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STATE OF NEW HAMPSHIRE
DEPARTMENT of NATURAL and CULTURAL RESOURCES
STATE COUNCIL on the ARTS

19 Pillsbury Street CONCORD, NEW HAMPSHIRE 03301

January 28, 2020

His Excellency, Governor Christopher T. Sununu
and the Honorable Executive Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Natural and Cultural Resources, Division of the Arts, to award a Public Value Partnership Grant to The Moving Company Dance Center d/b/a MOCO Arts (VC #158916), Keene, NH in the amount of \$15,000 to strengthen their capacity for affordable diverse arts programs to New Hampshire residents and visitors, effective upon Governor and Council approval through June 30, 2020. 100% General Funds

Funding is available in account, State Arts Development, as follows:

	<u>FY 2020</u>
03-035-035-353510-41040000-073-500575 - Grants Non Federal	\$15,000

EXPLANATION

Public Value Partnerships are awarded to nonprofit arts organizations, with a minimum of 5 years of continuous arts programming and professional staffing, to strengthen their capacity for offering affordable, diverse arts program to New Hampshire's residents and visitors. Grant categories and deadlines are advertised through the divisions' website, social media and electronic newsletters.

At a recent meeting, the NH State Art Councilors unanimously voted to accept the Arts Division's Public Value Partnership Review Panel's recommendations for the partnerships based on its funding priority ranking within a competitive review. The six-member peer panel, facilitated by an Arts Councilor, considered 17 criteria to arrive at a consensus ranking for each application. The evaluative criteria range from the administrative capacity of the organization, artistic quality, strategic planning, to community impact and accessibility.

The Attorney General's office has approved the agreement as to form, substance and execution.

Respectfully submitted,

Sarah L. Stewart
Commissioner

158916

FY2020 OPI # 9881

Acct Code: 41040000-073-3558905



NEW HAMPSHIRE STATE COUNCIL ON THE ARTS GRANT AGREEMENT

This agreement between the State of New Hampshire, New Hampshire State Council on the Arts (hereinafter "Council") and MOCO Arts (hereinafter "Grantee") is to witness receipt of funds subject to the following conditions: The Moving Company Dance Center DBA/Moco Arts (RM)

1. GRANT PERIOD: FY2020

2. OBLIGATIONS OF THE GRANTEE:

- The Grantee agrees to accept \$15,000.00 and apply it to the program(s) described in the grant application and approved budget for Investment in Cultural Infrastructure. In the performance of this grant agreement, the Grantee is in all respects an independent contractor and is neither an agent nor employee of the State.
- Funding credit including Council logo must appear in all programs, publicity, and promotional materials. The following wording and Council logo should be used:



MOCO Arts is supported in part by a grant from the New Hampshire State Council on the Arts & the National Endowment for the Arts.

- The Grantee acknowledges that the NHSCA Program Coordinator may schedule a site visit to the organization and may request a site visit from the NHSCA.
- The Grantee agrees to abide by the limitations, conditions and procedure outlined herein and in the attached appendices. If appropriated funds for this grants program are reduced or terminated, all payments under this grant may cease. That determination rests within the sole discretion of the Council.

3. PAYMENT will be made following the receipt and execution of all required documents and approval of the Governor and Executive Council.

4. FINAL REPORT: The Grantee agrees to submit a final financial and narrative report on a form provided by the Council no more than 30 days after the end of the grant period. Failure to submit the final report will render the Grantee ineligible for Council funding for two years.

5. SOVEREIGN IMMUNITY: No provision of this contract is to be deemed a waiver of sovereign immunity by the State of New Hampshire.

COUNCIL APPROVAL

Contracting Officer for State Agency
Signature: [Signature] Date: 12/19/19

Name, Title: Virginia Lupi, Director
DNCR Approval
Signature: Sarah Stewart Date: 1/29/20
Sarah L. Stewart, Commissioner

APPROVED BY ATTORNEY GENERAL
as to form, substance and execution:
Signature: [Signature] Date: 1/30/2020
Office of Attorney General

GRANTEE SIGNATURE The Moving Company Dance Center DBA/Moco Arts (RM)
Org/ Name: MOCO Arts

Address: 40 Roxbury St. Keene NH 03533

Signature: Reagan Messer
Printed Name of Authorized Official for Grantee: Reagan Messer
Authorized Official's Signature & Title Executive Dir Date: 1/4/19

NOTARIZATION REQUIRED:
STATE OF NEW HAMPSHIRE, COUNTY OF CHESHIRE

On the 4th day of Nov 20/19 before the undersigned officer, personally appeared Reagan Messer (Print name of person whose signature is being notarized) or satisfactorily proven to be the person whose name appears above, and acknowledged that s/he executed this document in the capacity indicated.

Signature: [Signature]
Notary Public/ Justice of the Peace
Printed Name: Margaret Ellen KUPIEC
My Commission expires: March 27, 2024

MARGARET ELLEN KUPIEC, Notary Public
State of New Hampshire
My Commission Expires March 27, 2024

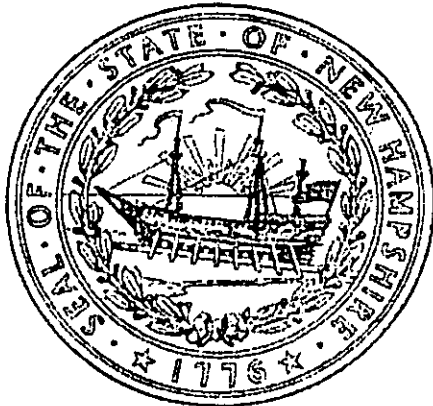
State of New Hampshire Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that THE MOVING COMPANY DANCE CENTER is a New Hampshire Nonprofit Corporation registered to transact business in New Hampshire on January 20, 2000. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 335541

Certificate Number : 0004407518



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 8th day of February A.D. 2019.

A handwritten signature in black ink, appearing to read "Wm Gardner".

William M. Gardner
Secretary of State

Business Information

Business Details

Business Name:	THE MOVING COMPANY DANCE CENTER	Business ID:	335541
Business Type:	Domestic Nonprofit Corporation	Business Status:	Good Standing
Business Creation Date:	01/20/2000	Name in State of Incorporation:	Not Available
Date of Formation in Jurisdiction:	01/20/2000		
Principal Office Address:	76 Railroad Street, Keene, NH, 03431, USA	Mailing Address:	76 Railroad Street, Keene, NH, 03431, USA
Citizenship / State of Incorporation:	Domestic/New Hampshire		
		Last Nonprofit Report Year:	2010
		Next Report Year:	2020
Duration:	Perpetual		
Business Email:	NONE	Phone #:	603-357-2100
Notification Email:	NONE	Fiscal Year End Date:	NONE

Principal Purpose

S.No	NAICS Code	NAICS Subcode
1	OTHER / CHARITABLE PURPOSE OF DANCE, THEATRE, ART, AND MOVEMENT EDUCATION AND OUTREACH	

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Principals Information

Name/Title	Business Address
Maich Gardner / Secretary	472 Hurricane Rd, Keene, 03431, USA
Thaddeus Kuchinski / President	14 Dixon Ave, Suite 102, Concord, 03301, USA
Thaddeus Kuchinski / Treasurer	14 Dixon Ave, Suite 102, Concord, 03301, USA
Susan Abert / Vice President	41 School St, Keene, 03431, USA
Reagan Messer / Director	76 Railroad St, Keene, 03431, USA

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Registered Agent Information

Name: Not Available
Registered Office Address: Not Available
Registered Mailing Address: Not Available

Trade Name Information

Business Name	Business ID	Business Status
MOCO (/online/BusinessInquire/TradeNameInformation? businessID=344811)	536696	Active
MOCO ARTS (/online/BusinessInquire/TradeNameInformation? businessID=374633)	563544	Active
Creative Arts At Keene (/online/BusinessInquire/TradeNameInformation? businessID=375869)	563521	Expired
Artworks of Keene (/online/BusinessInquire/TradeNameInformation? businessID=380453)	563538	Expired
Core Connection at Moco Arts (/online/BusinessInquire/TradeNameInformation? businessID=445406)	631746	Expired

Trade Name Owned By

Name	Title	Address
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Trademark Information

Trademark Number	Trademark Name	Business Address	Mailing Address
No records to view.			

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NH Department of State, 107 North Main St. Room 204, Concord, NH 03301 -- [Contact Us](#)
[\(/online/Home/ContactUS\)](#)

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Board Resolution

I, Christine G. Smart, hereby certify that I am duly elected Clerk/Secretary of
(Name)

MoCo Arts. I hereby certify the following is a true copy of a vote taken at
(Name of Organization)

a meeting of the Board of Directors/shareholders, duly called and held on Oct. 25, 2019
at which a quorum of the Directors/shareholders were present and voting.

VOTED: That Reagan Messer ED is duly authorized to enter a
(Name and Title) person that sign contract

Contract on behalf of Moving Company Dance Ctr DBA with the
(Name of Organization) MoCo Arts

NH State Council on the Arts State of New Hampshire and further is
(Name of State Agency)

Authorized to execute any documents which may in his/her judgment be
desirable or necessary to effect the purpose of this vote.

I hereby certify that said vote has not been amended or repealed and remains in full
force and effect as of the Oct 25, 2019. I further certify that it is understood that the
State of New Hampshire will rely on this certificate as evidence that the person listed above currently
occupies the position indicated and that they have full authority to bind the corporation to the specific
contract indicated.

DATED: Oct 30, 2019

ATTEST Christine G. Smart
(Name and Title) Clerk/Secretary



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

12/12/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Clark - Mortenson Insurance P.O. Box 606 Keene NH 03431	CONTACT NAME: PHONE (A/C, No, Ext): 603-352-2121 FAX (A/C, No): 603-357-8491 E-MAIL ADDRESS: csr24admin@clark-mortenson.com	
	INSURER(S) AFFORDING COVERAGE	
INSURED MoCo Arts The Moving Company Dance Center DBA 40 Roxbury St Keene NH 03431	INSURER A: Cincinnati Insurance Company NAIC # 10677	
	INSURER B: Mount Vernon Fire Insurance	
	INSURER C:	
	INSURER D:	
	INSURER E:	
	INSURER F:	

COVERAGES **CERTIFICATE NUMBER: 1091227546** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD YYY	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GENL AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		EPP0209094	9/1/2019	9/1/2020	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/OP AGG \$ 2,000,000
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS					COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	EWC0395840	9/1/2019	9/1/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
B	Directors & Officers		NDO2550071F	9/1/2019	9/1/2020	1,000,000 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Workers Compensation policy provides coverage per the laws of the state of NH as listed in 3A.

CERTIFICATE HOLDER**CANCELLATION**

NH Department of Natural and Cultural Resources
 172 Pembroke Road
 Concord NH 03301

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



New Hampshire
State Council on the Arts

GRANTEE INFORMATION FORM for ORGANIZATIONS

Please complete the following for fulfillment of grant requirements by the State of New Hampshire's Department of Administrative Services.

Name of Organization Moving Company Dance Center DBA MOCO Arts

1. Statement of Purpose:

(Give your organization's mission statement or list your organization's objectives in the space below)

MOCO'S MISSION IS TO TRANSFORM LIVES THROUGH MOVEMENT AND CREATIVE EXPRESSION

2. Salary of Administrator:

(List annual salary of administrator, not artist's fees, who will be involved in this grant.)

Reagan V. Messer, Executive Director: \$88,600

Attach the Following:

3. DUNS Number (If not provided on application) on application
4. Resume of Administrator
5. Financial Statement:
A one-page financial statement of your organization's most recently completed fiscal year.
6. Board of Directors:
A list of the current directors and officers of your organization.
Please do not include any personal information such as home addresses, phone numbers or emails.
7. List Geographic Areas Served by Organization
8. Certificate of Liability and Workers Comp Insurance with the Department of Natural & Cultural Resources as the certificate holder — Being sent by our insurance agent
9. Please include a copy of a current year Certificate of Good Standing. (if not provided with the application)
If you do not have a Certificate of Good Standing with the state of NH please call Secretary of State Corporate Division at 271-3244 and request an application.

Moco Arts
Fiscal Year September 1 2018 to August 31 2019

	Actuals FY 2019	Budget FY 2019	Change
EARNED INCOME			
Tuitions	719,351	727,252	-7,901
less: Discounts & Scholarships	<u>-121,117</u>	<u>-111,464</u>	<u>-9,653</u>
Net Tuition Revenues	598,234	615,788	-17,554
Production Income	110,239	103,475	6,764
Other Income	<u>16,123</u>	<u>19,704</u>	<u>-3,581</u>
Total Earned Income	724,596	738,967	-14,371
CONTRIBUTION INCOME			
Capital Campaign	39,722	0	39,722
Arts For Life Scholarship Fund	100	0	100
Contributions - Current Year	327,693	272,175	55,518
Pledges Released from Restriction	0	0	0
Program Sponsorships/Ads	<u>27,401</u>	<u>43,000</u>	<u>-15,599</u>
Total Contribution Income	<u>394,916</u>	<u>315,175</u>	<u>79,741</u>
Total Revenues	<u>1,119,512</u>	<u>1,054,142</u>	<u>65,370</u>
DIRECT EXPENSES			
Program Salaries	408,658	404,515	4,143
Program Expenses	47,666	42,090	5,576
Production Expenses	169,686	195,609	-25,923
Occupancy Costs	<u>133,798</u>	<u>153,420</u>	<u>-19,622</u>
Total Direct Expenses	759,808	795,634	-35,826
Admin, Development & General	326,399	361,657	-35,258
Depreciation	<u>160,569</u>	<u>207,720</u>	<u>-47,151</u>
TOTAL EXPENSES	<u>1,246,776</u>	<u>1,365,011</u>	<u>-118,235</u>
NET SURPLUS (DEFICIT)	<u>-127,265</u>	<u>-310,869</u>	<u>183,605</u>
Plus: Depreciation	160,569	207,720	-47,151
Capital Campaign Expenses *	1,328		
Less: Capital Campaign Income*	-39,722		-39,722
Less: Arts For Life Fund*	-100		-100
Less: Future Year Pledges	<u>-40,000</u>		<u>-40,000</u>
NET CASH RESULTS	<u><u>-45,189</u></u>	<u><u>-103,149</u></u>	<u><u>56,632</u></u>

This report was generated prior to our year end audit. Revisions will occur.
 Restricted revenue deducted from Total Revenue to accurately reflect Operating Revenue.
 Capital Campaign expenses were paid from designated funds but were included in the Admin Expenses



Board of Directors

President

Kürt Blomquist *Director of Public Works, City of Keene, NH*

Vice President

Dr. Andrew Tremblay *Chair, Department of Primary Care, Cheshire Medical Center - Dartmouth Hitchcock Keene*

Treasurer

Elizabeth Wright *Community Volunteer*

Secretary

Christine Greenwood-Smart *VP and Mortgage Loan Officer, Savings Bank of Walpole*

Board Members

Michael Blair *Community Volunteer*

Christine Clarke *Community Volunteer*

Maich Gardner *Community Volunteer*

Joshua Houle *Partner & Wealth Manager, Monadnock Capital Group Steward Partners*

Erin Meenan *Attorney, Bragdon & Kossayda PC*

Katherine Richardson *Director of Leadership Giving, Cheshire Medical Center - Dartmouth Hitchcock Keene*

Ely Thayer *Financial Advisor, Edward Jones*

Dr. Melinda Treadwell *President, Keene State College*

Board terms are three years. Board members may serve two consecutive terms before a one-year hiatus from service is required. Executive Committee terms are two years.

MoCo considers every member of our Board of Directors to be responsible for advocacy.

"Transforming lives through movement and creative expression."

MoCo Arts ~ 40 Roxbury Street ~ Keene NH 03431 ~ 603-357-2100 ~ www.moco.org

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Reagan Messer

214 Court Street
Keene, NH 03431



c) 603.801.4716 w) 603.357.2100
Email) rmesser@moco.org

Summary

Established performing artist, teacher and administrator with a passion for bringing out the best in students and colleagues. Reputation for high integrity work ethic. Proven ability to innovate, adapt and collaborate to achieve individual and collective goals.

Professional Experience

MoCo Arts

Keene, NH

- Executive Director/Artistic Director of Dance 2012 - Present
- Artistic Director of Dance 2006 - Present
- Ballet Teacher and Choreographer 2002 - Present

Boston Ballet

Boston, MA

- Soloist 1995 - 2002
- Corps de Ballet 1992 - 1995
- Ballet Master Boston Ballet II 2001 - 2002
- Ballet Teacher Boston Ballet Summer Program 1995 - 2001
- AGMA (Dancers Union) Rep 1996 - 1997
- AGMA (Dancers Union) Contract Negotiations 2000 - 2001
- AGMA (Dancers Union) Contract Negotiations 1993 - 2001
- Director/Producer 1995 - 1996
- International Ballet Gala featuring artists from the Boston Ballet and Royal Ballet London in Atlanta, GA
- Directed Ballet Galas in Martha's Vineyard, Nantucket and Manchester, VT 1997 - 1998

North Atlanta Dance Theatre

Atlanta, GA

- Board of Directors 2007 - Present
- Artistic Advisor 2002 - Present
- Principal Guest Artist 2001 - 2007



International Ballet Rotaru
Atlanta, GA

- Principal 1990 - 1992
- Soloist 1989 - 1990

Touring and Guest Artist

- **Boston Ballet:** Biertz, France 1998
- **Boston Ballet:** Jakarta, Indonesia 1996
- **Boston Ballet:** Kennedy Center Washington, DC 1994
- **Fernando Bujones and Friends:** Brazil 1993
- **International Ballet Rotaru:** Romania 1991
- **Guest Artist:** United States, Europe, Asia and South America 1989 - 2007

Education

Rotaru School of Ballet, Atlanta Jazz Theatre

Other Experience

Founding Board Member, Keene Housing Kids Collaborative
Choreographer annual **Kristallnacht Remembrance**, The Colonial Theatre
Ballet Teacher, **Franklin Pierce University**
Performer, **Walt Disney World**
Commercial for Opening of **MGM Studios**, directed by John Landis
Taping of **MGM Studios** with Smokey Robinson
Performer, **Atlanta Jazz Theatre**
Performer, **Heartstrings (Aids Benefit)** with David Hasselhoff, Isaac Hayes and Ruth Buzzi





List of Geographic Areas Served:

New Hampshire – Primarily Cheshire and Hillsborough Counties

Vermont – a small number of students from the Brattleboro area

Through our summer camps, we also reach students from Massachusetts, Connecticut, New York, and California.