



# State of New Hampshire

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MLC

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June 13, 2019

His Excellency, Governor Christopher Sununu  
and the Honorable Executive Council  
State House  
Concord, NH 03301

## REQUESTED ACTION

Pursuant to RSA 4:8, Gifts to the State, the Department of Administrative Services respectfully requests authorization to accept a gift for travel reimbursement, not to exceed \$1,400.00, from the Energy Services Coalition (ESC) to allow one employee to attend the annual Board of Directors Meeting as well as the annual Market Transformation Conference August 21 through 23, 2019 in Denver, CO.

## EXPLANATION

The ESC is a public/private partnership that works closely with the Federal Department of Energy (DOE). Currently the Deputy Administrator of the Division of Plant and Property Management at the Department of Administrative Services serves on the national board of directors for the ESC and is required to attend the annual Board of Directors Meeting. The conference offers many workshops and networking opportunities to learn more about energy efficiency and build connections with other energy professionals across the country. The State of New Hampshire has been offered travel reimbursement for one member of the Department of Administrative Services Division of Plant and Property Management to attend the ESC 8<sup>th</sup> Annual Market Transformation Conference August 21-23, 2019 in Denver, Colorado, with funds being made available through the Board of Directors Travel Fund from the ESC.

This gift supports attendance at the ESC conference and Board of Directors meeting for one office member to participate in the analysis and discussion of transforming the energy efficiency market. Workshop opportunities at the conference include presentations on free tools offered by DOE to help states save energy and money.

Respectfully submitted,

Charles M. Arlinghaus  
Commissioner

ESC Home   Contacts

 



## 8th Annual Market Transformation Conference

August 21-23, 2019  
The Curtis, Denver, CO

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# Agenda

## Wednesday, August 21st

- 11:00 am - 5:00 pm  
**ESC Board of Directors Strategic Planning Session**
- 3:00 - 5:00 pm  
**Exhibitor Set-up**
- 11:00 am - 6:00 pm  
**Registration Open**
- 5:00 - 6:00 pm  
**Welcome Reception on Terrace**

## Thursday, August 22nd

- 7:00 am  
**Registration Open**
- 7:00 - 10:00 am  
**Exhibitor Set-Up**
- 7:00 - 8:00 am  
**Continental Breakfast**
- 8:00 - 10:00 am  
**Concurrent Sessions**

### **GESPC Boot Camp: Foundations and Fundamentals of GESPC**

*A veritable "boot camp" providing the principles of what has made GESPC a reliable resource when the lessons of the past are applied to the needs of today. ESC trainers will cover the entire GESPC process from project inception through measurement and verification (M&V) during this workshop. An optional free webinar will be offered prior to the conference to present an introduction to the elements of GESPC.*

### **Innovation in Colorado**

*Current energy performance contracting practices unique to Colorado and the Rocky Mountain region is the focus of this workshop with presentations ranging from case studies to financing, and the do's and don'ts of project development. Lesson learned from both the ESCO and client's perspective are presented including challenges and obstacles clients encountered during the process.*

- 10:00 - 10:30 am  
**Networking Break in Exhibit Space**

10:30 - 10:40 am

**Welcome and Introductions**

10:40 - 11:00 am

**Opening Keynote: Energy and Water**

*The relationship energy plays in our public water delivery systems and treatment facilities is investigated including the connections and interactions between energy and water policy and the opportunities for efficiency.*

11:00 am - 12:00 pm

**Opening Keynote Panel: Energy and Water**

*This interactive panel of public and private sector experts discuss the challenges, opportunities and strategies for incorporating cost-effective energy efficient technologies in a GESPC project for water system infrastructure to improve performance and reduce energy and water consumption.*

12:00 - 1:00 pm

**Buffet Lunch in Exhibit Hall**

1:00 - 1:45 pm

**Emerging Technologies: Streetlights**

*Street lighting is an essential public service and one that cities and municipalities are increasingly investing in as a means to lower energy, operation and maintenance costs while improving service. The programs, technologies and other tools addressing public street lighting needs are highlighted in this session.*

1:45 - 2:30 pm

**Financing Energy Efficiency Improvements**

*Financing case studies and options are presented in this look at what's new in energy project financing? Presenters showcase unique perspectives on financing for various renewable and energy efficiency projects.*

2:30 - 3:00 pm

**Networking Break in the Exhibit Hall**

3:00 - 4:00 pm

**What Success Looks Like, Part One: Public Sector**

*For more than three decades the GESPC process has been used to implement energy and water saving projects throughout the nation. Over that time the successes and savings are vast. In recent years many end-users have entered into additional contracts after successfully completing their initial projects. In this session Colorado end-users that have implemented a phase two or phase three GESPC project share their stories.*

4:00 - 5:00 pm

**What Success Looks Like, Part Two: Private Sector**

*Energy Service Companies share examples of successful and innovative ESCO programs and services offered to customers to improve energy and water efficiency.*

5:00 - 7:00 pm

**ESC National and Colorado Chapter Reception**

*"Camp ESC" Themed Reception in the Exhibit Hall and Terrace. Join conference attendees for this reception and the opportunity to network with our conference sponsors.*

## Friday, August 23rd

7:00 am

**Registration Open**

7:00 - 8:00 am

**Buffet Breakfast**

8:00 - 8:30 am

**Morning Keynote: Renewables in GESPC**

*An exploration of how various distributed generation and storage configurations are being integrated into GESPC projects to reduce energy costs and enhance system reliability.*

8:30 - 9:15 am

**The Value of Data**

*Since its inception as a means of procurement and financing, GESPC projects have undergone considerable change in the way they document and illustrate the savings achieved. In this session models of documenting results are presented and the ESC will share results of its recent research with states nationwide to document their data collection methods and understand how they use GESPC project data.*

9:15 - 10:00 am

**How to Achieve Success**

*Representatives of ESC Energy Stewardship Champion state programs present in this session highlighting successful state GESPC programs. Champion states are recognized by the ESC for their outstanding GESPC programmatic design, leadership by elected officials, and private sector investment in projects. Presenters will share lessons learned in the development and operation of a successful state program that provides technical assistance and oversight to end-users engaging in the GESPC process.*

10:00 - 10:30 am

**Networking Break in Exhibit Hall**

10:30 - 11:45 am

**States in Action**

*The network of ESC State Chapters provides a vehicle for the members of the ESC that are located in or do business in a particular state to work together to identify and develop solutions to state-specific issues to the use of GESPC. This roundtable will touch on the activities going on in State Chapters and State Energy Offices to address these challenges and increase awareness of GESPC.*

11:45 am - Noon

**Annual ESC Awards Ceremony**

Noon - 2:00 pm

**Exhibitor Tear Down**

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