



STATE OF NEW HAMPSHIRE  
 DEPARTMENT OF HEALTH AND HUMAN SERVICES  
 DIVISION OF PUBLIC HEALTH SERVICES

40 GAC

Lori A. Shibiante  
 Commissioner

Patricia M. Tilley  
 Director

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June 13, 2022

His Excellency, Governor Christopher T. Sununu  
 and the Honorable Council  
 State House  
 Concord, New Hampshire 03301

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division of Public Health Services, to enter into **Retroactive** amendments to existing contracts with the Contractors listed in **bold** below for the provision of Regional Public Health Network (RPHN) Services statewide, with no change to the price limitation of \$20,588,052 with no change to the contract completion dates of June 30, 2022, effective retroactive to December 17, 2021, upon Governor and Council approval. 100% Federal Funds.

The individual contracts were approved by Governor and Council as specified in the table below.

Contractor Name	Vendor Code	Area Served	Current Amount	Increase (Decrease)	Revised Amount	G&C Approval
<b>City of Manchester</b>	177433	Greater Manchester	\$2,334,470	\$0	\$2,334,470	O: June 19, 2019, Item #78E A1: February 5, 2020, Item #7 A2: May 6, 2020, Item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, Item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, Item #53 A9: December 22, 2021, Item #41
City of Nashua	177441	Greater Nashua	\$1,530,544	\$0	\$1,530,544	O: September 18, 2019, Item #25 A1: February 5, 2020, Item #7

						A2: May 6, 2020, Item #47 A3: GA 10/5/20, II 11/18/20 (#I) A4: GA 11/17/20, II 12/18/20 (#B) A5: GA 12/17/20, II 4/7/21 (#M) A6: GA 1/29/21, II 5/19/21 (#N) A7: July 14, 2021, Item #18 A8: December 22, 2021, Item #41
County of Cheshire	177372	Greater Monadnock	\$799,792	\$0	\$799,792	O: June 19, 2019, Item #78E A1: February 5, 2020, Item #7 A2: May 6, 2020, Item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 12/17/20, II 4/7/21 (3M) A5: GA 1/29/21, II 5/19/21 (#N) A6: November 10, 2021, Item #16C
The Cheshire Medical Center	155405	Greater Monadnock	\$574,076	\$0	\$574,076	O: June 30, 2021, Item #53 A1: November 10, 2021, Item #16C
Granite United Way	160015	Concord, Carrol County, and South Central	\$4,373,221	\$0	\$4,373,221	O: June 19, 2019, Item #78E A1: February 5, 2020, Item #7 A2: May 6, 2020, Item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, Item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, Item #53 A9: November 10, 2021, Item #16C

<p><b>Greater Seacoast Community Health</b></p>	<p>154703</p>	<p>Strafford County</p>	<p>\$1,720,926</p>	<p>\$0</p>	<p>\$1,720,926</p>	<p>O: June 19, 2019, Item #78E                  A1: February 5, 2020, Item #7                  A2: May 6, 2020, Item #47                  A3: GA 7/10/20, II 8/26/20 (#L)                  A4: GA 11/17/20, II 12/18/20 (#B)                  A5: December 18, 2020, Item #10                  A6: GA 12/17/20, II 4/7/21 (#M)                  A7: GA 1/29/21, II 5/19/21 (#N)                  A8: June 30, 2021, Item #53                  A9: November 10, 2021, Item #16C</p>
<p><b>Partnership for Public Health, Inc.</b></p>	<p>165635</p>	<p>Winnipeseaukee</p>	<p>\$1,491,291</p>	<p>\$0</p>	<p>\$1,491,291</p>	<p>O: June 19, 2019, Item #78E                  A1: February 5, 2020, Item #7                  A2: May 6, 2020, Item #47                  A3: GA 7/10/20, II 8/26/20 (#L)                  A4: GA 11/17/20, II 12/18/20 (#B)                  A5: December 18, 2020, Item #10                  A6: GA 12/17/20, II 4/7/21 (#M)                  A7: GA 1/29/21, II 5/19/21 (#N)                  A8: June 30, 2021, Item #53                  A9: December 22, 2021, Item #41</p>
<p><b>Lamprey Health Care</b></p>	<p>177677</p>	<p>Seacoast</p>	<p>\$1,749,406</p>	<p>\$0</p>	<p>\$1,749,406</p>	<p>O: June 19, 2019, Item #78E                  A1: February 5, 2020, Item #7                  A2: May 6, 2020, Item #47                  A3: GA 7/10/20, II 8/26/20 (#L)                  A4: GA 11/17/20, II 12/18/20 (#B)                  A5: December 18, 2020, Item #10</p>

						A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, Item #53 A9: November 10, 2021, Item #16C
Mary Hitchcock	177160	Greater Sullivan	\$3,041,783	\$0	\$3,041,783	O: June 19, 2019, Item#78E A1: February 5, 2020, Item #7 A2: May 6, 2020, Item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, 1112/18/20 (#B) AS: January 22, 2021, Item #28 A6: GA 12/17/20, 114/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) AS: June 30, 2021, Item#53
Mid-State Health Center	158055	Central NH	\$1,489,536	\$0	\$1,489,536	O: June 19, 2019, Item #78E A1: February 5, 2020, Item #7 A2: May 6, 2020, Item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, Item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, Item #53 A9: November 10, 2021, Item #16C
North Country Health Consortium	158557	North Conway	\$1,483,007	\$0	\$1,483,007	O: June 19, 2019, Item#78E A1: February 5, 2020, Item #7 A2: May 6, 2020, Item #47

						A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item#10 A6: GA 12/17/20, 114/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) AS: June 30, 2021, Item#53 A9: November 10, 2021, Item#16C
<b>Total:</b>			<b>\$20,588,052</b>	<b>\$0</b>	<b>\$20,588,052</b>	

Funds are available in the following accounts for State Fiscal Year 2022, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

**See attached fiscal details.**

**EXPLANATION**

This request is **Retroactive** because on December 22, 2021, the Governor and Executive Council approved Late Item #C, which changed the funding source of the Agreement from ARPA SFRF to CARES CRF. 2 CFR § 200.332 requires the Department to specify the federal funding in the Agreement. Consequently, this request is made retroactively to comply with federal requirements and reflect funding source changes previously approved. There is no change to the price limitation or scope of services.

The purpose of this request is to ensure that New Hampshire residents continue to have access to COVID-19 vaccinations and other health related services to address the impacts of the COVID-19 pandemic. The Contractors will continue to implement strategies to reduce COVID-19 health disparities among high-risk and underserved populations, including racial and ethnic minority populations and rural communities.

The Contractors will continue to work with communities to operationalize COVID-19 vaccine clinics in healthcare facilities, schools and community-based locations to ensure equitable distribution of the COVID-19 vaccine. To ensure individuals receive information about the vaccine and where they can receive it, the Contractors have developed and are implementing engagement strategies that include education, outreach and partnership with other community organizations. The Contractors are expanding the workforce of Community Health Workers to provide culturally and linguistically appropriate services to individuals and families directly impacted by the COVID-19 pandemic. Through Community Health Workers, the Contractors are connecting families to programs, COVID-19 testing, vaccinations, and other services and/or resource information related to social determinants of health. Additionally, eight (8) of the thirteen (13) Contractors will continue to coordinate with school districts on school-based seasonal influenza clinics.

The Department will continue to monitor services by ensuring the Contractors:

- Submit quarterly Public Health Emergency Preparedness Reports and a final After Action Report/Improvement Plan detailing COVID-19 response activities.

- Submit quarterly reports detailing number and percentage of Community Health Worker clients receiving COVID-19 vaccination, testing and supporting services.
- Submit quarterly reports that track efforts, successes, and challenges in reaching high-risk and underserved populations.

Should the Governor and Executive Council not authorize this request, the Department's ability to address COVID-19 and other health-related impacts on high-risk and underserved populations would be significantly limited, potentially increasing the health and economic burden of the COVID-19 pandemic on citizens statewide.

Source of Federal Funds: Assistance Listing Number #21.019

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



 Lori A. Shabinette  
Commissioner

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

**05-95-90-901010-8011 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF POLICY AND PERFORMANCE, PREVENTIVE HEALTH  
BLOCK GRANT**

City of Nashua

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

County of Cheshire

Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$30,000	\$0	\$30,000

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$15,000	\$0	\$15,000

Greater Seacoast Community Health

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Granite United Way - Capitol Region

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Granite United Way - Carroll County Region

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Granite United Way -South Central Region

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Lamprey Health Care

Vendor #177877-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

**FINANCIAL DETAIL ATTACHMENT SHEET**  
**Regional Public Health Networks (RPHN)**

Lakes Region Partnership for Public Health

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Manchester Health Department

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000
		<b>SUB TOTAL</b>		<b>\$585,000</b>	<b>\$0</b>	<b>\$585,000</b>



**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

05-95-90-902510-7545 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF INFECTIOUS DISEASE CONTROL, EMERGENCY PREPAREDNESS

74% Federal Funds & 26% General Funds  
CFDA #93.089

FAIN #U90TP922018

City of Nashua

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$182,673	\$0	\$182,673
2020	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
			Sub Total 2020	\$197,673	\$0	\$197,673
2021	102-500731	Contracts for Prog Svc	90077410	\$179,673	\$0	\$179,673
2021	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
			Sub Total 2021	\$194,673	\$0	\$194,673
			Sub-Total	\$392,346	\$0	\$392,346

County of Cheshire

Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$92,910	\$0	\$92,910
			Sub Total 2020	\$92,910	\$0	\$92,910
2021	102-500731	Contracts for Prog Svc	90077410	\$89,910	\$0	\$89,910
			Sub Total 2021	\$89,910	\$0	\$89,910
			Sub-Total	\$182,820	\$0	\$182,820

Greater Seacoast Community Health

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$77,580	\$0	\$77,580
2020	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
ity Health			Sub Total 2020	\$92,580	\$0	\$92,580
2021	102-500731	Contracts for Prog Svc	90077410	\$77,580	\$0	\$77,580
2021	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
ity Health			Sub Total 2021	\$92,580	\$0	\$92,580
			Sub-Total	\$185,160	\$0	\$185,160

Granite United Way - Capitol Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$96,430	\$0	\$96,430
itol Region			Sub Total 2020	\$96,430	\$0	\$96,430
2021	102-500731	Contracts for Prog Svc	90077410	\$93,430	\$0	\$93,430
itol Region			Sub Total 2021	\$93,430	\$0	\$93,430
			Sub-Total	\$189,860	\$0	\$189,860

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

Granite United Way - Carroll County Region

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$86,600	\$0	\$86,600
				\$86,600	\$0	\$86,600
			Sub Total 2020	\$86,600	\$0	\$86,600
2021	102-500731	Contracts for Prog Svc	90077410	\$83,600	\$0	\$83,600
				\$83,600	\$0	\$83,600
			Sub Total 2021	\$83,600	\$0	\$83,600
			Sub-Total	\$170,200	\$0	\$170,200

Granite United Way -South Central Region

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$82,360	\$0	\$82,360
2020	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
			Sub Total 2020	\$97,360	\$0	\$97,360
2021	102-500731	Contracts for Prog Svc	90077410	\$79,360	\$0	\$79,360
2021	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
			Sub Total 2021	\$94,360	\$0	\$94,360
			Sub-Total	\$191,720	\$0	\$191,720

Lamprey Health Care

Vendor #177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$82,875	\$0	\$82,875
2020	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
			Sub Total 2020	\$97,875	\$0	\$97,875
2021	102-500731	Contracts for Prog Svc	90077410	\$79,875	\$0	\$79,875
2021	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
			Sub Total 2021	\$94,875	\$0	\$94,875
			Sub-Total	\$192,350	\$0	\$192,350

Lakes Region Partnership for Public Health

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$89,750	\$0	\$89,750
				\$89,750	\$0	\$89,750
			Sub Total 2020	\$89,750	\$0	\$89,750
2021	102-500731	Contracts for Prog Svc	90077410	\$88,750	\$0	\$88,750
				\$88,750	\$0	\$88,750
			Sub Total 2021	\$88,750	\$0	\$88,750
			Sub-Total	\$178,500	\$0	\$178,500

Manchester Health Department

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$273,223	\$0	\$273,223
2020	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
			Sub Total 2020	\$288,223	\$0	\$288,223
2021	102-500731	Contracts for Prog Svc	90077410	\$270,223	\$0	\$270,223
2021	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
			Sub Total 2021	\$285,223	\$0	\$285,223
			Sub-Total	\$573,446	\$0	\$573,446

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$86,600	\$0	\$86,600
			Sub Total 2020	\$86,600	\$0	\$86,600
2021	102-500731	Contracts for Prog Svc	90077410	\$83,600	\$0	\$83,600
			Sub Total 2021	\$83,600	\$0	\$83,600
				Sub-Total	\$170,200	\$170,200

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$86,600	\$0	\$86,600
			Sub Total 2020	\$86,600	\$0	\$86,600
2021	102-500731	Contracts for Prog Svc	90077410	\$83,600	\$0	\$83,600
			Sub Total 2021	\$83,600	\$0	\$83,600
				Sub-Total	\$170,200	\$170,200

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$83,600	\$0	\$83,600
			Sub Total 2020	\$83,600	\$0	\$83,600
2021	102-500731	Contracts for Prog Svc	90077410	\$83,600	\$0	\$83,600
			Sub Total 2021	\$83,600	\$0	\$83,600
				Sub-Total	\$167,200	\$167,200

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$91,550	\$0	\$91,550
			Sub Total 2020	\$91,550	\$0	\$91,550
2021	102-500731	Contracts for Prog Svc	90077410	\$88,550	\$0	\$88,550
			Sub Total 2021	\$88,550	\$0	\$88,550
				Sub-Total	\$180,100	\$180,100
				SUB TOTAL	\$2,942,102	\$2,942,102

05-95-90-903510-1114 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF EMERGENCY PREPAREDNESS & RESPONSE, PH EMERGENCY PREPAREDNESS

69% Federal Funds & 31% General Funds  
CFDA #93.089

FAIN #U90TP922018

City of Nashua

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$154,630	\$0	\$154,630
2022	074-500589	Grants for Pub Asst and Relief	90077028	\$49,353	\$0	\$49,353
			Sub Total	\$203,983	\$0	\$203,983

The Cheshire Medical Center

Vendor # 155405-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$49,867	\$0	\$49,867
2022	074-500589	Grants for Pub Asst and Relief	90077028	\$49,353	\$0	\$49,353
			Sub Total	\$99,220	\$0	\$99,220

Greater Seacoast Community Health

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$52,537	\$0	\$52,537
2022	074-500589	Grants for Pub Asst and Relief	90077028	\$49,353	\$0	\$49,353
			Sub Total	\$101,890	\$0	\$101,890

Granite United Way - Capitol Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$53,387	\$0	\$53,387
2022	074-500589	Grants for Pub Asst and Relief	90077028	\$49,353	\$0	\$49,353
			Sub Total	\$102,740	\$0	\$102,740

Granite United Way - Carroll County Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$83,600	\$0	\$83,600
			Sub Total	\$83,600	\$0	\$83,600

Granite United Way -South Central Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$54,317	\$0	\$54,317
2022	074-500589	Grants for Pub Asst and Relief	90077028	\$49,353	\$0	\$49,353
			Sub Total	\$103,670	\$0	\$103,670

Lamprey Health Care

Vendor # 177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$54,832	\$0	\$54,832
2022	074-500589	Grants for Pub Asst and Relief	90077028	\$49,352	\$0	\$49,352
			Sub Total	\$103,984	\$0	\$103,984

Lakes Region Partnership for Public Health

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$86,750	\$0	\$86,750

**FINANCIAL DETAIL ATTACHMENT SHEET**  
**Regional Public Health Networks (RPHN)**

			Sub Total	\$86,750	\$0	\$86,750
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**Manchester Health Department** Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$245,180	\$0	\$245,180
2022	074-500589	Grants for Pub Asst and Relief	90077028	\$49,353	\$0	\$49,353
			Sub Total	\$294,533	\$0	\$294,533

**Mary Hitchcock Memorial Hospital - Sullivan County Region** Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$83,600	\$0	\$83,600
			Sub Total	\$83,600	\$0	\$83,600

**Mary Hitchcock Memorial Hospital - Upper Valley Region** Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$83,600	\$0	\$83,600
			Sub Total	\$83,600	\$0	\$83,600

**Mid-State Health Center** Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$83,600	\$0	\$83,600
			Sub Total	\$83,600	\$0	\$83,600

**North Country Health Consortium** Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$88,550	\$0	\$88,550
			Sub Total	\$88,550	\$0	\$88,550
			<b>SUB TOTAL</b>	<b>\$1,519,720</b>	<b>\$0</b>	<b>\$1,519,720</b>

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

05-95-92-920510-3380 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: BEHAVIORAL HEALTH DIV, BUREAU OF DRUG AND ALCOHOL, PREVENTION SVS  
97% Federal Funds & 3% General Funds  
CFDA #93.959 FAIN #T1010035

City of Nashua

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$91,182	\$0	\$91,182
2020	102-500731	Contracts for Prog Svc	92057504	\$41,243	\$0	\$41,243
			Sub Total 2020	\$132,405	\$0	\$132,405
2021	102-500731	Contracts for Prog Svc	92057502	\$91,182	\$0	\$91,182
2021	102-500731	Contracts for Prog Svc	92057504	\$41,243	\$0	\$41,243
			Sub Total 2021	\$132,405	\$0	\$132,405
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$78,182	\$0	\$78,182
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$41,243	\$0	\$41,243
			Sub Total 2022	\$132,405	\$0	\$132,405
			Sub-Total	\$397,215	\$0	\$397,215

County of Cheshire

Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$94,324	\$0	\$94,324
2020	102-500731	Contracts for Prog Svc	92057504	\$39,862	\$0	\$39,862
			Sub Total 2020	\$133,986	\$0	\$133,986
2021	102-500731	Contracts for Prog Svc	92057502	\$94,324	\$0	\$94,324
2021	102-500731	Contracts for Prog Svc	92057504	\$39,862	\$0	\$39,862
			Sub Total 2021	\$133,986	\$0	\$133,986
			Sub-Total	\$267,972	\$0	\$267,972
Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$79,324	\$0	\$79,324
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$39,662	\$0	\$39,662
			Sub Total 2022	\$133,986	\$0	\$133,986
			Sub-Total	\$133,986	\$0	\$133,986

Greater Seacoast Community Health

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$85,917	\$0	\$85,917
2020	102-500731	Contracts for Prog Svc	92057504	\$45,634	\$0	\$45,634
			Sub Total 2020	\$131,551	\$0	\$131,551
2021	102-500731	Contracts for Prog Svc	92057502	\$82,380	\$0	\$82,380
2021	102-500731	Contracts for Prog Svc	92057504	\$45,634	\$0	\$45,634
			Sub Total 2021	\$128,014	\$0	\$128,014
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$87,380	\$0	\$87,380
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$45,634	\$0	\$45,634
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000
			Sub Total 2022	\$208,014	\$0	\$208,014
			Sub-Total	\$467,579	\$0	\$467,579

Granite United Way - Capitol Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$93,014	\$0	\$93,014
2020	102-500731	Contracts for Prog Svc	92057504	\$40,250	\$0	\$40,250
			Sub Total 2020	\$133,264	\$0	\$133,264
2021	102-500731	Contracts for Prog Svc	92057502	\$93,015	\$0	\$93,015
2021	102-500731	Contracts for Prog Svc	92057504	\$40,250	\$0	\$40,250
			Sub Total 2021	\$133,265	\$0	\$133,265
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$78,015	\$0	\$78,015
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$40,250	\$0	\$40,250
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000
			Sub Total 2022	\$213,265	\$0	\$213,265
			Sub-Total	\$479,794	\$0	\$479,794

Granite United Way - Carroll County Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$93,121	\$0	\$93,121
2020	102-500731	Contracts for Prog Svc	92057504	\$40,264	\$0	\$40,264
			Sub Total 2020	\$133,385	\$0	\$133,385
2021	102-500731	Contracts for Prog Svc	92057502	\$93,121	\$0	\$93,121
2021	102-500731	Contracts for Prog Svc	92057504	\$40,264	\$0	\$40,264
			Sub Total 2021	\$133,385	\$0	\$133,385
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$78,121	\$0	\$78,121
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$40,264	\$0	\$40,264
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000
			Sub Total 2022	\$213,385	\$0	\$213,385
			Sub-Total	\$480,155	\$0	\$480,155

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

Granite United Way -South Central Region

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$93,375	\$0	\$93,375
2020	102-500731	Contracts for Prog Svc	92057504	\$40,137	\$0	\$40,137
h Central Region				Sub Total 2020	\$133,512	\$133,512
2021	102-500731	Contracts for Prog Svc	92057502	\$93,375	\$0	\$93,375
2021	102-500731	Contracts for Prog Svc	92057504	\$40,137	\$0	\$40,137
h Central Region				Sub Total 2021	\$133,512	\$133,512
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$78,375	\$0	\$78,375
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$40,137	\$0	\$40,137
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000
				Sub Total 2022	\$213,512	\$213,512
				Sub-Total	\$480,536	\$480,536

Lamprey Health Care

Vendor #177877-R001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$88,649	\$0	\$88,649
2020	102-500731	Contracts for Prog Svc	92057504	\$42,500	\$0	\$42,500
				Sub Total 2020	\$131,149	\$131,149
2021	102-500731	Contracts for Prog Svc	92057502	\$88,649	\$0	\$88,649
2021	102-500731	Contracts for Prog Svc	92057504	\$42,500	\$0	\$42,500
				Sub Total 2021	\$131,149	\$131,149
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$73,649	\$0	\$73,649
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$42,500	\$0	\$42,500
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$75,000	\$0	\$75,000
				Sub Total 2022	\$206,149	\$206,149
				Sub-Total	\$468,447	\$468,447

Lakes Region Partnership for Public Health

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$84,367	\$0	\$84,367
2020	102-500731	Contracts for Prog Svc	92057504	\$44,641	\$0	\$44,641
for Public Health				Sub Total 2020	\$129,008	\$129,008
2021	102-500731	Contracts for Prog Svc	92057502	\$84,367	\$0	\$84,367
2021	102-500731	Contracts for Prog Svc	92057504	\$44,641	\$0	\$44,641
for Public Health				Sub Total 2021	\$129,008	\$129,008
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$69,367	\$0	\$69,367
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$44,641	\$0	\$44,641
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000
				Sub Total 2022	\$209,008	\$209,008
				Sub-Total	\$467,024	\$467,024

Manchester Health Department

Vendor # 177433-B006

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$98,040	\$0	\$98,040
2020	102-500731	Contracts for Prog Svc	92057504	\$37,805	\$0	\$37,805
ment				Sub Total 2020	\$135,845	\$135,845
2021	102-500731	Contracts for Prog Svc	92057502	\$98,040	\$0	\$98,040
2021	102-500731	Contracts for Prog Svc	92057504	\$37,805	\$0	\$37,805
ment				Sub Total 2021	\$135,845	\$135,845
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$83,040	\$0	\$83,040
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$37,805	\$0	\$37,805
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000
				Sub Total 2022	\$215,845	\$215,845
				Sub-Total	\$487,535	\$487,535

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177180-B003

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$99,275	\$0	\$99,275
2020	102-500731	Contracts for Prog Svc	92057504	\$37,087	\$0	\$37,087
Hospital - Sullivan County Region				Sub Total 2020	\$136,362	\$136,362
2021	102-500731	Contracts for Prog Svc	92057502	\$99,275	\$0	\$99,275
2021	102-500731	Contracts for Prog Svc	92057504	\$37,087	\$0	\$37,087
Hospital - Sullivan County Region				Sub Total 2021	\$136,362	\$136,362
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$84,275	\$0	\$84,275
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$37,087	\$0	\$37,087
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$75,000	\$0	\$75,000
				Sub Total 2022	\$211,362	\$211,362
				Sub-Total	\$484,086	\$484,086

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget	
2020	102-500731	Contracts for Prog Svc	92057502	\$96,125	\$0	\$96,125	
2020	102-500731	Contracts for Prog Svc	92057504	\$37,037	\$0	\$37,037	
Hospital - Upper Valley Region				Sub Total 2020	\$133,162	\$0	\$133,162
2021	102-500731	Contracts for Prog Svc	92057502	\$99,575	\$0	\$99,575	
2021	102-500731	Contracts for Prog Svc	92057504	\$37,037	\$0	\$37,037	
Hospital - Upper Valley Region				Sub Total 2021	\$136,612	\$0	\$136,612
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$84,575	\$0	\$84,575	
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000	
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$37,037	\$0	\$37,037	
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$75,000	\$0	\$75,000	
				Sub Total 2022	\$211,612	\$0	\$211,612
				Sub-Total	\$481,386	\$0	\$481,386

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget	
2020	102-500731	Contracts for Prog Svc	92057502	\$78,453	\$0	\$78,453	
2020	102-500731	Contracts for Prog Svc	92057504	\$40,098	\$0	\$40,098	
				Sub Total 2020	\$118,551	\$0	\$118,551
2021	102-500731	Contracts for Prog Svc	92057502	\$93,453	\$0	\$93,453	
2021	102-500731	Contracts for Prog Svc	92057504	\$40,098	\$0	\$40,098	
				Sub Total 2021	\$133,551	\$0	\$133,551
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$78,453	\$0	\$78,453	
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000	
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$40,098	\$0	\$40,098	
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000	
				Sub Total 2022	\$213,551	\$0	\$213,551
				Sub-Total	\$465,653	\$0	\$465,653

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget	
2020	102-500731	Contracts for Prog Svc	92057502	\$92,488	\$0	\$92,488	
2020	102-500731	Contracts for Prog Svc	92057504	\$40,581	\$0	\$40,581	
Consortium				Sub Total 2020	\$133,069	\$0	\$133,069
2021	102-500731	Contracts for Prog Svc	92057502	\$92,488	\$0	\$92,488	
2021	102-500731	Contracts for Prog Svc	92057504	\$40,581	\$0	\$40,581	
Consortium				Sub Total 2021	\$133,069	\$0	\$133,069
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$77,488	\$0	\$77,488	
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000	
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$40,581	\$0	\$40,581	
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000	
				Sub Total 2022	\$213,069	\$0	\$213,069
				Sub-Total	\$479,207	\$0	\$479,207
				<b>SUB TOTAL</b>	<b>\$8,940,375</b>	<b>\$0</b>	<b>\$8,940,375</b>

05-05-92-920510-3395 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: BEHAVIORAL HEALTH DIV, BUREAU OF DRUG AND ALCOHOL, PFS2

100% Federal Funds  
CFDA #93.243

FAIN #SP020796

Greater Seacoast Community Health

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget	
2020	102-500731	Contracts for Prog Svc	92052410	\$105,375	\$0	\$105,375	
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000	
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0	
				Sub-Total	\$195,375	\$0	\$195,375

Granite United Way - Capitol Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget	
2020	102-500731	Contracts for Prog Svc	92052410	\$104,991	\$0	\$104,991	
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000	
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0	
				Sub-Total	\$194,991	\$0	\$194,991

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

Granite United Way - Carroll County Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$139,099	\$0	\$139,099
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$229,099	\$0	\$229,099

Granite United Way -South Central Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$99,678	\$0	\$99,678
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$189,678	\$0	\$189,678

Lamprey Health Care

Vendor #177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$105,878	\$0	\$105,878
2021	102-500731	Contracts for Prog Svc	92052410	\$82,432	\$0	\$82,432
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$188,308	\$0	\$188,308

Lakes Region Partnership for Public Health

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$180,000	\$0	\$180,000

Manchester Health Department

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$117,249	\$0	\$117,249
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$207,249	\$0	\$207,249

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$80,750	\$0	\$80,750
2021	102-500731	Contracts for Prog Svc	92052410	\$80,852	\$0	\$80,852
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$161,602	\$0	\$161,602

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$127,287	\$0	\$127,287
2021	102-500731	Contracts for Prog Svc	92052410	\$83,220	\$0	\$83,220
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$210,507	\$0	\$210,507



**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$180,000	\$0	\$180,000

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$180,000	\$0	\$180,000
		SUB TOTAL		\$2,118,809	\$0	\$2,118,809

05-95-90-902510-5178 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF INFECTIOUS DISEASE CONTROL, IMMUNIZATION

100% Federal Funds

CFDA #93.268

FAIN #H23IP000757

County of Cheshire

Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
		Sub-Total		\$43,182	\$0	\$43,182

Greater Seacoast Community Health

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$88,182	\$0	\$88,182

Granite United Way - Capitol Region

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,180	\$0	\$8,180
2020	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$88,180	\$0	\$88,180

Granite United Way - Carroll County Region

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$88,182	\$0	\$88,182

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

**Granite United Way -South Central Region**

**Vendor # 160015-B001**

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023103	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$50,182	\$0	\$50,182

**Lamprey Health Care**

**Vendor #177677-R001**

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$43,182	\$0	\$43,182

**Lakes Region Partnership for Public Health**

**Vendor # 165635-B001**

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$88,182	\$0	\$88,182

**Manchester Health Department**

**Vendor # 177433-B009**

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2020	102-500731	Contracts for Prog Svc	90023103	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$42,000	\$0	\$42,000

**City of Nashua**

**Vendor # 177441-B011**

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2020	102-500731	Contracts for Prog Svc	90023103	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$42,000	\$0	\$42,000

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$88,182	\$0	\$88,182

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023013	\$22,000	\$0	\$22,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$95,182	\$0	\$95,182

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$6,058	\$0	\$6,058
2020	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$86,058	\$0	\$86,058

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$88,182	\$0	\$88,182
		<b>SUB TOTAL</b>		<b>\$930,876</b>	<b>\$0</b>	<b>\$930,876</b>

05-95-90-802510-2239 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF INFECTIOUS DISEASE CONTROL, HOSPITAL PREPAREDNESS

100% Federal Funds  
CFDA #93.889

FAIN #U3REP190560

City of Nashua

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

County of Cheshire

Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

Greater Seacoast Community Health

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

Granite United Way - Capitol Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

Granite United Way - Carroll County Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

Granite United Way -South Central Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

Lamprey Health Care

Vendor #177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

Lakes Region Partnership for Public Health

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

Manchester Health Department

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000
		<b>SUB TOTAL</b>		<b>\$260,000</b>	<b>\$0</b>	<b>\$260,000</b>

05-95-90-803510-1113 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF EMERGENCY PREPAREDNESS & RESPONSE, HOSPITAL PREPAREDNESS

100% Federal Funds  
CFDA #93.889

FAIN #U3REP190580

City of Nashua

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

The Cheshire Medical Center

Vendor # 155405-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

Greater Seacoast Community Health

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

Granite United Way - Capitol Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

Granite United Way - Carroll County Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

Granite United Way -South Central Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

Lamprey Health Care

Vendor #177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

Lakes Region Partnership for Public Health

Vendor # 165835-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

Manchester Health Department

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
			Sub-Total	\$10,000	\$0	\$10,000

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
			Sub-Total	\$10,000	\$0	\$10,000

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
			Sub-Total	\$10,000	\$0	\$10,000

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
			Sub-Total	\$10,000	\$0	\$10,000
			<b>SUB TOTAL</b>	<b>\$130,000</b>	<b>\$0</b>	<b>\$130,000</b>

05-85-90-901510-7964 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF PUBLIC HEALTH PROTECTION, LEAD PREVENTION

City of Nashua

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$5,403	\$0	\$5,403
2021	102-500731	Contracts for Prog Svc		\$2,467	\$0	\$2,467
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
			Sub-Total	\$9,070	\$0	\$9,070

**FINANCIAL DETAIL ATTACHMENT SHEET**  
**Regional Public Health Networks (RPHN)**

County of Cheshire

Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$5,403	\$0	\$5,403
2021	102-500731	Contracts for Prog Svc		\$2,467	\$0	\$2,467
		Sub-Total		\$9,070	\$0	\$9,070

Greater Seacoast Community Health

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$6,484	\$0	\$6,484
2021	102-500731	Contracts for Prog Svc		\$3,207	\$0	\$3,207
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$10,891	\$0	\$10,891

Granite United Way - Capitol Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$6,484	\$0	\$6,484
2021	102-500731	Contracts for Prog Svc		\$3,207	\$0	\$3,207
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$10,891	\$0	\$10,891

Granite United Way - Carroll County Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$5,403	\$0	\$5,403
2021	102-500731	Contracts for Prog Svc		\$2,467	\$0	\$2,467
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$9,070	\$0	\$9,070

Granite United Way -South Central Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$5,403	\$0	\$5,403
2021	102-500731	Contracts for Prog Svc		\$2,467	\$0	\$2,467
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$9,070	\$0	\$9,070

Lamprey Health Care

Vendor #177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$5,403	\$0	\$5,403
2021	102-500731	Contracts for Prog Svc		\$2,467	\$0	\$2,467
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$9,070	\$0	\$9,070

Lakes Region Partnership for Public Health

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$6,484	\$0	\$6,484
2021	102-500731	Contracts for Prog Svc		\$3,207	\$0	\$3,207
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$10,891	\$0	\$10,891

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

**Manchester Health Department**

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$1,800	\$0	\$1,800
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$3,000	\$0	\$3,000

**Mary Hitchcock Memorial Hospital - Sullivan County Region**

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$7,822	\$0	\$7,822
2021	102-500731	Contracts for Prog Svc		\$4,123	\$0	\$4,123
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$13,145	\$0	\$13,145

**Mary Hitchcock Memorial Hospital - Upper Valley Region**

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$6,914	\$0	\$6,914
2020	102-500731	Contracts for Prog Svc	90036000	\$42,108	\$0	\$42,108
2021	102-500731	Contracts for Prog Svc		\$4,124	\$0	\$4,124
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$53,146	\$0	\$53,146

**Mid-State Health Center**

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$6,484	\$0	\$6,484
2021	102-500731	Contracts for Prog Svc		\$3,207	\$0	\$3,207
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$10,891	\$0	\$10,891

**North Country Health Consortium**

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$7,822	\$0	\$7,822
2021	102-500731	Contracts for Prog Svc		\$4,123	\$0	\$4,123
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$13,145	\$0	\$13,145
		SUB TOTAL		\$171,350	\$0	\$171,350

**05-95-90-902510-5170 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, Disease Control**

**County of Cheshire**

Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027026	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
		Sub-Total		\$8,818	\$0	\$8,818

**Greater Seacoast Community Health**

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027026	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$8,818	\$0	\$8,818

**Granite United Way - Capitol Region**

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,820	\$0	\$1,820
2020	102-500731	Contracts for Prog Svc	90027026	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$8,820	\$0	\$8,820

**Granite United Way - Carroll County Region**

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027026	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$8,818	\$0	\$8,818

**Granite United Way -South Central Region**

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$1,818	\$0	\$1,818

**Lemprey Health Care**

Vendor #177677-R001



**FINANCIAL DETAIL ATTACHMENT SHEET**  
**Regional Public Health Networks (RPHN)**

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027026	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$8,818	\$0	\$8,818

**Lakes Region Partnership for Public Health**

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027026	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$8,818	\$0	\$8,818

**Mary Hitchcock Memorial Hospital - Sullivan County Region**

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027026	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$8,818	\$0	\$8,818

**Mary Hitchcock Memorial Hospital - Upper Valley Region**

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$1,818	\$0	\$1,818

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

**Mid-State Health Center**

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027026	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
			Sub-Total	\$8,818	\$0	\$8,818

**North Country Health Consortium**

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027026	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
			Sub-Total	\$8,818	\$0	\$8,818
			<b>SUB TOTAL</b>	<b>\$83,000</b>	<b>\$0</b>	<b>\$83,000</b>

**05-95-90-901510-7936 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF PUBLIC HEALTH PROTECTION, CLIMATE CHANGE ADAPTATION**

**County of Cheshire**

Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90007936	\$40,000	\$0	\$40,000
2021	102-500731	Contracts for Prog Svc	90007936	\$40,000	\$0	\$40,000
			Sub-Total	\$80,000	\$0	\$80,000

**The Cheshire Medical Center**

Vendor # 155405-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	90007936	\$40,000	\$0	\$40,000
			Sub-Total	\$40,000	\$0	\$40,000

**Lamprey Health Care**

Vendor # 177877-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90007936	\$40,000	\$0	\$40,000
2021	102-500731	Contracts for Prog Svc	90007936	\$29,511	\$0	\$29,511
2022	102-500731	Contracts for Prog Svc	90007936	\$40,000	\$0	\$40,000
			Sub-Total	\$109,511	\$0	\$109,511
			<b>SUB TOTAL</b>	<b>\$229,511</b>	<b>\$0</b>	<b>\$229,511</b>

**05-95-90-900510-5173 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF INFORMATICS, ENVIRONMENTAL PUBLIC HEALTH TRACKING**

**City of Nashua**

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$4,230	\$0	\$4,230
2021	102-500731	Contracts for Prog Svc	90004100	\$3,700	\$0	\$3,700
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
			Sub-Total	\$7,930	\$0	\$7,930

**County of Cheshire**

Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$4,230	\$0	\$4,230
2021	102-500731	Contracts for Prog Svc	90004100	\$3,700	\$0	\$3,700
			Sub-Total	\$7,930	\$0	\$7,930

**Greater Seacoast Community Health**

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$5,498	\$0	\$5,498
2021	102-500731	Contracts for Prog Svc	90004100	\$4,811	\$0	\$4,811
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
			Sub-Total	\$10,309	\$0	\$10,309

**Granite United Way - Capitol Region**

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$5,498	\$0	\$5,498
2021	102-500731	Contracts for Prog Svc	90004100	\$4,811	\$0	\$4,811
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
			Sub-Total	\$10,309	\$0	\$10,309

**Granite United Way - Carroll County Region**

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$4,230	\$0	\$4,230
2021	102-500731	Contracts for Prog Svc	90004100	\$3,700	\$0	\$3,700
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
			Sub-Total	\$7,930	\$0	\$7,930

**Granite United Way -South Central Region**

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$4,230	\$0	\$4,230
2021	102-500731	Contracts for Prog Svc	90004100	\$3,700	\$0	\$3,700
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
			Sub-Total	\$7,930	\$0	\$7,930

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

**Lamprey Health Care**

Vendor #177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$4,230	\$0	\$4,230
2021	102-500731	Contracts for Prog Svc	90004100	\$3,700	\$0	\$3,700
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$7,930	\$0	\$7,930

**Lakes Region Partnership for Public Health**

Vendor # 165835-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$5,498	\$0	\$5,498
2021	102-500731	Contracts for Prog Svc	90004100	\$4,811	\$0	\$4,811
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$10,309	\$0	\$10,309

**Manchester Health Department**

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90004100	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$0	\$0	\$0

**Mary Hitchcock Memorial Hospital - Sullivan County Region**

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$7,069	\$0	\$7,069
2021	102-500731	Contracts for Prog Svc	90004100	\$6,185	\$0	\$6,185
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$13,254	\$0	\$13,254

**Mary Hitchcock Memorial Hospital - Upper Valley Region**

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$6,022	\$0	\$6,022
2021	102-500731	Contracts for Prog Svc	90004100	\$7,333	\$0	\$7,333
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$13,355	\$0	\$13,355

**Mid-State Health Center**

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$5,498	\$0	\$5,498
2021	102-500731	Contracts for Prog Svc	90004100	\$4,811	\$0	\$4,811
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$10,309	\$0	\$10,309

**North Country Health Consortium**

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$7,070	\$0	\$7,070
2021	102-500731	Contracts for Prog Svc	90004100	\$6,185	\$0	\$6,185
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$13,255	\$0	\$13,255
		SUB TOTAL		\$120,750	\$0	\$120,750

**05-95-90-902510-7039 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF INFECTIOUS DISEASE CONTROL, PUBLIC HEALTH CRISIS RESPONSE**

**City of Nashua**

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90027027	\$190,000	\$0	\$190,000
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$190,000	\$0	\$190,000

**County of Cheshire**

Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
		Sub-Total		\$50,000	\$0	\$50,000

**Greater Seacoast Community Health**

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$50,000	\$0	\$50,000

**Granite United Way - Capitol Region**

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$50,000	\$0	\$50,000

**Granite United Way - Carroll County Region**

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget

**FINANCIAL DETAIL ATTACHMENT SHEET**  
**Regional Public Health Networks (RPHN)**

2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
Sub-Total				\$50,000	\$0	\$50,000

**Granite United Way -South Central Region**

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
Sub-Total				\$50,000	\$0	\$50,000

**Lamprey Health Care**

Vendor # 177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
Sub-Total				\$50,000	\$0	\$50,000

**Lakes Region Partnership for Public Health**

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
Sub-Total				\$50,000	\$0	\$50,000

**Manchester Health Department**

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$240,000	\$0	\$240,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
Sub-Total				\$240,000	\$0	\$240,000

**Mary Hitchcock Memorial Hospital - Sullivan County Region**

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
Sub-Total				\$50,000	\$0	\$50,000

**Mary Hitchcock Memorial Hospital - Upper Valley Region**

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$55,000	\$0	\$55,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
Sub-Total				\$55,000	\$0	\$55,000

**Mid-State Health Center**

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
Sub-Total				\$50,000	\$0	\$50,000

**North Country Health Consortium**

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$49,999	\$0	\$49,999
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
Sub-Total				\$49,999	\$0	\$49,999
<b>SUB TOTAL</b>				<b>\$984,999</b>	<b>\$0</b>	<b>\$984,999</b>

**05-95-095-950010-1919 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: COMMISSIONER'S OFFICE, COVID-19 FEMA**

**City of Nashua**

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
Sub-Total				\$100,000	\$0	\$100,000

**County of Cheshire**

Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
Sub-Total				\$100,000	\$0	\$100,000

**The Cheshire Medical Center**

Vendor # 155405-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	103-502507	Contracts for Op Svc	95010890	\$110,364	\$0	\$110,364
Sub-Total				\$110,364	\$0	\$110,364

**Greater Seacoast Community Health**

Vendor # 154703-B001

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$125,800	\$0	\$125,800
2022	103-502507	Contracts for Op Svc	95010890	\$141,001	\$0	\$141,001
		Sub-Total		\$266,801	\$0	\$266,801

**Granite United Way - Capitol Region** Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc		\$0	\$0	\$0
		Sub-Total		\$100,000	\$0	\$100,000

**Granite United Way - Carroll County Region** Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc		\$0	\$0	\$0
		Sub-Total		\$100,000	\$0	\$100,000

**Granite United Way - South Central Region** Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc		\$0	\$0	\$0
		Sub-Total		\$100,000	\$0	\$100,000

**Lamprey Health Care** Vendor # 177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc	95010890	\$141,182	\$0	\$141,182
		Sub-Total		\$241,182	\$0	\$241,182

**Lakes Region Partnership for Public Health** Vendor # 185835-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$200,000	\$0	\$200,000
2022	103-502507	Contracts for Op Svc		\$0	\$0	\$0
		Sub-Total		\$200,000	\$0	\$200,000

**Manchester Health Department** Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc		\$0	\$0	\$0
		Sub-Total		\$100,000	\$0	\$100,000

**Mary Hitchcock Memorial Hospital - Sullivan County Region** Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc		\$37,783	\$0	\$37,783
		Sub-Total		\$137,783	\$0	\$137,783

**Mary Hitchcock Memorial Hospital - Upper Valley Region** Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc		\$61,467	\$0	\$61,467
		Sub-Total		\$161,467	\$0	\$161,467

**Mid-State Health Center** Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$200,000	\$0	\$200,000
2022	103-502507	Contracts for Op Svc		\$0	\$0	\$0
		Sub-Total		\$200,000	\$0	\$200,000

**North Country Health Consortium** Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$155,449	\$0	\$155,449
2022	103-502507	Contracts for Op Svc		\$0	\$0	\$0
		Sub-Total		\$155,449	\$0	\$155,449
		SUB TOTAL		\$2,073,046	\$0	\$2,073,046

05-95-92-922010-4117000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: BEHAVIORAL HEALTH DIV, BUREAU OF MENTAL HEALTH SVS, CMH PROGRAM SUPPORT

**City of Nashua** Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

County of Cheshire Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
			Sub-Total	\$0	\$0	\$0

County of Cheshire Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Greater Seacoast Community Health Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Granite United Way - Capitol Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Granite United Way - Carroll County Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Granite United Way - South Central Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Lamprey Health Care Vendor # 177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Lakes Region Partnership for Public Health Vendor # 165835-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Manchester Health Department Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Mary Hitchcock Memorial Hospital - Sullivan County Region Vendor # 177180-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Mary Hitchcock Memorial Hospital - Upper Valley Region Vendor # 177180-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Mid-State Health Center Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

**FINANCIAL DETAIL ATTACHMENT SHEET**  
**Regional Public Health Networks (RPHN)**

Vendor # 158557-B001

North Country Health Consortium

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000
			<b>SUB TOTAL</b>	<b>\$104,000</b>	<b>\$0</b>	<b>\$104,000</b>

05-95-94-940010-2465000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: NEW HAMPSHIRE HOSPITAL, ARPA DHHS FISCAL RECOVERY FUNDS

City of Nashua

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
			Sub-Total	\$0	\$0	\$0

County of Cheshire

Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
			Sub-Total	\$0	\$0	\$0

Cheshire Medical Center

Vendor # 155405-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$52,506	\$0	\$52,506
			Sub-Total	\$52,506	\$0	\$52,506

Greater Seacoast Community Health

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$147,921	\$0	\$147,921
			Sub-Total	\$147,921	\$0	\$147,921

Granite United Way - Capitol Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$75,298	\$0	\$75,298
			Sub-Total	\$75,298	\$0	\$75,298

Granite United Way - Carroll County Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$75,298	\$0	\$75,298
			Sub-Total	\$75,298	\$0	\$75,298

Granite United Way - South Central Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$11,382	\$0	\$11,382
			Sub-Total	\$11,382	\$0	\$11,382

Lamprey Health Care

Vendor # 177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$138,624	\$0	\$138,624
			Sub-Total	\$138,624	\$0	\$138,624

Lakes Region Partnership for Public Health

Vendor # 165835-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$24,817	\$0	\$24,817
			Sub-Total	\$24,817	\$0	\$24,817

Manchester Health Department

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$198,707	\$0	\$198,707
			Sub-Total	\$198,707	\$0	\$198,707

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$53,779	\$0	\$53,779
			Sub-Total	\$53,779	\$0	\$53,779

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$75,673	\$0	\$75,673
			Sub-Total	\$75,673	\$0	\$75,673

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$39,007	\$0	\$39,007
			Sub-Total	\$39,007	\$0	\$39,007

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$38,302	\$0	\$38,302
			Sub-Total	\$38,302	\$0	\$38,302

**FINANCIAL DETAIL ATTACHMENT SHEET**  
**Regional Public Health Networks (RPHN)**

			<b>SUB TOTAL</b>	<b>\$931,314</b>	<b>\$0</b>	<b>\$931,314</b>
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05-95-90-901010-5771000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF POLICY AND PERFORMANCE, PUBLIC HEALTH COVID-19 HEALTH DISPARITIES

City of Nashua Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
			Sub-Total	\$105,000	\$0	\$105,000

County of Cheshire Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
			Sub-Total	\$0	\$0	\$0

Cheshire Medical Center Vendor # 155405-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
			Sub-Total	\$105,000	\$0	\$105,000

Greater Seacoast Community Health Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
			Sub-Total	\$105,000	\$0	\$105,000

Granite United Way - Capitol Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
			Sub-Total	\$105,000	\$0	\$105,000

Granite United Way - Carroll County Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
			Sub-Total	\$105,000	\$0	\$105,000

Granite United Way - South Central Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
			Sub-Total	\$105,000	\$0	\$105,000

Lamprey Health Care Vendor # 177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
			Sub-Total	\$105,000	\$0	\$105,000

Lakes Region Partnership for Public Health Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
			Sub-Total	\$105,000	\$0	\$105,000

Manchester Health Department Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
			Sub-Total	\$105,000	\$0	\$105,000

Mary Hitchcock Memorial Hospital - Sullivan County Region Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
			Sub-Total	\$105,000	\$0	\$105,000

Mary Hitchcock Memorial Hospital - Upper Valley Region Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0



**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
			Sub-Total	\$105,000	\$0	\$105,000

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
			Sub-Total	\$105,000	\$0	\$105,000

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
			Sub-Total	\$105,000	\$0	\$105,000
			<b>SUB TOTAL</b>	<b>\$1,365,000</b>	<b>\$0</b>	<b>\$1,365,000</b>

			<b>TOTAL ALL</b>	<b>\$20,588,052</b>	<b>\$0</b>	<b>\$20,588,052</b>
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**State of New Hampshire  
Department of Health and Human Services  
Amendment #10**

This Amendment to the Regional Public Health Network Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and City of Manchester ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on June 19, 2019 (Item #78E), as amended on February 5, 2020 (Item #7), as amended on May 6, 2020 (Item #47), as amended with Governor approval on July 10, 2020 and presented to the Executive Council as an Informational Item on August 26, 2020 (Informational Item #L), as amended with Governor approval on November 17, 2020 and presented to the Executive Council as an Informational Item on December 18, 2020 (Informational Item #B), as amended with Governor and Executive Council approval on December 18, 2020 (Item #10), as amended with Governor approval on December 17, 2020 and presented to the Executive Council as an Informational Item on April 7, 2021 (Informational Item #M), as amended with Governor approval on January 29, 2021 and presented to the Executive Council as an Informational Item on May 19, 2021 (Informational Item #N) and as amended with Governor and Executive Council approval on June 30, 2021 (Item #53), and as amended on December 22, 2021 (Item #41), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to modify the funding source to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Modify Exhibit B – Amendment #9 Methods and Conditions Precedent to Payment by adding Subsection 1.1.13., to read:
  - 1.1.13. Federal Funds from the Coronavirus Preparedness and Response Supplemental Appropriations Act, 2020, as awarded on December 17, 2021 by the Centers for Disease Control and Prevention, CFDA 21.019.
2. Modify Exhibit B-1, Amendment #9, Program Funding by replacing it in its entirety with Exhibit B-1, Amendment #10, Program Funding, which is attached hereto and incorporated by reference herein.

All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective retroactive to December 17, 2021, upon Governor and Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

5/2/2022  
Date

DocuSigned by:  
Patricia M. Tilley  
Name: Patricia M. Tilley  
Title: Director

City of Manchester

4/27/22  
Date

Joyce Craig  
Name: Joyce Craig  
Title: Mayor

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

5/3/2022

Date

DocuSigned by:

*Robyn Guarino*

Name: Robyn Guarino

Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

Date

Name:

Title:

Vendor Name: City of Manchester  
 Contract Name: Regional Public Health Network Services  
 Region: Greater Manchester

Program Items and Funding Amounts

State Fiscal Year	COVID Vaccination	CARES Funds	Public Health C COVID-19 Health Disparities	Immunization	i-Care	Public Health Advisory Council	Public Health Emergency Preparedness	Public Health Crisis Response	Public Health Emergency Preparedness-Medical Reserve Corp	Substance Misuse Prevention	Continuum of Care	Young Adult Substance Misuse Prevention Strategies	Childhood Lead Poisoning Prevention Community Assessments	Hepatitis A Vaccination Clinics
2019						\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,200	\$ -
2020						\$ 30,000	\$ 285,223	\$ 240,000	\$ 10,000	\$ 80,404	\$ 40,441	\$ 117,249	\$ 1,800	\$ 10,000
2021	\$ 100,000			\$ 35,000		\$ 30,000	\$ 285,223		\$ 10,000	\$ 80,404	\$ 40,441	\$ 90,000		\$ -
2022		\$ 196,707	\$ 105,000		\$ 8,000	\$ 30,000	\$ 294,533		\$ 10,000	\$ 83,040	\$ 37,805	\$ 80,000		\$ -
														\$ 2,334,470.00

OC  
 4/27/22

**CERTIFICATE OF AUTHORITY**

I, Matthew Normand, hereby certify that:  
(Name of the elected Officer of the Corporation/LLC; cannot be contract signatory)

1. I am a duly elected Clerk/Secretary/Officer of City of Manchester  
(Corporation/LLC Name)

2. The following is a true copy of a vote taken at a meeting of the Board of Directors/shareholders, duly called and held on December 7, 2021, at which a quorum of the Directors/shareholders were present and voting.  
(Date)

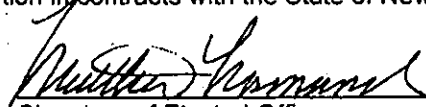
**VOTED:** That Joyce Craig, Mayor (may list more than one person)  
(Name and Title of Contract Signatory)

is duly authorized on behalf of City of Manchester to enter into contracts or agreements with the State  
(Name of Corporation/ LLC)

of New Hampshire and any of its agencies or departments and further is authorized to execute any and all documents, agreements and other instruments, and any amendments, revisions, or modifications thereto, which may in his/her judgment be desirable or necessary to effect the purpose of this vote.

3. I hereby certify that said vote has not been amended or repealed and remains in full force and effect as of the date of the contract/contract amendment to which this certificate is attached. This authority **remains valid for thirty (30) days** from the date of this Certificate of Authority. I further certify that it is understood that the State of New Hampshire will rely on this certificate as evidence that the person(s) listed above currently occupy the position(s) indicated and that they have full authority to bind the corporation. To the extent that there are any limits on the authority of any listed individual to bind the corporation in contracts with the State of New Hampshire, all such limitations are expressly stated herein.

Dated: 12/9/2021

  
Signature of Elected Officer  
Name: Matthew Normand  
Title: City Clerk

*Kevin J. O'Neil*  
*Risk Manager*



**CITY OF MANCHESTER**

*Office of Risk Management*

**CERTIFICATE OF COVERAGE**

STATE OF NEW HAMPSHIRE

Department of Health and Human Services

129 Pleasant Street

Concord, NH 03301-3857

This certificate is issued as a matter of information only and confers no rights upon the certificate holder. This certificate does not amend, extend or alter the coverage within the financial limits of RSA 507-B as follows:

	Limits of Liability (in thousands 000)	
GENERAL LIABILITY	Bodily Injury and Property Damage	
	Each Person	325
	Each Occurrence	1000
AUTOMOBILE LIABILITY	Bodily Injury and Property Damage	
	Each Person	325
	Each Occurrence	1000
WORKER'S COMPENSATION	Statutory Limits	

The City of Manchester, New Hampshire maintains a Self-Insured, Self-Funded Program and retains outside claim service administration. All coverages are continuous until otherwise notified. Effective on the date Certificate issued and expiring upon completion of contract. Notwithstanding any requirements, term or condition of any contract or other document with respect to which this certificate may be issued or may pertain, the coverage afforded by the limits described herein is subject to all the terms, exclusions and conditions of RSA 507-B.

**DESCRIPTION OF OPERATIONS/LOCATION/CONTRACT PERIOD**

For RPHN – Public Health Preparedness from July 1, 2021 through June 30, 2022.

Issued the 19th day of May, 2021.

Kevin J. O'Neil Risk Manager

**State of New Hampshire  
Department of Health and Human Services  
Amendment #2**

This Amendment to the Regional Public Health Network Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and The Cheshire Medical Center ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on June 30, 2021, (Item #53), as amended on November 10, 2021 (Item #16C), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 17, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to modify the funding source to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Modify Exhibit C, Amendment #1, Method and Conditions Precedent to Payment, by adding Subsection 1.1.12, to read:
  - 1.1.12 Federal Funds from the Coronavirus Preparedness and Response Supplemental Appropriations Act, 2020, as awarded on December 17, 2021 by the Centers for Disease Control and Prevention, CFDA #21.09.
2. Modify Exhibit C-8, Amendment #1, Program Funding, by replacing it in its entirety with Exhibit C-8, Amendment #2, Program Funding, which is attached hereto and incorporated by reference herein.



All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective retroactive to December 17, 2021, upon Governor and Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

6/3/2022  
\_\_\_\_\_  
Date

DocuSigned by:  
*Patricia M. Tilley*  
\_\_\_\_\_  
Name: Patricia M. Tilley  
Title: Director

6/3/2022  
\_\_\_\_\_  
Date

The Cheshire Medical Center  
DocuSigned by:  
*Daniel Gross*  
\_\_\_\_\_  
Name: Daniel Gross  
Title: CFO

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

6/4/2022

Date

DocuSigned by:  
*Robyn Guarino*

Name: Robyn Guarino

Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

Date

Name:

Title:

Vendor Name: The Cheshire Medical Center  
 Contract Name: Regional Public Health Network Services  
 Region: Greater Monadnock

Program Name and Funding Amounts

State Fiscal Year	I-Care	CARES ACT DHHS Fiscal Recovery Funds	Public Health COVID-19 Health Disparities	COVID	Public Health Advisory Council	Public Health Emergency Preparedness	Public Health Crisis Response	Hospital Preparedness	Substance Misuse Prevention	Continuum of Care	Climate and Health Adaptation	Total
2022	\$ 8,000	\$ 52,506	\$ 105,000	\$ 110,364	\$ 30,000	\$ 99,220		\$ 10,000	\$ 79,324	\$ 39,662	\$ 40,000	\$ 574,076
Total	\$ 8,000	\$ 52,506	\$ 105,000	\$ 110,364	\$ 30,000	\$ 99,220	\$ -	\$ 10,000	\$ 79,324	\$ 39,662	\$ 40,000	\$ 574,076

# State of New Hampshire

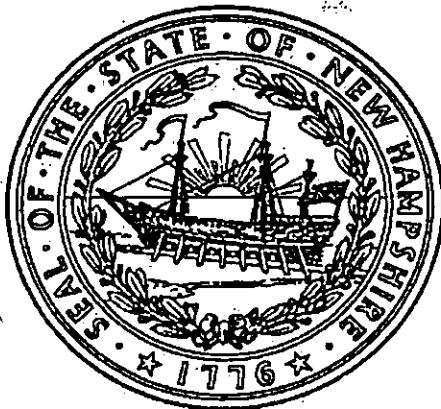
## Department of State

### CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that THE CHESHIRE MEDICAL CENTER is a New Hampshire Nonprofit Corporation registered to transact business in New Hampshire on October 31, 1980. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 62567

Certificate Number: 0005786276



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 3rd day of June A.D. 2022.

A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan  
Secretary of State

**CERTIFICATE OF AUTHORITY**

I, Susan Abert, hereby certify that:  
(Name of the elected Officer of the Corporation/LLC; cannot be contract signatory)

1. I am a duly elected Officer of Cheshire Medical Center  
(Corporation/LLC Name)

2. The following is a true copy of a vote taken at a meeting of the Board of Directors/shareholders, duly called and held on June 10, 2021, at which a quorum of the Directors/shareholders were present and voting.  
(Date)

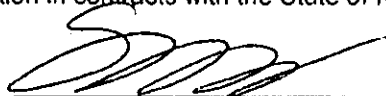
VOTED: That Don Caruso, MD, Kathryn Willbarger or Daniel Gross (may list more than one person)  
(Name and Title of Contract Signatory)

is duly authorized on behalf of Cheshire Medical Center to enter into contracts or agreements with the State  
(Name of Corporation/ LLC)

of New Hampshire and any of its agencies or departments and further is authorized to execute any and all documents, agreements and other instruments, and any amendments, revisions, or modifications thereto, which may in his/her judgment be desirable or necessary to effect the purpose of this vote.

3. I hereby certify that said vote has not been amended or repealed and remains in full force and effect as of the date of the contract/contract amendment to which this certificate is attached. This authority **remains valid for thirty (30) days** from the date of this Certificate of Authority. I further certify that it is understood that the State of New Hampshire will rely on this certificate as evidence that the person(s) listed above currently occupy the position(s) indicated and that they have full authority to bind the corporation. To the extent that there are any limits on the authority of any listed individual to bind the corporation in contracts with the State of New Hampshire, all such limitations are expressly stated herein.

Dated: June 2, 2022



Signature of Elected Officer  
Name: Susan Abert  
Title: Chair, Cheshire Medical Center,  
Board of Trustees



DATE: December 7, 2021

**CERTIFICATE OF INSURANCE**

**COMPANY AFFORDING COVERAGE**  
 Hamden Assurance Risk Retention Group, Inc.  
 P.O. Box 1687  
 30 Main Street, Suite 330  
 Burlington, VT 05401

This certificate is issued as a matter of information only and confers no rights upon the Certificate Holder. This Certificate does not amend, extend or alter the coverage afforded by the policies below.

**INSURED**  
 Cheshire Medical Center  
 590 Court Street  
 Keene, NH 02241

**COVERAGES**

The Policy listed below has been issued to the Named Insured above for the Policy Period notwithstanding any requirement, term or condition of any contract or other document with respect to which this certificate may be issued. The insurance afforded by the policy is subject to all the terms, exclusions and conditions of the policy. Limits shown may have been reduced by paid claims.

TYPE OF INSURANCE		POLICY NUMBER	POLICY EFFECTIVE DATE	POLICY EXPIRATION DATE	LIMITS	
GENERAL LIABILITY		0002021-A	7/1/2021	7/1/2022	EACH OCCURRENCE	\$1,000,000
					DAMAGE TO RENTED PREMISES	\$1,000,000
					MEDICAL EXPENSES	N/A
					PERSONAL & ADV INJURY	\$1,000,000
					GENERAL AGGREGATE	\$3,000,000
					PRODUCTS-COMP/OP AGG	\$1,000,000
OTHER						
PROFESSIONAL LIABILITY					EACH CLAIM	
					ANNUAL AGGREGATE	
OTHER						

DESCRIPTION OF OPERATIONS/ LOCATIONS/ VEHICLES/ SPECIAL ITEMS (LIMITS MAY BE SUBJECT TO RETENTIONS)  
 Certificate is issued as evidence of insurance.

**CERTIFICATE HOLDER**

New Hampshire DHHS  
 29 Hazen Drive  
 Concord, NH 03301

**CANCELLATION**

Should any of the above described policies be cancelled before the expiration date thereof, the issuing company will endeavor to mail 30 DAYS written notice to the certificate holder named below, but failure to mail such notice shall impose no obligation or liability of any kind upon the company, its agents or representatives.

**AUTHORIZED REPRESENTATIVES**



## Strategic

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### **MISSION:**

To lead our community to optimal health and wellness through our clinical and service excellence, collaboration, and compassion for every patient, every time.

Search for:

Strategic Plan - © 2021



# **Dartmouth-Hitchcock Health and Subsidiaries**

**Consolidated Financial Statements  
June 30, 2021 and 2020**

**Dartmouth-Hitchcock Health and Subsidiaries**  
**Index**  
**June 30, 2021 and 2020**

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## Report of Independent Auditors

To the Board of Trustees of  
Dartmouth-Hitchcock Health and subsidiaries

We have audited the accompanying consolidated financial statements of Dartmouth-Hitchcock Health and its subsidiaries (the "Health System"), which comprise the consolidated balance sheets as of June 30, 2021 and 2020, and the related consolidated statements of operations and changes in net assets and of cash flows for the years then ended.

### ***Management's Responsibility for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Health System's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Health System's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Dartmouth-Hitchcock Health and its subsidiaries as of June 30, 2021 and 2020, and the results of their operations, changes in net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



***Other Matter***

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The consolidating information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves and other additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated, in all material respects, in relation to the consolidated financial statements taken as a whole. The consolidating information is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, results of operations, changes in net assets and cash flows of the individual companies and is not a required part of the consolidated financial statements. Accordingly, we do not express an opinion on the financial position, results of operations, changes in net assets and cash flows of the individual companies.

*Priscilla Houlihan Cooper LLP*

Boston, Massachusetts  
November 18, 2021

**Dartmouth-Hitchcock Health and Subsidiaries**  
**Consolidated Balance Sheets**  
**June 30, 2021 and 2020**

<i>(in thousands of dollars)</i>	2021	2020
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 374,928	\$ 453,223
Patient accounts receivable (Note 4)	232,161	183,819
Prepaid expenses and other current assets	157,318	161,906
Total current assets	<u>764,407</u>	<u>798,948</u>
Assets limited as to use (Notes 5 and 7)	1,378,479	1,134,526
Other investments for restricted activities (Notes 5 and 7)	168,035	140,580
Property, plant, and equipment, net (Note 6)	680,433	643,586
Right of use assets, net (Note 16)	58,410	57,585
Other assets	177,098	137,338
Total assets	<u>\$ 3,226,862</u>	<u>\$ 2,912,563</u>
<b>Liabilities and Net Assets</b>		
Current liabilities		
Current portion of long-term debt (Note 10)	\$ 9,407	\$ 9,467
Current portion of right of use obligations (Note 16)	11,289	11,775
Current portion of liability for pension and other postretirement plan benefits (Note 11 and 14)	3,468	3,468
Accounts payable and accrued expenses	131,224	129,016
Accrued compensation and related benefits	182,070	142,991
Estimated third-party settlements (Note 3 and 4)	252,543	302,525
Total current liabilities	<u>590,001</u>	<u>599,242</u>
Long-term debt, excluding current portion (Note 10)	1,126,357	1,138,530
Long-term right of use obligations, excluding current portion (Note 16)	48,167	46,456
Insurance deposits and related liabilities (Note 12)	79,974	77,146
Liability for pension and other postretirement plan benefits, excluding current portion (Note 11 and 14)	224,752	324,257
Other liabilities	214,714	143,678
Total liabilities	<u>2,283,965</u>	<u>2,329,309</u>
Commitments and contingencies (Notes 3, 4, 6, 7, 10, 13, and 16)		
Net assets		
Net assets without donor restrictions (Note 9)	758,627	431,026
Net assets with donor restrictions (Notes 8 and 9)	184,270	152,228
Total net assets	<u>942,897</u>	<u>583,254</u>
Total liabilities and net assets	<u>\$ 3,226,862</u>	<u>\$ 2,912,563</u>

The accompanying notes are an integral part of these consolidated financial statements.

**Dartmouth-Hitchcock Health and Subsidiaries**  
**Consolidated Statements of Operations and Changes in Net Assets**  
**Years Ended June 30, 2021 and 2020**

<i>(in thousands of dollars)</i>	2021	2020
<b>Operating revenue and other support</b>		
Net patient service revenue (Note 4)	\$ 2,138,287	\$ 1,880,025
Contracted revenue	85,263	74,028
Other operating revenue (Note 5)	424,958	374,622
Net assets released from restrictions	15,201	16,260
Total operating revenue and other support	<u>2,663,709</u>	<u>2,344,935</u>
<b>Operating expenses</b>		
Salaries	1,185,910	1,144,823
Employee benefits	302,142	272,872
Medications and medical supplies	545,523	455,381
Purchased services and other	383,949	360,496
Medicaid enhancement tax (Note 4)	72,941	76,010
Depreciation and amortization	88,921	92,164
Interest (Note 10)	30,787	27,322
Total operating expenses	<u>2,610,173</u>	<u>2,429,068</u>
Operating income (loss)	<u>53,536</u>	<u>(84,133)</u>
<b>Non-operating gains (losses)</b>		
Investment income, net (Note 5)	203,776	27,047
Other components of net periodic pension and post retirement benefit income (Note 11 and 14)	13,559	10,810
Other losses, net (Note 10)	(4,233)	(2,707)
Total non-operating gains, net	<u>213,102</u>	<u>35,150</u>
Excess (deficiency) of revenue over expenses	<u>\$ 266,638</u>	<u>\$ (48,983)</u>

Consolidated Statements of Operations and Changes in Net Assets – continues on next page

The accompanying notes are an integral part of these consolidated financial statements.

**Dartmouth-Hitchcock Health and Subsidiaries**  
**Consolidated Statements of Operations and Changes in Net Assets - Continued**  
**Years Ended June 30, 2021 and 2020**

<i>(in thousands of dollars)</i>	2021	2020
<b>Net assets without donor restrictions</b>		
Excess (deficiency) of revenue over expenses	\$ 266,638	\$ (48,983)
Net assets released from restrictions for capital	2,017	1,414
Change in funded status of pension and other postretirement benefits (Note 11)	59,132	(79,022)
Other changes in net assets	(186)	(2,316)
Increase (decrease) in net assets without donor restrictions	<u>327,601</u>	<u>(128,907)</u>
<b>Net assets with donor restrictions</b>		
Gifts, bequests, sponsored activities	30,107	26,312
Investment income, net	19,153	1,130
Net assets released from restrictions	(17,218)	(17,674)
Increase in net assets with donor restrictions	<u>32,042</u>	<u>9,768</u>
Change in net assets	359,643	(119,139)
<b>Net assets</b>		
Beginning of year	<u>583,254</u>	<u>702,393</u>
End of year	<u>\$ 942,897</u>	<u>\$ 583,254</u>

The accompanying notes are an integral part of these consolidated financial statements.

## Dartmouth-Hitchcock Health and Subsidiaries

### Consolidated Statements of Cash Flows

#### Years Ended June 30, 2021 and 2020

<i>(in thousands of dollars)</i>	2021	2020
<b>Cash flows from operating activities</b>		
Change in net assets	\$ 359,643	\$ (119,139)
Adjustments to reconcile change in net assets to net cash provided by operating and non-operating activities		
Depreciation and amortization	88,904	93,704
Amortization of bond premium, discount, and issuance cost, net	(2,820)	153
Amortization of right of use asset	10,034	8,218
Payments on right of use lease obligations - operating	(9,844)	(7,941)
Change in funded status of pension and other postretirement benefits	(59,132)	79,022
Loss (gain) on disposal of fixed assets	592	(39)
Net realized gains and change in net unrealized gains on investments	(228,489)	(14,060)
Restricted contributions and investment earnings	(3,445)	(3,605)
Changes in assets and liabilities		
Patient accounts receivable	(48,342)	37,306
Prepaid expenses and other current assets	4,588	(78,907)
Other assets, net	(39,760)	(13,385)
Accounts payable and accrued expenses	1,223	9,772
Accrued compensation and related benefits	39,079	14,583
Estimated third-party settlements	9,787	260,955
Insurance deposits and related liabilities	2,828	18,739
Liability for pension and other postretirement benefits	(40,373)	(35,774)
Other liabilities	11,267	19,542
Net cash provided by operating and non-operating activities	95,740	269,144
<b>Cash flows from investing activities</b>		
Purchase of property, plant, and equipment	(122,347)	(128,019)
Proceeds from sale of property, plant, and equipment	316	2,987
Purchases of investments	(95,943)	(321,152)
Proceeds from maturities and sales of investments	75,071	82,986
Net cash used in investing activities	(142,903)	(363,198)
<b>Cash flows from financing activities</b>		
Proceeds from line of credit	-	35,000
Payments on line of credit	-	(35,000)
Repayment of long-term debt	(9,183)	(10,665)
Proceeds from issuance of debt	-	415,336
Repayment of finance lease	(3,117)	(2,429)
Payment of debt issuance costs	(230)	(2,157)
Restricted contributions and investment earnings	3,445	3,605
Net cash (used in) provided by financing activities	(9,085)	403,690
(Decrease) increase in cash and cash equivalents	(56,248)	309,636
<b>Cash and cash equivalents</b>		
Beginning of year	453,223	143,587
End of year	\$ 396,975	\$ 453,223
<b>Supplemental cash flow information</b>		
Interest paid	\$ 41,819	\$ 22,562
Construction in progress included in accounts payable and accrued expenses	16,192	17,177

The following table reconciles cash and cash equivalents on the consolidated balance sheets to cash, cash equivalents and restricted cash on the consolidated statements of cash flows.

	2021	2020
Cash and cash equivalents	\$ 374,928	\$ 453,223
Cash and cash equivalents included in assets limited as to use	18,500	-
Restricted cash and cash equivalents included in Other investments for restricted activities	3,547	-
Total of cash, cash equivalents and restricted cash shown in the consolidated statements of cash flows	\$ 396,975	\$ 453,223

The accompanying notes are an integral part of these consolidated financial statements.



## **Dartmouth-Hitchcock Health and Subsidiaries**

### **Notes to Consolidated Financial Statements**

#### **June 30, 2021 and 2020**

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#### **1. Organization and Community Benefit Commitments**

Dartmouth-Hitchcock Health (D-HH) serves as the sole corporate member of the following entities: Dartmouth-Hitchcock Clinic (DHC) and Subsidiaries, Mary Hitchcock Memorial Hospital (MHMH) and Subsidiaries, (DHC and MHMH together are referred to as D-H), The New London Hospital Association (NLH) and Subsidiaries, Windsor Hospital Corporation (d/b/a Mt. Ascutney Hospital and Health Center) (MAHHC) and Subsidiaries, Cheshire Medical Center (Cheshire) and Subsidiaries, Alice Peck Day Memorial Hospital (APD) and Subsidiary, and the Visiting Nurse and Hospice for Vermont and New Hampshire (VNH) and Subsidiaries. The "Health System" consists of D-HH, its members and their subsidiaries.

The Health System currently operates one tertiary, one community and three acute care (critical access) hospitals in New Hampshire (NH) and Vermont (VT). One facility provides inpatient and outpatient rehabilitation medicine and long-term care. The Health System also operates multiple physician practices, a continuing care retirement community, and a home health and hospice service. The Health System operates a graduate level program for health professions and is the principal teaching affiliate of the Geisel School of Medicine (Geisel), a component of Dartmouth College.

D-HH, DHC, MHMH, NLH, Cheshire, and APD are NH not-for-profit corporations exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC). MAHHC and VNH are VT not-for-profit corporations exempt from federal income taxes under Section 501(c)(3) of the IRC.

On September 30, 2019, D-HH and GraniteOne Health (GOH) entered into an agreement (The Combination Agreement) to combine their respective healthcare systems. The GOH system is comprised of Catholic Medical Center (CMC), an acute care community hospital in Manchester, New Hampshire, Huggins Hospital (HH) located in Wolfeboro, NH and Monadnock Community Hospital, (MCH) located in Peterborough, NH. Both HH and MCH are designated as Critical Access Hospitals (CAH). The three member hospitals of GOH have a combined licensed bed count of 380 beds. GOH is a non-profit, community based health care system. The overarching rationale for the proposed combination is to improve access to high quality primary and specialty care in the most convenient, cost-effective sites of service for patients and the communities served by D-HH and GOH. Other stated benefits of the combination include reinforcing the rural health network, investing in needed capacity to accommodate unmet and anticipated demand, and drawing on our combined strengths to attract the necessary health care workforce. The parties have submitted regulatory filings with the Federal Trade Commission and the New Hampshire Attorney General's office seeking approval of the proposed transaction. As of June 30, 2021, the proposed combination remains under regulatory review.

#### **Community Benefits**

The mission of the Health System is to advance health through clinical practice and community partnerships, research and education, providing each person the best care, in the right place, at the right time, every time.

## **Dartmouth-Hitchcock Health and Subsidiaries**

### **Notes to Consolidated Financial Statements**

#### **June 30, 2021 and 2020**

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Consistent with this mission, the Health System provides high quality, cost effective, comprehensive, and integrated healthcare to individuals, families, and the communities it serves regardless of a patient's ability to pay. The Health System actively supports community-based healthcare and promotes the coordination of services among healthcare providers and social services organizations. In addition, the Health System also seeks to work collaboratively with other area healthcare providers to improve the health status of the region. As a component of an integrated academic medical center, the Health System provides significant support for academic and research programs.

Certain member hospitals of the Health System file annual Community Benefits Reports with the State of NH which outline the community and charitable benefits each provides. VT hospitals are not required by law to file a state community benefit report. The categories used in the Community Benefit Reports to summarize these benefits are as follows:

- *Community Health Services* include activities carried out to improve community health and could include community health education (such as classes, programs, support groups, and materials that promote wellness and prevent illness), community-based clinical services (such as free clinics and health screenings), and healthcare support services (enrollment assistance in public programs, assistance in obtaining free or reduced costs medications, telephone information services, or transportation programs to enhance access to care, etc.).
- *Health Professions Education* includes uncompensated costs of training medical students, residents, nurses, and other health care professionals
- *Subsidized Health Services* are services provided by the Health System, resulting in financial losses that meet the needs of the community and would not otherwise be available unless the responsibility was assumed by the government.
- *Research Support and Other Grants* represent costs in excess of awards for numerous health research and service initiatives awarded to the organizations within the Health System.
- *Financial Contributions* include financial contributions of cash, as well as in-kind contributions such as time, supplies, and expertise to local organizations to address community health needs.
- *Community-Building Activities* include expenses incurred to support the development of programs and partnerships intended to address public health challenges as well as social and economic determinants of health. Examples include physical improvements and housing, economic development, support system enhancements, environmental improvements, leadership development and training for community members, community health improvement advocacy, and workforce enhancement.
- *Community Benefit Operations* includes costs associated with staff dedicated to administering benefit programs, community health needs assessment costs, and other costs associated with community benefit planning and operations.

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

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- *Charity Care and Costs of Government Sponsored Health Care* includes losses, at-cost, incurred by providing health care services to persons qualifying for hospital financial assistance programs, and uncompensated costs of providing health care services to patients who are Medicaid Beneficiaries.
- *The Uncompensated Cost of Care for Medicaid patients* reported in the unaudited Community Benefits Reports for 2020 was approximately \$182,209,000. The 2021 Community Benefits Reports are expected to be filed in February 2022.

The following table summarizes the value of the community benefit initiatives outlined in the Health System's most recently filed Community Benefit Reports for the year ended June 30, 2021:

*(in thousands of dollars)*

Government-sponsored healthcare services	\$ 309,203
Health professional education	38,978
Charity care	17,441
Subsidized health services	17,341
Community health services	13,866
Research	7,064
Community building activities	4,391
Financial contributions	3,276
Community benefit operations	57
Total community benefit value	<u>\$ 411,617</u>

In fiscal years 2021 and 2020, funds received to offset or subsidize charity care costs provided were \$848,000 and \$1,224,000, respectively.

## 2. Summary of Significant Accounting Policies

### Basis of Presentation

The consolidated financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America, and have been prepared consistent with the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 954, *Healthcare Entities*, which addresses the accounting for healthcare entities. The net assets, revenue, expenses, and gains and losses of healthcare entities are classified based on the existence or absence of donor-imposed restrictions.

Accordingly, net assets without donor restrictions are amounts not subject to donor-imposed stipulations and are available for operations. Net assets with donor restrictions are those whose use has been limited by donors to a specific time period or purpose, or whose use has been restricted by donors to be maintained in perpetuity. All significant intercompany transactions have been eliminated upon consolidation.

## **Dartmouth-Hitchcock Health and Subsidiaries**

### **Notes to Consolidated Financial Statements**

#### **June 30, 2021 and 2020**

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#### **Use of Estimates**

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. The most significant areas that are affected by the use of estimates include implicit and explicit pricing concessions, valuation of certain investments, estimated third-party settlements, insurance reserves, and pension obligations. Actual results may differ from those estimates.

#### **Excess (Deficiency) of Revenue over Expenses**

The consolidated statements of operations and changes in net assets include the excess (deficiency) of revenue over expenses. Operating revenues consist of those items attributable to the care of patients, including contributions and investment income on investments of net assets without donor restrictions, which are utilized to provide charity and other operational support. Peripheral activities, including contribution of net assets without donor restrictions from acquisitions, loss on early extinguishment of debt, realized gains/losses on sales of investment securities and changes in unrealized gains/losses on investments are reported as non-operating gains (losses).

Changes in net assets without donor restrictions which are excluded from the excess (deficiency) of revenue over expenses, consistent with industry practice, include contributions of long-lived assets including assets acquired using contributions which by donor restriction were to be used for the purpose of acquiring such assets, and change in funded status of pension and other postretirement benefit plans.

#### **Charity Care**

The Health System provides care to patients who meet certain criteria under their financial assistance policies without charge or at amounts less than their established rates. Because the Health System does not anticipate collection of amounts determined to qualify as charity care, they are not reported as revenue.

The Health System grants credit without collateral to patients. Most are local residents and are insured under third-party arrangements. The amount of charges for implicit price concessions is based upon management's assessment of historical and expected net collections, business and economic conditions, trends in federal and state governmental healthcare coverage, and other collection indicators (Notes 1 and 4).

#### **Patient Service Revenue**

The Health System applies the accounting provisions of ASC 606, *Revenue from Contracts with Customers* (ASC 606). Patient service revenue is reported at the amount of consideration to which the Health System expects to be entitled from patients, third party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors and implicit pricing concessions. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as estimates change or final settlements are determined (Note 4).

## **Dartmouth-Hitchcock Health and Subsidiaries**

### **Notes to Consolidated Financial Statements**

#### **June 30, 2021 and 2020**

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#### **Contracted Revenue**

The Health System has various Professional Service Agreements (PSAs), pursuant to which certain organizations purchase services of personnel employed by the Health System and also lease space and equipment. Revenue pursuant to these PSAs and certain facility and equipment leases and other professional service contracts have been classified as contracted revenue in the accompanying consolidated statements of operations and changes in net assets.

#### **Other Revenue**

The Health System recognizes other revenue which is not related to patient medical care but is central to the day-to-day operations of the Health System. Other revenue primarily consists of revenue from retail pharmacy, which the Health System records as customer revenues in the amounts that reflect the consideration to which it expects to be entitled in exchange for the prescription. Other revenue also includes the Department of Health and Human Services ("HHS") Coronavirus Aid, Relief, and Economic Securities Act ("CARES Act" Provider Relief Funds ("Provider Relief Funds") operating agreements, grant revenue, cafeteria sales and other support service revenue (Note 3).

#### **Cash Equivalents**

Cash and cash equivalents include amounts on deposit with financial institutions; short-term investments with maturities of three months or less at the time of purchase and other highly liquid investments, primarily cash management funds, which would be considered level 1 investments under the fair value hierarchy. All short-term, highly liquid investments, otherwise qualifying as cash equivalents, included within the Health System's endowment and similar investment pools are classified as investments, at fair value and therefore are excluded from Cash and cash equivalents in the Statements of Cash Flows.

#### **Investments and Investment Income**

Investments in equity securities with readily determinable fair values, mutual funds, governmental securities, debt securities, and pooled/commingled funds are reported at fair value with changes in fair value included in the excess (deficiency) of revenues over expenses. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (Note 7).

Investments in pooled/commingled investment funds, private equity funds and hedge funds that represent investments where the Health System owns shares or units of funds rather than the underlying securities in that fund are valued using the equity method of accounting with changes in value recorded in the excess (deficiency) of revenue over expenses.

## **Dartmouth-Hitchcock Health and Subsidiaries**

### **Notes to Consolidated Financial Statements**

#### **June 30, 2021 and 2020**

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Certain members of the Health System are partners in a NH general partnership established for the purpose of operating a master investment program of pooled investment accounts. Substantially all of the Health System's board-designated and assets with donor restrictions, such as endowment funds, were invested in these pooled funds by purchasing units based on the market value of the pooled funds at the end of the month prior to receipt of any new additions to the funds. Interest, dividends, and realized and unrealized gains and losses earned on pooled funds are allocated monthly based on the weighted average units outstanding at the prior month-end.

Investment income or losses (including change in unrealized and realized gains and losses on investments, change in value of equity method investments, interest, and dividends) are included in the excess (deficiency) of revenue over expenses and classified as non-operating gains and losses, unless the income or loss is restricted by donor or law (Note 9).

#### **Fair Value Measurement of Financial Instruments**

The Health System estimates fair value based on a valuation framework that uses a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of fair value hierarchy, as defined by ASC 820, *Fair Value Measurements and Disclosures*, are described below:

- Level 1      Unadjusted quoted prices in active markets that are accessible at the measurement date for assets or liabilities.
- Level 2      Prices other than quoted prices in active markets that are either directly or indirectly observable as of the date of measurement.
- Level 3      Prices or valuation techniques that are both significant to the fair value measurement and unobservable.

The carrying amounts of patient accounts receivable, prepaid and other current assets, accounts payable and accrued expenses approximate fair value due to the short maturity of these instruments.

#### **Property, Plant, and Equipment**

Property, plant, and equipment, and other real estate are stated at cost at the time of purchase or fair value at the time of donation, less accumulated depreciation. The Health System's policy is to capitalize expenditures for major improvements and to charge expense for maintenance and repair expenditures which do not extend the lives of the related assets. The provision for depreciation has been determined using the straight-line method at rates which are intended to amortize the cost of assets over their estimated useful lives which range from 10 to 40 years for buildings and improvements, 2 to 20 years for equipment, and the shorter of the lease term, or 5 to 12 years, for leasehold improvements. Certain software development costs are amortized using the straight-line method over a period of up to 10 years. Net interest cost incurred on borrowed funds during the period of construction of capital assets is capitalized as a component of the cost of acquiring those assets.

## **Dartmouth-Hitchcock Health and Subsidiaries**

### **Notes to Consolidated Financial Statements**

#### **June 30, 2021 and 2020**

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The fair value of a liability for legal obligations associated with asset retirements is recognized in the period in which it is incurred, if a reasonable estimate of the fair value of the obligation can be made. When a liability is initially recorded, the cost of the asset retirement obligation is capitalized by increasing the carrying amount of the related long-lived asset. Over time, the liability is accreted to its present value each period and the capitalized cost associated with the retirement is depreciated over the useful life of the related asset. Upon settlement of the obligation, any difference between the actual cost to settle the asset retirement obligation and the liability recorded is recognized as a gain or loss in the consolidated statements of operations and changes in net assets.

Gifts of capital assets such as land, buildings, or equipment are reported as support, and excluded from the excess (deficiency) of revenue over expenses, unless explicit donor stipulations specify how the donated assets must be used. Gifts of capital assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire capital assets are reported as restricted support. Absent explicit donor stipulations about how long those capital assets must be maintained, expirations of donor restrictions are reported when the donated or acquired capital assets are placed in service.

#### **Bond Issuance Costs**

Bond issuance costs, classified on the consolidated balance sheets within long-term debt, are amortized over the term of the related bonds. Amortization is recorded within interest expense in the consolidated statements of operations and changes in net assets using the straight-line method which approximates the effective interest method.

#### **Intangible Assets and Goodwill**

The Health System records within other assets on the consolidated balance sheets goodwill and intangible assets such as trade names and leases-in-place. The Health System considers trade names and goodwill to be indefinite-lived assets, assesses them at least annually for impairment or more frequently if certain events or circumstances warrant and recognizes impairment charges for amounts by which the carrying values exceed their fair values. The Health System has recorded \$9,403,000 and \$10,007,000 as intangible assets associated with its affiliations as of June 30, 2021 and 2020, respectively.

#### **Gifts**

Gifts without donor restrictions are recorded net of related expenses as non-operating gains. Conditional promises to give and indications of intentions to give to the Health System are reported at fair value at the date the gift is received. Gifts are reported with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the consolidated statements of operations and changes in net assets as net assets released from restrictions.

## **Dartmouth-Hitchcock Health and Subsidiaries**

### **Notes to Consolidated Financial Statements**

#### **June 30, 2021 and 2020**

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#### **Recently Issued Accounting Pronouncements**

In August 2018, FASB issued ASU No. 2018-15, *Intangibles – Goodwill and Other – Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That is a Service Contract*. This ASU aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software or software licenses. The ASU is effective for fiscal year 2022 and the Health System is evaluating the impact of the new guidance on the consolidated financial statements.

#### **3. COVID – 19's Impact on Dartmouth-Hitchcock Health**

Throughout the 18 months since New Hampshire's first COVID-19 patient presented at Dartmouth-Hitchcock Health's academic medical center campus in Lebanon, New Hampshire, the organization has responded to meet the needs of our patients, community and staff, transforming as necessary to resume operations. Personal Protective Equipment (PPE), which was critically short at the outset of the pandemic, is now readily available. D-HH'S academic medical center campus continues to serve as the referral site for the state's and region's most complex COVID cases.

There have been three primary points of clinical emphasis in responding to COVID-19: telehealth, laboratory medicine, and clinical trials throughout the past year and a half. The pace and volume of COVID-19 response lessened in this past quarter, as vaccination efforts and declining case counts in D-HH's service area have made a significant difference in the necessary clinical response. While demand for telehealth has seen an expected drop in utilization from the daily virtual encounters seen early in the pandemic, in December 2020, D-HH's Center for Telehealth launched a virtual Urgent Care service for beneficiaries of the D-H health plan. In April, it was expanded as a general consumer offering and we continue to provide telehealth services to, and create partnerships with, an expanding number of hospitals and health systems around the region.

The learned and lived experiences of the past 18 months have positioned D-HH well to continue its economic recovery as we have found the clinical balance between caring for COVID-19 patients while continuing to care for non-COVID cases.

#### **Health and Human Services ("HHS") Provider Relief Funds**

D-HH received \$65,600,000 and \$88,700,000 from the Provider Relief funds for the years ended June 30, 2021 and 2020, respectively. We will continue to pursue Provider Relief funds as available and required to provide support to D-HH.

#### **Medicare and Medicaid Services ("CMS") expanded Accelerated and Advance Payment Program**

D-HH received a total of \$272,600,000 of temporary funds received from the Cares Act in the form of CMS prepayment advances of \$239,500,000 and accumulated payroll tax deferrals of \$33,100,000. In October 2020, new regulations were issued to revise the recoupment start date from August 2020 to April 2021.



## **Dartmouth-Hitchcock Health and Subsidiaries**

### **Notes to Consolidated Financial Statements**

#### **June 30, 2021 and 2020**

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#### **HHS Reporting Requirements for the CARES Act**

In June 2021, HHS issued new reporting requirements for the CARES Act Provider Relief Funding. The new requirements first require Hospitals to identify healthcare-related expenses attributable to the COVID-19 pandemic that remain unreimbursed by another source. If those expenses do not exceed the Provider Relief funding received, Hospitals will need to demonstrate that the remaining Provider Relief funds were used to compensate for a negative variance in patient service revenue. HHS is entitled to recoup Provider Relief Funding in excess of the sum of expenses attributable to the COVID-19 pandemic that remain unreimbursed by another source and the decline in patient care revenue. Due to these new reporting requirements there is at least a reasonable possibility that amounts recorded under the CARES Act Provider Relief fund by the Health System may change in future periods.

#### **4. Net Patient Service Revenue and Accounts Receivable**

The Health System reports net patient service revenue at amounts that reflect the consideration to which it expects to be entitled in exchange for providing patient care. These amounts are due from patients, third-party payers (including managed care payers and government programs), and others; and they include variable consideration for retroactive revenue adjustments due to settlement of audits, reviews, and investigations. Generally, the Health System bills patients and third-party payers several days after the services were performed or shortly after discharge. Revenue is recognized as performance obligations are satisfied under contracts by providing healthcare services to patients.

The Health System determines performance obligations based on the nature of the services provided. Revenues for performance obligations satisfied over time are recognized based on actual charges incurred in relation to total expected charges as this method provides a reasonable estimate of the transfer of services over the term of performance obligations based on inputs needed to satisfy the obligations. Generally, performance obligations satisfied over time relate to patients receiving inpatient acute care services. For inpatient services, performance obligations are measured from admission to the point when there are no further services required for the patient, which is generally the time of discharge. For outpatient services and physician services, performance obligations are recognized at a point in time when the services are provided and no further patient services are deemed necessary.

Generally, the Health System's patient service performance obligations relate to contracts with a duration of less than one year, therefore the Health System has elected to apply the optional exemption provided in ASC 606-10-50-14a and, therefore, we are not required to disclose the aggregate amount of the transaction price allocated to performance obligations that are unsatisfied or partially unsatisfied at the end of the reporting period. This generally refers to inpatient services at the end of the reporting period. The performance obligations for these contracts are generally completed when the patients are discharged, which generally occurs within days or weeks of the end of the reporting period.

## **Dartmouth-Hitchcock Health and Subsidiaries**

### **Notes to Consolidated Financial Statements**

#### **June 30, 2021 and 2020**

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Established charges represent gross charges. They are not the same as actual pricing, and they generally do not reflect what a hospital is ultimately entitled to for services it provides. Therefore, they are not displayed in the Health System's consolidated statements of operations and changes in net assets.

Hospitals are paid amounts negotiated with insurance companies or set by government entities, which are typically less than established or standard charges. Gross charges are used to calculate Medicare outlier payments and to determine certain elements of payment under managed care contracts. Gross charges are what hospitals charge all patients prior to the application of contractual adjustments and implicit price concessions.

#### **Explicit Pricing Concessions**

Revenues for the Health System under the traditional fee-for service Medicare and Medicaid programs are based on prospectively determined rates per discharge or visit, reasonable (allowable) cost, or prospective rates per episodic period, depending on the type of provider.

- Inpatient acute care services provided to Medicare program beneficiaries are paid using the prospective payment system ("PPS") to determine rates-per-discharge. These rates vary according to a patient classification system ("DRG"), based on diagnostic, clinical and other factors. In addition, inpatient capital costs (depreciation and interest) are reimbursed by Medicare on the basis of a prospectively determined rate per discharge. Medicare outpatient services are paid on a prospective payment system, based on a pre-determined amount for each outpatient procedure (APC), subject to various mandated modifications. Retrospectively determined cost-based revenues under these programs, such as indirect medical education, direct graduate medical education, disproportionate share hospital, transplant services, and bad debt reimbursement are based on the hospital's cost reports and are estimated using historical trends and current factors. The Health System's payments for inpatient services rendered to New Hampshire ("NH") and Vermont ("VT") Medicaid beneficiaries are based on PPS, while outpatient services are reimbursed on a retrospective cost basis or fee schedules for NH beneficiaries. VT outpatient beneficiaries are paid on a prospective basis per outpatient procedure.
- Inpatient acute, swing, and outpatient services furnished by CAH are reimbursed by Medicare at 101% of reasonable costs, subject to 2% sequestration, excluding ambulance services and inpatient hospice care.
- Providers of home health services to patients eligible for Medicare home health benefits are paid on a prospective basis, with no retrospective settlement. The prospective payment is based on the scoring attributed to the acuity level of the patient at a rate determined by federal guidelines.
- Hospice services to patients eligible for Medicare hospice benefits are paid on a per diem basis, with no retrospective settlement, provided the aggregate annual Medicare reimbursement is below a predetermined aggregate capitated rate.

## **Dartmouth-Hitchcock Health and Subsidiaries**

### **Notes to Consolidated Financial Statements**

#### **June 30, 2021 and 2020**

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- The Health System's cost based services to Medicare and Medicaid are reimbursed during the year based on varying interim payment methodologies. Final settlement is determined after the submission of an annual cost report and subject to audit of this report by Medicare and Medicaid auditors, as well as administrative and judicial review. Because the laws, regulations, and rule interpretations, governing Medicare and Medicaid reimbursement are complex and change frequently, the estimates recorded could change over time by material amounts.
- Revenues under Managed Care Plans (Plans) consist primarily of payment terms involving mutually agreed upon rates per diagnosis, discounted fee-for service rates, or similar contractual arrangements. These revenues are also subject to review and possible audit. The Plans are billed for patient services on an individual patient basis. An individual patient's bill is subject to adjustments in accordance with contractual terms in place with the Plans following their review and adjudication of each bill.

The Health System is not aware of any claims, disputes, or unsettled matters with any payer that would materially affect its revenues for which it has not adequately provided in the accompanying Health System's consolidated financial statements.

The Health System provides charity care to patients who are unable to pay for healthcare services they receive as determined by financial conditions. Patients who qualify receive partial or full adjustments to charges for services rendered. The Health System's policy is to treat amounts qualified as charity care as explicit price concessions and as such are not reported in net patient service revenue.

Vermont imposes a provider tax on home health agencies in the amount of 4.25% of annual net patient revenue. In fiscal years 2021 and 2020, home health provider taxes paid were \$623,000 and \$624,000, respectively.

#### **Medicaid Enhancement Tax & Disproportionate Share Hospital**

On May 22, 2018, the State of New Hampshire and all New Hampshire hospitals (Hospitals) agreed to resolve disputed issues and enter into a seven-year agreement to stabilize Disproportionate Share Hospital (DSH) payments, with provisions for alternative payments in the event of legislative changes to the DSH program. Under the agreement, the State committed to make DSH payments to the Hospitals in an amount no less than 86% of the Medicaid Enhancement Tax (MET) proceeds collected in each fiscal year, in addition to providing for directed payments or increased rates for Hospitals in an amount equal to 5% of MET proceeds collected from state fiscal year (SFY) 2020 through SFY 2024. The agreement prioritizes DSH payments to critical access hospitals in an amount equal to 75% of allowable uncompensated care (UCC), with the remainder distributed to Hospitals without critical access designation in proportion to their allowable UCC amounts.

During the years ended June 30, 2021 and 2020, the Health System received DSH payments of approximately, \$67,940,000 and \$71,133,000 respectively. DSH payments are subject to audit and therefore, for the years ended June 30, 2021 and 2020, the Health System recognized as revenue DSH receipts of approximately \$61,602,000 and approximately \$67,500,000, respectively.

## **Dartmouth-Hitchcock Health and Subsidiaries**

### **Notes to Consolidated Financial Statements**

#### **June 30, 2021 and 2020**

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During the years ended June 30, 2021 and 2020, the Health System recorded State of NH MET and State of VT Provider taxes of \$72,941,000 and \$76,010,000, respectively. The taxes are calculated at 5.4% for NH and 6% for VT of certain patient service revenues. The Provider taxes are included in operating expenses in the consolidated statements of operations and changes in net assets.

#### **Implicit Price Concessions**

Generally, patients who are covered by third-party payer contracts are responsible for related co-pays, co-insurance and deductibles, which vary depending on the contractual obligations of patients. The Health System also provides services to uninsured patients and offers those patients a discount from standard charges. The Health System estimates the transaction price for patients with co-pays, co-insurance, and deductibles and for those who are uninsured based on historical collection experience and current market conditions. The discount offered to uninsured patients reduces the transaction price at the time of billing. The uninsured and patient responsible accounts, net of discounts recorded, are further reduced through implicit price concessions based on historical collection trends for similar accounts and other known factors that impact the estimation process. Subsequent changes to the estimate of transaction price are generally recorded as adjustments to net patient services revenue in the period of change.

The implicit price concessions included in estimating the transaction price represent the difference between amounts billed to patients and the amounts the Health System expects to collect based on collection history with similar patients. Although outcomes vary, the Health System's policy is to attempt to collect amounts due from patients, including co-pays, co-insurance and deductibles due from insurance at the time of service while complying with all federal and state statutes and regulations, including but not limited to, the Emergency Medical Treatment and Active Labor Act (EMTALA). Through various systems and processes the Health System estimates Medicare and Medicaid net patient service revenue and cost report settlements and accrues final expected settlements. For filed cost reports, the accrual is recorded based on those filings, subsequent activity, and on historical trends and other relevant evidence. For periods in which a cost report is yet to be filed, accruals are based on estimates of what is expected to be reported, and any trends and relevant evidence. Cost reports generally must be filed within five months of the closing period.

Settlements with third-party payers for retroactive revenue adjustments due to audits, reviews or investigations are considered variable consideration and are included in the determination of the estimated transaction price for providing patient care using the most likely amount. These settlements are estimated based on the terms of the payment agreement with the payer, correspondence from the payer and historical settlement activity, including assessments to ensure that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the retroactive adjustment is subsequently resolved. Estimated settlements are adjusted in future periods as adjustments become known, or as years are settled or are no longer subject to such audits, reviews or investigations. As of June 30, 2021 and 2020, the Health System had reserves of \$252,543,000 and \$302,525,000, respectively, recorded in Estimated third-party settlements. As of June 30, 2021 and 2020, Estimated third-party settlements includes \$179,382,000 and \$239,500,000, respectively, of Medicare accelerated and advanced payments, received as working capital support during COVID-19 outbreak. As of June 30, 2021 and 2020, Other liabilities include \$43,612,000 and \$10,900,000, respectively.

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

For the years ended June 30, 2021 and 2020, additional increases in revenue of \$4,287,000 and \$2,314,000, respectively, were recognized due to changes in estimates of implicit price concessions for performance obligations satisfied in prior years.

Net operating revenues for the hospital operations of the PPS and CAH, and other business segments consist primarily of patient service revenues, principally for patients covered by Medicare, Medicaid, managed care and other health plans as well as patients covered under the Health System's uninsured discount and charity care programs.

The table below shows the Health System's sources of total operating revenue and other support presented at the net transaction price for the years ended June 30, 2021 and 2020.

<i>(in thousands of dollars)</i>	2021		
	PPS	CAH	Total
<b>Hospital</b>			
Medicare	\$ 526,114	\$ 81,979	\$ 608,093
Medicaid	144,434	11,278	155,712
Commercial	793,274	73,388	866,662
Self Pay	4,419	(721)	3,698
Subtotal	<u>1,468,241</u>	<u>165,924</u>	<u>1,634,165</u>
Professional	446,181	37,935	484,116
Subtotal	<u>1,914,422</u>	<u>203,859</u>	<u>2,118,281</u>
VNA			20,006
Subtotal			<u>2,138,287</u>
Other Revenue			462,517
Provider Relief Fund			62,905
Total operating revenue and other support			<u>\$ 2,663,709</u>

<i>(in thousands of dollars)</i>	2020		
	PPS	CAH	Total
<b>Hospital</b>			
Medicare	\$ 461,990	\$ 64,087	\$ 526,077
Medicaid	130,901	10,636	141,537
Commercial	718,576	60,715	779,291
Self Pay	2,962	2,501	5,463
Subtotal	<u>1,314,429</u>	<u>137,939</u>	<u>1,452,368</u>
Professional	383,503	22,848	406,351
Subtotal	<u>1,697,932</u>	<u>160,787</u>	<u>1,858,719</u>
VNA			21,306
Subtotal			<u>1,880,025</u>
Other Revenue			376,185
Provider Relief Fund			88,725
Total operating revenue and other support			<u>\$ 2,344,935</u>

**Dartmouth-Hitchcock Health and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
**June 30, 2021 and 2020**

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**Accounts Receivable**

The following table categorizes payors into four groups based on their respective percentages of patient accounts receivable as of June 30, 2021 and 2020:

	<b>2021</b>	<b>2020</b>
Medicare	34%	36%
Medicaid	13%	13%
Commercial	41%	39%
Self Pay	12%	12%
Total	<u>100%</u>	<u>100%</u>

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

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#### 5. Investments

The composition of investments at June 30, 2021 and 2020 is set forth in the following table:

<i>(in thousands of dollars)</i>	2021	2020
<b>Assets limited as to use</b>		
Internally designated by board		
Cash and short-term investments	\$ 24,692	\$ 9,646
U.S. government securities	157,373	103,977
Domestic corporate debt securities	322,616	199,462
Global debt securities	74,292	70,145
Domestic equities	247,486	203,010
International equities	81,060	123,205
Emerging markets equities	52,636	22,879
Global equities	79,296	-
Real Estate Investment Trust	422	313
Private equity funds	110,968	74,131
Hedge funds	-	36,964
	<u>1,150,841</u>	<u>843,732</u>
<b>Investments held by captive insurance companies (Note 11)</b>		
U.S. government securities	26,759	15,402
Domestic corporate debt securities	5,979	8,651
Global debt securities	6,617	8,166
Domestic equities	11,396	15,150
International equities	6,488	7,227
	<u>57,239</u>	<u>54,596</u>
<b>Held by trustee under indenture agreement (Note 9)</b>		
Cash and short-term investments	170,399	236,198
Total assets limited as to use	<u>1,378,479</u>	<u>1,134,526</u>
<b>Other investments for restricted activities</b>		
Cash and short-term investments	13,400	7,186
U.S. government securities	28,330	28,055
Domestic corporate debt securities	40,676	35,440
Global debt securities	8,953	11,476
Domestic equities	33,634	26,723
International equities	9,497	15,402
Emerging markets equities	5,917	2,766
Global equities	8,755	-
Real Estate Investment Trust	21	-
Private equity funds	12,251	9,483
Hedge funds	6,557	4,013
Other	44	36
	<u>168,035</u>	<u>140,580</u>
Total other investments for restricted activities	<u>168,035</u>	<u>140,580</u>
Total investments	<u>\$ 1,546,514</u>	<u>\$ 1,275,106</u>

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

Investments are accounted for using either the fair value method or equity method of accounting, as appropriate on a case by case basis. The fair value method is used for all debt securities and equity securities that are traded on active markets and are valued at prices that are readily available in those markets. The equity method is used when investments are made in pooled/commingled investment funds that represent investments where shares or units are owned of pooled funds rather than the underlying securities in that fund. These pooled/commingled funds make underlying investments in securities from the asset classes listed above.

The following tables summarize the investments by the accounting method utilized, as of June 30, 2021 and 2020. Accounting standards require disclosure of additional information for those securities accounted for using the fair value method, as shown in Note 7.

<i>(in thousands of dollars)</i>	2021		
	Fair Value	Equity	Total
Cash and short-term investments	\$ 208,491	\$ -	\$ 208,491
U.S. government securities	212,462	-	212,462
Domestic corporate debt securities	191,112	178,159	369,271
Global debt securities	55,472	34,390	89,862
Domestic equities	225,523	66,993	292,516
International equities	55,389	41,656	97,045
Emerging markets equities	1,888	56,665	58,553
Global equities	-	88,051	88,051
Real Estate Investment Trust	443	-	443
Private equity funds	-	123,219	123,219
Hedge funds	446	6,111	6,557
Other	44	-	44
	<u>\$ 951,270</u>	<u>\$ 595,244</u>	<u>\$ 1,546,514</u>

<i>(in thousands of dollars)</i>	2020		
	Fair Value	Equity	Total
Cash and short-term investments	\$ 253,030	\$ -	\$ 253,030
U.S. government securities	147,434	-	147,434
Domestic corporate debt securities	198,411	45,142	243,553
Global debt securities	44,255	45,532	89,787
Domestic equities	195,014	49,869	244,883
International equities	77,481	68,353	145,834
Emerging markets equities	1,257	24,388	25,645
Real Estate Investment Trust	313	-	313
Private equity funds	-	83,614	83,614
Hedge funds	-	40,977	40,977
Other	36	-	36
	<u>\$ 917,231</u>	<u>\$ 357,875</u>	<u>\$ 1,275,106</u>



## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

For the years ended June 30, 2021 and 2020 investment income is reflected in the accompanying consolidated statements of operations and changes in net assets as other operating revenue of approximately \$930,000 and \$936,000 and as non-operating gains of approximately \$203,776,000 and \$27,047,000, respectively.

Private equity limited partnership shares are not eligible for redemption from the fund or general partner. It is the intent of the Health System to hold these investments until the fund has fully distributed all proceeds to the limited partners and the term of the partnership agreement expires. Under the terms of these agreements, the Health System has committed to contribute a specified level of capital over a defined period of time. Through June 30, 2021 and 2020, the Health System has outstanding commitments of \$47,419,000 and \$53,677,000, respectively.

#### 6. Property, Plant, and Equipment

Property, plant, and equipment are summarized as follows at June 30, 2021 and 2020:

<i>(in thousands of dollars)</i>	2021	2020
Land	\$ 40,749	\$ 40,749
Land improvements	43,927	39,820
Buildings and improvements	955,094	893,081
Equipment	993,899	927,233
	<u>2,033,669</u>	<u>1,900,883</u>
Less: Accumulated depreciation	1,433,467	1,356,521
Total depreciable assets, net	600,202	544,362
Construction in progress	80,231	99,224
	<u>\$ 680,433</u>	<u>\$ 643,586</u>

As of June 30, 2021, construction in progress primarily consists of two projects. The Manchester Ambulatory Surgical Center (ASC) and the in-patient tower located in Lebanon, NH. The ASC partially opened in April 2021. The estimated cost to complete the ASC is \$4,300,000. The anticipated completion date is the second quarter of fiscal 2022. The in-patient tower project is estimated to cost \$82,000,000 to complete. The anticipated completion date is the fourth quarter of fiscal 2023.

Capitalized interest of \$5,127,000 and \$2,297,000 is included in construction in progress as of June 30, 2021 and 2020, respectively.

Depreciation and amortization expense included in operating and non-operating activities was approximately \$86,011,000 and \$89,762,000 for 2021 and 2020, respectively.

## **Dartmouth-Hitchcock Health and Subsidiaries**

### **Notes to Consolidated Financial Statements**

#### **June 30, 2021 and 2020**

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#### **7. Fair Value Measurements**

The following is a description of the valuation methodologies for assets and liabilities measured at fair value on a recurring basis:

##### **Cash and Short-Term Investments**

Consists of money market funds and are valued at net asset value (NAV) reported by the financial institution and cash which will be used for future investment opportunities.

##### **Domestic, Emerging Markets and International Equities**

Consists of actively traded equity securities and mutual funds which are valued at the closing price reported on an active market on which the individual securities are traded (Level 1 measurements).

##### **U.S. Government Securities, Domestic Corporate and Global Debt Securities**

Consists of U.S. government securities, domestic corporate and global debt securities, mutual funds and pooled/commingled funds that invest in U.S. government securities, domestic corporate and global debt securities. Securities are valued based on quoted market prices or dealer quotes where available (Level 1 measurement). If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments or, if necessary, matrix pricing from a third party pricing vendor to determine fair value (Level 2 measurements). Matrix prices are based on quoted prices for securities with similar coupons, ratings and maturities, rather than on specific bids and offers for a designated security. Investments in mutual funds are measured based on the quoted NAV as of the close of business in the respective active market (Level 1 measurements).

##### **Hedge Funds**

Consists of publicly traded, daily-pricing mutual funds that use long/short trading strategies (Level 1 measurements).

The preceding methods may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Health System believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

**Dartmouth-Hitchcock Health and Subsidiaries**  
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Investments are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The following tables set forth the consolidated financial assets and liabilities that were accounted for at fair value on a recurring basis as of June 30, 2021 and 2020:

(in thousands of dollars)	2021			
	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
<b>Investments</b>				
Cash and short term investments	\$ 208,491	\$ -	\$ -	\$ 208,491
U.S. government securities	212,462	-	-	212,462
Domestic corporate debt securities	36,163	154,949	-	191,112
Global debt securities	27,410	28,062	-	55,472
Domestic equities	220,434	5,089	-	225,523
International equities	55,389	-	-	55,389
Emerging market equities	1,888	-	-	1,888
Real estate investment trust	443	-	-	443
Hedge funds	446	-	-	446
Other	9	35	-	44
<b>Total investments</b>	<b>763,135</b>	<b>188,135</b>	<b>-</b>	<b>951,270</b>
<b>Deferred compensation plan assets</b>				
Cash and short-term investments	6,099	-	-	6,099
U.S. government securities	48	-	-	48
Domestic corporate debt securities	10,589	-	-	10,589
Global debt securities	1,234	-	-	1,234
Domestic equities	37,362	-	-	37,362
International equities	5,592	-	-	5,592
Emerging market equities	39	-	-	39
Real estate	15	-	-	15
Multi strategy fund	65,257	-	-	65,257
<b>Total deferred compensation plan assets</b>	<b>126,235</b>	<b>-</b>	<b>-</b>	<b>126,235</b>
<b>Beneficial interest in trusts</b>	<b>-</b>	<b>-</b>	<b>10,796</b>	<b>10,796</b>
<b>Total assets</b>	<b>\$ 889,370</b>	<b>\$ 188,135</b>	<b>\$ 10,796</b>	<b>\$ 1,088,301</b>

**Dartmouth-Hitchcock Health and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
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<i>(in thousands of dollars)</i>	2020			
	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
<b>Investments</b>				
Cash and short term investments	\$ 253,030	\$ -	\$ -	\$ 253,030
U.S. government securities	147,434	-	-	147,434
Domestic corporate debt securities	17,577	180,834	-	198,411
Global debt securities	22,797	21,458	-	44,255
Domestic equities	187,354	7,660	-	195,014
International equities	77,481	-	-	77,481
Emerging market equities	1,257	-	-	1,257
Real estate investment trust	313	-	-	313
Other	2	34	-	36
Total investments	707,245	209,986	-	917,231
<b>Deferred compensation plan assets</b>				
Cash and short-term investments	5,754	-	-	5,754
U.S. government securities	51	-	-	51
Domestic corporate debt securities	7,194	-	-	7,194
Global debt securities	1,270	-	-	1,270
Domestic equities	24,043	-	-	24,043
International equities	3,571	-	-	3,571
Emerging market equities	27	-	-	27
Real estate	11	-	-	11
Multi strategy fund	51,904	-	-	51,904
Guaranteed contract	-	-	92	92
Total deferred compensation plan assets	93,825	-	92	93,917
Beneficial interest in trusts	-	-	9,202	9,202
Total assets	\$ 801,070	\$ 209,986	\$ 9,294	\$ 1,020,350

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

The following tables set forth the financial instruments classified by the Health System within Level 3 of the fair value hierarchy defined above as of June 30, 2021 and 2020.

	2021		
	Beneficial Interest in Perpetual Trust	Guaranteed Contract	Total
<i>(in thousands of dollars)</i>			
<b>Balances at beginning of year</b>	\$ 9,202	\$ 92	\$ 9,294
Net realized/unrealized gains (losses)	1,594	(92)	1,502
<b>Balances at end of year</b>	<b>\$ 10,796</b>	<b>\$ -</b>	<b>\$ 10,796</b>

	2020		
	Beneficial Interest in Perpetual Trust	Guaranteed Contract	Total
<i>(in thousands of dollars)</i>			
<b>Balances at beginning of year</b>	\$ 9,301	\$ 89	\$ 9,390
Net realized/unrealized (losses) gains	(99)	3	(96)
<b>Balances at end of year</b>	<b>\$ 9,202</b>	<b>\$ 92</b>	<b>\$ 9,294</b>

There were no transfers into and out of Level 1 and 2 measurements due to changes in valuation methodologies during the years ended June 30, 2021 and 2020.

**Dartmouth-Hitchcock Health and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
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**8. Net Assets with Donor Restrictions**

Net assets with donor restrictions are available for the following purposes at June 30, 2021 and 2020:

<i>(in thousands of dollars)</i>	2021	2020
Investments held in perpetuity	\$ 64,498	\$ 59,352
Healthcare services	38,869	33,976
Health education	26,934	16,849
Research	24,464	22,116
Charity care	15,377	12,366
Other	7,215	4,488
Purchase of equipment	6,913	3,081
	<u>\$ 184,270</u>	<u>\$ 152,228</u>

Income earned on donor restricted net assets held in perpetuity is available for these purposes.

**9. Board Designated and Endowment Funds**

Net assets include numerous funds established for a variety of purposes including both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. Net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Trustees has interpreted the NH and VT Uniform Prudent Management of Institutional Funds Acts (UPMIFA or Act) for donor-restricted endowment funds as requiring the preservation of the original value of gifts, as of the gift date, to donor-restricted endowment funds, absent explicit donor stipulations to the contrary. The Health System's net assets with donor restrictions which are to be held in perpetuity consist of (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to be held in perpetuity, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund, if any. Collectively these amounts are referred to as the historic dollar value of the fund.

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

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Net assets without donor restrictions include funds designated by the Board of Trustees to function as endowments, the income from certain donor-restricted endowment funds, and any accumulated investment return thereon, which pursuant to donor intent may be expended based on trustee or management designation. Net assets with donor restrictions that are temporary in nature, either restricted by time or purpose, include funds appropriated for expenditure pursuant to endowment and investment spending policies, certain expendable endowment gifts from donors, and any retained income and appreciation on donor-restricted endowment funds, which are restricted by the donor to a specific purpose or by law. When the restrictions on these funds have been met, the funds are reclassified to net assets without donor restrictions.

In accordance with the Act, the Health System considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: the duration and preservation of the fund; the purposes of the donor-restricted endowment fund; general economic conditions; the possible effect of inflation and deflation; the expected total return from income and the appreciation of investments; other resources available; and investment policies.

The Health System has endowment investment and spending policies that attempt to provide a predictable stream of funding for programs supported by its endowment while ensuring that the purchasing power does not decline over time. The Health System targets a diversified asset allocation that places emphasis on investments in domestic and international equities, fixed income, private equity, and hedge fund strategies to achieve its long-term return objectives within prudent risk constraints. The Health System's Investment Committee reviews the policy portfolio asset allocations, exposures, and risk profile on an ongoing basis.

The Health System, as a policy, may appropriate for expenditure or accumulate so much of an endowment fund as the institution determines is prudent for the uses, benefits, purposes, and duration for which the endowment is established, subject to donor intent expressed in the gift instrument and the standard of prudence prescribed by the Act.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below their original contributed value. Such market losses were not material as of June 30, 2021 and 2020.

Endowment net asset composition by type of fund consists of the following at June 30, 2021 and 2020:

	2021		Total
	Without Donor Restrictions	With Donor Restrictions	
<i>(in thousands of dollars)</i>			
Donor-restricted endowment funds	\$ -	\$ 108,213	\$ 108,213
Board-designated endowment funds	41,728	-	41,728
Total endowed net assets	<u>\$ 41,728</u>	<u>\$ 108,213</u>	<u>\$ 149,941</u>

**Dartmouth-Hitchcock Health and Subsidiaries**  
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<i>(in thousands of dollars)</i>	<b>2020</b>		
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Donor-restricted endowment funds	\$ -	\$ 80,039	\$ 80,039
Board-designated endowment funds	33,714	-	33,714
<b>Total endowed net assets</b>	<b>\$ 33,714</b>	<b>\$ 80,039</b>	<b>\$ 113,753</b>

Changes in endowment net assets for the years ended June 30, 2021 and 2020 are as follows:

<i>(in thousands of dollars)</i>	<b>2021</b>		
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
<b>Balances at beginning of year</b>	\$ 33,714	\$ 80,039	\$ 113,753
Net investment return	7,192	17,288	24,480
Contributions	894	13,279	14,173
Transfers	-	418	418
Release of appropriated funds	(72)	(2,811)	(2,883)
<b>Balances at end of year</b>	<b>\$ 41,728</b>	<b>\$ 108,213</b>	<b>\$ 149,941</b>
<b>Balances at end of year</b>		108,213	
Beneficial interest in perpetual trusts		9,721	
Net assets with donor restrictions		<b>\$ 117,934</b>	

<i>(in thousands of dollars)</i>	<b>2020</b>		
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
<b>Balances at beginning of year</b>	\$ 31,421	\$ 78,268	\$ 109,689
Net investment return	713	1,460	2,173
Contributions	890	2,990	3,880
Transfers	14	267	281
Release of appropriated funds	676	(2,946)	(2,270)
<b>Balances at end of year</b>	<b>\$ 33,714</b>	<b>\$ 80,039</b>	<b>\$ 113,753</b>
<b>Balances at end of year</b>		80,039	
Beneficial interest in perpetual trusts		6,782	
Net assets with donor restrictions		<b>\$ 86,821</b>	



## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

#### 10. Long-Term Debt

A summary of long-term debt at June 30, 2021 and 2020 is as follows:

<i>(in thousands of dollars)</i>	2021	2020
<b>Variable rate issues</b>		
New Hampshire Health and Education Facilities Authority (NHHEFA) Revenue Bonds		
Series 2018A, principal maturing in varying annual amounts, through August 2037 (1)	\$ 83,355	\$ 83,355
<b>Fixed rate issues</b>		
New Hampshire Health and Education Facilities Authority Revenue Bonds		
Series 2018B, principal maturing in varying annual amounts, through August 2048 (1)	303,102	303,102
Series 2020A, principal maturing in varying annual amounts, through August 2059 (2)	125,000	125,000
Series 2017A, principal maturing in varying annual amounts, through August 2040 (3)	122,435	122,435
Series 2017B, principal maturing in varying annual amounts, through August 2031 (3)	109,800	109,800
Series 2019A, principal maturing in varying annual amounts, through August 2043 (4)	99,165	99,165
Series 2018C, principal maturing in varying annual amounts, through August 2030 (5)	24,425	25,160
Series 2012, principal maturing in varying annual amounts, through July 2039 (6)	23,470	24,315
Series 2014B, principal maturing in varying annual amounts, through August 2033 (7)	14,530	14,530
Series 2014A, principal maturing in varying annual amounts, through August 2022 (7)	12,385	19,765
Series 2016B, principal maturing in varying annual amounts, through August 2045 (8)	10,970	10,970
<b>Note payable</b>		
Note payable to a financial institution due in monthly interest only payments through May 2035 (9)	125,000	125,000
Total obligated group debt	<u>\$ 1,053,637</u>	<u>\$ 1,062,597</u>

**Dartmouth-Hitchcock Health and Subsidiaries**  
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A summary of long-term debt at June 30, 2021 and 2020 is as follows (continued):

<i>(in thousands of dollars)</i>	2021	2020
<b>Other</b>		
Note payable to a financial institution payable in interest free monthly installments through December 2024; collateralized by associated equipment	\$ 147	\$ 287
Note payable to a financial institution with entire principal due June 2034; collateralized by land and building. The note payable is interest free	273	273
Mortgage note payable to the US Dept of Agriculture; monthly payments of \$10,892 include interest of 2.375% through November 2046	2,489	2,560
Total nonobligated group debt	<u>2,909</u>	<u>3,120</u>
Total obligated group debt	<u>1,053,637</u>	<u>1,062,597</u>
Total long-term debt	<u>1,056,546</u>	<u>1,065,717</u>
 Add: Original issue premium and discounts, net	 86,399	 89,542
 Less: Current portion	 9,407	 9,467
Debt issuance costs, net	7,181	7,262
	<u>\$ 1,126,357</u>	<u>\$ 1,138,530</u>

**Dartmouth-Hitchcock Health and Subsidiaries**  
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Aggregate annual principal payments for the next five years ending June 30 and thereafter are as follows:

<i>(in thousands of dollars)</i>	<b>2021</b>
2022	\$ 9,407
2023	6,602
2024	1,841
2025	4,778
2026	4,850
Thereafter	<u>1,029,068</u>
	<u>\$ 1,056,546</u>

**Dartmouth-Hitchcock Obligated Group (DHOG) Debt**

MHMH established the DHOG in 1993 for the original purpose of issuing bonds financed through NHHEFA or the "Authority". The members of the obligated group consist of D-HH, MHMH, DHC, Cheshire, NLH, MAHHC, and, APD. D-HH is designated as the obligated group agent.

Revenue Bonds issued by members of the DHOG are administered through notes registered in the name of the Bond Trustee and in accordance with the terms of a Master Trust Indenture. The Master Trust Indenture contains provisions permitting the addition, withdrawal, or consolidation of members of the DHOG under certain conditions. The notes constitute a joint and several obligation of the members of the DHOG (and any other future members of the DHOG) and are equally and ratably collateralized by a pledge of the members' gross receipts. The DHOG is also subject to certain annual covenants under the Master Trust Indenture, the most restrictive is the Annual Debt Service Coverage Ratio (1.10x).

**(1) Series 2018A and Series 2018B Revenue Bonds**

The DHOG issued NHHEFA Revenue Bonds, Series 2018A and Series 2018B in February 2018. The Series 2018A Revenue Bonds were primarily used to refund a portion of Series 2015A and Series 2016A. The Series 2018B were primarily used to refund a portion of Series 2015A and Series 2016A, Revolving Line of Credit, Series 2012 Bank Loan and the Series 2015A and Series 2016A Swap terminations. A loss on the extinguishment of debt of approximately \$578,000 was recognized in non-operating gains (losses) on the statement of operations and changes in net assets, as a result of the refinancing. The interest on the Series 2018A Revenue Bonds is variable with a current interest rate of 5.00% and matures in variable amounts through 2037. The interest on the Series 2018B Revenue Bonds is fixed with an interest rate of 4.18% and matures in variable amounts through 2048.

**(2) Series 2020A Revenue Bonds**

The DHOG issued NHHEFA Revenue Bonds Series 2020A in February, 2020. The proceeds from the Series 2020A Revenue Bonds are being used primarily to fund the construction of a 212,000 square foot inpatient pavilion in Lebanon, NH as well as various equipment. The interest on the Series 2020A Revenue Bonds is fixed with an interest rate of 5.00% and matures in variable amounts through 2059.

## **Dartmouth-Hitchcock Health and Subsidiaries**

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#### **(3) Series 2017A and Series 2017B Revenue Bonds**

The DHOG issued NHHEFA Revenue Bonds, Series 2017A and Series 2017B in December, 2017. The Series 2017A Revenue Bonds were primarily used to refund Series 2009 and Series 2010 and the Series 2017B Revenue Bonds were used to refund Series 2012A and Series 2012B. The interest on the Series 2017A Revenue Bonds is fixed with an interest rate of 5.00% and matures in variable amounts through 2040. The interest on the Series 2017B Revenue Bonds is fixed with an interest rate of 2.54% and matures in variable amounts through 2031.

#### **(4) Series 2019A Revenue Bonds**

The DHOG issued NHHEFA Revenue Bonds Series 2019A in October, 2019. The proceeds from the Series 2019A Revenue Bonds are being used primarily to fund the construction of a 91,000 square foot expansion of facilities in Manchester, NH to include an Ambulatory Surgical Center as well as various equipment. The interest on the Series 2019A Revenue Bonds is fixed with an interest rate of 4.00% and matures in variable amounts through 2043.

#### **(5) Series 2018C Revenue Bonds**

The DHOG issued NHHEFA Revenue Bonds, Series 2018C in August, 2018. The Series 2018C Revenue Bonds were used primarily to refinance the Series 2010 Revenue Bonds. The interest on the series 2018C Revenue Bonds is fixed with an interest rate of 3.22% and matures in variable amounts through 2030.

#### **(6) Series 2012 Revenue Bonds**

The NHHEFA issued \$29,650,000 of tax-exempt Revenue Bonds, Series 2012. The proceeds of these bonds were used to refund 1998 and 2009 Series Bonds, to finance the settlement cost of the interest rate swap, and to finance the purchase of certain equipment and renovations. The bonds have fixed interest coupon rates ranging from 2.0% to 5.0% (a net interest cost of 3.96%), and matures in variable amounts through 2039.

#### **(7) Series 2014A and Series 2014B Revenue Bonds**

The DHOG issued NHHEFA Revenue Bonds, Series 2014A and Series 2014B in August 2014. The proceeds from the Series 2014A and 2014B Revenue Bonds were used to partially refund the Series 2009 Revenue Bonds and to cover cost of issuance. Interest on the 2014A Revenue Bonds is fixed with an interest rate of 2.63% and matures at various dates through 2022. Interest on the Series 2014B Revenue Bonds is fixed with an interest rate of 4.00% and matures at various dates through 2033.

#### **(8) Series 2016B Revenue Bonds**

The DHOG issued NHHEFA Revenue Bonds, Series 2016B in July 2016 through a private placement with a financial institution. The Series 2016B Revenue Bonds were used to finance 2016 projects. The Series 2016B is fixed with an interest rate of 1.78% and matures at various dates through 2045.

## **Dartmouth-Hitchcock Health and Subsidiaries**

### **Notes to Consolidated Financial Statements**

#### **June 30, 2021 and 2020**

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#### **(9) Note payable to financial institution**

The DHOG issued a note payable to TD Bank in May 2020. Issued in response to the COVID-19 pandemic, the proceeds from the note will be used to fund working capital as needed. The interest on the note payable is fixed with an interest rate of 2.56% and matures at various dates through 2035.

Outstanding joint and several indebtedness of the DHOG at June 30, 2021 and 2020 approximates \$1,053,637,000 and \$1,062,597,000, respectively.

The Health System Indenture agreements require establishment and maintenance of debt service reserves and other trustee held funds. Trustee held funds of approximately \$170,399,000 and \$236,198,000 at June 30, 2021 and 2020, respectively, are classified as assets limited as to use in the accompanying consolidated balance sheets (Note 4). In addition, debt service reserves of approximately \$8,035,000 and \$9,286,000 at June 30, 2021 and 2020, respectively, are classified as other current assets in the accompanying consolidated balance sheets. The debt service reserves are mainly comprised of escrowed construction funds at June 30, 2021 and 2020.

For the years ended June 30, 2021 and 2020 interest expense on the Health System's long term debt is reflected in the accompanying consolidated statements of operations and changes in net assets as operating expense of approximately \$30,787,000 and \$27,322,000 and other non-operating losses of \$3,782,000 and \$3,784,000, respectively, net of amounts capitalized.

#### **11. Employee Benefits**

All eligible employees of the Health System are covered under various defined benefit and/or defined contribution plans. In addition, certain members provide postretirement medical and life benefit plans to certain of its active and former employees who meet eligibility requirements. The postretirement medical and life plans are not funded.

All of the defined benefit plans within the Health System have been frozen and therefore there are no remaining participants earning benefits in any of the Health System's defined benefit plans.

The Health System continued to execute the settlement of obligations due to retirees in the defined benefit plans through bulk lump sum offerings or purchases of annuity contracts. The annuity purchases follow guidelines established by the Department of Labor (DOL). The Health System anticipates continued consideration and/or implementation of additional settlements over the next several years.

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

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#### Defined Benefit Plans

Net periodic pension expense included in employee benefits in the consolidated statements of operations and changes in net assets is comprised of the components listed below for the years ended June 30, 2021 and 2020:

<i>(in thousands of dollars)</i>	2021	2020
Service cost for benefits earned during the year	\$ -	\$ 170
Interest cost on projected benefit obligation	36,616	43,433
Expected return on plan assets	(63,261)	(62,436)
Net loss amortization	14,590	12,032
Total net periodic pension expense	<u>\$ (12,055)</u>	<u>\$ (6,801)</u>

The following assumptions were used to determine net periodic pension expense as of June 30, 2021 and 2020:

	2021	2020
Discount rate	3.00% - 3.10%	3.00% - 3.10%
Rate of increase in compensation	N/A	N/A
Expected long-term rate of return on plan assets	7.50%	7.50%

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The following table sets forth the funded status and amounts recognized in the Health System's consolidated financial statements for the defined benefit pension plans at June 30, 2021 and 2020:

<i>(in thousands of dollars)</i>	<b>2021</b>	<b>2020</b>
<b>Change in benefit obligation</b>		
Benefit obligation at beginning of year	\$ 1,209,100	\$ 1,135,523
Service cost	-	170
Interest cost	36,616	43,433
Benefits paid	(52,134)	(70,778)
Expenses paid	-	(168)
Actuarial loss	(22,411)	139,469
Settlements	(30,950)	(38,549)
	<u>1,140,221</u>	<u>1,209,100</u>
Benefit obligation at end of year		
<b>Change in plan assets</b>		
Fair value of plan assets at beginning of year	929,453	897,717
Actual return on plan assets	87,446	121,245
Benefits paid	(52,134)	(70,778)
Expenses paid	-	(168)
Employer contributions	25,049	19,986
Settlements	(30,950)	(38,549)
	<u>958,864</u>	<u>929,453</u>
Fair value of plan assets at end of year		
Funded status of the plans	(181,357)	(279,647)
Less: Current portion of liability for pension	(46)	(46)
Long term portion of liability for pension	(181,311)	(279,601)
Liability for pension	<u>\$ (181,357)</u>	<u>\$ (279,647)</u>

As of June 30, 2021 and 2020, the liability for pension is included in the liability for pension and other postretirement plan benefits in the accompanying consolidated balance sheets.

Amounts not yet reflected in net periodic pension expense and included in the change in net assets without donor restrictions include approximately \$481,073,000 and \$546,818,000 of net actuarial loss as of June 30, 2021 and 2020, respectively.

The estimated amounts to be amortized from net assets without donor restrictions into net periodic pension expense in fiscal year 2021 for net actuarial losses is approximately \$14,590,000.

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

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The accumulated benefit obligation for the defined benefit pension plans was approximately \$1,140,000,000 and \$1,209,000,000 at June 30, 2021 and 2020, respectively.

The following table sets forth the assumptions used to determine the benefit obligation at June 30, 2021 and 2020:

	2021	2020
Discount rate	3.30%	3.00% - 3.10%
Rate of increase in compensation	N/A	N/A

The primary investment objective for the Plan's assets is to support the Pension liabilities of the Pension Plans for Employees of the Health System, by providing long-term capital appreciation and by also using a Liability Driven Investing ("LDI") strategy to partially hedge the impact fluctuating interest rates have on the value of the Plan's liabilities. As of June 30, 2021, it is expected that the LDI strategy will hedge approximately 75% of the interest rate risk associated with pension liabilities. As of June 30, 2020, the expected LDI hedge was approximately 60%. To achieve the appreciation and hedging objectives, the Plans utilize a diversified structure of asset classes designed to achieve stated performance objectives measured on a total return basis, which includes income plus realized and unrealized gains and losses.

The range of target allocation percentages and the target allocations for the various investments are as follows:

	Range of Target Allocations	Target Allocations
Cash and short-term investments	0-5%	3%
U.S. government securities	0-10	5
Domestic debt securities	20-58	42
Global debt securities	6-26	4
Domestic equities	5-35	17
International equities	5-15	7
Emerging market equities	3-13	4
Global Equities	0-10	6
Real estate investment trust funds	0-5	1
Private equity funds	0-5	0
Hedge funds	5-18	11

To the extent an asset class falls outside of its target range on a quarterly basis, the Health System shall determine appropriate steps, as it deems necessary, to rebalance the asset class.



## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

The Boards of Trustees of the Health System, as Plan Sponsors, oversee the design, structure, and prudent professional management of the Health System's Plans' assets, in accordance with Board approved investment policies, roles, responsibilities and authorities and more specifically the following:

- Establishing and modifying asset class targets with Board approved policy ranges,
- Approving the asset class rebalancing procedures,
- Hiring and terminating investment managers, and
- Monitoring performance of the investment managers, custodians and investment consultants.

The hierarchy and inputs to valuation techniques to measure fair value of the Plans' assets are the same as outlined in Note 7. In addition, the estimation of fair value of investments in private equity and hedge funds for which the underlying securities do not have a readily determinable value is made using the NAV per share or its equivalent as a practical expedient. The Health System's Plans own interests in both private equity and hedge funds rather than in securities underlying each fund and, therefore, the Health System generally considers such investments as Level 3, even though the underlying securities may not be difficult to value or may be readily marketable.

The following table sets forth the Health System's Plans' investments and deferred compensation plan assets that were accounted for at fair value as of June 30, 2021 and 2020:

(in thousands of dollars)	2021				Redemption or Liquidation	Days' Notice
	Level 1	Level 2	Level 3	Total		
<b>Investments</b>						
Cash and short-term investments	\$ -	\$ 53,763	\$ -	\$ 53,763	Daily	1
U.S. government securities	52,945	-	-	52,945	Daily-Monthly	1-15
Domestic debt securities	140,029	296,709	-	436,738	Daily-Monthly	1-15
Global debt securities	-	40,877	-	40,877	Daily-Monthly	1-15
Domestic equities	144,484	40,925	-	185,409	Daily-Monthly	1-10
International equities	17,767	51,819	-	69,586	Daily-Monthly	1-11
Emerging market equities	-	43,460	-	43,460	Daily-Monthly	1-17
Global equities	-	57,230	-	57,230	Daily-Monthly	1-17
REIT funds	-	3,329	-	3,329	Daily-Monthly	1-17
Private equity funds	-	-	15	15	See Note 6	See Note 6
Hedge funds	-	-	15,512	15,512	Quarterly-Annual	60-96
<b>Total Investments</b>	<b>\$ 355,225</b>	<b>\$ 588,112</b>	<b>\$ 15,527</b>	<b>\$ 958,864</b>		

**Dartmouth-Hitchcock Health and Subsidiaries**  
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(in thousands of dollars)	2020				Redemption or Liquidation	Days' Notice
	Level 1	Level 2	Level 3	Total		
<b>Investments</b>						
Cash and short-term investments	\$ -	\$ 7,154	\$ -	\$ 7,154	Daily	1
U.S. government securities	49,843	-	-	49,843	Daily-Monthly	1-15
Domestic debt securities	133,794	318,259	-	452,053	Daily-Monthly	1-15
Global debt securities	-	69,076	-	69,076	Daily-Monthly	1-15
Domestic equities	152,688	24,947	-	177,635	Daily-Monthly	1-10
International equities	13,555	70,337	-	83,892	Daily-Monthly	1-11
Emerging market equities	-	39,984	-	39,984	Daily-Monthly	1-17
REIT funds	-	2,448	-	2,448	Daily-Monthly	1-17
Private equity funds	-	-	17	17	See Note 7	See Note 7
Hedge funds	-	-	47,351	47,351	Quarterly-Annual	60-96
<b>Total investments</b>	<b>\$ 349,880</b>	<b>\$ 532,205</b>	<b>\$ 47,368</b>	<b>\$ 929,453</b>		

The following tables present additional information about the changes in Level 3 assets measured at fair value for the years ended June 30, 2021 and 2020:

(in thousands of dollars)	2021		
	Hedge Funds	Private Equity Funds	Total
<b>Balances at beginning of year</b>	\$ 47,351	\$ 17	\$ 47,368
Sales	(38,000)	-	(38,000)
Net unrealized gains (losses)	6,161	(2)	6,159
<b>Balances at end of year</b>	<b>\$ 15,512</b>	<b>\$ 15</b>	<b>\$ 15,527</b>

(in thousands of dollars)	2020		
	Hedge Funds	Private Equity Funds	Total
<b>Balances at beginning of year</b>	\$ 44,126	\$ 21	\$ 44,147
Net unrealized losses	3,225	(4)	3,221
<b>Balances at end of year</b>	<b>\$ 47,351</b>	<b>\$ 17</b>	<b>\$ 47,368</b>

The total aggregate net unrealized gains (losses) included in the fair value of the Level 3 investments as of June 30, 2021 and 2020 were approximately \$7,635,000 and \$18,261,000, respectively. There were no transfers into and out of Level 3 measurements during the years ended June 30, 2021 and 2020.

There were no transfers into and out of Level 1 and 2 measurements due to changes in valuation methodologies during the years ended June 30, 2021 and 2020.

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

The weighted average asset allocation for the Health System's Plans at June 30, 2021 and 2020 by asset category is as follows:

	2021	2020
Cash and short-term investments	6 %	1 %
U.S. government securities	5	5
Domestic debt securities	46	49
Global debt securities	4	8
Domestic equities	19	19
International equities	7	9
Emerging market equities	5	4
Global equities	6	0
Hedge funds	2	5
	<u>100 %</u>	<u>100 %</u>

The expected long-term rate of return on plan assets is reviewed annually, taking into consideration the asset allocation, historical returns on the types of assets held, and the current economic environment. Based on these factors, it is expected that the pension assets will earn an average of 7.50% per annum.

The Health System is expected to contribute approximately \$25,045,000 to the Plans in 2022 however actual contributions may vary from expected amounts.

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid for the years ending June 30 and thereafter:

*(in thousands of dollars)*

2022	\$ 54,696
2023	57,106
2024	59,137
2025	60,930
2026	62,514
2027 – 2031	327,482

Effective May 1, 2020, the Health System terminated a defined benefit plan and settled the accumulated benefit obligation of \$18,795,000 by purchasing nonparticipating annuity contracts. The plan assets at fair value were \$11,836,000.

#### Defined Contribution Plans

The Health System has an employer-sponsored 401(a) plan for certain of its members, under which the employer makes base, transition and discretionary match contributions based on specified percentages of compensation and employee deferral amounts. Total employer contributions to the plan of approximately \$60,268,000 and \$51,222,000 in 2021 and 2020, respectively, are included in employee benefits in the accompanying consolidated statements of operations and changes in net assets.

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

Various 403(b) and tax- sheltered annuity plans are available to employees of the Health System. Plan specifications vary by member and plan. No employer contributions were made to any of these plans in 2021 and 2020 respectively.

#### Postretirement Medical and Life Benefits

The Health System has postretirement medical and life benefit plans covering certain of its active and former employees. The plans generally provide medical or medical and life insurance benefits to certain retired employees who meet eligibility requirements. The plans are not funded.

Net periodic postretirement medical and life benefit (income) cost is comprised of the components listed below for the years ended June 30, 2021 and 2020:

<i>(in thousands of dollars)</i>	2021	2020
Service cost	\$ 533	\$ 609
Interest cost	1,340	1,666
Net prior service income	(3,582)	(5,974)
Net loss amortization	738	469
	<u>\$ (971)</u>	<u>\$ (3,230)</u>

The following table sets forth the accumulated postretirement medical and life benefit obligation and amounts recognized in the Health System's consolidated financial statements at June 30, 2021 and 2020:

<i>(in thousands of dollars)</i>	2021	2020
<b>Change in benefit obligation</b>		
Benefit obligation at beginning of year	\$ 48,078	\$ 46,671
Service cost	533	609
Interest cost	1,340	1,666
Benefits paid	(3,439)	(3,422)
Actuarial loss	383	2,554
Employer contributions	(32)	-
Benefit obligation at end of year	<u>46,863</u>	<u>48,078</u>
Funded status of the plans	<u>\$ (46,863)</u>	<u>\$ (48,078)</u>
Current portion of liability for postretirement medical and life benefits	\$ (3,422)	\$ (3,422)
Long term portion of liability for postretirement medical and life benefits	<u>(43,441)</u>	<u>(44,656)</u>
Liability for postretirement medical and life benefits	<u>\$ (46,863)</u>	<u>\$ (48,078)</u>

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

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As of June 30, 2021 and 2020, the liability for postretirement medical and life benefits is included in the liability for pension and other postretirement plan benefits in the accompanying consolidated balance sheets.

Amounts not yet reflected in net periodic postretirement medical and life benefit income and included in the change in net assets without donor restrictions are as follows:

<i>(in thousands of dollars)</i>	2021	2020
Net prior service income	\$ -	\$ (3,582)
Net actuarial loss	9,981	10,335
	<u>\$ 9,981</u>	<u>\$ 6,753</u>

The estimated amounts that will be amortized from net assets without donor restrictions into net periodic postretirement income in fiscal year 2022 for net losses is approximately \$751,000.

The following future benefit payments, which reflect expected future service, as appropriate, are expected to be paid for the year ending June 30, 2021 and thereafter:

<i>(in thousands of dollars)</i>	
2022	\$ 3,422
2023	3,602
2024	3,651
2025	3,575
2026	3,545
2027-2031	16,614

In determining the accumulated postretirement medical and life benefit obligation, the Health System used a discount rate of 3.10% in 2021 and an assumed healthcare cost trend rate of 6.50%, trending down to 5.00% in 2027 and thereafter.

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

#### 12. Professional and General Liability Insurance Coverage

D-H, along with Dartmouth College, CMC, NLH, APD, MAHHC, and VNH are provided professional and general liability insurance on a claims-made basis through Hamden Assurance Risk Retention Group, Inc. (RRG), a VT captive insurance company. Effective November 1, 2018 APD is provided professional and general liability insurance coverage through RRG. RRG reinsures the majority of this risk to Hamden Assurance Company Limited (HAC), a captive insurance company domiciled in Bermuda and to a variety of commercial reinsurers. D-H and Dartmouth College have ownership interests in both HAC and RRG. The insurance program provides coverage to the covered institutions and named insureds on a modified claims-made basis which means coverage is triggered when claims are made. Premiums and related insurance deposits are actuarially determined based on asserted liability claims adjusted for future development. The reserves for outstanding losses are recorded on an undiscounted basis.

Selected financial data of HAC and RRG, taken from the latest available financial statements at June 30, 2021 and 2020, are summarized as follows:

	2021		
	HAC	RRG	Total
<i>(in thousands of dollars)</i>			
Assets	\$ 71,772	\$ 3,583	\$ 75,355
Shareholders' equity	13,620	50	13,670
	2020		
	HAC	RRG	Total
<i>(in thousands of dollars)</i>			
Assets	\$ 93,686	\$ 1,785	\$ 95,471
Shareholders' equity	13,620	50	13,670

#### 13. Commitments and Contingencies

##### Litigation

The Health System is involved in various malpractice claims and legal proceedings of a nature considered normal to its business. The claims are in various stages and some may ultimately be brought to trial. While it is not feasible to predict or determine the outcome of any of these claims, it is the opinion of management that the final outcome of these claims will not have a material effect on the consolidated financial position of the Health System.

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

#### Lines of Credit

The Health System has entered into Loan Agreements with financial institutions establishing access to revolving loans ranging from \$10,000,000 up to \$30,000,000. Interest is variable and determined using LIBOR or the Wall Street Journal Prime Rate. The Loan Agreements are due to expire March 30, 2022. There was no outstanding balance under the lines of credit as of June 30, 2021 and 2020. Interest expense was approximately \$28,000 and \$20,000, respectively, and is included in the consolidated statements of operations and changes in net assets.

#### 14. Functional Expenses

Operating expenses are presented by functional classification in accordance with the overall service missions of the Health System. Each functional classification displays all expenses related to the underlying operations by natural classification. Salaries, employee benefits, medical supplies and medications, and purchased services and other expenses are generally considered variable and are allocated to the mission that best aligns to the type of service provided. Medicaid enhancement tax is allocated to program services. Interest expense is allocated based on usage of debt-financed space. Depreciation and amortization is allocated based on square footage and specific identification of equipment used by department.

Operating expenses of the Health System by functional and natural basis are as follows for the year ended June 30, 2021:

<i>(in thousands of dollars)</i>	2021			
	Program Services	Management and General	Fundraising	Total
<b>Operating expenses</b>				
Salaries	\$ 1,019,272	\$ 164,937	\$ 1,701	\$ 1,185,910
Employee benefits	212,953	88,786	403	302,142
Medical supplies and medications	540,541	4,982	-	545,523
Purchased services and other	252,705	125,931	5,313	383,949
Medicaid enhancement tax	72,941	-	-	72,941
Depreciation and amortization	38,945	49,943	33	88,921
Interest	8,657	22,123	7	30,787
Total operating expenses	<u>\$ 2,146,014</u>	<u>\$ 456,702</u>	<u>\$ 7,457</u>	<u>\$ 2,610,173</u>
<b>Non-operating income</b>				
Employee benefits	\$ 9,200	\$ 4,354	\$ 5	\$ 13,559
Total non-operating income	<u>\$ 9,200</u>	<u>\$ 4,354</u>	<u>\$ 5</u>	<u>\$ 13,559</u>

**Dartmouth-Hitchcock Health and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
**June 30, 2021 and 2020**

Operating expenses of the Health System by functional and natural basis are as follows for the year ended June 30, 2020:

<i>(in thousands of dollars)</i>	2020			
	Program Services	Management and General	Fundraising	Total
<b>Operating expenses</b>				
Salaries	\$ 981,320	\$ 161,704	\$ 1,799	\$ 1,144,823
Employee benefits	231,361	41,116	395	272,872
Medical supplies and medications	454,143	1,238	-	455,381
Purchased services and other	236,103	120,563	3,830	360,496
Medicaid enhancement tax	76,010	-	-	76,010
Depreciation and amortization	26,110	65,949	105	92,164
Interest	5,918	21,392	12	27,322
Total operating expenses	<u>\$ 2,010,965</u>	<u>\$ 411,962</u>	<u>\$ 6,141</u>	<u>\$ 2,429,068</u>
<b>Non-operating income</b>				
Employee benefits	\$ 9,239	\$ 1,549	\$ 22	\$ 10,810
Total non-operating income	<u>\$ 9,239</u>	<u>\$ 1,549</u>	<u>\$ 22</u>	<u>\$ 10,810</u>

**15. Liquidity**

The Health System is substantially supported by cash generated from operations. In addition, the Health System holds financial assets for specific purposes which are limited as to use. Thus, certain financial assets reported on the accompanying consolidated balance sheet may not be available for general expenditure within one year of the balance sheet date.



## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

The Health System's financial assets available at June 30, 2021 and 2020 to meet cash needs for general expenditures within one year of June 30, 2021 and 2020, are as follows:

<i>(in thousands of dollars)</i>	2021	2020
Cash and cash equivalents	\$ 374,928	\$ 453,223
Patient accounts receivable	232,161	183,819
Assets limited as to use	1,378,479	1,134,526
Other investments for restricted activities	168,035	140,580
Total financial assets	<u>\$ 2,153,603</u>	<u>\$ 1,912,148</u>
Less: Those unavailable for general expenditure within one year:		
Investments held by captive insurance companies	57,239	54,596
Investments for restricted activities	168,035	140,580
Bond proceeds held for capital projects	178,434	245,484
Other investments with liquidity horizons greater than one year	111,390	111,408
Total financial assets available within one year	<u>\$ 1,638,505</u>	<u>\$ 1,360,080</u>

For the years ended June 30, 2021 and June 30, 2020, the Health System generated positive cash flow from operations of approximately \$95,740,000 and \$269,144,000, respectively. In addition, the Health System's liquidity management plan includes investing excess daily cash in intermediate or long term investments based on anticipated liquidity needs. The Health System has an available line of credit of up to \$30,000,000 which it can draw upon as needed to meet its liquidity needs. See Note 13 for further details on the line of credit.

#### 16. Lease Commitments

D-HH determines if an arrangement is or contains a lease at inception of the contract. Right-of-use assets represent our right to use the underlying assets for the lease term and our lease liabilities represent our obligation to make lease payments arising from the leases. Right-of-use assets and lease liabilities are recognized at commencement date based on the present value of lease payments over the lease term. We use the implicit rate noted within the contract. If not readily available, we use our estimated incremental borrowing rate, which is derived using a collateralized borrowing rate for the same currency and term as the associated lease. A right-of-use asset and lease liability is not recognized for leases with an initial term of 12 months or less and we recognize lease expense for these leases on a straight-line basis over the lease term within lease and rental expense.

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

Our operating leases are primarily for real estate, including certain acute care facilities, off-campus outpatient facilities, medical office buildings, and corporate and other administrative offices. Our real estate lease agreements typically have initial terms of 5 to 10 years. These real estate leases may include one or more options to renew, with renewals that can extend the lease term from 2 to 5 years. The exercise of lease renewal options is at our sole discretion. When determining the lease term, we included options to extend or terminate the lease when it is reasonably certain that we will exercise that option.

Certain lease agreements for real estate include payments based on actual common area maintenance expenses and/or rental payments adjusted periodically for inflation. These variable lease payments are recognized in other occupancy costs in the consolidated statements of operations and changes in net assets but are not included in the right-of-use asset or liability balances in our consolidated balance sheets. Lease agreements do not contain any material residual value guarantees, restrictions or covenants.

The components of lease expense for the year ended June 30, 2021 and 2020 are as follows:

<i>(in thousands of dollars)</i>	2021	2020
Operating lease cost	10,381	8,992
Variable and short term lease cost (a)	8,019	1,497
Total lease and rental expense	<u>18,400</u>	<u>10,489</u>
Finance lease cost:		
Depreciation of property under finance lease	3,408	2,454
Interest on debt of property under finance lease	533	524
Total finance lease cost	<u>3,941</u>	<u>2,978</u>

(a) Includes equipment, month-to-month and leases with a maturity of less than 12 months.

Supplemental cash flow information related to leases for the year ended June 30, 2021 and 2020 are as follows:

<i>(in thousands of dollars)</i>	2021	2020
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows from operating leases	10,611	8,755
Operating cash flows from finance leases	533	542
Financing cash flows from finance leases	3,108	2,429
	<u>\$ 14,252</u>	<u>\$ 11,726</u>

## Dartmouth-Hitchcock Health and Subsidiaries

### Notes to Consolidated Financial Statements

#### June 30, 2021 and 2020

Supplemental balance sheet information related to leases as of June 30, 2021 and 2020 are as follows:

<i>(in thousands of dollars)</i>	2021	2020
<b>Operating Leases</b>		
Right of use assets - operating leases	51,410	42,621
Accumulated amortization	<u>(15,180)</u>	<u>(8,425)</u>
Right of use assets - operating leases, net	<u><u>36,230</u></u>	<u><u>34,196</u></u>
Current portion of right of use obligations	8,038	9,194
Long-term right of use obligations, excluding current portion	<u>28,686</u>	<u>25,308</u>
Total operating lease liabilities	<u><u>36,724</u></u>	<u><u>34,502</u></u>
<b>Finance Leases</b>		
Right of use assets - finance leases	27,940	26,076
Accumulated depreciation	<u>(5,760)</u>	<u>(2,687)</u>
Right of use assets - finance leases, net	<u><u>22,180</u></u>	<u><u>23,389</u></u>
Current portion of right of use obligations	3,251	2,581
Long-term right of use obligations, excluding current portion	<u>19,481</u>	<u>21,148</u>
Total finance lease liabilities	<u><u>22,732</u></u>	<u><u>23,729</u></u>
<b>Weighted Average remaining lease term, years</b>		
Operating leases	6.75	4.64
Finance leases	18.73	19.39
<b>Weighted Average discount rate</b>		
Operating leases	2.12%	2.24%
Finance leases	2.14%	2.22%

The System obtained \$7.6 million and \$2.1 million of new and modified operating and financing leases, respectively, during the year ended June 30, 2021.

Upon adoption, included in the \$42.6 million of right-of-use assets obtained in exchange for operating lease obligations is \$5.6 million of new and modified operating leases entered into during the year ended June 30, 2020. Included in the \$26.1 million of right-of-use assets obtained in exchange for finance lease obligations is \$2.3 million of new and modified operating leases entered into during the year ended June 30, 2020.

**Dartmouth-Hitchcock Health and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
**June 30, 2021 and 2020**

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Future maturities of lease liabilities as of June 30, 2021 are as follows:

<i>(in thousands of dollars)</i>	<u>Operating Leases</u>	<u>Finance Leases</u>
Year ending June 30:		
2022	8,721	3,698
2023	7,331	3,363
2024	6,336	2,265
2025	3,537	1,229
2026	2,475	850
Thereafter	11,249	16,488
Total lease payments	<u>39,649</u>	<u>27,893</u>
Less: Imputed interest	2,925	5,161
Total lease payments	<u>\$ 36,724</u>	<u>\$ 22,732</u>

**17. Subsequent Events**

The Health System has assessed the impact of subsequent events through November 18, 2021, the date the audited consolidated financial statements were issued, and has concluded that there were no such events that require adjustment to the audited consolidated financial statements or disclosure in the notes to the audited consolidated financial statements other than as noted below.

**Consolidating Supplemental Information – Unaudited**

## Dartmouth-Hitchcock Health and Subsidiaries

### Consolidating Balance Sheets

#### June 30, 2021

<i>(in thousands of dollars)</i>	Dartmouth- Hitchcock Health	Dartmouth- Hitchcock	Cheshire Medical Center	Alice Peck Day Memorial	New London Hospital Association	Mt. Ascutney Hospital and Health Center	Eliminations	DH Obligated Group Subtotal	All Other Non- Oblig Group Affiliates	Eliminations	Health System Consolidated
<b>Assets</b>											
<b>Current assets</b>											
Cash and cash equivalents	\$ 1,826	\$ 226,779	\$ 35,146	\$ 41,371	\$ 26,814	\$ 18,350	\$ -	\$ 350,286	\$ 24,642	\$ -	\$ 374,928
Patient accounts receivable, net	-	196,350	13,238	6,779	6,699	6,522	-	229,588	2,573	-	232,161
Prepaid expenses and other current assets	23,267	151,336	20,932	2,012	4,771	1,793	(35,942)	168,169	(10,634)	(217)	157,318
Total current assets	25,093	574,465	69,316	50,162	38,284	26,665	(35,942)	748,043	18,581	(217)	784,407
Assets limited as to use	380,020	1,039,327	19,016	15,480	16,725	20,195	(169,849)	1,320,914	57,565	-	1,378,479
Notes receivable, related party	845,157	11,769	-	1,010	-	-	(856,926)	1,010	(1,010)	-	-
Other investments for restricted activities	248	111,209	12,212	1,128	4,266	7,699	-	136,782	31,273	-	168,035
Property, plant, and equipment, net	-	501,640	64,101	22,623	47,232	15,403	-	650,999	29,434	-	680,433
Right of use assets, net	1,233	32,343	2,396	16,104	360	5,819	-	58,255	155	-	58,410
Other assets	2,431	146,226	1,315	14,380	7,282	5,172	-	176,606	292	-	177,098
Total assets	\$ 1,254,182	\$ 2,416,979	\$ 168,356	\$ 120,887	\$ 114,149	\$ 80,953	\$ (1,062,717)	\$ 3,092,789	\$ 134,290	\$ (217)	\$ 3,226,862
<b>Liabilities and Net Assets</b>											
<b>Current liabilities</b>											
Current portion of long-term debt	\$ -	\$ 7,575	\$ 865	\$ 777	\$ 91	\$ -	\$ -	\$ 9,308	\$ 99	\$ -	\$ 9,407
Current portion of right of use obligations	354	8,369	658	1,078	197	550	-	11,204	85	-	11,289
Current portion of liability for pension and other postretirement plan benefits	-	3,468	-	-	-	-	-	3,468	-	-	3,468
Accounts payable and accrued expenses	207,566	99,374	11,911	2,455	4,968	5,858	(205,791)	126,341	5,100	(217)	131,224
Accrued compensation and related benefits	-	156,073	8,648	5,706	4,407	5,343	-	180,177	1,893	-	182,070
Estimated third-party settlements	-	160,410	31,226	27,066	26,902	6,230	-	251,774	769	-	252,543
Total current liabilities	207,920	435,269	53,306	37,022	36,565	17,981	(205,791)	582,272	7,946	(217)	590,001
Notes payable, related party	-	811,563	-	-	27,793	17,570	(856,926)	-	-	-	-
Long-term debt, excluding current portion	1,047,659	29,846	22,753	23,558	55	(115)	-	1,123,756	2,601	-	1,126,357
Right of use obligations, excluding current portion	879	24,463	1,876	15,351	172	5,357	-	48,098	68	-	48,167
Insurance deposits and related liabilities	-	78,528	475	325	388	218	-	79,934	40	-	79,974
Liability for pension and other postretirement plan benefits, excluding current portion	-	218,955	5,288	-	-	511	-	224,752	-	-	224,752
Other liabilities	-	179,497	4,224	4,534	4,142	-	-	192,397	22,317	-	214,714
Total liabilities	1,258,458	1,778,121	87,920	80,790	69,115	41,522	(1,062,717)	2,251,209	32,973	(217)	2,283,965
<b>Commitments and contingencies</b>											
<b>Net assets</b>											
Net assets without donor restrictions	(2,524)	526,153	65,224	38,969	39,557	29,838	-	697,217	61,370	40	758,627
Net assets with donor restrictions	248	112,705	15,212	1,128	5,477	9,593	-	144,383	38,947	(40)	184,270
Total net assets	(2,276)	638,858	80,436	40,097	45,034	39,431	-	841,580	101,317	-	942,897
Total liabilities and net assets	\$ 1,254,182	\$ 2,416,979	\$ 168,356	\$ 120,887	\$ 114,149	\$ 80,953	\$ (1,062,717)	\$ 3,092,789	\$ 134,290	\$ (217)	\$ 3,226,862

## Dartmouth-Hitchcock Health and Subsidiaries

### Consolidating Balance Sheets

#### June 30, 2021

<i>(in thousands of dollars)</i>	D-HH and Other Subsidiaries	D-H and Subsidiaries	Cheshire and Subsidiaries	NLH and Subsidiaries	MAHHC and Subsidiaries	APD and Subsidiaries	VNH and Subsidiaries	Eliminations	Health System Consolidated
<b>Assets</b>									
<b>Current assets</b>									
Cash and cash equivalents	\$ 1,826	\$ 227,402	\$ 44,165	\$ 26,814	\$ 18,609	\$ 50,451	\$ 5,661	\$ -	\$ 374,928
Patient accounts receivable, net	-	196,350	13,238	6,699	6,620	6,779	2,475	-	232,161
Prepaid expenses and other current assets	23,287	151,677	10,195	4,771	1,808	1,418	341	(36,159)	157,318
<b>Total current assets</b>	<b>25,093</b>	<b>575,429</b>	<b>67,598</b>	<b>38,284</b>	<b>27,037</b>	<b>58,648</b>	<b>8,477</b>	<b>(36,159)</b>	<b>764,407</b>
Assets limited as to use	380,020	1,066,781	20,459	16,725	21,533	15,480	27,330	(169,849)	1,378,479
Notes receivable, related party	845,157	11,769	-	-	-	-	-	(856,926)	-
Other investments for restricted activities	248	119,371	34,921	4,266	7,698	1,501	30	-	168,035
Property, plant, and equipment, net	-	504,315	67,543	47,232	16,932	41,218	3,193	-	680,433
Right of use assets, net	1,233	32,343	2,396	360	5,820	16,104	154	-	58,410
Other assets	2,431	146,408	10,286	7,282	2,715	7,534	442	-	177,098
<b>Total assets</b>	<b>\$ 1,254,182</b>	<b>\$ 2,456,416</b>	<b>\$ 203,203</b>	<b>\$ 114,149</b>	<b>\$ 81,735</b>	<b>\$ 140,485</b>	<b>\$ 39,626</b>	<b>\$ (1,062,934)</b>	<b>\$ 3,226,862</b>
<b>Liabilities and Net Assets</b>									
<b>Current liabilities</b>									
Current portion of long-term debt	\$ -	\$ 7,575	\$ 865	\$ 91	\$ 28	\$ 777	\$ 73	\$ -	\$ 9,407
Current portion of right of use obligations	354	8,369	656	197	550	1,078	85	-	11,289
Current portion of liability for pension and other postretirement plan benefits	-	3,468	-	-	-	-	-	-	3,468
Accounts payable and accrued expenses	207,566	99,682	12,032	4,968	5,983	2,920	4,081	(206,008)	131,224
Accrued compensation and related benefits	-	156,073	8,648	4,407	5,385	6,116	1,441	-	182,070
Estimated third-party settlements	-	160,410	31,226	26,902	6,231	27,006	768	-	252,543
<b>Total current liabilities</b>	<b>207,920</b>	<b>435,577</b>	<b>53,427</b>	<b>36,565</b>	<b>18,175</b>	<b>37,897</b>	<b>6,448</b>	<b>(206,008)</b>	<b>590,001</b>
Notes payable, related party	-	811,563	-	27,793	17,570	-	-	(856,926)	-
Long-term debt, excluding current portion	1,047,659	29,846	22,753	55	131	23,496	2,417	-	1,126,357
Right of use obligations, excluding current portion	879	24,463	1,876	172	5,357	15,351	69	-	48,167
Insurance deposits and related liabilities	-	78,528	476	388	218	325	39	-	79,974
Liability for pension and other postretirement plan benefits, excluding current portion	-	218,955	5,286	-	511	-	-	-	224,752
Other liabilities	-	179,497	4,223	4,142	-	26,852	-	-	214,714
<b>Total liabilities</b>	<b>1,256,458</b>	<b>1,778,429</b>	<b>88,041</b>	<b>69,115</b>	<b>41,962</b>	<b>103,921</b>	<b>8,973</b>	<b>(1,062,934)</b>	<b>2,283,965</b>
<b>Commitments and contingencies</b>									
<b>Net assets</b>									
Net assets without donor restrictions	(2,524)	557,101	68,586	39,557	30,181	35,063	30,623	40	756,627
Net assets with donor restrictions	248	120,886	46,576	5,477	9,592	1,501	30	(40)	184,270
<b>Total net assets</b>	<b>(2,276)</b>	<b>677,987</b>	<b>115,162</b>	<b>45,034</b>	<b>39,773</b>	<b>36,564</b>	<b>30,653</b>	<b>-</b>	<b>942,897</b>
<b>Total liabilities and net assets</b>	<b>\$ 1,254,182</b>	<b>\$ 2,456,416</b>	<b>\$ 203,203</b>	<b>\$ 114,149</b>	<b>\$ 81,735</b>	<b>\$ 140,485</b>	<b>\$ 39,626</b>	<b>\$ (1,062,934)</b>	<b>\$ 3,226,862</b>

## Dartmouth-Hitchcock Health and Subsidiaries

### Consolidating Balance Sheets

#### June 30, 2020

<i>(in thousands of dollars)</i>	Dartmouth- Hitchcock Health	Dartmouth- Hitchcock	Cheshire Medical Center	Alice Peck Day Memorial	New London Hospital Association	Mt. Ascutney Hospital and Health Center	Eliminations	DH Obligated Group Subtotal	All Other Non- Oblig Group Affiliates	Eliminations	Health System Consolidated
<b>Assets</b>											
<b>Current assets</b>											
Cash and cash equivalents	\$ 108,856	\$ 217,352	\$ 43,940	\$ 26,079	\$ 22,874	\$ 14,377	\$ -	\$ 433,478	\$ 19,745	\$ -	\$ 453,223
Patient accounts receivable, net	-	146,886	11,413	8,634	10,200	4,367	-	181,500	2,319	-	183,819
Prepaid expenses and other current assets	25,243	179,432	37,538	3,808	6,105	1,715	(82,822)	171,019	(8,870)	(243)	161,906
Total current assets	134,099	543,670	92,891	38,521	39,179	20,459	-	785,997	13,194	(243)	798,948
<b>Assets limited as to use</b>											
Notes receivable, related party	344,737	927,207	19,376	13,044	12,768	12,090	(235,568)	1,093,654	40,872	-	1,134,526
Other investments for restricted activities	848,250	593	-	1,211	-	-	(848,843)	1,211	(1,211)	-	-
Property, plant, and equipment, net	-	98,490	6,970	97	3,077	6,266	-	114,900	25,680	-	140,580
Right of use assets	8	466,938	64,803	20,805	43,612	16,823	-	612,989	30,597	-	643,586
Other assets	1,542	32,714	1,822	17,574	621	3,221	-	57,494	91	-	57,585
Other assets	2,242	122,481	1,299	14,748	5,482	4,603	(10,971)	139,884	(2,546)	-	137,338
Total assets	\$ 1,330,878	\$ 2,192,093	\$ 187,161	\$ 106,000	\$ 104,739	\$ 63,462	\$ (1,178,204)	\$ 2,806,129	\$ 106,677	\$ (243)	\$ 2,912,563
<b>Liabilities and Net Assets</b>											
<b>Current liabilities</b>											
Current portion of long-term debt	\$ -	\$ 7,380	\$ 865	\$ 747	\$ 147	\$ 232	\$ -	\$ 9,371	\$ 96	\$ -	\$ 9,467
Current portion of right of use obligations	338	8,752	420	1,316	259	631	-	11,716	59	-	11,775
Current portion of liability for pension and other postretirement plan benefits	-	3,468	-	-	-	-	-	3,468	-	-	3,468
Accounts payable and accrued expenses	272,764	126,283	39,845	3,087	4,250	3,406	(318,391)	131,244	(1,985)	(243)	129,016
Accrued compensation and related benefits	-	122,392	7,732	3,570	3,875	3,582	-	141,151	1,840	-	142,991
Estimated third-party settlements	-	210,144	34,664	25,421	24,667	6,430	-	301,326	1,199	-	302,525
Total current liabilities	273,102	478,419	83,526	34,141	33,198	14,281	(318,391)	598,276	1,209	(243)	599,242
Notes payable, related party	-	814,525	-	-	27,718	6,600	(848,843)	-	-	-	-
Long-term debt, excluding current portion	1,050,694	37,373	23,617	24,312	147	10,595	(10,970)	1,135,768	2,762	-	1,138,530
Right of use obligations, excluding current portion	1,203	24,290	1,432	16,429	368	2,698	-	46,420	36	-	46,456
Insurance deposits and related liabilities	-	75,697	475	325	388	220	-	77,105	41	-	77,146
Liability for pension and other postretirement plan benefits, excluding current portion	-	301,907	21,840	-	-	511	-	324,258	(1)	-	324,257
Other liabilities	-	117,631	1,506	384	2,026	-	-	121,547	22,131	-	143,678
Total liabilities	1,324,999	1,849,842	132,396	75,591	63,845	34,905	(1,178,204)	2,303,374	26,178	(243)	2,329,309
<b>Commitments and contingencies</b>											
<b>Net assets</b>											
Net assets without donor restrictions	5,524	242,824	47,729	29,464	36,158	21,247	-	382,946	48,040	40	431,026
Net assets with donor restrictions	355	99,427	7,036	945	4,736	7,310	-	119,809	32,459	(40)	152,228
Total net assets	5,879	342,251	54,765	30,409	40,894	28,557	-	502,755	80,499	-	583,254
Total liabilities and net assets	\$ 1,330,878	\$ 2,192,093	\$ 187,161	\$ 106,000	\$ 104,739	\$ 63,462	\$ (1,178,204)	\$ 2,806,129	\$ 106,677	\$ (243)	\$ 2,912,563



## Dartmouth-Hitchcock Health and Subsidiaries

### Consolidating Balance Sheets

#### June 30, 2020

<i>(in thousands of dollars)</i>	D-HH and Other Subsidiaries	D-H and Subsidiaries	Cheshire and Subsidiaries	NLH and Subsidiaries	MAHHC and Subsidiaries	APD	VNH and Subsidiaries	Eliminations	Health System Consolidated
<b>Assets</b>									
<b>Current assets</b>									
Cash and cash equivalents	\$ 108,856	\$ 218,295	\$ 47,642	\$ 22,874	\$ 14,568	\$ 34,072	\$ 6,916	\$ -	\$ 453,223
Patient accounts receivable, net	-	146,887	11,413	10,200	4,439	8,634	2,246	-	183,819
Prepaid expenses and other current assets	25,243	180,137	27,607	6,105	1,737	2,986	1,156	(83,065)	161,906
Total current assets	134,099	545,319	86,662	39,179	20,744	45,692	10,318	(83,065)	798,948
Assets limited as to use	344,737	946,938	18,001	12,768	13,240	13,044	21,366	(235,568)	1,134,526
Notes receivable, related party	848,250	593	-	-	-	-	-	(848,843)	-
Other investments for restricted activities	-	105,869	25,272	3,077	6,265	97	-	-	140,580
Property, plant, and equipment, net	8	469,613	68,374	43,612	18,432	40,126	3,421	-	643,586
Right of use assets, net	1,542	32,714	1,822	621	3,220	17,574	92	-	57,585
Other assets	2,242	122,647	7,429	5,482	2,152	8,199	158	(10,971)	137,338
Total assets	\$ 1,330,878	\$ 2,223,693	\$ 207,560	\$ 104,739	\$ 64,053	\$ 124,732	\$ 35,355	\$ (1,178,447)	\$ 2,912,563
<b>Liabilities and Net Assets</b>									
<b>Current liabilities</b>									
Current portion of long-term debt	\$ -	\$ 7,380	\$ 865	\$ 147	\$ 257	\$ 747	\$ 71	\$ -	\$ 9,467
Current portion of right of use obligations	338	8,752	420	259	631	1,316	59	-	11,775
Current portion of liability for pension and other postretirement plan benefits	-	3,468	-	-	-	-	-	-	3,468
Accounts payable and accrued expenses	272,762	126,684	35,117	4,251	3,517	3,528	1,791	(318,634)	129,016
Accrued compensation and related benefits	-	122,392	7,732	3,875	3,626	3,883	1,483	-	142,991
Estimated third-party settlements	-	210,143	34,664	24,667	6,430	25,421	1,200	-	302,525
Total current liabilities	273,100	478,819	78,798	33,199	14,461	34,895	4,604	(318,634)	599,242
Notes payable, related party	-	814,525	-	27,718	6,600	-	-	(848,843)	-
Long-term debt, excluding current portion	1,050,694	37,373	23,618	147	10,867	24,312	2,489	(10,970)	1,138,530
Right of use obligations, excluding current portion	1,203	24,290	1,433	368	2,700	16,429	33	-	46,456
Insurance deposits and related liabilities	-	75,697	475	388	222	325	39	-	77,146
Liability for pension and other postretirement plan benefits, excluding current portion	-	301,907	21,840	-	510	-	-	-	324,257
Other liabilities	-	117,631	1,506	2,026	-	22,515	-	-	143,678
Total liabilities	1,324,997	1,850,242	127,670	63,846	35,360	98,476	7,165	(1,178,447)	2,329,309
<b>Commitments and contingencies</b>									
<b>Net assets</b>									
Net assets without donor restrictions	5,526	266,327	48,549	36,158	21,385	24,881	28,160	40	431,026
Net assets with donor restrictions	355	107,124	31,341	4,735	7,308	1,375	30	(40)	152,228
Total net assets	5,881	373,451	79,890	40,893	28,693	26,256	28,190	-	583,254
Total liabilities and net assets	\$ 1,330,878	\$ 2,223,693	\$ 207,560	\$ 104,739	\$ 64,053	\$ 124,732	\$ 35,355	\$ (1,178,447)	\$ 2,912,563

## Dartmouth-Hitchcock Health and Subsidiaries

### Consolidating Statements of Operations and Changes in Net Assets without Donor Restrictions

#### Year Ended June 30, 2021

<i>(in thousands of dollars)</i>	Dartmouth-Hitchcock Health	Dartmouth-Hitchcock	Cheshire Medical Center	Alice Peck Day Memorial	New London Hospital Association	Mt. Ascutney Hospital and Health Center	Eliminations	DH Obligated Group Subtotal	All Other Non-Oblig Group Affiliates	Eliminations	Health System Consolidated
<b>Operating revenue and other support</b>											
Patient service revenue	\$ -	\$ 1,683,612	\$ 230,810	\$ 82,373	\$ 61,814	\$ 59,686	\$ -	\$ 2,118,295	\$ 19,992	\$ -	\$ 2,138,287
Contracted revenue	7,266	129,880	379	-	162	2,963	(55,753)	84,897	380	(14)	85,263
Other operating revenue	29,784	404,547	6,775	1,905	4,370	1,175	(37,287)	411,269	15,490	(1,801)	424,958
Net assets released from restrictions	197	12,631	1,182	61	200	201	-	14,472	729	-	15,201
<b>Total operating revenue and other support</b>	<b>37,247</b>	<b>2,230,670</b>	<b>239,146</b>	<b>84,339</b>	<b>66,546</b>	<b>64,025</b>	<b>(93,040)</b>	<b>2,628,933</b>	<b>36,591</b>	<b>(1,815)</b>	<b>2,663,709</b>
<b>Operating expenses</b>											
Salaries	-	988,595	118,678	40,567	33,611	29,119	(42,565)	1,168,005	16,800	1,105	1,185,910
Employee benefits	-	251,774	29,984	7,141	6,550	7,668	(5,159)	297,958	3,877	307	302,142
Medications and medical supplies	-	481,863	41,669	9,776	7,604	3,275	(85)	544,102	1,421	-	545,523
Purchased services and other	19,503	291,364	33,737	12,396	16,591	14,884	(18,065)	370,410	15,395	(1,856)	383,949
Medicaid enhancement tax	-	57,312	8,315	3,075	2,523	1,716	-	72,941	-	-	72,941
Depreciation and amortization	10	67,666	8,623	3,366	4,364	2,617	-	86,646	2,275	-	88,921
Interest	32,324	24,158	936	875	1,077	510	(29,495)	30,385	402	-	30,787
<b>Total operating expenses</b>	<b>51,837</b>	<b>2,162,732</b>	<b>241,942</b>	<b>77,196</b>	<b>72,320</b>	<b>59,789</b>	<b>(95,369)</b>	<b>2,570,447</b>	<b>40,170</b>	<b>(444)</b>	<b>2,610,173</b>
<b>Operating (loss) margin</b>	<b>(14,590)</b>	<b>67,938</b>	<b>(2,796)</b>	<b>7,143</b>	<b>(5,774)</b>	<b>4,236</b>	<b>2,329</b>	<b>58,486</b>	<b>(3,579)</b>	<b>(1,371)</b>	<b>53,536</b>
<b>Non-operating gains (losses)</b>											
Investment income (losses), net	1,223	172,461	3,546	2,495	4,506	3,875	(137)	187,969	15,807	-	203,776
Other components of net periodic pension and post retirement benefit income	-	13,028	547	-	-	(16)	-	13,559	-	-	13,559
Other (losses) income, net	(3,540)	(653)	(332)	-	2	194	(2,192)	(6,521)	917	1,371	(4,233)
<b>Total non-operating (losses) gains, net</b>	<b>(2,317)</b>	<b>184,836</b>	<b>3,761</b>	<b>2,495</b>	<b>4,508</b>	<b>4,053</b>	<b>(2,329)</b>	<b>195,007</b>	<b>16,724</b>	<b>1,371</b>	<b>213,102</b>
<b>(Deficiency) excess of revenue over expenses</b>	<b>(16,907)</b>	<b>252,774</b>	<b>965</b>	<b>9,638</b>	<b>(1,266)</b>	<b>8,289</b>	<b>-</b>	<b>253,493</b>	<b>13,145</b>	<b>-</b>	<b>266,638</b>
<b>Net assets without donor restrictions</b>											
Net assets released from restrictions for capital	-	1,076	600	-	108	224	-	2,008	9	-	2,017
Change in funded status of pension and other postretirement benefits	-	43,047	16,007	-	-	78	-	59,132	-	-	59,132
Net assets transferred to (from) affiliates	8,859	(13,548)	(42)	-	4,557	-	-	(174)	174	-	-
Other changes in net assets	-	(20)	(35)	(120)	-	-	-	(175)	(11)	-	(186)
<b>Increase in net assets without donor restrictions</b>	<b>\$ (8,048)</b>	<b>\$ 283,329</b>	<b>\$ 17,495</b>	<b>\$ 9,518</b>	<b>\$ 3,399</b>	<b>\$ 8,591</b>	<b>\$ -</b>	<b>\$ 314,284</b>	<b>\$ 13,317</b>	<b>\$ -</b>	<b>\$ 327,601</b>

**Dartmouth-Hitchcock Health and Subsidiaries**  
**Consolidating Statements of Operations and Changes in Net Assets without Donor Restrictions**  
**Year Ended June 30, 2021**

<i>(in thousands of dollars)</i>	D-HH and Other Subsidiaries	D-H and Subsidiaries	Cheshire and Subsidiaries	NLH and Subsidiaries	MAHHC and Subsidiaries	APD and Subsidiaries	VNH and Subsidiaries	Eliminations	Health System Consolidated
<b>Operating revenue and other support</b>									
Patient service revenue	\$ -	\$ 1,683,612	\$ 230,810	\$ 61,814	\$ 59,672	\$ - 82,373	\$ 20,006	\$ -	\$ 2,138,287
Contracted revenue	7,266	130,261	379	161	2,963	-	-	(55,767)	85,263
Other operating revenue	29,784	406,911	6,862	4,370	2,839	11,997	1,283	(39,088)	424,958
Net assets released from restrictions	197	13,290	1,196	199	201	118	-	-	15,201
Total operating revenue and other support	<u>37,247</u>	<u>2,234,074</u>	<u>239,247</u>	<u>66,544</u>	<u>65,675</u>	<u>94,488</u>	<u>21,289</u>	<u>(94,855)</u>	<u>2,663,709</u>
<b>Operating expenses</b>									
Salaries	-	988,595	118,711	33,611	29,986	44,240	12,227	(41,460)	1,185,910
Employee benefits	-	251,774	29,994	6,550	7,820	7,884	2,972	(4,852)	302,142
Medications and medical supplies	-	481,863	41,669	7,604	3,270	9,784	1,418	(85)	545,523
Purchased services and other	19,505	294,228	33,912	16,589	15,395	15,455	8,786	(19,921)	383,949
Medicaid enhancement tax	-	57,312	8,315	2,523	1,716	3,075	-	-	72,941
Depreciation and amortization	10	67,666	8,752	4,364	2,741	5,003	385	-	88,921
Interest	32,324	24,158	936	1,077	510	1,217	60	(29,495)	30,787
Total operating expenses	<u>51,839</u>	<u>2,165,596</u>	<u>242,289</u>	<u>72,318</u>	<u>61,438</u>	<u>86,658</u>	<u>25,848</u>	<u>(95,813)</u>	<u>2,610,173</u>
Operating (loss) margin	<u>(14,592)</u>	<u>68,478</u>	<u>(3,042)</u>	<u>(5,774)</u>	<u>4,237</u>	<u>7,830</u>	<u>(4,559)</u>	<u>958</u>	<u>53,536</u>
<b>Non-operating gains (losses)</b>									
Investment income (losses), net	1,223	179,357	6,317	4,506	4,066	2,472	5,972	(137)	203,776
Other components of net periodic pension and post retirement benefit income	-	13,028	547	-	(16)	-	-	-	13,559
Other (losses) income, net	(3,540)	(653)	(346)	2	207	-	918	(821)	(4,233)
Total non-operating (losses) gains, net	<u>(2,317)</u>	<u>191,732</u>	<u>6,518</u>	<u>4,508</u>	<u>4,257</u>	<u>2,472</u>	<u>6,890</u>	<u>(958)</u>	<u>213,102</u>
(Deficiency) excess of revenue over expenses	<u>(16,909)</u>	<u>260,210</u>	<u>3,476</u>	<u>(1,266)</u>	<u>8,494</u>	<u>10,302</u>	<u>2,331</u>	<u>-</u>	<u>266,638</u>
<b>Net assets without donor restrictions</b>									
Net assets released from restrictions for capital	-	1,085	600	108	224	-	-	-	2,017
Change in funded status of pension and other postretirement benefits	-	43,047	16,007	-	78	-	-	-	59,132
Net assets transferred to (from) affiliates	8,859	(13,548)	-	4,557	-	-	132	-	-
Other changes in net assets	-	(20)	(46)	-	-	(120)	-	-	(186)
Increase in net assets without donor restrictions	<u>\$ (8,050)</u>	<u>\$ 290,774</u>	<u>\$ 20,037</u>	<u>\$ 3,399</u>	<u>\$ 8,796</u>	<u>\$ 10,182</u>	<u>\$ 2,463</u>	<u>\$ -</u>	<u>\$ 327,601</u>

**Dartmouth-Hitchcock Health and Subsidiaries**  
**Consolidating Statements of Operations and Changes in Net Assets without Donor Restrictions**  
**Year Ended June 30, 2020**

<i>(in thousands of dollars)</i>	Dartmouth-Hitchcock Health	Dartmouth-Hitchcock	Cheshire Medical Center	Alice Peck Day Memorial	New London Hospital Association	Mt. Ascutney Hospital and Health Center	Eliminations	DH Obligated Group Subtotal	All Other Non-Oblig Group Affiliates	Eliminations	Health System Consolidated
<b>Operating revenue and other support</b>											
Patient service revenue	\$ -	\$ 1,490,516	\$ 207,416	\$ 65,496	\$ 53,943	\$ 41,349	\$ -	\$ 1,858,720	\$ 21,305	\$ -	\$ 1,880,025
Contracted revenue	5,369	114,906	400	-	10	7,427	(54,543)	73,569	498	(39)	74,028
Other operating revenue	26,349	321,028	16,406	7,179	10,185	7,847	(28,972)	360,022	15,128	(528)	374,622
Net assets released from restrictions	409	13,013	1,315	162	160	84	-	15,143	1,117	-	16,260
<b>Total operating revenue and other support</b>	<b>32,127</b>	<b>1,939,463</b>	<b>225,537</b>	<b>72,837</b>	<b>64,298</b>	<b>56,707</b>	<b>(83,515)</b>	<b>2,307,454</b>	<b>38,048</b>	<b>(567)</b>	<b>2,344,935</b>
<b>Operating expenses</b>											
Salaries	-	947,275	115,777	37,596	33,073	27,600	(34,706)	1,126,615	17,007	1,201	1,144,823
Employee benefits	-	227,138	26,979	6,214	6,741	6,344	(4,864)	268,552	4,009	311	272,872
Medications and medical supplies	-	401,165	36,313	8,390	5,140	2,944	-	453,952	1,429	-	455,381
Purchased services and other	13,615	284,714	31,864	11,639	14,311	13,351	(20,942)	348,552	13,943	(1,999)	360,496
Medicaid enhancement tax	-	59,708	8,476	3,226	2,853	1,747	-	76,010	-	-	76,010
Depreciation and amortization	14	71,108	9,351	3,361	3,601	2,475	-	89,910	2,254	-	92,164
Interest	25,780	23,431	953	906	1,097	252	(25,412)	27,007	315	-	27,322
<b>Total operating expenses</b>	<b>39,409</b>	<b>2,014,539</b>	<b>229,713</b>	<b>71,332</b>	<b>66,816</b>	<b>54,713</b>	<b>(85,924)</b>	<b>2,390,598</b>	<b>38,957</b>	<b>(487)</b>	<b>2,429,068</b>
<b>Operating (loss) margin</b>	<b>(7,282)</b>	<b>(75,076)</b>	<b>(4,176)</b>	<b>1,505</b>	<b>(2,518)</b>	<b>1,994</b>	<b>2,409</b>	<b>(83,144)</b>	<b>(909)</b>	<b>(80)</b>	<b>(84,133)</b>
<b>Non-operating gains (losses)</b>											
Investment income (losses), net	4,877	18,522	714	292	359	433	(198)	24,999	2,048	-	27,047
Other components of net periodic pension and post retirement benefit income	-	8,793	1,883	-	-	134	-	10,810	-	-	10,810
Other (losses) income, net	(3,932)	(1,077)	(569)	(205)	544	4,317	(2,211)	(3,133)	346	80	(2,707)
<b>Total non-operating gains (losses), net</b>	<b>945</b>	<b>26,238</b>	<b>2,028</b>	<b>87</b>	<b>903</b>	<b>4,884</b>	<b>(2,409)</b>	<b>32,676</b>	<b>2,394</b>	<b>80</b>	<b>35,150</b>
<b>(Deficiency) excess of revenue over expenses</b>	<b>(6,337)</b>	<b>(48,838)</b>	<b>(2,148)</b>	<b>1,592</b>	<b>(1,615)</b>	<b>6,878</b>	<b>-</b>	<b>(50,468)</b>	<b>1,485</b>	<b>-</b>	<b>(48,983)</b>
<b>Net assets without donor restrictions</b>											
Net assets released from restrictions for capital	-	564	179	-	344	300	-	1,387	27	-	1,414
Change in funded status of pension and other postretirement benefits	-	(58,513)	(13,321)	-	-	(7,188)	-	(79,022)	-	-	(79,022)
Net assets transferred to (from) affiliates	4,375	(7,269)	(32)	219	1,911	15	-	(781)	781	-	-
Other changes in net assets	-	-	-	-	-	-	-	-	(2,316)	-	(2,316)
<b>Increase in net assets without donor restrictions</b>	<b>\$ (1,962)</b>	<b>\$ (114,056)</b>	<b>\$ (15,322)</b>	<b>\$ 1,811</b>	<b>\$ 640</b>	<b>\$ 5</b>	<b>\$ -</b>	<b>\$ (128,884)</b>	<b>\$ (23)</b>	<b>\$ -</b>	<b>\$ (128,907)</b>

**Dartmouth-Hitchcock Health and Subsidiaries**  
**Consolidating Statements of Operations and Changes in Net Assets without Donor Restrictions**  
**Year Ended June 30, 2020**

<i>(in thousands of dollars)</i>	D-HH and Other Subsidiaries	D-H and Subsidiaries	Cheshire and Subsidiaries	NLH and Subsidiaries	MAHHC and Subsidiaries	APD	VNH and Subsidiaries	Eliminations	Health System Consolidated
<b>Operating revenue and other support</b>									
Patient service revenue	\$ -	\$ 1,490,516	\$ 207,416	\$ 53,943	\$ 41,348	\$ 65,496	\$ 21,306	\$ -	\$ 1,880,025
Contracted revenue	5,369	115,403	400	10	7,427	-	-	(54,581)	74,028
Other operating revenue	26,349	323,151	16,472	10,185	9,482	16,726	1,757	(29,500)	374,622
Net assets released from restrictions	409	13,660	1,335	160	83	613	-	-	16,260
<b>Total operating revenue and other support</b>	<b>32,127</b>	<b>1,942,730</b>	<b>225,623</b>	<b>64,298</b>	<b>58,340</b>	<b>82,835</b>	<b>23,063</b>	<b>(84,081)</b>	<b>2,344,935</b>
<b>Operating expenses</b>									
Salaries	-	947,275	115,809	33,073	28,477	41,085	12,608	(33,504)	1,144,823
Employee benefits	-	227,138	26,988	6,741	6,517	7,123	2,918	(4,553)	272,872
Medications and medical supplies	-	401,165	36,313	5,140	2,941	8,401	1,421	-	455,381
Purchased services and other	13,615	287,948	32,099	14,311	13,767	14,589	7,108	(22,941)	360,496
Medicaid enhancement tax	-	59,708	8,476	2,853	1,747	3,226	-	-	76,010
Depreciation and amortization	14	71,109	9,480	3,601	2,596	5,004	360	-	92,164
Interest	25,780	23,431	953	1,097	252	1,159	62	(25,412)	27,322
<b>Total operating expenses</b>	<b>39,409</b>	<b>2,017,774</b>	<b>230,118</b>	<b>66,816</b>	<b>56,297</b>	<b>80,587</b>	<b>24,477</b>	<b>(86,410)</b>	<b>2,429,068</b>
<b>Operating (loss) margin</b>	<b>(7,282)</b>	<b>(75,044)</b>	<b>(4,495)</b>	<b>(2,518)</b>	<b>2,043</b>	<b>2,248</b>	<b>(1,414)</b>	<b>2,329</b>	<b>(84,133)</b>
<b>Non-operating gains (losses)</b>									
Investment income (losses), net	4,877	19,361	1,305	359	463	292	588	(198)	27,047
Other components of net periodic pension and post retirement benefit income	-	8,793	1,883	-	134	-	-	-	10,810
Other (losses) income, net	(3,932)	(1,077)	(569)	(25)	4,318	(205)	914	(2,131)	(2,707)
<b>Total non-operating gains (losses), net</b>	<b>945</b>	<b>27,077</b>	<b>2,619</b>	<b>334</b>	<b>4,915</b>	<b>87</b>	<b>1,502</b>	<b>(2,329)</b>	<b>35,150</b>
<b>(Deficiency) excess of revenue over expenses</b>	<b>(6,337)</b>	<b>(47,967)</b>	<b>(1,876)</b>	<b>(2,184)</b>	<b>6,958</b>	<b>2,335</b>	<b>88</b>	<b>-</b>	<b>(48,983)</b>
<b>Net assets without donor restrictions</b>									
Net assets released from restrictions for capital	-	591	179	344	300	-	-	-	1,414
Change in funded status of pension and other postretirement benefits	-	(58,513)	(13,321)	-	(7,188)	-	-	-	(79,022)
Net assets transferred to (from) affiliates	4,377	(7,282)	10	1,911	15	219	750	-	-
Other changes in net assets	-	-	(2,316)	-	-	-	-	-	(2,316)
<b>Increase (decrease) in net assets without donor restrictions</b>	<b>\$ (1,960)</b>	<b>\$ (113,171)</b>	<b>\$ (17,324)</b>	<b>\$ 71</b>	<b>\$ 85</b>	<b>\$ 2,554</b>	<b>\$ 838</b>	<b>\$ -</b>	<b>\$ (128,907)</b>

**Cheshire Medical Center Board - 2021**

<b>LastName</b>	<b>FirstName</b>	<b>MiddleName</b>
Abert	Susan	
Bahl	Ashok	
Bodin	Mark	G
Caruso	Don	
Cotter	Elizabeth	B
Duckett	Barbara	R
Fabian	Claire	
Gavin	Mark	
Hansen	Harold	R
Holmes	Cherie	
Houder	Nathalie	
Kapiloff	Michael	
LeBlanc	Stephen	J
Lovins	Rachel	
Mitchell	Robert	
Padin	Maria	
Tremblay	Andrew	
Waters	Michael	J

## JOHN J. LETENDRE

### SUBSTANCE MISUSE RELATED EXPERIENCE:

Better Life Partners: (June 2019- Present)

#### Counselor, Substance Abuse-

Work as a (contracted) primary counselor for a Harm-Reduction focused program supporting clients with Opiate Use Disorder (OUD). The counselor facilitates a weekly meeting and clients are provided Medications for Addiction Treatment (MAT). Responsibilities include facilitation of in-person and virtual group sessions, treatment planning and collaboration with prescribing physicians regarding client progress, drug screening results and medication monitoring.

Cheshire Medical Center: (December 2018- Present)

#### Continuum of Care Facilitator-

As part of Center for Population Health, (P/T) work with providers and agencies across the Continuum of Care for mental health and substance abuse. Main objectives are to increase awareness of services, improve communication and help build collaboration among providers. An overall goal is to maximize the utilization and efficiency across the continuum of prevention, intervention treatment and aftercare.

Granite Pathways: (August 2018-December 2018)

#### Recovery Specialist-

Working with patients and families in order to facilitate entry into appropriate SA treatment programs. Main goal is to provide assistance to consumers in navigating the complicated web of treatment, levels of care, insurance and associated documentation. Additionally charged with developing relationships and agreements with area providers to allow timely access to resources needed to facilitate entry into treatment.

Groups Recover Together: (January 2018-June 2018)

#### Substance Abuse Counselor-

Worked as primary counselor for a caseload of 80-130 clients engaged in medication assisted treatment. Responsibilities included facilitation of multiple weekly groups of up to 12 clients, initial assessments, and intakes, treatment planning, discharge planning and individual and family counseling sessions. Worked closely with prescribing physicians on issues of medication compliance, drug screening results and medication tapering.

Phoenix Houses of New England: (March 2011 – Jan 2018)

#### Counselor II/House Manager: Dublin NH-

Performed one on one Substance Abuse counseling with residential clients. Conducted various didactic and process groups such as Anger Management, Seeking Safety, Addiction and the Brain, Meditation / Mindfulness and Men's Gender group. As House Manager, conducted monthly inspection and worked with facilities to help ensure upkeep and general compliance with state regulations and Certification bodies. Assisted Program Director with personnel and managerial duties as assigned.

#### Counselor I –Cheshire County Drug Court Program – Keene NH

Performed one on one counseling with Drug Court participants. Co-facilitated Intensive Outpatient Program, conducting didactic and process curriculum as directed by program guidelines.

#### Case Manager– Transitional Living Program –Keene NH

Worked with clients who successfully completed the 28-day inpatient treatment program and assisted them as they transitioned back into the community. Provided one on one counseling

and support as clients sought employment and established a program of recovery; preparing to leave the controlled environment.

Counselor Assistant –Keene NH

Performed administrative tasks such as admissions and transportation of clients to appointments and meetings. Monitored vital signs of detox clients and administered medication as directed in medication orders. Performed other various duties as assigned by Program Director.

EDUCATION:

Associate of Science in Chemical Dependency (2011 Magna Cum Laude)  
Bachelor of Science in Management (2006 Cum Laude)  
Associate of Science in Chemistry (1996)  
Keene State College, Keene, NH  
Delta Mu Delta, National Honor Society for Business Administration, 2006

LICENSES / CERTIFICATIONS:

Licensed Alcohol and Drug Counselor (LADC) License# 1001

RELEVANT EMPLOYMENT HISTORY:

Granite Pathways: (August 2018-December 2018)  
Recovery Specialist

Groups Recover Together: (January 2018-June 2018)  
Substance Abuse Counselor

Phoenix Houses of New England, Keene NH, (March 2011 –January 2018)  
Various positions - see above.



# JANE PARAYIL

## SUMMARY

Self-directed Public Health Preparedness Specialist and innovative thinker with a knack for developing creative solutions to complex problems. Seeking a position with the opportunity for new challenges and professional development and advancement.

## SKILLS

- Experienced with eClinical Works and Allscripts EMR system
- Knowledgeable with SPSS and SAS statistical programming
- Proficient in Malayalam and American Sign Language
- Proficient in ArcMap GIS software

## EDUCATION

**Master of Public Health: Public Health Practice** 12/2019

**Wayne State University - Detroit, MI**

- 3.47 GPA
- Coursework in SAS, SPSS, and ArcMap

**Bachelor of Science: Speech, Language, and Hearing Sciences** 12/2015

**Purdue University - West Lafayette, IN**

- Minor in Psychology
- Coursework in American Sign Language

## WORK HISTORY

**American Sign Language Instructor**

**Schoolcraft College Continuing Education - Livonia, MI** 09/2019 - Current

- Selected and revised course curricula to meet current instructional demands
- Adapted teaching strategies to learning styles of students with different skill levels
- Compiled multidimensional cultural and educational resources for students to expand knowledge of key topics beyond classroom limitations

**Public Health Preparedness Specialist**

**Macomb County Health Department - Mount Clemens, MI** 04/2018 - Current

- During the Covid-19 global pandemic, ran the Macomb County Drive-Through test site, conducted testing at congregate living facilities, as well as conducted contact tracing for positive patients.
- Use GIS data to map out cases of various health outcomes in the county and use results to implement new solutions to reduce the health outcomes.
- Build Closed Points of Dispensing within the county, and run drills/ exercises with PODs as well as the Node Emergency Activation Team

**Quality Improvement Intern**

**Wayne County Healthy Communities - Hamtramck, MI** 01/2018 - 04/2018

- Observe dynamic between clinic staff from registering patients to patient's discharge to develop and present improvement ideas to make the clinic work efficiently with maximum patient care
- Obtain prenatal data from the UDS reports through the Electronic Medical Record system

**Medical Receptionist**

**Healthy Urgent Care - West Bloomfield** 06/2017 - 11/2017

- Maintained established policies and procedures, as well as scheduled patients and appointments in person and over the phone.
- Collected co-pays and patient balances, verified insurance through phone calls and online sources, as well as proficient with EMR.

**Direct Line Therapist**

**Building Bridges Therapy Center - Plymouth, MI** 10/2016 - 04/2017

- Provided ABA therapy to children on the Autism Spectrum
- Collected data about target acquisition and maintenance for each child during ABA session

**Teacher's Assistant**

**Michigan Montessori Children's Academy - Shelby Township, MI** 06/2014 - 08/2016

- Organized and executed learning modules for children to help them develop skills need to exceed in their education
- Provided one-on-one attention when needed to ensure each child obtained help on academic material

**Experience**

**Customer Service Manager**

2/27/13 – 12/18/20 Monadnock Food Co-op Keene, NH

- Founding Member and Employee
- Customer Service Program developer and trainer for all staff
- Supervise and schedule a staff of 23 employees
- Responsible for hiring and training front end staff
- Cross train other store employees
- Organize department meetings as necessary
- Research and resolve over/shorts and assist finance
- Volunteer for Karma Committee, Green Up Keene and local BBQ events
- Oversaw Membership Coordinator responsibilities
- Assist Finance in collection on bad checks
- Responsible for maintaining adequate supplies for Front End

**Purchasing Associate**

2/22/2010 - 11/4/2011 United Natural Foods, Inc. Chesterfield, NH

- Daily lost sales reports, tracking and expediting PO's, communicating with vendors, working with operations directly regarding PO issues, revising and reordering, coordinating schedule for associates, training new associate.
- Receptionist coverage
- Volunteer on the Green Team committee

**Day Care Provider**

9/1/1999 - 11/29/2010 Self, Stay at home mother

- Provided supervised, safe and fun environment for infants and children
- Planned field trips, transported to events and school

**Volunteer Organizations**

2/2020 – current - NH Responders /Cheshire Medical Center/National Guard

- Assisting with distribution of Covid vaccine

6/2020 – current - Elm City Rotary Member

- DeMar committee member

11/2016 – current – Body & Soul Road Runners – Red Cap Run

- Sponsorship committee member – secure sponsors for the event
- Ran a successful auction the day of the event

2/2000 - current Swanzey Cal Ripken Baseball

- Held various positions Vice President, Fundraising Coordinator and currently Concession Manager.
- Secure team sponsors, coordinate and run fundraisers for the league, schedule coverage for cook shack, shop, stock and keep all financial records.

10/2001 - 2011 Cheshire Figure Skating Club

- Served as Program Designer for 7 years, improving and creating program for annual show
- Member at large supporting club and coordinating fundraisers

9/2004 - 10/2007 Mt. Caesar/Cutler PTO

- Secretary, responsible for all meeting minutes

- Fundraising Coordinator, handled all school fundraisers.

10/2007 - 10/2012 - Cheshire County Cheer Boosters

- Treasurer, handled all funds and accounts of members. Monthly reports and filings with the State of NH
- Fundraising Coordinator, oversaw all fundraisers
- Organized and planned events

#### **Teller Supervisor**

11/27/95 - 3/17/2000 Granite Bank, Keene, NH

- Over saw 18 + employees, coordinated scheduling, processed all reviews, audits and interviews for the department
- Daily balancing and ordering of vault.
- Trained all new tellers
- Worked closely with bank securities
- Full cross trained in Customer Service for back up coverage. Opened and closed accounts, processed CD's and bonds
- Back up receptionist, greeted customers and assisted with all needs
- Highly involved with success of Y2K planning

#### **Assistant Manager**

9/8/1992 - 11/4/1995 Fashion Bug, Keene, NH

- Assisted customers, organized fashion shows, created displays, received and prepared shipments, trained new associates.
- Prepared bank deposits and prepared cash drawers daily.
- Prepared schedules, assisted in preparing reviews
- Meet monthly goals for obtaining new account applications, and UPC sales. Able to keep store shrink levels at minimum.

#### **Education**

Bellows Falls Union High School Bellows Falls, VT  
1986 - 1989

- Diploma

#### **Interests**

I am a self motivated individual with the desire to learn. My work experience has provided me with excellent customer service skills and I enjoy customer and employee interaction. As a volunteer for many organizations I have enjoyed being involved and supporting activities for children and our community. I started running in 2016 and accomplished completing my first marathon in 2019!

#### **References**



# Kelsey M. Trombley

## Education

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In Progress	<b>Master's Degree of Nursing, Family Nurse Practitioner</b> Walden University
July 2016	<b>Bachelor's Degree of Science, Nursing</b> Southern New Hampshire University
December 2014	<b>Associate Degree of Science, Nursing</b> St. Joseph School of Nursing, Nashua, NH Elected Class Treasurer
May 2012	<b>Diploma in Nursing</b> St. Joseph School of Nursing Perfect Attendance Award

## Credentials

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- American Heart Association, Healthcare Provider CPR/AED (Valid through 11/2021)**
- Wound Care Certification, #170968950 (Valid through 10/13/2022)**
- NH Registered Nurse License #071141-21 (Valid through 9/21/2022)**
- NH Licensed Practical Nurse (LPN) - 5/2012 to 2/2015**
- NH LPN IV Certification (2013) Omnicare Pharmacy, Londonderry, NH**
- NH Licensed Nursing Assistant (LNA) - 8/2007 to 5/2012**

## Work Experience

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<b>Jan 2017- Current</b> RN, WCC	<b>Dartmouth Hitchcock Medical Center/ Cheshire Medical Center</b> Keene, NH 03431 <ul style="list-style-type: none"><li>• Manage Anticoagulation patients per protocol including management of dosing instructions and pre-op instructions</li><li>• IM/SQ injections as prescribed and as needed following standing orders</li><li>• IV management management and care, including insertion of peripheral IV, port access/de-access and PICCs, includes dressing changes, line maintenance/ de-clotting and PICC removal</li><li>• Collaborate with the physician in the plan of care for wounds, including assessing, changing plan of care as needed, conservative sharp debridement</li><li>• Document all pertinent clinical data into the electronic medical record</li></ul>
<b>April 2015- Jan 2017</b> RN Hospice Case Manager	<b>Home Healthcare Hospice and Community Services</b> Keene, NH 03431 <ul style="list-style-type: none"><li>• Visit patient's in their place of residence to provide End of Life care</li></ul>

# Kelsey M. Trombley

- Assess patients during and implement appropriate nursing interventions
- Perform venipuncture, dressing changes and insert foley catheters, port/PICC maintenance and drain Plurex as needed
- Collaborate with the interdisciplinary healthcare team to provide quality, safe care and maintain quality of life
- Collaborate with patient's Primary Care Physician and Hospice Medical Director for medication and symptom management
- Provide education to caregivers on topics such as medication administration, symptom management, incontinence care, pressure reduction and repositioning
- Provide emotional support to family members and make appropriate referrals for additional services needed
- Document all pertinent information using electronic documentation
- Ensure patient has adequate supply of necessary medication and other supplies

**May 2012- Jan 2017**  
RN/ LPN

**Genesis Healthcare, Applewood Rehabilitation and Nursing Center**  
Winchester, NH 03470

- 68 Bed Facility, including a 12 Bed Skilled Nursing Unit; Resident to Nurse Ratio 24:1
- Assess patients as needed and implement appropriate nursing interventions
- Collaborate with the interdisciplinary healthcare team to provide quality care and maintain quality of life
- Supervise LNAs on assigned unit and ensure care & safety of all residents and staff
- Maintain access to and provide proper care to peripheral lines and peripherally inserted central catheters
- Administer IV antibiotics as needed
- Perform venipuncture as needed
- Document all pertinent information using electronic documentation

**June 2011- May 2012**  
LNA

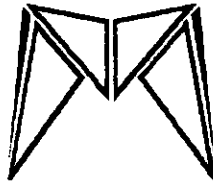
**Comfort Keepers**  
Keene, NH 03431

- Provide quality in home care to clients in a 1:1 ratio
- Assist clients in maintaining their independence
- Perform errands for residents including grocery shopping, banking and laundry

**Nov 2007 - June 2012**  
LNA

**Staffing Solutions of Vermont**  
Woodstock, VT 05091

- Travel to area Long Term Care Nursing Facilities as needed
- Per Diem Position
- Resident to Staff Ratio 10:1
- Collaborate with healthcare team at each facility to provide safe and quality care
- Perform ADL's for each assigned resident and properly document all care performed



## Maera Cramer

**QUALIFICATIONS** 9 years experience working in the main office of the Compass School performing a wide variety of tasks

High levels of experience with computers and the Microsoft Office Suite  
Hard working, dependable and adaptable

**EDUCATION** Bachelor of Fine Arts in Visual Communication, Magna Cum Laude - May 2009  
*Cazenovia College Cazenovia NY*

**EXPERIENCE** *Administrative Assistant - Compass School, Westminster VT* *2010-Present*  
Managed the office and interacted with parents and students while performing other secretarial duties.  
Other duties include: answering phones; purchasing; data entry; student records processing; attendance tracking; and providing support to both faculty and students.

*Graphics Designer - Compass School, Westminster VT* *2010-Present*  
Worked closely with the Development Director to unify and produce the Compass School brand.  
Duties include: design and production of printed materials; print ad design and ordering of merchandise.

*Freelance Graphics Designer - Main Street Arts* *Summer 2011*  
Did design and layout of the SafeMeasures™ Facilitator's Guide To Improving School Climate and Learning handbook, as well as several smaller design projects for their presentations.

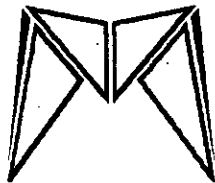
*Customer Support and Web Imager - Cremation Solutions, Arlington VT* *2009-2010*  
Responsible for providing support through both phone and e-mail to customers.  
Other tasks included: photographing merchandise and maintaining the company's website.

*Quality Control - Sajen Jewelry, Putney VT* *2009*  
Inspected, packaged and shipped jewelry

*Graphics Design Intern - Cazenovia College Communications Department, Cazenovia NY* *2008*  
Built projects from concept to production. Projects included mailers, t-shirt designs, and posters

*Web Imager - Offerings Jewelry, Putney VT* *Summers 2006-2007*  
Photographed merchandise and enhanced images for the Offerings sales website

**SKILLS** Proficient in Microsoft Word, PowerPoint, Photoshop, InDesign, and Illustrator.  
Knowledgeable in both the Windows and Mac OS, Microsoft Excel and HTML coding.  
Other Notable Skills: origami, illustration, sculpture and an enjoyment of problem solving.



## Maera Cramer

### REFERENCES

**Lyssa Singleton**

Office Manager and Bookkeeper

Compass School

7892 US Route 5, Westminster, VT 05159 • (802) 463-2516

lyssa.singleton@compass-school.org

*Lyssa Singleton is my colleague, together, we manage the Compass School main office.*

**Brian Whitehouse**

Director of Admissions

Compass School

7892 US Route 5, Westminster, VT 05159 • (802) 463-2517

brian.whitehouse@compass-school.org

*Brian Whitehouse is my colleague and supervisor, together we work on advertising.*

**Tricia J Zahn, MPH**

**Summary of Experience**

- Worked as a Center for Disease Control and Prevention (CDC) Public Health Associate for the Maricopa County Department of Public Health (MCDPH) serving four million residents
  - Vector-Borne and Zoonotic Disease Team 07/2010 – 07/2011:
  - Office of Preparedness and Response 07/2011 – 5/2012:
- Worked as the Public Health Emergency Preparedness Coordinator and Strategic National Stockpile Coordinator for the Greater Monadnock Public Health Network (GMPHN) serving over 100,000 residents 5/2012 – 12/2015
- Worked as the Partner Manager for the Center for Population Health at Cheshire Medical Center 1/2016 – 2/2020
- Currently serving as the Director of Community Strategic Partnerships for the Center for Population Health at Cheshire Medical Center 2/2020 – present

**Professional Accomplishments**

**Cheshire Medical Center/Dartmouth-Hitchcock Keene**  
Director, Community Strategic Partnerships  
Center for Population Health

**2/2020 – present**  
40 Hours per Week

As a Director in the Center, I create and foster collaborations with a diverse audience to support the implementation of the community focused strategies included in Cheshire's strategic plan as well as the regions first Community Health Improvement Plan.

- Supporting our regional partners to advance the health and well-being of our region by providing process improvement, resources, and removing barriers while providing encouragement and accountability
- Oversee a budget of over a quarter million dollars
- Partner with regional groups to move forward our collective impact approach to population health change

**Cheshire Medical Center/Dartmouth-Hitchcock Keene**  
Partner Manager  
Center for Population Health

**1/2016 – 2/2020**  
40 Hours per Week

As the Partner Manager in the Center, I worked with many different partners from worksite wellness, tobacco cessation, and emergency preparedness.

- Supported our regional partners to advance the health and well-being of our region specifically in areas that support our Greater Monadnock Public Health Network: Public Health Emergency Preparedness, Regional Substance Misuse Prevention Network Coordination, and the Continuum of Care for Substance Use Disorders
- Partnered with regional and statewide coalitions to deepen relationships and accelerate improvements in population health through technical assistance, coaching, and project management
- Lead multiple grant opportunities including our Spreading Community Accelerators through Learning and Evaluation (SCALE) work in partnership with the Institute of Healthcare Improvement and the Robert Wood Johnson Foundation



**Cheshire Medical Center/Dartmouth-Hitchcock Keene**  
Public Health Emergency Preparedness Coordinator  
Greater Monadnock Public Health Network

**5/2012 – 12/2015**  
40 Hours per Week

As a Public Health Emergency Preparedness Coordinator I improved my communication and problem-solving skills to be an effective leader and motivator.

- Managed and oversaw the Emergency Preparedness, Public Health Advisory Council, and Medical Reserve Corps budgets and report to our fiscal agent each month
- Partnered with regional organizations such as Healthy Monadnock 2020 and Monadnock Voices for Prevention for diverse public health projects and initiatives

**Centers for Disease Control and Prevention**

**7/18/10 – 5/2012**

Public Health Associate – Field assignee  
Two year assignment in Maricopa County, Arizona detailed below

**Maricopa County Department of Public Health, Phoenix, AZ**  
Office of Preparedness and Response (OPR)  
Phoenix, Arizona

**7/18/11 – 5/2012**  
40 Hours per Week

*Project Management Specialist, CDC Public Health Associate*

As a field assignee and a project management specialist I was able to hone my skills in public health emergency preparedness planning, response, evaluation, and improvement.

- Coordinated and compiled the Radiation and Nuclear Device Annex of the County's Emergency Response Plan (ERP): Served as MCDPH point person and subject matter expert for the public health nuclear/radiation response
- Coordinated with healthcare facilities to integrate healthcare response with public health

**Maricopa County Department of Public Health, Phoenix, AZ**  
Office of Epidemiology  
Phoenix, Arizona 85012

**7/18/10 - 7/17/11**  
40 Hours per Week

*Data Analyst, CDC Public Health Associate*

As a data analyst and a CDC field assignee I further developed my analytical skills (reports, trends, intervention recommendations, etc.) along with my communication skills (presentations, press releases, interviews, etc.).

- Served as one of three people in the office that conducted rabies risk assessments and arranging post exposure prophylaxis, which required highly specialized training
- Conducted chart reviews and case phone interviews along with entering relevant information and notes into a database
- Created the first Maricopa County Rabies website including content, photographs, and other visuals

## Education

*Master of Public Health*, University of New Hampshire  
Manchester, New Hampshire, 2014

*Bachelor of Science*, Public Health, University of Tampa  
Tampa, Florida, 2010

*Spring Semester Abroad*, Florence University of the Arts  
Florence, Italy, 2009

## Certifications

August 2020 – Sworn Notary Public for the State of New Hampshire

November 2017 – Local Improvement Advisor through the Institute for Healthcare Improvement

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# ARIEL SOLOMON HOROWITZ

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## PROFESSIONAL SUMMARY

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Multidisciplinary public health specialist experienced in data collection, visualization and programming, community organizing, policy analysis, continuous quality improvement, and project management.

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## SKILLS

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- Project Management
- Strategic Planning
- Business Development
- Feasibility Studies
- Performance Assessments
  - Budgeting
  - Case Management
  - Research
- Performance Monitoring
- Documentation Proficiency
  - Data Collection
  - Quality Assurance
  - Staff Development
  - Statistical Analysis
    - Python & R
  - Tableau & Power BI

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## CAREER HIGHLIGHTS

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**Contract COVID-19 Resource Specialist, 01/2021 to 02/2021**

**Maxim Healthcare Group – Concord, NH.**

Interviewed and onboarded response personnel, developed staff schedules, and demobilized response staff. Recognized and resolved safety hazards; stopped and prevented unsafe actions during incident operations. Assisted with regular documentation relating to logistics, asset management, general staffing support, and associated duties. Solved information technology needs on behalf of response staff. Supported related projects as requested related to safety, logistics, planning, facilities, communications, ordering of supplies, storage, movement and receipt of goods and services. Collaborated and communicated effectively with all members of the incident management team, including operations, planning, safety, logistics and finance.

**Surgical Technician, 09/2020 to 12/2020**

**Alice Peck Day Health Systems – Lebanon, NH**

Assisted physicians with various procedures including colonoscopies, upper gastrointestinal endoscopies, esophageal dilations, and percutaneous endoscopic gastrostomy. Supported clinical staff in secondary role during total joint procedures in main operating room.

**Public Health Specialist, 07/2018 to 12/2018**

**Schenectady County Department of Health and Human Services – Schenectady, NY**

Advised and educated clients regarding diet, hygiene and effective disease prevention methods. Created and lead multidisciplinary, continuous quality improvement program to improve WIC participant outcomes. Connected clients and families to local resources. Developed health plans for clients to improve overall health or recover from injuries and illness.

**Data and Enrollment Specialist, 11/2017 to 07/2018**

**New York State Donate Life Organ Registry – Troy, NY**

Maintained and grew database by over 30,000 individual donors via effective and targeted backlog management. Processed registry related documentation using optical character recognition software. Performed regular quality control audits on registry data. Worked with local staff, software contractors, and web designers to meet state contract requirements. Engaged community members at local events, through social media, email, phone and educated individuals on social and medical benefits of organ donation.

**Remote International Coordinator, 09/2017 to 07/2018**

**American Homestay Services – Pittsburgh, PA**

Recruited family to host an international student through a rigorous screening process. Conducted new student orientation and facilitated relationship between host family, school, and community centers. Submitted monthly reports on behalf of student to ensure that cultural, familial, and social concerns were addressed immediately and proactively.

**Associate Tween Camp Director, 06/2017 to 08/2017**

**Schenectady Jewish Community Center – Schenectady, NY**

Oversaw development of curriculum for camp activities and coordinated with multiple support staff including division leaders, sports, activities, and operations. Created and maintained daily schedules of all camp programming. Communicated and built relationships with local small businesses in reference to specific and targeted off-site events.

**Contract Lead Organizer, 10/2016 to 03/2017**

**Alaska Nurses Association – Anchorage, AK**

Identified and developed organizers, lead organizers, and member activists. Conducted staff and member training programs within three hospital bargaining units. Directed and participated in day-to-day organizing operations, political outreach, and community action plans.

**Contract Field Organizer, 05/2016 to 10/2016**

**Jason Kander for U.S. Senate – St. Louis, MO**

Recruited, managed and mobilized volunteers in assigned region to persuade prospective voters in St. Louis County. Oversaw voter registration, absentee, early voting programs, and voter contact programs including phone banks and canvasses. Managed data collection and entry into the NGP VAN database.

**Patient Transporter, 03/2015 to 03/2016**

**Tucson Medical Center – Tucson, AZ**

Transported patients, industrial equipment, laboratory specimens, and supplies to assigned treatment areas; adhered to evidence-based best practices established by state and federal regulatory agencies when training and developing new staff.

**Business Development Specialist, 10/2014 to 03/2015**

**Tucson Medical Center – Tucson, AZ**

Developed and implemented marketing strategies to improve provider and physician participation into improved hospital growth and programming, as well as external community development.

**Volunteer Budget Analyst, 04/2014 to 10/2014**

**American Red Cross – Albany, NY**

Analyzed financial and programming data and developed a statistical report accounting for \$3.3 million in Red Cross disaster relief program expenses statewide, later submitted to the state legislature for renewal. Engaged local stakeholders in designing and preparing disaster response programming; created community partnerships with businesses, non-profits, and houses of worship.

**Volunteer ICU Coordinator, 04/2014 to 10/2014**

**Ellis Medicine – Schenectady, NY**

Organized patient visitation within the 36-bed intensive care unit (ICU); served as the primary point of contact for friends and family members.

**Volunteer Outreach Specialist, 04/2014 to 10/2014**

**Albany Stratton VA Medical Center – Albany, NY**

Developed online and person-to-person marketing strategies to promote the mission of Fisher House; Fisher House provides on-site free and low cost lodging to veterans and military families receiving treatment at military medical centers throughout the United States.

**Program Manager, 10/2012 to 10/2014**

**United States Peace Corps, Department of State – Dar es Salaam, United Republic Of Tanzania**

Coordinated outreach activities and events focused on prevention, education and support services for indigent persons at high risk for HIV/STD/HCV in partnership with USAID, the Johns Hopkins Bloomberg School of Public Health, and local health officials in Tanzania. Worked with community medical personnel to monitor and evaluate changes in local disease rates, with a secondary focus on malaria transmission. Partnered with local health directorates and lead joint community-wide health promotion and education campaigns. Formed a community-wide irrigation system through four project grants via private NGOs and USAID. Organized the transport of all building materials, and supervised construction while ensuring that all project phases were completed on schedule and under budget.

**Project Associate, 09/2011 to 09/2012**

**Helene Fuld College of Nursing – New York, NY**

Conducted literature review and identified current trends in nursing education, current curricula, and developments in curricula change. Developed qualitative interview tool and conducted key informant interviews. Identified best practices and provided recommendations to HFCN's current curriculum and proposed programming. Prepared strategic planning recommendations based on previous research and reporting.

**Legal Assistant, 07/2010 to 07/2012**

**Gus P. Haritos, Esquire – New York, NY**

Analyzed and produced closing documents for real estate transactions, updated cross-referenced clientele list for data entries and recorded meeting notes, and maintained financial escrow ledger balance sheets representing over \$1.5 million in assets.

**Continuous Quality Improvement Coordinator, 09/2010 to 09/2011**

**New York University Langone Health – New York, NY**

Created framework to decrease the time frame within each section of the quality cycle altering the existing structure and data relative to enrolling new patients within clinical trials, measuring the difference between present and future statistics best expressed through figures that captured patient information in minutes, hours, days, weeks, and quarters. Monitored results over the course of a year.

**Community Outreach Specialist, 09/2009 to 09/2010**

**U.S. Congressman Joseph Crowley – Bronx, NY**

Represented Bronx district office as initial point of contact for constituents. Worked with staff specialists and district members to monitor and resolve cases primarily involving immigration, housing, and healthcare. Organized community events and fundraising campaigns. Drafted proclamations, proposals, greeting letters, letters of recommendation, letters of support, mailings, donor correspondence, and memorandums.

**Project Analyst, 05/2008 to 09/2008**

**Tucson Medical Center – Tucson, AZ**

Developed recruiting proposal for recent college graduates in the field of physical therapy at universities nationwide; compiled state and national median salary data and demonstrated long-term cost savings through the retention of salaried physical therapists and reduction of temporarily-contracted traveling employees. Evaluated need for an urgent care clinic by analyzing emergency department data examining individual costs per treatment in medical center employees and dependents and presented findings in memorandum to the executive team.

**Project Coordinator, 08/2005 to 05/2008**

**Drexel University: College of Nursing and Health Professions – Philadelphia, PA**

Recruited students and implemented electronic filing system for undergraduate academic records. Contributed to course syllabus design, scheduling, and expansion of student services for all undergraduate health professions programs.

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## EDUCATION

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**Graduate Certificate: Health Data Science, Expected in 05/2021**

**University Of New Hampshire: Department of Health Management and Policy - Durham, NH**

- Coursework in probability and inferential statistics, foundations of linear algebra and matrices, data structures in JMP/SAS, programming in Python and R, presentations using Tableau, and Power BI.

**Master of Public Administration: Health Policy and Management**

**New York University: Robert F. Wagner School of Public Service - New York, NY**

- Coursework in microeconomics, financial management, statistics, management and leadership, public policy, information technology, and continuous quality improvement.

**Bachelor of Science: Health Services Administration**

**Drexel University: College of Nursing and Health Professions – Philadelphia, PA**

- Coursework in business analysis, civic engagement, human resources, ethics, non-profit management, and healthcare policy.

**Cheshire Medical Center**Key Personnel

Name	Job Title	Salary	% Paid from this Contract	Amount Paid from this Contract
Jane Parayil	Public Health Emergency Preparedness Coordinator	\$56,118.40	100%	\$56,118.40
Ariel Horowitz	Regional Substance Misuse Prevention Network Coordinator	\$48,796.80	100%	\$48,796.80
John Letendre	Continuum of Care Facilitator	\$22,994.40	100%	\$22,994.40
Maera Cramer	Program Assistant	\$38,188.80	50%	\$19,094.40
Kerry Kelley	Program Assistant	\$18,720.00	100%	\$18,720.00
Kelsey Trombley	RN, Public Health Network	\$75,566.40	30%	\$22,669.92
Tricia Zahn	Director	\$76,377.60	30%	\$22,913.28



**State of New Hampshire  
Department of Health and Human Services  
Amendment #10**

This Amendment to the Regional Public Health Network Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and Granite United Way ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on June 19, 2019, (Item #78E), as amended on February 5, 2020, (Item #7), as amended on May 6, 2020 (Item# 47), as amended with Governor approval on July 10, 2020 and presented to the Executive Council as an Informational Item on August 26, 2020 (Informational Item #L), and as amended with Governor approval on November 17, 2020 and presented to the Executive Council as an Informational Item on December 18, 2020 (Informational Item #B), as amended with Governor and Executive Council approval on December 18, 2020 (Item #10), as amended with Governor approval on December 17, 2020 and presented to the Executive Council as an Informational Item on April 7, 2021 (Item# M), as amended with Governor approval on January 29, 2021 and presented to the Executive Council as an Informational Item on May 19, 2021 (Informational Item #N), as amended on June 30, 2021 (Item #53), and as amended on November 10, 2021 (Item #16C), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to modify the funding source to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Modify Exhibit B, Amendment #9, Method and Conditions Precedent to Payment, by adding Subsection 1.1.12., to read:
  - 1.1.12. Federal Funds from the Coronavirus Preparedness and Response Supplemental Appropriations Act 2020, as awarded on December 17, 2021, by the Center for Disease Control and Prevention, CFDA 21.09.
2. Modify Exhibit B-1, Amendment #9, Program Funding by replacing it in its entirety with Exhibit B-1, Amendment #10, Program Funding, which is attached hereto and incorporated by reference herein.

All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective retroactive to December 17, 2021, upon Governor and Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

5/31/2022  
\_\_\_\_\_  
Date

DocuSigned by:  
*Patricia M. Tilley*  
\_\_\_\_\_  
Name: Patricia M. Tilley  
Title: Director

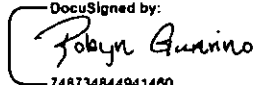
5/27/2022  
\_\_\_\_\_  
Date

Granite United Way  
DocuSigned by:  
*Patrick Tufts*  
\_\_\_\_\_  
Name: Patrick Tufts  
Title: president

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

6/1/2022  
Date

DocuSigned by:  
  
748734844941460  
Name: Robyn Guarino  
Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name:  
Title:

Vendor Name: Oracle United Way  
Contract Name: Regional Public Health Network Services

Region: Carroll County																
State Fiscal Year	COVID Vaccination	Care Act (2018) Fund Recovery Funds	Public Health COVID-19 Health Disparities	Innovations	4Qers Program	Public Health Advisory Council	Public Health Emergency Preparedness	Medical Reserve Corps	Public Health Crisis Response	Substance Abuse Prevention	Continuum of Care	Young Adult Substance Abuse Prevention Strategies	Arrest-Based Vaccination Clinics	Orphaned Lead Poisoning Prevention Community Assessment	Hepatitis A Vaccination Clinics	Total
2018						\$0	\$0			\$0	\$0	\$0	\$0	\$1,200	\$10,000	\$11,200.00
2019						\$70,000	\$43,000	\$10,000	\$50,000	\$70,171	\$40,264	\$10,100	\$10,000	\$0	\$0	\$255,735.00
2021	\$100,000			\$25,000	\$7,000	\$10,000	\$43,000	\$10,000	\$70,171	\$70,171	\$40,264	\$10,100	\$10,000	\$5,107	\$0	\$414,157.00
2022		71,250		165,000			\$10,000	\$10,000							\$0	\$375,250.00
Region: Capital																
State Fiscal Year	COVID Vaccination	Care Act (2018) Fund Recovery Funds	Public Health COVID-19 Health Disparities	Innovations		Public Health Advisory Council	Public Health Emergency Preparedness	Medical Reserve Corps		Substance Abuse Prevention	Continuum of Care	Young Adult Substance Abuse Prevention Strategies	Arrest-Based Vaccination Clinics	Orphaned Lead Poisoning Prevention Community Assessment	Hepatitis A Vaccination Clinics	Total
2018						\$0	\$0			\$0	\$0	\$0	\$0	\$1,200	\$10,000	\$11,200.00
2019						\$0	\$0	\$10,000	\$50,000	\$70,014	\$40,250	\$10,000	\$10,000	\$0	\$0	\$180,264.00
2021	\$100,000			\$25,000	\$7,000	\$10,000	\$43,000	\$10,000	\$70,171	\$70,171	\$40,264	\$10,100	\$10,000	\$5,107	\$0	\$414,157.00
2022		71,250		165,000			\$10,000	\$10,000							\$0	\$375,250.00
Region: South Central																
State Fiscal Year	COVID Vaccination	Care Act (2018) Fund Recovery Funds	Public Health COVID-19 Health Disparities	Innovations		Public Health Advisory Council	Public Health Emergency Preparedness	Medical Reserve Corps		Substance Abuse Prevention	Continuum of Care	Substance Abuse Prevention	Arrest-Based Vaccination Clinics	Orphaned Lead Poisoning Prevention Community Assessment	Hepatitis A Vaccination Clinics	Total
2018						\$0	\$0			\$0	\$0	\$0	\$0	\$1,200	\$10,000	\$11,200.00
2019						\$0	\$0	\$10,000	\$50,000	\$70,270	\$40,137	\$10,000	\$10,000	\$0	\$0	\$180,407.00
2021	\$100,000			\$25,000	\$7,000	\$10,000	\$43,000	\$10,000	\$70,171	\$70,270	\$40,137	\$10,000	\$10,000	\$5,107	\$0	\$414,157.00
2022		11,217		165,000			\$10,000	\$10,000							\$0	\$301,217.00
Total																

Contractor Initials: [Signature]

Date: 1/17/2023

# State of New Hampshire

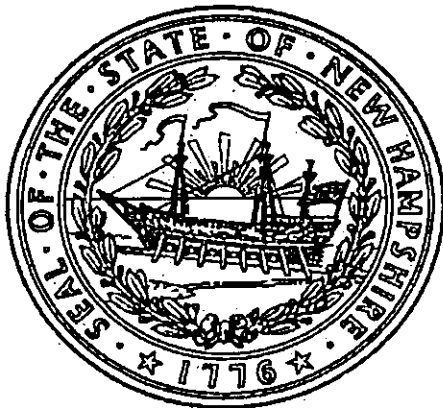
## Department of State

### CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that GRANITE UNITED WAY is a New Hampshire Nonprofit Corporation registered to transact business in New Hampshire on March 30, 1927. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 65650

Certificate Number: 0005745302



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 1st day of April A.D. 2022.

A handwritten signature in black ink, appearing to read "William M. Gardner".

William M. Gardner  
Secretary of State

### CERTIFICATE OF AUTHORITY

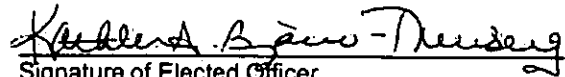
I, Kathy Bizarro-Thunberg, hereby certify that:

1. I am a duly elected Secretary of the Board of Granite United Way.
2. The following is a true copy of a vote taken at a meeting of the Board of Directors, duly called and held on September 24, 2020, at which a quorum of the Directors were present and voting.

**VOTED:** That Patrick Tufts, President & CEO, is duly authorized on behalf of Granite United Way to enter into contracts or agreements with the State of New Hampshire and any of its agencies or departments and further is authorized to execute any and all documents, agreements and other instruments, and any amendments, revisions, or modifications thereto, which may in his judgment be desirable or necessary to effect the purpose of this vote.

3. I hereby certify that said vote has not been amended or repealed and remains in full force and effect as of the date of the contract/contract amendment to which this certificate is attached. This authority remains valid for **thirty (30)** days from the date of this Certificate of Authority. I further certify that it is understood that the State of New Hampshire will rely on this certificate as evidence that the person(s) listed above currently occupy the position(s) indicated and that they have full authority to bind the corporation. To the extent that there are any limits on the authority of any listed individual to bind the corporation in contracts with the State of New Hampshire, all such limitations are expressly stated herein.

Dated: 5/25/22



Signature of Elected Officer

Name: Kathy Bizarro-Thunberg

Title: Secretary



### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

4/20/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> THE ROWLEY AGENCY INC. 45 Constitution Avenue P.O. Box 511 Concord NH 03302-0511	<b>CONTACT NAME:</b> Elizabeth Prindiville <b>PHONE (A/C, No, Ext):</b> (603) 224-2562 <b>FAX (A/C, No):</b> (603) 224-8012 <b>E-MAIL ADDRESS:</b> eprindiville@rowleyagency.com
<b>INSURED</b> Granite United Way 22 Concord Street. Floor 2 Manchester NH 03101	INSURER(S) AFFORDING COVERAGE INSURER A: Hanover Ins - Bedford INSURER B: INSURER C: INSURER D: INSURER E: INSURER F:

COVERAGES CERTIFICATE NUMBER: 22-23 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			ZHV900337108	1/1/2022	1/1/2023	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMPOP AGG \$ 2,000,000 Professional Liability \$ 2,000,000
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			ZHV900337108	1/1/2022	1/1/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB. <input type="checkbox"/> EXCESS LIAB. <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 0			UHV9003210-09	1/1/2022	1/1/2023	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000 \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	3A States: NH, VT NHV8996802-09	1/1/2022	1/1/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
Covering operations of the named insured during the policy period.

CERTIFICATE HOLDER CANCELLATION

NH Dept. of Health and Human Services 129 Pleasant St. Concord, NH 03301	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE E Prindiville/ESP <i>Elizabeth Prindiville</i>

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Granite United Way

# LIVE UNITED

## MISSION STATEMENT

Granite United Way's mission is to improve the quality of people's lives by bringing together the caring power of communities.

## Granite United Way

Merrimack County  
45 South Main Street  
Concord, NH 03301  
503.224.2595

Southern Region  
22 Concord Street  
Manchester, NH 03103  
503.625.6939

North Country  
P.O. Box 311  
Littleton, NH 03561  
503.444.1555

Northern Region  
961 Main Street  
Berlin, NH 03570  
503.752.3343

Upper Valley  
21 Technology Drive  
W. Lebanon, NH 03784  
503.298.8499

Central Region  
383 South Main St.  
Laconia, NH 03246  
503.737.1121

White Village  
258 Highland Street  
Plymouth, NH 03264  
503.536.3720

Carroll County United  
448A White Mountain Highway  
Tamworth, NH 03895  
503.323.8139



GRANITE UNITED WAY

FINANCIAL REPORT

JUNE 30, 2021

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**NATHAN WECHSLER & COMPANY**  
**PROFESSIONAL ASSOCIATION**  
**CERTIFIED PUBLIC ACCOUNTANTS & BUSINESS ADVISORS**

**INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors  
Granite United Way  
Manchester, New Hampshire 03101

*Report on the Financial Statements*

We have audited the accompanying financial statements of Granite United Way, which comprise the statement of financial position as of June 30, 2021, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

*Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

*Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

*Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Granite United Way as of June 30, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

*Other Matters*

*Other Information*

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance) and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedule of Expenditures of Federal Awards is fairly stated in all material respects in relation to the financial statements as a whole.

*Other Reporting Required by Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated November 18, 2021 on our consideration of Granite United Way's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Granite United Way's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Granite United Way's internal control over financial reporting and compliance.

*Other Supplementary Information*

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary schedules of community impact awards to qualified partner agencies and emerging opportunity grants are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Nathan Wechsler & Company*

Concord, New Hampshire  
November 18, 2021

## GRANITE UNITED WAY

STATEMENT OF FINANCIAL POSITION  
June 30, 2021

<b>ASSETS</b>			
	Without Donor / Time Restrictions	With Donor / Time Restrictions	Total
<b>CURRENT ASSETS</b>			
Cash	\$ 247,084	\$ 674,019	\$ 921,103
Prepaid and reimbursable expenses	31,049	-	31,049
Investments	444,066	-	444,066
Accounts and rent receivable	76,730	-	76,730
Contributions and grants receivable, net of allowance for uncollectible contributions of \$400,365	-	2,902,143	2,902,143
<i>Total current assets</i>	<u>798,929</u>	<u>3,576,162</u>	<u>4,375,091</u>
<b>OTHER ASSETS</b>			
Property and equipment, net	1,152,668	-	1,152,668
Investments - endowment	13,026	247,705	260,731
Beneficial interest in assets held by others	-	2,171,078	2,171,078
<i>Total other assets</i>	<u>1,165,694</u>	<u>2,418,783</u>	<u>3,584,477</u>
<i>Total assets</i>	<u>\$ 1,964,623</u>	<u>\$ 5,994,945</u>	<u>\$ 7,959,568</u>
<b>LIABILITIES AND NET ASSETS</b>			
<b>CURRENT LIABILITIES</b>			
Current maturities of long-term notes payable	\$ 14,311	\$ -	\$ 14,311
Donor-designations payable	322,278	261,946	584,224
Accounts payable	687,182	-	687,182
Accrued expenses	186,263	-	186,263
Funds held for others	9,669	-	9,669
<i>Total current liabilities</i>	<u>1,219,703</u>	<u>261,946</u>	<u>1,481,649</u>
<b>LONG-TERM LIABILITIES</b>			
Notes payable, less current maturities	172,347	-	172,347
<i>Total liabilities</i>	<u>1,392,050</u>	<u>261,946</u>	<u>1,653,996</u>
<b>COMMITMENTS (See Notes)</b>			
<b>NET ASSETS:</b>			
Without donor/ time restrictions	572,573	-	572,573
With donor/ time restrictions (Note 9)	-	5,732,999	5,732,999
<i>Total net assets</i>	<u>572,573</u>	<u>5,732,999</u>	<u>6,305,572</u>
<i>Total liabilities and net assets</i>	<u>\$ 1,964,623</u>	<u>\$ 5,994,945</u>	<u>\$ 7,959,568</u>

## GRANITE UNITED WAY

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS  
For the Year Ended June 30, 2021

	Without Donor/Time Restrictions	With Donor/Time Restrictions	Total
Support and revenues:			
Campaign revenue:			
Traditional contributions pledged	\$ -	\$ 5,627,124	\$ 5,627,124
Restricted contributions pledged	-	1,593,987	1,593,987
Less donor designations	-	(1,258,841)	(1,258,841)
Less provision for uncollectible pledges	-	(232,967)	(232,967)
Add prior years' excess provision for uncollectible pledges taken into income in current year	114,020	-	114,020
<i>Net campaign revenue</i>	114,020	5,729,303	5,843,323
Support:			
Grant revenue	-	4,741,440	4,741,440
Sponsors and program revenue	-	249,950	249,950
In-kind contributions	35,356	-	35,356
<i>Total support</i>	149,376	10,720,693	10,870,069
Other revenue:			
Rental income	96,913	-	96,913
Administrative fees	47,863	-	47,863
Miscellaneous income	15,092	-	15,092
<i>Total support and revenues</i>	309,244	10,720,693	11,029,937
Net assets released from restrictions:			
For satisfaction of time restrictions	4,205,818	(4,205,818)	-
For satisfaction of program restrictions	6,290,454	(6,290,454)	-
	10,805,516	224,421	11,029,937
Expenses:			
Program services	10,269,155	-	10,269,155
Support services:			
Fundraising	588,728	-	588,728
Management and general	461,753	-	461,753
<i>Total expenses</i>	11,319,636	-	11,319,636
<i>Increase (decrease) in net assets       before non-operating activities</i>	(514,120)	224,421	(289,699)
Non-operating activities:			
Change in value of beneficial interest in trusts, net of fees of \$12,131	-	489,357	489,357
Realized and unrealized gains (losses) on investments	(12,468)	23,367	10,899
Paycheck Protection Program loan forgiveness	772,500	-	772,500
Investment income, net	129,416	4,784	134,200
<i>Total non-operating activities</i>	889,448	517,508	1,406,956
<i>Net increase in net assets</i>	375,328	741,929	1,117,257
Net assets, beginning of year	197,245	4,991,070	5,188,315
<i>Net assets, end of year</i>	\$ 572,573	\$ 5,732,999	\$ 6,305,572

## GRANITE UNITED WAY

STATEMENT OF FUNCTIONAL EXPENSES  
For the Year Ended June 30, 2021

	Grants and awards	Salaries, employee benefits and taxes	Occupancy	Technology and telephone expenses	United Way Worldwide dues and other dues and subscriptions	Campaign, communications and printing	Professional services and subcontractors	Conferences, travel and staff development	Supplies, office expenses, insurance, and other	Depreciation and amortization	Total
<b>Program services:</b>											
211 New Hampshire	\$ -	\$ 633,032	\$ -	\$ 1,281,288	\$ 7,560	\$ 140	\$ 1,500	\$ 873	\$ 151,093	\$ -	\$ 2,075,486
Community impact grants	1,395,459	-	-	-	-	-	-	-	-	-	1,395,459
Public Health Network	-	438,606	14,171	568	-	1,861	479,944	10,282	145,702	-	1,091,134
CARES ACT - Basic Needs	758,910	-	-	-	-	-	-	-	-	-	758,910
CARES ACT - Recovery Friendly Workplace	659,091	-	-	-	-	-	-	-	-	-	659,091
Whole Village Family Resource Center	-	111,261	79,413	12,906	-	-	40,620	124	69,588	31,897	345,809
Department of Justice	-	79,071	-	-	-	-	128,716	-	1,442	-	209,229
CARES ACT - Empower Youth	158,500	-	-	-	-	-	-	23,313	7,525	-	189,338
Fuel Our Families	155,422	-	-	-	-	-	-	-	-	-	155,422
Recovery Friendly Workplace	-	138,135	-	-	-	2,467	-	4,123	7,525	-	152,250
Work United Program	-	98,246	-	-	-	-	-	51,688	-	-	149,934
Leader in Me	144,067	-	-	-	-	-	-	-	-	-	144,067
Volunteer Income Tax Assistance	-	106,686	-	-	-	-	10,209	-	21,148	-	138,043
COVID-19 Relief Fund	135,418	-	-	-	-	-	-	-	-	-	135,418
Literacy	20,000	-	-	-	-	-	-	-	78,790	-	98,790
Other program services	33,509	1,804,200	123,141	116,028	112,016	34,446	118,298	6,930	194,902	27,305	2,570,775
<i>Total program services</i>	<u>3,460,376</u>	<u>3,409,237</u>	<u>216,725</u>	<u>1,410,790</u>	<u>119,576</u>	<u>38,914</u>	<u>779,287</u>	<u>97,333</u>	<u>677,715</u>	<u>59,202</u>	<u>10,269,155</u>
<b>Supporting Services:</b>											
Fundraising	-	432,331	29,508	20,861	26,842	51,669	2,298	1,490	17,186	6,543	588,728
Management and general	-	327,710	22,367	15,812	20,346	-	46,742	1,129	22,687	4,960	461,753
<i>Total supporting services</i>	<u>-</u>	<u>760,041</u>	<u>51,875</u>	<u>36,673</u>	<u>47,188</u>	<u>51,669</u>	<u>49,040</u>	<u>2,619</u>	<u>39,873</u>	<u>11,503</u>	<u>1,050,481</u>
<i>Total functional expenses</i>	<u>\$ 3,460,376</u>	<u>\$ 4,169,278</u>	<u>\$ 268,600</u>	<u>\$ 1,447,463</u>	<u>\$ 166,764</u>	<u>\$ 90,583</u>	<u>\$ 828,327</u>	<u>\$ 99,952</u>	<u>\$ 717,588</u>	<u>\$ 70,705</u>	<u>\$ 11,319,636</u>

See Notes to Financial Statements.

**GRANITE UNITED WAY****STATEMENT OF CASH FLOWS**

For the Year Ended June 30, 2021

**CASH FLOWS FROM OPERATING ACTIVITIES**

Cash received from donors	\$ 7,633,270
Cash received from grantors	4,019,420
Administrative fees	47,863
Other cash received	64,007
Cash received from trusts	92,470
Designations paid	(1,551,848)
Net cash received for funds held for others	2,464
Cash paid to agencies and grantees	(3,394,198)
Cash paid to suppliers, employees, and others	(7,150,154)
<i>Net cash used in operating activities</i>	<u>(236,706)</u>

**CASH FLOWS FROM INVESTING ACTIVITIES**

Purchase of property and equipment	(41,305)
Proceeds from sale of investments	7,228
<i>Net cash used in investing activities</i>	<u>(34,077)</u>

**CASH FLOWS USED IN FINANCING ACTIVITIES**

Repayments of long-term debt	<u>(13,417)</u>
<i>Net decrease in cash</i>	(284,200)

Cash, beginning of year	<u>1,205,303</u>
<i>Cash, end of year</i>	<u><u>\$ 921,103</u></u>

**SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION**

Cash payments for:	
Interest expense	\$ 9,599



## GRANITE UNITED WAY

## NOTES TO FINANCIAL STATEMENTS

*Note 1. Nature of Activities*

Granite United Way is the result of six United Ways merging together to create a single, efficient organization that covers more than 80% of New Hampshire and Windsor County, Vermont. Granite United Way improves lives by mobilizing the caring power of their communities. More than fundraisers, Granite United Way is a partner in change, working with a broad range of people and organizations to identify and resolve pressing community issues. Granite United Way works closely with volunteer leadership to invest donor dollars to help the community learn, earn and be healthy. By focusing on these investment initiatives, Granite United Way is helping people in new and strategic ways.

Granite United Way conducts annual campaigns in the fall of each year to support hundreds of local programs, primarily in the subsequent year, while the State Employee Charitable Campaign, managed by Granite United Way, is conducted in May and June. Campaign contributions are used to support local health and human services programs, collaborations and to pay Granite United Way's operating expenses. Donors may designate their pledges to support a region of Granite United Way, a Community Impact area, other United Ways or to any health and human service organization having 501(c)(3) tax-exempt status. Amounts pledged to other United Ways or agencies are included in the total contributions pledged revenue and as designations expense. The related amounts receivable and payable are reported as an asset and liability in the statement of financial position. The net campaign results are reflected as with donor restrictions in the accompanying statement of activities and changes in net assets, as the amounts are to be collected in the following year. Prior year campaign results are reflected as net assets released from restrictions in the current year statement of activities and changes in net assets.

Granite United Way invests in the community through three different vehicles:

June 30,	2021
Community Impact Awards to partner agencies	\$ 1,395,459
Donor designated gifts to Health and Human Service agencies	1,258,841
Granite United Way Program services	8,873,696
<i>Total</i>	<u>\$ 11,527,996</u>

The Board of Directors approved Community Impact Grant Awards amounting to \$1,100,000 for the year ended June 30, 2022.

*Note 2. Summary of Significant Accounting Policies*

**Basis of accounting:** The financial statements of Granite United Way (the "United Way") have been prepared on the accrual basis. Under the accrual basis, revenues and gains are recognized when earned and expenses and losses are recognized when incurred. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

## GRANITE UNITED WAY

### NOTES TO FINANCIAL STATEMENTS

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**Estimates and assumptions:** The United Way prepares its financial statements in accordance with generally accepted accounting principles. Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenue and expenses. Accordingly, actual results could differ from those estimates.

**Cash and cash equivalents:** For purposes of reporting cash flows, the United Way considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. The United Way had no cash equivalents at June 30, 2021.

**Net assets:** The United Way reports information regarding its financial position and activities according to two categories of net assets: net assets with donor restrictions and net assets without donor restrictions. Descriptions of these net asset categories are as follows:

*Net assets without donor/ time restrictions:* Net assets without donor restrictions are available for use at the discretion of the Board of Directors and/or management for general operating purposes. From time to time the Board of Directors designates a portion of these net assets for specific purposes which makes them unavailable for use at management's discretion. For example, the Board has designated a portion of net assets without donor restrictions as a quasi-endowment (an amount to be treated by management as if it were part of the donor restricted endowment) for the purpose of securing the United Way's long-term financial viability.

The United Way has board designated net assets of \$13,026 for endowment at June 30, 2021.

*Net assets with donor/ time restrictions:* Net assets with donor restrictions consist of assets whose use is limited by donor-imposed, time and/or purpose restrictions.

The United Way reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, the net assets are reclassified as net assets without donor restrictions and reported in the statement of activities and changes in net assets as net assets released from restrictions.

Some net assets with donor restrictions include a situation that assets provided be maintained permanently (perpetual in nature) while permitting the United Way to expend the income generated by the assets in accordance with the provisions of additional donor imposed stipulations or a Board approved spending policy.

**Contributions receivable:** Campaign pledge contributions are generally paid within one year. The United Way provides an allowance for uncollectible pledges at the time campaign results are recorded. Provisions for uncollectible pledges have been recorded in the amount of \$232,967 for the campaign period ended June 30, 2021. The provision for uncollectible pledges was calculated at 4.5% of the total pledges for the year June 30, 2021.

**GRANITE UNITED WAY****NOTES TO FINANCIAL STATEMENTS**

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**Investments:** The United Way's investments in marketable equity securities and all debt securities are reported at their fair value based upon quoted market prices in the accompanying statement of financial position. Unrealized gains and losses are included in the changes in net assets in the accompanying statement of activities. The United Way's investments do not have a significant concentration of credit risk within any industry, geographic location, or specific location.

**Revenue recognition - Contributions:** The United Way recognizes contributions received and made, including unconditional promises to give, as revenue in the period received or made. Contributions received are reported as either revenues without donor restrictions or revenues with donor restrictions. Contributions with donor restrictions that are used for the purposes specified by the donor in the same year as the contribution is received are recognized as revenues with donor restrictions and are reclassified as net assets released from restrictions in the same year. Promises to contribute that stipulate conditions to be met before the contribution is made are not recorded until the conditions are met. There were no conditional promises to give as of June 30, 2021.

**Donated goods and services:** Contributed services are recognized when the services received would typically need to be purchased if they had not been provided by donation or require specialized skills and are provided by individuals possessing those skills. Various types of in-kind support, including services, call center space, gift certificates, materials and other items, amounting to \$35,356 have been reflected at fair value in the financial statements for year ended June 30, 2021.

A substantial number of volunteers have donated significant amounts of their time in United Way's program services; however, the value of this contributed time is not reflected in the accompanying financial statements since the volunteers' time does not meet the criteria for recognition.

**Functional allocation of expenses:** The statement of functional expenses present expenses by function and natural classification. Expenses directly attributable to a specific functional area of the United Way are reported as expenses of those functional areas. A portion of general and administrative costs that benefit multiple functional areas (indirect costs) have been allocated across programs and other supporting services based on estimates of time and effort.

**Property and equipment:** Property and equipment are carried at cost if purchased and fair value if contributed. Maintenance, repairs, and minor renewals are expensed as incurred, and major renewals and betterments are capitalized. The United Way capitalizes additions of property and equipment in excess of \$2,500.

Depreciation of property and equipment is computed using the straight-line method over the following useful lives:

	Years
Building and building improvements.....	5-31½
Leasehold improvements .....	15
Furniture and equipment.....	3-10

## GRANITE UNITED WAY

### NOTES TO FINANCIAL STATEMENTS

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**Operating measure:** The United Way has presented the statement of activities and changes in net assets based on an intermediate measure of operations. The measure of operations includes all revenues and expenses that are an integral part of the United Way's programs and supporting activities and net assets released from restrictions to support operating activities. Non-operating activities are limited to resources outside of those program and services and are comprised of investment return, the changes in fair value of the beneficial interest in trusts, and gains and losses on sales and dispositions of assets.

**Concentrations of credit risk:** Financial instruments which potentially subject the United Way to concentrations of credit risk, consist primarily of contributions receivable, substantially all of which are from individuals, businesses, or not-for-profit organizations. Concentrations of credit risk are limited due to the large number of donors comprising the United Way's donor base. As a result, at June 30, 2021, the United Way does not consider itself to have any significant concentrations of credit risk with respect to contributions receivable.

In addition, the United Way maintains cash accounts with several financial institutions insured by the Federal Deposit Insurance Corporation up to \$250,000. At June 30, 2021, there was approximately \$676,000 included in cash in excess of federally insured limits.

**Income taxes:** The United Way is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The United Way is also exempt from state income taxes by virtue of its ongoing exemption from federal income taxes. Accordingly, no provision for income taxes has been recorded in the accompanying financial statements.

The United Way has adopted the provisions of FASB ASC 740 Accounting for Uncertainty in Income Taxes. Accordingly, management has evaluated the United Way's tax positions and concluded the United Way had maintained its tax-exempt status, does not have any significant unrelated business income and had taken no uncertain tax positions that require adjustment or disclosure in the financial statements.

With few exceptions, the United Way is no longer subject to income tax examinations by the U.S. Federal or State tax authorities for tax years before 2018.

**Change in accounting principle:** The United Way has adopted *Revenue from Contracts with Customers* (Accounting Standard Update 2014-09). Analysis of various provisions of this standard resulted in no significant changes in the way the United Way recognizes revenue, and therefore no changes to the previously issued audited financial statements were required on a retrospective basis. The presentation and disclosures of revenue have been enhanced in accordance with the standard.

The United Way has adopted *Fair Value Measurement (Topic 820) Disclosure Framework - Changes to the Disclosure Requirements for Fair Value Measurement* (Accounting Standards Update 2018-13). The disclosures have been updated in accordance with the standard.

**Recent accounting pronouncements:** In February 2016, the FASB issued, *Leases, Topic 842* (ASU 2016-02). Under ASU 2016-02, at the commencement of a long-term lease, lessees will recognize a liability equivalent to the discounted payments due under the lease agreement, as well as an offsetting right-of-use asset.

## GRANITE UNITED WAY

## NOTES TO FINANCIAL STATEMENTS

Lessees (for capital and operating leases) must apply a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. The modified retrospective approach would not require any transition accounting for leases that expired before the earliest comparative period presented. Lessees may not apply a full retrospective transition approach. This standard will be effective for the United Way for the year ended June 30, 2023, with early adoption permitted. Management is currently evaluating the impact this will have on its financial statements.

*Note 3. Fair Value Measurements*

The Fair Value Measurements Topic of the FASB Accounting Standards Codification (FASB ASC 820-10) establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are as follows:

- Level 1 – inputs are unadjusted, quoted prices in active markets for identical assets at the measurement date. The types of assets carried at Level 1 fair value generally are securities listed in active markets. The United Way has valued their investments listed on national exchanges at the last sales price as of the day of valuation.
- Level 2 – inputs are based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 – inputs are generally unobservable and typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability. The fair values are therefore determined using model-based techniques that include option-pricing models, discounted-cash flow models, and similar techniques.

Financial assets carried at fair value on a recurring basis consist of the following at June 30, 2021:

	Level 1	Level 2	Level 3
Money market funds	\$ 113,295	\$ 33,689	\$ -
Mutual funds:			
Domestic equity	100,093	-	-
Fixed income	274,798	-	-
Fixed income funds	150,923	8,476	-
Corporate bonds	-	45,882	-
Beneficial interest in assets held by others	-	-	2,171,078
<i>Total</i>	<u>\$ 639,109</u>	<u>\$ 88,047</u>	<u>\$ 2,171,078</u>

## GRANITE UNITED WAY

## NOTES TO FINANCIAL STATEMENTS

All assets have been valued using a market approach, except for the beneficial interest in assets held by others, and have been consistently applied. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets. Prices may be indicated by pricing guides, sales transactions, market trades, or other sources.

The beneficial interest in assets held by others is valued using the income approach. The value is determined by calculating the present value of future distributions expected to be received, which approximates the value of the trust's assets at June 30, 2021.

GAAP requires disclosure of an estimate of fair value for certain financial instruments. The United Way's significant financial instruments include cash and other short-term assets and liabilities. For these financial instruments, carrying values approximate fair value.

*Note 4. Property and Equipment*

Property and equipment, at cost, at June 30,	2021
Land, buildings and building improvements	\$ 1,440,636
Leasehold improvements	5,060
Furniture and equipment	370,804
<i>Total property and equipment</i>	<u>1,816,500</u>
Less accumulated depreciation	(663,832)
<i>Total property and equipment, net</i>	<u><u>\$ 1,152,668</u></u>

*Note 5. Endowment Funds Held by Others*

**Agency endowed funds:** The United Way is a beneficiary of various agency endowment funds at The New Hampshire Charitable Foundation. Pursuant to the terms of the resolution establishing these funds, property contributed to The New Hampshire Charitable Foundation is held as separate funds designated for the benefit of the United Way.

In accordance with its spending policy, the Foundation may make distributions from the funds to the United Way. The New Hampshire Charitable Foundation's charitable distribution rate is currently 5% of the fund's average market value of the trailing 20 calendar quarters.

The estimated value of the future distributions from the funds is included in these financial statements as required by FASB ASC 958-605, however, all property in the fund was contributed to The New Hampshire Charitable Foundation to be held and administered for the benefit of the United Way.

The United Way received \$86,884 from the agency endowed funds during the year ended June 30, 2021.

## GRANITE UNITED WAY

## NOTES TO FINANCIAL STATEMENTS

**Designated funds:** The United Way is also a beneficiary of two designated funds at The New Hampshire Charitable Foundation. Pursuant to the terms of the resolution establishing these funds, property contributed to The New Hampshire Charitable Foundation is held as a separate fund designated for the benefit of the United Way. In accordance with its spending policy, the Foundation makes distributions from the funds to the United Way. The New Hampshire Charitable Foundation's charitable distribution rate is currently 5% of the fund's average market value of the trailing 20 calendar quarters.

These funds are not included in these financial statements, since although all property in these funds was contributed to The New Hampshire Charitable Foundation to be held and administered for the benefit of the United Way, The New Hampshire Charitable Foundation may redirect funds to another organization.

The United Way received \$5,586 from the designated funds during the year ended June 30, 2021. The market value of these fund's assets amounted to approximately \$139,000 at June 30, 2021.

**Note 6. Long-term Debt**

<u>Long-term debt at June 30,</u>	<u>2021</u>
Mortgage financed with a local bank. Interest rate at the 5-year Federal Home Loan Classic Advance Rate plus 2.5% (4.82% at June 30, 2021). Due in monthly installments of principal and interest of \$1,908 through December, 2031. Collateralized by the United Way's building located in Plymouth, NH.	\$ 186,658
Less portion payable within one year	<u>14,311</u>
<i>Total long-term debt</i>	<u><u>\$ 172,347</u></u>

The scheduled maturities of long-term debt at June 30, 2021 were as follows:

<u>Year Ending June 30,</u>	
2022	\$ 14,311
2023	15,016
2024	15,756
2025	16,532
2026	17,347
Thereafter	107,696
<i>Total</i>	<u><u>\$ 186,658</u></u>

The mortgage note contains a financial covenant for debt service coverage, which is tested annually based on the year-end financial statements.

The United Way has a revolving line-of-credit with Citizen's Bank with a maximum borrowing limit of \$250,000. The line-of-credit is subject to annual review and renewal. The line-of-credit agreement bears interest equal to the Wall Street Journal prime rate plus 0.25% (3.5% as of June 30, 2021) and is secured by all assets of the United Way. At June 30, 2021, there were no amounts outstanding on this line-of-credit agreement. See Note 15 for details about the Payroll Protection loan.

## GRANITE UNITED WAY

## NOTES TO FINANCIAL STATEMENTS

*Note 7. Funds Held for Others*

The United Way held funds for others for the following projects:

June 30,	2021
Work United Loan Default Program	\$ 4,555
Concord Multicultural Festival	3,729
Get Moving Manchester	1,140
Better Together Lakes Region	245
<i>Total</i>	<u>\$ 9,669</u>

*Note 8. Endowment Funds*

The United Way's endowment consists of four individual funds established for youth programs, Whole Village Resource Center, and general operating support. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

*Interpretation of Relevant Law:* The United Way is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the Board of Directors appropriates such amounts for expenditures. Most of those net assets are also subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The Board of Directors of the United Way has interpreted UPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund unless a donor stipulates the contrary.

As a result of this interpretation, when reviewing its donor-restricted endowment funds, the United Way considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument.

The United Way has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with UPMIFA, the United Way considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the fund, (2) the purposes of the organization and the donor-restricted endowment fund, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the organization, and (7) the investment policies of the United Way.



## GRANITE UNITED WAY

## NOTES TO FINANCIAL STATEMENTS

*Underwater Endowment Funds:* From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the United Way to retain as a fund of perpetual duration. The United Way did not have any funds with deficiencies of this nature as of June 30, 2021.

*Investment Return Objectives, Risk Parameters and Strategies:* The United Way has adopted investment policies, approved by the Board of Directors, for endowment assets for the long-term. The United Way seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable level of risk. Investment risk is measured in terms of the total endowment fund; investment assets and allocations between asset classes and strategies are managed to not expose the fund to unacceptable level of risk.

*Spending Policy:* The United Way does not currently have a spending policy for distributions each year as they strive to operate within a budget of their current Campaign's income. To date there have been no distributions from the endowment fund.

Endowment net asset composition by type of fund as of June 30, 2021 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Board-designated endowment	\$ 13,026	\$ -	\$ 13,026
Donor-restricted endowment funds:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-	142,652	142,652
Accumulated investment gains	-	105,053	105,053
<i>Total funds</i>	<u>\$ 13,026</u>	<u>\$ 247,705</u>	<u>\$ 260,731</u>

Changes in the endowment net assets as of June 30, 2021 are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, June 30, 2020	\$ 11,545	\$ 219,554	\$ 231,099
Investment return, net	1,481	28,151	29,632
Endowment net assets, June 30, 2021	<u>\$ 13,026</u>	<u>\$ 247,705</u>	<u>\$ 260,731</u>

## GRANITE UNITED WAY

## NOTES TO FINANCIAL STATEMENTS

*Note 9. Net Assets with Donor Restrictions*

Net assets with donor restrictions are restricted for the following purposes or periods:

June 30,	2021
<u>Subject to expenditure for specified time period:</u>	
Contributions receivable related to campaigns	\$ 2,055,226
Designations payable to other agencies and United Ways	(261,946)
	<u>1,793,280</u>
<u>Subject to expenditure for specified purpose:</u>	
Public Health Network services	574,736
Manchester Proud	505,095
Leader in Me	150,092
Youth Enrichment Partnership	112,750
Literacy Program	97,198
Work United	74,255
Other programs	6,810
	<u>1,520,936</u>
 <u>Endowments subject to the United Way's spending policy and appropriation:</u>	
Investments in perpetuity (original amounts of \$142,652), which once appropriated, is expendable to support:	
Whole Village Resource Center	119,978
General Operations	97,874
Youth Programs	29,853
	<u>247,705</u>
 <u>Beneficial interest in assets held by others:</u>	
Agency endowed funds at the New Hampshire Charitable Foundation	2,171,078
	<u>2,171,078</u>
<i>Total net assets with donor restrictions</i>	<u>\$ 5,732,999</u>

## GRANITE UNITED WAY

## NOTES TO FINANCIAL STATEMENTS

**Note 10. Liquidity and Availability of Resources**

The United Way's financial assets available within one year of the statement of financial position date for general expenditure are as follows:

June 30,	2021
Cash	\$ 921,103
Investments	704,797
Contributions receivable, net	2,902,143
Beneficial interest in trust	2,171,078
Accounts and rent receivable	76,730
<i>Total financial assets</i>	<u>6,775,851</u>
Less amounts unavailable for general expenditures within one year, due to:	
Restricted by donors with time or purpose restrictions	(396,233)
Subject to appropriation and satisfaction or donor restrictions	(247,705)
Agency endowed funds at the New Hampshire Charitable Foundation	(2,171,078)
<i>Total amounts unavailable for general expenditure within one year</i>	<u>(2,815,016)</u>
Amounts unavailable to management without Board's approval:	
Board designated endowment	(13,026)
<i>Total financial assets available to management for general expenditure within one year</i>	<u>\$ 3,947,809</u>

**Liquidity Management**

The United Way maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due. To help manage unanticipated liquidity needs the United Way has committed a line of credit of \$250,000, which it could draw upon. Additionally, the United Way has board designated net assets without donor restrictions that, while the United Way does not intend to spend these for purposes other than those identified, the amounts could be made available for current operations, if necessary.

**Note 11. Pension Fund**

The United Way sponsors a tax-deferred annuity plan qualified under Section 403(b) of the Internal Revenue Code, whereby electing employees contribute a portion of their salaries to the plan. For the year ended June 30, 2021 the United Way contributed \$109,028 to employees participating in the plan.

**Note 12. Lease Commitments**

During a prior year, the United Way entered into an operating lease agreement for a four year term commencing September 1, 2017 through August 31, 2021 for an office space in Concord, New Hampshire. The lease required monthly payments of \$3,337 through August 31, 2018.

## GRANITE UNITED WAY

## NOTES TO FINANCIAL STATEMENTS

During a prior year, the United Way entered into an operating lease agreement for a five year term commencing July 15, 2016 through June 30, 2021 for an office space in Manchester, New Hampshire. The lease required monthly payments of \$6,082 through June 30, 2021.

During a prior year, the United Way entered into an operating lease agreement for a five year term commencing on September 1, 2018 through August 31, 2023 for an office space in Lebanon, New Hampshire. The lease requires monthly payments of \$1,760 through August 31, 2020. After August 31, 2020, the rent will increase each year depending on the consumer price index. The lease requires payments for common costs.

During a prior year, the United Way entered into an operating lease agreement for a two year term commencing on January 1, 2019 through December 31, 2020 for an office space in Berlin, New Hampshire. The lease requires monthly payments of \$187 through December 31, 2020. The lease continues on a month to month basis after December 31, 2020.

Total rent expense for these leases amounted to approximately \$160,500 for the year ended June 30, 2021.

The United Way leases multiple copier machines under the terms of operating lease agreements. The monthly lease payments amount to approximately \$2,500. The lease expense amounted to approximately \$24,000 for these leases for the year ended June 30, 2021.

The United Way's future minimum lease commitments are as follows:

<u>Year ending June, 30</u>	
2022	\$ 46,654
2023	38,176
2024	8,759
2025	5,482
2026	4,112
<i>Total</i>	<u>\$ 103,183</u>

**Note 13. Commitments**

In Plymouth, the United Way rents space in a building which they own and occupy to twelve non-affiliated, non-profit organizations. The monthly lease payments range from \$125 to \$1,995 per month. For the year ended June 30, 2021, the rental income amounted to \$96,913.

**Note 14. Payment to Affiliated Organizations and Related Party**

The United Way pays dues to United Way Worldwide. The United Way's dues paid to this affiliated organization aggregated \$154,044 for the year ended June 30, 2021.

GRANITE UNITED WAY

NOTES TO FINANCIAL STATEMENTS

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*Note 15. COVID - 19 and the Paycheck Protection Program Loan*

The COVID-19 pandemic has impacted and could further impact the United Way's operations. The extent of the impact of COVID-19 on the United Way will depend on future developments, including the duration and spread of the outbreak and the impact on the United Way's donors and the community.

In April 2020, the United Way received \$772,500 in funds from the federal Paycheck Protection Program (PPP). The PPP is a loan designed to provide a direct incentive for small businesses to keep their workers on the payroll. SBA will forgive loans if all employees are kept on the payroll for the specified period of time and the money is used for payroll, rent, mortgage interest, or utilities.

During the year ended June 30, 2021, the United Way received forgiveness for the PPP loan. The forgiveness is recognized in the statement of activities and changes in net assets as nonoperating income.

*Note 16. Subsequent Events*

The United Way has evaluated subsequent events through November 18, 2021, the date which the financial statements were available to be issued and have not evaluated subsequent events after that date. Subsequent to year end, the United Way is in the final stages of an alignment with the United Way of Greater Seacoast.

There were no other subsequent events that would require disclosure in financial statements for the year ended June 30, 2021.

**GRANITE UNITED WAY**

**SUPPLEMENTARY SCHEDULE OF COMMUNITY IMPACT AWARDS TO QUALIFIED  
PARTNER AGENCIES AND EMERGING OPPORTUNITY GRANTS  
MERRIMACK COUNTY REGION  
Year Ended June 30, 2021**

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	<b>Community Impact Awards</b>
	<hr/>
Blueberry Express Day Care Center	\$ 25,000
Concord Coalition to End Homelessness	20,000
Concord Family YMCA	12,500
Easter Seals New Hampshire, Inc.	22,500
Girls Inc. of New Hampshire	3,850
Merrimack Valley Day Care	37,500
New Hampshire Harm Reduction	10,000
Second Start	10,150
The Friends Program:	
Foster Grandparents	16,000
Emergency Housing	25,000
The Pittsfield Youth Workshop	25,000
Tiny Twisters Child Care Center	7,500
Waypoint	5,000
	<hr/>
	\$ 220,000
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	<b>Emerging Opportunity Grants</b>
	<hr/>
Concord Police Department	\$ 1,782
City of Concord	5,527
	<hr/>
	\$ 7,309
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## GRANITE UNITED WAY

SUPPLEMENTARY SCHEDULE OF COMMUNITY IMPACT AWARDS TO QUALIFIED  
 PARTNER AGENCIES  
 NORTH COUNTRY REGION  
 Year Ended June 30, 2021

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	<u>Community Impact Awards</u>
Believe in Books	\$ 1,998
Boys and Girls Club of the North Country	10,000
Copper Cannon Camp	6,000
Disability Rights Center	2,500
Epilepsy Foundation	500
Grafton County Senior Citizens:	
ServiceLink	4,750
RSVP	5,090
Senior Nutrition and Transportation	5,625
Greenpath Financial Wellness	500
NH Legal Assistance	5,000
Northern Human Services	2,250
The Family Resource Center	4,263
Tri-County Community Action Program:	
Support Center at Burch House	4,262
Tyler Blain House	5,262
Waypoint Parenting Transitional Living Program	5,000
	<u>\$ 63,000</u>

**GRANITE UNITED WAY**

**SUPPLEMENTARY SCHEDULE OF COMMUNITY IMPACT AWARDS TO QUALIFIED  
PARTNER AGENCIES  
UPPER VALLEY REGION  
Year Ended June 30, 2021**

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	<u>Community Impact Awards</u>
Child Care Center in Norwich	\$ 10,000
Copper Cannon Camp	1,000
Creative Lives	7,000
Cover Home Repair	10,000
Dismas of Vermont	2,500
Disability Rights Center - NH	2,500
Girls Inc. of New Hampshire	3,750
Global Campuses Foundation	4,500
Good Neighbor Health Care	2,650
Grafton County Senior Citizens Council	3,750
Headrest	3,500
HIV/HCV Resource Center	10,000
Mascoma Community Healthcare	20,000
Mt. Ascutney Hospital and Health Center	1,500
Safeline	3,000
Second Wind Foundation	5,500
Southeastern Vermont Community Action	14,000



## GRANITE UNITED WAY

SUPPLEMENTARY SCHEDULE OF COMMUNITY IMPACT AWARDS TO QUALIFIED  
 PARTNER AGENCIES  
 UPPER VALLEY REGION (CONTINUED)  
 Year Ended June 30, 2021

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	Community Impact Awards (Continued)
Springfield Family Center	\$ 2,500
Springfield Supported Housing Program	5,000
The Family Place	20,000
The Mayhew Program	2,500
The Special Needs Support Center	4,000
TLC Family Resource Center	5,500
Tri-Valley Transit	500
Twin Pines Housing Trust	2,850
Upper Valley Habitat for Humanity:	3,750
Food Services	12,500
Shelter Services	6,750
Upper Valley Trails Alliance	1,000
Visions for Creative Housing Solutions	7,500
Visiting Nurse and Hospice for Vermont and NH	15,000
Waypoint	7,500
West Central Behavioral Health	7,500
Willing Hands Enterprises	5,000
Windham & Windsor Housing Trust	4,500
Immigration Legal Services Program	4,000
Emergency Shelter and Housing Program	2,000
	<u>\$ 225,000</u>

## GRANITE UNITED WAY

SUPPLEMENTARY SCHEDULE OF COMMUNITY IMPACT AWARDS TO QUALIFIED  
 PARTNER AGENCIES  
 SOUTHERN REGION  
 Year Ended June 30, 2021

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	<u>Community Impact Awards</u>
Boys & Girls Club of Greater Salem, Inc.	\$ 14,280
City Year New Hampshire	10,000
Community Caregivers of Greater Derry	6,246
Copper Cannon Camp	5,000
Disability Rights Center - NH	6,000
Easter Seals New Hampshire, Inc.	12,750
Epilepsy Foundation New England	5,524
Girls Inc. of New Hampshire	10,200
Granite State Children's Alliance	5,000
International Institute of New England	7,650
Manchester Community Resource Center, Inc.	10,000
Mayhew Program	5,000
NeighborWorks Southern New Hampshire	5,000
New Hampshire Legal Assistance	13,320
NHBA Pro Bono Referral Program	9,180
Plaistow YMCA	12,750
Rockingham Nutrition and Meals on Wheels Program	11,250
Salem Haven, Inc.	6,000
St. Joseph Community Services, Inc.	16,250
The Granite YMCA	10,000
The Mental Health Center of Greater Manchester	10,200
The Upper Room:	
Adolescent Wellness Program	15,300
Greater Derry Juvenile Diversion Program	12,750
Waypoint	7,500
YWCA	17,850
	<u>\$ 245,000</u>

## GRANITE UNITED WAY

SUPPLEMENTARY SCHEDULE OF COMMUNITY IMPACT AWARDS TO  
 QUALIFIED PARTNER AGENCIES - YOUTH ENRICHMENT PARTNERSHIP  
 SOUTHERN REGION (Continued)  
 Year Ended June 30, 2021

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	<u>Youth Enrichment Partnership</u>
Amoskeag Health	\$ 55,000
Boys and Girls Club of Manchester	60,000
Southern New Hampshire University, Center for New Americans	20,000
City Year New Hampshire	10,000
Daniel Webster Council, Boy Scouts of America	10,000
Girls Incorporated of New Hampshire	20,000
Manchester Community Music School	15,000
Manchester Police Athletic League	30,000
Media Power Youth	43,150
Mental Health Center of Greater Manchester	30,000
New Hampshire Legal Assistance	10,000
The Granite YMCA	150,000
University of New Hampshire, STEM Discovery Lab	20,000
UpReach Therapeutic Equestrian Center	15,000
	<u>\$ 488,150</u>

## GRANITE UNITED WAY

SUPPLEMENTARY SCHEDULE OF COMMUNITY IMPACT AWARDS TO QUALIFIED  
 PARTNER AGENCIES  
 NORTHERN REGION  
 Year Ended June 30, 2021

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	<u>Community Impact Awards</u>
Believe in Books	\$ 2,000
Coos County Family Health Services, Inc.	1,500
Copper Cannon Camp	3,000
Disability Rights Center	1,250
Epilepsy Foundation New England	501
Green Path Financial Wellness	850
Harvest Christian Fellowship:	
Community Café	4,000
Feeding Hope Food Pantry	4,500
Helping Hands North, Inc.	4,000
North Conway Community Center	2,000
Northern Human Services	2,250
The Family Resource Center at Gorham	4,000
Tri-County Community Action Program:	
Tyler Blain House	1,149
ServiceLink	1,000
	<u>\$ 32,000</u>

**GRANITE UNITED WAY****SUPPLEMENTARY SCHEDULE OF COMMUNITY IMPACT AWARDS TO QUALIFIED****PARTNER AGENCIES****CENTRAL REGION****Year Ended June 30, 2021**

	<b>Community Impact Awards</b>
Big Brothers Big Sisters of New Hampshire	\$ 7,500
Boys and Girls Clubs of Central New Hampshire	15,000
Circle Program	5,000
Grafton County Senior Citizens Council, Inc.	2,625
Granite State Children's Alliance	5,000
Health First Family Care Center	10,000
Kingswood Youth Center	7,500
Lakes Region Community Developers	12,500
Lakes Region Community Services	12,500
Lakes Region Mental Health Center	10,000
Mayhew Program	2,500
New Beginnings Without Violence and Abuse	10,000
New Hampshire Legal Assistance	2,625
Pemi Youth Center	3,750
Plymouth Area Recovery Connection	8,500
	<u>\$ 115,000</u>

## GRANITE UNITED WAY

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

For the Year Ended June 30, 2021

Federal Grantor Pass-through Grantor Program Title	Assistance Listing Number	Federal Expenditures	Expenditures to Subrecipients
<b>Regional Public Health Network Services Cluster</b>			
<u>U.S. Department of Health and Human Services</u>			
State of N.H. Department of Health and Human Services - South Central Public Health Network			
Block Grants for Prevention and Treatment of Substance Abuse	93.959	\$ 127,494	\$ 118,886
Hospital Preparedness Program & Public Health Emergency Preparedness Aligned Coop Agreements	93.074	111,917	104,713
Public Health Crisis Response	93.354	4,723	-
Preventive Health and Health Services Block Grant	93.758	30,130	30,130
Disaster Grant Public Assistance	97.036	32,934	-
Environmental Public Health and Emergency Response	93.070	13,708	12,511
Young Adult Substance Misuse Prevention Strategies	93.243	72,972	69,252
<i>Total State of N.H. Department of Health and Human Services - South Central Public Health Network</i>		393,878	335,492
State of N.H. Department of Health and Human Services - Capital Area Public Health Network			
Block Grants for Prevention and Treatment of Substance Abuse	93.959	145,382	-
Hospital Preparedness Program & Public Health Emergency Preparedness Aligned Coop Agreements	93.074	78,652	-
Public Health Crisis Response	93.354	32,602	-
Preventive Health and Health Services Block Grant	93.758	22,650	-
Immunization Cooperative Agreements	93.268	12,546	-
Disaster Grant Public Assistance	97.036	28,824	-
Environmental Public Health and Emergency Response	93.070	11,953	-
Young Adult Substance Misuse Prevention Strategies	93.243	76,848	55,410
<i>Total State of N.H. Department of Health and Human Services - Capital Area Public Health Network</i>		409,457	55,410
State of N.H. Department of Health and Human Services - Carroll County Coalition for Public Health			
Block Grants for Prevention and Treatment of Substance Abuse	93.959	111,441	-
Hospital Preparedness Program & Public Health Emergency Preparedness Aligned Coop Agreements	93.074	55,204	-
Public Health Crisis Response	93.354	31,631	-
Preventive Health and Health Services Block Grant	93.758	29,024	-
Immunization Cooperative Agreements	93.268	11,133	-
Disaster Grant Public Assistance	97.036	2,450	-
Environmental Public Health and Emergency Response	93.070	8,185	-
Young Adult Substance Misuse Prevention Strategies	93.243	61,630	900
<i>Total State of N.H. Department of Health and Human Services - Carroll County Coalition for Public Health</i>		310,698	900
<i>Total Regional Public Health Network Services Cluster</i>		1,114,033	391,802

## GRANITE UNITED WAY

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (continued)

For the Year Ended June 30, 2021

Federal Grantor Pass-through Grantor Program Title	Assistance Listing Number	Federal Expenditures	Expenditures to Subrecipients
<u>U.S. Internal Revenue Services</u>			
Department of the Treasury			
Volunteer Income Tax Assistance (VITA) Matching Grant Program	21.009	\$ 58,144	\$ -
<u>Coronavirus Aid Relief and Economic Security (CARES)</u>			
Governor's Office for Emergency and Relief Recovery			
Basic Needs	21.019	741,523	702,183
NHI Empowering Youth Program	21.019	200,000	158,500
Recovery Friendly Workplace	21.019	725,000	659,091
Total CARES		<u>1,666,523</u>	<u>1,519,774</u>
<u>U.S. Department of Justice</u>			
State of N.H. Department of Justice			
Comprehensive Opioid Abuse Program (COAP)-Recovery	16.838	192,929	112,060
Crime Victim Assistance-ACERT	16.575	28,222	16,656
Total State of NH Department of Justice		<u>221,151</u>	<u>128,716</u>
<u>Federal Emergency Management Agency (FEMA)</u>			
State of N.H. Department of Safety, Homeland Security and Emergency Management			
Emergency Support Function (ESF 14)	97.042	55,778	-
<u>U.S. Department of Health and Human Services</u>			
State of N.H. Division for Behavioral Health, Bureau of Drug and Alcohol Services			
State Opioid Response Grant	93.788	451,198	-
Total Expenditures of Federal Awards		<u>\$ 3,566,827</u>	<u>\$ 2,040,292</u>

The accompanying notes are an integral part of this schedule.

## GRANITE UNITED WAY

### NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

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#### *Note 1. Basis of Presentation*

The Schedule of Expenditures of Federal Awards ("the Schedule") includes the federal grant activity of Granite United Way ("the United Way"), under programs of the federal government for the year ended June 30, 2021. The information in this schedule is presented in accordance with the requirements of the Office of Management and Budget (OMB) *Uniform Guidance*. Because the schedule presents only a selected portion of the operations of the United Way, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the United Way.

#### *Note 2. Basis of Accounting*

This schedule is prepared on the same basis of accounting as the United Way's financial statements. The United Way uses the accrual basis of accounting. Expenditures represent only the federally funded portions of the program. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

#### *Note 3. Program Costs*

The amounts shown as current year expenditures represent only the federal grant portion of the program costs. Entire program costs could be more than shown. Such expenditures are recognized following, as applicable, either the cost principles in the OMB Circular A-122, Cost Principles for Non-Profit Organizations, or the cost principles contained in Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

#### *Note 4. Major Programs*

In accordance with OMB Uniform Guidance, major programs are determined using a risk-based approach. Programs in the accompanying Schedule are determined by the independent auditor to be major programs.

#### *Note 5. Indirect Cost Rate*

The amount expended includes \$250,219 claimed as an indirect cost recovery. The United Way elected to use the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.





**NATHAN WECHSLER & COMPANY**  
**PROFESSIONAL ASSOCIATION**  
**CERTIFIED PUBLIC ACCOUNTANTS & BUSINESS ADVISORS**

**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON  
COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL  
STATEMENTS PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS**

**INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors  
Granite United Way  
Manchester, New Hampshire 03101

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of Granite United Way as of and for the year ended June 30, 2021, and the related notes to the financial statements, which collectively comprise Granite United Way's basic financial statements, and have issued our report thereon dated November 18, 2021.

***Internal Control over Financial Reporting***

In planning and performing our audit of the financial statements, we considered Granite United Way's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Granite United Way's internal control. Accordingly, we do not express an opinion on the effectiveness of Granite United Way's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### *Compliance and Other Matters*

As part of obtaining reasonable assurance about whether Granite United Way's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### *Purpose of this Report*

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Nathan Wechsler & Company*

Concord, New Hampshire  
November 18, 2021



**NATHAN WECHSLER & COMPANY**  
**PROFESSIONAL ASSOCIATION**  
**CERTIFIED PUBLIC ACCOUNTANTS & BUSINESS ADVISORS**

**REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON  
INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH THE UNIFORM  
GUIDANCE**

**INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors  
Granite United Way  
Manchester, New Hampshire 03101

***Report on Compliance for Each Major Federal Program***

We have audited Granite United Way's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Granite United Way's major federal programs for year ended June 30, 2021. Granite United Way's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs.

***Management's Responsibility***

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

***Auditor's Responsibility***

Our responsibility is to express an opinion on compliance for each of Granite United Way's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Granite United Way's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Granite United Way's compliance.

Page 33

70 Commercial Street, 4th Floor  
Concord, NH 03301

59 Emerald Street  
Keene, NH 03431

44 School Street  
Lebanon, NH 03766

v: 603-224-5357  
f: 603-224-3792

v: 603-357-7665  
f: 603-224-3792

v: 603-448-2650  
f: 603-448-2476

### *Opinion on Each Major Federal Program*

In our opinion, Granite United Way complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2021.

### *Report on Internal Control over Compliance*

Management of Granite United Way is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Granite United Way's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Granite United Way's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Nathan Wechsler & Company*

Concord, New Hampshire  
November 18, 2021

**GRANITE UNITED WAY  
SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS  
(UNIFORM GUIDANCE)  
YEAR ENDED JUNE 30, 2021**

Section I: Summary of Auditor's Results

*Financial Statements*

Type of auditor's report issued: *unmodified*

Internal control over financial reporting:

Are any material weaknesses identified?	___ Yes	___ <u>X</u> No
Are any significant deficiencies identified?	___ Yes	___ <u>X</u> None Reported
Is any noncompliance material to financial statement noted?	___ Yes	___ <u>X</u> No

*Federal Awards*

Internal control over major federal programs:

Are any material weaknesses identified?	___ Yes	___ <u>X</u> No
Are any significant deficiencies identified?	___ Yes	___ <u>X</u> None Reported
Type of auditor's report issued on compliance for major federal programs:	<i>unmodified</i>	
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	___ Yes	___ <u>X</u> No
Identification of major federal programs:		
Assistance Listing Numbers	Name of federal program or cluster	
21.019 - Basic Needs	CARES - Governor's Office for Emergency and Relief Recovery	
21.019 - NH Empowering Youth Program	CARES - Governor's Office for Emergency and Relief Recovery	
21.019 - Recovery Friendly Workplace	CARES - Governor's Office for Emergency and Relief Recovery	
93.788 - State Opioid Response Grant	DHHS - State of N.H. Division for Behavioral Health, Bureau of Drug and Alcohol Services	
Dollar threshold used to distinguish between type A and type B programs:	\$750,000	
Auditee qualified as a low-risk auditee?	___ <u>X</u> Yes	___ No

GRANITE UNITED WAY  
SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS  
(UNIFORM GUIDANCE)  
YEAR ENDED JUNE 30, 2021

Section II - Financial Statement Findings

No financial statement findings noted.

Section III - Federal Awards Findings

No federal awards findings noted.

Prefix	First Name	Informal	Last Name	Region
Ms./Dr.	Larissa	Larissa	Baia	Central
Mr.	Joseph	Joe	Bator	Southern
Ms.	Kathleen	Kathy	Bizarro-Thunberg	Merrimack County
Mr.	Joseph	Joe	Carelli	Southern
Mr.	Michael	Mike	Delahanty	Southern
Mr.	Douglas	Doug	DeLara, Jr.	Southern
Ms.	Patricia	Pat	Donahue	Southern
Mr.	Christopher	Chris	Emond	Merrimack County
Ms.	Marlene	Marlene	Hammond	Merrimack County
Mr.	John	John	Hughes	Corp. Counsel
Ms.	Diana		Johnson	Merrimack County
Mr.	Joseph	Joe	Kenney	Merrimack County
Ms.	Sally	Sally	Kraft	Upper Valley
Ms.	Christina	Christina	Lachance	Southern
Mr./Dr.	Charles	Chuck	Lloyd	Northern
Mr.	Lawrence	Larry	Major, Jr	Central
Ms.	Carolyn	Carolyn	Maloney	Upper Valley
Mr.	Sean		Owen	Southern
Ms.	Elizabeth	Beth	Rattigan	Upper Valley
Mr.	Peter	Peter	Rayno	Southern
Ms.	Betsey	Betsey	Rhynhart	Merrimack County
Mr.	William	Bill	Sherry	
Mr.	Justin		Slattery	Central
Mr.	Timothy	Tim	Soucy	Southern
Ms.	Charla	Charla	Stevens	Southern
Mr.	Russell	Rusty	Talbot	North Country
Mr.	Robert	Robert	Tourigny	Southern
Mr.	Patrick	Patrick	Tufts	
Mr.	Mitchel	Mitch	Davis	Upper Valley
Ms.	Catherine	Cass	Walker	Central

<b>BOD Position</b>
<i>DE&amp;I Chair</i>
<i>Secretary &amp; Audit Chair</i>
<i>Treasurer</i>
<i>Merrimack County CI Chair</i>
<i>Granite CIC Chair</i>
<i>Northern NH CI Chair</i>
<i>Interim Chair</i>
<i>Upper Valley CI Chair</i>
<i>Chief Operating Officer</i>
<i>Vice Chair /Gov. Chair</i>
<i>NC CIC Chair</i>
<i>President &amp; CEO</i>
<i>Central Region CIC Chair</i>



Company	Corporate Address
Lakes Region Community College	379 Belmont Road Laconia, NH 03246
Primary Bank	207 Route 101 Bedford, NH 03110
NH Hospital Association	125 Airport Road Concord, NH 03301
Citizen's Bank	900 Elm Street NE 1540 Manchester, NH 03101
Retireed	38 Geremonty Drive, Salam, NH 03079
Baker   Newman   Noyes	650 Elm Street, Suite 302, Manchester, NH 03101
New Hampshire Hosuing Finance Authority	32 Constitution Drive, Bedford, NH 03110
Boys & Girls Club of Central New Hampshire	876 No. Main Street, Laconia, NH 03246
Lincoln Financial Group	One Granite Place, P.O. Box 515, Concord, NH.03301
McLane, Middleton Law Firm	900 Elm Street, Floor 10, Manchester, NH 03101
Merrimack County Savings Bank	PO Box 2826 Concord NH 03032
The Provident Bank	115 So. River Road, Bedford, NH 03110
Dartmouth Hitchcock Medical Center	46 Centerra Parkway, Lebanon, NH 03766
University of New Hampshire	55 College Rd, Pettee Hall, Durham, NH 03824
White Moutains Community	2020 Riverside Drive, Berlin, NH 03570
Pike Industries, Inc.	3 Eastgate Park Road , Belmont, NH 03307
Hypertherm	P.O. Box 5010, Hanover, NH 03755
Wedu	Manchester, NH
Downs Rachlin Martin	67 Etna Road, Lebanon, NH 03766
Enterprise Bank	130 Main Street, Salem, NH 03079
Concord Hospital	250 Pleasant Street, Concord, NH 03301
Granite United Way	22 Concord Street, Manchester, NH 03101
Belknap EDC	383 S. Main St. , Laconia, NH 03246
Catholic Medical Center	100 McGregor Street, Manchester, NH 03102
McLane, Middleton Law Firm	900 Elm Street, Floor 10, Manchester, NH 03101
North Country Climbing	
NeighborWorks Southern NH	801 Elm Street, 2nd Floor Manchester, NH 03101
Granite United Way	22 Concord St, Floor 2 Manchester, NH 03101
Dartmouth College	7 Lebanon Street, Suite 302 Hanover, NH 03755
LRG Healthcare	80 Highland Street, Laconia, NH 03246

**Mary Reed**

## **Professional Profile**

- Coalition Building
- Plan Development
- Resource Coordination
- Logistics
- Time management
- Budgeting
- Volunteer Management
- Grant/Proposal Writing
- Organization
- Leadership

## **Professional Accomplishments**

### **Public Health**

- Provide direction and leadership towards achievement of the Public Health Regions' philosophy, mission, strategic plans and goals, through: administration and support, program and service delivery, financial management, human resource management, and community and public relations

### **Regional Resource Coordination**

- Collected and disseminated data on available resources critical for response to public health emergency.
- Developed working relationship with stakeholders in Public Health Region.

### **Public Health Coalition**

- Regional Public Health Emergency Response Annex development
- Resource Coordination and Development
- Healthcare Coalition Building
- Regional Partner Development
- Clinic Operation Development
- Medical reserve Corps Volunteer Management and Training
- Policy Development
- Team Building

### **Captain of Operations**

- Developed staff and operational procedures for full time staff
- Oversee Training Program
- Facilitate QA/QI
- Facilitated and maintained data entry system and procedures for all of Fire departments operations and patient tracking
- Created Personnel Manual and operational guidelines
- Secured grant funding
- Volunteer Management

## Work History

<b>Assistant Vice President of Public Health</b>	Granite United Way	2018- present
<b>Senior Director of Public Health</b>	Granite United Way	2016 -2018
<b>Public Health Region Emergency Preparedness Director</b>	Capital Area Public Health Network / G UW Concord NH	2013 - 2016
<b>Executive Director</b>	Carroll County Coalition for Public Health, Ossipee NH	2011 - 2013
<b>Preparedness Planner</b>	Capital Area Public Health Network/Concord Hospital, Concord NH	2009 - 2011
<b>Regional Resource Coordinator</b>	New England Center for Emergency Preparedness/ Dartmouth College, Lebanon NH	2009
<b>Captain of Operations</b>	Barnstead Fire Rescue, Barnstead NH	2001-2010

## Certifications

- Institute for Local Public Health Practices
- Local Government Leadership Institute
- Antioch New England Institute
- DHHS Inventory Management System Training
- FEMA 29, 100, 120.a, 130, 200, 244, 250, 250.7, 300, 546.12, 547a, 700, 701, 702a, 704, 800.B, 806, 808
- Department of Homeland Security Exercise and Evaluation Program (HSEEP)
- CDC SNS/ Mass Dispensing Course, Atlanta GA
- ICS, WebEOC, SNS 101
- HAZMAT Awareness and Operations
- CPR, Blood borne Pathogens
- EMS Field Training Officer
- Fire Fighter C2F2
- Amateur Radio Operator – General Class
- STEP program instructor, Are You Ready instructor



# SHANNON SWETT BRESAW, MSW

## EDUCATION

---

*Master of Social Work*

2002 – 2004

University of New Hampshire

Durham, NH

*Bachelor of Arts - Clinical Counseling Psychology*

1999 – 2002

Keene State College

Keene, NH

## EXPERIENCE

---


2007 - Present

Granite United Way

Concord, NH

*Vice President of Public Health*

### Accomplishments:

- Provides Program Director support for the NH Governor's Recovery Friendly Workplace initiative through program development, staff oversight, resource development, marketing/communications, and evaluation
- Works to align and leverage Granite United Way investments and strategies with other statewide efforts to address public health, addiction, and social determinants of health
- Provides content expertise and consultation in the areas of substance use disorders, public health, community development, contract management, grant writing, reporting, and evaluation
- Develops and maintains strategic partnerships and relationships with key stakeholders across NH
- Provides contract management and oversight to 3 out of the 13 Regional Public Health Networks in NH, including the Capital Area Public Health Network, the Carroll County Coalition for Public Health and the South Central Public Health Network
- Provides direction and leadership towards achievement of each Network's philosophy, mission, strategic plans and goals, through: administration and support, program and service delivery, financial management, and community/public relations
- Coordinates all aspects of federal, state, and local grants and contracts, including resource development/grant-writing, financial oversight and reporting
- Develops community health improvement plans, evaluation plans, and other data-driven, research-informed strategic plans for the Networks
- Works with community impact committees and volunteers through Granite 



2005 – 2007                      Community Response (CoRe) Coalition                      Belknap County, NH  
*Outreach Coordinator, Project Director*

Accomplishments:

- Provided leadership for a county-wide, regional alcohol, tobacco, and other drug abuse prevention coalition
- Strengthened capacity of coalition through outreach and collaboration, including partnerships with 10 community sectors, including government, schools, businesses, healthcare, and safety
- Coordinated all aspects of federal, state, and local grants, including financial oversight, progress reports, communications, and work plan goals, objectives, and activities
- Developed, coordinated, promoted, and implemented events, programs, and trainings for youth and adults
- Strengthened youth leadership and involvement in substance abuse prevention activities
- Supervised part-time staff, youth leaders, and volunteers

2004 – 2005                      Caring Community Network of the Twin Rivers (CCNTR)                      Franklin, NH  
*Community Program Specialist*

Accomplishments:

- Assisted in development of programming related to strengthening the public health infrastructure
- Recruited new participants to agency committees and projects
- Facilitated organizational collaboration, compiled research, and developed proposals to funding sources to address community needs
- Facilitated several ongoing committees
- Developed and maintained productive relationships with community and state leaders and agencies
- Participated in several trainings/seminars related to issues including substance abuse prevention, emergency preparedness, leadership, and public health infrastructure development
- Wrote numerous articles and press releases concerning community and public health

**PROFESSIONAL ASSOCIATIONS**

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- American Public Health Association: NH Affiliate Representative to the Governing Council 2018-Current
- NH Public Health Association: Board Member 2018-Current
- Prevention Task Force of the Governor's Commission (Co-Chair): 2017-Current
- NH Governor's Commission on Alcohol and Drug Abuse Prevention, Treatment and Recovery (Prevention Representative): 2016-2018
- NH Drug Overdose Fatality Review Committee (Prevention Representative): 2016-2018
- NH Alcohol and Other Drug Service Providers Association: Treasurer 2007-2011, 2014-2015
- NH Prevention Certification Board's Peer Review Committee: 2009-2011

**CONTRACTOR NAME**

Key Personnel

Name	Job Title	Salary	% Paid from this Contract	Amount Paid from this Contract
Shannon Bresaw	VP of Public Health	\$111,000	0	0
Mary Reed	Assistant VP Public Health	\$ 83,200	25%	\$20,800

**State of New Hampshire  
Department of Health and Human Services  
Amendment #9**

This Amendment to the Regional Public Health Network Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and Granite United Way ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on June 19, 2019 (Item #78E), as amended on February 5, 2020 (Item #7), as amended on May 6, 2020 (Item #47), as amended with Governor approval on July 10, 2020 and presented to the Executive Council as an Informational Item on August 26, 2020 (Informational Item #L), as amended with Governor approval on November 17, 2020 and presented to the Executive Council as an Informational Item on December 18, 2020 (Informational Item #B), as amended with Governor and Executive Council approval on December 18, 2020 (Item #10), as amended with Governor approval on December 17, 2020 and presented to the Executive Council as an Informational Item on April 7, 2021 (Informational Item #M), as amended with Governor approval on January 29, 2021 and presented to the Executive Council as an Informational Item on May 19, 2021 (Informational Item #N), and as amended with Governor and Executive Council approval on June 30, 2021 (Item #53), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to extend the term of the agreement, increase the price limitation, or modify the scope of services to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Form P-37, General Provisions, Block 1.8, Price Limitation, to read:  
\$4,373,221
2. Modify Exhibit A-1, Additional Scope of Services – COVID-19 Response, by replacing in its entirety with Exhibit A-1, Amendment #9, Additional Scope of Services – COVID-19 Response, which is attached hereto and incorporated by reference herein.
3. Modify Exhibit B - Amendment #1, Methods and Conditions Precedent to Payment, by replacing in its entirety with Exhibit B, Amendment #9, Method and Conditions Precedent to Payment, which is attached hereto and incorporated by reference herein.
4. Modify Exhibit B-1, Program Funding, Amendment #8 by replacing it in its entirety with Exhibit B-1, Amendment #9, Program Funding, which is attached hereto and incorporated by reference herein.

DS  
PT

All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective upon the date of Governor and Executive Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

11/3/2021

\_\_\_\_\_  
Date

DocuSigned by:

Patricia M. Tilley

046F020F5BFC1C8

\_\_\_\_\_  
Name: Patricia M. Tilley

Title:

Director

Granite United Way

11/2/2021

\_\_\_\_\_  
Date

DocuSigned by:

Patrick Tufts

475837A110D715F

\_\_\_\_\_  
Name: Patrick Tufts

Title:

President



The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

11/4/2021

\_\_\_\_\_  
Date

DocuSigned by:  
*Takhmina Rakhmatova*  
EDE521C625C31AC  
\_\_\_\_\_  
Name: Takhmina Rakhmatova  
Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name:  
Title:

**State of New Hampshire  
Department of Health and Human Services  
Amendment #10 – Greater Seacoast Community Health**

This Amendment to the Regional Public Health Network Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and Greater Seacoast Community Health ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on June 19, 2019, (Item #78E), as amended on February 5, 2020, (Item #7), as amended on May 6, 2020 (Item # 47), as amended with Governor approval on July 10, 2020 and presented to the Executive Council as an Informational Item on August 26, 2020 (Informational Item #L), as amended with Governor approval on November 17, 2020 and presented to the Executive Council as an Informational Item on December 18, 2020 (Informational Item #B), as amended with Governor and Executive Council approval on December 18, 2020 (Item #10), as amended with Governor approval on December 17, 2020 and presented to the Executive Council as an Informational Item on April 7, 2021 (Informational Item #M), as amended with Governor approval on January 29, 2021 and presented to the Executive Council as an Informational Item on May 19, 2021 (Informational Item #N), as amended with Governor and Executive Council approval on June 30, 2021 (Item #53), and as amended with Governor and Executive Council approval on November 10, 2021 (Item #16C) the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to extend the term of the agreement, increase the price limitation, or modify the scope of services to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Modify Exhibit A-1, Additional Scope of Services – COVID-19 Response, Subsection 1.8 Biosurveillance through Subparagraph 1.8.1.6 to read:  
Reserved
2. Modify Exhibit B, Amendment #9, Method and Conditions, to add subsection 1.1.12 to read:  
1.1.12 Federal Funds from the Coronavirus Preparedness and Response Supplemental Appropriations Act, 2020, as awarded on December 17, 2021 by the Centers for Disease Control and Prevention, CFDA 21.09.
2. Modify Exhibit B-1, Program Funding, Amendment #9 by replacing it in its entirety with Exhibit B-1, Program Funding, Amendment #10, which is attached hereto and incorporated by reference herein.

All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective upon Governor and Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

6/3/2022  
Date

DocuSigned by:  
*Patricia M. Tilley*  
Name: Patricia M. Tilley  
Title: Director

Greater Seacoast Community Health

6/3/2022  
Date

DocuSigned by:  
*Janet Laatsch*  
Name: Janet Laatsch  
Title: CEO

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

6/7/2022

Date

DocuSigned by:

*Robyn Guarino*

Name: Robyn Guarino

Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

Date

Name:

Title:

Vendor Name: Greater Southeast Community Health  
 Contract Name: Regional Public Health Network Services  
 Region: Bradford County

State Fiscal Year	Program Name and Funding Amounts														
	COVID Vaccinations	CARES Funds	Public Health COVID-19 Health Disparities	Immunization	I-Care	Public Health Advisory Council	Public Health Emergency Preparedness	Public Health Crisis Response	Medical Reserve Corps Activities	Substance Misuse Prevention	Continuum of Care	Young Adult Substance Misuse Prevention Strategies*	School-Based Vaccination Clinics	Childhood Lead Poisoning Prevention Community Assessment	Hepatitis A Vaccination Clinics
2019						\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$1,200	\$10,000
2020						\$30,000	\$62,500	\$50,000	\$10,000	\$67,380	\$45,634	\$105,912	\$15,000	\$11,982	\$10,000
2021	\$125,800			\$35,000		\$30,000	\$62,500	\$0	\$10,000	\$67,380	\$45,634	\$60,000	\$15,000	\$9,018	\$0
2022	\$141,001	\$	\$ 147,621	\$	\$ 106,000	\$30,000	\$101,860	\$0	\$40,000	\$67,380	\$45,634	\$60,000	\$15,000		\$0
														Total	\$1,726,926

Vendor Name: Greater Seacoast Community Health  
 Contract Name: Regional Public Health Network Services  
 Region: Strafford County

Program Name and Funding Amounts

State Fiscal Year	COVID Vaccinations	CARES Funds	Public Health COVID-19 Health Disparities	Immunization	I-Care	Public Health Advisory Council	Public Health Emergency Preparedness	Public Health Crisis Response	Medical Reserve Corps Activities	Substance Misuse Prevention	Continuum of Care	Young Adult Substance Misuse Prevention Strategies*	School-Based Vaccination Clinics	Childhood Lead Poisoning Prevention Community Assessment	Hepatitis A Vaccination Clinics
2019						\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$1,200	\$10,000
2020						\$30,000	\$67,580	\$50,000	\$10,000	\$67,380	\$45,634	\$105,912	\$15,000	\$11,882	\$10,000
2021	\$125,800			\$35,000		\$30,000	\$67,580	\$0	\$10,000	\$67,380	\$45,634	\$60,000	\$15,000	\$8,018	\$0
2022	\$141,001	\$	\$ 147,821	\$	\$8,000	\$30,000	\$101,860	\$0	\$10,000	\$67,380	\$45,634	\$40,000	\$15,000		\$0
														Total	\$1,726,628

# State of New Hampshire

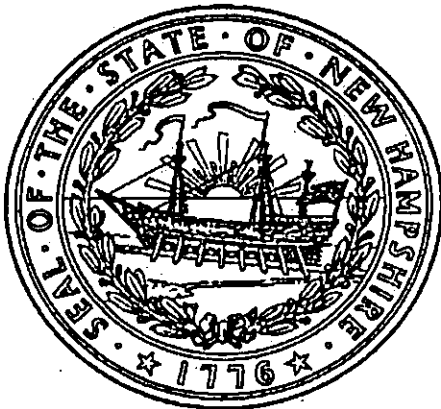
## Department of State

### CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that GREATER SEACOAST COMMUNITY HEALTH is a New Hampshire Nonprofit Corporation registered to transact business in New Hampshire on August 18, 1971. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 65587

Certificate Number: 0005744263



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 1st day of April A.D. 2022.

A handwritten signature in black ink, appearing to read "William M. Gardner".

William M. Gardner  
Secretary of State

CERTIFICATE OF AUTHORITY

I, Dennis Veilleux, Vice Chair of Greater Seacoast Community Health hereby certify that:

1. I am a duly elected Clerk/Secretary/Officer of Greater Seacoast Community Health.
2. The following is a true copy of a vote taken at a meeting of the Board of Directors/shareholders, duly called and held on April 28th, 2022 at which a quorum of the Directors/shareholders were present and voting.

VOTED: That Janet Laatsch

is duly authorized on behalf of Greater Seacoast Community Health to enter into contracts or agreements with the State of New Hampshire and any of its agencies or departments and further is authorized to execute any and all documents, agreements and other instruments, and any amendments, revisions, or modifications thereto, which may in his/her judgment be desirable or necessary to effect the purpose of this vote.

3. I hereby certify that said vote has not been amended or repealed and remains in full force and effect as of the date of the contract/contract amendment to which this certificate is attached. This authority remains valid for thirty (30) days from the date of this Certificate of Authority. I further certify that it is understood that the State of New Hampshire will rely on this certificate as evidence that the person(s) listed above currently occupy the position(s) indicated and that they have full authority to bind the corporation. To the extent that there are any limits on the authority of any listed individual to bind the corporation in contracts with the State of New Hampshire, all such limitations are expressly stated herein.

Dated: 05/31/2022



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Signature of Elected Officer  
Name: Dennis Veilleux  
Title: Vice Chair





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
1/13/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> License # AGR8150 Clark Insurance One Sundial Ave Suite 302N Manchester, NH 03103	<b>CONTACT NAME:</b> PHONE (A/C, No, Ext): (603) 622-2855	FAX (A/C, No): (603) 622-2854	
	<b>E-MAIL ADDRESS:</b> info@clarkinsurance.com		
<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>	
<b>INSURED</b> Greater Seacoast Community Health, Inc. dba Goodwin Community Health, Families First SOS Community Organization, Lilac City Pediatrics 311 Route 108 Somersworth, NH 03878	<b>INSURER A:</b> Selective Insurance Co of South Carolina		19259
	<b>INSURER B:</b> Technology Insurance Company		42376
	<b>INSURER C:</b> AIX Specialty Insurance Co		12833
	<b>INSURER D:</b>		
	<b>INSURER E:</b>		
<b>INSURER F:</b>			

**COVERAGES**                      **CERTIFICATE NUMBER:**                      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:			S 2439491	12/1/2021	12/1/2022	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ Included GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMPIOP AGG \$ 2,000,000
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			S 2439491	12/1/2021	12/1/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE  DED    RETENTION \$			S 2439491	12/1/2021	12/1/2022	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y/N If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	TWC4055247	1/1/2022	1/1/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	Professional Liabili			L3V-A671986-07	1/1/2022	1/1/2023	Each Incident 1,000,000
C	Professional Liabili			L3V-A671986-07	1/1/2022	1/1/2023	Aggregate 3,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
 Professional Liability excludes coverage for claims that are covered under the FTCA

<b>CERTIFICATE HOLDER</b>  Department of Health and Human Services Contracts and Procurement Unit 129 Pleasant Street Concord, NH 03301	<b>CANCELLATION</b>  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
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## *Greater Seacoast Community Health*

### *Mission*

*“To deliver innovative, compassionate, integrated health services and support that are accessible to all in our community, regardless of ability to pay.”*

Board Approved on 6-25-2018



**GREATER SEACOAST COMMUNITY HEALTH**

**Goodwin** **Families** **Lilac City**  
Community Health First Pediatrics

**FINANCIAL STATEMENTS**

and

**REPORTS IN ACCORDANCE WITH GOVERNMENT AUDITING  
STANDARDS AND THE UNIFORM GUIDANCE**

**December 31, 2020 and 2019**

**With Independent Auditor's Report**



## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
Greater Seacoast Community Health

### **Report on Financial Statements**

We have audited the accompanying financial statements of Greater Seacoast Community Health, which comprise the balance sheets as of December 31, 2020 and 2019, and the related statements of operations, changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors  
Greater Seacoast Community Health  
Page 2

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Greater Seacoast Community Health as of December 31, 2020 and 2019, and the results of its operations, changes in its net assets and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

**Other Matter**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with U.S. generally accepted auditing standards. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated July 15, 2021 on our consideration of Greater Seacoast Community Health's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Greater Seacoast Community Health's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Greater Seacoast Community Health's internal control over financial reporting and compliance.

*Berry Dunn McNeil & Parker, LLC*

Portland, Maine  
July 15, 2021

## GREATER SEACOAST COMMUNITY HEALTH

## Balance Sheets

December 31, 2020 and 2019

## ASSETS

	<u>2020</u>	<u>2019</u>
Current assets		
Cash and cash equivalents	\$ 8,238,071	\$ 4,895,949
Patient accounts receivable	898,514	1,095,255
Grant and other receivables	1,149,771	763,483
Pledges receivable	289,104	33,625
Inventory	134,597	100,428
Other current assets	<u>156,514</u>	<u>53,142</u>
Total current assets	10,866,571	6,941,882
Investments	1,997,275	1,373,984
Pledges receivable	135,333	-
Assets limited as to use	1,361,054	1,621,866
Property and equipment, net	<u>5,938,040</u>	<u>5,784,530</u>
Total assets	<u>\$ 20,298,273</u>	<u>\$15,722,262</u>

## LIABILITIES AND NET ASSETS

Current liabilities		
Accounts payable and accrued expenses	\$ 283,102	\$ 200,449
Accrued payroll and related expenses	955,457	1,199,712
Patient deposits	152,926	137,239
Deferred revenue	116,450	46,628
Provider Relief Funds refundable advance	221,102	-
Paycheck Protection Program refundable advance	1,479,000	-
Current maturities of long-term debt	<u>27,304</u>	<u>-</u>
Total current liabilities	3,235,341	1,584,028
Long-term debt, less current maturities	<u>261,836</u>	<u>-</u>
Total liabilities	<u>3,497,177</u>	<u>1,584,028</u>
Net assets		
Without donor restrictions	13,990,441	12,379,359
With donor restrictions	<u>2,810,655</u>	<u>1,758,875</u>
Total net assets	<u>16,801,096</u>	<u>14,138,234</u>
Total liabilities and net assets	<u>\$20,298,273</u>	<u>\$15,722,262</u>

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The accompanying notes are an integral part of these financial statements.

## GREATER SEACOAST COMMUNITY HEALTH

## Statements of Operations

Years Ended December 31, 2020 and 2019

	<u>2020</u>	<u>2019</u>
Operating revenue and support		
Net patient service revenue	\$11,793,485	\$11,318,482
Grants, contracts, and contributions	9,317,881	7,943,253
Other operating revenue	448,537	259,394
Net assets released from restriction for operations	<u>171,899</u>	<u>448,507</u>
Total operating revenue and support	<u>21,731,802</u>	<u>19,969,636</u>
Operating expenses		
Salaries and wages	12,571,717	12,295,009
Employee benefits	2,255,496	2,156,634
Contracted services	985,228	1,080,950
Program supplies	1,519,931	1,324,866
Information technology	755,828	503,376
Occupancy	786,296	787,474
Other	1,276,901	1,125,378
Depreciation	286,651	326,934
Interest expense	<u>3,111</u>	<u>-</u>
Total operating expenses	<u>20,441,159</u>	<u>19,600,621</u>
Operating income	<u>1,290,643</u>	<u>369,015</u>
Other revenue and (losses)		
Investment income	50,806	48,963
Loss on disposal of assets	-	(20,936)
Change in fair value of investments	<u>166,963</u>	<u>157,822</u>
Total other revenue and (losses)	<u>217,769</u>	<u>185,849</u>
Excess of revenue over expenses	1,508,412	554,864
Grants received for capital acquisition	69,701	-
Net assets released from restriction for capital acquisition	<u>32,969</u>	<u>-</u>
Increase in net assets without donor restrictions	<u>\$ 1,611,082</u>	<u>\$ 554,864</u>

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The accompanying notes are an integral part of these financial statements.

**GREATER SEACOAST COMMUNITY HEALTH**

**Statements of Changes in Net Assets**

**Years Ended December 31, 2020 and 2019**

	<u>2020</u>	<u>2019</u>
Net assets without donor restrictions		
Excess of revenue over expenses	\$ 1,508,412	\$ 554,864
Grants received for capital acquisition	69,701	-
Net assets released from restriction for capital acquisition	<u>32,969</u>	<u>-</u>
Increase in net assets without donor restrictions	<u>1,611,082</u>	<u>554,864</u>
Net assets with donor restrictions		
Contributions	1,098,894	169,687
Investment income	28,158	47,540
Change in fair value of investments	129,596	216,414
Net assets released from restriction for operations	(171,899)	(448,507)
Net assets released from restriction for capital acquisition	<u>(32,969)</u>	<u>-</u>
Increase (decrease) in net assets with donor restrictions	<u>1,051,780</u>	<u>(14,866)</u>
Change in net assets	2,662,862	539,998
Net assets, beginning of year	<u>14,138,234</u>	<u>13,598,236</u>
Net assets, end of year	<u>\$16,801,096</u>	<u>\$14,138,234</u>

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The accompanying notes are an integral part of these financial statements.



**GREATER SEACOAST COMMUNITY HEALTH**

**Statements of Cash Flows**

**Years Ended December 31, 2020 and 2019**

	<u>2020</u>	<u>2019</u>
Cash flows from operating activities		
Change in net assets	\$ 2,662,862	\$ 539,998
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation	286,651	326,934
Equity in loss of limited liability company	-	13,754
Change in fair value of investments	(296,559)	(374,236)
Loss on disposal of assets	-	20,936
Grants and contributions for long-term purposes	(1,144,139)	-
Decrease (Increase) in		
Patient accounts receivable	196,741	397,009
Grant and other receivables	(386,288)	(245,960)
Pledges receivable	(390,812)	229,932
Inventory	(34,169)	42,822
Other current assets	(103,372)	4,845
Increase (decrease) in		
Accounts payable and accrued expenses	82,653	27,597
Accrued salaries and related amounts	(244,255)	124,249
Patient deposits	15,687	(35,866)
Deferred revenue	69,822	39,359
Provider Relief Funds refundable advance	221,102	-
Paycheck Protection Program refundable advance	<u>1,479,000</u>	<u>-</u>
Net cash provided by operating activities	<u>2,414,924</u>	<u>1,111,373</u>
Cash flows from investing activities		
Capital acquisitions	(440,161)	(25,181)
Proceeds from sale of investments	683,784	244,247
Purchase of investments	<u>(749,704)</u>	<u>(331,303)</u>
Net cash used by investing activities	<u>(506,081)</u>	<u>(112,237)</u>
Cash flows from financing activities		
Grants and contributions for long-term purposes	1,144,139	-
Proceeds from long-term debt	300,000	-
Payments on long-term debt	<u>(10,860)</u>	<u>-</u>
Net cash provided by financing activities	<u>1,433,279</u>	<u>-</u>
Net increase in cash and cash equivalents	3,342,122	999,136
Cash and cash equivalents, beginning of year	<u>4,895,949</u>	<u>3,896,813</u>
Cash and cash equivalents, end of year	<u>\$ 8,238,071</u>	<u>\$ 4,895,949</u>
Supplemental disclosures of cash flow information		
Cash paid for interest	\$ 3,111	\$ -

The accompanying notes are an integral part of these financial statements.

## GREATER SEACOAST COMMUNITY HEALTH

### Notes to Financial Statements

December 31, 2020 and 2019

#### Organization

Greater Seacoast Community Health (the Organization) is a not-for-profit corporation organized in New Hampshire. The Organization is a Federally Qualified Health Center (FQHC), providing fully integrated medical, behavioral, oral health, recovery services and social support for underserved populations. The Organization is a network of community health centers, which includes Families First Health & Support Center, Goodwin Community Health, and Lilac City Pediatrics, providing healthcare services to individuals living within the greater Seacoast service area.

#### 1. Summary of Significant Accounting Policies

##### Basis of Presentation

The financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP), which requires the Organization to report information in the financial statements according to the following net asset classifications:

**Net assets without donor restrictions:** Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the Board of Directors.

**Net assets with donor restrictions:** Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

##### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

##### Income Taxes

The Organization is a public charity under Section 501(c)(3) of the Internal Revenue Code (IRC). As a public charity, the Organization is exempt from state and federal income taxes on income earned in accordance with its tax-exempt purpose. Unrelated business income is subject to state and federal income tax. Management has evaluated the Organization's tax positions and concluded that the Organization has no unrelated business income or uncertain tax positions that require adjustment to the financial statements.

## GREATER SEACOAST COMMUNITY HEALTH

### Notes to Financial Statements

December 31, 2020 and 2019

#### **COVID-19**

In March 2020, the World Health Organization declared coronavirus disease (COVID-19) a global pandemic and the United States federal government declared COVID-19 a national emergency. The Organization implemented an emergency response to ensure the safety of its patients, staff and the community. In adhering to guidelines issued by the State of New Hampshire and the Center for Disease Control, the Organization took steps to create safe distances between both staff and patients. Dental operations were curtailed, open only for emergency care, until services resumed in June 2020. Medical and behavioral health patient visits were done through telehealth when appropriate.

The Coronavirus Aid, Relief, and Economic Security (CARES) Act and the Paycheck Protection Program and Health Care Enhancement (PPHCE) Act established the Provider Relief Fund (PRF) to support healthcare providers in the battle against the COVID-19 outbreak. The PRF is being administered by the U.S. Department of Health and Human Services (HHS). The Organization received PRF in the amount of \$221,102 during the year ended December 31, 2020. These funds are to be used for qualifying expenses and to cover lost revenue due to COVID-19 through June 30, 2021. The PRF are considered contributions and are recognized as income when qualifying expenditures or lost revenues have been incurred. The Organization has not incurred qualifying expenses or lost revenue necessary to recognize these contributions during the year ended December 31, 2020, and as a result the funds are reported as a refundable advance on the balance sheet. Management expects to fully expend the funds prior to June 30, 2021.

On May 21, 2020, the Organization qualified for and received a loan in the amount of \$1,479,000 pursuant to the Paycheck Protection Program (PPP), a program implemented by the U.S. Small Business Administration under the CARES Act and the PPHCE Act. The principal amount of the PPP is subject to forgiveness, upon the Organization's request, to the extent that the proceeds are used to pay qualifying expenditures, including payroll costs, rent and utilities, incurred by the Organization during a specific covered period. The PPP was fully utilized to pay for qualifying expenditures during the year ended December 31, 2020. The Organization has not yet applied for forgiveness, but is able to do so at any point until the loan matures in May 2022. The Organization expects the full amount of the PPP to be eligible for forgiveness. The PPP is reported as a refundable advance on the balance sheet until forgiveness is received.

#### **Cash and Cash Equivalents**

Cash and cash equivalents consist of demand deposits and petty cash funds.

The Organization has cash deposits in major financial institutions which exceed federal depository insurance limits. The Organization has not experienced losses in such accounts and management believes the credit risk related to these deposits is minimal.

## GREATER SEACOAST COMMUNITY HEALTH

### Notes to Financial Statements

December 31, 2020 and 2019

#### **Revenue Recognition and Patient Accounts Receivable**

Patient service revenue is reported at the amount that reflects the consideration to which the Organization expects to be entitled in exchange for providing patient care. These amounts are due from patients and third-party payers (including commercial insurers and governmental programs).

Performance obligations are determined based on the nature of the services provided by the Organization. The Organization measures the performance obligation for medical, behavioral health, dental and ancillary services from the commencement of a face-to-face encounter with a patient to the completion of the encounter. Ancillary services provided the same day as the face-to-face encounter are considered to be part of the performance obligation and are not deemed to be separate performance obligations. The Organization measures the performance obligation for in-house and contract pharmacy services based on when the prescription is dispensed to the patient. The Organization's performance obligations are satisfied at a point in time.

The Organization determines the transaction price based on standard charges for goods and services provided, reduced by contractual adjustments provided to third-party payers, discounts provided to uninsured patients in accordance with the Organization's sliding fee discount program, and implicit price concessions provided to uninsured patients. The Organization determines its estimates of contractual adjustments and discounts based on contractual agreements, its discount policies, and historical experience. The Organization determines its estimate of implicit price concessions based on its historical collection experience.

Consistent with the Organization's mission and FQHC designation, care is provided to patients regardless of their ability to pay. Therefore, the Organization has determined it has provided implicit price concessions to uninsured patients and patients with other uninsured balances (for example, copays and deductibles). The implicit price concessions included in estimating the transaction price represent the difference between amounts billed to patients and amounts the Organization expects to collect based on its collection history with those patients.

The Organization has determined that the nature, amount, timing and uncertainty of revenue and cash flows are affected by the payer. In assessing collectability, the Organization has elected the portfolio approach. The portfolio approach is being used as the Organization has a large volume of similar contracts with similar classes of customers (patients). The Organization reasonably expects that the effect of applying a portfolio approach to a group of contracts would not differ materially from considering each contract separately. Management's judgment to group the contracts by portfolio is based on the payment behavior expected in each portfolio category. As a result, aggregating all the contracts (which are at the patient level) by the particular payer or group of payers will result in the recognition of the same amount of revenue as applying the analysis at the individual patient level. Payer concentrations are disclosed in Note 9.

## GREATER SEACOAST COMMUNITY HEALTH

### Notes to Financial Statements

December 31, 2020 and 2019

The Organization bills the patients and third-party payers several days after the services are performed. A summary of payment arrangements follows:

#### Medicare

The Organization is primarily reimbursed for medical and ancillary services based on the lesser of actual charges or prospectively set rates for all FQHC services furnished to a Medicare beneficiary on the same day when an FQHC furnishes a face-to-face FQHC visit. Certain other non-FQHC services are reimbursed based on fee-for-service rate schedules.

#### Medicaid

The Organization is primarily reimbursed for medical and ancillary services based on prospectively set rates for all FQHC services furnished to a Medicaid beneficiary on the same day when an FQHC furnishes a face-to-face FQHC visit. Dental and certain other non-FQHC services are reimbursed based on fee-for-service rate schedules.

#### Other Payers

The Organization has also entered into payment agreements with certain commercial insurance carriers, health maintenance organizations, and preferred provider organizations. Under these arrangements, the Organization is reimbursed based on contractually obligated payment rates for each Current Procedural Terminology code, which may be less than the Organization's public fee schedule.

#### Patients

The Organization provides care to patients who meet certain criteria under its sliding fee discount program. The Organization estimates the costs associated with providing this care by calculating the ratio of total cost to total charges, and then multiplying that ratio by the gross uncompensated charges associated with providing care to patients eligible for the sliding fee discount program. The estimated cost of providing services to patients under the Organization's sliding fee discount program was approximately \$1,050,470 and \$1,517,244 for the years ended December 31, 2020 and 2019, respectively. The Organization is able to provide these services with a component of funds received through federal and state grants and local support.

For uninsured patients who do not qualify under the Organization's sliding fee discount program, the Organization bills the patient based on the Organization's standard rates for services provided. Patient balances are typically due within 30 days of billing; however, the Organization does, in certain instances, enter into payment agreements with patients that allow payments in excess of one year. For those cases, the financing component is not deemed to be significant to the contract.

## GREATER SEACOAST COMMUNITY HEALTH

### Notes to Financial Statements

December 31, 2020 and 2019

#### 340B Pharmacy Program Revenue

The Organization, as an FQHC, is eligible to participate in the 340B Drug Pricing Program. This program requires drug manufacturers to provide outpatient drugs to FQHCs and other covered entities at a reduced price. The Organization operates an in-house pharmacy and contracts with other local pharmacies under this program. The contract pharmacies dispense drugs to eligible patients of the Organization and bill commercial insurances on behalf of the Organization. Reimbursement received by the contract pharmacies is remitted to the Organization, less dispensing and administrative fees. The dispensing and administrative fees are costs of the program and not deemed to be implicit price concessions which would reduce the transaction price. The Organization recognizes revenue in the amounts that reflect the consideration to which it expects to be entitled in exchange for the prescription.

Laws and regulations governing the Medicare, Medicaid and 340B programs are complex and subject to interpretation. Management believes that the Organization is in compliance with all laws and regulations. Compliance with such laws and regulations can be subject to future government review and interpretation, as well as significant regulatory action including fines, penalties and exclusion from the Medicare, Medicaid and 340B programs. Differences between amounts previously estimated and amounts subsequently determined to be recoverable or payable are included in patient service revenue in the year that such amounts become known.

#### Patient Accounts Receivable

Patient accounts receivable are stated at the amount management expects to collect from outstanding balances. Accounts receivable at January 1, 2019 were \$897,258. All such amounts are considered collectible.

The Organization grants credit without collateral to its patients, most of whom are local residents and are insured under third-party payer agreements. The accounts receivable from patients and third-party payers, net of contractual allowances, were as follows:

	<u>2020</u>	<u>2019</u>
Governmental plans		
Medicare	8 %	7 %
Medicaid	27 %	28 %
Commercial payers	36 %	31 %
Patient	29 %	34 %
Total	100 %	100 %

#### Grant, Other Receivables, and Deferred Revenue

Grant and other receivables are stated at the amount management expects to collect from outstanding balances. All such amounts are considered collectible.

## GREATER SEACOAST COMMUNITY HEALTH

### Notes to Financial Statements

**December 31, 2020 and 2019**

The Organization receives a significant amount of grants from HHS. For the years ended December 31, 2020 and 2019, grants from HHS (including both direct awards and awards passed through other organizations) represented approximately 64% and 66%, respectively, of grants, contracts and contributions.

A portion of the Organization's revenue is derived from cost-reimbursable grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has met the performance requirements or incurred expenditures in compliance with specific contract or grant provisions, as applicable. Amounts received prior to incurring qualifying expenditures are reported as deferred revenue.

The Organization has been awarded cost reimbursable grants that have not been recognized at December 31, 2020 because qualifying expenditures have not yet been incurred as follows:

	<u>Amount</u>	<u>Available Through</u>
Health Center Program	\$ 1,274,037	April 30, 2021
CARES Act	643,233	April 3, 2021*
COVID-19 Testing	236,050	May 4, 2021*
Quality Improvement	722	August 31, 2021
Integrated Behavioral Health Services	167,750	August 31, 2021
Oral Health Infrastructure	139,473	April 30, 2022
Expanded Medication Assisted Treatment for Vulnerable Populations	533,606	September 30, 2021
American Rescue Plan Act Funding for Health Centers	<u>3,166,125</u>	March 31, 2023
Total grant funds available	<u>\$ 6,160,996</u>	

\* Grant extension for additional twelve months can be applied for if funds are not used by the end of the project period.

#### Inventory

Inventory consists primarily of pharmaceuticals and is stated at the lower of cost or retail. Cost is determined on the first-in, first-out method.

#### Investments

The Organization reports investments at fair value. Investments include donor endowment funds and assets held for long-term purposes. Accordingly, investments have been classified as non-current assets in the accompanying balance sheets regardless of maturity or liquidity. The Organization has established policies governing long-term investments, which are held within several investment accounts, based on the purposes for those investment accounts and their earnings.

## GREATER SEACOAST COMMUNITY HEALTH

### Notes to Financial Statements

December 31, 2020 and 2019

The Organization has elected the fair value option for valuing its investments, which consolidates all investment performance activity within the other revenue and losses section of the statement of operations. The election was made because the Organization believes reporting the activity in a single performance indicator provides a clearer measure of the investment performance. Accordingly, investment income and the change in fair value are included in the excess (deficiency) of revenue over expenses, unless otherwise stipulated by the donor or State Law.

Investments, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility risks. As such, it is reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the amounts reported in the balance sheet.

#### **Investment in Limited Liability Company**

The Organization is one of seven members of Primary Health Care Partners, LLC (PHCP). The Organization's investment in PHCP is reported using the equity method. PHCP dissolved on December 31, 2019 and the Organization's remaining capital balance was subsequently distributed to the Organization.

#### **Assets Limited as to Use**

Assets limited as to use include investments held for others and donor-restricted contributions to be held in perpetuity and earnings thereon, subject to the Organization's spending policy as further discussed in Note 8.

#### **Property and Equipment**

Property and equipment are carried at cost less accumulated depreciation. Maintenance, repairs and minor renewals are expensed as incurred and renewals and betterments are capitalized. Provision for depreciation is computed using the straight-line method over the useful lives of the related assets. Property and equipment costing less than \$5,000 is charged to expense upon purchase.

Gifts of long-lived assets, such as land, buildings, or equipment, are reported as net assets without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as net assets with donor restrictions. Absent explicit donor stipulations about how long those long-lived assets must be maintained, expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

#### **Patient Deposits**

Patient deposits primarily consist of payments made by patients in advance of significant dental work based on quotes for the work to be performed.



## GREATER SEACOAST COMMUNITY HEALTH

### Notes to Financial Statements

December 31, 2020 and 2019

#### Contributions

Unconditional promises to give cash and other assets are reported at fair value at the date the promise is received, which is then treated as cost. The gifts are reported as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the statements of operations as net assets released from restriction.

#### Excess of Revenue Over Expenses

The statement of operations reflects the excess of revenue over expenses. Changes in net assets without donor restrictions which are excluded from the excess of revenue over expenses include contributions of long-lived assets (including assets acquired using contributions which, by donor restriction, were to be used for the purposes of acquiring such assets).

#### Subsequent Events

For purposes of the preparation of these financial statements, management has considered transactions or events occurring through July 15, 2021, which is the date the financial statements were available to be issued. Management has not evaluated subsequent events after that date for inclusion in the financial statements.

## 2. Availability and Liquidity of Financial Assets

The Organization regularly monitors liquidity required to meet its operating needs and other contractual commitments. The Organization has various sources of liquidity at its disposal, including cash and cash equivalents and a line of credit.

The Organization had working capital of \$7,631,230 and \$5,357,854 at December 31, 2020 and 2019, respectively. The Organization had average days cash and cash equivalents on hand (based on normal expenditures) of 149 and 93 at December 31, 2020 and 2019, respectively.

Financial assets available for general expenditure within one year were as follows:

	<u>2020</u>	<u>2020</u>
Cash and cash equivalents	\$ 8,238,071	\$ 4,895,949
Patient accounts receivable, net	898,514	1,095,255
Grant and other receivables	<u>1,149,771</u>	<u>763,483</u>
Financial assets available for current use	<u>\$10,286,356</u>	<u>\$ 6,754,687</u>

The Organization's goal is generally to have, at the minimum, the Health Resources and Services Administration (commonly known as HRSA) recommended days cash and cash equivalents on hand for operations of 30 days.

**GREATER SEACOAST COMMUNITY HEALTH**

**Notes to Financial Statements**

**December 31, 2020 and 2019**

**3. Pledges Receivable**

Pledges receivable are restricted for capital projects that are expected to be placed in service in 2021 and are due as follows:

	<u>2020</u>	<u>2019</u>
Less than one year	\$ 289,104	\$ 33,625
One to five years	<u>135,333</u>	<u>-</u>
Total	<u>\$ 424,437</u>	<u>\$ 33,625</u>

A reserve for uncollectible pledges has been established in the amount of \$2,000 at December 31, 2020 and 2019. Conditional promises to give are not included as revenue until the conditions are substantially met.

**4. Investments and Assets Limited as to Use**

Investments, stated at fair value, consisted of the following:

	<u>2020</u>	<u>2019</u>
Long-term investments	\$ 1,997,275	\$ 1,373,984
Assets limited as to use	<u>1,361,054</u>	<u>1,621,866</u>
Total investments	<u>\$ 3,358,329</u>	<u>\$ 2,995,850</u>

Assets limited as to use are restricted for the following purposes:

	<u>2020</u>	<u>2019</u>
Assets held in trust under Section 457(b) deferred compensation plans	\$ 44,809	\$ 36,304
Assets with donor restrictions	<u>1,316,245</u>	<u>1,585,562</u>
Total	<u>\$ 1,361,054</u>	<u>\$ 1,621,866</u>

**Fair Value of Financial Instruments**

U.S. GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants and also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

**GREATER SEACOAST COMMUNITY HEALTH**

**Notes to Financial Statements**

**December 31, 2020 and 2019**

U.S. GAAP distinguishes three levels of inputs that may be utilized when measuring fair value:

- Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2: Significant observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.
- Level 3: Significant unobservable inputs that reflect an entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The following table sets forth by level, within the fair value hierarchy, the Organization's investments at fair value:

	<u>Investments at Fair Value as of December 31, 2020</u>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Cash and cash equivalents	\$ 374,694	\$ -	\$ -	\$ 374,694
Municipal bonds	-	165,125	-	165,125
Exchange traded funds	506,873	-	-	506,873
Mutual funds	<u>2,311,637</u>	<u>-</u>	<u>-</u>	<u>2,311,637</u>
Total investments	<u>\$ 3,193,204</u>	<u>\$ 165,125</u>	<u>\$ -</u>	<u>\$ 3,358,329</u>
	<u>Investments at Fair Value as of December 31, 2019</u>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Cash and cash equivalents	\$ 193,877	\$ -	\$ -	\$ 193,877
Municipal bonds	-	290,796	-	290,796
Exchange traded funds	330,437	-	-	330,437
Mutual funds	<u>2,180,740</u>	<u>-</u>	<u>-</u>	<u>2,180,740</u>
Total investments	<u>\$ 2,705,054</u>	<u>\$ 290,796</u>	<u>\$ -</u>	<u>\$ 2,995,850</u>

Municipal bonds are valued based on quoted market prices of similar assets.

**GREATER SEACOAST COMMUNITY HEALTH**

**Notes to Financial Statements**

**December 31, 2020 and 2019**

**5. Property and Equipment**

Property and equipment consisted of the following:

	<u>2020</u>	<u>2019</u>
Land	\$ 718,427	\$ 718,427
Building and improvements	5,943,273	5,857,428
Leasehold improvements	327,532	302,547
Furniture, fixtures, and equipment	2,734,113	2,673,943
Construction in progress	<u>269,161</u>	<u>-</u>
 Total cost	 9,992,506	 9,552,345
Less accumulated depreciation	<u>4,054,466</u>	<u>3,767,815</u>
 Property and equipment, net.	 <u>\$ 5,938,040</u>	 <u>\$ 5,784,530</u>

Property and equipment acquired with Federal grant funds are subject to specific federal standards for sales and other dispositions. In many cases, the Federal government retains a residual ownership interest in the assets, requiring prior approval and restrictions on disposition.

**6. Long-Term Debt**

Long-term debt consists of the following at December 31:

	<u>2020</u>	<u>2019</u>
2.25% promissory note payable to New Hampshire Health and Education Facilities Authority through July 2030, paid in monthly installments of \$2,794, including interest. Note is uncollateralized.	\$ 289,140	\$ -
Less current portion	<u>27,304</u>	<u>-</u>
Long-term debt, less current portion	<u>\$ 261,836</u>	<u>\$ -</u>

Maturities of long-term debt for the next five years are as follows at December 31:

2021	\$ 27,304
2022	27,925
2023	28,560
2024	29,209
2025	29,873
Thereafter	<u>146,269</u>
Total	<u>\$ 289,140</u>

**GREATER SEACOAST COMMUNITY HEALTH**

**Notes to Financial Statements**

**December 31, 2020 and 2019**

**7. Net Assets with Donor Restrictions**

Net assets with donor restrictions are available for the following purposes:

	<u>2020</u>	<u>2019</u>
Specific purpose (temporary in nature)		
Program services	\$ 448,742	\$ 139,688
Construction of new facility	621,232	-
Passage of time (temporary in nature)		
Pledges receivable	424,436	33,625
Earnings from endowment investments	446,567	357,612
Held in perpetuity (permanent in nature)		
Endowment	<u>869,678</u>	<u>1,227,950</u>
Total	<u>\$ 2,810,655</u>	<u>\$ 1,758,875</u>

Net assets released from net assets with donor restrictions were as follows:

	<u>2020</u>	<u>2019</u>
Satisfaction of purpose - program services	\$ 48,514	\$ 53,238
Satisfaction of purpose - purchase of capital assets	32,969	-
Passage of time - pledges receivable	54,586	322,064
Passage of time - endowment earnings	<u>68,799</u>	<u>73,205</u>
Total	<u>\$ 204,868</u>	<u>\$ 448,507</u>

During 2020, the Organization petitioned for and received approval for a change in the intent of one of the Organization's endowment donations so the funds can be used to offset costs associated with the construction of a new facility in Portsmouth, New Hampshire. As a result, the endowment principal was reclassified from net assets with donor restrictions to be held in perpetuity to net assets with donor restrictions with specific purposes.

**8. Endowments**

**Interpretation of Relevant Law**

The Organization has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as a donor-restricted endowment (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent donor-restricted endowment gifts, and (c) accumulations to the donor-restricted endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund, if any, is classified as net assets with donor restrictions until those amounts are appropriated for expenditure in a manner consistent with the standard of prudence prescribed by UPMIFA.

## GREATER SEACOAST COMMUNITY HEALTH

### Notes to Financial Statements

December 31, 2020 and 2019

In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund;
- (2) The purposes of the Organization and the donor-restricted endowment fund;
- (3) General economic conditions;
- (4) The possible effect of inflation and deflation;
- (5) The expected total return from income and the appreciation of investments;
- (6) Other resources of the Organization; and
- (7) The investment policies of the Organization.

#### **Spending Policy**

The Organization has a policy of appropriating for expenditure an amount equal to 5% of the endowment fund's average fair market value over the prior 20 quarters. The earnings on the endowment fund are to be used for operations.

#### **Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the Organization to retain as a fund of perpetual duration (underwater). In the event the endowment becomes underwater, it is the Organization's policy to not appropriate expenditures from the endowment assets until the endowment is no longer underwater. There were no such deficiencies as of December 31, 2020 and 2019.

#### **Return Objectives and Risk Parameters**

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed or meet designated benchmarks while incurring a reasonable and prudent level of investment risk.

#### **Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a balanced emphasis on equity-based and income-based investments to achieve its long-term return objectives within prudent risk constraints.

**GREATER SEACOAST COMMUNITY HEALTH**

**Notes to Financial Statements**

**December 31, 2020 and 2019**

**Endowment Net Asset Composition by Type of Fund**

The Organization's endowment consists of assets with donor restrictions only and had the following related activities:

	<u>2020</u>	<u>2019</u>
Endowments, beginning of year	\$ 1,585,562	\$ 1,394,813
Investment income	28,158	47,540
Change in fair value of investments	129,596	216,414
Spending policy appropriations	(68,799)	(73,205)
Reclassification due to change in purpose restriction	<u>(358,272)</u>	<u>-</u>
Endowments, end of year	\$ <u>1,316,245</u>	\$ <u>1,585,562</u>

**9. Patient Service Revenue**

Net patient service revenue by payer and program is as follows:

	<u>2020</u>		
	<u>Medical, Behavioral Health and Dental Services</u>	<u>Pharmacy Services</u>	<u>Total</u>
Governmental payers			
Medicare	\$ 753,938	\$ 229,068	\$ 983,006
Medicaid	5,256,020	335,695	5,591,715
Commercial payers	2,603,757	316,667	2,920,424
Patient	<u>442,767</u>	<u>182,912</u>	<u>625,679</u>
Net direct patient service revenue	9,056,482	1,064,342	10,120,824
340B contract pharmacy revenue	<u>-</u>	<u>1,672,661</u>	<u>1,672,661</u>
Net patient service revenue	\$ <u>9,056,482</u>	\$ <u>2,737,003</u>	\$ <u>11,793,485</u>

**GREATER SEACOAST COMMUNITY HEALTH**

**Notes to Financial Statements**

**December 31, 2020 and 2019**

	<u>2019</u>		
	Medical, Behavioral Health and Dental <u>Services</u>	Pharmacy <u>Services</u>	<u>Total</u>
Governmental payers			
Medicare	\$ 927,218	\$ 241,341	\$ 1,168,559
Medicaid	4,641,469	298,673	4,940,142
Commercial payers	2,806,586	277,352	3,083,938
Patient	<u>470,870</u>	<u>182,195</u>	<u>653,065</u>
Net direct patient service revenue	8,846,143	999,561	9,845,704
340B contract pharmacy revenue	<u>-</u>	<u>1,472,778</u>	<u>1,472,778</u>
Net patient service revenue	<u>\$ 8,846,143</u>	<u>\$ 2,472,339</u>	<u>\$ 11,318,482</u>

**10. Functional Expense**

The Organization provides various services to residents within its geographic location. Given the Organization is a service organization, expenses are allocated between healthcare, administrative and support and fundraising services based on the percentage of direct care wages to total wages, with the exception of program supplies which are 100% healthcare in nature. Expenses related to providing these services are as follows:

	Healthcare <u>Services</u>	Administrative and Support <u>Services</u>	Fundraising <u>Services</u>	<u>Total</u>
<b>2020</b>				
Salaries and wages	\$ 10,678,936	\$ 1,479,752	\$ 413,029	\$ 12,571,717
Employee benefits	1,915,912	265,482	74,102	2,255,496
Contracted services	787,581	186,356	11,291	985,228
Program supplies	1,519,931	-	-	1,519,931
Information technology	642,032	88,964	24,832	755,828
Occupancy	667,912	92,551	25,833	786,296
Other	1,084,652	150,297	41,952	1,276,901
Depreciation	243,493	33,740	9,418	286,651
Interest expense	<u>2,643</u>	<u>366</u>	<u>102</u>	<u>3,111</u>
Total	<u>\$ 17,543,092</u>	<u>\$ 2,297,508</u>	<u>\$ 600,559</u>	<u>\$ 20,441,159</u>



**GREATER SEACOAST COMMUNITY HEALTH**

**Notes to Financial Statements**

**December 31, 2020 and 2019**

	<u>Healthcare Services</u>	<u>Administrative and Support Services</u>	<u>Fundraising Services</u>	<u>Total</u>
2019				
Salaries and wages	\$ 10,587,330	\$ 1,293,845	\$ 413,834	\$ 12,295,009
Employee benefits	1,857,078	226,878	72,678	2,156,634
Contract services	890,375	183,127	7,448	1,080,950
Program supplies	1,324,866	-	-	1,324,866
Information technology	433,457	52,955	16,964	503,376
Occupancy	678,094	82,842	26,538	787,474
Other	963,883	103,415	58,080	1,125,378
Depreciation	<u>281,523</u>	<u>34,393</u>	<u>11,018</u>	<u>326,934</u>
Total	<u>\$ 17,016,606</u>	<u>\$ 1,977,455</u>	<u>\$ 606,560</u>	<u>\$ 19,600,621</u>

**11. Retirement Plans**

The Organization has a defined contribution plan under IRC Section 401(k) that covers substantially all employees. For the years ended December 31, 2020 and 2019, the Organization contributed \$211,632 and \$193,365, respectively, to the plan.

The Organization has established an unqualified deferred compensation plan under IRC Section 457(b) for certain key employees of the Organization. The Organization did not contribute to the plan during the year ended December 31, 2020. The balance of the deferred compensation plan amounted to \$44,809 and \$36,304 at December 31, 2020 and 2019, respectively.

**12. Medical Malpractice Insurance**

The Organization is protected from medical malpractice risk as an FQHC under the Federal Tort Claims Act (FTCA). The Organization has additional medical malpractice insurance, on a claims-made basis, for coverage outside the scope of the protection of the FTCA. As of December 31, 2020, there were no known malpractice claims outstanding which, in the opinion of management, will be settled for amounts in excess of both FTCA and additional medical malpractice insurance coverage, nor are there any unasserted claims or incidents which require loss accrual. The Organization intends to renew the additional medical malpractice insurance coverage on a claims-made basis and anticipates that such coverage will be available.

**GREATER SEACOAST COMMUNITY HEALTH**

**Notes to Financial Statements**

**December 31, 2020 and 2019**

**13. Lease Commitments**

The Organization leases office space and certain other office equipment under noncancelable operating leases. Future minimum lease payments under these leases are as follows:

2021	\$ 597,351
2022	629,161
2023	430,556
2024	411,871
2025	335,498
Thereafter	<u>3,885,210</u>
Total	<u>\$ 6,289,647</u>

Rental expense amounted to \$346,489 and \$316,139 for the year ended December 31, 2020 and 2019, respectively.

**14. Food Vouchers**

The Organization acts as a conduit for the State of New Hampshire's Special Supplemental Food Program for Women, Infants and Children (WIC). The value of food vouchers distributed by the Organization was \$1,071,367 and \$1,068,417 for the years ended December 31, 2020 and 2019, respectively. These amounts are not included in the accompanying financial statements as they are not part of the contract the Organization has with the State of New Hampshire for the WIC program.

**SUPPLEMENTARY INFORMATION**

## GREATER SEACOAST COMMUNITY HEALTH

## Schedule of Expenditures of Federal Awards

Year Ended December 31, 2020

<u>Federal Grant/Pass-Through Grantor/Program Title</u>	<u>Federal CFDA Number</u>	<u>Pass-Through Contract Number</u>	<u>Total Federal Expenditures</u>
<b><u>U.S. Department of Health and Human Services</u></b>			
<b><u>Direct</u></b>			
<i>Health Center Program Cluster</i>			
Consolidated Health Centers (Community Health Centers, Migrant Health Centers, Health Care for the Homeless, and Public Housing Primary Care)	93.224		\$ 868,538
COVID Consolidated Health Centers (Community Health Centers, Migrant Health Centers, Health Care for the Homeless, and Public Housing Primary Care)	93.224		<u>353,470</u>
Total CFDA 93.224			1,222,008
Affordable Care Act (ACA) Grants for New and Expanded Services Under the Health Center Program	93.527		<u>3,511,495</u>
Total Health Center Program Cluster			4,733,503
<b><u>Direct</u></b>			
Substance Abuse and Mental Health Services_Proj <sub>ects</sub> of Regional and National Significance	93.243		507,379
<b><u>Pass-Through</u></b>			
<i>State of New Hampshire Department of Health and Human Services</i>			
Substance Abuse and Mental Health Services_Proj <sub>ects</sub> of Regional and National Significance	93.243	102-500734 / 49156501	<u>90,419</u>
Total CFDA 93.243			597,798
<b><u>Pass-Through</u></b>			
<i>State of New Hampshire Department of Health and Human Services</i>			
Public Health Emergency Preparedness	93.069	102-500734 / 49156501	64,743
Immunization Cooperative Agreements	93.268	102-500731 / 90023010	22,256
COVID Immunization Cooperative Agreements	93.268	102-500731 / 90023010	<u>11,548</u>
Total CFDA 93.268			33,804
Promoting Safe and Stable Families	93.556	102-500734 / 42107306	34,112
Temporary Assistance for Needy Families	93.558	502-500891 / 45030206	60,154
Stephanie Tubbs Jones Child Welfare Services Program	93.645	102-500734 / 42106802	7,415
Social Services Block Grant	93.667	102-500731 / 93017858	32,737
Social Services Block Grant	93.667	102-500734 / 42106603	<u>127,909</u>
Total CFDA 93.667			160,646
National Bioterrorism Hospital Preparedness Program	93.889	n/a	9,700
Cancer Prevention and Control Programs for State, Territorial and Tribal Organizations	93.898	102-500731 / 90080081	7,058
HIV Care Formula Grants	93.917	n/a	15,421
Block Grants for Prevention and Treatment of Substance Abuse	93.959	102-500734 / 49156501	26,883
Block Grants for Prevention and Treatment of Substance Abuse	93.959	102-500730 / 90077021	<u>88,203</u>
Total CFDA 93.959			115,086
Maternal and Child Health Services Block Grant to the States	93.994	102-500731 / 90080400	78,954
Maternal and Child Health Services Block Grant to the States	93.994	102-500731 / 90004009	<u>9,105</u>
Total CFDA 93.994			<u>88,059</u>
Total U.S. Department of Health and Human Services			<u>5,927,499</u>

**GREATER SEACOAST COMMUNITY HEALTH**  
**Schedule of Expenditures of Federal Awards (Concluded)**  
**Year Ended December 31, 2020**

<u>Federal Grant/Pass-Through Grantor/Program Title</u>	<u>Federal CFDA Number</u>	<u>Pass-Through Contract Number</u>	<u>Total Federal Expenditures</u>
<u>U. S. Department of Agriculture</u>			
<u>Pass-Through</u>			
<i>State of New Hampshire Department of Health and Human Services Special Supplemental Nutrition Program for Women, Infants, and Children</i>	10.557	102-500734	401,647
<u>U.S. Department of Housing and Urban Development</u>			
<u>Pass-Through</u>			
<i>City of Portsmouth New Hampshire Community Development Block Grants/Entitlement Grants</i>	14.218	n/a	5,922
<u>U.S. Federal Communications Commission</u>			
<u>Pass-Through</u>			
<i>Community Health Access Network COVID-19 Telehealth Program</i>	32.006	n/a	138,052
Total Federal Awards, All Programs			\$ 6,473,120

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The accompanying notes are an integral part of this schedule.

## GREATER SEACOAST COMMUNITY HEALTH

### Notes to Schedule of Expenditures of Federal Awards

Year Ended December 31, 2020

**1. Summary of Significant Accounting Policies**

Expenditures reported on the schedule of expenditures of federal awards (the Schedule) are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), wherein certain types of expenditures are not allowable or are limited as to reimbursement.

**2. De Minimis Indirect Cost Rate**

Greater Seacoast Community Health (the Organization) has elected not to use the 10% de minimis indirect cost rate allowed under the Uniform Guidance.

**3. Basis of Presentation**

The Schedule includes the federal grant activity of the Organization. The information in this Schedule is presented in accordance with the requirements of the Uniform Guidance. Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.



**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS  
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED  
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

Board of Directors  
Greater Seacoast Community Health

We have audited, in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Greater Seacoast Community Health (the Organization), which comprise the balance sheet as of December 31, 2020, and the related statements of operations, changes in net assets, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated July 15, 2021.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Board of Directors  
Greater Seacoast Community Health

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Berry Dunn McNeil & Parker, LLC*

Portland, Maine  
July 15, 2021





**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE  
FOR THE MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL  
OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

Board of Directors  
Greater Seacoast Community Health

**Report on Compliance for the Major Federal Program**

We have audited Greater Seacoast Community Health's (the Organization) compliance with the types of compliance requirements described in the OMB Compliance Supplement that could have a direct and material effect on its major federal program for the year ended December 31, 2020. The Organization's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

***Management's Responsibility***

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

***Auditor's Responsibility***

Our responsibility is to express an opinion on compliance for the Organization's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with U.S. generally accepted auditing standards; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of the Organization's compliance.

***Opinion on the Major Federal Program***

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended December 31, 2020.

Board of Directors  
Greater Seacoast Community Health

### Report on Internal Control Over Compliance

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on the major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Berry Dunn McNeil & Parker, LLC*

Portland, Maine  
July 15, 2021

**GREATER SEACOAST COMMUNITY HEALTH**

**Schedule of Findings and Questioned Costs**

**Year Ended December 31, 2020**

**1. Summary of Auditor's Results**

**Financial Statements**

Type of auditor's report issued:

Unmodified

Internal control over financial reporting:

Material weakness(es) identified?

Yes  No

Significant deficiency(ies) identified that are not considered to be material weakness(es)?

Yes  None reported

Noncompliance material to financial statements noted?

Yes  No

**Federal Awards**

Internal control over major programs:

Material weakness(es) identified:

Yes  No

Significant deficiency(ies) identified that are not considered to be material weakness(es)?

Yes  None reported

Type of auditor's report issued on compliance for major programs:

Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?

Yes  No

Identification of major programs:

CFDA Number      Name of Federal Program or Cluster

Health Center Program Cluster

Dollar threshold used to distinguish between Type A and Type B programs:

\$750,000

Auditee qualified as low-risk auditee?

Yes  No

**2. Financial Statement Findings**

None

**3. Federal Award Findings and Questioned Costs**

None

**GREATER SEACOAST COMMUNITY HEALTH**

**Summary Schedule of Prior Year Findings and Questions Costs**

**Year Ended December 31, 2019**

**Finding Number: 2019-001**

Information on the  
Federal Program:

Program Name: Health-Center Program Cluster (CFDA numbers 93.224  
and 93.527)

Criteria:

In accordance with 42 USC 254(k)(3)(F), the Organization must prepare and apply a sliding fee discount schedule so that the amounts owed for the Organization's services by eligible patients are adjusted (discounted) based on the patient's ability to pay.

Condition:

Sliding fee discounts applied to patient balances were not consistent with the Organization's sliding fee discount policy.

Recommendation:

We recommended the Organization reinstate internal monitoring procedures and perform periodic testing of sliding fee discounts to help ensure the discounts are provided consistent with the Organization's sliding fee discount policy.

Status:

Resolved

## GREATER SEACOAST COMMUNITY HEALTH

**Goodwin Families Lilac City**  
Community Health First Pediatrics

**Board of Directors  
Calendar Year 2021**

<b>Name/Address</b>	<b>Phone/Email</b>	<b>Occupation</b>
<b>Chair</b> Jennifer Glidden [REDACTED]	[REDACTED]	DHHS Admin. Supervisor Consumer
<b>Vice Chair</b> Barbara Henry [REDACTED]	[REDACTED]	Retired Newspaper Publisher
<b>Board Treasurer</b> Dennis Veilleux [REDACTED]	[REDACTED]	Accounting Manager
<b>Board Secretary</b> Don Chick [REDACTED]	[REDACTED]	Photographer Consumer
Karin Barndollar [REDACTED]	[REDACTED]	Export Manager Consumer
Jody Hoffer Gittell [REDACTED]	[REDACTED]	Professor Consumer
Valerie Goodwin [REDACTED]	[REDACTED]	Retired Business Executive Consumer
Abigail Sykas Karoutas [REDACTED]	[REDACTED]	Attorney Consumer
Jo Lamprey [REDACTED]	[REDACTED]	Retired Nurse and Co-founder of healthcare quality Co.
Brendan Markey [REDACTED]	[REDACTED]	SVP Residential Lending
Allison Neal [REDACTED]	[REDACTED]	Education Consultant Consumer
Yulia Rothenberg [REDACTED]	[REDACTED]	Education Consultant Consumer
Kathy Scheu [REDACTED]	[REDACTED]	Medical/Laboratory Product Sales but not currently working in this area

Name/Address	Phone/Email	Occupation
Dan Schwarz [REDACTED]	[REDACTED]	Retired Attorney Consumer
Jeffrey Segil, MD [REDACTED]	[REDACTED]	Physician-OB/GYN
James Sepanski [REDACTED]	[REDACTED]	Financial Executive
David B. Staples, DDS [REDACTED]	[REDACTED]	Dentist Consumer
Laura Belsky [REDACTED]	[REDACTED]	Nurse but not currently working in this area Represents the homeless population

**Erin E. Ross**

## **Objective**

Obtain a position in Health Care, which will continue to build knowledge and skills from both education and experiences gained.

## **Qualifications**

Mature, energetic individual possessing management experience, organizational skills, multi-tasking abilities, good work initiative and communicates well with internal and external contacts. Proficient in computer skills.

## **Education**

September 1998 – May 2002      **Bachelor of Science in Health Management & Policy**  
University of New Hampshire  
Durham, New Hampshire 03824

## **Related Experience**

July 2011 – Present      **Chief Financial Officer**  
Goodwin Community Health

- Responsible for financial oversight of center to include supervision of accountant, bookkeeper, billing department and all clinical administrative staff.
- Assist Executive Director in budgeting process each fiscal year for center.
- Generate and assist with financial aspects of all center grants received.
- Complete on an as needed basis finance analysis's of various agency programs.
- Participate in agency fiscal audit at the end of each fiscal year.
- Member of Board of Directors level Finance Committee

August 2006 – June 2011      **Service Expansion Director**  
Avis Goodwin Community Health Center

- Responsible for the overall function of the Winter St location of Avis Goodwin Community Health Center.
- Maintain all clinical equipment and order all necessary supplies.
- Coordinate the scheduling of all clinical and administrative staff in the office.
- Assist with the continued integration of dental services and now mental health services to existing primary care services.
- Assist with the integration of private OB/GYN practice into Avis Goodwin Community Health Center.
- Organize patient outcome data collection and quality improvement measures to monitor multiple aspects and assure sustainability for Avis Goodwin Community Health Center.

January 2005 – August 2006      **Site Manager, Dover Location & Front Office Manager**  
Avis Goodwin Community Health Center

- Responsible for the overall function of the Dover location of Avis Goodwin Community Health Center.
- Maintain all clinical equipment and order all necessary supplies.
- Assist with the continued integration of dental services and now mental health services to existing primary care services.
- Coordinate the scheduling of all clinical and administrative staff in the office.
- Organize patient outcome data collection and quality improvement measures to monitor multiple aspects and assure sustainability for Avis Goodwin Community Health Center.
- Supervise, hire and evaluate front office staff of both Avis Goodwin Community Health Center locations.
- Develop and implement policies and procedures for the smooth functioning of the front office.

May 2004 – January 2010      **Dental Coordinator**  
Avis Goodwin Community Health Center

- Supervise, hire and evaluate dental staff, including Dental Assistant and Hygienists.
- Acted as general contractor during construction and renovation of existing facility for 4 dental exam rooms.
- Responsible for the operations of the dental center, development of educational programs for providers and staff and supervision of the school-based dental program.
- Developed policy and procedure manual, including OSHA and Infection Control protocols.

- Organize patient outcome data collection and quality improvement measures to monitor dental program and assure sustainability.
- Maintain all dental equipment and order all dental supplies.
- Coordinate grant fund requirements to multiple agencies on a quarterly basis.
- Oversee all aspects of billing for dental services, including training existing billing department staff.

July 2003 – May 2004

**Administrative Assistant to Medical Director**  
Avis Goodwin Community Health Center

- Assist with Quality Improvement program by attending all meetings, generating monthly minutes documenting all aspects of the agenda and reporting quarterly data followed by the agency.
- Generate a monthly report reflecting provider productivity including number patients seen by each provider and no show and cancellation rates of appointments.
- Served as a liaison between patients and Chief Financial Officer to effectively handle all patient concerns and compliments.
- Established and re-created various forms and worksheets used by many departments.

December 2002 – May 2004

**Billing Associate**  
Avis Goodwin Community Health Center

- Organize and respond to correspondence, rejections and payments from multiple insurance companies.
- Created an Insurance Manual for Front Office Staff and Intake Specialists as an aide to educate patients on their insurance.
- Responsible for credentialing and Re-credentialing of providers, including physicians, nurse practitioners and physician assistants, within the agency and to multiple insurance companies.
- Apply knowledge of computer skills, including Microsoft Office, Logician, PCN and Centricity.
- Designed a statement to generate from an existing Microsoft Access database for patients on payment plans to receive monthly statements.
- Assist Front Office Staff during times of planned and unexpected staffing shortages.

June 2002 - December 2002

**Billing Associate**  
Automated Medical Systems  
Salem, New Hampshire 03079

- Communicate insurance benefits and explain payments and rejections to patients about their accounts.
- Responsible for organizing and responding to correspondence received for multiple doctor offices.
- Determine effective ways for rejected insurance claims to get paid through communicating with insurance companies and patients.
- Apply knowledge of computer skills, including Microsoft Office, Accuterm and Docstar.

## Work Experience

October 1998 – May 2002

**Building Manager**  
Memorial Union Building – UNH  
Durham, New Hampshire 03824

- Recognized as a Supervisor, May 2001-May 2002.
- Supervised Building Manager and Information Center staff.
- Responsible for managing and documenting department monetary transactions.
- Organized and led employee meetings on a weekly basis.
- Established policies and procedures for smooth functioning of daily events.
- Oversaw daily operations of student union building, including meetings and campus events.
- Served as a liaison between the University of New Hampshire, students, faculty and community.
- Organized and maintained a weekly list of rental properties available for students.
- Developed and administered new ideas for increased customer service efficiency.

## References

Available upon request



# Lara D. Willard

## ▼ PROFILE

- Highly skilled, results-oriented professional with 18 years of proven leadership experience encompassing:
  - ▶ Healthcare Operations
  - ▶ Lead Spokesperson
  - ▶ Corporate Communications
  - ▶ Organizational Leadership
  - ▶ Public Affairs/Relations
  - ▶ Fundraising
  - ▶ Branding & Imaging
  - ▶ Strategic Planning
  - ▶ Trade Shows & Events
  - ▶ Non-Profit Organizations
- Consistently achieved or exceeded goals and performance milestones, and exceeded customer expectations.
- Effectively managed high profile, highly visible public relations and marketing campaigns that dramatically improved awareness and increased response rates.
- Outstanding communicator and negotiator with the ability to influence key decision-makers and justify new programs and initiatives.
- Friendly and outgoing with experience delivering executive level presentations and managing key accounts generating up to \$1 million in annual sales.
- Excellent organizational, strategic planning, problem solving, analytical, training, team building, budgeting, and leadership skills.

## ▼ PROFESSIONAL EXPERIENCE

### Chief Strategy Officer

**GREATER SEACOAST COMMUNITY HEALTH**, Somersworth, NH 2009 - Present  
501(c) (3), FQHC Community Health Centers with 330 employees/16,000 patients.

- Supervise a 4-person Marketing and outreach team and a 3-person public health team.
- Strategic planning, marketing, branding, fundraising, internal and external communications, and community and public relations operations.
- Provide strategic counsel on crisis communications, company rebranding, growth strategies, and governmental support from elected officials.
- Oversee development of 100+ pieces of marketing literature, press releases, newsletters, and strategic communications per year.
- Ensure consistent messaging, content, and imaging including logos, brochures, posters, annual reports, event notices, billboards, and signage.
- Spearhead development of website and social media content. Facilitated 20-30% annual increase in web, Facebook, and LinkedIn traffic.
- Direct a diverse array of special events, promotions, and fundraisers.
- Doubled participation and fundraising dollars generated from 5K Road Race, Film Festival, Legislative Breakfasts, and Annual Donor Appeal.
- Increased annual fundraising by 550% (from \$60,000 to \$400,000).
- Sourced and developed new funding sources, securing \$6 million national grant to construct a central facility. Manage marketing/outreach component of up to 15 large grants per year.
- Managed major re-branding / re-imaging campaign including all literature, web content, social media, advertising, and media communications.
- Aided in consolidating 4 locations into a new facility. Led marketing campaign that expanded patient base from 6,000 to 9,000 patients.
- Actively participated in numerous chambers of commerce, networking groups, and health care associations.
- Consistently achieved or exceeded performance and productivity goals in business development, fundraising, and patient growth.

### Marketing & Communications Consultant

**LDW PUBLIC RELATIONS**, Somersworth, NH

2000 - 2013

A public relations, marketing, and advertising consulting firm.

- Built client base of 10 key accounts including public relations agencies, start-ups, small businesses, corporations, and non-profits.
- Managed programs for Juniper Networks, Telx, Lineage Power, Hockey.com, and General Linen Service.
- Enhanced creativity, professionalism, and frequency of outbound marketing/communications and public relations efforts.
- Promoted and marketed venture capital funding, new store openings, acquisitions, web casts, and celebrity endorsements.
- Drove brand awareness and message consistency. Created fresh and compelling copy for websites, catalogs, speeches, releases, and collateral.
- Increased exposure and feature news stories through top media outlets including *Wall Street Journal*, *Forbes*, *Associated Press*, and *ESPN*.
- Conducted varied media training with top company executives.

**Lara D. Willard**

Page 2

## ▼ EDUCATION

JOHNSON & WALES  
UNIVERSITY, Providence, RI

- B.S. degree, Advertising & Communications
- A.S. degree, Advertising & Public Relations
- Trimester in The Hague studying Development of the European Community
- Copywriting Internship; Brown University 95.5 FM WBRU

## ▼ COMMUNITY

- Board of Directors, President, Greater Somersworth Chamber of Commerce
- Passenger Rail Advisory Committee, City of Somersworth
- Founding Board Member, Dover Race Series
- Marketing Committee Chair, ONE Voice Opioid Misuse Task Force
- Strategic Communications Committee, Bi-State Primary Care Association

## ▼ PROFESSIONAL EXPERIENCE (CONTINUED)

### Executive Director

SOMERSWORTH MAIN STREET, INC., Somersworth, NH 2001 - 2004  
A 501(c)(3) nonprofit organization focused on downtown commercial revitalization.

- Founded an organization to renovate and rejuvenate the downtown, Main Street, riverfront, and historic district in a town with 12,000 residents.
- Chaired Volunteer Board and led a team of 150+ volunteers.
- Researched and obtained grants. Regulated a \$300,000+ annual budget.
- Helped facilitate local business allocation, tax credits, and reinvestment of \$2 million for building renovation and revitalization projects.
- Energized local planning, historic preservation, economic development, design, real estate development, and beautification programs.
- Developed and implemented strategic marketing and public relations programs, fundraisers, public planning sessions, promotions, and events.

### Public Relations Manager / Public Relations Specialist

CABLETON SYSTEMS, Manchester, NH 1997 - 2000  
The \$65 million Aprisma software division later acquired by CA Technologies.

- Led branding and naming effort to create corporate and solutions identity package.
- Served on leadership team that established Aprisma as an independent entity and drove annual revenue from \$12 to \$65 million in 2 years.
- Contributed to major campaigns and initiatives that increased North American brand awareness by 65% in first year.
- Oversaw Public Relations program throughout North American operations.
- Supervised 2 internal staff members and managed outsourced projects completed by 5 external graphic design and production agencies.
- Contributed to development of public relations plans, corporate communications, and trade show budgets of \$250,000+.
- Worked with product marketing and launch teams for multi-million dollar product launches. Supported 20+ national trade shows per year.
- Managed development, editing, and distribution of press materials, speeches, scripts, web content, and corporate messaging.
- Consistently delivered excellent and measurable results with trade and business media and leading industry analysts.
- Coordinated complex media events, trade shows, and press tours.
- Led global public relations activities including branding, public/analyst relations, lead generation, events, and sales support activities.

### Assistant Account Executive

THE WEBER GROUP, INC., Nashua, NH 1996 - 1997  
A \$500 million global public relations agency now known as Weber Shandwick.

- Consistently met and surpassed client expectations at a world class public relations agency.
- Wrote, edited, pitched, brainstormed, and created campaign ideas to meet strict project deadlines.
- Supervised, trained, and motivated interns and account coordinators.
- Developed and maintained editorial and speaking calendars to generate client exposure.
- Cultivated and grew relationships with key clients including 3Com and DCI.

**CONTRACTOR NAME**

Key Personnel

Name	Job Title	Salary Amount Paid from this Contract
Janet Laatsch	Chief Executive Officer	\$0
Erin Ross	Chief Financial Officer	\$0

**State of New Hampshire  
Department of Health and Human Services  
Amendment #9**

This Amendment to the Regional Public Health Network Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and Greater Seacoast Community Health ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on June 19, 2019, (Item #78E), as amended on February 5, 2020, (Item #7), as amended on May 6, 2020 (Item # 47), as amended with Governor approval on July 10, 2020 and presented to the Executive Council as an Informational Item on August 26, 2020 (Informational Item #L), as amended with Governor approval on November 17, 2020 and presented to the Executive Council as an Informational Item on December 18, 2020 (Informational Item #B), as amended with Governor and Executive Council approval on December 18, 2020 (Item #10), as amended with Governor approval on December 17, 2020 and presented to the Executive Council as an Informational Item on April 7, 2021 (Informational Item # M), as amended with Governor approval on January 29, 2021 and presented to the Executive Council as an Informational Item on May 19, 2021 (Informational Item #N), and as amended with Governor and Executive Council approval on June 30, 2021 (Item #53), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to extend the term of the agreement, increase the price limitation, or modify the scope of services to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Form P-37, General Provisions, Block 1.8, Price Limitation, to read:  
\$1,720,926
2. Modify Exhibit A-1, Additional Scope of Services – COVID-19 Response, by replacing in its entirety with Exhibit A-1, Amendment #9, Additional Scope of Services – COVID-19 Response, which is attached hereto and incorporated by reference herein.
3. Modify Exhibit B - Amendment #1, Methods and Conditions Precedent to Payment, by replacing in its entirety with Exhibit B, Amendment #9, Method and Conditions Precedent to Payment, which is attached hereto and incorporated by reference herein.
4. Modify Exhibit B-1, Program Funding, Amendment #8 by replacing it in its entirety with Exhibit B-1, Amendment #9, Program Funding, which is attached hereto and incorporated by reference herein.

DS  
JL

All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective upon the date of Governor and Executive Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

11/3/2021

\_\_\_\_\_  
Date

DocuSigned by:

*Patricia M. Tilley*

848FB38E58ED4CA

\_\_\_\_\_  
Name: Patricia M. Tilley

Title: Director

Greater Seacoast Community Health

11/3/2021

\_\_\_\_\_  
Date

DocuSigned by:

*Janet Laatsch*

487F178DD2E74E0

\_\_\_\_\_  
Name: Janet Laatsch

Title: CEO

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

11/5/2021

\_\_\_\_\_  
Date

DocuSigned by:  
*Takhmina Rakhmatova*  
PDF921C825C34AC  
\_\_\_\_\_  
Name: Takhmina Rakhmatova  
Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name:  
Title:

**State of New Hampshire  
Department of Health and Human Services  
Amendment #10**

This Amendment to the Regional Public Health Network Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and Partnership for Public Health, Inc. (d/b/a Lakes Region Partnership for Public Health) ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on June 19, 2019, (Item #78E), as amended on February 5, 2020, (Item #7), as amended on May 6, 2020 (Item #47), as amended with Governor approval on July 10, 2020 and presented to the Executive Council as an Informational Item on August 26, 2020 (Informational Item #L), as amended with Governor approval on November 17, 2020 and presented to the Executive Council as an Informational Item on December 18, 2020 (Informational Item #B), as amended with Governor and Executive Council approval on December 18, 2020 (Item #10), as amended with Governor approval on December 17, 2020 and presented to the Executive Council as an Informational Item on April 7, 2021 (Informational Item #M), as amended with Governor approval on January 29, 2021 and presented to the Executive Council as an Informational Item on May 19, 2021 (Informational Item #N), as amended with Governor and Executive Council approval on June 30, 2021 (Item #53), and as amended with Governor and Executive Council approval on December 22, 2021 (Item #41), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to modify the funding source to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Modify Exhibit B, Amendment #9, Method and Conditions Precedent to Payment, by adding Subsection 1.1.13., to read:
  - 1.1.13. Federal Funds from the Coronavirus Preparedness and Response Supplemental Appropriations Act, 2020, as awarded on December 17, 2021 by the Centers for Disease Control and Prevention, CFDA 21.09.
2. Modify Exhibit B-1, Program Funding, Amendment #9 by replacing it in its entirety with Exhibit B-1, Program Funding, Amendment #10, which is attached hereto and incorporated by reference herein.

All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective retroactive to December 17, 2021, upon Governor and Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

5/31/2022  
Date

DocuSigned by:  
Patricia M. Tilley  
Name: Patricia M. Tilley  
Title: Director

Partnership for Public Health, Inc.

5/30/2022  
Date

DocuSigned by:  
Tamera Carmichael  
Name: Tamera Carmichael  
Title: Executive Director



The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

6/1/2022

Date

DocuSigned by:  
*Robyn Guarino*

Name: Robyn Guarino

Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

Date

Name:

Title:

Vendor Name: Partnership for Public Health, Inc.  
 Contract Name: Regional Public Health Network Services  
 Region: Winnepesaukee

Program Name and Funding Amounts

State Fiscal Year	COVID Vaccination	CARES Funds	Public Health COVID-19 Health Disparities	Immunization	I-Care	Public Health Advisory Council	Public Health Emergency Preparedness	Public Health Crisis Response	Public Health Emergency Preparedness - ASPR MRC	Substance Misuse Prevention	Continuum of Care	Young Adult Substance Misuse Prevention Strategies*	School-Based Vaccination Clinics	Childhood Lead Poisoning Prevention Assessment	Hepatitis A Vaccination Clinics
2019						\$ -	\$ -			\$ -	\$ -	\$ -	\$ -	\$ 1,200	\$ 10,000
2020						\$30,000	\$86,750	\$50,000	\$10,000	\$69,367	\$44,841	\$90,000	\$15,000	\$11,982	\$10,000
2021	\$200,000			\$35,000		\$30,000	\$86,750		\$10,000	\$69,367	\$44,841	\$90,000	\$15,000	\$8,018	\$0
2022		\$ 24,817	\$ 105,000		\$8,000	\$30,000	\$86,750		\$10,000	\$69,367	\$44,841	\$80,000	\$15,000		\$0
														Total	\$ 1,491,291

DS  
 TC  
 Contractor Initials:

Date: 5/30/2022

# State of New Hampshire

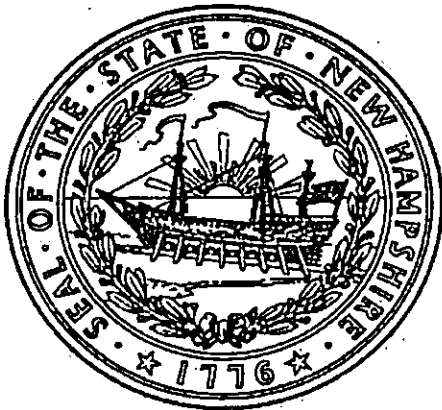
## Department of State

### CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that PARTNERSHIP FOR PUBLIC HEALTH, INC. is a New Hampshire Nonprofit Corporation registered to transact business in New Hampshire on April 21, 2005. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 534847

Certificate Number: 0005775671



IN TESTIMONY WHEREOF,  
I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 11th day of May A.D. 2022.

A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan  
Secretary of State

### CERTIFICATE OF AUTHORITY

I, Brian Lamontagne hereby certify that:

(Name of the elected Officer of the Corporation/LLC; cannot be contract signatory)

1. I am a duly elected Clerk/Secretary/Officer of Partnership For Public Health, Inc..  
(Corporation/LLC Name)

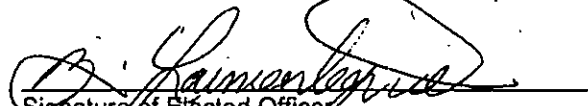
2. The following is a true copy of a vote taken at a meeting of the Board of Directors/shareholders, duly called and held on October 22, 2020, at which a quorum of the Directors/shareholders were present and voting.  
(Date)

**VOTED:** That Tamera Carmichael, Executive Director (may list more than one person)  
(Name and Title of Contract Signatory)

is duly authorized on behalf of Partnership for Public Health, Inc. to enter into contracts or agreements with the State of New Hampshire and any of its agencies or departments and further is authorized to execute any and all documents, agreements and other instruments, and any amendments, revisions, or modifications thereto, which may in his/her judgment be desirable or necessary to effect the purpose of this vote.

3. I hereby certify that said vote has not been amended or repealed and remains in full force and effect as of the date of the contract/contract amendment to which this certificate is attached. This authority **remains valid for thirty (30) days** from the date of this Certificate of Authority. I further certify that it is understood that the State of New Hampshire will rely on this certificate as evidence that the person(s) listed above currently occupy the position(s) indicated and that they have full authority to bind the corporation. To the extent that there are any limits on the authority of any listed individual to bind the corporation in contracts with the State of New Hampshire, all such limitations are expressly stated herein.

Dated: 5/11/22

  
Signature of Elected Officer  
Name: Brian Lamontagne  
Title: Board of Directors Treasurer



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
03/07/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> E & S Insurance Services LLC 21 Meadowbrook Lane P O Box 7425 Gilford NH 03247-7425	<b>CONTACT NAME:</b> Eleanor Spinazzola <b>PHONE (A/C, No, Ext):</b> (603) 293-2791 <b>E-MAIL ADDRESS:</b> Eleanorspinazzola@esinsurance.net	<b>FAX (A/C, No):</b> (603) 293-7188
	<b>INSURER(S) AFFORDING COVERAGE</b>	
<b>INSURED</b> Partnership for Public Health, Inc. 67 Water Street, Suite 105 Laconia NH 03246	<b>INSURER A:</b> Technology Insurance Co NAIC # 42376	
	<b>INSURER B:</b> Wesco Insurance Co 25011	
	<b>INSURER C:</b> Twin City Fire Insurance Co 29459	
	<b>INSURER D:</b> United States Fire Insurance Co.	
	<b>INSURER E:</b>	
<b>INSURER F:</b>		

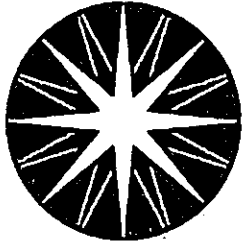
**COVERAGES** CERTIFICATE NUMBER: 22 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			TPP1721339	03/10/2022	03/10/2023	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMPOP AGG \$ 3,000,000 Professional Liability- \$ 1,000,000
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			TPP1721339	03/10/2022	03/10/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB OCCUR CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			WUM1956060	03/10/2022	03/10/2023	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000 \$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	04WECRJ0009	01/01/2022	01/01/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
D	Accident/Health			US1379272	03/10/2022	03/10/2023	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

<b>CERTIFICATE HOLDER</b> State of NH Department of Health and Human Services 129 Pleasant Street Concord NH 03301	<b>CANCELLATION</b> SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 



# Partnership for Public Health

## Mission Statement

*To improve the health and well being of the region  
through inter-organizational collaboration and  
community and public health improvement  
activities*

**Partnership for Public Health, Inc.  
Formerly known as Lakes Region Partnership for  
Public Health, Inc.**

**Financial Statements**

**With Schedule of Expenditures of Federal Awards**

**June 30, 2021 and 2020**

**and**

**Independent Auditor's Report**

**Report on Internal Control Over Financial Reporting  
and on Compliance and Other Matters Based on an Audit  
of Financial Statements Performed in Accordance  
With *Government Auditing Standards***

**Report on Compliance for Each Major Federal Program  
and Report on Internal Control Over Compliance  
Required by the Uniform Guidance**

**Schedule of Findings and Questioned Costs**

**PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
**FORMERLY KNOWN AS LAKES REGION PARTNERSHIP FOR PUBLIC HEALTH**  
**FINANCIAL STATEMENTS**  
**June 30, 2021 and 2020**

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**CERTIFIED PUBLIC ACCOUNTANTS**  
608 Chestnut Street • Manchester, New Hampshire 03104  
(603) 622-7070 • Fax: (603) 622-1452 • www.vachonclukay.com

## **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors of  
Partnership for Public Health, Inc.  
Formerly known as Lakes Region Partnership for Public Health, Inc.

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Partnership for Public Health, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Partnership for Public Health, Inc. as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Other Matters****Other Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation the financial statements as a whole.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated March 3, 2022 on our consideration of Partnership for Public Health, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Partnership for Public Health, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Partnership for Public Health, Inc.'s internal control over financial reporting and compliance.

*Vashon Clukay & Company PC*

Manchester, New Hampshire  
March 3, 2022

**PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
**Formerly known as Lakes Region Partnership for Public Health, Inc.**  
**Statements of Financial Position**  
**June 30, 2021 and 2020**

	<u>2021</u>	<u>2020</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash	\$ 278,600	\$ 304,433
Cash, restricted	468,763	1,127,389
Contributions receivable	435,693	247,731
Prepaid expenses	18,468	15,624
<b>TOTAL CURRENT ASSETS</b>	<u>1,201,524</u>	<u>1,695,177</u>
<b>PROPERTY AND EQUIPMENT:</b>		
Leasehold improvements	4,561	4,561
Furniture and equipment	14,510	14,510
	19,071	19,071
Less accumulated depreciation	(18,465)	(18,103)
<b>PROPERTY AND EQUIPMENT, NET</b>	<u>606</u>	<u>968</u>
<b>OTHER NONCURRENT ASSETS:</b>		
Investments	52,268	105,223
Investments, restricted	-	180,584
Investment in LLC	700	968
Deposit	2,981	2,981
<b>TOTAL OTHER NONCURRENT ASSETS</b>	<u>55,949</u>	<u>289,756</u>
<b>TOTAL ASSETS</b>	<u>\$ 1,258,079</u>	<u>\$ 1,985,901</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable	\$ 160,626	\$ 273,293
Accrued payroll	45,598	47,122
Accrued compensated absences	40,035	34,340
Accrued other expenses	54,458	35,368
Refundable advances from grantors	180,888	811,569
Refundable advance from grantor - SBA	159,170	-
Fiduciary funds	2,120	2,120
Current portion of SBA note payable	57,030	95,085
<b>TOTAL CURRENT LIABILITIES</b>	<u>699,925</u>	<u>1,298,897</u>
<b>NONCURRENT LIABILITIES:</b>		
SBA note payable, less current portion	-	121,115
<b>TOTAL NONCURRENT LIABILITIES</b>	<u>-</u>	<u>121,115</u>
<b>TOTAL LIABILITIES</b>	<u>699,925</u>	<u>1,420,012</u>
<b>NET ASSETS:</b>		
Without donor restrictions:		
Undesignated	431,525	368,222
With donor restrictions:		
Purpose restrictions	126,629	197,667
<b>TOTAL NET ASSETS</b>	<u>558,154</u>	<u>565,889</u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<u>\$ 1,258,079</u>	<u>\$ 1,985,901</u>

*See notes to financial statements*

**PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
**Formerly known as Lakes Region Partnership for Public Health, Inc.**  
**Statements of Activities**  
**For the Years Ended June 30, 2021 and 2020**

	<u>2021</u>	<u>2020</u>
<b>CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS</b>		
<b>SUPPORT AND REVENUE:</b>		
Contributions	\$ 9,839	\$ 11,461
In-kind support	86,007	50,345
Federal funds	1,520,020	2,140,533
State funds	840,502	1,859,836
Private grants and awards	114,467	42,086
Special events	1,069	1,871
Agent fees	141,195	143,025
Miscellaneous income	900	856
Interest income	6,647	34,876
Net assets released from donor restrictions	<u>125,072</u>	<u>88,970</u>
<b>TOTAL SUPPORT AND REVENUE WITHOUT DONOR RESTRICTIONS</b>	<b><u>2,845,718</u></b>	<b><u>4,373,859</u></b>
<b>EXPENSES:</b>		
Program services	2,543,330	4,108,596
Supporting services:		
Management and general	235,187	239,670
Fundraising and development	<u>3,898</u>	<u>8,727</u>
Total supporting services	<u>239,085</u>	<u>248,397</u>
<b>TOTAL EXPENSES</b>	<b><u>2,782,415</u></b>	<b><u>4,356,993</u></b>
<b>INCREASE IN NET ASSETS WITHOUT DONOR RESTRICTIONS</b>	<b><u>63,303</u></b>	<b><u>16,866</u></b>
<b>CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS</b>		
Contributions	31,534	1,355
Federal funds	-	110,904
Private grants and awards	20,500	80,500
Special events	2,000	-
Net assets released from donor restrictions	<u>(125,072)</u>	<u>(88,970)</u>
<b>INCREASE (DECREASE) IN NET ASSETS WITH DONOR RESTRICTIONS</b>	<b><u>(71,038)</u></b>	<b><u>103,789</u></b>
<b>CHANGE IN NET ASSETS</b>	<b>(7,735)</b>	<b>120,655</b>
<b>NET ASSETS, JULY 1</b>	<b><u>565,889</u></b>	<b><u>445,234</u></b>
<b>NET ASSETS, JUNE 30</b>	<b><u>\$ 558,154</u></b>	<b><u>\$ 565,889</u></b>

*See notes to financial statements*

**PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
**Formerly known as Lakes Region Partnership for Public Health, Inc.**  
**Statement of Functional Expenses**  
**For the Year Ended June 30, 2021**

	Program Services	Supporting Services		Total Supporting Services	Total Expenses
		Management and General	Fundraising		
<b>SALARIES AND RELATED EXPENSES:</b>					
Salaries	\$ 718,503	\$ 199,600	\$ 3,598	\$ 203,198	\$ 921,701
Employee benefits	79,116	9,072	-	9,072	88,188
Payroll taxes	57,394	16,125	278	16,403	73,797
	<u>855,013</u>	<u>224,797</u>	<u>3,876</u>	<u>228,673</u>	<u>1,083,686</u>
<b>OTHER EXPENSES:</b>					
Contract services	88,811	903	-	903	89,714
Contract and grant subcontractors	1,308,109	75	-	75	1,308,184
Insurance	10,567	2,026	-	2,026	12,593
Fundraising	40	-	-	-	40
Occupancy	64,906	873	-	873	65,779
Operations	57,439	927	16	943	58,382
Supplies	135,722	1,041	-	1,041	136,763
Travel and meetings	21,559	522	-	522	22,081
Miscellaneous	1,164	3,661	6	3,667	4,831
Depreciation	-	362	-	362	362
Total	<u>\$ 2,543,330</u>	<u>\$ 235,187</u>	<u>\$ 3,898</u>	<u>\$ 239,085</u>	<u>\$ 2,782,415</u>

*See notes to financial statements*

**PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
**Formerly known as Lakes Region Partnership for Public Health, Inc.**  
**Statement of Functional Expenses**  
**For the Year Ended June 30, 2020**

	Program <u>Services</u>	<u>Supporting Services</u>		Total Supporting Services	Total <u>Expenses</u>
		Management and <u>General</u>	<u>Fundraising</u>		
<b>SALARIES AND RELATED EXPENSES:</b>					
Salaries	\$ 758,527	\$ 194,131	\$ 8,171	\$ 202,302	\$ 960,829
Employee benefits	84,197	8,754	-	8,754	92,951
Payroll taxes	56,681	13,590	548	14,138	70,819
	<u>899,405</u>	<u>216,475</u>	<u>8,719</u>	<u>225,194</u>	<u>1,124,599</u>
<b>OTHER EXPENSES:</b>					
Contract services	59,894	11,925	-	11,925	71,819
Contract and grant subcontractors	2,905,886	-	-	-	2,905,886
Discretionary funds	3,542	-	-	-	3,542
Insurance	8,227	3,680	-	3,680	11,907
Occupancy	58,512	2,425	-	2,425	60,937
Operations	55,347	1,119	-	1,119	56,466
Supplies	46,237	450	-	450	46,687
Travel and meetings	71,361	1,776	-	1,776	73,137
Miscellaneous	185	1,458	8	1,466	1,651
Depreciation	-	362	-	362	362
Total	<u>\$ 4,108,596</u>	<u>\$ 239,670</u>	<u>\$ 8,727</u>	<u>\$ 248,397</u>	<u>\$ 4,356,993</u>

*See notes to financial statements*

**PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
**Formerly known as Lakes Region Partnership for Public Health, Inc.**  
**Statements of Cash Flows**  
**For the Years Ended June 30, 2021 and 2020**

	<u>2021</u>	<u>2020</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in net assets	\$ (7,735)	\$ 120,655
Adjustments to Reconcile Change in Net Assets to to Net Cash Used by Operating Activities:		
Depreciation	362	362
Change in assets and liabilities:		
Contracts receivable	(187,962)	(37,492)
Prepaid expenses	(2,844)	(4,456)
Accounts payable	(112,667)	(87,110)
Accrued payroll	(1,524)	5,589
Accrued compensated absences	5,695	3,577
Accrued other expenses	19,090	15,228
Refundable advances from contractors	(630,681)	(2,169,447)
Fiduciary pass-through	-	(1,133)
Net Cash Used by Operating Activities	<u>(918,266)</u>	<u>(2,154,227)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from investments	235,958	129,310
Purchase of investments	<u>(2,151)</u>	<u>(6,861)</u>
Net Cash Provided by Investing Activities	<u>233,807</u>	<u>122,449</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from note payable	-	216,200
Net Cash Provided for Financing Activities	<u>-</u>	<u>216,200</u>
Net Decrease in Cash	(684,459)	(1,815,578)
Cash, beginning of year	<u>1,431,822</u>	<u>3,247,400</u>
Cash, ending of year	<u>\$ 747,363</u>	<u>\$ 1,431,822</u>
<b>Supplemental Disclosures:</b>		
Reclassification of SBA note payable to refundable advance - \$159,170		
In-kind donations received	86,007	\$ 50,345
In-kind expenses	<u>(86,007)</u>	<u>(50,345)</u>
	<u>\$ -</u>	<u>\$ -</u>

See notes to financial statements

**PARTNERSHIP FOR PUBLIC HEALTH, INC.  
FORMERLY KNOWN AS LAKES REGION PARTNERSHIP FOR PUBLIC HEALTH, INC.  
NOTES TO FINANCIAL STATEMENTS  
For the Years Ended June 30, 2021 and 2020**

**NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Organization and Purpose***

Partnership for Public Health, Inc., formerly known as Lakes Region Partnership for Public Health, Inc., (the Entity) was organized on May 21, 2005 to improve the health and well-being of the Lakes Region through inter-organizational collaboration and community and public health improvement activities.

***Accounting Policies***

The accounting policies of the Entity conform to accounting principles generally accepted in the United States of America as applicable to nonprofit entities, except as indicated hereafter. The following is a summary of significant accounting policies.

***Basis of Presentation***

The financial statements have been prepared in accordance with the reporting pronouncements pertaining to Not-for-Profit Entities included within the FASB Accounting Standards Codification. The Entity is required to report information regarding its financial position and activities according to the following net asset classifications:

*Net Assets Without Donor Restrictions* – Net assets available for use in general operations and not subject to donor or certain grantor restrictions. These net assets may be used at the discretion of management and the Entity's Board of Directors.

*Net Assets With Donor Restrictions* – Net assets subject to donor or certain grantor imposed restrictions. Some donor imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

***Recognition of Donor Restrictions***

Contributions are recognized when the donor makes a promise to give to the Entity that is, in substance, unconditional. The Entity reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

***Basis of Accounting***

The financial statements have been prepared on the accrual basis of accounting.



**PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
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Revenues from program services are recorded when earned. Other miscellaneous revenues are recorded upon receipt.

***Cash and Cash Equivalents***

Cash and cash equivalents include cash on hand and other cash accounts with a maturity of 90 days or less. For purposes of the Statements of Cash Flows, cash and cash equivalents consist of the following:

	<u>2021</u>	<u>2020</u>
As presented on the Statements of Financial Position -		
Cash	\$ 278,600	\$ 304,433
Cash, restricted	<u>468,763</u>	<u>1,127,389</u>
	<u>\$ 747,363</u>	<u>\$ 1,431,822</u>

***Restricted Cash and Investments***

Restricted cash and investments consist of advanced funding received from the State of New Hampshire for the Integrated Delivery Network (IDN), donor restricted contributions and fiduciary funds.

***Investments***

Investments, which consist principally of a certificate of deposit with a term of 5 months, is carried at their approximate market value at June 30, 2021.

***Property and Equipment***

Property and equipment are stated at cost. Donated property and equipment is recorded at fair value determined as of the date of the donation. The Entity's policy is to capitalize expenditures for equipment and major improvements and to charge to operations currently for expenditures which do not extend the lives of related assets in the period incurred. Depreciation is computed using the straight-line method at rates intended to amortize the cost of related assets over their estimated useful lives as follows:

	<u>Years</u>
Leasehold improvements	10-15
Furniture and equipment	5-15

Depreciation expense was \$362 for both the years ended June 30, 2021 and 2020.

***Compensated Absences***

Employees of the Entity working full-time, and part-time employees working at least 20 hours per week, are entitled to paid time off (PTO). PTO is earned from the first day of work. A maximum of 160 hours can be earned based on years of service while 80 hours can be carried over and accumulated to the next year. Accumulated PTO is payable upon termination of employment with proper notice. The Entity accrues accumulated PTO wages accordingly. During fiscal year 2020, due to the pandemic, employees were allowed to carry over an additional 40 hours of accrued PTO. During fiscal year 2021, employees

**PARTNERSHIP FOR PUBLIC HEALTH, INC.  
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NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
For the Years Ended June 30, 2021 and 2020**

were allowed to carryover any hours in excess of the allowed 80 hours with the provision that the hours had to be used by September 30, 2021.

***Donated Services, Materials and Facilities***

The Entity receives significant volunteer time and efforts. The value of these volunteer efforts, while critical to the success of its mission, is not reflected in the financial statements since it does not meet the criteria necessary for recognition according to generally accepted accounting principles. Donated facilities, supplies, equipment and staff support are recorded as "In-kind" contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Entity. Donated goods and professional services are recorded as both revenues and expenses at estimated fair value, see Note 11 for additional information.

***Functional Allocation of Expenses***

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statement of functional expenses presents the natural classification detail of expenses by function.

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Accordingly, certain indirect costs have been allocated among the programs and supporting services benefited, based primarily on percentage allocations calculated based on hours worked (time and effort). The expenses that are allocated include salaries, payroll taxes, employee benefits, office supplies, fundraising, operations, and insurance, which are all allocated on the basis of time and effort, as noted previously. In addition, there are some indirect costs which are allocated based on square footage or as a percentage of total expenses.

***Bad Debts***

The Entity uses the reserve method for accounting for bad debts. No allowance has been recorded as of June 30, 2021 and 2020, because management of the Entity believes that all outstanding receivables are fully collectible.

***Revenue and Revenue Recognition***

The Entity recognizes contributions, donations, and miscellaneous revenue when cash is received. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met.

The Entity also has revenue derived from cost-reimbursable federal grants, which are conditional upon certain performance requirements and/or incurrent of allowable qualifying expenses. Amounts received are recognized as revenue without donor restrictions when the Entity has met those performance requirements or incurred expenditures in compliance with the specific grant provisions. Amounts received prior to meeting performance requirements or incurring qualifying expenditures are reported as revenue with donor restrictions and amounts not yet received, but already awarded are recorded as grants receivable.

**PARTNERSHIP FOR PUBLIC HEALTH, INC.  
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NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
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*Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

*Income Taxes*

The Entity is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code and is also exempt from State of New Hampshire income taxes and, therefore, has made no provision for Federal or State income taxes. In addition, the Entity has been determined by the Internal Revenue Service not to be a "Private Foundation" within the meaning of Section 509(a) of the Code. The Entity is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. FASB Accounting Standards Codification Topic 740 entitled *Accounting for Income Taxes* requires the Entity to report uncertain tax positions for financial reporting purposes. The Entity had no uncertain tax positions as of June 30, 2021 and, accordingly does not have any unrecognized tax benefits that need to be recognized or disclosed in the financial statements.

*Fair Value of Financial Instruments*

Cash and equivalents, investments, contracts receivable, accounts payable and accrued expenses are carried in the financial statements at amounts which approximate fair value due to the inherently short-term nature of the transactions. The fair values determined for financial instruments are estimates, which for certain accounts may differ significantly from the amounts that could be realized upon immediate liquidation.

*Change in Accounting Principle*

The Financial Accounting Standards Board (FASB) issued new guidance that created Topic 606, *Revenue from Contracts with Customers*, in the Accounting Standards Codification (ASC). Topic 606 supersedes the revenue recognition requirements in FASB ASC 605, *Revenue Recognition*, and requires the recognition of revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services. The new guidance also added Subtopic 340-40, *Other Assets and Deferred Costs-Contracts with Customers*, to the ASC to require the deferral of incremental costs of obtaining a contract with a customer. Collectively, we refer to the new Topic 606 and Subtopic 340-40 as the "new guidance."

The Entity adopted the requirements of the new guidance as of July 1, 2020, utilizing the modified retrospective method of transition. The new guidance was applied using the practical expedient provided in Topic 606 that allows the guidance to be applied only to contracts that were not complete as of July 1, 2020. Adoption of the new guidance resulted in changes to our accounting policies for revenue recognition, trade receivables, contract costs, contract liabilities, and deferred costs. However, management estimates that the effect of these changes on the amounts that would have been reported under the former guidance to be immaterial. Management has evaluated the impact of the application of this standard and determined any applicability to the Entity is not material.

**PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
**FORMERLY KNOWN AS LAKES REGION PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
For the Years Ended June 30, 2021 and 2020

**NOTE 2—LIQUIDITY AND AVAILABILITY**

The Entity regularly monitors the availability of resources required to meet its operating needs and other contractual commitments. Cash reserves in excess of daily operational needs are invested in certificates of deposit to maximize investment return while maintaining safety and liquidity.

The following table reflects the Entity's financial assets as of June 30, 2021 and 2020, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of donor restrictions.

Financial assets available for general expenditure, reduced by donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

	<u>2021</u>	<u>2020</u>
Cash	\$ 747,363	\$ 1,431,822
Investments	52,268	285,807
Contributions receivable	<u>435,693</u>	<u>247,731</u>
Total Financial Assets	1,235,324	1,965,360
Less:		
Obligations from grantor restricted funds	(162,776)	(296,618)
Net assets with donor restrictions	(126,629)	(197,667)
Refundable advances from grantors	(180,888)	(811,569)
Fiduciary funds	<u>(2,120)</u>	<u>(2,120)</u>
Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year	<u>\$ 762,911</u>	<u>\$ 657,386</u>

In the event of an unanticipated liquidity need, the Entity also could draw upon \$125,000 of its available line of credit, as further discussed in Note 6.

**NOTE 3—CONCENTRATION OF CREDIT RISK**

The Entity maintains bank deposits at local financial institutions located in New Hampshire. The Entity's demand deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to a total of \$250,000. As of June 30, 2021 and 2020, all of the Entity's bank deposits were fully insured.

**NOTE 4—INVESTMENT IN LLC**

In January 2016, the Entity became a member of a newly established limited liability corporation, Community Health Services Network, LLC ("CHSN"), to support the enhancement of behavioral health services integration in the region. The Entity will provide financial and administrative services to CHSN.

**NOTE 5—REFUNDABLE ADVANCES FROM GRANTORS**

Refundable advances from grantors of \$180,888 and \$811,569 as of June 30, 2021 and 2020, respectively, represents unearned grant revenue on contributions from various funding agencies.

**PARTNERSHIP FOR PUBLIC HEALTH, INC.  
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NOTES TO FINANCIAL STATEMENTS (CONTINUED)  
For the Years Ended June 30, 2021 and 2020**

Refundable advances from grantors – SBA of \$159,170 as of June 30, 2021 represents the portion of the SBA note payable to be forgiven in fiscal year 2022. See Note 7.

**NOTE 6—LINE OF CREDIT**

The Entity has a \$125,000 line of credit with a local financial institution. The interest rate for the credit line was 5.25% at June 30, 2021 and 2020. The interest rate is based on the Wall Street Journal Prime Rate as published in the Wall Street Journal. At June 30, 2021 and 2020, the balance on the line of credit was \$0.

**NOTE 7—SBA NOTE PAYABLE**

At June 30, 2021 and 2020, the SBA note payable consists of the following:

	<u>2021</u>	<u>2020</u>
\$216,200 unsecured note payable, payable in 18 monthly installments of \$12,167 including interest at 1.00% beginning November 24, 2020 through April 24, 2022. The balance of the note is payable in full with all accrued interest on May 28, 2022.	<u>\$ 57,030</u>	<u>\$ 216,200</u>

The above SBA note payable is based upon an executed loan agreement that allows for principal forgiveness in whole or part upon satisfaction of certain criteria. Following are the maturities of the SBA note payable as of June 30, 2021:

Year Ending <u>June 30,</u>	<u>Amount</u>
2022	<u>\$ 57,030</u>

The SBA note payable was obtained under the Payroll Protection Program. As noted above, the Entity is eligible to apply for principal forgiveness in whole or part by the Small Business Administration under the CARES Act, once certain eligibility criteria have been satisfied. During fiscal year 2021, the Entity applied for and in July 2021, received principal forgiveness totaling \$159,170 plus interest of \$2,034. For the year ended June 30, 2021, \$159,170 has been recorded as an advance from grantor and will be recognized as revenue in the year ending June 30, 2022. The remaining note balance following forgiveness will be due in minimum monthly payments under the repayment terms detailed above.

**NOTE 8—NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions consist of the following donor restricted funding at June 30, 2021 and 2020:

**PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
For the Years Ended June 30, 2021 and 2020

	<u>2021</u>	<u>2020</u>
ServiceLink	\$ 8,707	\$ 7,885
Volunteer CERT	1,477	1,477
Laconia Youth Alliance	21,544	
CERT	21,586	20,622
NH Charitable Foundation	34,317	39,304
DSRIP Incentive	17,783	18,114
CHSN - Public Health Officer		88,937
Other	<u>21,215</u>	<u>21,328</u>
Total Net Assets with Donor Restrictions	<u>\$ 126,629</u>	<u>\$ 197,667</u>

**NOTE 9—CONCENTRATION OF REVENUE RISK**

The Entity's primary source of revenues is fees and grants received from the State of New Hampshire and directly from the federal government. During the years ended June 30, 2021 and 2020, the Entity recognized revenue of \$2,360,522 (85.1%) and \$4,000,369 (89.3%), respectively, from fees and grants from governmental agencies. Revenue is usually recognized as earned under the terms of the grant contracts and is received on a cost reimbursement basis. However, in the years ended June 30, 2021 and June 30, 2020, the Entity received \$536 thousand and \$1.1 million, respectively, in performance payments on a five-year, \$12.8 million governmental contract waiver to enhance behavioral health integration in the region. This revenue is anticipated to be recognized over a five-year period through fiscal year 2021, dependent on the receipt of State matching funds, achievement of performance metrics and other criteria. Other support originates from other program services, contributions, in-kind donations, and other income.

**NOTE 10—LEASE COMMITMENTS**

The Entity entered into a lease for office space located in Tamworth, NH with monthly lease payments of \$1,068 through June 2021. The lease was renewed through June 30, 2022 with monthly payments at \$1,068. Lease expense for the years ended June 30, 2021 and June 30, 2020 were \$12,689 and \$12,336, respectively.

The Entity also has two leases for office spaces in Laconia, NH. The first lease has monthly payments of \$2,147 through August 31, 2019. An updated agreement was entered into with required payments of \$2,185 through August 31, 2020. The second lease for additional office space was entered into on June 1, 2018. Under the terms of the agreement, monthly payments will be \$780 per month through May 2019. The updated agreement effective June 1, 2019 reflects payments of \$795 through May 2020 and was extended at the same terms through May 2021. Lease expense for the years ended June 30, 2021 and June 30, 2020 for these leases was \$36,054 and \$35,765, respectively. These agreements were amended into one lease for the units in Laconia, NH, with payments of \$3,110 through June 30, 2022.

The Entity entered into a 60 month equipment lease with monthly lease payments of \$495 through December 2021 with percentage increases in Years 2-5 for maintenance and overages of 5%-10%. Lease expense for the year ended June 30, 2021 was \$3,561.

The following is a schedule, by years, of the future minimum payments for operating leases:

**PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
For the Years Ended June 30, 2021 and 2020

Year Ended <u>June 30,</u>	Annual <u>Lease Commitments</u>
2022	\$ 56,141
2023	6,177
2024	6,430
2025	6,708
2026	<u>3,427</u>
	<u>\$ 78,883</u>

**NOTE 11—DONATED SERVICES, MATERIALS AND FACILITIES**

The Entity receives various donated services, materials and facilities. For the years ended June 30, 2021 and 2020, there was \$86,007 and \$50,345, respectively, of in-kind donations recognized as revenue. In-kind donations have been included as functional expenses in these financial statements as follows:

	<u>2021</u>	<u>2020</u>
Supplies		\$ 1,983
Contract services	\$ 41,563	33,460
Travel and meetings		1,500
Operations	10,950	10,950
Contract and grant subcontractors	<u>33,494</u>	<u>2,452</u>
	<u>\$ 86,007</u>	<u>\$ 50,345</u>

**NOTE 12—CONTINGENCIES**

The Entity participates in a number of federally assisted grant programs. These programs are subject to financial and compliance audits by the grantors or their representatives. The amounts, if any, of additional expenses which may be disallowed by the granting agency cannot be determined at this time, although the Entity expects such amounts, if any, to be immaterial.

**NOTE 13—SUBSEQUENT EVENTS**

In July 2021, the Entity received notification of the forgiveness of \$159,170 of their Paycheck Protection Program loan from the SBA.

Subsequent events have been evaluated through March 3, 2022 which is the date the financial statements were available to be issued.

**NOTE 14—COVID IMPACT**

Coronavirus disease 19 (“COVID-19”) is a respiratory disease caused by the new coronavirus (SARS-CoV-2) not previously seen in humans. An outbreak of COVID-19 began in late 2019 in Wuhan, a city in China’s Hubei province. To date, cases of COVID19 have spread around the world. In February 2020, the United States Centers for Disease Control and Prevention confirmed the spread of the disease to the United States, and in March 2020, the World Health Organization declared the outbreak a pandemic and the Trump Administration declared it a national emergency in the United States.

**PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
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**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
For the Years Ended June 30, 2021 and 2020

The Entity has and expects to continue to experience some effect in operations as a result of the COVID-19 pandemic, primarily in response to directives from government funding sources and officials in an attempt to quell the spread of the disease. The agency strategized and leveraged operating funds to outfit staff with needed technology as well as transition operating systems to allow remote work and tele-appointments to ensure the safety of staff and clients served in vulnerable populations.

The Entity accessed several funding sources related to pandemic support and relief such as the CARES Act, SBA Payroll Protection Program, FEMA, as well as other funding sources. These funds were utilized to support public safety expenditures in response to the pandemic as well as lost revenue attributable to COVID-19. Funds allowed the organization to bolster its emergency preparedness and response department to provide the community with PPE and education regarding precautions initially and then to administer and support other organizations in administration of vaccinations to eligible populations in the community. The response has been implemented with only two full time staff and mobilizing a cadre of volunteers increasing in-kind contributions significantly.

The Entity assessed expenditures to position the organization to utilize new equipment, technology, and systems as new standards of care as well as to assure preparation for any future emergency response.

**NOTE 15—FUTURE ACCOUNTING STANDARDS**

FASB has issued ASU 2016-02, *Lease (Topic 842)*, which the Entity is required to implement for the year ending June 30, 2022. Management believes that this update will have a potentially significant impact on the financial statements. The Entity will be required to recognize a right-of-use asset and a lease liability for transactions currently identified as operating leases.



**SCHEDULE I**  
**PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
 Formerly known as Lakes Region Partnership for Public Health, Inc.  
 Schedule of Expenditures of Federal Awards  
 For the Year Ended June 30, 2021

Federal Granting Agency/Recipient State Agency/Grant Program/State Grant Number	Assistance Listing Number	Total Federal Expenditures
<b>DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT</b>		
<b>Pass Through Payments from the County of Belknap, New Hampshire</b>		
<b><i>CDBG Entitlement Grants Cluster:</i></b>		
Community Development Block Grants/Entitlement Grants	14.218	\$ 773
<b><i>Total CDBG Entitlement Grants Cluster</i></b>		<u>773</u>
<b>Total Department of Housing and Urban Development</b>		<u>773</u>
<b>DEPARTMENT OF THE TREASURY</b>		
<b>Pass Through Payments from the State of New Hampshire Governor's</b>		
<b>Office for Emergency Relief and Recovery</b>		
COVID 19 - Coronavirus Relief Fund	21.019	45,024
<b>Total Department of the Treasury</b>		<u>45,024</u>
<b>DEPARTMENT OF HEALTH AND HUMAN SERVICES</b>		
<b>Pass Through Payments from the National Association of County</b>		
<b>and City Health Officials</b>		
Medical Reserve Corps Small Grant Program	93.008	
#HITEP2000045-01-01		<u>378</u>
<b>Pass Through Payments from the State of New Hampshire Department of</b>		
<b>Health and Human Services</b>		
Special Programs for the Aging, Title IV, and Title II, Discretionary Projects	93.048	
#90MP0176-03-01		17,839
<b>Pass Through Payments from University of New Hampshire</b>		
<b>Special Programs for the Aging, Title IV, and Title II, Discretionary Projects</b>		
#HHS-2018-ACL-CIP-NWBC-0285	93.048	24,065
COVID 19 - #COVID BEAS-ADRC		<u>30,336</u>
		<u>72,240</u>
<b>Pass Through Payments from the State of New Hampshire Department of</b>		
<b>Health and Human Services</b>		
National Family Caregiver Support, Title III, Part E	93.052	
#2001-NHOAFC-02		<u>72,090</u>
Public Health Emergency Preparedness	93.069	
#NU90TP922018		<u>59,175</u>
Environmental Public Health and Emergency Response	93.070	
#NUEIEH001357		<u>6,407</u>
Medicare Enrollment Assistance Program	93.071	
#2001NHMISH-00		<u>8,037</u>

*See notes to schedule of expenditures of federal awards*

SCHEDULE I  
**PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
 Formerly known as Lakes Region Partnership for Public Health, Inc.  
 Schedule of Expenditures of Federal Awards (Continued)  
 For the Year Ended June 30, 2021

Federal Granting Agency/Recipient State Agency/Grant Program/State Grant Number	Assistance Listing Number	Total Federal Expenditures
Childhood Lead Poisoning Prevention Projects, State and Local Childhood Lead Poisoning Prevention and Surveillance of Blood Lead Levels in Children #NUE2EH001408	93.197	<u>4,271</u>
Substance Abuse and Mental Health Services Projects of Regional and National Significance #SP020796	93.243	<u>89,662</u>
Immunization Cooperative Agreements #NH23IP922595 COVID-19 - #NH23IP922595	93.268	<u>15,651</u> <u>12,506</u> <u>28,157</u>
Received Directly from the U.S. Department of Treasury Drug-Free Communities Support Program Grants #NH28CE003102	93.276	<u>52,124</u>
Pass Through Payments from the State of New Hampshire Department of Health and Human Services State Health Insurance Assistance Program COVID 19 - #90SA0003-02-03	93.324	<u>25,881</u>
Public Health Emergency Response: Cooperative Agreement for Emergency Response: Public Health Crisis Response #NU90TP922106	93.354	<u>43,190</u>
Social Services Block Grant #2021-DLTSS-08-SERVI-05	93.667	<u>132,386</u>
National Bioterrorism Hospital Preparedness Program #U3REP190580	93.889	<u>10,000</u>
Block Grants for Prevention and Treatment of Substance Abuse #TI083041	93.959	<u>111,054</u>
<b>Total Department of Health and Human Services</b>		<u>715,052</u>
<b>DEPARTMENT OF HOMELAND SECURITY</b>		
Pass Through Payments from the State of New Hampshire Department of Health and Human Services Disaster Grants - Public Assistance (Presidentially Declared Disasters) COVID 19 - BEAS COVID 19 - FEMA #4516DRNHP00000001	97.036	<u>5,006</u> <u>168,757</u> <u>173,763</u>
<b>Total Department of Homeland Security</b>		<u>173,763</u>
<b>Total Expenditures of Federal Awards</b>		<u>\$ 934,612</u>

*See notes to schedule of expenditures of federal awards*

**PARTNERSHIP FOR PUBLIC HEALTH, INC.**  
**Formerly known as Lakes Region Partnership for Public Health, Inc.**  
**NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**  
**For the Year Ended June 30, 2021**

**NOTE 1—BASIS OF PRESENTATION**

The accompanying Schedule of Expenditures of Federal Awards (the "Schedule") includes the federal award activity of Partnership for Public Health, Inc. under programs of the federal government for the year ended June 30, 2021. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Partnership for Public Health, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Partnership for Public Health, Inc.

**NOTE 2—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accompanying Schedule is presented using the accrual basis of accounting, which is described in Note 1 to Partnership for Public Health, Inc.'s financial statements. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursements.

**NOTE 3—INDIRECT COST-RATE**

Partnership for Public Health, Inc. has not elected to use the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.



**CERTIFIED PUBLIC ACCOUNTANTS**  
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**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT  
OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE  
WITH GOVERNMENT AUDITING STANDARDS**

Independent Auditor's Report

To the Board of Directors  
Partnership for Public Health, Inc.  
Formerly known as Lakes-Region Partnership for Public Health, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Partnership for Public Health, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated March 3, 2022.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Partnership for Public Health, Inc.'s internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Partnership for Public Health, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Partnership for Public Health, Inc.'s internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Partnership for Public Health, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Vashon Clukay & Company PC*

Manchester, New Hampshire  
March 3, 2022



**CERTIFIED PUBLIC ACCOUNTANTS**  
608 Chestnut Street • Manchester, New Hampshire 03104  
(603) 622-7070 • Fax: (603) 622-1452 • www.vachonclukay.com

**REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM  
AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE  
REQUIRED BY THE UNIFORM GUIDANCE**

Independent Auditor's Report

To the Board of Directors  
Partnership for Public Health, Inc.  
Formerly known as Lakes Region Partnership for Public Health, Inc.

**Report on Compliance for Each Major Federal Program**

We have audited Partnership for Public Health, Inc.'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Partnership for Public Health, Inc.'s major federal programs for the year ended June 30, 2021. Partnership for Public Health, Inc.'s major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

***Management's Responsibility***

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

***Auditor's Responsibility***

Our responsibility is to express an opinion on compliance for each of Partnership for Public Health, Inc.'s major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Partnership for Public Health, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Partnership for Public Health, Inc.'s compliance.

***Opinion on Each Major Federal Program***

In our opinion, Partnership for Public Health, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2021.

**Report on Internal Control Over Compliance**

Management of Partnership for Public Health, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Partnership for Public Health, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Partnership for Public Health, Inc.'s internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Nashon Clukey & Company PC*

Manchester, New Hampshire  
March 3, 2022

**Partnership for Public Health, Inc.  
Formerly known as Lakes Region Partnership for Public Health, Inc.  
Schedule of Findings and Questioned Costs  
For the Year Ended June 30, 2021**

**Section I--Summary of Auditor's Results**

**Financial Statements**

Type of report the auditor issued on whether the financial statements audited were prepared in accordance with GAAP:

Unmodified

Internal control over financial reporting:

Material weakness(es) identified? \_\_\_\_\_ yes  X  no

Significant deficiency(ies) identified? \_\_\_\_\_ yes  X  none reported

Noncompliance material to financial statements noted? \_\_\_\_\_ yes  X  no

**Federal Awards**

Internal control over major federal programs:

Material weakness(es) identified? \_\_\_\_\_ yes  X  no

Significant deficiency(ies) identified? \_\_\_\_\_ yes  X  none reported

Type of auditor's report issued on compliance for major federal programs:

Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)? \_\_\_\_\_ yes  X  no

Identification of major federal program(s):

<u>Assistance Listing Number(s)</u>	<u>Name of Federal Program or Cluster</u>
93.667	Social Services Block Grant
93.959	Block Grants for Prevention and Treatment of Substance Abuse
97.036	Disaster Grants - Public Assistance (Presidentially Declared Disasters)

Dollar threshold used to distinguish between Type A and Type B programs: \$ 750,000

Auditee qualified as low-risk auditee? \_\_\_\_\_ yes  X  no



**Section II--Financial Statement Findings**

There were no findings relating to the financial statements required to be reported by GAGAS.

**Section III--Federal Award Findings and Questioned Costs**

There were no findings and questioned costs as defined under 2 CFR 200.516(a).

## Partnership for Public Health, Inc.

Board Matrix December 2020	Profession	City/Town-Live-work
1. Sandi Moore- Beinoras	Psychiatric Nurse -Private Practice	Gilford
2 Jason Bean	Deputy Chief EMS, Laconia Fire Department	Laconia
3. Trish Stafford, Pres	Town Manager - Sanbornton	Gilford - Sanbornton
4 Maureen MacDonald	DHHS Public Health Nurse	Belmont
5. Susanne Chishoim, Sec	Attorney, Partner	Sanbornton
6 Lisa Dupuis, VP	CEO, Central NH VNA and Hospice	Gilmanton
7. Brian Lamontagne, Treas.	FSB Branch Manager, Gilford	Meredith
8. Sarah Stanley	NH Veteran's Home, Marketing Specialist	Franklin
9. Lisa Garcia	Registered Dietitian - business owner	Meredith (W)/Laconia (L)
10. Michelle Lennon	CRSW, Executive Director - Greater Tilton Family Resource Center	Tilton
11. Sandra VanGundy	BS, EdD, RN, CPHQ; LRGH Director Quality and Population Health	
12. Margaret Franckhauser	MS, MPH, RN; JSI Director of Aging Services	New Hampton

# Tamera S. Carmichael

Concord, NH 03301

## SUMMARY

A Proven program administrator with 29 years of experience developing effective social support programs. Secured over \$1.4 million in program funding to rectify the social detriments of health for underserved families and individuals. Served on over 15 boards and coalitions to establish inter-organizational partnerships and foster community collaboration. Supervised 5 diverse programs with 25 team members to create and implement holistic public policies.

## EDUCATION

**University of South Florida** Tampa, FL  
*Bachelor of Arts in Sociology* 1988

**Saint Petersburg College** Clearwater, FL  
*Associate of Arts Degree* 1986

## PROFESSIONAL EXPERIENCE

**State of Florida Department of Health** Gainesville, FL  
*Program Development Administrator* 2008 – Present

- ☛ Responsible for development and management of 5 public health programs whose budgets exceed \$2 million
- ☛ Establish and monitor contracts for North Central Florida Health Department Consortium
- ☛ Effective management and development of 25 diverse employees, interns, and volunteers
- ☛ Over 8 years member of CHIP/CHA Steering Committee and Performance Management Council

**Bay Area Bail Bonds & Investigations, Inc.** Clearwater, FL  
*Owner/Operator* 2001 – 2008

- ☛ Qualified and wrote more than \$2 million monthly in commercial bail indemnities
- ☛ Managed 9 employees of diverse backgrounds as well as payroll, accounts receivable, and accounts payable
- ☛ Served as Secretary of the Pinellas County Bail Bond Association
- ☛ Used investigation techniques and critical analytical skills to locate and retrieve delinquent sureties

**Mease Manor Inc.** Dunedin, FL  
*Social Services Director* 1998 – 2001

- ☛ Monitored compliance and documentation per State and Federal Regulations in a long-term care facility
- ☛ Established interdepartmental plans of care for residents and supervised multiple employees of diverse backgrounds and responsibilities
- ☛ Inaugural winner of the Florida Healthcare Association's Social Service Worker of the Year award
- ☛ Established family/caregiver support group
- ☛ Collaborated with community services to provide quality care and ensure psychosocial well-being of residents and responsible parties

**Highland Pines Nursing Manor** Clearwater, FL  
*Social Services Director* 1995 – 1998

- ☛ Monitored compliance and documentation per State and Federal Regulations in a long-term care facility
- ☛ Established interdepartmental plans of care for residents and supervised multiple employees of diverse backgrounds and responsibilities
- ☛ Coordinated quality care and psychosocial well-being for residents and responsible parties

**Suncoast Hospital**

Largo, FL

*Patient Service Coordinator I*

1993 – 1995

- ☛ Monitored compliance and documentation per State and Federal Regulations in a skilled nursing and acute care facilities
- ☛ Provided individualized discharge planning and interdepartmental coordination for patients
- ☛ On-call rotation as Patient Service Coordinator for all hospital departments (surgery, Maternity, ICU, etc.)

**Family Resources, Inc.**

St. Petersburg, FL

*Youth Care Worker III*

1990 – 1993

- ☛ Care and Supervision of children 9-18 years old in a crisis/runaway shelter, phone crisis counsel
- ☛ Supervised staff and volunteers, recruited and trained volunteers, marketing and fund raising
- ☛ Interfaced with law enforcement, child protective services, and victims' advocates
- ☛ Supervised visits with parents and children
- ☛ Completed necessary documentation for a non-profit organization per guidelines

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**LICENSURE AND CERTIFICATIONS**

State of Florida Notary Public

Florida Certified Contract Manager

State Certified Contract Administrator

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**SKILLS**

**Soft:** Program Development, Employee Recruitment and Empowerment, Community Collaboration, Effective Communication, Public Speaking, Strategic Planning, and Quality Improvement

**Hard:** Microsoft Office Suite, Proprietary Software, Database Management, Financial Management, Regulatory Compliance, Contract Administration, and Grant Writing

## **Shelley M. Carita, CFRE**

*Highly motivated leader with over 20 years successful leadership experience in individual and corporate fundraising, marketing, corporate, foundation and federal grant writing, program development, volunteer recruitment, strategic planning and organizational development.*

### **Professional Experience**

#### **EXECUTIVE DIRECTOR**

**Partnership for Public Health, Laconia, NH**

**Jan 2017 – Present**

Organization Leader for a regional public health agency serving New Hampshire's Lakes Region. Responsible for resource development, grants/contracts management, program development and implementation, strategic planning and community relations. Provides staff supervision and all human resource activities.

#### **VICE PRESIDENT FOR DEVELOPMENT**

**New Hampshire Association for the Blind Concord, NH**

**June 2006 – Jan 2017**

Fundraising and marketing leader for a statewide organization serving the blind and visually impaired. Develops and manages a comprehensive development program raising over \$1.2 million dollars annually. Works closely with Board of Directors and Regional Advisory Committees to organize fundraising and awareness events across the state. Identifies opportunities for foundation and corporate support. Cultivates and stewards major gift and planned giving prospects. Supervises professional fundraising and marketing staff.

#### ***Notable Accomplishments:***

- Created state-wide marketing and public education plan that provides broad outreach to service clubs, retirement communities, eye care professionals, the media, and the community at large.
- Created a sustainable revenue source for Agency by developing project introducing occupational therapy as a sustainable revenue source.
- Secured foundation grant funding of over \$500,000 annually including two awards in excess of \$100,000.
- Identified key major/planned giving donor prospects and initiated a successful donor cultivation strategy resulting in the receipt of significant gifts and gift expectancies.
- Recruited and motivated volunteers across the state to establish regional advisory committees in Manchester, Portsmouth, Concord and Lakes Region. Committees raise money in their respective regions through "Dinners In the Dark" and other third party fundraising events.

#### **EXECUTIVE DIRECTOR**

**DEVELOPMENT AND MARKETING DIRECTOR**

**2001-2006**

**American Red Cross**

**Laconia and Concord, New Hampshire**

Developed and managed a comprehensive fund development and marketing program for two merging Red Cross chapters. Coordinated all fund development programs including planned giving, direct mail, major gifts, special events, grant writing and marketing. Developed and monitored agency budget. Supervised staff and coordinated volunteers for disaster response as well as public relations and special event assignments.

**Notable Accomplishments:**

- Promoted to Executive Director from Fund Development Director
- Decreased operating budget while expanding service delivery level.
- Doubled municipal revenue allocations by educating communities about Red Cross services.

**Summary of Prior Non-Profit Management Experience**

**Case Management Supervisor, (1998-2000)** Lakes Region Community Services Council, Laconia, NH - Provided training and supervision to case managers and family home providers serving adults with developmental disabilities. Worked closely with public guardians to ensure services were carried out according to ISP. Negotiated contracts with vendors.

**Director of Social Services, (1996-1998)** Dover Housing Authority, Dover, NH  
Developed and implemented all social service programs for seniors and families living in Dover's public housing community. Supervised program staff and volunteers. Negotiated contracts with service agencies. Raised over 1 million dollars in federal funding. Worked collaboratively with agencies throughout Strafford County.

**Manager of Housing Services, (1993-1996)** Strafford Guidance Center, Dover, NH  
Established intensive supported housing programs for adults with severe mental illness. Worked closely with doctors and treatment teams to ensure smooth transition from state hospital to community based model. Supervised department with over 30 direct service providers. Secured funding through federal grants and state Medicaid program. Served as HUD's administrator of federal homeless housing funds for Strafford County.

**Director of Family Services, (1991-1993)** Manchester Housing and Redevelopment Authority, Manchester, NH – Developed and managed all family empowerment and drug prevention programs in Manchester's 3 family public housing communities. Created State's first small business training program for public housing residents. Secured federal grant funding for all programs including a model after-school program.

**Education**

**Master of Business Administration (MBA) - 1996**

Southern New Hampshire University, Graduate School of Business, Manchester, NH

**M.S. Community Economic Development - 1993**

Southern New Hampshire University, Graduate School of Business, Manchester, NH

**B.A. Marketing - 1984**

New Hampshire College, Manchester, NH

**Volunteer Activities/ Memberships**

- Certified Fundraising Executive -CFRE
- Reviewer, National Accreditation Council for Agencies Serving People with Blindness or Visual Impairment (NAC) - 2009 to present
- American Red Cross – Trainer - Lakes Region Disaster Action Team, 2006 to 2009
- Board of Directors - Lakes Region Partnership for Public Health 2005-2006
- Past President: Gilford Rotary Club, Paul Harris Fellow
- Past Officer, Horseshoe Pond Toastmasters International, Concord, NH
- PGNNE –Planned Giving Council of Northern New England
- Upper Valley Planned Giving Council

## Marie L. Tule, CPA, MSA

### Educational Experience

CPA –continuing professional education – 40 hours annually

Bentley University – MS in Accountancy

University of Vermont – BA degree

### Work Experience

**Lakes Region Partnership for Public Health, Laconia, NH**                      2013 – Current  
Finance Director

- Prepare and analyze monthly financial statements
- Develop budgets and forecasts, and manage cash flow
- Responsible for contract billing and reporting
- Responsible for annual financial statement and compliance audits
- Supervise accounting staff.

**Melanson Heath & Company, PC, Nashua, NH**                                      1994 – 2013  
Manager

- Planned, supervised, and prepared audited GAAP financial statements and compliance reports for nonprofit and commercial clients.
- Performed financial statement and data analytics, reconciled general ledger accounts, prepared audit schedules and adjusting entries.
- Documented accounting systems, evaluated client internal controls, and prepared management letters of recommendations.
- Proficient in Microsoft Excel, Word, PowerPoint, QuickBooks, and Fixed Asset software.
- Conducted presentations to Boards and audit committees of financial statements and compliance audit results.

**Price Waterhouse Coopers, LLP, Manchester, NH**                                      1989 – 1994  
Senior Accountant

- Planned, supervised, and performed audits, reviews, and compilations of financial statements.
- Clients included manufacturing, financial, and higher educational institutions.
- Performed Federal compliance (A-133) audits of sponsored research programs.

**The Donoghue Organization, Holliston, MA**    1986 – 1988  
Controller/Financial Analyst

- Prepared and analyzed monthly financial statements for newsletter publishing company.
- Supervised accounting staff including general ledger, accounts receivables, payroll, and accounts payables functions.

- Prepared budgets and forecasts, and managed cash flow.
- Responsible for human resource function.

**Dennison Computer Supplies, Waltham, MA** 1984 - 1986  
Payroll Administrator

- Responsible for payroll function including filing monthly and quarterly tax reports (Forms 940,941)

Billing Coordinator

- Responsible for invoicing all shipments, rentals, and maintenance contracts. Filed sales & use tax returns.

Senior Accounts Payable

- Processed invoices and prepared vendor checks.

Accounts Receivable

- Applied cash receipts to AR ledger and researched discrepancies.

**Volunteer Experience**

NH Society of Certified Public Accountants May, 2010 – Present  
Committee Chair

Greater Nashua Mental Health Center – Treasurer March, 2011 - Present  
Audit & Finance Committee Chair

Various local nonprofits – Treasurer, Trustee 2001 – 2013

**References - Available upon request.**



## KELLEEN GASPA

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### QUALIFICATION HIGHLIGHTS

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- Experienced in working with and advocating for at-risk populations
- Strict adherence with organization confidentiality policies
- Exceptional communication, interviewing and assessment skills
- Demonstrated excellence in community outreach and education
- Excellent organizational and time management skills
- Experienced in working with the Strategic Prevention Framework
- Accomplished public speaker

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### PROFESSIONAL EXPERIENCE

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Partnership for Public Health, Laconia, NH

**Assistant Director/Director of Substance Use Disorder Systems Integration** 11/2016-Present

- Support state & regional initiatives across the SUD continuum of care
- Develop and maintain regional assets & gaps analysis
- Promote evidence-based strategies for prevention, intervention, treatment & recovery
- Facilitate regional leadership team meetings
- Serve as a content expert on the Winnepesaukee Public Health Council
- Build capacity & expand service delivery in the Winnepesaukee Region of New Hampshire
- Increase awareness and access to SUD services
- Plan & facilitate quarterly regional Educator's Prevention Summits
- Maintain records and submit data for federal reporting
- Supervise Regional Substance Misuse Prevention Team

**Regional Substance Misuse Prevention Coordinator** 08/2015-11/2016

- Provide education, training & technical assistance to schools, organizations & local coalitions
- Facilitate Connect Suicide Prevention Trainings throughout the region
- Increase awareness of best practices in prevention, intervention, treatment & recovery
- Organize DEA Rx Drug Take Back and other various community events throughout the region
- Identify, build and maintain community partnerships in various sectors
- Support regional work across the Continuum of Care
- Advise Partners in Community Wellness Team
- Maintain records and submit data for federal reporting (PWITS)

Ascentria Care Alliance, Manchester, NH

2013-2015

**Outreach/Employment Specialist, Health Profession Opportunity Project (HPOP)**

- Recruitment and enrollment into the HPOP program
- Facilitate Information Sessions throughout New Hampshire
- Determine participant eligibility
- Assess participant need and provide links to relevant community resources
- Identify, build and maintain community partnerships
- Design and facilitate participant professional development training
- Assist in employment placement of trained participants
- Maintain records and submit data for federal reporting

Project EXTRA/LMS Para, Laconia, NH

2006-2013

**Site Director Pleasant Street School, Project EXTRA Program**

- Manage daily operation of program
- Oversee curriculum links to Common Core Standards
- Supervise 12 lead staff, junior staff, volunteers and subcontractors
- Handle case sensitive information including disclosures of abuse and neglect
- Develop and implement behavior modification plans tailored to student needs

**John J. Beland**

**SUMMARY**

- Proven professional with experience in all ranks of municipal fire department operations, administration, and community relations efforts.
- Proven participant in improving the quality of life for others through civic activities and service organizations.
- Dedicated team player with high code of conduct and integrity.

**AREAS OF EXPERIENCE**

**DEVELOPMENT**

- Develop and administration of 1.8-million-dollar municipal fire department budget.
- Plan, develop, execute, and direct all phases of fire department administration and operations including but not limited to, budget development and administration, delivery of high quality emergency services in a safe, efficient and effective manner, development and enforcement of Standard Operating Guidelines, Rules & Regulations and administration of town policy, provide training and educational opportunities for 15 career personnel and 30 call company personnel.
- Pursue local, state and federal grant opportunities to enhance response capabilities through equipment purchases, training and exercise delivery.

**COMMUNITY RELATIONS**

- Build and maintain strong working relationships with internal/external customers, political/civic leaders.
- Leadership role to raise approximately \$30,000.00 to construct the Gilford Fire-Rescue Training Facility.
- Strong ability to build working relationships with various organizations, customers, community individuals and professionals.

## **WORK EXPERIENCE**

Partnership for Public Health  
Emergency Preparedness & Response Coordinator  
January 2018-Present  
67 Water St. Suite 105  
Laconia NH 03246

Lakes Region Mutual Fire Aid  
Deputy Coordinator  
October 2011-January 2018  
62 Communication Drive  
Laconia, New Hampshire 03246

Town of Gilford-Fire-Rescue Department  
June 1983-September 2011 (Retired)  
39 Cherry Valley Road  
Gilford, New Hampshire 03249  
Live-In Student, Career Firefighter, Lieutenant, Captain, Deputy Chief, Fire Chief

NH Fire Academy  
Senior Staff Instructor  
1987-Present

Lakes Region Mutual Fire Aid  
Training & Education Committee  
Late 1980's- 2018

NH Community College  
Laconia NH  
Adjunct Professor  
1993 - 2012

## **EDUCATION**

New Hampshire Technical College  
Laconia, NH  
A.S. Fire Protection  
1981-1983

Notre Dame College  
Manchester, NH  
92 Credits toward B.S. Degree  
in Elementary Education  
1999-2001

Certified Public Manger  
NH Bureau of Training & Education  
Concord NH  
2010 - 2011

**Position Relevant Certifications:**

IS-00800.b National Response Framework; ICS 402 Overview for Executives & Senior Officials; G775 EOC Management & Operations, Command & General Staff Functions for Local Incident Management Teams; IS-00703 NIMS Resource Management; IS-00700; National Incident Management System; Incident Command System-Instructor; National Fire Academy-Incident Command System; Emergency Management Institute-IS-00120.An introduction to Exercises; Homeland Security Exercise & Evaluation Program; Incident Management Symposium-Phoenix AZ  
Strategic National Stockpile - Center for Domestic Preparedness, Anniston AL  
L0489 Managing Spontaneous Volunteers - Homeland Security & Emergency Management

CERT, Train the Trainer; CERT Team Manager; Essentials of POD's, Train the Trainer; FEMA, Management of Volunteers

\*Certificates available upon request.

**PROFESSIONAL AFFILIATIONS**

Certified Public Managers Association  
2011 - Present

NH Fire Instructor and Officers Association  
Past Director, Past President

Leadership Lakes Region  
Board of Directors  
2006-Present

Gilford Rotary Club  
Board of Directors-Present  
President 7/2018 - 6/2019

Lakes Region Partnership for Public Health  
Board of Directors  
2011-2014

Lakes Region St. Baldrick's-Event Organizer  
Childhood Cancer Fundraiser  
Gilford NH/Monrovia, CA  
2004-Present

**AWARDS**

Gilford Fire Department Fire Officer of the Year  
John T Ayers-Fire Instructor of the Year Award  
NH Fire Academy Award

Proclamation-John Beland Day, City of Laconia, Lakes Region Respite Project

NH Law Enforcement/Fire Service; Firefighter of the Year  
Knight of the Bald Table-St. Baldrick's Foundation, Childhood Cancer Treatment and  
Research  
Gilford Rotary Club-Paul Harris Fellow+1

**Kimbyl L. Wade**



**EMPLOYMENT  
EXPERIENCE**

**Partnership for Public Health (PPH)**

**Laconia, NH**

***Substance Misuse & Suicide Prevention Manager***

***April 2020 - Current***

Report to the Executive Director and the Board as asked and when needed  
Provide oversight for all projects and outreach performed by this department  
Oversee substance misuse and suicide prevention work as defined by various contracts  
Ensure deliverables are produced as expected, as agreed, promptly, and on time  
Collaborate with community partners and regional organizations on public health matters  
Make certain that best practices are utilized and evidence-based strategies are applied  
Direct and support staff doing substance misuse and suicide prevention work

***Community Health Educator***

***July 2017 - March 2020***

Report to Dept Director, the Executive Director, and the Board as asked and when needed  
Fulfilled the responsibilities of Continuum of Care Facilitator and Young Adult Coordinator  
Performed substance misuse prevention outreach and work for the Winnepesaukee Region  
Performed suicide prevention training, outreach and work for the Winnepesaukee Region  
Ensure deliverables are produced as expected, as agreed, promptly, and on time  
Collaborate with community partners and regional organizations on public health matters  
Make certain that best practices are utilized and evidence-based strategies are applied

**LRGHealthcare**

**Laconia, NH**

***Financial Counselor***

***March 2016 - July 2017***

Similar responsibilities as outlined in previous role in addition to the following:  
Provide financial counseling for calls received on the Financial Counselor line  
Visit LRGH ER and inpatients to help with health coverage and payment options  
Prepare and distribute daily inpatient and self-pay reports to LRGH colleagues  
Process Healthlink applications and determine possible eligibility for assistance  
Submit birth notifications for newborns who will be insured through Medicaid  
Initiated and administered inmate outreach visits for Belknap and Merrimack jails  
Occasionally perform surgical approvals, payment plans, and pre-authorizations

***Enrollment Coordinator***

***March 2014 - March 2016***

Assisted consumers in enrolling in health insurance through the Marketplace  
Aided consumers in obtaining health coverage within different Medicaid programs  
Maintained and managed applications for patients applying for Medicaid coverage  
Provide assistance and answers for phone calls received on the Healthlink line  
Met with inpatients and consumers at FRH to coordinate insurance enrollment  
Initiated and administered inmate outreach visits for Belknap and Merrimack jails  
Participated in a variety of outreach and educational events in public settings  
Worked collaboratively with other community organizations involved with the ACA

**PARTNERSHIP FOR PUBLIC HEALTH, INC.**Key Personnel

FY 2019 – FY 2022

Name	Job Title	Salary	% Paid from this Contract	Amount Paid from this Contract
Shelley Carita/ Tamera Carmichael	Executive Director	\$ 88,000	20%	\$ 17,600
Marie Tule	Finance Director	\$ 74,641	17%	\$ 12,943
Kelley Gaspa/ Kimby Wade	Director of Behavior Health Initiatives, Substance Misuse & Suicide Prevention Mgr	\$ 56,000	76%	\$ 43,300
John Beland	Emergency Preparedness & Response Manager	\$ 65,400	100%	\$ 65,400

**State of New Hampshire  
Department of Health and Human Services  
Amendment #9**

This Amendment to the Regional Public Health Network Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and Partnership for Public Health, Inc. ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on June 19, 2019, (Item #78E), as amended on February 5, 2020, (Item #7), as amended on May 6, 2020 (Item # 47), as amended with Governor approval on July 10, 2020 and presented to the Executive Council as an Informational Item on August 26, 2020 (Informational Item #L), as amended with Governor approval on November 17, 2020 and presented to the Executive Council as an Informational Item on December 18, 2020 (Informational Item #B), as amended with Governor and Executive Council approval on December 18, 2020 (Item #10), as amended with Governor approval on December 17, 2020 and presented to the Executive Council as an Informational Item on April 7, 2021 (Informational Item #M), as amended with Governor approval on January 29, 2021 and presented to the Executive Council as an Informational Item on May 19, 2021 (Informational Item #N), and as amended with Governor and Executive Council approval on June 30, 2021 (Item #53), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to extend the term of the agreement, increase the price limitation, or modify the scope of services to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Form P-37, General Provisions, Block 1.8, Price Limitation, to read:  
\$1,491,291
2. Modify Exhibit A-1, Additional Scope of Services – COVID-19 Response, by replacing in its entirety with Exhibit A-1, Amendment #9, Additional Scope of Services – COVID-19 Response, which is attached hereto and incorporated by reference herein.
3. Modify Exhibit B - Amendment #1, Methods and Conditions Precedent to Payment, by replacing in its entirety with Exhibit B, Amendment #9, Method and Conditions Precedent to Payment, which is attached hereto and incorporated by reference herein.
4. Modify Exhibit B-1, Program Funding, Amendment #8 by replacing it in its entirety with Exhibit B-1, Amendment #9, Program Funding, which is attached hereto and incorporated by reference herein.

ds  
TC



All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective upon the date of Governor and Executive Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

11/16/2021

Date

DocuSigned by:

Patricia M. Tilley

Name: Patricia M. Tilley

Title:  
Director

Partnership for Public Health, Inc.

11/12/2021

Date

DocuSigned by:

Tamera Carmichael

Name: Tamera Carmichael

Title:  
Executive Director

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

11/16/2021

\_\_\_\_\_  
Date

DocuSigned by:  
*J. Christopher Marshall*  
DSBD458E80D4403...  
\_\_\_\_\_  
Name: J. Christopher Marshall  
Title: Assistant Attorney General

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name:  
Title:

Vendor Name: Partnership for Public Health, Inc.  
 Contract Name: Regional Public Health Network Services  
 Region: Winnepesaukee

Program Name and Funding Amounts

State Fiscal Year	COVID Vaccination	ARPA DHHS Fiscal Recovery Funds	Public Health COVID-19 Health Disparities	Immunization	I-Care	Public Health Advisory Council	Public Health Emergency Preparedness	Public Health Crisis Response	Public Health Emergency Preparedness - ASPR MRC	Substance Misuse Prevention	Continuum of Care	Young Adult Substance Misuse Prevention Strategies*	School-Based Vaccination Clinics	Childhood Lead Poisoning Prevention Community Assessment	Hepatitis A Vaccination Clinics
2019						\$ -	\$ -			\$ -	\$ -	\$ -	\$ -	\$ 1,200.00	\$ 10,000.00
2020						\$30,000	\$88,750	\$50,000	\$10,000	\$89,367	\$44,841	\$90,000	\$15,000	\$11,982	\$10,000
2021	\$200,000			\$35,000		\$30,000	\$88,750		\$10,000	\$89,367	\$44,841	\$90,000	\$15,000	\$8,018	\$0
2022		\$ 24,817	\$ 105,000		\$8,000	\$30,000	\$88,750		\$10,000	\$89,367	\$44,841	\$80,000	\$15,000		\$0
														Total	\$ 1,491,291

DS  
 TC

11/12/2021

Contractor Initials: \_\_\_\_\_

Date: \_\_\_\_\_

**State of New Hampshire  
Department of Health and Human Services  
Amendment #10**

This Amendment to the Regional Public Health Network Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and Lamprey Health Care ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on June 19, 2019, (Item #78E), as amended on February 5, 2020, (Item #7), as amended on May 6, 2020 (Item #47), as amended with Governor approval on July 10, 2020 and presented to the Executive Council as an Informational Item on August 26, 2020 (Informational Item #L), as amended with Governor approval on November 17, 2020 and presented to the Executive Council as an Informational Item on December 18, 2020 (Informational Item #B), as amended with Governor and Executive Council approval on December 18, 2020 (Item #10), as amended with Governor approval on December 17, 2020 and presented to the Executive Council as an Informational Item on April 7, 2021 (Informational Item #M), as amended with Governor approval on January 29, 2021 and presented to the Executive Council as an Informational Item on May 19, 2021 (Informational Item #N), as amended with Governor and Executive Council approval on June 30, 2021 (Item #53), and as amended with Governor and Executive Council approval on November 10, 2021 (Item #16C), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to modify the funding source to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Modify Exhibit B, Amendment #9, Method and Conditions Precedent to Payment, by adding Subsection 1.1.12 to read:
  - 1.1.12. Federal Funds from the Coronavirus Preparedness and Response Supplemental Appropriations Act, 2020, as awarded on December 17, 2021 by the Centers for Disease Control and Prevention, CFDA 21.09.
2. Modify Exhibit B-1, Amendment #9, Program Funding, by replacing it in its entirety with Exhibit B-1, Amendment #10, Program Funding, which is attached hereto and incorporated by reference herein.

All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective retroactive to December 17, 2021, upon Governor and Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

5/31/2022  
\_\_\_\_\_  
Date

DocuSigned by:  
*Patricia M. Tilley*  
\_\_\_\_\_  
Name: Patricia M. Tilley  
Title: Director

5/27/2022  
\_\_\_\_\_  
Date

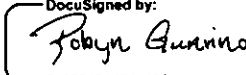
Lamprey Health Care  
DocuSigned by:  
*Gregory White*  
\_\_\_\_\_  
Name: Gregory white  
Title: CEO

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

6/1/2022

Date

DocuSigned by:  
  
748734844844489  
Name: Robyn Guarino  
Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

Date

Name:  
Title:

Vendor Name: Lamprey Health Care  
 Contract Name: Regional Public Health Network Services  
 Region: Seacoast

Program Name and Funding Amounts

State Fiscal Year	COVID Vaccination	CARES DHHS Fiscal Recovery Funds	Public Health COVID-19 Health Disparities	Immunization	i-Care	Public Health Advisory Council	Public Health Emergency Preparedness	Public Health Crisis Response	Medical Reserve Corp.	Substance Misuse Prevention	Continuum of Care	Young Adult Substance Misuse Prevention Strategies*	Childhood Lead Poisoning Prevention Community Assessment	Climate and Health Adaptation	Hepatitis A Vaccination Clinics
2019						\$0	\$0			\$0	\$0	\$0	\$1,200	\$0	\$10,000
2020						\$30,000	\$94,857	\$50,000	\$10,000	\$73,649	\$42,500	\$105,912	\$9,833	\$40,000	\$10,000
2021	\$100,000			\$35,000		\$30,000	\$94,857		\$10,000	\$73,649	\$42,500	\$82,431	\$6,168	\$29,511	\$0
2022	\$141,182	\$ 138,624	\$ 105,000		\$8,000	\$30,000	\$103,984		\$10,000	\$73,649	\$42,500	\$75,000			\$0
														Total	\$1,749,408

DS  
 GW  
 Contractor Initials: \_\_\_\_\_

5/27/2022  
 Date: \_\_\_\_\_

# State of New Hampshire

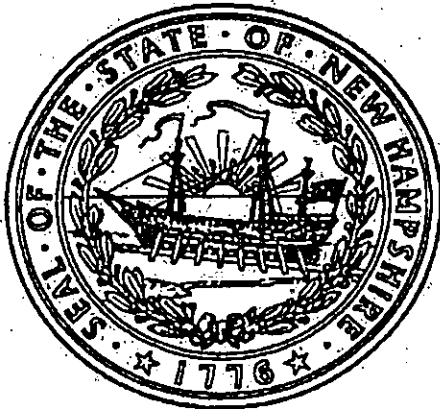
## Department of State

### CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that LAMPREY HEALTH CARE, INC. is a New Hampshire Nonprofit Corporation registered to transact business in New Hampshire on August 16, 1971. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 66382

Certificate Number : 0005770882



IN TESTIMONY WHEREOF,  
I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 29th day of April A.D. 2022.

A handwritten signature in black ink, appearing to read "David M. Scanlan".

David M. Scanlan  
Secretary of State



**CERTIFICATE OF AUTHORITY**

I, Thomas Christopher Drew, hereby certify that:

1. I am a duly elected Clerk/Secretary/Officer of Lamprey Health Care, Inc.
2. The following is a true copy of a vote taken at a meeting of the Board of Directors/shareholders, duly called and held on March 25, 2020, at which a quorum of the Directors/shareholders were present and voting.

**VOTED:** That Gregory White, CEO, is duly authorized on behalf of Lamprey Health Care, Inc, to enter into contracts or agreements with the State of New Hampshire and any of its agencies or departments and further is authorized to execute any and all documents, agreements and other instruments, and any amendments, revisions, or modifications thereto, which may in his/her judgment be desirable or necessary to effect the purpose of this vote.

3. I hereby certify that said vote has not been amended or repealed and remains in full force and effect as of the date of the contract/contract amendment to which this certificate is attached. This authority remains valid for thirty (30) days from the date of this Certificate of Authority. I further certify that it is understood that the State of New Hampshire will rely on this certificate as evidence that the person(s) listed above currently occupy the position(s) indicated and that they have full authority to bind the corporation. To the extent that there are any limits on the authority of any listed individual to bind the corporation in contracts with the State of New Hampshire, all such limitations are expressly stated herein.

Dated: May 11, 2022



Signature of Elected Officer

Name: Thomas Christopher Drew

Title: Treasurer, Board of Director, Lamprey Health Care.



**CERTIFICATE OF LIABILITY INSURANCE**

DATE (MM/DD/YYYY)  
5/10/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> License # 1780862 HUB International New England 275 US Route 1 Cumberland Foreside, ME 04110		<b>CONTACT NAME:</b> Lauren Stiles <b>PHONE (A/C, No, Ext):</b> _____ <b>FAX (A/C, No):</b> _____ <b>E-MAIL ADDRESS:</b> Lauren.Stiles@hubinternational.com	
INSURER(S) AFFORDING COVERAGE			
		INSURER A:	Philadelphia Indemnity Insurance Company
		INSURER B:	Atlantic Charter Insurance Company
		INSURER C:	
		INSURER D:	
		INSURER E:	
		INSURER F:	
<b>INSURED</b> Lamprey Health Care, Inc. 207 South Main Street Newmarket, NH 03857		NAIC #	18058
		NAIC #	44326

**COVERAGES                                  CERTIFICATE NUMBER:                                  REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY			PHPK2286844	7/1/2021	7/1/2022	EACH OCCURRENCE	\$ 1,000,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 100,000
	GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER: _____							MED EXP (Any one person)
							PERSONAL & ADV INJURY	\$ 1,000,000
							GENERAL AGGREGATE	\$ 3,000,000
							PRODUCTS - COM/PROP AGG	\$ 3,000,000
								\$
	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	\$
	<input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY		<input type="checkbox"/> SCHEDULED AUTOS				BODILY INJURY (Per person)	\$
	<input type="checkbox"/> HIRED AUTOS ONLY		<input type="checkbox"/> NON-OWNED AUTOS ONLY				BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
								\$
	UMBRELLA LIAB		<input type="checkbox"/> OCCUR				EACH OCCURRENCE	\$
	EXCESS LIAB		<input type="checkbox"/> CLAIMS-MADE				AGGREGATE	\$
	DED		RETENTION \$					\$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY		<input type="checkbox"/> Y/N	WCA00545409	7/1/2021	7/1/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)		N/A				E.L. EACH ACCIDENT	\$ 500,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE	\$ 500,000
							E.L. DISEASE - POLICY LIMIT	\$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

**CERTIFICATE HOLDER                                  CANCELLATION**

State of New Hampshire Department of Health & Human Services 129 Pleasant Street Concord, NH 03301	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
---	---

# LAMPREY HEALTH CARE

Where Excellence and Caring go Hand in Hand

## Our Mission

The mission of Lamprey Health Care is to provide high quality primary medical care and health related services, with an emphasis on prevention and lifestyle management, to all individuals regardless of ability to pay.

- We seek to be a **leader in providing access** to medical and health services that improve the health status of the individuals and families in the communities we serve.
- Our mission is to **remove barriers that prevent access to care**; we strive to eliminate such barriers as language, cultural stereotyping, finances and/or lack of transportation.
- Lamprey Health Care's **commitment to the community** extends to providing and/or coordinating access to a full range of comprehensive services.
- Lamprey Health Care is committed to achieving the highest level of patient satisfaction through a personal and caring approach and **exceeding standards of excellence in quality and service**.

## Our Vision

- We will be the **outstanding primary care choice** for our patients, our communities and our service area, and the standard by which others are judged.
- We will continue as **pacesetter** in the use of new knowledge for lifestyle improvement, quality of life.
- We will be a **center of excellence** in service, quality and teaching.
- We will be **part of an integrated system** of care to ensure access to medical care for all individuals and families in our communities.
- We will be an **innovator** to foster development of the best primary care practices, adoption of the tools of technology and teaching.
- We will **establish partnerships**, linkages, networks and referrals with other organizations to provide access to a full range of services to meet our communities' needs.

## Our Values

- We exist to **serve the needs of our patients**.
- We value a positive **caring approach** in delivering patient services.
- We are committed to **improving the health** and total well-being of our communities.
- We are committed to **being proactive** in identifying and meeting our communities' health care needs.
- We provide a supportive environment for **the professional and personal growth, and healthy lifestyles of our employees**.
- We provide an **atmosphere of learning** and growth for both patients and employees as well as for those seeking training in primary care.
- We succeed by utilizing a **team approach** that values a positive, constructive commitment to Lamprey Health Care's mission.

Affirmed 12/16/2020



**LAMPREY  
HEALTH CARE**  
Where Excellence and Caring go Hand in Hand

**CONSOLIDATED FINANCIAL STATEMENTS**

and

**SUPPLEMENTARY INFORMATION**

**September 30, 2021 and 2020**

**With Independent Auditor's Report**





## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
Lamprey Health Care, Inc. and Friends of Lamprey Health Care, Inc.

We have audited the accompanying consolidated financial statements of Lamprey Health Care, Inc. and Friends of Lamprey Health Care, Inc., which comprise the consolidated balance sheets as of September 30, 2021 and 2020, and the related consolidated statements of operations, functional expenses, changes in net assets and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### **Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors  
Lamprey Health Care, Inc. and Friends of Lamprey Health Care, Inc.  
Page 2

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Lamprey Health Care, Inc. and Friends of Lamprey Health Care, Inc. as of September 30, 2021 and 2020, and the results of their operations, changes in their net assets and their cash flows for the years then ended, in accordance with U.S. generally accepted accounting principles.

### Change in Accounting Principle

As discussed in Note 1 to the consolidated financial statements, during the year ended September 30, 2021, Lamprey Health Care, Inc. and Friends of Lamprey Health Care, Inc. adopted new accounting guidance, Financial Accounting Standards Board Accounting Standards Update No. 2014-09, *Revenue from Contracts with Customers* (Topic 606), and related guidance. Our opinion is not modified with respect to this matter.

### Other Matter

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidating balance sheets as of September 30, 2021 and 2020, and the related consolidating statements of operations and changes in net assets for the years then ended, are presented for purposes of additional analysis rather than to present the financial position, results of operations and changes in net assets of the individual entities, and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with U.S. generally accepted auditing standards. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

*Berry Dunn McNeil & Parker, LLC*

Portland, Maine  
January 26, 2022

## LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.

## Consolidated Balance Sheets

September 30, 2021 and 2020

## ASSETS

	<u>2021</u>	<u>2020</u>
Current assets		
Cash and cash equivalents	\$ 3,777,557	\$ 3,504,514
Patient accounts receivable	1,389,692	1,396,652
Grants receivable	724,399	658,568
Other receivables	137,513	130,004
Inventory	177,384	129,591
Other current assets	<u>262,941</u>	<u>147,799</u>
Total current assets	6,469,486	5,967,128
Assets limited as to use	4,003,423	2,953,580
Property and equipment, net	<u>7,507,299</u>	<u>7,795,861</u>
Total assets	<u>\$17,980,208</u>	<u>\$16,716,569</u>

## LIABILITIES AND NET ASSETS

Current liabilities		
Accounts payable and accrued expenses	\$ 540,324	\$ 578,888
Accrued payroll and related expenses	1,306,202	1,322,364
Due to third party payers	241,394	119,639
Deferred revenue	423,922	72,421
Provider Relief Fund refundable advance	-	196,549
COVID-19 Emergency Healthcare System Relief Fund refundable advance	-	250,000
Current maturities of long-term debt	<u>90,068</u>	<u>88,027</u>
Total current liabilities	2,601,910	2,627,888
Long-term debt, less current maturities	2,749,747	2,821,023
Fair value of interest rate swaps	<u>67,441</u>	<u>217,657</u>
Total liabilities	<u>5,419,098</u>	<u>5,666,568</u>
Net assets		
Without donor restrictions	11,947,776	10,579,230
With donor restrictions	<u>613,334</u>	<u>470,771</u>
Total net assets	<u>12,561,110</u>	<u>11,050,001</u>
Total liabilities and net assets	<u>\$17,980,208</u>	<u>\$16,716,569</u>

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The accompanying notes are an integral part of these consolidated financial statements.

## LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.

## Consolidated Statements of Operations

Years Ended September 30, 2021 and 2020

	<u>2021</u>	<u>2020</u>
Operating revenue		
Net patient service revenue	\$10,386,518	\$ 9,708,842
Rental income	181,128	176,353
Grants, contracts and contributions	8,644,519	5,663,601
Paycheck Protection Program	-	2,152,212
Other operating revenue	634,309	410,309
Net assets released from restriction for operations	<u>364,248</u>	<u>242,945</u>
Total operating revenue	<u>20,210,722</u>	<u>18,354,262</u>
Operating expenses		
Salaries and wages	11,309,801	11,106,208
Employee benefits	2,258,427	2,096,040
Supplies	954,094	747,665
Purchased services	2,504,470	1,691,285
Facilities	667,034	574,422
Other operating expenses	860,344	474,659
Insurance	140,849	140,572
Depreciation	476,470	462,768
Interest	<u>102,602</u>	<u>111,808</u>
Total operating expenses	<u>19,274,091</u>	<u>17,405,427</u>
Excess of revenue over expenses	936,631	948,835
Change in fair value of interest rate swaps	150,216	(231,169)
Grants for capital acquisition	216,414	-
Net assets released from restriction for capital acquisition	<u>65,285</u>	<u>129,356</u>
Increase in net assets without donor restrictions	<u>\$ 1,368,546</u>	<u>\$ 847,022</u>

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The accompanying notes are an integral part of these consolidated financial statements.



## LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.

## Consolidated Statement of Functional Expenses

Year Ended September 30, 2021

	<u>Healthcare Services</u>	<u>AHEC/PHN</u>	<u>Total Program Services</u>	<u>Administration and Support Services</u>	<u>Total</u>
Salaries and wages	\$ 9,107,974	\$ 453,641	\$ 9,561,615	\$ 1,748,186	\$ 11,309,801
Employee benefits	1,627,746	83,428	1,711,174	547,253	2,258,427
Supplies	924,304	6,075	930,379	23,715	954,094
Purchased services	1,062,898	418,398	1,481,296	1,023,174	2,504,470
Facilities	475,941	26,042	501,983	165,051	667,034
Other	379,745	57,277	437,022	423,322	860,344
Insurance	-	-	-	140,849	140,849
Depreciation	-	-	-	476,470	476,470
Interest	-	-	-	102,602	102,602
Allocated program support	<u>1,373,345</u>	<u>93,217</u>	<u>1,466,562</u>	<u>(1,466,562)</u>	<u>-</u>
Total	<u>\$ 14,951,953</u>	<u>\$ 1,138,078</u>	<u>\$ 16,090,031</u>	<u>\$ 3,184,060</u>	<u>\$ 19,274,091</u>

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The accompanying notes are an integral part of these consolidated financial statements.

## LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.

## Consolidated Statement of Functional Expenses

Year Ended September 30, 2020

	Healthcare Services	AHEC/PHN	Transportation	Total Program Services	Administration and Support Services	Total
Salaries and wages	\$ 8,372,143	\$ 498,707	\$ 69,857	\$ 8,940,707	\$ 2,165,501	\$ 11,106,208
Employee benefits	1,567,514	93,157	12,726	1,673,397	422,643	2,096,040
Supplies	708,447	7,255	-	715,702	31,963	747,665
Purchased services	879,416	114,614	-	994,030	697,255	1,691,285
Facilities	23,488	402	8,652	32,542	541,880	574,422
Other	166,743	61,261	-	228,004	246,655	474,659
Insurance	-	-	7,673	7,673	132,899	140,572
Depreciation	-	-	26,400	26,400	436,368	462,768
Interest	-	-	-	-	111,808	111,808
Allocated program support	754,724	74,216	14,538	843,478	(843,478)	-
Allocated occupancy costs	817,796	35,153	4,641	857,590	(857,590)	-
Total	<u>\$ 13,290,271</u>	<u>\$ 884,765</u>	<u>\$ 144,487</u>	<u>\$ 14,319,523</u>	<u>\$ 3,085,904</u>	<u>\$ 17,405,427</u>

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The accompanying notes are an integral part of these consolidated financial statements.

**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.****Consolidated Statements of Changes in Net Assets****Years Ended September 30, 2021 and 2020**

	<u>2021</u>	<u>2020</u>
Net assets without donor restrictions		
Excess of revenue over expenses	\$ 936,631	\$ 948,835
Change in fair value of interest rate swaps	150,216	(231,169)
Grants for capital acquisition	216,414	-
Net assets released from restriction for capital acquisition	<u>65,285</u>	<u>129,356</u>
Increase in net assets without donor restrictions	<u>1,368,546</u>	<u>847,022</u>
Net assets with donor restrictions		
Contributions	572,096	224,245
Grants for capital acquisition	-	82,721
Net assets released from restriction for operations	(364,248)	(242,945)
Net assets released from restriction for capital acquisition	<u>(65,285)</u>	<u>(129,356)</u>
Increase (decrease) in net assets with donor restrictions	<u>142,563</u>	<u>(65,335)</u>
Change in net assets	1,511,109	781,687
Net assets, beginning of year	<u>11,050,001</u>	<u>10,268,314</u>
Net assets, end of year	<u>\$12,561,110</u>	<u>\$11,050,001</u>

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The accompanying notes are an integral part of these consolidated financial statements.

## LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.

## Consolidated Statements of Cash Flows

Years Ended September 30, 2021 and 2020

	<u>2021</u>	<u>2020</u>
Cash flows from operating activities		
Change in net assets	\$ 1,511,109	\$ 781,687
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation	476,470	462,768
Equity in earnings of limited liability company	-	6,877
Change in fair value of interest rate swaps	(150,216)	231,169
Grants for capital acquisition	(216,414)	(82,721)
(Increase) decrease in the following assets:		
Patient accounts receivable	6,960	(39,883)
Grants receivable	(65,831)	(205,857)
Other receivable	(7,509)	106,794
Inventory	(47,793)	(48,107)
Other current assets	(115,142)	(69,394)
(Decrease) increase in the following liabilities:		
Accounts payable and accrued expenses	80,263	(3,984)
Accrued payroll and related expenses	(16,162)	361,340
Due to third-party payers	121,755	-
Deferred revenue	351,501	(12,997)
Provider Relief Fund refundable advance	(196,549)	196,549
COVID-19 Emergency Healthcare System Relief Fund refundable advance	<u>(250,000)</u>	<u>250,000</u>
Net cash provided by operating activities	<u>1,482,442</u>	<u>1,934,241</u>
Cash flows from investing activities		
Equity distribution from limited liability company	-	12,224
Capital acquisitions	<u>(306,735)</u>	<u>(708,997)</u>
Net cash used by investing activities	<u>(306,735)</u>	<u>(696,773)</u>
Cash flows from financing activities		
Grants for capital acquisition	216,414	82,721
Proceeds from issuance of long-term debt	-	2,100,000
Principal payments on long-term debt	<u>(69,235)</u>	<u>(1,328,216)</u>
Net cash (used) provided by financing activities	<u>147,179</u>	<u>854,505</u>
Net increase in cash and cash equivalents and restricted cash	1,322,886	2,091,973
Cash and cash equivalents and restricted cash, beginning of year	<u>6,458,094</u>	<u>4,366,121</u>
Cash and cash equivalents and restricted cash, end of year	<u>\$ 7,780,980</u>	<u>\$ 6,458,094</u>

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The accompanying notes are an integral part of these consolidated financial statements.

**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.****Consolidated Statements of Cash Flows (Concluded)****Years Ended September 30, 2021 and 2020**

	<u>2021</u>	<u>2020</u>
Breakdown of cash and cash equivalents and restricted cash, end of year		
Cash and cash equivalents	\$ 3,777,557	\$ 3,504,514
Assets limited as to use	<u>4,003,423</u>	<u>2,953,580</u>
	<u>\$ 7,780,980</u>	<u>\$ 6,458,094</u>
Supplemental disclosure of cash flow information		
Cash paid for interest	<u>\$ 102,602</u>	<u>\$ 111,808</u>
Capital expenditures included in accounts payable	<u>\$ -</u>	<u>\$ 118,827</u>

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The accompanying notes are an integral part of these consolidated financial statements.

## LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.

### Notes to Consolidated Financial Statements

September 30, 2021 and 2020

#### Organization

Lamprey Health Care, Inc. (LHC) is a not-for-profit corporation organized in the State of New Hampshire. LHC is a Federally Qualified Health Center (FQHC) whose primary purpose is to provide high quality family health, medical and behavioral health services to residents of southern New Hampshire without regard to the patient's ability to pay for these services.

#### Subsidiary

Friends of Lamprey Health Care, Inc. (FLHC) is a not-for-profit corporation organized in the State of New Hampshire. FLHC's primary purpose is to support LHC. FLHC is also the owner of the property occupied by LHC's administrative and program offices in Newmarket, New Hampshire. LHC is the sole member of FLHC.

### 1. Summary of Significant Accounting Policies

#### Basis of Presentation

The consolidated financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP), which require the Organization to report information in the consolidated financial statements according to the following net asset classifications:

**Net assets without donor restrictions:** Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the Board of Directors.

**Net assets with donor restrictions:** Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity, of which there were none in 2021 or 2020.

#### Principles of Consolidation

The consolidated financial statements include the accounts of LHC and its subsidiary, FLHC (collectively, the Organization). All significant intercompany balances and transactions have been eliminated in consolidation.

#### Use of Estimates

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.**

**Notes to Consolidated Financial Statements**

**September 30, 2021 and 2020**

**Income Taxes**

Both LHC and FLHC are public charities under Section 501(c)(3) of the Internal Revenue Code. As public charities, the entities are exempt from state and federal income taxes on income earned in accordance with their tax-exempt purposes. Unrelated business income is subject to state and federal income tax. Management has evaluated the Organization's tax positions and concluded that the Organization has no unrelated business income or uncertain tax positions that require adjustment to the consolidated financial statements.

**COVID-19**

In March 2020, the World Health Organization declared coronavirus disease (COVID-19) a global pandemic and the United States federal government declared COVID-19 a national emergency. The Organization implemented an emergency response to ensure the safety of its patients, staff and the community. In adhering to guidelines issued by the State of New Hampshire and the Center for Disease Control and Prevention, the Organization took steps to create safe distances between both staff and patients. All providers received the necessary equipment to allow for medical and behavioral health visits using telehealth. Facility modifications included installation of plexi-glass partitions, restructuring of work stations to allow for 6 feet between staff, heating, ventilation, and air conditioning systems were modified to improve air exchange rates and tents and awnings were setup to allow screening, testing and vaccine administration outside of the four walls of the clinics. In addition, the Organization created contained infection control wings at all sites to evaluate and treat patients that screen positive for COVID-19 and deployed a mobile health van to provide testing, vaccination and other service capacity to other areas of the community.

The Organization received a loan in the amount of \$2,152,212 in April 2020 pursuant to the Paycheck Protection Program (PPP), a program implemented by the U.S. Small Business Administration (SBA) under the Coronavirus Aid, Relief, and Economic Security (CARES) Act and the Paycheck Protection Program and Health Care Enhancement (PPPHCE) Act. The PPP was subject to forgiveness, upon the Organization's request, to the extent that the proceeds were used to pay qualifying expenditures, including payroll costs, rent and utilities, incurred by the Organization during a specific covered period. The Organization determined the conditions for forgiveness were substantially met during the year ended September 30, 2020 and recorded revenue equal to the full amount of the PPP. The Organization was notified in June 2021 the PPP was fully forgiven by the SBA and the lender. The PPP can be audited by the SBA for up to six years from the date of forgiveness.

The CARES Act and the PPPHCE Act established the Provider Relief Fund (PRF) to support healthcare providers in the battle against the COVID-19 outbreak. The PRF is being administered by the U.S. Department of Health and Human Services (HHS). The Organization received PRF in the amount of \$196,549 during the year ended September 30, 2020, incurred qualifying expenditures of \$196,549 during the year ended September 30, 2021 and recorded grant revenue equal to the qualifying expenditures in 2021. Due to the complexity of the reporting requirements and the continued issuance of clarifying guidance, the amount of income allowed to be recognized may change. Any difference between amounts previously estimated and amounts subsequently determined to be recoverable or payable will be included in income in the year that such amounts become known.

**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.**

**Notes to Consolidated Financial Statements**

**September 30, 2021 and 2020**

During May 2020, the Organization received a loan in the amount of \$250,000 from the COVID-19 Emergency Healthcare System Relief Fund (Relief Loan), a program implemented by the State, Department of Health and Human Services and available for use through December 30, 2020. The Relief Loan had the potential to be converted to a grant at the sole discretion of the State. The Relief Loan was converted to a grant on October 9, 2020 and recognized as revenue at that time.

**Cash and Cash Equivalents**

Cash and cash equivalents consist of business checking and savings accounts as well as petty cash funds.

The Organization maintains cash balances at several financial institutions. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At various times throughout the year, the Organization's cash balances may exceed FDIC insurance. The Organization has not experienced any losses in such accounts and management believes it is not exposed to any significant risk.

**Revenue Recognition and Patient Accounts Receivable**

During the year ended September 30, 2021, the Organization has adopted Financial Accounting Standards Board Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers* (Topic 606), and related guidance, which supersedes accounting standards that previously existed under U.S. GAAP and provides a single revenue model to address revenue recognition to be applied by all companies. Under the new standard, organizations recognize revenue when a customer obtains control of promised goods or services in an amount that reflects the consideration to which the organization expects to be entitled in exchange for those goods and services. Topic 606 also requires organizations to disclose additional information, including the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The Organization elected to adopt this ASU retrospectively with the cumulative effect recognized at the date of initial application; therefore, the consolidated financial statements and related notes have been presented accordingly.

The adoption of Topic 606 had no impact on the Organization's net assets, results of its operations, or cash flows. The adoption of Topic 606 did change how implicit price concessions are presented in the consolidated financial statements. Under the previous standards, the estimate for amounts not expected to be collected based upon historical experience was reflected as a provision for doubtful accounts, and presented separately as an offset to net patient service revenue. Under the new standards, the estimate for amounts not expected to be collected based on historical experience continues to be recognized as a reduction to net revenue, but not reflected separately as provision for doubtful accounts.



**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.****Notes to Consolidated Financial Statements****September 30, 2021 and 2020**

The impact of the adoption on the consolidated statement of operations for the year ended September 30, 2020 was as follows:

	As Originally Reported	Adjustments due to Topic 606 Adoption	Revised Balance
Patient service revenue	\$ 10,206,803	\$ (497,961)	\$ 9,708,842
Provision for bad debts	<u>(497,961)</u>	<u>497,961</u>	<u>-</u>
Net patient service revenue	<u>\$ 9,708,842</u>	<u>\$ -</u>	<u>\$ 9,708,842</u>

Patient service revenue is reported at the amount that reflects the consideration to which the Organization expects to be entitled in exchange for providing patient care. These amounts are due from patients and third-party payers (including commercial insurers and governmental programs).

Performance obligations are determined based on the nature of the services provided by the Organization. The Organization measures the performance obligation for medical, behavioral health and ancillary services from the commencement of a face-to-face encounter with a patient to the completion of the encounter. Ancillary services provided the same day as the face-to-face encounter are considered to be part of the performance obligation and are not deemed to be separate performance obligations. The Organization measures the performance obligation for contract pharmacy services based on when the prescription is dispensed to the patient as reported to the Organization by the third-party administrator. The Organization's performance obligations are satisfied at a point in time.

The Organization determines the transaction price based on standard charges for goods and services provided, reduced by contractual adjustments provided to third-party payers, discounts provided to uninsured patients in accordance with the Organization's sliding fee discount program, and implicit price concessions provided to uninsured patients. The Organization determines its estimates of contractual adjustments and discounts based on contractual agreements, its discount policies, and historical experience. The Organization determines its estimate of implicit price concessions based on its historical collection experience.

Consistent with the Organization's mission and FQHC designation, care is provided to patients regardless of their ability to pay. Therefore, the Organization has determined it has provided implicit price concessions to uninsured patients, and patients with uninsured balances (for example, copays and deductibles). The implicit price concessions included in estimating the transaction price represent the difference between amounts billed to patients and amounts the Organization expects to collect based on its collection history with those patients.

## LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.

### Notes to Consolidated Financial Statements

September 30, 2021 and 2020

The Organization has determined that the nature, amount, timing and uncertainty of revenue and cash flows are affected by the payer. In assessing collectability, the Organization has elected the portfolio approach. The portfolio approach is being used as the Organization has a large volume of similar contracts with similar classes of customers (patients). The Organization reasonably expects that the effect of applying a portfolio approach to a group of contracts would not differ materially from considering each contract separately. Management's judgment to group the contracts by portfolio is based on the payment behavior expected in each portfolio category. As a result, aggregating all the contracts (which are at the patient level) by the particular payer or group of payers will result in the recognition of the same amount of revenue as applying the analysis at the individual patient level. Payer concentrations are disclosed in Note 9.

The Organization bills the patients and third-party payers several days after the services are performed. A summary of payment arrangements follows:

#### Medicare

The Organization is primarily reimbursed for medical, behavioral health and ancillary services based on the lesser of actual charges or prospectively set rates for all FQHC services furnished to a Medicare beneficiary on the same day when an FQHC furnishes a face-to-face FQHC visit. Certain other services are reimbursed based on fee-for-service rate schedules.

#### Medicaid

The Organization is primarily reimbursed for medical, behavioral health and ancillary services based on prospectively set rates for an encounter furnished to a Medicaid beneficiary on the same day when an FQHC furnishes a face-to-face FQHC visit. Certain other services are reimbursed based on fee-for-service rate schedules.

#### Other Payers

The Organization has also entered into payment agreements with certain commercial insurance carriers, health maintenance organizations, and preferred provider organizations. Under these arrangements, the Organization is reimbursed for services based on contractually obligated payment rates for each Current Procedural Terminology code, which may be less than the Organization's public fee schedule.

**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.**

**Notes to Consolidated Financial Statements**

**September 30, 2021 and 2020**

**Patients**

The Organization provides care to patients who meet certain criteria under its sliding fee discount policy without charge or at amounts less than its established rates. Because the Organization does not pursue collection of amounts determined to qualify as charity care, they are not reported as net patient service revenue. The Organization estimates the costs associated with providing charity care by calculating the ratio of total cost to total charges, and then multiplying that ratio by the gross uncompensated charges associated with providing care to patients eligible for free care. The estimated cost of providing services to patients under the Organization's sliding fee discount policy amounted to \$1,000,557 and \$1,041,631 for the years ended September 30, 2021 and 2020, respectively. The Organization is able to provide these services with a component of funds received through local community support and federal grants.

For uninsured patients who do not qualify under the Organization's sliding fee discount program, the Organization bills the patient based on the Organization's standard rates for services provided. Patient balances are typically due within 30 days of billing; however, the Organization does, in certain instances, enter into payment agreements with patients that allow payments in excess of one year. For those cases, the financing component is not deemed to be significant to the contract.

**340B Contract Pharmacy Program Revenue**

The Organization, as an FQHC, is eligible to participate in the 340B Drug Pricing Program. This program requires drug manufacturers to provide outpatient drugs to FQHCs and other covered entities at a reduced price. The Organization contracts with local pharmacies under this program. The contract pharmacies dispense drugs to eligible patients of the Organization and bill commercial insurances on behalf of the Organization. Reimbursement received by the contract pharmacies is remitted to the Organization, less dispensing and administrative fees. The dispensing and administrative fees are costs of the program and not deemed to be implicit price concessions which would reduce the transaction price.

Laws and regulations governing the Medicare, Medicaid and 340B programs are complex and subject to interpretation. Management believes that the Organization is in compliance with all laws and regulations. Compliance with such laws and regulations can be subject to future government review and interpretation, as well as significant regulatory action including fines, penalties and exclusion from the Medicare, Medicaid, and 340B programs. Differences between amounts previously estimated and amounts subsequently determined to be recoverable or payable are included in patient service revenue in the year that such amounts become known.

**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.**

**Notes to Consolidated Financial Statements**

**September 30, 2021 and 2020**

**Patient Accounts Receivable**

Patient accounts receivable are stated at the amount management expects to collect from outstanding balances and consisted of the following at September 30:

	<u>2021</u>	<u>2020</u>
Medical and dental patient accounts receivable	\$ 1,210,952	\$ 1,099,010
Contract 340B pharmacy program receivables	<u>178,740</u>	<u>297,642</u>
Total patient accounts receivable	<u>\$ 1,389,692</u>	<u>\$ 1,396,652</u>

Accounts receivable at October 1, 2019 were \$1,237,130.

The Organization grants credit without collateral to its patients, most of whom are local residents and are insured under third-party payer agreements. The accounts receivable from patients and third-party payers, net of allowances, were as follows at September 30:

	<u>2021</u>	<u>2020</u>
Governmental plans		
Medicare	22 %	20 %
Medicaid	35 %	33 %
Commercial payers	21 %	24 %
Patient	<u>22 %</u>	<u>23 %</u>
Total	<u>100 %</u>	<u>100 %</u>

**Grants and Other Receivables**

Grants and other receivables are stated at the amount management expects to collect from outstanding balances. All such amounts are considered collectible.

The Organization receives a significant amount of grants from HHS. As with all government funding, these grants are subject to reduction or termination in future years. For the years ended September 30, 2021 and 2020, grants from HHS (including both direct awards and awards passed through other organizations) represented approximately 78% and 80%, respectively, of grants, contracts and contributions revenue.

A portion of the Organization's revenue is derived from cost-reimbursable grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has met the performance requirements or incurred expenditures in compliance with specific contract or grant provisions, as applicable. Amounts received prior to incurring qualifying expenditures are reported as deferred revenue. The Organization has been awarded cost reimbursable grants in the amount of \$3,779,537 and \$2,968,196, which are primarily available through May and June 2022 and March 2023, respectively, that have not been recognized at September 30, 2021 because qualifying expenditures have not yet been incurred.

## LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.

### Notes to Consolidated Financial Statements

September 30, 2021 and 2020

The Organization also received a capital grant, *Health Center Infrastructure Support*, in the amount of \$671,534, which is available for use for approved capital projects through September 14, 2024. The Organization intends to use this grant for renovations of the Organization's Nashua, New Hampshire facility. See Note 4 for further discussion regarding the project.

#### **Assets Limited as to Use**

Assets limited as to use include cash and cash equivalents designated by the Board of Directors for specific projects or purposes as discussed further in Note 3.

#### **Property and Equipment**

Property and equipment are carried at cost. Maintenance, repairs and minor renewals are expensed as incurred and renewals and betterments are capitalized. Provision for depreciation is computed using the straight-line method over the useful lives of the related assets. The Organization's capitalization policy is applicable for acquisitions greater than \$5,000.

#### **Contributions**

Unconditional promises to give cash and other assets are reported at fair value at the date the promise is received, which is then treated as cost. The gifts are reported as net assets with donor restrictions if they are received with donor stipulations that limit use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the consolidated statements of operations as net assets released from restriction. Contributions whose restrictions are met in the same period as the support was received are recognized as net assets without donor restrictions.

#### **Functional Expenses**

The consolidated financial statements report certain categories of expenses that are attributable to more than one program or supporting function of the Organization. Expenses allocated between program services and administrative support include employee benefits which are allocated based on direct wages, facilities which are based upon square footage occupied by the program, human resources and information technology which is based upon employee worked hours attributed to the program.

#### **Excess of Revenue over Expenses**

The consolidated statements of operations reflect the excess of revenue over expenses. Changes in net assets without donor restrictions, which are excluded from this measure include contributions of long-lived assets (including assets acquired using contributions which, by donor restriction, were to be used for the purposes of acquiring such assets) and changes in fair value of an interest rate swap that qualifies for hedge accounting.

**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.****Notes to Consolidated Financial Statements****September 30, 2021 and 2020****Subsequent Events**

For purposes of the preparation of these consolidated financial statements, management has considered transactions or events occurring through January 26, 2022, the date that the consolidated financial statements were available to be issued. Management has not evaluated subsequent events after that date for inclusion in the consolidated financial statements.

**2. Availability and Liquidity of Financial Assets**

The Organization regularly monitors liquidity required to meet its operating needs and other contractual commitments. The Organization has various sources of liquidity at its disposal, including cash and cash equivalents and a line of credit (Note 5).

The Organization had working capital of \$3,867,576 and \$3,339,240 at September 30, 2021 and 2020, respectively. The Organization had average days cash and cash equivalents on hand (based on normal expenditures) of 73 and 75 at September 30, 2021 and 2020, respectively.

Financial assets available for general expenditure within one year as of September 30 were as follows:

	<u>2021</u>	<u>2020</u>
Cash and cash equivalents	\$ 3,777,557	\$ 3,504,514
Patient accounts receivable, net	1,389,692	1,396,652
Grants receivable	724,399	658,568
Other receivables	<u>137,513</u>	<u>130,004</u>
Financial assets available	<u>\$ 6,029,161</u>	<u>\$ 5,689,738</u>

The Organization has certain board-designated assets limited as to use which are available for general expenditure within one year in the normal course of operations upon obtaining approval from the Board of Directors and other assets limited as to use for donor-restricted purposes, which are more fully described in Note 3. Accordingly, these assets have not been included in the quantitative information above.

The Organization's goal is generally to have, at the minimum, the U.S. Health Resources and Services Administration recommended days cash and cash equivalents on hand for operations of 30 days.

## LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.

## Notes to Consolidated Financial Statements

September 30, 2021 and 2020

3. Assets Limited as To Use

Assets limited as to use are made up of cash and cash equivalents which are to be used for the following purposes at September 30:

	<u>2021</u>	<u>2020</u>
Board-designated for		
Transportation	\$ 27,059	\$ 16,982
Working capital	1,641,947	1,391,947
Capital improvements	1,677,051	1,139,165
Other	<u>79,755</u>	<u>-</u>
Total board-designated	3,425,812	2,548,094
Donor restricted	<u>577,611</u>	<u>405,486</u>
Total	<u>\$ 4,003,423</u>	<u>\$ 2,953,580</u>

4. Property and Equipment

Property and equipment consists of the following at September 30:

	<u>2021</u>	<u>2020</u>
Land and improvements	\$ 1,154,753	\$ 1,154,753
Building and improvements	11,831,191	11,661,674
Furniture, fixtures and equipment	<u>1,835,579</u>	<u>1,887,073</u>
Total cost	14,821,523	14,703,500
Less accumulated depreciation	<u>7,397,168</u>	<u>7,115,614</u>
	7,424,355	7,587,886
Construction in progress and assets not in service	<u>82,944</u>	<u>207,975</u>
Property and equipment, net	<u>\$ 7,507,299</u>	<u>\$ 7,795,861</u>

The construction in progress at September 30, 2021 primarily relates to the renovations of the Organization's Nashua, New Hampshire facility to expand clinical space and reconfigure existing space for improved workflows for increased patient access and improved patient experience. The total project cost is estimated at \$2,548,439 and anticipated to be funded by a capital grant, board designated and donor restricted cash and debt financing. The renovation is projected to be completed before the expiration of the capital grant in September 2024.

Property and equipment acquired with Federal grant funds are subject to specific federal standards for sales and other dispositions. In many cases, the Federal government retains a residual ownership interest in the assets, requiring prior approval and restrictions on disposition.

## LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.

## Notes to Consolidated Financial Statements

September 30, 2021 and 2020

5. Line of Credit

The Organization has an available \$1,000,000 revolving line of credit from a local bank through May 2022, with an interest rate at Prime, but not less than 3.25% (3.25% at September 30, 2021). The line of credit is collateralized by all business assets. There was no outstanding balance as of September 30, 2021 and 2020.

6. Long-Term Debt

Long-term debt consists of the following at September 30:

	<u>2021</u>	<u>2020</u>
Promissory note payable to local bank; see terms outlined below. (1)	\$ 811,195	\$ 829,242
Promissory note payable to local bank; see terms outlined below. (2)	<u>2,028,620</u>	<u>2,079,808</u>
Total long-term debt	2,839,815	2,909,050
Less current maturities	<u>90,068</u>	<u>88,027</u>
Long-term debt, less current maturities	<u>\$ 2,749,747</u>	<u>\$ 2,821,023</u>

(1) The Organization has a promissory note with a local bank which is a ten-year balloon note to be paid at the amortization rate of 30 years, with variable monthly payments of principal and interest at 85% of the one-month LIBOR rate plus 2.125% through February 2022 when the balloon payment is due. The note is collateralized by the real estate. The Organization has an interest rate swap agreement for the ten-year period through 2022 that limits the potential interest rate fluctuation and substantively fixes the rate at 4.13%. On December 17, 2021, the Organization received a commitment from a local bank to refinance the debt with a ten-year balloon note to be paid at the amortization rate of 30 years, with variable monthly payments of principal and interest and will obtain another interest rate swap agreement resulting in a fixed rate of 3.46%. Maturities have been presented based on the terms of the refinancing.

(2) The Organization has a promissory note with a local bank which is a ten-year balloon note to be paid at the amortization rate of 30 years, with variable monthly principal payments plus interest at the one-month LIBOR rate plus 1.5% through October 2029 when the balloon payment is due. The note is collateralized by the real estate. The Organization has an interest rate swap agreement for the ten-year period through 2029 that limits the potential interest rate fluctuation and substantially fixes the rate at 3.173%.



**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.**

**Notes to Consolidated Financial Statements**

**September 30, 2021 and 2020**

The Organization is required to meet certain administrative and financial covenants under the loan agreements included above. In the event of default, the bank has the option to terminate the agreement and immediately request payment of the outstanding debt without notice of any kind to the Organization. The Organization was in compliance with all loan covenants at September 30, 2021.

Maturities of long-term debt for the next five years and thereafter are as follows at September 30:

2022	\$ 90,068
2023	92,538
2024	94,909
2025	97,686
2026	100,374
Thereafter	<u>2,364,240</u>
<b>Total</b>	<b><u>\$ 2,839,815</u></b>

**7. Derivative Financial Instruments**

The Organization participates in certain fixed-payer swap contracts related to underlying, variable rate debt obligations. The purpose of these contracts is to protect the Organization against rising interest rates related to the variable rate debt. These contracts qualify for hedge accounting as a cash flow hedge and are reported at fair value as an asset or a liability. As a perfectly effective cash flow hedge, the change in fair value of the contracts is reported in the change in net assets without donor restrictions. The Organization expects to hold the swap contracts until their respective maturities.

The interest swap contract terms are summarized as follows at September 30:

<u>Entity</u>	<u>Fixed Rate Paid</u>	<u>Variable Rate Received</u>	<u>Notional Amount</u>	<u>2021</u>	<u>2020</u>	<u>Termination Date</u>	<u>Counterparty</u>
				<u>Fair Value Asset (Liability)</u>	<u>Fair Value Asset (Liability)</u>		
LHC	4.1300 %	2.1993 %	\$ 805,486	\$ (2,632)	\$ (18,241)	01-19-2022	TD Bank
FLHC	3.1730 %	1.5825 %	2,017,954	<u>(64,809)</u>	<u>(199,416)</u>	10-02-2029	TD Bank
Cumulative unrealized loss				<u>\$ (67,441)</u>	<u>\$ (217,657)</u>		

U.S. GAAP establish a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.**

**Notes to Consolidated Financial Statements**

**September 30, 2021 and 2020**

*Level 1* — Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

*Level 2* — Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.

*Level 3* — Significant unobservable inputs that reflect an entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Organization uses inputs other than quoted prices that are observable to value the interest rate swaps. The Organization considers these inputs to be Level 2 inputs in the context of the fair value hierarchy. These values represent the estimated amounts the Organization would receive or pay to terminate agreements, taking into consideration current interest rates and the current creditworthiness of the counterparty (present value of expected cash flows).

**8. Net Assets**

Net assets without donor restrictions are designated for the following purposes at September 30:

	<u>2021</u>	<u>2020</u>
Undesignated	\$ 8,521,964	\$ 8,031,136
Board-designated (Note 3)	<u>3,425,812</u>	<u>2,548,094</u>
Total	<u>\$11,947,776</u>	<u>\$10,579,230</u>

Net assets with donor restrictions were restricted for the following specific purposes at September 30:

	<u>2021</u>	<u>2020</u>
Temporary in nature:		
Capital improvements	\$ 214,647	\$ 214,647
Community programs	382,817	170,745
Substance abuse prevention	15,870	20,094
Grants for capital acquisitions not in service	<u>-</u>	<u>65,285</u>
Total	<u>\$ 613,334</u>	<u>\$ 470,771</u>

**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.****Notes to Consolidated Financial Statements****September 30, 2021 and 2020****9. Patient Service Revenue**

Patient service revenue was as follows for the years ended September 30:

	<u>2021</u>	<u>2020</u>
Gross charges	<b>\$14,780,770</b>	\$13,852,130
340B contract pharmacy revenue	<u><b>1,853,873</b></u>	<u>1,617,196</u>
Total gross revenue	<b>16,634,643</b>	15,469,326
Contractual adjustments and implicit price concessions	<b>(5,684,212)</b>	(5,514,248)
Sliding fee discounts	<b>(777,588)</b>	(811,423)
Other patient related revenue	<u><b>213,675</b></u>	<u>565,187</u>
Total patient service revenue	<u><b>\$10,386,518</b></u>	<u>\$ 9,708,842</u>

The mix of net patient service revenue from patients and third-party payers was as follows for the years ended September 30:

	<u>2021</u>	<u>2020</u>
Medicare	14 %	16 %
Medicaid	42 %	46 %
Other payers	41 %	36 %
Self-pay and sliding fee scale patients	<u>3 %</u>	<u>2 %</u>
	<u><b>100 %</b></u>	<u><b>100 %</b></u>

**10. Retirement Plan**

The Organization has a defined contribution plan under Internal Revenue Code Section 403(b). The Organization contributed \$281,223 and \$292,808 for the years ended September 30, 2021 and 2020, respectively.

**11. Medical Malpractice**

The Organization is protected from medical malpractice risk as an FQHC under the Federal Tort Claims Act (FTCA). The Organization has additional medical malpractice insurance, on a claims-made basis, for coverage outside the scope of the protection of the FTCA. As of September 30, 2021, there were no known malpractice claims outstanding which, in the opinion of management, will be settled for amounts in excess of either FTCA or medical malpractice insurance coverage, nor are there any unasserted claims or incidents which require loss accrual. The Organization intends to renew medical malpractice insurance coverage on a claims-made basis and anticipates that such coverage will be available.

**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.**

**Notes to Consolidated Financial Statements**

**September 30, 2021 and 2020**

**12. Litigation**

From time-to-time certain complaints are filed against the Organization in the ordinary course of business. Management vigorously defends the Organization's actions in those cases and utilizes insurance to cover material losses. In the opinion of management, there are no matters that will materially affect the Organization's consolidated financial statements.

**SUPPLEMENTARY INFORMATION**

**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.****Consolidating Balance Sheet****September 30, 2021****ASSETS**

	Lamprey Health Care, Inc.	Friends of Lamprey Health Care, Inc.	2021 Consolidated
<b>Current assets</b>			
Cash and cash equivalents	\$ 2,297,060	\$ 1,480,497	\$ 3,777,557
Patient accounts receivable	1,389,692	-	1,389,692
Grants receivable	724,399	-	724,399
Other receivables	137,513	-	137,513
Inventory	177,384	-	177,384
Other current assets	<u>262,941</u>	<u>-</u>	<u>262,941</u>
<b>Total current assets</b>	<b>4,988,989</b>	<b>1,480,497</b>	<b>6,469,486</b>
Assets limited as to use	4,003,423	-	4,003,423
Property and equipment, net	<u>5,830,543</u>	<u>1,676,756</u>	<u>7,507,299</u>
<b>Total assets</b>	<b><u>\$ 14,822,955</u></b>	<b><u>\$ 3,157,253</u></b>	<b><u>\$ 17,980,208</u></b>

**LIABILITIES AND NET ASSETS**

<b>Current liabilities</b>			
Accounts payable and accrued expenses	\$ 537,394	\$ 2,930	\$ 540,324
Accrued payroll and related expenses	1,306,202	-	1,306,202
Due to third party payers	241,394	-	241,394
Deferred revenue	423,922	-	423,922
Due to affiliate			
Due to (from) affiliate	21,985	(21,985)	-
Current maturities of long-term debt	<u>45,072</u>	<u>44,996</u>	<u>90,068</u>
<b>Total current liabilities</b>	<b>2,575,969</b>	<b>25,941</b>	<b>2,601,910</b>
Long-term debt, less current maturities	766,123	1,983,624	2,749,747
Fair value of interest rate swap	2,632	64,809	67,441
Due to (from) affiliate	<u>1,073,876</u>	<u>(1,073,876)</u>	<u>-</u>
<b>Total liabilities</b>	<b><u>4,418,600</u></b>	<b><u>1,000,498</u></b>	<b><u>5,419,098</u></b>
<b>Net assets</b>			
Without donor restrictions	9,791,021	2,156,755	11,947,776
With donor restrictions	<u>613,334</u>	<u>-</u>	<u>613,334</u>
<b>Total net assets</b>	<b><u>10,404,355</u></b>	<b><u>2,156,755</u></b>	<b><u>12,561,110</u></b>
<b>Total liabilities and net assets</b>	<b><u>\$ 14,822,955</u></b>	<b><u>\$ 3,157,253</u></b>	<b><u>\$ 17,980,208</u></b>

**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.****Consolidating Balance Sheet****September 30, 2020****ASSETS**

	Lamprey Health Care, Inc.	Friends of Lamprey Health Care, Inc.	2020 Consolidated
<b>Current assets</b>			
Cash and cash equivalents	\$ 2,205,696	\$ 1,298,818	\$ 3,504,514
Patient accounts receivable	1,396,652	-	1,396,652
Grants receivable	658,568	-	658,568
Other receivables	130,004	-	130,004
Inventory	129,591	-	129,591
Other current assets	<u>147,799</u>	<u>-</u>	<u>147,799</u>
<b>Total current assets</b>	<b>4,668,310</b>	<b>1,298,818</b>	<b>5,967,128</b>
Assets limited as to use	2,953,580	-	2,953,580
Property and equipment, net	<u>6,009,215</u>	<u>1,786,646</u>	<u>7,795,861</u>
<b>Total assets</b>	<b><u>\$ 13,631,105</u></b>	<b><u>\$ 3,085,464</u></b>	<b><u>\$ 16,716,569</u></b>

**LIABILITIES AND NET ASSETS**

<b>Current liabilities</b>			
Accounts payable and accrued expenses	\$ 578,888	\$ -	\$ 578,888
Accrued payroll and related expenses	1,322,364	-	1,322,364
Due to third party payers	119,639	-	119,639
Deferred revenue	72,421	-	72,421
Provider Relief Fund refundable advance COVID-19 Emergency Healthcare System Relief Fund refundable advance	196,549	-	196,549
	250,000	-	250,000
Due to (from) affiliate	22,604	(22,604)	-
Current maturities of long-term debt	<u>44,453</u>	<u>43,574</u>	<u>88,027</u>
<b>Total current liabilities</b>	<b>2,606,918</b>	<b>20,970</b>	<b>2,627,888</b>
Long-term debt, less current maturities	784,789	2,036,234	2,821,023
Fair value of interest rate swap	18,241	199,416	217,657
Due to (from) affiliate	<u>1,104,410</u>	<u>(1,104,410)</u>	<u>-</u>
<b>Total liabilities</b>	<b><u>4,514,358</u></b>	<b><u>1,152,210</u></b>	<b><u>5,666,568</u></b>
<b>Net assets</b>			
Without donor restrictions	8,645,976	1,933,254	10,579,230
With donor restrictions	<u>470,771</u>	<u>-</u>	<u>470,771</u>
<b>Total net assets</b>	<b><u>9,116,747</u></b>	<b><u>1,933,254</u></b>	<b><u>11,050,001</u></b>
<b>Total liabilities and net assets</b>	<b><u>\$ 13,631,105</u></b>	<b><u>\$ 3,085,464</u></b>	<b><u>\$ 16,716,569</u></b>

## LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.

## Consolidating Statement of Operations

Year Ended September 30, 2021

	Lamprey Health Care Inc.	Friends of Lamprey Health Care, Inc.	Eliminations	2021 Consolidated
Operating revenue				
Patient service revenue	\$10,386,518	\$ -	\$ -	\$10,386,518
Rental income	181,128	227,916	(227,916)	181,128
Grants, contracts and contributions	8,644,519	-	-	8,644,519
Other operating revenue	634,169	140	-	634,309
Net assets released from restriction for operations	<u>364,248</u>	<u>-</u>	<u>-</u>	<u>364,248</u>
Total operating revenue	<u>20,210,582</u>	<u>228,056</u>	<u>(227,916)</u>	<u>20,210,722</u>
Operating expenses				
Salaries and wages	11,309,801	-	-	11,309,801
Employee benefits	2,258,427	-	-	2,258,427
Supplies	954,094	-	-	954,094
Purchased services	2,504,395	75	-	2,504,470
Facilities	885,776	9,174	(227,916)	667,034
Other operating expenses	856,309	4,035	-	860,344
Insurance	140,849	-	-	140,849
Depreciation	366,581	109,889	-	476,470
Interest expense	<u>86,613</u>	<u>15,989</u>	<u>-</u>	<u>102,602</u>
Total operating expenses	<u>19,362,845</u>	<u>139,162</u>	<u>(227,916)</u>	<u>19,274,091</u>
Excess of revenue over expenses	847,737	88,894	-	936,631
Change in fair value of interest rate swap	15,609	134,607	-	150,216
Grants for capital acquisition	216,414	-	-	216,414
Net assets released from restriction for capital acquisition	<u>65,285</u>	<u>-</u>	<u>-</u>	<u>65,285</u>
Increase in net assets without donor restrictions	<u>\$ 1,145,045</u>	<u>\$ 223,501</u>	<u>\$ -</u>	<u>\$ 1,368,546</u>



## LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.

## Consolidating Statement of Operations

Year Ended September 30, 2020

	Lamprey Health Care, Inc.	Friends of Lamprey Health Care, Inc.	Eliminations	2020 Consolidated
Operating revenue				
Patient service revenue	\$ 9,708,842	\$ -	\$ -	\$ 9,708,842
Rental income	176,353	227,916	(227,916)	176,353
Grants, contracts and contributions	5,663,601	-	-	5,663,601
Paycheck Protection Program	2,152,212	-	-	2,152,212
Other operating revenue	410,188	121	-	410,309
Net assets released from restriction for operations	<u>242,945</u>	<u>-</u>	<u>-</u>	<u>242,945</u>
Total operating revenue	<u>18,354,141</u>	<u>228,037</u>	<u>(227,916)</u>	<u>18,354,262</u>
Operating expenses				
Salaries and wages	11,106,208	-	-	11,106,208
Employee benefits	2,096,040	-	-	2,096,040
Supplies	747,665	-	-	747,665
Purchased services	1,691,103	182	-	1,691,285
Facilities	798,038	4,300	(227,916)	574,422
Other operating expenses	474,659	-	-	474,659
Insurance	140,572	-	-	140,572
Depreciation	352,880	109,888	-	462,768
Interest	<u>79,288</u>	<u>32,520</u>	<u>-</u>	<u>111,808</u>
Total operating expenses	<u>17,486,453</u>	<u>146,890</u>	<u>(227,916)</u>	<u>17,405,427</u>
Excess of revenue over expenses	867,688	81,147	-	948,835
Change in fair value of interest rate swap	(31,753)	(199,416)	-	(231,169)
Net assets released from restriction for capital acquisition	<u>129,356</u>	<u>-</u>	<u>-</u>	<u>129,356</u>
Increase (decrease) in net assets without donor restrictions	<u>\$ 965,291</u>	<u>\$ (118,269)</u>	<u>\$ -</u>	<u>\$ 847,022</u>

**LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.****Consolidating Statement of Changes in Net Assets****Year Ended September 30, 2021**

	<u>Lamprey Health Care, Inc.</u>	<u>Friends of Lamprey Health Care, Inc.</u>	<u>2021 Consolidated</u>
<b>Net assets without donor restrictions</b>			
Excess of revenue over expenses	\$ 847,737	\$ 88,894	\$ 936,631
Change in fair value of interest rate swap	15,609	134,607	150,216
Grants for capital acquisition	216,414	-	216,414
Net assets released from restriction for capital acquisition	<u>65,285</u>	<u>-</u>	<u>65,285</u>
Increase in net assets without donor restrictions	<u>1,145,045</u>	<u>223,501</u>	<u>1,368,546</u>
<b>Net assets with donor restrictions</b>			
Contributions	572,096	-	572,096
Net assets released from restriction for operations	(364,248)	-	(364,248)
Net assets released from restrictions for capital acquisition	<u>(65,285)</u>	<u>-</u>	<u>(65,285)</u>
Increase in net assets with donor restrictions	<u>142,563</u>	<u>-</u>	<u>142,563</u>
Change in net assets	1,287,608	223,501	1,511,109
Net assets, beginning of year	<u>9,116,747</u>	<u>1,933,254</u>	<u>11,050,001</u>
Net assets, end of year	<u>\$10,404,355</u>	<u>\$ 2,156,755</u>	<u>\$12,561,110</u>

## LAMPREY HEALTH CARE, INC. AND FRIENDS OF LAMPREY HEALTH CARE, INC.

## Consolidating Statement of Changes in Net Assets

Year Ended September 30, 2020

	Lamprey Health Care, Inc.	Friends of Lamprey Health Care, Inc.	2020 Consolidated
Net assets without donor restrictions			
Excess of revenue over expenses	\$ 867,688	\$ 81,147	\$ 948,835
Change in fair value of interest rate swap	(31,753)	(199,416)	(231,169)
Net assets released from restriction for capital acquisition	<u>129,356</u>	<u>-</u>	<u>129,356</u>
Increase (decrease) in net assets without donor restrictions	<u>965,291</u>	<u>(118,269)</u>	<u>847,022</u>
Net assets with donor restrictions			
Contributions	224,245	-	224,245
Grants for capital acquisition	82,721	-	82,721
Net assets released from restrictions for operations	(242,945)	-	(242,945)
Net assets released from restriction for capital acquisition	<u>(129,356)</u>	<u>-</u>	<u>(129,356)</u>
Decrease in net assets with donor restrictions	<u>(65,335)</u>	<u>-</u>	<u>(65,335)</u>
Change in net assets	899,956	(118,269)	781,687
Net assets, beginning of year	<u>8,216,791</u>	<u>2,051,523</u>	<u>10,268,314</u>
Net assets, end of year	<u>\$ 9,116,747</u>	<u>\$ 1,933,254</u>	<u>\$11,050,001</u>

# LAMPREY HEALTH CARE

Where Excellence and Caring go Hand in Hand

## 2021-2022 Board of Directors

### **Frank Goodspeed (President/Chair)**



Term Ends 2023  
Affiliation: Tropic Star Development  
Years of Service: 8

### **Michelle Boom**



Term Ends 2022  
Affiliation: Homemaker  
Years of Service: 2

### **Arvind Ranade, (Vice President)**



Term Ends 2024  
Affiliation: SymbioSys Solutions, Inc.  
Years of Service: 6.

### **James Brewer**



Term Ends 2022  
Affiliation: Kennebunk Savings Bank  
Years of Service: 2

### **Thomas "Chris" Drew (Treasurer)**



Term Ends 2022  
Affiliation: Seacoast Mental Health Center  
Years of Service: 23

### **Michael Chouinard**



Term Ends 2022  
Affiliation: Retired  
Years of Service: 2

### **Laura Valencia (Secretary)**



Term Ends 2024  
Affiliation: Student  
Years of Service: 3

### **Elizabeth Crepeau**



Term ends 2024  
Affiliation: Retired  
Years of Service: 15

### **Audrey Ashton-Savage (Immediate Past Chair/President)**



Term Ends 2024  
Affiliation: University of New Hampshire  
Years of Service: 31

### **Raymond Goodman, III**



Term ends 2024  
Affiliation: Children's Trust  
Years of Service: 9

# LAMPREY HEALTH CARE

Where Excellence and Caring go Hand in Hand

## 2021-2022 Board of Directors

### Todd J Hathaway



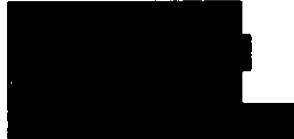
Term Ends 2023  
Affiliation: Wadleigh, Starr & Peters, PLLC  
New Board Member

### Michael Reinke



Term Ends 2023  
Affiliation: Nashua Soup Kitchen & Shelter  
Years of Service: 1

### Carol LaCross,



Term Ends 2024  
Affiliation: Retired  
Years of Service: 33

### Samantha Stamas



Term Ends 2023  
Affiliation: Rivier University  
New Board Member

### Andrea Laskey



Term Ends 2022  
Affiliation: Retired  
Years of Service: 2

### Wilberto Torres



Term Ends 2022  
Affiliation: Torres Management and Research  
Corporation  
Years of Service: 4

### Mark Marandola



Term Ends 2023  
Affiliation: Fidelity  
Years of Service: 1

### Robert S. Woodward



Term Ends 2022  
Affiliation: Retired  
Years of Service: 5

**Paula K. Smith, MBA, EdD**

**EDUCATION**

Rivier University, Nashua NH

Doctoral Program in Education. Leadership and Learning. May 2018

American Evaluation Association/Centers for Disease Control. Summer Institute. June 2012

The Dartmouth Institute of Health Policy and Clinical Practice. Coach the Coach: The Art of Coaching and Improving Quality. Microsystems Process Improvement Training. 2009

American Society of Training & Development. Professional Trainer Certificate Program, Concord, NH, 2002.

Cultural Competency: Training of Trainers Program. CCHCP Training Institute. Seattle. WA.2000

University of Massachusetts, Boston, Harbor Campus, Boston, MA 02125  
Masters in Business Administration. 1991

Boston University School of Public Health, Boston, MA  
Negotiation and Conflict Resolution for Health Care Management  
(Training Program). 1991

University of New Hampshire. Durham, NH  
Bachelor of Science. Health Administration and Planning. 1985

**PROFESSIONAL EXPERIENCE**

February 1998

**Director, Southern New Hampshire Area Health Education Center (AHEC)**

Present

**Lamprey Health Care, Raymond, NH**

- Coordinates, plans and supervises the establishment and operation of a new AHEC center and programs designed to increase access to quality health care in southern NH.
- Partners with community-based providers and academic institutions to improve the supply and distribution of primary health care professionals and facilitates student placements in the community with an emphasis on medically underserved areas.
- Provides training opportunities for residents, nurse practitioners, social worker, physician assistant, nursing and medical students, as well as practicing providers.
- Develops and coordinates health care awareness programs for high school students with a focus on minority and disadvantaged populations.
- Coaches health center microteams in quality improvement initiatives.
- Oversees implementation of "Better Choices, Better Health" Chronic Disease Self-Management Program, including marketing, reporting, recruitment and management of leaders, and coordination of NH CDSMP Network, a learning community of leaders.
- Directs activities of the Seacoast Public Health Network, implementing the Community Health Improvement Plan.
- Develops and oversees the Nurse Practitioner Fellowship Program, including supervising staff to implement day to day operations, maintaining relationships with preceptors and specialty practices, and pursuing accreditation.

October 1995 to

**Regional Services Coordinator**

February 1998

**New England Community Health Center Association, Woburn, MA**

- Provided technical assistance, policy analysis, and other membership services to state primary care associations in New England and the community health centers they serve;
- Coordinated educational sessions for primary care clinicians and administrators on a variety of health care topics; assisted in developing program for two community health conferences a year, as well as one-day programs;
- Acted as liaison for members of MIS/Fiscal Directors and other regional committees;
- Wrote grants, including concept development, implementation plans and budget, for government and foundation proposals;
- Designed survey instruments, analyzed data, and wrote reports for region-wide surveys of community health centers, including compensation survey, needs assessment for locum tenens, survey on management information systems, and survey on productivity and staffing ratios;
- Acted as Project Director of Phase III of the Mammography Access Project;
- Wrote and distributed quarterly newsletter to health centers and public health organizations throughout New England.

**February 1992 to  
October 1995**                    **Program Director**  
**Paula K. Smith**                    **Department of Medical Security, Boston, MA**  
**Page 2**

- Managed the Labor Shortage Initiative, a \$23 million state-wide program providing education and training opportunities in health care occupations; oversaw the allocation of funds to participating hospitals, colleges and universities, and community organizations; supervised the development of contracts; monitored program achievements.
- Developed, implemented, and managed the *Children's Medical Security Plan*, a health insurance program for uninsured children under the age of 13; negotiated and monitored contracts totaling nearly \$12 million with participating insurers; coordinated public relations and outreach activities related to the program; acted as a liaison with various advocacy groups.
- Managed *CenterCare*, a \$4 million managed care program providing services through contracts with 30 community health centers across the state; allocated resources to participating centers; developed and conducted training sessions on *CenterCare* program operations for health center staff; analyzed demographic and utilization data of participants.

**May 1990 to  
February 1992**                    **Contract Manager**  
**Department of Medical Security, Boston, MA**

- Coordinated the procurement process for both *CenterCare* and the Labor Shortage Initiative, which included writing Requests for Proposals (RFPs), reviewing and analyzing proposals, monitoring the contracting and administration of funded proposals, and acting as a liaison between interested parties;
- Monitored *CenterCare* by coordinating payments to contractors, conducting site visits at participating community health centers, and reporting on program status; managed administrative procedures and acted as a liaison between agencies for all contracts in accordance with regulations.

**October 1988 to  
May 1990**                    **Contract Specialist**  
**Office of the State Comptroller, Boston, MA**

- Assisted and instructed departments in the process of contract approval, as well as utilization of the state-wide automated accounting systems (MMARS);
- Developed policies in support of state regulations pertaining to contract approval.
- Supervised contract officers in the review and approval of statewide consultant contracts; created reports to monitor departmental activities; organized special projects.

**January 1988 to  
October 1988**                    **Contract Officer**  
**Office of the State Comptroller, Boston, MA**

- Reviewed and approved transactions on MMARS submitted by departments throughout the Commonwealth;
- Managed Tax Exempt Lease Purchase program of all departments in the Commonwealth;
- Utilized word processing and spreadsheet programs.

**September 1985 to  
January 1988**                    **Administrative Assistant**  
**Joseph M. Smith Community Health Center, Alston, MA**

- Provided assistance to the Executive Director in overall administration of health center,
- Assisted Finance Director in management of accounts, and prepared monthly invoices for all grant reimbursement, utilizing word processing and spreadsheet programs.
- Supervised the payroll system and managed personnel files for 60 employees;
- Acted as liaison between outside vendors and health center;
- Interviewed candidates for support staff positions.

#### **AFFILIATIONS**

Endowment for Health Board of Advisors, 2013-Present  
Recipient of 2007 NH Office of Minority Health Women's Health Recognition Award  
NH Leadership Board: American Lung Association, 2007-present  
Recipient of 2006 National AHEC Center for Excellence Award in Community Programming  
Leadership New Hampshire 2003 Associate  
Member of National AHEC Organization  
Organizational Recipient of 2002 Champions in Diversity Award for Education

**References Available Upon Request**

## *MARIA REYES*

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### ***Professional Summary***

Innovative senior level director with over 15 years of versatile non-profit management and social services experience. Demonstrated track record of managing financially sustainable federal, state and private foundation programs with measurable outcomes and community impact. Resourceful experience overseeing youth and adult community programs in a variety of settings including health, social services, public schools, libraries and other institutions. Over twenty years' experience of substance abuse and mental health counseling, case management, and community education in both inpatient/outpatient psychiatric and substance abuse treatment with diverse populations.

### **Skills and knowledge include:**

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- Health/cultural competency training
  - Strategic planning.
  - Public Speaker/consultant
  - Community Outreach
  - Substance Abuse and Mental Health
  - Community mobilization
  - Government, state and private grant management
  - Outcome measurement
- 

### **YWCA Tulsa**

Tulsa, Oklahoma

Director of Immigrant and Refugee Center

2000-April 2015

Responsible for the direct oversight of a team of 25+ diverse professionals from over 10 countries and all operations. Diversified agency funding portfolio thru fee for service, augmented new foundation dollars thru solid community/donor relationships; and generated state/local government funding from \$450,000 to 1 million plus. Responsible for direct oversight of core program services: Immigration legal services, English Language classes to adult immigrants, refugee social services and numerous community projects/collaborations that provided health education and outreach to underserved communities. Forged solid partnerships and collaborations to implement community projects that address community health issues such as substance misuse/abuse, diabetes prevention, American Heart Association, Parenting skills, HIV/Aids, Alzheimer's awareness and others.

### **Highlights:**

- Instituted first medical Spanish elective course at Oklahoma State University Osteopathic College of Medicine for first and second year medical students.
- Reputation as skilled collaborator with strong partnerships-key member of community wide coalition that helped facilitate a one million dollar Robert Wood Johnson Foundation grant for Latino diabetes prevention health program.
- Spearheaded diabetes prevention academy of health for first generation Spanish speakers.
- Selected to participate and implement state wide Meth-360 program thru Drug Free America Campaign.



## **Maria Reyes**

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- |   |                              |
|---|------------------------------|
| <b>Tulsa Community College</b><br>Adjunct Professor, Part-Time  | Tulsa, Oklahoma<br>2003-2006 |
| <ul style="list-style-type: none"><li>• Taught Chemical Dependency and Treatment Course to community college students.</li><li>• Community presenter on culture and mental health/substance abuse education to Tulsa's immigrant populations.</li></ul>   |                              |
| <b>Parkside Hospital,</b><br>Oklahoma Certified Drug and Alcohol Counselor #226   | Tulsa, Oklahoma<br>1990-2000 |
| <ul style="list-style-type: none"><li>• First mental health professional in Tulsa to create and implement community depression screenings to limited English proficiency populations.</li><li>• Launched the first Spanish-speaking case management caseload in the hospital's history.</li><li>• Provided group and individual counseling, case management and education to adults in inpatient and outpatient treatment/aftercare.</li><li>• Vital member of multidisciplinary team that assisted with court order evaluations and treatment placement.</li></ul> |                              |

### **CREDENTIALS**

- |                      |  |
|----------------------|--|
| <b>EDUCATION</b>     | Plymouth State University, Plymouth New Hampshire-B.A. Spanish, Latin American Studies<br>University of Valencia Spain-Junior Year Abroad program  |
| <b>CERTIFICATION</b> | Certified Oklahoma Drug and Alcohol Counselor since 1990, (current) #226-Hospital based two year certification program (Maintain 20 CEU's yearly in addiction/mental health)<br>Oklahoma Non-Profit Management Training  |
| <b>SKILLS</b>        | Proficient in Microsoft products, bilingual in Spanish and English<br>Public Speaking, Teaching  |
| <b>ACHIEVEMENTS</b>  | YWCA Tulsa Community Outstanding Service Award-2015<br>Tulsa Partners-Language Cultural Bank Volunteer of the Year 2011<br>Tulsa Mental Health Association Education Award 2005<br>Parkside Hospital Employee of the Year 1985<br>Plymouth State University, New Hampshire- Foreign Language Award |
| <b>COMMUNITY</b>     | Vice President of Coalition of Hispanic Organizations<br>Board member of Tulsa Mental Health Association<br>Board member and Co-President of Tulsa Language Cultural Bank<br>Appointed Commissioner for the Tulsa Mayor's Commission on the Status of Women  |

References available upon request

# Julia B. Meuse

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## Education

### **University of New Hampshire, Durham, NH**

Bachelor of Science: Health Management and Policy

Dean's List: Spring 2017, Fall 2017, Spring 2018, Fall 2018, Spring 2019

May 2019

GPA: 3.53

## Experience

### **Lamprey Health Care, Raymond, NH**

*Program Coordinator*

*Program Assistant*

*Intern*

July 2019- Present

September 2018- July 2019

May 2018-August 2018

- Coordinate vaccination clinics and manage vaccine storage and ordering processes.
- Assist in the process of developing and implementing a tickborne illness prevention project with the Seacoast Public Health Network
- Collaborated in planning programs for health professionals with the Southern New Hampshire Area Health Education Center
- Coordinate Lamprey Healthcare's Nurse Practitioner Fellowship Program

### **Family Centered Counseling of New England, Nashua, NH**

*Remote Office Assistant*

- Demonstrated time management skills and self-motivation from working remotely
- Mastered insurance claim process
- Responsibly managed patient payments

May 2017- August 2018

### **Pinnacle Rehabilitation Network, Multiple Locations**

*Office Coordinator*

- Exeter Sport and Spine Therapy, Exeter, NH
- Hampton Physical Therapy of Seabrook, Seabrook, NH

- Provided courteous and knowledgeable front-end assistance
- Was responsible for managing copays, scheduling appointments, completing insurance verifications, and data entry

May 2016- August 2016

June 2012- August 2015

## Certifications

### **Community Health Worker Course**

Received certificate for completing Southern NH AHEC's 56 hour Community Health Worker training. Trained in healthcare service coordination, cultural effectiveness, community assessment skills, etc.

June 2018- July 2018

### **Child and Infant CPR Certified**

Completed objectives and skills in accordance with the American Heart Association CPR AED program for child and infant certification

July 2018

## Campus Involvement

### **Member of Student Organization for Health Leadership**

Attend meetings, healthcare panels, and network with Health Management and Policy alumni

September 2015-Present

## Volunteer Experience

### **The Fabulous Find Resale Boutique**

Partnered with non-profit boutique to sell my original artwork and donate profits to local community charities. Currently maintain inventory and fill special orders

June 2017- Present

## LINDSEY MESSINA

Passionate young adult with over two years of experience on the ground in prevention and advocacy efforts. Can manage multiple tasks at hand while maintaining and working toward the mission and vision of an organization. Looking to be more hands on and involved in community prevention efforts in the seacoast and surrounding counties.

### Experience

#### **Substance Misuse Prevention Coordinator; Seacoast Public Health Network — 2019 Present**

- Works in every region of the state to promote effective population level substance misuse prevention policies, programs, and practices.

#### **Coordinator, Programs and Education; Addiction Policy Forum — 2018–Present**

- Jan 2018 - May 2018 National Coordinator for the northeast. Scheduled introductory phone calls, follow up emails and provided resources to families in crisis.
- Assisted CEO in creating eBooks and online toolkits for community educators, first responders and professionals in the field of addiction.
  - i.e. Addiction and the Brain, Rx Disposal Toolkit
- Assisted and traveled around the country with the Executive Vice President of Community Relations in partnership with NDAA to bring trainings to District Attorneys on addiction and criminal justice reform.
- Assisted the Chief of Staff in administrative efforts and communication with national partners i.e. NDAA, FAVOR, CADCA etc.
  - Kept organized online files and created work-plans in Excel, Word and PowerPoint.
- Create, schedule and coordinate social media content for current and future online advocacy.

#### **Volunteer Director; Austin17House — 2017-Present**

- Built a non-profit from the ground up including infrastructure, mission/vision and funding.
- Network with partners in the Seacoast and Rockingham County to collaborate on prevention, treatment, recovery and advocacy efforts.
- Wrote grants and other proposals to organizations to sustain current and future programs.
- Created and implemented extended learning opportunities and programs for youth two nights a week.
- Schedule and host educational community workshops for youth and parents. i.e. understanding teen depression, suicide prevention, drug and alcohol prevention.
- Create and schedule social media content for Facebook, Instagram and current website.
- Manage volunteers including scheduling, training and staff appreciation.

### Certifications

- Signs of Suicide (SOS) Train the Trainer Certification (12 hour)

- National Alliance on Mental Illness (NAMI) Train the Trainer for Young Adults (12 hours)
- American Foundation for Suicide Prevention Train the Trainer (2 hour)
- Youth Mental Health First Aid Certification (8 hours)
- Emotional CPR (eCPR) training by Dr. Fisher from National Empowerment Center (14 hours)
- Teen Empowerment Youth Development Training Certification Program (18 hours)
- New Hampshire Children's Behavioral Health Collaborative Advocacy Training
- National Wellness Institute Resilience and Thriving Train the Trainer Certification (6 hours)
- National Wellness Institute Empowered Health Consciousness Train the Trainer Certification (6 hours)

## Education

Great Bay Community College – 2013 to 2015

- Liberal Arts Business

Southern New Hampshire University – 2015 to 2017

- AS Marketing with High Honors (GPA: 3.818)
  - Introduction to Psychology
  - English Composition
  - Introduction to Humanities
  - Consumer Behavior
  - Financial Accounting
  - Services Marketing

## Skills

- Self-motivated leader
- High communication skills with the ability to speak in front of large groups of people
- Ability to facilitate and/or work on a team
- Generate flyers and marketing materials for events
- Proficient in Microsoft Office including Word, Excel and PowerPoint
- SEO Marketing

## Awards and Acknowledgements

### *10 To Watch Awards 2019*

10 to Watch each year honors young professionals who make positive contributions to social and economic development in the Seacoast.

**CONTRACTOR NAME**Key Personnel

<b>Name</b>	<b>Job Title</b>	<b>Salary</b>	<b>% Paid from this Contract</b>	<b>Amount Paid from this Contract</b>
Paula K. Smith	AHEC Director	\$115190	15.8%	\$18167
Maria Reyes	COC Facilitator	\$64634.40	94.5%	\$61096.39
Vacant	EP Manager	\$60,772	66.4%	\$40368
Lindsey Messina	Substance Misuse Prevention Coordinator	\$47587.50	96.4%	\$45882.66
Julia Meuse	Program Coordinator	\$43706.00	100%	\$43706
Vacant	CHW/Equity Coordinator	\$14040	100%	\$14040

**State of New Hampshire  
Department of Health and Human Services  
Amendment #9**

This Amendment to the Regional Public Health Network Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and Lamprey Health Care, Inc. ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on June 19, 2019, (Item #78E), as amended on February 5, 2020, (Item #7), as amended on May 6, 2020 (Item # 47), as amended with Governor approval on July 10, 2020 and presented to the Executive Council as an Informational Item on August 26, 2020 (Informational Item #L), as amended with Governor approval on November 17, 2020 and presented to the Executive Council as an Informational Item on December 18, 2020 (Informational Item #B), as amended with Governor and Executive Council approval on December 18, 2020 (Item #10), as amended with Governor approval on December 17, 2020 and presented to the Executive Council as an Informational Item on April 7, 2021 (Informational Item #M), as amended with Governor approval on January 29, 2021 and presented to the Executive Council as an Informational Item on May 19, 2021 (Informational Item #N), and as amended with Governor and Executive Council approval on June 30, 2021 (Item #53), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to extend the term of the agreement, increase the price limitation, or modify the scope of services to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Form P-37, General Provisions, Block 1.8, Price Limitation, to read:  
\$1,749,406
2. Modify Exhibit A-1, Additional Scope of Services – COVID-19 Response, by replacing in its entirety with Exhibit A-1, Amendment #9, Additional Scope of Services – COVID-19 Response, which is attached hereto and incorporated by reference herein.
3. Modify Exhibit B - Amendment #1, Methods and Conditions Precedent to Payment, by replacing in its entirety with Exhibit B, Amendment #9, Method and Conditions Precedent to Payment, which is attached hereto and incorporated by reference herein.
4. Modify Exhibit B-1, Program Funding, Amendment #8 by replacing it in its entirety with Exhibit B-1, Amendment #9, Program Funding, which is attached hereto and incorporated by reference herein.

All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective upon the date of Governor and Executive Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

11/4/2021

Date

DocuSigned by:  
*Patricia M. Tilley*  
846FB38F58FD4C8...

Name: Patricia M. Tilley  
Title: Director

Lamprey Health Care, Inc.

11/4/2021

Date

DocuSigned by:  
*Gregory White*  
7D023A0C49234D0...

Name: Gregory white  
Title: CEO

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

11/5/2021

DocuSigned by:  
*Takhmina Rakhmatova*  
FDF521C625C34AC...

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name: Takhmina Rakhmatova  
Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name:  
Title:



Vendor Name: Lamprey Health Care  
 Contract Name: Regional Public Health Network Services  
 Region: Seacoast

Program Name and Funding Amounts

State Fiscal Year	COVID Vaccination	CARES DHHS Fiscal Recovery Funds	Public Health COVID-19 Health Disparities	Immunization	I-Care	Public Health Advisory Council	Public Health Emergency Preparedness	Public Health Crisis Response	Medical Reserve Corp.	Substance Misuse Prevention	Continuum of Care	Young Adult Substance Misuse Prevention Strategies*	Childhood Lead Poisoning Prevention Community Assessment	Climate and Health Adaptation	Hepatitis A Vaccination Clinics
2019						\$0	\$0			\$0	\$0	\$0	\$1,200	\$0	\$10,000
2020						\$30,000	\$94,657	\$50,000	\$10,000	\$73,649	\$42,500	\$105,912	\$9,833	\$40,000	\$10,000
2021	\$100,000			\$35,000		\$30,000	\$94,657		\$10,000	\$73,649	\$42,500	\$82,431	\$8,168	\$29,511	\$0
2022	\$141,182	\$ 138,624	\$ 105,000		\$8,000	\$30,000	\$103,984		\$10,000	\$73,649	\$42,500	\$75,000		\$40,000	\$0
														Total	\$1,749,406

DS  
  
 Contractor Initials: \_\_\_\_\_

**State of New Hampshire  
Department of Health and Human Services  
Amendment #10**

This Amendment to the Regional Public Health Network Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and Mid-State Health Center ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on June 19, 2019, (Item #78E), as amended on February 5, 2020, (Item #7), as amended on May 6, 2020 (Item # 47), as amended with Governor approval on July 10, 2020) and presented to the Executive Council as an Informational Item on August 26, 2020 (Informational Item #L), as amended with Governor approval on November 17, 2020 and presented to the Executive Council as an Informational Item on December 18, 2020 (Informational Item #B), as amended with Governor and Executive Council approval on December 18, 2020 (Item #10), as amended with Governor approval on December 17, 2020 and presented to the Executive Council as an Informational Item on April 7, 2021 (Informational Item #M), as amended with Governor approval on January 29, 2021 and presented to the Executive Council as an Informational Item on May 19, 2021 (Informational Item #N), as amended with Governor and Executive Council approval on June 30, 2021 (Item #53), and as amended with Governor and Executive Council approval on November 10, 2021, (Item #16C), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to modify the funding source to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Modify Exhibit B, Amendment #9, Method and Conditions Precedent to Payment, by adding Subsection 1.1.12. to read:
  - 1.1.12. Federal Funds from the Coronavirus Preparedness and Response Supplemental Appropriations Act, 2020, as awarded on December 17, 2021 by the Centers for Disease Control and Prevention, CFDA 21.09.
2. Modify Exhibit B-1, Program Funding, Amendment #9 by replacing it in its entirety with Exhibit B-1, Amendment #10, Program Funding, which is attached hereto and incorporated by reference herein.

All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective retroactive to December 17, 2021, upon Governor and Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

6/7/2022

Date

DocuSigned by:

Patricia M. Tilley

Name: Patricia M. Tilley

Title: director

Mid-State Health Center

6/6/2022

Date

DocuSigned by:

Robert MacLeod

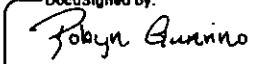
Name: Robert MacLeod

Title: CEO

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

6/7/2022  
\_\_\_\_\_  
Date

DocuSigned by:  
  
\_\_\_\_\_  
Name: Robyn Guarino  
Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name:  
Title:

Vendor Name: Mid-State Health Center  
 Contract Name: Regional Public Health Network Services  
 Region: Central NH

Program Name and Funding Amounts

State Fiscal Year	COVID-19 Vaccination	FEMA Vaccination	CARES ACT DHHS FISCAL RECOVERY FUND	Public Health COVID-19 Health Disparities	I-Care	Flu Vaccination	Public Health Advisory Council	Public Health Emergency Preparedness	Public Health Crisis Response	Medical Reserve Corps	Substance Misuse Prevention	Continuum of Care	Young Adult Substance Misuse Prevention Strategies*	School-Based Vaccination Clinics	Childhood Lead Poisoning Prevention Community Assessment	Hepatitis A Vaccination Clinics
2019							\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,200	\$ 10,000
2020							\$ 30,000	\$ 83,000	\$ 50,000	\$ 909	\$ 78,453	\$ 40,008	\$ 90,000	\$ 15,000	\$ 11,953	\$ 10,000
2021	\$ 25,000	\$ 200,000				\$ 10,000	\$ 30,000	\$ 83,000		\$ 909	\$ 78,453	\$ 40,008	\$ 90,000	\$ 13,067	\$ 5,018	\$ -
2022			\$ 30,007	\$ 105,000	\$ 8,000		\$ 30,000	\$ 83,000		\$ 10,000	\$ 78,453	\$ 40,008	\$ 80,000	\$ 15,000		\$ -
															Total	\$ 1,489,538

DS  
 PM  
 Contractor Initials:

6/6/2022

Date:

# State of New Hampshire

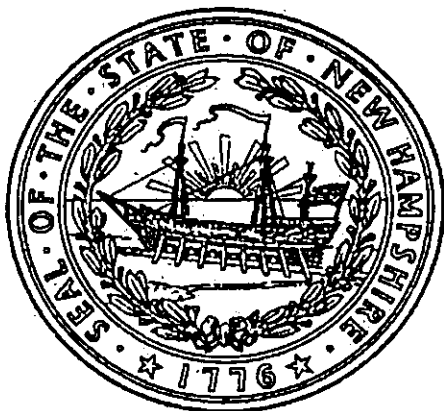
## Department of State

### CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that MID-STATE HEALTH CENTER is a New Hampshire Nonprofit Corporation registered to transact business in New Hampshire on January 09, 1998. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 285492

Certificate Number: 0005463924



IN TESTIMONY WHEREOF,  
I hereto set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 4th day of November A.D. 2021.

A handwritten signature in black ink, appearing to read "William M. Gardner".

William M. Gardner  
Secretary of State

**CERTIFICATE OF AUTHORITY**

I, Carina Park, hereby certify that:

(Name of the elected Officer of the Corporation/ LLC; cannot be certified signature)

1. I am a duly elected Clerk/Secretary/Officer of Mid-State Health Center.

(Corporation/ LLC Name)

2. The following is a true copy of a vote taken at a meeting of the Board of Directors/shareholders, duly called and held on May 24, 2022, at which a quorum of the Directors/shareholders were present and voting.

(Date)

**VOTED:** That Robert MacLeod, (may list more than one person)

(Name and Title of Contract Signatory)

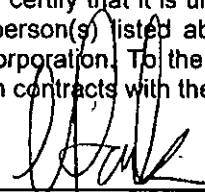
is duly authorized on behalf of Mid-State Health Center to enter into contracts or agreements with the State

(Name of Corporation/ LLC)

of New Hampshire and any of its agencies or departments and further is authorized to execute any and all documents, agreements and other instruments, and any amendments, revisions, or modifications thereto, which may in his/her judgment be desirable or necessary to effect the purpose of this vote.

3. I hereby certify that said vote has not been amended or repealed and remains in full force and effect as of the date of the contract/contract amendment to which this certificate is attached. This authority **remains valid for thirty (30) days** from the date of this Certificate of Authority. I further certify that it is understood that the State of New Hampshire will rely on this certificate as evidence that the person(s) listed above currently occupy the position(s) indicated and that they have full authority to bind the corporation. To the extent that there are any limits on the authority of any listed individual to bind the corporation in contracts with the State of New Hampshire, all such limitations are expressly stated herein.

Dated: 5/24/22



Signature of Elected Officer

Name: Carina Park

Title: Board of Directors Secretary

# CERTIFICATE OF LIABILITY INSURANCE

**Date:**  
09/10/21

**Administrator:**  
New England Special Risks, Inc.  
60 Prospect St.  
Sherborn, Ma. 01770  
Phone: (508) 561-6111

This certificate is issued as a matter of information only and confers no rights upon the certificate holder. This certificate does not amend, extend or alter the coverage afforded by the policies below.

### INSURERS AFFORDING COVERAGE

**Insured:**  
Mid-State Health Center  
101 Boulder Point Dr.- Suite 1  
Plymouth, NH. 03264

Insurer A:	Medical Protective Insurance Co.
Insurer B:	AIM Mutual Insurance Co.
Insurer C:	
Insurer D:	
Insurer E:	

### Coverages

The policies of insurance listed below have been issued to the insured named above for the policy period indicated. Notwithstanding any requirement, term or condition of any contract or other document with respect to which the certificate may be issued or may pertain, the insurance afforded by the policies described herein is subject to all the terms, exclusions and conditions of such policies, aggregate limits shown may have been reduced by paid claims.

INS. LTR.	TYPE OF INSURANCE	POLICY NUMBER	Policy Effective Date	Policy Expiration Date	LIMITS	
A	<b>General Liability</b> <input checked="" type="checkbox"/> Commercial General Liability <input type="checkbox"/> Claims Made <input checked="" type="checkbox"/> Occurrence <input type="checkbox"/> <input type="checkbox"/> General Aggregate Limit Applies Per: <input checked="" type="checkbox"/> Policy <input type="checkbox"/> Project <input type="checkbox"/> Loc	HN 030313	10/1/2021	10/1/2022	Each Occurrence	\$ 1,000,000
	<input type="checkbox"/> Fire Damage (Any one fire) <input type="checkbox"/> Med Exp (Any one person) <input type="checkbox"/> Personal & Adv Injury <input type="checkbox"/> General Aggregate <input type="checkbox"/> Products - Comp/Op Agg				\$ 50,000 \$ 5,000 \$ 1,000,000 \$ 3,000,000 \$ 1,000,000	
A	<b>Automobile Liability</b> <input type="checkbox"/> Any Auto <input type="checkbox"/> All Owned Autos <input type="checkbox"/> Scheduled Autos <input type="checkbox"/> Hired Autos <input type="checkbox"/> _____				Combined Single Limit (Each accident)	\$
	<input type="checkbox"/> Bodily Injury (Per person) <input type="checkbox"/> Bodily Injury (Per accident) <input type="checkbox"/> Property Damage (Per accident)				\$ \$ \$	
A	<b>Garage Liability</b> <input type="checkbox"/> Any Auto <input type="checkbox"/> _____				Auto Only - Ea. Accident	\$
	<input type="checkbox"/> Other Than Auto Only:				Ea. Acc \$ Agg \$	
A	<b>Excess Liability</b> <input type="checkbox"/> Occurrence <input type="checkbox"/> Claims Made <input type="checkbox"/> Deductible <input type="checkbox"/> Retention \$				Each Occurrence	\$
	Aggregate				\$	
B	<b>Workers Compensation and Employers' Liability</b>	600-4000079-2021	10/1/2021	10/1/2022	<input checked="" type="checkbox"/> Statutory Limits <input type="checkbox"/> Other	
	E.L. Each Accident E.L. Disease-Ea. Employee E.L. Disease - Policy Limit				\$ 500,000 \$ 500,000 \$ 500,000	
A	<b>Healthcare Professional Liability</b>	HN 030313	10/1/2021	10/1/2022	Per Incident-\$1,000,000 Aggregate-\$3,000,000	

Description of operations/vehicles/exclusions added by endorsement/special provision

Evidence of Current Insurance for the Insured.

### Certificate Holder

State of New Hampshire  
Department of Health and Human Services  
129 Pleasant St.  
Concord, NH. 03301

Should any of the above policies be canceled before the expiration date thereof, the issuing insurer will endeavor to mail 10 days written notice to the certificate holder named to the left, but failure to do so shall impose no obligation or liability of any kind upon the insurer, its agents or representatives.

Authorized Representative

*Camuel Pilatius*





*Where your care comes together.*

Family, Internal and Pediatric Medicine • Behavioral Health • Dental Care  
midstatehealth.org

**Mission Statement:** Mid-State Health Center provides sound primary medical care to the community, accessible to all regardless of the ability to pay.

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**Plymouth Office:** 101 Boulder Point Drive • PH (603) 536-4000 • FAX (603) 536-4001  
**Bristol Office:** 100 Robie Road • PH (603) 744-6200 • FAX (603) 744-9024  
**Mailing Address:** 101 Boulder Point Drive • Suite 1 • Plymouth, NH 03264

**MID-STATE HEALTH CENTER  
AND SUBSIDIARY**

**Consolidated Financial Statements**

As of and for the Years Ended  
June 30, 2021 and 2020

**Supplemental Schedule of Expenditures of Federal Awards**

For the Year Ended June 30, 2021

and

**Independent Auditors' Report**



**MID-STATE**  

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**HEALTH CENTER**

**MID-STATE HEALTH CENTER AND SUBSIDAIRY****Table of Contents**As of and for the Years Ended June 30, 2021 and 2020

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TYLER, SIMMS & ST. SAUVEUR, CPAs, P.C.  
Certified Public Accountants & Business Consultants

## Independent Auditors' Report

To the Board of Trustees of  
Mid-State Health Center and Subsidiary:

### *Report on the Consolidated Financial Statements*

We have audited the accompanying consolidated financial statements of Mid-State Health Center and Subsidiary, which comprise the consolidated statements of financial position as of June 30, 2021 and 2020, and the related consolidated statements of operations and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### *Management's Responsibility for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Mid-State Health Center and Subsidiary as of June 30, 2021 and 2020, and the results of their operations, changes in net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Emphasis of Matter***

#### **Change in Accounting Principle**

As discussed in Note 1 to the consolidated financial statements, in 2021 the Organization adopted Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers (Topic 606)* using the full retrospective approach. Our opinion is not modified with respect to this matter.

### ***Other Matters***

#### ***Supplementary Information***

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards, as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. The consolidating information is also presented on pages 32-35 for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of the Organization's management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

#### ***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated November 18, 2021, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

*Tyler, Lemus and St. Severe, CPAs, P.C.*

Lebanon, New Hampshire  
November 18, 2021

**MID-STATE HEALTH CENTER AND SUBSIDIARY**  
**Consolidated Statements of Financial Position**  
As of June 30, 2021 and 2020

	<u>2021</u>	<u>2020</u>
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 3,392,262	\$ 3,823,909
Restricted cash	91,843	78,578
Patient services receivable, net	1,058,656	646,271
Government grants receivable	483,166	467,760
Contract and other receivables	483,643	488,718
Promises to give	40,000	-
Prepaid expenses and other current assets	108,308	73,297
Total current assets	<u>5,657,878</u>	<u>5,578,533</u>
Long-term assets		
Property and equipment, net	7,844,779	5,978,859
Other assets	42,424	42,182
Total long-term assets	<u>7,887,203</u>	<u>6,021,041</u>
Total assets	<u>\$ 13,545,081</u>	<u>\$ 11,599,574</u>
<b>Liabilities and net assets</b>		
Current liabilities		
Accounts payable	\$ 303,778	\$ 329,626
Accrued expenses and other current liabilities	1,218,636	1,029,869
Refundable advance	135,525	578,105
Short-term note payable	-	484,000
Current portion of long-term debt	143,471	176,509
Total current liabilities	<u>1,801,410</u>	<u>2,598,109</u>
Long-term liabilities		
Long-term debt, less current portion	<u>5,341,325</u>	<u>5,376,892</u>
Total long-term liabilities	<u>5,341,325</u>	<u>5,376,892</u>
Total liabilities	<u>7,142,735</u>	<u>7,975,001</u>
Commitments and contingencies (See Notes)		
Net assets without donor restrictions	6,362,346	3,624,573
Net assets with donor restrictions	40,000	-
Total net assets	<u>6,402,346</u>	<u>3,624,573</u>
Total liabilities and net assets	<u>\$ 13,545,081</u>	<u>\$ 11,599,574</u>

The accompanying notes to financial statements are an integral part of these statements.

**MID-STATE HEALTH CENTER AND SUBSIDIARY**  
**Consolidated Statements of Operations and Changes in Net Assets**  
**For the Years Ended June 30, 2021 and 2020**

	<u>2021</u>	<u>2020</u>
<b>Operating revenues and other support without donor restrictions</b>		
Net patient services revenue	\$ 8,134,867	\$ 7,045,574
Contract revenue	2,234,130	1,792,439
Other operating revenue	509,633	612,459
Government grants	5,115,185	2,485,691
Contributions	<u>80,042</u>	<u>35,973</u>
Total operating revenues and other support without donor restrictions	<u>16,073,857</u>	<u>11,972,136</u>
<b>Operating expenses</b>		
Salaries and wages	8,161,829	7,270,657
Employee benefits	2,339,699	1,568,194
Insurance	59,727	54,511
Professional fees	1,402,436	1,153,554
Supplies and expenses	2,092,022	1,694,199
Depreciation and amortization	310,027	301,808
Interest expense	<u>201,996</u>	<u>192,850</u>
Total operating expenses	<u>14,567,736</u>	<u>12,235,773</u>
Operating income (loss)	<u>1,506,121</u>	<u>(263,637)</u>
<b>Nonoperating income (loss)</b>		
Paycheck Protection Program debt forgiveness	1,118,000	-
Government grants for capital acquisitions	148,325	-
Loss on debt refinancing	<u>(34,673)</u>	<u>-</u>
Total nonoperating income (loss)	<u>1,231,652</u>	<u>-</u>
Increase (decrease) in net assets without donor restrictions	2,737,773	(263,637)
<b>Changes in net assets with donor restrictions</b>		
Contributions	<u>40,000</u>	<u>-</u>
Increase (decrease) in net assets	2,777,773	(263,637)
<b>Net assets, beginning of year</b>	<u>3,624,573</u>	<u>3,888,210</u>
<b>Net assets, end of year</b>	<u>\$ 6,402,346</u>	<u>\$ 3,624,573</u>

The accompanying notes to financial statements are an integral part of these statements.

**MID-STATE HEALTH CENTER AND SUBSIDIARY**  
**Consolidated Statement of Functional Expenses**  
For the Year Ended June 30, 2021

	Program Services					Supporting Services		Total Expenses	
	Medical	Dental	Behavioral Health	Emergency Prep.	Montessori Center	Total Program Service	Admin and General		Fundraising
Salaries and wages	\$ 5,065,607	\$ 680,610	\$ 932,439	\$ 83,998	\$ 178,651	\$ 6,941,305	\$ 1,174,687	\$ 45,837	\$ 8,161,829
Employee benefits	1,478,162	216,610	313,062	22,170	70,424	2,100,428	231,006	8,265	2,339,699
Insurance	37,489	453	3,700	1,918	1,442	45,002	14,725	-	59,727
Professional fees	827,124	7,857	152,928	279,857	-	1,267,766	134,670	-	1,402,436
Supplies and expenses	1,453,154	189,297	112,676	67,346	40,424	1,862,897	229,125	-	2,092,022
Depreciation and amortization	215,468	30,020	47,964	4,615	1,758	299,825	10,202	-	310,027
Interest expense	148,810	12,016	32,664	-	-	193,490	8,506	-	201,996
<b>Total expenses</b>	<b>\$ 9,225,814</b>	<b>\$ 1,136,863</b>	<b>\$ 1,595,433</b>	<b>\$ 459,904</b>	<b>\$ 292,699</b>	<b>\$ 12,710,713</b>	<b>\$ 1,802,921</b>	<b>\$ 54,102</b>	<b>\$ 14,567,736</b>

The accompanying notes to financial statements are an integral part of these statements



**MID-STATE HEALTH CENTER AND SUBSIDIARY****Consolidated Statement of Functional Expenses**

For the Year Ended June 30, 2020

	Program Services					Supporting Services		Total Expenses	
	Medical	Dental	Behavioral Health	Emergency Prep.	Montessori Center	Total Program Service	Admin and General		Fundraising
Salaries and wages	\$ 4,190,371	\$ 694,205	\$ 815,564	\$ 94,716	\$ 185,738	\$ 5,980,594	\$ 1,268,455	\$ 21,608	\$ 7,270,657
Employee benefits	961,559	158,116	235,976	16,056	48,148	1,419,855	143,928	4,412	1,568,194
Insurance	30,240	876	3,691	-	1,297	36,104	18,407	-	54,511
Professional fees	749,364	9,594	111,113	199,114	-	1,069,185	84,369	-	1,153,554
Supplies and expenses	1,143,430	126,020	143,073	22,981	53,693	1,489,197	205,002	-	1,694,199
Depreciation and amortization	205,100	41,749	43,997	-	1,466	292,312	9,496	-	301,808
Interest expense	142,764	18,878	23,316	-	-	184,958	7,892	-	192,850
<b>Total expenses</b>	<b>\$ 7,422,828</b>	<b>\$ 1,049,438</b>	<b>\$ 1,376,730</b>	<b>\$ 332,867</b>	<b>\$ 290,342</b>	<b>\$ 10,472,205</b>	<b>\$ 1,737,549</b>	<b>\$ 26,020</b>	<b>\$ 12,235,773</b>

The accompanying notes to financial statements are an integral part of these statements

**MID-STATE HEALTH CENTER AND SUBSIDIARY**  
**Consolidated Statements of Cash Flows**  
For the Years Ended June 30, 2021 and 2020

	<u>2021</u>	<u>2020</u>
<b>Cash flows from operating activities</b>		
Increase (decrease) in net assets	\$ 2,777,773	\$ (263,637)
Adjustments to reconcile increase (decrease) in net assets to net cash provided by operating activities		
Depreciation and amortization	310,027	301,808
Paycheck Protection Program debt forgiveness	(1,118,000)	-
N.H. Healthcare Provider Relief Program loan conversion	(484,000)	-
Government grants for capital acquisitions	(148,325)	-
Amortization reflected as interest	3,801	(2,668)
Loss on debt refinancing	34,673	-
(Increase) decrease in the following assets:		
Patient services receivable	(412,385)	(75,823)
Government grants receivable	(15,406)	(22,219)
Promises to give	(40,000)	-
Other receivables	5,075	(109,567)
Prepaid expenses and other current assets	(35,011)	46,439
Other assets	(242)	(23,919)
Increase (decrease) in the following liabilities:		
Accounts payable	(25,848)	124,719
Accrued expenses and other current liabilities	188,767	279,840
Refundable advance	(442,580)	578,105
Net cash provided by operating activities	<u>598,319</u>	<u>833,078</u>
<b>Cash flows from investing activities</b>		
Purchases of property and equipment	<u>(971,503)</u>	<u>(353,541)</u>
Net cash used in investing activities	<u>(971,503)</u>	<u>(353,541)</u>
<b>Cash flows from financing activities</b>		
Proceeds on short-term note payable	-	484,000
Proceeds on long-term debt	-	1,268,000
Government grants for capital acquisitions	148,325	-
Payments on long-term debt	(164,185)	(162,371)
Capitalized debt issuance costs	(29,338)	-
Payments on capital leases	-	(591)
Net cash provided by (used in) financing activities	<u>(45,198)</u>	<u>1,589,038</u>
Net increase (decrease) in cash, cash equivalents and restricted cash	(418,382)	2,068,575
Cash, cash equivalents and restricted cash, beginning of year	<u>3,902,487</u>	<u>1,833,912</u>
Cash, cash equivalents and restricted cash, end of year	<u>\$ 3,484,105</u>	<u>\$ 3,902,487</u>

The accompanying notes to financial statements are an integral part of these statements.

**MID-STATE HEALTH CENTER AND SUBSIDIARY**  
**Consolidated Statements of Cash Flows (continued)**  
For the Years Ended June 30, 2021 and 2020

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Cash, cash equivalents and restricted cash consisted of the following as of June 30:

	<u>2021</u>	<u>2020</u>
Cash and cash equivalents	\$ 3,392,262	\$ 3,823,909
Restricted cash	<u>91,843</u>	<u>78,578</u>
	<u>\$ 3,484,105</u>	<u>\$ 3,902,487</u>

**Supplemental Disclosures of Cash Flow Information**

	<u>2021</u>	<u>2020</u>
Cash payments for:		
Interest	<u>\$ 198,195</u>	<u>\$ 195,518</u>

**Supplemental Disclosures of Non-Cash Transactions**

During 2021, the Organization acquired a building and refinanced two previously held loans on property through the issuance of a long-term note payable in the amount of \$2,350,000.

During 2021, the Organization acquired an additional building through the issuance of a long-term note payable in the amount of \$960,000.

During 2021, the Organization applied for and was approved for the conversion of its outstanding COVID-19 Emergency Healthcare System Relief Fund Loan through the State of New Hampshire in the amount of \$484,000 into grant income (see Notes 4 and 8).

During 2020, the Organization acquired land through the issuance of a long-term note payable in the amount of \$95,000.

The accompanying notes to financial statements are an integral part of these statements

## MID-STATE HEALTH CENTER AND SUBSIDIARY

### Notes to Consolidated Financial Statements

As of and for the Years Ended June 30, 2021 and 2020

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#### 1. The Organization and Summary of Significant Accounting Policies:

##### Organization

Mid-State Health Center ("MSHC") is a Federally Qualified Health Center (FQHC) which provides health care to a large number of Medicare, Medicaid and charity care patients on an outpatient basis. MSHC maintains facilities in Plymouth and Bristol, New Hampshire.

The consolidated financial statements include the accounts of Mid-State Community Development Corporation (MSCDC), collectively, "the Organization". Effective September 23, 2010, the Organization was transferred a sole member interest in MSCDC, which owns the 19,500 square foot operating facility that was developed to house the Organization, providing medical services to the underserved community in the Plymouth, New Hampshire region.

##### Use of Estimates

The Organization uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported revenues and expenses. Actual results could differ from those estimates.

##### Basis of Statement Presentation

The consolidated financial statements are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. The consolidated financial statements have been prepared consistent with the American Institute of Certified Public Accountants *Audit and Accounting Guide, Health Care Organizations* (Audit Guide). All significant intercompany transactions between MSHC and MSCDC have been eliminated in consolidation.

##### Classes of Net Assets

The Organization reports information regarding its consolidated financial position and operations to two classes of net assets; net assets without donor restrictions and net assets with donor restrictions, based on the existence or absence of donor-imposed restrictions.

Net Assets Without Donor Restrictions - Include net assets available for use in general operations and not subject to donor restrictions.

Net Assets With Donor Restrictions - Include net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time - such as promises to give - or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. As of June 30, 2021, the Organization had restrictions that were temporary in nature due to implied time restrictions on promises to give due in future periods. When an implied time restriction ends or purpose restriction is satisfied, net assets with donor restriction are reclassified to net assets without donor restriction and are reported on the consolidated statements of operations as net assets released from donor restrictions. The Organization has elected the "simultaneous release" accounting policy option, such that, conditional contributions received whose condition lapses simultaneously with the expiration of donor-imposed use restrictions are reported in net assets without donor restrictions. Additionally, unconditional contributions received and who donor-imposed use restriction is satisfied within the same period are reported in net assets without donor restriction.

## MID-STATE HEALTH CENTER AND SUBSIDIARY

### Notes to Consolidated Financial Statements

As of and for the Years Ended June 30, 2021 and 2020

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#### 1. The Organization and Summary of Significant Accounting Policies (continued):

##### Cash and Cash Equivalents

Cash and cash equivalents are defined as cash and short-term investments with an original maturity of three months or less from the date of purchase.

##### Cash in Excess of FDIC-Insured Limits

The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. Accounts are generally guaranteed by the Federal Deposit Insurance Corporation (FDIC) up to certain limits. The Organization has not experienced any losses in such accounts.

##### Patient Services Receivable

Patient services receivable result from the health care services provided by the Organization. Patient services receivable are recorded at net realizable value at the transaction price based on standard charges for services provided, reduced by both implicit and explicit price adjustments provided to third-party payors. Sliding fee scale, explicit price concession, is offered to uninsured patients if they are eligible in accordance with the Organization's policies, or implicit price concessions if collection is not expected to be collected on the patient portion, and/or implicit price concessions provided to uninsured or underinsured patients, and do not bear interest. Subsequent changes to the estimate of the transaction price are generally recorded as adjustments to patient revenues in the period of the change.

##### Property and Equipment

Property and equipment acquisitions are recorded at cost. Property and equipment donated for Organization operations are recorded at fair value at the date of receipt. Expenditures for repairs and maintenance are expensed when incurred and betterments are capitalized.

Depreciation is provided over the estimated useful life of each class of depreciable asset and is computed on the straight-line method. Equipment under capital leases is amortized on the straight-line method over the life of the capital lease. Such amortization is included in depreciation and amortization in the financial statements.

Estimated useful lives are as follows:

	<u>YEARS</u>
Buildings	5 - 40
Leasehold improvements	5
Equipment	3 - 7
Furniture and fixtures	5 - 15
Capital leases	3 - 15

The Organization reviews the carrying value of property and equipment for impairment whenever events and circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. In cases where undiscounted expected future cash flows are less than carrying value, an impairment loss is recognized equal to an amount by which the carrying value exceeds the fair value of assets. The factors considered by management in performing this assessment include current operating results, trends and prospects, as well as the effects of obsolescence, demand, competition and other economic factors.

**MID-STATE HEALTH CENTER AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**As of and for the Years Ended June 30, 2021 and 2020**

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**1. The Organization and Summary of Significant Accounting Policies (continued):**

**Net Patient Services Revenue**

Net patient services revenue is recognized at the amount that reflects the consideration to which the Organization expects to be entitled in exchange for providing patient care. These amounts are due from patients, third-party payors and others and includes variable consideration for retroactive revenue adjustments due to settlement of audits, reviews and investigations. Generally, the Organization bills the patients and third-party payors several days after the services are performed. Revenue is recognized as performance obligations are satisfied. Performance obligations are determined based on the nature of the services provided by the Organization. Revenue for performance obligations satisfied at a point in time are recognized when services are provided, and the Organization does not believe it is required to provide additional services to the patient. The Organization determines the transaction price based on standard charges for services provided, reduced by contractual adjustments provided to third-party payors. Sliding fee scale is offered to uninsured patients if they are eligible in accordance with the Organization's policy. The Organization determines its estimates of contractual adjustments and discounts based on contractual agreements, its discount policies and historical experience. The Organization determines its estimate of implicit price concessions based on its historical collection experience with this class of patients.

The Organization applies the following practical expedients provided in Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 606, *Revenue from Contracts with Customers*, to its contracts with patients:

- (i) The Organization applies the portfolio approach as a practical expedient allowed under ASC Subtopic 606-10-10-4 to account for most of its patient contracts as a collective group rather than on an individual basis. The Organization does not expect the impact to the consolidated financial statements, when applying the revenue recognition guidance for patient services revenue, to differ materially using the portfolio approach rather than if applied at an individual contract level.
- (ii) The Organization has elected the practical expedient allowed under ASC Subtopic 606-10-32-18 to not adjust the transaction price for the effects of a significant financing component, as payment is expected to be received from patients and third-party payors within one year from the date the patient receives services.

**Charity Care**

The Organization provides care to patients who meet certain criteria under its charity care policy with minimal charge or at amounts less than its established rates. Because the Organization does not pursue collection of amounts determined to qualify as charity care, they are not reported as revenue or included in patient services receivable.

Determination of eligibility for charity care is granted on a sliding fee basis. Patients with family income less than 100% of the Community Services Administration Income Poverty Guidelines shall only be responsible for a nominal fee assessed by the Organization and not the balance of their account for services received. Those with family income at least equal to 101%, but not exceeding 125% of the Federal Poverty Guidelines, receive a 65% discount. Those with family income at least equal to 126%, but not exceeding 150% of the guidelines, receive a 55% discount. Those with family income at least equal to 151%, but not exceeding 200% of the guidelines, receive a 45% discount.

The Organization maintains records to identify and monitor the level of charity care they provide. These records include the amount of charges foregone for services and supplies furnished under their charity care policies. The total cost estimate is based on an overall cost-to-charge ratio applied against gross charity care charges. The net cost of charity care provided was approximately \$311,000 and \$370,000 for the years ended June 30, 2021 and 2020, respectively.

**MID-STATE HEALTH CENTER AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
As of and for the Years Ended June 30, 2021 and 2020

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**1. The Organization and Summary of Significant Accounting Policies (continued):**

Government Grant Revenue

Government grants, consisting of federal, state and local grants, are primarily considered to be conditional contribution transactions, the majority of which are cost-reimbursement grants. The Organization has elected the "simultaneous release" accounting policy option, such that, conditional contributions received whose condition lapses simultaneously with the expiration of donor-imposed use restrictions are reported in net assets without donor restrictions. The Organization's costs incurred under its government grants are subject to audit by government agencies. Management believes the disallowance of costs, if any, would not be material to the consolidated financial position or consolidated statement of operations.

Revenue from government grants considered to be exchange transactions are included under the caption "contracted services" on the Organization's consolidated statement of operations.

Contract Revenue

The Organization has entered into various service agreements considered to be exchange transactions. Significant items included in contracted services include:

- (i) The Organization participates in the 340B Drug Discount Program which enables qualifying entities to purchase drugs from pharmaceutical suppliers at a substantial discount. The 340B Drug Discount Program is managed by the Health Resources and Services Administration (HRSA) Office of Pharmacy Affairs. The Organization earns revenue under this program by purchasing pharmaceuticals at a reduced cost to fill prescriptions to qualified patients. The Organization has a network of participating pharmacies that dispense the pharmaceuticals to its patients under contract arrangements with the Organization. Reported 340B revenue consists of the gross pharmacy reimbursements. Pharmacy and third-party administrator fees are included in expenses. The 340B expenses are included in supplies and expenses (See Note 14).
- (ii) The Organization has contracted with a third-party to provide managed in-house infusion services.
- (iii) The Organization enters into purchased services agreements. The agreements generally are with certain organizations who purchase services of personnel employed by the Organization. Contracted service revenue is earned over time, utilizing an output method, as the Organization provides the service. The transaction price is negotiated with the customer and is usually based on standard hourly rates for the service, based on the respective personnel utilized. Revenue pursuant to these agreements have been classified as "contracted services" on the Organization's consolidated statement of operations.

Other Operating Revenue

The Organization recognizes other operating revenue central to day-to-day operations primarily consisting of revenue from the Organizations child care center, rental of space within its facility by individuals and organizations providing services in a medical related field, quality incentive income and other miscellaneous service reimbursements not directly related to patient care.

Contributions

Contributions are recognized at the earlier of when cash is received or at the time a promise becomes unconditional in nature. Contributions are recorded in the net asset classes described earlier depending on the existence and/or nature of any donor-imposed restriction.

## **MID-STATE HEALTH CENTER AND SUBSIDIARY**

### **Notes to Consolidated Financial Statements**

**As of and for the Years Ended June 30, 2021 and 2020**

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#### **1. The Organization and Summary of Significant Accounting Policies (continued):**

##### Income Taxes

MSHC and MSCDC are not-for-profit corporations as described in Section 501(c)(3) of the Internal Revenue Code (Code) and are exempt from Federal income taxes on related income pursuant to Section 501(a) of the Code.

The Organization accounts for its uncertain tax positions in accordance with the accounting methods under ASC Subtopic 740-10. The UTP rules prescribe a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken in an organization's tax return. The Organization believes that it has appropriate support for the tax positions taken and, as such, does not have any uncertain tax positions that might result in a material impact on the Organization's statements of financial position, operations and changes in net assets and cash flows. The Organization's management believes it is no longer subject to examinations for the years prior to 2017.

##### Advertising

Advertising costs are charged to operations when incurred. Total advertising expense for the years ended June 30, 2021 and 2020 was \$56,412 and \$35,871, respectively.

##### Functional Allocation of Expenses

Expenses that can be identified with specific program or supporting services are charged directly to the related program or supporting service. Expenses that are associated with more than one program or supporting service are allocated based on an evaluation by management utilizing measurements for time and effort, square footage and/or encounter based statistics.

##### Operating Income (Loss)

The consolidated statements of operations includes a determination of operating income (loss). The Organization considers all of its health care and related activities to be part of normal operations and considers the caption "operating income (loss)" to be its performance indicator. Changes in net assets without restrictions which are excluded from excess (deficit) of revenues over expenses, consistent with industry practice, include contributions and grants of long-lived assets.

Changes in net assets without donor restrictions, which are excluded from operating income (loss), includes contributions for long-lived assets (including assets acquired using contributions, which by donor restriction were used for the purpose of acquiring such assets) and infrequent transactions.

##### Fair Value of Financial Instruments

The carrying amount of cash, patient services receivable, accounts and notes payable and accrued expenses approximates fair value.

##### Reclassifications

Certain reclassifications have been made to the prior year's financial statements to conform to the current year presentation. These reclassifications have no effect on the previously reported change in net assets.



## MID-STATE HEALTH CENTER AND SUBSIDIARY

### Notes to Consolidated Financial Statements

As of and for the Years Ended June 30, 2021 and 2020

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#### 1. The Organization and Summary of Significant Accounting Policies (continued):

##### Liquidity

Assets are presented in the accompanying consolidated statements of financial position according to their nearness of conversion to cash and liabilities according to the nearness of their maturity and resulting use of cash.

##### Accounting Pronouncement Adopted in the Current Year

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers* (ASC 606). ASU 2014-09 affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets unless those contracts are within the scope of other standards. The core principle of the guidance in ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The Organization adopted ASU 2014-09 in 2021 under the full retrospective method. Additionally, the Organization applied the practical expedients to account for revenues with similar characteristics as a collective group rather than individually, to not adjust the transaction price for effects of a significant financing component, and to not disclose the transaction price allocated to unsatisfied or partially unsatisfied performance obligations as of the end of the reporting period when the performance obligations relate to contracts with an expected duration of less than one year. The adoption of ASU 2014-09 did not materially impact the timing or amount of revenue recognized by the Organization in the consolidated financial statements. Accordingly, the Organization's 2020 consolidated statements of activities has been revised to the 2021 presentation.

##### Accounting Pronouncements Issued and Not Yet Adopted

In February 2016, the FASB issued ASU 2016-02, *Leases*, to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The update is effective for financial statements issued for fiscal years beginning after December 15, 2021 with early adoption permitted, using a modified retrospective approach. The Organization has not elected early adoption of the provisions of ASU 2016-02 and is evaluating its impact.

In September 2020, the FASB issued ASU 2020-07, *Not-for-Profit Entities: Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The ASU requires contributed nonfinancial assets to be presented as a separate line item in the statement of activities, apart from contributions of cash and other financial assets; to disclose a disaggregation of the amount of contributed nonfinancial assets recognized within the statement of activities by category that depicts the type of contributed nonfinancial assets; and certain additional disclosures for each category of contributed nonfinancial assets recognized including whether the nonfinancial assets were either monetized or utilized during the reporting period, the not-for-profit's policy about monetizing rather than utilizing, a description of any donor-imposed restrictions and a description of the valuation techniques and inputs used to arrive at a fair value measure. The ASU is effective for annual periods beginning after June 15, 2021, with early adoption permitted, and should be applied on a retrospective basis. The Organization has not elected early adoption of the provisions of ASU 2020-07 and is evaluating its impact.

**MID-STATE HEALTH CENTER AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
As of and for the Years Ended June 30, 2021 and 2020

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**2. Patient Services Revenue and Patient Services Receivable:**

Patient services revenue, net of explicit and implicit price concessions, consisted of the following for the years ended June 30:

	<u>2021</u>	<u>2020</u>
Gross patient services revenue	\$ 11,240,538	\$ 10,141,118
Less: explicit and implicit price concessions	<u>(3,105,671)</u>	<u>(3,095,544)</u>
Net patient services revenue	<u>\$ 8,134,867</u>	<u>\$ 7,045,574</u>

Patient services receivable results from the health care services provided by the Organization. Patient services receivable are recorded at net realizable value at the transaction price based on standard charges for services provided, reduced by: (1) both contractual (explicit) and implicit price adjustments provided to third-party payors, (2) sliding fee scale adjustments (explicit price concessions) offered to uninsured or underinsured patients if they meet the Organization's eligibility policies, (3) implicit price concessions if collection is not expected to occur for some or all of the patient portion and (4) other implicit price concessions provided to uninsured or underinsured patients. Patient services receivable do not bear interest. Subsequent changes to the estimate of the transaction price are generally recorded as an adjustment to patient services revenue in the period of change.

Patient services receivable, net of explicit and implicit price concessions, was as follows as of June 30:

	<u>2021</u>	<u>2020</u>
Gross patient services receivable	\$ 2,035,177	\$ 1,234,960
Less: explicit and implicit price concessions	<u>976,521</u>	<u>588,689</u>
Patient services receivable, net	<u>\$ 1,058,656</u>	<u>\$ 646,271</u>

**3. Estimated Third-Party Settlements:**

Provision has been made for estimated adjustments that may result from final settlement of reimbursable amounts as may be required upon completion and audit of related cost finding reports under terms of contracts with the Center for Medicare and Medicaid Services and the New Hampshire Division of Welfare (Medicaid). Differences between estimated adjustments and amounts determined to be recoverable or payable are accounted for as income or expense in the year that such amounts become known.

## MID-STATE HEALTH CENTER AND SUBSIDIARY

### Notes to Consolidated Financial Statements

As of and for the Years Ended June 30, 2021 and 2020

#### 4. Government Grants Receivable:

The Organization receives various reimbursement grants from the federal government, State of New Hampshire and other public agencies considered to be conditional contributions (see Note 1). The following is a summary of the grant activity for the years ended June 30:

	<u>Government Grants Income</u>		<u>Government Grants Receivable</u>	
	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>
HRSA 330 Grant	\$ 3,284,735	\$ 1,901,141	\$ 250,760	\$ 349,500
State of NH Provider Relief Grant	484,000	-	-	-
NH Primary Care Contracts	143,322	150,794	11,946	26,675
Emergency Preparedness Grants	491,052	323,192	120,008	91,585
Provider Relief Funding	648,533	-	-	-
Bi-State Primary Care	92,986	-	92,986	-
Other government grants	118,882	110,564	7,466	-
	<u>\$ 5,263,510</u>	<u>\$ 2,485,691</u>	<u>\$ 483,166</u>	<u>\$ 467,760</u>

#### 5. Property and Equipment:

Property and equipment consisted of the following as of June 30:

	<u>2021</u>	<u>2020</u>
Land	\$ 751,173	\$ 620,773
Buildings	7,519,748	6,445,703
Leasehold improvements	361,307	194,332
Furniture, fixtures and equipment	1,730,675	1,630,249
Projects in progress	704,101	-
	<u>11,067,004</u>	<u>8,891,057</u>
Less: Accumulated depreciation	<u>3,222,225</u>	<u>2,912,198</u>
	<u>\$ 7,844,779</u>	<u>\$ 5,978,859</u>

Depreciation and amortization expense, including amortization expense on capital lease obligations, for the years ended June 30, 2021 and 2020 amounted to \$310,027 and \$301,808, respectively.

#### 6. Line of Credit:

The Organization had an available line of credit with a maximum borrowing amount of \$150,000 as of June 30, 2021 and 2020, maturing December 2021. The line carries an interest rate equal to prime plus 2% (prime was 3.25% as of June 30, 2021). The line is secured by all business assets. The line was not drawn upon as of June 30, 2021 and 2020.

## MID-STATE HEALTH CENTER AND SUBSIDIARY

### Notes to Consolidated Financial Statements

As of and for the Years Ended June 30, 2021 and 2020

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#### 7. Refundable Advance:

The Organization received upfront payments of certain provider relief grant funding through the Department of Health and Human Services as a result of COVID-19 intended to cover the costs of personal protective equipment, other COVID related expenses and lost revenues attributable to COVID-19. These funds have been considered conditional, in accordance with ASU No. 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*, with a refunding requirement. The Organization is required to report its related expenditures and revenue drop to DHHS for its Period 1 payments, those received between April 10, 2020 and June 30, 2020, on or before September 30, 2021. The Organization is further required to report its use of its Period 2 payments, those received between July 1, 2020 and December 31, 2020, to DHHS on or before December 31, 2021. Any excess qualifying expenses or revenue drop from the Organization's Period 1 reporting will be made available to carry over and be used against its Period 2 payments received. Period 1 payments totaled \$578,105 and Period 2 payments totaled \$205,953. For the year ended June 30, 2021, the Organization believes it satisfied the conditions placed on the Provider Relief Funding for a portion of its payments received and, as a result, recognized, as government grant income, \$648,533 of its total Provider Relief Funding payments. The remaining \$135,525 represented a refundable advance as of June 30, 2021. As of June 30, 2020, following the existing guidance for the Provider Relief Program, the Organization reported a refundable advance in the amount of \$578,105, representing the Period 1 payments received for which the Organization had not yet overcome the existing conditions presented by the provider Relief Program guidance in place as of June 30, 2020.

#### 8. Short-Term Debt:

The Organization entered into a COVID-19 Emergency Healthcare System Relief Fund Loan through the State of New Hampshire in the amount of \$484,000. The loan was interest free with a repayment term of 180 days after the expiration of the COVID-19 state of emergency. As a component of the program, the Organization was allowed to apply for conversion of the loan into grant income. As a result of the Organization's applications provided to the State of New Hampshire, the Organization was successful on receiving approval for conversion of the loan to grant income during the year ended June 30, 2021 (see Note 4).

#### 9. Long-Term Debt:

Long-term debt consisted of the following as of June 30:

	<u>2021</u>	<u>2020</u>
Woodsville Guarantee Savings Bank note payable, maturing August 2033, principal and interest payable in 240-monthly installments of \$18,194 through August 2033. Interest is charged at a rate of 5.25%. The loan was refinanced with a Bank of NH loan in October 2020.	\$ -	\$ 2,072,199
United States of America Department of Agriculture note payable, maturing April 2045, principal and interest payable in 360-monthly payments of \$10,904. Interest is charged at a rate of 3.5% (see Note 9a).	2,107,615	2,162,952
Meredith Village Savings Bank note payable, maturing February 2030, principal and interest payable in 120-monthly installments of \$1,008. Interest is charged at a rate of 5%. Secured by certain parcels of land. The loan was refinanced with a Bank of NH loan in October 2020.	-	92,528

**MID-STATE HEALTH CENTER AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
As of and for the Years Ended June 30, 2021 and 2020

**9. Long-Term Debt (continued):**

	<u>2021</u>	<u>2020</u>
U.S. Small Business Administration Economic Disaster Injury Loan, maturing May 2051, principal and interest payable in 360-monthly payments of \$641 commencing June 2021. Interest is charged at a rate of 2.75%.	149,359	150,000
U.S. Small Business Administration Paycheck Protection Program ("PPP") Loan, administered by Northway Bank. The loan was fully forgiven in June 2021.	-	1,118,000
Bank of NH note payable, maturing November 2031, principal and interest payable in 120-monthly installments based on a 25 year amortization of \$11,918 through November 2031. At the maturity date, the entire principal balance plus interest payable will be due. Interest is charged at a rate of 3.57%.	2,315,670	-
Bank of NH note payable, maturing November 2031, principal and interest payable in 120-monthly installments based on a 25 year amortization of \$4,869 through November 2031. At the maturity date, the entire principal balance plus interest payable will be due. Interest is charged at a rate of 3.57%.	<u>945,976</u>	<u>-</u>
Total long-term debt	5,518,620	5,595,679
Less: unamortized deferred financing costs	<u>33,824</u>	<u>42,278</u>
Total long-term debt, net of unamortized deferred financing costs	5,484,796	5,553,401
Less: current portion	<u>143,471</u>	<u>176,509</u>
Long-term debt, less current portion	\$ <u>5,341,325</u>	\$ <u>5,376,892</u>

- 9a The Organization's loan agreement requires the Organization to establish a reserve account which is to be funded in monthly installments of \$1,090 until the accumulated sum of reserve funding reaches \$130,848, after which no further funding is required except to replace withdrawals. As of June 30, 2021, the reserve account totaled \$91,843, reflected on the consolidated statement of financial position as restricted cash.

Future maturities of long-term debt are as follows as of June 30, 2021:

2022	\$ 143,471
2023	149,424
2024	154,523
2025	160,211
2026	166,186
Thereafter	<u>4,744,805</u>
	\$ <u>5,518,620</u>

## MID-STATE HEALTH CENTER AND SUBSIDIARY

### Notes to Consolidated Financial Statements

As of and for the Years Ended June 30, 2021 and 2020

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#### 10. Liquidity:

Financial assets available for general expenditures within one year of the balance sheet date consisted of the following as of June 30:

	<u>2021</u>	<u>2020</u>
Cash and cash equivalents	\$ 3,392,262	\$ 3,823,909
Patient services receivable, net	1,058,656	646,271
Government grants receivable	483,166	467,760
Contract and other receivables	483,643	488,718
	<u>\$ 5,417,727</u>	<u>\$ 5,426,658</u>

As part of its liquidity management strategy, the Organization structures its financial assets to be available as its general expenditures, liabilities and other obligations come due. The Organization has certain restricted cash balances totaling \$91,843 and \$78,578 as of June 30, 2021 and 2020, respectively, representing funds required to be set aside as a building maintenance reserve for the Organization's Bristol, New Hampshire location. These balances have not been included in the Organization's financial assets available for general expenditure within one year.

#### 11. Malpractice Insurance Coverage:

The U.S. Department of Health and Human Services deemed the Organization covered under the Federal Tort Claims Act (FTCA) for damage for personal injury, including death, resulting from the performance of medical, surgical, dental and related functions. FTCA coverage is comparable to an occurrence policy without a monetary cap. Prior to being deemed for coverage under the FTCA, the Organization purchased medical malpractice insurance under a claims-made policy on a fixed premium basis. The Organization purchases primary and excess liability malpractice insurance under occurrence policies for certain services and other portions of the Organization not covered under FTCA. Claim liabilities are determined without consideration of insurance recoveries. Expected recoveries are presented separately. Management analyzes the need for an accrual of estimated losses of medical malpractice claims, including an estimate of the ultimate costs of both reported claims and claims incurred but not reported. In such cases, the expected recovery from the Organization's insurance provider is recorded within prepaid expenses and other receivables. As of June 30, 2021 and 2020, subsequent to management's assessment of potential reported and not yet reported claims, management determined that its exposure for potential unreported claims was immaterial and consequently did not provide for an accrual. It is possible that an event has occurred which will be the basis of a future material claim.

#### 12. Retirement Program:

During 2007, the Organization adopted a tax-sheltered annuity plan under 403(b) of the Code for eligible employees. Eligible employees are specified as those who normally work more than 20 hours per week and are not classified as independent contractors. The Organization provides for matching of employee contributions, 50% of the first 6% contributed. Contributions to the plan for the years ended June 30, 2021 and 2020 were \$155,133 and \$159,439, respectively.

## MID-STATE HEALTH CENTER AND SUBSIDIARY

### Notes to Consolidated Financial Statements

As of and for the Years Ended June 30, 2021 and 2020

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#### 13. Health Insurance:

The Organization participates in a captive health insurance plan (Captive Plan). The Organization is subject to a stop-loss limit of \$50,000 per participant in the Plan before additional coverage through the captive arrangement will commence coverage of claims. Claims submitted to the Captive Plan for reimbursement after the end of the fiscal year with service dates on or prior to June 30 are required to be recognized as a loss in the period in which they occurred. As such, the Organization has provided for a liability for unpaid claims with service dates as of or before June 30 which had not yet been reported totaling \$140,315 and \$66,517 as of June 30, 2021 and 2020, respectively, included under the caption "accrued expenses and other current liabilities". Effective January 2020, deductible requirements under the Captive Plan range from \$1,500 to \$3,500.

#### 14. Commitments and Contingencies:

Real Estate Taxes – The Organization and the Town of Plymouth, New Hampshire agreed to a payment in lieu of real estate taxes for a period of 10 years. The agreement identified real estate taxes previously paid by the Organization to the Town that the Organization was not required to pay as a result of its tax-exempt status. The sum of the overpayments will be applied evenly on an installment basis over the 10-year period, totaling \$50,000. The Organization remains subject to its requirement to timely file its application for tax exemption with the Town on an annual basis.

340B Revenue – The Organization participates in the 340B Drug Discount Program (the 340B Program) which enables qualifying health care providers to purchase drugs from pharmaceutical suppliers at a substantial discount as a Covered Entity. The 340B Program is managed by the Health Resources and Services Administration (HRSA) Office of Pharmacy Affairs. The Organization is required to undergo a self-audit process to determine compliance with 340B Program guidelines. The 340B statutes also explicitly authorize HRSA to audit Covered Entities to ensure they are compliant with the 340B Program. All Covered Entities are also required to recertify compliance with the 340B Program on an annual basis, including an attestation to full compliance with the 340B Program. The Organization earns revenue under the 340B Program by purchasing pharmaceuticals at a reduced cost to fill prescriptions to qualified patients. The Organization contracts with certain third-party pharmacies that dispense the pharmaceuticals to its patients. 340B revenue is included in other operating revenue within the consolidated statements of operations and totaled \$1,442,783 and \$1,400,403 for the years ended June 30, 2021 and 2020, respectively. The cost of pharmaceuticals, dispensing fees to the pharmacies, consulting fees and other costs associated with the 340B Program are included in operating expenses in the consolidated statements of operations and totaled \$575,103 and \$532,362 for the years ended June 30, 2021 and 2020, respectively.

Operating Leases – The Organization is obligated as a lessee under various operating leases. The total rent expense for operating leases related to equipment was \$33,457 and \$42,671 for the years ended June 30, 2021 and 2020, respectively. The following schedule details future minimum lease payments annually as of June 30, 2021 for operating leases with initial or remaining lease terms in excess of one year:

2022	\$	22,037
2023		<u>18,364</u>
	\$	<u>40,401</u>

Construction in Progress – As of June 30, 2021, the Organization purchased a future site for the Children's Learning Center. The Organization plans to renovate the building with an estimated total cost of \$2,381,053. The work is expected to be completed by December 2021.

## MID-STATE HEALTH CENTER AND SUBSIDIARY

### Notes to Consolidated Financial Statements

As of and for the Years Ended June 30, 2021 and 2020

#### 15. COVID-19:

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a pandemic and the United States Government declared COVID-19 a national emergency. The COVID-19 pandemic has impacted global markets, supply chains, business operations and community activities. Specific to the Organization, COVID-19 has impacted its emergency preparedness costs, COVID-19 control and containment activities, shortage of healthcare personnel, loss of revenue due to reductions in revenue streams as a result of declines in volume or inability to provide certain care activities. Management believes that the Organization is taking appropriate actions to respond to and mitigate any negative impact COVID-19 may present. On March 27, 2020, the President of the United States signed into law the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) to provide economic assistance to a wide array of industries to ease the financial impact of COVID-19. Significant sources of governmental assistance, including funding under the CARES Act, were as follows as of and for the years ended June 30:

	<u>2021</u>	<u>2020</u>
Recognized as government grant income:		
HRSA 330 - CARES Act Funding	\$ 698,705	\$ -
HRSA 330 - Expanded Capacity for COVID Testing	275,119	-
HRSA 330 - American Rescue Plan Act	250,760	-
HRSA Provider Relief Funding	648,533	-
State of NH Provider Relief	484,000	-
GOFERR COVID Funding	37,235	-
CARES Act benefits included in government grant income	<u>2,394,352</u>	<u>-</u>
Recognized as nonoperating income:		
Paycheck Protection Program debt forgiveness	<u>1,118,000</u>	-
CARES Act benefits included in increase (decrease) in net assets	<u>\$ 3,512,352</u>	<u>\$ -</u>
Liabilities reported:		
Refundable Advance - Provider Relief Funding	\$ 135,525	\$ 578,105
Economic Injury Disaster Loan	149,359	150,000
Paycheck Protection Program loan	-	1,118,000
Advance payments and long-term debt in total liabilities	<u>\$ 284,884</u>	<u>\$ 1,846,105</u>

#### 16. Concentration of Credit Risk:

The Organization grants credit without collateral to its patients, most of whom are local residents and are insured under third-party payor agreements. The mix of gross receivables from patients and third-party payors was as follows at June 30:

	<u>2021</u>	<u>2020</u>
Medicare	21.5%	13.1%
Medicaid	17.2%	20.0%
Blue Cross	20.9%	15.6%
Patients	18.4%	22.3%
Other third-party payors	<u>22.0%</u>	<u>29.0%</u>
	<u>100.0%</u>	<u>100.0%</u>



**MID-STATE HEALTH CENTER AND SUBSIDIARY**  
**Notes to Consolidated Financial Statements**  
**As of and for the Years Ended June 30, 2021 and 2020**

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**17. Subsequent Events:**

The Organization has reviewed events occurring after June 30, 2021 through November 18, 2021, the date the board of trustees accepted the final draft of the consolidated financial statements and made them available to be issued.

In July 2021, the Organization received a CDFA Tax Credit Program award of up to \$300,000 in tax credits which will net \$240,000 for the Children's Learning Center expansion project. The CDFA Tax Credit Program will allocate \$150,000 for the years ending June 30, 2022 and 2023.

In July 2021, the Organization was awarded a \$1,960,000 construction loan for its Children's Learning Center expansion project, bearing interest at 4.25%, maturing January 2033.

In August 2021, the Organization received approval from the U.S. Department of Agriculture for a \$1,995,000 community facilities loan for its Children's Learning Center expansion project.

In August 2021, the Organization was awarded a \$350,000 State Economic & Infrastructure Development (SEID) grant through the Northern Border Regional Commission Board ("NBRC") for the Children's Learning Center expansion Project.

In September 2021, the Organization entered into a purchase and sale agreement for Unit #2 of its Plymouth, New Hampshire operating facility in the amount of \$750,00. The agreement calls for cash payments totaling \$150,000 and an installment note for \$600,000. The installment note calls for five annual payments of \$120,000 plus interest at a rate of 3.25%.

**MID-STATE HEALTH CENTER**  
**Schedule of Expenditures of Federal Awards**  
For the Year Ended June 30, 2021

Federal Grantor/Pass-Through Grantor/Program Title	Federal Assistance Listing Number	Pass-through Entity or Award Identifying Number	Federal Expenditures	Provided to Subrecipients
U.S. Department of Health and Human Services:				
Health Center Program (Community Health Centers, Migrant Health Centers, Health Care for the Homeless, and Public Housing Primary Care)	93.224		\$ 2,060,151	\$ -
COVID-19 Health Center Program (Community Health Centers, Migrant Health Centers, Health Care for the Homeless, and Public Housing Primary Care)	93.224		1,224,584	-
COVID-19 Provider Relief Fund	93.498		578,519	-
Passed through Bi-State Primary Care Association, Inc. Opioid STR	93.788	FAIN TI081685	92,986	-
Passed through Community for Alcohol and Drug Free Youth, Inc. Rural Health Care Services Outreach, Rural Health Network Development and Small Health Care Provider Quality Improvement	93.912	Unknown	42,113	-
Passed through N.H. Department of Health and Human Services:				
Block Grants for Prevention and Treatment of Substance Abuse	93.959	FAIN #TI083041	91,939	-
Immunization Cooperative Agreements	93.268	FAIN NH23IP922595	46,801	-
	93.074			
	Comprised of 93.889 &			
Hospital Preparedness Program (HPP) and Public Health Emergency Preparedness (PHEP) Aligned Cooperative Agreements	93.069	FAIN NU90TP922018 FAIN U3REP190580	66,595	-
Maternal and Child Health Services Block Grant to the States	93.994	Unknown	37,264	-
Substance Abuse and Mental Health Services Projects of Regional and National Significance	93.243	FAIN SP020796	79,428	-

**MID-STATE HEALTH CENTER**  
**Schedule of Expenditures of Federal Awards (Continued)**  
**For the Year Ended June 30, 2021**

Federal Grantor/Pass-Through Grantor/Program Title	Federal Assistance Listing Number	Pass-through Entity or Award Identifying Number	Federal Expenditures	Provided to Subrecipients
Public Health Emergency Response: Cooperative Agreement for Emergency Response: Public Health Crisis Response	93.354	FAIN NU90TP922106	49,979	-
Preventive Health and Health Services Block Grant	93.991	FAIN NB01OT009381-01-00	23,823	-
Environmental Public Health and Emergency Response	93.070	FAIN NUEIEH001357	8,936	-
Total passed through N.H. Department of Health and Human Services			<u>404,765</u>	-
Total U.S. Department of Health and Human Services			<u>4,403,118</u>	-
U.S. Department of the Treasury:				
Passed through Governor's Office for Emergency Relief and Recovery				
COVID-19 Coronavirus Relief Fund	21.019	Unknown	484,000	-
COVID-19 Coronavirus Relief Fund	21.019	020487172	12,088	-
Total passed through Governor's Office for Emergency Relief and Recovery			<u>496,088</u>	-
Passed through Governor's Office for Emergency Relief and Recovery and Health Strategies Of NH				
COVID-19 Coronavirus Relief Fund	21.019	Unknown	21,835	-
Total COVID-19 Coronavirus Relief Fund			<u>517,923</u>	-
Total U.S. Department of the Treasury:			<u>517,923</u>	-
U.S. Department of Homeland Security				
Passed through N.H. Department of Health and Human Services:				
COVID-19 Disaster Grants-Public Assistance (Presidentially Declared Disasters)	97.036	FAIN 4516DRNHP00000001	100,000	-
Total U.S. Department of Homeland Security			<u>100,000</u>	-
<b>TOTAL EXPENDITURES OF FEDERAL AWARDS</b>			<b>\$ <u>5,021,041</u></b>	<b>\$ <u>-</u></b>

The accompanying notes to financial statements are an integral part of this schedule.

**MID-STATE HEALTH CENTER**  
**Notes to Schedule of Expenditures of Federal Awards**  
**For the Year Ended June 30, 2021**

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**1. Basis of Presentation:**

The accompanying Schedule of Expenditures of Federal Awards (the Schedule) includes the federal award activity of MSHC under programs of the federal government for the year ended June 30, 2021. The information in the schedule is presented in accordance with the requirements of Title 2 US. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Since the schedule presents only a selected portion of the operations of MSHC, it is not intended to and does not present the statement of financial position, statement of operations and changes in net assets or cash flows of MSHC.

**2. Significant Accounting Policies:**

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. The Schedule includes Catalog of Federal Domestic Assistance (CFDA) and pass-through award numbers when available.

**3. Indirect Cost Rate:**

MSHC elected to use the 10% de minimis indirect cost rate.



TYLER, SIMMS & ST. SAUVEUR, CPAs, P.C.  
Certified Public Accountants & Business Consultants

Report I

**Independent Auditors' Report on Internal Control over Financial Reporting  
and on Compliance and Other Matters Based on an Audit of Financial  
Statements Performed in Accordance with *Government Auditing Standards***

To the Board of Trustees of  
Mid-State Health Center:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Mid-State Health Center ("MSHC") (a nonprofit organization), which comprise the statement of financial position as of June 30, 2021, and the related statements of operations and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated November 18, 2021.

***Internal Control Over Financial Reporting***

In planning and performing our audit of the financial statements, we considered MSHC's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of MSHC's internal control. Accordingly, we do not express an opinion on the effectiveness of MSHC's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

**Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards* (continued)**

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and, therefore, material weaknesses or significant deficiencies may exist that have not been identified. We did identify a certain deficiency in internal control, described in the accompanying schedule of findings and questioned costs as item 2021-001, that we consider to be a material weakness.

***Compliance and Other Matters***

As part of obtaining reasonable assurance about whether MSHC's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed instances of noncompliance or other matters that are required to be reported under Government Auditing Standards and which are described in the accompanying schedule of findings and questioned costs as item 2021-001.

***MSHC's Response to Findings***

MSHC's response to the finding identified in our audit is described in the accompanying schedule of findings and questioned costs. MSHC's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

***Purpose of This Report***

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Tyler, Seniors and St. Severeur, CPAs, P.C.*

Lebanon, New Hampshire  
November 18, 2021



TYLER, SIMMS & ST. SAUVEUR, CPAs, P.C.  
Certified Public Accountants & Business Consultants

Report 2

## **Independent Auditors' Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance**

To the Board of Trustees of  
Mid-State Health Center:

### ***Report on Compliance for Each Major Federal Program***

We have audited Mid-State Health Center's ("MSHC") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of MSHC's major federal programs for the year ended June 30, 2021. MSHC's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

### ***Management's Responsibility***

Management is responsible for compliance with federal statutes, regulations and the terms and conditions of its federal awards applicable to its federal programs.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on compliance for each of MSHC's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about MSHC's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of MSHC's compliance.

## **Independent Auditors' Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance (continued)**

### ***Opinion on Each Major Federal Program***

In our opinion, MSHC complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2021.

### ***Report on Internal Control Over Compliance***

Management of MSHC is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered MSHC's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of MSHC's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Tyler, Seniors and St. Severeur, CPAs, P.C.*

Lebanon, New Hampshire  
November 18, 2021



**MID-STATE HEALTH CENTER**  
**Schedule of Findings and Questioned Costs**  
 As of and For the Year Ended June 30, 2021

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**SECTION I - SUMMARY OF AUDITORS' RESULTS**

**Financial Statements**

Type of auditors' report issued on whether the financial statements audited were prepared in accordance with GAAP

*Unmodified*

Internal control over financial reporting:

Material weakness identified?

Yes  No

Significant deficiencies identified that are not considered to be material weaknesses?

Yes  None reported

Non-compliance material to financial statements noted?

Yes  No

**Federal Awards**

Internal control over major programs:

Material weakness identified?

Yes  No

Significant deficiencies identified that are not considered to be material weaknesses?

Yes  None reported

Type of auditors' report issued on compliance for major federal programs

*Unmodified*

Any audit findings disclosed that are required to be reported in accordance with Section 200.516(a)?

Yes  No

Identification of major federal programs:

**Federal Assistance Listing Number**

**Name of Federal/Local Program**

93.224

Health Center Program (Community Health Centers, Migrant Health Centers, Health Care for the Homeless, and Public Housing Primary Care)

21.019

COVID-19 Coronavirus Relief Fund

93.498

COVID-19 Provider Relief Fund

Dollar threshold used to distinguish between Type A and Type B programs

\$750,000

Auditee qualified as low-risk auditee?

Yes  No

**MID-STATE HEALTH CENTER**  
**Schedule of Findings and Questioned Costs (continued)**  
As of and For the Year Ended June 30, 2021

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**SECTION II - FINANCIAL STATEMENT FINDINGS**

2021-001

Criteria: A cumulative check of gross patient charges, payments and deductions by payor should be performed for year-to-date information.

Condition: During our audit procedures, we noted that reconciliations of the EMDs patient accounts receivable aging schedule, gross patient charges, payments and deductions were properly being reconciled on a monthly basis. However, we noted that a cumulative check of gross charges, payments and deductions by payor was not being performed for year-to-date information.

Effect: As a result, adjustments in a subsequent month to how charges were reported in a prior month (within EMDs) were not being identified and adjusted for in the general ledger.

Cause: The contracted billing company was not performing these cumulative checks.

Recommendation: We recommend that, in addition to running the monthly reporting to post the charge and payment activity to Blackbaud for the month, management also run and agree the year-to-date reporting out of EMDs to the year-to-date balances in Blackbaud and adjust as necessary. Further, we recommend that management investigate the cause of any changes to a prior month to identify its cause and potentially identify areas for improvement to remove or limit their occurrence in future periods.

Views of Responsible officials and planned correction action: They have since hired a new billing company and have changed accounting software that can accept imports versus having to manually enter the data, which provides staff additional time to help with the revenue tie out.

**SECTION III - FEDERAL AWARD FINDINGS AND QUESTIONED COSTS**

There were no findings or questioned costs for Federal awards (as defined in Section 200.516(a) of the Uniform Guidance) that are required to be reported.

**MID-STATE HEALTH CENTER AND SUBSIDIARY****Consolidating Statement of Financial Position – Schedule 1**

As of June 30, 2021

	<u>MSHC</u>	<u>MSCDC</u>	<u>ELIMINATIONS</u>	<u>TOTAL</u>
<b>Assets</b>				
<b>Current assets</b>				
Cash and cash equivalents	\$ 2,894,108	\$ 498,154	\$ -	\$ 3,392,262
Restricted cash	91,843	-	-	91,843
Patient services receivable, net	1,058,656	-	-	1,058,656
Government grants receivable	483,166	-	-	483,166
Contract and other receivables	535,252	-	(51,609)	483,643
Promises to give	40,000	-	-	40,000
Prepaid expenses and other current assets	108,308	-	-	108,308
Total current assets	<u>5,211,333</u>	<u>498,154</u>	<u>(51,609)</u>	<u>5,657,878</u>
<b>Long-term assets</b>				
Property and equipment, net	2,710,141	5,134,638	-	7,844,779
Other assets	164,243	-	(121,819)	42,424
Note receivable - MSCDC	672,611	-	(672,611)	-
Total long-term assets	<u>3,546,995</u>	<u>5,134,638</u>	<u>(794,430)</u>	<u>7,887,203</u>
Total assets	<u>\$ 8,758,328</u>	<u>\$ 5,632,792</u>	<u>\$ (846,039)</u>	<u>\$ 13,545,081</u>
<b>Liabilities and net assets</b>				
<b>Current liabilities</b>				
Accounts payable	\$ 301,951	\$ 53,436	\$ (51,609)	\$ 303,778
Accrued expenses and other current liabilities	1,202,480	16,156	-	1,218,636
Refundable advance	135,525	-	-	135,525
Current portion of long-term debt	58,653	84,818	-	143,471
Total current liabilities	<u>1,698,609</u>	<u>154,410</u>	<u>(51,609)</u>	<u>1,801,410</u>
<b>Long-term liabilities</b>				
Lease deposits	-	121,819	(121,819)	-
Long-term debt, less current portion	2,193,132	3,148,193	-	5,341,325
Note payable - MSHC	-	672,611	(672,611)	-
Total long-term liabilities	<u>2,193,132</u>	<u>3,942,623</u>	<u>(794,430)</u>	<u>5,341,325</u>
Total liabilities	<u>3,891,741</u>	<u>4,097,033</u>	<u>(846,039)</u>	<u>7,142,735</u>
Net assets without donor restrictions	4,826,587	1,535,759	-	6,362,346
Net assets with donor restrictions	40,000	-	-	40,000
Total net assets	<u>4,866,587</u>	<u>1,535,759</u>	<u>-</u>	<u>6,402,346</u>
Total liabilities and net assets	<u>\$ 8,758,328</u>	<u>\$ 5,632,792</u>	<u>\$ (846,039)</u>	<u>\$ 13,545,081</u>

**MID-STATE HEALTH CENTER AND SUBSIDIARY**  
**Consolidating Statement of Operations and Changes in Net Assets – Schedule 2**  
**For the Year Ended June 30, 2021**

	<u>MSHC</u>	<u>MSCDC</u>	<u>ELIMINATIONS</u>	<u>TOTAL</u>
<b>Operating revenues and other support without donor restrictions</b>				
Net patient service revenues	\$ 8,134,867	\$ -	\$ -	\$ 8,134,867
Contract revenue	2,234,130	-	-	2,234,130
Other operating revenue	483,904	355,190	(329,461)	509,633
Government grants	5,115,185	-	-	5,115,185
Contributions	80,042	-	-	80,042
Total operating revenues and other support without donor restrictions	<u>16,048,128</u>	<u>355,190</u>	<u>(329,461)</u>	<u>16,073,857</u>
<b>Operating expenses</b>				
Salaries and wages	8,161,829	-	-	8,161,829
Employee benefits	2,339,699	-	-	2,339,699
Insurance	59,727	-	-	59,727
Professional fees	1,370,379	32,057	-	1,402,436
Supplies and expenses	2,390,638	30,845	(329,461)	2,092,022
Depreciation and amortization	180,316	129,711	-	310,027
Interest expense	75,039	126,957	-	201,996
Total operating expenses	<u>14,577,627</u>	<u>319,570</u>	<u>(329,461)</u>	<u>14,567,736</u>
Operating income	<u>1,470,501</u>	<u>35,620</u>	<u>-</u>	<u>1,506,121</u>
<b>Nonoperating income</b>				
Paycheck Protection Program debt discharge income	1,118,000	-	-	1,118,000
Government grants for capital acquisitions	148,325	-	-	148,325
Loss on debt refinancing	-	(34,673)	-	(34,673)
Total nonoperating income	<u>1,266,325</u>	<u>(34,673)</u>	<u>-</u>	<u>1,231,652</u>
Increase in net assets without donor restrictions	<u>2,736,826</u>	<u>947</u>	<u>-</u>	<u>2,737,773</u>
<b>Changes in net assets with donor restrictions</b>				
Contributions	40,000	-	-	40,000
Increase in net asset with donor restrictions	<u>40,000</u>	<u>-</u>	<u>-</u>	<u>40,000</u>
Increase in net assets	2,776,826	947	-	2,777,773
Net assets, beginning of year	<u>2,089,761</u>	<u>1,534,812</u>	<u>-</u>	<u>3,624,573</u>
Net assets, end of year	<u>\$ 4,866,587</u>	<u>\$ 1,535,759</u>	<u>\$ -</u>	<u>\$ 6,402,346</u>

**MID-STATE HEALTH CENTER AND SUBSIDIARY****Consolidating Statement of Financial Position – Schedule 3**

As of June 30, 2020

	<u>MSHC</u>	<u>MSCDC</u>	<u>ELIMINATION</u>	<u>TOTAL</u>
<b>Assets</b>				
<b>Current assets</b>				
Cash and cash equivalents	\$ 3,335,442	\$ 488,467	\$ -	\$ 3,823,909
Restricted cash	78,578	-	-	78,578
Patient services receivable, net	646,271	-	-	646,271
Government grants receivable	467,760	-	-	467,760
Contract and other receivables	533,329	-	(44,611)	488,718
Prepaid expenses and other current assets	73,297	-	-	73,297
Total current assets	<u>5,134,677</u>	<u>488,467</u>	<u>(44,611)</u>	<u>5,578,533</u>
<b>Long-term assets</b>				
Property and equipment, net	2,623,056	3,355,803	-	5,978,859
Deposits and other assets	163,760	-	(121,578)	42,182
Total long-term assets	<u>2,786,816</u>	<u>3,355,803</u>	<u>(121,578)</u>	<u>6,021,041</u>
Total assets	<u>\$ 7,921,493</u>	<u>\$ 3,844,270</u>	<u>\$ (166,189)</u>	<u>\$ 11,599,574</u>
<b>Liabilities and net assets</b>				
<b>Current liabilities</b>				
Accounts payable	\$ 329,626	\$ 44,611	\$ (44,611)	\$ 329,626
Accrued expenses and other current liabilities	1,014,408	15,461	-	1,029,869
Refundable advance	578,105	-	-	578,105
Short-term note payable	484,000	-	-	484,000
Current portion of long-term debt	56,660	119,849	-	176,509
Total current liabilities	<u>2,462,799</u>	<u>179,921</u>	<u>(44,611)</u>	<u>2,598,109</u>
<b>Long-term liabilities</b>				
Lease deposits	-	121,578	(121,578)	-
Long-term debt, less current portion	3,368,933	2,007,959	-	5,376,892
Total long-term liabilities	<u>3,368,933</u>	<u>2,129,537</u>	<u>(121,578)</u>	<u>5,376,892</u>
Total liabilities	<u>5,831,732</u>	<u>2,309,458</u>	<u>(166,189)</u>	<u>7,975,001</u>
Net assets without donor restrictions	<u>2,089,761</u>	<u>1,534,812</u>	<u>-</u>	<u>3,624,573</u>
Total liabilities and net assets	<u>\$ 7,921,493</u>	<u>\$ 3,844,270</u>	<u>\$ (166,189)</u>	<u>\$ 11,599,574</u>

**MID-STATE HEALTH CENTER AND SUBSIDIARY**  
**Consolidating Statement of Operations and Changes in Net Assets – Schedule 2**  
**For the Year Ended June 30, 2020**

	<u>MSHC</u>	<u>MSCDC</u>	<u>ELIMINATIONS</u>	<u>TOTAL</u>
<b>Operating revenues and other support without donor restrictions</b>				
Net patient service revenues	7,045,574	-	-	7,045,574
Contract revenue	1,792,439	-	-	1,792,439
Other operating revenue	596,990	323,680	(308,211)	612,459
Government grants	2,485,691	-	-	2,485,691
Contributions	35,973	-	-	35,973
Total operating revenues and other support without donor restrictions	<u>11,956,667</u>	<u>323,680</u>	<u>(308,211)</u>	<u>11,972,136</u>
<b>Operating expenses</b>				
Salaries and wages	7,270,657	-	-	7,270,657
Employee benefits	1,568,194	-	-	1,568,194
Insurance	54,511	-	-	54,511
Professional fees	1,146,554	7,000	-	1,153,554
Supplies and expenses	1,999,983	2,427	(308,211)	1,694,199
Depreciation and amortization	181,189	120,619	-	301,808
Interest expense	76,997	115,853	-	192,850
Total operating expenses	<u>12,298,085</u>	<u>245,899</u>	<u>(308,211)</u>	<u>12,235,773</u>
Increase (decrease) in net assets without donor restrictions	(341,418)	77,781	-	(263,637)
Net assets, beginning of year	<u>2,431,179</u>	<u>1,457,031</u>	<u>-</u>	<u>3,888,210</u>
Net assets, end of year	<u>\$ 2,089,761</u>	<u>\$ 1,534,812</u>	<u>\$ -</u>	<u>\$ 3,624,573</u>



# William Sweeney

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- Objective** Seeking a challenging and rewarding job in finance and accounting within a medical office context.
- Education** 5/1997 Plymouth State College Plymouth, NH  
**Bachelor's of Science in Accounting**
- Graduated Cum Laude with a 3.33 GPA on a 4.0 scale.
  - Minor in Mathematics
- 8/2013 Plymouth State University Plymouth, NH  
**Master's Degree in Business Administration**
- Graduate Certificate in Health Care Administration
- Professional experience** 1/1997-Present Mid-State Health Center. Plymouth, NH  
**Chief Financial Officer**
- Prepare financial statements, budgets, grant management, reconcile bank account and compile clinician productivity which is used to calculate their salary. Experience with billing office and hospital charges for PCP office, management of employees, use of MS Office and MSSQL
- Chief Information Officer**
- Supervise IT staff and work with contracted IT Company to make sure system is up-to-date, performing as needed and current hardware and software are working. Collaborate on future goals and needs as well as IT/IS projects.
- References** Available upon request.



**MID-STATE**  
HEALTH CENTER

— BOARD OF DIRECTORS CONTACT LIST —

**BOARD OFFICERS (5)**

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<b>Peter Laufenberg, President</b>	<b>Todd Bickford, Vice President</b>	<b>Carina Park, Secretary</b>
<b>Mike Long, Treasurer</b>	<b>Timothy Naro, Immediate Past President</b>	

**BOARD MEMBERS, ACTIVE (8)**

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<b>Lee Freeman, Director</b>	<b>Chelsea Salomon, Director</b>	<b>Benoit Lamontagne, Director</b>
<b>Nicholas Coates, Director</b>	<b>Joseph Monti, Director</b>	<b>John Scheinman, Director</b>
<b>Isaac Davis, Director</b>	<b>Jarrett Stern, Director</b>	

**BOARD MEMBERS, HONORARY (4)**

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<b>Ann Blair, Director</b>	<b>James Dalley, Director</b>	<b>Carol Bears, Director</b>
<b>Cynthia Standing, Director</b>		



# DR. ROBERT J. MACLEOD, DHA

**Acute General Medical Rural Health Care, Long Term Care, and Behavioral Health Care Executive** with documented success developing managed care strategies, integrating delivery systems, program and policy development, and improving quality and utilization management programs

## SUMMARY OF QUALIFICATIONS

- Healthcare Executive with strengths in policy setting, project management, budget control, vendor negotiations, HR, process improvements, program development, community outreach, and facility expansion.
- Expert in staff training, development, and performance management to meet operating and financial goals with extensive experience in workforce diversity, team building, and group leadership.
- Process designer with extensive experience creating strategy and policy with stakeholders contributing through a collaborative approach, cutting through departmental, industry and cultural differences.
- Health Services Strategist using LEAN Framework steering any business challenge into a process, strategy and resource capabilities decision process with measurable objectives outcome.

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## PROFESSIONAL EXPERIENCE

MID-STATE HEALTH CENTER, PLYMOUTH, NH      JUNE 2018 –  
PRESENT

### CHIEF EXECUTIVE OFFICER

OCT 1 -

- Oversees the recruitment, development, performance evaluation of employees
- Oversees the business and financial affairs of the clinic and fiscal management.
- Enhances operational effectiveness, emphasizing cost containment without jeopardizing important innovation or quality of care.
- Ensures clinic compliance with all regulatory agencies governing health care delivery and the rules of accrediting bodies.
- Encourages clinic integration within the community through effective communication. Represents the clinic in its relationships with other health organizations, government agencies, and third party payers.
- Provides leadership in developing, planning, and implementing the clinic's business plans.
- Serves as a non-voting member of the governing board and responsible for developing and implementing the clinic's mission and strategic plan, assists the board in developing and implementing strategic plans to support the clinic's philosophy & goals, informs board about trends, problems and medical activities to facilitate policy making.

### CHIEF PROJECTS OFFICER

JUNE - OCT 1

Oversees a wide variety of projects within the organization and identifies issues, provides solutions, delegate tasks and monitor progress to stay on schedule and on budget.

STATE OF NEW HAMPSHIRE, Concord, NH October 2002 - 2018

**ADMINISTRATOR, GLENCLIFF HOME (LTCF- DEPARTMENT OF HEALTH AND SERVICES)** JUNE 2017 – 2018

Advisory responsibilities to the Administrator of the Glencliff Home including policy review, regulatory requirements, and CMS and USDOJ compliance.

- Established various policies and procedures necessary to meet CMS and OCR compliance
- Liaison for the State and USDOJ regarding Olmstead settlement to discharge residents to a less restrictive venue.
- Collaborate with clinical staff improve the delivery of services to residents by using LEAN methodology.
- Collaborate with senior management identifying strategies to maintain productive employee and union relations.
- Assisting the Nursing Director to establish a LPN program partnering with an existing accredited NH educational institution.
- Meet with residents to identify their needs and develop a plan for discharge to a community setting.
- Collaborate with activities staff identifying programs that are skill based.

**2 CEO, NEW HAMPSHIRE HOSPITAL (DEPARTMENT OF HEALTH AND HUMAN SERVICES)** JANUARY 2011- JUNE 2017

Responsible for overall operations including policy administration, regulatory compliance, and legislative interaction for behavioral health serving patients in all geographical regions of the state. New Hampshire Hospital is a Joint Commission accredited 168-bed inpatient psychiatric facility with 2500 admissions and discharges per year, a \$70M operating budget, and 630 employees and a 35 member medical staff.

- Reduced operating budget by \$8.5M in one year by consolidating support services and outsourcing the management of transitional services.
- Increased third-party reimbursement by facilitating timely authorizations and appeals, and using an IPPS coding methodology.
- Created a research infrastructure in collaboration with the Geisel School of Medicine at Dartmouth.
- Initiated study to determine the percentage of patients admitted with substance use issues
- Oversight of a project to facilitate the use of tele-psychiatry for underserved areas of the state with a focus on child psychiatry- (Implementation ongoing).
- Implemented a re-engineered post discharge program (Project Red). The first public-sector behavioral hospital to do so in the country.
- Implemented a patient-centered approach for the treatment of children and adolescents. Programming addresses mental health and behavioral issues.
- Enhanced co-occurring services for adolescent adult patients
- Implemented Peer Support services
- Collaborative agreement with Systemic-Therapeutic-Assessment-Respite-Treatment Program (START)
- Negotiated managed care contracts
- Electronic Health Record (EHR),and Computerized Physician Order Entry (CPOE)-(Implementation ongoing)

- Participating in NHDHHS Health Information Exchange Implementation Project
- Established 10-bed inpatient stabilization unit

**DIRECTOR OF MEDICAL & FORENSIC SERVICES (NH DEPARTMENT OF CORRECTIONS)** OCTOBER 2002-2011

Direct the overall policy administration, regulatory compliance, and legislative lobbying for health and behavioral services for 4 state correctional facilities and 1 secured psychiatric facility (forensic hospital) with administrative oversight of 175 employees and \$20M

**SPEARE MEMORIAL HOSPITAL, Plymouth, NH (CAH)** January 1982 – October 2002

**EXECUTIVE VICE PRESIDENT & CHIEF OPERATING OFFICER** February 2000 – October 2002

Senior Operating Executive with full strategic planning and P&L management responsibility of \$20M in operating expenses accountable for all clinical, philanthropy, administrative, and support functions reporting to the CEO.

- Delivered unprecedented revenue for the Physician-Hospital Organization through building relationships and leading negotiations with managed care organizations driving \$7.5M managed care operating revenues and \$600K net revenues.
- Chaired Organizational-wide Strategic Planning Committee strategically mapping and implementing tactical action plans addressing financial, operational, and community program goals.
- Authored and achieved a \$34K School Dental Program Health Care Grant enabling prophylaxis and reconstructive dental care for children in pre-school to high school.
- Spearheaded a \$147K vocational grant process partnering with Plymouth Regional High School achieving a vocational program to introduce and prepare students for careers in the health profession.
- Initiated and established Infirmiry services with the local university directly increasing Emergency, Radiology, and Laboratory services revenues by 5%.
- Directed the full-scale design and development of 2 new physician office buildings on time and under budget.
- Chaired and Member of hospital committees including Pharmacy and Therapeutic, Infection Control, Board of Trustees, Safety, Quality Improvement, and Leadership.

3

**ASSOCIATE ADMINISTRATOR** September 1995 – February 2000

Directed the daily operations and strategic planning of programs for the Nursing Department, Social Services, Pharmacy, Materials Management, Facility Services, Food and Nutritional Services, Public Relations, and Community Wellness.

**DIRECTOR, SUPPORT SERVICES** January 1982 – September 1995

**ADDITIONAL EXPERIENCE**

**PLYMOUTH STATE UNIVERSITY, PLYMOUTH, NH** 1999 -  
**ADJUNCT PROFESSOR**

**GEISEL (DARTMOUTH) SCHOOL OF MEDICINE** 2014 -  
**ADJUNCT PROFESSOR**

## ACADEMIC EXPERIENCE

### **DHA, DOCTOR OF HEALTH ADMINISTRATION & POLICY (2003)**

MEDICAL UNIVERSITY OF SOUTH CAROLINA

Charleston, SC

*Doctoral Project: Perspective of Hospital Chief Executive or Chief Operating Officers Regarding the Hospital Accreditation and Certification Process*

*Honors Society*

### **MASTERS – BUSINESS ADMINISTRATION (1996)**

PLYMOUTH STATE COLLEGE

Plymouth, NH

### **BS, INTERDISCIPLINARY DEGREE – POLITICAL SCIENCE & BUSINESS MANAGEMENT (1994)**

PLYMOUTH STATE COLLEGE

Plymouth, NH

*Summa Cum Laude*

### **ASSOCIATES IN ARTS – ACCOUNTING (1986)**

NORTH SHORE COMMUNITY COLLEGE

Beverly, MA

## ASSOCIATIONS

4

- President, Board of Directors, Mid-State Health Clinic (FQHC)
- Fellow, American College of Health Care Executives
- Former Member, Governor's Task Force on Certificate of Need Reform
- Past Chair and Member, Town of Thornton School Board
- Past Vice-Chair and Member, Pemi-Baker Regional High School Board
- Member, Waterville Valley Chamber of Commerce and Plymouth Chamber of Commerce
- Member, New Hampshire Charitable Foundation.
- Member, New Hampshire Mental Health Commission and New Hampshire Suicide Council.



# William Sweeney

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- Objective** Seeking a challenging and rewarding job in finance and accounting within a medical office context.
- Education** 5/1997 Plymouth State College Plymouth, NH  
**Bachelor's of Science in Accounting**
- Graduated Cum Laude with a 3.33 GPA on a 4.0 scale.
  - Minor in Mathematics
- 8/2013 Plymouth State University Plymouth, NH  
**Master's Degree in Business Administration**
- Graduate Certificate in Health Care Administration
- Professional experience** 1/1997-Present Mid-State Health Center Plymouth, NH  
**Chief Financial Officer**
- Prepare financial statements, budgets, grant management, reconcile bank account and compile clinician productivity which is used to calculate their salary. Experience with billing office and hospital charges for PCP office, management of employees, use of MS Office and MSSQL
- Chief Information Officer**
- Supervise IT staff and work with contracted IT Company to make sure system is up-to-date, performing as needed and current hardware and software are working. Collaborate on future goals and needs as well as IT/IS projects.
- References** Available upon request.

# WENDY LASCH-WILLIAMS

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## Executive Profile

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Dynamic advancement professional with extensive project management experience from concept to implementation in the health care and non-profit environments. A highly-committed project leader with an energetic personality, collaborative nature, the proven ability to positively inspire others. Talents include identifying opportunities for growth; fund development; and implementing strategies to attain organization goals.

## Skills Highlight

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- Fund Development
- Change Management
- Community Engagement
- Marketing & Brand Development
- Team-oriented Leadership
- Skilled Facilitator

## Professional Experience

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- DIRECTOR OF ADVANCEMENT & COMMUNICATIONS** **10/2010 to Current**  
**Mid-State Health Center** **Plymouth, NH**
- Established goals, objectives, and plans for advancement initiatives resulting in funding awards from private foundations, the State of New Hampshire, and Health Resources Services Administration and other funders.
  - Lead and implement key initiatives at the local, state and national level which result in new revenue streams.
  - Initiate and implement key communication strategies to improve public image and patient relations.
  - Executed successful branding and marketing strategies.
  - Resolved internal and external organizational communication challenges
  - Facilitated the Patient Expert Advisory Team to ensure the patient perspective is considered as part of the organization's decision-making process
  - Cultivated relationships with Board of Directors, funders, legislative representatives and community partners to further the mission of the organization.
  - Managed annual fund reporting for private foundations and state and federal grants totaling over a \$1 million dollars each year.
  - Created a tool to analyze and assess the alignment of potential funding opportunities with the mission of the organization.
  - Prepared submissions for major grant funding opportunities with a high rate of funding success.
  - Established several strategies to improve organizational culture.
  - Played a key role in the opening of a new facility including planning, proposal for funding, purchasing and launch.

- ADVANCEMENT & OUTREACH COORDINATOR** **10/2010 to 07/2011**  
**Communities for Alcohol and Drug-free Youth, Inc.** **Plymouth, NH**
- Provided contracted advancement and outreach support to CADY, Inc.
  - Conducted community-based outreach efforts as well as marketing and promotion of programs and activities.
  - Launched a highly-successful fundraising event which is now an annual event for the organization.
  - Conducted development activities including grant research and writing resulting in new funding opportunities.

- ASSISTANT COORDINATOR** **10/2008 to 08/2010**  
**Greater Plymouth Public Health Network** **Plymouth, NH**
- Developed and supported implementation of a community outreach strategy for the regional public health emergency activities related to H1N1 which laid the foundation for future public health initiatives.
  - Coordinated, promoted and implemented vaccination clinics in the Region.
  - Engaged regional municipalities, health organizations, and other stakeholders to ensure successful implementation of the project.
  - This public health outreach project required a high level of stakeholder engagement in a short amount of time. The region's efforts were identified as one of the most successful in the State.

**ASSISTANT DIRECTOR**

**10/2007 to 03/2009**

**Belknap County Core Coalition**

**Meredith, NH**

- Successfully developed and implemented a variety of public relations and multi-media marketing initiatives
- to expand Coalition membership and increase member collaboration and participation.
- Facilitated, coordinated and led youth activities related to Coalition initiatives.

**PRINCIPAL/OWNER**

**06/2006 to 10/2010**

**All That Matters, LLC**

**Bristol, NH**

- Provided fundraising and administrative support for area non-profit organization.
- Guided local municipality in the development of their Local Emergency Operations Plan.
- Conducted contracted family and marital mediation and court-appointed Guardian ad Litem services.

**PROGRAM YOUTH SPECIALIST**

**10/2004 to 06/2007**

**Franklin High School**

**Franklin, NH**

- Implemented the School-to-Work curriculum, teaching employment skills, practical math and reading skills, self-awareness skills, and life skills to high school students.
- Coordinated support services, leadership events, community service projects, job shadowing, and work-based learning opportunities.

**TUTOR/PROGRAM ASSISTANT**

**08/2003 to 09/2004**

**Laconia Out of School Youth Program**

**Laconia, NH**

- Implemented the national Jobs for America's Graduates curriculum, teaching employment skills, self-awareness skills, and life skills to out of school youth.
- Assisted in the planning and implementation of leadership activities, community service projects, and field trips.

**ASSISTANT TO THE SUPERINTENDENT - Finance**

**03/2000 to 06/2001**

**Newfound Area School District**

**Bristol, NH**

- Acted as liaison to the Superintendent in special projects such as capital improvement projects, equipment purchasing, annual maintenance contracts and building maintenance projects.
- Monitored and managed general ledger entries for \$14 million budget to ensure fiscal responsibility across the organization.
- Managed and implemented a successful conversion to new accounting software.
- Processed bi-weekly payroll for 300+ employees and accounts payable for 150+ vendors.
- Started with the organization in 1997 as administrative support and was promoted to Assistant to the Superintendent.

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**Education**

**MBA: Healthcare Administration, 2014**

Plymouth State University, Plymouth, NH

**Bachelor of Science: Human Services Administration, 2010**

Granite State College, Concord, NH

**Certificate Program: Mediation and Conflict Management, 2002**

Woodbury College, Montpelier, VT

**Associate of Science: Business Management, 1990**

Champlain College, Burlington, VT

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**Interests**

Stand-up paddle boarding, running and reading.

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**Professional Affiliations**

Member & President (2015-16), Bristol Rotary Club (2011 - present)

Member, Medical Group Management Association of NH (2011 - present)

Member, Medical Group Management Association (2011 - present)

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**Additional Information**

Active member of the Tapply-Thompson Community Center Board and NH Marathon committee. Instrumental in the addition of a children's race as part of the NH Marathon. Co-hosted a regionally popular public access television production to highlight interesting activities in the Newfound community for two seasons (12 +/- episodes).

## Angel Ekstrom, EdD

### EDUCATION

Doctor of Education - Curriculum and Instruction, Argosy University, Sarasota, Florida, 2008

Certificate of Advanced Graduate Studies - Educational Leadership Plymouth State University, Plymouth, New Hampshire, 2004

Master of Science - Recreation Administration, University of Nebraska at Omaha, Omaha, Nebraska, 1998

Bachelor of Science - Interdisciplinary, Physical Education and Health, Southwest State University, Marshall, Minnesota, 1996

Associate of Arts - Anoka Ramsey Community College, Anoka, Minnesota, 1993

### SELECTED PROFESSIONAL EXPERIENCE

2002- June 2014 Skills Application Teacher - 90% time split position between Academic Affairs and Student Affairs  
Plymouth State University, Plymouth, NH  
Manage the challenge course. 2002-2008  
Health and Human Performance Department - Adventure Education (2002-2009)  
Outdoor Center Coordinator

1998- 1999 Lead Wilderness Counselor, Lathrop Park Experiential Program, Walsenburg, CO

1991 - 1996 Activities Coordinator / Counselor, Robert E. Miller (REM), Inc. - Minneapolis and Bloomington, MN and Marshall, MN

### UNIVERSITY SERVICE

#### PAT Committees:

Athletic Council, 2004-2008, 2011, 2012  
PAT Observer to Student Senate, 2005-2006

#### Health & Human Performance (HHP) Department Committees:

Adventure Education Risk Management committee member, 2006-present  
Faculty search committee, 2012.  
Center for Active Living & Wellness Case Statement subcommittee member, 2006-2008  
New Majors Orientation committee member, 2004-2006  
Open House Committee member, 2003-2006

#### Student Scholarship Committees,

Brennan Hart Scholarship committee member, 2003-2014  
Outdoor Center Student Scholarships committee chair, 2007-2011

Leadership Effectiveness and Development Series (L.E.A.D.S.) Presenter

PE Center Planning committee member, 2006-2008

Center for Rural Partnerships; Rural Health and Wellness Working Group member, 2006



## PROFESSIONAL SERVICE

Association of Outdoor Recreation and Education (AORE)

Board of Directors (BOD) member, 2004-2007

Executive Council of AORE (treasurer), 2005-2007

Environmental Stewardship Committee BOD Liaison of AORE, 2006-2007

Northeast Regional Representative, 2005-2006

## COMMUNITY OUTREACH, SERVICE, and CONSULTATION

Center for Young Children and Families (Plymouth, NH) guest presenter: Bear Hang with Pulley System: How to Keep Food from Bears and Other Wildlife, December 2013

20<sup>th</sup> Anniversary for Rivers Management and Protection Programs (Plymouth, NH) August 2013

FAST Squad volunteer (Rumney, NH) 2005-2007

Fire Department volunteer (Rumney, NH) 2005-2007

Plymouth-Area Renewable Energy Initiative (PAREI) member & volunteer for local energy raisers, 2005-present • Search and Rescue Lake County volunteer (Leadville, CO) 1999-2001 • Lake County Parks & Recreation (Leadville, CO) o board member 1998-2000 o Vice President 1998-2000

Leadership Leadville participant (Leadville, CO) 2000-2001

Challenge Course Facilitator Training & Local Operating Procedure Consulting o

University of Wisconsin, Stout o Mississippi Gulf Coast Community College

### SELECTED TRAININGS

Suicide, Postvention Suicide, and Suicide Postvention Train the Trainer (April 2015)

Voices Against Violence 30 hour Training (Feb./March 2015)

Leave No Trace Master Educator (Leave No Trace Center for Outdoor Ethics and National Outdoor Leadership School), 2009

Trip Leader Training (American Canoe Association), 2008

High 5 Adventure Learning Center Adventure Practitioners Symposium (Brattleboro, VT), 2007

Instructor Course (National Outdoor Leadership School 35 day training), 2000

Advanced Skills and Standards Workshop (Project Adventure 4 day training), 2002

Horse Packing Seminar (National Outdoor Leadership School), 2000

Women's Rock Seminar (National Outdoor Leadership School), 2000

Juvenile Detention Services training program (MN Department of Corrections), 1996

Time, Stress, and management training (Southwest Technical College, MN), 1996

## RECOGNITIONS

Patricia A. Storer Award nominee (Plymouth State University) 2012

Distinguished Adjunct Teaching Award nominee (Plymouth State University, Office of the Provost and Vice President for Academic Affairs) 2007

Leave No Trace Master Educator Course Scholarship recipient (Association of Outdoor Education and Recreation) 2008

Instructor Course Scholarship recipient (National Outdoor Leadership School) 2000

Certificate of Appreciation 1998 (U.S. Department of the Interior National Park Service, Great Sand Dunes National Monument) 1998

Recognition for Research (NWBA/PVA National Basketball Camp) 1997

Most Valuable Player (University of NE at Omaha Wheelchair Basketball Team) 1997

**KEY ADMINISTRATIVE PERSONNEL****NH Department of Health and Human Services****Contractor Name:** Mid-State Health Center**Name of Program:** Regional Public Health Network Services

<b>BUDGET PERIOD:</b>		<b>SFY 22</b>		
<b>NAME</b>	<b>JOB TITLE</b>	<b>SALARY</b>	<b>PERCENT PAID FROM THIS CONTRACT</b>	<b>AMOUNT PAID FROM THIS CONTRACT</b>
Angel Ekstrom	PHN Coordinator	\$68,307	100.00%	\$68,307.20
Robert MacLeod	CEO	\$213,358	0.00%	\$0.00
Bill Sweeney	CFO	\$155,000	0.00%	\$0.00
Wendy Lasch-Williams	Grants & Programming Director	\$140,000	0.00%	\$0.00
		\$0	0.00%	\$0.00
<b>TOTAL SALARIES (Not to exceed Total/Salary Wages, Line Item 1 of Budget request)</b>				<b>\$68,307.20</b>

**State of New Hampshire  
Department of Health and Human Services  
Amendment #9**

This Amendment to the Regional Public Health Network Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and Mid-State Health Center ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on June 19, 2019, (Item #78E), as amended on February 5, 2020, (Item #7), as amended on May 6, 2020 (Item # 47), as amended with Governor approval on July 10, 2020 and presented to the Executive Council as an Informational Item on August 26, 2020 (Informational Item #L), as amended with Governor approval on November 17, 2020 and presented to the Executive Council as an Informational Item on December 18, 2020 (Informational Item #B), as amended with Governor and Executive Council approval on December 18, 2020 (Item #10), as amended with Governor approval on December 17, 2020 and presented to the Executive Council as an Informational Item on April 7, 2021 (Informational Item #M), as amended with Governor approval on January 29, 2021 and presented to the Executive Council as an Informational Item on May 19, 2021 (Informational Item #N), and as amended with Governor and Executive Council approval on June 30, 2021 (Item #53), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to extend the term of the agreement, increase the price limitation, or modify the scope of services to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Form P-37, General Provisions, Block 1.8, Price Limitation, to read:  
\$1,489,536
2. Modify Exhibit A-1, Additional Scope of Services – COVID-19 Response, by replacing in its entirety with Exhibit A-1, Amendment #9, Additional Scope of Services – COVID-19 Response, which is attached hereto and incorporated by reference herein.
3. Modify Exhibit B - Amendment #1, Methods and Conditions Precedent to Payment, by replacing in its entirety with Exhibit B, Amendment #9, Method and Conditions Precedent to Payment, which is attached hereto and incorporated by reference herein.
4. Modify Exhibit B-1, Program Funding, Amendment #8 by replacing it in its entirety with Exhibit B-1, Amendment #9, Program Funding, which is attached hereto and incorporated by reference herein.

DS  
PM

All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective upon the date of Governor and Executive Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire  
Department of Health and Human Services

11/3/2021

\_\_\_\_\_  
Date

DocuSigned by:  
*Patricia M. Tilley*  
846FB38F5BFD4C8...

\_\_\_\_\_  
Name: Patricia M. Tilley  
Title:

Director

Mid-State Health Center

11/3/2021

\_\_\_\_\_  
Date

DocuSigned by:  
*Robert MacLeod*  
0CA86BE8985A490...

\_\_\_\_\_  
Name: Robert MacLeod  
Title:

CEO

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

11/4/2021

DocuSigned by:  
*Takhmina Rakhmatova*  
E0F521C825C3MAC

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name: Takhmina Rakhmatova  
Title:

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name:  
Title:

Vendor Name: Mid-State Health Center  
 Contract Name: Regional Public Health Network Services  
 Region: Central NH

Program Name and Funding Amounts

State Fiscal Year	COVID-19 Vaccination	FEMA Vaccination	ARPA DHS Fiscal Recovery Funds	Public Health COVID-19 Health Disparities	I-Care	Flu Vaccination	Public Health Advisory Council	Public Health Emergency Preparedness	Public Health Crisis Response	Medical Reserve Corps	Substance Misuse Prevention	Continuum of Care	Young Adult Substance Misuse Prevention Strategies*	School-Based Vaccination Clinics	Childhood Lead Poisoning Prevention Community Assessment	Hepatitis A Vaccination Clinics
2019							\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,200	\$ 10,000
2020							\$ 30,000	\$ 83,800	\$ 50,000	\$ 909	\$ 78,453	\$ 40,098	\$ 90,000	\$ 15,000	\$ 11,953	\$ 10,000
2021	\$ 25,000	\$ 200,000				\$ 10,000	\$ 30,000	\$ 83,800		\$ 908	\$ 78,453	\$ 40,098	\$ 90,000	\$ 13,067	\$ 8,018	\$ -
2022			\$ 39,007	\$ 105,000	\$ 8,000		\$ 30,000	\$ 83,800		\$ 10,000	\$ 78,453	\$ 40,098	\$ 80,000	\$ 15,000		\$ -
															Total	\$ 1,488,536

DS  
PM

11/3/2021

Contractor Initials: \_\_\_\_\_

Date: \_\_\_\_\_

10  
60c

Lori A. Shibliette  
Commissioner

Patricia M. Tilley  
Director

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF HEALTH AND HUMAN SERVICES  
DIVISION OF PUBLIC HEALTH SERVICES

29 HAZEN DRIVE, CONCORD, NH 03301.  
603-271-4501 1-800-852-3345 Ext. 4501  
Fax: 603-271-4827 TDD Access: 1-800-735-2964  
www.dhhs.nh.gov

May 2, 2022

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division of Public Health Services, to amend existing contracts with the Contractors listed below in bold for the provision of Regional Public Health Network (RPHN) services statewide, by increasing the total price limitation by \$339,452 from \$20,248,600 to \$20,588,052 with no change to the contract completion dates of June 30, 2022, effective upon Governor and Council approval. 100% Federal Funds.

The individual contracts were approved by Governor and Council as specified in the table below.

Contractor Name	Vendor Code	Area Served	Current Amount	Increase (Decrease)	Revised Amount	G&C Approval
City of Manchester	177433	Greater Manchester	\$2,334,470	\$0	\$2,334,470	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53 A9: December 22, 2021, item #41
City of Nashua	177441	Greater Nashua	\$1,530,544	\$0	\$1,530,544	O: September 18, 2019, item #25 A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 10/5/20, II 11/18/20 (#I) A4: GA 11/17/20, II 12/18/20 (#B) A5: GA 12/17/20, II 4/7/21 (#M) A6: GA 1/29/21, II 5/19/21 (#N) A7: July 14, 2021, item #18 A9: December 22, 2021, item #41
County of Cheshire	177372	Greater Monadnock	\$799,792	\$0	\$799,792	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 12/17/20, II 4/7/21 (#M) A5: GA 1/29/21, II 5/19/21 (#N) A6: November 10, 2021, item #16C

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
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The Cheshire Medical Center	155405	Greater Monadnock	\$574,076	\$0	\$574,076	O: June 30, 2021, item #53
Granite United Way	160015	Concord, Carroll County, and South Central	\$4,373,221	\$0	\$4,373,221	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53 A9: November 10, 2021, item #16C
Greater Seacoast Community Health	154703	Strafford County	\$1,720,926	\$0	\$1,720,926	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53 A9: November 10, 2021, item #16C
Partnership for Public Health, Inc.	165635	Winnepesaukee	\$1,491,291	\$0	\$1,491,291	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53 A9: December 22, 2021, item #41
Lamprey Health Care	177677	Seacoast	\$1,749,406	\$0	\$1,749,406	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53 A9: November 10, 2021, item #16C
Mary Hitchcock Memorial Hospital	177160	Greater Sullivan County and Upper Valley	\$2,702,331	\$339,452	\$3,041,783	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: January 22, 2021, item #28 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53



His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
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Mid-State Health Center	158055	Central NH	\$1,489,536	\$0	\$1,489,536	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53 A9: November 10, 2021, item #16C
North Country Health Consortium	158557	North Country	\$1,483,007	\$0	\$1,483,007	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53 A9: November 10, 2021, item #16C
		<b>Total:</b>	<b>\$20,248,600</b>	<b>\$339,452</b>	<b>\$20,588,052</b>	

Funds are available in the following accounts for State Fiscal Year 2022 with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

See attached fiscal details.

#### EXPLANATION

The purpose of this request is to ensure that New Hampshire residents have access to COVID-19 vaccinations and other health related services to address the impacts of the COVID-19 pandemic. The Contractors will implement strategies to reduce COVID-19 health disparities among high-risk and underserved populations, including racial and ethnic minority populations and rural communities.

The Contractors will work with communities to operationalize COVID-19 vaccine clinics in healthcare facilities, schools and community-based locations to ensure equitable distribution of the COVID-19 vaccine. To ensure individuals receive information about the vaccine and where they can receive it, the Contractors will develop and implement engagement strategies that include education, outreach and partnership with other community organizations. The Contractors will also expand the workforce of Community Health Workers to provide culturally and linguistically appropriate services to individuals and families directly impacted by the COVID-19 pandemic. Through Community Health Workers, the Contractors will connect families to mental health, health care, substance use disorder, financial and budgeting supports, food programs, COVID-19 testing, vaccinations, and other services and/or resource information related to social determinants of health. Additionally, eight (8) of the thirteen (13) Contractors will continue to coordinate with school districts on school-based seasonal influenza clinics.

The Department will monitor services by ensuring the Contractors:

- Submit quarterly Public Health Emergency Preparedness Reports and a final After Action Report/Improvement Plan detailing COVID-19 response activities.
- Submit quarterly reports detailing number and percentage of Community Health Worker clients receiving COVID-19 vaccination, testing and support services.

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
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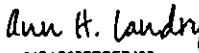
- Submit quarterly reports that track efforts, successes, and challenges in reaching high-risk and underserved populations.

Should the Governor and Executive Council not authorize this request, the Department's ability to address COVID-19 and other health-related impacts on high-risk and underserved populations would be significantly limited, potentially increasing the health and economic burden of the COVID-19 pandemic on citizens statewide.

Source of Federal Funds: ALN 93.391, FAIN NH75OT000031; ALN 21.027

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,

DocuSigned by:  
  
24BAB37ED8EB488...

Lori A. Shibinette  
Commissioner

FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)

05-85-90-901010-8011 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVCS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF POLICY AND PERFORMANCE, PREVENTIVE HEALTH BLOCK GRANT

City of Nashua Vendor # 177441-8011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

County of Cheshire Vendor # 177372-8001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$30,000	\$0	\$30,000

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$15,000	\$0	\$15,000

Greater Seacoast Community Health Vendor # 154703-8001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Granite United Way - Capitol Region Vendor # 180015-8001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Granite United Way - Carroll County Region Vendor # 180015-8001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Granite United Way - South Central Region Vendor # 180015-8001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Lamprey Health Care Vendor #177677-8001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

**FINANCIAL DETAIL ATTACHMENT SHEET**  
**Regional Public Health Networks (RPHN)**

Lakes Region Partnership for Public Health

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Manchester Health Department

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90001022	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	90001022	\$15,000	\$0	\$15,000
		Sub-Total		\$45,000	\$0	\$45,000
		<b>SUB TOTAL</b>		<b>\$585,000</b>	<b>\$0</b>	<b>\$585,000</b>

**FINANCIAL DETAIL ATTACHMENT SHEET**  
Regional Public Health Networks (RPHN)

03-95-90-902510-7545 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF INFECTIOUS DISEASE CONTROL, EMERGENCY PREPAREDNESS

74% Federal Funds & 26% General Funds  
CEDA #93,069 FAIN #U90TP922018

City of Nashua Vendor # 177441-8011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$182,673	\$0	\$182,673
2020	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
			Sub Total 2020	\$197,673	\$0	\$197,673
2021	102-500731	Contracts for Prog Svc	90077410	\$179,673	\$0	\$179,673
2021	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
			Sub Total 2021	\$194,673	\$0	\$194,673
			Sub-Total	\$392,346	\$0	\$392,346

County of Cheshire Vendor # 177372-8001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$92,910	\$0	\$92,910
			Sub Total 2020	\$92,910	\$0	\$92,910
2021	102-500731	Contracts for Prog Svc	90077410	\$89,910	\$0	\$89,910
			Sub Total 2021	\$89,910	\$0	\$89,910
			Sub-Total	\$182,820	\$0	\$182,820

Greater Seacoast Community Health Vendor # 154703-8001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$77,580	\$0	\$77,580
2020	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
			Sub Total 2020	\$92,580	\$0	\$92,580
2021	102-500731	Contracts for Prog Svc	90077410	\$77,580	\$0	\$77,580
2021	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
			Sub Total 2021	\$92,580	\$0	\$92,580
			Sub-Total	\$185,160	\$0	\$185,160

Granite United Way - Capital Region Vendor # 160015-8001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$96,430	\$0	\$96,430
			Sub Total 2020	\$96,430	\$0	\$96,430
2021	102-500731	Contracts for Prog Svc	90077410	\$93,430	\$0	\$93,430
			Sub Total 2021	\$93,430	\$0	\$93,430
			Sub-Total	\$189,860	\$0	\$189,860

**FINANCIAL DETAIL ATTACHMENT SHEET**  
Regional Public Health Networks (RPHN)

**Granite United Way - Carroll County Region**

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$86,600	\$0	\$86,600
Carroll County Region			Sub Total 2020	\$86,600	\$0	\$86,600
2021	102-500731	Contracts for Prog Svc	90077410	\$83,600	\$0	\$83,600
Carroll County Region			Sub Total 2021	\$83,600	\$0	\$83,600
			Sub-Total	\$170,200	\$0	\$170,200

**Granite United Way -South Central Region**

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$82,360	\$0	\$82,360
South Central Region			90077028	\$15,000	\$0	\$15,000
			Sub Total 2020	\$97,360	\$0	\$97,360
2021	102-500731	Contracts for Prog Svc	90077410	\$79,360	\$0	\$79,360
South Central Region			90077028	\$15,000	\$0	\$15,000
			Sub Total 2021	\$94,360	\$0	\$94,360
			Sub-Total	\$191,720	\$0	\$191,720

**Lamprey Health Care**

Vendor #177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$82,675	\$0	\$82,675
2020	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
			Sub Total 2020	\$97,675	\$0	\$97,675
2021	102-500731	Contracts for Prog Svc	90077410	\$79,675	\$0	\$79,675
2021	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
			Sub Total 2021	\$94,675	\$0	\$94,675
			Sub-Total	\$192,350	\$0	\$192,350

**Lakes Region Partnership for Public Health**

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$89,750	\$0	\$89,750
Partnership for Public Health			Sub Total 2020	\$89,750	\$0	\$89,750
2021	102-500731	Contracts for Prog Svc	90077410	\$86,750	\$0	\$86,750
Partnership for Public Health			Sub Total 2021	\$86,750	\$0	\$86,750
			Sub-Total	\$176,500	\$0	\$176,500

**Manchester Health Department**

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$273,223	\$0	\$273,223
2020	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
Department			Sub Total 2020	\$288,223	\$0	\$288,223
2021	102-500731	Contracts for Prog Svc	90077410	\$270,223	\$0	\$270,223
2021	102-500731	Contracts for Prog Svc	90077028	\$15,000	\$0	\$15,000
Department			Sub Total 2021	\$285,223	\$0	\$285,223
			Sub-Total	\$573,446	\$0	\$573,446

**FINANCIAL DETAIL ATTACHMENT SHEET**  
Regional Public Health Networks (RPHN)

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$86,600	\$0	\$86,600
			Sub Total 2020	\$86,600	\$0	\$86,600
2021	102-500731	Contracts for Prog Svc	90077410	\$83,600	\$0	\$83,600
			Sub Total 2021	\$83,600	\$0	\$83,600
			Sub-Total	\$170,200	\$0	\$170,200

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$86,600	\$0	\$86,600
			Sub Total 2020	\$86,600	\$0	\$86,600
2021	102-500731	Contracts for Prog Svc	90077410	\$83,600	\$0	\$83,600
			Sub Total 2021	\$83,600	\$0	\$83,600
			Sub-Total	\$170,200	\$0	\$170,200

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$83,600	\$0	\$83,600
			Sub Total 2020	\$83,600	\$0	\$83,600
2021	102-500731	Contracts for Prog Svc	90077410	\$83,600	\$0	\$83,600
			Sub Total 2021	\$83,600	\$0	\$83,600
			Sub-Total	\$167,200	\$0	\$167,200

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077410	\$91,550	\$0	\$91,550
			Sub Total 2020	\$91,550	\$0	\$91,550
2021	102-500731	Contracts for Prog Svc	90077410	\$88,550	\$0	\$88,550
			Sub Total 2021	\$88,550	\$0	\$88,550
			Sub-Total	\$180,100	\$0	\$180,100
			SUB TOTAL	\$2,942,102	\$0	\$2,942,102

05-95-90-903510-1114 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF EMERGENCY PREPAREDNESS & RESPONSE, PH EMERGENCY PREPAREDNESS

89% Federal Funds & 31% General Funds  
CFDA #93.069

FAIN #U90TP922018

City of Nashua

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$154,630	\$0	\$154,630
2022	074-500589	Grants for Pub Asst and Relief	90077028	\$49,353	\$0	\$49,353
			Sub Total	\$203,983	\$0	\$203,983

The Cheshire Medical Center

Vendor # 155405-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$49,867	\$0	\$49,867
2022	074-500589	Grants for Pub Asst and Relief	90077028	\$49,353	\$0	\$49,353
			Sub Total	\$99,220	\$0	\$99,220

Greater Seacoast Community Health

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$52,637	\$0	\$52,637
2022	074-500589	Grants for Pub Asst and Relief	90077028	\$49,353	\$0	\$49,353
			Sub Total	\$101,990	\$0	\$101,990

Granite United Way - Capitol Region

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$53,387	\$0	\$53,387
2022	074-500589	Grants for Pub Asst and Relief	90077028	\$49,353	\$0	\$49,353
			Sub Total	\$102,740	\$0	\$102,740

Granite United Way - Carroll County Region

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$83,600	\$0	\$83,600
			Sub Total	\$83,600	\$0	\$83,600

Granite United Way - South Central Region

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$54,317	\$0	\$54,317
2022	074-500589	Grants for Pub Asst and Relief	90077028	\$49,353	\$0	\$49,353
			Sub Total	\$103,670	\$0	\$103,670

Lampry Health Care

Vendor #177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$54,632	\$0	\$54,632
2022	074-500589	Grants for Pub Asst and Relief	90077028	\$49,352	\$0	\$49,352
			Sub Total	\$103,984	\$0	\$103,984

Lakes Region Partnership for Public Health

Vendor # 165835-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$86,790	\$0	\$86,790

FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)

					Sub Total	\$86,750	\$0	\$86,750
Manchester Health Department				Vendor # 177433-8009				
Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget		
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$245,180	\$0	\$245,180		
2022	074-500589	Grants for Pub Asst and Relief	90077028	\$49,353	\$0	\$49,353		
				Sub Total	\$294,533	\$0	\$294,533	
Mary Hitchcock Memorial Hospital - Sullivan County Region				Vendor # 177160-8003				
Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget		
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$83,600	\$0	\$83,600		
				Sub Total	\$83,600	\$0	\$83,600	
Mary Hitchcock Memorial Hospital - Upper Valley Region				Vendor # 177160-8003				
Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget		
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$83,600	\$0	\$83,600		
				Sub Total	\$83,600	\$0	\$83,600	
Mid-State Health Center				Vendor # 158055-8001				
Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget		
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$83,600	\$0	\$83,600		
				Sub Total	\$83,600	\$0	\$83,600	
North Country Health Consortium				Vendor # 158557-8001				
Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget		
2022	074-500589	Grants for Pub Asst and Relief	90077410	\$88,550	\$0	\$88,550		
				Sub Total	\$88,550	\$0	\$88,550	
				SUB TOTAL	\$1,519,720	\$0	\$1,519,720	



FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)

05-95-82-#20510-3380 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: BEHAVIORAL HEALTH DIV, BUREAU OF DRUG AND ALCOHOL PREVENTION SVS  
87% Federal Funds & 3% General Funds  
CFDA #93.859 FAIN #T1010036

City of Nashua Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$91,182	\$0	\$91,182
2020	102-500731	Contracts for Prog Svc	92057504	\$41,243	\$0	\$41,243
			Sub Total 2020	\$132,425	\$0	\$132,425
2021	102-500731	Contracts for Prog Svc	92057502	\$91,182	\$0	\$91,182
2021	102-500731	Contracts for Prog Svc	92057504	\$41,243	\$0	\$41,243
			Sub Total 2021	\$132,425	\$0	\$132,425
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$76,182	\$0	\$76,182
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$41,243	\$0	\$41,243
			Sub Total 2022	\$132,425	\$0	\$132,425
			Sub-Total	\$397,215	\$0	\$397,215

County of Cheshire Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$94,324	\$0	\$94,324
2020	102-500731	Contracts for Prog Svc	92057504	\$39,682	\$0	\$39,682
			Sub Total 2020	\$133,986	\$0	\$133,986
2021	102-500731	Contracts for Prog Svc	92057502	\$94,324	\$0	\$94,324
2021	102-500731	Contracts for Prog Svc	92057504	\$39,682	\$0	\$39,682
			Sub Total 2021	\$133,986	\$0	\$133,986
			Sub-Total	\$267,972	\$0	\$267,972
Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$79,324	\$0	\$79,324
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$39,682	\$0	\$39,682
			Sub Total 2022	\$133,986	\$0	\$133,986
			Sub-Total	\$133,986	\$0	\$133,986

Greater Seacoast Community Health Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$85,917	\$0	\$85,917
2020	102-500731	Contracts for Prog Svc	92057504	\$45,634	\$0	\$45,634
			Sub Total 2020	\$131,551	\$0	\$131,551
2021	102-500731	Contracts for Prog Svc	92057502	\$82,380	\$0	\$82,380
2021	102-500731	Contracts for Prog Svc	92057504	\$45,634	\$0	\$45,634
			Sub Total 2021	\$128,014	\$0	\$128,014
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$87,380	\$0	\$87,380
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$45,634	\$0	\$45,634
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000
			Sub Total 2022	\$208,014	\$0	\$208,014
			Sub-Total	\$467,579	\$0	\$467,579

Granite United Way - Capitol Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$93,014	\$0	\$93,014
2020	102-500731	Contracts for Prog Svc	92057504	\$40,250	\$0	\$40,250
			Sub Total 2020	\$133,264	\$0	\$133,264
2021	102-500731	Contracts for Prog Svc	92057502	\$93,015	\$0	\$93,015
2021	102-500731	Contracts for Prog Svc	92057504	\$40,250	\$0	\$40,250
			Sub Total 2021	\$133,265	\$0	\$133,265
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$78,015	\$0	\$78,015
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$40,250	\$0	\$40,250
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000
			Sub Total 2022	\$213,265	\$0	\$213,265
			Sub-Total	\$479,794	\$0	\$479,794

Granite United Way - Carroll County Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$93,121	\$0	\$93,121
2020	102-500731	Contracts for Prog Svc	92057504	\$40,264	\$0	\$40,264
			Sub Total 2020	\$133,385	\$0	\$133,385
2021	102-500731	Contracts for Prog Svc	92057502	\$93,121	\$0	\$93,121
2021	102-500731	Contracts for Prog Svc	92057504	\$40,264	\$0	\$40,264
			Sub Total 2021	\$133,385	\$0	\$133,385
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$78,121	\$0	\$78,121
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$40,264	\$0	\$40,264
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000
			Sub Total 2022	\$213,385	\$0	\$213,385
			Sub-Total	\$480,155	\$0	\$480,155

FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)

Granite United Way - South Central Region

Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$93,375	\$0	\$93,375
2020	102-500731	Contracts for Prog Svc	92057504	\$40,137	\$0	\$40,137
			Sub Total 2020	\$133,512	\$0	\$133,512
2021	102-500731	Contracts for Prog Svc	92057502	\$93,375	\$0	\$93,375
2021	102-500731	Contracts for Prog Svc	92057504	\$40,137	\$0	\$40,137
			Sub Total 2021	\$133,512	\$0	\$133,512
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$78,375	\$0	\$78,375
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$40,137	\$0	\$40,137
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000
			Sub Total 2022	\$213,512	\$0	\$213,512
			Sub-Total	\$480,536	\$0	\$480,536

Lamprey Health Care

Vendor #177877-R001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$88,649	\$0	\$88,649
2020	102-500731	Contracts for Prog Svc	92057504	\$42,500	\$0	\$42,500
			Sub Total 2020	\$131,149	\$0	\$131,149
2021	102-500731	Contracts for Prog Svc	92057502	\$88,649	\$0	\$88,649
2021	102-500731	Contracts for Prog Svc	92057504	\$42,500	\$0	\$42,500
			Sub Total 2021	\$131,149	\$0	\$131,149
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$73,649	\$0	\$73,649
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$42,500	\$0	\$42,500
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$75,000	\$0	\$75,000
			Sub Total 2022	\$206,149	\$0	\$206,149
			Sub-Total	\$468,447	\$0	\$468,447

Lakes Region Partnership for Public Health

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$84,387	\$0	\$84,387
2020	102-500731	Contracts for Prog Svc	92057504	\$44,641	\$0	\$44,641
			Sub Total 2020	\$129,028	\$0	\$129,028
2021	102-500731	Contracts for Prog Svc	92057502	\$84,387	\$0	\$84,387
2021	102-500731	Contracts for Prog Svc	92057504	\$44,641	\$0	\$44,641
			Sub Total 2021	\$129,028	\$0	\$129,028
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$89,387	\$0	\$89,387
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$44,641	\$0	\$44,641
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000
			Sub Total 2022	\$209,028	\$0	\$209,028
			Sub-Total	\$487,024	\$0	\$487,024

Manchester Health Department

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$98,040	\$0	\$98,040
2020	102-500731	Contracts for Prog Svc	92057504	\$37,805	\$0	\$37,805
			Sub Total 2020	\$135,845	\$0	\$135,845
2021	102-500731	Contracts for Prog Svc	92057502	\$98,040	\$0	\$98,040
2021	102-500731	Contracts for Prog Svc	92057504	\$37,805	\$0	\$37,805
			Sub Total 2021	\$135,845	\$0	\$135,845
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$83,040	\$0	\$83,040
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$37,805	\$0	\$37,805
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000
			Sub Total 2022	\$215,845	\$0	\$215,845
			Sub-Total	\$487,535	\$0	\$487,535

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177160-D003

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$99,275	\$0	\$99,275
2020	102-500731	Contracts for Prog Svc	92057504	\$37,087	\$0	\$37,087
			Sub Total 2020	\$136,362	\$0	\$136,362
2021	102-500731	Contracts for Prog Svc	92057502	\$99,275	\$0	\$99,275
2021	102-500731	Contracts for Prog Svc	92057504	\$37,087	\$0	\$37,087
			Sub Total 2021	\$136,362	\$0	\$136,362
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$84,275	\$0	\$84,275
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$37,087	\$0	\$37,087
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$75,000	\$0	\$75,000
			Sub Total 2022	\$211,362	\$0	\$211,362
			Sub-Total	\$484,086	\$0	\$484,086

FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$96,125	\$0	\$96,125
2020	102-500731	Contracts for Prog Svc	92057504	\$37,037	\$0	\$37,037
			Sub Total 2020	\$133,162	\$0	\$133,162
2021	102-500731	Contracts for Prog Svc	92057502	\$99,575	\$0	\$99,575
2021	102-500731	Contracts for Prog Svc	92057504	\$37,037	\$0	\$37,037
			Sub Total 2021	\$136,612	\$0	\$136,612
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$84,575	\$0	\$84,575
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$37,037	\$0	\$37,037
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$75,000	\$0	\$75,000
			Sub Total 2022	\$211,612	\$0	\$211,612
			Sub-Total	\$461,386	\$0	\$461,386

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$78,453	\$0	\$78,453
2020	102-500731	Contracts for Prog Svc	92057504	\$40,098	\$0	\$40,098
			Sub Total 2020	\$118,551	\$0	\$118,551
2021	102-500731	Contracts for Prog Svc	92057502	\$93,453	\$0	\$93,453
2021	102-500731	Contracts for Prog Svc	92057504	\$40,098	\$0	\$40,098
			Sub Total 2021	\$133,551	\$0	\$133,551
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$78,453	\$0	\$78,453
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$40,098	\$0	\$40,098
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000
			Sub Total 2022	\$213,551	\$0	\$213,551
			Sub-Total	\$465,653	\$0	\$465,653

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Revised Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92057502	\$92,488	\$0	\$92,488
2020	102-500731	Contracts for Prog Svc	92057504	\$40,581	\$0	\$40,581
			Sub Total 2020	\$133,069	\$0	\$133,069
2021	102-500731	Contracts for Prog Svc	92057502	\$92,488	\$0	\$92,488
2021	102-500731	Contracts for Prog Svc	92057504	\$40,581	\$0	\$40,581
			Sub Total 2021	\$133,069	\$0	\$133,069
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$77,488	\$0	\$77,488
2022	074-500589	Grants for Pub Asst and Relief	92057502	\$15,000	\$0	\$15,000
2022	074-500589	Grants for Pub Asst and Relief	92057504	\$40,581	\$0	\$40,581
2022	074-500589	Grants for Pub Asst and Relief	TBD	\$80,000	\$0	\$80,000
			Sub Total 2022	\$213,069	\$0	\$213,069
			Sub-Total	\$479,207	\$0	\$479,207
			SUB TOTAL	\$8,040,575	\$0	\$8,040,575

05-05-02-020510-3385 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: BEHAVIORAL HEALTH DIV, BUREAU OF DRUG AND ALCOHOL, PFS2

100% Federal Funds  
CFDA #93.243

FAIN #SP020796

Greater Seacoast Community Health

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-800731	Contracts for Prog Svc	92052410	\$195,375	\$0	\$195,375
2021	102-800731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
			Sub-Total	\$195,375	\$0	\$195,375

Granite United Way - Capital Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$104,991	\$0	\$104,991
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
			Sub-Total	\$194,991	\$0	\$194,991

**FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)**

**Granite United Way - Carroll County Region**

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$139,099	\$0	\$139,099
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$229,099	\$0	\$229,099

**Granite United Way -South Central Region**

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$99,878	\$0	\$99,878
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$189,878	\$0	\$189,878

**Lamprey Health Care**

Vendor # 177877-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$105,878	\$0	\$105,878
2021	102-500731	Contracts for Prog Svc	92052410	\$82,432	\$0	\$82,432
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$188,308	\$0	\$188,308

**Lakes Region Partnership for Public Health**

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$180,000	\$0	\$180,000

**Manchester Health Department**

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$117,249	\$0	\$117,249
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$207,249	\$0	\$207,249

**Mary Hitchcock Memorial Hospital - Sullivan County Region**

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$80,750	\$0	\$80,750
2021	102-500731	Contracts for Prog Svc	92052410	\$80,852	\$0	\$80,852
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$161,602	\$0	\$161,602

**Mary Hitchcock Memorial Hospital - Upper Valley Region**

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$127,287	\$0	\$127,287
2021	102-500731	Contracts for Prog Svc	92052410	\$83,220	\$0	\$83,220
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$210,507	\$0	\$210,507

FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)

Mid-State Health Center Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$180,000	\$0	\$180,000

North Country Health Consortium Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2021	102-500731	Contracts for Prog Svc	92052410	\$90,000	\$0	\$90,000
2022	074-500589	Grants for Pub Asst and Relief	92052410	\$0	\$0	\$0
		Sub-Total		\$180,000	\$0	\$180,000
		SUB TOTAL		\$2,116,809	\$0	\$2,116,809

05-95-90-902510-5178 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF INFECTIOUS DISEASE CONTROL, IMMUNIZATION

100% Federal Funds  
CEFA #93,268

FAIN #H23P000757

County of Cheshire Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
		Sub-Total		\$43,182	\$0	\$43,182

Greater Seacoast Community Health Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$88,182	\$0	\$88,182

Granite United Way - Capital Region Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$88,180	\$0	\$88,180

Granite United Way - Carroll County Region Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$88,182	\$0	\$88,182

**FINANCIAL DETAIL ATTACHMENT SHEET**  
**Regional Public Health Networks (RPHN)**

**Granite United Way -South Central Region**

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023103	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$50,182	\$0	\$50,182

**Lamprey Health Care**

Vendor # 177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$43,182	\$0	\$43,182

**Lakes Region Partnership for Public Health**

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$68,182	\$0	\$68,182

**Manchester Health Department**

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2020	102-500731	Contracts for Prog Svc	90023103	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$42,000	\$0	\$42,000

**City of Nashua**

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2020	102-500731	Contracts for Prog Svc	90023103	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$42,000	\$0	\$42,000

**FINANCIAL DETAIL ATTACHMENT SHEET**  
Regional Public Health Networks (RPHN)

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$88,182	\$0	\$88,182

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023013	\$22,000	\$0	\$22,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$95,182	\$0	\$95,182

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,058	\$0	\$8,058
2020	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$88,058	\$0	\$88,058

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90023103	\$8,182	\$0	\$8,182
2020	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023013	\$15,000	\$0	\$15,000
2021	102-500731	Contracts for Prog Svc	90023205	\$35,000	\$0	\$35,000
2022	074-500589	Grants for Pub Asst and Relief	90023013	\$15,000	\$0	\$15,000
		Sub-Total		\$88,182	\$0	\$88,182
		SUB TOTAL		\$930,876	\$0	\$930,876

05-95-90-902510-2239 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF INFECTIOUS DISEASE CONTROL, HOSPITAL PREPAREDNESS

100% Federal Funds  
CFDA #93.859

FAIN #U3REP190580

City of Nashua

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

County of Cheshire

Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

**FINANCIAL DETAIL ATTACHMENT SHEET**  
**Regional Public Health Networks (RPHN)**

**Greater Seacoast Community Health**

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

**Granite United Way - Capitol Region**

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

**Granite United Way - Carroll County Region**

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

**Granite United Way - South Central Region**

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

**Lamprey Health Care**

Vendor # 177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

**Lakes Region Partnership for Public Health**

Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000



FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)

Manchester Health Department Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

Mary Hitchcock Memorial Hospital - Sullivan County Region Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

Mary Hitchcock Memorial Hospital - Upper Valley Region Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

Mid-State Health Center Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000

North Country Health Consortium Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
2021	102-500731	Contracts for Prog Svc	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$20,000	\$0	\$20,000
		SUB TOTAL		\$260,000	\$0	\$260,000

05-85-90-903510-1113 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF EMERGENCY PREPAREDNESS & RESPONSE, HOSPITAL PREPAREDNESS

100% Federal Funds  
CFDA #93.889

FAIN #U3REP190580

City of Nashua Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

The Chestnut Medical Center Vendor # 155405-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

Greater Seacoast Community Health Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

Granite United Way - Capitol Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

Granite United Way - Carroll County Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

Granite United Way - South Central Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

Lamprey Health Care Vendor # 177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

Lakes Region Partnership for Public Health Vendor # 165835-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

Manchester Health Department Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
		Sub-Total		\$10,000	\$0	\$10,000

**FINANCIAL DETAIL ATTACHMENT SHEET**  
**Regional Public Health Networks (RPHN)**

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177180-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
			Sub-Total	\$10,000	\$0	\$10,000

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177180-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
			Sub-Total	\$10,000	\$0	\$10,000

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
			Sub-Total	\$10,000	\$0	\$10,000

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	90077700	\$10,000	\$0	\$10,000
			Sub-Total	\$10,000	\$0	\$10,000
			<b>SUB TOTAL</b>	<b>\$130,000</b>	<b>\$0</b>	<b>\$130,000</b>

05-95-90-901510-7964 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SYS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF PUBLIC HEALTH PROTECTION, LEAD PREVENTION

City of Nashua

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$5,403	\$0	\$5,403
2021	102-500731	Contracts for Prog Svc		\$2,467	\$0	\$2,467
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
			Sub-Total	\$9,070	\$0	\$9,070

FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)

County of Cheshire Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$5,403	\$0	\$5,403
2021	102-500731	Contracts for Prog Svc		\$2,467	\$0	\$2,467
		Sub-Total		\$9,070	\$0	\$9,070

Greater Seacoast Community Health Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$6,484	\$0	\$6,484
2021	102-500731	Contracts for Prog Svc		\$3,207	\$0	\$3,207
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$10,891	\$0	\$10,891

Granite United Way - Capitol Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$6,484	\$0	\$6,484
2021	102-500731	Contracts for Prog Svc		\$3,207	\$0	\$3,207
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$10,891	\$0	\$10,891

Granite United Way - Carroll County Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$5,403	\$0	\$5,403
2021	102-500731	Contracts for Prog Svc		\$2,467	\$0	\$2,467
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$9,070	\$0	\$9,070

Granite United Way - South Central Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$5,403	\$0	\$5,403
2021	102-500731	Contracts for Prog Svc		\$2,467	\$0	\$2,467
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$9,070	\$0	\$9,070

Lamprey Health Care Vendor #177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$5,403	\$0	\$5,403
2021	102-500731	Contracts for Prog Svc		\$2,467	\$0	\$2,467
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$9,070	\$0	\$9,070

Lakes Region Partnership for Public Health Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$6,484	\$0	\$6,484
2021	102-500731	Contracts for Prog Svc		\$3,207	\$0	\$3,207
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$10,891	\$0	\$10,891

FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)

Manchester Health Department

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$1,800	\$0	\$1,800
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$3,000	\$0	\$3,000

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90038000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90038000	\$7,822	\$0	\$7,822
2021	102-500731	Contracts for Prog Svc		\$4,123	\$0	\$4,123
2022	074-500589	Grants for Pub Asst and Relief	90038000	\$0	\$0	\$0
		Sub-Total		\$13,145	\$0	\$13,145

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90038000	\$8,914	\$0	\$8,914
2020	102-500731	Contracts for Prog Svc	90038000	\$42,108	\$0	\$42,108
2021	102-500731	Contracts for Prog Svc		\$4,124	\$0	\$4,124
2022	074-500589	Grants for Pub Asst and Relief	90038000	\$0	\$0	\$0
		Sub-Total		\$53,146	\$0	\$53,146

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90036000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90036000	\$8,484	\$0	\$8,484
2021	102-500731	Contracts for Prog Svc		\$3,207	\$0	\$3,207
2022	074-500589	Grants for Pub Asst and Relief	90036000	\$0	\$0	\$0
		Sub-Total		\$10,891	\$0	\$10,891

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90038000	\$1,200	\$0	\$1,200
2020	102-500731	Contracts for Prog Svc	90038000	\$7,822	\$0	\$7,822
2021	102-500731	Contracts for Prog Svc		\$4,123	\$0	\$4,123
2022	074-500589	Grants for Pub Asst and Relief	90038000	\$0	\$0	\$0
		Sub-Total		\$13,145	\$0	\$13,145
		SUB TOTAL		\$171,350	\$0	\$171,350

05-95-90-902510-5170 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, Disease Control

County of Cheshire

Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027028	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027028	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
		Sub-Total		\$8,818	\$0	\$8,818

Greater Seacoast Community Health

Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027028	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027028	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$8,818	\$0	\$8,818

Granite United Way - Capitol Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027028	\$1,820	\$0	\$1,820
2020	102-500731	Contracts for Prog Svc	90027028	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$8,820	\$0	\$8,820

Granite United Way - Carroll County Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027028	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027028	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$8,818	\$0	\$8,818

Granite United Way - South Central Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027028	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$1,818	\$0	\$1,818

Lamprey Health Care

Vendor #177677-R001

**FINANCIAL DETAIL ATTACHMENT SHEET**  
Regional Public Health Networks (RPHN)

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027026	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$8,818	\$0	\$8,818

Lakes Region Partnership for Public Health Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027026	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$8,818	\$0	\$8,818

Mary Hitchcock Memorial Hospital - Sullivan County Region Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027026	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$8,818	\$0	\$8,818

Mary Hitchcock Memorial Hospital - Upper Valley Region Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$1,818	\$0	\$1,818

FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)

Mid-State Health Center Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027026	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$8,818	\$0	\$8,818

North Country Health Consortium Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2019	102-500731	Contracts for Prog Svc	90027026	\$1,818	\$0	\$1,818
2020	102-500731	Contracts for Prog Svc	90027026	\$7,000	\$0	\$7,000
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
		Sub-Total		\$8,818	\$0	\$8,818
		SUB TOTAL		\$83,000	\$0	\$83,000

05-95-90-901510-7936 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF PUBLIC HEALTH PROTECTION, CLIMATE CHANGE ADAPTATION

County of Cheshire Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90007936	\$40,000	\$0	\$40,000
2021	102-500731	Contracts for Prog Svc	90007936	\$40,000	\$0	\$40,000
		Sub-Total		\$80,000	\$0	\$80,000

The Cheshire Medical Center Vendor # 155405-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	90007936	\$40,000	\$0	\$40,000
		Sub-Total		\$40,000	\$0	\$40,000

Lamprey Health Care Vendor #177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90007936	\$40,000	\$0	\$40,000
2021	102-500731	Contracts for Prog Svc	90007936	\$29,511	\$0	\$29,511
2022	102-500731	Contracts for Prog Svc	90007936	\$40,000	\$0	\$40,000
		Sub-Total		\$109,511	\$0	\$109,511
		SUB TOTAL		\$229,511	\$0	\$229,511

05-95-90-900510-3173 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF INFORMATICS, ENVIRONMENTAL PUBLIC HEALTH TRACKING

City of Nashua Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$4,230	\$0	\$4,230
2021	102-500731	Contracts for Prog Svc	90004100	\$3,700	\$0	\$3,700
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$7,930	\$0	\$7,930

County of Cheshire Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$4,230	\$0	\$4,230
2021	102-500731	Contracts for Prog Svc	90004100	\$3,700	\$0	\$3,700
		Sub-Total		\$7,930	\$0	\$7,930

Greater Seacoast Community Health Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$5,498	\$0	\$5,498
2021	102-500731	Contracts for Prog Svc	90004100	\$4,811	\$0	\$4,811
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$10,309	\$0	\$10,309

Granite United Way - Capitol Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$5,498	\$0	\$5,498
2021	102-500731	Contracts for Prog Svc	90004100	\$4,811	\$0	\$4,811
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$10,309	\$0	\$10,309

Granite United Way - Carroll County Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$4,230	\$0	\$4,230
2021	102-500731	Contracts for Prog Svc	90004100	\$3,700	\$0	\$3,700
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$7,930	\$0	\$7,930

Granite United Way - South Central Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$4,230	\$0	\$4,230
2021	102-500731	Contracts for Prog Svc	90004100	\$3,700	\$0	\$3,700
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$7,930	\$0	\$7,930

FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)

Lemprey Health Care Vendor #177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$4,230	\$0	\$4,230
2021	102-500731	Contracts for Prog Svc	90004100	\$3,700	\$0	\$3,700
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$7,930	\$0	\$7,930

Lakes Region Partnership for Public Health Vendor # 185635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$5,498	\$0	\$5,498
2021	102-500731	Contracts for Prog Svc	90004100	\$4,811	\$0	\$4,811
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$10,309	\$0	\$10,309

Manchester Health Department Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90004100	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$0	\$0	\$0

Mary Hitchcock Memorial Hospital - Sullivan County Region Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$7,069	\$0	\$7,069
2021	102-500731	Contracts for Prog Svc	90004100	\$6,185	\$0	\$6,185
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$13,254	\$0	\$13,254

Mary Hitchcock Memorial Hospital - Upper Valley Region Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$8,022	\$0	\$8,022
2021	102-500731	Contracts for Prog Svc	90004100	\$7,333	\$0	\$7,333
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$13,355	\$0	\$13,355

Mid-State Health Center Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$5,498	\$0	\$5,498
2021	102-500731	Contracts for Prog Svc	90004100	\$4,811	\$0	\$4,811
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$10,309	\$0	\$10,309

North Country Health Consortium Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90004100	\$7,070	\$0	\$7,070
2021	102-500731	Contracts for Prog Svc	90004100	\$6,185	\$0	\$6,185
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$13,255	\$0	\$13,255
		SUB TOTAL		\$120,750	\$0	\$120,750

05-95-90-902310-7039 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF INFECTIOUS DISEASE CONTROL, PUBLIC HEALTH CRISIS RESPONSE

City of Nashua Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90027027	\$190,000	\$0	\$190,000
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$190,000	\$0	\$190,000

County of Cheshire Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
		Sub-Total		\$50,000	\$0	\$50,000

Greater Seacoast Community Health Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$50,000	\$0	\$50,000

Granite United Way - Capitol Region Vendor # 160015-D001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	90004100	\$0	\$0	\$0
		Sub-Total		\$50,000	\$0	\$50,000

Granite United Way - Carroll County Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget

**FINANCIAL DETAIL ATTACHMENT SHEET**  
Regional Public Health Networks (RPHN)

2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
			Sub-Total	\$50,000	\$0	\$50,000

Granite United Way -South Central Region Vendor # 160015-0001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
			Sub-Total	\$50,000	\$0	\$50,000

Lamprey Health Care Vendor #177877-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
			Sub-Total	\$50,000	\$0	\$50,000

Lakes Region Partnership for Public Health Vendor # 185635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
			Sub-Total	\$50,000	\$0	\$50,000

Manchester Health Department Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$240,000	\$0	\$240,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
			Sub-Total	\$240,000	\$0	\$240,000

Mary Hitchcock Memorial Hospital - Sullivan County Region Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
			Sub-Total	\$50,000	\$0	\$50,000

Mary Hitchcock Memorial Hospital - Upper Valley Region Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$55,000	\$0	\$55,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
			Sub-Total	\$55,000	\$0	\$55,000

Mid-State Health Center Vendor # 156055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$50,000	\$0	\$50,000
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
			Sub-Total	\$50,000	\$0	\$50,000

North Country Health Consortium Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90027027	\$49,999	\$0	\$49,999
2021	102-500731	Contracts for Prog Svc	90027027	\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief		\$0	\$0	\$0
			Sub-Total	\$49,999	\$0	\$49,999
			SUB TOTAL	\$984,999	\$0	\$984,999

05-95-095-950010-1919 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SYS, HHS: COMMISSIONER'S OFFICE, COVID-19 FEMA

City of Nashua Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
			Sub-Total	\$100,000	\$0	\$100,000

County of Cheshire Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
			Sub-Total	\$100,000	\$0	\$100,000

The Cheshire Medical Center Vendor # 155405-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	103-502507	Contracts for Op Svc	95010890	\$110,364	\$0	\$110,364
			Sub-Total	\$110,364	\$0	\$110,364

Greater Seacoast Community Health Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget



FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$125,800	\$0	\$125,800
2022	103-502507	Contracts for Op Svc	95010890	\$141,001	\$0	\$141,001
		Sub-Total		\$268,801	\$0	\$268,801

Granite United Way - Capitol Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc		\$0	\$0	\$0
		Sub-Total		\$100,000	\$0	\$100,000

Granite United Way - Carroll County Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc		\$0	\$0	\$0
		Sub-Total		\$100,000	\$0	\$100,000

Granite United Way - South Central Region

Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc		\$0	\$0	\$0
		Sub-Total		\$100,000	\$0	\$100,000

Lamprey Health Care

Vendor #177877-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc	95010890	\$141,182	\$0	\$141,182
		Sub-Total		\$241,182	\$0	\$241,182

Lakes Region Partnership for Public Health

Vendor # 165835-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$200,000	\$0	\$200,000
2022	103-502507	Contracts for Op Svc		\$0	\$0	\$0
		Sub-Total		\$200,000	\$0	\$200,000

Manchester Health Department

Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc		\$0	\$0	\$0
		Sub-Total		\$100,000	\$0	\$100,000

Mary Hitchcock Memorial Hospital - Sullivan County Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc		\$37,783	\$0	\$37,783
		Sub-Total		\$137,783	\$0	\$137,783

Mary Hitchcock Memorial Hospital - Upper Valley Region

Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$100,000	\$0	\$100,000
2022	103-502507	Contracts for Op Svc		\$91,467	\$0	\$91,467
		Sub-Total		\$181,467	\$0	\$181,467

Mid-State Health Center

Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$200,000	\$0	\$200,000
2022	103-502507	Contracts for Op Svc		\$0	\$0	\$0
		Sub-Total		\$200,000	\$0	\$200,000

North Country Health Consortium

Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	103-502507	Contracts for Op Svc	95010890	\$0	\$0	\$0
2021	103-502507	Contracts for Op Svc	95010890	\$155,449	\$0	\$155,449
2022	103-502507	Contracts for Op Svc		\$0	\$0	\$0
		Sub-Total		\$155,449	\$0	\$155,449
		SUB TOTAL		\$2,073,046	\$0	\$2,073,046

05-95-92-022010-4117000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: BEHAVIORAL HEALTH DIV, BUREAU OF MENTAL HEALTH SVS, CMH PROGRAM SUPPORT

City of Nashua

Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0

**FINANCIAL DETAIL ATTACHMENT SHEET**  
Regional Public Health Networks (RPHN)

2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

County of Cheshire Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
			Sub-Total	\$0	\$0	\$0

County of Cheshire Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Greater Seacoast Community Health Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Granite United Way - Capitol Region Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Granite United Way - Carroll County Region Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Granite United Way - South Central Region Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Lamprey Health Care Vendor # 177877-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Lakes Region Partnership for Public Health Vendor # 165835-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Manchester Health Department Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Mary Hitchcock Memorial Hospital - Sullivan County Region Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Mary Hitchcock Memorial Hospital - Upper Valley Region Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

Mid-State Health Center Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Asst and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000

North Country Health Consortium

Vendor # 158557-B001

**FINANCIAL DETAIL ATTACHMENT SHEET**  
Regional Public Health Networks (RPHN)

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
2022	074-500589	Grants for Pub Aest and Relief	92204117	\$8,000	\$0	\$8,000
			Sub-Total	\$8,000	\$0	\$8,000
			SUB TOTAL	\$104,000	\$0	\$104,000

05-95-94-840010-2485000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: NEW HAMPSHIRE HOSPITAL, ARPA DHHS FISCAL RECOVERY FUNDS

City of Nashua Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
			Sub-Total	\$0	\$0	\$0

County of Cheshire Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc		\$0	\$0	\$0
			Sub-Total	\$0	\$0	\$0

Cheshire Medical Center Vendor # 155405-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$52,506	\$0	\$52,506
			Sub-Total	\$52,506	\$0	\$52,506

Greater Seacoast Community Health Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$147,921	\$0	\$147,921
			Sub-Total	\$147,921	\$0	\$147,921

Granite United Way - Capitol Region Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$75,298	\$0	\$75,298
			Sub-Total	\$75,298	\$0	\$75,298

Granite United Way - Carroll County Region Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$75,298	\$0	\$75,298
			Sub-Total	\$75,298	\$0	\$75,298

Granite United Way - South Central Region Vendor # 180015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$11,382	\$0	\$11,382
			Sub-Total	\$11,382	\$0	\$11,382

Lamprey Health Care Vendor # 177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$138,624	\$0	\$138,624
			Sub-Total	\$138,624	\$0	\$138,624

Lakes Region Partnership for Public Health Vendor # 165835-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$24,817	\$0	\$24,817
			Sub-Total	\$24,817	\$0	\$24,817

Manchester Health Department Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$198,707	\$0	\$198,707
			Sub-Total	\$198,707	\$0	\$198,707

Mary Hitchcock Memorial Hospital - Sullivan County Region Vendor # 177180-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$0	\$53,778	\$53,778
			Sub-Total	\$0	\$53,778	\$53,778

Mary Hitchcock Memorial Hospital - Upper Valley Region Vendor # 177180-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$0	\$75,673	\$75,673
			Sub-Total	\$0	\$75,673	\$75,673

Mid-State Health Center Vendor # 158055-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$39,007	\$0	\$39,007
			Sub-Total	\$39,007	\$0	\$39,007

North Country Health Consortium Vendor # 158557-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	00FRF602PH9508B	\$38,302	\$0	\$38,302
			Sub-Total	\$38,302	\$0	\$38,302
			SUB TOTAL	\$801,862	\$129,452	\$931,314

FINANCIAL DETAIL ATTACHMENT SHEET  
Regional Public Health Networks (RPHN)

05-85-90-901010-S771000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF POLICY AND PERFORMANCE, PUBLIC HEALTH COVID-19 HEALTH DISPARITIES

City of Nashua Vendor # 177441-B011

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
		Sub-Total		\$105,000	\$0	\$105,000

County of Cheshire Vendor # 177372-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
		Sub-Total		\$0	\$0	\$0

Cheshire Medical Center Vendor # 155405-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
		Sub-Total		\$105,000	\$0	\$105,000

Greater Seacoast Community Health Vendor # 154703-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
		Sub-Total		\$105,000	\$0	\$105,000

Granite United Way - Capitol Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
		Sub-Total		\$105,000	\$0	\$105,000

Granite United Way - Carroll County Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
		Sub-Total		\$105,000	\$0	\$105,000

Granite United Way - South Central Region Vendor # 160015-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
		Sub-Total		\$105,000	\$0	\$105,000

Lampry Health Care Vendor # 177677-R001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
		Sub-Total		\$105,000	\$0	\$105,000

Lakes Region Partnership for Public Health Vendor # 165635-B001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
		Sub-Total		\$105,000	\$0	\$105,000

Manchester Health Department Vendor # 177433-B009

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
		Sub-Total		\$105,000	\$0	\$105,000

Mary Hitchcock Memorial Hospital - Sullivan County Region Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
		Sub-Total		\$0	\$105,000	\$105,000

Mary Hitchcock Memorial Hospital - Upper Valley Region Vendor # 177160-B003

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$0	\$105,000	\$105,000
		Sub-Total		\$0	\$105,000	\$105,000

**FINANCIAL DETAIL ATTACHMENT SHEET**  
**Regional Public Health Networks (RPHN)**

Mid-State Health Center

Vendor # 158055-8001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
		Sub-Total		\$105,000	\$0	\$105,000

North Country Health Consortium

Vendor # 158557-8001

Fiscal Year	Class / Account	Class Title	Job Number	Current Budget	Increased (Decreased) Amount	Revised Modified Budget
2020	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2021	102-500731	Contracts for Prog Svc	90577140	\$0	\$0	\$0
2022	102-500731	Contracts for Prog Svc	90577140	\$105,000	\$0	\$105,000
		Sub-Total		\$105,000	\$0	\$105,000
		SUB TOTAL		\$1,155,000	\$210,000	\$1,365,000

<b>TOTAL ALL</b>				<b>\$20,248,800</b>	<b>\$339,452</b>	<b>\$20,588,052</b>
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**State of New Hampshire  
Department of Health and Human Services  
Amendment #9**

This Amendment to the Regional Public Health Network Services contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and Mary Hitchcock Memorial Hospital ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on June 19, 2019, (Item #78E), as amended on February 5, 2020, (Item #7), as amended on May 6, 2020 (Item # 47), as amended with Governor approval on July 10, 2020 and presented to the Executive Council as an Informational Item on August 26, 2020 (Informational Item #L), as amended with Governor approval on November 17, 2020 and presented to the Executive Council as an Informational Item on December 18, 2020 (Informational Item #B), as amended with Governor and Executive Council approval on January 22, 2021 (Item #28), as amended with Governor approval on December 17, 2020 and presented to the Executive Council as an Informational Item on April 7, 2021 (Informational Item #M), as amended with Governor approval on January 29, 2021 and presented to the Executive Council as an Informational Item on May 19, 2021 (Informational Item #N), and as amended with Governor and Executive Council approval on June 30, 2021 (Item #53), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to extend the term of the agreement, increase the price limitation, or modify the scope of services to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

1. Form P-37, General Provisions, Block 1.8, Price Limitation, to read:  
\$3,041,783
2. Modify Exhibit A-1, Additional Scope of Services – COVID-19 Response, by replacing in its entirety with Exhibit A-1, Amendment #9, Additional Scope of Services – COVID-19 Response, which is attached hereto and incorporated by reference herein.
3. Modify Exhibit B - Amendment #1, Methods and Conditions Precedent to Payment, by replacing in its entirety with Exhibit B, Amendment #9, Method and Conditions Precedent to Payment, which is attached hereto and incorporated by reference herein.
4. Modify Exhibit B-1, Program Funding, Amendment #8 by replacing it in its entirety with Exhibit B-1, Amendment #9, Program Funding, which is attached hereto and incorporated by reference herein.

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All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective upon the date of Governor and Executive Council approval.

IN WITNESS WHEREOF, the parties have set their hands as of the date written below.

State of New Hampshire  
Department of Health and Human Services

3/15/2022

Date

DocuSigned by:

Patricia M. Tilley

Name: Patricia M. Tilley

Title:

Director

Mary Hitchcock Memorial Hospital

3/15/2022

Date

DocuSigned by:

Edward J. Merrens, MD

Name: Edward J. Merrens, MD

Title:

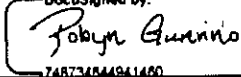
Chief Clinical Officer

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

3/16/2022

\_\_\_\_\_  
Date

DocuSigned by:  
  
748734544941480

\_\_\_\_\_  
Name: Robyn Guarino  
Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name:  
Title:





## Additional Scope of Services - COVID-19 Response

### 1. COVID-19 Response

#### 1.1. Emergency Operations

1.1.1. The Contractor shall enact emergency operations across the Regional Public Health Network for COVID-19 efforts by:

- 1.1.1.1. Activating the regions Multi-Agency Coordination Entity (MACE) at a level appropriate to meet the needs of the response.
- 1.1.1.2. Staffing the MACE with the numbers and skills necessary to support the response and ensure worker safety.
- 1.1.1.3. Assessing the region's public health and healthcare system training needs.
- 1.1.1.4. Providing training designed to improve the region's public health and healthcare system response.
- 1.1.1.5. Ensuring plans and region's response actions incorporate the latest DPHS guidance and direction.

#### 1.2. Responder Safety and Health

1.2.1. The Contractor shall ensure the health and safety of the public health response workforce in the Regional Public Health Network, including but not limited to:

- 1.2.1.1. Implementing staff resiliency programs, information, and referrals to responder mental health support.
- 1.2.1.2. Determining responder safety and health gaps and implementing corrective actions.
- 1.2.1.3. Documenting and tracking the Regional Public Health Network's personal protective equipment inventory.

#### 1.3. Identification of Vulnerable Populations

1.3.1. The Contractor shall identify and implement mitigation strategies for populations at risk for morbidity, mortality, and other adverse outcomes.

1.3.2. The Contractor shall coordinate with governmental and nongovernmental programs that can be leveraged to provide health and human services and disseminate information to connect the public with available services.

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New Hampshire Department of Health and Human Services  
Regional Public Health Network Services

Exhibit A-1, Amendment #9

1.4. Information Sharing and Public Information

1.4.1. The Contractor shall ensure information regarding the COVID-19 efforts are provided to the public, including, but not limited to:

1.4.1.1. Disseminating information, alerts, warnings, and notifications regarding risks and self-protective measures to the public, particularly with at-risk and vulnerable populations and public health responders.

1.4.1.2. Monitoring local news stories and social media postings to determine if information is accurate, identify messaging gaps, and coordinate with DHHS to adjust communications as needed.

1.4.1.3. Coordinating communication messages, products, and programs with DHHS, key partners and stakeholders to harmonize response messaging.

1.5. Distribution and Use of Medical Materials

1.5.1. The Contractor shall ensure capacity for a mass vaccination campaign, including:

1.5.1.1. Maintaining ability for vaccine-specific cold chain management.

1.5.1.2. Coordinating targeted and mass vaccination clinics for emergency response.

1.5.1.3. Rapidly identifying high-risk persons requiring vaccine.

1.5.1.4. Planning to prioritize limited medical countermeasures (MCM) based on guidance from the CDC and the Department.

1.5.1.5. Ensuring capacity for distribution of MCM and supplies.

1.5.1.6. Coordinating with the Department to create agreements with health care entities, as identified by the Department, to coordinate distribution and tracking of vaccinations.

1.5.2. The Contractor shall plan and conduct mobile and other clinics to provide vaccinations against SARS-CoV-2 as directed by the Department and in accordance with all policies and procedures put forth by the Department.

1.5.3. The Contractor will utilize the Department's loaned assets to expand upon their personnel's ability to utilize the Centers for Disease Control's electronic Vaccine Administration Management System (VAMS) or the Department's New Hampshire Immunization Information System (NHIS) to input vaccine data. The loaned assets are outlined in Exhibit A-2 Asset Inventory, which is

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New Hampshire Department of Health and Human Services  
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Exhibit A-1, Amendment #9



attached hereto and incorporated by reference herein. The Contractor agrees to the following terms regarding the use of loaned assets:

- 1.5.3.1. Assets to be Used by User: Subject to the terms and conditions of this Agreement, the Department agrees to provide to User with some or all of the Assets listed on Exhibit A-2, which is attached hereto and incorporated by reference herein. This is a non-transferable right for the User to use the Assets. The type of asset and quantity deployed will be determined jointly by the Contractor and the Department. An Asset inventory reflecting the deployed Assets selected from Exhibit A-2 will be managed by the Department with input and validation by the Contractor and will be updated as needed for asset management.
- 1.5.3.2. The Contractor agrees to use and operate the assets only in conjunction with the business use stated herein for administration of the COVID-19 vaccine, unless otherwise agreed upon by mutual written consent.
- 1.5.3.3. The Contractor acknowledges the assets will be provided with Windows 10 Professional (OEM version) and Microsoft Office software and it is the responsibility of the Contractor to purchase, install and maintain all additional software required. In accordance with Exhibit K (Information Security Requirements), the Contractor further acknowledges responsibility for maintaining security standards including but not limited to antivirus software, patching and software updates.
- 1.5.3.4. The Contractor acknowledges the Department's Security Office and NH DoIT will not provide technical assistance or IT support in association with the use of the assets; however, VAMS and NHIS User Support will be provided by the Department's Immunization Program.
- 1.5.3.5. The Contractor understands and agrees that the Department retains ownership of the loaned assets and will return them to the Department in good working condition when no longer needed for COVID-19 vaccine administration or within thirty (30) days of contract termination, inclusive of any amendments to extend the contract term.

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New Hampshire Department of Health and Human Services  
Regional Public Health Network Services

Exhibit A-1, Amendment #9



1.5.3.6. Prior to returning laptop, iPads, and/or other mobile or storage devices listed in Exhibit A-2 to the Department, the Contractor agrees to sanitize all data from said devices. The User agrees to cleanse all data using the Purge technique unless Purge cannot be applied due to the firmware involved: provided, however, that the Contractor may retain: (i) one (1) archival copy of such data in its secure files solely for the purpose of monitoring compliance under this Agreement; and (ii) copies of such data made and stored as part of the Contractor's routine technology backup process, for the duration of the project, for the duration of the Agreement. For National Institute of Standards and Technology (NIST) Media Sanitization Guides refer to the NIST Special Publication 800-88 Rev.1, or later for guidelines at <https://csrc.nist.gov/publications/sp800>.

1.6. Surge Staffing

1.6.1. The Contractor shall activate mechanisms for surging public health responder staff.

1.6.2. The Contractor shall recruit, enroll, activate, train and deploy volunteers, including but not limited to:

1.6.2.1. Medical Reserve Corps (MRC).

1.6.2.2. Citizens Emergency Response Teams (CERT).

1.7. Public Health Coordination with Healthcare Systems

1.7.1. The Contractor shall coordinate with the Granite State Healthcare Coalition, its member agencies, and other health care organizations, emergency management, and other relevant partners and stakeholders to assess the public health and medical surge needs of the community.

1.7.2. The Contractor shall participate in the activation of Alternative Care Sites as requested by the sponsoring hospital(s).

1.8. Biosurveillance

1.8.1. The Contractor shall conduct surveillance and case identification including, but not limited to:

1.8.1.1. Public health epidemiological investigation activities such as contact follow-up.

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**New Hampshire Department of Health and Human Services  
Regional Public Health Network Services**

**Exhibit A-1, Amendment #9**

- 1.8.1.2. Assess risk of travelers and other persons with potential COVID-19 exposures.
  - 1.8.1.3. Enhance surveillance systems to provide case-based and aggregate epidemiological data.
  - 1.8.1.4. Ensure data management systems are in place and meet the needs of the jurisdiction.
  - 1.8.1.5. Ensure efficient and timely data collection.
  - 1.8.1.6. Ensure ability to rapidly exchange data with public health partners and other relevant partners.
- 1.9. Adult Influenza Vaccinations
- 1.9.1. The Contractor shall coordinate with local community-based agencies for the administration of influenza vaccines supplied by the New Hampshire Immunization Program (NHIP) to adults (eighteen (18) years or older). The Contractor shall:
    - 1.9.1.1. Provide a Medical/Clinical Director to provide medical oversight, standing orders, emergency interventions/protocols and clinical expertise. The Contract shall ensure the Medical/Clinical Director is:
      - 1.9.1.1.1. Able to prescribe medication in the State of New Hampshire.
      - 1.9.1.1.2. Either a Medical Doctor (MD), Doctor of Osteopathic Medicine (DO), or Advanced Practice Registered Nurse (APRN).
    - 1.9.1.2. Make copies of standing orders and emergency interventions/protocols available at all clinics.
    - 1.9.1.3. Recruit, train, and retain qualified medical and non-medical volunteers to help operate the clinics.
    - 1.9.1.4. Procure necessary supplies to conduct vaccine clinics, including, but not limited to, emergency management medications, equipment, and needles.
  - 1.9.2. The Contractor shall ensure proper vaccine storage, handling and management. The Contractor shall:
    - 1.9.2.1. Annually submit a signed Vaccine Management Agreement to NHIP to ensure that all listed requirements are met.

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New Hampshire Department of Health and Human Services  
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Exhibit A-1, Amendment #9

- 1.9.2.2. Ensure vaccine is stored at the manufacturer's recommended temperatures the entire time the vaccine is in the Contractor's custody.
- 1.9.2.3. Record temperatures twice daily (AM and PM), during normal business hours, for the primary refrigerator and hourly when the vaccine is stored outside of the primary refrigerator unit.
- 1.9.2.4. Ensure that an emergency backup plan is in place in case of primary refrigerator failure.
- 1.9.2.5. Utilize a temperature data logger for all vaccine monitoring, including primary refrigerator storage as well as the entire duration vaccine is outside of the primary refrigeration unit.
- 1.9.2.6. Submit a monthly temperature log to the NHIP for the primary refrigerator storage.
- 1.9.2.7. Track each vaccine dose provide by NHIP.
- 1.9.2.8. Notify NHIP of any adverse event within 24 hours of the event occurring by contacting the NHIP Nursing help line and faxing incident forms, if this occurs:
  - 1.9.2.8.1. Immediately quarantine the vaccine in a temperature appropriate setting, separating it from other vaccine and labeling it "DO NOT USE".
  - 1.9.2.8.2. Contact the manufacturer immediately to explain the event duration and temperature information to determine if the vaccine is still viable.
  - 1.9.2.8.3. Notify NHIP immediately after contacting the manufacturer regarding any temperature excursion.
  - 1.9.2.8.4. Submit a Cold Chain Incident Report along with a Data Logger report to NHIP within 24 hours of temperature excursion occurrence.
- 1.9.3. Within 24 hours of the completion of every clinic:
  - 1.9.3.1. Update the State Vaccination system with total number of vaccines administered and wasted during each mobile clinic.
  - 1.9.3.2. Ensure that doses administered in the inventory system match the clinical documentation of doses administered.
  - 1.9.3.3. Submit the hourly vaccine temperature log for the duration the vaccine is kept outside of the contractor's established vaccine refrigerator.



New Hampshire Department of Health and Human Services  
Regional Public Health Network Services

Exhibit A-1, Amendment #9

1.9.3.4. Submit the following totals to NHIP outside of the vaccine ordering system:

- 1.9.3.4.1. Total number of adults vaccinated by age ranges and other demographic indicators as determined by the Department.
- 1.9.3.4.2. Total number of vaccines wasted.

1.9.4. The Contractor, in coordination with participating agencies, shall complete an annual year-end self-evaluation and improvement plan that includes, but is not limited to, the following:

- 1.9.4.1. Strategies that worked well in the areas of communication, logistics, or planning.
- 1.9.4.2. Areas for improvement both at the state and regional levels, emphasizing strategies for implementing improvements.
- 1.9.4.3. Future strategies and plans for increasing the number of vaccinated adults.
- 1.9.4.4. Suggestions on how state level resources may aid increasing the number of vaccinated adults.

1.9.5. The Contractor shall, when medical direction is unable to be obtained, develop and submit a regional influenza promotion plan, including a budget and strategies to measure the impact of the promotional activities for their region, to the Department for approval.

1.9.6. The Contractor shall document and submit the actions taken to recruit a Medical/Clinical Director.

**2. COVID-19 Vaccinations**

2.1. The Contractor shall reduce access barriers to the COVID-19 vaccination for vulnerable populations (or "target populations"), including, but not limited to:

- 2.1.1. Racial minority populations.
- 2.1.2. Ethnic minority populations.
- 2.1.3. Individuals experiencing homelessness.
- 2.1.4. Individuals experiencing housing instability.
- 2.1.5. Rural communities.

2.2. The Contractor shall:

2.2.1. Operationalize COVID-19 vaccine clinics for the target populations to increase equitable distribution of COVID-19 vaccination. The Contractor shall operationalize COVID-19 vaccine clinics by utilizing strategies that include, but are not limited to:

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New Hampshire Department of Health and Human Services  
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- 2.2.1.1. Vaccine strike teams.
- 2.2.1.2. Mobile vaccine clinics.
- 2.2.1.3. Satellite clinics.
- 2.2.1.4. Temporary clinics.
- 2.2.1.5. Travel to off-site clinics to provide vaccination services in non-traditional settings, including in-home vaccination to homebound patients where other mechanisms for in-home vaccination are not available.
- 2.2.1.6. Other vaccine sites, as approved by the Department.
- 2.2.2. Ensure vaccine sites are located at a variety of settings, including, but not limited to, schools, healthcare facilities, and community-based sites.
- 2.2.3. Ensure hours of operation at vaccine sites are maintained and/or adjusted as required to meet the needs of the target population.
- 2.3. The Contractor shall develop and implement engagement strategies to promote the COVID-19 vaccination and increase vaccine confidence through education, outreach and partnerships in the target populations. The Contractor shall:
  - 2.3.1. Identify community liaison collaborators to increase the knowledge of COVID-19 vaccinations among the target populations. Community liaison collaborators shall include, but are not limited to:
    - 2.3.1.1. Federally Qualified Health Centers
    - 2.3.1.2. Community Mental Health Centers.
    - 2.3.1.3. Community-based Organizations.
    - 2.3.1.4. City Health Departments.
    - 2.3.1.5. Faith-based Organizations.
    - 2.3.1.6. Local barbers and hairdressers.
    - 2.3.1.7. Community Colleges.
    - 2.3.1.8. Schools.
  - 2.3.2. Conduct outreach to populations, including, but not limited to, those who:
    - 2.3.2.1. Experience disproportionately high rates of COVID-19 and related deaths.
    - 2.3.2.2. Have high rates of underlying health conditions that place them at greater risk for severe COVID-19 as determined by the Centers for Disease Control and Prevention.
    - 2.3.2.3. Are likely to experience barriers to accessing COVID-19 vaccination services, such as geographical barriers, transportation barriers, and health system barriers.

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New Hampshire Department of Health and Human Services  
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- 2.3.2.4. Are likely to have low acceptance of or confidence in COVID-19 vaccines.
- 2.3.2.5. Have a history of mistrust in health authorities or the medical establishment.
- 2.3.2.6. Are not well-known to health authorities or have not traditionally been the focus of immunization programs.
- 2.3.3. Reduce barriers to receipt of vaccination services, including, but not limited to, providing translation services for individuals who need assistance with Vaccination and Immunization Network Interface (VINI) or other State immunization registry systems.
- 2.3.4. Conduct outreach to assess individuals' readiness to receive a vaccination.
- 2.3.5. Have a medical professional available to provide counseling to individuals experiencing vaccine hesitancy.
- 2.3.6. Increase COVID-19 vaccine confidence among the populations listed above by developing and distributing messaging in multiple languages on any printed, audio, video, social media and/or other mediums used.
- 2.3.7. Participate in meetings with the Department, as requested by the Department.
- 2.3.8. Attend New Hampshire Immunization Program (NHIP) trainings.
- 2.3.9. Attend NH Public Health Association and other stakeholder immunization meetings/conferences.
- 2.3.10. Share information with the target populations regarding Department and other health organizations training and technical assistance opportunities.
- 2.4. The Contractor shall procure resources, equipment and/or supplies as needed to establish and operate vaccine clinics, which shall include, but not be limited to:
  - 2.4.1. Coordinating, operating, and managing clinics.
  - 2.4.2. Procuring sites and/or equipment necessary for establishing and hosting vaccine clinics, which may include, but are not limited to:
    - 2.4.2.1. Property leases.
    - 2.4.2.2. Mobile trailer rentals.
    - 2.4.2.3. Generator rentals.
    - 2.4.2.4. Table and chair rentals.
    - 2.4.2.5. Appropriate refrigerators and freezers, as provided by the Department.
    - 2.4.2.6. Data loggers, as provided by the Department.
  - 2.4.3. Procuring communication devices and services, which may include, but are not limited to:
    - 2.4.3.1. Two-way radios.

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Exhibit A-1, Amendment #9

- 2.4.3.2. Cell phones.
- 2.4.3.3. Wi-Fi.
- 2.4.3.4. Computers.
- 2.4.4. Procuring disposable supplies, which may include, but are not limited to:
  - 2.4.4.1. Generator fuel.
  - 2.4.4.2. Propane.
  - 2.4.4.3. Oil.
  - 2.4.4.4. Batteries.
- 2.4.5. Procuring clinical supplies, which may include, but are not limited to:
  - 2.4.5.1. Syringes.
  - 2.4.5.2. Needles
  - 2.4.5.3. Alcohol wipes.
  - 2.4.5.4. Band aids.
  - 2.4.5.5. Stickers.
- 2.4.6. Procuring other necessary supplies and equipment per COVID-19 Vaccine Provider Agreement.
- 2.4.7. Ensuring proper vaccine storage, handling, administration and documentation in accordance with state and federal guidelines.
- 2.4.8. Recruiting, training and scheduling vaccine clinic staff at a rate of no more than \$65 per hour per vaccine staff member, unless otherwise approved by the Department, to provide services which include, but are not limited to:
  - 2.4.8.1. Administering vaccines.
  - 2.4.8.2. Participating in training, as requested.
  - 2.4.8.3. Supporting the planning and operations of conducting mobile and other COVID-19 vaccine clinics.
- 2.4.9. Providing vaccine clinic staff and volunteers with water, snacks, and/or meals while performing vaccine administration work. All food, drinks, and meals will be provided to staff on site and may include individually packaged meals in lieu of buffet or family style options, given that operations are occurring in a pandemic environment.
- 2.4.10. Reimbursing mileage costs for vaccine clinic staff, Contractor staff and clinic volunteers at the IRS mileage reimbursement rate for travel to and from vaccine clinics.

**3. Community Health Worker**

3.1. The Contractor shall provide a Community Health Workers (CHW) to support culturally and linguistically appropriate COVID-19 and other social determinants of health

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**New Hampshire Department of Health and Human Services  
Regional Public Health Network Services**

**Exhibit A-1, Amendment #9**

related services.

3.2. The Contractor shall submit CHW-related documentation to the Department within thirty (30) days of Agreement effective date, which shall include, but is not limited to:

3.2.1. Staff recruitment plan.

3.2.2. Training procedures.

3.2.3. Onboarding plan.

3.3. The Contractor shall ensure the CHW provides COVID-19 support services, including, but not limited to:

3.3.1. Connecting community members to culturally and linguistically competent COVID-19 testing in hyper-local community testing sites.

3.3.2. Assisting with contact tracing, when required.

3.3.3. Cultural mediation among individuals, communities, and health and social service systems.

3.3.4. Culturally appropriate health education and information.

3.3.5. Care coordination, case management, and system navigation.

3.3.6. Coaching and social support by advocating for individuals and communities.

3.3.7. Direct services to clients with COVID-19 and their family members affected by COVID-19, which include, but are not limited to facilitating:

3.3.7.1. Access to COVID-19 test within five (5) days of encounter between the CHW and the client.

3.3.7.2. Access to the influenza vaccine within fourteen (14) days of encounter between the CHW and the client.

3.3.7.3. Access to the COVID-19 vaccine within fourteen (14) days of encounter.

3.3.8. Accommodating communication access needs of individuals served through use of qualified interpreters and translated materials.

3.3.9. Providing and distributing educational information about COVID vaccinations and general Department guidance for individual mitigation.

3.4. The Contractor shall ensure the CHW provides social determinants of health related services, which include, but are not limited to:

3.4.1. Creating connections between vulnerable populations and healthcare providers by providing the following services to vulnerable populations, which include, but are not limited to:

3.4.1.1. Providing appropriate care coordination, case management and connections to patient and family identified community and social services and referrals.

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- 3.4.1.2. Assisting with maintaining and/or applying for social services within their community.
- 3.4.1.3. Identifying and helping to mitigate barriers in health care access such as transportation, language, and childcare.
- 3.4.1.4. Assisting vulnerable populations with navigating the healthcare system.
- 3.4.1.5. Determining eligibility and enrolling vulnerable populations in health insurance plans.
- 3.4.1.6. Providing culturally appropriate health education on topics related to COVID, chronic disease prevention, physical activity, and nutrition.
- 3.4.1.7. Providing informal counseling, health screenings, and referrals.
- 3.4.1.8. Connecting clients with community-based agencies through closed loop and/or warm hand-off referrals for supports that include, but are not limited to:
  - 3.4.1.8.1. Food insecurity supports.
  - 3.4.1.8.2. Mental health supports.
  - 3.4.1.8.3. Health care referrals.
  - 3.4.1.8.4. Substance use disorder supports.
  - 3.4.1.8.5. Educational supports and services.
  - 3.4.1.8.6. Financial literacy.
  - 3.4.1.8.7. Budgeting supports.
  - 3.4.1.8.8. COVID-19 testing, vaccination, and/or immunization resources.
  - 3.4.1.8.9. Social Isolation supports.
- 3.4.2. Increasing cultural competence among healthcare providers serving vulnerable populations by providing services that include, but are not limited to:
  - 3.4.2.1. Educating healthcare providers and stakeholders about community health needs.
  - 3.4.2.2. Managing care and care transitions for vulnerable populations.
  - 3.4.2.3. Advocating for vulnerable populations or communities to receive services and resources to address health needs.
  - 3.4.2.4. Collecting data and relaying information to stakeholders to inform programs and policies.
  - 3.4.2.5. Building community capacity to address health issues.

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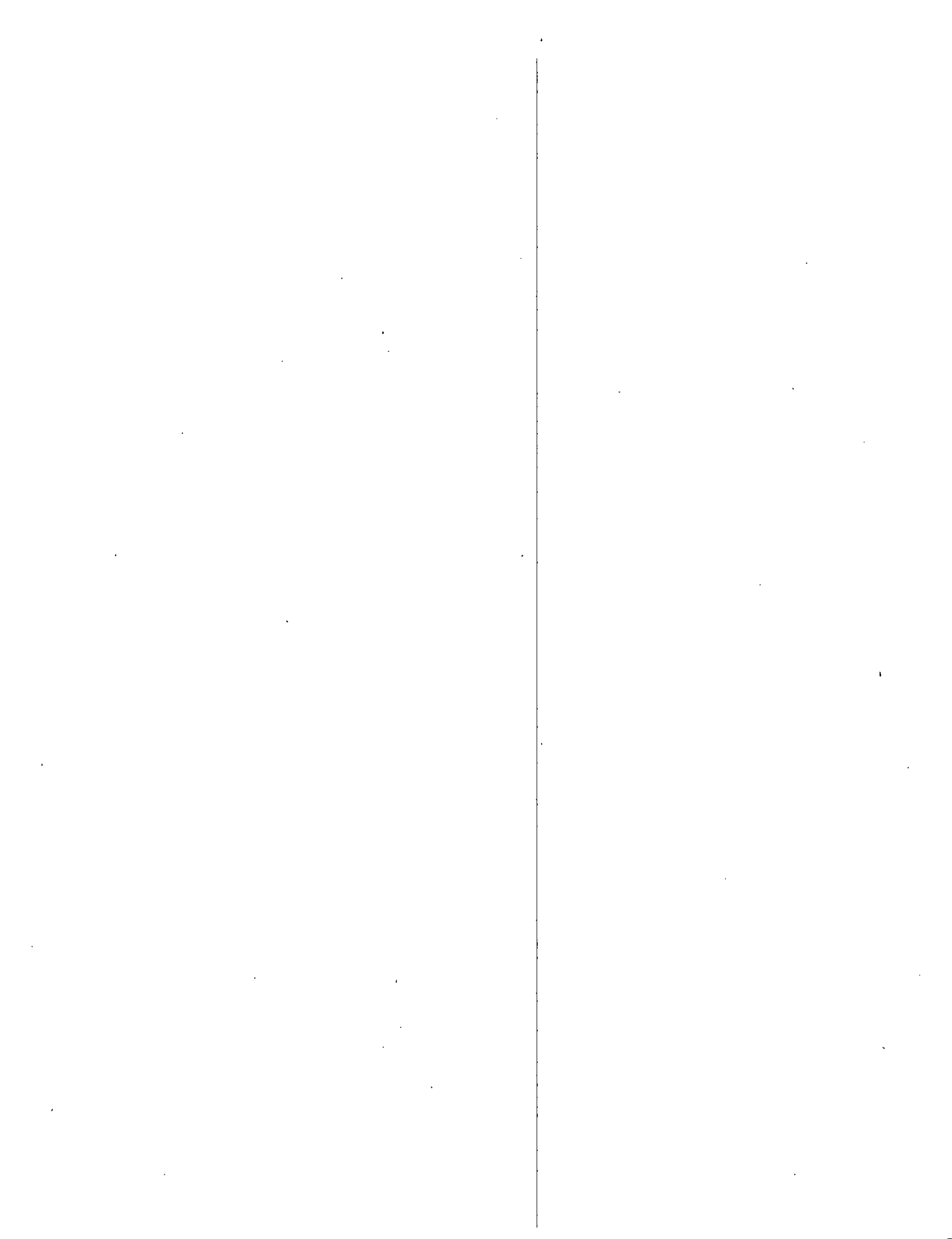


**New Hampshire Department of Health and Human Services  
Regional Public Health Network Services**

**Exhibit A-1, Amendment #9**

- 3.4.2.6. Ensuring cultural mediation among vulnerable populations, communities, and health and social service systems serving vulnerable populations.
- 3.4.3. Completing data tracking system forms to document the care coordination and case management of the patient and family.
- 3.5. The Contractor shall ensure the CHW documents encounters within the data tracking system, upon obtaining the appropriate consent, to identify services, assist in navigating the healthcare system and support data quality. The CHW shall obtain the following data, which includes but is not limited to:
  - 3.5.1. Race.
  - 3.5.2. Ethnicity.
  - 3.5.3. Language.
  - 3.5.4. Household income.
  - 3.5.5. Marital status.
  - 3.5.6. Age of parents.
  - 3.5.7. Sexual orientation and/or gender identity.
  - 3.5.8. Street address.
  - 3.5.9. Town.
  - 3.5.10. County.
  - 3.5.11. Zip Code.
  - 3.5.12. State.
  - 3.5.13. Number of incarcerated parents (if applicable).
  - 3.5.14. Phone number and/or email address.
  - 3.5.15. Status of receiving benefits, if applicable, including, but not limited to:
    - 3.5.15.1. Supplemental Nutrition Assistance Program (SNAP).
    - 3.5.15.2. Child Care.
    - 3.5.15.3. Medicaid.
    - 3.5.15.4. Social Security.
    - 3.5.15.5. Temporary Assistance for Needy Families (TANF).
    - 3.5.15.6. WIC.
- 3.6. The Contractor shall ensure the CHW participates in at least one (1) professional development activity per year related to culturally and linguistically appropriate services and organizational cultural effectiveness.
- 3.7. The Contractor shall ensure the CHW participates in CHW trainings and NH CHW Coalition meetings and conferences, as directed by the Department.

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New Hampshire Department of Health and Human Services  
Regional Public Health Network Services

Exhibit A-1, Amendment #9

3.8. Reporting

3.8.1. The Contractor shall submit the following Public Health Emergency Preparedness information and reports to the Department.

3.8.1.1. Information about COVID-19 activities in the current quarterly PHEP progress reports using an online system administered by the DPHS.

3.8.1.2. Documentation for pertinent COVID-19 response activities necessary to complete the MCM Operational Readiness Review (ORR) or self-assessment as scheduled by DHHS.

3.8.1.3. Final After Action Report/Improvement Plan for the activity described in paragraph 1.4.1.

3.8.1.4. Final After Action Report(s)/Improvement Plan(s) for any other drill(s) or exercise(s) conducted.

3.8.1.5. Other information that may be required by federal and state funders during the contract period.

3.8.2. The Contractor shall submit quarterly reports, which shall include, but are not limited:

3.8.2.1. Description of activities performed, resulting impacts, individuals and families served, and other outcomes.

3.8.2.2. Efforts, successes, and challenges experienced with local community based organizations and stakeholders to promote vaccine awareness and uptake of COVID-19.

3.8.2.3. Efforts, successes, and challenges experienced in reaching high risk and underserved populations to promote and offer COVID-19 vaccinations.

3.8.2.4. Efforts, successes, and challenges experienced in addressing vaccine misinformation and promoting vaccine confidence and uptake, especially within racial and ethnic minority populations.

3.8.2.5. Potential barriers and solutions identified in the past quarter for low vaccine uptake in specific communities.

3.8.2.6. Efforts, successes, and challenges experienced in providing community engagement.

3.8.2.7. Number and percentage of individuals who have not previously received COVID-19 vaccination who were administered vaccination within the reporting period.

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New Hampshire Department of Health and Human Services  
Regional Public Health Network Services

Exhibit A-1, Amendment #9

- 3.8.2.8. Percentage of clients who were referred by CHWs and successfully accessed a COVID test and received results or COVID vaccination disaggregated by the following age ranges:
  - 3.8.2.8.1. 5-11 years old.
  - 3.8.2.8.2. 12-17 years old.
  - 3.8.2.8.3. 18 years and older.
- 3.8.2.9. Percentage of clients who were referred by CHWs and successfully received a COVID-19 vaccination disaggregated by the following age ranges:
  - 3.8.2.9.1. 5-11 years old.
  - 3.8.2.9.2. 12-17 years old.
  - 3.8.2.9.3. 18 years and older.
- 3.8.2.10. Number of collaborating agencies/services identified as part of CHW-led intervention.
- 3.8.2.11. Number and percentage of clients with one or more identified co-morbidities through the EMR.
- 3.8.2.12. Number and percentage of resources provided in a primary language other than English.
- 3.8.2.13. Number and percentage of in-community visits with CHW clients at locations other than the Contractor.
- 3.8.2.14. Number and percentage of encounter types by intensity, length and type, including virtual and/or in-person.
- 3.8.2.15. Percentage of clients that identify one or more unmet need.
- 3.8.2.16. Number and percentage of identified unmet needs that are met with assistance of the CHWs.
- 3.8.2.17. Number and percentage of clients that have completed CHW encounter form and Patient Questionnaire completed and documented.
- 3.8.2.18. Number of encounters with each client by encounter type and, if applicable, resulting referrals by referral type, including:
  - 3.8.2.18.1. Number of encounters to provide communication about COVID-19 risk factors and mitigation/prevention.

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**New Hampshire Department of Health and Human Services  
Regional Public Health Network Services**

**Exhibit A-1, Amendment #9**

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- 3.8.2.18.2. Number of other navigation and support services to address COVID-19 risk factors.
  - 3.8.2.18.3. Number of referrals completed through closed loop referral system.
  - 3.8.2.18.4. Number of referrals for COVID-19 vaccination/vaccine support by CHW, including coordination of activities related to administration of vaccines and excluding direct administration of vaccines.
  - 3.8.2.19. Number and percentage of clients who need and access a COVID-19 test within five (5) days of the first CHW encounter.
  - 3.8.2.20. Number and percentage of clients able to access influenza vaccine within fourteen (14) days of first CHW encounter (flu season only).
  - 3.8.2.21. Number and percentage of CHW clients able to access COVID-19 vaccine within fourteen (14) of first CHW encounter.
  - 3.8.2.22. Number and percentage of identified unmet needs that are met with assistance of CHWs identified through EMR.
  - 3.8.2.23. Number and type of trainings provided to CHWs supported by COVID Health Disparities funding.

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New Hampshire Department of Health and Human Services  
Regional Public Health Network Services

Exhibit B, Amendment #9

Method and Conditions Precedent to Payment

1. The State shall pay the Contractor an amount not to exceed the Form P-37, Block 1.8, Price Limitation for the services provided by the Contractor pursuant to Exhibit A, Amendment #8, Scope of Services and Exhibit A-1, Amendment #9, Additional Scope of Services – COVID-19 Response.

1.1. This Agreement is funded by:

1.1.1. Federal Funds from the US Centers for Disease Control and Prevention, Preventive Health Services, Catalog of Federal Domestic Assistance (CFDA #) 93.991, Federal Award Identification Number (FAIN) #B01OT009205.

1.1.2. Federal Funds from the US Centers for Disease Control and Prevention, Public Health Emergency Preparedness Program, Catalog of Federal Domestic Assistance (CFDA #) 93.074 and 93.069, Federal Award Identification Number (FAIN) #U90TP000535, and General Funds.

1.1.3. Federal Funds from the US DHHS, Substance Abuse and Mental Health Services Administration, Center for Substance Abuse Prevention, Substance Abuse Prevention and Treatment Block Grant, Catalog of Federal Domestic Assistance (CFDA #) 93.959, Federal Award Identification Number (FAIN) #TI010035, and General Funds.

1.1.4. Federal Funds from the US DHHS, Substance Abuse and Mental Health Services Administration, Center for Substance Abuse Prevention, NH Partnership for Success Initiative, Catalog of Federal Domestic Assistance (CFDA #) 93.243, Federal Award Identification Number (FAIN) #SP020796.

1.1.5. Federal Funds from the US Centers for Disease Control and Prevention, National Center for Immunization and Respiratory Diseases, Catalog of Federal Domestic Assistance (CFDA #) 93.268, Federal Award Identification Number (FAIN) #H23IP000757.

1.1.6. Federal Funds from the US Department of Health and Human Services, Public Health Hospital Preparedness Program, Catalog of Federal Domestic Assistance (CFDA #) 93.074 and 93.889, Federal Award Identification Number (FAIN) #U90TP000535.

1.1.7. Federal Funds from the US Department of Health and Human Services, Childhood Lead Poisoning Prevention and Surveillance Program, Catalog of Federal Domestic Assistance (CFDA #) 93.197, Federal Award Identification Number (FAIN) #NUE2EH001408.

1.1.8. Federal Funds from the US Department of Health and Human Services, Climate, Catalog of Federal Domestic Assistance (CFDA #) 93.070, Federal Award Identification Number (FAIN) #NUEIEH001332.

1.1.9. Federal Funds from the US Centers for Disease Control and Prevention, Center for State, Tribal, Local and Territorial Support, COVID-19 Health Disparities, Catalog of Federal Domestic Assistance (CFDA #) 93.391, Federal Award Identification Number (FAIN) #NH75OT000031.

1.1.10. Federal Funds from the US Centers for Disease Control and Prevention, Public Health Emergency Preparedness, Catalog of Federal Domestic Assistance (CFDA #) 93.069, Federal Award Identification Number (FAIN) #U90TP922018.

1.1.11. Federally Funded from the Social Impact Partnerships to Pay for Results Act (SIPRA), as awarded on October 22, 2021, by the United States Department of the Treasury, CFDA21.017

1.1.12. General Funds from the State of New Hampshire.

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New Hampshire Department of Health and Human Services  
Regional Public Health Network Services

**Exhibit B, Amendment #9**

- 1.2. For the purposes of this Agreement, the Department has identified:
  - 1.2.1. The Contractor as a Subrecipient, in accordance with 2 CFR §200.331.
  - 1.2.2. This Agreement as NON-R&D, in accordance with 2 CFR §200.332.
- 1.3. The Contractor shall provide the services in Exhibit A, Amendment #8, Scope of Services and Exhibit A-1, Amendment #9, Additional Scope of Services – COVID-19 Response, in compliance with funding requirements.
- 1.4. Failure to meet the scope of services may jeopardize the funded contractor's current and/or future funding.

2. Program Funding

- 2.1. The Contractor shall be paid up to the amounts specified for each program/scope of work identified in Exhibit B-1, Amendment #9, Program Funding.
- 2.2. Payment for the I-CARE program shall be on a lump sum basis for authorized expenditures incurred in the fulfillment of the Department approved I-CARE NH work plan and budget. Authorized expenditures shall include printing, mailing, and media related expenses.
- 2.3. The Contractor shall submit one (1) ARPA budget for State Fiscal Year 2022 and one (1) COVID Health Disparities budget for State Fiscal Year 2022, in a form satisfactory to the Department, for Department approval no later than (10) days from the Amendment #9 Effective Date. The Contractor shall:
  - 2.3.1. Utilize budget forms as provided by the Department.
  - 2.3.2. Submit a budget for each program/scope of work for each state fiscal year in accordance with Exhibit B-1, Amendment #9, Program Funding.
  - 2.3.3. Collaborate with the Department to incorporate approved budgets into this agreement by Amendment.

3. Payment for said services shall be made monthly as follows:

- 3.1. Payment shall be on a cost reimbursement basis for actual expenditures incurred in the fulfillment of this agreement, and in accordance with Section 2, Program Funding, above.

- 4. The Contractor shall submit an invoice in a form satisfactory to the Department no later than the twentieth (20th) working day of the following month, which identifies and requests reimbursement for authorized expenses incurred in the prior month.
- 5. The Contractor shall ensure the invoices are completed, signed, dated and returned to the Department in order to initiate payments.
- 6. The State shall make payment to the Contractor within thirty (30) days of receipt of each invoice, subsequent to approval of the submitted invoice and only if sufficient funds are available.
- 7. The final invoice shall be due to the Department no later than forty (40) days after the contract completion date specified in Form P-37, Block 1.7 Completion Date.
- 8. In lieu of hard copies, all invoices may be assigned an electronic signature and emailed to:

Department of Health and Human Services  
Division of Public Health Services  
29 Hazen Drive  
Concord, NH 03301

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New Hampshire Department of Health and Human Services  
Regional Public Health Network Services

**Exhibit B, Amendment #9**

Email address: [DPHSCContractBilling@dhhs.nh.gov](mailto:DPHSCContractBilling@dhhs.nh.gov)

- 9. Payments may be withheld pending receipt of required reports or documentation as identified in Exhibit A, Amendment #8, Scope of Services; Exhibit A-1, Amendment #9, Additional Scope of Services – COVID-19 Response; and/or in this Exhibit B, Amendment #9, Method and Conditions Precedent to Payment.
- 10. Notwithstanding anything to the contrary herein, the Contractor agrees that funding under this agreement may be withheld, in whole or in part, in the event of non-compliance with any Federal or State law, rule or regulation applicable to the services provided, or if the said services or products have not been satisfactorily completed in accordance with the terms and conditions of this agreement.
- 11. The Contractor shall keep detailed records of their activities related to Department-funded programs and services and have records available for Department review, as requested.

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Venue Name: Mary Hitchcock Memorial Hospital  
 Contract Name: Regional Public Health Network Services

Region: Upper Valley

State Fiscal Year	COVID-19 Vaccination	PEMA Vaccination	Pb Vaccination	CARES Grant Food Recovery Funds	Public Health COVID-19 Health Surveillance	ICare	Public Health Advisory Council	Public Health Emergency Preparedness	Public Health Orion Response	Medical Reserve Corps	Substance Abuse Prevention	Continuum of Care	Young Adult Substance Abuse Prevention Strategies	Adopt-Share Vaccination Clinics	Childhood Lead Prevention Community Assessment	Register A Vaccination Clinics	Lead Lead Surveillance Quality Improvement
2021																	
2022																	
2023	25,000.00	100,000.00	10,000.00				20,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00
2024	61,467.00			75,873.00	100,000.00	10,000.00	20,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00
Total																	1,350,000.00

Region: Greater Boston

State Fiscal Year	COVID-19 Vaccination	PEMA Vaccination	Pb Vaccination	CARES Grant Food Recovery Funds	Public Health COVID-19 Health Surveillance	ICare	Public Health Advisory Council	Public Health Emergency Preparedness	Public Health Orion Response	Medical Reserve Corps	Substance Abuse Prevention	Continuum of Care	Young Adult Substance Abuse Prevention Strategies	Adopt-Share Vaccination Clinics	Childhood Lead Prevention Community Assessment	Register A Vaccination Clinics	Lead Lead Surveillance Quality Improvement
2021																	
2022																	
2023	25,000.00	100,000.00	10,000.00				20,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00
2024	27,783.00			33,779.00	100,000.00	10,000.00	20,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00
Total																	1,461,763.00

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**STATE OF NEW HAMPSHIRE**  
**DEPARTMENT OF HEALTH AND HUMAN SERVICES**  
**DIVISION OF PUBLIC HEALTH SERVICES**

Lori A. Shibley  
 Commissioner

Patricia M. Tilley  
 Director

29 HAZEN DRIVE, CONCORD, NH 03301  
 603-271-4501 1-800-852-3345 Ext. 4501  
 Fax: 603-271-4827 TDD Access: 1-800-735-2964  
 www.dhhs.nh.gov

December 3, 2021

His Excellency, Governor Christopher T. Sununu  
 and the Honorable Council  
 State House  
 Concord, New Hampshire 03301

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division of Public Health Services, to enter into **Retroactive** amendments to existing contracts with the Contractors listed below in **bold** for the provision of Regional Public Health Network (RPHN) services statewide, by increasing the total price limitation by \$557,144 from \$19,691,456 to \$20,248,600 with no change to the contract completion dates of June 30, 2022, effective retroactive to November 10, 2021 upon Governor and Council approval. 100% Federal Funds.

The individual contracts were approved by Governor and Council as specified in the table below.

Contractor Name	Vendor Code	Area Served	Current Amount	Increase (Decrease)	Revised Amount	G&C Approval
City of Manchester	177433	Greater Manchester	\$2,021,453	\$313,017	\$2,334,470	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53
City of Nashua	177441	Greater Nashua	\$1,416,234	\$114,310	\$1,530,544	O: September 18, 2019, item #25 A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 10/5/20, II 11/18/20 (#I) A4: GA 11/17/20, II 12/18/20 (#B) A5: GA 12/17/20, II 4/7/21 (#M) A6: GA 1/29/21, II 5/19/21 (#N) A7: July 14, 2021, item #18
County of Cheshire	177372	Greater Monadnock	\$799,792	\$0	\$799,792	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 12/17/20, II 4/7/21 (#M) A5: GA 1/29/21, II 5/19/21 (#N) A6: November 10, 2021, item #16C

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
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The Cheshire Medical Center	155405	Greater Monadnock	\$574,076	\$0	\$574,076	O: June 30, 2021, item #53
Granite United Way	160015	Concord, Carroll County, and South Central	\$4,373,221	\$0	\$4,373,221	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53 A9: November 10, 2021, item #16C
Greater Seacoast Community Health	154703	Strafford County	\$1,720,926	\$0	\$1,720,926	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53 A9: November 10, 2021, item #16C
Partnership for Public Health, Inc.	165635	Winnepesaukee	\$1,361,474	\$129,817	\$1,491,291	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53
Lamprey Health Care	177677	Seacoast	\$1,749,406	\$0	\$1,749,406	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53 A9: November 10, 2021, item #16C
Mary Hitchcock Memorial Hospital	177160	Greater Sullivan County and Upper Valley	\$2,702,331	\$0	\$2,702,331	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: January 22, 2021, item #28 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
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Mid-State Health Center	158055	Central NH	\$1,489,536	\$0	\$1,489,536	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53 A9: November 10, 2021, item #16C
North Country Health Consortium	158557	North Country	\$1,483,007	\$0	\$1,483,007	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53 A9: November 10, 2021, item #16C
<b>Total:</b>			<b>\$19,691,456</b>	<b>\$557,144</b>	<b>\$20,248,600</b>	

Funds are available in the following accounts for State Fiscal Year 2022 with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

See attached fiscal details.

**EXPLANATION**

This request is **Retroactive** because the cities of Nashua and Manchester must encumber funds and receive approvals from their respective Boards of Aldermen prior to their Mayors executing their contracts; therefore, the Department did not receive the fully executed contract documents from Nashua, Manchester and Partnership for Public Health, Inc. in time for Governor and Executive Council approval when funding became available in November.

The purpose of this request is to ensure that New Hampshire residents have access to COVID-19 vaccinations and other health related services to address the impacts of the COVID-19 pandemic. The Contractors will implement strategies to reduce COVID-19 health disparities among high-risk and underserved populations, including racial and ethnic minority populations and rural communities.

The Contractors will work with communities to operationalize COVID-19 vaccine clinics in healthcare facilities, schools and community-based locations to ensure equitable distribution of the COVID-19 vaccine. To ensure individuals receive information about the vaccine and where they can receive it, the Contractors will develop and implement engagement strategies that include education, outreach and partnership with other community organizations. The Contractors will also expand the workforce of Community Health Workers to provide culturally and linguistically appropriate services to individuals and families directly impacted by the COVID-19 pandemic. Through Community Health Workers, the Contractors will connect families to mental health, health care, substance use disorder, financial and budgeting supports, food programs, COVID-19 testing, vaccinations, and other services and/or resource information related to social determinants of health. Additionally, eight (8) of the thirteen (13) Contractors will continue to coordinate with school districts on school-based seasonal influenza clinics.

The Department will monitor services by ensuring the Contractors:



His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
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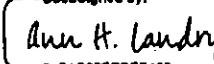
- Submit quarterly Public Health Emergency Preparedness Reports and a final After Action Report/Improvement Plan detailing COVID-19 response activities.
- Submit quarterly reports detailing number and percentage of Community Health Worker clients receiving COVID-19 vaccination, testing and support services.
- Submit quarterly reports that track efforts, successes, and challenges in reaching high-risk and underserved populations.

Should the Governor and Executive Council not authorize this request, the Department's ability to address COVID-19 and other health-related impacts on high-risk and underserved populations would be significantly limited, potentially increasing the health and economic burden of the COVID-19 pandemic on citizens statewide.

Source of Federal Funds: Assistance Listing Number (ALN) 93.069, FAIN U90TP922018 and ALN 93.391, FAIN NH75OT000031.

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,

DocuSigned by:  
  
24BAG37ED8EB488...

Lori A. Shibinette  
Commissioner

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**STATE OF NEW HAMPSHIRE  
DEPARTMENT OF HEALTH AND HUMAN SERVICES  
DIVISION OF PUBLIC HEALTH SERVICES**

Lori A. Shilbnette  
Commissioner

Patricia M. Tilley  
Director

29 HAZEN DRIVE, CONCORD, NH 03301  
603-271-4501 1-800-852-3345 Ext. 4501  
Fax: 603-271-4827 TDD Access: 1-800-735-2964  
www.dhhs.nh.gov

November 3, 2021

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division of Public Health Services, to amend existing contracts with the Contractors listed below in bold for the provision of Regional Public Health Network (RPHN) services statewide, by increasing the total price limitation by \$1,464,887 from \$18,226,569 to \$19,691,456 with no change to the contract completion dates of June 30, 2022, effective upon Governor and Council approval. 100% Federal Funds.

The individual contracts were approved by Governor and Council as specified in the table below.

Contractor Name	Vendor Code	Area Served	Current Amount	Increase (Decrease)	Revised Amount	G&C Approval
City of Manchester	177433	Greater Manchester	\$2,021,453	\$0	\$2,021,453	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53
City of Nashua	177441	Greater Nashua	\$1,416,234	\$0	\$1,416,234	O: September 18, 2019, item #25 A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 10/5/20, II 11/18/20 (#I) A4: GA 11/17/20, II 12/18/20 (#B) A5: GA 12/17/20, II 4/7/21 (#M) A6: GA 1/29/21, II 5/19/21 (#N) A7: July 14, 2021, item #18
County of Cheshire	177372	Greater Monadnock	\$799,792	\$0	\$799,792	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 12/17/20, II 4/7/21 (#M) A5: GA 1/29/21, II 5/19/21 (#N)



His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
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The Cheshire Medical Center	155405	Greater Monadnock	\$407,260	\$166,816	\$574,076	O: June 30, 2021, item #53
Granite United Way	160015	Concord, Carroll County, and South Central	\$3,877,623	\$495,598	\$4,373,221	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, Item #53
Greater Seacoast Community Health	154703	Strafford County	\$1,458,695	\$262,231	\$1,720,926	O: June 19, 2019, item #78E A1: February 5, 2020, Item #7 A2: May 6, 2020, Item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53
Partnership for Public Health, Inc.	165635	Winnepesaukee	\$1,361,474	\$0	\$1,361,474	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, Item #53
Lamprey Health Care	177677	Seacoast	\$1,496,473	\$252,933	\$1,749,406	O: June 19, 2019, item #78E A1: February 5, 2020, Item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, Item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53
Mary Hitchcock Memorial Hospital	177160	Greater Sullivan County and Upper Valley	\$2,702,331	\$0	\$2,702,331	O: June 19, 2019, Item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: January 22, 2021, item #28 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
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Mid-State Health Center	158055	Central NH	\$1,345,529	\$144,007	\$1,489,536	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20 (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53
North Country Health Consortium	158557	North Country	\$1,339,705	\$143,302	\$1,483,007	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA 7/10/20, II 8/26/20, (#L) A4: GA 11/17/20, II 12/18/20 (#B) A5: December 18, 2020, item #10 A6: GA 12/17/20, II 4/7/21 (#M) A7: GA 1/29/21, II 5/19/21 (#N) A8: June 30, 2021, item #53
<b>Total:</b>			<b>\$18,226,569</b>	<b>\$1,464,887</b>	<b>\$19,691,456</b>	

Funds are available in the following accounts for State Fiscal Year 2022 with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

See attached fiscal details.

**EXPLANATION**

The purpose of this request is to ensure that New Hampshire residents have access to COVID-19 vaccinations and other health related services to address the impacts of the COVID-19 pandemic. The Contractors will implement strategies to reduce COVID-19 health disparities among high-risk and underserved populations, including racial and ethnic minority populations and rural communities.

The Contractors will work with communities to operationalize COVID-19 vaccine clinics in healthcare facilities schools and community-based locations to ensure equitable distribution of the COVID-19 vaccine. To ensure individuals receive information about the vaccine and where they can receive it, the Contractors will develop and implement engagement strategies that include education, outreach and partnership with other community organizations. The Contractors will also expand the workforce of Community Health Workers to provide culturally and linguistically appropriate services to individuals and families directly impacted by the COVID-19 pandemic. Through Community Health Workers, the Contractors will connect families to mental health, health care, substance use disorder, financial and budgeting supports, food programs, COVID-19 testing, vaccinations, and other services and/or resource information related to social determinants of health. Additionally, the eight (8) of the thirteen (13) Contractors will continue to coordinate with school districts on school-based seasonal influenza clinics.

The Department will monitor services by ensuring the Contractors:

- Submit quarterly Public Health Emergency Preparedness Reports and a final After Action Report/Improvement Plan detailing COVID-19 response activities.
- Submit quarterly reports detailing number and percentage of Community Health Worker clients receiving COVID-19 vaccination, testing and support services.

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
Page 4 of 4

- Submit quarterly reports that track efforts, successes, and challenges in reaching high-risk and underserved populations.

Should the Governor and Executive Council not authorize this request, the Department's ability to address COVID-19 and other health-related impacts on high-risk and underserved populations would be significantly limited, potentially increasing the health and economic burden of the COVID-19 pandemic on citizens statewide.

Source of Federal Funds: Assistance Listing Number (ALN) 93.069, FAIN U90TP922018 and ALN 93.391, FAIN NH75OT000031.

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,

DocuSigned by:  
**Ann H. N. Landry**  
248AB37E08E6468...

Lori A. Shibinette  
Commissioner



53 MAC

**STATE OF NEW HAMPSHIRE**  
**DEPARTMENT OF HEALTH AND HUMAN SERVICES**  
**DIVISION OF PUBLIC HEALTH SERVICES**

Lori A. Shibinette  
 Commissioner

Patricia M. Tilley  
 Director

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June 11, 2021

His Excellency, Governor Christopher T. Sununu  
 and the Honorable Council  
 State House  
 Concord, New Hampshire 03301

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division of Public Health Services, to enter into **Sole Source** amendments to existing contracts with the vendors listed below in bold, and to enter into a **Sole Source** contract with The Cheshire Medical Center for the provision of Regional Public Health Network (RPHN) services statewide, by increasing the total price limitation by \$5,091,682 from \$12,774,809 to \$17,866,491 and by extending the completion dates from June 30, 2021 to June 30, 2022 effective upon Governor and Council approval. 66% Federal Funds. 15% General Funds. 19% Other Funds

The individual contracts were approved by Governor and Council as specified in the table below.

Vendor Name	Vendor Code	Area Served	Current Amount	Increase (Decrease)	Revised Amount	Approval History
City of Manchester	177433	Greater Manchester	\$1,487,385	\$534,068	\$2,021,453	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, item #10 A6: 12/17/2020, II-4/7/21(#M) A7: GA 1/29/2021, II-5/19/21(#TBD)
City of Nashua	177441	Greater Nashua	\$1,056,156	\$0	\$1,056,156	O: September 18, 2019, item #25 A1: February 5, 2020, item #(7) A2: May 6, 2020, item #47 A3: GA - 10/5/20 A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/17/2020, II-4/7/21(#M) A6: 1/29/2021, II-5/19/211(#TBD)
County of Cheshire	177372	Greater Monadnock	\$799,792	\$0	\$799,792	O: June 19, 2019, item #78E A1: February 5, 2020, item #(7) A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: 12/17/2020, II-4/7/21(#M) A5: 1/29/2021, II-5/19/21(#TBD)
The Cheshire Medical Center		Greater Monadnock	\$0	\$407,260	\$407,260	

Granite United Way	160015	Concord, Carroll County, and South Central	\$2,837,071	\$1,040,552	\$3,877,623	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, item #10 A6: 12/17/2020, II-4/7/21(#M) A7: 1/29/2021, II-5/19/21(#TBD)
Greater Seacoast Community Health	154703	Strafford County	\$943,300	\$515,395	\$1,458,695	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, item #10 A6: 12/17/2020, II-4/7/21(#M) A7: 1/29/2021, II-5/19/21(#TBD)
Lakes Region Partnership for Public Health	165635	Winnepesaukee	\$917,716	\$443,758	\$1,361,474	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, item #10 A6: 12/17/2020, II-4/7/21(#M) A7: 1/29/2021, II-5/19/21(#TBD)
Lamprey Health Care	177677	Seacoast	\$981,467	\$515,006	\$1,496,473	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, item #10 A6: 12/17/2020, II-4/7/21(#M) A7: 1/29/2021, II-5/19/21(#TBD)
Mary Hitchcock Memorial Hospital	177160	Greater Sullivan and Upper Valley	\$1,916,907	\$785,424	\$2,702,331	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, item #10 A6: 12/17/2020, II-4/7/21(#M) A7: 01/22/21, item #28 A7: 1/29/2021, II-5/19/21(#TBD)
Mid-State Health Center	158055	Central NH	\$900,378	\$445,151	\$1,345,529	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, item #10 A6: 12/17/2020, II-4/7/21(#M) A7: 1/29/2021, II-5/19/21(#TBD)
North Country Health Consortium	158557	North Country	\$934,637	\$405,068	\$1,339,705	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, item #10 A6: 12/17/2020, II-4/7/21(#M) A7: 1/29/2021, II-5/19/21(#TBD)
		Total	\$12,774,809	\$5,091,682	\$17,866,491	

Funds are anticipated to be available in State Fiscal Year 2022, upon the availability and continued appropriation of funds in the future operating budget, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

**See attached fiscal details.**

### **EXPLANATION**

The request is **Sole Source** because the Department is seeking 1) to extend the existing contracts beyond the completion dates and there are no renewal options available and 2) to enter into a contract with The Cheshire Medical Center and there are no known viable alternatives to the services provided by the vendor. The Department intends to competitively re-procure these services by June 30, 2022. Due to the unanticipated events of the past year, the Department determined it is in the best interest of the State to continue to utilize the existing Contractors to maintain continuity of support and efficient delivery of services. The Contractors are uniquely qualified to deliver COVID-19 emergency management services and have been an integral part in ongoing COVID-19 vaccination efforts. Additionally, the County of Cheshire was working with The Cheshire Medical Center to administer this program and to streamline services. The County of Cheshire declined to extend their contract, so it was determined that The Cheshire Medical Center was uniquely qualified to continue providing these services in the public health region.

The purpose of this request is for the Regional Public Health Networks to continue providing regional public health emergency preparedness; COVID-19 response; substance misuse prevention and substance use disorders continuum of care services; strategies targeted for young adults (18-25 years of age) who are at high risk of developing a substance use disorder; school-based seasonal influenza clinics; and climate and health prevention services. Additionally, the contractors will continue to host a Public Health Advisory Council to coordinate other public health services, statewide. Each Public Health Network site serves a defined Public Health Region with every municipality in the state assigned to a region, thereby ensuring statewide Public Health Network services.

The population served includes residents statewide in each public health region.

The Contractors will continue to provide the following services:

- COVID-19 Support – the Contractors are assisting the State in the COVID-19 vaccination efforts, by hosting mobile and other vaccination clinics and coordinating with school districts to administer the COVID-19 vaccinations.
- Flu Vaccination Clinics – eight (8) of the thirteen (13) Networks are hosting school-based flu vaccination clinics.
- Public Health Advisory Council – the Contractors coordinate an Advisory Council that identifies priority health problems in their region and develops a Community Health Improvement Plan that focuses community-based partners to collectively address key health problems.
- Public Health Emergency Preparedness – the Contractors develop a public health emergency response plan that complements municipal response plans and provides training and exercises to partners.
- Substance Misuse Prevention - Continuation of population level substance misuse prevention with the purpose of increasing awareness of the need to prevent and reduce substance misuse and associated consequences for individuals and communities



- Continuum of Care - Aim is to facilitate and coordinate a robust system of prevention, treatment, and recovery services and supports by increasing awareness and access to services and supports.
- Young Adult Strategies - targeted prevention and early intervention programs and services for young adults between the ages of 18 to 25 who are at high risk to develop a substance abuse disorder.
- Climate and Health Adaptation - Two (2) Contractors collaborate with local partners to implement activities to mitigate the effects of climate on human health.

The current Regional Public Health Network contractors have successfully met performance measures and the Department is seeking to continue services implemented through these contracts. Additionally, the Regional Public Health Network contractors were integral in the State's COVID-19 response. The Department will continue monitoring contracted services by monitoring performance indicators listed in the contract scopes of services.

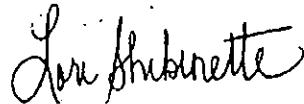
Should the Governor and Executive Council not authorize this request, the Regional Public Health Network contractors will be unable to assist the State in COVID-19 vaccination efforts. In addition, there will be a lack of a regionally-based infrastructure to coordinate and facilitate an improved systems-based approach to addressing the overall health issues statewide, which over time could increase costs, have a negative impact on health outcomes, and increase health disparities.

Area served: Statewide

Source of Funds: CFDA: #93.959, FAIN #TI08304; CFDA: #93.243, FAIN # SP020796; CFDA: #93.991, FAIN # B01OT009366; CFDA: #93.069, FAIN # NU90TP922018; CFDA: #93.268, FAIN # NH23IP922595; CFDA: #93.889, FAIN # U3REP190580; CFDA: #93.070, FAIN # NUEIEH001332;

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Lori A. Shabinette  
Commissioner



**STATE OF NEW HAMPSHIRE**  
**DEPARTMENT OF HEALTH AND HUMAN SERVICES**  
**DIVISION OF PUBLIC HEALTH SERVICES**

Lori A. Shilbinette  
 Commissioner

Lisa M. Morris  
 Director

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February 1, 2021

His Excellency, Governor Christopher T. Sununu  
 and the Honorable Council  
 State House  
 Concord, New Hampshire 03301

**INFORMATIONAL ITEM**

Pursuant to RSA 4:45, RSA 21-P:43, and Section 4 of Executive Order 2020-04 as extended by Executive Orders 2020-05, 2020-08, 2020-09, 2020-10, 2020-14, 2020-15, 2020-16, 2020-17, 2020-18, 2020-20, 2020-21, 2020-23, 2020-24, and 2020-25, Governor Sununu has authorized the Department of Health and Human Services, Division of Public Health Services, to enter into **Retroactive, Sole Source** amendments to existing contracts with the vendors listed below to recruit and train COVID-19 vaccine staff as part of the State's COVID-19 vaccination response, by increasing the total price limitation by \$1,300,000 from \$11,474,809 to \$12,774,809, with no change to the contract completion dates of June 30, 2021, effective retroactive to December 26, 2020, upon 100% Federal Funds.

The individual contracts were approved by Governor and Council as specified in the table below.

Vendor Name	Vendor Code	Area Served	Current Amount	Increase (Decrease)	Revised Amount	Approval History
City of Manchester	177433	Greater Manchester	\$1,387,385	\$100,000	\$1,487,385	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, item #10 A6: 12/17/2020, II-TBD
City of Nashua	177441	Greater Nashua	\$956,156	\$100,000	\$1,056,156	O: September 18, 2019, item #25 A1: February 5, 2020, item #(7) A2: May 6, 2020, item #47 A3: GA - 10/5/20 A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/17/2020, II-TBD
County of Cheshire	177372	Greater Monadnock	\$699,792	\$100,000	\$799,792	O: June 19, 2019, item #78E A1: February 5, 2020, item #(7) A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: 12/17/2020, II-TBD
Granite United Way	160015	Concord, Carroll County, and South Central	\$2,537,071	\$300,000	\$2,837,071	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, item #10 A6: 12/17/2020, II-TBD

Greater Seacoast Community Health	154703	Strafford County	\$843,300	\$100,000	\$943,300	O: June 19, 2019, Item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, Item #10 A6: 12/17/2020, II-TBD
Lakes Region Partnership for Public Health	165635	Winnepesaukee	\$817,716	\$100,000	\$917,716	O: June 19, 2019, Item #78E A1: February 5, 2020, item #7 A2: May 8, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, item #10 A6: 12/17/2020, II-TBD
Lamprey Health Care	177677	Seacoast	\$881,467	\$100,000	\$981,467	O: June 19, 2019, Item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, Item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, item #10 A6: 12/17/2020, II-TBD
Mary Hitchcock Memorial Hospital	177160	Greater Sullivan and Upper Valley	\$1,716,907	\$200,000	\$1,916,907	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, Item #10 A6: 12/17/2020, II-TBD
Mid-State Health Center	158055	Central NH	\$800,378	\$100,000	\$900,378	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, Item #10 A6: 12/17/2020, II-TBD
North Country Health Consortium	158557	North Country	\$834,637	\$100,000	\$934,637	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-12/18/20 (#B) A5: 12/18/2020, Item #10 A6: 12/17/2020, II-TBD
		Total	\$11,474,809	\$1,300,000	\$12,774,809	

Funds are available in the following accounts for State Fiscal Year 2021, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

See attached fiscal details.

**EXPLANATION**

These amendments are **Retroactive** because the Department, in the interest of the public's health and safety, needed to quickly mobilize vaccine staff due to the forthcoming arrival of the COVID-19 vaccine. These amendments are **Sole Source** because the contracts were originally approved as sole source and MOP 150 requires any subsequent amendments to be labeled as sole source. Additionally, the Regional Public Health Networks have been coordinating public health emergency planning and responses for the past fifteen (15) years and have the

existing infrastructure to support this vaccine initiative. The Contractors are therefore uniquely qualified to provide these services in the interest of the public's health and safety.

The purpose of these amendments is to support the Contractors in recruiting and training COVID-19 vaccine staff. The Contractors will ensure the COVID-19 vaccine staff are equipped to administer vaccines, participate in vaccine-related training, and support the planning and operations of conducting mobile and other COVID-19 vaccine clinics. The Contractors oversee clinics as part of the Department's comprehensive vaccination campaign. In addition, food and supplies are being provided to COVID-19 vaccine staff, as supported by FEMA.

The Contractors will administer COVID-19 vaccines as supplied by the New Hampshire Immunization Program. The Immunization Program will provide trainings and each Contractor will enter into a vaccine provider agreement with the Department. Contractors will coordinate with the Department to administer and track vaccinations with the provided technology. The Contractors will follow all vaccination protocols as directed by the Department.

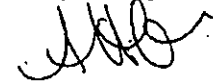
The population served includes residents in each of the respective public health regions statewide. The exact number of residents of the State of New Hampshire that will be served will depend on the trajectory of the COVID-19 pandemic.

Area served: Statewide

Source of Funds: CFDA # 97.036; FAIN #4516DRNH00000001

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Lori A. Shibinette  
Commissioner



**STATE OF NEW HAMPSHIRE**  
**DEPARTMENT OF HEALTH AND HUMAN SERVICES**  
***DIVISION OF PUBLIC HEALTH SERVICES***

Lori A. Shilbinette  
 Commissioner

Lisa M. Morris  
 Director

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December 22, 2020

His Excellency, Governor Christopher T. Sununu  
 and the Honorable Council  
 State House  
 Concord, New Hampshire 03301

**INFORMATIONAL ITEM**

Pursuant to RSA 4:45, RSA 21-P:43, and Section 4 of Executive Order 2020-04 as extended by Executive Orders 2020-05, 2020-08, 2020-09, 2020-10, 2020-14, 2020-15, 2020-16, 2020-17, 2020-18, 2020-20, 2020-21, and 2020-23, Governor Sununu has authorized the Department of Health and Human Services, Division of Public Health Services, to enter into **Retroactive, Sole Source** amendments to existing contracts with the Contractors listed below for the provision of supplies and funding as part of the State's COVID-19 vaccination response, by increasing the total price limitation by \$335,000 from \$11,139,809 to \$11,474,809 with no change to the contract completion dates of June 30, 2021, effective retroactive to December 1, 2020, upon Governor approval. 100% Federal Funds.

The original contracts were approved by Governor and Council or the Governor under his Emergency Order authority as indicated in the table below.

Vendor Name	Vendor Code	Area Served	Current Amount	Increase (Decrease)	Revised Amount	G&C Approval
City of Manchester	177433	Greater Manchester	\$1,362,385	\$25,000	\$1,387,385	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-TBD A5: TBD
City of Nashua	177441	Greater Nashua	\$931,156	\$25,000	\$956,156	O: September 18, 2019, item #25 A1: February 5, 2020, item #(7) A2: May 6, 2020, item #47 A3: GA - 10/5/20 A4: GA - 11/17/20 II-TBD
County of Cheshire	177372	Greater Monadnock	\$664,792	\$35,000	\$699,792	O: June 19, 2019, item #78E A1: February 5, 2020, item #(7) A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L)
Granite United Way	160015	Concord, Carroll County, and South Central	\$2,462,071	\$75,000	\$2,537,071	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-TBD A5: TBD

Greater Seacoast Community Health	154703	Strafford County	\$818,300	\$25,000	\$843,300	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-TBD A5: TBD
Lakes Region Partnership for Public Health	165635	Winnepesaukee	\$792,716	\$25,000	\$817,716	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-TBD A5: TBD
Lamprey Health Care	177677	Seacoast	\$856,467	\$25,000	\$881,467	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-TBD A5: TBD
Mary Hitchcock Memorial Hospital	177160	Greater Sullivan and Upper Valley	\$1,666,907	\$50,000	\$1,716,907	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-TBD A5: TBD
Mid-State Health Center	158055	Central NH	\$775,378	\$25,000	\$800,378	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-TBD A5: TBD
North Country Health Consortium	158557	North Country	\$809,637	\$25,000	\$834,637	O: June 19, 2019, item #78E A1: February 5, 2020, item #7 A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: GA - 11/17/20 II-TBD A5: TBD
		Total	\$11,139,809	\$335,000	\$11,474,809	

Funds are available in the following accounts for State Fiscal Year 2021, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

See attached fiscal details.

**EXPLANATION**

This item is **Retroactive** because the Department, in the interest of the public's health and safety, needed to quickly mobilize due to the forthcoming arrival of the COVID-19 vaccine. This item is **Sole Source** because the contracts were originally approved as sole source and MOP 150 requires any subsequent amendments to be labeled as sole source. Additionally, the Regional Public Health Networks have been coordinating public health emergency planning and responses for the past fifteen (15) years and have the existing infrastructure to support this vaccine initiative. The Contractors are therefore uniquely qualified to provide these services in the interest of the public's health and safety.

The purpose of these amendments is to support the Contractors' mobile and other clinics in providing COVID-19 vaccinations. The Department will provide the Contractors with computers and tablets to track the vaccinations, which will be returned to the Department after the completion of the agreement. The Contractors will implement vaccination clinics as one component of the

Department's comprehensive vaccination campaign once the Centers for Disease Control and Prevention and the U.S. Food and Drug Administration approve a COVID-19 vaccine. The COVID-19 vaccination campaign will be implemented in phases to populations identified by the Department.

The population served includes residents in each of the respective public health regions statewide. The exact number of residents of the State of New Hampshire that will be served will depend on the trajectory of the COVID-19 pandemic.

The Contractors will administer COVID-19 vaccines as supplied by the New Hampshire Immunization Program. The Immunization Program will provide trainings and each Contractor will enter into a vaccine provider agreement with the Department. Contractors will coordinate with the Department to administer and track vaccinations with the provided technology. The Contractors will follow all vaccination protocols as directed by the Department.

The Department will monitor contracted services by ensuring all vaccinations are tracked, as directed by the Department and by ensuring the vaccinations are distributed to the approved individuals.

Area served: Statewide

Source of Funds: CFDA #93.268, FAIN # NH23IP922595

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Lori A. Shibinette  
Commissioner

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STATE OF NEW HAMPSHIRE  
DEPARTMENT OF HEALTH AND HUMAN SERVICES  
DIVISION OF PUBLIC HEALTH SERVICES

Lori A. Shibiakette  
Commissioner

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Lisa M. Morris  
Director

November 9, 2020

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division of Public Health Services, to enter into **Retroactive, Sole Source** contracts with the vendors listed in **bold** below for additional funding for the Young Adult Strategies program, by increasing the total price limitation by \$601,824 from \$10,414,931 to \$11,016,755 with no change to the contract completion dates of June 30, 2021 effective retroactive to October 1, 2020 upon Governor and Council approval. 100% Federal Funds.

The original contracts were approved by Governor and Council as indicated in the table below.

Vendor Name	Vendor Code	Contract Number	Area Served	Current Amount	Increase (Decrease)	Revised Amount	G&C Approval
<b>City of Manchester</b>	<b>177433</b>	<b>1068192</b>	<b>Greater Manchester</b>	<b>\$1,294,885</b>	<b>\$67,500</b>	<b>\$1,362,385</b>	O: June 19, 2019, item (#78E) A1: February 5, 2020, item (#7) A2: May 6, 2020, item (#47) A3: GA - 7/10/20 II- 8/26/20 (#L) A4: TBD
<b>City of Nashua</b>	<b>177441</b>	<b>1070165</b>	<b>Greater Nashua</b>	<b>\$931,156</b>	<b>\$0</b>	<b>\$931,156</b>	O: September 18, 2019, item (#25) A1: February 5, 2020, item (#7) A2: May 6, 2020, item (#47) A3: GA - 10/5/20



County of Cheshire	177372	1068196	Greater Monadnock	\$664,792	\$0	\$664,792	O: June 19, 2019, item #78E) A1: February 5, 2020, item #7) A2: May 6, 2020, item #47) A3: GA - 7/10/20 II- 8/26/20 (#L)
Granite United Way	160015	1068198	Concord, Carroll County, and South Central	\$2,259,571	\$202,500	\$2,462,071	O: June 19, 2019, item #78E) A1: February 5, 2020, item #7) A2: May 6, 2020, item #47) A3: GA - 7/10/20 II- 8/26/20 (#L) A4: TBD
Greater Seacoast Community Health	164703	1068193	Strafford County	\$750,800	\$67,600	\$818,300	O: June 19, 2019, item #78E) A1: February 5, 2020, item #7) A2: May 6, 2020, item #47) A3: GA - 7/10/20 II- 8/26/20 (#L) A4: TBD
Lakes Region Partnership for Public Health	165635	1068197	Winnipessa ukee	\$725,216	\$67,600	\$792,716	O: June 19, 2019, item #78E) A1: February 5, 2020, item #7) A2: May 6, 2020, item #47) A3: GA - 7/10/20 II- 8/26/20 (#L) A4: TBD
Lamprey Health Care	177677	1068952	Seacoast	\$794,643	\$81,824	\$856,467	O: June 19, 2019, item #78E) A1: February 5,

							2020, item #(7) A2: May 6, 2020, item #(47) A3: GA - 7/10/20 II-8/26/20 (#L) A4: TBD
Mary Hitchcock Memorial Hospital	177160	177160	Greater Sullivan and Upper Valley	\$1,543,853	\$0	\$1,543,853	O: June 19, 2019, item (#78E) A1: February 5, 2020, item #(7) A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: TBD
Mid-State Health Center	158055	1068180	Central NH	\$707,878	\$67,500	\$775,378	O: June 19, 2019, item (#78E) A1: February 5, 2020, item #(7) A2: May 6, 2020, item #47 A3: GA - 7/10/20 II-8/26/20 (#L) A4: TBD
North Country Health Consortium	158557	1068189	North Country	\$742,137	\$67,500	\$809,637	O: June 19, 2019, item (#78E) A1: February 5, 2020, item #(7) A2: May 6, 2020, item #(47) A3: GA - 7/10/20 II-8/26/20 (#L) A4: TBD
			Total	\$10,414,931	\$601,824	\$11,016,755	

Funds are available in the following accounts for State Fiscal Year 2021, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

See attached fiscal details.

### EXPLANATION

This request is **Retroactive** because the Department did not receive the notice of award for funding from the Substance Abuse and Mental Health Services Administration (SAMHSA) until September 22, 2020 granting the Department authority to extend funding and services. This request is **Sole Source** because the contracts were originally approved as sole source and MOP 150 requires any subsequent amendments to be labelled as sole source.

The purpose of this request is to add additional funding to seven (7) of the Contractors, to enhance services and expand outreach to young adults between the ages of 18 and 25 to prevent and reduce the use of alcohol, marijuana, and non-medical prescription drugs including opioids and illicit opioids.

The Contractors will provide evidence-informed services and programs that are appropriate and culturally relevant for young adults between the ages of 18 to 25 years in high-risk high-need communities. Approximately 8,000 individuals will be served from April 1, 2019 to June 30, 2021.

The Contractors will continue ensuring evidenced-informed substance misuse prevention strategies are available in a variety of settings including workplaces, college campuses, community centers, and within homes via home visiting services. The strategies are designed for the targeted populations with the goals of reducing risky behaviors while enhancing protective factors to positively impact healthy decisions around the use of substances and increase knowledge of the consequences of substance misuse.

The Department will monitor contracted services by having participants complete a survey where the following outcomes will be measured:

- Participants report a decrease in past 30-day alcohol use.
- Participants report a decrease in past 30-day non-medical prescription drug use.
- Participants report a decrease in past 30-day illicit drug use including illicit opioids.
- Participants report a decrease in negative consequences from substance misuse.

Should the Governor and Executive Council not authorize this request, young adults who are most vulnerable and at risk for misusing substances and for developing a substance use disorder will not benefit from prevention and early intervention strategies.

Area served: Statewide

Source of Funds: CFDA #93.243, FAIN # SP020796

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Lori A. Shibanette  
Commissioner





**STATE OF NEW HAMPSHIRE**  
**DEPARTMENT OF HEALTH AND HUMAN SERVICES**  
**DIVISION OF PUBLIC HEALTH SERVICES**

Lori A. Shibiante  
 Commissioner

Lisa M. Morris  
 Director

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November 19, 2020

His Excellency, Governor Christopher T. Sununu  
 and the Honorable Council  
 State House  
 Concord, New Hampshire 03301

**INFORMATIONAL ITEM**

Pursuant to RSA 4:45, RSA 21-P:43, and Section 4 of Executive Order 2020-04 as extended by Executive Orders 2020-05, 2020-08, 2020-09, 2020-10, 2020-14, 2020-15, 2020-16, 2020-17, 2020-18, 2020-20, and 2020-21, Governor Sununu has authorized the Department of Health and Human Services, Division of Public Health Services to enter into **Sole Source** amendments to existing contracts with the Contractors listed below for the Regional Public Health Networks to reduce the burden on the health care system responding to COVID-19 by administering adult influenza vaccinations by increasing the total price limitation by \$120,000 from \$10,294,931 to \$10,414,931, with no change to the contract completion date of June 30, 2021. 100% Federal Funds.

The original contracts were approved by Governor and Council on June 19, 2019 (Item #78E). They were subsequently amended with Governor and Council approval on February 5, 2020, (Item #7) and on May 6, 2020, (Item #47). The contracts were subsequently amended with Governor approval on July 10, 2020, and presented to the Executive Council on August 26, 2020 (Informational Item #L).

Vendor Name	Vendor Code	Contract Number	Area Served	Current Amount	Increase (Decrease)	Revised Amount
City of Manchester	177433	1068192	Greater Manchester	\$1,284,885	\$10,000	\$1,294,885
City of Nashua	177441	1070165	Greater Nashua	\$921,156	\$10,000	\$931,156
County of Cheshire	177372	1068196	Greater Monadnock	\$664,792	\$0	\$664,792
Granite United Way	160015	1068198	Concord, Carroll County, and South Central	\$2,229,571	\$30,000	\$2,259,571
Greater Seacoast Community Health	154703	1068193	Strafford County	\$740,800	\$10,000	\$750,800

Lakes Region Partnership for Public Health	165635	1068197	Winnepesaukee	\$715,216	\$10,000	\$725,216
Lamprey Health Care	177677	1068952	Seacoast	\$784,643	\$10,000	\$794,643
Mary Hitchcock Memorial Hospital	177160	177160	Greater Sullivan and Upper Valley	\$1,523,853	\$20,000	\$1,543,853
Mid-State Health Center	158055	1068190	Central NH	\$697,878	\$10,000	\$707,878
North Country Health Consortium	158557	1068199	North Country	\$732,137	\$10,000	\$742,137
			<b>Total</b>	<b>\$10,294,931</b>	<b>\$120,000</b>	<b>\$10,414,931</b>

Funds are available in the following accounts for State Fiscal Year 2021, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

**See attached fiscal details.**

**EXPLANATION**

This item is **Sole Source** because the contracts were originally approved as sole source and MOP 150 requires any subsequent amendments to be labeled as sole source. Additionally, the Regional Public Health Networks have been coordinating public health emergency planning and responses for the past fifteen (15) years and have the existing infrastructure to support this vaccine initiative; the Contractors are therefore uniquely qualified to provide these services in the interest of the public's health and safety.

The purpose of this item is to increase the number of adults vaccinated for the seasonal influenza in order to decrease the burden on the health care system during the ongoing COVID-19 pandemic. During the 2019-2020 influenza season in New Hampshire, 61% of visits to hospital emergency department visits for acute respiratory illness were among adults age 25 or greater. Increasing the number of adults vaccinated will reduce the number of hospitalizations resulting from influenza, thereby improving the ability of the healthcare system to respond to the COVID-19 pandemic.

The population served includes adult residents in each of the respective public health regions statewide. Approximately 7,500 residents will be vaccinated through this initiative.

The Contractors will administer influenza vaccines as supplied by the New Hampshire Immunization Program to individuals eighteen (18) years or older. Eight (8) of the Contractors currently administer vaccinations through a school-based vaccination program for youth. The Contractors will coordinate with the Department to create agreements with health care entities, as identified by the Department, to distribute and track vaccinations. The Contractors will follow all vaccination protocol as directed by the Department.

The Department will monitor contracted services by requiring the Contractors to submit:

- Annual year-end self-evaluation and improvement plans.
- Total number of adults vaccinated by age ranges and other demographic indicators.

Area served: Statewide

Source of Funds: CFDA #93.268, FAIN # IP922595

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Lori A. Shibinette  
Commissioner

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maeLori A. Shilbette  
CommissionerLisa M. Morris  
Director

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF HEALTH AND HUMAN SERVICES  
*DIVISION OF PUBLIC HEALTH SERVICES*

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October 8, 2020

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**INFORMATIONAL ITEM**

Pursuant to RSA 4:45, RSA 21-P:43, and Section 4 of Executive Order 2020-04 as extended by Executive Orders 2020-05, 2020-08, 2020-09, 2020-10, 2020-14, 2020-15, 2020-16, 2020-17, and 2020-18, Governor Sununu has authorized the Department of Health and Human Services, Division of Public Health Services, to enter into a **Retroactive, Sole Source** amendment to an existing contract with the vendor listed in **bold** below to support emergency operations conducted by the Regional Public Health Networks statewide in response to the COVID-19 pandemic, by increasing the price limitation by \$190,000 from \$10,104,931 to \$10,294,931, effective retroactive to March 16, 2020, with no change to the contract completion date of June 30, 2021. 100% Federal Funds.

The contracts and subsequent amendments were approved by Governor and Council, as indicated below.

Vendor Name	Vendor Code	Contract Number	Area Served	Current Amount	Increase (Decrease)	Revised Amount	G&C Approval
City of Manchester	177433	1068192	Greater Manchester	\$1,284,885	\$0	\$1,284,885	O:6/19/19 (Item #78E)  A1:02/05/20 (Item #7)  A2:05/06/20 (Item #47)  A3: 8/26/2020 (Item #L)
City of Nashua	177441	1070165	Greater Nashua	\$731,158	\$190,000	\$921,156	O:09/18/19 (Item #25)  A1:02/05/20 (Item #7)  A2:05/06/20 (Item #47)
County of Cheshire	177372	1068196	Greater Monadnock	\$664,792	\$0	\$664,792	O:6/19/19 (Item #78E)  A1:02/05/20

							(Item #7) A2:05/06/20 (Item #47) A3: 8/26/2020 (Item #L)
Granite United Way	160015	1068198	Concord, Carroll County, and South Central	\$2,229,571	\$0	\$2,229,571	O:6/19/19 (Item #78E) A1:02/05/20 (Item #7) A2:05/06/20 (Item #47) A3: 8/26/2020 (Item #L)
Greater Seacoast Community Health	154703	1068193	Strafford County	\$740,800	\$0	\$740,800	O:6/19/19 (Item #78E) A1:02/05/20 (Item #7) A2:05/06/20 (Item #47) A3: 8/26/2020 (Item #L)
Lakes Region Partnership for Public Health	165635	1068197	Winnepesaukee	\$715,216	\$0	\$715,216	O:6/19/19 (Item #78E) A1:02/05/20 (Item #7) A2:05/06/20 (Item #47) A3: 8/26/2020 (Item #L)
Lamprey Health Care	177677	1068952	Seacoast	\$784,643	\$0	\$784,643	O:6/19/19 (Item #78E) A1:02/05/20 (Item #7) A2:05/06/20 (Item #47) A3: 8/26/2020 (Item #L)
Mary Hitchcock	177160	177160	Greater Sullivan and Upper Valley	\$1,523,853	\$0	\$1,523,853	O:6/19/19 (Item #78E)



Memorial Hospital							A1:02/05/20 (Item #7)  A2:05/06/20 (Item #47)  A3: 8/26/2020 (Item #L)
Mid-State Health Center	158055	1068190	Central NH	\$697,878	\$0	\$697,878	O:6/19/19 (Item #78E)  A1:02/05/20 (Item #7)  A2:05/06/20 (Item #47)  A3: 8/26/2020 (Item #L)
North Country Health Consortium	158557	1068199	North Country	\$732,137	\$0	\$732,137	O:6/19/19 (Item #78E)  A1:02/05/20 (Item #7)  A2:05/06/20 (Item #47)  A3: 8/26/2020 (Item #L)
			<b>Total</b>	<b>\$10,104,931</b>	<b>\$190,000</b>	<b>\$10,294,931</b>	

Funds are available in the following accounts for State Fiscal Years 2020 and 2021, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

**Fiscal Details Attached**

**EXPLANATION**

This amendment is **retroactive** because the Regional Public Health Networks began mobilizing emergency operations across their respective regions in response to COVID-19 in March 2020. The City of Nashua took longer to execute the amendment due to municipal approval procedures. Governor Sununu approved the other amendments on July 10, 2020, which were included as Informational Item #L on the August 26, 2020, Governor and Council Agenda. This amendment is **Sole Source** because MOP 150 requires any amendment to a contract be labeled as sole source when the contract was originally approved as sole source.

The Contractor is activating its region's Multi-Agency Coordination Entity at a level appropriate to meet the needs of the COVID-19 response. The Contractor will continue to improve the regional public health response and support the healthcare system response, while making sure the regional response actions incorporate the latest guidelines and direction issued by the Department. To ensure the health and safety of the response workforce in its region, the

Contractor is also implementing staff resiliency programs, information, and referrals to responder mental health support. Information is being disseminated to the public by the Contractor in coordination with the Department's messaging. In addition to these activities, the Contractor is making preparations to conduct additional operations once a COVID-19 vaccine becomes available.

The population served by the Contractor encompasses the Greater Nashua area. The Regional Public Health Networks coordinate public health response activities across municipalities and community sectors to ensure shared situational awareness and coordinated actions. The network has been coordinating the planning and response of public health emergencies for the past fifteen (15) years. The experience and knowledge the network brings to assist the Department to the COVID-19 Pandemic will immensely assist in the current efforts.

The Department will monitor contracted services by requiring the Contractor to submit:

- Quarterly public health emergency preparedness progress reports using an online system administered by the DPHS.
- After Action Reports and Improvement Plans.
- Documentation of each COVID-19 response activity completed.

Area served: Greater Nashua

Source of Funds: CFDA #93.354, FAIN # NU90TP922106

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Lori A. Shibanette  
Commissioner



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STATE OF NEW HAMPSHIRE  
DEPARTMENT OF HEALTH AND HUMAN SERVICES  
DIVISION OF PUBLIC HEALTH SERVICES

Lori A. Shabinette  
Commissioner

Lisa M. Morris  
Director

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July 13, 2020

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**INFORMATIONAL ITEM**

Pursuant to RSA 4:45, RSA 21-P:43, and Section 4 of Executive Order 2020-04, as extended by Executive Orders 2020-05, 2020-08, 2020-09, 2020-10, and 2020-14, Governor Sununu has authorized the Department of Health and Human Services, Division of Public Health Services, to enter into **Retroactive, Sole Source** amendments to existing contracts with vendors listed in **bold** below to support emergency operations conducted by the Regional Public Health Networks statewide in response to the COVID-19 pandemic, by increasing the price limitation by \$794,999 from \$9,309,932 to \$10,104,931, effective retroactive to March 16, 2020, with no change to the contract completion date of June 30, 2021. 100% Federal Funds.

The original contracts were approved by Governor and Council on June 19, 2019, item #78E. They were then subsequently amended with Governor and Council approval on February 5, 2020, item #7; and on May 6, 2020, item #47.

Vendor Name	Vendor Code	Contract Number	Area Served	Current Amount	Increase (Decrease)	Revised Amount
<b>City of Manchester</b>	<b>177433</b>	<b>1068192</b>	<b>Greater Manchester</b>	<b>\$1,044,885</b>	<b>\$240,000</b>	<b>\$1,284,885</b>
City of Nashua*	177441	1070165	Greater Nashua	\$731,156	\$0	\$731,156
<b>County of Cheshire</b>	<b>177372</b>	<b>1068196</b>	<b>Greater Monadnock</b>	<b>\$614,792</b>	<b>\$50,000</b>	<b>\$664,792</b>
<b>Granite United Way</b>	<b>160015</b>	<b>1068198</b>	<b>Concord, Carroll County, and South Central</b>	<b>\$2,079,571</b>	<b>\$150,000</b>	<b>\$2,229,571</b>
<b>Greater Seacoast Community Health</b>	<b>154703</b>	<b>1068193</b>	<b>Strafford County</b>	<b>\$690,800</b>	<b>\$50,000</b>	<b>\$740,800</b>
<b>Lakes Region Partnership for Public Health</b>	<b>165635</b>	<b>1068197</b>	<b>Winnepesaukee</b>	<b>\$665,216</b>	<b>\$50,000</b>	<b>\$715,216</b>
<b>Lamprey Health Care</b>	<b>177677</b>	<b>1068952</b>	<b>Seacoast</b>	<b>\$734,643</b>	<b>\$50,000</b>	<b>\$784,643</b>

Mary Hitchcock Memorial Hospital	177160	177160	Greater Sullivan and Upper Valley	\$1,418,853	\$105,000	\$1,523,853
Mid-State Health Center	158055	1068190	Central NH	\$647,878	\$50,000	\$697,878
North Country Health Consortium	158557	1068199	North Country	\$682,138	\$49,999	\$732,137
			Total	\$9,309,932	\$794,999	\$10,104,931
*The amendment with the City of Nashua is currently pending and will be submitted to a future G&C meeting.						

Funds are available in the following accounts for State Fiscal Years 2020 and 2021, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

**Fiscal Details Attached**

**EXPLANATION**

The Department requested that the Governor retroactively approve these amendments because the Regional Public Health Networks began mobilizing emergency operations across their respective regions in response to COVID-19 in March 2020. This item is Sole Source because MOP 150 requires any amendment to a contract be labeled as sole source when: (1) the contracts were originally approved as sole source; and (2) the funding increase exceeds the original price limitation by 10 percent. The Contractors are activating their regions' Multi-Agency Coordination Entity at a level appropriate to meet the needs of the COVID-19 response. The Contractors will continue to improve the regional public health response and support the healthcare system response, while making sure the regional response actions incorporate the latest guidelines and direction issued by the Department. To ensure the health and safety of the response workforce in each region, the Contractors are also implementing staff resiliency programs, information, and referrals to responder mental health support. Information is being disseminated to the public by the Contractors in coordination with the Department's messaging. In addition to these activities, the Contractors are making preparations to conduct additional operations once a COVID-19 vaccine becomes available.

The population served are all residents in each of the respective public health regions statewide. Every community is assigned to a public health region. The Regional Public Health Networks coordinate public health response activities across municipalities and community sectors to ensure share situational awareness and coordinated actions. The Contractors have been coordinating the planning and response of public health emergencies for the past fifteen (15) years. The experience and knowledge each of these networks brings to assist the Department to the COVID-19 Pandemic will immensely assist in the current efforts.

The Department will monitor contracted services by requiring the Contractors to submit:

- Quarterly public health emergency preparedness progress reports using an online system administered by the DPHS.
- After Action Reports and Improvement Plans.
- Documentation of each COVID-19 response activity completed.


His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
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Area served: Statewide

Source of Funds: CFDA #93.354, FAIN # NU90TP922106

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



 Lori A. Shibanette  
Commissioner



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**STATE OF NEW HAMPSHIRE**  
**DEPARTMENT OF HEALTH AND HUMAN SERVICES**  
**DIVISION OF PUBLIC HEALTH SERVICES**

Lori A. Shlbinette  
 Commissioner

Lisa M. Morris  
 Director

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April 9, 2020

His Excellency, Governor Christopher T. Sununu  
 and the Honorable Council  
 State House  
 Concord, New Hampshire 03301

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division of Public Health Services, to enter into a **Retroactive, Sole Source** amendment to an existing contract with the vendors listed below for the provision of Regional Public Health Network (RPHN) services statewide, by increasing the total price limitation by \$165,636 from \$9,144,296 to \$9,309,932 with no change to the contract completion dates of June 30, 2021 retroactive to April 1, 2020 upon Governor and Council approval. The original contracts were approved by Governor and Council on June 19, 2019, item (#78E) and City of Nashua on September 18, 2019 (Item #25) and most recently amended with Governor and Council approval on February 5, 2020, item #(7). 100% Federal Funds.

Vendor Name	Vendor Code	Contract Number	Area Served	Current Amount	Increase (Decrease)	Revised Amount	G&C Approval
City of Manchester	177433	1068192	Greater Manchester	\$1,044,885	\$0	\$1,044,885	O: June 19, 2019, item #78E A1: February 5, 2020, item #(7)
City of Nashua	177441	1070165	Greater Nashua	\$717,156	\$14,000	\$731,156	O: September 18, 2019, item #25 A1: February 5, 2020, item #(7)
County of Cheshire	177372	1068196	Greater Monadnock	\$600,792	\$14,000	\$614,792	O: June 19, 2019, item #78E A1: February 5, 2020, item #(7)
Granite United Way	160015	1068198	Concord, Carroll County, and South Central	\$2,033,370	\$46,201	\$2,079,571	O: June 19, 2019, item #78E A1: February 5, 2020, item #(7)
Greater Seacoast Community Health	154703	1068193	Strafford County	\$669,063	\$21,737	\$690,800	O: June 19, 2019, item #78E A1: February 5, 2020, item #(7)

Lakes Region Partnership for Public Health	165635	1068197	Winnepesaukee	\$647,016	\$18,200	\$665,216	O: June 19, 2019, item #78E A1: February 5, 2020, item #(7)
Lamprey Health Care	177677	1068952	Seacoast	\$732,539	\$2,104	\$734,643	O: June 19, 2019, item #78E A1: February 5, 2020, item #(7)
Mary Hitchcock Memorial Hospital	177160	177160	Greater Sullivan and Upper Valley	\$1,390,935	\$27,918	\$1,418,853	O: June 19, 2019, item #78E A1: February 5, 2020, item #(7)
Mid-State Health Center	158055	1068190	Central NH	\$649,802	\$(1,924)	\$647,878	O: June 19, 2019, item #78E A1: February 5, 2020, item #(7)
North Country Health Consortium	158557	1068199	North Country	\$658,738	\$23,400	\$682,138	O: June 19, 2019, item #78E A1: February 5, 2020, item #(7)
			Total	\$9,144,296	\$165,636	\$9,309,932	

Funds are available in the following accounts for State Fiscal Years 2020 and 2021, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

**05-95-090-901510-79640000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF PUBLIC HEALTH PROTECTION, CHILHOOD LEAD**

**05-95-090-900510-5173000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF INFORMATICS, ENVIRONMENTAL PUBLIC HEALTH TRACKING**

See attached fiscal details.

**EXPLANATION**

This request is **Retroactive** because the contract review and approval process took longer than anticipated and the current vendors need to continue to move forward in their work. This request is **Sole Source** because the current vendors have successfully met performance measures under the current agreement. The Regional Public Health Networks received funding to pilot a lead initiative in their original contract. This additional funding will expand the services that the regions identified as priorities under this initiative. As the Regional Public Health Network model is currently in place, continuing with these regions is the most effective and efficient method to get these services to clients. As previously stated, the original contract was approved by Governor and Council on June 19, 2019, Item #78E. It was then subsequently amended with Governor and Council approval on February 5, 2020, Item #7.

The purpose of this request is to expand lead prevention strategies that will reduce lead poisoning in young children under the age of six (6). All thirteen (13) Public Health Networks received \$3,000 each between June and September of 2019, to support the lead initiative pilot. This funding has allowed the regions to partner with the Department's Environmental Public Health Tracking Program (EPHT) and the Healthy Homes and Lead Poisoning Prevention Program (HHLPPP) to utilize the Department's data on childhood lead testing rates and blood lead elevations to understand each region's lead exposures. The Department developed Regional Lead Exposure Data Briefs that summarized the above referenced data, allowing each region to identify their high risk communities. Previous funding associated with the pilot also supported the regions to work with stakeholders to identify potential short, medium and long-term primary prevention strategies. In October 2019, each region submitted a summary report to the Department that provided information on primary lead prevention strategies and the stage of "readiness" with respect to implementation of those strategies. This summary report will set the stage for understanding what additional funding/resources each region needs to accomplish their primary prevention goals.

An estimated 84,000 children under the age of six across New Hampshire have the potential to be impacted by lead poisoning. In 2018, 2,566 children under the age of six that were tested for lead poisoning had elevated blood lead levels of three micrograms per deciliter or higher. Those children most at risk for lead poisoning are low income, and living in rental housing or homes in disrepair. Though New Hampshire has communities across the state that are at risk, those communities at highest risk are Berlin, Franklin, Farmington, Hinsdale, Laconia, Manchester, Nashua, Rochester, Newport, Claremont, and Concord.

This funding will help Public Health Regions focus on building a prevention framework within each region that will identify and implement primary lead prevention strategies to eliminate lead poisoning among young children. These strategies will be implemented from April 1, 2020 to June 31, 2021 and will include the following:

- Modifying the building permit process.
- Implementing the Environmental Protection Agency's Renovate, Repair and Painting lead safe work practice training into the curriculum of the local school district's Career and Technical Center.
- Implement pro-active inspections of rental housing and licensed childcare facilities.
- Inventory pre-1978 Housing and develop an outreach plan.
- Conduct outreach and education to property owners, families, schools, and the medical community.
- Train local contractors in the Environmental Protection Agency's Renovate, Repair and Painting lead safe work practice training.

The Department will monitor contracted services using the following performance measures:

- At least one (1) representative from the RPHN attends a one-day meeting hosted by the HHLPPP to review data pertaining to the burden of lead in the region.
- At least six (6) diverse partners from the region participate in an educational session on the burden of lead poisoning.
- Implementing strategies identified to reduce the burden of lead poisoning



His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
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Should the Governor and Executive Council not authorize this request, valuable funding for primary prevention - the removal of lead hazards from the environment before a child is exposed - will not be provided to the Public Health Regions. Primary prevention is the most effective way to ensure that children do not experience the harmful effects of lead exposure.

Area served: Statewide

Source of Funds: CFDA# 93.197/FAIN# NUE2EH001408 and CFDA #93.070/FAIN# NUE1EH001357

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,

  
Lori A. Shibanette  
Commissioner



Kerrin A. Rounds  
Acting Commissioner

Lisa M. Morris  
Director

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**STATE OF NEW HAMPSHIRE**  
**DEPARTMENT OF HEALTH AND HUMAN SERVICES**  
**DIVISION OF PUBLIC HEALTH SERVICES**

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December 26, 2019

His Excellency Governor Christopher T. Sununu  
and the Honorable Executive Council  
State House  
Concord, NH 03301

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division of Public Health Services, to amend existing agreements with the vendors listed below for the provision of Regional Public Health Network (RPHN) services, statewide, by increasing the total price limitation by \$197,543 from \$8,946,753 to \$9,144,296, with no change to the completion date of June 31, 2021, effective upon Governor and Executive Council approval. 100% Federal Funds

This agreement was originally approved by the Governor and Executive Council on June 19, 2019 (Item #78E) for nine (9) of the ten (10) items below and on September 18, 2019 (Item #25), City of Nashua.

Vendor Name	Vendor Number	Region	Current (Modified) Budget	Increased (Decreased) Amount	Revised Modified Budget
City of Manchester	177433	Greater Manchester	\$1,017,636	\$27,249	\$1,044,885
City of Nashua	177441	Greater Nashua	\$717,156	\$0	\$717,156
County of Cheshire	177372	Greater Monadnock	\$600,792	\$0	\$600,792
Granite United Way	160015	Concord, Carroll County and South Central	\$1,959,602	\$73,768	\$2,033,370
Greater Seacoast Community Health	154703	Stafford County	\$656,688	\$12,375	\$669,063
Lakes Region Partnership for Public Health	165635	Winnepesaukee	\$647,016	\$0	\$647,016
Lamprey Health Care	177677	Seacoast	\$707,687	\$24,852	\$732,539
Mary Hitchcock Memorial Hospital	177160	Greater Sullivan and Upper Valley	\$1,331,636	\$59,299	\$1,390,935
Mid-State Health Center	158055	Central NH	\$649,802	\$0	\$649,802
North Country Health Consortium	158557	North Country	\$658,738	\$0	\$658,738
<b>Total:</b>			<b>\$8,946,753</b>	<b>\$197,543</b>	<b>\$9,144,296</b>

Funds are available in the following accounts for State Fiscal Years 2020 and 2021, with authority to adjust amounts within the price limitation and adjust encumbrances between State Fiscal Years through the Budget Office, if needed and justified.

Please See Attached Fiscal Details

### EXPLANATION

The purpose of the agreement is to add in separate budgets for each program that is administered by the Regional Public Health Networks. Per the original contract, Exhibit B, section 2.2.3, stated that budgets needed to be incorporated into the contract by Amendment. Additionally, funding was added to five (5) of the RPHN, as each of these RPHN had funding remaining from 2019, to enhance services and expand outreach to young adults between the ages of 18 and 25 to prevent and reduce the use of alcohol, marijuana, and non-medical prescription drugs including opioids and illicit opioids.

The Regional Public Health Networks provide regional public health emergency preparedness, promoting awareness and access to substance misuse prevention, treatment and recovery, school-based seasonal influenza clinics, childhood lead poisoning prevention services, climate and health prevention services, Hepatitis A response services, and host a Public Health Advisory Council to advise the region in the provision of public health services. Each Public Health Network site serves a defined Public Health Region with every municipality in the state assigned to a region, thereby ensuring statewide Public Health Network services.

The Regional Public Health Advisory Council engages senior-level leaders from throughout each region to serve in an advisory capacity for the services funded through these agreements. Over time, the Division of Public Health Services and the Bureau of Drug and Alcohol Services expect that the Regional Public Health Advisory Councils will expand this function to other public health and substance use related services funded by the Department. The goal is for the Regional Public Health Advisory Council to set regional priorities that are data-driven, evidence-based, responsive to the needs of the region, and to serve in this advisory role over all public health and substance use related activities occurring in their region.

The vendors will lead coordinated efforts with regional public health, health care and emergency management partners to develop and exercise regional public health emergency response plans to improve the region's ability to respond to public health emergencies. These regional activities are integral to the State's capacity to respond to public health emergencies and are being utilized for the Hepatitis A outbreak response, by implementing targeted vaccination clinics to at-risk populations.

All Regional Public Health Networks are implementing planning processes to improve blood lead screening rates among children in accordance with state statute and other prevention strategies to reduce the number of children at risk for exposure to lead based paint.

Regional Public Health Networks will also conduct seasonal influenza clinics in local primary and secondary schools to increase access to vaccination. In State Fiscal Year 2019, almost 7,000 children were vaccinated through this effort.

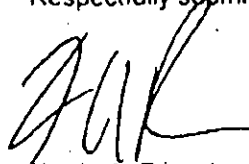
Should Governor and Executive Council not authorize this request, young adults who are most vulnerable and at risk for misusing substances and for developing a substance use disorder will not benefit from prevention and early intervention strategies. Also, essential public health services as stated above will not be implemented, putting safety of the population at risk. Further, these agreements will not include detailed budgets approved by the Department.

Area served: Statewide.

Source of Funds: 100% Federal Funds from the US Department of Health and Human Services,  
Substance Abuse and Mental Health Services Administration

In the event that the Federal Funds become no longer available, additional General Funds will  
not be requested to support this program.

Respectfully submitted,



Kerrin A. Rounds  
Acting Commissioner

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STATE OF NEW HAMPSHIRE  
DEPARTMENT OF HEALTH AND HUMAN SERVICES  
DIVISION OF PUBLIC HEALTH SERVICES

Jeffrey A. Meyers  
Commissioner

Lisa M. Morris  
Director

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June 7, 2019

His Excellency Governor Christopher T. Sununu  
and the Honorable Executive Council  
State House  
Concord, NH 03301

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division of Public Health Services, to enter into **retroactive, sole source** agreements with the vendors listed below for the provision of Regional Public Health Network (RPHN) services, statewide, in an amount not to exceed \$8,229,597, effective **retroactive** to April 1, 2019 upon Governor and Executive Council approval through June 30, 2021. 85.76% Federal Funds, 14.24% General Funds.

Vendor Name	Vendor Number	Region	Contract Amount
City of Manchester	177433	Greater Manchester	\$1,017,636
County of Cheshire	177372	Greater Monadnock	\$600,792
Granite United Way	160015	Concord, Carroll County and South Central	\$1,959,602
Greater Seacoast Community Health	154703	Strafford County	\$656,688
Lakes Region Partnership for Public Health	165635	Winnepesaukee	\$647,016
Lamprey Health Care	177677	Seacoast	\$707,687
Mary Hitchcock Memorial Hospital	177160	Greater Sullivan and Upper Valley	\$1,331,636
Mid-State Health Center	158055	Central NH	\$649,802
North Country Health Consortium	158557	North Country	\$658,738
<b>Total:</b>			<b>\$8,229,597</b>

Funding for this request is available in State Fiscal Year 2019 and is anticipated to be available in State Fiscal Years 2020 and 2021 upon the availability and continued appropriation of funds in the future operating budgets with authority to adjust amounts within the price limitation and adjust encumbrances between State Fiscal Years through the Budget Office, if needed and justified.

**Please See Attached Fiscal Details**

**EXPLANATION**

This request is **retroactive** because the Department of Health and Human Services has declared a public health incident in order to respond to the current statewide outbreak of Hepatitis A. The Regional Public Health Networks were immediately activated to assist in this response and have begun conducting vaccination clinics to at-risk populations. An amount of \$110,000 is being requested to support these activities during State Fiscal Year 2019.

This request is sole source because the current vendors have successfully met performance measures under the current agreement. The Department is seeking new agreements to continue services. The scope of work has been modified since the original Request for Proposals for State Fiscal Year 2018. These modifications are to meet the requirements to the federal grantors and to meet the public health needs. The Department is submitting nine (9) of ten (10) agreements. The remaining agreement with the City of Nashua will be submitted at a future Governor and Executive Council meeting.

The purpose of the agreements is to provide regional public health emergency preparedness, substance misuse prevention and substance use disorders continuum of care services, school-based seasonal influenza clinics, childhood lead poisoning prevention services, climate and health prevention services, Hepatitis A response services, and to host a Public Health Advisory Council to coordinate other public health services, statewide. Each Public Health Network site serves a defined Public Health Region with every municipality in the state assigned to a region, thereby ensuring statewide Public Health Network services.

The Regional Public Health Advisory Council engages senior-level leaders from throughout each region to serve in an advisory capacity over the services funded through these agreements. Over time, the Division of Public Health Services and the Bureau of Drug and Alcohol Services expect that the Regional Public Health Advisory Council will expand this function to other public health and substance use related services funded by the Department. These functions are being implemented to identify strategies that can be implemented within each region to address childhood lead poisoning and to mitigate the potential health risks from climate, such as increases in ticks that spread disease. The goal is for the Regional Public Health Advisory Council to set regional priorities that are data-driven, evidence-based, responsive to the needs of the region, and to serve in this advisory role over all public health and substance use related activities occurring in their region.

The vendors will lead coordinated efforts with regional public health, health care and emergency management partners to develop and exercise regional public health emergency response plans to improve the region's ability to respond to public health emergencies. These regional activities are integral to the State's capacity to respond to public health emergencies and are being utilized for the Hepatitis A response.

According to the 2012-2013 National Survey on Drug Use and Health, the most recent data available demonstrates that 49% of NH's 18-25 year olds reported binge drinking in the past 30 days. This rate is the third highest in the country and much higher than the national average of 38.7%. For pain reliever abuse, 10.5% of NH young adults reported this behavior in the past year, and 10% of young adults reported illicit drug use other than marijuana. This last prevalence indicator is important for several reasons. First, it is the most accessible data point relative to young adult opioid use because the illicit drug use indicator includes opioids. Secondly, NH's rate of 10% for 18-25 year olds reporting regular illicit drug use is the highest in the country and is 1.5 percentage points higher than the next closest state (Rhode Island, 8.6%) and higher than the national average of 6.9%. Furthermore, there were five times greater the number of heroin-related deaths in NH in 2014 than there were in 2008. Heroin-related Emergency Department visits and administrations of naloxone to prevent death from an overdose have also multiplied exponentially in the last two years. Consequently, alcohol and drug misuse cost NH more than \$1.84 billion in 2012 in lost productivity and earnings, increased expenditures for healthcare, and public safety costs. In addition to economic costs, substance misuse impacts and is influenced by poor mental health. From 2007 to 2011, suicide among those aged 10-24 was the second leading cause of death for NH compared to the third leading cause nationally.

In NH, youth have rates of substance use significantly higher than the national average and the other northeast (NE) states as demonstrated in Table 2.

<b>18-25 year olds</b>	<b>NH</b>	<b>NE</b>	<b>US</b>	<b>Significant differences</b>
Binge Drinking	49.0%	43.0%	38.7%	NH Higher than NE and US
Marijuana Use	27.8%	21.0%	18.9%	NH Higher than NE and US
Nonmedical use of pain relievers	10.5%	8.6%	9.5%	No significant difference
Dependent/abusing alcohol or illicit drugs	23.7%	19.1%	18.1%	NH Higher than NE and US

Youth and families across NH describe having little access to services and supports for Substance Use Disorder in NH. In fact, according to the National Survey on Drug Use and Health, NH ranks worst among the states in percentage of 18-25 year olds "needing but not receiving treatment" for alcohol or illicit drug use and is also among the bottom states for 12-17 year olds. Additionally, among 12-20 year olds, NH ranks highest and above the overall national average in both underage alcohol use in past month (NH: 35.72%, US: 23.52%) and underage binge alcohol use in past month (NH: 23.21%, US: 14.75%).

Coordination of community based services in the realms of public health and substance use disorders has become a necessity as an increase in the need for services is faced with a reduction in services that are available.

Eight Regional Public Health Networks will also conduct seasonal influenza clinics in local primary and secondary schools to increase access to vaccination. In State Fiscal Year 2019, almost 7,000 children were vaccinated through this effort.

Should Governor and Executive Council not authorize this Request, these public health and substance use related services will be less coordinated and comprehensive. Developing strong, regionally-based infrastructure to convene, coordinate, and facilitate an improved systems-based approach to addressing these health issues will, over time, reduce costs, improve health outcomes, and reduce health disparities.

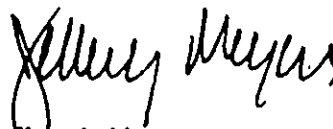
The attached performance measures will be used to measure the effectiveness of the agreement.

Area served: Statewide.

Source of Funds: 85.76% Federal Funds from the US Department of Health and Human Services, Substance Abuse and Mental Health Services Administration and the Centers for Disease Control and Prevention, Hospital Preparedness Program and Public Health Emergency Preparedness Aligned Cooperative Agreement, and 14.24% General Funds.

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Jeffrey A. Meyers  
Commissioner





Jeffrey A. Meyers  
Commissioner

Lisa M. Morris  
Director

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF HEALTH AND HUMAN SERVICES  
DIVISION OF PUBLIC HEALTH SERVICES

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August 22, 2019

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Health and Human Services, Division of Public Health Services, to enter into a **retroactive, sole source** agreement with the City of Nashua (Vendor # 177441-B011), 18 Mulberry St. Nashua, NH 03060, to provide Regional Public Health Network (RPHN) services, in an amount not to exceed \$717,156, effective retroactive to June 30, 2019 upon Governor and Executive Council approval through June 30, 2021. 82% Federal Funds, 18% General Funds.

Funds to support this request are anticipated to be available in the following account(s) for State Fiscal Years 2020 and 2021 upon the availability and continued appropriation of funds in the future operating budget, with authority to adjust amounts within the price limitation and adjust encumbrances between State Fiscal Years through the Budget Office, if needed and justified.

Please See Attached Fiscal Details

EXPLANATION

This request is **retroactive** because the Department needs to allow the funds from State Fiscal Year 2019 to be carried forward into State Fiscal Year 2020 in order utilize the federal funding and maximize the effectiveness of the contract within the Greater Nashua Public Health Region. These funds will be utilized to ensure the program can assist at-risk populations that benefit from the wide variety of programs.

This request is **sole source** because the current vendor has successfully met performance measures under the current agreement. The Department is seeking a new agreement to continue

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services. The scope of work has been modified since the original Request for Proposals for State Fiscal Year 2018. These modifications are to meet the requirements to the federal grantors and to meet the public health needs.

This request represents one (1) remaining agreement, nine (9) of the other vendors contracts were approved by the Governor and Executive Council on June 19, 2019 (Item #78E).

The purpose of this request is to provide regional public health emergency preparedness, substance misuse prevention and substance use disorders continuum of care services, childhood lead poisoning prevention services, Hepatitis A response services, and to host a Public Health Advisory Council to coordinate other public health services, statewide. Each Public Health Network site serves a defined Public Health Region with every municipality in the state assigned to a region, thereby ensuring statewide Public Health Network services.

The Regional Public Health Advisory Council engages senior-level leaders from throughout each region to serve in an advisory capacity over the services funded through these agreements. Over time, the Division of Public Health Services and the Bureau of Drug and Alcohol Services expect that the Regional Public Health Advisory Council will expand this function to other public health and substance use related services funded by the Department. These functions are being implemented to identify strategies that can be implemented within each region to address childhood lead poisoning and to mitigate the potential health risks from climate, such as increases in ticks that spread disease. The goal is for the Regional Public Health Advisory Council to set regional priorities that are data-driven, evidence-based, responsive to the needs of the region, and to serve in this advisory role over all public health and substance use related activities occurring in their region.

The vendors will lead coordinated efforts with regional public health, health care and emergency management partners to develop and exercise regional public health emergency response plans to improve the region's ability to respond to public health emergencies. These regional activities are integral to the State's capacity to respond to public health emergencies and are being utilized for the Hepatitis A response.

According to the 2012-2013 National Survey on Drug Use and Health, the most recent data available demonstrates that 49% of NH's 18-25 year olds reported binge drinking in the past 30 days. This rate is the third highest in the country and much higher than the national average of 38.7%. For pain reliever abuse, 10.5% of NH young adults reported this behavior in the past year, and 10% of young adults reported illicit drug use other than marijuana. This last prevalence indicator is important for several reasons. First, it is the most accessible data point relative to young adult opioid use because the illicit drug use indicator includes opioids. Secondly, NH's rate of 10% for 18-25 year olds reporting regular illicit drug use is the highest in the country and is 1.5 percentage points higher than the next closest state (Rhode Island, 8.6%) and higher than the national average of 6.9%. Furthermore, there were five times greater the number of heroin-related deaths in NH in 2014 than there were in 2008. Heroin-related Emergency Department visits and administrations of naloxone to prevent death from an overdose have also multiplied exponentially in the last two years. Consequently, alcohol and drug misuse cost NH more than \$1.84 billion in 2012 in lost productivity and earnings, increased expenditures for healthcare, and public safety costs. In addition to economic costs, substance misuse impacts and is influenced by poor mental health. From 2007 to 2011, suicide among those aged 10-24 was the second leading cause of

death for NH compared to the third leading cause nationally.

In NH, youth have rates of substance use significantly higher than the national average and the other northeast (NE) states as demonstrated in Table 2.

18-25 year olds	NH	NE	US	Significant differences
Binge Drinking	49.0%	43.0%	38.7%	NH Higher than NE and US
Marijuana Use	27.8%	21.0%	18.9%	NH Higher than NE and US
Nonmedical use of pain relievers	10.5%	8.6%	9.5%	No significant difference
Dependent/abusing alcohol or illicit drugs	23.7%	19.1%	18.1%	NH Higher than NE and US

Youth and families across NH describe having little access to services and supports for Substance Use Disorder in NH. In fact, according to the National Survey on Drug Use and Health, NH ranks worst among the states in percentage of 18-25 year olds "needing but not receiving treatment" for alcohol or illicit drug use and is also among the bottom states for 12-17 year olds. Additionally, among 12-20 year olds, NH ranks highest and above the overall national average in both underage alcohol use in past month (NH: 35.72%, US: 23.52%) and underage binge alcohol use in past month (NH: 23.21%, US: 14.75%).

Coordination of community-based services in the realms of public health and substance use disorders has become a necessity as an increase in the need for services is faced with a reduction in services that are available.

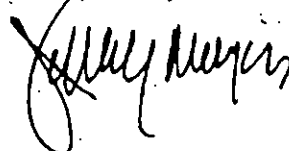
Should Governor and Executive Council not authorize this Request, these public health and substance use related services will be less coordinated and comprehensive. Developing strong, regionally-based infrastructure to convene, coordinate, and facilitate an improved systems-based approach to addressing these health issues will, over time, reduce costs, improve health outcomes, and reduce health disparities.

Area served: Amherst, Brookline, Hollis, Hudson, Litchfield, Lyndeborough, Mason, Merrimack, Milford, Mont Vernon, Nashua, Pelham, and Wilton

Source of Funds: 82% Federal Funds and 18% General Funds.

In the event that the Federal (or Other) Funds become no longer available, additional General Funds will not be requested to support this program.

Respectfully submitted,



Jeffrey A. Meyers  
Commissioner