

STATE OF NEW HAMPSHIRE DEPARTMENT of NATURAL and CULTURAL RESOURCES DIVISION OF PARKS AND RECREATION

172 Pembroke Road Concord, New Hampshire 03301 Phone: (603) 271-3556 Fax: (603) 271-3553 E-Mail: <u>nhparks@dncr.nh.gov</u> Web: www.nhstateparks.org

October 18, 2019

His Excellency, Governor Christopher T. Sununu and the Honorable Executive Council State House Concord, New Hampshire 03301

REQUESTED ACTION

- Authorize the Department of Natural and Cultural Resources, Division of Parks and Recreation, Cannon Mountain (Department) to enter into a multi-year contract with Durham School Services, L.P. (VC #286818), Thornton, NH, in the amount of \$41,694.40 for the transport of international groups to and from Cannon Mountain Ski Area for daily skiing during the 2019/2020 and 2020/2021 ski seasons effective upon Governor and Executive Council approval through April 30, 2021. 100% Other Funds (Ski Area Revolving Fund)
- Further authorize a contingency in the amount of \$2,085.60 for unanticipated expenses bringing the contract total to \$43,780 effective upon Governor and Executive Council approval through April 30, 2021. 100% Other Funds (Ski Area Revolving Fund)

Funds are available in the following account for Fiscal Years 2020 and 2021 with the authority to adjust encumbrances between fiscal years within the price limitation through the Budget Office, if needed and justified.

03-035-35-351510-37040000, Cannon Retail and Concession		
· · · · · · · · · · · · · · · · · · ·	<u>FY2020</u>	<u>FY 2021</u>
103-502664-Contracts for Operation Services	\$21,890	\$21,890

EXPLANATION

The Cannon Mountain Ski Area has a great deal of groups that visit annually from overseas. The cost of transporting these groups to and from local area hotels and inns is included in their overall pricing. Payment is credited to the Cannon Mountain Ski School.

On August 19, 2019, a Request for Bids (RFB DNCR 2020-01) for the transport of international groups between their lodging and Cannon Mountain Ski Area for daily skiing during the 2019/2020 and 2020/2021 ski seasons was advertised on the Department of Administrative Services' website and the following services' websites: Infinite Imaging, Signature Press and Blueprinting, and Works in Progress. The bid opening was held on September 4, 2019. Durham School Services, LP was the only bid proposal received. As they have performed this service to the satisfaction of the Department in the past, we accepted their bid.

The Attorney General's office has approved this contract as to form, substance and execution.

Respectfully submitted,

Philh Director

Concurred,

Sarah L. Stewart Commissioner

STATE OF NEW HAMPSHIRE DEPARTMENT OF NATURAL AND CULTURAL RESOURCES Division of Parks and Recreation Cannon Mountain / Franconia Notch State Park Request # RFB DNCR 2020-01 Closing Date: 9/4/2019

19/20 & 20/21 International Group Transportation

Contractor Name and Address	Bid Amount
Durham School Services 22 Merrill Access Road Thorton, NH 03285	\$41,694.60
· · · · ·	

Bidding Procedure: On August 19, 2019, an invitation to submit bids for the above project was issued in accordance with Department of Administrative Services' policy. In addition to personal invites to local transportation companies the bid solicitation was posted on the Division of Purchase and Property's Website and the following services' websites to include: Infinite Imaging, Signature Press and Blueprinting, and Works in Progress. Bid opening was held on September 4, 2019. One (1) bid proposal was received and selected.

Notice: This agreement and all of its attachments shall become public upon submission to Governor and Executive Council for approval. Any information that is private, confidential or proprietary must be clearly identified to the agency and agreed to in writing prior to signing the contract.

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.						
1.1 State Agency Name Department of Natural and Cultu	iral Resources	1.2 State Agency Address 172 Pembroke Rd, Concord NH 03301				
1.3 Contractor Name		1.4 Contractor Address				
Durham School Services, L.P.		22 Merrill Access Road, Thornton, NH 03285				
1.5 Contractor Phone	1.6 Account Number	1.7 Completion Date	1.8 Price Limitation			
Number 603-726-2037	37040000-502664-35CA0403	April 30, 2021	\$43,780.00			
		· · · · · · · · · · · · · · · · · · ·				
1.9 Contracting Officer for Stat		1.10 State Agency Telephone Number				
Sarah L. Stewart, Commissioner		603-271-2411				
1.11 Contractor Signature	Λ	1.12 Name and Title of Contractor Signatory Gary Waits				
		1 1	AS model and			
7.7/		000 Student transportation				
1.13 Acknowledgement: State	of IL, County of D	utage				
On 10712-019 , before	e the undersigned officer, personal ame is signed in block 1.11, and a	ly appeared the person identified	in block 1.12, or satisfactorily			
proven to be the person whose na indicated in block 1.12.	ame is signed in block 1.11, and a	cknowledged that s/he executed t	his document in the capacity			
1.13.1 Signature of Netary Pub	licoff JGA costA he Peace	<u>. (17.19</u>				
CHRISTINA HOUSER NOTARY PUBLIC - STATE OF ILLINOIS NY COMMISSION EXPRESSION 2701						
[Seal] Seal]	OMMISSION EXPIRES:08/07/21	allolina House				
1.13.2 Name and Title of Notar	y or Justice of the Peace					
1.14 State Agency Signature		1.15 Name and Title of State	Agency Signatory			
Sughta	NT Date: 10 25 19	Samal I A.	wart, Commussioner			
1.16 Approval by the N.H. Dep	partment of Administration, Division	on of Personnel <i>(if applicable)</i>				
By: NA		Director, On:				
1.17 Approval by the Attorney	General (Form, Substance and Ex	ecution) (if applicable)				
By: Sill	Kellen	0n: 1825	19			
1.18 Approval by the Governor	and Executive Council (if applic	able)				
By:		On:				
	,,,,,,,,,_	<u> </u>				

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, if applicable, this Agreement, and all obligations of the parties hereunder, shall become effective on the date the Governor and Executive Council approve this Agreement as indicated in block 1.18, unless no such approval is required, in which case the Agreement shall become effective on the date the Agreement is signed by the State Agency as shown in block 1.14 ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.
5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law. 5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. This may include the requirement to utilize auxiliary aids and services to ensure that persons with communication disabilities, including vision, hearing and speech, can communicate with, receive information from, and convey information to the Contractor. In addition, the Contractor shall comply with all applicable copyright laws. 6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination. 6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this

Page 2 of 4

Contractor Initial

Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

8. EVENT OF DEFAULT/REMEDIES.

8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):

8.1.1 failure to perform the Services satisfactorily or on schedule;

8.1.2 failure to submit any report required hereunder; and/or 8.1.3 failure to perform any other covenant, term or condition of this Agreement.

8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions: 8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination; 8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price

which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;

8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or

8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

9. DATA/ACCESS/CONFIDENTIALITY/ PRESERVATION.

9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.

9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR'S RELATION TO THE STATE. In

the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS.

The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written notice and consent of the State. None of the Services shall be subcontracted by the Contractor without the prior written notice and consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:

14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$1,000,000per occurrence and \$2,000,000 aggregate ; and

14.1.2 special cause of loss coverage form covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property. 14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

Page 3 of 4

Contractor Initiale Date

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than thirty (30) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than thirty (30) days prior written notice of cancellation or modification of the policy.

15. WORKERS' COMPENSATION.

15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation").

15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.

17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire unless no such approval is required under the circumstances pursuant to State law, rule or policy.

19. CONSTRUCTION OF AGREEMENT AND TERMS.

This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.

20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

22. SPECIAL PROVISIONS. Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.

23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.



STATE OF NEW HAMPSHIRE DEPARTMENT OF NATURAL AND CULTURAL RESOURCES DIVISION OF PARKS AND RECREATION

International Group Transportation Services To and From Cannon Mountain During 2019/2020 & 2020/2021 Winter Seasons

EXHIBIT A

<u>Scope of Work</u>: The purpose of this Contract is for the Contractor to provide the State with transportation to and from Cannon Mountain Ski Area for international groups staying at various Inns and Hotels in Lincoln/Woodstock/Mt. Washington Valley area, NH to allow daily skiing/riding during the 2019/2020 and 2020/2021 winter seasons.

EXHIBIT B

Contract Price

Cost of service based on an estimated 92 trips for the season at 4 hours per trip billed at \$56.65 per hour.

Base Price:

FY20:	\$20,847.20				
FY21:	\$20,847.20				
5% Contingency:	\$2,085.60				
Total contract shall not exceed:	\$43,780.00				

Method of Payment

Payments shall be made within 30 days after receipt of progress based invoices and inspections by Cannon's project manager.

<u>Term</u>

This contract shall commence upon approval of the Governor and Executive Council with a completion date of April 30, 2021.

Contractor Initials

EXHIBIT C

1. Amend Provision 13 "Indemnification" with the following provisions:

To the extent permissible by law, The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement. Contractor's indemnification obligations apply unless claims or damages arise out of negligence or willful misconduct of the state department.

2. Insert an additional provision to section 13 As 13.1:

FORCE MAJEURE: Carrier shall be excused from performance hereunder during the time and to the extent that it is prevented from performing in the customary manner by an act of God, fire, flood, earthquake, war, riot, civil disturbance, terrorism, epidemic, quarantine, strike, lockout, labor dispute, oil or fuel shortage, freight embargo, rationing or unavailability of materials or products, loss of transportation facilities, commandeering of the vehicle, materials, products, plants, or facilities by the Government, or any other occurrence which is beyond the control of the Carrier. Additionally, the Carrier shall not be responsible for any damages which result from any cancellation or delay.

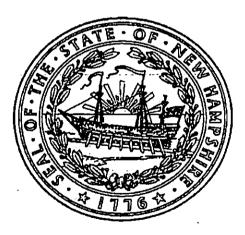
Contractor Initials Date

State of New Hampshire Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that DURHAM SCHOOL SERVICES, L.P. a Delaware Limited Partnership formed to transact business in New Hampshire on November 08, 2016. I further certify that it has paid the fees required by law and has not dissolved.

Business ID: 759541 Certificate Number: 0004553481



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 19th day of July A.D. 2019.

والمعاجبة

William M. Gardner Secretary of State

I, Dorothy Capers, do hereby certify that:

- 1) I am the duly elected Clerk of Durham School Services, LP
- 2) The following are true copies of two resolutions duly adopted at a meeting of the Board of Directors of the Corporation duly held on 9/1/2018.

RESOLVED: That this Corporation enter into a contract with the State of New Hampshire (the "State"), acting by and through the Department of Natural and Cultural Resources, providing for the performance by the Corporation of certain School Bus Student Transportation services.

RESOLVED: That the **CEO Student Transportation** is hereby authorized on behalf of this Corporation to enter into the said contract with the State and to executed any and all documents, agreements and other instruments, and nay amendments, revisions, or modifications thereto, as he/she may deem necessary, desirable or appropriate.

The forgoing resolutions have not been revoked, annulled or amended in any manner whatsoever, and remain in full force and effect as of the date hereof; and the following person(s) (has) (have) been duly elected and now occupy the office(s) indicated below:

3) The forgoing resolutions have not been amended or revoked, and remain in full force and effect as of the <u>MADE</u>019

Gary Waits is the duly elected CEO Student Transportation of the Corporation

ignature of Dorothy Capers

STATE OF ILLINOIS County of **DuPage**

The forgoing instrument was acknowledged before me this ______ day of 1 toner, 2019.

By **Dorothy Capers** Name of Clerk of Corporation

OFFICIAL SEAL

CHRISTINA HOUSER NOTARY PUBLIC - STATE OF ILLINOIS MY COMMISSION EXPIRES:08/07/21

Notary Seal

Notary Public/Justice of the Peace

Commission Expires 8/7/2021



Page 1 of 1

ACORD CERTIFICATE OF LIABILITY INSURANCE							(MM/DD/YYYY) /30/2019			
C B	THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.									
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