



State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES

OFFICE OF THE COMMISSIONER 25 Capitol Street – Room 120 Concord, New Hampshire 03301

CHARLES M. ARLINGHAUS Commissioner (603)-271-3201 JOSEPH B. BOUCHARD Assistant Commissioner (603)-271-3204

Division of Public Works Design and Construction Project No. 80955R – Contract A

August 28, 2017

His Excellency, Governor Christopher T. Sununu and the Honorable Executive Council State House Concord, New Hampshire 03301

Sole Source

REQUESTED ACTION

- 1). Authorize the Division of Public Works Design and Construction to enter into a **sole source**, negotiated bid construction contract with Meridian Construction Corp. (VC# 157328) Gilford, NH, for a total price not to exceed \$939,102, for a New Hampshire Department's New Hampshire Army National Guard a Third (3rd) Training Skills Building, located in Center Strafford, NH. The contract was negotiated in order to encumber current fiscal year Federal funds. This contract is effective upon Governor and Council approval through July 27, 2018, unless extended in accordance with the contract terms. **100% Federal Funds.**
- 2). Further authorize that a contingency in the amount of \$15,000 be approved for unanticipated expense for the Third (3rd) training Skills Building, bringing the total to \$954,102. **100% Federal Funds.**
- 3). Further authorize the amount of \$28,000 be approved for payment to the Department of Administrative Services, Division of Public Works Design and Construction (VC# 177875), for engineering services provided, bringing the total to \$982,102. **100% Federal Funds.**

Funding is available in account titled Adjutant General as follows:

02-12-12-120010-22440000 Army Sustainable Range Program **SFY18**

 103-500736 – Contract Repairs/Bldgs. & Grounds
 \$939,102

 103-500736 – Contingency
 \$ 15,000

 103-500736 – DPW Fees Interagency
 \$ 28,000

Grand Total \$982,102*

His Excellency, Governor Christopher T. Sununu and the Honorable Council August 28, 2017 Page 2 of 2

*Subject to the availability of Federal Funds.

EXPLANATION

The reason that this contract is **sole source** is due to the current availability of funds, the Division of Public Works had to negotiate the contract within the perimeters of the anticipated federal funds. This project includes the new construction of a 60-foot by 80-foot storage facility that will be turned into a Training Skills Building when the funding is available. The building will be similar to two buildings previously constructed. The exterior finishes (metal panel on CMU block) will match the existing adjacent buildings and will include rough in plumbing and some mechanical for a future outfit. The floor plan will be relatively open in order to accommodate different training requirements.

The Federal Funds available for the purpose of this contract are provided to the State of New Hampshire - Adjutant General's Department by the National Guard Bureau pursuant to a Federal-State Master Cooperative Agreement for the mutual support of the New Hampshire National Guard. The cost of this contract shall be reimbursed to the State by the Federal Government at a rate of 100%. In the event that Federal funds are not available, General funds will not be used support this Federal percentage.

The contractor has been pre-qualified by the Department of Transportation. The contract has been approved by the Department of Justice as to form and execution; and the Adjutant General's Department has certified that the necessary funds are available. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Services, Division of Public Works Design and Construction.

Attached please find a copy of the tabulation of bids for this project along with the contract supplemental information sheet.

Respectfully submitted,

Charles M. Arlinghaus,

Commissioner

Department Estimate: \$797,950 Negotiated Amount: \$939,102 Over Estimate: \$141,152

CONTRACT SUPPLEMENTAL INFORMATION SHEET

PROJECT:

DPW Project No. 80955R, Contract A – (3rd) Third Training Skills Building, Center Strafford, New Hampshire.

DESCRIPTION:

This project includes the new construction of a 60-foot by 80-foot storage facility that will be turned into a Training Skills Building when the funding is available. The building will be similar to two buildings previously constructed. The exterior finishes (metal panel on CMU block) will match the existing adjacent buildings and will include rough in plumbing and some mechanical for a future outfit. The floor plan will be relatively open in order to accommodate different training requirements.

EXPLANATION:

During negotiation we were able to reduce scope in order to achieve a price under the \$1,000,000 threshold set by the NHARNG. Scope removed includes the majority of the interior architectural, mechanical and plumbing, resulting in a negotiated price of \$939,102.

Until the funding is available this building will be used as a much needed storage facility for the Guard. Once there is funding the building will have the interior finishes built to accommodate a simulated firing range and classroom for training purposes.

OVER ESTIMATE EXPLANATION:

There were two bidders on this project, both of which were over the construction estimate by 175%. The low bidder's estimate was \$1,393,200. We know that the construction prices at this time are high and based on the bids from similar projects metal building packages are also high. Unfortunately the construction estimate was not as strong as it should have been. There were items that were missed, and items that were not fully/completely estimated.

The low bidder has submitted their schedule of values for their original bid and their negotiated price and it appears they have understood the scope of the work required.

DEPARTMENT ESTIMATE: NEGOTIATED

\$797,950

NEGOTIA

\$939,102

BID:

CENTER STAFFORD NON-FEDERAL



NOW-FEDERAL July 12, 2017, 02:00 PM 3rd Training Skills Building July 27, 2018 CENTER STAFFORD 80955RA STATE PROJECT NUMBER: FED. PROJECT NUMBER: DATE BIDS OFEN: SCOPE OF WORK: COMPLETION DATE: LOCATION: PROJECT:

Summary of Bidders

Certified by:

Bid Amount \$1,393,200.00 \$1,401,279.00 32 ARTISAN COURT #4, GILFORD NH 03249-6603 BUCK, T. CONSTRUCTION, INC. 302B AUBURN ROAD, TURNER ME 04282 MERIDIAN CONSTRUCTION CORP

Award to Meri dean Construction Comp BUBEAU OF PUBLIC WORKS

Hold for Negotiation Cancel Contract

User Agency

Authorized by

Neget-Leather Corp.
Neget-Leather Corp.
Megal 102. Cond.

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n No. Description	<u>-</u>	Quantity	Unit Price Total	Total	Unit Price	Total	Unit Price Total	Total

\$1,401,279.00		\$1,393,200.00		\$797,950.00		Totals:			
\$10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00	\$1.00	10,000.00	\$	ALLOWANCE FOR TESTING	903
\$20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$1.00	20,000.00	\$	ALLOWANCE FOR UNFORESEEN/LATENT CONDITIONS	902
\$1,371,279.00	\$1,363,200.00 \$1,371,279.00		\$1,363,200.00	\$767,950.00	\$767,950.00	1.00	D	NEW BUILDING PER PLANS AND SPECIFICATIONS	901

\$1,401,279.00	
\$1,383,200.00	
\$797,950.00	
Totals:	

- General Contractors
- Construction Managers
- ❖ Design/Builders



August 1, 2017

Caitlyn Trepess

State of New Hampshire
Department of Administrative Services
Bureau of Public Works Design & Construction
P.O. Box 483
Concord, New Hampshire 03302-0483

RF:

Letter of Final Negotiation

3rd Training Skills Building, Center Strafford, NH

DOT Project No.: 80955R

Dear Ms. Trepess,

PER OUR CORRESPONDENCE, THE FOLLOWING ITEMS ARE HEREWITH PROPOSED TO AMEND OUR BID FOR THE ABOVE REFERENCED PROJECT AND HAVE BEEN DEFINED, PRESENTED, REVIEWED AND SELECTED BY THE OWNER AND ALL ITS AGENTS PER MERIDIAN'S VALUE ENGINEERING PROPOSAL FOR CHANGE #2 DATED 7/19/17.

Deduct from the base bid of \$1,393,200.00 the amount of (\$ 454,098.00) to remove the following items from the project Scope of Work:

ORIGINAL BID DAY LUMP SUM GRAND TOTAL:

\$1,393,200.00

The following scope items have been reviewed and accepted:

Deduct General Conditions (\$34,240.00)

Deduct O&P & Bond (\$45,179.00)

Delete all Paving (\$14,462.00)

Delete all Interior Doors/Frames/Hardware (\$5,600.00)

Delete all interior Partitions (\$40,770.00)

Delete all ceilings (\$10,250.00)

Delete all Flooring & Tile Finishes (\$53,533.00)

Delete all Painting (\$10,174.00)

Delete all Toilet Accessories (\$3,540.00)

Delete all PLam Casework (\$600.00)

Delete all above grade plumbing, piping, fixtures (\$42,550.00)

Delete all HVAC & related items (\$140,000.00)
Change Electrical Scope [as outlined below in clarification #6] (\$53,200.00)

Subtotal Deduct: (\$454,098.00)

NEW NEGOTIATED CONTRACT AMOUNT: \$939,102.00

Notes/Clarifications:

- 1. Perimeter drywall to remain from floor to 8' above floor
- 2. One exterior entry mat remains interior mat excluded
- 3. No sealer on concrete floor
- 4. Plumbing to be roughed below floors only for future connections
- 5. Wall penetrations for future HVAC are not included
- 6. Electrical changes include:
 - A. Supply and install 30 high bay LED fixtures
 - B. 3 way switch for the main lights interior lights
 - C. Supply and install exterior lighting as shown on the drawings
 - D. 7 plugs spread out throughout the building
 - E. PVC floor boxes and conduit in place of the walker duct system that was specified
 - F. Complete fire alarm system
 - G. Emergency lighting as needed along with exits signs
 - H. 200 amp service including underground feeders
 - I. Includes card reader access

ORIGINAL TOTAL BID		\$	\$1,393,200.00
Bid Item #1	Base Bid Work shall be reduced by	Deduct	[454,098.00]
Bid Item #2	Allowance #1 Price Remains Unchanged		
Bid Item #3	Allowance #2 Price Remains Unchanged		
SUBTOTAL DEDUCTS			[\$454,098.00]
NEW NEGOTIATED CONTR	ACT AMOUNT		\$939,102.00

We look forward to working with you on this project.

Please do not hesitate to contact this office with any questions or comments that you may have.

This proposal shall remain valid for 60 days, allowing time for G&C approval.

Contract Time will remain unchanged.

Respectfully Submitted,

Meridian Construction Corporation

Timothy V Long

President



CERTIFICATE OF LIABILITY INSURANCE

8/22/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(8), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

8/22/2017 THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER, THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER. IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). CONTACT Lise M. O'Neil USI insurance Solutions, LLC Priorie AC, No. Ent): 413-750-4256 E-MAIL ADDRESS: Ilsa.onell@usi.c (AC, No): 610-537-4670 123 Interstate Orive ss: Ilsa.cneil@usi.com West Springfield, MA 01089 INSURER(8) AFFORDING COVERAGE NAIC # 865 874-0123 INSURER A : ABC NH WORKERS COMP SIG, Inc 00000 INSURER B : **Meridian Construction Corp** INSURER C : 32 Artisan Court, Unit#4 INSURER D : Gifford, NH 03249 INSURER E : MSURER F: **COVERAGES** CERTIFICATE NUMBER: REVISION NUMBER: THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. MISH WYD POLICY EFF POLICY EXP TYPE OF INSURANCE POLICY NUMBER COMMERCIAL GENERAL LIABILITY EACH OCCURRENCE DAMAGE TO RENTED CLAIMS-MADE OCCUR MED EXP (Any one person) PERSONAL & ADV INJURY GEN'L AGGREGATE LIMIT APPLIER PER GENERAL AGGREGATE PRO-JECT LOC POLICY | PRODUCTS - COMP/OP AGG OTHER COMBINED SINGLE LIMIT (En accident) AUTOMOBILE LIABILITY BODILY INJURY (Per person) ANY AUTO ALL OWNED SCHEDULED BODRY INJURY (Per accident) \$ AUTOS NON-OWNED PROPERTY DAMAGE (Per accident) HIRED AUTOS 8 IMPRELLA LIAR EACH OCCURRENCE OCCUR EXCESS LIAB AGGREGATE CLARAR-MADE DED RETENTION \$ 01/01/2017 01/01/2018 X PER WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ABC00401517 ANY PROPRIETOR/PARTNER/EXECUTIVE AL \$1,000,000 E.L. EACH ACCIDENT N N/A latory in NH) E.L. DISEASE - EA EMPLOYEE \$1,000,000 if yes, describe under DESCRIPTION OF OPERATIONS below E.L. DISEASE - POLICY LIMIT | \$1,000,000 DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Re ke Schedule, may be attached if more space is requ Proof of New Hampshire Workers' Compensation Coverage. Project: 3rd Training Skills Bldg., NH Rts. 126, Center Stratford, NH CERTIFICATE HOLDER CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE State of New Hampshire THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN Dept. of Administrative Services ACCORDANCE WITH THE POLICY PROVISIONS. P.O. Box 483 AUTHORIZED REPRESENTATIVE Concord, NH 03302-0483



CERTIFICATE OF LIABILITY INSURANCE

B/22/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

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EVIDENCE OF PROPERTY INSURANCE

B/22/2017

THIS EVIDENCE OF PROPERTY INSURANCE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE ADDITIONAL INTEREST NAMED BELOW. THIS EVIDENCE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS EVIDENCE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(8), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE ADDITIONAL INTEREST. (AC, No. Ext. (603) 524-2425 Acadia Ins Co. CROSS INSURANCE ~ LACONIA One Acadia Commons 155 Court Street P.O. Box 9010 ME 04098-5010 Laconia NH 03246 Westbrook FAX (A/C, No): (603) 524-3665 CODE: SUB CODE: ERIO : 00177919 AGENCY POLICY NUMBER INSURED LOAN NUMBER CIM5311972 Maridian Construction Corp. & State of EFFECTIVE DATE EXPIRATION DATE New Hampshire Dept of Admin CONTINUED UNTIL
TERMINATED IF CHECKED 32 Artisan Court, Unit #4 8/22/2017 8/22/2018 Gilford NH 03249 THIS REPLACES PRIOR EVIDENCE DATED: PROPERTY INFORMATION LOCATION/DESCRIPTION Loc# 00001 NH Route 126 Cebter Strafford, NH THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS EVIDENCE OF PROPERTY INSURANCE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. COVERAGE INFORMATION AMOUNT OF INSURANCE DEDUCTIBLE COVERAGE / PERILS / FORMS Builders Risk, Special Form, Replacement Cost 939,102 1,000 **REMARKS (Including Special Conditions)** CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. ADDITIONAL INTEREST MORTGAGEE ADDITIONAL INSURED LOSS PAYEE State of New Hampshire Department of Administrative Services LOAN # PO Box 483 Concord, NH 03302 AUTHORIZED REPRESENTATIVE s Cullen, AINS, ACSR/S Sauce Culcu

ACORD 27 (2009/12)

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