

56



State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES
OFFICE OF THE COMMISSIONER
25 Capitol Street – Room 120
Concord, New Hampshire 03301

LINDA M. HODGDON
Commissioner
(603) 271-3201

JOSEPH B. BOUCHARD
Assistant Commissioner
(603) 271-3204

March 11, 2015

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

The Department of Administrative Services is requesting approval to enter into a contract with W.B. Mason Co., Inc., Brockton, Massachusetts, Vendor Code 174526 in accordance with RFB 1703-15 for Janitorial Supplies. The contract shall commence upon Governor and Executive Council approval and expire on January 31, 2018 for a period of 34 months. The contract may be extended with the approval of Governor and Executive Council for one additional term of two years. The price limitation established for this contract is \$4,950,000.00.

Funding shall be provided through individual agency expenditures, none of which shall be permitted unless there are sufficient appropriations to cover the requested service.

EXPLANATION

To provide the continuation of these essential products and services, the Department of Administrative Services, through the Bureau of Purchase and Property, released a solicitation for bid on January 22, 2015. The bid was advertised on the State of New Hampshire website under the Bureau of Purchase and Property. Additionally, 230 vendors were notified electronically of the solicitation. Attached are the results of RFB 1703-15.

This contract with W.B. Mason Co., Inc. shall establish a janitorial supplies contract for the State of New Hampshire and replace the current contract that expires on March 31, 2015. This contract shall be made available to all state agencies. The contract is being awarded to the low bidder meeting all specifications as defined in RFB 1703-15.

Respectfully submitted,

Linda M. Hodgdon
Commissioner

STATE OF NEW HAMPSHIRE
 Bureau of Purchase and Property
 1703-15
 2/9/2015 @ 11:00 AM
 Janitorial Supplies

VENDORS	OFFER SECTIONS 1 and 2 (60%)		OFFER SECTION 3 (10%)		OFFER SECTION 4 (10%)		OFFER SECTION 5 (20%)		FINAL SCORE
	Section 1	Section 2	Total	Points	Total	Points	Total	Points	
Central Paper	\$214,809.00	\$326,466.98	\$541,275.98	43.33	\$77,936.39	2.49	50%	9.80	4.55
WB Mason	\$152,701.99	\$238,713.34	\$391,415.33	40.00			50%	9.80	4.55
							100%	19.60	9.10
									40.17
									100.00

Indicates award made to this bidder

Non Compliant: Tronex
 Masterman's
 Central Poly Corp
 Glove Cleaners and Safety Equipment
 Clean O Rama

Formula Legend
 To calculate weighted points:
 Divide lowest bidder's total by the other bidder's total and then multiply by the weighted percentage
 Ex. Offer Sections 1 and 2
 $\$390,863.35 / \$541,275.98 = .72211 \times .6 = .43326 \times 100 = 43.33$

No Bid: Capital Paint and Wall Paper

Offer Sections 1 & 2 are comprised of the State's high dollar value/volume items making up majority of the spend
 Offer Section 3 is comprised of the City of Concord's high dollar value/volume items
 Offer Section 4 is comprised of the percentage discount given on Balance of Product Line
 Offer Section 5 is comprised of the further discount on each item purchased according to the a dollar volume tiered structure

JANITORIAL SUPPLIES BID 1703-15 LINE DETAIL

REFERENCE		
EST.	OFFER SECTION #1	BRAND/ITEM #
	PRODUCTS	
500	EXAMPLE Sanitizer, Galib, 4.5 liter	
	Food Services	
1,100,000	Hot cup, styrofoam, 8 oz	
480,000	Plate, paper, 9" white	
350,000	Fork, medium wt poly	
700,000	Spoon, medium wt poly	
100,000	Knife, medium wt poly	
600,000	Napkin, 2 ply white, approx 15 x 15	
	Gloves	
300,000	Medium powder free vinyl gloves, minimum 11 MPa Tensile Strength	
200,000	Large powder free vinyl gloves, minimum 11 MPa Tensile Strength	
250,000	XL powder free vinyl gloves, minimum 11 MPa Tensile Strength	
800,000	Medium powder free nitrile gloves, minimum 14 MPa Tensile Strength	
650,000	Large powder free nitrile gloves, minimum 14 MPa Tensile Strength	
450,000	XL powder free nitrile gloves, minimum 14 MPa Tensile Strength	
	Brand Specific	
900,000	Dinex 3000/8714 Trans Plastic mug lid (turnbury)	Dinex 3000/8714
4,600	GoJo 5186-03 Antibacterial Foam Refill 1250 ml	GoJo 5186-03
2,350	GoJo 5185-03 Antibacterial Foam w/ moisturizer Refill 1250 ml	GoJo 5185-03
3,900	Cleaner, bathroom bowl, non-acidic, 32 oz	Spartan 7116

BID RESULTS				
WB Mason		Central Paper		
DELIVERED UNIT PRICE	EXTENDED UNIT PRICE	DELIVERED UNIT PRICE	EXTENDED UNIT PRICE	
\$0.0131	\$14,428.70	\$0.0168	\$18,480.00	
\$0.0107	\$5,127.84	\$0.0145	\$6,960.00	
\$0.0049	\$1,732.15	\$0.0058	\$2,012.50	
\$0.0049	\$3,464.30	\$0.0058	\$4,025.00	
\$0.0049	\$494.90	\$0.0058	\$575.00	
\$0.0060	\$3,589.80	\$0.0104	\$6,240.00	
\$0.0163	\$4,882.80	\$0.0185	\$5,535.00	
\$0.0163	\$3,255.20	\$0.0185	\$3,690.00	
\$0.0163	\$4,069.00	\$0.0185	\$4,612.50	
\$0.0211	\$16,856.80	\$0.0348	\$27,840.00	
\$0.0211	\$13,696.15	\$0.0348	\$22,620.00	
\$0.0211	\$9,481.95	\$0.0348	\$15,660.00	
\$0.0210	\$18,932.40	\$0.0224	\$20,160.00	
\$6.9714	\$32,068.57	\$10.4600	\$48,116.00	
\$6.2857	\$14,771.43	\$9.3800	\$22,043.00	
\$1.5000	\$5,850.00	\$1.6000	\$6,240.00	

TOTAL \$152,701.99 TOTAL \$214,809.00

JANITORIAL SUPPLIES BID 1703-15 LINE DETAIL

OFFER SECTION #2		U/M LB (NET)
EST. ANNUAL USAGE (case)	PRODUCTS	BRAND/ITEM #
1,000	EXAMPLE Can Liners	
	<i>Toilet Tissues</i>	
5,850	2 - Ply, white, jumbo roll, approx. 8.5"	21
2,550	2 - Ply, white, std roll, approx. 4" x 3.75"	33
620	1 - Ply, white jumbo jr roll, approx. 9"	26.9
	<i>Paper Towels & Wipes</i>	
435	Multi-Fold, white, 1-Ply, approx. 9.25" x 9.5"	19
1,020	Hardwound Roll, natural, approx. 8" x 800'	24
832	Household Roll, 2 Ply, white, approx. 11" x 9"	17.4
1,000	Wipers, Industrial, White, approx. 12.5" x 13", ¼ fold	20.5
	<i>Can Liners</i>	
530	Low Density, 30 x 36, 20 - 30 gal heavy grade, .7 Omil clear	12.5
355	High Density, 33 x 40, rolled, 22 micron, 33 gal	18.8
450	High Density, 24 x 24, rolled, 8 micron, wastebasket, clear	11.8
550	High Density 43 x 48, rolled, silver, 1.7 mil	11.3
500	High Density 40 x 46, rolled, 0.5mil, clear	15.2
350	High Density, 30 x 37, rolled, 12 micron, natural	17.3

WB Mason		Central Paper	
DELIVERED CASE PRICE	EXTENDED UNIT PRICE	DELIVERED CASE PRICE	EXTENDED UNIT PRICE
\$14.0833	\$82,387.50	\$19.9800	\$116,883.00
\$21.7304	\$55,412.61	\$28.1500	\$71,782.50
\$16.4719	\$10,212.57	\$28.5000	\$17,670.00
\$10.2501	\$4,458.80	\$14.2500	\$6,198.75
\$13.8081	\$14,084.24	\$16.2400	\$16,564.80
\$13.6390	\$11,347.68	\$16.8900	\$14,052.48
\$25.0138	\$25,013.77	\$40.2500	\$40,250.00
\$11.4914	\$6,090.44	\$13.7500	\$7,287.50
\$17.7500	\$6,301.25	\$20.6900	\$7,344.95
\$11.5042	\$5,176.89	\$14.0500	\$6,322.50
\$10.5422	\$5,798.21	\$12.9800	\$7,139.00
\$12.9584	\$6,479.20	\$16.6500	\$8,325.00
\$15.4234	\$5,398.20	\$18.9900	\$6,646.50
TOTAL	\$238,161.36	TOTAL	\$326,466.98

TOTAL 1 + 2 \$390,863.35 \$541,275.98

OFFER SECTION #3	
EST. ANNUAL USAGE (each)	BRAND/ITEM #
500	EXAMPLE Sanitized Gallon Liners

WB Mason		Central Paper	
DELIVERED UNIT PRICE	EXTENDED UNIT PRICE	DELIVERED UNIT PRICE	EXTENDED UNIT PRICE

JANITORIAL SUPPLIES BID 1703-15 LINE DETAIL

		<i>Food Services</i>	
100,000	Waxed paper bags, brown, 9" x 10" 3.25"		
4	Film, plastic wrap, roll, 24" x 2000'		
	<i>Toilet Tissues</i>		
3288	2 - Ply, white, mini jumbo, 7.36"		
120	2 - Ply, white, std roll, 3.9" x 234'		
120	2 - Ply, white, jumbo roll, 10"		
1600	2 - Ply, white, roll, 3.5" x 1000'		
1920	2 - Ply, white, roll, 4" x 3.7"		
	<i>Paper Towels & Wipes</i>		
1,752	Paper Towel, 1 - ply, white, 7.9" x 800'		
600	Paper towels, brown, 8" x 425'		
4,800	Center pull, 2 ply, white, 9" x 11"		
180	Paper towels, 2 ply, white, 8" x 984'		
300	Multi-Fold, 1 ply, white, 9.2" x 9.4"		
3,000	Center pull mini, 2 ply, white, 8" x 11"		
1,020	Household Roll, 2 Ply, white, 10.7" x 8.7"		
	<i>Can Liners</i>		
460	38 x 58, rolled, 1 mil, black		
900	38 x 58, rolled, 2 mil, black		
350	33 x 39, rolled, 2 mil, black		
20	24 x 32, rolled, 0.4 mil, clear		
370	39 x 56, rolled, 1.7 mil, silver		
110	38 x 58, rolled, .9 mil, clear		
120	43 x 48, rolled, 22 mic, black		
150	24 x 32, rolled, 1 mil, black		
300	23 x 22 x 50, flat, 3 mil, clear		
40	38 x 58, rolled, 1.5 mil, black		
40	33 x 39, rolled, 1 mil, black		
40	40 x 46, rolled, 2 mil, black		
	<i>Brand Specific</i>		
240	Golo 9102-12, Hand Soap Lotion Enriched Refill	Golo 9102-12	
	<i>Miscellaneous</i>		

\$0.0311	\$3,108.60	\$0.0526	\$5,260.00
\$15.7526	\$63.01	\$17.4100	\$69.64
\$0.9804	\$3,223.41	\$2.6000	\$8,548.80
\$0.2264	\$27.16	\$0.9600	\$115.20
\$1.0204	\$122.45	\$5.8000	\$696.00
\$1.3413	\$2,146.03	\$1.6700	\$2,672.00
\$0.2460	\$472.37	\$0.2933	\$563.14
\$2.5000	\$4,380.00	\$3.8500	\$6,745.20
\$1.7637	\$1,058.25	\$1.9583	\$1,174.98
\$0.0053	\$25.26	\$6.5400	\$31,392.00
\$5.9536	\$1,071.65	\$5.1000	\$918.00
\$0.0029	\$0.88	\$0.0048	\$1.43
\$0.0053	\$15.79	\$5.1000	\$15,300.00
\$0.5155	\$525.77	\$0.5900	\$601.80
\$0.1289	\$59.28	\$0.1485	\$68.31
\$0.2425	\$218.23	\$0.2815	\$253.35
\$0.1454	\$50.88	\$0.1685	\$58.98
\$0.0225	\$0.45	\$0.0258	\$0.52
\$0.3101	\$114.74	\$0.3084	\$114.11
\$0.1588	\$17.46	\$0.1496	\$16.46
\$0.1346	\$16.15	\$0.1356	\$16.27
\$0.0504	\$7.55	\$0.0565	\$8.48
\$0.5406	\$162.19	\$0.7100	\$213.00
\$0.1823	\$7.29	\$0.2198	\$8.79
\$0.0662	\$2.65	\$0.0850	\$3.40
\$0.2029	\$8.12	\$0.2498	\$9.99
\$4.9788	\$1,194.91	\$5.8000	\$1,392.00

JANITORIAL SUPPLIES BID 1703-15 LINE DETAIL

180	Deodorant, aerosol, 7 oz, vanilla scent	
120	Automatic Dishwasher Detergents, Powder, 45 oz	
96	Urinal screen w/ block, non-para	
80	Furniture polish, aerosol, 20 oz, lemon	
56	Dishwash, hand, lemon, 38 oz	
20	Floor Stripping Pad, black, 17"	
18	Trigger Sprayer, 9 1/4 Dip Tube	
16	Mop, cut end, white, all-purpose cotton, 1" headband	
12	Mop, loop end, white, 5" Band Fiber Blend	
12	Plastic toilet brush, white, 14.5"	
10	Spray Bottle/Trigger Combo, 24 oz, plastic	
10	Floor buffer Pad, red, 17"	
4	Mop handle, threaded wood, 60"	

\$1.7113	\$308.04	\$2.9200	\$525.60
\$3.2474	\$389.69	\$3.3100	\$397.20
\$0.9734	\$93.44	\$1.4500	\$139.20
\$2.0713	\$165.70	\$2.9500	\$236.00
\$3.9141	\$219.19	\$4.2400	\$237.44
\$1.3485	\$26.97	\$2.3500	\$47.00
\$0.3093	\$5.57	\$0.4800	\$8.64
\$1.8007	\$28.81	\$1.4900	\$23.84
\$3.3548	\$40.26	\$3.9500	\$47.40
\$1.8660	\$22.39	\$0.5900	\$7.08
\$0.6701	\$6.70	\$1.2500	\$12.50
\$1.3485	\$13.48	\$2.3500	\$23.50
\$2.1856	\$8.74	\$2.2900	\$9.16
TOTAL	\$19,429.53	TOTAL	\$77,936.39

NOTE: Total with two bolded responses zeroed \$31,244.39

Even with zeroed responses, WB is lowest bidder


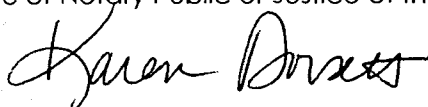
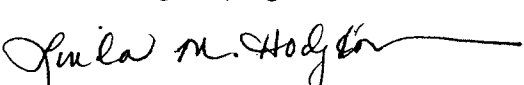
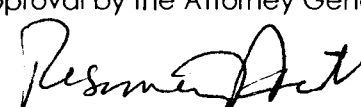
Subject: JANITORIAL SUPPLIES

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.

1.1 State Agency Name State of New Hampshire Administrative Services		1.2 State Agency Address State House Annex, Room 102 25 Capitol Street Concord, NH 03301	
1.3 Contractor Name W.B. Mason Co., Inc.		1.4 Contractor Address 59 Centre St Brockton, MA 02303	
1.5 Contractor Phone Number (603) 851-1712	1.6 Account Number	1.7 Completion Date January 31, 2018	1.8 Price Limitation \$4,950,000.00
1.9 Contracting Officer for State Agency Katie Daley, Purchasing Agent		1.10 State Agency Telephone Number (603) 271-3135	
1.11 Contractor Signature 		1.12 Name and Title of Contractor Signatory Jeffrey DePaul Regional V.P.	
1.13 Acknowledgement: State of New Hampshire County of Merrimack On March 11, 2015, before the undersigned officer, personally appeared the person identified in block 1.12, or satisfactorily proven to be the person whose name is signed in block 1.11, and acknowledged that s/he executed this document in the capacity indicated in block 1.12.			
1.13.1 Signature of Notary Public or Justice of the Peace  [Seal]			
1.13.2 Name and Title of Notary or Justice of the Peace KAREN DORSETT, Justice of Peace			
1.14 State Agency Signature 		1.15 Name and Title of State Agency Signatory Linda M. Hodgdon, Commissioner	
1.16 Approval by the N.H. Department of Administration, Division of Personnel (if applicable) By: _____ Director, On: _____			
1.17 Approval by the Attorney General (Form, Substance and Execution) By:  On: 3-13-15			
1.18 Approval by the Governor and Executive Council By: _____ On: _____			

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, this Agreement, and all obligations of the parties hereunder, shall not become effective until the date the Governor and Executive Council approve this Agreement ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT. Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.

5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7:c or any other provision of law.

5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. In addition, the Contractor shall comply with all applicable copyright laws.

6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.

6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

8. EVENT OF DEFAULT/REMEDIES.

8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):

8.1.1 failure to perform the Services satisfactorily or on schedule;

8.1.2 failure to submit any report required hereunder; and/or

8.1.3 failure to perform any other covenant, term or condition of this Agreement.

8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;

8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;

8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or

8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

9. DATA/ACCESS/CONFIDENTIALITY/ PRESERVATION.

9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.

9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

Contractor Initials *JP*
Date *2/11/15*

11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS. The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written consent of the N.H. Department of Administrative Services. None of the Services shall be subcontracted by the Contractor without the prior written consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:

14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per occurrence; and

14.1.2 fire and extended coverage insurance covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property.

14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than fifteen (15) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to endeavor to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than ten (10) days prior written notice of cancellation or modification of the policy.

15. WORKERS' COMPENSATION.

15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("*Workers' Compensation*").

15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.

17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire.

19. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.

20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

22. SPECIAL PROVISIONS. Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.

23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

Contractor Initials JP
Date 3/11/15

EXHIBIT A

W.B. Mason Co., Inc. (hereinafter referred to as the "Contractor") hereby agrees to provide the State of New Hampshire with Janitorial Supplies in accordance with NH State Proposal Bid #1703-15 and described herein.

TERM

The contract shall commence upon the approval of the Governor and Executive Council through January 31, 2018, a period of thirty four (34) months. The contract may be extended for one additional term of two years at terms mutually agreeable to the parties. The contract extension shall be subject to Governor and Executive Council approval.

The State of New Hampshire shall have the right to terminate the contract at any time with the approval of the Governor and Executive Council and by giving the Contractor thirty (30) days advance written notice.

SCOPE OF WORK

Customer Support Services:

Contractor shall provide sales and support for the items and equipment specified in the contract. The Contractor shall have a central contact point, available during normal working hours, for resolving customer support problems.

Pre-Sales Support shall include, but is not limited to:

- Product Quotes
- Product Research
- Product Recommendation
- Product Specifications
- Assistance to State Agencies in finding products that best meet their needs.

Post-Sales Support shall, include but is not limited to:

- Delivery Information
- Product Return
- Invoice/Billing Issues
- Training on equipment and products when requested
- Facilitate Resolution of Product Problems

Contractor Report Format:

The format described herein shall be submitted electronically within 30 days of the end of each quarter after initial award of contract. The report shall be submitted in Excel and sent as an attachment to Kathleen.Daley@NH.Gov or other designated representative of the State of New

attachment to Kathleen.Daley@NH.Gov or other designated representative of the State of New Hampshire and Participants.

Each report must contain, at a minimum, the information shown below.

Quarterly Report Format:

Agency / Participant	Category	Item #	Description	UOM	Qty	List \$	Net \$	Contracted Discount	Non-Contracted Discount
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Recycling:

All paper items may contain post-consumer waste material.

Equipment:

The Contractor will be responsible for replacing and/or servicing any and all equipment required for all contracted items.

Eligible Participants (herein referred to as "Participants"):

Political sub-divisions (counties, cities, towns, school districts, special district or precinct, or any other governmental organization), or any nonprofit agency under the provisions of section 501c of the federal internal revenue code, are eligible to participate under any contract resulting from this bid invitation, whenever said sub-division or nonprofit agency so desires. In doing so, they are entitled to the prices established under the contract. Participants are solely responsible for their association with the Contractor; the State of New Hampshire assumes no liability between the Contractor and any of these entities. Participants will be required to sign a participating addendum in order to be eligible to utilize this contract.

Participating Addendum:

Each Participant will complete a participating addendum supplied by the State of New Hampshire - Bureau of Purchase and Property. A copy of said addendum, after being executed by the Participant and the Contractor, will be maintained on file with the State.

- A Participating Addendum shall be executed by the contractor and the individual Participant desiring to use the contract.
- Additional Participants may be added with the consent of the contractor and the State through execution of Participating Addendums.
- A Participating Addendum allows for each Participant to add terms and conditions that may be unique to their origin.
- The Participant and the Contractor shall negotiate and agree upon any addition terms and conditions prior to the signing and execution of the Participating Addendum.

EXHIBIT B

CONTRACT PRICE

The Contractor hereby agrees to provide Janitorial Supplies in complete compliance with the terms and conditions specified in Exhibit A with a total contract value not to exceed \$4,950,000.00. This figure shall be considered the maximum contract value for the period of the contract.

SECTION 1		
PRODUCTS	BRAND/ITEM #	DELIVERED UNIT PRICE
<i>Food Services</i>		
Hot cup, styrofoam, 8 oz	DART/DCC8J8	\$0.013117
Plate, paper, 9" white	AJM/AJMPP9GREWH	\$0.010683
Fork, medium wt poly	CRYSTALWARE/MWPPFF	\$0.004949
Spoon, medium wt poly	CRYSTALWARE/MWPPFS	\$0.004949
Knife, medium wt poly	CRYSTALWARE/MWPPFK	\$0.004949
Napkin, 2 ply white, approx 15 x 15	CRYSTALWARE/DN2P13500	\$0.005983
<i>Gloves</i>		
Medium powder free vinyl gloves, minimum 11 MPa Tensile Strength	CRYSTALWARE/VGPCPFGM	\$0.016276
Large powder free vinyl gloves, minimum 11 MPa Tensile Strength	CRYSTALWARE/VGPCPFGL	\$0.016276
XL powder free vinyl gloves, minimum 11 MPa Tensile Strength	CRYSTALWARE/VGPCPFGXL	\$0.016276
Medium powder free nitrile gloves, minimum 14 MPa Tensile Strength	CRYSTALWARE/NGPPFGM	\$0.0121071
Large powder free nitrile gloves, minimum 14 MPa Tensile Strength	CRYSTALWARE/NGPPFGL	\$0.0121071
XL powder free nitrile gloves, minimum 14 MPa Tensile Strength	CRYSTALWARE/NGPPFGXL	\$0.0121071
<i>Brand Specific</i>		
Dinex 3000/8714 Trans Plastic mug lid (turnbury)	DINEX 3000/8714	\$0.021036
GoJo 5186-03 Antibacterial Foam Refill 1250 ml	GOJO 5186-03	\$6.971429
GoJo 5185-03 Antibacterial Foam w/ moisturizer Refill 1250 ml	GOJO 5185-03	\$6.285714
Cleaner, bathroom bowl, non-acidic, 32 oz	SPARTAN 7116	\$1.500000

SECTION 2			
PRODUCTS	BRAND/ITEM #	U/M LB	DELIVERED CASE PRICE
<i>Toilet Tissues</i>			
2 - Ply, white, jumbo roll, 8.5"	ATLAS/ALM700	21.0	\$14.083333

Contractor Initials JO
Date 3/4/15

2 - Ply, white, std roll, 4" x 3.75"	ATLAS/ALM235	33.0	\$21.730435
1 - Ply, white jumbo jr roll, 9"	ATLAS/ALM710	26.9	\$16.471883
<i>Paper Towels & Wipes</i>			
Multi-Fold, white, 1-Ply, approx 9.25" x 9.5"	CRYSTALWARE/MFB33412	19.0	\$10.251229
Hardwound Roll, natural, 8" x 800'	CRYSTALWARE/HRTK6800	24.0	\$13.808076
Household Roll, 2 Ply, white, 11" x 9"	SOFIDEL/HVN410130	17.4	\$13.639036
Wipers, Industrial, White, 12.5" x 13", ¼ fold	GEORGIA PACIFIC/20000	20.5	\$25.013774
<i>Can Liners</i>			
Low Density, 30 x 36, 20 - 30 gal heavy grade, .7 0mil clear	INTEPLAST/CUSTOM	12.5	\$11.491402
High Density, 33 x 40, rolled, 22 micron, 33 gal	HERITAGE/HERZ6640UNR01	18.8	\$17.750000
High Density, 24 x 24, rolled, 8 micron, wastebasket, clear	INTEPLAST/MR24240MC	11.8	\$11.504201
High Density 43 x 48, rolled, silver, 1.7 mil	HERITAGE/H8648WS	11.3	\$10.542209
High Density 40 x 46, rolled, 0.5mil, clear	HERITAGE/H8646MC	15.2	\$12.958398
High Density, 30 x 37, rolled, 12 micron, natural	INTEPLAST/MR30372MC	17.3	\$15.423417

SECTION 3		
PRODUCTS	BRAND/ITEM #	DELIVERED UNIT PRICE
<i>Food Services</i>		
Waxed paper bags, brown, 9" x 10" 3.25"	HOSPECO/HOS6141	\$0.031086
Film, plastic wrap, roll, 24" x 2000'	REYNOLDS/RFP916M	\$15.75258
<i>Toilet Tissues</i>		
2 - Ply, white, mini jumbo, 7.36"	SOFIDEL/HVN410051	\$0.980357
2 - Ply, white, std roll, 3.9" x 234'	ATLAS/ALM235	\$0.226359
2 - Ply, white, jumbo roll, 10"	ATLAS/ALM800	\$1.020408
2 - Ply, white, roll, 3.5" x 1000'	ATLAS/ALM700	\$1.341270
2 - Ply, white, roll, 4" x 3.7"	BOARDWALK/BWK6145	\$0.246027
<i>Paper Towels & Wipes</i>		
Paper Towel, 1 - ply, white, 7.9" x 800'	MARCAL/MRCP708B	\$2.500000
Paper towels, brown, 8" x 425'	SCA/TRKRK350	\$1.763746
Center pull, 2 ply, white, 9" x 11"	SOFIDEL/HVN410073	\$0.005263
Paper towels, 2 ply, white, 8" x 984'	SCA/SCA120133	\$5.953623
Multi-Fold, 1 ply, white, 9.2" x 9.4"	CRYSTALWARE/MFB33412	\$0.002943
Center pull mini, 2 ply, white, 8" x 11"	SOFIDEL/HVN410173	\$0.005263
Household Roll, 2 Ply, white, 10.7" x 8.7"	SOFIDEL/HVN410130	\$0.515464
<i>Can Liners</i>		

38 x 58, rolled, 1 mil, black	INTEPLAST/CUSTOM	\$0.128866
38 x 58, rolled, 2 mil, black	INTEPLAST/EC385820K	\$0.242474
33 x 39, rolled, 2 mil, black	INTEPLAST/CUSTOM	\$0.145361
24 x 32, rolled, 0.4 mil, clear	HERTIAGE/HERH4832RC	\$0.022515
39 x 56, rolled, 1.7 mil, silver	HERTIAGE/HERH7856WS	\$0.310103
38 x 58, rolled, .9 mil, clear	INTEPLAST/P6530XC	\$0.158763
43 x 48, rolled, 22 mic, black	INTEPLAST/MR43484MK	\$0.134570
24 x 32, rolled, 1 mil, black	INTEPLAST/CUSTOM	\$0.050351
23 x 22 x 50, flat, 3 mil, clear	INTEPLAST/CUSTOM	\$0.540619
38 x 58, rolled, 1.5 mil, black	EC385815K	\$0.182268
33 x 39, rolled, 1 mil, black	HERTIAGE/HERH6639TKR01	\$0.066237
40 x 46, rolled, 2 mil, black	INTEPLAST/EC404620K	\$0.202887
<i>Brand Specific</i>		
GoJo 9102-12, Hand Soap Lotion Enriched Refill	GOJO 9102-12	\$4.988788
<i>Miscellaneous</i>		
Deodorant, aerosol, 7 oz, vanilla scent	ARM&HAMMER/CDC3320094170	\$1.711340
Automatic Dishwasher Detergents, Powder, 45 oz	CASCADE/PGC34034	\$3.247423
Urinal screen w/ block, non-para	HOSPECO/HO501901	\$0.973368
Furniture polish, aerosol, 20 oz, lemon	SPRING GROVE/SLD6192689	\$2.071306
Dishwash, hand, lemon, 38 oz	DIVERSEY/DVO5729811CT	\$3.914089
Floor Stripping Pad, black, 17"	AMERICO/AM0400117	\$1.348454
Trigger Sprayer, 9 1/4 Dip Tube	CONTINENTAL/COCP902RW9	\$0.309278
Mop, cut end, white, all-purpose cotton, 1" headband	PRIVATE BRAND/SLD4600480	\$1.800687
Mop, loop end, white, 5" Band Fiber Blend	GOLDEN STAR/GSS20NLB5WCT	\$3.354811
Plastic toilet brush, white, 14.5"	RUBBERMAID/RCP631000WE	\$1.865979
Spray Bottle/Trigger Combo, 24 oz, plastic	CONTINENTAL/COCP92484B/902BW7	\$0.670103
Floor buffer Pad, red, 17"	AMERICO/AMO404417	\$1.348454
Mop handle, threaded wood, 60"	BOARDWALK/BWK122	\$2.185567

Balance of Product Line:

For the term of the contract, the State may purchase other janitorial supply products from the successful bidder's Balance of Product Line. The discounted percentage off the manufacturer list price is fifty one (51) percent.

Volume Discounts Based On State/Participant Annual Usage:

In addition to the standard category based discounts specified above, the bidder agrees to offer an additional discount on an annual basis for janitorial supplies purchased from this contract based upon the tiered structure identified:

Tier 1 – \$1.0M to \$2.0M	<u>1.25 %</u>
Tier 2 – \$2.0M to \$3.0M	<u>2.25 %</u>
Tier 3 – \$3.0M to \$4.0M	<u>3.25 %</u>
Tier 4 – \$4.0M to \$5.0M	<u>4.25 %</u>

Payment:

Payments shall be made via ACH. Use the following link to enroll with the State Treasury:
<http://www.nh.gov/treasury/Divisions/DocsForms/Tforms.htm?inc=P>

Invoice:

Contractor shall be paid 30 days after receipt of properly documented invoice and acceptance by the state. All invoices shall indicate FOB Destination Pricing.

The invoice shall be submitted to the address of the using agency under agreement.

EXHIBIT C

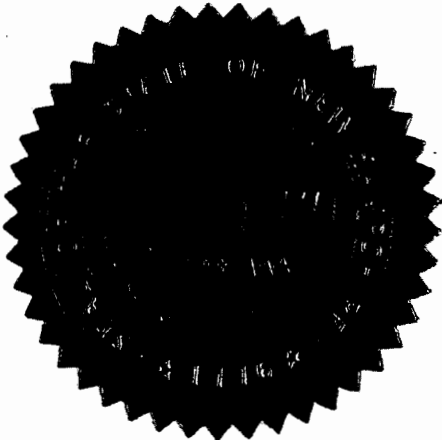
SPECIAL PROVISIONS

Delete Paragraph 14.1.1 and substitute the following: "comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$1,000,000 per incident and no less than \$1,000,000 in excess/umbrella liability each occurrence; and".

State of New Hampshire Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that W. B. Mason Co., Inc. a(n) Massachusetts corporation, is authorized to transact business in New Hampshire and qualified on December 5, 2002. I further certify that all fees and annual reports required by the Secretary of State's office have been received.



In TESTIMONY WHEREOF, I hereto
set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 9th day of March, A.D. 2015

A handwritten signature in black ink, appearing to read "William M. Gardner".

William M. Gardner
Secretary of State

March 11, 2015



RE: CERTIFICATE OF AUTHORITY

I, Chris Mooney, Chief Financial Officer of W.B Mason Co. Inc., hereby certify that the following W.B. Mason Co., Inc., officer has full signing authority on behalf of W.B Mason Co. Inc. for all contracts, agreements and other legally binding documents:

Jeff DePaul Regional Vice-President

Very truly yours,

A handwritten signature in cursive script that reads "Christopher J. Mooney".

Christopher J Mooney
Chief Financial Officer

CORPORATE SEAL

POLICY NUMBER
C 6014468885

INSURED NAME AND ADDRESS
WB MASON CO INC
C/O STEPHANIE MILLER
59 CENTRE ST
BROCKTON, MA 02303

POLICY CHANGES
ENDORSEMENT EFFECTIVE 09/30/2014

This Change Endorsement changes the Policy. Please read it carefully. This Change Endorsement is a part of your Policy and takes effect on the effective date of your Policy, unless another effective date is shown.

G-15115-A

(Ed. 10/89)

This form has been added to the policy:

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.
CHANGES - NOTICE OF CANCELLATION
OR MATERIAL COVERAGE CHANGE

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART
LIQUOR LIABILITY COVERAGE PART
OWNERS AND CONTRACTORS PROTECTIVE LIABILITY COVERAGE PART
POLLUTION LIABILITY COVERAGE PART
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART
RAILROAD PROTECTIVE LIABILITY COVERAGE PART

In the event of cancellation or material change that reduces or restricts the insurance afforded by this Coverage Part (other than the reduction of aggregate limits through payment of claims), we agree to mail prior written notice of cancellation or material change to:

SCHEDULE

1. Number of days advance notice: 30
10 Days for Non-Payment of
Premium
2. Name: WHERE REQUIRED BY WRITTEN CONTRACT
3. Address:



Thomas F. Molamed
Chairman of the Board

Jonathan Kauter
Secretary

<u>VEN CLASS</u>	<u>VENDOR</u>	<u>VENDOR_VNAME</u>	<u>EMAIL_ADDRESS</u>	<u>FAX_NUMBER</u>	<u>CERTIF_CODE</u>	<u>CERTIF_DESC</u>
PUR	171271	1St Source America	sales@1stsourceamerica.com	469 574 1145	485-5564	Stripper, Floor Finish
PUR	164285	A&B Lumber Co LLC	mm@aandmcs.com	225 7585	485-1000	Brooms, Brushes, And Handles
PUR	220830	A&M Construction Specialties,L	sales@abcontainer.com	603 934 4795	485-4643	Dispensers, Toilet Tissue, Rec
PUR	163181	Ab Container Co Inc	chrisroberts@actiontimeusa.com	860 745 8791	485-6815	Buckets (Only), Galv Steel
PUR	169093	Accurate Safety Distrib	josh@adoptahighway.com	989 695 2543	485-7400	Oil, Chemical, And Hazardous M
PUR	253919	Action Time USA; Inc	gov@alcosales.com	(727) 234-0732	485-0300	Adhesive Removers
PUR	175881	Acuity Spec Prod Group	zeke@allampoly.com	866 393 7329	485-1824	Cleaners, Degreaser, General P
PUR	174418	Ad Sanel Inc	bids@allstatedistributors.com	802 748 7020	485-5400	Floor Polishes And Waxes, Floo
PUR	230638	Adopt A Highway Maintenance Co	chiuandy@aai-info.com	800 950 1167	485-6700	Litter Pickup Devices
PUR	168734	Aico Sales & Service Co	rmasoth@americanhotel.com	800 950 1167	485-6815	Buckets (Only), Galv Steel
PUR	164143	All American Poly	jjensen@americantex.com	(800) 804-5698	485-3800	Liners, Receptacle, Vinyl And
PUR	164490	All State Dist.; Northeast	apexpinn@aol.com	909 982 9654	485-9459	Dishwashing Compounds, Hand An
PUR	173286	Allied Capital Group Inc	sales@apollosafety.com	781 341 3460	485-5200	Bags, Sanitary Napkin Disposal
PUR	161412	Alpha Chemical Services Inc	braber@arcmate.com	847 743 2075	485-1824	Cleaners, Degreaser, General P
PUR	172680	Alto Us Inc	customer-service@associatedbag.com	888 443 4732	485-7400	Brooms, Brushes, And Handles
PUR	173406	AMERICAN AMENITIES; INC.	mkiley@atlanticbroom.com	(607) 648-5172	485-1000	Oil, Chemical, And Hazardous M
PUR	177702	American Hotel Register	wdolan@asasanel.com	508 677 0647	485-7400	Oil, Chemical, And Hazardous M
PUR	223099	American Textile & Supply; Inc	ngarcia@big3packaging.com	898 3512	485-5610	Sweeping Compounds, Floor
PUR	166095	Andax Industries LLC	chrisr@beyondtheorylogistics.com	760 746 1926	485-6778	Stick, Litter Pick Up
PUR	174970	Apex Pinnacle Corp.	ngarcia@big3packaging.com	800 344 1716	485-4600	Dispensers And Holders (For Cl
PUR	162125	Apollo Safety Inc	ngarcia@big3packaging.com	414 769 6530	485-7400	Brooms, Brushes, And Handles
PUR	175182	Aramco Inc	ngarcia@big3packaging.com	215 576 1827	485-1000	Oil, Chemical, And Hazardous M
PUR	209431	ArcMate Mfg. Corp.	ngarcia@big3packaging.com	(508) 823-0052	485-1000	Brooms, Brushes, And Handles
PUR	174929	Ariva Distribution Inc	ngarcia@big3packaging.com	225 2484	485-1000	Brooms, Brushes, And Handles
PUR	174123	Arnold T Clement Co Inc	ngarcia@big3packaging.com	(310) 839-2252	485-6530	Labels
PUR	174209	Arc Safety Equipment Inc	ngarcia@big3packaging.com	978 992 0289	485-1000	Brooms, Brushes, And Handles
PUR	169238	Associated Sales & Bag Co	ngarcia@big3packaging.com	770 987 8177	485-1000	Brooms, Brushes, And Handles
PUR	175186	Atd American Co	ngarcia@big3packaging.com	880 7110	485-1000	Brooms, Brushes, And Handles
PUR	161294	Atlantic Broom Service; Inc	ngarcia@big3packaging.com	630 897 0573	485-8000	Sand Urns, Filling Materials,
PUR	154071	Auto Supply Assoc-Asa	ngarcia@big3packaging.com	781 821 9082	485-4600	Dispensers And Holders (For Cl
PUR	222645	Barcode Label Consultants; LLC	ngarcia@big3packaging.com	485-0300	485-1118	Adhesive Removers
PUR	163076	Barnes Distribution	ngarcia@big3packaging.com	485-1118	485-1000	Cleaners, Scouring, Liquid Cre
PUR	171500	Battle & Battle Distributors	ngarcia@big3packaging.com	225 6664	485-1000	Brooms, Brushes, And Handles
PUR	177193	Beiletetes Inc	ngarcia@big3packaging.com	800 322 7537	485-1000	Brooms, Brushes, And Handles
PUR	168711	Beison Outdoors	ngarcia@big3packaging.com	524 7309	485-1000	Bottles, Glass (For Cleaners,
PUR	174762	Betson NE Distributing	ngarcia@big3packaging.com	718 326 7179	485-7400	Oil, Chemical, And Hazardous M
PUR	226241	BeyondTheory Logistics; inc.	ngarcia@big3packaging.com	603 679 1576	485-1000	Brooms, Brushes, And Handles
PUR	257831	Big 3 Packaging LLC	ngarcia@big3packaging.com	485-0000	485-0000	JANITORIAL Supp, GENERAL LINE
PUR	177710	Blue Seal Feeds & Needs	ngarcia@big3packaging.com	800 821 0411	485-1000	Brooms, Brushes, And Handles
PUR	175827	Bob Barker Co	ngarcia@big3packaging.com	402 592 0763	485-9434	Pans, Dust, Hand
PUR	208481	Books 4 My Children.com Inc	ngarcia@big3packaging.com	414 443 1700	485-1000	Brooms, Brushes, And Handles
PUR	153997	Boula-Gorrell Lumber Co Inc	ngarcia@big3packaging.com	301 498 2056	485-1000	Buckets (Only), Galv Steel
PUR	223195	Brenner Products Inc	ngarcia@big3packaging.com	658 3882	485-7400	Oil, Chemical, And Hazardous M
PUR	154888	Brentwood Machinery & Tools	ngarcia@big3packaging.com	624 8795	485-1000	Brooms, Brushes, And Handles
PUR	217849	Brother and Brother Cleaning S	ngarcia@big3packaging.com	908 862 9019	485-4600	Dispensers And Holders (For Cl
PUR	168732	Bruske Products	ngarcia@big3packaging.com	641 5465	485-1000	Brooms, Brushes, And Handles
PUR	169971	Buller Fixture Co	ngarcia@big3packaging.com	315 626 6606	485-7444	Oil, Chemical, And Hazardous M
PUR	175571	C&H Distributors LLC	ngarcia@big3packaging.com	224 6778	485-7400	Oil, Chemical, And Hazardous M
PUR	164378	Calico Industries Inc	ngarcia@big3packaging.com	627 7644	485-7046	Heads, Dust Mop, Cotton, Washa
PUR	155696	Capitol Paint & Wallpaper Co.;	ngarcia@big3packaging.com			
PUR	165764	Centilla Corporation	ngarcia@big3packaging.com			
PUR	154087	Central Paper Products Co Inc	ngarcia@big3packaging.com			
PUR	166743	Central Poly Corp	ngarcia@big3packaging.com			
PUR	156026	CheeseCo Of New England	ngarcia@big3packaging.com			
PUR	161974	Chemical Solutions Inc	ngarcia@big3packaging.com			
PUR	164828	Clawa Enterprises Inc	ngarcia@big3packaging.com			
PUR	174558	Clean Harbors Environmental Svc	ngarcia@big3packaging.com			
PUR	164750	Clean Rentals Inc	ngarcia@big3packaging.com			

PUR	158040	Clean Source Inc	info@nhcleansource.com	866 519 5273	485-1824	Cleaners, Degreaser, General P
PUR	168579	Cleancraft Products Inc	sales@cleancraft.com	800 525 3261	485-1000	Brooms, Brushes, And Handles
PUR	153104	Clean-O-Rama		207 856 0001	485-1000	Brooms, Brushes, And Handles
PUR	226823	Clint Sales & Mfg Inc	clintsalesmfg@aol.com	(978) 927-0369	485-7400	Oil, Chemical, And Hazardous M
PUR	172218	Clinton Financial Svcs			485-1000	Brooms, Brushes, And Handles
PUR	263689	Coast Maintenance Supply Co.			485-0300	Adhesive Removers
PUR	161982	Coastal Maintenance Supplies			485-1824	Cleaners, Degreaser, General P
PUR	171895	Colls Grdn Cir&Florist Jaffrey		781 279 4882	485-6815	Buckets (Only), Galv Steel
PUR	164238	Complete Packaging and Shippin		532 6393	485-4600	Dispensers And Holders (For Ci
PUR	177698	Consolidated Plastics	jeffreyb@completepackage.com		485-1000	Brooms, Brushes, And Handles
PUR	174068	Corriveau-Routhier Inc			485-8885	Sponge/Scrubber
PUR	217953	Cowboy Supply House	sandyycsh@gmail.com	622 6758	485-0200	Animal Cage Cleaning Compound
PUR	155417	Cross-Country Maint&Sup		307 635 3974	485-1000	Brooms, Brushes, And Handles
PUR	162477	Custodial Partners LLC			485-1000	Brooms, Brushes, And Handles
PUR	174813	Darby Group Companies-Dental		978 499 5410	485-1000	Brooms, Brushes, And Handles
PUR	177134	Dead River Co	portsmouth@deadriver.com		485-8655	Soap, Liquid, Lotion Type
PUR	223072	Demers; Negrete & Associates	mnegrete@demers-negrete.com	(888) 459-5424	485-7444	Absorbent Products, Designed F
PUR	177725	Direct Safety	safety@conney.com	800 845 9095	485-6530	Labels
PUR	223682	DK Hardware Supply LLC	edfishman@dkhardware.com	305 514 0047	485-2839	Oil, Chemical, And Hazardous M
PUR	221674	Drugstore Products	robbins22@gmail.com	732 377 8695	485-8600	Cleaners, Glass, Aerosol
PUR	156096	Dulacs Bldg & Hardware Supplie			485-1000	Soap, Hand: Bar, Liquid, And P
PUR	221669	E. Buitenworth & Co.	ryantravis21@gmail.com		485-5220	Brooms, Brushes, And Handles
PUR	208931	Earth Friendly Chemicals	eaivarado@efchem.com	651 293 2682	485-1118	Cloths, Dusting, Treated
PUR	229113	Eco Touch, Inc.	jdudra@ecotouch.net		485-3626	Cleaners, Scouring, Liquid Cre
PUR	175588	Ecolab Inc			485-1824	Compound, Car Washing, For Man
PUR	226821	EcoSource LLC	dawn@ecosourcecellc.net		485-5523	Cleaners, Degreaser, General P
PUR	158655	Ed Csenge & Son LLC	septicmanager@yahoo.com	428 7377	485-2411	Cleaners, Floor, Liquid Concen
PUR	177258	Edmunds Dept Store			485-1000	Additive, Bacteria, Septic Tan
PUR	220560	Enco Industries Inc	jbulcao@encoind.com	814 796 1901	485-7419	Brooms, Brushes, And Handles
PUR	222307	EQUICROSS INC.			485-9400	Absorbent, Powder, Made Of Cot
PUR	225326	Ernie's Water Saver Urinal Pa	jhunter@ernieswatersaverurinalpad.com		485-3011	Waste Receptacles And Dust Pan
PUR	154249	Fa Gray Inc			485-1000	Deodorant Blocks, For Urinals,
PUR	174015	Fire Tech & Safety Of Ne Inc			485-7444	Brooms, Brushes, And Handles
PUR	175216	Fisher Scientific Co LLC		800 926 1166	485-7400	Absorbent Products, Designed F
PUR	169107	Flor-Dri Supply Company, Inc.	paige@flordrisupply.com	(313) 843-8948	485-7418	Oil, Chemical, And Hazardous M
PUR	161289	Foster-Miller Inc		781 466 6643	485-7444	Absorbent, Powder, For Use On
PUR	155234	Fosters Crossroads			485-1000	Absorbent Products, Designed F
PUR	154567	Frederickseal Inc	sandy@frederickseal.com		485-1000	Brooms, Brushes, And Handles
PUR	174229	Future Supply Corp	state@gsmedicalsupply.com	603 623 4444	485-7400	Oil, Chemical, And Hazardous M
PUR	259457	Garden State Medical Supply	davet@gcspi.com	432 2235	485-1824	Cleaners, Degreaser, General P
PUR	161329	Glove Cleaners & Safety Prod	spleckl@gloveplanet.com		485-0900	Brush Cleaner
PUR	228695	GLOVE PLANET			485-1000	Brooms, Brushes, And Handles
PUR	156450	Good Morning Sales Inc		508 668 8907	485-1000	Janitorial Equip And Supp (Not
PUR	156703	Goodrich Safety Supplies LLC			485-6500	Dispensers And Holders (For Ci
PUR	156232	Goulds Garden Center Inc		641 4066	485-4600	Absorbent Products, Designed F
PUR	177324	Granite Group Whisirs LLC		860 225 4205	485-7444	Absorbent Products, Designed F
PUR	171400	Granite State Specialties LLC		528 7631	485-6815	Buckets (Only), Galv Steel
PUR	228983	Greener Chemistry Associates L	dbergeron@thegrantegroup.com	603 224 4125	485-4600	Dispensers And Holders (For Ci
PUR	204155	H.T. Berry Company	JFellman@GreenerChemistryLLC.com		485-1800	Cleaner, Heavy Duty Degreaser,
PUR	155622	Hammar Corp	momeara3@verizon.net	781 942 2845	485-0000	JANITORIAL Supp, GENERAL LINE
PUR	155339	Hamshaw Lumber Inc			485-1000	Brooms, Brushes, And Handles
PUR	156394	Handy Hardware	quotes@usabluebook.com	352 8455	485-1000	Brooms, Brushes, And Handles
PUR	175484	HD Supply Facilities Maint	State@medpart.com		485-1000	Brooms, Brushes, And Handles
PUR	203140	Healthcare Equipment and part	biddept@henryschein.com	847 689 3001	485-1000	Brooms, Brushes, And Handles
PUR	177603	Henry Schein Inc	bids@theparkcatalog.com		485-8655	Soap, Liquid, Lotion Type
PUR	172091	Highland Products Group LLC	biddep@henryschein.com	(866) 738-8999	485-4800	Dispensers (For Sanitary Napki
PUR	175673	Hillyard	kroberge@hillyard.com	561 620 8668	485-9460	Receptacles, Waste, Rectangula
PUR	171486	Home Depot U.S.A., Inc.	kroberge@hillyard.com	603 626 6244	485-1000	Brooms, Brushes, And Handles
PUR	170392	Hopkins Medical Products	daniel_j.paquette@homedepot.com	410 484 4036	485-8655	Brooms, Brushes, And Handles

PUR	155555	Horse Hill Feeds Inc	155555	335 0849	485-6815	Buckets (Only), Galv Steel
PUR	155745	Houghtons Hardware	485-1000		485-1000	Brooms, Brushes, And Handles
PUR	175422	Humboldt Mfg. Co.	708 456 0137		485-8000	Sand Urns, Filling Materials,
PUR	210367	Hyolet, Inc.	954 481 8669		485-0000	JANITORIAL Supp, GENERAL LINE
PUR	153891	Indian Mound Hardware	539 6922		485-1000	Brooms, Brushes, And Handles
PUR	176159	Industrial Safety Supply Corp	510 658 0413		485-7400	Oil, Chemical, And Hazardous M
PUR	223952	Inland Global Marketing INC	800 935 5593		485-6429	Carts, Janitor
PUR	163762	Interboro Packaging Corp	845 457 1927		485-6600	Linen Hampers And Bags
PUR	175122	Interline Brands Inc			485-1000	Brooms, Brushes, And Handles
PUR	172151	International Mfg Group Inc			485-1000	Brooms, Brushes, And Handles
PUR	222475	Investment Group Enterprises	(800) 931-1747		485-9459	Bags, Sanitary Napkin Disposal
PUR	169562	Jak Industrial Products	536 2960		485-1824	Cleaners, Degreaser, General P
PUR	152696	John Lockhart			485-1000	Brooms, Brushes, And Handles
PUR	156742	Johnson Supply Co Inc	267 8549		485-9459	Bags, Sanitary Napkin Disposal
PUR	209224	Jones Blair Co	214 366 1256		485-0000	JANITORIAL Supp, GENERAL LINE
PUR	160743	Jv Partners 2 LLC	800 882 0086		485-8889	Squeegees
PUR	154174	Keene Industrial Paper Co	352 0274		485-1000	Brooms, Brushes, And Handles
PUR	154666	Kelleys Auto Parts Inc	752 4407		485-8885	Sponge/Scrubber
PUR	252875	Kennedy Carpet Sales, Inc	(781) 335-6930		485-8710	Soil Retardant
PUR	174016	Kl Jack & Co	627 6380		485-1000	Brooms, Brushes, And Handles
PUR	259842	Knox Supply Company			485-8640	Soap, Hand, Bar
PUR	172120	Ksm Supplies			485-1000	Brooms, Brushes, And Handles
PUR	177723	LAB SAFETY SUPPLY CO	800 647 7233		485-1000	Brooms, Brushes, And Handles
PUR	177344	Lagniappe Hardware Inc			485-1000	Brooms, Brushes, And Handles
PUR	173258	Lempster Mtn Enterprises	(877) 839-8276		485-1000	Brooms, Brushes, And Handles
PUR	164805	Lodging Kit Company	315 942 5622		485-1000	Brooms, Brushes, And Handles
PUR	252017	LowMarkup Inc.			485-1095	Handles, Broom
PUR	174026	Lynox Inc	207 797 3163		485-8655	Soap, Liquid, Lotion Type
PUR	174424	Magee Office Plus	800 638 6641		485-4600	Dispensers And Holders (For Cl
PUR	175220	Main Pool & Chemical Inc	570 655 7488		485-8655	Soap, Liquid, Lotion Type
PUR	167681	Mbk Contracts LLC			485-1000	Brooms, Brushes, And Handles
PUR	168661	McMaster-Carr Supply Co			485-1000	Brooms, Brushes, And Handles
PUR	161186	Md Stetson Co			485-1000	Brooms, Brushes, And Handles
PUR	175447	Medline Industries Inc	609 259 3575		485-1000	Brooms, Brushes, And Handles
PUR	226042	Medtec HealthCare Products Inc	781 961 1764		485-1000	Brooms, Brushes, And Handles
PUR	157405	Middleton Bldg Supply Inc	847 949 2497		485-0000	JANITORIAL Supp, GENERAL LINE
PUR	226081	Minuteman International Inc	(412) 364-1600		485-0000	JANITORIAL Supp, GENERAL LINE
PUR	174513	Mobile Sales & Svcs	473 8531		485-9434	Pans, Dust, Hand
PUR	167709	Moleculoc LLC	(900) 422-6933		485-8894	Squeege Material
PUR	171430	Momar Inc	978 486 3132		485-1824	Cleaners, Degreaser, General P
PUR	175034	Moore Medical LLC	636 1409		485-7444	Absorbent Products, Designed F
PUR	167522	MOP Environmental Solutions	404 355 8284		485-1824	Cleaners, Degreaser, General P
PUR	172086	Municipal Emergency Svcs			485-9459	Bags, Sanitary Napkin Disposal
PUR	153010	N. H. Bragg	845 575 6959		485-7414	Absorbent, Hazardous Waste Con
PUR	175284	Native Green LLC			485-7444	Absorbent Products, Designed F
PUR	177707	Natl Ctr For Juvenile Justice	248 365 4210		485-1824	Brooms, Brushes, And Handles
PUR	177825	Nch Corp			485-8000	Cleaners, Degreaser, General P
PUR	163262	Ne Fire Equip & Apparatus Corp	972 438 0634		485-2836	Cleaners, Window & Mirror
PUR	169294	Nevs Ink Inc	203 234 7398		485-7444	Absorbent Products, Designed F
PUR	167553	New Eng Emergency Equip LLC	262 548 0655		485-4600	Dispensers And Holders (For Cl
PUR	155240	New England Marine	925 3703		485-7444	Absorbent Products, Designed F
PUR	166978	New Pig Corp	433 2239		485-6815	Buckets (Only), Galv Steel
PUR	256633	Newtech, Inc.	814 684 4134		485-7400	Oil, Chemical, And Hazardous M
PUR	175757	Next Day Gourmet	(802) 728-9163		485-2400	Cleaner, Sewer, Septic Tank, A
PUR	161701	Noble Sales Co Inc			485-9400	Waste Receptacles And Dust Pan
PUR	203267	Noel B Holmes	781 871 7449		485-1000	Brooms, Brushes, And Handles
PUR	223602	North East Hotel Supply	207-283-3348		485-6257	Probe, Insecticide
PUR	173643	Omega Industrial Supply	707 864 8134		485-6819	Buckets, Mopping, Plastic
PUR	175078	Ounce Of Prevention Svcs LLC	888 825 9594		485-7400	Oil, Chemical, And Hazardous M

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PUR	175078	Ounce Of Prevention Svcs LLC				
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PUR	172556	Telebusiness Inc	175564	214 631 2247	485-5564	Stripper, Floor Finish
PUR	175621	Tennant Sales & Svs Co	485-1000		485-1000	Brooms, Brushes, And Handles
PUR	177588	The Commonwealth of MA	485-1000		485-1000	Brooms, Brushes, And Handles
PUR	211370	The Durkin Company	485-0000	978 262 9659	485-0000	JANITORIAL Supp. GENERAL LINE
PUR	216175	The Elliott Group, LLC	485-1825		485-1825	Cleaners, Degreaser, Heavy Dut
PUR	174733	The Simons Company	625 4832		485-1824	Cleaners, Degreaser, General P
PUR	175496	Thermo Fisher Scientific			485-7400	Oil, Chemical, And Hazardous M
PUR	263595	Toolfetch LLC			485-1323	Cleaners, Hand
PUR	154060	Towers Motor Parts Corp	880 3155		485-8655	Soap, Liquid, Lotion Type
PUR	156385	Tri-City Tool Crib			485-1000	Brooms, Brushes, And Handles
PUR	175722	Tricor Direct Inc	203 483 0717		485-7444	Absorbent Products, Designed F
PUR	153082	Tri-State Packing Supply Inc	207 883 3189		485-1824	Cleaners, Degreaser, General P
PUR	174745	Trumbull Recreation Supply Co	860 487 4566		485-9459	Bags, Sanitary Napkin Disposal
PUR	201863	Turning Star Inc	718 254 0538		485-0000	JANITORIAL Supp. GENERAL LINE
PUR	203246	Unidirt Services Inc			485-6000	Insecticides And Repellents, H
PUR	163821	Unipak Corp.	718 677 9371		485-6415	Bags, Janitor Cart
PUR	222908	Unisource			485-4411	Dispensers, Soap, For Liquid S
PUR	224628	United Industrial Products	423 238 7757		485-1000	Brooms, Brushes, And Handles
PUR	175445	United Laboratories Inc	630 443 2087		485-6815	Buckets (Only), Galv Steel
PUR	221003	United Rotary Brush Corporatio	913 541 8310		485-1016	Brooms, Fiber
PUR	171494	UNITEX INTERNATIONAL, INC.	888 386 4839		485-7040	Frames And Handles, Dust Mop
PUR	175483	Us Foodservice Inc	978 977 5153		485-7000	Mops, Heads, And Handles, Dry
PUR	211206	UV Team	866 904 6135		485-4025	Cleaner And Deodorant, Germici
PUR	165910	Vierge Supply LLC	305 407 8860		485-7046	Heads, Dust Mop, Cotton, Washa
PUR	246656	VIP Special Services			485-0400	Applicators, Floor Finish, All
PUR	154227	W Carpenter Co Inc	225 6590		485-1000	Brooms, Brushes, And Handles
PUR	226732	Waikenhorst's	(707) 261-4021		485-8200	Sanitary Napkins And Tampons,
PUR	201702	Walter F Stephens Jr Inc	800 349 2133		485-9400	Waste Receptacles And Dust Pan
PUR	175144	Wastequip Mfg. Co. LLC	(704) 878-0734		485-9400	Waste Receptacles And Dust Pan
PUR	174623	Waters Technologies Corp	508 482 8532		485-7444	Absorbent Products, Designed F
PUR	169243	Wausau Tile Inc.			485-8000	Sand Urns, Filling Materials,
PUR	156292	Waxine Co Inc			485-5610	Sweeping Compounds, Floor
PUR	177539	We Aubuchon Co Inc	436 2821		485-1824	Cleaners, Degreaser, General P
PUR	176165	West Marine Products	978 557 9282		485-7444	Absorbent Products, Designed F
PUR	175646	Wise El Santo Company Inc	978 528 5732		485-1824	Cleaners, Degreaser, General P
PUR	174630	Workplace Essentials			485-9459	Bags, Sanitary Napkin Disposal
PUR	168286	YOUNG PS ACQUISITIONS	951 898 2792		485-1350	Sanitizers, Hand, Instant, Wat

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