

2079



Virginia M. Barry, Ph.D.
Commissioner of Education
Tel. 603-271-3144

Paul Leather
Deputy Commissioner of Education
Tel. 603-271-3801

STATE OF NEW HAMPSHIRE
DEPARTMENT OF EDUCATION
101 Pleasant Street
Concord, N.H. 03301
FAX 603-271-1953
Citizens Services Line 1-800-339-9900

May 30, 2014

Her Excellency, Governor Margaret Wood Hassan
And the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

1. Authorize the Department of Education to enter into a contract with Robert F. Hanson, Jr, of Strafford, NH (vendor code 204461), in an amount not to exceed \$54,000.00 for the period effective July 16, 2014, or upon Governor and Council approval, whichever is later, through June 30, 2015 to provide support and training to school and district educators on the use of data analysis tools and resources made available to them by the Department. These funds are 100% Federal Funds.

Funding is available in the account titled Longitudinal Data Grant for FY15 as follows:

	FY 2015
06-56-56-563510-61560000-102-500731 – Contracts for Program Svcs	\$54,000

2. Subject to Governor and Council approval and the contractor’s acceptable performance of terms herein, authorize the Department of Education an option to exercise annual negotiated renewals pending legislative approval of future biennial budgets.

EXPLANATION

In 2007, the Department contracted with SunGard/Performance PLUS (formerly Performance Pathways) to implement their Performance Tracker, Assessment Builder and Tech Paths software. This software is available to all educators and enables districts and schools to analyze state and local assessment data in conjunction with student demographics, enrollment and academic data. Schools can also develop and administer local assessments as well as import data from national assessments they conduct locally.

In 2012, the Department received a three year Statewide Longitudinal Data Systems grant that provides the funding for the PerformancePlus tool and also provides funds for training school and district staff.

May 30, 2014

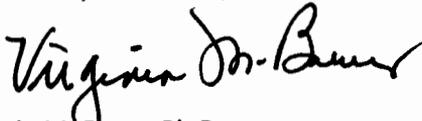
Her Excellency, Governor Margaret Wood Hassan
And the Honorable Council
State House
Concord, NH 03301

The Request for Proposal (RFP) was advertised in the Union Leader March 17, 2014 through March 19, 2014, and posted on the DOE website from March 13, 2014 to March 27, 2014. There were two responses to the request for proposal (RPF) with submissions that met the requirements of the RFP. The review team met with both candidates and determined that Robert Hanson was best qualified to fulfill the requirements of the RFP.

Robert Hanson is a former school principal and has over 20 years of experience in the education field and using data to inform instruction. In a prior contract with the department, from July 1, 2013 to June 30, 2014 Robert Hanson provided assistance to school districts with regard to data analysis, data verification, and utilization of data for the purpose of program improvement. As a result the Department of Education is recommending approval of a contract with Robert Hanson.

In the event Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Virginia M. Barry".

Virginia M. Barry, Ph.D.
Commissioner of Education

VMB:MLS
Attachments

PROPOSAL REVIEW SCORE SHEET

Contractor	Rater #1	Rater #2	Rater #3	Combined Total	Score Averages
Robert Hanson	93	77	79	249	83
Stephen Miller	92	70	74	236	79

The proposal review team consisted of the following individuals:

Irene Koffink, Department of Education Administrator III. Ms. Koffink is the Project Manager of the Longitudinal Data Systems Grant which provides a student level database for data driven decisions.

Ginny Clifford, Department of Education is Education Consultant III in the Bureau of Credentialing, is responsible for reviewing professional development master plans, Highly Qualified Teacher requirements and reporting, and assisting schools and districts with using data to improve instruction.

Michael Schwartz, Department of Education is Education Consultant. Mr. Schwartz oversees the data collection system and data analysis system used by school and district staff throughout the state.

BUDGET

	Total Fixed Price	Hourly Rate	Hours
Rob Hanson	\$54,000.00	\$60.00	900 (20 hours per week for 45 weeks)

100 points

Abstract of Experiences (45)-The applicant is rated on the quality and relevance of previous work experience as presented on the resume as well as an evaluation of performance in previous contractual work for the agency.

Description of Services to be provided (30)-The applicant is rated on the ability to perform one of the priority requirements listed in the RFP as well as the hours and dates available to perform the required services.

Budget (25)-The applicant provides an itemized budget of cost per hour times the number of hours of contracted service to be rendered.

Subject:

Robert F. Hanson, Jr

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.

1.1 State Agency Name Department of Education		1.2 State Agency Address 101 Pleasant Street, Concord, NH 03301	
1.3 Contractor Name Robert F. Hanson, Jr.		1.4 Contractor Address 730 1st Crown Point Road, Strafford, NH 03884	
1.5 Contractor Phone Number 603-396-8076	1.6 Account Number See Exhibit B	1.7 Completion Date June 30, 2015	1.8 Price Limitation \$54,000.00
1.9 Contracting Officer for State Agency Dr. Virginia M. Barry, Commissioner of Education		1.10 State Agency Telephone Number 603-271-3142	
1.11 Contractor Signature 		1.12 Name and Title of Contractor Signatory Robert F. Hanson, Jr.	
1.13 Acknowledgement: State of <u>N.H.</u> , County of <u>STRAFFORD</u> On <u>6-9-14</u> , before the undersigned officer, personally appeared the person identified in block 1.12, or satisfactorily proven to be the person whose name is signed in block 1.11, and acknowledged that s/he executed this document in the capacity indicated in block 1.12.			
1.13.1 Signature of Notary Public or Justice of the Peace VICTORIA L. DICKSON Notary Public - New Hampshire My Commission Expires August 14, 2018 [Seal]			
1.13.2 Name and Title of Notary or Justice of the Peace <u>Victoria Dickson</u> EXPIRES: 8-14-18			
1.14 State Agency Signature 		1.15 Name and Title of State Agency Signatory Dr. Virginia M. Barry, Commissioner Department of Education	
1.16 Approval by the N.H. Department of Administration, Division of Personnel (if applicable) By: <u>Sana J. Hurlingham</u> Director, On: <u>6/16/14</u>			
1.17 Approval by the Attorney General (Form, Substance and Execution) By: On: <u>6/30/14</u> (P)			
1.18 Approval by the Governor and Executive Council By: _____ On: _____			

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, this Agreement, and all obligations of the parties hereunder, shall not become effective until the date the Governor and Executive Council approve this Agreement ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.

5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. In addition, the Contractor shall comply with all applicable copyright laws.

6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.

6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

8. EVENT OF DEFAULT/REMEDIES.

8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):

- 8.1.1 failure to perform the Services satisfactorily or on schedule;
- 8.1.2 failure to submit any report required hereunder; and/or
- 8.1.3 failure to perform any other covenant, term or condition of this Agreement.

8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

- 8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;
- 8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
- 8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or
- 8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

9. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.

9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination

Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS. The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written consent of the N.H. Department of Administrative Services. None of the Services shall be subcontracted by the Contractor without the prior written consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:

14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per occurrence; and

14.1.2 fire and extended coverage insurance covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property.

14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than fifteen (15) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be

Contractor Initials RH
Date 6/9/14

attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to endeavor to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than ten (10) days prior written notice of cancellation or modification of the policy.

15. WORKERS' COMPENSATION.

15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("*Workers' Compensation*").

15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.

17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire.

19. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual

intent, and no rule of construction shall be applied against or in favor of any party.

20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

22. SPECIAL PROVISIONS. Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.

23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

EXHIBIT A

The Services

Services to be Rendered

Rob Hanson will provide training to schools and districts on PerformancePlus tools (Performance Tracker and Assessment Builder), Longitudinal Reports, Student Growth data, Educator Evaluation Model System and the NH Network.

Training and Support will include:

- On-line, phone and in-person training, both small groups and large groups.
- Training and assistance with PerformancePLUS tools to add new assessment data and analyze assessment data.
- Training and assistance with other data tools.
- Training on the NH Network.
- Training on data used for evaluation.
- Identification of additional data and assessments that can be used for evaluations.
- Creation of online training tools.
- Tracking of training and support activities.
- Independent leadership to solicit training opportunities.
- Collaboration with Department staff and schools to create a partnership to embrace evaluation and support for effective educators.
- Assist in other ways as needed with the SLDS teams.

Rob Hanson may be expected to work or attend meetings at the NH Department of Education in Concord.

Terms and Termination of Agreement

1. This Agreement shall be effective from July 16, 2014 through June 30, 2015, with the option for annual negotiated renewals thereafter with prior approval of the Governor and Council.
2. This Agreement may be terminated as follows:
 - a. In the event of a material breach by either Party that is not cured within 30 days after written notice by the non-breaching party; and
 - b. For convenience, upon 120 days prior written notice, provided that in the event of such termination the Parties agree to complete all services that are in progress and provide them pursuant to this agreement.

Contract: Robert Hanson

EXHIBIT B
Estimated Budget: Limitation on Price: Method of Payment

Estimated Budget

Budget (period ending June 30, 2015)

Account number: 06-56-56-563510-61560000-102-500731

Expense Category	Rate	Units	Total
Labor	\$60.00	20 hours per week for 45 weeks	\$54,000.00

Limitation on Price:

This contract will not exceed \$54,000.00.

Method of Payment

Payment to be made on the basis of monthly invoices which are supported by a summary of activities that have taken place in accordance with the specifications of this agreement. Payment terms are net 30 days.

Invoices will be submitted to:

Irene Koffink, Administrator III
Division of Program Support
NH Department of Education
101 Pleasant Street
Concord, NH 03301

Contract: Robert Hanson

EXHIBIT C

SPECIAL PROVISIONS

Authorize the waiver of Sections 14.1.1 – 14.3.

Contractor will carry appropriate levels of automobile insurance during the term of this contract.



THE CONCORD GROUP INSURANCE COMPANIES

Concord General Mutual Insurance Company, 4 Bouton Street, Concord, NH 03301-5006

ANNIVERSARY RENEWAL DECLARATIONS

Refer billing, policy or coverage questions to:

Whittemore Insurance
172 Rockingham Rd
Londonderry, NH 03053
(603) 432-2577

Named Insured and Address:

Robert Hanson
Tracy Hanson
730 1st Crown Point Rd
Strafford, NH 03884-6119

Online Access #: 0155711

0521088 - 6 28-035

THIS IS NOT A BILL. Your bill will be sent separately.

This Anniversary Renewal Declarations reflects your renewal coverages, rating information and premiums. Any changes in your rating information, such as driving record history, driver's age or credits, are reflected herein.

The enclosed policy form(s) becomes part of your policy effective this renewal and should be attached to your policy. Read the form(s) and the explanatory notice carefully.

Please contact your agent with any questions or corrections.

A Valued Customer Since 1993

Policy Number	Policy Type	Policy Period	Effective Date	Payment Plan
0521088 - 6	Personal Automobile	07/16/2014 TO 07/16/2015 12:01 AM Standard Time	07/16/2014	4-Pay

POLICY PREMIUM SUMMARY

Veh	Veh Year	Make / Model	Vehicle ID #	Vehicle Kept in	Annual Premium
1	2005	HYUNDAI XG350	KMHFU45E45A421095	Strafford, NH	\$1,605.00
2	1999	STARCRAFT STARLOUNGE POP UP CAMPER CAMPER	NHTR0148006	Strafford, NH	\$75.00
3	2008	TOYOTA TACOMA DOUBLECAB	5TELU42N382516401	Strafford, NH	\$1,565.00
4	2012	HYUNDAI VELOSTER	KMHTC6AD6CU020805	Strafford, NH	\$629.00

TOTAL VEHICLE PREMIUM \$3,874.00

ANNUAL POLICY PREMIUM \$3,874.00

DRIVERS

#	Name of Driver	Date of Birth	License #	State of License
1	Robert Hanson	02/28/1964	02HNR64281	NH
2	Tracy Hanson	01/19/1969	01HNT69191	NH
3	Lauryn Hanson	02/08/1995	02HNL95081	NH
4	Brianna Hanson	07/04/1997	07HNB97041	NH

YOUR CREDITS, DISCOUNTS, and RATING BENEFITS					
Credits/Discounts/Rating Benefits	Detail	Applies to Vehicle	Credits/Discounts/Rating Benefits	Detail	Applies to Vehicle
Account Credit H489265	15%	1,2,3,4	Restraint Discount Both	Applied	1,3,4
Safe Driver Incentive Plan NH	20%	1,3,4	Anti-Lock Braking System 4 Wheel standard	Applied	1,3,4
Multi-Car Discount	Applied	1,3,4	Policy in Effect for 21 years	Applied	1,2,3,4
Anti-theft device Passive	Applied	4	Accident Waiver Benefit	Included	1,3,4
Anti-theft device Active	Applied	1	Longevity	Applied	1,2,3,4

VEHICLES and USAGE

Veh	Veh yr.	Make/Model	Primary Driver	Vehicle Use	One-way Miles	Sym	Terr	Class Code
1	2005	HYUNDAI XG350	3	Pleasure	0	15	4227	818420
2	1999	STARCRAFT STARLOUNGE POP UP CAMPER CAMPER	N/A	Pleasure	0	0	4227	944200
3	2008	TOYOTA TACOMA DOUBLECAB	1	Work	11	16	4227	806520
4	2012	HYUNDAI VELOSTER	2	Work	6	15/26	4227	887220

COVERAGES

ANNUAL PREMIUMS

Coverage applies when a premium is shown					Veh 1	Veh 2	Veh 3	Veh 4
Bodily Injury	Each Person/Each Occurrence	\$100,000/300,000			376	N/A	322	116
Property Damage	Each Occurrence	\$50,000			350	N/A	300	109
Medical Payments	Each Person	\$5,000			84	N/A	72	26
Uninsured / Underinsured Motorist	Each Person/Each Occurrence	\$100,000/300,000			23	N/A	23	23
	Veh 1	Veh 2	Veh 3	Veh 4				
Other Than Collision	\$250 Ded.	\$100 Ded. Up to \$3500	\$250 Ded.	\$250 Ded.	168	10	193	48
Collision	\$500 Ded.	\$250 Ded. Up to \$3500	\$500 Ded.	\$500 Ded.	604	65	655	307
Transportation Expense	Daily/Max \$20/600	N/A	Daily/Max \$20/600	Daily/Max \$20/600	Incl	N/A	Incl	Incl
Personal Auto Coverage Enhancements (PACE)	See form CI 0036 for special coverage and enhancements				Incl	N/A	Incl	Incl
Total Premium for Each Vehicle					1605	75	1565	629

TOTAL VEHICLE PREMIUM \$3,874.00

DRIVING RECORD HISTORY

Driver	Date	Accidents/Convictions	Points per driver
ROBERT HANSON	12/04/2012	Accident OV - Struck Insured Vehicle	0
	10/06/2011	CompLoss Glass / Windshield	
	12/01/2010	CompLoss Windstorm / Hail / Flood / Water	
BRIANNA HANSON	04/16/2014	Accident IV - Single Vehicle Accident	0

LOSS PAYEE or ADDITIONAL INTEREST

Name	Interest	Veh #	Year/Make/Model
Service Credit Union Allied Solutions, PO Box 2366 Sioux City, IA 51106	Loss Payee	3	2008 TOYOTA TACOMA DOUBLECAB
Service Credit Union Allied Solutions, PO Box 2366 Sioux City, IA 51106	Loss Payee	4	2012 HYUNDAI VELOSTER

Robert F. Hanson, Jr.

730 1st Crown Point Road ♦ Strafford, NH 03884 ♦ hanson_alrs@hotmail.com
Home (603) 332-9459 ♦ Cell (603) 396-8076 ♦ Fax (888) 553-4046

Philosophy Statement

Great schools build responsive systems around data analysis and human needs to meet the dynamic necessities of the students and adults to insure success toward college and career for all students.

Profile

Motivated leader who is passionate about helping others grow to reach their fullest potential to better serve students and school districts. Guided the staff of William Allen School to earning national recognition as New Hampshire's Blue Ribbon School for Educational Excellence in 2005.

Flexible and versatile – able to maintain a sense of humor under pressure that puts others at ease. Poised and confident with demonstrated ability to easily adapt to changing needs of an educational leader. Excellent team-building skills. Proficient in educating and mentoring others based on their uniqueness. Enjoys working as part of a professional community to insure student growth.

A data enthusiast who believes that every student deserves the opportunity to excel in school. Understands the need in using data to move struggling students into higher proficiency levels.

Professional Experience

COMMUNICATION: REPORTS/PRESENTATIONS/MENTORING/COACHING

- ♦ Manchester Schools data use presentation, support and facilitation
- ♦ Co-facilitation of Lebanon Math Task Force in developing a long-term district improvement plan
- ♦ SINI/DINI planning facilitation
- ♦ Coach/mentor several NH principals in support of professional growth and improved student outcomes
- ♦ Prepared reports, budgets, evaluations, etc. that met or exceeded expectations of supervisors, colleagues, educators, parents, and community.
- ♦ Provided collaborative structure and guidance that enabled professional learning teams to work effectively.

WORKSHOPS FACILITATED/PRESENTED

- ♦ **Data Use Conference**, March 2013 & March 2014
- ♦ **RtI 3-day Workshop**, November 2013 – March 2014
- ♦ **Common Core Access for ALL Students**, NHASEA Annual Conference, March 14, 2013
- ♦ **Introduction to Common Core Shifts for Special Educators**, NHASEA Monthly Meeting, November, 2012

Employment History

NH-DOE – Concord, NH

Data Meeting Consultant, December 2012 to Present

PITTSFIELD SCHOOL DISTRICT – Pittsfield, NH

Part-time Curriculum Coordinator, August 2011 – August 2013

SERESC – Bedford, NH

Independent School Improvement & Leadership Consultant, January 2011 to Present

ROCHESTER SCHOOL DEPARTMENT – Rochester, NH

Principal, January 2011 to June 2011 and July 1997 to June 2009