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STATE OF NEW HAMPSHIRE DEPARTMENT of BUSINESS and ECONOMIC AFFAIRS DIVISION of TRAVEL and TOURISM DEVELOPMENT

172 Pembroke Road, Concord, New Hampshire 03301

Taylor Caswell Commissioner

Victoria Cimino Director TEL: 603-271-2665

FAX: 603-271-6870 TRAVEL GUIDE: 800-386-4664

WEBSITE: www.visitnh.gov

E-MAIL: travel@livefree.nh.us

May 25, 2018

His Excellency, Governor Christopher T. Sununu and the Honorable Executive Council State House Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Business and Economic Affairs (BEA) to enter into a **SOLE SOURCE** contract amendment with SilverTech, Inc. (VC #117504), Manchester, NH, by increasing the current contract amount by \$163,500 from \$812,500 to \$976,000 for the purpose of website hosting, maintenance, support, enhancements, and platform migration upon Governor and Executive Council approval through June 30, 2019. The original contract was approved by the Governor and Executive Council on December 14, 2011, Item #61. The contract was amended on June 6, 2012, Item #93 and March 26, 2014, Item #41B. The option to renew for one two-year period was exercised on June 29, 2016, Item #78. 60% General Funds, 25% Federal Funds, 15% Other Funds

Funds are available as follows:

FY2018 03-22-22-21010-20190000 Tourism Development Fund 069-500567 Promotional and Marketing Exp.

\$87,000

FY2019

03-35-35-352510-20050000

Film & Digital Media Svcs

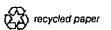
103-502664 Contracts for Operations Svcs

03-35-35-353010-41110000 Federal Arts Partnership Grant 020-500244 Promotional \$14,500

\$10,000

\$270





	<u>\$24,500</u>	<u>\$139,000</u>
03-35-35-351010-35290000 State Fire Assistance – II 020-500244 Promotional		\$877
03-35-35-351010-35160000 Forest Health – Federal 020-500244 Promotional		\$338
Forest Legacy – II 020-500244 Promotional		\$135
03-35-35-351010-53000000 Stone Estate Trust Funds 020-500244 Promotional 03-35-35-351010-35460000		\$ 1,350
03-35-35-351510-37010000 Parks Administration 069-500567 Promotional and Marketing Exp		\$24,030
03-22-22-221010-14540000-069 Job Training Program 069-500567 Promotional and Marketing Exp		\$12,500
03-22-22-221010-14530000-069 Office of Workforce Opportunity 069-500567 Promotional and Marketing Exp		\$12,500

EXPLANATION

The former Department of Resources and Economic Development (DRED) contracted with SilverTech, Inc., to host, maintain and support the individual websites of the divisions within the department. Through legislation during the FY18/FY19 budget process, DRED was reorganized into two separate departments: BEA and Department of Natural and Cultural Resources (DNCR) effective upon Governor and Executive Council approval. Since the reorganizations, BEA has continued to manage the contract for all websites for both departments. BEA has entered into a Memorandum of Understanding (MOU) with DNCR to allow for BEA to continue to consult, provide expertise, cover all hosting fees and manage the SilverTech, Inc. contract through June 30, 2019.

BEA recognizes that consumers rely heavily on the internet when researching travel destinations, lodging, attractions, outdoor recreation, dining, shopping, and much more. BEA's and DNCR's websites, which include visitnh.gov, nhstateparks.org, nheconomy.com, nhdfl.org, nhworks.org, nhjobtrainingfund.org, nh.gov/nhsl, nh.gov/nharts, and nh.gov/nhdhr are essential tools in promoting tourism, economic development, forested resources, cultural resources, historical resources, and New Hampshire State Parks.

Consumers seek out succinct information specific to individual interests and needs, utilizing a variety of different devices. BEA works to continually ensure that the information on its websites and on the websites belonging to DNCR are current, consistent and easily accessible for users on any device. Working collaboratively with BEA's Agency of Record (AOR), SilverTech, Inc. will enhance both agency's sites to fulfill the Departments' overall strategic marketing goals.

Enhancements include, but are not limited to, re-platform nhworks.org and nhjobtrainingfund.org to a modern content management system, migrate nh.gov/nharts, and nh.gov/nhdhr to SilverTech, Inc.'s server, and to develop/expand dncr.nh.gov and bea.nh.gov websites. SilverTech, Inc. will utilize cutting-edge technology to continually advance the user experience.

The Department of Information Technology (DOIT) has approved this contract and a copy of DOIT's letter is attached for your information. The Attorney General's office has reviewed and approved this contract as to form, substance and execution.

Respectfully submitted,

Victoria Cimino, Director

Division of Travel and Tourism Development

-Concurred;

Taylor Caswell, Commissioner

Department of Business and Economic Affairs

Hed

STATE OF NEW HAMPSHIRE

DEPARTMENT OF INFORMATION TECHNOLOGY

27 Hazen Dr., Concord, NH 03301 Fax: 603-271-1516 TDD Access: 1-800-735-2964 www.nh.gov/doit

Denis Goulet Commissioner

April 13, 2017

Taylor Caswell, Commissioner
Department of Business and Economic Affairs
State of New Hampshire
172 Pembroke Road
Concord, NH 03301

Dear Commissioner Caswell:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your agency's request to enter into a sole source contract amendment with SilverTech, Inc. of Manchester, NH, as described below and referenced as DoIT No. 2011-052D.

This is a request to enter into a contract amendment to enhance and to re-platform nhworks.org and nhjobtrainingfund.org to a modern content management system, migrate nh.gov/nharts, and nh.gov/nhdhr to a hosted environment, and to develop/expand dncr.nh.gov and bea.nh.gov websites.

The funding amount for this amendment is \$163,500, increasing the current contract from \$812,500 to \$976,000 and also extends the completion date from June 30, 2018 to June 30, 2019 effective upon Governor and Council approval.

A copy of this letter should accompany the Department of Business and Economic Affairs submission to the Governor and Executive Council for approval.

Denis Goulet

DG/kaf DoIT #2011-052D

cc: Nicole Warren, IT Manager, DoIT

Notice: This agreement and all of its attachments shall become public upon submission to Governor and Executive Council for approval. Any information that is private, confidential or proprietary must be clearly identified to the agency and agreed to in writing prior to signing the contract.

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.								
1.1 State Agency Name		1.2 State Agency Address						
State of New Hampshire Departs	ment of	172 Pembroke Road						
Business and Economic Affairs		Concord, NH 03301						
1.3 Contractor Name		1.4 Contractor Address						
SilverTech, Inc.		196 Bridge Street						
		Manchester, NH 03104						
1.5 Contractor Phone	1.6 Account Number	1.7 Completion Date	1.8 Price Limitation					
Number								
603-669-6600	Various	June 30, 2019	\$163,500.00					
			<u></u>					
1.9 Contracting Officer for Star	te Agency	1.10 State Agency Telephone N	umber					
Taylor Caswell, Commissioner		603-271-2665						
1.11 Contractor Signature		1.12 Name and Title of Contract	ctor Signatory					
/		Yurrai Soceu						
/ 1/		Yuvraj Soceu CEO						
		1						
1.13 Acknowledgement: State	of NH , County of H	rillsborough						
1 0.000								
On June 1, 2018, before	e the undersigned officer, personall	y appeared the person identified in	n block 1.12, or satisfactorily					
	ame is signed in block 1.11, and ac	knowledged that s/ne executed thi	s document in the capacity					
indicated in block 1.12.								
1.13.1 Signature of Notary Pub	lic or Justice of the Peace	. 0						
1 1	requesite Kinds	MARGI	JERITE J LINDAHL					
Treatly 5 1-1 P	recurrence propose	Notary Pu	blic-New Hampshire					
[Seal]	ry or Justice of the Peace	My Con	nmission Expires Ober 02, 2018					
1.13.2 Name and Title of Notal	querite Lindahl		20102, 2018					
	ctor Office Man:	memant	qr.					
1.14 State Agency Signature	CTOI, OTTICE IT AIL	1:15 Name and Title of State A	gency Signatory					
	∕ر، ا ا		gency Engineery					
	$-$ Date: δ 7 δ							
1.16 Approval by the N.H. Der	partment of Administration, Division	on of Personnel (if applicable)						
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(5 11						
By:		Director, On:						
1.17 Approval by the Attorney	General (Form, Substance and Exe	ecution) (if applicable)						
	1.	a Ideland						
By: Cfull Vullus On: 6/8/18								
1.18 Approval by the Governor	r and Executive Council (if application	able)						
" ()								
By:		On:						

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, if applicable, this Agreement, and all obligations of the parties hereunder, shall become effective on the date the Governor and Executive Council approve this Agreement as indicated in block 1.18, unless no such approval is required, in which case the Agreement shall become effective on the date the Agreement is signed by the State Agency as shown in block 1.14 ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.
5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law. 5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. This may include the requirement to utilize auxiliary aids and services to ensure that persons with communication disabilities, including vision, hearing and speech, can communicate with, receive information from, and convey information to the Contractor. In addition, the Contractor shall comply with all applicable copyright laws. 6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination. 6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this

Contractor Initials
Date 6/1/18

Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

8. EVENT OF DEFAULT/REMEDIES.

- 8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):
- 8.1.1 failure to perform the Services satisfactorily or on schedule:
- 8.1.2 failure to submit any report required hereunder; and/or 8.1.3 failure to perform any other covenant, term or condition of this Agreement.
- 8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions: 8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;
- 8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
- 8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default, and/or
- 8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

9. DATA/ACCESS/CONFIDENTIALITY/ PRESERVATION.

- 9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.
- 9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason. 9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data

requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR'S RELATION TO THE STATE. In

the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS.

The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written notice and consent of the State. None of the Services shall be subcontracted by the Contractor without the prior written notice and consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of. based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

- 14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:
- 14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$1,000,000per occurrence and \$2,000,000 aggregate; and
- 14.1.2 special cause of loss coverage form covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property. 14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

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14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than thirty (30) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than thirty (30) days prior written notice of cancellation or modification of the policy.

15. WORKERS' COMPENSATION.

- 15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation").
- 15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.
- 16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.
- 17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.
- 18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire unless no

such approval is required under the circumstances pursuant to State law, rule or policy.

19. CONSTRUCTION OF AGREEMENT AND TERMS.

This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.

- 20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.
- 21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.
- 22. SPECIAL PROVISIONS. Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.
- 23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.
- 24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

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WHEREAS, pursuant to an Agreement approved by Governor and Council, as a result of RFP #2011-052 NH DRED Websites, on December 14, 2011, Item #61, and amended on June 6, 2012, Item #93 and on March 26, 2014, Item #41B and on June 29, 2016, Item #78 (herein after referred to as the "Agreement"), SilverTech, Inc. (hereinafter referred to as the "Vendor"), agreed to supply certain services upon the terms and conditions specified in the Agreement and in consideration of payment by the Department of Business and Economic Affairs (formerly Department of Resources and Economic Development) (hereinafter referred to as the "Department") acting for the benefit of the Agency, certain sums as specified therein;

WHEREAS, pursuant to the Agreement Section 8 *Change Orders* and the provisions of the Agreement, the Agreement may be modified or amended only by a written instrument executed by the parties thereto and approved by the Governor and Executive Council;

WHEREAS, the Vendor and the Department have agreed to amend the Agreement in certain respects;

WHEREAS, Department has exhausted renewal options and is requesting a sole source contract for one additional year and add additional deliverables to the Agreement, the Department and the Vendor seeks to clarify the Agreement;

WHEREAS, the Department wishes to increase the contract price by \$163,500.00 to bring the total contract price to \$976,000.00.

WHEREAS, the Department and the Vendor wish to extend the completion date from June 30, 2018 to June 30, 2019;

NOW THEREFORE, in consideration of the foregoing, and the covenants and conditions contained in the Agreement and set forth herein, the parties agree as follows:

Contract Document /General Provisions are hereby amended as follows:

- 1. Amend Section 1.8 of the Contract Document/General Provisions of the Agreement by increasing the Price Limitation from \$812,500.00 to \$976,000.00.
- 2. Amend Contract Agreement Part 2 Terms and Definitions to update the definition for State as Follows:

State	STATE is defined as:								
	State of New Hampshire								
	Department of Business and Economic Affairs								
	172 Pembroke Road								
	Concord, NH 03301								
	Reference to the term "State" shall include applicable agencies								

Exhibit A: Contract Deliverables is hereby amended as follows:

Contract# 2011-052 Exhibit A	AMENDED TEXT							
Section 2	Add the following to Section 2.1: Implementation Schedule – Deliverables/Milestones/Activities:							
	BEA/DNCR Web Sites Deliverables							
	68 Continued support which includes quarterly strategic sessions with each division, technical support for the CMS, project management, and website edits for up to 10 hours per month total for BEA and 10 hours per month for DNCR.							
	69 Hosting will be provided for 11 total websites, which includes Division of Travel and Tourism, the Division of Economic Development, the BEA Department site, the Office of Workforce Opportunity (2 sites), the Division of Parks and Recreation, the Division of Forests and Lands, the Division of State Libraries, Division of Historical Resources, NH Council on the Arts, and the DNCR Department website. Hosting for the DNCR websites will begin once the new sites are complete.							
	70 Continued support for VisitNH.gov's lead generation efforts including ongoing personalization, goal, funnel, and conversion optimization.							
	71 SilverTech will develop a 5-page Department website for BEA. The website will run on the WordPress platform and following the branding guidelines set forth by the Agency of Record.							
	The following websites will be migrated from their current platforms over to a new CMS platform and theme. All division sites will share a common look and feel, and utilize the branding elements (fonts, styles) presented in the new NHDFL.org website. Included in this line item are the Division of State Libraries, Division of Historical Resources, NH Council on the Arts and the first and only payment for the DNCR department site.							
	73 NHWorks.org and NHJobTrainingFund.org will be migrated from their current platforms over to a new CMS platform and theme. The							

sites will share a common look and feel and utilize the current branding elements shared by the Department of Business and Economic Affairs.

Exhibit B of the Agreement is hereby amended as follows:

Contract # 2011-052 Exhibit B	AMENDED TEXT								
Section 1	Delete Section 1.1: Firm Fixed Price and replace with: 1.1 Not to Exceed This is a Not to Exceed (NTE) Contract totaling \$976,000 for the period between the Effective Date through June 30, 2019. SilverTech shall be responsible for performing its obligations in accordance with the Contract. This Contract will allow SilverTech to invoice the State for the following Activities, Deliverables, or Milestones at pricing/rates appearing in the price and payment tables below:								
Section 1: Table 1	Add the following Schedule:	Milestone Prio	s54,000.00						
	69	month total for Hosting will be provided for 11 total websites, which includes Division of Travel and Tourism, the Division of Economic Development, the BEA Department site, the Office of Workforce Opportunity (2 sites), the Division of Parks and Recreation, the Division of Forests and Lands, the Division of State Libraries, Division of Historical Resources, NH Council on the Arts, and the DNCR Department website. Hosting for the DNCR websites	07/01/18	\$30,000.00					

	will begin once the new sites are complete.		
70	Continued support for VisitNH.gov's lead generation efforts including ongoing personalization, goal, funnel, and conversion optimization.	07/01/18	\$25,000.00
71	SilverTech will develop a 5-page Department website for BEA. The website will run on the WordPress platform and following the branding guidelines set forth by the agency of record.	08/17/18	\$5,000.00
72	The following websites will be migrated from their current platforms over to a new CMS platform and theme. All division sites will share a common look and feel, and utilize the branding elements (fonts, styles) presented in the new NHDFL.org website. Included in this line item are the Division of State Libraries, Division of Historical Resources, NH Council on the Arts and the first and only payment for the DNCR department site.	09/14/18	\$24,500
73	NHWorks.org and NHJobTrainingFund.org will be migrated from their current platforms over to a new CMS platform and theme. The sites will share a common look and feel and utilize the current branding elements shared by the Department of Business and Economic Affairs.	10/12/18	\$25,000
_	Total		\$163,500.00

Section 2	Delete Section 2: Total Contract Price and Replace with:
	3. TOTAL CONTRACT PRICE Notwithstanding any provision in the Contract to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments by the State exceed \$976,000.00 ("Total Contract Price"). The payment by the State of the total Contract price shall be the only, and the complete reimbursement to SilverTech for all fees and expenses, of whatever nature, incurred by SilverTech in the performance hereof.
	The State will not be responsible for any travel or out of pocket expenses incurred in the performance of the Services performed under this Contract.

Exhibit E: Implementation Services of the Agreement is hereby amended as follows:

Contract # 2011-052 Exhibit E	AMENDED TEXT
Section 1.1.2	Add to the following section: Section 1.1.2: Component II: Future Enhancements, Design and Building Visitor Enhancements:
	SilverTech will upgrade the VisitNH.gov data engine to utilize the Kentico content management platform, upgrading the business listings search tools on VisitNH.gov, utilizing the Kentico personalization engine and executing on the target audience personas, and providing a lead generation road map to be utilized once the personalization has been executed. SilverTech will utilize leading-edge technology to continually advance the user experience.
	The SilverTech production team will development the individual web site pages in accordance with the specifications in Section H: Mandatory Requirements. Review and acceptance of the web site pages shall be in accordance with Contract Section 5: Contract Deliverables.

Table 4 Contract 2011-052- New Hampshire BEA Web Site Contract Amendment Descriptions

CONTRACT AND AMENDMENT NUMBER	AMENDEMNT TYPE	EFFECTIVE DATE	CONTRACT AMOUNT
Contract #2011-052	Original Contract	December 14, 2011	\$48,000.00
Amendment #A	First Amendment (A)	Upon G&C Approval	\$40,000.00
Amendment #B	Second Amendment (B)	Upon G&C Approval	\$304,500.00
Amendment #C	Third Amendment (C)	Upon G&C Approval	\$420,000.00
Amendment #D	Fourth Amendment (D)	Upon G&C Approval	\$163,500.00
	CONTRACT TOTAL		\$976,000

Except as provided herein, all provisions of the Agreement shall remain in full force and effect. This modification shall take effect upon the approval date from the Governor and the Executive Council.

in witness whereof, the parties have hereunto set their	
Yuvraj Soggu, President SilverTech, Inc.	6/1/18
Corporate Signature Notarized: STATE OF New Hompohire	
COUNTY OF Hillsborough	
on this the day of June, 2018, before me the marquerite Lindah, the undersign personally appeared and acknowledged her/himself to be the purposes, therein contained, by signing the name of the hurral Soccu	ned Officer Yuvi as 30660., ne CEO,, and that she/he, as such o so, executed the foregoing instrument for
IN WITNESS WHEREOF I hereunto set my hand and o	official seal.
Notary Public/Justice of the Peace	MARGUERITE J LINDAHL Notary Public-New Hampshire My Commission Expires October 02, 2018
My Commission Expires: (SEAL)	
Jee -	Date: 6/7/18
Taylor Caswell, Commissioner State of New Hampshire Department of Business and Economic Affairs	()
Approved by the Attorney General (Form, Substance and State of New Hampshire, Department of Justice	Date: 48/18
Initial all pages SilverTech Initials	DoIT Contract Amendment v2.0 (5/03) Page 7 of 7

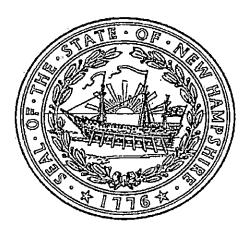
State of New Hampshire Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that SILVERTECH, INC. is a New Hampshire Profit Corporation registered to transact business in New Hampshire on March 02, 1999. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 312195

Certificate Number: 0004103301



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 31st day of May A.D. 2018.

William M. Gardner

Secretary of State

SilverTech, Inc. Consent of Directors (In Lieu of Special Meeting)

The undersigned, being of the sole Director of SilverTech, Inc. (the "Corporation"), does hereby consent to and adopt the following resolution in lieu of a special meeting of the Board of Directors (the "Board") of the Corporation, as permitted by New Hampshire R.S.A. 293-A: 8.21 and do hereby waive any and all notice requirements contained in New Hampshire R.S.A. 293-A.

VOTED: That Yuvraj S. Soggu, as the President and sole officer of the Corporation, be and is hereby further authorized, empowered and directed, on behalf and in the name of the Corporation to (i) execute and deliver in the name of the Corporation any and all agreements, instruments, documents and certificates, including, but not limited executing and delivering P-37 Standard Contract Form by and between the Corporation and the Department of Resources and Economic Development ("DRED") and to take any and all such actions and to execute, acknowledge and deliver for and on behalf of this Corporation any and all documents, agreements and other instruments (and any amendments, revisions or modifications thereto) that they deem necessary, desirable or appropriate to accomplish the same;

FURTHER VOTED: That the signature of any Officer of this Corporation affixed to any instrument of document in or contemplated by these resolutions shall be conclusive evidence of the authority of the Officer to bind this Corporation thereby.

FURTHER VOTED: Yuvraj S. Soggu has authority to bind the Corporation and that the authority has not been amended or repealed.

FURTHER VOTED: That this consent be filed with the records of the Corporation and shall be treated with the same force and effect as if adopted at a duly convened special meeting of the Directors of the Corporation.

Dated: May 31, 2018

Yuvraj S. Soggu, Sole Director

STATE OF NEW HAMPSHIRE COUNTY OF HILLSBOROUGH

I hereby certify that the above-named Yuvraj S. Soggu personally appeared and gave oath that the statements subscribed are true to the best of his knowledge information and belief.

MARGUERITE J LINDAHL Notary Public-New Hampshire My Commission Expires October 02, 2018



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 6/1/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the

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© 1988-2014 ACORD CORPORATION. All rights reserved									o dilies			ODD CORDORATION AT	laber and a series



STATE OF NEW HAMPSHIRE DEPARTMENT of RESOURCES and ECONOMIC DEVELOPMENT DIVISION of TRAVEL and TOURISM DEVELOPMENT

172 Pembroke Road, Concord, New Hampshire 03301

Jeffrey J. Rose Commissioner

Victoria Cimino Director

TEL: 603-271-2665 FAX: 603-271-6870

TRAVEL GUIDE: 800-386-4664 WEBSITE: www.visitnh.gov E-MAIL: travel@dred.state.nh.us

June 9, 2016

Her Excellency, Governor Margaret Wood Hassan and the Honorable Executive Council State House Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Resources and Economic Development (DRED) to exercise a contract renewal option with SilverTech, Inc. (VC #117504), Manchester, NH, in an amount not to exceed \$420,000 for DRED web site hosting, maintenance, support and enhancements during a two-year period upon Governor and Executive Council approval through June 30, 2018. The original contract was approved with the option to renew for one two-year period upon consent of both parties and approval of by the Governor and Executive Council on December 14, 2011, Item #61 and amendments were approved on June 6, 2012, Item #93 and on March 26, 2014, Item #41B. 84% General Funds, 14% Federal Funds, 2% Other Funds

Funding in Fiscal Year 2017 is available and funding in Fiscal Year 2018 is contingent upon availability and continued appropriation with the authority to adjust encumbrances in each of the state fiscal years through the Budget Office if needed and justified:

	FY2017	FY2018
03-35-35-352010-58740000 Travel-Tourism Dev Fund		
069-500567 Promotional and Marketing Exp.	\$150,000	\$200,000
03-35-35-352010-36250000		
Travel/Tourism Revolving Fund		
069-500567 Promotional and Marketing Exp.	\$30,000	
03-35-35-351510-37010000		
Parks Administration		
069-500567 Promotional and Marketing Exp	\$20,000	



03-35-35-351010-53000000 Stone Estate Trust Funds 020-500244 Promotional 03-35-35-351010-35460000

\$10,000

Forest Legacy – II 020-500244 Promotional

\$1,000

03-35-35-351010-35160000 Forest Health – Federal 020-500244 Promotional

\$2,500

03-35-35-351010-35290000 State Fire Assistance – II 020-500244 Promotional

\$6,500

EXPLANATION

DRED recognizes that consumers rely heavily on the internet when researching travel destinations, lodging, attractions, outdoor recreation, dining, shopping, and much more. DRED's websites, which include visitnh.gov, nhstateparks.org, nheconomy.com, and nhdfl.org, are essential tools in promoting tourism, economic development, forested resources, and New Hampshire State Parks.

Consumers seek out succinct information specific to individual interests and needs, utilizing a variety of different devices. DRED works to continually ensure that the information on its websites is current, consistent and easily accessible for users on any device. Working collaboratively with DRED's Agency of Record (AOR), SilverTech, Inc. will enhance the agency's sites to fulfill the Department's overall strategic marketing goals (excluding Cannon Mountain).

Enhancements include, but are not limited to, re-platforming all sites to a modern content management system, redevelopment of nhdfl.org, expand search functionality, creation of an event/volunteer system on nhstateparks.org, and enhanced Agritourism presence on visitnh.gov. SilverTech will utilize cutting-edge technology to continually advance the user experience.

The Department of Information Technology (DOIT) has approved this contract and a copy of DOIT's letter is attached for your information. The Attorney General's office has reviewed and approved this contract as to form, substance and execution.

Respectfully-submitted.

Victoria Cimino, Director

Division of Travel and Tourism Development

Development

Concurred,

Jeffrey J. Rose, Commissioner

Department of Resources and Economic

STATE OF NEW HAMPSHIRE DEPARTMENT OF INFORMATION TECHNOLOGY

27 Hazen Dr., Concord, NH 03301

Fax: 603-271-1516 TDD Access: 1-800-735-2964

www.nh.gov/doit

Denis Goulet Commissioner

June 13, 2016

Jeffery J. Rose, Commissioner
State of New Hampshire
Department of Resources and Economic Development
172 Pembroke Road
Concord, NH 03302-1856

Dear Commissioner Rose:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your agency's request to enter into a contract amendment with SilverTech, Inc. of Manchester, NH, as described below and referenced as DoIT No. 2011-052C.

This is a request for approval to enter into a contract amendment with SilverTech to continually update and add additional enhancements to the existing suite of DRED sites currently hosted and maintained by SilverTech, Inc. The amount of the contract amendment shall not exceed \$420,000 effective upon Governor and Executive Council approval through June 30, 2018.

A copy of this letter should accompany the Department of Resources and Economic Development's submission to Governor and Executive Council for approval.

Denis Goulet

DG/mh DoIT 2011-052C

cc: Nicole Warren, DoIT

Notice: This agreement and all of its attachments shall become public upon submission to Governor and Executive Council for approval. Any information that is private, confidential or proprietary must be clearly identified to the agency and agreed to in writing prior to signing the contract.

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

 IDENTIFICATION. 					
1.1 State Agency Name		1.2 State Agency Address			
State of New Hampshire Departs	ment of	172 Pembroke Road			
Resources and Economic Development		Concord, NH 03301			
L					
1.3 Contractor Name		1.4 Contractor Address			
SilverTech, Inc.		196 Bridge Street			
		Manchester, NH 03104			
					
1.5 Contractor Phone	1.6 Account Number	1.7 Completion Date	1.8 Price Limitation		
Number		1			
603-669-6600	Various	June 30, 2018	\$420,000		
10.0	l <u> </u>	111000000000000000000000000000000000000	<u> </u>		
1.9 Contracting Officer for Stat	e Agency	1.10 State Agency Telephone N	umber		
Jeffrey J. Rose, Commissioner		603-271-2665			
I.11 Contractor Signature		1 12 Name and Title of Control	ata- Cianata-		
1.11 Contractor Signature		1.12 Name and Title of Contra	ctor Signatory		
		Yuvraj Soggu , C & O			
		Tuviaj Soggu , C &C			
I.I. Acknowledgement: State	of NH , County of H	illshorough			
Tomo weegement state	, county or 11				
On May 31, 2016 , before	e the undersigned officer, persona	lly appeared the person identified i	n block 1.12, or satisfactorily		
		cknowledged that s/he executed th			
indicated in block 1.12.					
1.13.1 Signature of Notary Pub	lic or Justice of the Peace				
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[Seal]		Notary Public-New My Commission	Expires		
1.13.2 Name and Title of Notar		October 02.			
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		True St. Temps Co	0:		
1.14 State Agency Signature	·	1.15 Name and Title of State A	Agency Signatory		
198×11 430	Date: 6/13/16	1 000 N 1 0 NC	Commussioner		
1.16 Approved by the NIH Dee	partment of Administration, Divisi	ion of Possessed of anyline la	CONTINUATIONS.		
1.16 Approval by the N.H. Dep	pariment of Administration, Divisi	ion of Personnel (ly applicable)			
By: 1/1A		Director, On:			
DJ. 1/1A		Bircolor, On.			
1.17 Approval by the Attorney	General (Form, Substance and Ex	recution) (if applicable)			
By: (on: 6/(4//6	•		
			<u> </u>		
1.18 Approval by the Governor	and Executive Council (if applied	cable)			
By:		On:			

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, if applicable, this Agreement, and all obligations of the parties hereunder, shall become effective on the date the Governor and Executive Council approve this Agreement as indicated in block 1.18, unless no such approval is required, in which case the Agreement shall become effective on the date the Agreement is signed by the State Agency as shown in block 1.14 ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.
5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law. 5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. This may include the requirement to utilize auxiliary aids and services to ensure that persons with communication disabilities, including vision, hearing and speech, can communicate with, receive information from, and convey information to the Contractor. In addition, the Contractor shall comply with all applicable copyright laws. 6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination. 6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this

Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

8. EVENT OF DEFAULT/REMEDIES.

- 8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):
- 8.1.1 failure to perform the Services satisfactorily or on schedule:
- 8.1.2 failure to submit any report required hereunder; and/or 8.1.3 failure to perform any other covenant, term or condition of this Agreement.
- 8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:
 8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;
 8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
- 8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or
- 8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

9. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

- 9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.
- 9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.
- 9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS. The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written notice and consent of the State. None of the Services shall be subcontracted by the Contractor without the prior written notice and consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

- 14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:
- 14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$1,000,000per occurrence and \$2,000,000 aggregate; and
- 14.1.2 special cause of loss coverage form covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property. 14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

Contractor Initials Date 5131116

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than thirty (30) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than thirty (30) days prior written notice of cancellation or modification of the policy.

15. WORKERS' COMPENSATION.

- 15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation").
- 15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.
- 16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.
- 17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.
- 18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire unless no

such approval is required under the circumstances pursuant to State law, rule or policy.

- 19. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.
- 20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.
- 21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.
- 22. SPECIAL PROVISIONS. Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.
- 23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.
- 24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.



WHEREAS, pursuant to an Agreement approved by Governor and Council, as a result of RFP #2011-052 NH DRED Websites, on March 26, 2014, Item #41 B (herein after referred to as the "Agreement"), SilverTech, Inc. (hereinafter referred to as the "Vendor"), agreed to supply certain services upon the terms and conditions specified in the Agreement and in consideration of payment by the Department of Resources and Economic Development (hereinafter referred to as the "Department") acting for the benefit of the Agency, certain sums as specified therein;

WHEREAS, pursuant to the Agreement Section 8 Change Orders and the provisions of the Agreement, the Agreement may be modified or amended only by a written instrument executed by the parties thereto and approved by the Governor and Executive Council;

WHEREAS, the Vendor and the Department have agreed to amend the Agreement in certain respects;

WHEREAS, Department wishes to implement the option to renew for two years and add additional deliverables to the Agreement, the Department and the Vendor seeks to clarify the Agreement.

WHEREAS, the Department wishes to increase the contract price by \$420,000.00 to bring the total contract price to \$812,500.00.

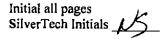
NOW THEREFORE, in consideration of the foregoing, and the covenants and conditions contained in the Agreement and set forth herein, the parties agree as follows:

Contract Document /General Provisions are hereby amended as follows:

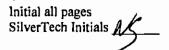
1. Amend Section 1.8 of the Contract Document/General Provisions of the Agreement by increasing the Price Limitation from \$392,500.00 to \$812,500.00.

Exhibit A: Contract Deliverables is hereby amended as follows:

Contract # , 2011-052			AMENDED TEX	T.		
Section 2	Add Delive	the following to rables/Milestones/Activitie		Implemen	tation Schedule	_
	54	Ongoing Support: Develop annual plan that identifications Annual end-of-highlighting residigital program Update DTTD's dashboard with a data on a weekly	strategic ies ies, formance year report ults of the s online relevant y basis	inistrative	Starting 07/01/16 Ongoing	25



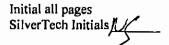
	Agency of Record Call Weekly status call (DTTD) Monthly in-person meetings (DTTD) Quarterly strategic sessions with DTTD's vendors/partners Website edits up to 5 hours per month total for all divisions		00/01/15
55	SilverTech will overhaul the NHDFL,org website creative and site map to match current design and usability trends. The new design will be provided to NHDFL for approval prior to implementation. NHDFL will have two rounds of revisions.	Software	09/01/16
56	SilverTech will integrate the Volgistics event and volunteer database system into the NHStateParks.org website. Up to \$100 per month has been allocated for the software costs.	Software	12/16/16
57	SilverTech will expand the current park finder application on the NHStateParks.org website to include a second level of activity / amenity search filtering.	Software	12/16/16
58	SilverTech will in two phases replatform the VisitNH.gov, NHStateParks.org, NHEconomy.com, and NHDFL.org websites onto the Kentico content management system. Phase 1 will consist of the websites' front end visual presentation layers. All existing content will be ported over, and no	Software	04/19/17
59	new functionality will be added unless outlined in this document. SilverTech will develop a VisitNH.gov microsite to showcase Agritourism within the state. The website will utilize the VisitNH.gov content management platform, and feature similar search functionality with agriculture specific categories	Software	05/19/17



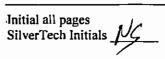
60	SilverTech will in two phases replatform the VisitNH.gov, NHStateParks.org, NHEconomy.com, and NHDFL.org websites onto the Kentico content management system. Phase 2 will consist of the websites' administration layers. All existing functionality will be ported over, and no new functionality will be added unless outlined in this document.	Software	09/08/17
61	SilverTech will configure the analytics and data listening functionality within the new Kentico content management platform.	Software	11/03/17
62	SilverTech will continue to provide website hosting, up to 30 domain renewals per year, and four yearly SSL certificate renewals for the DRED family of websites.	Infrastructure	Starting 07/01/16 Ongoing

Exhibit B of the Agreement is hereby amended as follows:

Contract # 2011-052 Exhibit B		AMENDED TEXT						
Section 1	Add: Section 1.2: Not to Exceed:							
	1.2 Not to Exceed This Contract Amendment between the State of New Hampshire, Department of Resources & Economic Development and SilverTech, Inc. is an agreement to provide a DRED associated Services for a Not to Exceed (NTE) price of \$812,500.00 This Contract shall allow SilverTech, Inc. to invoice the State for all charges by SilverTech, Inc. under this Contract for the DRED Web Sites and Services in accord with the schedule in the tables below:							
Section 1: Table 1	Add the following to Table 1: Activity, Deliverable, or Milestone Price and Payment Schedule:							
	54	Ongoing Support: • Develop annual strategic plan that identifies projects, timelines, budget, key performance	(Ongoing) Begins July 2016	\$2,250/MO for 24 months				



	 indicators Annual end-of- year report highlighting results of the digital program Update DTTD's online dashboard with relevant data on a weekly basis Participate in weekly Agency of Record Call Weekly status call (DTTD) Monthly in-person meetings (DTTD) Quarterly strategic sessions with DTTD's vendors/partners Website edits up to 5 hours per month total for all divisions. 		
55	SilverTech will overhaul the NHDFL.org website creative and site map to match current design and usability trends.	September 2016	\$19,000.00
56	SilverTech will integrate the Volgistics event and volunteer database system into the NHStateParks.org website. Up to \$100 per month has been allocated for the software costs.	December 2016	\$5,000.00
57	SilverTech will expand the current park finder on the NHStateParks.org website to include a second level of activity / amenity search filtering.	December 2016	\$10,000.00
58	SilverTech will in 2 phases replatform the VisitNH.gov, NHStateParks.org, NHEconomy.com, and NHDFL.org websites onto the Kentico content management system. Phase 1 will consist of the websites' front end visual presentation layers. All existing	April 2017	\$105,000.00
59	content will be ported over, and no new functionality will be added unless outlined in this document. SilverTech will develop a	May 2017	\$25,000.00
	VisitNH.gov microsite to showcase Agritourism within the state. The website will utilize the		



τ		VisitNH.gov content management platform, and feature similar search functionality with agriculture specific categories.		
	60	SilverTech will in 2 phases replatform the VisitNH.gov, NHStateParks.org, NHEconomy.com, and NHDFL.org websites onto the Kentico content management system.	September 2017	\$112,000.00
		Phase 2 will consist of the websites' backend administration layers. All existing functionality will be ported over, and no new functionality will be added unless outlined in this document.		
	61	SilverTech will configure the analytics and data listening functionality within the new Kentico content management platform.	November 2017	\$30,000.00
	62	SilverTech will continue to provide website hosting, domain renewals, and SSL certificate renewals for the DRED family of websites.	(Ongoing) Begins July 2016	\$2,500.00/MO for 24 Months
		Total		\$420,000.00
Section 2	Delete Section 2	: Total Contract Price and Replace with:	·	

2. TOTAL CONTRACT PRICE

Notwithstanding any provision in the Contract to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments by the State exceed \$812,500.00 ("Total Contract Price"). The payment by the State of the total Contract price shall be the only, and the complete reimbursement to SilverTech for all fees and expenses, of whatever nature, incurred by SilverTech in the performance hereof.

The State will not be responsible for any travel or out of pocket expenses incurred in the performance of the Services performed under this Contract.

Exhibit E: Implementation Services of the Agreement is hereby amended as follows:

Contract # 2011-052 Exhibit E	AMENDED TEXT
Section 1.1.2	Add to the following section: Section 1.1.2: Component II: Future Enhancements, Design and Building Replatform:
	SilverTech will replatform the VisitNH.gov, NHStateParks.org, NHEconomy.com, and NHDFL.org websites onto the Kentico content management system. All website functionality will be carried over, and no new functionality will be developed, unless otherwise noted within this document.
	The SilverTech production team will development the individual web site pages in accordance with the specifications in Section H: Mandatory Requirements. Review and acceptance of the web site pages shall be in accordance with Contract Section 5: Contract Deliverables.

Table 4 Contract 2011-052- New Hampshire DRED Web Site Contract Amendment Descriptions

AMENDMENT		Note that the second second	CONTRACT AMOUNT
Contract #2011-052	Original Contract	December 14, 2011	\$48,000.00
Amendment #A	First Amendment (A)	Upon G&C Approval	\$40,000.00
Amendment #B	Second Amendment (B)	Upon G&C Approval	\$304,500.00
Amendment #C	Third Amendment (C)	Upon G&C Approval	\$420,000.00
	CONTRACT TOTAL		\$812,500.00

Except as provided herein, all provisions of the Agreement shall remain in full force and effect. This modification shall take effect upon the approval date from the Governor and the Executive Council. IN WITHESS WHEREOF, the parties have hereunto set their hands as of the day and year first above written. Date: Yuvra Soggu, President SilverTech, Inc. Corporate Signature Notarized: STATE OF New Y COUNTY OF , before me, وي) 20 ر , the undersigned Officer_ personally appeared and acknowledged her/himself to be the , a corporation, and that she/he, as such being authorized to do so, executed the foregoing instrument for the purposes therein contained, by signing the name of the corporation by her/himself as IN WITNESS WHEREOF I hereunto set my hand and official seal. MARGUERITE J LINDAHL My Commission Expires: Notary Public-New Hampshire My Commission Expires October 02, 2018 (SEAL) Date: 6/13/16 Jeffrey Rose, Commissioner State of New Hampshire Department of Resources and Economic Development Approved by the Attorney General (Form, Substance and Execution) Date: 6/14/16 State of New Hampshire, Department of Justice

State of New Hampshire Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that SilverTech, Inc. is a New Hampshire corporation duly incorporated under the laws of the State of New Hampshire on March 2, 1999. I further certify that all fees and annual reports required by the Secretary of State's office have been received and that articles of dissolution have not been filed.



In TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 27th day of May, A.D. 2016

William M. Gardner Secretary of State

Silvertech, Inc. Consent of Directors (In Lieu of Special Meeting)

The undersigned, being of the sole Director of SilverTech. Inc. (the "<u>Corporation</u>"), does hereby consent to and adopt the following resolution in lieu of a special meeting of the Board of Directors (the "<u>Board</u>") of the Corporation, as permitted by New Hampshire R.S.A. 293-A: 8.21 and do hereby waive any and all notice requirements contained in New Hampshire R.S.A. 293-A.

VOTED: That Yuvraj S. Soggu, as the President and sole officer of the Corporation, be and is hereby further authorized, empowered and directed, on behalf and in the name of the Coproration to (i) execute and deliver in the name of the Corporation any and all agreements, instruments, documents and certificates, including, but not limited executing and delivering P-37 Standard Contract Form by and between the Corporation and the Department of Resources and Economic Decelopment ("DRED") and to take any and all such actions and to execute, acknowledge and deliver for and on behalf of this Corporation any and all documents, agreements and other instruments (and any amendments, revisions or modifications thereto) that they deem necessary, desirable or appropriate to accomplish the same;

FURTHER VOTED: That the signature of any Officer of this Corporation affixed to any instrument of document in or contemplated by these resolutions shall be conclusive evidence of the authority of the Officer to bind this Corporation thereby.

FURTHER VOTED: Yuvraj S. Soggu has authority to bind the Corporation and that the authority has not been amended or repealed.

FURTHER VOTED: That this consent be filed with the records of the Corporation and shall be treated with the same force and effect as if adopted at a duly convened special meeting of the Directors of the Corporation.

Dated: May 3, 2016

Yuvraj S. Soggu, Sole Director

STATE OF NEW HAMPSHIRE COUNTY OF HILLSBOROUGH

I hereby certify that the above-named Yuvraj S. Soggu personally appeared and gave oath that the statements subscribed are true to the best of his/her knowledge information and belief.

Notary Public

MARGUERITE J LINDAHL Notary Public-New Hampshire My Commission Expires October 02, 2018



CERTIFICATE OF LIABILITY INSURANCE

DATE (MEL/DD/YYYY) 05/27/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must be endorsed. If SUBROGATION IS WAIVED, subject to the

	rms and conditions of the policy, certe rtificate holder in lieu of such endorsem		cles may require an en	dorsement. A state	ment on thi	s certificate does not co	onfer i	rights to the
_	DUCER	,		CONTACY NAME: Dick Lomb	ardi			
	Richard Lombardi			PHONE IAIC, No. Ext): (603) 6	23-4675	FAX (A/C, No):	603) 6	23-2962
C?s:	7437 Elm Street			E-MAIL ADDRESS:				
	g Pag.				URER(S) AFFOR	DING COVERAGE		NAIC #
_ <i>C</i>	Manchester, NH 03104			INSURER A : State Far	m Fire and Ca	sualty Company		25143
INSU	RED SilverTech Inc			INSURER B : State Far	m Mutual Auto	mobile Insurance Company	,	25178
	196 Bridge Street		1	INSURER C :				
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CO	VERAGES CERTIF	ICATE	NUMBER:			REVISION NUMBER:		
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	GENERAL LIABILITY X CONNERCIAL GENERAL LIABILITY		94-BM-3765-5 F	08/06/2016	06/06/2017	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 5	1,000,000
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	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y/N					WC STATU- OTH- TORY LIMITS ER	_	
	ANY PROPRIETOR/PARTNER/EXECUTIVE N/	▲ □				E.L. EACH ACCIDENT	5	
	(Mandatory in NH) If yes, describe under			\		E.L. DISEASE - EA EMPLOYEE		
	DESCRIPTION OF OPERATIONS below	┪				E.L. DISEASE - POLICY LIMIT	\$	
DES	CRIPTION OF OPERATIONS / LOCATIONS / VEHICLES	(Attach A	CORD 101, Additional Remarks	Schedule, If more space is	required)			
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CERTIFICATE HOLDER			CANCELLATION					
State of NH Department of Resources and Economic Development Division of Travel and Tourism Development 172 Pembroke Road, Concord, NH 03302			ment	THE EXPIRATION ACCORDANCE WI	N DATE TH	DESCRIBED POLICIES BE C EREOF, NOTICE WILL LY PROVISIONS.	BE (X	
			ASTROPAZED REPRESENTATIVE					

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CERTIFICATE OF LIABILITY INSURANCE

5/27/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER. AND THE CERTIFICATE HOLDER.

REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER. IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). CONTACT Tina Rothemich PRODUCER PHONE (AIC, No. Ext); (617) 723-7775 E-MAIL FAX (A/C, No): Hays Companies 133 Federal Street, 2nd Floor ADDRESS: INSURER(S) AFFORDING COVERAGE NAIC # 02110 Boston MA INSURER A Hartford Underwriters Insurance 30104 INSURED INSURER B: Silvertech, Inc INSURER C: 196 Bridge St INSURER D: INSURER E : Manchester NH 03104 INSURER F: COVERAGES CERTIFICATE NUMBER:CL1652721474 **REVISION NUMBER:** THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES, LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. ADDL SUBR POLICY EFF POLICY EXP TYPE OF INSURANCE POLICY NUMBER COMMERCIAL GENERAL LIABILITY EACH OCCURRENCE DAMAGE TO RENTED CLAIMS-MADE OCCUR \$ PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY 5 GENL AGGREGATE LIMIT APPLIES PER: GENERAL AGGREGATE PRO-JECT PRODUCTS - COMPIOP AGG 5 POLICY s OTHER: OMBINED SINGLE LIMIT 5 AUTOMOBILE LIABILITY S BODILY INJURY (Per person) OTUA YA ALL OWNED SCHEDULED BODILY INJURY (Per accident) AUTOS NON-OWNED PROPERTY DAMAGE (Per accident) \$ HIRED AUTOS AUTOS 3 UMBRELLA LIAB EACH OCCURRENCE \$ **EXCESS LIAB** AGGREGATE CLAIMS-MADE RETENTION \$ DED WORKERS COMPENSATION X PER STATUTE AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) E.L. EACH ACCIDENT 1,000,000 NIA 76WEGGD2157 4/24/2016 4/24/2017 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 if yes, describe under DESCRIPTION OF OPERATIONS below E.L. DISEASE - POLICY LIMIT | \$ 1,000,000 DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) CERTIFICATE HOLDER CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. State of New Hampshire Dept of Resources & Economic Development Division of Travel and Tourism AUTHORIZED REPRESENTATIVE Development 172 Pembroke Road

Concord, NH 03301

James Havs/TROTHE



STATE OF NEW HAMPSHIRE DEPARTMENT of RESOURCES and ECONOMIC DEVELOPMENT DIVISION of TRAVEL and TOURISM DEVELOPMENT

172 Pembroke Road P.O. Box 1856 Concord, New Hampshire 03302-1856

JEFFREY ROSE Commissioner

LORI HARNOIS Director 603-271-2665 FAX: 603-271-6870

TRAVEL GUIDE: 800-386-4664 WEBSITE: www.visitnh.gov E-MAIL: travel@dred.state.nh.us

March 13, 2014

Her Excellency, Governor Margaret Wood Hassan and the Honorable Executive Council State House Concord, New Hampshire 03301

REQUESTED_ACTION

Authorize the Department of Resources and Economic Development (DRED) to amend a contract with SilverTech, Inc. (VC #117504), Manchester, NH, in an amount not to exceed \$304,500, increasing the total contract amount from \$88,000 to \$392,500, for DRED web site hosting, maintenance, support and enhancements upon Governor and Executive Council approval through June 30, 2016 with the option to renew for one two-year period upon consent of both parties and approval by the Governor and Executive Council. The original contract was approved by Governor and Executive Council on December 14, 2011, Item #61 and an amendment approved by Governor and Executive Council on June 6, 2012, Item #93. 94% General Funds, 3% Federal Funds, 3% Other Funds

Funding is available in accounts titled, <u>Workforce Opportunity Council</u>, <u>Job Training Program</u>, and <u>Travel - Tourism Dev. Fund</u>, as follows pending budget approval for Fiscal Year 2016, with the authority to adjust encumbrances in each of the state fiscal years through the Budget Office if needed and justified:

		<u>FY14</u>	<u>FY15</u>	<u>FY16</u>
03-35-35-350510-53360000-069-500567	Promo - Marketing	\$13,500	\$4,000	\$4,000
03-35-35-350510-54200000-069-500567	Promo - Markeling	\$10,000	\$4,000	\$4,000
03-35-35-352010-58740000-069-500567	Promo - Marketing	\$112,500	\$76,250	\$76,250

EXPLANATION

DRED issued a Request for Proposal (RFP) 2011-052, approved by the Office of Information Technology, to host, maintain, support and provide future enhancements to DRED web sites and databases. The RFP included all DRED web sites (excluding Cannon Mountain) in a consolidated information and features format allowing a consumer to have access to navigate to all DRED information, regardless of the portal entered. The efficiencies of this combined effort will continue to strengthen a common brand as it is updated and refreshed. Our goal is to collectively advance the marketing capabilities of each division through new and future technologies. The contract was previously amended to include additional design and development of two websites for the Office of Workforce Opportunity.

Today's visitors rely on the internet when researching places to visit and things to do making the Department of Resources and Economic Development's websites an essential tool in promoting all the opportunities available in New Hampshire. We need to continually ensure that the information on our

sites is current, consistent and easily accessible for users on any device. Consumers today are looking to find information quickly and are doing so on a variety of different devices. Mobile and tablet usage for gathering information is increasing significantly and our current sites cannot accommodate that demand. Today's consumer is much more touch point based and they expect to get information easily and quickly. We need to ensure that our websites are able to outshine our competition; that can happen through creativity and technology.

The current amendment will enhance all the Department of Resources and Economic Development websites (excluding Cannon Mountain) to align with today's technologies and with the modern day browsing habits of our users. These enhancements would include, but are not limited to, enabling the sites to display in a responsive nature to allow for optimal user experience across all types of devices, creating interactive itineraries and events calendar sections as well as enhancing our Visitnh.gov website with unique multilingual pages to connect and interact with visitors. Additionally, SilverTech will upgrade the websites' search tools to reflect modern search technologies and usability trends and will upgrade the social hubs to centralize all social media channels in one location. We will work with SilverTech on the latest technologies and advancements to continually provide a top of the line web experience for any user.

The Department of Information Technology has approved this amendment and a copy of their letter is attached for your information. The original contract and a previous amendment are also attached. The Attorney General's office has reviewed and approved this contract as to form, substance and execution.

Submitted by,

Lori Harnøis, Director
Director Travel and Tourism Development

Approved by,

Commissioner

1776

STATE OF NEW HAMPSHIRE

DEPARTMENT OF INFORMATION TECHNOLOGY

27 Hazen Dr., Concord, NH 03301

Fax: 603-271-1516 TDD Access: 1-800-735-2964

www.nh.gov/doit

Peter C. Hastings
Commissioner

March 13, 2014

Jeffery J. Rose, Commissioner
State of New Hampshire
Department of Resources and Economic Development
172 Pembroke Road
Concord, NH 03302-1856

Dear Commissioner Rose:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your agency's request to enter into a contract amendment with SilverTech, Inc. of Manchester, NH, as described below and referenced as DoIT No. 2011-052B.

This is a request for approval to enter into a contract amendment with SilverTech to update and add additional features to the existing suite of DRED sites currently hosted and maintained by SilverTech, Inc. The amount of the contract amendment shall not exceed \$304,500, increasing the total contract amount from \$88,000 to \$392,500, through June 30, 2016 upon Governor and Executive Council approval.

A copy of this letter should accompany the Department of Resources and Economic Development's submission to Governor and Executive Council for approval.

Sincerely

Peter C. Hastings

PCH/ltm DoIT 2011-052B

cc: Nicole Warren, DoIT Leslie Mason, DoIT Subject:

Web site hosting, maintenance, updating and support FORM NUMBER P-37 (version 1/09)

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.				
1.1 State Agency Name	1.2 State Agency Address			
Department of Resources & Economic Development	172 Pembroke Road, PO Box 1856, Concord, NH 03302			
1.3 Contractor Name	1.4 Contractor Address			
SilverTech, Inc.	196 Bridge Street, Manchester, NH 03104			
1.5 Contractor Phone 1.6 Account Number	1.7 Completion Date 1.8 Price Limitation			
Number 58740000,53360000,5620000	June 30, 2016 \$392,500			
1.9 Contracting Officer for State Agency	1.10 State Agency Telephone Number			
Jeffrey Rose, Commissioner	603-271-2665			
1.11 Confractor Signature	1.12 Name and Title of Contractor Signatory			
	Yuvraj Soggu, President			
on 3/3/14 , before the undersigned officer, personall proven to be the person whose name is signed in block 1.11, and ac indicated in block 1.12. 1.13.1 Signature of Notary Public or Justice of the Peace [Seal] 1.13.2 Name and Title of Notary or Justice of the Peace Marguerite J. Lindah	y appeared the person identified in block 1.12, or satisfactorily knowledged that s/he executed this document in the capacity MARGUERITE J LINDAHL Notary Public-New Hampshire My Commission Expires October 02, 2010			
11 largues re o. Rindan				
1.14 State Agency Signature	1.15 Name and Title of State Agency Signatory			
Ally of Rose	Jeffrey Rose, Commissioner			
1.16 Approval by the N.H. Department of Administration, Division	n of Personnel (if applicable)			
By:	Director, On:			
///				
1.17 Approval by the Attorney General (Form, Substance and Execute) By:	on: 3/17/14			
- AMM				

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, this Agreement, and all obligations of the parties hereunder, shall not become effective until the date the Governor and Executive Council approve this Agreement ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.
5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. In addition, the Contractor shall comply with all applicable copyright laws.

6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination. 6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

Contractor Initials Date 3/14/14

8. EVENT OF DEFAULT/REMEDIES.

- 8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):
- 8.1.1 failure to perform the Services satisfactorily or on schedule;
- 8.1.2 failure to submit any report required hereunder; and/or 8.1.3 failure to perform any other covenant, term or condition of this Agreement.
- 8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:
 8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;
 8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
- 8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or
- 8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

9. DATA/ACCESS/CONFIDENTIALITY/ PRESERVATION.

- 9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.
- 9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.
 9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.
- 16. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination

Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees,

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS.

The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written consent of the N.H. Department of Administrative Services. None of the Services shall be subcontracted by the Contractor without the prior written consent of the State,

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

- 14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:
- 14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per occurrence; and
- 14.1.2 fire and extended coverage insurance covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property. 14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.
- 14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than fifteen (15) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be

attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to endeavor to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than ten (10) days prior written notice of cancellation or modification of the policy.

15. WORKERS' COMPENSATION.

- 15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation").
- 15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.
- 16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.
- 17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.
- 18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire.
- 19. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual

- intent, and no rule of construction shall be applied against or in favor of any party.
- 20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.
- 21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.
- 22. SPECIAL PROVISIONS. Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.
- 23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.
- 24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

Contractor Initials 45
Date :3/13/14

WHEREAS, pursuant to an Agreement approved by Governor and Council, as a result of RFP #2011-052 NH DRED Websites, on December 14, 2011, Item #61 (herein after referred to as the "Agreement"), SilverTech, Inc. (hereinafter referred to as the "Vendor"), agreed to supply certain services upon the terms and conditions specified in the Agreement and in consideration of payment by the Department of Resources and Economic Development (hereinafter referred to as the "Department") acting for the benefit of the Agency, certain sums as specified therein;

WHEREAS, pursuant to the Agreement Section 8 Change Orders and the provisions of the Agreement, the Agreement may be modified or amended only by a written instrument executed by the parties thereto and approved by the Governor and Executive Council;

WHEREAS, the Vendor and the Department have agreed to amend the Agreement in certain respects;

WHEREAS, Department wishes to add additional deliverables to the Agreement, the Department and the Vendor seeks to clarify the Agreement.

WHEREAS, the Department wishes to increase the contract price by \$304,500.00 to bring the total contract price to \$392,500.00.

NOW THEREFORE, in consideration of the foregoing, and the covenants and conditions contained in the Agreement and set forth herein, the parties agree as follows:

Contract Document /General Provisions are hereby amended as follows:

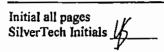
 Amend Section 1.8 of the Contract Document/General Provisions of the Agreement by increasing the Price Limitation from \$88,000.00 to \$392,500.00.

Exhibit A: Contract Deliverables is hereby amended as follows:

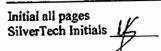
Add the following to Section 2.1: Implementation Schedule — Deliverables/Milestones/Activities: 40 SilverTech will enhance the VisitNH.gov and NHStateParks.org websites to display in a responsive nature, allowing for an optimal user experience across mobile, tablet, and desktop devices. We will begin by upgrading the website's user interface to fit within a responsive grid. The HTML and cascading style sheets will be modified to dynamically adjust the site based on the type of device accessing the content at the moment.	Control of the Contro	averabled in the	
SilverTech will enhance the VisitNH.gov and NHStateParks.org websites to display in a responsive nature, allowing for an optimal user experience across mobile, tablet, and desktop devices. We will begin by upgrading the website's user interface to fit within a responsive grid. The HTML and cascading style sheets will be modified to dynamically adjust the site based on the type of device accessing the content at	1		mplementation Schedule –
		SilverTech will enhance the VisitNH.gov and NHStateParks.org websites to display in a responsive nature, allowing for an optimal user experience across mobile, tablet, and desktop devices. We will begin by upgrading the website's user interface to fit within a responsive grid. The HTML and cascading style sheets will be modified to dynamically adjust the site based on the type of device accessing the content at	Service of the American Service Servic



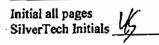
			
	Scale all photos dynamically Scale all calls to action dynamically Scale all tables and search tools dynamically Hide and display certain navigation from the desktop view which does not apply to the tablet and mobile views Adjust property listing details and pagination dynamically Adjust guidebook request and email signup forms dynamically Adjust all website advertising dynamically For this deliverable, SilverTech will create all of the elements and modules in the bullets above in preparation for integration defined in item #42.		
4	SilverTech will enhance the website content and navigation to optimize the user experience to align with modern day browsing habits. This includes, but may not be limited to: Breaking up the content into smaller more digestible pieces. Allowing multiple entry/access paths based upon the audience types. Enhance the website navigation to allow for easier use on touch screen devices such as tablets and mobile phones. Update navigation to mimic the modern labeling and organizations schemes. This may include, but not be limited to grouping similar "community" and "action" navigational items together in a toolbox manner, while presenting content heavy and information navigation elements in a more standard format.	Content	04/30/14
42	SilverTech will integrate all of the bullets described in item #40, into the VisitNH.gov and NHStateParks.org websites.	Software	05/30/14
43	SilverTech will enhance the itineraries section of the VisitNH.gov and NHStateParks.org websites to provide the visitor with a more interactive experience.	Software	06/01/14



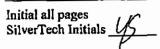
	The current PDF itineraries will be replaced with immersive database driven, web based itineraries.		
	Visitors will be able to "visit" each step of the itinerary via audio clips such as podcasts, video clips such as virtual tours and testimonials, and dynamic photo galleries. All content will be displayed in a slide show fashion to allow for optimal viewing across all devices.		
	Additionally users will be able to send the itinerary map to their smart phone or tablet for offline use.		
	Social sharing will be enabled to help promote user engagement. Users will be able to tag and share audio, video, and images across their social networks as well as via email.		
	SilverTech will provide the CMS capabilities needed for the DRED content editors to post text alternatives to all multimedia uploaded to the new itineraries in compliance with section 508 guidelines.		
44	SilverTech will enhance the database driven events calendar to feature more extensive listings and follow modern design trends for an optimal user experience.	Software	06/14/14
	The listings will include the option for a photograph, as well as a map of surrounding lodging, dining, and attraction venues to help promote additional venues. All mapping will be done via Google maps and suggesting listings will be access via the VisitNH data engine.		
	The user will be able to turn on and off venue categories via filtering checkboxes. The listings will also feature "you may also like" suggestions for similarly categorized events.		
	The events would be sharable via the users' social channels, with the option to send to their mobile device should they be browsing the site on their PC.		
	If the user is accessing the site via a mobile device such as a smart phone, the site will utilize their GPS coordinates to showcase events within the local area.		_



			Lacinati I
45	SilverTech will enhance VisitNH.gov with unique international sections for French, German, and Japanese speaking visitors of up to 5 pages in size.	Software	06/30/14
	The website will dynamically detect the location and browser language of the visitor, and present to them content provided by the DRED content editors.		
	All photos and graphics will be dynamically driven as well to present the user with imagery applicable to activities typically performed by international travelers.		
	These international pages will also be developed using advanced tracking mechanisms to assist with reporting and analytics of our international advertising efforts.		
46	SilverTech will upgrade the current VisitNH.gov and NHStateParks.org, search tools to reflect modern search technologies and usability trends.	Software	06/30/14
	SilverTech will develop a search suggestion engine to present the user with preemptive suggestions based on their keystrokes.		
	The engine will provide synonym and misspelling logic as well to assist users.		
	Search results may be sorted, pinned, and tagged by the DTTD administrator, and pages which they do not want displayed in the results may be hidden.	·	
	Analytics tracking will be enabled to allow DTTD to view terms and phrases which have been searched on, to assist with future content generation.		
47	SilverTech will upgrade the social hubs for VisitNH.gov and NHStateParks.org to centralize all social media channels in one location.	Software	06/30/14
	The hub will include feeds and approved content from Facebook, Twitter, YouTube, Instagram, and Pinterest.		
	All feeds will be cached locally on the server to prevent any page errors should one of the		



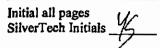
	social channels go down or experience network connectivity issues.		
	Users will be able to view and interact with all of our social content, but should they wish to comment or submit an entry of their own, they would be redirected to the selected social channel to do so there.		1
	DRED will have the ability to add new social media channels as they become available, and APIs are provided.		
48	SilverTech will enhance VisitNH with an organic search engine optimization campaign to assist in driving free traffic to the website.	Content and Software	(Ongoing) Begins on 06/02/14
	SilverTech will assist DTTD on an ongoing basis with reworking the site content to reflect Google and Bing's always evolving indexing algorithms.		
	SilverTech will perform adjustments on an ongoing basis to asset size and file loading logic to optimize site speed, a key factor in modern day search engine ranking.		
	Additional services which will be performed in an ongoing fashion by SilverTech based on best practices at the time, will include CDN delivery, inbound linking, and information architecture optimization.		
49	SilverTech will complete monthly website enhancements for NHWorks.org and NHJobTrainingFund.org based on collected website analytics data, and the business requirements of the division.	Content and Software	(Ongoing) Begins on 03/01/14
50	SilverTech will upgrade the current NHWorks.org, search tools to reflect modern search technologies and usability trends.	Software	06/30/14
	SilverTech will develop a search suggestion engine to present the user with preemptive suggestions based on their keystrokes.		
	The engine will provide synonym and misspelling logic as well to assist users.		
,	Search results may be sorted, pinned, and tagged by the NHWorks administrator, and pages which they do not want displayed in the results may be hidden.		
LL	I		



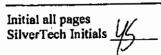
	Analytics tracking will be enabled to allow DTTD to view terms and phrases which have been searched on, to assist with future content generation.		
	Website Design Enhancements as requested by OWO	Software	05/01/14
	2 Implementation of automated password management functionality.	Software	4/30/2014
3	Implement future enhancements as requested in accordance with section 8 change requests.	Content and Software	TBD

Exhibit B of the Agreement is hereby amended as follows:

(Contribution)		NAMES OF THE STATE			
12,000					
Section 1	Add: Section 1.2	: Not to Exceed:	AND THE RESIDENCE OF THE PARTY		
	Resources & provide a DR \$392,500.00 all charges by	Exceed Amendment between the State of New Economic Development and SilverTecl ED associated Services for a Not to Exploit Contract shall allow SilverTech, Inc. under this Contract for cord with the schedule in the tables below.	n, Inc. is an ag ceed (NTE) pr ic. to invoice t in the DRED V	reement to ice of he State for	
Section 1: Table 1	ما م	Table to definite Deliverable and	Allantana Duit		
l able i	Schedule:	g to Table 1: Activity, Deliverable, or l	Milesione Fri	e anu raymeni	
	40	SilverTech will enhance the VisitNH.gov and NHStateParks.org websites to display in a responsive nature, allowing for an optimal user experience across mobile, tablet, and desktop devices.	March 2014	\$20,000.00	
		We will begin by upgrading the website's user interface to fit within a responsive grid. The HTML and cascading style sheets will be modified to dynamically adjust the site based on the type of			
		device accessing the content at the moment. Actions which will be taken by the website based on device access will			

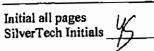


 	1		
	Scale all photos dynamically Scale all calls to action dynamically Scale all tables and search tools dynamically Hide and display certain navigation from the desktop view which does not apply to the tablet and mobile views Adjust property listing details and pagination dynamically Adjust guidebook request and email signup forms dynamically Adjust all website advertising dynamically For this deliverable, SilverTech will create all of the elements and modules in the bullets above in preparation for integration defined in item #42.		
41	SilverTech will enhance the website content and navigation to optimize the user experience to align with modern day browsing habits. This includes, but may not be limited to: Breaking up the content into smaller more digestible pieces. Allowing multiple entry/access paths based upon the audience types. Enhance the website navigation to allow for easier use on touch screen devices such as tablets and mobile phones. Update navigation to mimic the modern labeling and organizations schemes. This may include, but not be limited to grouping similar	April 2014	\$25,000.00

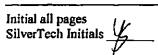


	"community" and "action" navigational items together in a toolbox manner, while presenting content heavy and information navigation elements in a more standard format.		
42	SilverTech will integrate all of the bullets described in item #40, into the VisitNH.gov and NHStateParks.org websites.	May 2014	\$20,000.00
43		June 2014	\$20,000.00
	SilverTech will provide the CMS capabilities needed for the DRED content editors to post text alternatives to all multimedia uploaded to the new itineraries in compliance with section 508 guidelines.		,

 	SilverTech will enhance the	June 2014	\$6,000.00
44	database driven events calendar to feature more extensive listings and follow modern design trends for an optimal user experience.	June 2014	
	The listings will include the option for a photograph, as well as a map of surrounding lodging, dining, and attraction venues to help promote additional venues. All mapping will be done via Google maps and suggesting listings will be access via the VisitNH data engine.		
	The user will be able to turn on and off venue categories via filtering checkboxes. The listings will also feature "you may also like" suggestions for similarly categorized events.		
	The events would be sharable via the users' social channels, with the option to send to their mobile device should they be browsing the site on their PC.		
	If the user is accessing the site via a mobile device such as a smart phone, the site will utilize their GPS coordinates to showcase events within the local area.		
45	SilverTech will enhance VisitNH.gov with unique international sections for French, German, and Japanese speaking visitors of up to 5 pages in size.	June 2014	\$9,000.00
	The website will dynamically detect the location and browser language of the visitor, and present to them content provided by the DRED content editors.		
	All photos and graphics will be dynamically driven as well to present the user with imagery applicable to activities typically performed by international travelers.		
	These international pages will also		



	be developed using advanced tracking mechanisms to assist with reporting and analytics of our international advertising efforts.		
46	SilverTech will upgrade the current VisitNH.gov and NHStateParks.org, search tools to reflect modern search technologies and usability trends.	June 2014	\$7,000.00
	SilverTech will develop a search suggestion engine to present the user with preemptive suggestions based on their keystrokes.		
	The engine will provide synonym and misspelling logic as well to assist users.		
	Search results may be sorted, pinned, and tagged by the DTTD administrator, and pages which they do not want displayed in the results may be hidden.		
	Analytics tracking will be enabled to allow DTTD to view terms and phrases which have been searched on, to assist with future content generation.		
47	SilverTech will upgrade the social hubs for VisitNH.gov and NHStateParks.org to centralize all social media channels in one location.	June 2014	\$5,500.00
	The hub will include feeds and approved content from Facebook, Twitter, YouTube, Instagram, and Pinterest.		
	All feeds will be cached locally on the server to prevent any page errors should one of the social channels go down or experience network connectivity issues.		
	Users will be able to view and interact with all of our social content, but should they wish to comment or submit an entry of their own, they would be redirected	-	



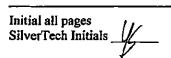
 			,
	to the selected social channel to do so there. DRED will have the ability to add new social media channels as they become available, and APIs are		
48	provided. SilverTech will enhance VisitNH with an organic search engine optimization campaign to assist in	(Ongoing) Begins June 2014	\$1,000.00/MO for 24 Months
·	driving free traffic to the website. SilverTech will assist DTTD on an ongoing basis with reworking the site content to reflect Google and Bing's always evolving indexing algorithms.		
	SilverTech will perform adjustments on an ongoing basis to asset size and file loading logic to optimize site speed, a key factor in modern day search engine ranking.		
	Additional services which will be performed in an ongoing fashion by SilverTech based on best practices at the time, will include CDN delivery, inbound linking, and information architecture optimization.		
49	SilverTech will complete monthly website enhancements for NHWorks.org and NHJobTrainingFund.org based on collected website analytics data, and the business requirements of the division.	(Ongoing) Begins March 2014	Up to \$16,000.00 (billing monthly based on actual hours used and 4,000 per funding source)
50	SilverTech will upgrade the current NHWorks.org, search tools to reflect modern search technologies and usability trends.	June 2014	\$3,500.00
	SilverTech will develop a search suggestion engine to present the user with preemptive suggestions based on their keystrokes.		
	The engine will provide synonym and misspelling logic as well to assist users.		



		Search results may be sorted, pinned, and tagged by the NHWorks administrator, and pages which they do not want displayed in the results may be hidden. Analytics tracking will be enabled to allow DTTD to view terms and phrases which have been searched on, to assist with future content generation.		
	51	Website Design Enhancements as requested by OWO	May 2014	\$20,000.00
	52	Implementation of automated password management functionality	April 2014	
	53	Implement future enhancements as requested in accordance with section 8 change requests.	TBD	128,500.00
		Total		\$304,500.00
24Section 2	3. TOTAL CON Notwithstanding unexpected circu State exceed \$39 total Contract pri	Total Contract Price and Replace with: TRACT PRICE any provision in the Contract to the contract matances, in no event shall the total of al 2,500.00 ("Total Contract Price"). The pace shall be the only, and the complete reit penses, of whatever nature, incurred by tof.	rary, and notw I payments by ayment by the mbursement to	the State of the SilverTech
		t be responsible for any travel or out of pof of the Services performed under this Con		s incurred in

Exhibit E: Implementation Services of the Agreement is hereby amended as follows:





Section 1.1.2	Add to the following section: Section 1.1.2: Component II: Future Enhancements, Design and Building							
	DESIGN:							
	Based on analytics data collected over the past year, and taking into account current and future user browsing habits, SilverTech will enhance the VisitNH.gov and NHStateParks.org websites to be responsive in nature.							
	This will allow for content and other assets to expand and collapse as needed for an optimal user experience across all devices such as smart phones, tablets, and traditional desktop computers.							
	SilverTech shall prepare and deliver Usability Wireframe Documents that shall illustrate the proposed structure of the web site and clearly depict how users can quickly and easily locate the information they seek.							
	SilverTech shall prepare a document defining the web site information architecture based upon organization systems, labeling systems, navigation systems, and searching systems. The plan shall also include an evaluation of existing content and specify the requirements for new content for the web site.							
	Through the use of prototyping, SilverTech will walk DTTD through the responsive upgrade before applying it to the current VisitNH.gov and NHStateParks.org websites.							
	BUILDING:							
	SilverTech will incorporate the enhanced responsive UI into the VisitNH.gov and NHStateParks.org websites.							
	The SilverTech production team will development the individual web site pages in accordance with the specifications in Section H: Mandatory Requirements. Review and acceptance of the web site pages shall be in accordance with Contract Section 5: Contract Deliverables.							
Scooledge	Delete H-30:							
	H-30 Remote access shall be customized to the M I SilverTech will State's business application. In instances adhere to this							
	where the State requires access to the policy.							
	application or server -resources not in the DMZ, the SilverTech shall provide remote							
	desktop connection to the server through							
	secure protocols such as a Virtual Private Network (VPN).							

Security Requirements	Delete S-7				
S-7	S-7	Expire passwords after 45 days.	M	I	SilverTech will expire passwords after 45 days.
Security Requirements	Add S-23				
S-23	S-23	Password management to allow user self- service to automatically change their own password at any time as well as when the password age date has been met with the State Standard being 90 days.	М	I	SilverTech will adhere to this requirement.
Hosting Requirements	Delete H-52	:			
Scrvice Level Agreement H-52	H-52	SilverTech shall provide the State with a personal secure FTP site to be used the State for uploading and downloading files.	М	Ĭ	SilverTech will adhere to this requirement.
	Replace witl	1:			
	H-52	SilverTech shall provide the State with a personal secure SFTP site to be used for uploading and downloading bulk files to VisitNH and NH State Parks sites only. SFTP will be only 1 users approved by DTTD and only from inside the DRED offices.	M	· I	SilverTech will adhere to this requirement.
Section 4.4 Schedule	Delete 4.4:				
Maintenance	Any and (approx Replace With 4.4 Sche Any and 0 of en prior	duled Maintenance regularly scheduled maintenance will be perfor 05:00 EST, which are typically periods of low a reval from the DRED Project Managers prior to the duled Maintenance regularly scheduled maintenance will be perfor 05:00 EST, which are typically periods of low unergency patches, will secure formal approval to these maintenance activities, In the ca offect will notify DRED that this work is being of	usage. Sil these main med duri sage. Sil from the se of em	ng the h verTech e DRED	e activities. nours of 23:00 EST with the exception Project Managers security patches,

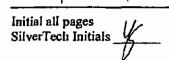


Table 4 Contract 2011-052- New Hampshire DRED Web Site Contract Amendment Descriptions

CONHRACILAND	AMENDEMNI RYPE	APPECTAVE DATE:	(GONERVACTEAMOUNE
NEWBER Contract #2011-052	Original Contract	December 14, 2011	\$48,000.00
Amendment #A	First Amendment (A)	Upon G&C Approval	\$40,000.00
Amendment #B	Second Amendment (B)	Upon G&C Approval	\$304,500.00
	CONTRACT TOTAL		\$392,500.00

Except as provided herein, all provisions of the Agreement shall remain in full force and effect. This modification shall take effect upon the approval date from the Governor and the Executive Council. IN WITNESS WHEREOF, the parties have hereunto set their hands as of the day and year first above written. _ Date: <u>_3 | 13 | 1 니</u> Yuvraj Soggu, President SilverTech, Inc. Corporate Signature Notarized: STATE OF New Hampshire COUNTY OF Hillsborough On this the 13th day of MARCH, 2014 before me, , the undersigned Officer Yuvrai Socou personally appeared and acknowledged her/himself to be the PRESTDENT , a corporation, and that she/he, as such being authorized to do so, executed the foregoing instrument for the purposes therein contained, by signing the name of the corporation by her/himself as Yuvraj Socen IN WITNESS WHEREOF I hereunto set my hand and official seal. My Commission Expires October 02, 2018 My Commission Expires: 10/02/18 (SEAL) Date: 3/17/14 Jeffrey Rose, Comm State of New Hampshire Department of Resources and Economic Development Approved by the Atforney General (Form, Substance and Execution) of New Hapipshire, Department of Justice

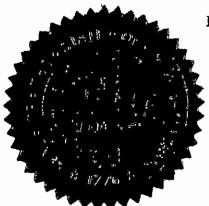
Initial all pages SilverTech Initials DoIT Contract Amendment v2.0 (5/03)

Page 16 of 16

State of New Hampshire Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that SilverTech, Inc. is a New Hampshire corporation duly incorporated under the laws of the State of New Hampshire on March 2, 1999. I further certify that all fees and annual reports required by the Secretary of State's office have been received and that articles of dissolution have not been filed.



In TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 14th day of March, A.D. 2014

William M. Gardner Secretary of State

CONSENT TO ACTION TAKEN BY THE DIRECTOR OF SilverTech, Inc.

The undersigned director hereby consents to and ratifies the actions taken as set forth below:

RESOLVED: That the Director authorizes the Corporation to file a proposal for website host, maintenance, enhancements, and support of the DRED websites for the State of New Hampshire, Office of Information Technology, in response to STATE OF NEW HAMPSHIRE DRED, 2011-052 NEW HAMPSHIRE DRED WEB SITE CONTRACT.

RESOLVED: That the President or any of the Officers of the Corporation be and hereby are authorized and directed for and on behalf of this Corporation to enter into a contract resulting from 2011-052 NEW HAMPSHIRE DRED WEB SITE CONTRACT with the State of New Hampshire and to take any and all such actions and to execute, acknowledge and deliver for and on behalf of this Corporation any and all documents, agreements and other instruments (and any amendments, revisions or modifications thereto) that they deem necessary, desirable or appropriate to accomplish the same; and

RESOLVED: That the signature of any Officer of this Corporation affixed to any instrument of document in or contemplated by these resolutions shall be conclusive evidence of the authority of the Officer to bind this Corporation thereby.

RESOLVED: Yuvraj S. Soggu had authority on March 14, 2014 to bind SilverTech, Inc. in the contract with State of New Hampshire DRED and that the authority has not been amended or repealed since this resolution.

The signing of this Consent by the undersigned director shall constitute full ratification of the action taken as set forth in the foregoing resolutions.

Consent dated: Mouth 14 2014

Director

Statement of Notary

State of New Hampshire, County of Hillsborough

The consent to this request was subscribed and sworn to before me on this 14 day of March, 2014 by Juvray Society proved to me on the basis of satisfactory evidence to be the person who appeared before me, who affirmed that such consent represents his/her free and voluntary act.

Notary Public Y paqueste Walley
Print Name Marakerite Lindah

My commission expires

MARGUERITE J LINDAHL Notary Públic-New Hempshire My Commission Expires October 02, 2018



CERTIFICATE OF LIABILITY INSURANCE

DATE (NINDDAYYY) 03/13/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW, THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

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@ 1988-2010 ACORD CORPORATION. All rights reserved. 1001486 132849.8 01-23-2013



STATE OF NEW HAMPSHIRE 3:47 [46] \\ \(\lambda \) \\ DEPARTMENT of RESOURCES and ECONOMIC DEVELOPMENT OFFICE OF THE COMMISSIONER

EV 12

172 Pembroke Road P.O. Box 1856 Concord, New Hampshire 03302-1856

May 8, 2012

His Excellency Governor John H Lynch and the Honorable Executive Council State House Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Resources and Economic Development, Office of Workforce Opportunity (DRED/OWO), to amend a contract (#1020373) with SilverTech, Inc. (VC# 174355), Manchester NH, by increasing the original contract amount from \$48,000 to \$88,000 (an increase of \$40,000), effective upon Governor and Council approval through June 30, 2016; for DRED web site hosting, maintenance, support and enhancements. 75% federal funding/25% other funds.

Funding for this contract is to be encumbered from account titled, <u>Workforce Opportunity</u> and <u>Job Training Fund</u>, as follows:

03-35-35-350510-53360000-069-500567	Promo-Marketing	\$30,000
03-35-35-350510-54200000-069-500567	Promo-Marketing	\$10,000
		\$40,000

EXPLANATION

DRED issued a Request for Proposal (RFP) 2011-052, approved by the Office of Information Technology, to host, maintain, support and provide future enhancements to DRED web sites and databases. The RFP included all DRED web sites (excluding Cannon Mountain) in a consolidated information and features format allowing a consumer to have access to navigate to all DRED information, regardless of the portal entered. The efficiencies of this combined effort will continue to strengthen a common brand as it is updated and refreshed. Our goal is to collectively advance the marketing capabilities of each division through new and future technologies. The contract will also transfer the Office of Workforce Opportunities' web site to become an integral part of the current DRED web sites.

The Department of Information and Technology has approved this contract and a copy of their letter is attached for your information. The Attorney General's Office has reviewed and approved this contract as to form, substance and execution.

Respectfully, submitted

George/M. Batto Commissioner



STATE OF NEW HAMPSHIRE DEPARTMENT OF INFORMATION TECHNOLOGY

27 Hazen Dr., Concord, NH 03301 Fax: 603-271-1516 TDD Access: 1-800-735-2964 www.nh.gov/doit

S. William Rogers
Commissioner

May 8, 2012

George M. Bald, Commissioner State of New Hampshire Department of Resources and Economic Development 172 Pembroke Road Concord, NH 03302-1856

Dear Commissioner Bald:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your agency's request to enter into a contract amendment with SilverTech, Inc. of Manchester, NH, as described below and referenced as DoIT No. 2011-052A.

This is a request for approval to enter into a contract amendment with SilverTech to add the Department of Resources and Economic Development (DRED) Office of Workforce Opportunity NH Works Program and NH Job Training web sites to the existing suite of DRED sites currently hosted and maintained by SilverTech, Inc. The amount of the contract amendment shall not exceed \$40,000, increasing the total contract amount from \$48,000 to \$88,000, and shall become effective upon Governor and Executive Council approval.

A copy of this letter should accompany the Department of Resources and Economic Development's submission to Governor and Executive Council for approval.

Sincerely,

S. William Rogers

SWR/ltm DoIT 2011-052A

cc: Nicole Warren, DoIT Leslie Mason, DoIT Michael Powers, DRED

WHEREAS, pursuant to an Agreement approved by Governor and Council, as a result of RFP #2011-052 NH DRED Websites, on December 14, 2011, Item #61 (herein after referred to as the "Agreement"), SilverTech, Inc. (hereinafter referred to as the "Vendor"), agreed to supply certain services upon the terms and conditions specified in the Agreement and in consideration of payment by the Department of Resources and Economic Development (hereinafter referred to as the "Department") acting for the benefit of the Agency, certain sums as specified therein;

WHEREAS, pursuant to the Agreement Section 8 Change Orders and the provisions of the Agreement, the Agreement may be modified or amended only by a written instrument executed by the parties thereto and approved by the Governor and Executive Council;

WHEREAS, the Vendor and the Department have agreed to amend the Agreement in certain respects;

WHEREAS, Department wishes to add additional deliverables to the Agreement, the Department and the Vendor seeks to clarify the Agreement.

WHEREAS, the Department wishes to increase the contract price by \$40,000.00 to bring the total contract price to \$88,000.00.

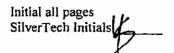
NOW THEREFORE, in consideration of the foregoing, and the covenants and conditions contained in the Agreement and set forth herein, the parties agree as follows:

Contract Document /General Provisions are hereby amended as follows:

 Amend Section 1.8 of the Contract Document/General Provisions of the Agreement by increasing the Price Limitation from \$48,000.00 to \$88,000.00.

Exhibit A: Contract Deliverables is hereby amended as follows:

Contract # 2011-052 Exhibit A		AMENDED TEXT					
Section 2 .	Add Deliv	erables/Milestones/Activities:		chedule –			
	11	DRED Web Sites Deliverables					
	33	SilverTech shall design and develop 2 web sites for the Office of Workforce Opportunity. All technologies and platforms of the website will be updated to take advantage of 2012 best practices. This development will incorporate the existing DRED Content Management System currently used by VisitNH.gov, NHStateParks.org, and NHEconomy.com to both web sites.	Software	6/30/12			
	34	SilverTech will provide a complete strategy for each site including finalized sitemaps, wireframes and general project overview on functionality.	Documentation	6/30/12			



	35	SilverTech will strategize and determine all website content and navigation to streamline the user experience.	Content	6/30/12
	36		Software	6/30/12
	37	Design and development of NHWorks.com under Microsoft .NET technologies.	Software	6/30/12
	38	Design and Development of NHJobTrainingFund.org under Microsoft .NET technologies.	Software	6/30/12
	39	SilverTech will perform the necessary search engine optimization practices to help with online promotion and access.		6/30/12

Exhibit B of the Agreement is hereby amended as follows:

Contract # 2011-052 Exhibit B	AMENDED TEXT					
Section 1	Add: Section 1.2	2: Not to Exceed:				
	Resources & provide a DF \$40,000.00 T all charges b	Exceed t Amendment between the State of New Economic Development and SilverTech ED associated Services for a Not to Exchis Contract shall allow SilverTech, Inc. under this Contract foccord with the schedule in the tables belonged.	, Inc. is an agreement to eed (NTE) price of to invoice the State for the DRED Web Sites an			
Section 1: Table 1	Add the following to Table 1: Activity, Deliverable, or Milestone Price and Paym Schedule:					
	33	SilverTech shall design and develop 2 web sites for the Office of Workforce Opportunity. All technologies and platforms of the website will be updated to take advantage of 2012 best practices. This development will incorporate the existing DRED Content Management System currently used by VisitNH.gov, NHStateParks.org, and NHEconomy.com to both web sites.	Launching 2012			

34	SilverTech will provide a complete strategy for each site including finalized sitemaps, wireframes and general project overview on functionality.	June 2012	\$5,000.00
35	SilverTech will strategize and determine all website content and navigation to streamline the user experience.	June 2012	\$2,000.00
36	SilverTech shall integrate the existing DRED email system in order to automate the email marketing based on interest categories.	June 2012	\$1,000.00
37	Design and development of NHWorks.com under Microsoft .NET technologies.	June 2012	\$20,000.00
38	Design and Development of NHJobTrainingFund.org under Microsoft .NET technologies.	June 2012	\$10,000.00
39	SilverTech will perform the necessary search engine optimization practices to help with online promotion and access.	June 2012	\$2,000.00
	Total		\$40,000.00

Section 2

Delete Section 2: Total Contract Price and Replace with:

3. TOTAL CONTRACT PRICE

Notwithstanding any provision in the Contract to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments by the State exceed \$88,000.00 ("Total Contract Price"). The payment by the State of the total Contract price shall be the only, and the complete reimbursement to SilverTech for all fees and expenses, of whatever nature, incurred by SilverTech in the performance hereof.

The State will not be responsible for any travel or out of pocket expenses incurred in the performance of the Services performed under this Contract.

SilverTech will include the CFDA #'s 17.258, 17.259 and 17.278 on all fiscal documents relative to activities associated with the Office of Workforce Opportunity. Additionally, SilverTech will provide these numbers to their internal auditors.

Initial all pages SilverTech Initials

Exhibit E: Implementation Services of the Agreement is hereby amended as follows:

Contract # 2011-052	AMENDED TEXT		
Exhibit E	AMENDED TEXT		
Section 1.1.2	Add to the following section: Section 1.1.2: Component II: Future Enhancements, Design and Building		
	DESIGN:		
	During this meeting and follow-up communications, the SilverTech team shall gain a deep understanding of the OWO organization, including but not limited to, operational objectives, agency goals, internal culture, employee population, marketing plans, promotional and communications need and various external interactions. This discovery session shall provide the creative team with the information needed to establish an appropriate creative direction and functional look and feel.		
	SilverTech shall prepare a suite of strategic documents which shall include but not be limited to the following:		
	SilverTech shall produce a detailed functional specification document that may be utilized as a starting point to the actual web site branding, design, development, integration, and launch phases.		
	SilverTech shall deliver a Work Plan as specified in Contract Section 9: Work Plan within 10 days of Governor and Council approval. The Work Plan shall include, without limitation, a detailed description of the Schedule, Tasks, Deliverables, Major Milestones, Task Dependencies, and Payment Schedule and shall be updated on a bi- weekly schedule, or more frequently if required.		
	SilverTech shall prepare and deliver Usability Wireframe Documents that shall illustrate the proposed structure of the web site and clearly depict how users can quickly and easily locate the information they seek.		
	SilverTech shall prepare a document defining the web site information architecture based upon organization systems, labeling systems, navigation systems, and searching systems. The plan shall also include an evaluation of existing content and specify the requirements for new content for the web site.		
	All such documents described above shall be subject to review and written approval by the State as specified in Exhibit A: Contract Deliverables.		
	DRED staff shall be presented with initial site design compositions comprised of a home page and secondary page layout. The initial redesign shall undergo up to three (3) revision rounds. Once the redesign compositions are finalized, they shall be submitted to the State for written approval as described in Exhibit A: Contract Deliverables.		
	SilverTech shall setup, customize and design up to two (2) templates for the email marketing system.		
	BUILDING:		

SilverTech will incorporate all content into the 2 new websites.
The SilverTech production team shall development the individual web site pages in accordance with the specifications in Section H: Mandatory Requirements. Review and acceptance of the web site pages shall be in accordance with Contract Section 5: Contract Deliverables.
SilverTech shall provide up to three (3) days of training on the content management system, web site structure, and eNLP. This shall include phone and WebEx support as needed.

Table 4 Contract 2011-052- New Hampshire DRED Web Site Contract Amendment Descriptions

CONTRACT AND AMENDMENT NUMBER	AMENDEMNT TYPE	EFFECTIVE DATE	CONTRACT AMOUNT
Contract #2011-052	Original Contract	December 14, 2011	\$48,000.00
Amendment #A	First Amendment (A)	Upon G&C Approval	\$40,000.00
	CONTRACT TOTAL		\$88,000.00

Except as provided herein, all provisions of the Agreement shall remain in full force and effect. This modification shall take effect upon the approval date from the Governor and the Executive Council.

IN WITNESS WHEREOF, the parties have hereunto set their hands as of the day and year first above written.

IN WITNESS WHEREOF, the parties have hereunto set their hands as of the day and year first above written
Yuvraj Soggu, President SilverTech, Inc.
Corporate Signature Notarized: STATE OF New Hamponice
On this the 3rd day of New 201, before me,
personally appeared and acknowledged her/himself to be the 1265 2001, of SilverTech Impersonally authorized to do so, executed the foregoing instrument for the purposes therein contained, by signing the name of the corporation by her/himself as
IN WITNESS WHEREOF I hereunto set my hand and official seal.
MARGUERITE J. LINDAHL Notary Public-New Hampshire My Commission Expires: 9-17-2013 My Commission Expires: 9-17-2013
George M. Bald, Commissioner State of New Hampshire Department of Resources and Economic Development
Approved by the Attorney General (Form, Substance and Execution)
State of New Hampshire, Department of Justice Date: 5/14/2012

Initial all pages SilverTech Initials

DolT Contract Amendment v2.0 (5/03) Page 6 of 6

State of New Hampshire Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that SilverTech, Inc. is a New Hampshire corporation duly incorporated under the laws of the State of New Hampshire on March 2, 1999. I further certify that all fees and annual reports required by the Secretary of State's office have been received and that articles of dissolution have not been filed.

In TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 4th day of April, A.D. 2012

William M. Gardner Secretary of State

CONSENT TO ACTION TAKEN BY THE DIRECTOR OF SilverTech, Inc.

The undersigned director hereby consents to and ratifies the actions taken as set forth below.

RESOLVED: That the Director authorizes the Corporation to file a proposal for a website host maintenance, support of DRED websites, transferring of Office of Workforce Opportunity (OWO) websites to be housed with the DRED websites and the development of a content management system for the OWO website for the State of New Hampshire, Office of Information Technology, in response to STATE OF NEW HAMPSHIRE DRED, 2011-052 NEW HAMPSHIRE DRED WEB SITE CONTRACT.

RESOLVED: That the President or any of the Officers of the Corporation be and hereby are authorized and directed for and on behalf of this Corporation to enter into a contract resulting from 2011-052 NEW HAMPSHIRE DRED WEB SITE CONTRACT with the State of New Hampshire and to take any and all such actions and to execute, acknowledge and deliver for and on behalf of this Corporation any and all documents, agreements and other instruments (and any amendments, revisions or modifications thereto) that they deem necessary, desirable or appropriate to accomplish the same; and

RESOLVED: That the signature of any Officer of this Corporation affixed to any instrument of document in or contemplated by these resolutions shall be conclusive evidence of the authority of the Officer to bind this Corporation thereby.

RESOLVED: Yuvraj S. Soggu had authority on November 28, 2011 to bind SilverTech, Inc. in the contract with State of New Hampshire DRED and that the authority has not been amended or repealed since this resolution.

The signing of this Consent by the undersigned director shall constitute full ratification of the action taken as set forth in the foregoing resolutions.

Statement of Notary

State of New Hampshire, County of Hillsborough

The consent to this request was subscribed and sworn t	o before me on this 3th day of MAY
	basis of satisfactory evidence to be the person who
appeared before me, who affirmed that such consent re	presents his/her free and voluntary act.
Notary Public Y diquenter indicel	
Print Name Marque Aliman	MARGUERITE J. LINDAHL
My commission expires 9-17-2013	Notary Public-New Hampshire My Commission Expires September 17, 2013

STATE FARM FIRE AND STATE FARM GENERA	ERTIFICATE OF	INSURANCE		
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der 196 Bridge St	Manchester N	H 03104		
15				
have been issued to the pol dusions, and conditions of th	ose policies. The li	mits of liability sho	wn may have been reduc	ed by any paid claims.
TYPE OF INSURANCE				
Comprehensive Business Liability	03/03/12	03/03/13		BODILY INJURY AND PROPERTY DAMAGE
☑ Products - Completed C ☐ Contractual Liability	perations		_	
Personal Injury	overage	,		\$1,000,000 \$2,000,000
☐ Explosion Hazard Cover☐ Collapse Hazard Cover☐ Business Property	age	,000	Products – Completed Operations Aggregate	\$2,000,000
EXCESS LIABILITY	I			
☑ Umbrella ☐ Other	11/17/11	11/17/12	Each Occurrence Aggregate	\$2,000,000 \$2,000,000
Workers' Compensation and Employers Liability			Part 2 BODILY INJURY Each Accident	\$ ee \$ \$
TOTAL OF MOUTANOS				
TYPE OF INSURANCE	Effective Date	Expiration Date	(at beginning of	policy period)
	APPROVED BY AI	NY POLICY DESC If an its e notic cand no o	RIBED HEREIN. By of the described policity of the described poli	es are canceled befor will try to mail a writte older 30 days befor fail to mail such notice be imposed on Stat
	der 196 Bridge St 196 Bridge St 196 Bridge St 198 Bridge S	SilverTech, Inc der 196 Bridge St Manchester Notes tions have been issued to the policyholder for the policies, and conditions of those policies. The live is a substitute of the policyholder for the policyholder for the policyholder for the policyholder for the policy is a substitute of those policies. The live is a substitute of those policies of those policies. The live is a substitute of those policies. The li	der 196 Bridge St Manchester NH 03104 der 196 Bridge St Manchester NH 03104 as tions have been issued to the policyholder for the policy periods shot dusions, and conditions of those policies. The limits of liability shot dusions, and conditions of those policies. The limits of liability shot dusions, and conditions of those policies. The limits of liability shot dusions, and conditions of those policies. The limits of liability shot dusions, and conditions of those policies. The limits of liability shot dusions, and conditions of those policies. The limits of liability shot dusions, and conditions of those policies. The limits of liability shot dusions, and conditions of those policies. The limits of liability shot dusions, and conditions of those policy PERIOD and Date in the limits of liability shot dusions, and conditions of those policies. The limits of liability shot dusions, and conditions of those policies. The limits of liability shot dusions, and conditions of those policies. The limits of liability shot dusions, and conditions of those policies. The limits of liability shot dusions, and conditions of those policies. The limits of liability shot dusions, and conditions of liability shot dusions of liability shot dusions, and conditions of liability shot dus	SilverTech, Inc der 196 Bridge St Manchester NH 03104 der 197 Bridge St Manchester NH 03104 der 198 Bridge St Manchester NH 03104 POLICY PERIOD LIMITS OF (at beginning of the beginn

358-994 a.4 11-12-2002 Printed in U.S.A.



STATE OF NEW HAMPSHIRE DEPARTMENT of RESOURCES and ECONOMIC DEVELOPMENT DIVISION of TRAVEL and TOURISM DEVELOPMENT

172 Pembroke Road P.O. Box 1856 Concord, New Hampshire 03302-1856

12/14/11 इ. श

GEORGE M. BALD Commissioner

LORI HARNOIS Director 603-271-2665

FAX: 603-271-6870 TRAVEL GUIDE: 800-386-4664

WEBSITE: www.visitnh.gov E-MAIL: travel@dred.state.nh.us

November 28, 2011

His Excellency, Governor John H. Lynch and the Honorable Executive Council State House Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Resources and Economic Development (DRED) to enter into a contract with SilverTech, Inc. (VC #117504), Manchester, NH, in an amount not to exceed \$48,000 for DRED web site hosting, maintenance, support and enhancements during a five-year period upon Governor and Executive Council approval through June 30, 2016 with the option to renew for one two-year period pon consent of both parties and approval by the Governor and Executive Council. 94% General Funds, 3% Federal Funds, 3% Other Funds

Funding is available in accounts titled, <u>Workforce Opportunity Council</u> and <u>Job Training Program</u>, for Fiscal Year 2012, and in <u>Travel - Tourism Dev. Fund</u>, for Fiscal Years 2012 and 2013 and pending budget approval for Fiscal Years 2014, 2015 and 2016, as follows with the authority to adjust encumbrances in each of the state fiscal years through the Budget Office if needed and justified:

		FY12	FY13	FY14	FY15	<u>FY16</u>
03-35-35-350510-53360000-069-500567	Promo - Marketing	\$1,500				
03-35-35-350510-54200000-069-500567	Promo - Marketing	\$1,500				
03-35-35-352010-58740000-069-500567	Promo - Marketing	\$5,000	\$10,000	\$10,000	\$10,000	\$10,000

EXPLANATION

DRED issued a Request for Proposal (RFP) 2011-052, approved by the Office of Information Technology, to host, maintain, support and provide future enhancements to DRED web sites and databases. The RFP included all DRED web sites (excluding Cannon Mountain) in a consolidated information and features format allowing a consumer to have access to navigate to all DRED information, regardless of the portal entered. The efficiencies of this combined effort will continue to strengthen a common brand as it is updated and refreshed. Our goal is to collectively advance the marketing capabilities of each division through new and future technologies. This contract will also transfer the Office of Workforce Opportunities' web site to become an integral part of the current DRED web sites.



STATE OF NEW HAMPSHIRE DEPARTMENT OF INFORMATION TECHNOLOGY

27 Hazen Dr., Concord, NH 03301 Fax: 603-271-1516 TDD Access: 1-800-735-2964 www.nh.gov/doit

S. William Rogers

Commissioner

November 28, 2011

George M. Bald, Commissioner
State of New Hampshire
Department of Resources and Economic Development
172 Pembroke Road
Concord, NH 03302-1856

Dear Commissioner Bald:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your agency's request to enter into a contract with SilverTech, Inc. of Manchester, NH, as described below and referenced as DoIT No. 2011-052.

This is a request for approval to enter into a contract with SilverTech for DRED web site hosting, maintenance, support, and future enhancements for a five-year period upon approval of the Governor and Executive Council through June 30, 2016. This project includes all DRED websites, excluding Cannon Mountain. The amount of the contract shall not exceed \$48,000.

A copy of this letter should accompany the Department of Resources and Economic Development's submission to Governor and Executive Council for approval.

Singerely,

William Rogers

SWR/ltm DoIT 2011-052

cc: Lori Harnois, Director, DRED, Division of Travel and Tourism Development Nicole Warren, IT Lead, Department of Information Technology Leslie Mason, IT Manager, Department of Information Technology Subject:

WEB SITE HOSTING, MAINTENANCE AND SUPPORT

FORM NUMBER P-37 (version L/09)

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.			
1.1 State Agency Name	1.2 State Agency Address		
DEPARTMENT OF RESOURCES & ECONOMIC DEVELOPMENT	172 PEMBROKE RD, PO BOX 1856, CONCORD NH 03302		
1.3 Contractor Name	1.4 Contractor Address		
SILVERTECH, INC.	196 BRIDGE STREET, MANCHESTER, NH 03104		
1.5 Contractor Phone 1.6 Account Number	1.7 Completion Date 1.8 Price Limitation		
Number 603-669-6600 035-5874,5336,5420-500567	June 30, 2016 \$48,000		
1.9 Contracting Officer for State Agency	1.10 State Agency Telephone Number		
George M. Bald, Commissioner	603-271-2665		
1.11 Centractor Signature	1.12 Name and Title of Contractor Signatory		
	Yuvraj Sociu, President		
1.13.2 Name and Title of Notary or Justice of the Peace	MARGUERITE J. LINDAHL Notary Public-New Hampshire My Commission Expires September 17, 2013		
Maguerite J. Lindahl, Office Man	nager		
1.14 State Rency Signature	1.15 Name and Title of State Agency Signatory		
Lun & Dall	George M. Bald, Commissioner		
1.16 Approval by the N.H. Department of Administration, Divisio	n of Personnel (if applicable)		
By: h	Director, On:		
1.17 Approval by the Attorney General (Form, Substance and Exe	cution)		
By: Lisa M. Eglish	On: 11/30/11		
1.18 Approval by the Governor and Executive Council			
Ву:	On:		

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, this Agreement, and all obligations of the parties hereunder, shall not become effective until the date the Governor and Executive Council approve this Agreement ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.

5.I The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.
5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in bloc 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. In addition, the Contractor shall comply with all applicable copyright laws.

6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination. 6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

Contractor Initials Date 1/28/4

8. EVENT OF DEFAULT/REMEDIES.

- 8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder Event of Default"):
- ...1.1 failure to perform the Services satisfactorily or on schedule;
- 8.1.2 failure to submit any report required hereunder; and/or 8.1.3 failure to perform any other covenant, term or condition of this Agreement.
- 8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:
 8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;
 8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
- 8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or
- 8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

DATA/ACCESS/CONFIDENTIALITY/ ESERVATION.

- z.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.
- 9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.
 9.3 Confidentiality of data shall be governed by N.H. RSA
- 9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.
- 10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination

Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any henefits, workers' compensation or other employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS.

The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written consent of the N.H. Department of Administrative Services. None of the Services shall be subcontracted by the Contractor without the prior written consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

- 14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:
- 14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per occurrence; and
- 14.1.2 fire and extended coverage insurance covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property. 14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.
- 14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than fifteen (15) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be

Contractor Initials Date ///28/1/

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attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to endeavor to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than ten (10) days prior written notice of cancellation or modification of the policy.

15. WORKERS' COMPENSATION.

- 15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation").
- 15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.
- 16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.
- 17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.
- 18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire.
- 19. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual

intent, and no rule of construction shall be applied against or in favor of any party.

- 20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.
- 21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.
- **22. SPECIAL PROVISIONS.** Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.
- 23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.
- 24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

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Dept of Resources & Economic Development - DTTD NH DRED WEBSITES **CONTRACT 2011-052 CONTRACT AGREEMENT-PART 2**

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TERMS AND DEFINITIONS

The following general contracting terms and definitions apply except as specifically noted elsewhere in this document.

Acceptance	Notice from the State that a Deliverable has satisfied Acceptance Test or Review.
Acceptance Letter	An Acceptance Letter provides notice from the State that a
Acceptance Detter	Deliverable has satisfied Acceptance Tests or Review.
Acceptance Period	The timeframe during which the Acceptance Test is performed
Acceptance Test Plan	The Acceptance Test Plan provided by the Vendor and agreed to by
Acceptance Test Fian	the State that describes at a minimum, the specific Acceptance
	process, criteria, and Schedule for Deliverables.
Acceptance Test and Review	Tests performed to determine that no Defects exist in the
Acceptance lest and Review	application Software or the System
Access Control	Supports the management of permissions for logging onto a
Access Control	computer or network
Agreement	A contract duly executed and legally binding.
Agreement	A contract duty executed and regardy ordanig.
Appendix	Supplementary material that is collected and appended at the back
hppvaloix	of a document
Audit Trail Capture and	
Analysis	application or system
Best and Final Offer (BAFO)	For negotiated procurements, a Vendor's final offer following the
	conclusion of discussions.
CCP	Change Control Procedures
CR	Change Request
COTS	Commercial Off-The-Shelf Software
CM	Configuration Management
Certification	The Vendor's written declaration with full supporting and written
	Documentation (including without limitation test results as
	applicable) that the Vendor has completed development of the
	Deliverable and certified its readiness for applicable Acceptance
	Testing or Review.
Change Control	Formal process for initiating changes to the proposed Solution or
	process once development has begun.
Change Order	Formal documentation prepared for a proposed change in the
	Specifications.
Completion Date	End date for the Contract
Confidential Information	Information required to be kept Confidential from unauthorized
	disclosure.
Contract	This Agreement between the State of New Hampshire and a Vendor,
	which creates binding obligations for each party to perform as
Contract Conclusion	specified in the Contract Documents. Refers to the conclusion of the Contract, for any reason, including

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	but not limited to, the successful Contract completion, termination for convenience, or termination for default.
Contract Documents	Documents that comprise this Contract (See Contract Agreement Section 1.1)
Contract Managers	The persons identified by the State and the Vendor who shall be responsible for all contractual authorization and administration of the Contract. These responsibilities shall include but not be limited to processing Contract Documentation, obtaining executive approvals, tracking costs and payments, and representing the parties in all Contract administrative activities. (See Section 4: Contract Management)
Contracted Vendor	The vendor whose proposal or quote was awarded the Contract with the State and who is responsible for the Services and Deliverables of the Contract.
Conversion Test	A test to ensure that a Data conversion process correctly takes Data from a legacy system and successfully converts it to form that can be used by the new System
COTS	Commercial off the Shelf
Cure Period	The thirty (30) day period following written notification of a default within which a contracted vendor must cure the default identified.
Custom Code	Code developed by the Vendor specifically for this project for the State of New Hampshire
Custom Software	Software developed by the Vendor specifically for this project for the State of New Hampshire
Data	State's records, files, forms, Data and other documents or information, in either electronic or paper form, that will be used /converted by the Vendor during the Contract Term
DBA	Database Administrator
DED	Division of Economic Development
Deficiencies/Defects	A failure, deficiency or defect in a Deliverable resulting in a Deliverable, the Software, or the System, not conforming to its Specifications.
	Class A Deficiency – Software - Critical, does not allow System to operate, no work around, demands immediate action; Written Documentation - missing significant portions of information or unintelligible to State; Non Software - Services were inadequate and require re-performance of the Service.
	Class B Deficiency — Software - important, does not stop operation and/or there is a work around and user can perform tasks; Written Documentation - portions of information are missing but not enough to make the document unintelligible; Non Software - Services were deficient, require reworking, but do not require re-performance of the Service.

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Deliverable Department Department of Information Technology (DoIT) DRED	Class C Deficiency - Software - minimal, cosmetic in nature, minimal effect on System, low priority and/or user can use System; Written Documentation - minimal changes required and of minor editing nature; Non Software - Services require only minor reworking and do not require re-performance of the Service. A Deliverable is any Written, Software, or Non-Software Deliverable (letter, report, manual, book, other), provided by the Vendor to the State or under the terms of a Contract requirement. An agency of the State The Department of Information Technology established under RSA 21-R by the Legislature effective September 5, 2008. Department of Resources and Economic Development
DTTD	Division of Travel and Tourism Development
Documentation	All information that describes the installation, operation, and use of the Software, either in printed or electronic format.
Digital Signature	Guarantees the unaltered state of a file
Effective Date	The Contract and all obligations of the parties hereunder shall become effective on the date the Governor and the Executive Council of the State of New Hampshire approves the Contract
Encryption	Supports the encoding of data for security purposes
Enhancements .	Updates, additions, modifications to, and new releases for the Software, and all changes to the Documentation as a result of Enhancements, including, but not limited to, Enhancements produced by Change Orders
F&L	Division of Forests and Lands
Firm Fixed Price Contract	A Firm-Fixed-Price Contract provides a price that is not subject to increase, i.e., adjustment on the basis of the Vendor's cost experience in performing the Contract
Fully Loaded	Rates are inclusive of all allowable expenses, including, but not limited to: meals, hotel/housing, airfare, car rentals, car mileage, and out of pocket expenses
GAAP	Generally Accepted Accounting Principles
Sovernor and Executive Council	The New Hampshire Governor and Executive Council.
larvest	Software to archive and/or control versions of software
dentification and	Supports obtaining information about those parties attempting to log
uthentication	on to a system or application for security purposes and the validation
	of those users
nplementation	The process for making the System fully operational for processing the Data.
nplementation Plan	Sets forth the transition from development of the System to full

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	technical procedures.
Information Technology (IT)	Refers to the tools and processes used for the gathering, storing, manipulating, transmitting, sharing, and sensing of information
	including, but not limited to, Data processing, computing,
ĺ	information systems, telecommunications, and various audio and
	video technologies.
Input Validation	Ensure the application is protected from buffer overflow, cross-site
	scripting, SQL injection, and canonicalization
Intrusion Detection	Supports the detection of illegal entrance into a computer system
Invoking Party	In a dispute, the party believing itself aggrieved
Key Project Staff	Personnel identified by the State and by the contracted Vendor as
	essential to work on the Project.
Licensee	The State of New Hampshire
Non Exclusive Contract	A contract executed by the State that does not restrict the State
	from seeking alternative sources for the Deliverables or Services
	provided under the Contract.
Non-Software Deliverables	Deliverables that are not Software Deliverables or Written
	Deliverables, e.g., meetings, help support, services, other
Normal Business Hours	Normal Business Hours – 8:00 a.m. to 5:00 p.m. EST, Monday
	through Friday excluding State of New Hampshire holidays. State
	holidays are: New Year's Day, Martin Luther King Day, President's Day, Memorial Day, July 4th, Labor Day, Veterans Day,
	Thanksgiving Day, the day after Thanksgiving Day, and Christmas
•	Day. Specific dates will be provided
Notice to Proceed (NTP)	The State Contract Manager's written direction to the Vendor to
,	begin work on the Contract on a given date and time
Operating System	System is fully functional, all Data has been loaded into the
	System, is available for use by the State in its daily operations.
Operational .	Operational means that the System is operating and fully
	functional, all Data has been loaded; the System is available for use
	by the State in its daily operations, and the State has issued an
	Acceptance Letter.
Order of Precedence	The order in which Contract/Documents control in the event of a
	conflict or ambiguity. A term or condition in a document controls
	over a conflicting or ambiguous term or condition in a document
N. 10	that is lower in the Order of Precedence
OWO	Office of Workforce Opportunity Division of Parks and Recreation
arks	
roject	The planned undertaking regarding the entire subject matter of an RFP and Contract and the activities of the parties related hereto.
roject Team	The group of State employees and contracted Vendor's personnel
Toject I cam	responsible for managing the processes and mechanisms required
	such that the Services are procured in accordance with the Work
	Plan on time, on budget and to the required specifications and

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	quality
Project Management Plan	A document that describes the processes and methodology to be
1.0jostmagement 1 mm	employed by the Vendor to ensure a successful Project.
Project Managers	The persons identified who shall function as the State's and the
i i ojeci i zamagero	Vendor's representative with regard to Review and Acceptance of
	Contract Deliverables, invoice sign off, and review and approval of
	Change Requests (CR) utilizing the Change Control Procedures
	(CCP)
Project Staff	State personnel assigned to work with the Vendor on the Project
Proposal	The submission from a Vendor in response to the Request for a
	Proposal or Statement of Work
Regression Test Plan	A plan integrated into the Work Plan used to ascertain whether
g	fixes to defects have caused errors elsewhere in the
	application/process.
Review	The process of reviewing Deliverables for Acceptance
Review Period	The period set for review of a Deliverable. If none is specified then
	the review period is five (5) business days.
RFP (Request for Proposal)	A Request For Proposal solicits Proposals to satisfy State functional
	requirements by supplying data processing product and/or Service
•	resources according to specific terms and conditions
Role/Privilege Management	Supports the granting of abilities to users or groups of users of a
9 5	computer, application or network
SaaS- Software as a Service	Occurs where the COTS application is hosted but the State does not
	own the license or the code. Vendor allows use of application.
Schedule	The dates described in the Work Plan for deadlines for performance
	of Services and other Project events and activities under the Contract
Service Level Agreement (SLA)	A signed agreement between the Vendor and the State specifying the
	level of Service that is expected of, and provided by, the Vendor
	during the term of the Contract.
Services	The work or labor to be performed by the Vendor on the Project as
	described in the Contract.
Software	All custom Software and COTS Software provided by the Vendor
	under the Contract
Software Deliverables	COTS Software and Enhancements
Software License	Licenses provided to the State under this Contract
Solution	The Solution consists of the total Solution, which includes, without
	limitation, Software and Services, addressing the requirements and
	terms of the Specifications. The off-the-shelf Software and
i	configured Software customized for the State provided by the
	Vendor in response to this RFP.
pecifications	The written Specifications that set forth the requirements which
İ	include, without limitation, this RFP, the Proposal, the Contract,
ľ	any performance standards, Documentation, applicable State and
i	federal policies, laws and regulations, State technical standards,
	subsequent State-approved Deliverables, and other Specifications

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	and requirements described in the Contract Documents. The
1	Specifications are, by this reference, made a part of the Contract as
	though completely set forth herein.
State	STATE is defined as:
State	
]	State of New Hampshire
}	Dept of Resources & Economic Development - DTTD
1	172 Pembroke Road
1	Concord, NH 03302
	Reference to the term "State" shall include applicable agencies
Statement of Work (SOW)	A Statement of Work clearly defines the basic requirements and
	objectives of a Project. The Statement of Work also defines a high
	level view of the architecture, 'performance and design
	requirements, the roles and responsibilities of the State and the
	Vendor. The Contract Agreement SOW defines the results that the
	Vendor remains responsible and accountable for achieving.
State's Confidential Records	State's information regardless of its form that is not subject to
	public disclosure under applicable state and federal laws and
	regulations, including but not limited to RSA Chapter 91-A
State Data	Any information contained within State systems in electronic or
	paper format.
State Fiscal Year (SFY)	The New Hampshire State Fiscal Year extends from July 1st through
3 10 (S. 1)	June 30th of the following calendar year
State Project Leader	State's representative with regard to Project oversight
State's Project Manager (PM)	State's representative with regard to Project management and
oute a roject manager (r m)	technical matters. Agency Project Managers are responsible for
	review and Acceptance of specific Contract Deliverables, invoice
	sign off, and Review and approval of a Change Proposal (CP).
Subcontractor	A person, partnership, or company not in the employment of, or
Subconti actor	owned by, the Vendor, which is performing Services under this
	Contract under a separate Contract with or on behalf of the Vendor
Syratom	All Software, specified hardware, and interfaces and extensions,
System	integrated and functioning together in accordance with the
	Specifications.
rbd ·	
	To Be Determined
Cechnical Authorization	Direction to a Vendor, which fills in details, clarifies, interprets, or
	specifies technical requirements. It must be: (1) consistent with
	Statement of Work within statement of Services; (2) not constitute a
	new assignment; and (3) not change the terms, documents of
	specifications of the Contract Agreement
est Plan	A plan, integrated in the Work Plan, to verify the code
	(new or changed) works to fulfill the requirements of the Project. It
	may consist of a timeline, a series of tests and test data, test scripts
·	and reports for the test results as well as a tracking mechanism,
erm	Period of the Contract from the Effective Date through expiration.
ransition Services	Services and support provided when the contracted vendor is

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	supporting system changes.
UAT	User Acceptance Test
UAI.	Oser Acceptance Test
Unit Test	Developers create their own test data and test scenarios to verify th
	code they have created or changed functions properly as defined.
User Acceptance Testing	Tests done by knowledgeable business users who are familiar wit
	the scope of the Project. They create/develop test cases to confirm
	the System was developed according to specific user requirements
	The test cases and scripts/scenarios should be mapped to busines
	requirements outlined in the user requirements documents.
User Management	Supports the administration of computer, application and network
	accounts within an organization
Vendor/Contractor	The contracted individual, firm, or company that will perform the
	duties and Specifications of the Contract.
Verification	Supports the confirmation of authority to enter a computer system,
	application or network
Walk Through	A step-by-step review of a Specification, usability features or
	design before it is handed off to the technical team for development
Warranty Period	A period of coverage during which the contracted Vendor is
	responsible for providing a guarantee for products and services
	delivered as defined in the Contract.
Warranty Releases	Code releases that are done during the Warranty Period.
Warranty Services	The Services to be provided by the Vendor during the Warranty
	Period.
Work Hours	Vendor personnel shall work normal business hours between 8:00
	am and 5:00 pm, eight (8) hour days, forty (40) hour weeks,
	excluding State of New Hampshire holidays. Changes to this
	schedule may be made upon agreement with the State Project
Vork Plan	Manager.
OFK PIAN	The overall plan of activities for the Project created in accordance with the Contract. The plan and delineation of tasks, activities and
	events to be performed and Deliverables to be produced under the
	Project as specified in Appendix C. The Work Plan shall include a
	detailed description of the Schedule, tasks/activities, Deliverables,
	critical events, task dependencies, and the resources that would lead
	and/or participate on each task.
ritten Deliverables	Non-Software written deliverable Documentation (letter, report,
I III DONTELADICS	manual, book, other) provided by the Vendor either in paper or
	electronic format.
	Vicotronic torniat.

STATE OF NEW HAMPSHIRE Dept of Resources & Economic Development - DTTD NH DRED WEBSITES **CONTRACT 2011-052** CONTRACT AGREEMENT-PART 2

INTRODUCTION

This Contract is by and between the State of New Hampshire, acting through the Department of Resources & Economic Development ("State"), and SilverTech, a Corporation, having its principal place of business at 196 Bridge St, Manchester, NH 03104 for website host maintenance, support of DRED websites, transferring of Office of Workforce Opportunity (OWO) websites to be housed with the DRED websites and the development of a content management system for the OWO website.

RECITALS

The State desires to have SilverTech provide these services for the Department of Resources & Economic Development.

SilverTech wishes to provide a these Services for the State.

The parties therefore agree as follows:

1. CONTRACT DOCUMENTS

1.1 Contract Documents

This Contract is comprised of the following documents (Contract Documents):

- A. Part 1 State Terms and Conditions contained in the Form P-37
- B. Part 2 The Contract Agreement
- C. Part 3 Consolidated Exhibits

Exhibit A - Contract Deliverables

Exhibit B - Price and Payment Schedule

Exhibit C - Special Provisions

Exhibit D - Administrative Services

Exhibit E - Implementation Services

Exhibit F - Testing Services

Exhibit G - Maintenance and Support Services

Exhibit H - Requirements- Contractor Responses

Exhibit I - Work Plan

Exhibit J - Software License and related Terms

Exhibit K- Warranty and Warranty Services

Exhibit L - Training Services

Exhibit M - Agency RFP with Addendums, by reference

Exhibit N - Contractor Proposal, by reference

Exhibit O - Certificates and Attachments

1.2 Order of Precedence

In the event of conflict or ambiguity among any of the text of the Contract Documents, the following Order of Precedence shall govern:

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- a. The State of New Hampshire Terms and Conditions, Form P-37-Contract Agreement
 Part 1
- b. General Contract Requirements in Section 6 of the RFP document.
- c. State of New Hampshire, DRED Contract 2012-052.
- d. RFP 2012-052 NH DRED Websites RFP, dated March 4, 2011, with addendum 1 incorporated; then
- e. The SilverTech Proposal, dated April 26, 2011.

1.3 Contract Term

The Contract and all obligations of the parties hereunder shall become effective after full execution by the parties, and the receipt of required governmental approvals, including, but not limited to, Governor and Executive Council of the State of New Hampshire approval ("Effective Date").

The Contract shall begin on the Effective Date and extend through June 30, 2016. The Term may be extended up to two (2) years, ("Extended Term") at the sole option of the State, subject to the parties' prior written agreement on applicable fees for each extended term, up to but not beyond June 30, 2018.

SilverTech shall commence work upon issuance of a Notice to Proceed by the State.

The State does not require SilverTech to commence work prior to the Effective Date; however, if SilverTech commences work prior to the Effective Date and a Notice to Proceed, such work shall be performed at the sole risk of SilverTech. In the event that the Contract does not become effective, the State shall be under no obligation to pay SilverTech for any costs incurred or Services performed; however, if the Contract becomes effective, all costs incurred prior to the Effective Date shall be paid under the terms of the Contract.

Time is of the essence in the performance of SilverTech's obligations under the Contract.

2. COMPENSATION

2.1 Contract Price

The Contract price, method of payment, and terms of payment are identified and more particularly described in Contract Exhibit B: *Price and Payment Schedule*.

2.2 Non-Exclusive, Firm Fixed Price Contract

This is a Non-Exclusive, Firm Fixed Price ("FFP") Contract with price and term limitations as set forth in the Contract.

The State reserves the right, at its discretion, to retain other contractors to provide any of the Services or Deliverables identified under this procurement or make an award by item, part or portion of an item, group of items, or total Proposal. SilverTech shall not be responsible for any delay, act, or omission of such other contractors, except that SilverTech shall be responsible for any

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delay, act, or omission of the other contractors if such delay, act, or omission is caused by or due to the fault of SilverTech.

3. CONTRACT MANAGEMENT

The Project will require the coordinated efforts of a Project Team consisting of both SilverTech and State personnel. SilverTech shall provide all necessary resources to perform its obligations under the Contract. SilverTech shall be responsible for managing the Project to its successful completion.

3.1 SilverTech Contract Manager

SilverTech shall assign a Contract Manager who shall be responsible for all Contract authorization and administration. SilverTech's Contract Manager is:

William Storace
Creative Director
196 Bridge Street, Manchester, NH 03104
Tal: 603 669 6600

Tel: 603.669.6600 Fax: 603.668.5771

Email: william.storace@silvertech.com

3.2 SilverTech Project Manager

3.2.1 Contract Project Manager

SilverTech shall assign a Project Manager who meets the requirements of the Contract, including but not limited to, the requirements set forth in the RFP. SilverTech's selection of the SilverTech Project Manager shall be subject to the prior written approval of the State. The State's approval process may include, without limitation, at the State's discretion, review of the proposed SilverTech Project Manager's resume, qualifications, references, and background checks, and an interview. The State may require removal or reassignment of SilverTech's Project Manager who, in the sole judgment of the State, is found unacceptable or is not performing to the State's satisfaction.

- 3.2.2 SilverTech Project Manager must be qualified to perform the obligations required of the position under the Contract, shall have full authority to make binding decisions under the Contract, and shall function as SilverTech's representative for all administrative and management matters. SilverTech's Project Manager shall perform the duties required under the Contract, including, but not limited to, those set forth in Contract Exhibit 1, Section 2. SilverTech's Project Manager must be available to promptly respond during Normal Business Hours within two (2) hours to inquiries from the State, and be at the site as needed. SilverTech's Project Manager must work diligently and use his/ her best efforts on the Project.
- 3.2.3 SilverTech shall not change its assignment of SilverTech Project Manager without providing the State written justification and obtaining the prior written approval of the State. State approvals for replacement of SilverTech's Project Manager shall not be

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unreasonably withheld. The replacement Project Manager shall have comparable or greater skills than SilverTech Project Manager being replaced; meet the requirements of the Contract, (including but not limited to, the requirements set forth in RFP); and be subject to reference and background checks described above in Contract Agreement Part 2, Section 3.2.1: Contract Project Manager, and in Contract Agreement Part 2, Section 3.6: Reference and Background Checks, below. SilverTech shall assign a replacement SilverTech Project Manager within ten (10) business days of the departure of the prior SilverTech Project Manager, and SilverTech shall continue during the ten (10) business day period to provide competent Project management Services through the assignment of a qualified interim SilverTech Project Manager.

- 3.2.4 Notwithstanding any other provision of the Contract, the State shall have the option, at its discretion, to terminate the Contract, declare SilverTech in default and pursue its remedies at law and in equity, if SilverTech fails to assign a SilverTech Project Manager meeting the requirements and terms of the Contract.
- 3.2.5 The SilverTech Project Manager is:

William Storace Creative Director 196 Bridge Street, Manchester, NH 03104

Tel: 603.669.6600 Fax: 603.668.5771

Email: william.storace@silvertech.com

3.3 SilverTech Key Project Staff

- 3.3.1 SilverTech shall assign Key Project Staff who meet the requirements of the Contract, and can implement the Software Solution meeting the requirements set forth in RFP Appendix C: System Requirements and Deliverables, Table C.1: System Requirements and Deliverables-Vendor Response Checklist. The State may conduct reference and background checks on SilverTech Key Project Staff. The State reserves the right to require removal or reassignment of SilverTech's Key Project Staff who are found unacceptable to the State. Any background checks shall be performed in accordance with the Contract Agreement Section 4.10: Background Checks.
- 3.3.2 SilverTech shall not change any SilverTech Key Project Staff commitments without providing the State written justification and obtaining the prior written approval of the State. State approvals for replacement of SilverTech Key Project Staff will not be unreasonably withheld. The replacement SilverTech Key Project Staff shall have comparable or greater skills than SilverTech Key Project Staff being replaced; meet the requirements of the Contract, including but not limited to the requirements set forth in RFP Appendix C: System Requirements and Deliverables and be subject to reference and background checks described in Contract Agreement-Part 2, Section 3.6: Reference and Background Checks,

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- 3.3.3 Notwithstanding any other provision of the Contract to the contrary, the State shall have the option to terminate the Contract, declare SilverTech in default and to pursue its remedies at law and in equity, if SilverTech fails to assign Key Project Staff meeting the requirements and terms of the Contract or if it is dissatisfied with SilverTech's replacement Project staff.
 - 3.3.3.1 SilverTech Key Project Staff shall consist of the following individuals in the roles identified below:

SilverTech's Key Project Staff:

William Storace

Project Manager, Web Designer

Eric Esposito

IT/Hosting Manager & Database Development

Erin Presseau

Strategic Analysis & Research, Copywriter & Editor

Nick Soggu

Web Programming Lead

3.4 State Contract Manager

The State shall assign a Contract Manager who shall function as the State's representative with regard to Contract administration. The State Contract Manager is:

Amy Bassett DRED-DTTD

172 Pembroke Road, Concord, NH 03301

Tel: (603) 271-2665 Fax: (603) 271-6870

Email: amy.bassett@dred.state.nh.us

3.5 State Project Manager

The State shall assign a Project Manager. The State Project Manager's duties shall include the following:

- a. Leading the Project;
- b. Engaging and managing all Contractors;
- c. Managing significant issues and risks.
- Reviewing and accepting Contract Deliverables;
- e. Invoice sign-offs;
- f. Review and approval of change proposals; and
- g. Managing stakeholders' concerns.

The State Project Manager is:

Stacy Geisler DRED-DTTD

172 Pembroke Road, Concord, NH 03301

Tel: (603) 271-2665 Fax: (603) 271-6870

Email: stacy.geisler@dred,state.nh.us

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3.6 Reference and Background Checks

The State may, at its sole expense, conduct reference and background screening of the SilverTech Project Manager and SilverTech Key Project Staff. The State shall maintain the confidentiality of background screening results in accordance with the Contract Agreement, Part 2-Section 11: Use of State's Information, Confidentiality.

4. DELIVERABLES

4.1 Vendor Responsibilities

SilverTech shall be solely responsible for meeting all requirements, and terms and conditions specified in this Contract, regardless of whether or not a Subcontractor is used.

SilverTech may subcontract Services subject to the provisions of the Contract, including but not limited to, the terms and conditions in Section 6: General Contract Requirements herein and the Contract Agreement Part 1: State of New Hampshire Terms and Conditions-P-37. SilverTech must submit all information and documentation relating to the Subcontractor, including terms and conditions consistent with this Contract. The State will consider SilverTech to be wholly responsible for the performance of the Contract and the sole point of contact with regard to all contractual matters, including payment of any and all charges resulting from the Contract.

4.2 Deliverables and Services

SilverTech shall provide the State with the Deliverables and Services in accordance with the time frames in the Work Plan for this Contract, and as more particularly described in Contract Exhibit A: Contract Deliverables.

Upon its submission of a Deliverable or Service, SilverTech represents that it has performed its obligations under the Contract associated with the Deliverable or Service.

4.3 Non-Software and Written Deliverables Review and Acceptance

After receiving written Certification from SilverTech that a Non-Software or Written Deliverable is final, complete, and ready for Review, the State will Review the Deliverable to determine whether it meets the Requirements outlined in Contract Exhibit A: Contract Deliverables. The State will notify SilverTech in writing of its Acceptance or rejection of the Deliverable within 30 business days of the State's receipt of SilverTech's written Certification. If the State rejects the Deliverable, the State shall notify SilverTech of the nature and class of the Deficiency and SilverTech shall correct the Deficiency within the period identified in the Work Plan. If no period for SilverTech's correction of the Deliverable is identified, SilverTech shall correct the Deficiency in the Deliverable within five (5) business days. Upon receipt of the corrected Deliverable, the State shall have five (5) business days to review the Deliverable and notify SilverTech of its Acceptance or rejection thereof, with the option to extend the Review Period up to five (5) additional business days. If SilverTech fails to correct the Deficiency within the allotted period of time, the State may, at its option, continue reviewing the Deliverable and require SilverTech to continue until the Deficiency is corrected, or

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immediately terminate the Contract, declare SilverTech in default, and pursue its remedies at law and in equity.

4.4 Security

The State must ensure that appropriate levels of security are implemented and maintained in order to protect the integrity and reliability of its information technology resources, information, and services. State resources, information, and services must be available on an ongoing basis, with the appropriate infrastructure and security controls to ensure business continuity and safeguard State networks, Systems and Data.

IT Security involves all functions pertaining to the securing of State Data and Systems through the creation and definition of security policies, procedures and controls covering such areas as identification, authentication and non-repudiation.

All components of the Software shall be reviewed and tested to ensure they protect the State's hardware and software and its related Data assets. See Contract Agreement -Part 3 - Exhibit F: Testing for detailed information on requirements for Security testing.

5. WARRANTY

SilverTech shall provide the Warranty and Warranty Services set forth in the Contract, and particularly described in Exhibit K: Warranty and Warranty Services.

6. SERVICES

SilverTech shall provide the Services required under the Contract Documents. All Services shall meet, and be performed, in accordance with the Specifications.

6.1 Administrative Services

SilverTech shall provide the State with the administrative Services set forth in the Contract, and particularly described in Exhibit D: Administrative Services.

6.2 Implementation Services

SilverTech shall provide the State with the Implementation Services set forth in the Contract, and particularly described in Exhibit E: Implementation Services.

6.3 Testing Services

SilverTech shall perform testing Services for the State set forth in the Contract, and particularly described in Exhibit F: Testing Services.

6.4 Training Services

SilverTech shall provide the State with training Services set forth in the Contract, and particularly described in Exhibit L: *Training Services*.

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6.5 Maintenance and Support Services

SilverTech shall provide the State with Maintenance and support Services for the Software set forth in the Contract, and particularly described in Exhibit G: System Maintenance and Support.

7. WORK PLAN DELIVERABLE

SilverTech shall provide the State with a Work Plan that shall include, without limitation, a detailed description of the Schedule, tasks, Deliverables, major milestones, task dependencies, and payment schedule.

The initial Work Plan shall be a separate Deliverable and is set forth in Contract Exhibit I: Work Plan. SilverTech shall update the Work Plan as necessary, but no less than every two weeks, to accurately reflect the status of the Project, including without limitation, the Schedule, tasks, Deliverables, major milestones, task dependencies, and payment schedule. Any such updates to the Work Plan must be approved by the State, in writing, prior to final incorporation into Contract Exhibit I: Work Plan. The updated Contract Exhibit I: Work Plan, as approved by the State, is incorporated herein by reference.

Unless otherwise agreed in writing by the State, changes to the Contract Exhibit I: Work Plan shall not relieve SilverTech from liability to the State for damages resulting from SilverTech's failure to perform its obligations under the Contract, including, without limitation, performance in accordance with the Schedule.

In the event of any delay in the Schedule, SilverTech must immediately notify the State in writing, identifying the nature of the delay, i.e., specific actions or inactions of SilverTech or the State causing the problem; its estimated duration period to reconciliation; specific actions that need to be taken to correct the problem; and the expected Schedule impact on the Project.

In the event additional time is required by SilverTech to correct Deficiencies, the Schedule shall not change unless previously agreed in writing by the State, except that the Schedule shall automatically extend on a day-to-day basis to the extent that the delay does not result from SilverTech's failure to fulfill its obligations under the Contract. To the extent that the State's execution of its major tasks takes longer than described in the Work Plan, the Schedule shall automatically extend on a day-to-day basis.

Notwithstanding anything to the contrary, the State shall have the option to terminate the Contract for default, at its discretion, if it is dissatisfied with the Vendor's Work Plan or elements within the Work Plan.

8. CHANGE ORDERS

The State may make changes or revisions at any time by written Change Order. The State originated changes or revisions shall be approved by the Department of Information Technology. Within five (5) business days of SilverTech's receipt of a Change Order, SilverTech shall advise the State, in detail, of any impact on cost (e.g., increase or decrease), the Schedule, or the Work Plan.

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SilverTech may request a change within the scope of the Contract by written Change Order, identifying any impact on cost, the Schedule, or the Work Plan. The State shall attempt to respond to SilverTech's requested Change Order within five (5) business days. The State Agency, as well as the Department of Information Technology, must approve all Change Orders in writing. The State shall be deemed to have rejected the Change Order if the parties are unable to reach an agreement in writing.

All Change Order requests from SilverTech to the State, and the State acceptance of SilverTech's estimate for a State requested change, will be acknowledged and responded to, either acceptance or rejection, in writing. If accepted, the Change Order(s) shall be subject to the Contract amendment process, as determined to apply by the State.

9. INTELLECTUAL PROPERTY

The State shall hold all ownership, title, and rights in any Deliverables in connection with performance of obligations under the Contract, or modifications to the Software, and their associated Documentation including any and all performance enhancing operational plans and Vendors' special utilities. The State shall have sole right to produce, publish, or otherwise use such Software, modifications, and Documentation developed under the Contract and to authorize others to do so.

9.1 State's Data

All rights, title and interest in State Data shall remain with the State.

9.2 Work for Hire

The State shall own all right, title and interest in and to any Software, printed materials or other works, products or deliverables which result from Services rendered by Vendor to the State under this Contract ("work(s)"). The works shall be deemed works made for hire of the State for all purposes of copyright law, and copyright shall belong solely to the State. In the event that any such work is adjudged to be not a work made for hire, Vendor agrees to assign, and hereby assigns, all copyright and other rights in such work to the State. Vendor shall, at the expense of the State, assist the State or its nominees to obtain copyrights, trademarks, or patents for all such works in the United the States and any other countries. Vendor agrees to execute all papers and to give all facts known to it necessary to secure United the States or foreign country copyrights and patents, and to transfer or cause to transfer to the State all the right, title and interest in and to such works. Vendor represents and warrants that the works will be free of any rightful claim of any third person or entity based on patent or copyright infringement, trade secret misappropriation, or otherwise.

9.3 SilverTech's Materials

Subject to the provisions of this Contract, SilverTech may develop for itself, or for others, materials that are competitive with, or similar to, the Deliverables. In accordance with the confidentiality provision of this Contract, SilverTech shall not distribute any products containing or disclose any State Confidential Information. SilverTech shall be free to use its

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general knowledge, skills and experience, and any ideas, concepts, know-how, and techniques that are acquired or used in the course of its performance under this Contract, provided that such is not obtained as the result of the deliberate memorization of the State Confidential Information by SilverTech employees or third party consultants engaged by SilverTech.

Without limiting the foregoing, the parties agree that the general knowledge referred to herein cannot include information or records not subject to public disclosure under New Hampshire RSA Chapter 91-A, which includes but is not limited to the following: records of grand juries and petit juries; records of parole and pardon boards; personal school records of pupils; records pertaining to internal personnel practices, financial information, test questions, scoring keys and other examination data use to administer a licensing examination, examination for employment, or academic examination and personnel, medical, welfare, library use, video tape sale or rental, and other files containing personally identifiable information that is private in nature.

9.4 State Website Copyright

WWW Copyright and Intellectual Property Rights

All right, title and interest in the State WWW sites, including copyright to all Data and information, shall remain with the State. The State shall also retain all right, title and interest in any user interfaces and computer instructions embedded within the WWW pages. All WWW pages and any other Data or information shall, where applicable, display the State's copyright.

9.5 Survival

This Contract Agreement Section 10: Intellectual Property shall survive the termination of the Contract.

10. USE OF STATE'S INFORMATION, CONFIDENTIALITY

10.1 Use of State's Information

In performing its obligations under the Contract, SilverTech may gain access to information of the State, including State Confidential Information. "State Confidential Information" shall include, but not be limited to, information exempted from public disclosure under New Hampshire RSA Chapter 91-A: Access to Public Records and Meetings (see e.g. RSA Chapter 91-A: 5 Exemptions). SilverTech shall not use the State Confidential Information developed or obtained during the performance of, or acquired, or developed by reason of the Contract, except as directly connected to and necessary for SilverTech's performance under the Contract.

10.2 State Confidential Information

SilverTech shall maintain the confidentiality of and protect from unauthorized use, disclosure, publication, and reproduction (collectively "release"), all State Confidential Information that becomes available to SilverTech in connection with its performance under the Contract, regardless of its form.

Subject to applicable federal or State laws and regulations, Confidential Information shall not include information which: (i) shall have otherwise become publicly available other than as a

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result of disclosure by the receiving party in breach hereof; (ii) was disclosed to the receiving party on a non-confidential basis from a source other than the disclosing party, which the receiving party believes is not prohibited from disclosing such information as a result of an obligation in favor of the disclosing party; (iii) is developed by the receiving party independently of, or was known by the receiving party prior to, any disclosure of such information made by the disclosing party; or (iv) is disclosed with the written consent of the disclosing party. A receiving party also may disclose Confidential Information to the extent required by an order of a court of competent jurisdiction.

Any disclosure of the State Confidential Information shall require the prior written approval of the State. SilverTech shall immediately notify the State if any request, subpoena or other legal process is served upon SilverTech regarding the State Confidential Information, and SilverTech shall cooperate with the State in any effort the State undertakes to contest the request, subpoena or other legal process, at no additional cost to the State.

In the event of the unauthorized release of State Confidential Information, SilverTech shall immediately notify the State, and the State may immediately be entitled to pursue any remedy at law and in equity, including, but not limited to, injunctive relief.

10.3 SilverTech Confidential Information

Insofar as SilverTech seeks to maintain the confidentiality of its confidential or proprietary information, SilverTech must clearly identify in writing all information it claims to be confidential or proprietary. Notwithstanding the foregoing, the State acknowledges that SilverTech considers the Software and Documentation to be Confidential Information. SilverTech acknowledges that the State is subject to State and federal laws governing disclosure of information including, but not limited to, RSA Chapter 91-A. The State shall maintain the confidentiality of the identified Confidential Information insofar as it is consistent with applicable State and federal laws or regulations, including but not limited to, RSA Chapter 91-A. In the event the State receives a request for the information identified by SilverTech as confidential, the State shall notify SilverTech and specify the date the State will be releasing the requested information. At the request of the State, SilverTech shall cooperate and assist the State with the collection and review of SilverTech's information, at no additional expense to the State. Any effort to prohibit or enjoin the release of the information shall be SilverTech's sole responsibility and at SilverTech's sole expense. If SilverTech fails to obtain a court order enjoining the disclosure, the State shall release the information on the date specified in the State's notice to SilverTech, without any liability to SilverTech.

10.4 Survival

This Contract Agreement Section 11, Use of State's Information, Confidentiality, shall survive termination or conclusion of the Contract.

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11. LIMITATION OF LIABILITY

11.1 State

Subject to applicable laws and regulations, in no event shall the State be liable for any consequential, special, indirect, incidental, punitive, or exemplary damages. Subject to applicable laws and regulations, the State's liability to SilverTech shall not exceed the total Contract price set forth in Contract Agreement, Section 1.8 of the Contract Agreement -Part 1-General Provisions.

Notwithstanding the foregoing and any provision of this Contract to the contrary, in no event does the State waive its sovereign immunity or any applicable defenses or immunities.

11.2 The Contractor

Subject to applicable laws and regulations, in no event shall SilverTech be liable for any consequential, special, indirect, incidental, punitive or exemplary damages and SilverTech's liability to the State shall not exceed two times (2X) the total Contract price set forth in Contract Agreement, Section 1.8 of the Contract Agreement—Part 1-General Provisions.

Notwithstanding the foregoing, the limitation of liability in this SOW Section 12.2 shall not apply to SilverTech's indemnification obligations set forth in the Contract Agreement Part 1-Section 13: Indemnification and confidentiality obligations in Contract Agreement-Part 2-Section 11: Use of State's Information, Confidentiality, which shall be unlimited.

11.3 State's Immunity

Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant shall survive termination or Contract Conclusion.

11.4 Survival

This Contract Agreement- Part 2-Section 12: Limitation of Liability shall survive termination or Contract Conclusion.

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12. TERMINATION

This Section 12 shall survive the termination or Contract Conclusion.

12.1 Termination for Default

Any one or more of the following acts or omissions of SilverTech shall constitute an event of default hereunder ("Event of Default")

- a. Failure to perform the Services satisfactorily or on schedule;
- b. Failure to submit any report required; and/or
- c. Failure to perform any other covenant, term or condition of the Contract
- 12.1.1 Upon the occurrence of any Event of Default, the State may take any one or more, or all, of the following actions:
 - a. Unless otherwise provided in the Contract, the State shall provide SilverTech written notice of default and require it to be remedied within, in the absence of a greater or lesser specification of time, within thirty (30) days from the date of notice, unless otherwise indicated within by the State ("Cure Period"). If SilverTech fails to cure the default within the Cure Period, the State may terminate the Contract effective two (2) days after giving SilverTech notice of termination, at its sole discretion, treat the Contract as breached and pursue its remedies at law or in equity or both.
 - b. Give SilverTech a written notice specifying the Event of Default and suspending all payments to be made under the Contract and ordering that the portion of the Contract price which would otherwise accrue to SilverTech during the period from the date of such notice until such time as the State determines that SilverTech has cured the Event of Default shall never be paid to SilverTech.
 - c. Set off against any other obligations the State may owe to the Vendor any damages the State suffers by reason of any Event of Default;
 - d. Treat the Contract as Breeched and pursue any of its remedies at law or in equity, or both.
 - e. Procure Services that are the subject of the Contract from another source and SilverTech shall be liable for reimbursing the State for the replacement Services, and all administrative costs directly related to the replacement of the Contract and procuring the Services from another source, such as costs of competitive bidding, mailing, advertising, applicable fees, charges or penalties, and staff time costs; all of which shall be subject to the limitations of liability set forth in the Contract.
- 12.1.2 The Vendor shall provide the State with written notice of default, and the State shall cure the default within thirty (30) days.

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12.1.3 Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is herby reserved to the State. This covenant shall survive termination or Contract Conclusion.

12.2 Termination for Convenience

- 12.2.1 The State may, at its sole discretion, terminate the Contract for convenience, in whole or in part, by thirty (30) days written notice to SilverTech. In the event of a termination for convenience, the State shall pay SilverTech the agreed upon price, if separately stated in this Contract, for Deliverables for which Acceptance has been given by the State. Amounts for Services or Deliverables provided prior to the date of termination for which no separate price is stated under the Contract shall be paid, in whole or in part, generally in accordance with Contract Exhibit B, *Price and Payment Schedule*, of the Contract.
- 12.2.2 During the thirty (30) day period, SilverTech shall wind down and cease Services as quickly and efficiently as reasonably possible, without performing unnecessary Services or activities and by minimizing negative effects on the State from such winding down and cessation of Services.

12.3 Termination for Conflict of Interest

12.3.1 The State may terminate the Contract by written notice if it determines that a conflict of interest exists, including but not limited to, a violation by any of the parties hereto of applicable laws regarding ethics in public acquisitions and procurement and performance of Contracts.

In such case, the State shall be entitled to a pro-rated refund of any current development, support, and maintenance costs. The State shall pay all other contracted payments that would have become due and payable if SilverTech did not know, or reasonably did not know, of the conflict of interest.

12.3.2 In the event the Contract is terminated as provided above pursuant to a violation by SilverTech, the State shall be entitled to pursue the same remedies against SilverTech as it could pursue in the event of a default of the Contract by SilverTech.

12.4 Termination Procedure

12.4.1 Upon termination of the Contract, the State, in addition to any other rights provided in the Contract, may require SilverTech to deliver to the State any property, including without limitation, Software and Written Deliverables, for such part of the Contract as has been terminated.

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- 12.4.2 After receipt of a notice of termination, and except as otherwise directed by the State, SilverTech shall:
 - a. Stop work under the Contract on the date, and to the extent specified, in the notice;
 - b. Promptly, but in no event longer than thirty (30) days after termination, terminate its orders and subcontracts related to the work which has been terminated and settle all outstanding liabilities and all claims arising out of such termination of orders and subcontracts, with the approval or ratification of the State to the extent required, which approval or ratification shall be final for the purpose of this Section;
 - c. Take such action as the State directs, or as necessary to preserve and protect the property related to the Contract which is in the possession of SilverTech and in which the State has an interest;
 - d. Transfer title to the State and deliver in the manner, at the times, and to the extent directed by the State, any property which is required to be furnished to the State and which has been accepted or requested by the State; and
 - e. Provide written Certification to the State that SilverTech has surrendered to the State all said property.
 - f. Assist in Transition Services, as reasonably requested by the State at no additional cost.

13. CHANGE OF OWNERSHIP

In the event that SilverTech should change ownership for any reason whatsoever, the State shall have the option of continuing under the Contract with SilverTech, its successors or assigns for the full remaining term of the Contract; continuing under the Contract with SilverTech, its successors or assigns for such period of time as determined necessary by the State; or immediately terminate the Contract without liability to SilverTech, its successors or assigns.

14. ASSIGNMENT, DELEGATION AND SUBCONTRACTS

- 14.1 SilverTech shall not assign, delegate, subcontract, or otherwise transfer any of its interest, rights, or duties under the Contract without the prior written consent of the State. Such consent shall not be unreasonably withheld. Any attempted transfer, assignment, delegation, or other transfer made without the State's prior written consent shall be null and void, and may constitute an event of default at the sole discretion of the State.
- 14.2 SilverTech shall remain wholly responsible for performance of the entire Contract even if assignees, delegates, Subcontractors, or other transferees ("Assigns") are used, unless otherwise agreed to in writing by the State, and the assigns fully assumes in writing any and all obligations and liabilities under the Contract from the Effective Date. In the absence of a written assumption of full obligations and liabilities of the Contract, any permitted

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assignment, delegation, subcontract, or other transfer shall neither relieve SilverTech of any of its obligations under the Contract nor affect any remedies available to the State against SilverTech that may arise from any event of default of the provisions of the Contract. The State shall consider SilverTech to be the sole point of contact with regard to all contractual matters, including payment of any and all charges resulting from the Contract.

14.3 Notwithstanding the foregoing, nothing herein shall prohibit SilverTech from assigning the Contract to the successor of all or substantially all of the assets or business of SilverTech provided that the successor fully assumes in writing all obligations and responsibilities under the Contract. In the event that SilverTech should change ownership, as permitted under this Contract Agreement Part 2, Section 14: Change of Ownership, the State shall have the option to continue under the Contract with SilverTech, its successors or assigns for the full remaining term of the Contract; continue under the Contract with SilverTech, its successors or assigns for such period of time as determined necessary by the State; or immediately terminating the Contract without liability to SilverTech, its successors or assigns.

15. DISPUTE RESOLUTION

Prior to the filing of any formal proceedings with respect to a dispute (other than an action seeking injunctive relief with respect to intellectual property rights or Confidential Information), the party believing itself aggrieved (the "Invoking Party") shall call for progressive management involvement in the dispute negotiation by written notice to the other party. Such notice shall be without prejudice to the Invoking Party's right to any other remedy permitted under the Contract.

The parties shall use reasonable efforts to arrange personal meetings and/or telephone conferences as needed, at mutually convenient times and places, between negotiators for the parties at the following successive management levels, each of which shall have a period of allotted time as specified below in which to attempt to resolve the dispute:

Dispute Resolution Responsibility and Schedule Table

William Storace	State Project Manager (PM)	5 Business Days
William Storace	State Project Management Team (PMT)	10 Business Days
Yuvraj (Nick) Soggu	Commissioner	15 Business Days

The allotted time for the first level negotiations shall begin on the date the Invoking Party's notice is received by the other party. Subsequent allotted time is days from the date that the original Invoking Party's notice is received by the other party.

2011-052 COTS Contract Agreement-Part 2			
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TATE OF NEW HAMPSHIRE Department of Resources & Economic Development NH DRED WEBSITES CONTRACT 2011-052 CONTRACT AGREEMENT -PART 2

16. GENERAL PROVISIONS

16.1 Travel Expenses

The State will not be responsible for any travel or out of pocket expenses incurred in the performance of the Services.

The Vendor must assume all travel and related expenses by "fully loading" the proposed labor rates to include, but not limited to: meals, hotel/housing, airfare, car rentals, car mileage, and out of pocket expenses.

16.2 Shipping and Delivery Fee Exemption

The State will not pay for any shipping or delivery fees unless specifically itemized in the Contract.

16.3 Access/Cooperation

As applicable, and reasonably necessary, and subject to the applicable State and federal laws and regulations and restrictions imposed by third parties upon the State, the State shall provide SilverTech with access to all program files, libraries, personal computer-based systems, software packages, network systems, security systems, and hardware as required to complete contracted services.

The State shall use reasonable efforts to provide approvals, authorizations, and decisions reasonably necessary to allow SilverTech to perform its obligations under the Contract.

16.4 Required Work Procedures

All work done must conform to standards and procedures established by the Department of Information Technology and the State.

16.5 Force Majeure

Neither SilverTech nor the State shall be responsible for delays or failures in performance resulting from events beyond the control of such party and without fault or negligence of such party. Such events shall include, but not be limited to, acts of God, strikes, lock outs, riots, and acts of War, epidemics, acts of Government, fire, power failures, nuclear accidents, earthquakes, and unusually severe weather.

Except in the event of the foregoing, Force Majeure events shall not include SilverTech's inability to hire or provide personnel needed for SilverTech's performance under the Contract.

16.6 Insurance

16.6.1 SilverTech Insurance Requirement

See Contract Agreement Part 1-Form P-37 Section 14.

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16.6.2 The ACORD Insurance Certificate should note the Certificate Holder in the lower left hand block including State of New Hampshire, Department Name, name of the individual responsible for the funding of the contracts and his/her address.

Department of Information Technology funded projects the Certificate Holder and address should be identified as:

State of New Hampshire-DRED Commissioner 172 Pembroke Road, Concord, NH 03301

16.7 Exhibits

The Exhibits referred to, in and attached to the Contract are incorporated by reference as if fully included in the text.

16.8 Venue and Jurisdiction

Any action on the Contract may only be brought in the State of New Hampshire Merrimack County Superior Court.

16.9 Survival

The terms, conditions and warranties contained in the Contract that by their context are intended to survive the completion of the performance, cancellation or termination of the Contract shall so survive, including, but not limited to, the terms of the Contract Agreement Exhibit D Section 3: Records Retention and Access Requirements, Contract Agreement Exhibit D Section 4: Accounting Requirements, and Contract Agreement Part 2-Section 11: Use of State's Information, Confidentiality and Contract Agreement Part 1- Section 13: Indemnification which shall all survive the termination of the Contract.

2011-052 COTS Contract Agreement-Part 2

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ATE OF NEW HAMPSHIRE Dept of Resources & Economic Development- DTTD NH DRED WEB SITES CONTRACT 2011-052- PART 3 EXHIBIT A CONTRACT DELIVERABLES

1. DELIVERABLES, MILESTONES AND ACTIVITIES

SilverTech shall provide the State with Services which will meet and perform in accordance with the Specifications and Deliverables that are in accordance with the time frames in the Work Plan.

Prior to the commencement of work on Non-Software and Written Deliverables, SilverTech shall provide to the State a template, table of contents, or agenda for Review and prior approval by the State.

The Deliverables are set forth in the Schedule described below in Section 2. By unconditionally accepting a Deliverable, the State reserves the right to reject any and all Deliverables in the event the State detects any Deficiency in the System, in whole or in part, through completion of all Acceptance Testing, including but not limited to, Software/System Acceptance Testing, and any extensions thereof.

Pricing for Deliverables set forth in Exhibit B: Price and Payment Schedule. Pricing will be effective for the Term of this Contract, and any extensions thereof.

2. DELIVERABLES, MILESTONES, AND ACTIVITIES SCHEDULE

2.1 Implementation Schedule - Activities / Deliverables / Milestones

Reference Number	Activity, Deliverable, or Milestone	Activity, Deliverable, or Milestone Type	
1	Rehosting Component: Conduct Project Kickoff Meeting	Non- Software	1/3/12
2	Status Meetings	Non- Software	Weekly/bi- Weekly/Monthly
3	Project Work Plan	Written	1/3/12
4	Goals and Objectives Document	Written	1/3/12
5	Enable DRED personnel to update sites using content management system	Software	ongoing
6	Assume Support For All Pre- Existing Advertising	Non- Software	ongoing
7	Migrate and assume maintenance responsibility for OWO web sites	Non- Software	1/17/12
8	Enable OWO personnel to use existing content management application for updates	Software	1/17/12
9	Stress Testing and Tuning	Non- Software	1/17/12

2011-052 Exhibit A Contract Deliverables

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Exhibit A

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STATE OF NEW HAMPSHIRE Dept of Resources & Economic Development- DTTD NH DRED WEB SITES CONTRACT 2011-052- PART 3 EXHIBIT A CONTRACT DELIVERABLES

	Support and Maintenance Component:		
]	Maintenance and updates on DRED	Ì	
10	web site	Software	ongoing
	Technical support for new DRED	Non-	1
11	web site	Software	ongoing
	Copywriting as requested		
12		Written	ongoing
	Redesign and Building	İ	
42	Component:	Software	11/17/12
13	Build sites specified in Work Plan Conversion and installation of	Sollware	11/1/12
	existing site content to new site		
14	layout and organization	Software	11/17/12
 	Test, debug and implement in the	CORMAN	1111112
	hosting environment participate in		
	User Acceptance Testing (UAT) to		ł
	ensure required functionality and		
	features are available and operating		Į
15	as specified	Software	11/17/12
	Conduct research and requirements	Non-	
16	validation	Software	11/17/12
17	Requirements analysis report	Written	11/17/12
18	Goals and objectives documents	Written	1/31/12
	Conduct technical and information	Non-	
19	architecture review and develop plan	Software	1/31/12
20	Information map and navigation plan	Written	1/31/12
	Database architecture and Data		
21	dictionary	Written	2/29/12
	Provide functioning in-bound and		
22	out-bound interfaces	Software	2/29/12
	Provide content management		
	application for OWO web site	1	1
23	updates	Software	12/31/11
	Train DRED OWO staff on content	Non-	1
24	management system	Software	3/5/12
25	Deployment of new DRED web sites		
26	Web site documentation	Written	3/5/12
	Future Enhancements:		
	Implement future enhancements as	1	
27	requested	Software	7/1/13-6/30/16

2011-052 Exhibit A Contract Deliverables
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Dept of Resources & Economic Development- DTTD NH DRED WEB SITES

CONTRACT 2011-052- PART 3 EXHIBIT A

CONTRACT DELIVERABLES

28	Conduct research and requirements validation	Non- Software	7/1/13-6/30/16
29	Requirements analysis report	Written	7/1/13-6/30/16
30	Goals and objectives document	Written	7/1/13-6/30/16
31	Conduct technical and information architecture review and develop plan	Non- Software	7/1/13-6/30/16
32	Information map and navigation plan	Written	7/1/13-6/30/16

3. TRAINING DELIVERABLES

Training will be in accordance with the requirements set forth in Contract Exhibit L: *Training Services* and the Schedule established by the *Work Plan*, Contract Exhibit I. All pricing has been established in Contract Exhibit B: *Price and Payment Schedule*.

4. SOFTWARE LICENSES

Software Licenses for are set forth in Contract Exhibit J: Software License and associated pricing is established in Contract Exhibit B: Price and Payment Schedule.

2011-052 Exhibit A Contract Deliverables Initial All Pages:

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Exhibit A

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) STATE OF NEW HAMPSHIRE Dept of Resources & Economic Development - DRED NH DRED WEB SITES CONTRACT 2011-052-PART 3 EXHIBIT B PRICE AND PAYMENT SCHEDULE

1. DELIVERABLE PAYMENT SCHEDULE

1.1 Firm Fixed Price

This is a Firm Fixed Price (FFP) Contract totaling \$48,000 for the period between the Effective Date through June 30, 2016. SilverTech shall be responsible for performing its obligations in accordance with the Contract. This Contract will allow SilverTech to invoice the State for the following activities, Deliverables, or milestones at fixed pricing/rates appearing in the price and payment tables below:

-	Table 1: Activity, Deliverable, or Mile	stone Price and Pay	ment Table	
Reference Number	Activity, Deliverable, or Milestone	Deliverable Type	Projected Delivery Date	Payment Amount
				6.900 E
1	Rehosting Component: Conduct Project Kickoff Meeting	Non- Software	1/3/12	\$500/YR 1
2	Status Meetings	Non- Software	Weekly/bi- Weekly/Mo nthly	
3	Project Work Plan	Written	1/3/12	\$1,000/YR 1
4	Goals and Objectives Document	Written	1/3/12	\$1,000/YR 1
5	Enable DRED personnel to update sites using content management system	Software	ongoing	-
6	Assume Support For All Pre-Existing Advertising	Non- Software	ongoing	\$2,000/YR 1
7	Migrate and assume maintenance responsibility for OWO web sites	Non- Software	11/15/11	
	Enable OWO personnel to use existing content management application for			\$0.0
8	updates	Software	ongoing	
9_	Stress Testing and Tuning	Non- Software	1/17/12	\$250/YR 1

2011-052 Exhibit B-Price and Payment Schedule

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Dept of Resources & Economic Development - DRED NH DRED WEB SITES CONTRACT 2011-052-PART 3 EXHIBIT B

PRICE AND PAYMENT SCHEDULE

	Support and Maintenance Component: Maintenance and updates on DRED			\$2,500.00/YR 1 \$10,000.00/YR2 \$10,000.00/YR 3
10	web site	Software	ongoing	\$10,000.00/YR 4 \$10,000.00/YR 5
11	Technical support for new DRED web site	Non- Software	ongoing	
12_	Copywriting as requested	Written	ongoing	
13_	Redesign and Building Component: Build sites specified in Work Plan	Software		
14_	Conversion and installation of existing site content to new site layout and organization	Software		
15	Test, debug and implement in the hosting environment participate in User Acceptance Testing (UAT) to ensure required functionality and features are available and operating as specified	Software		
16	Conduct research and requirements validation	Non- Software		
17	Requirements analysis report	Written		
18	Goals and objectives documents	Written	}	1
19	Conduct technical and information architecture review and develop plan	Non- Software		
20	Information map and navigation plan	Written	<u> </u>	
21	Database architecture and Data dictionary	Written		
22	Provide functioning in-bound and out- bound interfaces	Software		
23	Provide content management application for OWO web site updates	Software	1/18/12	3,000/YR 1 OWO
24	Train DRED OWO staff on content management system	Non- Software		
25	Deployment of new DRED web site	Non- Software		
26	Web site documentation	Written		
27	Future Enhancements: Implement future enhancements as requested	Software	7/1/13- 6/30/16	TBD

2011-052 Exhibit B-Price and Payment Schedule

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Dept of Resources & Economic Development - DRED NH DRED WEB SITES CONTRACT 2011-052-PART 3 EXHIBIT B

PRICE AND PAYMENT SCHEDULE

28	Conduct research and requirements validation	Non- Software	07/1/13- 6/30/16	TBD
29	Requirements analysis report	Written	07/1/13- /30/16	TBD
30	Goals and objectives document	Written	07/1/13- 3/30/16	TBD
31	Conduct technical and information ure review and develop plan	Non-Software	07/1/13- /30/16	TBD
32	Information map and navigation plan	Written	07/1/13- /30/16	TBD

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Position Title	SFY 2012 7/1/2011- 6/30/12	SFY 2013 7/1/2012- 6/30/2013	SFY 2014 7/1/2013- 6/30/2014	SFY 2015 7/1/2014- 6/30/2015	SFY 2016 7/1/2015- 6/30/2016
Project Management Strategy & Design	\$100	\$100	\$100	\$100	\$100
Development	\$100	\$100	\$100	\$100	\$100

2. TOTAL CONTRACT PRICE

Notwithstanding any provision in the Contract to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments made by the State exceed \$48,000.00 ("Total Contract Price"). The payment by the State of the total Contract price shall be the only, and the complete reimbursement to SilverTech for all fees and expenses, of whatever nature, incurred by SilverTech in the performance hereof.

The State will not be responsible for any travel or out of pocket expenses incurred in the performance of the Services performed under this Contract.

3. INVOICING

SilverTech shall submit correct invoices to the State for all amounts to be paid by the State. All invoices submitted shall be subject to the State's prior written approval, which shall not be unreasonably withheld. SilverTech shall only submit invoices for Services or Deliverables as permitted by the Contract. Invoices must be in a format as determined by the State and contain detailed information, including without limitation: itemization of each Deliverable and identification of the Deliverable for which payment is

2011-052 Exhibit B-Price and Payment Schedule

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ATE OF NEW HAMPSHIRE Dept of Resources & Economic Development - DRED NH DRED WEB SITES **CONTRACT 2011-052-PART 3 EXHIBIT B**

PRICE AND PAYMENT SCHEDULE

sought, and the Acceptance date triggering such payment; date of delivery and/or installation; monthly maintenance charges; any other Project costs or retention amounts if applicable.

Upon Acceptance of a Deliverable, and a properly documented and undisputed invoice, the State will pay the correct and undisputed invoice within thirty (30) days of invoice receipt. Invoices will not be backdated and shall be promptly dispatched.

Invoices shall be sent to: Dept of Resources & Economic Development - DTTD PO Box 1856, Concord, NH 03302

4. PAYMENT ADDRESS

All payments shall be sent to the following address: SilverTech, Inc. 196 Bridge St, Manchester, NH 03104

5. OVERPAYMENTS TO SilverTech

SilverTech shall promptly, but no later than fifteen (15) business days, return to the State the full amount of any overpayment or erroneous payment upon discovery or notice from the State.

6. CREDITS

The State may apply credits due to the State arising out of this Contract, against SilverTech's invoices with appropriate information attached.

7. PROJECT HOLDBACK

The State shall withhold ten percent (10%) of the price for each Deliverable, except Software license fees, as set forth in the Payment Table above, until successful conclusion of the Warranty Period.

2011-052 Exhibit B-Price and Payment Schedule

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Exhibit B

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) STATE OF NEW HAMPSHIRE Dept of Resources & Economic Development - DRED NH DRED WEB SITES **CONTRACT 2011-052- PART 3 EXHIBIT C** SPECIAL PROVISIONS

1. Special Provisions

There are no special provisions

STATE OF NEW HAMPSHIRE Dept of Resources & Economic Development - DTTD NH DRED WEB SITES CONTRACT 2011-052- PART 3 EXHIBIT D ADMINISTRATIVE SERVICES

1. STATE MEETINGS AND REPORTS

The State believes that effective communication and reporting are essential to Project success.

SilverTech Key Project Staff shall participate in meetings as requested by the State, in accordance with the requirements and terms of this Contract.

- a. Kickoff Meeting: Participants will include the State and SilverTech Project Teams and major stakeholders. This meeting is to establish a sound foundation for activities that will follow.
- b. Status Meetings: Participants will include, at the minimum, the SilverTech Project Manager and the State Project Manager. These meetings will be conducted at least biweekly and address overall Project status and any additional topics needed to remain on schedule and within budget. A status and error report from SilverTech shall serve as the basis for discussion.
- c. The Work Plan: must be reviewed at each Status Meeting and updated, at minimum, on a weekly basis, in accordance with the Contract.
- d. Special Meetings: Need may arise for a special meeting with State leaders or Project stakeholders to address specific issues.
- e. Exit Meeting: Participants will include Project leaders from SilverTech and the State. Discussion will focus on lessons learned from the Project and on follow up options that the State may wish to consider.

The State expects SilverTech to prepare agendas and background for and minutes of meetings. Background for each status meeting must include an updated Work Plan. Drafting of formal presentations, such as a presentation for the kickoff meeting, will also be SilverTech's responsibility.

The SilverTech Project Manager or SilverTech Key Project Staff shall submit status reports in accordance with the Schedule and terms of this Contract. All status reports shall be prepared in formats approved by the State. The SilverTech's Project Manager shall assist the State's Project Manager, or itself produce reports related to Project Management as reasonably requested by the State, all at no additional cost to the State. SilverTech shall produce Project status reports, which shall contain, at a minimum, the following:

- 1. Project status related to the Work Plan;
- 2. Deliverable status;
- 3. Accomplishments during weeks being reported;
- 4. Planned activities for the upcoming two (2) week period;
- 5. Future activities:
- 6. Issues and concerns requiring resolution and
- 7. Report and remedies in case of falling behind Schedule

As reasonably requested by the State, SilverTech shall provide the State with information or reports regarding the Project. SilverTech shall prepare special reports and presentations relating to Project

2011-052 Exhibit D Administrative Services		_
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Dept of Resources & Economic Development - DTTD NH DRED WEB SITES CONTRACT 2011-052- PART 3 EXHIBIT D ADMINISTRATIVE SERVICES

Management, and shall assist the State in preparing reports and presentations, as reasonably requested by the State, all at no additional cost to the State.

2. STATE-OWNED DOCUMENTS AND DATA

SilverTech shall provide the State access to all documents, State Data, materials, reports, and other work in progress relating to the Contract ("State Owned Documents"). Upon expiration or termination of the Contract with the State, SilverTech shall turn over all State-owned documents, material, reports, and work in progress relating to the Contract to the State at no additional cost to the State. State-owned Documents must be provided in both printed and electronic format.

3. RECORDS RETENTION AND ACCESS REQUIREMENTS

SilverTech shall agree to the conditions of all applicable State and federal laws and regulations, which are incorporated herein by reference, regarding retention and access requirements, including without limitation, retention policies consistent with the Federal Acquisition Regulations (FAR) Subpart 4.7 Contractor Records Retention.

SilverTech and its Subcontractors shall maintain books, records, documents, and other evidence of accounting procedures and practices, which properly and sufficiently reflect all direct and indirect costs invoiced in the performance of their respective obligations under the Contract. SilverTech and its Subcontractors shall retain all such records for three (3) years following termination of the Contract, including any extensions. Records relating to any litigation matters regarding the Contract shall be kept for one (1) year following the termination of all litigation, including the termination of all appeals or the expiration of the appeal period.

Upon prior notice and subject to reasonable time frames, all such records shall be subject to inspection, examination, audit and copying by personnel so authorized by the State and federal officials so authorized by law, rule, regulation or contract, as applicable. Access to these items shall be provided within Merrimack County of the State of New Hampshire, unless otherwise agreed by the State. Delivery of and access to such records shall be at no cost to the State during the three (3) year period following termination of the Contract and one (1) year term following litigation relating to the Contract, including all appeals or the expiration of the appeal period. SilverTech shall include the record retention and review requirements of this section in any of its subcontracts.

The State agrees that books, records, documents, and other evidence of accounting procedures and practices related to SilverTech's cost structure and profit factors shall be excluded from the State's review unless the cost of any other Services or Deliverables provided under the Contract is calculated or derived from the cost structure or profit factors.

4. ACCOUNTING REQUIREMENTS

SilverTech shall maintain an accounting system in accordance with generally accepted accounting principles. The costs applicable to the Contract shall be ascertainable from the accounting system and SilverTech shall maintain records pertaining to the Services and all other costs and expenditures.

2011-052 Exhibit D Administrative Services		
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Dept of Resources & Economic Development - DTTD NH DRED WEB SITES CONTRACT 2011-052- PART 3 EXHIBIT D ADMINISTRATIVE SERVICES

5.WEB SITE ADDRESSES

SilverTech shall be responsible for continuing to secure all web site URL's from the current domain registration company/companies on record.

6.WORK HOURS

SilverTech personnel shall work normal business hours between 8:00 am and 5:00 pm, eight (8) hour days, forty (40) hour weeks, excluding State of New Hampshire holidays. Changes to this schedule may be made upon agreement with the State Project Manager.

2011-052 Exhibit D Administrative Services

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Exhibit D

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Dept of Resources & Economic Development - DRED NH DRED WEB SITES CONTRACT 2011-052-PART 3 EXHIBIT E IMPLEMENTATION SERVICES

SilverTech shall provide the State with the following services set forth in Contract Exhibit A.

1. IMPLEMENTATION STRATEGY

1.1 Key Components

1.1.1 COMPONENT I: Re-hosting NH DRED Web sites

Re-Hosting

SilverTech shall continue to host the NH DRED web sites at their facility and provide DRED with both content and design development Services, as well as technical Services ensuring maximum uptime and acceptable web site response times. (Exhibit G Maintenance and Support Services)

- Project Management, including strategic consulting and research, Data analysis, document preparation, and resource management;
- Continued hosting of existing web sites, including verifying existing content management solution capabilities, database interfaces, and existing advertising are functional;
- · Continued maintenance of existing sites until new web sites are ready for launch;
- Work plan for initial Project phases I-IV
- Online plan to document implementation strategies for Components I-V and beyond; and
- Hosting Services for DRED Web sites.

Hosting of NH DRED Office of Workforce Opportunity Web sites

- SilverTech will determine whether the existing Cold Fusion software run by the Office of Workforce Opportunity will be compatible with the Windows 2008 platform being utilized by the current DRED web sites. Because of the nature of Cold Fusion, compatibility issues as well as inherent security vulnerabilities may be present;
- If a dedicated server is purchased, it will be built using Cold Fusion, Microsoft Windows server, and SQL server. Hosting pricing will be the same;
- Once the best hosting environment is prepared for the Office of Workforce Opportunity, SilverTech will copy the web sites on their internal development servers. After this initial migration, SilverTech will enable all user permissions and CMS accessibilities. To verify these were set correctly, SilverTech will meet with the necessary OWO administrators to walk through the maintenance tools and capabilities;
- During staging, all migrated Office of Workforce Opportunity sites will be available at test
 domains on their internal development servers (i.e. http://xyz.dred.silvertech.net). SilverTech
 will make the web sites accessible via a secure login, giving OWO representatives the
 opportunity to thoroughly test the pre-existing functionalities on SilverTechs development
 servers prior to migration to a live web server environment. The in-depth testing from both
 SilverTech and OWO will not impact the current live web site;
- All errors will be logged and tracked by SilverTech via an online tracking system. The system
 will authorized OWO employees to view error repair status online as well as download
 electronic versions of the status reports for record keeping. Once these errors are addressed,
 the latest version of the database will be imported so that the Data is accurate;

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Dept of Resources & Economic Development - DRED NH DRED WEB SITES CONTRACT 2011-052-PART 3 EXHIBIT E IMPLEMENTATION SERVICES

- The web sites will then be transferred to a live web server environment on the test domains.
 The web sites will undergo final testing to verify proper functioning on the collocated hardware;
- Once transferred to live hosting environment, SilverTech will set-up error tracking to assist in the identification of any broken pages or System errors; and
- The last round of testing by SilverTech and OWO will be performed as final verification that
 the web sites are functioning perfectly.

1.1.2 COMPONENT II: Future Enhancements

Design

- Project Management, including strategic consulting and research, marketing planning, Data analysis, architecture development, online branding, document preparation, and resource management;
- Strategic research, including agency understanding, demographics, information architecture, identify future goals, etc;
- Functional Specification, including wireframes, design document, etc;
- Technical Specification, including recommended platforms and technologies, hardware infrastructure, database architecture and dictionary, etc;
- · Document management, including updates to work plan, etc;
- · Central database development, conversion and migration of existing databases;
- · Custom web site design compositions; and
- Hosting services for existing web sites.

Building

- Project Management, including strategic consulting and research, document preparation, and resource management;
- Front-end development, including cut-up of design, HTML programming, content mapping, and copy deployment;
- Planning and development of consolidated database;
- Systems integration to third-party systems;
- Data conversion and migration from existing systems;
- Solution testing, including internal, external, and User Acceptance Testing;
- Continued use of content management solution;
- · Hosting services for existing web sites;
- Web site launches; and
- Finalized documentation, including best practices, content management solution administrator's quick reference sheet, interactive tool guide.

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STATE OF NEW HAMPSHIRE Dept of Resources & Economic Development - DRED NH DRED WEB SITES CONTRACT 2011-052-PART 3 EXHIBIT E IMPLEMENTATION SERVICES

Future Enhancements

During this phase of the Project the SilerTech will work with DRED on redesigning and rebuilding the existing DRED web sites to stay on top of current web trends and styles. These enhancements will include, but not be limited to:

- Project Management, including strategic consulting and research, marketing planning, Data analysis, architecture development, online branding, document preparation, and resource management:
- · Periodic site evaluations, including analysis and recommendations;
- Interactive maps;
- Forums and Blogs;
- Banner advertisement management;
- Mobile messaging;
- Multi-lingual capabilities;
- E-newsletter design and delivery capabilities; and
- Copywriting, as requested.

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STATE OF NEW HAMPSHIRE Dept of Resources & Economic Development - DRED NH DRED WEB SITES CONTRACT 2011-052-PART 3 EXHIBIT E IMPLEMENTATION SERVICES

1.2 Timeline

The timeline is set forth in the Work Plan. During the initial planning period Project task and resource plans will be established for: the preliminary training plan, the change management plan, communication approaches, Project standards and procedures finalized, and team training initiated.

Timing will be structured to recognize interdependencies between applications and structure a cost effective and timely execution.

Processes will be documented, training established, and the application will be ready for implementation in accordance with the State's schedule.

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STATE OF NEW HAMPSHIRE Dept of Resources & Economic Development - DRED NH DRED WEB SITES CONTRACT 2011-052-PART 3 EXHIBIT E IMPLEMENTATION SERVICES

2. IMPLEMENTATION METHODOLOGY

SilverTech will use a standard methodology of implementation to ensure all critical issues are considered in a proper sequence with continuous cycle of:

- Discovery:
 - Discovery Meeting, Define Web site Goals, Define Audiences, Determine Measures of Success, Uncover Current Challenges.
- · Creating;
 - Discovery Meeting, Define Web site Goals, Define Audiences, Determine Measures of Success, Uncover Current Challenges.
- Building;
 - Content Deployment, Automated Functionality, Deployment, Internal/External Testing, web site Launch.
- Growing;
 - Web site Analysis and Adjustments, Ongoing Strategy, Brand Development, Email Marketing, Drive Traffic, Custom Solutions.

Thereby exposing potential obstacles before they can affect the implementation. SilverTech's standard methodology shall be reviewed and approved by the State.

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Dept of Resources & Economic Development - DTTD NH DRED WEB SITES CONTRACT 2011-052-PART 3 EXHIBIT E-1 SECURITY AND INFRASTRUCTURE

3. SECURITY

SilverTech shall ensure that appropriate levels of security are implemented and maintained in order to protect the integrity and reliability of the State's Information Technology resources, information, and services.

All SilverTech's systems and code will be monitored internally by three (3) teams within SilverTech, the development team, the senior technician team, and the information technology team. SilverTechs infrastructure will continually being evaluated by third party penetration scans.

Security requirements are defined in Appendix C-2 of the response to the Request for Proposal. SilverTech shall provide to the State resources, information, and Services on an ongoing basis, with the appropriate infrastructure and security controls to ensure business continuity and to safeguard the appropriate confidentiality of the Data.

201x-xxx Exhibit E-1 Security and Infrastructure Initial All Pages:

Contractor's Initials

Exhibit E

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STATE OF NEW HAMPSHIRE Dept of Resources & Economic Development - DTTD NH DRED WEB SITE CONTRACT 2011-052-PART 3 EXHIBIT F TESTING SERVICES

SilverTech shall provide the following Products and Services described in this Exhibit F, including but not limited to:

1. TESTING AND ACCEPTANCE

SilverTech shall bear all responsibilities for the full suite of test planning and preparation throughout the Project. SilverTech will also provide training as necessary to the State staff responsible for test activities. SilverTech shall be responsible for all aspects of testing contained in the Acceptance Test Plan including support, at no additional cost, during User Acceptance Test conducted by the State and the testing of the training materials.

The Test Plan methodology shall reflect the needs of the Project and be included in the finalized Work Plan.

All Testing and Acceptance (both business and technically oriented testing) shall apply to testing the System as a whole. This shall include planning, test scenario and script development, Data and System preparation for testing, and execution of Unit Tests, System Integration Tests, Conversion Tests, Installation tests, Regression tests, Performance Tuning and Stress tests, Security Review and tests, and support of the State during User Acceptance Test and Implementation.

In addition, SilverTech shall provide a mechanism for reporting actual test results vs. expected results and for the resolution and tracking of all errors and problems identified during test execution. SilverTech shall also correct Deficiencies and support required re-testing.

1.1 Test Planning and Preparation

SilverTech will provide the State with a Testing Plan that will include identification, preparation, and electronic documentation of planned testing, requirements traceability matrix, test variants, and a bug tracking system.

As identified in the Test Plan and documented in accordance with the Project Work Plan and general contract documents, State testing will commence upon written notification from the SilverTech Project Manager that the internal testing is completed. This prerequisite internal testing will be executed by SilverTech resources during the Alpha round of testing, along with reporting the actual testing results, prior to the start of any testing by State staff. The State will be presented with a State approved Test Plan, test scenarios, test cases, test scripts, test Data, and expected results. Once the State has completed the initial round of testing, SilverTech will complete any and all reported errors that are within the scope of proposed deliverables. At completion of this initial State testing round, SilverTech will begin a Beta round of testing. Once complete, SilverTech will deliver the site to the State for a final round of testing by State staff.

1.2 Unit Testing

In Unit Testing, SilverTech shall test the separate NH DRED web sites on an individual basis to verify accuracy and timing.

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The goal is to find errors in the smallest unit of Software before logically linking it into larger units. If successful, subsequent testing should only reveal errors related to the integration between application modules.

The SilverTech developer, who is responsible for a specific unit of work, will be responsible for conducting the unit testing of their modules.

ichtige Geschiede	Develop the scripts needed to unit test individual application modules, interface(s) and conversion components.
germanians germ germanians	For application modules, conversions and interfaces the SilverTech team will identify applicable test scripts and installation instructions, adapt them to the project specifics, test the process, and compare with the documented expected results.
TO A S A TO ASSESSION OF MANAGEMENTS	Unit-Tested Modules that have been tested to verify that the inputs, outputs, and processing logic of each application module functions without errors. Individual detailed test scripts and installation guides list all the required actions and Data to conduct the test, the process for test execution, and the expected results.

1.3 User Acceptance Testing (UAT)

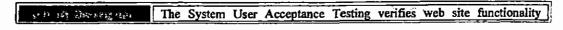
UAT begins upon completion of the web site as required and user training according to the Project Work Plan. Testing ends upon issuance of a letter of UAT Acceptance by the State.

The State will be presented with all testing results, as well as written certification that SilverTech has successfully completed the prerequisite tests, meeting the defined acceptance, and performance criteria. The State will commence testing within five (5) business days of receiving Certification from the SilverTech that the web site is complete, tested by SilverTech staff, and ready for State testing.

User Acceptance Testing is a verification process that consists of performing the tests and verifying the results against the acceptance criteria specified and in the requirements defined in the SilverTech response. The State will conduct testing by reviewing the web site, including content, online applications, entering test Data, testing end user functionality, etc. This testing will be performed upon an exact copy of the web site in a Production Environment. This testing can also serve as a performance and stress test of the System. The User Acceptance Test may cover any aspect of the new web site, including administrative procedures (such as content management systems, administrative areas, etc.).

The results of the User Acceptance Testing provide evidence that the new System meets the User Acceptance criteria as defined in the Project Work Plan

Upon successful conclusion of UAT and successful System deployment, the State will issue a letter of UAT Acceptance and the respective Warranty Period shall commence



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TESTIN	NG SE	RVICES	3

,	against predefined Acceptance criteria that support the successful execution of approved web site applications and processes.
ক্রিকর্ত্তর পরিয়োগ এই বিশ্বস্থার পরিয়োগ এই	 Provide the State an acceptance Test Plan and list of areas needed for testing with test Data for the Acceptance test. Monitor the execution of the tests and assist as needed during the User Acceptance Testing activities. Work jointly with the State in determining the required actions for problem resolution.
Proc (S. S. Avegagan), y it god	Approve the development of the User Acceptance Test Plan and the set of web applications and/or systems for use during the User Acceptance Test. Validate the Acceptance Test environment. Execute the tests and conduct user Acceptance Testing activities. Document and summarize acceptance test results. Work jointly with SilverTech in determining the required actions for problem resolution. Provide acceptance of the validated systems.
es of the	The Deliverable for User Acceptance Tests is the User Acceptance Test Results. These results provide evidence that the new web sites meet the User Acceptance criteria defined in the Work Plan.

1.4 Performance Tuning and Stress Testing

SilverTech shall develop and document hardware and software configuration and tuning of NH DRED Web sites and enhancements. Performance testing will determine the stability of the web sites. SilverTech utilizes Microsoft's WCAT software as well as Apache Bench to perform performance testing and tuning. SilverTech will work with the DRED project manager on these results.

1.4.1 Scope

The scope of <u>Performance Testing</u> shall be to measure the System level metrics critical for the development of the NH DRED's Web site infrastructure and operation of the web sites in the production environment.

It will include the measurement of response rates of the web sites for end-user transactions and resource utilization (of various servers and network) under various load conditions. These response rates shall become the basis for changes and retesting until optimum System performance is achieved.

Performance testing and tuning shall occur in the final production environment and shall use a copy of the final production database to provide the best results.

1.4.2 Test Types

<u>Baseline Tests:</u> Baseline tests shall collect performance Data and load analysis by running scripts where the output is broken down into business transactions or functions. The test is

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like a single user executing a defined business transaction. During baseline testing, each individual script is run to establish a baseline for transaction response time, throughput and other user-based metrics. Usually each business transaction is executed multiple times during a single test run to obtain an average for the user-based metrics required for the performance testing evaluations. It must be noted that changes made to the code after baseline testing is completed will skew the results collected to date. All effort will be made to provide a code test base that is tested in the environment for problems prior to the establishment of the baseline which is used in future testing and tuning efforts. Any changes introduced into the environment after performance testing has started can compromise the accuracy of the results and will force a decision to be made whether baseline results need to be recreated.

<u>Load Tests</u>: Load testing will determine if the behavior of the System can be sustained over a long period of time while running under expected conditions. Load test helps to verify the ability of the application environment under different load conditions based on work load distribution. System response time and utilization is measured and recorded.

1.4.3 Tuning

Tuning will be SilverTech led and occur during both the development of the web sites and load testing. Tuning is the process whereby the web sites performance is maximized. This can be the result of making code more efficient during development as well as making tuning parameter changes to the environment.

1.4.4 Implementing Performance and Stress Test

Performance and Stress test tools used by the State of New Hampshire are Tivoli ITM and ITCAM and CA Spectrum. SilverTech may use any Open Source product with the approval of State Team. Consideration must be give to licensing with respect to continued use for regression testing if tools, other than those which we are licensed for, are being recommended for this part of the Project.

1.5 Regression Testing

As a result, of the user testing activities, problems will be identified that require correction. The State will notify the SilverTech of the nature of the testing failure in writing. The SilverTech will be required to perform additional testing activities in response to State and/or user problems identified from the testing results. Regression testing means selective re-testing to detect faults introduced during the modification effort, both to verify that the modifications have not caused unintended adverse effects, and to verify that the modified and related (possibly affected) System components still meet their specified requirements:

- a.) For each minor failure of an Acceptance Test, the Acceptance Period shall be extended by corresponding time defined in the Test Plan.
- b.) SilverTech shall notify the State no later than five (5) business days from the SilverTech's receipt of written notice of the test failure when SilverTech expects the corrections to be completed and ready for retesting by the State. SilverTech will have up to five (5) business

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days to make corrections to the problem unless specifically extended in writing by the State.

- c.) When a programming change is made in response to a problem identified during user testing, a regression Test Plan should be developed by SilverTech based on the understanding of the program and the change being made to the program. The Test Plan has two objectives:
 - 1.validate that the change/update has been properly incorporated into the program; and
 - 2. validate that there has been no unintended change to the other portions of the program.
- d.) SilverTech will be expected to:
 - Create a set of test conditions, test cases, and test Data that will validate that the change has been incorporated correctly;
 - 2. Create a set of test conditions, test cases, and test Data that will validate that the unchanged portions of the program still operate correctly; and
 - 3. Manage the entire cyclic process.
- e.) SilverTech will be expected to execute the regression test, provide actual testing results, and certify its completion in writing to the State prior to passing the modified web site to the users for retesting.

In designing and conducting such regression testing, SilverTech will be required to assess the risks inherent to the modification being implemented and weigh those risks against the time and effort required for conducting the regression tests. In other words, SilverTech will be expected to design and conduct regression tests that will identify any unintended consequences of the modification while taking into account Schedule and economic considerations.

1.6 Security Review and Testing

IT Security involves all functions pertaining to the securing of State Data and Systems through the creation and definition of security policies, procedures and controls covering such areas as identification, authentication and non-repudiation.

Tests shall focus on the technical, administrative and physical security controls that have been designed into the System architecture in order to provide the necessary confidentiality, integrity and availability. Tests shall, at a minimum, cover each of the service components. Test procedures may include Penetration Tests (pen test) or code analysis and Review.

Service Component	Defines the set of capabilities that:
Identification and Authentication	Supports obtaining information about those parties attempting to log onto a system or application for security purposes and the validation of users
Access Control	Supports the management of permissions for logging onto a computer or network

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Encryption	Supports the encoding of Data for security purposes		
Intrusion Detection	Supports the detection of illegal entrance into a computer system		
Verification	Supports the confirmation of authority to enter a computer system, application or network		
Digital Signature	Guarantees the unaltered state of a file		
User Management	Supports the administration of computer, application and network accounts within an organization.		
Role/Privilege Management	Supports the granting of abilities to users or groups of users of a computer, application or network		
Audit Trail Capture and Analysis	Supports the identification and monitoring of activities within an application or system		
Input Validation	Ensures the application is protected from buffer overflow, cross-site scripting, SQL injection, and unauthorized access of files and/or directories on the server.		

1.7 Successful UAT Completion

Upon successful completion of UAT, the State will issue a Letter of UAT Acceptance. Upon issuance of the Letter of UAT Acceptance by the State, the respective Warranty Period shall commence as set forth in Contract Exhibit K: Warranty and Warranty Services.

1.8 System Acceptance

Upon completion of the Warranty Period, the State shall issue a Letter of Final System Acceptance.

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PRIORITY RESPONSE
SERVICES

1. SYSTEM MAINTENANCE

1.1 SilverTech's Responsibility

SilverTech will be responsible for maintaining the DRED Web site in accordance with the Contract Documents and the Specifications, including without limitation the requirements, terms, and conditions contained herein. SilverTech will not be responsible for maintenance or support for anything developed or modified by the State.

1.1.1 Maintenance Releases

SilverTech shall make available to the State the latest updates to the web site platform, content management system, general maintenance releases, selected functionality releases, patches, and Documentation that are generally offered to its customers.

1.1.2 Maintenance Services

Maintenance Services shall conform to Specifications defined in Exhibit K, Section 2: Warranty Services.

1.1.3 Custom Software, Interfaces, and Patches

All DRED Web site program updates, content management updates, general maintenance releases, selected functionality releases, patches, and Documentation released to the State and applied by SilverTech as needed to meet the requirements, shall support and be compatible with the SilverTech-developed Custom Software and interfaces.

2. SYSTEM SUPPORT

2.1 SilverTech's Responsibility

SilverTech will be responsible for performing technical support in accordance with the Contract Documents, including without limitation the requirements, terms, and conditions contained herein.

2.2 System Support Levels

2.2.1 Class A Deficiencies Support

For all Class A Deficiencies, SilverTech shall have available to the State on-call telephone assistance, with issue tracking available to the State (SilverTech extranet), twenty four (24) hours per day and seven (7) days a week with an e-mail / telephone response within two (2) hours of request;

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2.2.2 Class B Deficiencies Support

For all Class B Deficiencies, SilverTech shall provide support Services within four (4) business hours of a request with issue tracking available to the State (SilverTech extranet); and

2.2.3 Class C Deficiencies Support

For all Class C Deficiencies the State will notify SilverTech of such Deficiencies during regular business hours and SilverTech shall respond back within forty eight (48) hours of notification of planned corrective action. Issue tracking will also be available to the State (SilverTech extranet).

2.3 Term

SilverTech web site support and maintenance will commence with the Effective Date of the User Acceptance Testing Letter of Acceptance and will remain in effect until the termination of the Contract

3. SUPPORT OBLIGATIONS AND TERM

- 3.1 SilverTech shall repair or replace Software, and provide maintenance of the Software in accordance with the Specifications and terms and requirements of the Contract;
- 3.2 SilverTech shall maintain a record of the activities related to warranty repair or maintenance activities performed for the State;
- 3.3 For all maintenance Services calls, SilverTech shall ensure the following information will be collected and maintained: 1) nature of the Deficiency; 2) current status of the Deficiency; 3) action plans, dates, and times; 4) expected and actual completion time; 5) Deficiency resolution information, 6) Resolved by, 7) Identifying number i.e. work order number, 8) Issue identified by; and
- 3.4 SilverTech must work with the State to identify and troubleshoot potentially large-scale System failures or Deficiencies by collecting the following information: 1) mean time between reported Deficiencies with the Software; 2) diagnosis of the root cause of the problem; and 3) identification of repeat calls or repeat Software problems.
- 3.5 If SilverTech fails to correct a Deficiency within the allotted period of time Stated above, SilverTech shall be deemed to have committed an Event of Default the State shall have the right, at its option, to pursue the remedies in Part 2 Section 12.0 Termination, as well as to return SilverTech's product and receive a refund for all amounts paid to SilverTech, including but not limited to, applicable license fees, within ninety (90) days of notification to SilverTech of the State's refund request

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3.6 If SilverTech fails to correct a Deficiency within the allotted period of time Stated above, SilverTech shall be deemed to have committed an Event of Default, the State shall have the right, at its option, to pursue the remedies in Part 2 Section 12.0 Termination.

4.0 HOSTING

DREDs web sites will continue to be hosted under SilverTech's control, in addition to deployment of the two Office of Workforce Opportunity web sites.

For both activities, SilverTech will complete setup of hosting hardware and Software, ensure proper System performance, complete Acceptance Testing, and provide web traffic reporting.

4.1 Hosting Equipment and Technical Resources

SilverTech will maintain the following equipment and software platforms for the hosting of web sites related to this Contract:

- Dedicated Multi Core Xeon Dell PowerEdge Servers
- SonicWall Firewall Systems
- Microsoft Windows 2008
- Microsoft SQL Server 2008
- Microsoft .NET framework
- Slackware Linux (For any legacy Linux web sites and blogs)
- MySQL (For any legacy Linux web sites and blogs)
- PHP (For any legacy Linux web sites and blogs)

All SilverTech server hardware will utilize RAID as a first line of defense against Data loss and hardware failure. As a second line of defense, all web site and database Data will be backed up daily to a second web server located at SilverTech collocation facility in Waltham, Massachusetts. As a 3rd line of defense, copies of the web sites will be kept at the Manchester, New Hampshire location for the purposes of disaster recovery or geographical network failure.

The SilverTech network will be monitored 24x7 by SilverTech IT staff. All servers will be protected by Sonicwall Firewall systems, and remote access to the hardware is only granted to key SilverTech personnel from within SilverTech IP restricted network.

SilverTech will maintain and enforce strict password policies for all web based administration tools, ftp sites, and email systems. Password policies force length restrictions, the use of upper and lower case letters, numbers, and special characters.

The dedicated hardware utilized by the DRED family of web sites will be connected to a 100MB drop within SilverTech's secure cage, from where it then travels along the redundant SAVVIS tier I network.

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All SilverTech hardware will be connected to both battery backup systems and diesel generators to provide continued uptime in the event of a power failure at the SilverTech data center.

4.2 Continued SilverTech Hosting of the DRED Web sites

For this phase of the Project, SilverTech will maintain the current web hosting environment to provide continued support for the NH DRED web sites.

4.3 Web site Traffic Reporting

SilverTech will use both an off-the-shelf package, such as Urchin, as well as Google Analytics. Which will provide detailed statistics on a variety of elements, including unique visitors, page hits, number of unique visits per site, time spent on site(s), most frequently viewed pages, referrals, interest in specific pages of the site, a traffic overview, an activity overview, top keyword searches, etc.

Authorized State of NH DRED representatives will access web site reporting Software via a password-protected web portal. Screenshots of web site traffic reports will be provided upon request.

4.4 Scheduled Maintenance

Any regularly scheduled maintenance will be performed during the hours of 23:00 EST and 05:00 EST, which are typically periods of low usage. SilverTech will secure formal approval from the DRED Project Managers prior to these maintenance activities.

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1.0 Mandatory Requirements Response

Silver Technologies, Inc.'s written responses to the RFP Mandatory Requirements are detailed below and are the basis for the DRED Web Site functionality.

Table H 1.1 General Requirements Responses

Requirements are included in the solution without modification (I), with modification (M), or not at all (N).

M = Mandatory requirements

O = Optional requirements

REQ#	Requirement	M/O	I/M/N	Explain how your solution meets the requirements. Cite the page of
			<u> </u>	your proposal
	Teneriumerens. 🐃 .			
G-1	The SilverTech shall participate in an initial kick-off meeting to initiate the Project	М	I	SilverTech will work with key DRED staff to schedule a kick-off meeting for this Project. During the kick-off meeting, DRED stakeholders will be introduced to each SilverTech resource, as well as participate in a general Project Review, including timelines and assigned tasks.
G-2	SilverTech shall provide Project Staff as specified in the RFP.	М	I	SilverTech has selected a Project Team to support the activities as defined in this Contract.
G-3	SilverTech shall submit a preliminary Project Work Plan within ten (10) days after Contract award and approval by Governor and Council. The Project Work Plan shall include, without limitation, a detailed description of the Schedule, tasks, Deliverables, critical events, task dependencies, and payment Schedule. The plan shall be updated no less than bi- weekly.	M	I	SilverTech will submit a preliminary Project Work Plan within the timeframe indicated.
G-4	SilverTech shall provide detailed monthly status reports on the progress of the Project, which will include expenses incurred year to date.	М	I	The Project Manager will provide a written monthly status report to the State Project Manager. This status report will contain an analysis of the most recently updated Project Work Plan, including outstanding Deliverables and expenses.
G-5	SilverTech shall provide monthly detailed statistical reporting on the Web site activity. Current visitnh.gov reporting and other elements specified by the State.	М	I	Monthly web site reporting can be captured and provided as described. As part of this reporting, SilverTech will provide basic analysis of the available information and provide recommendations for future

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				enhancements to the DRED web site. Examples of this type of web site reporting can be provided upon request. In addition, authorized State of NH DRED representatives can access web site reporting Software via a private, password-protected web portal as often as desired. For the reporting Software, SilverTech will use an off-the-shelf package, such as Urchin or Google Analytics. This type of Software can provide detailed statistics on a variety of elements, including number of unique visits per site, time spent on site(s), most frequently viewed pages, referrals, interest in specific pages of the site, a traffic overview, an activity overview, top keyword searches, etc.
G-6	SilverTech shall attend meetings as required at DRED for purposes of Contract administration.	M	ľ	SilverTech will attend meetings at DRED for purposes of Contract administration as required. Once the preliminary work plan is provided, the State of NH DRED Project Manager can indicate which meetings must be held at DRED offices.
G-7	SilverTech shall work with DRED to develop new content.	M	1	Whether DRED opts to use internal staff, SilverTech copywriters, or outside agencies for copywriting, SilverTech can identify new content areas, provide web copy recommendations, and editing Services for content.
G-8	SilverTech shall be responsible for acquiring all appropriate approvals and authorizations to use all material on the Web sites.	M	Ī	SilverTech will be responsible to acquire appropriate approvals and authorizations for those materials we propose and supply for the DRED web site.
G-9	All user, technical, and System Documentation as well as project Schedules, plans, status reports, and correspondence must be maintained. The response shall describe the formats used to produce the Project Documentation.	М		As part of their responsibilities, the SilverTech Project Manager will oversee the maintenance all user, technical and System Documentation. In addition, this individual will also provide and maintain the Project Management Deliverables listed under Topic 14 ~

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		,	
			Project Management. All Documentation Deliverables will be provided in a format compatible with Microsoft Office applications or Adobe Acrobat.
SilverTech shall be required to document a test Plan and testing methodology as defined in the DoIT Agency Software Division, System Development Methodology, located at: http://www.nh.gov/doit/internet/SilverTechs.php			SilverTech will adhere to this requirement.
Community Requirements - Reserve		Ali Tagata,	
Build, test and debug a hosting environment for the exiting DRED web sites as specified.	M	I	For this phase of the Project, SilverTech will continue to use the hosting environment we implemented to support the existing DRED web sites as specified. We may reevaluate the current hosting environment and make recommendations, if necessary.
Migrate to SilverTech's facilities the DRED web sites from their current environments to SilverTech hosted environment.	М	I	SilverTech currently hosts the DRED web sites, and will keep them in their current hosting environment.
Assist in the mitigation of DTTD Data Engine (Appendix A), which stores all web site listing information from its current environment to SilverTech hosted environment.	М	Ī	SilverTech will migrate the DTTD Data Engine and verify that this hosting environment is sufficient.
Migrate to SilverTech's facilities 2 OWO web sites: nhworks.org and nhjobtrainingfund.org from their current environment to the SilverTech hosted environment.	М	I	Once the best hosting environment is prepared, SilverTech will copy these web sites on our internal development servers, and verify that this hosting environment is sufficient.
Test, debug the DRED web sites in the in the new hosting environment.	М	Ĭ	SilverTech will verify all permissions and CMS accessibilities are enabled. Because the web sites will be accessible via a secure login, DRED representatives will have the opportunity to thoroughly test the pre-existing functionalities on our development servers prior to migration to a live web server environment.
	document a test Plan and testing methodology as defined in the DoIT Agency Software Division, System Development Methodology, located at: http://www.nh.gov/doit/internet/Silv erTechs.php Build, test and debug a hosting environment for the exiting DRED web sites as specified. Migrate to SilverTech's facilities the DRED web sites from their current environments to SilverTech hosted environment. Assist in the mitigation of DTTD Data Engine (Appendix A), which stores all web site listing information from its current environment. Migrate to SilverTech's facilities 2 OWO web sites: nhworks.org and nhjobtrainingfund.org from their current environment to the SilverTech hosted environment. Test, debug the DRED web sites in the in	document a test Plan and testing methodology as defined in the DoIT Agency Software Division, System Development Methodology, located at: http://www.nh.gov/doit/internet/Silv erTechs.php Douglate of the exiting DRED web sites as specified. Migrate to SilverTech's facilities the DRED web sites from their current environments to SilverTech hosted environment. Assist in the mitigation of DTTD Data Engine (Appendix A), which stores all web site listing information from its current environment. Migrate to SilverTech's facilities 2 OWO web sites: nhworks.org and nhjobtrainingfund.org from their current environment to the SilverTech hosted environment. Migrate to SilverTech's facilities 2 OWO web sites: nhworks.org and nhjobtrainingfund.org from their current environment to the SilverTech hosted environment. M Test, debug the DRED web sites in the in	document a test Plan and testing methodology as defined in the DoIT Agency Software Division, System Development Methodology, located at: http://www.nh.gov/doit/internet/Silv erTechs.php Longitude 10 SilverTech's facilities the DRED web sites as specified. Migrate to SilverTech's facilities the DRED web sites from their current environments to SilverTech hosted environment. Assist in the mitigation of DTTD Data Engine (Appendix A), which stores all web site listing information from its current environment. Migrate to SilverTech's facilities 2 OWO web sites: nhworks.org and nhjobtrainingfund.org from their current environment to the SilverTech hosted environment. M I Test, debug the DRED web sites in the in

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	(IIII) to annual of the state of			Assortance Testino DRED
	(UAT) to ensure required functionality			Acceptance Testing, DRED
	and features are available and operating			representatives will have the
	as specified.	1	-	opportunity to test the pre-existing
				functionalities and report any errors
1		1		via an online tracking system. Once
	1		1	these errors are addressed, the web
1	1	ļ		sites will be transferred to a live web
1			1	server environment and undergo
1			}	further testing before official launch.
		-{		When the web sites are transferred
1		1]	to our live hosting environment, the
1		1		final round of testing will occur
ĺ	1	1	1	immediately following launch to
1				identify any resulting errors.
R-7	 	M	1	As part of the migration plan,
1	1	1 14	, ,	SilverTech will verify that existing
	1	1		content management solutions are
ļ	Provide DRED personnel the ability to	i	1	still operational. During each phase
	update and manage existing web sites	ĺ]	
	using the custom content management			of the migration plan, DRED representatives will have the
	System.			
	*	ĺ		opportunity to test that the
	i	1	1	functionality continues to function
		 _	<u> </u>	appropriately.
R-8	Provide DRED electronic newsletter	M	I	
	capabilities to design, send, and store	1		SilverTech will continue to provide
	multiple newsletter databases. The		1	these services as it does for the
	System must be able to provide reports	j	}	current DRED family of web sites.
	on newsletters and database performance.	<u> </u>	ļ <u>.</u>	
R-9		M	1	SilverTech will continue the use of
	1	[the current web site reporting
			ļ	Software, Urchin, and Google
	Provide administrative and statistical	İ	}	Analytics, which includes web site
	reports relative to site usage. This	ł		usage and traffic statistics.
	includes but is not limited to number of			Authorized State of NH DRED
	visits, unique visitors, or page hits.			representatives can access web site
				reporting Software via a private,
			1	password-protected web portal as
				often as desired.
R-10		M	I	As part of their responsibilities, the
	İ		_	SilverTech Project Manager will
		j		oversee the maintenance all user,
	All user, technical, and System			technical and System
	Documentation, as well as Project			Documentation.
	Schedules, plans, status reports, and	}		In addition, this individual will also
i	correspondence shall be maintained.			provide and maintain the Project
	SilverTech's Proposal response shall			Management Deliverables listed
	describe the formats that will be used to			under Topic 14 Project
	produce the project documentation.		j	
		1		Management. All documentation deliverables will
	Í			· ·
ł				be provided in a format compatible

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		1		with Microsoft Office applications
		1		or Adobe Acrobat.
R-11	Host online Image Library as detailed in	M	I	SilverTech will continue its hosting
1	Appendix A.	ł	<u>_</u>	of the image library as defined.
R-12		M	I	As part of this proposed scope,
1		1	1	SilverTech will conduct annual
				evaluations as requested. This
1		1	-	evaluation will include
1	Evaluate the effectiveness of the sites on		1	comprehensive research and
1	an annual basis. The evaluation will	1	1	analysis of site traffic and user
]	include summary of annual statistical			patterns, as well as strategic
ĺ	Data (based on monthly reporting			consulting of emerging web site
	elements), changes in technology and	1		technologies, fresh concepts from
	ideas from other state's web sites. The			similar entities, and recommendations for improving
]	ultimate goal for the report is to make	}		general site effectiveness.
	recommendations to DRED for	1	1	In addition to the annual
1	expanding and improving the web site	i		evaluations, we recommend periodic
	services to constituents.			evaluations at the following
ŀ	1	1		additional crucial milestones
]			ļ	following web site launch: one
		1	ĺ	month, three months, and six
		<u> </u>	<u> </u>	months.
R-13		M	I	SilverTech will continue the use of
		l		the current web site reporting
	SilverTeck must supply assess to an	ļ	1	Software, Urchin, and Google
	SilverTech must supply access to an online Web site Statistics program for	Ì	1	Analytics, which includes web site usage and traffic statistics.
	DRED staff to access and track web site	1	1	Authorized State of NH DRED
	traffic.	!		representatives can access web site
	}			reporting Software via a private,
			i	password-protected web portal as
	<u> </u>			often as desired.
R-14	The DTTD web site must support the	M	I	The existing capabilities will remain
	current ability to allow companies to			intact and continue functioning
	enter current events and packages and for			appropriately.
	DTTD to approve them before they are			
D 15	posted to the web site.	7.		
R-15	The DTTD web site must support the current ability to maintain the Data	M	I	
	engine which feeds listing info to the web			1
	site and creates new listing and login			
	information. This Data system also			The existing capabilities will remain
	allows for a 3 party SilverTech to access			intact and continue functioning
	and make notes in system. The system	Į		appropriately.
	must also be able to "dump" Data into a			
	format that can be put into the printed			
	visitors guide.			
R-16	SilverTech must migrate and continue to	M	I	SilverTech will continue to host and

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R-17	host and maintain seasonal landing pages as part of the visitnh.gov web site, including an interactive fall foliage map, winter promotion web site and summer photo contest web site. SilverTech must host a text messaging system. The system must be capable of storing numbers and sending out mass text messages to large subscriber lists.	M	I	maintain the seasonal landing pages as part of the visitnh.gov web site. SilverTech will continue to host the text message system that allows the secure storing of numbers and sending out mass text messages. SilverTech will support the pre-
	SilverTech shall support all pre-existing advertising until Contracts expire on all web sites.			existing advertising until the contracts expire. At expiration, we will complete the necessary HTML edits to remove the associated advertising.
R-19	Response times at the server must be less than one (1) second for static content at the web server.	M	I	SilverTech's co-location facility is offered through SAVVIS, which is one of the premier bandwidth providers in the country. Our facility is part of their Waltham, MA campus, which is a Tier I hosting facility. In addition, SilverTech owns and manages their own enterprise-level equipment, and continually monitors our resources to verify maximum performance. In short, the response time will be less than one second from the servers housed at this facility SilverTech utilizes Microsoft's WCAT software and Apache Bench to perform performance testing. SilverTech will work with the DRED project manager on these results.
	Construct of Confidentific			
M-1	SilverTech will provide copywriting and content development as requested.	M	I	As a full-service online marketing and technology firm, SilverTech has internal copywriting resources available on an as-needed basis. Because they specialize in online marketing, our copywriters provide content devised to strategically appeal to search engine practices, edited to be precise and engaging, and, most importantly, calculated to inspire end users to progress through the web site.

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				other agencies for copywriting and content development, SilverTech can provide web copy recommendations and editing services, upon request.
M-2	SilverTech must provide 4 seasonal web site changeovers per year for visitnh.gov and nhstateparks.org, with new imagery and color schemes.	M	I	SilverTech will continue to provide this Service as requested.
M-3	SilverTech shall provide telephone technical support and technical site maintenance to DRED between the hours of 8:00am and 5:00pm, (ET) Monday – Friday, excluding holidays.	M	I	SilverTech will provide support Services for SilverTech provided and maintained hardware. These Services will be provided either on- site or remotely, via telephone or terminal. Unless otherwise noted, support Services will be provided during Business Hours ("Business Hours" are defined as Monday through Friday, 8:00 am until 5:00 pm ET, excluding holidays).
M-4	Participate in User Acceptance Testing (UAT) to ensure required functionality and features are available and operating as specified.	M	I	As part of the Functional phase, both SilverTech and State of NH DRED representatives will have an opportunity to test the web site prior to launch. Using an internet-enabled computer, authorized State of NH DRED representatives can access the web site via a password-protected portal into SilverTech's development environment. Through this portal, these individuals can perform extensive testing on the web sites. After the State of NH DRED Project Manager is satisfied with the User Acceptance Testing, he will provide official sign-off for the Functional phase and the web site will be scheduled for launch.
M-5	Administrative reports relative to site usage. This includes but is not limited to number of visits, unique visitors, or page hits.	М	Ī	Administrative web site usage reports can be captured and provided upon request. On a monthly basis, SilverTech can provide basic analysis of the available information and provide recommendations for future enhancements to the DRED web site. Examples of this type of administrative reporting can be provided upon request.

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M-6		M	I	In addition, authorized State of NH DRED representatives can access the web site reporting Software via a private, password-protected web portal as often as desired. SilverTech will continue use of Google Analytics. This type of software can provide detailed statistics on a variety of elements, such as number of visits, unique visitors, or page hits.
M-6	Continue to provide a content management method to allow DRED personnel the ability to update content. The response must clearly identify the preferred content management methodology and technical expertise required to utilize the Solution.	M		will enable DRED personnel to update content on the web site. As for technical expertise, end users should have a basic understanding of Microsoft Word. SilverTech recommends the continued use of our custom content management system. As part of this project, SilverTech will provide a best practices manual that outlines the recommended policies and procedures for ongoing site maintenance. Topics included in this documentation include information architecture, usability guidelines, core design principles, content recommendations, as well as image and graphical minimum requirements. Your designated administrators can use this manual as a reference guide while performing site maintenance with the proposed Content Management Solution. We strongly recommend implementing and enforcing these policies to preserve the integrity of the DRED web site.
M-7	All user, technical, and System Documentation as well as project Schedules, plans, status reports, and correspondence must be maintained. The response shall describe the formats that will be used to produce the Project Documentation.	M	i	As part of their responsibilities, the SilverTech Project Manager will oversee the maintenance all user, technical and System Documentation. In addition, this individual will also provide and maintain the Project Management Deliverables listed under Topic 14 – Project Management. All Documentation deliverables will be provided in a format compatible

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				with Microsoft Office applications or Adobe Acrobat.
M-8	SilverTech shall evaluate the effectiveness of the site on an annual basis. The evaluation will include a summary of annual statistical Data (based on monthly reporting elements), changes in technology and ideas from other state's web sites. The ultimate goal for the report is to make recommendations to DRED for expanding and improving the web site services to constituents.		ľ	As part of this proposed scope, SilverTech will conduct annual evaluations as requested. This evaluation will include comprehensive research and analysis of site traffic and user patterns, as well as strategic consulting of emerging web site technologies, fresh concepts from similar entities, and recommendations for improving general site effectiveness. In addition to the annual evaluations, we recommend periodic evaluations at the following additional crucial milestones following web site launch: one month, three months, and six months.
M-9	SilverTech shall provide Documentation and training on the content management system as defined in the Work Plan.	M	I	As part of the proposal scope, SilverTech will provide DRED staff content management training and documentation. During the strategy phase, Project Team members will discuss and determine a training plan, including topic areas based on user experience, required delivery methods, and recommended attendees.
M-10	DRED web sites must continue to support the following features: • Client updates for current events • On-line registration • DRED approvals of client entered information • DRED content management • DTTD Data Engine • DTTD Online Image Library	M	Ī	SilverTech will continue providing the outlined support and functionality for this requirement.
M-11	DRED web sites must continue to comply with State of New Hampshire Web site Standards and policies including those relative to web site accessibility.	M	I	SilverTech will ensure the web site continue to comply with the State of New Hampshire Web site Standards and policies.
er med e	Companie d Arger-phone	A 18 4		
F-1	Redesign and build DRED web sites, as requested.	M	e a andre en un	Once web site designs are approved, our team will begin the cutup and development of the actual web pages as well as any integration with

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		1	external systems or databases.
F-2	 	M	SilverTech will provide and
17			implement a single content
	Provide a single content management	1	management solution for the DRED
	solution for the maintenance and support		web site.
	of the web content by DRED personnel.		SilverTech recommends the
	of the web whitelit by DRED personner.	1	continued use of our custom content
	1	1	management system
F-3	- 	M	During the web site planning
15		""	process, SilverTech will take the
		1	following information architecture
		1	concepts into consideration:
		1	Organization Systems
	Implement the new information mapping	1	
	and navigation plan; convert existing site		Labeling Systems
	content to the new site format and		Navigation Systems
	organization.	1	Searching Systems
			As part of this process, the Project
		1	Managers will review existing content
			to determine how it may be converted
		1	into the new site's information
			architecture.
F-4	Build and implement the database interfaces.	M	During the Strategic phase,
		1	SilverTech will facilitate a
•		j	discussion of the most useful
			method to update the database.
		ł	Depending on the outcome of this
		l	discussion, SilverTech will build
			and implement the best updating
		ł	method for each interface.
F-5		M	SilverTech will verify all
_			permissions and CMS accessibilities
			are enabled. Because the web sites
			will be accessible via a secure login,
	Test and debug in the hosting		DRED representatives will have the
	environment.		opportunity to thoroughly test the
	CIVIONICAL:		pre-existing functionalities on our
			development servers prior to
			migration to a live web server
			environment.
F-6		M	As part of the Functional phase,
r-0	Participate in User Acceptance Testing (UAT) to ensure required functionality and features are available and operating as specified.	141	both SilverTech and State of NH
			DRED representatives will have an
			opportunity to test the web site prior
		ļ	to launch. Using an internet-enabled
			computer, authorized State of NH
			DRED representatives can access
		- 1	the web site via a password-
			protected portal into SilverTech's
ŀ		- 1	development environment. Through
		1	this portal, these individuals can

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			<u> </u>
			perform extensive testing on the web sites. After the State of NH DRED Project Manager is satisfied with the User Acceptance Testing, he will provide official sign-off for the Functional phase and the web site will be scheduled for launch.
F-7	Administrative reports relative to site usage. This includes but is not limited to number of visits, unique visitors, or page hits.	M	Administrative web site usage reports can be captured and provided upon request. On a monthly basis, SilverTech can provide basic analysis of the available information and provide recommendations for future enhancements to the DRED web site. Examples of this type of administrative reporting can be provided upon request. In addition, authorized State of NH DRED representatives can access the web site reporting Software via a private, password-protected web portal as often as desired. SilverTech will continue use Urchin and Google Analytics. This type of software can provide detailed statistics on a variety of elements, such as number of visits, unique visitors, or page hits.
F-8	A content management method to allow DRED personnel the ability to update content. The response must clearly identify the preferred content management methodology and technical expertise required to utilize the solution.	M	The content management solution will enable DRED personnel to update content on the web site. As for technical expertise, end users should have a basic understanding of Microsoft Word. SilverTech recommends the continued use of our custom content management system. As part of this project, SilverTech will provide a best practices manual that outlines the recommended policies and procedures for ongoing site maintenance. Topics included in this documentation include information architecture, usability guidelines, core design principles, content recommendations, as well as image and graphical minimum requirements. Your designated

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			_	
				administrators can use this manual as a reference guide while performing site maintenance with the proposed Content Management Solution. We strongly recommend implementing and enforcing these policies to preserve the integrity of the DRED web site.
F-9	All user, technical, and System Documentation as well as project Schedules, plans, status reports, and correspondence must be maintained. The response shall describe the formats that will be used to produce the Project Documentation.	M	I	As part of their responsibilities, the SilverTech Project Manager will oversee the maintenance all user, technical and System Documentation. In addition, this individual will also provide and maintain the Project Management Deliverables listed under Topic 14 – Project Management. All Documentation Deliverables will be provided in a format compatible with Microsoft Office applications or Adobe Acrobat.
F-10	On-going evaluation of web site — once the DRED web site is established, SilverTech shall evaluate the effectiveness of the site on an annual basis. The evaluation will include a summary of annual statistical Data (based on monthly reporting elements), changes in technology and ideas from other state's web sites. The ultimate goal for the report is to make recommendations to DRED for expanding and improving the web site services to constituents.	M	I	As part of this proposed scope, SilverTech will conduct annual evaluations as requested. This evaluation will include comprehensive research and analysis of site traffic and user patterns, as well as strategic consulting of emerging web site technologies, fresh concepts from similar entities, and recommendations for improving general site effectiveness. In addition to the annual evaluations, we recommend periodic evaluations at the following additional crucial milestones following web site launch: one month, three months, and six months.
F-11	SilverTech must ensure compliance with State of New Hampshire Web site Standards and policies including those relative to web site accessibility.			SilverTech will adhere to these standards and policies.
F-12	SilverTech shall provide Documentation and training on the content management system as defined in the Work Plan.	М	I	As part of the proposal scope, SilverTech will provide DRED staff content management training and Documentation. During the strategy phase, Project Team members will discuss and determine a training

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				·
				plan, including topic areas based on user experience, required delivery methods, and recommended attendees.
F-13	The DRED Web site must continue to support the following features:	M	I	SilverTech will continue support for these items.
	Client updates for current events]	İ	
	On-line registration	1		
	DRED approvals of client entered information			
	DRED content management	1	1	
F-14	Support DRED in the deployment of the web sites to clients and the State.	М	I	SilverTech will support DRED in the deployment of the web sites.
E	f Companie of Regular posters. Fil Physics of "alcount of the unit of the new of the control of	erior de la companya		
E-1	and the second s	M	I	SilverTech will work with DRED to
	Interactive, photographic and video tours		İ	enhance the web sites to include
	of the state, attractions, etc.	1	ļ	interactive, photographic and video
		 		tours of the state, attractions, etc.
E-2	Ability for citizens and consumers to	M	1	
ĺ	communicate with the Department through forms, blogs, and other	ľ		SilverTech will work with DRED to
	interactive methods. These can be used			enhance the web sites to include the
,	for vacation planning, business			ability for individuals to
	recruitment, workforce development,	i l		communicate with the Department
	land management, forest protection and			through various methods.
	management.	i I		
E-3	Online permitting and licensing.	М	ť	SilverTech will work with DRED to enhance the web sites to include online permitting and licensing.
E-4	DRED must be able to automatically	M	I	SilverTech will work with DRED to
	populate a template with new web site			enhance the web sites to include the
	content and email it to consumer contacts			ability to auto-populate a template
	collected in the contact database Opt-in e-newsletter mailings.	ļ		with new web site content and email it to contacts in the database.
E-5	e-newsieuer manings.	M		SilverTech will work with DRED to
23	The DRED web site must be able to		-	enhance the web sites to include the
	support and refresh banner advertising			ability to support and refresh banner advertising
E-6	All e-Commerce components shall be			SilverTech will work with DRED to
	PCI compliant. SilverTech shall provide			enhance the web sites to ensure all
	all required testing results and			e-Commerce components are PCI
	compliance documentation to DRED			compliant.
	upon request			

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Table H 2.2 Technical Requirement Responses

REQ#		M/O	I/M/N	Explain how your solution meets the requirements. Cite the page of your proposal
	Tauthied Regulation and		ev. iie v	
T-1	SilverTech shall be responsible for virus scanning of all traffic through the site, for monitoring system logs for problems, for website security and for all patching and maintenance of the operating system(s), web services Software and database Software.	M	I	SilverTech offers several layers of support against virus attacks. First, all SilverTech servers run Symantec AntiVirus software. Also, server performance is monitored 24/7 to detect abnormal loads or resource dips which could signify an attack or compromise attempt. Finally, SilverTech subscribes to several security bulletin lists and actively updates hardware with the latest security and resource patches.
T-2	SilverTech must recommend a shared or dedicated hosting environment. The State assumes that a shared environment is more cost effective.	М	I	SilverTech will continue to host the DRED family of websites on their current SilverTech maintained dedicated hardware.
T-3	SilverTech must describe in full, their proposed hosting environment including, but not limited to bandwidth, security, and capacity.	M	I	The security measures for our proposed hosting services include, but are not limited to, firewalls, private backend networks, restricted remote access, and internal and external monitoring.
T-4	Graphics used on the site must be optimized for efficient delivery.	M	ı	SilverTech has over fifteen years of experience building and maintaining high traffic websites in shared, clustered and dedicated hosting environments. For these types of sites, it is critical to utilize industry standards for graphic optimization and delivery. For additional information on our Design Methodology, please refer to Topic 3 — Design Methodology. To review website examples that offer optimized graphics, please refer to Topic 2 — Design Portfolio.
T-5	Hosting environment must employ adequate security to ensure the integrity of the DRED web sites.	М	I	SilverTech offers several layers of security for our hosting environment. First, all SilverTech servers run Symantec AntiVirus software. Also, server performance is monitored 24/7 to detect abnormal loads or resource dips which could signify an attack or compromise attempt. Finally, SilverTech subscribes to several security bulletin

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]		-	1	lists and actively updates hardware with
- T.		+	+	the latest security and resource patches.
T-6	SilverTech must incorporate industry best-	M	I	Based on our current understanding,
1	practices in identifying their selected		1	SilverTech recommends maintaining the
	development platform.			current Microsoft NET platform.
		Į	}	Although SilverTech is platform-
1	1	1		independent, we recommend a Microso
l	1	1		platform due to the significant cost
				savings that we can offer DRED by
i				repurposing previously developed, teste
				and implemented modules. In addition,
[1	1	NET coding is a more advanced
ĺ				language than PHP, and can provide
	•		1	significant efficiencies during
		1	1	development. Finally, as security
	1	1	í	breaches are discovered, Microsoft is
	1		1	more responsive to provide fixes in a
		1	<u> </u>	time-sensitive manner.
T-7	Specifications must consider TRIO	M	I	The database will be architected so that
	standards, under development.	1	ĺ	external applications, such as TRIO, will
			1	be able to access and retrieve the
	1	1	1	appropriate Data.
	1	J	1	Depending on the Data sharing needs for
				TRIO, this Data retrieval can be in real-
			1	time or be transferred to a central
			<u> </u>	database via a batch export.
T-8	Web sites must comply with State of			SilverTech will ensure the web sites
	New Hampshire Web Site Standards			comply with State of New Hampshire
	and policies			web site Standards and policies.
	The marks Texing his given the		The state of the s	
S-1	Verify the identity or authenticate all of the	M	Ī	All applications verify the identity of the
	System client applications before allowing	-	1	client accessing it via a combination of
	use of the System to prevent access to		i	an active directory username and
	inappropriate or confidential Data or	ł	1	password as well as an integrated
	Services.	ĺ	ŀ	application username and password.
S-2	Verify the identity or authenticate all of the	M	I	All applications require a username and
	System's human users before allowing them		ļ	password to gain access. Unique
				password to gain access. Unique usernames and passwords will be
	System's human users before allowing them to use its capabilities to prevent access to			usernames and passwords will be
	System's human users before allowing them			
S-3	System's human users before allowing them to use its capabilities to prevent access to inappropriate or confidential Data or	М	I	usernames and passwords will be assigned to individuals.
S-3	System's human users before allowing them to use its capabilities to prevent access to inappropriate or confidential Data or Services.	M	I	usernames and passwords will be
S-3 S-4	System's human users before allowing them to use its capabilities to prevent access to inappropriate or confidential Data or Services.	M	I	usernames and passwords will be assigned to individuals. All usernames are generated by
	System's human users before allowing them to use its capabilities to prevent access to inappropriate or confidential Data or Services. Enforce unique user names.			usernames and passwords will be assigned to individuals. All usernames are generated by SilverTech to insure their uniqueness. SilverTech will enforce the use of
	System's human users before allowing them to use its capabilities to prevent access to inappropriate or confidential Data or Services. Enforce unique user names. Enforce complex passwords for			usernames and passwords will be assigned to individuals. All usernames are generated by SilverTech to insure their uniqueness.
	System's human users before allowing them to use its capabilities to prevent access to inappropriate or confidential Data or Services. Enforce unique user names. Enforce complex passwords for Administrator Accounts of ten characters or more in accordance with DoIT's statewide			usernames and passwords will be assigned to individuals. All usernames are generated by SilverTech to insure their uniqueness. SilverTech will enforce the use of
	System's human users before allowing them to use its capabilities to prevent access to inappropriate or confidential Data or Services. Enforce unique user names. Enforce complex passwords for Administrator Accounts of ten characters or more in accordance with DoIT's statewide User Account and Password Policy			usernames and passwords will be assigned to individuals. All usernames are generated by SilverTech to insure their uniqueness. SilverTech will enforce the use of
S-4	System's human users before allowing them to use its capabilities to prevent access to inappropriate or confidential Data or Services. Enforce unique user names. Enforce complex passwords for Administrator Accounts of ten characters or more in accordance with DoIT's statewide	M	I	usernames and passwords will be assigned to individuals. All usernames are generated by SilverTech to insure their uniqueness. SilverTech will enforce the use of complex passwords as defined by DoIT.

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S-6	Encrypt passwords in transmission and at rest within the database.	M	I	Any stored passwords will be encrypted.
S-7	Expire passwords after 45 days.	M	I	SilverTech will expire passwords after 45 days.
S-8	Authorize users and client applications to prevent access to inappropriate or confidential Data or Services.	М	Ï	All applications are verified before allowing access to Data and Services within the SilverTech network.
S-9	Provide ability to limit the number of people that can grant or change authorizations	M	I	SilverTech will provide the ability to limit the number of people that can grant or change authorizations
S-10	Establish ability to enforce session timeouts during periods of inactivity.	M	I	All SilverTech applications enforce session timeouts by default.
S-I1	Ensure application has been tested and hardened to prevent critical application security flaws. (At a minimum, the application shall be tested against all flaws outlined in the Open Web Application Security Project (OWASP) Top Ten (http://www.owasp.org/index.php/OWASP_Top_Ten_Project))	M	I	SilverTech adheres to a strict testing policy against all of the items outlined at http://www.owasp.org/index.php/OWASP_Top_Ten_Project SilverTech performs the testing inhouse across their technical teams. SilverTech will work with the DRED project manager on these results, and results will be provided in document form.
S-12	The application shall not store authentication credentials or sensitive Data in its code.	M	I	By default all SilverTech applications do not store credentials within the code.
S-13	Audit all attempted accesses that fail identification, authentication and authorization by monitoring both failed and successful logins for odd behavior patterns.	М	I	All failed login attempts are logged on both a server and software level.
S-14	The application shall log all activities to prevent parties to application transactions from denying that they have taken place.	M	I	SilverTech will provide this logging capability.
S-15	The application must allow a user to explicitly terminate a session. No remnants of the prior session should then remain.	M	. I	All sessions are terminated upon the closing of the web browser or application.
S-16	Use only the Software and System Services designed for use	M	Ī	SilverTech will only utilize the Software and Systems as designed.
S-17	The application Data shall be protected from unauthorized use when at rest	М	I	All application Data may only be accessed from within our network and is securely guarded.
S-18	Keep any sensitive Data or communications private from unauthorized individuals and programs.	M	I	All sensitive Data may only be accessed from within our network and is securely guarded.
S-19	Subsequent application enhancements or upgrades shall not remove or degrade security requirements	М	I	SilverTech will not degrade the security levels via any new enhancements or upgrades to the system.

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S-20	Create change management Documentation and procedures	M	I	SilverTech will implement the agreed upon change management system.
S-21	All e-Commerce applications shall be PCI compliant	M	Ī	All e-commerce applications will be PCI compliant.
S-22	For any e-Commerce applications implanted to support DRED initiatives, the SilverTech provide all required testing results and compliance documentation to DRED upon request			SilverTech will adhere to this request.
S	to This time Region soutents (*) in Section (*). As		100	CHARL PARTICION
H-1	SilverTech shall maintain a secure hosting environment providing all necessary hardware, Software, and Internet bandwidth to manage the application and support users with permission based logins. State access will be via VPN or Internet Browser	M	Ī	SilverTech will provide the secure hosting environment required to run the DRED family of websites. State access will be provided via a web browser.
H-2	At a minimum, the System should support this client configuration; Pentium 4, 630/3.0GHz PC, Microsoft Windows XP Professional Version 2002, Internet Explorer 6, and 128 bit encryption. The State will be responsible for equipment, labor, and /or services necessary to set-up and maintain the internet connectivity at the State.	М	Ī	All SilverTech applications will support the minimum hardware requirements stated.
Н-3	SilverTech shall not be responsible for network connection issues, problems or conditions arising from or related to circumstances outside the control of the SilverTech, ex: bandwidth, network outages and /or any other conditions arising on the State's internal network or, more generally, outside the SilverTech's firewall or any issues that are the responsibility of the State Internet Service Provider.	М	I	SilverTech acknowledges this item
H-4	SilverTech shall provide managed firewall	M	I	SilverTech will provide both of these
H-5	services, and managed backup Services. Data Center Backup Power – uninterruptible	M	<u> </u>	All hardware will be connected to both
	power supplies shall be sized to sustain computer systems and associated components for, at a minimum, the amount of time it takes for a backup generator to take over providing power. Where possible, servers shall contain redundant power supplies connected to commercial power via separate feeds.	141		UPS and generator power.
H-6	Data Center Generator – shall be sufficient to sustain computer systems and associated	М	Ī	All SilverTech generators meet this requirement.

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	components for, at a minimum, the amount of time it takes for commercial power to			
1	return. Fuel tanks shall be large enough to			
	support the generator at -full load for a			· ·
-		ł	ŀ	
H-7	period not less than 1 ½ days of operation.	 	+	AUGU Test le le control de la
H-/	Data Center Fire Protection System - fire	M	I	All SilverTech hardware is protected
1	detectors in conjunction with suppression	1		by the required fire detection and
1	gaseous systems must be installed to reduce		1	suppression equipment.
	the risk of loss due to fire.	 	 	——————————————————————————————————————
H-8	The Data Center must be physically secured	M	I	The SilverTech data center meets the
i	- restricted access to the site to personnel	!		strictest security guidelines. Access is
1	with controls such as biometric, badge, and	}	1	limited to key SilverTech personnel
	others security solutions. Policies for	1		and is used for hardware maintenance
1	granting access must be in place and		1	and installation only.
!	followed. Access shall only be granted to	1	1	}
1	those with a need to perform tasks in the	1	1	}
<u></u>	Data Center.	ļ		
H-9	SilverTech must monitor the application and	M	I	SilverTech monitors all hardware and
	all servers.			software 24x7.
H-10	SilverTech shall manage the databases and	M	ļ I	SilverTech will manage all databases
ł	services on all servers located at the	Ì	1	and servers.
<u> </u>	SilverTech's facility.			
H-11	SilverTech shall install and update all server	l		SilverTech adheres to this policy.
{	patches, updates, and other utilities within			
	60 days of release from the manufacturer.			<u> </u>
H-12	SilverTech shall monitor System, security,			SilverTech monitors these items on a
	and application logs.			proactive basis.
H-13	SilverTech shall manage the sharing of Data			SilverTech will provide this service.
	resources.			
H-14	SilverTech shall manage daily backups, off-	· · · · · · · · · · · · · · · · · · ·		SilverTech will provide the services
	site Data storage, and restore operations.			needed to meet this requirement
H-15	The SilverTech shall monitor physical	- 1		SilverTech will provide this service.
	hardware.			
H-16	The SilverTech shall immediately report any	M	1	SilverTech will alert the required
	breach in security to the State of New	Ì		DRED personnel.
	Hampshire Project Manager.			
a	The suc designations - Die west		e, Line meritani	
R.F.E.	Transfer	<u> </u>	,64 '41 	A Sales
H-17	SilverTech shall conform to adequate	M	I	SilverTech will adhere to this policy.
	disaster recovery procedures as defined by			
	the State of New Hampshire.			
H-18	SilverTech shall have documented disaster	M	I	SilverTech currently adheres to this
	recovery plans that address the recovery of			policy.
	lost State Data as well as their own. Systems			
	shall be architected to meet the defined			
	recovery needs.			
H-19	The disaster recovery plan shall identify	M	I	SilverTech currently adheres to this
	appropriate methods for procuring			policy.
	additional hardware in the event of a		- 1	J

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	component failure. In most instances,		1	
1	Systems shall offer a level of redundancy so		1	}
	the loss of a drive or power supply will not			}
1	be sufficient to terminate Services however,	1	1	}
1	these failed components will have to be	i	1	
.	replaced.	}	İ	
H-20	SilverTech shall adhere to a defined and	M	1	SilverTech performs backups daily.
	documented back-up schedule and	1		
	procedure.		1	1 .
H-21	Back-up copies of Data are made for the	M	1	Full backups are performed for this
	purpose of facilitating a restore of the Data		-	purpose.
ļ	in the event of Data loss or System failure.	1	1	Parposer
H-22	Scheduled backups of all servers must be	M	I	SilverTech currently adheres to this
11-22	completed regularly. The minimum] '**	1	policy.
	acceptable frequency is differential backup			poney.
		1	-	ĺ
H-23	daily, and complete backup weekly. Tapes or other back-up media tapes must be	M	1	SilverTech currently adheres to this
H-23	securely transferred from the site to another	141	'	
1	securely transferred from the site to another secure location to avoid complete Data loss			policy.
ļ	· •	i	i	
H-24	with the loss of a facility. If State Data is personally identifiable, Data	M	1	SilverTech currently adheres to this
13-24		Į MI	'	policy.
	must be encrypted in the operation	ł	1	poncy.
H-25	environment and on backup tapes. Data recovery – In the event that recovery	M	1	SilverTech will adhere to this policy.
11-25	back to the last backup is not sufficient to	141	1	Silver rech will adhere to this policy.
	recover State Data, the SilverTech shall	ļ		
	employ the use of database logs in addition	Ì		1
	to backup media in the restoration of the	İ	ļ]
	database(s) to afford a much closer to real-	1		
	time recovery. To do this, logs must be	i	İ	1
	moved off the volume containing the	1		
	database with a frequency to match the			i
	business needs.	ł		
Fig. 9	desines neces.		STATE OF THE	and the substitution of th
**************************************	Larentectoric L.		3 g	The same of the sa
H-26	The SilverTech must operate hosting	M	I	SilverTech currently adheres to this
	Services on a network offering adequate			policy.
	performance to meet the business			
	requirements for the State application. For			
	the purpose of this RFP, adequate	j		i
	performance is defined as 99.99% uptime,	l		
ĺ	exclusive of the regularly scheduled			1
	maintenance window.	7.5	<u> </u>	Cilia Tark assenting the second
H-27	The SilverTech shall provide network	M	I	SilverTech currently adheres to this
ļ	redundancy deemed adequate by the State			policy.
	by assuring redundant connections provided			
Ì	so a failure of one Internet connection will not interrupt access to the State application.			
H-29	The SilverTech' network architecture must	M	ī	SilverTech currently adheres to this

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	include redundancy of routers and switches in the Data Center.			policy.
H-30	Remote access shall be customized to the State's business application. In instances where the State requires access to the application or server -resources not in the DMZ, the SilverTech shall provide remote desktop connection to the server through secure protocols such as a Virtual Private Network (VPN).	М	ī	SilverTech will adhere to this policy.
	Hosting Requirements - Security			Į.
H-31	The SilverTech shall employ security measures ensure that the State's application and Data is protected.	М	I	SilverTech will provide the systems needed to secure the state's Data.
H-32	If State Data is hosted on multiple servers, Data exchanges between and among servers must be encrypted.	M	1	This Data is securely transmitted between machines.
H-33	All servers and devices must have currently- supported and hardened operating systems, the latest anti-viral, anti-hacker, anti-spam, anti-spyware, and anti-malware utilities. The environment, as a whole, shall have aggressive intrusion-detection and firewall protection.	M	I	All servers and devices at SilverTech have currently-supported and hardened operating systems, the latest anti-viral, anti-hacker, anti-spam, anti-spyware, and anti-malware utilities. The environment, as a whole, has aggressive intrusion-detection and firewall protection.
Н-35	In the development or maintenance of any code, the SilverTech shall ensure that the Software is independently verified and validated using a methodology determined appropriate by the State. All Software and hardware shall be free of malicious code.	М	Ī	SilverTech currently adheres to this policy.
Н-36	The SilverTech shall notify the State's Project Manager of any security breaches within two (2) hours of the time that the SilverTech learns of their occurrence.	М	I	SilverTech will notify the state as requested.
Н-37	The SilverTech shall ensure its complete cooperation with the State's Chief Information Officer in the detection of any security vulnerability of the SilverTech' hosting infrastructure and/or the application.	M	Ī	SilverTech will provide full cooperation as requested.
H-38	The SilverTech shall be solely liable for costs associated with any breach of State Data housed at their location(s) including but not limited to notification and any damages assessed by the courts.	M	I	SilverTech will adhere to this policy.
Н-39	The SilverTech shall authorize the State to perform scheduled and random security audits, including vulnerability assessments, of the SilverTech' hosting infrastructure	М	1	SilverTech will authorize scans or audits as requested

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L	and/or the application upon request.			
	Hosting Requirements - Service Level		1	
1	Agreement			
H-40	The SilverTech's System support and	M	1	SilverTech will adhere to this
]	maintenance shall commence upon the			requirement.
	Effective Date and extend through the end	1		- 1 · -
ł	of the Contract term, and any extensions			
	thereof.		1	1
H-41	Maintain the hardware and Software in	M	1	SilverTech will adhere to this
1171	accordance with the Specifications, terms,		1 -	requirement.
j	and requirements of the Contract, including			requirements
		1		
	providing, upgrades and fixes as required.	M	 I	SilverTech will adhere to this
H-42	Repair or replace the hardware or Software,	M	1 1	
	or any portion thereof, so that the System		1	requirement.
	operates in accordance with the	1	1)
	Specifications, terms, and requirements of		-	
	the Contract.	 		
H-43	The hosting server for the State shall be	M	I	SilverTech will adhere to this
	available nine (9) hours a day from 8am -		1	requirement.
	5pm, 5 days a week except for during		[
i	scheduled maintenance.		1	
H-44	SilverTech shall guide the State with	M	I	SilverTech will adhere to this
	possible solutions to resolve issues to		(requirement.
-	maintain a fully functioning, hosted System.	1	1	
H-45	A regularly scheduled maintenance window	M	T	SilverTech will inform the state of the
	shall be identified (such as weekly, monthly,	l		maintenance window.
	or quarterly) at which time all relevant	1	i	
	server patches and application upgrades			
	shall be applied.		Ì	
H-46	SilverTech shall give two-business days	M	I	SilverTech will adhere to this
	prior notification to the State Project]	-	requirement.
	Manager of all changes/updates and provide			, requirement
	the State with training due to the upgrades		1	
	and changes.	ļ	1	
H-47	If SilverTech is unable to meet the 99.9%	M	ĭ	SilverTech will adhere to this
11-47		147	1	N .
	uptime requirement, SilverTech shall credit			requirement.
	State's account in an amount based upon the		1	
	following formula: (Total Contract Item		1	
	Price/365) x Number of Days Contract Item		l	!
	Not Provided. The State must request this			
	credit in writing.		ļ	100 m 1 m 1
H-48	SilverTech shall use a change management	M	I	SilverTech will adhere to this
i	policy for notification and tracking of			requirement.
	change requests as well as critical outages.			
H-49	A critical outage will be designated when a	M	I	SilverTech acknowledges this item.
[business function cannot be met by a			
	nonperforming application and there is no	J		1
1	work around to the problem.			1
H-50	All hardware and Software components of	M	<u> </u>	SilverTech will adhere to this

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	the SilverTech hosting infrastructure shall be fully supported by their respective manufacturers at all times. All critical patches for operating systems, databases, web services, etc, shall be applied within sixty (60) days of release by their respective manufacturers.			requirement.
н-51	SilverTech shall maintain a record of the activities related to repair or maintenance activities performed for the State and shall report quarterly on the following: • Server up-time • All change requests implemented, including operating system patches • All critical outages reported including actual issue and resolution • Number of deficiencies reported by class with initial response time as well as time to close	M	Ī	SilverTech will adhere to this requirement.
H-52	SilverTech shall provide the State with a personal secure FTP site to be used the State for uploading and downloading files.	М	Ι .	SilverTech will adhere to this requirement.

WORK PLAN

SilverTech's Project Manager and the State Project manager shall finalize the Work Plan within five (5) days of the Effective Date and further refine the tasks required to implement the Project. The elements of the preliminary Work Plan are documented in accordance with SilverTech's plan to implement the Application Software. Continued development and management of the Work Plan is a joint effort on the part of SilverTech and State Project Managers.

The preliminary Work Plan created by SilverTech and the State is set forth at the end of this Exhibit.

In conjunction with SilverTech's Project Management methodology, which shall be used to manage the Project's life cycle, the SilverTech team and the State shall finalize the Work Plan at the onset of the Project. This plan shall identify the tasks, Deliverables, major milestones, task dependencies, and a payment Schedule required to implement the Project. It shall also address intra-task dependencies, resource allocations (both State and SilverTech team members), refine the Project's scope, and establish the Project's Schedule. The Plan is documented in accordance with SilverTech's Work Plan and will utilize their extranet to support the ongoing management of the Project. Development and management of this plan is a joint effort on the part of the SilverTech and State Project Managers.

2. ASSUMPTIONS

A. General

- The State will provide team members with decision-making authority to support the Implementation efforts, at the level outlined in the State Staffing Matrix.
- All State tasks must be performed per the agreed-upon Work Plan established at the commencement of the Project and refined throughout the Project.
- All key decisions will be resolved within five (5) business days. Issues not resolved within this
 initial period will be escalated to the State's Project Manager for resolution.
- Any activities, decisions or issues taken on by the State that affect the mutually agreed upon Work Plan timeline, scope, resources, and costs shall be subject to the identified Change Control process.
- SilverTech and the State will mutually refine and confirm the final Project Schedule, including Deliverable and Acceptance dates.
- Since SilverTech will provide the State with a copy of source code associated with contracted Services, a separate escrow agreement is not required.
- SilverTech maintains an accounting system in accordance with Generally Accepted Accounting Principles (GAAP).

B. Logistics

- The SilverTech team may perform that work at a facility other than that furnished by the State, when practical at SilverTech's expense.
- The SilverTech team will honor all holidays observed by SilverTech or the State, although with permission, may choose to work on holidays and weekends.

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C. Project Management

- SilverTech's Project Management Methodology will be used as the Project management method.
- The State will provide the Project Team with reasonable access to the State personnel as needed to complete project tasks.
- SilverTech assumes that an alternate Project Manager may be appointed from time to handle reasonable and ordinary absences of the Project Manager.

D. Technical Environment and Management

- The SilverTech team will implement the DRED web site.
- Designated State personnel will be available during normal working hours as needed to complete Project tasks

F. Project Schedule

Deployment is planned to begin on 1/3/12 with a planned go-live date of 1/3/12.

G. Reporting

- Project Work Plan Updated as necessary, but no less than biweekly, this Work Plan includes a
 detailed description of the Project Schedule, assigned tasks, upcoming Deliverables, critical
 events, task dependencies, and Payment Schedule.
- Biweekly Status Report Updated biweekly, the status report documents the Project's progress, including expenses incurred year to date.
- Monthly Web site Statistical Reporting Captured monthly, this reporting includes analysis and recommendations for future enhancements based on web site traffic statistics.
- Periodic Evaluations These evaluations include comprehensive research and analysis of site
 traffic and user patterns, as well as strategic consulting of emerging web site technologies, fresh
 concepts from similar entities, and recommendations for improving general site effectiveness. In
 addition to the required annual evaluations, periodic evaluations will be provided at the following
 additional crucial milestones following web site launch: one month, three months, and six
 months.
- User, Technical and System Documentation As part of their responsibilities, the SilverTech
 Project Manager will oversee the maintenance all user, technical and system documentation.
 Upon launch of the new system, SilverTech will provide final versions of this Documentation that
 details the System components.

H. User Training and Change Management

- SilverTech will lead the development of the end-user training plan.
- The State will work with SilverTech on Training as outlined in Exhibit L Training.

3. ROLES AND RESPONSIBILITIES

2.1 SilverTech Team Roles and Responsibilities

2.1.1 SilverTech Team Project Executive

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The SilverTech Team's Project Executives (SilverTech and Subcontractor Project Executives) shall be responsible for advising on and monitoring the quality of the Implementation throughout the Project life cycle. The Project Executive shall advise the SilverTech Team Project Manager and the State's Project leadership on the best practices for implementing the SilverTech Software Solution within the State. The Project Executive shall participate in the definition of the Project Plan and provide guidance to the State's Team.

2.1.2 SilverTech Team Project Manager

The SilverTech Team Project Manager shall have overall responsibility for the day-to-day management of the Project and shall plan, track, and manage the activities of the SilverTech Implementation Team. The SilverTech Team Project Manager will have the following responsibilities:

- Maintain communications with the State's Project Manager;
- Work with the State in planning and conducting a kick-off meeting;
- · Create and maintain the Work Plan;
- Assign SilverTech Team consultants to tasks in the Implementation Project according to the scheduled staffing requirements;
- Define roles and responsibilities of all SilverTech Team members;
- Provide weekly and monthly update progress reports to the State Project Manager;
- Notify the State Project Manager of requirements for State resources in order to provide sufficient lead time for resources to be made available;
- · Review task progress for time, quality, and accuracy in order to achieve progress;
- Review requirements and scheduling changes and identify the impact on the Project in order to identify whether the changes may require a change of scope;
- Implement scope and Schedule changes as authorized by the State Project Manager and with appropriate Change Control approvals as identified in the Implementation Plan;
- Inform the State Project Manager and staff of any urgent issues if and when they arise;
- Provide the State completed Project Deliverables and obtain sign-off from the State's Project Manager.

2.1.3 SilverTech Team

The SilverTech team shall assume the following tasks:

- Development and review of functional and technical Specification to determine that they are at an appropriate level of detail and quality;
- Development and Documentation of conversion and interface programs in accordance with functional and technical Specifications;
- Development and Documentation of installation procedures; and
- Development and execution of unit test scripts;
- Unit testing of conversions and interfaces developed; and
- System Integration Testing.

2.2 State Roles and Responsibilities

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The following State resources have been identified for the Project. The time demands on the individual State team members will vary depending on the phase and specific tasks of the Implementation. The demands on the Subject Matter Experts' time will vary based on the need determined by the State Leads and the phase of the Implementation.

2.2.1 State Project Manager

The State Project Manager will work side-by-side with the SilverTech Project Manager. The role of the State Project Manager is to manage State resources, facilitate completion of all tasks assigned to State staff, and communicate Project status on a regular basis. The State Project Manager represents the State in all decisions on Implementation Project matters, provides all necessary support in the conduct of the Implementation Project, and provides necessary State resources, as defined by the project Work Plan and as otherwise identified throughout the course of the Project. The State Project Manager has the following responsibilities:

- Plan and conduct a kick-off meeting with assistance from the SilverTech team;
- Assist the SilverTech Project Manager in the development of a detailed Project Work Plan;
- Identify and secure the State Project Team members in accordance with the Project Work Plan;
- Define roles and responsibilities of all State Project Team members assigned to the Project:
- Identify and secure access to additional State end-user staff as needed to support specific areas of knowledge if and when required to perform certain Implementation tasks;
- Communicate issues to State management as necessary to secure resolution of any matter that cannot be addressed at the Project level;
- Inform the SilverTech Project Manager of any urgent issues if and when they arise;
- Assist the SilverTech team staff to obtain requested information if and when required to perform certain Project tasks.

2.2.2 State Subject Matter Experts (SMEs)

The role of the State SMEs is to assist application teams with an understanding of the State's current business practices and processes, provide agency knowledge, and participate in the Implementation. Responsibilities of the SMEs include the following:

- Be the key user and contact for their agency or department;
- Attend Project Team training and acquire in-depth functional knowledge of the relevant application applications;
- Assist in validating and documenting user requirements, as needed;
- Assist in mapping business requirements;
- Assist in constructing test scripts and Data;
- Assist in system, integration, and acceptance testing;

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- Assist in performing conversion and integration testing and Data verification;
- Attend project meetings when requested; and
- Assist in training end users in the use of the new web site.

4. PRELIMINARY WORK PLAN

The following Table 3.1 provides the preliminary agreed upon Work Plan for the Contract.

Table 3.1: High Level Preliminary NH Project Plan

Task Name	Duration	Start	Finish
Meet with OWO to move their site over to SilverTech.	2 weeks	11/1/11	11/15/11
Implement the standard DRED CMS into the OWO site.	l month	12/1/11	12/31/11
Training provided for the OWO staff.	l day	1/12/12	1/12/12
Re-launch of web site using the new CMS system.	I day	1/16/12	1/16/12
Meet with remaining divisions on enhancements for their respective web sites.	2 weeks	1/17/12	1/30/12
	-J	<u></u>	<u> </u>
	}	 	<u> </u>
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Dept of Resources & Economic Development - DTTD

NH DRED WEB SITES

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EXHIBIT J

SOFTWARE LICENSE

LICENSE GRANT - N/A

2. SOFTWARE AND DOCUMENTATION COPIES

SilverTech shall provide the State with a sufficient number of hard copy versions of the Software's associated Documentation and one (1) electronic version in Microsoft WORD and PDF format. The State shall have the right to copy the Software and its associated Documentation for its internal business needs. The State agrees to include copyright and proprietary notices provided to the State by the SilverTech on such copies.

3. VIRUSES

SilverTech shall provide Software that shall not contain any viruses, destructive programming, or mechanisms designed to disrupt the performance of the Software in accordance with the Specifications.

As a part of its internal development process, SilverTech will use reasonable efforts to test the Software for viruses. SilverTech shall also maintain a master copy of the appropriate versions of the Software, free of viruses. If the State believes a virus may be present in the Software, then upon its request, SilverTech shall provide a master copy for comparison with and correction of the State's copy of the Software.

4. AUDIT

Upon forty-five (45) days written notice, SilverTech may audit the State's use of the programs at SilverTech's sole expense. The State agrees to cooperate with SilverTech's audit and provide reasonable assistance and access to information. The State agrees that SilverTech shall not be responsible for any of the State's reasonable costs incurred in cooperating with the audit. Notwithstanding the foregoing, SilverTech's audit rights are subject to applicable State and federal laws and regulations.

5. SOFTWARE NON-INFRINGEMENT

SilverTech warrants that it has good title to, or the right to allow the State to use all Services, equipment, and Software ("Material") provided under this Contract, and that such Services, equipment, and Software do not violate or infringe any patent, trademark, copyright, trade name or other intellectual property rights or misappropriate a trade secret of any third party.

The warranty of non-infringement shall be an on-going and perpetual obligation that shall survive termination of the Contract. In the event that someone makes a claim against the State that any Material infringe their intellectual property rights, SilverTech shall defend and indemnify the State against the claim provided that the State:

- a. Promptly notifies SilverTech in writing, not later than 30 days after the State receives actual written notice of such claim;
- b. Gives SilverTech control of the defense and any settlement negotiations; and

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c. Gives SilverTech the information, authority, and assistance reasonably needed to defend against or settle the claim.

Notwithstanding the foregoing, the State's counsel may participate in any claim to the extent the State seeks to assert any immunities or defenses applicable to the State.

If SilverTech believes or it is determined that any of the Material may have violated someone else's intellectual property rights, SilverTech may choose to either modify the Material to be non-infringing or obtain a license to allow for continued use, or if these alternatives are not commercially reasonable, SilverTech may end the license, and require return of the applicable Material and refund all fees the State has paid SilverTech under the Contract. SilverTech will not indemnify the State if the State alters the Material without SilverTech's consent or uses it outside the scope of use identified in SilverTech's user Documentation or if the State uses a version of the Material which has been superseded, if the infringement claim could have been avoided by using an unaltered current version of the Material which was provided to the State at no additional cost. SilverTech will not indemnify the State to the extent that an infringement claim is based upon any information design, specification, instruction, Software, Data, or material not furnished by SilverTech. SilverTech will not indemnify the State to the extent that an infringement claim is based upon the combination of any Material with any products or services not provided by SilverTech without SilverTech's consent.

SilverTech initials:

Exhibit J

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STATE OF NEW HAMPSHIRE Dept of Resources & Economic Development - DTTD NH DRED WEB SITES CONTRACT 2011-052-PART 3 EXHIBIT K WARRANTY AND WARRANTY SERVICES

1. WARRANTIES

1.1 Services

SilverTech warrants that the System will operate to conform to the Specifications, terms, and requirements of the Contract.

1.2 Software

SilverTech warrants that the Software, including but not limited to the individual modules or functions furnished under the Contract, is properly functioning within the System, compliant with the requirements of the Contract, and will operate in accordance with the Specifications and Terms of the Contract.

For any breach of the above Support and Maintenance warranty, the State's remedy, and SilverTech's entire liability, shall be: (a) the correction of program errors that cause breach of the warranty, or if SilverTech cannot substantially correct such breach in a commercially reasonable manner, the State may end its program license and recover the fees paid to SilverTech for the program license and any unused, prepaid technical support fees the State has paid for the program license; or (b) the re-performance of the deficient services, or (c) if SilverTech cannot substantially correct a breach in a commercially reasonable manner, the State may end the relevant services and recover the fees paid to SilverTech for the Deficient services.

1.3 Non-Infringement

SilverTech warrants that it has good title to, or the right to allow the State to use, all Services, equipment, and Software ("Material") provided under this Contract, and that such Services, equipment, and Software do not violate or infringe any patent, trademark, copyright, trade name or other intellectual property rights or misappropriate a trade secret of any third party.

1.4 Viruses; Destructive Programming

SilverTech warrants that the Software shall not contain any viruses, destructive programming, or mechanisms designed to disrupt the performance of the Software in accordance with the Specifications.

1.5 Compatibility

SilverTech warrants that all System components, including but not limited to the components provided, including any replacement or upgraded System Software components provided by SilverTech to correct Deficiencies or as an Enhancement, shall operate with the rest of the System without loss of any functionality.

1.6 Services

SilverTech warrants that all Services to be provided under the Contract will be provided expediently, in a professional manner, in accordance with industry standards and that

2011-052 Exhibit K-Warranti	es and Warranty Services
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Dept of Resources & Economic Development - DTTD NH DRED WEB SITES CONTRACT 2011-052-PART 3 EXHIBIT K WARRANTY AND WARRANTY SERVICES

Services will comply with performance standards, Specifications, and terms of the Contract.

1.7 Personnel

SilverTech warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

2. WARRANTY SERVICES

SilverTech agrees to maintain, repair, and correct Deficiencies in the System Software, including but not limited to the individual modules or functions, during the Warranty Period, at no additional cost to the State, in accordance with the Specifications, Terms and requirements of the Contract, including, without limitation, correcting all errors, and defects and Deficiencies; eliminating viruses or destructive programming; and replacing incorrect, Defective or Deficient Software and Documentation.

Warranty Services shall include, without limitation, the following:

- a. Maintain the System Software in accordance with the Specifications and Terms of the Contract;
- b. Repair or replace the System Software or any portion thereof so that the System operates in accordance with the Specifications, terms and requirements of the Contract;
- c. SilverTech shall have available to the State on-call telephone assistance, with issue tracking available to the State, twenty four (24) hours per day and seven (7) days a week with an email / telephone response within two (2) hours of request, with assistance response dependent upon issue severity;
- d. On-site additional Services within four (4) business hours of a request;
- e. Maintain a record of the activities related to warranty repair or maintenance activities performed for the State;
- f. For all Warranty Service calls, SilverTech shall ensure the following information will be collected and maintained: 1) nature of the Deficiency; 2) current status of the Deficiency; 3) action plans, dates, and times; 4) expected and actual completion time; 5) Deficiency resolution information; 6) resolved by; 7) identifying number i.e. work order number; 8) issue identified by.
- g. SilverTech must work with the State to identify and troubleshoot potentially large-scale Software failures or Deficiencies by collecting the following information: 1) mean time between reported Deficiencies with the Software; 2) diagnosis of the root cause of the problem; and 3) identification of repeat calls or repeat Software problems; and
- h. All Deficiencies found during the Warranty Period and all Deficiencies found with the Warranty Releases shall be corrected by SilverTech no later than 30 business days, unless specifically extended in writing by the State, and at no additional cost to the State.

In the event SilverTech fails to correct a Deficiency within the allotted period of time, the State may, at its option,: 1) declare SilverTech in default, terminate the contract, in whole or in part, without penalty or liability to the State; 2) return SilverTech's product and receive a full refund

2011-052 Exhibit K-Warranties an	d Warranty Services	
Initial All Pages: SilverTech initials:	Exhibit K	Page 59 of 64

STATE OF NEW HAMPSHIRE Dept of Resources & Economic Development - DTTD NH DRED WEB SITES CONTRACT 2011-052-PART 3 EXHIBIT K WARRANTY AND WARRANTY SERVICES

for all amounts paid to SilverTech, including but not limited to, any applicable license fees within (90) days of notification to SilverTech of the State's intent to request a refund; and 3) to pursue its remedies available at law and in equity.

Notwithstanding any provision of this Contract, pursuant to Contract Agreement -Part 2 Section 12.0 Termination, the State's option to declare SilverTech in default, terminate the Contract and pursue its remedies shall remain in effect until satisfactory completion of the full Warranty Period.

3. WARRANTY PERIOD

The Warranty Period shall commence upon the State's issuance of a Letter of Acceptance for the UAT and extend through the time of the Contract.

2011-052 Exhibit K-Warranties and Warranty Services

Initial All Pages:

SilverTech initials:

Exhibit K

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Dept of Resources & Economic Development - DTTD NH DRED WEB SITES CONTRACT 2011-052-PART 3 EXHIBIT L TRAINING

1. TRAINING

SilverTech will provide training to authorized DRED staff members on the various aspects of the web site. The training will include such topics as content management, database architecture, and web site infrastructure.

During the strategy phase, Project Team members will discuss and determine a training plan, including topic areas based on user experience, required delivery methods, and recommended attendees. Below is an overview of two anticipated training curriculums.

1.1 Content Management Solution

SilverTech anticipates providing an onsite training seminar regarding the content management system built and integrated for DRED.

Examples of the content management training topics may include:

- Manipulating and formatting text
- Creating and editing hyperlinks
- Building and formatting tables or charts
- Uploading images, PDF files, and other downloadable documents

In additional to the formal training, SilverTech will provide Documentation outlining the core functions of the content management system. This Documentation will serve as a guide for use and will offer graphical representations of use case studies.

1.2 Database and Infrastructure

SilverTech will provide a verbal technical review of the database architecture and web site infrastructure.

Examples of database and infrastructure topics may include:

- Database tables and fields
- System architecture
- Hardware and software configurations
- User permissions and access levels
- Remote access applications, such as FTP

1.3 Best Practices

In this Documentation, we will document style guides, image sizes and formats, and download formats for the ongoing maintenance of the web site.

052 Exhibit L Initial All Pages:
SilverTech Initials Exhibit L Page 61 of 64

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STATE OF NEW HAMPSHIRE Dept of Resources & Economic Development - DTTD NH DRED WEB SITES **CONTRACT 2011-052-PART 3 EXHIBIT M** NH DRED RFP 2011-052 (WITH ADDENDA) INCORPORATED

NH DRED RFP 2011-052, with all included addenda, are included by reference as binding Deliverables to this Contract.

Initial All Pages: SilverTech Initials 1 Exhibit M

052 Exhibit M-

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STATE OF NEW HAMPSHIRE Dept of Resources & Economic Development - DTTD NH DRED WEB SITES **CONTRACT 2011-052-PART 3** EXHIBIT N CONTRACTOR PROPOSAL BY REFERENCE

SilverTech, Inc proposal dated 4/26/11 to DRED is incorporated herein by reference.

2011-052 Exhibit N-Contractor Proposal by Reference

Initial All Pages: SilverTech Initials

Exhibit N

Page 63 of 64

STATE OF NEW HAMPSHIRE Dept of Resources & Economic Development - DTTD NH DRED WEB SITES **CONTRACT 2011-052- PART 3 EXHIBIT O** CERTIFICATES AND ATTACHMENTS

Attached are:

- A. Contractor's Certificate of Vote/Authority
 B. Contractor's Certificate of Good Standing
- C. Contractor's Certificate of Insurance

2011-052 Exhibit O-Certificates and Attachments

Initial All Pages: SilverTech Initials

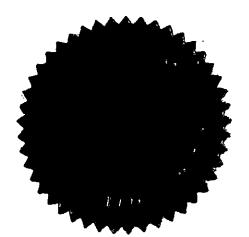
Exhibit O

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Star) of New Hampsh de Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that SilverTech, Inc. is a New Hampshire corporation duly incorporated under the laws of the State of New Hampshire on March 2, 1999. I further certify that all fees and annual reports required by the Secretary of State's office have been received and that articles of dissolution have not been filed.



In TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 14th day of October, A.D. 2011

William M. Gardner Secretary of State

CONSENT OF STOCKHOLDERS AND DIRECTOR IN LIEU OF 2011 ANNUAL MEETING OF SilverTech, Inc.

The undersigned Stockholders and Director of the Corporation, hereby unanimously consent to and ratify the actions taken as set forth below:

RESOLVED: To waive annual meeting of the Stockholders and Director in favor of

these Consent Resolutions:

RESOLVED: By the Stockholders, that the following Director of the Corporation be

elected to serve for the upcoming year:

Yuvraj (Nick) S. Soggu

RESOLVED: By the Directors, that the following persons be elected to the offices

preceding their names to serve for the upcoming year:

President:

Yuvraj (Nick) S. Soggu

Vice-President:

None

Secretary:

Yuvrai (Nick) S. Soggu

Treasurer:

Yuvraj (Nick) S. Soggu

RESOLVED:

By the Stockholders and Director, that their signatures below shall

evidence full ratification and approval of actions taken by the

Corporation during the preceding year.

The signing of this Consent by the undersigned stockholders and director shall constitute full ratification of the action taken as set forth in the foregoing resolutions.

Consent dated: March 14

. 2011.

Yuvraj (Nick) S. Soggu Director and Stockholder

Mono M. Singh

Stockholder

CONSENI O ACTION TAKEN BY THE DIREC. R OF SilverTech, Inc.

The undersigned director hereby consents to and ratifies the actions taken as set forth below:

RESOLVED: That the Director authorizes the Corporation to file a proposal for a website host maintenance, support of DRED websites, transferring of Office of Workforce Opportunity (OWO) websites to be housed with the DRED websites and the development of a content management system for the OWO website for the State of New Hampshire, Office of Information Technology, in response to STATE OF NEW HAMPSHIRE DRED, 2011-052 NEW HAMPSHIRE DRED WEB SITE CONTRACT.

RESOLVED: That the President or any of the Officers of the Corporation be and hereby are authorized and directed for and on behalf of this Corporation to enter into a contract resulting from 2011-052 NEW HAMPSHIRE DRED WEB SITE CONTRACT with the State of New Hampshire and to take any and all such actions and to execute, acknowledge and deliver for and on behalf of this Corporation any and all documents, agreements and other instruments (and any amendments, revisions or modifications thereto) that they deem necessary, desirable or appropriate to accomplish the same; and

RESOLVED: That the signature of any Officer of this Corporation affixed to any instrument of document in or contemplated by these resolutions shall be conclusive evidence of the authority of the Officer to bind this Corporation thereby.

RESOLVED: Yuvraj S. Soggu had authority on November 28, 2011 to bind SilverTech, Inc. in the contract with State of New Hampshire DRED and that the authority has not been amended or repealed since this resolution.

The signing of this Consent by the undersigned director shall constitute full ratification of the action taken as set forth in the foregoing resolutions.

Consent dated: December , 2011

Yuvraj S. Soggu

Director

Statement of Notary

State of New Hampshire, County of Hillsborough

by Living States was subscribed and sworn to before me on this 1st day of lecember 201 by Living States proved to me on the basis of satisfactory evidence to be the person who appeared before me, who affirmed that such consent represents his/her free and voluntary act.

Notary Public Print Name

My commission expires

MARGUERITE J. LINDAHL Notary Public-New Hampshire My Commission Expires September 17, 2013 CERTIFICATE OF INSURANCE

This certifies that	STATE FARM REA STATE FARM FIRE A STATE FARM FIRE A STATE FARM FLORI	RAL INSURANCE IND CASUALTY C DA INSURANCE (COMPANY, Bloom OMPANY, Scarbo	nington, Illinois rough, Ontario	
insures the following poli	icyholder for the coverages i	ndicated below:			
^D olicyholder	SilverTech,	Inc			
Address of policyho	older 196 Bridge S	St Manchester	NH 03104		
Location of operation					
Description of oper	 				
The policies listed below subject to all the terms ex	have been issued to the pacture of t	those policies. The	limits of liability sl	hown may have been redu	rced by any paid claims.
POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD Effective Date Expiration Date		LIMITS OF LIABILITY (at beginning of policy period)	
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94-BL-3757 6 F	Business Liability	03/03/11	03/03/12	1	PROPERTY DAMAGE
This insurance includes:	Products - Completed	Operations		}	
	Contractual Liability	_			• • • • •
	Underground Hazard (Coverage		Each Occurrence	\$1,000,000
	Personal Injury Advertising Injury			General Aggregate	\$ 2,000,000
	Explosion Hazard Cove	erade		Ocheral Aggregate	\$ 2,000,000
	☐ Coliapse Hazard Cover			Products - Completed	\$2,000,000
	Business Property		,000	Operations Aggregate	
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