

2047



**THE STATE OF NEW HAMPSHIRE
INSURANCE DEPARTMENT**

21 SOUTH FRUIT STREET SUITE 14
CONCORD, NEW HAMPSHIRE 03301

Roger A. Sevigny
Commissioner

November 4, 2014

Alexander K. Feldvebel
Deputy Commissioner

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Executive Council
State House
Concord, NH 03301

REQUESTED ACTION

Pursuant to RSA 94:6, the Insurance Department respectfully requests the Governor and Executive Council to authorize the Department to establish the salary for Colin Wilkins, Chief Financial Examiner (Group GG) at Step 4 (\$89,389.98) effective upon Governor and Council approval with an effective date of 12/12/14”.

The source of funds is 100% agency income.

EXPLANATION

This is an unclassified position that is being filled through a promotion from within the Insurance Department. The appointee, Colin Wilkins, has served with distinction since February, 2005 in the financial regulation division of the Insurance Department as a Financial Examiner. In the last year, after retirements in the unit, Mr. Wilkins was asked to take on the additional responsibilities of acting as the Chief Financial Examiner, managing not only staff but also the efforts of consultants that were brought in on various financial examinations. He has done an excellent job of handling the additional responsibilities and of adapting to his shifting role. Mr. Wilkins is currently compensated at \$82,797 (LG 31, Step 8). If this new position was a classified position, then this promotion would be governed by Per 901.08, which states that “[w]hen a qualified employee is promoted, the appointing authority shall assign the lowest step in the salary range of the new class which is at least the equivalent of one salary increment in the salary range of the former class.” Applying this same principle that a promotion with increased responsibility ought to result in a pay raise of at least one increment, Mr. Wilkins would start at Step 4 (\$89,389.98) of Group GG. The Council’s authority to approve this salary as Mr. Wilkins’s starting salary rests in RSA 94:6. For further details on Mr. Wilkins’s qualifications, please see the attached resume.

Respectfully submitted,

Roger A. Sevigny

Enclosures

COLIN D. WILKINS, AFE, CISA, FLMI

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Bow, NH 03304

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EDUCATION:

Southern New Hampshire University (formerly New Hampshire College)
BS in Accounting, May 1982, GPA 3.7

EXPERIENCE:

07/13 – Present

Chief Financial Examiner (Interim) State of New Hampshire Insurance Department (NHID)

- Plan and execute risk-focused financial examinations of domestic insurance companies and continuing care retirement communities (CCRCs) and issue reports on results.
- Manage staff and retain and supervise contractor firms performing financial examinations.
- Participate in National Association of Insurance Commissioners (NAIC) task forces and work groups.
- Interact with NHID management on cross-functional issues, communicate with executive and middle management of insurance companies and coordinate multi-state examinations with other regulators.

02/05 – 06/13

Senior Financial Examiner State of New Hampshire Insurance Department

- Plan and perform risk-focused financial examinations of domestic insurance companies

01/87 – 01/05

Internal Audit Manager and Team Lead Anthem Blue Cross and Blue Shield (formerly Blue Cross and Blue of New Hampshire, “BCBSNH”)

- Perform annual risk assessment and develop master audit plan for the Anthem East Region companies.
- Plan, supervise and perform operational and financial audits, targeted reviews, and special projects.
- Coordinate external audits including annual financial statement audits, state insurance regulatory financial and market conduct compliance audits, federal contract Office of Inspector General (OIG), Office of Personnel Management (OPM) and Centers for Medicare and Medicaid Systems (CMS) audits.
- Managed regional independent quality assurance and operational performance reporting functions for private Anthem business and Federal Employee Program (FEP) and Medicare contract units.

02/84 – 12/86

Senior Auditor Blue Cross and Blue Shield of New Hampshire

- Plan and perform operational and financial audits, targeted reviews, special projects and financial audits of Medicare cost reports submitted by healthcare providers.

06/83 – 01-84

Budget Analyst

Blue Cross and Blue Shield of New Hampshire

- Analyze submitted hospital budgets for purposes of determining contractual reimbursement rates.

01/82 – 06/83

Staff Auditor

Bigelow and Companies, CPA's

- Perform annual financial statement audits and reviews of small to medium size organizations in retail, wholesale, manufacturing, banking, construction, non-profit and healthcare.

ACCOMPLISHMENTS:

- Planned, successfully executed and reported on financial examinations of insurance companies.
- Selected, developed and managed diverse and talented audit/examination professionals and analysts.
- Enhanced and managed a regional independent quality assurance and operational performance reporting function.
- Implemented a targeted reporting process to help identify health claims overpayments and recovered in excess of \$1million in each of two years.
- Administered annual compliance, conflict of interest and corporate standards of business conduct programs.
- Team member obtaining National Committee of Quality Assurance (NCQA) accreditation for BCBSNH.
- Effectively coordinated numerous external audits by CPAs, business customers, state and federal regulators minimizing adverse impacts to operational areas and managing favorable outcomes.

CERTIFICATIONS/SKILLS:

- Accredited Financial Examiner (AFE)
- Certified Information Systems Auditor (CISA)
- Certified Internal Auditor (CIA) – inactive
- Fellow in the Life Management Institute (FLMI)
- Microsoft Word, Excel and PowerPoint
- Teammate and AutoAudit (audit project management software applications)
- Audit Command Language (ACL) (auditing software application)
- Business Objects and SAS (reporting and analysis software)