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STATE OF NEW HAMPSHIRE  
DEPARTMENT of RESOURCES and ECONOMIC DEVELOPMENT  
OFFICE of the COMMISSIONER

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April 7, 2014

Her Excellency, Governor Margaret Wood Hassan  
and the Honorable Executive Council  
State House  
Concord, New Hampshire 03301

**INFORMATIONAL ITEM**

In accordance with RSA 227:14, the Department of Resources and Economic Development respectfully submits the attached report regarding season passes issued for Cannon Mountain during fiscal year 2014.

**EXPLANATION**

RSA 227:14 authorizes Cannon Mountain to sell season passes for skiing to New Hampshire residents at a discount of 25% if they are sold prior to December 15<sup>th</sup> each year. It also provides definitions for those eligible for "junior" and "child" season passes. Lastly, it requires a quarterly report on season passes issued.

If you have any questions regarding the attached report, please contact me.

Respectfully submitted,

Jeffrey J. Rose  
Commissioner

JJR/lml  
attachment

Cannon Mountain  
Season Pass Sales  
Fiscal Year 2014

DESCRIPTION	QTY SOLD 1ST QTR	QTY SOLD 2ND QTR	QTY SOLD 3RD QTR	QTY SOLD 4TH QTR	QTY SOLD YTD	UNIT PRICE	YTD GROSS INCOME	PROMOTION DISCOUNTS	YTD NET INCOME
4NH Pass	3	303	138	0	444	\$309.00	\$137,196.00	\$0.00	\$137,196.00
Adult Pass	8	273	187	0	468	\$760.00	\$355,680.00	\$0.00	\$355,680.00
Bold & Beautiful Pass	1	138	82	0	221	\$359.00	\$79,339.00	\$0.00	\$79,339.00
Adult Super Pass	2	59	8	0	69	\$949.00	\$65,481.00	\$0.00	\$65,481.00
Junior Super Pass	0	36	0	0	36	\$449.00	\$16,164.00	\$0.00	\$16,164.00
Teen Super Pass	2	56	7	0	65	\$549.00	\$35,685.00	\$0.00	\$35,685.00
Junior Pass	5	150	91	0	246	\$390.00	\$95,940.00	\$0.00	\$95,940.00
Teen Pass	1	105	74	0	180	\$460.00	\$82,800.00	\$0.00	\$82,800.00
Military Adult Pass	1	22	12	0	35	\$364.50	\$12,757.50	\$0.00	\$12,757.50
Military Senior Pass	0	5	5	0	10	\$214.50	\$2,145.00	\$0.00	\$2,145.00
Military NH Adult Pass	5	59	34	0	98	\$273.00	\$26,754.00	\$0.00	\$26,754.00
Military NH Senior Pass	0	15	7	0	22	\$164.50	\$3,619.00	\$0.00	\$3,619.00
NH Adult Pass	3	378	192	0	573	\$570.00	\$326,610.00	\$0.00	\$326,610.00
NH Junior Pass	1	153	73	0	227	\$291.00	\$66,057.00	\$0.00	\$66,057.00
NH Teen Pass	0	129	71	0	200	\$345.00	\$69,000.00	\$0.00	\$69,000.00
NH Senior Midweek Pass	0	80	58	0	138	\$35.00	\$4,830.00	\$0.00	\$4,830.00
NH Senior Pass	0	10	1	0	11	\$345.00	\$3,795.00	\$0.00	\$3,795.00
Senior Pass	1	10	11	0	22	\$460.00	\$10,120.00	\$0.00	\$10,120.00
State Employee NH Adult Pass	1	1	5	0	7	\$285.00	\$1,995.00	\$0.00	\$1,995.00
State Employee Adult Pass	0	0	1	0	1	\$380.00	\$380.00	\$0.00	\$380.00
Under 6 Pass	0	64	43	0	107	\$35.00	\$3,745.00	\$0.00	\$3,745.00
<b>Total Passes Sold / Income</b>	<b>34</b>	<b>2,046</b>	<b>1,100</b>	<b>0</b>	<b>3,180</b>		<b>\$1,400,092.50</b>	<b>\$0.00</b>	<b>\$1,400,092.50</b>