

New Hampshire Department of BUSINESS AND ECONOMIC AFFAIRS



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June 22, 2022

The Honorable Karen Umberger, Chairman Fiscal Committee of the General Court and

His Excellency, Governor Christopher T. Sununu and the Honorable Council State House Concord, New Hampshire 03301

REQUESTED ACTION

Pursuant to the provisions of RSA 14:30-a, VI, authorize the Department of the Business and Economic Affairs (BEA), Office of the Commissioner, Division of Economic Development, to amend the Fiscal Committee Item 22-010 (January 21, 2022) and G&C Item 78 (January 26, 2022) to transfer funds in the amount of \$217,218, and create new expenditure class codes, effective upon approval of the Fiscal Committee and the Governor and Executive Council through June 30, 2023. **100% Federal Funds.**

Funds to be adjusted as follows:

| 03-022-022-2205 STATEWIDE PL | 10-26290000 AN RESRCH & NETWO | Mod | Current lified Iget | | uested lange | Re | FY23 evised udget |
|---------------------------------|----------------------------------|-----|---------------------------|-----|-----------------|-----|-------------------------|
| CLASS | DESCRIPTION | | | - | | | |
| 040-501587 | Indirect Costs | \$ | 5,000 | \$ | 20,675 | \$ | 25,675 |
| 041-500801 | Audit Fund Set Aside | \$ | 10,000 | | | \$ | 10,000 |
| 042-500620 | Additional Fringe Benefits | \$ | 0 | \$ | 10,628 | \$ | 10,628 |
| 050-500107 | Personal Service Temporary | \$ | 0 | \$ | 120,225 | \$ | 120,225 |
| 060-500601 | Benefits | \$ | 0 | \$ | 65,690 | \$ | 65,690 |
| 102-500731 | Contracts for Program Services | \$ | 985,000 | (\$ | 217,218) | \$ | 767,782 |
| · | TOTAL EXPENSES | \$1 | ,000,000 | | \$0 | \$1 | 1,000,000 |
| SOURCE OF | | | | | | | |
| 000 - 400338 | Federal Funds | \$1 | ,000,000 | | \$0 | \$1 | 1,000,000 |
| | TOTAL REVENUE | \$1 | ,000,000 | | \$0 | \$1 | 1,000,000 |

EXPLANATION

The Department of Business and Economic Affairs (BEA) was awarded these funds in Fiscal Year 2022 under the U.S. Department of Commerce, U.S. Economic Development Administration (EDA) American Rescue Plan Programs. The Statewide Planning, Research and Networks grant is one which supports states in planning efforts to invest in research that will aid the economic recovery of the state. The aim of the grant program is to fund a variety of economic development planning activities, such as assembling and coordinating existing local and

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regional economic development plans; supporting the organization and development of promising industry clusters; analyzing the needs of persistent poverty communities: facilitating economic development planning coordination with Tribes and other indigenous communities; hiring disaster recovery coordinators; supporting statewide broadband planning efforts; conducting statewide skills gap analyses; cataloging state innovation and entrepreneurship assets; undertaking statewide supply chain assessments; and other related activities. EDA has determined that states have the necessary tools and data to make informed decisions and investment in sectors, needs and challenges facing state governments to undertake essential planning activities to support recovery from the coronavirus pandemic.

Due to programmatic changes allowed by EDA, BEA is requesting the transfer of some of the funds to cover the cost of BEA personnel implementing this program, and the program's share of additional fringe benefits.

The following appropriation authority is being requested:

- Class 40 To add additional indirect cost at BEA's rate of 6.6%
- Class 42 To cover the program share of additional fringe benefit costs
- Class 50 These funds are available in support of new program activities not previously budgeted. Employee support from existing BEA positions will be used to conduct activities under this program.
- Class 60 To cover benefits for personnel
- Class 102- Reduce the amount of contracted services, and replace with BEA staff services.

In the event that Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,

Taylor Caswell Commissioner



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December 01, 2021

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The Honorable Karen Umberger, Chairman Fiscal Committee of the General Court and

BUSINESS AND ECONOMIC AFFAIRS

His Excellency, Governor Christopher T. Sununu And the Honorable Council State House Concord, New Hampshire 03301

REQUESTED ACTION

Pursuant to RSA 14:30-a, VI, authorize the Department of Business and Economic Affairs, Division of Economic Development to accept and expend grant funds from the U.S. Department of Commerce, Economics' Statewide Planning, Research and Networks grant program (Award# ED22PHI3070004) in the amount of \$1,000,000, effective upon Fiscal Committee and Governor and Executive Council approval through June 30, 2022. 100% Federal Funds.

Funding to be budgeted as follows:

| Statewide Pla 03-22-22-2205 | nning, Research & Networks | FY 22 Requested Budget |
|--------------------------------|--------------------------------|---------------------------|
| Revenue | | |
| 000-403944 | FEDERAL FUNDS | \$1,000,000 |
| | Total Revenue | \$1,000,000 |
| Expense | | |
| 040-501587 | INDIRECT COSTS | \$5,000 |
| 041-550801 | AUDIT FUND SET-ASIDE | \$10,000 |
| 102-500731 | CONTRACTS FOR PROGRAM SERVICES | \$985,000 |
| | Total Expense | \$1,000,000 |

EXPLANATION

Implemented via the U.S. Department of Commerce, U.S. Economic Development Administration (EDA) American Rescue Plan Programs, the Statewide Planning, Research and Networks grant is one which supports states in planning efforts to invest in research that will aid the economic recovery of the state. The aim of the grant program is to fund a variety of economic development planning activities, such as assembling and coordinating existing local and regional economic development plans; supporting the organization and development of promising industry clusters; analyzing the needs of persistent poverty communities; facilitating economic development planning coordination with Tribes and other indigenous communities; hiring disaster recovery coordinators; supporting statewide broadband planning efforts; conducting statewide skills gap analyses; cataloging state innovation and entrepreneurship assets; undertaking statewide supply chain assessments; and other related activities. EDA has determined that states have the necessary tools and data to make informed decisions and investment in sectors, needs

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and challenges facing state governments to undertake essential planning activities to support recovery from the coronavirus pandemic.

The EDA funding will be used to examine and map one of New Hampshire's leading high-growth industries, life sciences. This includes assessing the industry and all its components such as supply chain and workforce with post-pandemic perspectives on business growth. It will also be used to research and develop a business recruitment and expansion strategy with a focus on post-pandemic considerations.

The total grant amount awarded to BEA is \$1,000,000.00, to run over a period of three years (ending on March 31, 2024), however the intention is to have projects under this grant completed by June 30, 2022.

Funds are budgeted as follows:

Class 040 - Indirect Costs - payment for indirect costs of \$2,500 per contract

Class 041 – Audit Fund Set-Aside – payment of audit fee set aside associated with federal funding to compty with RSA 124:16 that requires all agencies which receive federal funds to set aside a percentage (0.1%) of the federal revenue amount received to pay for financial and compliance audits.

Class 102 – Contracts for Program Services – contract to pay for consulting firms to conduct the research for the life sciences industry and the business recruitment and expansion strategy.

In the event that Federal Funds are no longer available, General Funds will not be requested to continue the support of this program.

Respectfully Submitted,

Taylor Caswell Commissioner

| ORM CD-440 U. S. DEPARTMENT OF COMMERCE | |
|---|---|
| FINANCIAL ASSISTANCE AWARD | FEDERAL AWARD ID NUMBER |
| RECIPIENT NAME BUSINESS AND ECONOMIC AFFAIRS, NEW HAMPSHIRE DEPARTMENT OF | ED22PHI3070004 |
| BUSINESS AND ECONOMIC AFFAIRS, MEW INSIDE STILLE DE MICHAELT OF | PERIOD OF PERFORMANCE |
| | 10/01/2021-03/31/2024 |
| TREET ADDRESS | FEDERAL SHARE OF COST |
| 00 N MAIN ST STE 100 | \$1,000,000.00 |
| ITY, STATE, ZIP CODE | RECIPIENT SHARE OF COST |
| CONCORD NH 03301-5054 | |
| AUTHORITY Public Works and Economic Development Act of 1965(42 USCS 3121 et. seq) as amended, including het comprehensive amendments made by the Economic | TOTAL ESTIMATED COST S1,000,000.00 |
| CFDA NO. AND NAME | |
| 1.307 Economic Adjustment Assistance | |
| PROJECT TITLE | · · · · |
| Assessment and mapping of New Hampshire's life sciences sector, and the developme | nt of a Business Recruitment and Expansion |
| This Award Document (Form CD-450) signed by the Grants Officer consti signing this Form CD-450, the Recipient agrees to comply with the Award Upon acceptance by the Recipient, the Form CD-450 must be signed by a Recipient and returned to the Grants Officer. If not signed and returned v within 30 days of receipt, the Grants Officer may unilaterally withdraw thi DEPARTMENT OF COMMERCE FINANCIAL ASSISTANCE STANDARD TERMS AND CO | n authorized representative of the hthout modification by the Recipient s Award offer and de-obligate the funds. |
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