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STATE OF NEW HAMPSHIRE  
DEPARTMENT of BUSINESS and ECONOMIC AFFAIRS  
DIVISION of ECONOMIC DEVELOPMENT

172 Pembroke Road Concord, New Hampshire 03301  
Phone: 603-271-2341 www.nheconomy.com

April 15, 2017

His Excellency, Governor Christopher T. Sununu  
And the Honorable Executive Council  
State House  
Concord, New Hampshire 03301

**REQUESTED ACTION**

Authorize the Department of Business and Economic Affairs (BEA) to enter into a 10-year lease term agreement with Maple Valley Manchester Partners, LLC dba Brady Sullivan Properties (VC #267029) of Manchester, NH for approximately 17,897 square feet of space located at One Eagle Square, Suite 100 and 200, Concord, NH 03301 effective upon Governor and Executive Council approval and contingent upon the Governor signing HB1356 into law, for the period of August 1, 2018 to July 31, 2028, for an amount not to exceed \$3,919,443.60, subject to the schedule of annual rent and certain limited improvements as specified.

**100% General Funds**

Funding for FY2019 is subject to the signing of HB1356, and funding for FY2020 through FY2029 is contingent upon availability and continued appropriation:

<b>03-22-22-220010-20070000 Administrator – Support 022-500248 Rent-Leases Other than State</b>	
FY2019	\$359,282.33
FY2020	\$391,944.36
FY2021	\$391,944.36
FY2022	\$391,944.36
FY2023	\$391,944.36
FY2024	\$391,944.36
FY2025	\$391,944.36
FY2026	\$391,944.36
FY2027	\$391,944.36
FY2028	\$391,944.36
FY2029	\$ 32,662.03

**EXPLANATION**

The Department of Business and Economic Affairs (BEA) wishes to enter into a ten-year term lease agreement. Approval of the proposed lease will authorize the BEA to relocate from its existing office space at 172 Pembroke Road, Concord, NH.

Prior to Fiscal Year 2018, the former Department of Resources and Economic Development (DRED) was comprised of four divisions: the Divisions of Parks and Recreation (P&R), Forests and Lands (F&L), Economic Development (DED) and Travel and Tourism Development (DTTD).

As of July 1, 2017, there are two separate distinct departments organized as follows: The Department of Natural and Cultural Resources, consisting of the P&R and F&L divisions and its existing commissioner's

office administrative support element while assimilating the former Department of Cultural Resources. BEA consists of the DED and DTTD divisions along with its commissioner's office administrative support element. The former department occupied approximately 30,000 square feet of office space at Pembroke Road. With the reorganization into two separate entities and because the current property cannot accommodate the department's need for more space, BEA will be vacating this location in order to establish the department at a separate location.

The reorganization generated a need to act in an expedited manner to establish office space that is in alignment with BEA's mission and objective and the department sought out and was approved for a waiver to the Request for Proposal (RFP) notice process pursuant to Administrative Rule 610.11 (c) (l) d. and e. in July of 2017. (Exhibit A).

BEA conducted a space search soliciting "letters of interest" for leased space through the publication of a RFP for commercial office real estate in the downtown Concord area within walking distance and proximity of the NH State House that would be able to accommodate the BEA staff (51+ employees) with room for growth. The search produced two proposals; one proposal for space at One Eagle Square, and one for space in the Capital Commons building at 11 South Main Street. Both properties were toured several times by staff assigned to the BEA Relocation Committee. The property at One Eagle Square was identified to be the lower cost option over the ten-year period. By agreeing to a ten year lease in lieu of a five year, the department was able to save the State \$7/square foot.

The square footage will be approximately 17,897 square feet. The renewal rate for Years One through Ten is set at \$21.90 per square foot with no escalation, \$391,944.60 annually. The rates include the Landlord's provision of heat, electricity, parking, real estate taxes, snow plowing and removal, and building and site maintenance. Additionally, the rates include all renovation and fit-up costs required by BEA to revamp the office space specific to the department's needs.

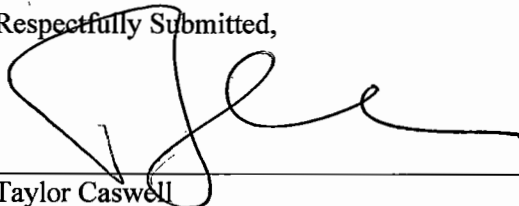
**Rent Schedule for Tenant's Ten Year Term:**

Year	Effective Dates	Monthly Cost	Annual Cost	Cost per Sq. Ft. (17,897 SF)	Approx. % Increase
1	August 1, 2018 – July 31, 2019	\$32,662.03	\$391,944.36	\$21.90	0%
2	August 1, 2019 – July 31, 2020	\$32,662.03	\$391,944.36	\$21.90	0%
3	August 1, 2020 – July 31, 2021	\$32,662.03	\$391,944.36	\$21.90	0%
4	August 1, 2021 – July 31, 2022	\$32,662.03	\$391,944.36	\$21.90	0%
5	August 1, 2022 – July 31, 2023	\$32,662.03	\$391,944.36	\$21.90	0%
6	August 1, 2023 – July 31, 2024	\$32,662.03	\$391,944.36	\$21.90	0%
7	August 1, 2024 – July 31, 2025	\$32,662.03	\$391,944.36	\$21.90	0%
8	August 1, 2025 – July 31, 2026	\$32,662.03	\$391,944.36	\$21.90	0%
9	August 1, 2026 – July 31, 2027	\$32,662.03	\$391,944.36	\$21.90	0%
10	August 1, 2027 – July 31, 2028	\$32,662.03	\$391,944.36	\$21.90	0%
<b>Ten Year Total</b>			<b>\$3,919,443.60</b>		

BEA expects that this location will serve the department well and will provide an effective, professional space that will allow the department to best meet the needs of the State of New Hampshire and its thriving economy.

The Attorney General's office has approved this lease agreement to form, substance and execution.

Respectfully Submitted,



Taylor Caswell  
Commissioner



LRCP 18-018

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*State of New Hampshire*

OFFICE OF LEGISLATIVE BUDGET ASSISTANT  
State House, Room 102  
Concord, New Hampshire 03301

STEPHEN C. SMITH, CPA  
Director, Audit Division  
(603) 271-2785

June 6, 2018

Taylor Caswell, Commissioner  
Department of Business and Economic Affairs  
172 Pembroke Road  
Concord, New Hampshire 03301

Dear Commissioner Caswell,

The Long Range Capital Planning and Utilization Committee, pursuant to the provisions of RSA 4:39-b, on June 6, 2018, **conditionally** approved the request of the Department of Business and Economic Affairs, for approval of a ten-year lease agreement with Maple Valley Manchester Partners, LLC dba Brady Sullivan Properties, 670 Commercial Street, Suite 303, Manchester, N.H. 03101, for approximately 17,897 square feet of space located at One Eagle Square, Suite 100 and 200, Concord, N.H. 03301, for the period of August 1, 2018 to July 31, 2028, for an amount not to exceed \$3,919,443.60, subject to the schedule of annual rent and certain limited improvements as specified in the request dated May 3, 2018, **contingent upon the Governor signing HB 1356 into law.**

The Committee requested the Department of Business and Economic Affairs prepare a cost benefit analysis in terms of construction as an alternative to leasing.

Sincerely,

Michael W. Kane  
Legislative Budget Assistant

MWK/pe  
Attachment

Cc: Cynthia Harrington  
Division of Economic Development

**DEPARTMENT OF ADMINISTRATIVE SERVICES  
SYNOPSIS OF ENCLOSED LEASE CONTRACT**

**FROM:** Gail L. Rucker, Administrator II  
Department of Administrative Services  
Bureau of Planning and Management

**DATE:** June 7, 2018

**SUBJECT:** Attached New Lease;  
Approval respectfully requested

**TO:** His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**LESSEE:** Department of Business and Economic Affairs, 172 Pembroke Street, Concord NH

**LESSOR:** Maple Valley Manchester Partners, LLC., 670 Commercial Street, Suite 303, Manchester, HN 03101

**DESCRIPTION:** New Long-Term Lease: Approval of the enclosed is requested to authorize a new lease for the Department of Business and Economic Affairs" approximately 17,897 rentable square feet of the first and second floor space at One Eagle Square – Main Street, suite 100 and 200, Concord, NH. After authorization of the enclosed lease the Lessor shall provide comprehensive renovations (cost included in rent) which must be completed prior to BEA's occupancy, the renovations shall be provided as described in the Lessee's Design-Build drawings and specifications. Pursuant to NH RSA 4:40 authorization of this ten-year lease was granted by the "Long Range Capitol Planning and Utilization Committee" at their June 6, 2018 meeting.

**Contract effective date:** Upon G & C approval, thereafter lessor to provide and complete fit-up prior to tenant occupancy & commencement of rent.

**TERM:** Ten (10) Years: Occupancy & Rent commences August 1, 2018 (or when Certificate of Occupancy is received), expires July 31, 2028.

**10-YEAR RENTAL SCHEDULE:**

Year	DATES	MONTHLY COST	ANNUAL COST	SF COST	Approx. % INCREASE
1	August 1, 2018 - July 31, 2019	\$32,662.03	\$391,944.36	\$21.90	
2	August 1, 2018 - July 31, 2019	\$32,662.03	\$391,944.36	\$21.90	0%
3	August 1, 2018 - July 31, 2019	\$32,662.03	\$391,944.36	\$21.90	0%
4	August 1, 2018 - July 31, 2019-	\$32,662.03	\$391,944.36	\$21.90	0%
5	August 1, 2018 - July 31, 2019	\$32,662.03	\$391,944.36	\$21.90	0%
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8	August 1, 2018 - July 31, 2019-	\$32,662.03	\$391,944.36	\$21.90	0%
9	August 1, 2018 - July 31, 2019	\$32,662.03	\$391,944.36	\$21.90	0%

**DEPARTMENT OF ADMINISTRATIVE SERVICES  
SYNOPSIS OF ENCLOSED LEASE CONTRACT**

10	August 1, 2018 - July 31, 2019	\$32,662.03	\$391,944.36	\$21.90	0%
		<b>TOTAL:</b>	<b>\$3,919,443.60</b>		

**JANITORIAL:** Services to be provided by the tenant, per the terms of this lease.  
**TOTAL ESTIMATED COST:** 10-year rental total of \$3,919,443.60 no additional janitorial expenses. The estimated total cost is \$3,919,443.60.

**UTILITIES/MAINTENANCE:** Included in annual rent – no additional charge to lessee

**PUBLIC NOTICE:** Letter of request was received by Commissioner Arlinghaus to proceed in searching for a new space due to a department division and new department requirements. Request was submitted and approved, as required by Administrative Rule Admin. 610.11.


**CLEAN AIR PROVISIONS:** The space shall be tested for and comply with "Clean Air" standards within 30 days after completion of all renovations but prior to occupancy.

**BARRIER-FREE DESIGN COMMITTEE:** Approval recommended, contingent upon all renovations being completed in accordance with the "Tenant Improvement" plans and specifications.

**OTHER:** Signed copies of the binding/agreed "Tenant Improvement" plans and specifications are on file with both parties and with DAS Bureau of Planning and Management; available for review upon request.

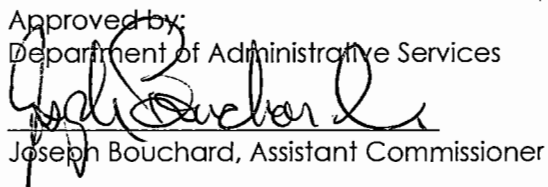
The enclosed contract complies with the State of NH Division of Plant and Property Rules And has been reviewed & approved by the Department of Justice.

Reviewed and recommended by:  
Bureau of Planning and Management



Gail L. Rucker, Administrator II

Approved by:  
Department of Administrative Services




Joseph Bouchard, Assistant Commissioner

**STATE OF NEW HAMPSHIRE  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
BUREAU OF PLANNING AND MANAGEMENT  
STANDARD LEASE AGREEMENT**

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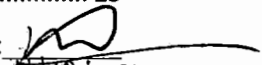
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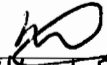

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Landlord Initials:   
Date: 4/10/18 



**ATTACHMENTS REQUIRED PRIOR TO SUBMITTAL FOR FINAL APPROVALS:**

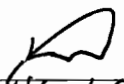
1. Letter of Opinion regarding lease issued by State of New Hampshire "Architectural Barrier-Free Design Committee".
2. Certificate of Insurance issued by landlord's insurance provider documenting provision of coverage required under the lease (section 15).
3. "Vendor Number" assigned to landlord by the Bureau of Purchase and Property; number must be provided prior to lease submittal to Governor and Executive Council.

**SUPPLEMENTAL PLANS AND SPECIFICATION REQUIRED PRIOR TO SUBMITTAL FOR FINAL APPROVALS:**

1. "Demise of Premise" floor plan(s): Authorized Landlord and Tenant signature with date of signature required on each.
  - a. Provide plans specifying the extent of the Premises designated for the Tenant's Exclusive use, as well as any "shared" space(s) to which the Tenant shall have use and access, such as shared entrance lobbies, stairs, elevators and rest rooms. Floor plans shall show the location of the demised premises within the building to which it is a part, depiction of the location of the demised premises within the building to which it is a part, depiction of the public and staff entrances, windows, rest rooms, and description of the basic functional areas such as office, storage, conference or reception space.
  - b. In the instance provision of parking is included in the terms of the lease, provide detailed site sketch or detailed description of any parking areas designated for the use of the Tenant during the Term. Illustrate and/or note all parking spaces designated for the Tenant's exclusive use, or shared use in common with others, and/or spaces which may be used by the general public. Specify all parking spaces, access aisles and accessible paths of travel provided for conformance with barrier-free access requirement for the Premises and/or the building to which the Premises is a part.
2. "Design-Build" floor plan(s) and specifications: Authorized Landlord and Tenant signatures with date of signature required on each:
  - a. In the event renovation, new construction or improvements are to be made under the terms of the Lease, provide all final/agreed drawings and specifications describing the work, which shall include but not be limited to:
    - i. Tenant's "Design-Build floor plan(s)"
    - ii. Tenant's "Design-Build Fit-Up Specifications"
3. The documents listed in items 1 & 2 above shall be part of the finding agreement, therefore provide minimum three originals, one each distrusted to :
  - a. Tenant
  - b. Landlord
  - c. State of New Hampshire, Department of Administrative Services, Bureau of Planning and Management.

**SUPPLEMENTAL DOCUMENTATION REQUIRED FOR SUBMITTAL FOR FINAL APPROVALS:**

1. Office of Secretary of State "Certificate of Good Standing" (CGS): needed by business organizations and trade names. Individuals contracting in their own name do not need a "CGS".
2. Certificate of Vote/Authority (CVA): needed by business entities, municipalities and trade names. Individuals contracting in their own name do not need a "CVA".

Landlord Initials:   
Date: 4/10/18

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
BUREAU OF PLANNING AND MANAGEMENT

STANDARD LEASE AGREEMENT

1. Parties to the Lease:

This indenture of Lease is made by the following parties:

1.1 The Lessor (who is hereinafter referred to as the "Landlord") is:

Name: Arthur Sullivan  
*(individual or corporate name)*  
State of Incorporation: Maple Valley Manchester Partners, LLC  
*(if applicable)*  
Business Address: 670 Commercial Street, Suite 303  
Street Address *(principal place of business)*  
Manchester                      New Hampshire                      03101                      603 622-6223  
City                                      State                                      Zip                                      Telephone number

1.2 The Lessee (who is hereinafter referred to as the "Tenant") is: THE STATE OF NEW HAMPSHIRE, acting by and through its Director or Commissioner of:  
Department Name: Department of Business and Economic Affairs

Address: 172 Pembroke Rd Concord, NH 03301  
Street Address *(official location of Tenant's business office)*  
Concord                      New Hampshire                      03301                      603 271-0670  
City                                      State                                      Zip                                      Telephone number

WITNESSETH THAT:

2. Demise of the Premises:

For and in consideration of the rent and the mutual covenants and agreements herein contained, the Landlord hereby demises to the Tenant, and the Tenant hereby leases from the Landlord, the following premises (hereinafter called the "Premises") for the Term, (as defined herein) at the Rent, (as defined herein) and upon the terms and conditions hereinafter set forth:

Location of Space to be leased: One Eagle Square – Main Street Suite 100 and 200  
*(street address, building name, floor on which the space is located, and unit/suite # of space)*  
Concord                      New Hampshire                      03301  
City                                      State                                      Zip

The demise of the premises consists of: First and Second floor approx. 17,897 SF  
*(provide square footage of the leased space)*

The Demise of this space shall be together with the right to use in common, with others entitled thereto, the hallways, stairways and elevators necessary for access thereto, and the lavatories nearest thereto. "Demise Documentation" has been provided which includes accurate floor plans depicting the Premises showing the extent of the space for the Tenants' exclusive use and all areas to be used in common with others, together with site plan showing all entrance to the Premises and all parking areas for the Tenant's use; these documents have been reviewed, accepted, agreed-to and signed by both parties and placed on file, and shall be deemed as part of the lease document.

3. Effective Date; Term; Delays; Extensions; and Conditions upon Commencement:

3.1 Effective Date: The effective dates of Agreement shall be:

Commencing on the 1st day of May, in the year 2018, and ending on the 31st day of July, in the year 2028, unless sooner terminated in accordance with the Provisions hereof.

Landlord Initials: [Signature]  
Date: 4/10/18

**3.2 Occupancy Term:** Occupancy of the Premises and commencement of rentals payments shall be for a term (hereinafter called the "Term") of 10 year(s) commencing on the 1st day of August, in the year 2018, unless sooner terminated in accordance with the Provisions hereof.

**3.3 Delay in Occupancy and Rental Payment Commencement:** In the event of the Effective Date of the Agreement being prior to that which is set forth for Occupancy Term in 3.2. herein, commencement of the Tenant's occupancy of the Premises and payment of rent shall be delayed until construction and/or renovation of the Premises is complete and a copy of the "Certificate of Occupancy" (if said certificate is required by the local code enforcement official having jurisdiction) for the Premises has been delivered to the Tenant; the parties hereto agree this shall be upon the date set forth in 3.2 Occupancy Term herein. Upon this date the Tenant shall commence payment of rent in conformance with the terms and conditions herein and as set forth in the Schedule of Payments included and attached hereto as "Exhibit A". Notwithstanding the foregoing, commencement of occupancy and rental payments shall be further conditioned upon all other terms and conditions set forth in the Agreement herein.

A) "Completion" defined as "Substantial Completion": Notwithstanding anything contained in the Agreement to the contrary, it is understood and agreed by both Parties that "complete" shall mean "substantially completed". "Substantial Completion" is defined as no leasehold improvement deficiencies that would unreasonably adversely affect the Tenant's occupancy and/or business operations, nor would the installation or repairs of such deficiencies unreasonably adversely affect the Tenant's business operation. Notwithstanding the foregoing, nothing shall relieve the Landlord from their responsibility to fully complete all agreed renovations set forth or attached hereto.

**3.4 Extension of Term:** The Tenant shall have the option to extend the Term for (*number of options*) 0 Additional term(s) of 0 year(s), upon the same terms and conditions as set forth herein. Notice from the Tenant exercising their option to extend the term shall be given by the Tenant delivering advance Written notice to the Landlord no later than thirty (30) days prior to the expiration of the Term, or any extensions thereof.


**3.5 Conditions on the Commencement and Extension of Term:**

Notwithstanding the foregoing provisions, it is hereby understood and agreed by the parties hereto that this lease and the commencement of any Term, and any amendment or extension thereof, is conditioned upon its' approval by the Governor and Executive Council of the State of New Hampshire and, in the event that said approval is not given until after the date for commencement of the Term, the Term shall begin on the date of said approval. In the event that said approval request is denied, then this Lease shall thereupon immediately terminate, and all obligations hereunder of the parties hereto shall cease.

**4. Rent:**

**4.1 Rent:** During the Term hereof and any extended Term, the Tenant shall pay the Landlord annual rent (hereinafter called the "Rent") payable in advance at the Landlord's address set forth in Section 1 above, in twelve equal monthly installments. The first such installment shall be due and payable on the following date: (*insert month, date and year*) August 1<sup>st</sup>, 2018 or first month after Certificate of Occupancy  
The rent due and payable for each year of the term, and any supplemental provisions affecting or escalating said rent or specifying any additional payments for any reason, shall be as set forth in a Schedule of Payments made a part hereto and attached herein as "Exhibit A".

**4.2 Taxes and other Assessments:** The Landlord shall be responsible for, and pay for, all taxes and other assessment(s) applicable to the Premises.

Landlord Initials: 

Date: 4/10/18



**6.3 Electrical and Lighting:** The Landlord shall furnish all electrical power distribution, outlets and lighting in compliance with the most current National Electrical Code standards. Lighting fixtures throughout the Premises shall be capable of providing illumination levels in accordance with ANSI/IES Standards for Office Lighting in effect on the date of commencement of the term herein. Lighting for exterior areas and other applications shall conform to the recommended levels in the current IES Lighting Handbook in effect on the date of commencement of the term herein.

**7. Use of Premises:**

The Tenant shall use the premises for the purpose of:

Conduct business as usual, with clients of the public in an office environment.

and for any other reasonable purposes that may arise in the course of the Tenant's business.

**8. Maintenance and Repair by the Landlord:**


**8.1 General Provisions:** The Landlord shall at its own expense, maintain the exterior and interior of the Premises in good repair and condition, including any "common" building spaces such as parking areas, walkways, public lobbies, and restrooms, and including all hallways, passageways, stairways, and elevators which provide access to the Premises. The Landlord agrees to make any and all repairs and perform all maintenance to the Premises or any appurtenance thereto, which may become necessary during the Term or any extension or amendment of the Term. These repairs and maintenance requirements shall be fulfilled whether they are ordered by a public authority having jurisdiction, requested by the Tenant, or are dictated by reasonable and sound judgment, and include but are not limited to: The repair, and if necessary the replacement of any existent roof, walls, floors, doors and entry ways, interior finishes, foundations, windows, sidewalks, ramps and stairs, heating, air-conditioning and ventilation systems, plumbing, sewer, and lighting systems, and all operating equipment provided by the Landlord. Maintenance shall also include timely and consistent provision of any and all pest control which may become necessary within the Premises. Maintenance to areas or equipment which provide compliance with the Federal "American's with Disabilities Act" (ADA) and/or any State or Municipal codes or ordinances specifying requirements for architectural barrier-free access shall be performed regularly and with due diligence, in order to ensure continuity of compliance with all applicable regulations. The Landlord shall meet with the Tenant upon request and as necessary to review and discuss the condition of the Premises.

**8.2 Maintenance and Repair of Broken Glass:** The Landlord shall replace any and all structurally damaged or broken glass the same day that they are notified by the Tenant, or the damage is observed. In the event that the Landlord is unable to procure and/or install the replacement glass within the same day, they shall notify the Tenant in writing prior to the close of business that day, providing an explanation as to the cause of the delay and the date the damage will be corrected. In the instance of delayed repair, the Landlord shall remove the damaged or broken glass the same day it is noticed or reported, and secure the opening and/or damaged area to the satisfaction of the Tenant.

**8.3 Recycling:** The Landlord shall cooperate with the Tenant to meet the requirements for waste reduction and recycling of materials pursuant to all Federal, State, and Municipal laws and regulations which are or may become effective or amended during the Term.

**8.4 Window Cleaning:** The Landlord shall clean both the exterior and interior surfaces of all windows in the Premises annually. Window cleaning shall be completed no later than July 1<sup>st</sup> of every year.

**8.5 Snow Plowing and Removal:** The Landlord shall make best efforts to provide for rapid and consistent ice and snow plowing and/or removal from all steps, walkways, doorways, sidewalks, driveway entrances and parking lots, including accessible parking spaces and their access aisles, providing sanding and/or salt application as needed. Plowing and/or removal shall be provided prior to Tenant's normal working hours, however, additional work shall be provided as needed during the Tenant's working hours if ice accumulates or if more than a 2" build-up of snow occurs. Best efforts shall be made to provide and maintain bare pavement at all times. In addition to the foregoing, the Landlord shall provide plowing and/or ice and snow removal service with diligence sufficient to maintain availability of the number of Tenant parking spaces designated in the Agreement herein for the Tenant's use, clearing said spaces within twelve (12) hours of snow and/or ice accumulations. The Landlord shall sweep and remove winter sand and salt deposited in the above referenced areas by no later than June 1<sup>st</sup> of each year.

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**8.6 Parking Lot Maintenance:** Landlord shall maintain and repair all parking lot areas, walks and access ways to the parking lot; maintenance shall include paving, catch basins, curbs, and striping. Provision of parking lot maintenance shall include but not be limited to the following:

- A) Inspect pavement for cracks and heaves semi-annually. Monitor to identify source of cracking, if excessive moisture is found under pavement surfaces due to poor drainage, remove pavement, drain properly, and replace with new pavement.
- B) Re-stripe the parking lot at least once every three (3) years or as necessary to maintain clear designation of spaces, directional symbols and access aisles.
- C) Maintain all parking lot and exterior directional signage, replacing signs as necessary when substantially faded, damaged or missing.

**8.7 Site Maintenance:** Landlord shall maintain and provide as follows:

- A) The Landlord shall maintain all lawns, grass areas and shrubs, hedges or trees in a suitable, neat appearance and keep all such areas and parking areas free of refuse or litter. Any graffiti shall be promptly removed.
- B) The Landlord shall maintain and repair all exterior lighting fixtures and bulbs, providing same day maintenance and repair when possible.
- C) The Landlord shall clean and wash all exterior cleanable/washable surfaces and repaint all painted surfaces, including remarking painted lines and symbols in the parking lot and access lanes thereto, once every three years, except where surfaces are in disrepair in advance of this time frame, which case it shall be required on a more frequent basis.
- D) The Landlord shall regularly inspect and maintain the roof, including cleaning of roof drains, gutters, and scuppers on a regular basis, and timely control of snow and ice build-up. Flashings and other roof accessories shall be observed for signs of deterioration with remedy provided prior to defect. If interior leaks are detected, the cause shall be determined and a solution implemented as quickly as possible to prevent damage to interior finishes and fixtures. Landlord shall inspect roof seams annually, especially at curbs, parapets, and other places prone to leaks, investigate any ponding, etc. All work on the roof shall be conducted so as to maintain roof warranty.

**8.8 Heating Ventilation and Air Conditioning (HVAC):** The HVAC system in the Premises shall be maintained regularly and with due diligence in order to ensure continuous compliance with current industry standards set forth by the "American Industrial Hygiene Association" (AIHA) and the "American Society of Heating, Refrigeration and Air-Conditioning Engineers, Inc." (ASHRAE). All HVAC air filters shall be replaced on a semi-annual basis; and the air filters used in the HVAC system shall provide the greatest degree of particulate filtration feasible for use in the Premise's air handling system. All HVAC condensate pans shall be emptied and cleaned on a semi-annual basis. The Landlord shall keep a written record of the dates the required semi-annual HVAC maintenance is provided, submitting a copy of this record to the Tenant on the annual anniversary date of the agreement herein. Any moisture incursions and/or leaks into the Premises shall be repaired immediately, this shall include the repair and/or replacement of any HVAC component which caused the incursion, and the replacement of any and all interior surfaces which have become moisture laden and cannot be dried in entirety to prevent possible future growth of mold.

- A) **Maintenance of Air Quality Standards:** In the event that the referenced statutory requirements for indoor air quality are not met at any time during the term, the Landlord agrees to undertake corrective action within ten (10) days of notice of deficiency issued by the Tenant. The notice shall contain documentation of the deficiency, including objective analysis of the indoor air quality.
- B) Landlord and Tenant agree to meet as requested by either party and review concerns or complaints regarding indoor air quality issues. In the event of any issue not being resolved to the mutual satisfaction of either party within thirty (30) days of such meeting, an independent qualified and licensed professional shall be retained to prepare an objective analysis of air quality, mechanical systems and operations/maintenance procedures. Should the analysis support the complaint of the Tenant, the cost of the report and corrective actions shall be borne by the Landlord. Should the report fail to support any need for corrective action or be the result of changes in occupancy count or space uses by the Tenant from the time of initial occupancy, the cost of the independent consultant shall be borne by the Tenant.

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- C) In addition to other provisions of this section, the Landlord hereby agrees to make their best effort to replace any and all malfunctioned HVAC systems or parts the same day that they are notified or observe the damage. In the event that the Landlord is unable to procure and/or install the replacement part, section or unit within said day, the Landlord must notify the Tenant in writing prior to the close of business that day to provide an explanation as to the cause for the delay and the date the deficiencies will be corrected. In this case, the Landlord shall provide temporary air circulation or heat to accommodate the Tenant until the deficiency is remedied.

**8.9 Maintenance and Repair of Lighting, Alarm Systems, Exit Signs etc:**

Maintenance within the premises shall include the Landlord's timely repair and/or replacement of all lighting fixtures, ballasts, starters, incandescent and fluorescent lamps as may be required. The Landlord shall provide and maintain all emergency lighting systems, fire alarm systems, sprinkler systems, exit signs and fire extinguishers in the Premises and/or located in the building to which the Premises are a part in conformance with requirements set forth by the State of New Hampshire Department of Safety, Fire Marshall's office and/or the requirements of the National Fire Protection Agency (NFPA). Said systems and fire extinguishers shall be tested as required and any deficiencies corrected. A report shall be maintained of all testing and corrections made, with a copy of the report furnished to the Tenant no later than thirty (30) days after each semi-annual update to the report.

**8.10 Interior finishes and surfaces:**

Any and all suspended ceiling tiles and insulation which becomes damp and/or water marked shall be replaced (tiles shall match existing in texture and color) no later than three (3) days from the date the damage or water incursion is reported by the Tenant or observed by the Landlord. The Landlord shall clean and wash all interior washable surfaces and repaint all interior painted surfaces in colors agreeable to the Tenant at least once every five years, except where surfaces are in disrepair in which case it shall be required on a more frequent basis.

- 8.11 Janitorial Services:** Provision of janitorial services to the Premises shall be as described below, and as specified in a schedule of services that shall be attached as "Exhibit B" hereto.

Janitorial Services shall be provided by the Landlord, as defined and specified in the schedule of services attached as Exhibit B hereto.

**OR:**

Janitorial Services shall be provided by the Tenant, as defined and specified in the schedule of services attached as Exhibit B hereto.

- 8.12 Failure to Maintain, Tenant's Remedy:** If the Landlord fails to maintain the Premises as provided herein, the Tenant shall give the Landlord written notice of such failure. If within ten (10) calendar days after such notice is given to the Landlord no steps to remedy the condition(s) specified have been initiated, the Tenant may, at their option, and in addition to other rights and remedies of Tenant provided hereunder, contract to have such condition(s) repaired, and the Landlord shall be liable for any and all expenses incurred by the Tenant resulting from the Landlord's failure. Tenant shall submit documentation of the expenses incurred to the Landlord, who shall reimburse the Tenant within thirty (30) days of receipt of said documentation of work. If the Landlord fails to reimburse the Tenant within thirty (30) days, the Tenant shall withhold the amount of the expense from the rental payment(s), reimbursing the Landlord only after the cost of any and all repair expenses have been recovered from the Landlord.

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**9. Manner of Work, Compliance with Laws and Regulations:** All new construction, renovations and/or alterations to existing buildings, hereinafter known as "work" shall conform to the following:

All work, whether undertaken as the Landlord's or Tenant's responsibility, shall be performed in a good workmanlike manner, and when completed shall be in compliance with all Federal, State, or municipal statute's building codes, rules, guidelines and zoning laws. Any permits required by any ordinance, law, or public regulation, shall be obtained by the party (Tenant or Landlord) responsible for the performance of the construction or alteration. The party responsible shall lawfully post any and all work permits required, and if a "certificate of occupancy" is required shall obtain the "certificate" from the code enforcement authority having jurisdiction prior to Tenant occupancy. No alteration shall weaken or impair the structure of the Premises, or substantially lessen its value. All new construction, alterations, additions or improvements shall be provided in accordance with the Tenant's design intent floor plans, specifications, and schedules; which together shall be called the "Tenant's Design-Build Documents". The Tenant's finalized version of the Design-Build Documents shall be reviewed, accepted, agreed-to and signed by both parties and shall be deemed as part of the lease document.

**9.1 Barrier-Free Accessibility:** No alteration shall be undertaken which decreases, or has the effect of decreasing, architecturally Barrier-free accessibility or the usability of the building or facility below the standards and codes in force and applicable to the alterations as of the date of the performance. If existing elements, (such as millwork, signage, or ramps), spaces, or common areas are altered, then each such altered element, space, or common area shall be altered in a manner compliant with the Code for Barrier-Free Design (RSA 275 C:14, ABFD 300-303) and with all applicable provisions for the Americans with Disabilities Act Standards for Accessible Design, Section 4.4.4 to 4.1.3 "Minimum Requirements" (for new construction).

**9.2 Work Clean Up:** The Landlord or Tenant, upon the occasion of performing any alteration or repair work, shall in a timely manner clean all affected space and surfaces, removing all dirt, debris, stains, soot or other accumulation caused by such work.


**9.3 State Energy Code:** New construction and/or additions that add 25% or greater to the gross floor area of the existing building to which the Premises are a part and/or that are estimated to exceed one million (\$1,000,000) in construction costs, or renovations that exceed 25% of the existing gross floor area, shall conform to all applicable requirements of the State of New Hampshire Energy Code.

**9.4 Alterations, etc.:** The Tenant may, at its own expense, make any alterations, additions or improvements to the premises; provided that the Tenant obtains prior written permission from the Landlord to perform the work. Such approval shall not be unreasonably withheld.

**9.5 Ownership, Removal of Alterations, Additions or Improvements:** All alterations, additions or improvements which can be removed without causing substantial damage to the Premises, and where paid for by the Tenant, shall be the property of the Tenant at the termination of the Lease. This property may be removed by the Tenant prior to the termination of the lease, or within ten (10) days after the date of termination. With the exception of removal of improvements, alterations or renovations which were provided under the terms of the Agreement herein, the Tenant shall leave the Premises in the same condition as it was received, ordinary wear and tear excluded, in broom clean condition, and shall repair any damages caused by the removal of their property.

**10. New construction, Additions, Renovations or Improvements to the Premises:**

The following provisions shall be applicable to the Agreement herein if new construction, improvements or renovations are provided by the Landlord: The Tenant and Landlord have agreed that prior to Tenant occupancy and the commencement of rental payments the Landlord will complete certain new construction, additions, alterations, or improvements to the Premises, (hereinafter collectively referred to as "Improvements") for the purpose of preparing the same for the Tenant's occupancy. Such improvements shall be provided in conformance with the provisions set forth in Section 9 herein and in conformance with the Tenant's Design-Build specifications and plans which shall be reviewed, accepted, agreed-to and signed by both parties and shall be deemed as part of the lease document. It shall be the Landlord's responsibility to provide any and all necessary construction drawings and/or specifications, inclusive (if required for conformance with applicable permitting process) of provision of licensed architectural or engineering stamp(s), and abiding by all review and permitting processes required by the local code enforcement official having jurisdiction. In connection with these improvements the Landlord warrants, represents, covenants and agrees as follows:

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**10.1 Provision of Work, etc.:** Unless expressly otherwise agreed by both parties, all improvements shall be made at the Landlord's sole expense, with said provision amortized into the Rent set forth herein.

A) In the event Tenant has agreed to the Landlord making certain improvements that are not included within those provided at the sole expense of Landlord or not amortized within the Rent, payment shall either be paid in total after Landlord has successfully completed all agreed improvements, or be paid in accordance with a payment schedule which shall withhold a proportion of the total payment until after Landlord has successfully completed the agreed improvements. Tenant's total additional payment and agreed payment schedule shall be set forth in the Agreement herein as a provision within Exhibit A "Schedule of Payments" herein and be listed as a separate section to the Schedule of Payments.

**10.2 Schedule for Completion:** All improvements shall be completed in accordance with the "Tenant's Design-Build Documents" which shall be reviewed, accepted, agreed-to and signed by both parties and shall be deemed as part of the lease document, and shall be completed on or before the date set forth in section 3.2 herein for commencement of the "Occupancy Term".

**10.3 Landlord's Delay in Completion; Failure to Complete, Tenant's Options:** If by reason of neglect or willful failure to perform on the part of the Landlord improvements to the Premises are not completed in accordance with the agreement herein, or the Premises are not completed within the agreed time frame, the Tenant may at its' option:

A) **Termination of Lease:** Terminate the Lease, in which event all obligations of the parties hereunder shall cease; or

B) **Occupancy of Premises "As is":** Occupy the Premises in its current condition, provided a "certificate of occupancy" has been issued for the Premises by the code enforcement official having jurisdiction, in which event the rent hereunder shall be decreased by the estimated proportionate cost of the scheduled improvements, reflecting the Landlord's failure to complete the improvements. The decreased rent shall remain in effect until such time the landlord completes the scheduled improvements; or

C) **Completion of Improvements by Tenant:** Complete the improvements at Tenant's own expense, in which case the amount of money expended by the Tenant to complete the improvements shall be offset and withheld against the rent to be paid hereunder; or

D) **Delay Occupancy:** The date for Tenant occupancy and commencement of rental payments set forth in Section 3.2 herein, shall at the Tenant's option, be postponed until possession of the Premises is given. In such instance the "Schedule of Payments" set forth in Exhibit A herein shall be amended to reflect the delayed inception date of the Tenant's rental and occupancy, with the date for termination also revised to expire the same number or years and/or months thereafter as originally set forth in the Agreement herein. Commencement of the amended Agreement shall be subject to the provisions of paragraph 3.5 herein.

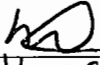
**11. Quiet Enjoyment:** Landlord covenants and agrees the Tenant's quiet and peaceful enjoyment of the Premises shall not be disturbed or interfered with by the Landlord, or any person claiming by, through or under the Landlord. Routine maintenance or inspection of the Premises shall be scheduled with Tenant at least one week in advance, to occur during a mutually agreeable time frame, and to be negotiated in good faith by both parties. Notwithstanding the provisions of this section, the Tenant agrees and covenants that in the event of an emergency requiring the Landlord to gain immediate access to the Premises, access shall not be denied.

**12. Signs:** Tenant shall have the right to erect a sign or signs on the Premises identifying the Tenant, obtaining the consent of the Landlord prior to the installation of the signs; such consent shall not be unreasonably denied. All signs that have been provided by the Tenant shall be removed by them, at their own expense, at the end of the Term or any extension thereof. All damage due to such removal shall be repaired by the Tenant if such repair is requested by the Landlord.

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13. **Inspection:** Three (3) months prior to the expiration of the Term, the Landlord or Landlord's agents may enter the Premises during all reasonable working hours for the purpose of inspecting the same, or making repairs, or for showing the Premises to persons interested in renting it, providing that such entrance is scheduled at least 24 hour notice in advance with the Tenant. Six (6) months prior to the expiration of the term, the Landlord may affix to any suitable part of the Premises, or of the property to which the Premises are a part, a notice or sign for the purpose of letting or selling the Premises.
14. **Assignment and Sublease:** This lease shall not be assigned by the Landlord or Tenant without the prior written consent to the other, nor shall the Tenant sublet the Premises or any portion thereof without Landlord's written consent, such consent is not to be unreasonably withheld or denied. Notwithstanding the foregoing, the Tenant may sublet the Premises or any portion thereof to a government agency under the auspices of the Tenant without Landlord's prior consent.
15. **Insurance:** During the Term and any extension thereof, the Landlord shall at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance with respect to the Premises and the property of which the Premises are a part: comprehensive general liability insurance against all claims of bodily injury, death or property damage occurring on, (or claimed to have occurred on) in or about the Premises. Such insurance is to provide minimum insured coverage conforming to: General Liability coverage of not less than one million (\$1,000,000) per occurrence and not less than three million (\$3,000,000) general aggregate; with coverage of Excess/Umbrella Liability of not less than one million (\$1,000,000). The policies described herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance and issued by insurers licensed in the State of New Hampshire. Each certificate(s) of insurance shall contain a clause requiring the insurer to endeavor to provide the Tenant no less than ten (10) days prior written notice of cancellation or modification of the policy. The Landlord shall deposit with the Tenant certificates of insurance for all insurance required under this Agreement, (or for any Extension or Amendment thereof) which shall be attached and are incorporated herein by reference. During the Term of the Agreement the Landlord shall furnish the Tenant with certificate(s) of renewal(s) of insurance required under this Agreement no later than fifteen (15) days prior to the expiration date of each of the policies.
- 15.1 Workers Compensation Insurance:** To the extent the Landlord is subject to the requirements of NH RSA chapter 281-A, Landlord shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. The Landlord shall furnish the Tenant proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The Tenant shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for the Landlord, or any subcontractor of the Landlord, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.
16. **Indemnification:** Landlord will save Tenant harmless and will defend and indemnify Tenant from and against any losses suffered by the Tenant, and from and against any and all claims, liabilities or penalties asserted by, or on behalf of, any person, firm, corporation, or public authority:
- 16.1 Acts or Omissions of Landlord:** On account of, or based upon, any injury to a person or loss or damage to property, sustained or occurring, or which is claimed to have been sustained or to have occurred on or about the Premises, on account of or based upon the act, omission, fault, negligence or misconduct of the Landlord, its agents, servants, contractors, or employees.
- 16.2 Landlord's Failure to Perform Obligations:** On account of or resulting from, the failure of the Landlord to perform and discharge any of its covenants and obligations under this Lease and, in respect to the foregoing from and against all costs, expenses (including reasonable attorney's fees) and liabilities incurred in, or in connection with, any such claim, or any action or proceeding brought thereon; and in the case of any action or proceeding being brought against the Tenant by reason of any such claim, the Landlord, upon notice from Tenant shall at Landlord's expense resist or defend such action or proceeding.
- 16.3 Tenant's Acts or Omissions Excepted:** Notwithstanding the foregoing, nothing contained in this section shall be construed to require the Landlord to indemnify the Tenant for any loss or damage resulting from the acts or omissions of the Tenant's servants or employees. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State.

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**17. Fire, Damage and Eminent Domain:** The Tenant and Landlord agree that in the event of fire or other damage to the Premises, the party first discovering the damage shall give immediate notice to the other party. Should all or a portion of the Premises, or the property to which they are a part, be substantially damaged by fire or other peril, or be taken by eminent domain, the Landlord or the Tenant may elect to terminate this Lease. When such fire, damage or taking renders the Premises substantially unsuitable for their intended use, a just and proportionate abatement of the rent shall be made as of the date of such fire, damage, or taking, remaining in effect until such time as the Tenant's occupancy and use has been restored in entirety.

**17.1 Landlord's Repair:** In the event of damage to the Premises that can be repaired within ninety (90) days:

- A) No later than five (5) days after the date of damage to the Premises, the Landlord shall provide the Tenant with written notice of their intention to repair the Premises and restore its previous condition; and,
- B) The Landlord shall thereupon expeditiously, at their sole expense and in good and workmanlike manner, undertake and complete such repairs that are necessary to restore the Premises to its previous condition.
- C) The Landlord may provide alternate temporary space for the Tenant until such time that the Premises are restored to a condition that is substantially suitable for the Tenant's intended use. Alternate temporary space is subject to the acceptance of the Tenant. Should said temporary space provide less square footage and/or limited services for the Tenant's use, a proportionate abatement of the rent shall be made.

**17.2 Tenant's Remedies:** In the event the Premises cannot be repaired within ninety (90) days of said fire or other cause of damage, or the Tenant is unwilling or unable to wait for completion of said repair, the Tenant may, at its sole discretion, terminate the agreement herein effective as of the date of such fire or damage, without liability to the Landlord and without further obligation to make rental payments.

**17.3 Landlord's Right To Damages:** The Landlord reserves, and the Tenant grants to the Landlord, all rights which the Landlord may have for damages or injury to the Premises, or for any taking by eminent domain, except for damage to the Tenant's fixtures, property, or equipment, or any award for the Tenant's moving expenses.

**18. Event of Default; Termination by the Landlord and the Tenant:**

**18.1 Event of Default; Landlord's Termination:** In the event that:

- A) **Tenant's Failure to Pay Rent:** The Tenant shall default in the payment of any installment of the rent, or any other sum herein specified, and such default shall continue for thirty (30) days after written notice thereof; or
- B) **Tenant's Breach of Covenants, etc.:** The Tenant shall default in the observation of or performance of, any other of the Tenant's covenants, agreements, or obligations hereunder and such default is not corrected within thirty (30) days of written notice by the Landlord to the Tenant specifying such default and requiring it to be remedied then: The Landlord may serve ten (10) days written notice of cancellation of this Lease upon the Tenant, and upon the expiration of such ten days, this Lease and the Term hereunder shall terminate. Upon such termination the Landlord may immediately or any time thereafter, without demand or notice, enter into or upon the Premises (or any part thereon) and repossess the same.

**18.2 Landlord's Default: Tenant's Remedies:** In the event that the Landlord defaults in the observance of any of the Landlord's covenants, agreements and obligations hereunder, and such default shall materially impair the habitability and use of the Premises by the Tenant, and is not corrected within thirty (30) days of written notice by the Tenant to the Landlord specifying such default and requiring it to be remedied, then the Tenant at its option, may withhold a proportionate amount of the rent until such default is cured, or it may serve a written five (5) day notice of cancellation of this Lease upon the Landlord, and upon the expiration of such a five day period the Lease shall terminate. If any such default of the Landlord does not materially impair the habitability and use of the Premises by the Tenant, the Landlord shall cure such default within thirty (30) days of written notice or within a reasonable alternative amount of time agreed upon in writing by Tenant, failing which, Tenant may terminate this Lease upon ten (10) days written notice to Landlord.

**18.3 Rights Hereunder:** The rights granted under this Section are in addition to, and not in substitution for, any rights or remedies granted herein to the parties, or any rights or remedies at law, or in equity.

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**19. Surrender of the Premises:** In the event that the Term, or any extension thereof, shall have expired or terminated, the Tenant shall peacefully quit and deliver up the Premises to the Landlord in as good order and condition, reasonable wear, tear, and obsolescence and unavoidable casualties excepted, as they are in at the beginning of the term of this lease, and shall surrender all improvements, alterations, or additions made by the Tenant which cannot be removed without causing damage to the Premises. The Tenant shall remove all of its' personal property surrendering the Premises to the Landlord in broom clean condition.

**20. Hazardous Substances:**

**20.1 Disclosure:** The Landlord warrants that to their knowledge and belief, the Premises are free of present or potential contamination which may impact the health or safety of the occupants; examples include but are not limited to: hazardous substances such as asbestos, lead and/or mold.

**20.2 Maintenance/Activity Compliance:** In the event hazardous materials are present, the Landlord further warrants that all custodial, maintenance or other activities on the Premises will be conducted in compliance with applicable statues, regulations and/or accepted protocols regarding the handling of said materials.

**20.3 Action to Remove/Remediate:** The Landlord shall promptly take all actions that may be necessary to assess, remove, and/or remediate Hazardous Substances that are on, or in the Premises or the building to which the Premises is a part. Said action shall be to the full extent required by laws, rules, accepted industry standard protocols and/or other restrictions or requirements of governmental authorities relating to the environment, indoor air quality, or any Hazardous Substance. Notwithstanding the foregoing, the provisions of 20.5 herein regarding Asbestos shall prevail.

**20.4 Non-Permitted Use, Generation, Storage or Disposal:** The Tenant shall not cause or permit Hazardous Substances to be used, generated, stored or disposed of in the Premises or the building to which it is a part. The Tenant may, however, use minimal quantities of cleaning fluid and office or household supplies that may constitute Hazardous Substances, but that are customarily present in and about premises used for the Permitted Use.

**20.5 Asbestos:**

A) No later than thirty (30) days after the inception of the term herein, the Landlord shall provide the Tenant with the results of an asbestos inspection survey of the Premises and any common areas of the building which may affect the Tenant occupants or its clients. The inspection shall identify all accessible asbestos in these areas of the building and shall be performed by a person certified in accordance with State law and satisfactory to the Tenant. The results of the inspection shall be made a part of the Agreement herein.

B) In the event that asbestos containing material are identified which are in the status of "significantly damaged" or "damaged" (as described in "40 CFR 763") these materials shall be abated in a manner satisfactory to the Tenant, including provision of acceptable air monitoring using Phase Contrast Microscopy.

C) In the event that asbestos containing materials are identified, but which are not damaged, the Landlord shall install an operations and maintenance program satisfactory to the Tenant which is designed to periodically re-inspect asbestos containing materials and to take corrective action as specified in 20.5 (b) above when appropriate. Results of such re-inspections and all air quality monitoring shall be provided to the Tenant within 14 (fourteen) days of completion.

**20.6 Material Safety Data Sheets (MSDS)**

A) The Landlord shall submit MSDS for any and all materials, including cleaning products, introduced to the Premises to the Tenant prior to use. This will enable the Tenant to review submittals for possible adverse health risks associated with the products.

B) At time of occupancy by the Tenant, the Landlord shall provide the Tenant with MSDS for all products incorporated into the Work. This submittal shall be provided in duplicate form presented in three ring binders, categorized in Construction Standards Institute (CSI) format.

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**21. Broker's Fees and Indemnification:** The Landlord agrees and warrants that the Tenant owes no commissions, fees or claims with any broker or finder with respect to the leasing of the Premises. All claims, fees or commissions with any broker or finder are the exclusive responsibility of the Landlord, who hereby agrees to exonerate and indemnify the Tenant against any such claims.

**22. Notice:** Any notice sent by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by registered or certified mail, postage prepaid, in a United States Post Office, addressed to the parties at the addresses provided in Section 1 herein.

**23. Required Property Management and Contact Persons:** During the Term both parties shall be responsible for issuing written notification to the other if their contact person(s) changes, providing updated contact information at the time of said notice.

**23.1 Property Management:** Notwithstanding the provisions of Section "22 Notice", the Landlord shall employ and/or identify a full time property manager or management team for the Premises who shall be responsible for addressing maintenance and security concerns for the Premises and issuing all reports, testing results and general maintenance correspondence due and required during the Term. The Landlord shall provide the Tenant with the information listed below for the designated management contact person for use during regular business hours and for 24-hour emergency response use.

LANDLORD'S PROPERTY MANAGEMENT CONTACT:

Name: Stephanie Fraser  
Title: Property Manager  
Address: 670 Commercial St, Manchester, NH 3101 Phone: 603 231-2336  
Email Address: sfraser@bradysullivan.com

**23.2 Tenant's Contact Person:** Notwithstanding the provisions of Section "22 Notice", the Tenant shall employ and/or identify a designated contact person who shall be responsible for conveying all facility concerns regarding the Premises and/or receiving all maintenance reports, testing results and general correspondence during the term. The Tenant shall provide the Landlord with the information listed below for the designated contact person.

TENANT'S CONTACT PERSON:

Name: Hilary Denoncourt  
Title: Business & Operations Manager  
Address: 172 Pembroke Concord, NH 03301 Phone: 603 271-0260  
Email Address: hilary.denoncourt@livefree.nh.gov

**24. Landlord's Relation to the State of New Hampshire:** In the performance of this Agreement the Landlord is in all respects an independent contractor, and is neither an agent nor an employee of the State of New Hampshire (the "State"). Neither the Landlord nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

**25. Compliance by Landlord with Laws and Regulations/Equal Employment Opportunity:**

**25.1 Compliance with Laws, etc:** In connection with the performance of the Services set forth herein, the Landlord shall comply with all statutes, laws, regulations and orders of federal, state, county or municipal authorities which impose any obligations or duty upon the Landlord, including, but not limited to, civil rights and equal opportunity laws. In addition, the Landlord shall comply with all applicable copyright laws.

A) The Tenant reserves the right to offset from any amounts otherwise payable to the Landlord under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

**25.2 Discrimination:** During the term of this Agreement, the Landlord shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.

**25.3 Funding Source:** If this Agreement is funded in any part by monies of the United States, the Landlord shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulation of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines of the State of New Hampshire or the United States issued to implement these regulations. The Landlord further agrees to permit the State or United States access to any of the Landlord's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

Landlord Initials: 

Date: 4/10/16

**26. Personnel:**

The Landlord shall at its' own expense provide all personnel necessary to perform any and/or all services which they have agreed to provide. The Landlord warrants that all personnel engaged in the services shall be qualified to perform the services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

**27. Bankruptcy and Insolvency:** If the Landlord's leasehold estate shall be taken in execution, or by other process of law, or if any receiver or trustee shall be appointed for the business and property of the Landlord, and if such execution or other process, receivership or trusteeship shall not be discharged or ordered removed within sixty (60) days after the Landlord shall receive actual notice thereof, or if Landlord shall be adjudicated a bankrupt, or if Landlord shall make a general assignment of its leasehold estate for the benefit of creditors, then in any such event, the Tenant may terminate this lease by giving written notice thereof to the Landlord.

**28. Miscellaneous:**

**28.1 Extent of Instrument, Choice of Laws, Amendment, etc.:** This Lease, which may be executed in a number of counterparts, each of which shall have been deemed an original but which shall constitute one and the same instrument, is to be construed according to the laws of the State of New Hampshire. It is to take effect as a sealed instrument, is binding upon, inures to the benefit of, and shall be enforceable by the parties hereto, and to their respective successors and assignees, and may be canceled, modified, or amended only by a written instrument executed and approved by the Landlord and the Tenant.

**28.2 No Waiver or Breach:** No assent by either party, whether express or implied, to a breach of covenant, condition or obligation by the other party, shall act as a waiver of a right for action for damages as a result of such breach, nor shall it be construed as a waiver of any subsequent breach of the covenant, condition, or obligation.

**28.3 Unenforceable Terms:** If any terms of this Lease, or any application thereof, shall be invalid or unenforceable, the remainder of this Lease and any application of such terms shall not be affected thereby.

**28.4 Meaning of "Landlord" and "Tenant":** Where the context so allows, the meaning of the term "Landlord" shall include the employees, agents, contractors, servants, and licensees of the Landlord, and the term "Tenant" shall include the employees, agents, contractors, servants, and licensees of the Tenant.

**28.5 Headings:** The headings of this Lease are for purposes of reference only, and shall not limit or define the meaning hereof.

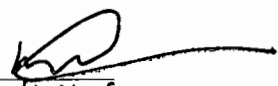
**28.6 Entire Agreement:** This Lease embodies the entire agreement and understanding between the parties hereto, and supersedes all prior agreements and understandings relating to the subject matter hereof.

**28.7 No Waiver of Sovereign Immunity:** No provision of this Lease is intended to be, nor shall it be, interpreted by either party to be a waiver of sovereign immunity.

**28.8 Third Parties:** The parties hereto do not intend to benefit any third parties, and this agreement shall not be construed to confer any such benefit.

**28.9 Special Provisions:** The parties' agreement (if any) concerning modifications to the foregoing standard provisions of this lease and/or additional provisions are set forth in Exhibit D attached and incorporated herein by reference.

**28.10 Incompatible Use:** The Landlord will not rent, lease or otherwise furnish or permit the use of space in this building or adjacent buildings, or on land owned by or within the control of the Landlord, to any enterprise or activity whereby the efficient daily operation of the Tenant would be substantively adversely affected by the subsequent increase in noise, odors, or any other objectionable condition or activity.

Landlord Initials:   
Date: 4/10/18

IN WITNESS WHEREOF; the parties hereto have set their hands as of the day and year first written above.

**TENANT:** The State of New Hampshire, acting through its' Department of Business and Economic Affairs

**Authorized by:** (full name and title) Taylor Caswell, Commissioner

Signature

Print: TAYLOR CASWELL, COMMISSIONER  
Name & Title

**LANDLORD:** (full name of corporation, LLC or individual) Maple Valley Partners, LLC

**Authorized by:** (full name and title) Arthur Sullivan, Principal

Signature

Print: Arthur Sullivan Principal  
Name & Title

**NOTARY STATEMENT:** As Notary Public and/or Justice of the Peace, REGISTERED IN THE STATE

OF: New Hampshire COUNTY OF: Hillsborough

UPON THIS DATE (insert full date) April 10, 2018, appeared before

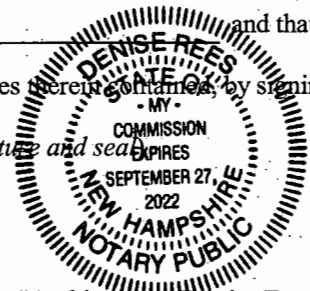
me (print full name of notary) Denise Rees the undersigned officer personally  
appeared (insert Landlord's signature) ARTHUR SULLIVAN

who acknowledged him/herself to be (print officer's title, and the name of the corporation) Principal  
and that as such

Officer, they are authorized to do so, executed the foregoing instrument for the purposes herein contained, by signing  
him/herself in the name of the corporation.

In witness whereof I hereunto set my hand and official seal. (provide notary signature and seal)

Denise Rees



**APPROVALS:**

Recommendation(s) regarding the approval of the Agreement herein issued by the "Architectural Barrier-Free Design Committee" of the "Governors' Commission on Disability" have been set forth in a "Letter of Recommendation" which has been attached hereto and made part of the Agreement herein by reference.

**Approved by the Department of Justice as to form, substance and execution:**

Approval date: 4/19/18

Approving Attorney: RWR

**Approved by the Governor and Executive Council:**

Approval date: \_\_\_\_\_

Signature of the Deputy Secretary of State: \_\_\_\_\_

Landlord Initials: [Signature]  
Date: 4/10/18

The following Exhibits shall be included as part of this lease:

**EXHIBIT A  
SCHEDULE OF PAYMENTS**

**Part I: Rental Schedule:** *Insert or attach hereto a schedule documenting all rental payments due during the initial Term and during any extensions to the Term. Specify the annual rent due per year, the resulting approximate cost per square foot, monthly rental payments due, and the total rental cost of the Term. Define and provide methodology for any variable escalation (such as Consumer Price Index escalation) clauses which may be applied towards the annual rent, setting forth the agreed maximum cost per annum and term.*

*\$21.90 per S.F. @ 17,897S.F Yearly \$391,944.30, Monthly \$ 32,662.03. Set rate no escalation for ten years.*

Ten Year Lease Proposal	17,897 SF Rentable SF	Monthly Payment	Yearly Payment	increases
Year 1	21.9	32,662.03	391,944.36	0
Year 2	21.9	32,662.03	391,944.36	0
Year 3	21.9	32,662.03	391,944.36	0
Year 4	21.9	32,662.03	391,944.36	0
Year 5	21.9	32,662.03	391,944.36	0
Year 6	21.9	32,662.03	391,944.36	0
Year 7	21.9	32,662.03	391,944.36	0
Year 8	21.9	32,662.03	391,944.36	0
Year 9	21.9	32,662.03	391,944.36	0
Year 10	21.9	32,662.03	391,944.36	0
<b>TOTAL</b>			<b>3,919,443.60</b>	

**Ten Year Fiscal Rent Schedule**

FY	Yr2019	Y2020	Y2021	Y2022	Y2023	Y2024	Y2025
July		\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03
aug	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03
sept	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03
oct	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03
nov	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03
dec	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03
jan	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03
feb	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03
mar	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03
apr	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03
may	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03
june	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03
	\$359,282.33	\$391,944.36	\$391,944.36	\$391,944.36	\$391,944.36	\$391,944.36	\$391,944.36


Landlord Initials: 

Date: 4/10/18



Y2026	Y2027	Y2028	y2029	
\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	
\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	
\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	
\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	
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\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	
\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	
\$32,662.03	\$32,662.03	\$32,662.03	\$32,662.03	
\$391,944.36	\$391,944.36	\$391,944.36	\$32,662.03	\$3,919,443.60


**Part II: Additional Costs:** *Disclose and specify any additional Tenant costs or payments which are not part of the "rent" set forth in "Part I" above but due and payable under the terms of the Agreement herein. Disclosure to include the dates or time frames such payments are due, and if applicable a "schedule of payments" for any installments to be paid towards the total additional payment. ||*

Landlord Initials:   
Date: 4/10/18

**EXHIBIT B**

**JANITORIAL SERVICES:** *specify which party shall be responsible for provision of janitorial services to the Premises (and/or portions of the Premises) during the Term. Specify what those services shall include, and how often they shall be provided. Provide any additional information required for clarification of duties and scheduling.*

[Tenant will be responsible for Janitorial services within their demised area. Landlord will be responsible for janitorial services in all the common area of the building. ]

Landlord Initials: 

Date: 

## EXHIBIT C

The parties' agreements concerning modifications or additions to the foregoing standard provisions of this lease shall be as set forth below or attached hereto and incorporated by reference.

Provisions for Architecturally Barrier – Free Accessibility, "Clean Air" compliance, Improvements, Recycling, and Energy Conservation follow:

**Part I** Architecturally Barrier-Free access to the Premises conforming with all applicable codes and regulations which are in effect as of the date of inception of the Term shall be provided unless otherwise agreed by the parties hereto and agreed by the "Architectural Barrier-Free Design Committee". If Barrier-Free access is deficient it shall be provided after the inception of the Term herein by making certain renovations and/or alterations to the Premises which shall include all recommendations set forth by the State of New Hampshire's "Architectural Barrier-Free Design Committee" (AB Committee) in their "Letter of Recommendation" which has been attached hereto and made part of the Agreement herein by reference.

*ADA recommendations requested by the GCD to be completed per this lease are as follows:*

1. Landlord shall provide accessible parking spaces for the employee parking. Parking spaces requested in this lease are (55). The minimum amount of code compliant spaces require per this lease shall be (3). (1) shall be van accessible and (2) shall be accessible. All shall meet ADA 2010 Section 208 and ICC/ANSI 2009, section 1106.
2. Landlord shall meet all NH laws, ADA 2010 and ICC/ANSI 2009 codes relating to providing a completely accessible Tenant space, Common area to and from all Tenant space entrances/exits. This shall include all ramp areas, areas of refuge, drinking fountains, restrooms, door and window hardware, all types of fixtures, materials, millwork, electrical, lighting and fire egress compliance. The more stringent codes will be followed if there is a conflict between the codes.
3. Tenant shall complete an ADA checklist for Landlord. Items which do not comply with all NH laws, ADA 2010 and ICC/ANSI 2009 codes shall be documented and fixed by the Landlord, within 30 Days from the Certificate of Occupancy.

**Part II** Air Testing Requirements – No later than thirty (30) days after the commencement of the Term herein the air quality of the Premises shall be tested in accordance with the requirements of the Agreement herein.

1. Definitions:

- a) "Initial lease" means the lease of space within a building, executed on behalf of a state agency when no prior lease for the rental of that particular space by the agency exists.
- b) "Office space" means an area within a building occupied for 4 or more hours each workday by one or more state employees whose primary functions include supervision, administration, clerical support, retail sales, or instruction. "Office space" does not include laboratories, vehicle repair facilities, machine shops, or medical treatment areas, and does not include any other areas where the department determines that the air quality contaminants created by the activity in the area are appropriately regulated by other state or federal authorities.
- c) "Owner or operator" means the builder, seller, lessor, donor, or the donor's executor of a building, or portion of a building, which is leased, rented, sold or bequeathed to, or which will be or has been built for, the state for use as office space.

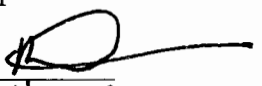
Landlord Initials: 

Date: 4/10/18

- d) "Previously certified space" means an office space that was demonstrated to have passed the air quality tests subsequently described in this section when it was leased by the state for the first time.
  - e) "Renewal lease" means the agency's previous lease has expired and a new lease agreement for the same space has been agreed upon.
  - f) "Short-term lease" means a lease for any building area less than or equal to one year in duration.
  - g) "Small space" means any leased building area whose total net usable square footage is equal to or less than 1,000 square feet.
2. An owner or operator who is leasing office space to the state shall demonstrate compliance with the following clean air industry standards if the space is:
- a) A space not previously occupied by the State requiring complete testing as specified; or
  - b) A previously certified space subject to a renewal lease requiring modified testing; or
  - c) A small space or area within a building whose total net usable square footage is equal to or less than 1,000 square feet, occupied for less than four (4) hours each workday by one or more state employees, shall be exempt from clean air testing standards.
3. Required tests and indoor air standards:
- a) Sampling and Analysis – General:
    - i. Samples shall be collected by or under the direction of a certified industrial hygienist or an individual who is accredited by the American Board of Industrial Hygiene.
    - ii. Samples to be tested for asbestos and formaldehyde shall be analyzed by laboratories accredited by the American Industrial Hygiene Association.
  - b) Ventilation:
    - i. **Standard:** The ventilation requirement shall be a minimum of 20 cubic feet per minute (cfm) of fresh air per person occupying the space.
  - c) Noise Testing:
    - i. All state tenant noise sources turned off; such as printers and copiers; and
    - ii. Air handling systems in operation.
    - iii. **Standard:** Noise levels shall not exceed:

Frequency (Hz)	Noise Level (dBA)
63	67
125	60
250	54
500	49
1000	46
2000	44
4000	43
8000	42

- d) Radon Testing:
  - i. **Standard:** The maximum allowable concentration of radon shall be 4.0 picocuries of radon per liter of air.
  - ii. Radon testing shall be done on the lowest level that will be occupied as office space.
  - iii. If a passive radon monitoring device is used, duplicate samples shall be collected for every 2,000 square feet of office space.
  - iv. Radon testing devices shall be approved by the National Radon Safety Board (NRSB) or the national Environmental Health Association (NEHA) and analyzed by a laboratory accredited by the NRSB or certified by the NEHA.
  - v. Radon shall be measured in accordance with the NRSB or NEHA radon measurement protocol.
- e) Formaldehyde Testing:
  - i. **Standard:** The maximum allowable concentration of formaldehyde shall be 0.1 parts of formaldehyde per million parts of air.

Landlord Initials:   
 Date: 4/10/18

- f) **Asbestos Testing:**
    - i. **Standard:** The maximum allowable concentration of asbestos shall be 0.1 fibers per cubic centimeter of air as determined by phase contrast optical microscopy, performed as described in "Asbestos and Other Fibers by PCM: Method 7400, Issue2" NIOSH Manual of Analytical Methods (NMAM) Fourth Edition, 8/15/94.
    - ii. Office space that will be subject to a renewal lease shall be retested for asbestos except when the owner or operator can document that either:
      - The building or space has been previously certified as asbestos-free by the building contractor; or
      - The building or space has been inspected by an accredited asbestos inspector and determined to be asbestos-free.
  - g) **Carbon Dioxide Testing:**
    - i. **Standard:** The maximum allowable concentration of carbon dioxide shall be:
      - 800 parts of carbon dioxide per million parts of air in unoccupied office spaces; or
      - 1,000 parts of carbon dioxide per million parts of air in occupied office spaces.
  - h) **Carbon Monoxide Testing:**
    - i. **Standard:** The maximum allowable concentration of carbon monoxide shall be 5 parts of carbon monoxide per million parts of air.
    - ii. Carbon monoxide testing shall be conducted with the heating, ventilating, and air conditioning system on.
4. Modified tests and indoor air standards:
- a) A previously certified space shall demonstrate compliance with clean air standards for 3f Asbestos, 3g Carbon Dioxide, and 3h Carbon Monoxide testing only.
5. Certification of Clean Air Standards
- a) The owner or operator shall certify the quality of the indoor air present in a building, or portion(s) of a building to be used as office space.
  - b) Certification by the owner or operator shall be deemed complete upon written receipt by the department of one of the following two statements:
    - i. "I hereby affirm that sampling and analyses conducted were performed in accordance with the best professional practice and that all tests were within normal limits"; or
    - ii. "I hereby affirm that sampling and analysis conducted were performed in accordance with best professional practice and that all tests were not within normal limits."
  - c) The owner or operator shall attach a copy of all test results as described above to the written statement completed in 8.8.3.2 above.
6. Waiver Procedure:
- a) An owner or operator has an option to request a waiver by providing an explanation of why they can't meet the air testing standards as described in Part II, 3 above.
  - b) The State of New Hampshire reserves the right to grant/not grant an exemption.

*The Landlord - shall schedule and pay for the required testing. In the event of testing results demonstrating the Premises do not conform with all or part of the above mentioned requirements, specify which party will be responsible for providing and paying for the alterations and repairs necessary to remedy the non-conformity, the time frame to be allowed for providing remedy, and which party shall bear the cost of re-testing and repair required. | |*

**Part III Improvements, Renovations or New Construction ("work"):** In the event that the Agreement herein includes provisions for such "work" to be provided, the Tenant's finalized version of Design-Build floor plans, specifications and any supplemental defining documents depicting all "work" shall be reviewed, accepted, agreed-to and signed by both parties and shall be deemed as part of the lease document. The Tenant and the

Landlord Initials: 


Date: 4/10/18

Landlord shall both retain copies of these documents. Tenant shall provide complete copies to the State of New Hampshire, Department of Administrative Services, Bureau of Planning and Management. [ Renovations to be done per final approved drawings and specifications after the lease is executed. Tenant shall provide proposed drawings and specifications for direction. Landlord shall provide redline drawings, specifications, samples and detail approval items for Tenant written approval prior to construction or materials ordering ]

**Part IV** **Recycling:** *The manner in which recycling at the Premises will be implemented and sustained is either documented below or as specified in the attachment hereto titled "Recycling" which shall be made part of the Agreement by reference.* [ Landlord will provide access to the common building recycling containers for Tenant use. ]

**Part V** **Energy Conservation:** *The extent to which a landlord can share information on the facility's energy consumption shall be documented below. When possible, the landlord shall share information such as energy audit results, energy scores, and monthly energy invoices.* [ ]


||

Landlord Initials: 

Date: 4/10/16

**EXHIBIT D  
SPECIAL PROVISIONS**

||

Landlord Initials:   
Date: 4/10/18

# MAPLE VALLEY MANCHESTER PARTNERS, LLC

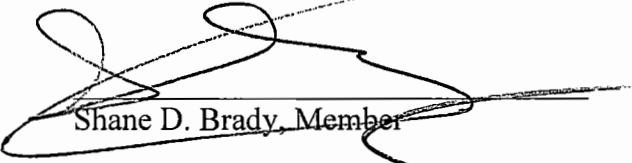
## CERTIFICATE OF VOTE

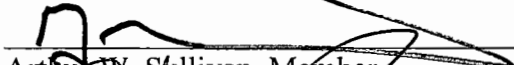
The undersigned, representing all of the Members of Maple Valley Manchester Partners, LLC, a New Hampshire limited liability company with its principal place of business at 670 North Commercial Street in Manchester, New Hampshire (hereinafter referred to as the "LLC"), with full power to approve or disapprove all actions on behalf of the LLC hereby certify that at a duly noticed meeting of the Members of the LLC, the following resolution was unanimously adopted:

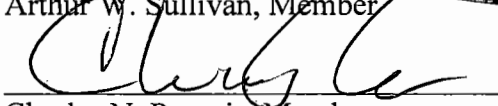
VOTED: That the said undersigned Members of the LLC, being all of the members of the LLC, have deemed it to be in the best interest of the LLC for it to enter into a Lease Agreement, as Landlord, and State of New Hampshire, Department of Administrative Services, Bureau of Planning and Management, as Tenant for the leased premises owned by Maple Valley Manchester Partners, LLC, located at One Eagle Square, Main Street, Suites 100 and 200, Concord, New Hampshire (referred to herein as the "Leased Premises") and further, to execute and deliver said Lease Agreement and any and all related documents.

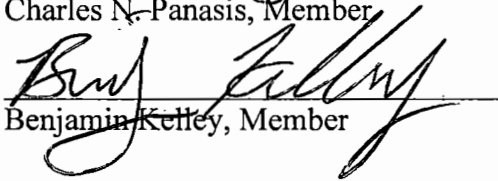
VOTED: that any one of Shane D. Brady, Arthur W. Sullivan, Charles N. Panasis and Benjamin Kelley, as Members of Maple Valley Manchester Partners, LLC and on behalf of the LLC, be, and hereby are authorized (each an "Authorized Signatory") to take any and all actions and to execute and deliver any and all documents, instruments and agreements in the name and on behalf of the LLC. Only one Authorized Signatory of the Member is required to bind the LLC.

Executed as a sealed instrument as of the 10<sup>th</sup> day of April, 2018.

  
Shane D. Brady, Member

  
Arthur W. Sullivan, Member

  
Charles N. Panasis, Member


  
Benjamin Kelley, Member



**CERTIFICATION**

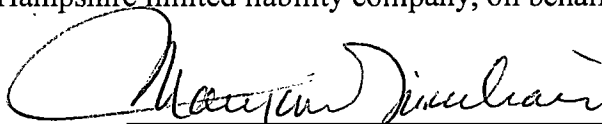
I hereby certify that Maple Valley Manchester Partners, LLC, a New Hampshire Limited liability company having a business address located at 670 N. Commercial Street, Manchester, New Hampshire 03101 has no employees.

Signed this 10<sup>th</sup> day of April, 2018.

  
Arthur W. Sullivan,  
Its Duly Authorized Member/Manager

STATE OF NEW HAMPSHIRE  
COUNTY OF HILLSBOROUGH

The foregoing instrument was acknowledged before me this 10<sup>th</sup> day of April, 2018, by Arthur W. Sullivan, in his capacity as Member and Manager of Maple Valley Manchester Partners, LLC, a New Hampshire limited liability company, on behalf of said limited liability company.



Notary Public  
My Commission Expires:

**MARYANN FINOCCHIARO, Notary Public**  
**My Commission Expires July 19, 2022**

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## Business Information

### Business Details

Business Name:	MAPLE VALLEY MANCHESTER PARTNERS, LLC	Business ID:	689866
Business Type:	Domestic Limited Liability Company	Business Status:	Good Standing
Management Style:	Manager Managed	Name in State of Formation:	Not Available
Business Creation Date:	04/04/2013	Date of Formation in Jurisdiction:	04/04/2013
Principal Office Address:	670 N Commercial St, Manchester, NH, 03101, USA	Mailing Address:	NONE
Citizenship / State of Formation:	Domestic/New Hampshire	Last Annual Report Year:	2018
Duration:	Perpetual	Next Report Year:	2019
Business Email:	mfinocchiaro@bradysullivan.com	Phone #:	603-622-6223
Notification Email:	NONE	Fiscal Year End Date:	NONE

### Principal Purpose

S.No	NAICS Code	NAICS Subcode
1	OTHER / real estate	

Page 1 of 1, records 1 to 1 of 1

## Registered Agent Information

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Name: Sullivan, Arthur W

Registered Office Address: 670 N Commercial Street S303, Manchester, NH, 03101, USA

Registered Mailing Address: Not Available

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## Trade Name Information

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No Trade Name(s) associated to this business.

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## Trade Name Owned By

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No Records to View.

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## Trademark Information

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Trademark Number	Trademark Name	Business Address	Mailing Address
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No records to view.

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NH Department of State, 107 North Main St. Room 204, Concord, NH 03301 -- [Contact Us](#)  
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# State of New Hampshire

## Department of State

### 2018 ANNUAL REPORT

Filed
Date Filed: 1/3/2018
Effective Date: 1/3/2018
Business ID: 689866
William M. Gardner
Secretary of State

BUSINESS NAME: <b>MAPLE VALLEY MANCHESTER PARTNERS, LLC</b>
BUSINESS TYPE: <b>Domestic Limited Liability Company</b>
BUSINESS ID: <b>689866</b>
STATE OF FORMATION: <b>New Hampshire</b>

CURRENT PRINCIPAL OFFICE ADDRESS	CURRENT MAILING ADDRESS
<b>670 N Commercial St Manchester, NH, 03101, USA</b>	<b>NONE</b>

REGISTERED AGENT AND OFFICE	
REGISTERED AGENT: <b>Sullivan, Arthur W</b>	
REGISTERED AGENT OFFICE ADDRESS: <b>670 N Commercial Street S303 Manchester, NH, 03101, USA</b>	

PRINCIPAL PURPOSE(S)	
NAICS CODE	NAICS SUB CODE
<b>OTHER / real estate</b>	

MANAGER / MEMBER INFORMATION		
NAME	BUSINESS ADDRESS	TITLE
<b>Shane D. Brady</b>	<b>670 N. Commercial Street, Manchester, NH, 03101, USA</b>	<b>Manager</b>
<b>Arthur W. Sullivan</b>	<b>670 N. Commercial Street, Manchester, NH, 03101, USA</b>	<b>Manager</b>
<b>Charles N. Panasis</b>	<b>280 A Dover Point Rd., Dover, NH, 03820, USA</b>	<b>Manager</b>
<b>Benjamin Kelley</b>	<b>225 South Spring Street, Concord, NH, 03301, USA</b>	<b>Manager</b>

I, the undersigned, do hereby certify that the statements on this report are true to the best of my information, knowledge and belief.	
<b>Shane D. Brady</b> <hr style="width: 80%; margin: 0 auto;"/> SIGNATURE	<b>Manager</b> <hr style="width: 80%; margin: 0 auto;"/> TITLE





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

4/11/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> FIAI/Cross Insurance 1100 Elm Street  Manchester NH 03101	<b>CONTACT NAME:</b> Karen Shaughnessy <b>PHONE (A/C, No. Ext):</b> (603) 669-3218 <b>FAX (A/C, No):</b> (603) 645-4331 <b>E-MAIL ADDRESS:</b> kshaughnessy@crossagency.com																				
	<table border="1"> <tr> <th colspan="2">INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> <tr> <td>INSURER A:</td> <td>Travelers Ins. Co.</td> <td>-</td> </tr> <tr> <td>INSURER B:</td> <td>St. Paul Fire &amp; Marine Ins Co</td> <td>24767</td> </tr> <tr> <td>INSURER C:</td> <td></td> <td></td> </tr> <tr> <td>INSURER D:</td> <td></td> <td></td> </tr> <tr> <td>INSURER E:</td> <td></td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE		NAIC #	INSURER A:	Travelers Ins. Co.	-	INSURER B:	St. Paul Fire & Marine Ins Co	24767	INSURER C:			INSURER D:			INSURER E:			INSURER F:	
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INSURER D:																					
INSURER E:																					
INSURER F:																					

**COVERAGES**      **CERTIFICATE NUMBER:** 17-18 GL & Umb      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> <b>No deductible</b> <input checked="" type="checkbox"/> <b>Terrorism included</b> GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:			6308C215631	2/1/2017	2/1/2018	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 5,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
B	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			ZUP15S00611	2/1/2017	2/1/2018	EACH OCCURRENCE \$ 25,000,000 AGGREGATE \$ 25,000,000
	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y/N If yes, describe under DESCRIPTION OF OPERATIONS below						PER STATUTE <input type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
 RE: Maple Valley Manchester Partners LLC, 1 Eagle Square, Concord NH 03301

**CERTIFICATE HOLDER****CANCELLATION**

File Copy	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE Karen Shaughnessy/KS5 <i>Karen Shaughnessy</i>
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# New Hampshire Governor's Commission on Disability

Christopher T. Sununu, Governor  
Paul Van Blarigan, Chair  
Charles J. Saia, Executive Director

**To:** Department of Business and Economic Affairs  
**From:** Architectural Barrier Free Design Committee  
**Date:** March 20, 2018  
**Re:** LETTER OF OPINION  
Pursuant to the New Hampshire Code of Administrative Rules, ADM 610.16 (e) (3)

---

**Location:** Department of Business and Economic Affairs  
1 Eagle Square, Concord NH 03301, and as more particularly described in the proposed lease.  
**Term:** 10 years: May 1, 2018 through July 30, 2028  
**Lessee:** Department of Business and Economic Affairs  
**Lessor:** Arthur Sullivan, Maple Valley Manchester Partners, LLC

In accordance with the New Hampshire Code of Administrative Rules, codified in Adm. 610.16 (e) (3), the Governor's Commission on Disability's (GCD) Architectural Barrier Free-Design Committee (ABFDC) has opined that the location referenced above and referred to herein, meets or will meet barrier free requirements, subject to the completion of the conditions listed below. The subject lease was reviewed during the ABFDC's **March 20, 2018** meeting.

This Letter of Opinion, pursuant to ADM 610.16 (e) (3); The Administrative Rules of the Department of Administrative Services; is issued with the following conditions, if any, as referenced in EXHIBIT A and EXHIBIT B, and is subject to the limitations stated herein.

Upon completion, all renovations specified in the Lease agreement any supportive Design-Build Specifications and drawings or sketches; including but not limited to EXHIBIT B, and parking schematics; demonstrated at the ABFDC meeting on **March 20, 2018**, must comply with the provisions set forth in this letter and with the applicable New Hampshire Code for Barrier-Free Design. Although no comment or opinion is expressed regarding the New Hampshire State Building Code and the New Hampshire State Fire Code, and/or any other code; it is highly recommended, when applicable, relevant documentation be submitted to the local or State authority having jurisdiction, for any necessary approvals.

The Governor's Commission on Disability and/or the Architectural Barrier Free Design Committee cannot survey all state leased properties for compliance with the New Hampshire Code for Barrier Free Design or for compliance with the conditions stated in this Letter of

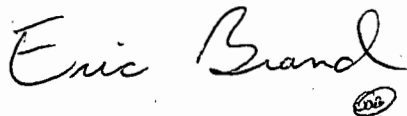
Opinion. However, as a safeguard for the State of New Hampshire, for the citizens of New Hampshire, and to ensure access for persons with disabilities; random site visits may be performed on an as needed basis for compliance regarding accessibility.

A representative for the Lessee or a designee of the Lessee must provide to the Governor's Commission on Disability proof of completion via photographs, invoices, or as outlined above, or as outlined in the exhibits, for the items listed therein, and shall certify to the Governor's Commission on Disability that the conditions outlined herein and as set forth in the Lease Agreement and related attachments have been satisfied. Should the Lessee not comply with the provisions of the Code for Barrier Free Design or the accessibility standards, or default on the completion of conditions; the Lessee, will rectify immediately after due notification by the Governor's Commission on Disability or the Architectural Barrier Free Design Committee.

The Lessee, a representative for the Lessee, or a designee for the Lessee agrees that should the term of the proposed lease be extended, the Lessee will contact and state to the Governor's Commission on Disability that there have been no material changes to the property, and that all conditions issued by the Architectural Barrier Free Design Committee, have been complied with. If the Lessee is not able to render such a statement or if any of the previously issued conditions have not been met, then the extension to the lease may need to be presented to the Architectural Barrier Free Design Committee.

This Letter of Opinion is based upon a review of all provided documentation regarding the premises, and this Letter of Opinion is based on the assurances of the Lessee for compliance therein. Future review of existing and new documentation, as well as, future physical site visits may be conducted at the discretion of the Governor's Commission on Disability and/or the Architectural Barrier Free Design Committee.

Respectfully submitted by the **Architectural Barrier-Free Design Committee** on this day of **Tuesday, March 20, 2018**.

Handwritten signature of Eric Brand in cursive script. Below the signature is a small circular stamp containing the initials "EB".

Eric Brand, Chair  
Architectural Barrier Free Design Committee

Cc: Charles J. Saia, Executive Director



**EXHIBIT A - CONDITIONS:**

1. The Department of Business and Economic Affairs will provide the appropriate amount of code-compliant standard accessible parking spaces with access aisles, and code-compliant van-accessible parking spaces with access aisles in all leased parking areas prior to occupancy. The agency will provide proof of completion to the GCD, in the form of photos and measurements prior to occupancy.
2. The Agency will complete and submit a fully completed ADA Checklist for Existing Facilities with photographs of all interior and exterior spaces within 30 days of the issuance of the Certificate of Occupancy, to the GCD for review and final review by the ABFDC if needed.
3. After the GCD's review of the fully completed ADA Checklist for Existing Facilities with photographs of all interior and exterior spaces, the Agency will arrange for correction of all deficiencies, as mutually agreed upon, and submit proof of correction to the GCD within 60 days of the agreed upon corrections with the GCD.
4. If disagreement exists between the Agency and the GCD, the Agency may need to appear before the ABFDC for a final determination.
5. At the discretion of the GCD, the GCD will perform site visits at mutually agreed upon dates and times.
6. Agency agrees to submit a copy of the final, signed lease to the GCD for review within 5 business days of the lease signing.

**EXHIBIT B**

*NONE*

**ATTORNEY GENERAL  
DEPARTMENT OF JUSTICE**

33 CAPITOL STREET  
CONCORD, NEW HAMPSHIRE 03301-6397

GORDON J. MACDONALD  
ATTORNEY GENERAL



ANN M. RICE  
DEPUTY ATTORNEY GENERAL

July 24, 2017

Charles Arlinghaus  
Commissioner  
Department of Administrative Services  
State of New Hampshire  
25 Capitol Street, Concord, NH 03301

**RE: Requests for Waiver Under ADM 610.11 Relating to Lease of Space By  
Department of Business and Economic Affairs**

Dear Commissioner Arlinghaus:

This office was asked to review a request for a waiver of certain procurement requirements for the rental or lease of office space in accordance with ADM 610.11 by the newly formed Department of Business and Economic Affairs ("DBEA"). For the reasons set forth below, we believe that you have a basis to grant such a waiver.

The recently passed House Bill 517 created the DBEA by transferring agencies formerly held within the Division of Resources and Economic Development which is now known as Department of Natural and Cultural Resources ("DNCR"). These divisions are currently physically located in DNCR's leased building at 172 Pembroke Road in Concord. DBEA wishes to move its offices into a new space dedicated only to its agency. Similarly, it is anticipated that DNCR may seek new space when their existing lease ends in September of 2017.

ADM 610 sets out the process by which agencies may lease or rent building space. This process, which includes a public notice provision and a solicitation of letters of interest, can take up to eighteen (18) months to complete. ADM 610.11 allows for an exemption from certain aspects of this process in the event that the Commissioner of the Department of Administrative Services concludes:

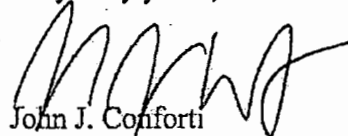
- (1) The immediate procurement of rented space is necessary as a result of:
  - (d) Changes in statutory, case law, administrative rules, or the interpretation thereof; or

- (e) Other circumstances which render it necessary to procure space more swiftly than would be possible by the utilization of the notice, response and initial selection requirements of these rules<sup>1</sup>

In the present circumstances, there has been a statutory change which has reorganized multiple executive branch agencies. It is reasonable and appropriate that the new agency, DBEA, would seek office space separate from DNCR to carry on its business. Similarly, it is reasonable that DNCR which has been reduced by two divisions would need new office space at the conclusion of their present lease based on their changed needs. As these statutory changes have been immediate, the agencies require these spaces sooner than can be reasonably accomplished by a full ADM 610 process. Accordingly, it appears that a waiver for these agencies would be a reasonable and appropriate exercise of the Commissioner's authority under ADM 610.11 (c)(1)(d-e).

Please feel free to contact me if you have any questions in this regard.

Very truly yours,



John J. Conforti  
Assistant Attorney General  
Civil Bureau  
(603) 271-1280  
[John.Conforti@doj.nh.gov](mailto:John.Conforti@doj.nh.gov)

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<sup>1</sup> There are other grounds for exemption under ADM 610.11 (c)(1)(a-c) and 610.11 (c)(2) which are inapplicable to these facts.



STATE OF NEW HAMPSHIRE  
DEPARTMENT of BUSINESS and ECONOMIC AFFAIRS  
OFFICE OF THE COMMISSIONER

172 Pembroke Road Concord, New Hampshire 03301  
Phone: 271-2411 Fax: 271-2629

July 21, 2017

Charles Arlinghaus, Commissioner  
Department of Administrative Services  
25 Capitol Street  
Concord, New Hampshire 03301

Dear Commissioner Arlinghaus,

The Department of Business and Economic Affairs (DBEA) is seeking approval pursuant to Administrative Rule 610.11 (c) (1) d. and e., to grant a waiver from the RFP notice process in order to be able quickly to relocate from its presently occupied leased space at 172 Pembroke Road to a better-suited/smaller office space within closer proximity to the state capitol.

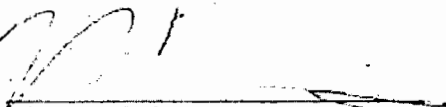
Prior to Fiscal Year 2018, the former Department of Resources and Economic Development (DRED) was comprised of 4 divisions; the Divisions of Parks and Recreation (P&R), Forests and Lands (F&L), Economic Development (DED) and Travel and Tourism Development (DTTD).

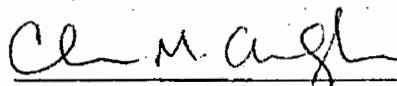
As of July 1, 2017 (Fiscal year 2018), DRED is now organized as two separate distinct departments as follows. The Department of Natural and Cultural Resources consists of the P&R and F&L divisions and its' existing commissioner's office administrative support element while assimilating the former Department of Cultural Resources. DBEA consists of the DED and DTTD divisions along with its commissioner's office administrative support element.

The former department occupied approximately 30,000 square feet of office space at 172 Pembroke Road. With the reorganization into two separate entities, DBEA will be vacating this location in order to establish the Department at a separate location.

The statutory reorganization has generated a need to act in an expedited manner to establish office space that is in alignment with DBEA's mission and objectives.

Respectfully submitted,

  
Victoria Cimino  
Interim Commissioner

<input checked="" type="checkbox"/>	Approve	<input type="checkbox"/>	Disapprove
			
Commissioner Charles Arlinghaus			
Date 7/25/17			