

State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES
OFFICE OF THE COMMISSIONER
25 Capitol Street – Room 120
Concord, New Hampshire 03301

28
Jm

LINDA M. HODGDON
Commissioner
(603) 271-3201

JOSEPH B. BOUCHARD
Assistant Commissioner
(603) 271-3204

Bureau of Public Works Design &
Construction

September 23, 2013

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Administrative Services, Bureau of Public Works Design and Construction to enter into an agreement with Harriman Associates (Vendor Code 153055) One Perimeter Road, Manchester, NH, 03103 in an amount not to exceed \$300,000 for Architectural Services required for planning, design and construction of various Public Works' Projects as necessary and required by the Department. The contract is effective from the date of Governor and Council approval through June 30, 2016.

Funding shall be provided through individual agency's projects, none of which shall be permitted unless sufficient appropriation is available.

EXPLANATION

The Department proposes to retain the private consulting firm of Harriman Associates to expedite the current project workload and provide appropriate technical expertise as required for specific projects. This is one (1) of five (5) open-ended agreements for architectural services that will be presented for approval. The agreement will enable the Department to respond quickly to unscheduled project requests and possible emergencies regarding Architectural issues. The decision as to which projects will be assigned will be made on a case-by-case basis depending on the particular expertise required and the firm's current workload.

This type of consulting agreement will be funded from the monies for each project. The majority of projects needing this type of Architectural Services consultant work are maintenance and capital funded projects.

This agreement is a proposed contract with the architectural services firm selected to provide on-call Architectural services. It is anticipated that Architectural Services can be handled by five (5) architectural firms through the contract period.

The consultant selection process employed by the Department for this project is in accordance with RSAs 21-l:22, 21-l:22-c, and 21-l:22-d, all applicable Federal Laws and the Department's procedures for "Selection of Engineers, Architects and Surveyors dated July 28, 2005. Cumulative scoring was used in this selection process in order to assure that the perspective of each committee member received proper consideration during scoring deliberations. Each committee member, which included Mark Nogueira, Michelle Juliano, Thomas Carleton, and Dana Abbott, brings different strengths and knowledge to the table of which the other members of the committee quite often may not be aware. This allows thorough discussion and weighing of the different perspectives during the scoring process. This process also makes follow-up explanations to the unselected firms easier.

In April 2013, the Bureau of Public Works Design & Construction advertised in the Union Leader, the Bureau of Public Works Design & Construction website and email notification soliciting interest in providing on-call Architectural Services. Twenty-eight (28) consultant firms submitted letters of interest and were considered for this assignment. The firms were then rated on the basis of comprehension of the assignment, clarity of the proposal, capacity to perform in a timely manner, quality and experience of the project manager and team, and overall suitability for the assignment.

Ackroyd Engineering	Harriman Associates	Schatelier Arch. Studio
Alba Architects	J5 Architects	SMP Architecture
Frank Anzalone	Lavallee Brensinger	SMRT
Architechnology	MFPA/FSM	TBC Architects
Barker Associates	Dennis Mires, The Architects	Tennant Wallace
CJ Architects	Misiaszek Turpin, LLC	H L Turner Group
CMK Architects	Randall Mudge & Assoc.	Warren Street Architecture
Cowan Goudreau	Oak Point Associates	Christopher Williams Arch.
Dignard Architectural Svcs	PGAL	
Duncan, Douglas,	Port One Architects	
McCallum Architects		

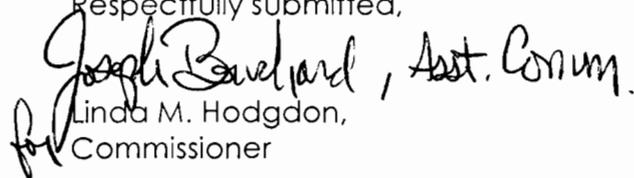
It is now the Department's intent to enter into Statewide Consultant Service Agreements with the five (5) highest rated firms as their legal documentation and Certificate of Insurance become available.

Architechnology	H L Turner
Cowan Goudreau	SMRT Inc.
Harriman Associates	

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September 23, 2013
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A copy of Harriman Associates' Statement of Qualifications is provided, herewith, for your information and convenience.

The subject agreement has been approved by the Attorney General as to form and execution. Copies of the fully executed agreement are on file at the Secretary of State's Office and the Department of Administrative Services, Bureau of Public Works Design & Construction.

Respectfully submitted,

for Linda M. Hodgdon,
Commissioner

Interview/Selection date: August 7, 2013

**COMMITTEE PROPOSAL RATING FOR
ARCHITECTURAL STATEWIDE**

Consultant Name	Comprehension of Assignment	Clarity of Proposal	Capacity to Perform in a Timely Manner	Quality and Experience of PM/Team	Overall Suitability for the Assignment	Total Score	Cumulative Score	
Architechnology							81.5	<===== Highest Rating
Mark Nogueira	4	4	3.5	4	4	19.5		
Michelle Juliano	4	4	4	5	5	22		
Tom Carleton	4	5	3	4	3	19		
Dana Abbott	4	5	4	4	4	21		
CJ Architects							66.0	
Mark Nogueira	3	3	3	3.5	3	15.5		
Michelle Juliano	3	3.5	2	3	3	14.5		
Tom Carleton	4	5	4	3	4	20		
Dana Abbott	3	3	3	4	3	16		
Cowan Goudreau Architect							80.5	<===== Highest Rating
Mark Nogueira	4	4.5	3.5	4	4	20		
Michelle Juliano	4	4	4	5	4.5	21.5		
Tom Carleton	4	4	4	4	3	19		
Dana Abbott	4	4	4	4	4	20		
Harriman							81.5	<===== Highest Rating
Mark Nogueira	4.5	4	4.5	3.5	4	20.5		
Michelle Juliano	4	4	5	4	4	21		
Tom Carleton	4	4	4	4	4	20		
Dana Abbott	4	4	4	4	4	20		
Misiaszek Turpin							72.0	
Mark Nogueira	3	3.5	3	3.5	3.5	16.5		
Michelle Juliano	4	4	3.5	5	4	20.5		
Tom Carleton	4	5	3	4	4	20		
Dana Abbott	3	3	3	3	3	15		
Port One Architects							73.5	
Mark Nogueira	4.5	4	3.5	3.5	4	19.5		
Michelle Juliano	4	4	3	3	3	17		
Tom Carleton	4	4	3	3	3	17		
Dana Abbott	4	4	4	4	4	20		
SMRT							83.0	<===== Highest Rating
Mark Nogueira	4	3.5	4	4	4	19.5		
Michelle Juliano	4	4	4.5	4	4	20.5		
Tom Carleton	4	4	4	3	4	19		
Dana Abbott	4	5	5	5	5	24		
Tennant/Wallace							79.5	
Mark Nogueira	4	4	3	3.5	4	18.5		
Michelle Juliano	4	4	3	5	4	20		
Tom Carleton	4	4	3	3	3	17		
Dana Abbott	5	5	4	5	5	24		
HL Turner							87.0	<===== Highest Rating
Mark Nogueira	5	4.5	4.5	4.5	4.5	23		
Michelle Juliano	4	4	5	4	4	21		
Tom Carleton	4	4	4	3	4	19		
Dana Abbott	5	5	5	5	4	24		

Explanation of Statewide Consultant Committee Selection

Members are selected using the approved guidelines for the Bureau of Public Works Design and Construction "Selection of Engineering, Architects, and Surveyor Services". Per these guidelines, the Committee should consist of the Bureau Administrator plus two other Project Managers.

The Administrator is a member of all the Selection Committees, serving to provide the larger perspective of the consultant capabilities that are desired, also bringing knowledge of the quantity of work and various types of anticipated projects the consultant may be called on to perform. He brings the perspective of achieving agency goals, using a balance of those consultants who have performed excellent work in the past, along with bringing in new consultant firms. His background in the private sector and State services provides insight into expertise, staffing and capacity of the consultant firms.

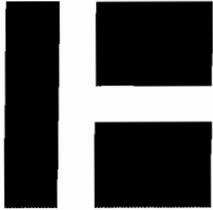
The Assistant Administrator manages the day-to-day oversight of the Consultant assignments, and is the second member of all the selection committees. Her job description specifically outlines her involvement in the management of the consultants. She brings the expertise of the day-to-day working with consultants. Her past and present experience involves frequent interaction with consultants, including review of consultants' proposals and their engineering work.

The Discipline Head, (PM4) for the specific type of work the consultant is being hired for (i.e. Mechanical, Civil, etc.), brings additional expertise concerning the capabilities of various consultants with whom they have worked. Their years of project management experience provide the more detailed perspective about the various consultants' strengths or weaknesses and how they would fit with the project needs.

The Project Manager (PM3) for the specific type of work the consultant is being hired for (i.e. Mechanical, Civil, etc.), brings additional expertise concerning the capabilities of various consultants with whom they have worked. Their years of project management experience provide the more detailed perspective about the various consultants' strengths or weaknesses and how they would fit with the project needs.

Administrator PM6
Asst. Administrator PM5
Project Mgr - PM4
Project Mgr.- PM3

Mark T. Nogueira – 24 years private/State service
Michelle Juliano - 25 years State service
Tom Carleton – 26 years Private/State Service
Dana Abbott – 42 years State Service



HARRIMAN

June 25, 2013

RECEIVED

JUN 27 2013

Bureau of Public Works

Mark T. Nogueira, P.E.
Administrator, Bureau of Public Works Design and Construction
N.H. Department of Administrative Services
7 Hazen Drive Rm. 250
P.O. Box 483
Concord, NH 03302-0483

RE: State of New Hampshire, Bureau of Public Works (NH BPW)
Statewide Agreement Services for a Period of Three Years

Dear Mr. Nogueira:

Harriman is pleased to submit our Letter of Interest and Qualifications (LOIQ) for the Statewide Agreement for Performing Professional Services for Design and Construction Documents, On-site Observation, and Inspection Services for Various Projects. A full-service architecture and engineering firm with locations in Manchester, New Hampshire and Portland and Auburn, Maine, we are well qualified to provide comprehensive design services for a variety of projects that may arise under this contract. Enclosed you will find our Quality Assurance/Quality Control (QA/QC) Program and resumes of the proposed team members for your review and consideration.

Our experience is diverse and comprehensive. State government and municipal. Colleges and universities. Public and private schools. Hospitals, ambulatory care centers, medical research laboratories, and medical office buildings. Offices, retail stores, and libraries. Recreational centers and performing arts centers. New construction, renovations and additions. And master plans and feasibility studies that help clients determine the best solutions to meet their needs.

Harriman applies an approach that is based on collaborative teamwork and a commitment to service — an approach verified by the number of repeat clients and an on-time, on-budget track record. Our architects with our in-house engineers work closely throughout all phases of a project, providing an integrated, multi-disciplinary approach that is not only cost-effective but well suited to creative solutions. Buildings are better designed and better engineered because team members in both disciplines share information continually throughout the process — a special advantage with the sophisticated, high-tech infrastructure needed in today's buildings.

Close communications with our clients in a project is central to our approach. From start to completion, we emphasize open, two-way communications channels. We listen carefully, to understand client needs, missions, and values, and we work just as diligently to make certain that our clients understand us. Our experience, our expertise, and our approach result in buildings that are both functionally and aesthetically appropriate, often featured in national publications and recognized regionally and nationally for design excellence.

ONE PERIMETER ROAD
MANCHESTER, NH 03103
603.626.1242

46 HARRIMAN DRIVE
AUBURN, ME 04210
207.784.5100

123 MIDDLE STREET
PORTLAND, ME 04101
207.775.0053

www.harriman.com



Our firm has many on-call agreement contracts and long-term relationships with clients in New Hampshire and throughout New England, including a renewed five-year agreement with the University System of New Hampshire and presently with the Community College System of New Hampshire. Harriman has demonstrated its ability to respond to on-call work for clients in both the public and private sectors. Those relationships have required us to respond quickly and cost effectively to a variety of design challenges. We also have and continue to service many public school districts including Somersworth, Pittsfield, Newmarket, Exeter, Coe-Brown Northwood Academy, Henniker, Weare to name a few. They average 27 to 15 years of committed services. We understand fully the importance of being responsive in a timely manner for a variety of types of projects. Our approach will include assigning you a single point of contact from our Manchester Office who will be responsible for executing work and meeting your needs through a process that we agree upon prior to starting the contract.

Regardless of the scope of the project – new facilities, additions and renovations, ADA Improvements, Life Safety Code, Re-Roofing Building Additions/Renovations or Energy Improvement – we provide the expertise required for a successful project. Our approach to planning and organizing projects is to strive for simplicity and flexibility. We work smart to address today's needs while recognizing that change is inevitable in the future. Simplicity will positively impact construction costs while flexibility will minimize potential costs in the future.

HOW WE WILL ACCOMPLISH THE REQUIRED SERVICES

Upon review of the solicitation, Harriman has assembled a team of qualified architects and engineers that have completed many successful projects for the government as well as public and private sector clients. Our approach includes establishing the correct design staffing at project commitment and maintaining it for the duration. Given the diverse nature of the potential projects and the experience required, we have provided multiple architects and engineers from each discipline. This allows us to staff projects, both large and small, to meet the diverse needs of NH BPW with the most appropriate design professional with the requisite experience to meet the project requirements.

Effective Project Launch

A Kick-off Meeting will be held between NH BPW representatives and our design team at the beginning of the project to begin our working relationship. Goal of this meeting will be to understand the drivers of the project, appreciate your goals and vision for the project and clarify expectations. An important product of this meeting is the development of a communication plan which will identify all stakeholder groups, appropriate means and forums for communication, and an implementation schedule.

Comprehensive Project Schedule

Careful planning at the beginning of the process and the creation of a clearly defined work plan are critical to the success of the project. Scheduling each phase of the project from schematic design through project closeout, including all required milestones, is critical to completing the job on time. Mapping out the path, monitoring progress along the way, and responding quickly to any changes will keep your project on schedule.

Our team is sensitive to schedule constraints. We will establish a project design schedule at the beginning of the project and maintain it for the duration. It will be coordinated with NH BPW and we will commit to design deadlines, track them, and meet them reliably. We have built our success over the years by making sure that knowledge of projects is shared with other individuals in the firm.

Clear Project Definition

Our team will work with NH BPW to clearly define the parameters of the project and document project details as the design is developed. This will ensure that programmatic requirements are clearly recorded,



users groups are given opportunities to participate in the process, and our team of architects and engineers has the information and decisions they need to move forward and complete the project on schedule. Our data gathering process and tools will be used to define project requirements and the information will be pulled into one written program document.

Regular Communication

Working together, developing the project, reviewing progress, and making decisions require a lot of communication. Our team will meet with NH BPW representatives on a regular basis throughout the life of the project. Between meetings communication will continue through phone calls, email, and on-line web conferencing. In addition, our firm utilizes Newforma Project Center, a powerful and productive web based environment for our team to organize and exchange information with the entire project team, both internal and external.

Detailed Total Project Budget

A critical component of planning is the establishment of an accurate and realistic total project budget. We will discuss your budget at the Kick-off meeting and follow up with a draft of a total project budget which will include all possible project costs.

HARRIMAN'S CAPABILITIES OF PERFORMING THE ASSIGNMENTS IN A TIMELY MANNER

Interdisciplinary collaboration is core to our approach, and we have invested in our abilities to deliver this rich process to our clients so that their experience is elevated and their projects successful. By filtering work through and interconnected A/E team we believe we will effectively manage project scopes and provide the quick response times desired and necessary to exceed meet your expectations and project schedules.

Harriman works in many different locations in New Hampshire and Maine we are accustomed to traveling to many diverse locations at a moment's notice. We are committed to responding to a request to be on-site within 24 hours or less. We have worked on projects throughout the country including California. Location has never been an issue to our projects success.

THE PROJECT MANAGER, TEAM, AND RESOURCES OF THE FIRM

Project Manager: Daniel A. Bisson, AIA, Associate: Mr. Bisson is responsible for the overall quality of the design documentation. He will ensure that all aspects of the deliverables are met, that the engineering and architectural design is coordinated. Dan will also continue through the construction phase of the project to verify that the overall intent of the design documents is met throughout construction.

It is critical to have the right person driving the project and executing the work plan. Someone who can communicate well, clearly structure information, facilitate wise decision making, plan ahead, and respond to the needs of NH BPW, and will make your project a success. Dan Bisson has a proven track record of managing large and complex projects well and we're proud to position her as project manager of our team.

Harriman has the depth of talent and resources to meet any project needs that might arise. We also have the ability to sustain the loss of key personnel while accomplishing work within required time limits, to ensure continuity of services and ability to meet surges in unexpected project demands. Harriman has a staff of 71 professionals, including licensed architects; landscape architects; interior designers; mechanical, electrical, civil/environmental and structural engineers; and plumbing and fire protection designers. Staffing breakdown is as follows:

Architecture

Our architecture staff of 28 includes architects, interior designer, landscape architect, drafters, construction administrators, and estimating professionals.



Engineering

Our engineering staff of 32 includes civil, structural, electrical, and mechanical engineers and designers as well as technology planners and plumbing and fire-protection system designers.

Administrative

Our administrative staff of 11 includes human resources, marketing, IT, accounting, printing, and administrative staff.

Services we offer include:

- Architecture
- Master Planning
- Strategic Facility Planning
- Interior Design
- Landscape Architecture
- Sustainable Building/Site Design
- LEED Certification Management
- Feasibility Studies
- 3D Modeling
- Site Selection
- Site Planning
- Sports Fields / Playgrounds
- Cost Estimating
- Life-cycle Cost Analysis
- Construction Administration
- Mechanical Engineering
- Electrical Engineering
- Plumbing Design
- Structural Engineering
- Civil Engineering
- Energy Analysis
- Building Energy Optimization
- Geothermal System Analysis and Design
- Environmental / Stormwater Engineering
- Environmental Permitting
- Site and Campus Lighting
- Campus Utilities Distribution
- Technology Planning
- Commissioning
- Air / Water Testing and Balancing

Sustainable Design/LEED Experience

Sustainable design is an essential part of Harriman's work. Conserving energy, reducing waste, and recycling materials have always been primary considerations in our designs for both new and renovated facilities. Our philosophy is to design buildings that contribute to the well-being of its occupants, while reducing the operational energy costs and the environmental impacts.

Harriman has designed many LEED certified and high performance buildings for a variety of project types including healthcare, educational, retail and corporate clients. Our current staff includes 14 LEED (Leadership in Energy and Environmental Design) Accredited Professionals, and includes both licensed architects and engineers who are experienced in designing to the U.S. Green Building Council's LEED Rating System. Our professionals also manage the on-line LEED certification process for the entire building project, making a fully integrated, holistic approach to sustainable design. Below are some of our LEED accomplishments.

LEED Platinum

TD Bank Call Center

LEED Gold

University of Southern Maine, Residence Hall
University of Southern Maine, Wishcamper Center
Portsmouth Naval Shipyard, P282 Building

LEED Silver

University of Southern Maine, Osher Map Library
Bowdoin College, Coffin Street Dorms
Bowdoin College, Fitness Center
LL Bean Hunting and Fishing Store

LEED Certified

University of Southern Maine, John Mitchell Center
University of Southern Maine, L-A College Addition
Woodard & Curran, Office Building Addition
Whole Foods Market, Glastonbury, Connecticut
Franklin Medical Arts Center, MOB
Maine Heart Surgical Associates, MOB
Northeast Cardiology Associates, MOB
Maine Medical Center Research Institute
Eastern Maine Healthcare, Cianchette Building
Maine Medical Center, Ambulatory Care Facility
Westbrook Middle School
Durham Elementary School
Geiger Elementary School
Idlehurst Elementary School
Buxton Elementary School



Harriman is committed to service, and the value we place on long-term relationships has been at the heart of our firm's success. We look forward to the opportunity of being of service. Thank you for your consideration.

Sincerely,
Harriman

Harriman



Judy L. Johnson, AIA, LEED AP BD +C
Principal
207.838.9186
jjohnson@harriman.com



Daniel A. Bisson, AIA
Associate, Project Manager
603.759.8982
dbisson@harriman.com



Judy L. Johnson, AIA, LEED AP BD+C
Principal-in-Charge, Architect

Judy L. Johnson is an established architect with 30 years of experience in corporate, governmental, institutional, educational, hospitality, recreational facilities, and healthcare facilities. She has facilitated many design and programming meetings, as well as design charrettes for public process projects.

She has successfully led the team on many of Harriman's most significant projects which include a variety of project types. The key to her success is that she listens to her clients and works well with her project team to bring the client's expectations to life. Judy has demonstrated her management abilities on significant projects in the past.

Judy has worked on a variety of project types, where she has contributed to all phases of the design process, from programming and conceptual design through construction documents and construction. Her responsibilities have included the full range of architectural services as well as the tracking of project budgets, the review of code compliance, the coordination of construction documents, and construction administration.

Portsmouth Naval Shipyard – *Portsmouth, New Hampshire*
P282, Addition to Historically Significant Building 170

TD Bank – *Auburn, Maine*
New Call Center - LEED Certified Platinum

University of Southern Maine – *Gorham, Maine*
Residence Hall - LEED Certified Gold

84 Marginal Way – *Portland, Maine*
Office Building

State of Maine – *Augusta, Maine*
Office of Information Technology and Maine Revenue Services Relocation Study

University of Southern Maine – *Gorham, Maine*
Costello Sports Complex Field House

Franklin Health Medical Arts Center – *Farmington, Maine*

Maine Maritime Museum – *Bath, Maine*
Exterior Envelope Investigations

280 Fore Street Office Building* – *Portland, Maine*
(Winner of 2006 Associated Constructor's of Maine – Build Maine Award)

University of Maine at Presque Isle* – *Presque Isle, Maine*
Caroline D. Gentile Recreational Facility

Pineland Campus* – *New Gloucester, Maine*
Renovation | Restoration to 17 Buildings

**Projects designed by Judy L. Johnson prior to joining Harriman.*



EDUCATION

Virginia Polytechnic Institute
and State University
Bachelor of Architecture

REGISTRATIONS

ME, NH, VT, MA, CT, RI, NY, VA, GA
NCARB Certification

ACCREDITATION

Leadership in Energy and Environmental
Design Accredited Professional Building
Design & Construction (LEED AP BD+C)

AFFILIATIONS

American Institute of Architects

American Institute of Architects,
Maine Chapter, Board of Directors,
President

AIA +2030 National Advisory Board,
Member

AIA Maine +2030 Professional Series,
Moderator

Portland Society of Architects,
Board of Directors, Advocacy Committee

U.S. Green Building Council
Maine Chapter, Member

DESIGN JURIES

Eastern New York AIA – 2012
Potomac Valley AIA – 2011
University of Maine, Student Exhibit-2011
Masonry Institute of Tennessee Design
Awards – 2010



Daniel A. Bisson, AIA

Associate, Architect, Project Manager

Daniel A. Bisson has more than 38 years of experience in the design of a variety of project types including educational, retail, corporate and municipal facilities. Before merging with Harriman, Dan was the owner of Team Design, Inc., a New Hampshire architectural practice for 23 years.

Dan was selected to serve on a committee to revise the New Hampshire Educational Guidelines for School Building Aid.

Dan's recent educational design experience includes the following projects:

Somersworth Housing Authority – *Somersworth, New Hampshire*
Queensbury Mill Renovations | Preservation Park Renovations
Smokey Hollow Common Kitchen Renovations including ADA Compliance

Barrington Town Hall – *Barrington, New Hampshire*
Facility Analysis | Conceptual Design | Budget Estimates

Milton Fire Station – *Milton, New Hampshire*
Conceptual design of a new 7,250-sq.-ft. fire station

Idlehurst Elementary School – *Somersworth, New Hampshire*
New 530-Student School

Rochester Arena – *Rochester, New Hampshire*
Facility Analysis and CIP Budgets

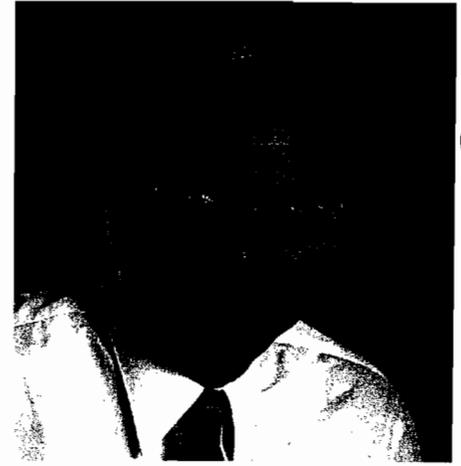
Dover Fire Station – *Dover, New Hampshire*
2,500 sq.-ft. addition

Chester Fire Station – *Chester, New Hampshire*
New 8,200 sq.-ft. fire station

Manchester Fire Station – *Manchester, New Hampshire*
New 6,200 sq.-ft. fire station

Raymond High School – *Raymond, New Hampshire*
Science Wing & Computer Lab Addition

Dover Middle School – *Dover, New Hampshire*
New Middle School



EDUCATION

Boston Architectural Center
Bachelor of Architecture

Benjamin Franklin Institute of Boston
Associate Degree in Engineering

REGISTRATIONS

NH, ME, CT, MA NY
NCARB Certification

AFFILIATIONS

American Institute of Architects

Council of Educational Facilities Planners
International, Northeast Region
Governor for New Hampshire

International Code Council

New Hampshire Department of Education
School Construction Guidance Review
Team

Greater Manchester Chamber of
Commerce
Education Committee Member

Somersworth New Hampshire
Historic District Commission
Alternate Member

City of Somersworth, Past Planning Board
Member and Councilman



Mark M. Ouellette, AIA, LEED AP
Architect

Mark M. Ouellette has over 15 years of design experience and has worked on a wide range of projects including governmental, corporate, educational, hospitality, healthcare and recreational facilities.

Mark's experience as an architect includes project programming, design development, building code and life safety code research, and construction documents, construction administration, historic preservation, and focus on building envelope technology.

Over the last decade, Mark has been involved in the design of a significant number of office buildings, including the recent 84 Marginal Way Office Building in Portland, a 295,000-sq.-ft., 10-story, mixed-use building.

Portsmouth Naval Shipyard – Kittery, Maine

P282 Automated Warehouse and Storage, Building 170 Addition
(Building 170 - Potential for designation to National Historic Register)

Androscoggin County Courthouse – Auburn, Maine

Historic Window replacement
National Historic Registered Building

VAMC Togus - Augusta, Maine

Masonry Exterior Envelope Restoration
National Historic Registered Places

84 Marginal Way - Portland, Maine

New Office Building

MaineHealth – Portland, Maine

110 Free Street, Office Building Renovations

TD Bank - Auburn, Maine

New Call Center

Maine Medical Center Research Institute – Scarborough, Maine

Addition and Renovations

Maine Realty Corporation, Maine Medical Partners – Westbrook, Maine

New Medical Office Building

Franklin Community Health Network – Farmington, Maine

Medical Arts Center | Pharmacy Renovations

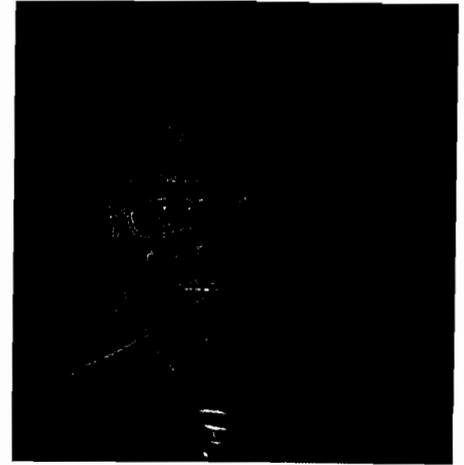
One Riverfront Plaza* - Westbrook, Maine

New Office Building

280 Fore Street Office Building* – Portland, Maine

New Office Building
Winner of 2006 Associated Constructor's of Maine – Build Maine Award

*Projects Mark worked on prior to joining Harriman.



EDUCATION

Wentworth Institute of Technology
Bachelor of Architecture

Wentworth Institute of Technology
Associate Degree in Architectural
Engineering Technology

Northern Maine Community College
Associate Degree in Drafting Technology

REGISTRATIONS

ME, MA

ACCREDITATION

Leadership in Energy and Environmental
Design Accredited Professional (LEED AP)



Nery A. Bordas
Architectural Designer

Nery A. Bordas has nearly 16 years of experience in the design of a variety of projects including numerous educational projects. She has been involved in all phases of the design process, from programming and conceptual design through construction documents and construction. Her responsibilities included the full range of architectural services as well as the tracking of project budgets, the review of code compliance, the coordination of construction documents, and construction administration. Nery also has significant experience in interior design and color schemes.

Nery's recent educational design experience includes the following projects:

Somersworth Housing Authority – *Somersworth, New Hampshire*
Smokey Hollow Common Kitchen Renovations including ADA Compliance

Rochester Arena – *Rochester, New Hampshire*
Facility Analysis and CIP Budgets

Idlehurst Elementary School – *Somersworth, New Hampshire*
New 530-Student School

Heritage Family Credit Union– *Hookset, New Hampshire*
New 3,100 SF Credit Union

Pelham Elementary School – *Pelham, New Hampshire*
New 900-Student School

Hooksett Middle School – *Hooksett, New Hampshire*
New 900-Student School

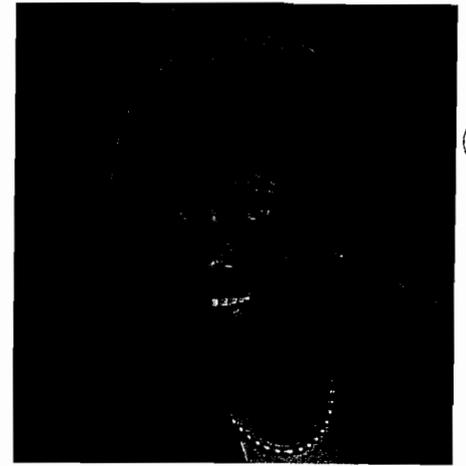
Hooksett Memorial School – *Hooksett, New Hampshire*
Addition and Renovations

Weare Middle School – *Weare, New Hampshire*
New 600-Student School

Barrington Middle School – *Barrington, New Hampshire*
New 794-Student School

Oyster River Cooperative High School – *Durham, New Hampshire*
Addition and Renovations

Portsmouth High School & Career Tech Center – *Portsmouth, New Hampshire*
Addition and Renovations



EDUCATION

Madre y Maestra Catholic University
Santiago Dominican Republic
Bachelor of Architecture Degree

Diploma in Drafting from
Dominican Republic

New Hampshire Technical College
Technology/CAD R-13

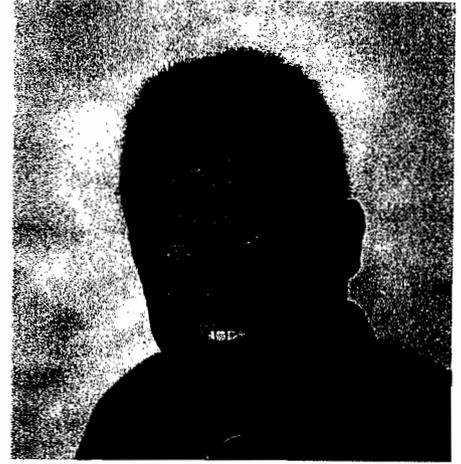


John W. Tarr, P.E.

Associate Principal, Senior Electrical Engineer

John Tarr has 25 years of experience in electrical design for higher education clients. He has designed systems that include interior and exterior lighting, power distribution, emergency power (life-safety and optional power), fire protection, security, and communications systems. His designs incorporate energy efficiency as well as appropriate, functional use of space and code compliance.

John most recently served as a Project Engineer for a local electrical contractor on a major hospital surgical wing with eight operating rooms, giving him a unique perspective from a contractor's point of view.



EDUCATION

University of Maine
Bachelor of Science Degree
Electrical Engineering

REGISTRATIONS

ME, NH

AFFILIATIONS

Institute of Electrical and Electronic
Engineers (IEEE)

Illuminating Engineering Society (IES)

University of New Hampshire – Durham, New Hampshire

Data Center Stand By Power

Veterans Association Medical Center – Jamaica Plain, Massachussets

Elevator Upgrades | Electrical Upgrades | FCA Doors and Card Access System Upgrade

Veterans Association Togus Medical Center – Augusta, Maine

Campus Wide Fire Alarm System Upgrades

Veterans Association Medical Center – Providence, Rhode Island

Lightning Protection System | Wet Lab Renovations

Lewiston City Hall – Lewiston, Maine

Space Reallocation Study

Molnlycke – Brunswick, Maine

New 80,000-Sq.-Ft. Facility, Large Clear Span "Cleanroom" Production Area, a Two-Story Office Wing and a Warehouse

South Portland High School – South Portland, Maine

Addition and Renovations to Address Educational Spaces, Vehicular Traffic Flow, Energy Efficiency, Overall Building Code Compliance, Environmental Site Compliance (DEP), Student Safety, Parking, Overall Increase in the Life Cycle of the Existing Complex, Complex Cost Modeling and Construction Phasing

TD Bank – Auburn, Maine

Renovation of Existing Anchor Store Into a New Call Center (certified LEED Platinum)

University of Southern Maine – Gorham, Maine

Bailey Hall Energy Upgrades | Corthell Hall Renovations | Portland Campus Utilities Master Plan | Data Center Upgrades | Residence Village, Commissioning

Shaw's Supermarkets – various locations

Remodel and Renovation - North Hampton, NH | Londonderry, NH | Salem, NH | 300 Main Street Marketplace, Nashua | Windham, NH | Merrimack, NH | Gorham, NH | Upper Valley, W. Lebanon, NH | Gilford, NH | Tilton, NH | Stratham Crossing, Stratham, NH

Maine Revenue Services – Augusta, Maine

Security Assessment



Jeffrey S. LaPierre, P.E., LEED AP, HFDP
Senior Mechanical Engineer

Jeffrey S. LaPierre has 17 years of experience as a mechanical engineer and has designed heating, ventilating, and air conditioning (HVAC) systems for numerous educational institutions.

Jeff has designed HVAC systems for a variety of educational facilities including University of Southern Maine and an auditorium addition at Thomas College. On the Thomas College auditorium project, Jeff worked closely with an acoustical consultant to ensure acceptable sound levels within the auditorium. Jeff also designed an HVAC system for the Theatre at Monmouth. The Theater at Monmouth building is on the National Register of Historic Buildings, which provided a unique challenge to provide space cooling and ventilation while maintaining the appearance of the finished spaces.

University of Southern Maine – Gorham, Maine

Bailey Hall Energy Upgrades | Facilities Management Renovations | Learning Commons | Corthell Hall | CEC Building Modifications

Thomas College – Waterville, Maine

Strategic Energy Plan

University of Maine at Fort Kent – Fort Kent, Maine

Biomass Boiler

University of New Hampshire – Durham, New Hampshire

Air Handler Replacement | Health Services Renovations | Co-Gen Boiler Plant Study
Boiler Plant Upgrades | Field House Life and Safety

Colby College – Waterville, Maine

Olin Science Lab Renovations | Miller Library Renovations

Oakhurst Dairy – Portland, Maine

Study for High Pressure Natural Gas Conversion and Boiler Plant Upgrade

Cape Elizabeth High School – Cape Elizabeth, Maine

Boiler Replacement Project

Mount Desert Island High School – Mount Desert, Maine

Boiler Replacement Project

Veterans Association Medical Center – Providence, Rhode Island

Supply, Processing and Distribution Center Addition and Renovation



EDUCATION

University of Maine
Bachelor of Science
Mechanical Engineering

REGISTRATIONS

ME, NH, CT, RI, NY, VA

CERTIFICATION

Healthcare Facility Design Professional
(HFDP)

ACCREDITATION

Leadership in Energy and Environmental
Design Accredited Professional
(LEED AP)

AFFILIATIONS

American Society of Heating,
Refrigeration, and Air-Conditioning
Engineers, (ASHRAE)
Maine Chapter, Past President & Current
Treasurer



Frank L. Crabtree, P.E., LEED AP BD+C
Associate, Civil Engineer/Environmental Engineer
USGBC - LEED Project Administrator

Frank L. Crabtree's 36 years of experience includes a wide range of civil, environmental and structural engineering for a multitude of clients. He has extensive experience in environmental storm water management and in managing the permitting and approval process required by state, federal, and municipal agencies.

Frank also coordinates Harriman's sustainability processing for the office and for our clients. Beginning with the certification of Maine's first LEED-certified university building, Frank has managed the process for many public and private sustainable projects over the past six years. He has extensive experience managing the team of designers, owner, and contractor through the various stages of the sustainability planning, designing, constructing, and certifying. Frank's work has been primarily with the US Green Building Council (USGBC) LEED Certification process, which is the benchmark standard in the U.S.

Auburn Hall – Auburn, Maine

New City Hall and Parking Garage, Traffic and Pedestrian Circulation | Pedestrian Plaza | State/City Permits

High Street and Hammond Street – Lewiston, Maine

Urban Street Reconstruction, Traffic and Pedestrian Circulation | Islands/ Esplanades | Parking Lots

The Cliff House Resort – Ogunquit, Maine

Ocean-Front Site Renovation, Traffic Circulation | Parking Lots | Ocean-Front Pedestrian Areas | State/Town Permits

Franklin Health Medical Arts Center – Farmington, Maine

Large Campus Master Plan, Traffic/Pedestrian Paths | Parking Lots | State/Town Permits

Westbrook Middle School – Westbrook, Maine

New 600-Student School, Traffic and Pedestrian Circulation | Stormwater Management | Sports Fields | State/ City Permits

Fryeburg Academy Fields - Fryeburg, Maine

New Sports Field Facility, Sports Fields | Site Parking/Utilities | Stormwater Treatment | State/Town Permits

Scarborough Schools and Community Park – Scarborough, Maine

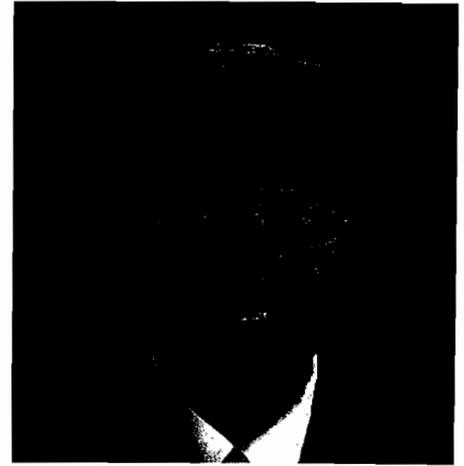
Reconstruction of High School and Town Park, New Pond/Fountain | Pedestrian Walks | Play Fields | Stormwater Treatment | State/Town Permits

Maine Army National Guard – Gilead, Maine

Bog Brook Training Facility, Military and Civilian Unpaved Roads/Trails on Wooded Hillside | Stormwater Treatment

Southern Maine Community College – South Portland, Maine

New 320-Bed Residence Hall (Programming, Conceptual Design, Room Layouts, Design Standards, and Civil, Mechanical, Electrical, Plumbing and Fire Protection Design Services) | Campus Improvements | Peter A. McKernan Hospitality Center



EDUCATION

University of Maine
Bachelor of Science in Civil Engineering

REGISTRATIONS

ME, NH, VT, CT, RI

ACCREDITATION

Leadership in Energy and Environmental
Design Accredited Professional
(LEED AP BD+C)

AFFILIATIONS

American Society of Civil Engineers

U.S. Green Building Council!
Maine Chapter Member

PRESENTATIONS

2010 – American Society of Professional
Estimators, "LEED Changes"

2009 – U.S. Green Building Council!
Maine Chapter, "Site Design for LEED and
DEP Standards"

2008 – Society for College and University
Planning, North Atlantic Region
Symposium, Sustainability as an Economic
Driver: "Pathways to Success,
"Pathways to Green"

2007 – Northern New England Chapter of
the American Planning Association
"LEED Certified Construction"

2005 – Northern New England Chapter
Eastern Region Association of Physical
Plant Administrators Spring Education
Conference "LEED Implementation
Lessons from the Field"



B. Keith Brenner, P.E.

Associate, Senior Structural Engineer

B. Keith Brenner has 26 years of experience in the structural design and analysis of buildings in both public and private sectors for college and university clients. He is well-versed in structural designs using steel, concrete, timber, and reinforced masonry and has extensive experience in the seismic design of buildings.

Keith takes an innovative approach to structural design, often using standard components in non-standard ways to provide cost-effective solutions. He has also solved complex structural problems requiring the design of custom components.

Bates College – Lewiston, Maine

Chase Hall Structural Study | Hathorn Hall Bell Tower, Garcelon Field Grandstands, and John Bertram Hall, Structural Investigation | Alumni House

Maine Maritime Academy – Castine, Maine

New ABS Center for Applied Engineering & Research, Campus Development Plan

Central Maine Community College – Auburn, Maine

Five Year Master Plan, Cafeteria Renovations, Solar Hot Water for Dorms

Southern Maine Community College – South Portland, Maine

Sustainable Energy Alternatives (SEA) Center | Museum Building Renovations James Ortiz Atrium

Bowdoin College – Brunswick, Maine

Hawthorne-Longfellow Library, Phase II Renovations, Adams Hall, Kresge Auditorium, Smith Union A/C, Druckenmiller A/C

Saint Joseph’s College – Standish, Maine

Harold Alford Hall, New Academic Building

Maine Community College System

Good Will-Hinckley, Moody Chapel Structural Investigation

University of Maine – Orono, Maine

Neville Hall Data Center | Memorial Union, Addition and Renovations

Portsmouth Naval Shipyard – Portsmouth, New Hampshire

P282, Addition to Historically Significant Building 170

Heritage Family Credit Union – Hookset, New Hampshire

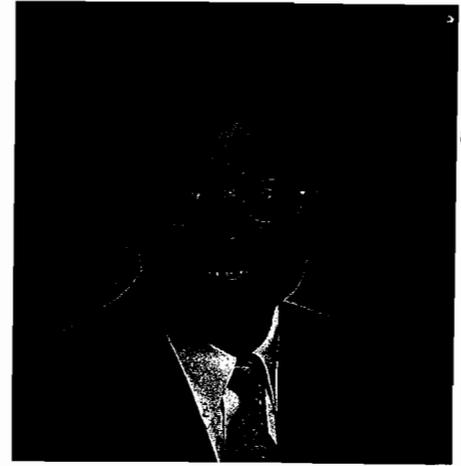
New 3,100 SF Credit Union

Molnlycke – Brunswick, Maine

New 80,000-Sq.-Ft. Facility, Large Clear Span “Cleanroom” Production Area, a Two-Story Office Wing and a Warehouse

Procter & Gamble – Auburn, Maine

West Wing Expansion | West Wing Conveyor Support



EDUCATION

University of Maine
Bachelor of Science
Civil Engineering

REGISTRATIONS

ME, NH, CT

AFFILIATIONS

Structural Engineers’ Association of
Maine Member

American Institute of Steel Construction
Member

International Code Council Member





HARRASS-01

SNASON

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

9/12/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Clark Insurance 2385 Congress Street Portland, ME 04104	CONTACT NAME: Susan Nason PHONE (A/C, No, Ext): (207) 523-2236 E-MAIL ADDRESS: snason@clarkinsurance.com	FAX (A/C, No): (207) 774-2994
	INSURER(S) AFFORDING COVERAGE	
INSURED Harriman Associates 46 Harriman Drive Auburn, ME 04210	INSURER A: XL Specialty Insurance Co	
	INSURER B:	
	INSURER C:	
	INSURER D:	
	INSURER E:	
	INSURER F:	

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
	GENERAL LIABILITY						EACH OCCURRENCE	\$
	<input type="checkbox"/> COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$
	<input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR						MED EXP (Any one person)	\$
							PERSONAL & ADV INJURY	\$
							GENERAL AGGREGATE	\$
	GEN'L AGGREGATE LIMIT APPLIES PER:						PRODUCTS - COMP/POP AGG	\$
	<input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC							\$
	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	\$
	<input type="checkbox"/> ANY AUTO						BODILY INJURY (Per person)	\$
	<input type="checkbox"/> ALL OWNED AUTOS						BODILY INJURY (Per accident)	\$
	<input type="checkbox"/> HIRED AUTOS						PROPERTY DAMAGE (Per accident)	\$
								\$
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR						EACH OCCURRENCE	\$
	<input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE						AGGREGATE	\$
	<input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$							\$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						WC STATU-TORY LIMITS	OTH-ER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory In NH)						E.L. EACH ACCIDENT	\$
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE	\$
							E.L. DISEASE - POLICY LIMIT	\$
A	Prof Liability			DPR9705993	12/31/2012	12/31/2013	Each Claim	2,000,000
A	Deductible - \$75,000			DPR9705993	12/31/2012	12/31/2013	Aggregate	4,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

For Professional Liability coverage, the aggregate limit is the total insurance available for all covered claims presented within the policy period. The limit will be reduced by payments of indemnity and expense.

CERTIFICATE HOLDER**CANCELLATION**

State of New Hampshire
 Department of Administrative Services
 Bureau of Public Works Design & Construction
 POB 483, 7 Hazen Drive - Room 250
 Concord, NH 03302-0483

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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