adjuster - Auto, 1998-2000*

**1998 - 2002**

**EDUCATION and BAR ADMISSION**

Albany Law School, Juris Doctorate 2005  
❖ NH Bar member, 2008 - present  
University of Wyoming, Bachelor of Science 1996