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Frank Edelblut  
Commissioner

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STATE OF NEW HAMPSHIRE  
DEPARTMENT OF EDUCATION  
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July 14, 2017

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**REQUESTED ACTION**

The Department of Education requests placing this item on the Consent Calendar.

Authorize the Department of Education to pay the 2017-2018 membership dues, to EBSCO (Elton B. Stephens Co.) Information Services, Dallas, TX, (vendor code 177808), in an amount not to exceed \$17,035, effective upon Governor and Council approval through June 30, 2018. 50% Federal Funds, 50% Agency Income.

Funds are available in the accounts titled Special Education and Credentialing as follows:

	<u>FY18</u>
06-56-56-562010-25040000-026-500251 – Organizational Dues	\$8,517.50
06-56-56-563510-25300000-026-500251 – Organizational Dues	\$8,517.50

**EXPLANATION**

EBSCO's suite of academic products and services offers a fully integrated research solution that benefits New Hampshire educators and education leaders. The combination of EBSCO's discovery technology, industry-leading collection of full-text content and high-end subject indexes will improve the research experience for educators and build on their expertise to improve student learning. Additionally, the resources will maximize school and state resources by increasing usage of an entire collection of library resources.

Listed below are answers to standard questions required for Governor and Council organization dues and membership approval submissions:

1. How long has this organization been in existence and how long has this agency been a member of this organization?

EBSCO Information Services is a division of EBSCO Industries, Inc., which has been in business since 1944.

This will be the Department of Education's second year as a member.

2. Is there any other organization which provides the same or similar benefits which your agency belongs to?

No, EBSCO would be the only provider of this service for the Department of Education.

3. How many other states belong to this organization and is your agency the sole New Hampshire agency that is a member?

This particular package was created specifically for a joint partnership between the Department of Education, NEA New Hampshire and the NH IHE Network. No other state or New Hampshire agencies are a part of this membership package.

NOTE: EBSCO resources are used in all 50 states, and are purchased by more than 95% of all colleges and universities in North America.

4. How is the dues structure established? (Standard fee for all states, based on population, based on other criteria, etc.)

This membership is a standard fee based on the package and provides resources for 500 new educators, plus the existing pool of educators who have participated in the partnership previously (approx. 16,000 educators).

5. What benefit does the state receive from participating in this membership?

New Hampshire educators will be able to access the following resources:

- **SocINDEX with Full Text:** This database is the world's most comprehensive and highest-quality sociology research database. Its extensive scope and content provide users with a wealth of extremely useful information encompassing the broad spectrum of sociological study. The database features millions of records with subject headings from a sociological thesaurus designed by subject experts and expert lexicographers.
- **ERIC:** The Education Resource Information Center (ERIC) provides access to educational literature and resources. This database provides access to information from journals included in the Current Index of Journals in Education and Resources in Education Index.
- **Education Source:** The world's largest and most complete collection of full-text education journals, this database provides scholarly research and information to meet the needs of education students, professionals, and policy makers. It covers all levels of education — from early childhood to higher education — as well as all educational specialties such as multilingual education, health education, and testing.
- **Business Source Corporate Plus:** Whether you are looking for the most recent articles from renowned trade publications, monitoring competitors and market trends or supporting business research, this invaluable resource serves cross-departmental business information needs for companies in any industry.

- **Academic Search Complete:** Designed for academic institutions, this database is the leading resource for scholarly research with more full-text journals and more peer-reviewed journals than any other database available. It supports high-level research in the key areas of academic study by providing journals, periodicals, reports, books, and more.
- **e-Book Subscriptions:** This database provides collections for academic libraries, containing high-quality titles from a broad range of subject and topic areas—ensuring that you'll find the right academic e-book collection for any departmental need.

6. Are training or educational/research materials included in the membership? If so, is the cost included? Explain in detail.

Yes. The purpose of this project is to promote educators' access of research-based strategies to inform practice and improve student's learning opportunities, engagement and results. The research materials and sources (literature, publications and articles, research databases, etc.) provide reliable solutions to some of educators more perplexing questions about instruction and school practices. The cost of the materials and sources are included in the membership.

7. Is the membership required to receive any federal grants or required in order to receive or participate in licensing or certification exams? Explain.

No.

8. Is there any travel included with this membership fee? Explain in detail any travel to include the number of employees involved, the number of trips, destination if known, and purposes of membership supported trips.

No, there is no travel included with this membership.

9. Which state agency employees are directly involved with this organization? (Indicate if they are members, voting members, committee members, and/or officers of the organization.)

The following Department of Education employees will be involved with EBSCO;

- Nicole Heimarck; Administrator for Education Preparation; and
- Ashley Frame, Title II Director.

None of our staff serve as voting members, committee members or officers of EBSCO.

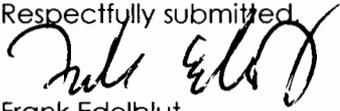
10. Explain in detail any negative impact to the State if the Agency did not belong to this organization.

Contracting with EBSCO Information Services allows the State to offer comprehensive and high-quality research for educators in New Hampshire. Similar to medical research databases that help physicians in determining best practices to help their patients, this membership allow educators to access information to assist them in implementing best

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teaching strategies for the students of our State. The negative impact of not being a part of EBSCO is that these resources would not be readily available to promote quality research and assist educators.

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'Frank Edelblut', written over the typed name.

Frank Edelblut  
Commissioner of Education

# Invoice



**Billing Inquiries :** Accounts Receivable (800) 826-6996 gscurllock@ebSCO.com  
**Technical Support :** (800) 758-5995 support@ebSCO.com

<b>Billing Address</b>	<b>Service Address</b>
NEW HAMPSHIRE DEPT OF EDUCATION	NEW HAMPSHIRE DEPT OF EDUCATION
PROFESSIONAL EDUCATOR PREPARATION PROGRAM	PROFESSIONAL EDUCATOR PREPARATION PROGRAM
APPROVAL	APPROVAL
101 PLEASANT ST	101 PLEASANT ST
CONCORD, NH 03301-3860	CONCORD, NH 03301-3860

Invoice Number :	100060039-1
Invoice Date :	30-Jun-2017
Invoice Amount :	17,035.00
Currency :	USD
Terms :	Due upon receipt
Account Number :	BR64162-75
Order ID :	1420746
Purchase Order :	PO to Follow
Customer ID :	s4866916
Page Number :	1 of 1

Description	Quantity	Unit Price	Extended Price	Tax	Amount Due
<b>EBSCO Package</b>	1	17,035.00	17,035.00	.00	17,035.00
Product ID: 288-339-385					
<b>Academic Search Complete</b>					
Product ID: 288-344-518					
Period thru June 2018					
<b>Business Source Corporate Plus</b>					
Product ID: 288-339-737					
Period thru June 2018					
<b>eBook Subscription Academic Collection - (North America)</b>					
Product ID: 288-316-290					
Period thru June 2018					
<b>Education Source</b>					
Product ID: 293-784-400					
Period thru June 2018					
<b>ERIC</b>					
Product ID: 288-341-340					
Period thru June 2018					
<b>SocINDEX with Full Text</b>					
Product ID: 288-336-548					
Period thru June 2018					

Pre-tax Subtotal	17,035.00
Total Sales Tax	.00
Invoice Total	17,035.00

**Total Amount Due in USD 17,035.00**

**Payment Method: ACH or Wire**  
 Wells Fargo Bank  
 420 Montgomery Street  
 San Francisco, CA 94104 USA  
 ABA Routing # 121000248  
 Swift: WFBUS6S  
 Beneficiary: EBSCO Information Services  
 Account #: 2000027339684  
 Remittance Advice: paymentadvice@ebSCO.com

**Checks Payable To:**  
 EBSCO Information Services  
 Attn: Payment Processing Center  
 PO Box 204661  
 Dallas, TX 75320-4661

EBSCO assesses a finance charge of  
 1% per month on unpaid balances.  
**Federal Tax ID: 63-6014186**