

THE STATE OF NEW HAMPSHIRE DEPARTMENT OF TRANSPORTATION



VICTORIA F. SHEEHAN COMMISSIONER WILLIAM CASS, P.E. ASSISTANT COMMISSIONER

Bureau of Construction April 20, 2017

His Excellency, Governor Christopher T. Sununu and the Honorable Council State House Concord, New Hampshire 03301

REQUESTED ACTION

1. Authorize the Department of Transportation to amend Contract #7001472, with ExeVision, Inc., Orem, UT, Vendor #261357, by exercising a renewal option for the Department's computer software based Project Development and Construction Management Systems, by increasing the total amount payable by \$995,853 (from \$3,260,000 to \$4,255,853) and extending the completion date from September 30, 2017 to September 30, 2019 for continued support, maintenance, and hosting of the Systems, to be effective upon Governor and Council approval. 100% DoIT Other Funds(Transfer from DOT).

Funds to support this request are available in the following account in State FY 2017, and are contingent upon the availability and continued appropriation of funds in FY 2018 and FY 2019, with the ability to adjust encumbrances between State Fiscal Years if needed and justified:

010-003-76960000-IT for Transportation	<u>FY 2017</u>	<u>FY 2018</u>	<u>FY 2019</u>
038-509038 Agency Application Software	\$152,388	\$415,480	\$427,985
Job Number: 03960020			

EXPLANATION

This is a joint contract by DoIT and DOT with ExeVision. The funding (shown above) for this contract is with DoIT directly into their Class 038 (Software), and will be part of the transfer to DoIT from DOT's Class 027 (Transfers to DoIT).

On October 15, 2014, the Governor and Council authorized the original agreement (Item #20; copy of Resolution attached) in the amount of \$3,260,000 to provide and install a new Project Development and Construction Management Systems. The new system allows the Department to electronically create project estimates, advertise contracts, pre-qualify contractors, and electronically receive contractor bids. The new system will also allow the Department to process contractor progress payments (totaling many million dollars), track contractor payments, collect material test results, and record activities throughout the life of highway and bridge construction projects. As part of this project, the Department's older Project Estimating, Bidding, Construction Management, Laboratory Information, and Labor Compliance/Civil Rights systems are being or have been replaced with newer technology resulting in time savings, increased efficiencies, information systems availability, and, most significantly, elimination of the risk of system failure. The failure of existing systems to function electronically would result in a monumental manual effort on the part of DOT employees to perform these same functions.

Continuing with the ongoing support, maintenance, and hosting of this software meets the Department's critical business needs. ExeVision, Inc. is responsible for all aspects of the project, including, but not

limited to: the design, development, installation, implementation, testing, hosting, training, and support of the automated Project Development System.

The increase in fee as proposed is commensurate with the additional software support and maintenance services to be furnished. The Department has an annual option to extend the agreement for an additional four (4) years for ongoing software support and maintenance.

This amended agreement has been approved by the Attorney General as to form and execution. The Department of Information Technology (DoIT) has reviewed and approved the amended agreement. The DOT has certified that the necessary funds are available. Copies of the fully-executed amended agreement are on file at the Secretary of State's Office and the Department of Administrative Services Office, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

It is respectfully requested that authority be given to amend this agreement as outlined above.

Sincerely,

Victoria F. Sheehan Commissioner Department of Transportation

Denis Goulet Commissioner Department of Information Technology

Attachments.



STATE OF NEW HAMPSHIRE DEPARTMENT OF INFORMATION TECHNOLOGY 27 Hazen Dr., Concord, NH 03301 Fax: 603-271-1516.TDD Access.1-800-735-2964..... www.nh.gov/doit

Denis Goulet Commissioner

March 13, 2017

Victoria F. Sheehan Commissioner Department of Transportation State of New Hampshire John O. Morton Bldg., 7 Hazen Drive Concord, NH 03302-0483

Dear Commissioner Sheehan:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your agency's request to enter into a contract amendment with ExeVision, Inc. (Vendor #261357) as described below and referenced as DoIT No. 2014-080A.

The purpose of this contract amendment is to exercise an option to extend the completion date for an additional two years for the continued support, maintenance and hosting of the Department of Transportation's computer software based Project Development and Construction Management Systems. This system allows the DOT to electronically create project estimates, advertise contracts, pre-qualify contractors, electronically receive contractor bids, and process contractor payments.

The total contract amount will increase by \$995,853 from \$3,260,000 to \$4,255,853 and shall become effective upon Governor and Council approval through September 30, 2019.

A copy of this letter should accompany the Department of Transportation's submission to the Governor and Executive Council for approval.

Sincerely,

Denis Goulet

DG/ik DolT #2014-080A

Cc: Gail Hambleton, Dane Prescott

WHEREAS, pursuant to an agreement approved by Governor and Council, on October 15, 2014, Item #20, Contract #2014-080 (herein after referred to as the "Agreement"), ExeVision, Inc. (hereinafter referred to as ExeVision) agreed to supply certain services upon the terms and conditions specified in the Agreement and in consideration of payment by the Department of Transportation (hereinafter referred to as the "Department"), certain sums as specified therein;

WHEREAS, pursuant to the Agreement Section 18: *Amendment*, and the provisions of the Agreement, the Agreement may be modified or amended only by a written instrument executed by the parties thereto and approved by the Governor and Executive Council;

WHEREAS, pursuant to the Agreement Part 2, Section 1.3: *Contract Term*, and the provisions of the Agreement, the Agreement may be extended up to six (6) years at the sole option of the State, subject to the parties' prior written Agreement on applicable fees for each extended term, up to but not beyond September 30, 2023;

WHEREAS, ExeVision and the Department have agreed to amend the Agreement in certain respects;

WHEREAS, the Department wishes to add the Department of Information Technology (hereinafter referred to as DoIT) as a party to this Agreement;

WHEREAS, the Department wishes to extend the Completion Date of the Agreement from September 30, 2017 to September 30, 2019

WHEREAS, the Department wishes to increase the Contract price limitation by \$995,853 to bring the total contract price to \$4,255,853

NOW THEREFORE, in consideration of the foregoing, and the covenants and conditions contained in the Agreement and set forth herein, the parties hereto do agree as follows:

The Agreement is hereby amended as follows:

- 1. Amend General Provision 1.1 of the Agreement (Page 1) by adding the New Hampshire Department of Information Technology
- Amend General Provision 1.2 of the Agreement (Page 1) by adding the DoIT address of 27 Hazen Drive, Concord, NH 03301
- 3. Amend General Provision 1.6 of the Agreement (Page 1) by adding an additional funding string of 010-003-7696-0300-038-9038
- 4. Amend General Provision 1.7 of the Agreement (Page I) by changing the Completion Date from September 30, 2017 to September 30, 2019.
- 5. Amend General Provision 1.8 of the Agreement (Page 1) by increasing the Price Limitation by \$995,853 from \$3,260,000 to \$4,255,853
- 6. Amend General Provision 1.9 of the Agreement (Page 1) by adding Denis C. Goulet, Commissioner/CIO of DoIT
- Amend General Provision 1.10 of the Agreement (Page 1) by adding the DoIT telephone number of 603-223-5703
- 8. The Agreement, Part 2, is further amended by deleting Section 3.4 *State Contract Manager* and replacing 3.4 as described below:

3.4 State Contract Manager

The State shall assign Agency Contract Managers who shall function as the State's representatives with regard to Contract administration. The State Contract Managers are:

Dean Wilson Bureau of Construction NHDOT 7 Hazen Drive Concord, NH 03302-0483 Tel: (603) 271-2571 Email: DWilson@dot.state.nh.us

Gail Hambleton NHDoIT @ NHDOT 7 Hazen Drive Concord, NH 03302-0483 Tel: (603) 271-3281 Email: Gail.Hambleton@doit.nh.gov

9. The Agreement, Part 2, is further amended by deleting the *Dispute Resolution Responsibility and Schedule Table* in Section 16 *Dispute Resolution* and replacing this table as described below:

Dispute Resolution Responsibility and Schedule Table

LEVEL	CONTRACTOR	STATE-DOT	STATE-DoIT	ALLOTED TIME		
Primary	Vern Gubler Project					
	Manager	Manager	Manager			
First	Floyd Millet	William J. Cass	Gail Hambleton	10 Business		
	President	DOT Assistant Commissioner	DoIT IT Leader	Days		
Second	Floyd Millet	Victoria F. Sheehan	Denis Goulet	15 Business		
	President	DOT Commissioner	DoIT	Days		
			Commissioner			

10. The Agreement, Part 3, Exhibit A, is further amended by adding section A2.2 Amendment A Implementation Schedule – Activities / Deliverables / Milestones as described below:

A 2.2 Amendment A Implementation Schedule – Activities / Deliverables / Milestones

Projected delivery dates are preliminary estimates. Actual delivery dates will be mutually agreed upon between the State and ExeVision.

Reference Number	Activity, Deliverable, or Milestone	Projected Delivery Date
	Provide Preconstruction Maintenance support and CMS software licensing, maintenance, and support.	October 2016-September 2017
	Provide Preconstruction, Construction, Civil Rights, Other Maintenance support and system hosting.	October 2017-September 2018

Contract 2014-080 Amendment A Initial all pages ExeVision, Inc. Initials IM

Page 2 of 5

Reference Number	Activity, Deliverable, or Milestone	Projected Delivery Date
3	Provide Preconstruction, Construction, Civil Rights, Other Maintenance support and system hosting.	October 2018-September 2019

^{11.} The Agreement, Part 3, Exhibit B, is further amended by deleting Paragraph 1.1 Not to Exceed and replacing Paragraph 1.1 as described below:

1.1 Not to Exceed

This is a Not to Exceed (NTE) Contract not to exceed the Price Limitation of the Part I P-37 General Provisions Block 1.8 Price Limitation for the period between the Effective Date through the Completion Date of the Part I P-37 General Provisions Block 1.7 Completion Date. ExeVision Inc. shall be responsible for performing its obligations in accordance with the Contract. This Contract will allow ExeVision to invoice the State for the following Activities, Deliverables, or Milestones at pricing/rates appearing in the price and payment tables below, based on the Exhibit B below.

The Agreement is further amended by Adding Table A1A to Part 3, Exhibit B paragraph 1.1 as described below:

able A1A – S	oftware and Services	
Reference . Number	Activity, Deliverable, or Milestone	Payment Amount
1	Provide Preconstruction Maintenance support and CMS software licensing, maintenance, and support.	\$152,388
2	Provide Preconstruction, Construction, Civil Rights, Other Maintenance support and system hosting.	\$415,480
3	Provide Preconstruction, Construction, Civil Rights, Other Maintenance support and system hosting.	\$427,985

12. The Agreement, Part 3, Exhibit B, is further amended by Adding Table A2A Detailed Project Deliverables and Pricing Summary as described below:

Original Grand Total	\$3,260,000
AMENDMENT A SUMMARY TABLE	
Provide Preconstruction Maintenance support and CMS software licensing, maintenance, and support.	\$152,388
Provide Preconstruction, Construction, Civil Rights, Other Maintenance support and system hosting.	\$415,480
Provide Preconstruction, Construction, Civil Rights, Other Maintenance support and system hosting.	\$427,985
Subtotal	\$995,853
GRAND TOTAL	\$4,255,853

Table 2 Contract 2014-080 - PROJECT DEVELOPMENT SYSTEMS

CONTRACT AND AMENDMENT NUMBER		G & G APPROVAL DATE)	END DATE	CONTRACT AMOUNT
2014-080		October 15, 2014 Item #20	September 30, 2017	\$ 3,260,000
2014-080 Amendment A	Extension of support, maintenance, hosting, licensing, and addition of software functionality	TBD	September 30, 2019	\$995,853
	a an	CONTRACT ATOTAL		\$4,255,853

Except as provided herein, all provisions of the Agreement shall remain in full force and effect. This modification shall take effect upon the approval date from the Governor and the Executive Council.

IN WITNESS WHEREOF, the parties have hereunto set their hands as of the day and year first above written.

Date: 3/3/17 d Millet, President ExeVision, Inc. Corporate Signature Notarized: STATE OF (Itak COUNTY OF (Salt Lake On this the 3rd day of March, 2016, before me, <u>Tawa Clements</u>, the undersigned Officer <u>Floyd Millet</u>, personally appeared and acknowledged her/him to be the <u>Dresident</u>, the undersigned of <u>Exevision</u>, <u>aric</u>, a corporation, and that she/he, as such <u>Dresident</u> being authorized to do so, executed the foregoing instrument for the purposes therein contained, by signing the name of the corporation by her/himself as <u>ExeVision</u> Inc IN WITNESS WHEREOF I hereunto set my hand and official seal. TARRA CLEMENTS Notary Public Notary Public/Justice of the Peace State of Utah Comm. No. 671281 My Commission Expires: Nov 20, 2017 My Comm. Expires Nov 20, 2017 (SEAL) State of New Hampshire Victoria F. Sheehan, Commissioner Date: Denis C. Goulet, CIO Date State of New Hampshire

State of New Hampshire Department Of Transportation

Approved by the Attorney General (Form, Substance and Execution)

lan anne State of New Hampshire, Department of Justice

Date: 4/18/17____

Approved by NH Governor and Council

Date: _____

Contract 2014-080 Amendment A Initial all pages ExeVision, Inc. Initials

Department of Information Technology



3 March, 2017

Certificate of Authority/Vote

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The Certificate of Authority/Vote confirms that the President of ExeVision, Floyd W. Millet is authorized in the company charter to sign contracts for the Company. Floyd W. Millet has been President of ExeVision since January 1, 2017 and is still President as of this day.

ExeVision Authorized Representative

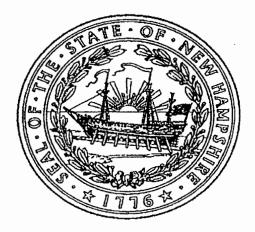
Printed Name and Title: ROBERT W. MILLET CEL Date: 03 MAR 2017
Signature: Johert A. Millet
Name and Title of Notary: NIC Ca MaguFtin Blanch Manager
Signature: Date: Date:
NOTARY PUBLIC
NIC CAL MAGOFFN 667009 COMMISSION EXPIRES MAY 28, 2017 STATE OF UTAH

State of New Hampshire Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that EXEVISION, INC. is a Utah Profit Corporation registered to transact business in New Hampshire on August 04, 2014. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 712583



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 21st day of February A.D. 2017.

William M. Gardner Secretary of State

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THE STATE OF NEW HAMPSHIRE DEPARTMENT OF TRANSPORTATION



CHRISTOPHER D. CLEMENT, SR. COMMISSIONER JEFF BRILLHART, P.E. ASSISTANT COMMISSIONER

> Bureau of Construction September 15, 2014

Her Excellency, Governor Margaret Wood Hassan and the Honorable Council State House Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Transportation to enter into an Agreement with ExeVision, Inc. (Vendor #261357) Orem, UT for an amount not to exceed \$3,260,000, for replacing and upgrading the Department's computer software based Project Development and Construction Management Systems, effective upon Governor and Council approval, through September 30, 2017. 100% State Bonded Capital Funds.

Funding is available as follows for FY 2015, and is contingent upon the availability and continued appropriation of funds in FY 2016 and FY 2017:

04-096-96-9600-79870000	FY 2015	FY 2016	<u>FY 2017</u>
Capital Funds	£707 700	¢1 175 705	\$1,376,505
034 500099 Major IT Systems	\$707,700	\$1,175,795	41,570,505

EXPLANATION

The Department of Transportation (DOT) seeks to procure services to provide and install a new Project Development System. DOT has several computer software systems that currently interact poorly or not at all, often requiring manual intervention to complete project advertising, contractor progress payments (totaling many million dollars), and record keeping activities throughout the life of highway and bridge construction projects. The new system will allow the Department to replace older computer systems used in creating project estimates, collecting material test results, and tracking contractor payments. New system functionality will also be added to allow the Department to both release and receive bids electronically to/from contractors. As part of this project, the Department's existing Project Estimating, Bidding, Construction Management, Laboratory Information, and Labor Compliance/Civil Rights systems will be replaced with newer technology resulting in time savings, increased efficiencies, information system availability, and most significantly elimination of the risk of system failure. The failure of existing systems to function electronically would result in a monumental manual effort on the part of DOT employees to perform these same functions.

A Capital Budget appropriation in the amount of \$3,260,000 has been approved to fund this project. The vendor selection process for this contract was initiated by a solicitation for information technology services through a Request for Proposals (RFP), which was posted on the State Administrative Services website from March 17, 2014 to May 20, 2014. Answers to vendor's questions regarding clarification of the solicitation were posted to the Administrative Services website on April 8, 2014. As a result of the solicitation, three firms submitted proposals: AASHTO, Washington, DC; ExcVision, Inc., Orem, UT; and Parsons Transportation Group, Inc., Washington, DC.

The selection process for this contract consisted of review and ranking of solicited written proposals by a selection panel comprised of eight members representing the Department of Transportation and the Department of Information Technology. The selection panel included the Chief of Engineering Audit, Chief of Labor Compliance, Contracts Program Specialist, Project Manager for the Bureau of Highway Design, Concrete/Soils Supervisor for the Bureau of Materials & Research, Bridge Computer Applications Analyst/Engineer for the Bureau of Bridge Design, Regional Construction Engineer for the Bureau of Construction, and IT Project Manager from the Department of Information Technology.

The selection panel members reviewed the proposals individually and met on Wednesday, June 25, 2014 to recommend a vendor. The Committee rated each firm based on the Proposed Software Solution, Proposed Software Solution Functionality, Vendor Technical Service and Project Manager Experience, Vendor Company and Staffing Qualifications, and Solution Cost. Having assessed all of the aforementioned factors, the selection panel scored and ranked ExeVision, Inc. the highest of the three firms. The Scoring Summary is below:

Firm	Score as rated by Selection Committee 200 Possible Points	Overall Rank
ExeVision	157.4	1
Parsons	142.3	2
AASHTO	138.3	3

ExeVision, Inc. was selected and is highly regarded in the field of Project Development Systems. Their software has recently been implemented at the Illinois Department of Transportation and they have similar system implementations for State transportation agencies in Texas, Wyoming, Nevada and Utah. The selection panel's ranking was submitted to the Assistant Commissioner for consideration and approval.

ExeVision, Inc. has agreed to furnish the required implementation and maintenance services in a three (3) year agreement for a total amount not to exceed \$3,260,000. The Department has an annual option to extend the agreement for an additional six (6) years for ongoing software support and maintenance. The hourly rates, software, and annual software maintenance and technical support expenses are commensurate with the complexity and the scope of engineering and technical services to be furnished.

The agreement has been approved by the Attorney General as to form and execution. The Department of Information Technology (DoIT) has reviewed and approved the agreement. The DOT has certified that the necessary funds are available. Copies of the fully executed agreement are on file at the Secretary of State's Office and the Department of Administrative Services Office, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

Your approval of this resolution is respectfully requested.

Sincerely.

Christopher D. Clement, Sr. Commissioner

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Project Development Systems Contract 2014-080 Amendment A ExeVision

Response to Request for Additional Information regarding FY17 and future year funding:

In accordance with the original contract (#2014-080), work began on replacing an outdated DOT Project Development System in October 2014. The work effort involved implementing a new Commercial-off-the-Shelf software system with software customizations to meet NHDOT business needs. The new Project Development System includes many different system modules for Project Estimating, Contractor Prequalification, Electronic Bidding, Construction Management, Materials Management, and Labor Compliance.

As the various system modules are implemented for use, the DOT is responsible for paying system hosting and maintenance fees for technical support and software upgrades. Hosting and maintenance fees are paid in advance on an annual basis.

The original contract expiring September 30th is funded through a Capital Budget appropriation and covers the one-time costs, including software licensing and professional services. The contract Amendment A provides funding for the hosting and maintenance fees due to be paid in June 2017. This funding was previously established in the DoIT Operating Budget in accordance with the costs identified in the original 2014-080 contract.

An additional contract amendment will be needed for FY20 and beyond as the final system modules have yet to be customized, deployed, and made operational. Hence the ongoing hosting and maintenance fees for these modules are unknown at this time.

Please let me know if you have any additional questions.

Dane Prescott IT Project Manager New Hampshire Department of Information Technology at NHDOT PO Box 483, 7 Hazen Drive Concord, New Hampshire, 03302-0483 (603)271-7559