

State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES
OFFICE OF THE COMMISSIONER
25 Capitol Street – Room 120
Concord, New Hampshire 03301

131 Jm

LINDA M. HODGDON
Commissioner
(603) 271-3201

JOSEPH B. BOUCHARD
Assistant Commissioner
(603) 271-3204

Bureau of Public Works
Design and Construction
Project No. 80738R – Contract B

July 17, 2014

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

1). Authorize the Bureau of Public Works Design and Construction to enter into a contract with Martini Northern (VC# 254859) Portsmouth, NH, for a total price not to exceed \$450,000, for the DMV – Hayes Building, Concord, NH, and DMV, Dover, NH. This contract is effective upon Governor and Council approval through January 30, 2015, unless extended in accordance with the contract terms. **98% Capital - Highway Funds, 2% Other (Transfer) Funds.**

2). Further authorize the amount of \$25,000 be approved for payment to the Department of Administrative Services, Bureau of Public Works Design and Construction (VC# 177875), for engineering services provided, bringing the total to \$475,000. **98% Capital - Highway Funds, 2% Other (Transfer) Funds.**

Funding is available in account titled Department of Safety as follows:

01-23-23-236530-86940000	Standby Generator Replacement	<u>SFY15</u>
034-500162	– Contract Repairs/Bldgs. & Grounds	\$ 439,000
034-500162	– Interagency BPW Fees	<u>24,000</u>
	Sub-Total	\$ 463,000
01-14-14-141510-29510000	Dept. of Safety/DMV Facility	
048-500226	– Contractual Maint. Bldgs. & Grounds	\$ 11,000
048-500226	- Interagency BPW Fees	<u>1,000</u>
	Sub-Total	\$ 12,000
	Grand Total	\$ 475,000

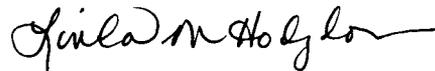
EXPLANATION

Per Chapter 253:2, II, A, section 16 Laws of 2011 for a Stand By General Replacement, as extended by 195:47, 91 for the Hayes Building Standby Generator Replacement, Computer Room A/C upgrades, and DMV HQ Generator. This project will install a generator for standby power at both the Concord DMV and the Dover DMV. Also included is a sidewalk required at the Concord DMV.

The contractor has been pre-qualified by the Department of Transportation. The contract has been approved by the Attorney General as to form and execution; and the Department of Safety and Department of Administrative Services have certified that the necessary funds are available. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Services, Bureau of Public Works Design and Construction.

Attached please find a copy of the tabulation of bids for this project along with the contract supplemental information sheet.

Respectfully submitted,



Linda M. Hodgdon
Commissioner

Department Estimate:	\$430,000
Contract Amount:	<u>\$450,000</u> (negotiated)
Over Estimate:	\$ 20,000

CONTRACT SUPPLEMENTAL INFORMATION SHEET

PROJECT: BPW Project No. 80738R, Contract B – Concord and Dover DMV Generator and Concord DMV Sidewalk

DESCRIPTION: To install a generator for standby power at both the Concord DMV and the Dover DMV. Also included is a sidewalk required at the Concord DMV.

EXPLANATION: The existing generator in Concord is too small for present needs. The emergency lighting system does not function and cannot be repaired so the new generator corrects the problem. The existing generator in Concord will be relocated to Dover.

OVER ESTIMATE

EXPLANATION: The bids came in slightly higher than the original estimate. Two reasons for the increase in cost for the project include an upswing in the economy and the NH Modular Building requirement to have independent third party inspection that was not included in the original estimate. The original bid called for an oversized outdoor enclosure that would surround the generator and related switchgear. The negotiated contract includes two separate outdoor rated enclosures saving the State \$45,000.

DEPARTMENT

ESTIMATE:	\$430,000
LOW BID:	\$495,000
Contract Amount	\$450,000 (negotiated)

Item No.	Quantity	Unit	Item Description	Unit Price	Amount
901.00	1.00	EA	CONCORD DMV COMPLETE GENERATOR INSTALL INCLUDE GERENAL CONDITIONS	\$435,000.00	\$435,000.00
902.00	1.00	EA	DOVER DMV COMPLETE GENERATOR INSTALL INCLUDE GENERAL CONDITIONS	\$24,000.00	\$24,000.00
903.00	1.00	EA	CONCORD DMV COMPLETE SIDEWALK INSTALL INCLUDE GENERAL CONDITIONS	\$11,000.00	\$11,000.00
904.00	25,000.00	\$	ALLOWANCE FOR LATENT OR UNFORESEEN CONDITIONS OR OWNER INITIATED CHANGES	\$1.00	\$25,000.00
Grand Total:					\$495,000.00

PROJECT NAME:

DMV - CONCORD & DOVER GENERATORS, CONCORD SIDEWALK NON-FEDERAL 80738R-B

PROJECT NUMBER:

80738R-B

COUNTY:

STATEWIDE

BID OPENING DATE:

05/28/2014

SCOPE OF WORK:

TO INSTALL A GENERATOR FOR STANDBY POWER AT BOTH THE CONCORD DMV AND THE DOVER DMV. ALSO INCLUDED IS A SIDEWALK REQUIRED AT THE CONCORD DMV.

LOCATION:

CONCORD DMV DOVER DMV

COMPLETION DATE:

01/30/2015

BID RESULTS

A MARTINI NORTHERN, LLC (B001) - 299 HANOVER ST PORTSMOUTH, NH 03801

B GERARD A LAFLAMME, INC - 100 HARVEY ROAD LONDONDERRY, NH 03053

C GREEN MOUNTAIN COMMUNICATIONS INC - 702 RIVERWOOD DRIVE PEMBROKE, NH 03275

\$	495,000.00	ACCEPTED
\$	498,900.00	ACCEPTED
\$	516,720.00	ACCEPTED

390,000.
24,000.
11,000.
25,000.

\$450,000.

Negotiated
 BUREAU OF PUBLIC WORKS
 Award to *Martini Northern, LLC*
 Hold for Negotiation
 Cancel Contract
 User Agency *DMV*
 Authorized by *[Signature]*
 Date *06/17/2014*

NO.	DESCRIPTION	UNIT	QUANTITY	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
901.00	CONCORD DMV COMPLETE GENERATOR INSTALL INCLUDE GENERAL CONDITIONS	EA	1.00	\$ 375,000.00	\$ 375,000.00	\$ 435,000.00	\$ 435,000.00	\$ 443,400.00	\$ 443,400.00
902.00	DOVER DMV COMPLETE GENERATOR INSTALL INCLUDE GENERAL CONDITIONS	EA	1.00	\$ 25,000.00	\$ 25,000.00	\$ 24,000.00	\$ 24,000.00	\$ 23,100.00	\$ 23,100.00
903.00	CONCORD DMV COMPLETE SIDEWALK INSTALL INCLUDE GENERAL CONDITIONS	EA	1.00	\$ 5,000.00	\$ 5,000.00	\$ 11,000.00	\$ 11,000.00	\$ 7,400.00	\$ 7,400.00
904.00	ALLOWANCE FOR LATENT OR UNFORESEEN CONDITIONS OR OWNER INITIATED CHANGES	\$	25,000.00	\$ 1.00	\$ 25,000.00	\$ 1.00	\$ 25,000.00	\$ 1.00	\$ 25,000.00
					\$ 430,000.00		\$ 495,000.00		\$ 498,900.00

NO.	DESCRIPTION	UNIT	QUANTITY	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
901.00	CONCORD DMV COMPLETE GENERATOR INSTALL INCLUDE GENERAL CONDITIONS	EA	1.00	\$ 375,000.00	\$ 375,000.00	\$ 381,258.00	\$ 381,258.00
902.00	DOVER DMV COMPLETE GENERATOR INSTALL INCLUDE GENERAL CONDITIONS	EA	1.00	\$ 25,000.00	\$ 25,000.00	\$ 49,442.00	\$ 49,442.00
903.00	CONCORD DMV COMPLETE SIDEWALK INSTALL INCLUDE GENERAL CONDITIONS	EA	1.00	\$ 5,000.00	\$ 5,000.00	\$ 61,020.00	\$ 61,020.00
904.00	ALLOWANCE FOR LATENT OR UNFORESEEN CONDITIONS OR OWNER INITIATED CHANGES	\$	25,000.00	\$ 1.00	\$ 25,000.00	\$ 1.00	\$ 25,000.00
					\$ 430,000.00		\$ 516,720.00

RECEIVED

JUN 10 2014

**MARTINI
NORTHERN**

Construction Managers
General Contractors

Bureau of Public Works

Martini Northern, LLC

299 Hanover Street
Portsmouth NH 03801
Phone: 603.431.6664
Fax: 603.431.9377

www.martininorthern.com

June 4, 2014

Gordon J. Graham, PE
Project Manager
Department of Administrative Services
Bureau of Public Works, Design and Construction
John O. Morton Building, Room 250
Seven Hazen Drive, POB 483
Concord, NH 03302-0483

Re: State of NH - Project #10738R-B – Proposed Revision & Price Reduction

Dear Mr. Graham:

We are pleased to present our alternate proposal to provide standby power for the Concord DMV facility portion of the above referenced project, following a review of the intent of the project with you by our installing partner, Gemini Electric, Inc.

The project, as currently designed, has all the major electrical distribution equipment installed in an oversized, outdoor enclosure surrounding the generator, resulting in a greater cost of the project due to the proposed size of the housing.

We propose to separate the generator and switchgear, house the generator in a standard factory skin-tight, sound-attenuated enclosure and provide an outdoor NEMA 3R switchboard style lineup with all the required equipment necessary to complete the installation. This proposal will eliminate the expense of the oversized enclosure, while retaining the project's original service and performance integrity.

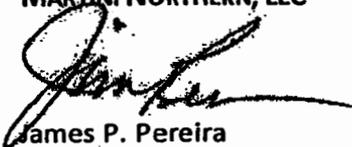
Our submitted pricing on May 29, 2014, was \$495,000.00, which included a \$25,000.00 allowance called for in your bid package. We hereby offer to reduce that submitted price to an amount of \$450,000.00, which still includes the \$25,000 allowance. This proposal represents a \$45,000.00 savings to the State of New Hampshire for the same performance standard with an additional benefit of a four to six week savings in equipment delivery time. All equipment and generator will fit on the same 19'x33' concrete pad.

We feel this will be a more user-friendly installation providing a savings for the State with the same end result.

Attached are switchgear submittals and Gemini Electric's hand sketch of the proposed switchgear lineup.

Thank you for allowing us to be of service; please do not hesitate to contact us should you have any questions.

Sincerely,
MARTINI NORTHERN, LLC



James P. Pereira
Director of Project Development

Attachments



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
7/09/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER USI Insurance Services LLC PO Box 6360 Manchester, NH 03108-6360 603 625-1100	CONTACT NAME:	
	PHONE (A/C, No, Ext): 603 625-1100	FAX (A/C, No):
E-MAIL ADDRESS:		
INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A : Acadia Insurance Company		31325
INSURER B :		
INSURER C :		
INSURER D :		
INSURER E :		
INSURER F :		

INSURED
Martini Northern, LLC
 299 Hanover Street
 Portsmouth, NH 03801

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC			CPA032433115	01/01/2014	01/01/2015	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$250,000 MED EXP (Any one person) \$5,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS <input checked="" type="checkbox"/> Drive Oth Car			CAA032433413	01/01/2014	01/01/2015	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR EXCESS LIAB CLAIMS-MADE DED RETENTION \$			CUA032433513	01/01/2014	01/01/2015	EACH OCCURRENCE \$10,000,000 AGGREGATE \$10,000,000 \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input checked="" type="checkbox"/> Y <input checked="" type="checkbox"/> N N/A (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below			WPA032433613	01/01/2014	01/01/2015	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
RE: Concord & Dover DMV Generators & Concord DMV Sidewalk
 The General Liability policy includes an automatic Additional Insured endorsement that provides Additional Insured status to State of New Hampshire, Department of Administrative Services, only when there is a written contract that requires such status.

CERTIFICATE HOLDER State of New Hampshire Dept of Adminstrative Services PO Box 483 7 Hazen Drive Concord, NH 03302-0483	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
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Client#: 704644

MARTINOR5

ACORD™

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 07/25/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER: USI Insurance Services LLC, 5 Bedford Farms Drive, Ste 200, Bedford, NH 03110, 603 625-1100. CONTACT NAME: USI Insurance Services LLC, PHONE (A/C, No, Ext): 603 625-1100, FAX (A/C, No):. INSURER(S) AFFORDING COVERAGE: INSURER A: Acadia Insurance Company, NAIC #: 31325. INSURED: Martini Northern, LLC, State of NH Dept of Admin Services, PO Box 483 7 Hazen Dr, Concord, NH 03302-0483.

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Table with columns: INSR LTR, TYPE OF INSURANCE, POLICY NUMBER, POLICY EFF (MM/DD/YYYY), POLICY EXP (MM/DD/YYYY), LIMITS. Includes sections for General Liability (OCP), Automobile Liability, Umbrella Liab, Excess Liab, and Workers Compensation and Employers' Liability.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required) RE: Concord & Dover DMV Generators & Concord DMV Sidewalk. The General Liability policy includes an automatic Additional Insured endorsement that provides Additional Insured status to State of New Hampshire; Department of Administrative Services, only when there is a written contract that requires such status.

CERTIFICATE HOLDER: State of New Hampshire, Dept of Administrative Services, PO Box 483, 7 Hazen Drive, Concord, NH 03302-0483. CANCELLATION: SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE: E. Arnold

ACORD™

EVIDENCE OF PROPERTY INSURANCE

DATE (MM/DD/YYYY)
07/16/2014

THIS EVIDENCE OF PROPERTY INSURANCE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE ADDITIONAL INTEREST NAMED BELOW. THIS EVIDENCE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS EVIDENCE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE ADDITIONAL INTEREST.

AGENCY USI Insurance Services LLC 5 Bedford Farms Drive, Ste 200 Bedford, NH 03110		PHONE (A/C, No, Ext): 603 625-1100	COMPANY Acadia Insurance Company	
FAX (A/C, No): E-MAIL ADDRESS: Sean.Hood@usi.biz				
CODE: AGENCY CUSTOMER ID #: 704644		SUB CODE:		
INSURED Martini Northern, LLC 299 Hanover Street Portsmouth, NH 03801		LOAN NUMBER		POLICY NUMBER CIM5163327
		EFFECTIVE DATE 06/30/14	EXPIRATION DATE 06/30/15	<input type="checkbox"/> CONTINUED UNTIL TERMINATED IF CHECKED
THIS REPLACES PRIOR EVIDENCE DATED:				

PROPERTY INFORMATION

LOCATION/DESCRIPTION
Location #1 23 Hazen Dr Concord, NH 03305

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS EVIDENCE OF PROPERTY INSURANCE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

COVERAGE INFORMATION

COVERAGE/PERILS/FORMS	AMOUNT OF INSURANCE	DEDUCTIBLE
Insatllation Floater Coverage - Form AAIS IM7100 06/04		
Catastrophe Limit	\$450,000	\$1,000
Jobsite Limit	\$450,000	\$1,000
Off-Site Storage Limit	\$450,000	\$1,000
Transit Limit	\$450,000	\$1,000

REMARKS (Including Special Conditions)

Project Dates - approximately 9/23/14 to 10/23/14
 The General Liability policy includes an additional insured endorsement that provides Additional Insured status to State of New Hampshire; Department of Administrative Services, only when there is a written contract that requires such status.

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

ADDITIONAL INTEREST

NAME AND ADDRESS State of New Hampshire Department of Administrative Services PO Box 483 7 Hazen Dr Concord, NH 03302-0483	<input type="checkbox"/> MORTGAGEE	<input type="checkbox"/> ADDITIONAL INSURED
	<input type="checkbox"/> LOSS PAYEE	
	LOAN #	
AUTHORIZED REPRESENTATIVE 		