

2A Qm



State of New Hampshire
DEPARTMENT OF ADMINISTRATIVE SERVICES
OFFICE OF THE COMMISSIONER
25 Capitol Street -- Room 120
Concord, New Hampshire 03301

VICKI V. QUIRAM
Commissioner
(603)-271-3201

JOSEPH B. BOUCHARD
Assistant Commissioner
(603)-271-3204

July 20, 2016

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council
State House
Concord, NH 03301

REQUESTED ACTION

Pursuant to RSA 4:8, Gifts to the State, the Department of Administrative Services respectfully requests authorization to accept a gift for travel reimbursement, not to exceed \$1,300.00, from the Energy Services Coalition (ESC) to allow one employee to attend and speak at the ESC 5th Annual Market Transformation Conference August 23-25, 2016 in Louisville, Kentucky.

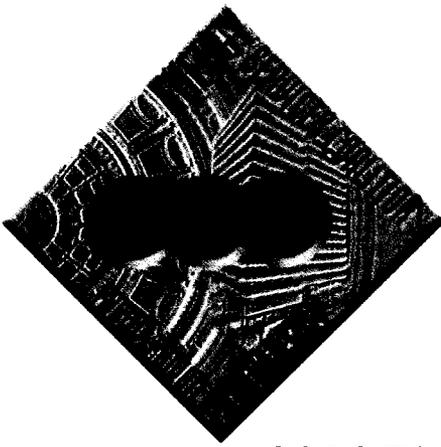
EXPLANATION

The ESC is a public/private partnership that works closely with the Federal Department of Energy (DOE). Currently the Department of Administrative Services, Energy Management Office is working with DOE on an innovative energy saving performance contract virtual toolkit. The intent of this toolkit is to allow state agencies to complete energy saving projects with limited financial and staff resources. Energy management offices around the country are interested in learning more about this tool and the ESC has invited the State Energy Manager to speak about the work that New Hampshire is doing. The conference also offers many workshops and networking opportunities to learn more about energy efficiency and build connections with other energy managers across the country. The State of New Hampshire has been offered travel reimbursement for one member of the Department of Administrative Services Energy Management Office to attend the ESC 5th Annual Market Transformation Conference August 23-25, 2016 in Louisville, Kentucky, with funds being made available through a scholarship from the ESC.

This gift supports attendance at the ESC conference for one office member to present information to other states and to participate in the analysis and discussion of transforming the energy efficiency market. Workshop opportunities at the conference include presentations on other free tools offered by DOE to help states save energy and money.

Respectfully submitted,

Vicki V. Quiram
Commissioner



2016 ESC Market Transformation Conference

The Galt House
140 N Fourth Street, Louisville, KY 40202

DRAFT AGENDA

Updated July 8, 2016

DAY 1 – TUESDAY, AUGUST 23, 2016

2:00 – 7:30 pm **Registration**

2:00 – 3:30 pm **Exhibit Set-Up**
Exhibitors will display the latest technologies and trends in energy efficiency products, services and strategies.

2:00 – 3:30 pm **Concurrent Breakout Sessions**

Breakout #1: Local Public Sector ESPC Training

The ESC will host an abbreviated training for local officials on how performance contracting works for the public sector in Kentucky

Moderators:

Lona Brewer, Kentucky ESC Chapter, Kentucky Department for Energy Development and Independence

Lee Colten, Kentucky ESC Chapter, Kentucky Department for Energy Development and Independence

Breakout #2: ESC Chapter Training

ESC Chapter representatives will participate in a training session to discuss strategies to maximize their success.

3:30 – 4:00 pm **eProject Builder Training**

The first of two identical 30-minute onsite training sessions for eProject Builder, the free online tool from U.S. DOE for tracking and reporting ESPC project data.

3:30 – 4:00 pm **Networking Break**

The ESC conference will officially kick-off with a networking break in the exhibitor space.

4:00 – 4:30 pm

ESC Conference Kick-Off

- Lee Colten, Kentucky ESC Chapter, Kentucky Department for Energy Development and Independence
- John Boyd, Kentucky ESC Chapter, Utilities Dynamics

Conference Welcome

Mayor Greg Fischer, Louisville (invited)

Opening Keynote – Industry Impact and Future Outlook

- Greg Collins, President, Energy Systems Group

4:30 – 5:30 pm

Trailblazing Trends in Performance Contracting

Building owners and key decision-makers have made important commitments to an array of solutions that are generating energy cost savings in our public buildings. In this session, project developers will discuss the innovative approaches.

Moderator: Amy Butler, Oakland University, ESC Board Member

- Tim Dettlaff, Ameresco
- Darcy Otis, Siemens

5:30 – 7:30 pm

ESC Welcome Reception at Galt House

Join us at our opening reception at the Galt House and start your Energy Services Coalition Conference experience by networking with participants and exhibitors to ensure you get the most out of the event.

DAY 2 – WEDNESDAY, AUGUST 24, 2016

7:30 am – 5:00 pm

Registration Open

7:30 – 8:30 am

Continental Breakfast

8:30 – 9:15 am

Emerging Technologies

Energy management software and service providers are transforming data into action for energy savings. This session details how emerging building monitoring and control technologies are improving energy efficiency in our buildings.

9:15 – 10:15 am

What Success Looks Like

Local governments are stepping up energy leadership by developing real, practical solutions to reducing energy consumption for public buildings. End-users share their experiences of implementing a performance contracting project.

- Ty Vierling, Harshaw Trane
- Maria Koetter, City of Louisville
- TBA

10:15 – 10:30 am

Networking Break in Exhibit Hall

10:30 – 11:15 am

Government Affairs

States, cities, schools and other government entities across the US are enacting legislation, resolutions and rules to reduce energy usage in their buildings. This session will explore the policy trends that are impacting performance contracting projects in 2016.

Moderator: Christine Keck, Energy Systems Group, ESC Past-President

- Don Gilligan, NAESCO
- Josh Howes, Blue Energy Group
- TBA

11:15 am – Noon

Program Oversight

This interactive session explores how oversight administrators of Guaranteed Energy Savings Performance Contracts help safeguard the client and increase market acceptance through successful projects.

Moderator: Dale Hahs, Energy Services Coalition

- Chris Halpin, Celtic Energy
- John Canfield, Trident Energy Services
- Charlie Barksdale, Virginia Department of Mines, Minerals and Energy
- Len Hoey, North Carolina Department of Environment and Natural Resources (invited)

12:00 – 1:00 PM

Lunch and Luncheon Keynote

Moderator: Tom Walther, Osram Sylvania, ESC President

- John Davenport, Chief Scientist, Energy Focus Group

1:00 – 1:30 pm

Federal Government Showcase

This session examines the efforts of the Federal Government with GESPC Projects and Programs.

Moderator: George West, H2O Applied Technologies, ESC Vice-President

- Dr. Tim Unruh, U.S. Department of Energy
- Elizabeth Stewart, Lawrence Berkley Laboratory

1:30 – 2:30 pm

ESPC Accelerator Update

The ESPC Accelerator is designed to expand the use of ESPC by state and local governments and K-12 schools with a goal to catalyze public-sector energy efficiency investments of \$2 billion from January 2013 to December 2016. In this session presenters will discuss the use of innovative and best-practice approaches to enhance ESPC programs at the state and local level.

Moderator: Alice Dasek, U.S. Department of Energy

- Peter Berger, Minnesota Department of Commerce
- David LeMieux, Montana Department of Environmental Quality

- Karen Rantamaki, New Hampshire Office of Energy and Planning

2:30 – 3:00 pm

eProject Builder Training in Dining Hall

The second of two identical 30-minute onsite training sessions for eProject Builder, the free online tool from U.S. DOE for tracking and reporting ESPC project data

2:30 – 3:00 pm

Networking Break in the Exhibit Hall

3:00 – 4:30 pm

Chapters in Action/State Chapter Roundtable

The traditional roundtable session will conclude the presentations as the network of ESC State Chapters in attendance provide a glimpse at the ESPC activities going on in State Chapters and Energy Offices around the country.

Moderators:

- Dale Hahs, State Liaison, Energy Services Coalition
- Jim Ploger, State Liaison, Energy Services Coalition
- Eddie Riddle, State Liaison, Energy Services Coalition

4:30 – 5:30 pm

ESC Closing Reception and Awards Ceremony

6:00 – 7:30 pm

KY Chapter Hosted Event - Evan Williams Bourbon Experience!
(Space is limited for this event so please register early!)