



Victoria F. Sheehan
Commissioner

THE STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION



William Cass, P.E.
Assistant Commissioner

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

Bureau of Construction
March 14, 2022

REQUESTED ACTION

Authorize the Department of Transportation to enter into a contract with L & D Safety Marking Corp. (Vendor 260129) of Barre, VT on the basis of a low bid of \$646,496.25 for placement of approximately 3.1 million feet of pavement markings along the Turnpike system (Project: Statewide Striping Turnpikes 42265), from the date of Governor and Council approval through May 19, 2023, unless extended by the Department in accordance with the Standard Specifications. 100% Turnpike Funds.

Funding is available in State Fiscal Year 2022 and Fiscal Year 2023, with the ability to adjust encumbrances through the Budget Office between State Fiscal Years if needed and justified:

Funding is available as follows:	<u>FY 2022</u>	<u>FY 2023</u>
04-96-96-961017-7025		
Turnpike Renewal & Replacement		
400-500870 Highway Contract Payments	\$219,808.71	\$426,687.54

EXPLANATION

This project is part of the Turnpike's Renewal and Replacement Program. This project will place approximately 3.1 million feet of pavement markings during the spring/summer of 2022. The pavement markings will be placed along Turnpike system roadway segments, excluding areas within construction project limits, roadways with durable markings previously applied, or areas being paved this year and will include Turnpike's mainline, secondary roads and ramps.

Due to resource constraints, the Bureau of Traffic is not able to apply pavement markings for Turnpikes as has happened historically. This project will allow for continued application of pavement markings providing proper lane delineation for the safety of the traveling public.

This project funding is: 0% Federal (100% Turnpike Bureau's "Renewal and Replacement (R&R) Program")

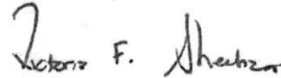
The Contractor has been prequalified by this Department. The Contract has been approved by the Attorney General as to form and execution, and the Department has certified that the necessary funds are available and the bid reasonably conforms to the engineer's estimate in accordance with State procedure. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of

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Administrative Service's Office, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

A copy of the Tabulation of Bids received for this project is attached along with the Contract Supplemental Sheet and a map indicating the location of the project.

Sincerely,



Victoria F. Sheehan
Commissioner

VFS/pcj

Department Estimate: \$670,607.39

Contract Amount: \$646,496.25

Under Estimate: \$ 24,111.14

Attachments



ABC Bid Data

STATEWIDE STRIPING (TURNPIKES)

42265

NON-FEDERAL

PROJECT: STATEWIDE STRIPING (TURNPIKES)
STATE PROJECT NUMBER: 42265
FED. PROJECT NUMBER: NON-FEDERAL
DATE BIDS OPEN: March 10, 2022, 2:00
SCOPE OF WORK: Statewide Striping (Turnpikes)
COMPLETION DATE: May 19, 2023
LOCATION: Merrimack

Awarded To: L & D SAFETY MARKINGS
CORP
304 EAST MONTPELIER RD
BARRE, VT 05641-8373

Amount: \$646,496.25

Award Date:

Certified by: PETER.E.STAMNAS
Director of Project Development

Summary of Bidders

Contractor	Bid Amount	Rank
L & D SAFETY MARKINGS CORP 304 EAST MONTPELIER RD, BARRE VT 05641-8373	\$646,496.25	A
K5 CORPORATION 9 ROCKVIEW WAY, ROCKLAND MA 02370	\$680,531.95	B
TMI SERVICES INC 4 MASTER DRIVE, FRANKLIN MA 02038	\$1,139,895.24	C



ABC Bid Data

STATEWIDE STRIPING (TURNPIKES)

42265

NON-FEDERAL

Item No.	Description	Unit	Quantity	PS&E		L & D SAFETY MARKINGS CORP 304 EAST MONTPELIER RD BARRRE, VT 05641-8373		K5 CORPORATION 9 ROCKVIEW WAY ROCKLAND, MA 02370	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

Items

618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	45,000.00	\$1.00	\$45,000.00	\$1.00	\$45,000.00	\$1.00	\$45,000.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$10,000.00	\$10,000.00	\$40,000.00	\$40,000.00	\$25,000.00	\$25,000.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	4.00	\$2,000.00	\$8,000.00	\$500.00	\$2,000.00	\$1,000.00	\$4,000.00
619.63	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	6.00	\$4,000.00	\$24,000.00	\$3,000.00	\$18,000.00	\$2,000.00	\$12,000.00
632.0104	RETROREFLECTIVE PAINT PAVE. MARKING, 4" LINE	LF	150,030.00	\$0.12	\$18,003.60	\$0.14	\$21,004.20	\$0.12	\$18,003.60
632.01047	RETROREFLECTIVE PAINT PARKING LINE, 4"	LF	4,335.00	\$0.55	\$2,384.25	\$0.50	\$2,167.50	\$1.00	\$4,335.00
632.0106	RETROREFLECTIVE PAINT PAVE. MARKING, 6" LINE	LF	2,732,059.00	\$0.16	\$437,129.44	\$0.15	\$409,808.85	\$0.15	\$409,808.85
632.0112	RETROREFLECTIVE PAINT PAVE. MARKING, 12" LINE	LF	202,269.00	\$0.40	\$80,907.60	\$0.30	\$60,680.70	\$0.50	\$101,134.50
632.0118	RETROREFLECTIVE PAINT PAVE. MARKING, 18" LINE	LF	3,550.00	\$1.15	\$4,082.50	\$3.00	\$10,650.00	\$2.00	\$7,100.00
632.02	RETROREFLECTIVE PAINT PAVEMENT MARKING, SYMBOL OR WORD	SF	13,050.00	\$2.00	\$26,100.00	\$1.70	\$22,185.00	\$3.00	\$39,150.00
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00
1010.15	FUEL ADJUSTMENT	\$	5,000.00	\$1.00	\$5,000.00	\$1.00	\$5,000.00	\$1.00	\$5,000.00

Totals:	\$670,607.39	\$646,496.25	\$680,531.95
Alt. Totals:			
Totals:	\$670,607.39	\$646,496.25	\$680,531.95



ABC Bid Data

STATEWIDE STRIPING (TURNPIKES)

42265

NON-FEDERAL

Item No.	Description	Unit	Quantity	PS&E		TMI SERVICES INC 4 MASTER DRIVE FRANKLIN, MA 02038		Unit Price	Total
				Unit Price	Total	Unit Price	Total		

Items

618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	45,000.00	\$1.00	\$45,000.00	\$1.00	\$45,000.00		
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$10,000.00	\$10,000.00	\$75,000.00	\$75,000.00		
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	4.00	\$2,000.00	\$8,000.00	\$1,000.00	\$4,000.00		
619.63	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	6.00	\$4,000.00	\$24,000.00	\$2,500.00	\$15,000.00		
632.0104	RETROREFLECTIVE PAINT PAVE. MARKING, 4" LINE	LF	150,030.00	\$0.12	\$18,003.60	\$0.18	\$27,005.40		
632.01047	RETROREFLECTIVE PAINT PARKING LINE, 4"	LF	4,335.00	\$0.55	\$2,384.25	\$2.00	\$8,670.00		
632.0106	RETROREFLECTIVE PAINT PAVE. MARKING, 6" LINE	LF	2,732,059.00	\$0.16	\$437,129.44	\$0.26	\$710,335.34		
632.0112	RETROREFLECTIVE PAINT PAVE. MARKING, 12" LINE	LF	202,269.00	\$0.40	\$80,907.60	\$0.50	\$101,134.50		
632.0118	RETROREFLECTIVE PAINT PAVE. MARKING, 18" LINE	LF	3,550.00	\$1.15	\$4,082.50	\$6.00	\$21,300.00		
632.02	RETROREFLECTIVE PAINT PAVEMENT MARKING, SYMBOL OR WORD	SF	13,050.00	\$2.00	\$26,100.00	\$9.00	\$117,450.00		
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00		
1010.15	FUEL ADJUSTMENT	\$	5,000.00	\$1.00	\$5,000.00	\$1.00	\$5,000.00		

Totals:					\$670,607.39		\$1,139,895.24		
Alt. Totals:									
Totals:					\$670,607.39		\$1,139,895.24		



PS&E Comparison

STATEWIDE STRIPING (TURNPIKES)

42265

NON-FEDERAL

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
Items								
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	45,000.00	\$1.00	\$45,000.00	\$1.00	\$45,000.00	\$0.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$40,000.00	\$40,000.00	\$10,000.00	\$10,000.00	\$30,000.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	4.00	\$500.00	\$2,000.00	\$2,000.00	\$8,000.00	(\$6,000.00)
619.63	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	6.00	\$3,000.00	\$18,000.00	\$4,000.00	\$24,000.00	(\$6,000.00)
632.0104	RETROREFLECTIVE PAINT PAVE. MARKING, 4" LINE	LF	150,030.00	\$0.14	\$21,004.20	\$0.12	\$18,003.60	\$3,000.60
632.01047	RETROREFLECTIVE PAINT PARKING LINE, 4"	LF	4,335.00	\$0.50	\$2,167.50	\$0.55	\$2,384.25	(\$216.75)
632.0106	RETROREFLECTIVE PAINT PAVE. MARKING, 6" LINE	LF	2,732,059.00	\$0.15	\$409,808.85	\$0.16	\$437,129.44	(\$27,320.59)
632.0112	RETROREFLECTIVE PAINT PAVE. MARKING, 12" LINE	LF	202,269.00	\$0.30	\$60,680.70	\$0.40	\$80,907.60	(\$20,226.90)
632.0118	RETROREFLECTIVE PAINT PAVE. MARKING, 18" LINE	LF	3,550.00	\$3.00	\$10,650.00	\$1.15	\$4,082.50	\$6,567.50
632.02	RETROREFLECTIVE PAINT PAVEMENT MARKING, SYMBOL OR WORD	SF	13,050.00	\$1.70	\$22,185.00	\$2.00	\$26,100.00	(\$3,915.00)
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00	\$0.00
1010.15	FUEL ADJUSTMENT	\$	5,000.00	\$1.00	\$5,000.00	\$1.00	\$5,000.00	\$0.00
Total:					\$646,496.25		\$670,607.39	(\$24,111.14)

March 3, 2022

SUPPLEMENTAL PROJECT INFORMATION SHEET

DESCRIPTION: This project will place approximately 3.1 million feet of pavement markings during the spring/summer of 2022. The pavement markings will be placed along Turnpike system roadway segments, excluding areas within construction project limits, roadways with durable markings previously applied, or areas being paved this year and will include Turnpike's mainline, secondary roads and ramps.

FEDERAL FUNDING: 0% (100% Turnpike Funded from the Renewal and Replacement Program)

CONTINGENCY: No contingency is requested given the nature of the project and minimal risk for cost overruns.

PROJECT INITIATED: Bureau of Turnpikes Renewal and Replacement Program

PROJECT EXPLANATION: Due to resource constraints, the Bureau of Traffic is not able to apply pavement markings for Turnpikes as has happened historically. This project will allow for continued application of pavement markings providing proper lane delineation for the safety of the traveling public.

TRAFFIC IMPLICATIONS: Minimal traffic impacts are anticipated. Traffic control will be a mobile operation and follow the same work procedures (PM-SMS-WI-007 Appendix A-D) that the Traffic Bureau uses for striping operations. Lane and shoulder closure timeframes will be consistent with those developed by the Turnpike Bureau for maintenance operations or will follow more stringent requirements based upon location/lane configuration. Normal traffic patterns will be re-established prior to the beginning of peak hour traffic volumes.

COMPLETION DATE: May 19, 2023

TURNPIKE SYSTEM



Statewide Striping
(Turnpikes) 42265

MAINE

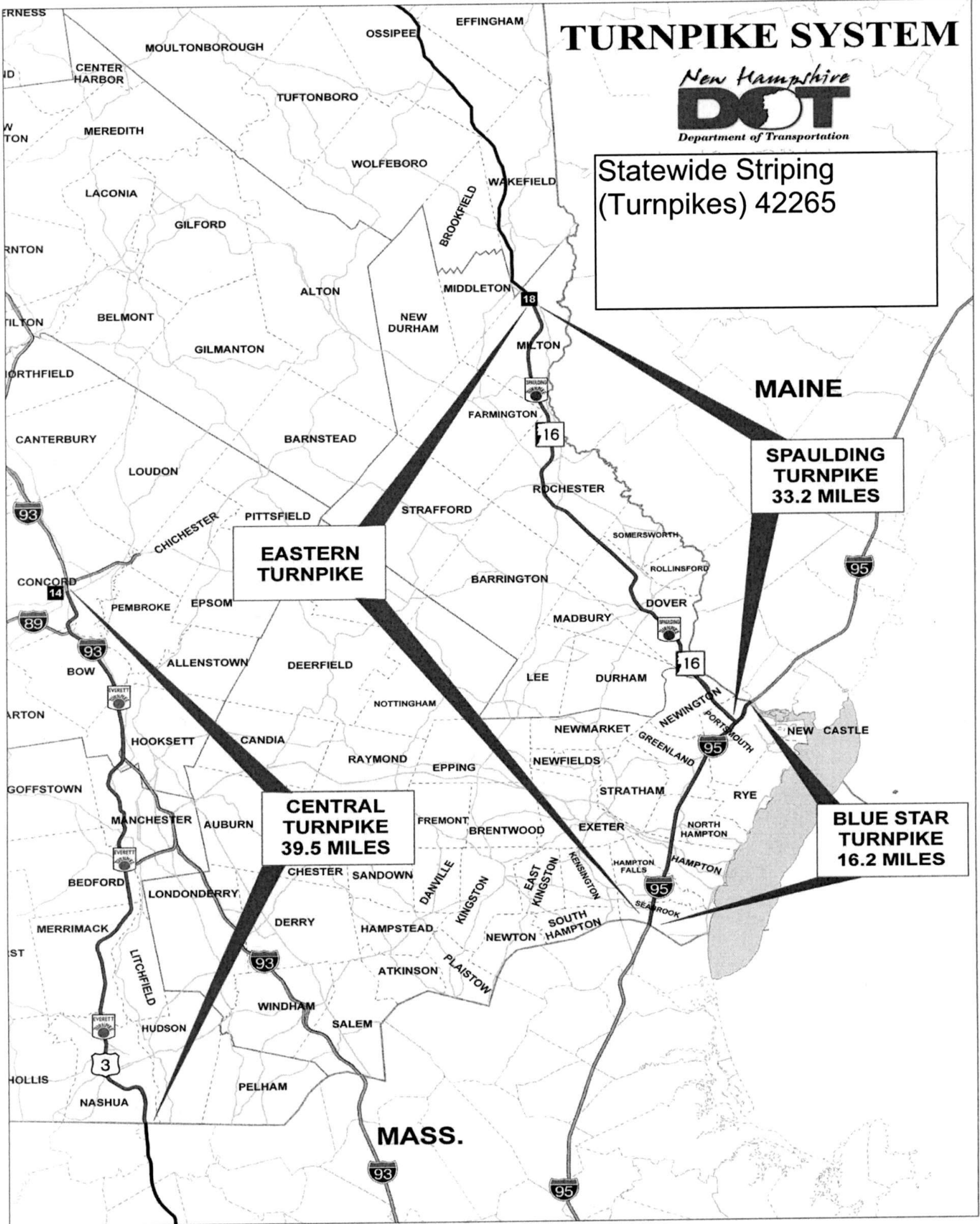
SPAULDING
TURNPIKE
33.2 MILES

EASTERN
TURNPIKE

CENTRAL
TURNPIKE
39.5 MILES

BLUE STAR
TURNPIKE
16.2 MILES

MASS.



State of New Hampshire

Department of State

CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that L&D SAFETY MARKING CORPORATION is a Vermont Profit Corporation registered to transact business in New Hampshire on June 13, 1990. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: **171058**

Certificate Number: **0005751443**



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 6th day of April A.D. 2022.

A handwritten signature in black ink, appearing to read "D. Scanlan", written over a circular embossed mark.

David M. Scanlan
Secretary of State



CERTIFICATE OF CONSENT TO ACTION WITHOUT MEETING OF THE SOLE DIRECTOR

Certificate of written consent to action without meeting of the sole director of L&D Safety Marking Corporation (the "Corporation") dated this 14 day of March, 2022.

The Secretary of the corporation certifies that the Corporation is a corporation duly organized and operating under the laws of the State of Vermont.

IT WAS RESOLVED THAT:

1. The following individual is appointed and confirmed as signing officer for the Corporation until replaced and is authorized to manage bank accounts that have been established for the benefit of the Corporation, sign and endorse checks, drafts, and other orders of payment for those bank accounts, and is authorized to sign bills of lading, and other documents, as needed and reasonable, for the normal conduct of the business of the Corporation:

William Gray Ricker, IV.

2. Any one director or officer of the corporation is authorized to sign all document and preform such acts as may be necessary or desirable to give effect to the above resolution.

In witness whereof, I have duly executed this Certificate of Corporate Resolution this 14 day of March, 2022.

William Gray Ricker IV, Secretary

I, William Gray Ricker IV, President of the Corporation, do hereby certify that William Gray Ricker, IV is duly elected Secretary of the Corporation. I also Certify that any signatures set out above are the correct signatures of those persons. I further certify that I have executed this resolution for the purpose stated above for and on behalf of the Corporation.

IN WITNESS WHEREOF, I have duly executed this certificate this 14 day of March, 2022

William Gray Ricker IV, President

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

304 EAST MONTPELIER ROAD BARRE, VT 05641 (802) 223-6154 FAX (866) 320-2001



L&DSAFE-01

AHENRY

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
3/16/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Denis, Ricker & Brown - MTP PO Box 565 Montpelier, VT 05601-0565	CONTACT NAME: PHONE (A/C, No, Ext): (802) 229-0563 FAX (A/C, No): (802) 229-9327 E-MAIL ADDRESS: e-doc@hbinsurance.com													
	<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 70%; text-align: center;">INSURER(S) AFFORDING COVERAGE</td> <td style="width: 30%; text-align: center;">NAIC #</td> </tr> <tr> <td>INSURER A : Charter Oak Fire Ins Co</td> <td style="text-align: center;">25615</td> </tr> <tr> <td>INSURER B : Travelers Indemnity Co of Connecticut</td> <td style="text-align: center;">25682</td> </tr> <tr> <td>INSURER C : Travelers Property Casualty Co of America</td> <td style="text-align: center;">25674</td> </tr> <tr> <td>INSURER D : Travelers Casualty and Surety Company</td> <td style="text-align: center;">19038</td> </tr> <tr> <td>INSURER E :</td> <td></td> </tr> <tr> <td>INSURER F :</td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A : Charter Oak Fire Ins Co	25615	INSURER B : Travelers Indemnity Co of Connecticut	25682	INSURER C : Travelers Property Casualty Co of America	25674	INSURER D : Travelers Casualty and Surety Company	19038	INSURER E :		INSURER F :
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INSURER F :														
INSURED L&D Safety Marking Corp and Ricker Holdings LLC and HR Safety Service LLC 304 East Montpelier Road Barre, VT 05641														

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WYD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:	<input checked="" type="checkbox"/>		DT-CO-8E677994-COF-21	8/14/2021	8/14/2022	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			810-3N158806-21-26-G	8/14/2021	8/14/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			CUP-6J127344-21-26	8/14/2021	8/14/2022	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N <input checked="" type="checkbox"/> N N/A If yes, describe under DESCRIPTION OF OPERATIONS below			UB-8K548884-21-26-G	8/14/2021	8/14/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Project Name: Statewide Striping (Turnpikes) 42265
 The State of New Hampshire, Dept. of Transportation and the Commonwealth of Massachusetts, Additional Insured status applies per terms and conditions of the attached form.

CERTIFICATE HOLDER NH Department of Transportation, Office of Federal Compliance 7 Hazen Drive or PO Box 483 Concord, NH 03302-0483	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
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