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# THE STATE OF NEW HAMPSHIRE DEPARTMENT OF TRANSPORTATION



Victoria F. Sheehan Commissioner

His Excellency, Governor Christopher T. Sununu and the Honorable Council State House Concord, New Hampshire 03301 Bureau of Construction May 11, 2020

#### **REQUESTED ACTION**

Authorize the Department of Transportation to enter into a contract with C.W. Sliter & Sons, LLC d/b/a CWS Fence & Guardrail Co. (Vendor 155763) of Andover, NH, on the basis of a low bid of \$489,277.50 for repair of damaged beam guardrail on Tier 1 roadways within Districts 2 & 5 (I-93 MM 38.4 to 57.0, I-393, and I-89), from the date of Governor and Council approval through June 30, 2021, unless extended by the Department in accordance with the Standard Specifications. 68% Highway Funds, 32% Other Funds (Betterment)

Funding is available in State Fiscal Year 2020 and Fiscal Year 2021 as follows, with the ability to adjust encumbrances through the Budget Office between State Fiscal Years if needed and justified:

Funding is available as follows: FY 2020 FY 2021
04-96-96-963015-3039
Highway Betterment Aid
400-500870 Highway Contract Payments \$70,000.00 \$88,508.27

Funding is available as follows: FY 2020 FY 2021
04-96-96-960515-3007
Highway Maintenance
103-502507 Highway Contract Payments \$330,769.23

#### **EXPLANATION**

This project is part of the State's Ten Year Transportation Improvement Plan, under the Highway Maintenance/Betterment Program (BET-STAL-HQ, Non-Par). This contract provides for the repair of damaged beam guardrail on Tier 1 Roadways within Districts 2 & 5 (I-93 MM 38.4 to 57.0, I-393, and I-89). Work will be initiated via a work order issued by the District Engineer, their duly authorized representative, or Maintenance Superintendent or Supervisor. All materials required to facilitate repairs will be furnished by the Contractor.

Due to safety concerns, when existing guardrail within District 2 and/or 5 is damaged, this contract will be invoked by the respective District Engineer, their duly authorized representative, or Maintenance

Superintendent or Supervisor to repair the damaged guardrail and that cannot be fixed by District's personnel.

Although the bid costs exceeded the Department's estimate by 13.9%, the lowest bid of two bids received is felt to be reasonable for the work involved. Two of the guardrail repair items contributed to 89% of the \$59,712.50 overage. These items include mobilization and prices needed to be inflated to accommodate this nuance. The Department's estimate did factor this in however the price was still underestimated. Readvertising this project would result, in our opinion, in higher prices and prevent the completion of the work in a timely manner. The Department considers it to be in the best interest of the State to accept this bid to accomplish these needed repairs.

The Contractor has been prequalified by this Department. The Contract has been approved by the Attorney General as to form and execution, and the Department has certified that the necessary funds are available and the bid reasonably conforms to the engineer's estimate in accordance with State procedure.

Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Service's Office, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

This project funding is 0% Federal (100% Highway Maintenance/Betterment Program: BET-STAL-HQ, Non-Par).

A copy of the Tabulation of Bids received for this project is attached along with the Contract Supplemental Sheet and a map indicating the location of the project.

Your approval of this resolution is respectfully requested.

Sincerely,

Victoria F. Sheehan Commissioner

VFS/pci

Department Estimate: \$429,565.00 Contract Amount: \$489,277.50 Over Estimate: \$59,712.50

Attachments

# New Hampshire Department of Transportation

#### **ABC Bid Data**

**GUARDRAIL REPAIR WEST** 42994

**NON-FEDERAL** 

PROJECT:

**GUARDRAIL REPAIR WEST** 

STATE PROJECT NUMBER: 42994

FED, PROJECT NUMBER:

DATE BIDS OPEN:

NON-FEDERAL April 30, 2020, 2:00

SCOPE OF WORK:

Guardrail Repair Tier1 Roadways D2/5 (I-93 MM 38.4 to 57.0, I-393 & I-89)

COMPLETION DATE: LOCATION:

June 30, 2021

Amount:

Award Date:

Awarded To: CWS FENCE & GUARDRAIL

CO

PO BOX 120

ANDOVER, NH 03216-3810

\$489,277.50

Certified by: PETER.E.STAMNAS

Director of Project Development

## **Summary of Bidders**

Contractor		Bid Amount	Rank
CWS FENCE & GUARDRAIL CO	-	\$489,277.50	A
PO BOX 120, ANDOVER NH 03216-3810			
VERMONT RECREATIONAL SURFACING & FENCING INC		\$503,170.00	В
PO BOX 147, BARNET VT 05821			

## **ABC Bid Data**



GUARDRAIL REPAIR WEST 42994 NON-FEDERAL

				,	· ·	POI	6 GUARDRAE, CO 50X 120 NH 93216-3910	PO	IAL SURFACING & FENCING INC BOX 147 T, V7 85821
Item No.	Description	Unit	Quantity	Unit Price	Total	Unit Price	Total	Unit Price	Total

#### Items

605.0001	STEEL BEAM FOR BEAM GUARDRAIL, INCLUDING HARDWARE	LF	675,00	\$13,00	\$8,775.00	\$12,00	\$8,100.00	\$16,00	\$10,800.00
606.0031	STEEL BEAM (THRIE BEAM) FOR BEAM GUARDRAIL, INCLUDING HARDWARE	<b>₽</b>	45,00	\$21,00	\$945.00	\$26.00	\$1,170.00	\$25.00	\$1,125.00
606.120	BEAM GUARDRAIL (STANDARD SECTION) (STEEL POST)	LF	3,825.00	\$22.00	\$84,150.00	\$24.00	\$91,800.00	\$27.00	\$103,275.00
606.1254	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 3) (STEEL POST)	U	50.00	\$3,380.00	\$169,000,00	\$3,800.00	\$190,000,00	\$3,800.00	\$190,000,00
606.127	BEAM GUARDRAIL (TERMINAL UNIT TYPE G-2) (STEEL POST)	Ü	3.00	\$850.00	\$2,550.00	\$950.00	\$2,850.00	\$1,000.00	\$3,000.00
606,18001	31" W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)	LF	2,850.00	\$22,00	\$82,700,00	\$33,35	\$95,047.50	\$30,00	\$85,500.00
606,2120	DOUBLE-FACED BEAM GUARDRAIL (STANDARD SECTION) (STEEL POST)	LF	150.00	\$36.25	\$5,437.50	\$32,00	\$4,800.00	\$41.00	\$8,150.00
606,21203	OOUBLE-FACED BEAM GUARDRAIL (THRIE BEAM) (STEEL POST)	LF	100.00	\$48.75	\$4,875.00	\$55.00	\$5,500.00	\$80.00	\$8,000.00
606.28001	31" DOUBLE FACED W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)	LF	150.00	\$32.75	\$4,912,50	\$32.00	\$4,800,00	\$41.00	\$6,150,00
621.2	RETROREFLECTIVE BEAM GUARDRAIL DELINEATOR	EA	94.00	\$5,00	\$470.00	\$5.00	\$470.00	\$5.00	\$470.00
621.31	SINGLE DELINEATOR WITH POST	EA	400.00	\$48.00	\$19,200,00	\$45.00	\$18,000,00	\$55.00	\$22,000,00
621,32	DOUBLE DELINEATOR WITH POST	EA	60,00	\$51,00	\$2,550.00	\$55,00	\$2,750.00	\$62,00	\$3,100.00
692,17	MOBILIZATION - EMERGENCY (GUARDRAIL REPAIR)	U	2.00	\$3,000.00	\$6,000,00	\$3,995.00	\$7,990,00	\$2,500.00	\$5,000,00
692.18	MOBILIZATION - MIGHT (GUARDRAIL REPAIR)	U	2.00	\$3,000,00	\$8,000.00	\$2,000.00	\$4,000.00	\$3,300.00	\$5,600.00
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	60,000.00	\$1.00	\$50,000.00	\$1,00	\$50,000.00	\$1.00	\$50,000.00
1010.15	FUEL ADJUSTMENT	s	2,000.00	\$1.00	\$2,000.00	\$1,00	\$2,000.00	\$1.00	\$2,000.00

# New Hampshire DDDD Department of Transportation

# **PS&E Comparison**

GUARDRAIL REPAIR WEST 42994 NON-FEDERAL

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Item No.	Description	Unit	Quantity	Unit Price	Total	Unit Price	_Total	A-PS&E Difference
Items								
606.0001	STEEL BEAM FOR BEAM GUARDRAIL, INCLUDING HARDWARE	LF	675.00	\$12.00	\$8,100.00	\$13.00	\$8,775.00	(\$675.00)
606.0031	STEEL BEAM (THRIE BEAM) FOR BEAM GUARDRAIL, INCLUDING HARDWARE	LF	45.00	\$26.00	\$1,170.00	\$21.00	\$945.00	\$225.00
606.120	BEAM GUARDRAIL (STANDARD SECTION) (STEEL POST)	LF	3,825.00	\$24.00	\$91,800.00	\$22.00	\$84,150.00	\$7,650.00
606.1254	BEAM GUARDRAIL (TERMINAL UNIT TYPE EAGRT, TL 3) (STEEL POST)	U	50.00	\$3,800.00	\$190,000.00	\$3,380.00	\$169,000.00	\$21,000.00
606.127	BEAM GUARDRAIL (TERMINAL UNIT TYPE G-2) (STEEL POST)	U	3.00	\$950.00	\$2,850.00	\$850.00	\$2,550.00	\$300.00
606.18001	31" W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)	LF	2,850.00	\$33.35	\$95,047.50	\$22.00	\$62,700.00	\$32,347.50
606.2120	DOUBLE-FACED BEAM GUARDRAIL (STANDARD SECTION) (STEEL POST)	LF	150.00	\$32.00	\$4,800.00	\$36.25	<b>\$</b> 5,437.50	(\$637.50)
606.21203	DOUBLE-FACED BEAM GUARDRAIL (THRIE BEAM) (STEEL POST)	LF	100.00	\$55.00	\$5,500.00	\$48.75	\$4,875.00	\$625.00
606.28001	31" DOUBLE FACED W-BEAM GUARDRAIL WITH 8" OFFSET BLOCK (STEEL POST)	LF	150.00	\$32.00	\$4,800.00	\$32.75	\$4,912.50	(\$112.50)
621.2	RETROREFLECTIVE BEAM GUARDRAIL DELINEATOR	EA	94.00	\$5.00	\$470.00	\$5.00	\$470.00	\$0.00
621.31	SINGLE DELINEATOR WITH POST	EA	400.00	\$45.00	\$18,000.00	\$48.00	\$19,200.00	(\$1,200.00)
621.32	DOUBLE DELINEATOR WITH POST	EA	50.00	\$55.00	\$2,750.00	\$51.00	\$2,550.00	\$200.00



# **PS&E Comparison**

GUARDRAIL REPAIR WEST 42994 NON-FEDERAL

Item No.		1		A-Bidde	er	PS&	_	
	Description	Unit	Quantity	Unit Price	Total	Unit Pr <u>ice</u>	Total	A-PS&E Difference
692.17	MOBILIZATION - EMERGENCY (GUARDRAIL REPAIR)	U	2.00	\$3,995.00	\$7,990.00	\$3,000.00	\$6,000.00	\$1,990.00
692.18	MOBILIZATION - NIGHT (GUARDRAIL REPAIR)	U	2.00	\$2,000.00	\$4,000.00	\$3,000.00	\$6,000.00	(\$2,000.00)
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	50,000.00	\$1.00	\$50,000.00	\$1.00	\$50,000.00	\$0.00
1010.15	FUEL ADJUSTMENT	\$	2,000.00	\$1.00	\$2,000.00	\$1.00	\$2,000.00	\$0.00

Total: \$489,277.50 \$429,565.00 \$59,712.50

April 7, 2020

#### SUPPLEMENTAL PROJECT INFORMATION SHEET

**DESCRIPTION:** This contract provides for the repair of damaged beam guardrail on Tier 1 Roadways within Districts 2 & 5 (I-93 MM 38.4 to 57.0, I-393, and I-89). Work will be initiated via a work order issued by the District Engineer, their duly authorized representative, or Maintenance Superintendent or Supervisor. All materials required to facilitate repairs will be furnished by the Contractor.

FEDERAL FUNDING: 0% (100% Highway Maintenance/Betterment; Program: BET-STAL-

HQ, Non\_Par)

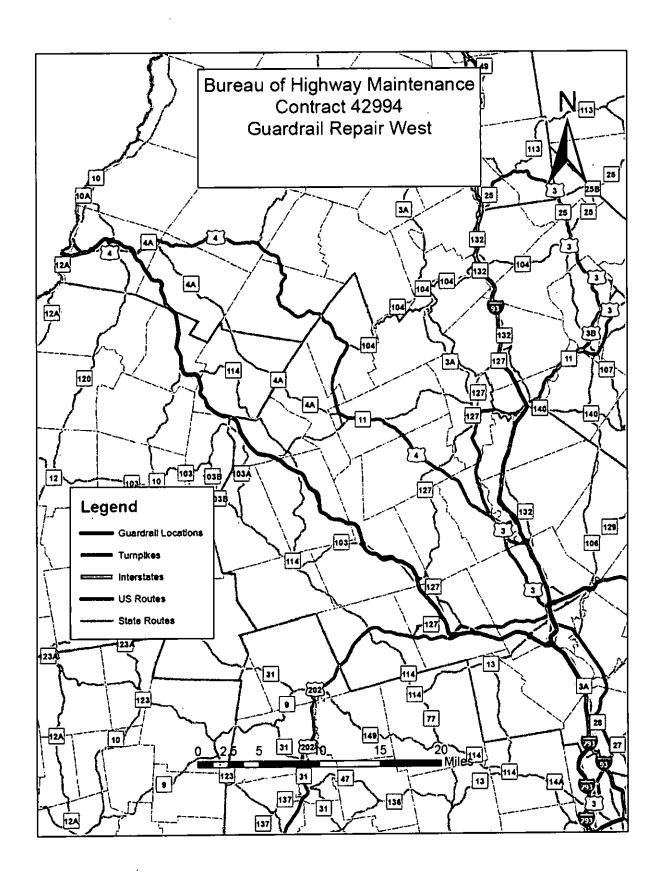
**CONTINGENCY: 0%** 

PROJECT INITIATED: Highway Maintenance

**PROJECT EXPLANATION:** Due to safety concerns, when existing guardrail within District 2 and/or 5 is damaged, this contract will be invoked by the respective District Engineer, their duly authorized representative, or Maintenance Superintendent or Supervisor to repair the damaged guardrail and that cannot be fixed by District's personnel.

**TRAFFIC IMPLICATIONS:** NHDOT forces will provide lane closures as necessary. Lane closures are short term and periodic in accordance with the MUTCD.

**COMPLETION DATE:** June 30, 2021





### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 5/5/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

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	DUCER	Airiai	it(#).	<del></del>	CONTA	CT Donna B	ckford					
	E ROWLEY AGENCY INC.				PHONE	15021	224-2562	FAX	(603) 33:			
	Constitution Avenue				(AC No. Ext): (603)224-2562 [AC, No]: (603)224-8012 E-MAIL ADDRESS: dbickford@rowleyagency.com							
	D. Box 511											
		302-	0511					RDING COVERAGE		NAIC #		
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	CWS Fence & Guardrail Co.				INSURE							
	Box 120				INSURE							
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				CPA5423426-10		1/3/2020	1/3/2021	MED EXP (Any one person)	s	10,000		
								PERSONAL & ADV INJURY	s	1,000,000		
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	POLICY X PRO-							PRODUCTS - COMPIOP AGG	S	2,000,000		
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	X ANY AUTO							(Ea accident) BODILY INJURY (Per person)	<del></del>	1,000,000		
λ	ALL OWNED SCHEDULED			CAA5423427-10		1/3/2020	1/3/2021	BODILY INJURY (Per accident		<del></del>		
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	DED RETENTION \$ 0	] [		CUA5423428-10		1/3/2020	1/3/2021	Products/Comp Ops Aggregate	\$	5,000,000		
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	ANY PROPRIETOR/PARTNER/EXECUTIVE							E.L. EACH ACCIDENT	s	500,000		
λ	OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	N/A		WCA5423429-10		1/3/2020		E.L. DISEASE - EA EMPLOYEE	<b>s</b> s	500,000		
	If yes, describe under DESCRIPTION OF OPERATIONS below			· ·	İ			E.L. DISEASE - POLICY LIMIT	s	500,000		
A	Leased/Rented Equipment			CPA5423426-10		1/3/2020	1/3/2021	Mernit		50,000		
DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Rê: Guardrail Repair West 42994 The State of New Hampshie is included as an additional insured with respect to general liability when required by written contract with the named insured.												
CEF	TIFICATE HOLDER				CANC	ELLATION	-					
	State of NH - Dept. of 7 PO Box 483 Concord, NH 03302-0483	spoi	rtation	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE								
	1				Donna Bickford/CHH Donna L'Actifle							

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#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 5/5/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

$\overline{}$	ertificate holder in lieu of auch endor	8 <b>0</b> m9	nt(s).		_							
I	DUCER	CONTACT Donna Bickford										
THI	ROWLEY AGENCY INC.	PHONE [AC, No, Ext): (603) 224-2562 [FAX (AC, No); (603) 274-8012										
45	Constitution Avenue				E-MAIL ADDRESS: dbickford@rowleyagency.com							
₽.0	. Box 511	INSURER(S) AFFORDING COVERAGE						NAIC #				
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c/c	C.W. Sliter & Sons, LLC db	a CW	S Fe	nce & Guardrail Co	INSURI	RD:		-				
PO	Box 120				INSURI	RE:			_			
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	X Owners & Contractors Protect	:		OCPB205514080		6/10/2020	12/30/2021	MED EXP (Any one pe				
			ı					PERSONAL & ADV IN.	JURY \$			
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	OTHER:	<u> </u>							s			
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	ALL OWNED SCHEDULED AUTOS	ł	1					BODILY INJURY (Per a	sccident) \$			
	HIRED AUTOS NON-OWNED AUTOS							PROPERTY DAMAGE (Per accident)	\$			
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	DESCRIPTION OF OPERATIONS below	_	Ļ					E.L. DISEASE - POLICY	LIMIT S			
DESC	RIPTION OF OPERATIONS / LOCATIONS / VEHICLE	S (ACC	ORD 10	I. Additional Remarks Schartish me	v he see	rhed if more anno	a is mouleed)					
	Guardrail Repair West #42				,		, o loquito,					
CER	FIFICATE HOLDER				CANC	FLLATION				—		
State of New Hampshire-Dept of Transporta PO Box 483 Concord, NH 03302-0483						SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE  Donna Bickford/DTB						