Monica I. Mezzapelle STATE TREASURER



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THE STATE OF NEW HAMPSHIRE STATE TREASURY 25 CAPITOL STREET, ROOM 121 CONCORD, NH 03301 (603) 271-2621 FAX (603) 271-3922 TDD Access: Relay NH 1-800-735-2964

May 18, 2022

His Excellency, Governor Christopher T. Sununu And the Honorable Executive Council State House Concord, NH 03301

### **REQUESTED ACTION**

The State Treasury requests to place this item on the Consent Calendar.

Authorize the State Treasury ("Treasury") to enter into a contract amendment with Public Resources Advisory Group ("PRAG") of New York, NY (vendor code 164190/B001). The purpose of this amendment is to extend the term of the contract an additional two years effective upon Governor and Council approval to June 30, 2024. The original contract was approved by the Governor and Council on June 7, 2017, item # 60. No additional funding.

### **EXPLANATION**

On March 20, 2017, Treasury published a request for proposals ("RFP") to solicit bids from firms qualified to serve as the State's debt-related financial advisor. Following the analysis and scoring of proposals submitted by three responding firms registered as financial advisors, a Treasury Selection Committee identified PRAG as the best value and most qualified firm to provide these professional services.

Over the contract period, PRAG has provided exceptional debt financing advisory services and has helped the State successfully navigate the unpredictable behavior of the bond market. PRAG has a deep understanding of the State's credit position, clear ability to effectively market State of New Hampshire bonds, including Turnpike Revenue Bonds, while maintaining a high level of professionalism, integrity, and independence. Therefore, the Treasury believes it is in the best interest of the State to renew this contract for another two years. His Excellency, Governor Christopher T. Sununu And the Honorable Executive Council May 18, 2022 Page 2

The attached contract amendment has been approved by the Office of the Attorney General as to form, substance and execution.

Respectfully Submitted

Monia Mezzapelle

State Treasurer

## CONTRACT AMENDMENT

This Contract Amendment ("Amendment") is entered into this June 1, 2022, by and between the State of New Hampshire, acting by and through the New Hampshire State Treasury, 25 Capital Street, Room 121, Concord, NH 03301, (hereinafter referred to as "State") and Public Resources Advisory Group, 39 Broadway, Suite 1210, New York, NY 10006, (hereinafter referred to as "the Contractor"), collectively referred to as ("the Parties").

WHEREAS, the Parties have entered into a contract, approved by the Governor and Executive Council on June 7, 2017, item # 60 (hereinafter referred to as "the Contract");

WHEREAS, the Contract allows for amendments by an instrument in writing executed by both Parties; and

WHEREAS, the State desires to extend and amend the Contract as provided in this Amendment;

NOW THEREFORE, in consideration of the foregoing, and the covenants and conditions contained in the Contract, and set forth herein, the parties hereto do hereby agree as follows:

- 1. Section 1.7, Completion Date, P-37 of the existing Contract is hereby deleted in its entirety and replaced with the following: June 30, 2024.
- 2. This Amendment hereunder shall become effective upon approval by the New Hampshire Governor and Executive Council.
- 3. Except as specifically amended and modified by the terms and conditions of this Amendment, the Contract and the obligations of the parties hereunder, shall remain in full force and effect with the terms and conditions set forth herein.

IN WITNESS WHEREOF, the Parties hereto have set their hands the date first-written above.

## PUBLIC RESOURCES ADVISORY GROUP

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Steven Peyser, President

Date: May 17, 2022

## **STATE OF NEW HAMPSHIRE** STATE TREASURY

By: Mon Mazzan Monica I. Mezzapelle, State Treasurer

Date: 5/18/2022

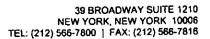
**OFFICE OF THE ATTORNEY GENERAL** Approved for Form, Substance and Execution by:

19/2022 Assistant Attorney General

Approved by Governor and Council on \_\_\_\_\_, 20\_\_\_, Item # \_\_\_\_.

ATTEST: Secretary of State

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## PUBLIC RESOURCES ADVISORY GROUP

#### **PROOF OF AUTHORITY**

On February 8, 2016, the Board of Directors of Public Resources Advisory Group, Inc., a New York State Corporation, authorized Steven Peyser, who signs as follows:

Steven Peyser

She Par.

In his position as President of the Corporation to sign documents on behalf of the corporation. All documents signed by Steven Peyser shall be considered legal and binding on the corporation.

Thomas Huestis Secretary / Treasurer

**PRAG** 

Dated: April 27, 2022





INDEPENDENT FINANCIAL ADVISORS

7

# State of New Hampshire Department of State

## CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that PUBLIC RESOURCES ADVISORY GROUP, INC. is a New York Profit Corporation registered to transact business in New Hampshire on June 24, 1985. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 86023 Certificate Number: 0005769140



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 29th day of April A.D. 2022.

David M. Scanlan Secretary of State



## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

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CI Bi	THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.									
lf	IPORTANT: If the certificate holder i SUBROGATION IS WAIVED, subject is certificate does not confer rights t	to th	ne tei	rms and conditions of th	e polic	y, certain po	licies may i	IAL INSURED provisions require an endorsement	sorbe . Ast	endorsed. atement on
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	Walter B Howe, Inc									
	0 Herrontown Road					<u>ss:</u> jenniferb(				
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	blic Resources Advisory Group, Inc.					R c : XL Speci				37885
	n: Ms. Brenda Henry Broadway, Suite 1210				INSURE					
Ne	w York NY 10006				INSURE	RE:				
					INSURE	RF:				
				E NUMBER: 1611473460				REVISION NUMBER:		
IN Cl	HIS IS TO CERTIFY THAT THE POLICIES IDICATED. NOTWITHSTANDING ANY RE ERTIFICATE MAY BE ISSUED OR MAY KCLUSIONS AND CONDITIONS OF SUCH	QUIR PERT	REME	NT, TERM OR CONDITION THE INSURANCE AFFORD	OF AN' ED BY	Y CONTRACT THE POLICIES REDUCED BY 1	OR OTHER I S DESCRIBEI PAID CLAIMS.	DOCUMENT WITH RESPEC	י סד דכ	WHICH THIS
INSR LTR	TYPE OF INSURANCE	ADDL	SUBR	POLICY NUMBER	•	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	5	
<b>A</b>				35770402ECE		12/9/2021	12/9/2022	EACH OCCURRENCE DAMAGE TO RENTED	s 1,000	
							!	PREMISES (Ea occurrence)	\$ 1,000	
	·							MED EXP (Any one person)	\$ 10,00	
								PERSONAL & ADV INJURY	\$ 1,000 \$ 2,000	
								GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	\$ 2,000	
								PRODUCTS COMPIOP AGG	\$	,000
в	AUTOMOBILE LIABILITY			7351-95-54		12/9/2021	12/9/2022	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000	,000
-	ANY AUTO							BODILY INJURY (Per person)	\$	
	OWNED SCHEDULED							BODILY INJURY (Per accident)	s	
	AUTOS ONLY X HIRED AUTOS ONLY X AUTOS ONLY X AUTOS ONLY							PROPERTY DAMAGE (Per accident)	\$	
									\$	
B	X UMBRELLA LIAB X OCCUR			79774182		12/9/2021	12/9/2022	EACH OCCURRENCE	\$ 4,000	,000
	EXCESS LIAB CLAIMS-MADE							AGGREGATE	\$4,000	.000
	DED X RETENTION \$ 10,000								\$	
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY							PER OTH- STATUTE ER		
	ANYPROPRIETOR/PARTNER/EXECUTIVE	N/A						E.L. EACH ACCIDENT	\$	
	(Mandatory In NH)							E.L. DISEASE - EA EMPLOYEE	5	
	If yes, describe under DESCRIPTION OF OPERATIONS below				<u></u>			E.L. DISEASE - POLICY LIMIT		
с	Errors & Omissions Pending/Prior 8/12/2006			ELU18253522		5/1/2022	5/1/2023	Occurrence Limit Aggregate Limit	2,000 4,000	
DE3	CRIPTION OF OPERATIONS / LOCATIONS / VEHICL	.ES (/	CORD	101, Additional Remarks Schedu	de, may b	e attached if more	e space is requir	ed)		
	·	_								
CE	RTIFICATE HOLDER				CAN	ELLATION				
	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.									
	25 Capitol St., Room 121 Concord NH 3301				AUTHO		NTATIVE			
	USA				Bland horas					
	Units of the									

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PO Box 66699, Albany, NY 12206 | nysif.com

## **CERTIFICATE OF WORKERS' COMPENSATION INSURANCE (RENEWED)**

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PUBLIC RESOURCES ADVISORY GROUP INC 39 BROADWAY SUITE 1210 NEW YORK NY 10006



SCAN TO VALIDATE AND SUBSCRIBE

POLICYHOLDER	CERTIFICATE HOLDER
PUBLIC RESOURCES ADVISORY GROUP INC 39 BROADWAY SUITE 1210 NEW YORK NY 10006	NORTHEAST MARYLAND WASTE DISPOSAL AUTHATTN: C COBLE 100 S. CHARLES ST., SUITE 402 BALTIMORE MD 21201-2705

POLICY NUMBER	CERTIFICATE NUMBER	POLICY PERIOD	DATE
L 782 870-0	872842	05/07/2022 TO 05/07/2023	5/4/2022

THIS IS TO CERTIFY THAT THE POLICYHOLDER NAMED ABOVE IS INSURED WITH THE NEW YORK STATE INSURANCE FUND UNDER POLICY NO. 782 870-0, COVERING THE ENTIRE OBLIGATION OF THIS POLICYHOLDER FOR WORKERS' COMPENSATION UNDER THE NEW YORK WORKERS' COMPENSATION LAW WITH RESPECT TO ALL OPERATIONS IN THE STATE OF NEW YORK, EXCEPT AS INDICATED BELOW, AND, WITH RESPECT TO OPERATIONS OUTSIDE OF NEW YORK, TO THE POLICYHOLDER'S REGULAR NEW YORK STATE EMPLOYEES ONLY.

IF YOU WISH TO RECEIVE NOTIFICATIONS REGARDING SAID POLICY, INCLUDING ANY NOTIFICATION OF CANCELLATIONS, OR TO VALIDATE THIS CERTIFICATE, VISIT OUR WEBSITE AT HTTPS://WWW.NYSIF.COM/CERT/CERTVAL.ASP. THE NEW YORK STATE INSURANCE FUND IS NOT LIABLE IN THE EVENT OF FAILURE TO GIVE SUCH NOTIFICATIONS.

THE POLICY INCLUDES A WAIVER OF SUBROGATION ENDORSEMENT UNDER WHICH NYSIF AGREES TO WAIVE ITS RIGHT OF SUBROGATION TO BRING AN ACTION AGAINST THE CERTIFICATE HOLDER TO RECOVER AMOUNTS WE PAID IN WORKERS' COMPENSATION AND/OR MEDICAL BENEFITS TO OR ON BEHALF OF AN EMPLOYEE OF OUR INSURED IN THE EVENT THAT, PRIOR TO THE DATE OF THE ACCIDENT, THE CERTIFICATE HOLDER HAS ENTERED INTO A WRITTEN CONTRACT WITH OUR INSURED THAT REQUIRES THAT SUCH RIGHT OF SUBROGATION BE WAIVED.

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS NOR INSURANCE COVERAGE UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICY.

BY CAUSING THIS CERTIFICATE TO BE ISSUED TO THE CERTIFICATE HOLDER, THE POLICYHOLDER UNDERTAKES TO PROVIDE THE CERTIFICATE HOLDER 30 CALENDAR DAYS' NOTICE OF ANY CANCELLATION OF THE POLICY.

NEW YORK STATE INSURANCE FUND

DIRECTOR, INSURANCE FUND UNDERWRITING

U-26.3

William F. Dwyer STATE TREASURER



THE STATE OF NEW HAMPSHIRE STATE TREASURY 25 CAPITOL STREET, ROOM 121 CONCORD, NH 03301 (603) 271-2624 FAX (603) 271-3922 EMAIL: bdwyer@treasury.state.nh.us TDD Access: Relay NH 1-800-735-2964

May 24, 2017

His Excellency, Governor Christopher T. Sununu And the Honorable Executive Council State House Concord, NH 03301

## **REQUESTED ACTION**

Authorize the Treasury to enter into a five-year contract with Public Resources Advisory Group (PRAG) of New York, NY (vendor code 164190/B001), in the estimated amount of \$1,000,000 for financial advisory services, including debt affordability and debt management, from July 1, 2017 to June 30, 2022, with an optional extension of two years at the sole discretion of the State Treasurer with Governor and Council approval. Payments under this contract shall be unencumbered with internal accounting control within the Treasury.

Funding is available in the following accounts, pursuant to RSA 6-A:13, as follows:

 Per Fiscal Year

 01-38-38-380030-80220000-255-500949 - State Treasury, Cost of Issuing Bonds
 \$150,000

 04-96-96-961017-70220000-255-500949 - Turnpike Division, Cost of Issuing Bonds
 \$50,000

 Total
 \$200,000

### **EXPLANATION**

On March 20, 2017, Treasury published a request for proposals (RFP) to solicit bids from firms qualified to serve as the State's debt-related financial advisor. Following the analysis and scoring of proposals submitted by three responding firms registered as financial advisors, a Treasury Selection Committee consisting of the State Treasurer, Chief Deputy State Treasurer, and Senior Treasury Analyst identified PRAG as the best value and most qualified firm to provide these professional services.

Responses were evaluated on the basis of the experience and marketplace reputation of the firm and the firm's personnel to be assigned to the State's engagement, the depth and experience of key backup personnel, the ability of the firm to provide all of the services to be required by the Treasury, the soundness of the approach to be taken by the respondents to understand and address the debt-financing needs of the State, and the proposed cost of such services. Experience was measured by the number of years and public debt issue transactions and volumes as financial advisors in the public sector as well involvement with other state financings and New Hampshire public financings (State and municipalities). Each member of the Treasury Selection Committee independently ranked the three His Excellency, Governor Christopher T. Sununu and the Honorable Council May 24, 2017 Page 2

responses along each of the three criteria, with 1 being the highest ranked and 3 being the lowest. Using this approach, the lowest composite score would denote the winning proposal.

Fees for financial advisory services are typically structured in two parts – a monthly retainer and a transaction-based fee which considers the size and complexity of a specific debt issue. The RFP permitted fees being quoted in terms of a retainer, a per-issue fee and/or an hourly fee. PRAG was selected as the winning bidder based on the criteria weightings, retaining the same fees and fee structure as in the current contract.

The attached contract has been approved by the Office of the Attorney General as to form, substance and execution.

**Respectfully Submitted** 

William F. Dwyer State Treasurer

Attachment: Bidder Scoring Summary RSA 6-A:13 Financial Advisory Services Contract and Supporting Documentation

## New Hampshire Treasury Selection Committee Evaluation of Financial Advisor RFP Responses Aggregate Scoring Sheet April 26, 2017

	[	RANKING			
		First Southwest	PFM Asset Management	Public Resources Advisory Group	
Overall expertise, experience and reputation of the Firm and of the personnel to be assigned to this engagement, as relating to the service requirements of the State	35%	0.70	1.05	0.35	
Soundness of approach in meeting the needs of the State and understanding the nature and scope of the work involved, including the ability to deliver objective, high-quality and timely services	35%	0.70	<b>0.93</b>	0.35	
Proposed cost of services	30%	0.60	0.30	0.90	
Blended Score (lowest score reflects highe	st ranking)	2.00	2.28	1.60	

Treasury Selection Committee:

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- William F. Dwyer, State Treasurer
- Rachel K. Miller, Chief Deputy State Treasurer, with 25 years of State Treasury experience and responsibility for all Treasury debt & investment management functions
- Erin M. Zayac, Senior Treasury Analyst, with 4 years of experience in State Treasury debt management

# TITLE I THE STATE AND ITS GOVERNMENT

# CHAPTER 6-A STATE BONDS

## Section 6-A:13

6-A:13 Cost of Debt Issuance; Application of Premium. – The state treasurer may incur bond issuance costs which may be offset with any bond premiums, if applicable, for bonds sold under this chapter as determined by the state treasurer. Any remaining premium shall be included in the calculation of net proceeds of an issue or credited to the general fund as determined by the state treasurer pursuant to RSA 6-A:12. In order to provide funds to pay the cost of issuing bonds, the governor, upon request of the state treasurer, shall draw a warrant for such payments out of any money in the treasury not otherwise appropriated from each fund as appropriate.

Source. 1993, 305:1. 1999, 137:4. 2008, 120:17, eff. Aug. 2, 2008.

## FORM NUMBER P-37 (version 5/8/15)

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<u>Notice</u>: This agreement and all of its attachments shall become public upon submission to Governor and Executive Council for approval. Any information that is private, confidential or proprietary must be clearly identified to the agency and agreed to in writing prior to signing the contract.

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#### AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

#### **GENERAL PROVISIONS**

1. IDENTIFICATION.								
1.1 State Agency Name		1.2 State Agency Address						
New Hampshire State Treasu	Ŋ	25 Capitol Street, Room 121 Concord, NH 03301						
1.3 Contractor Name	······································	1.4 Contractor Address						
Public Resources Advisory G	τουρ	39 Broadway Suite 1210 N	ew York, NY 10006					
	•							
1.5 Contractor Phone	1.6 Account Number	1.7 Completion Date	1.8 Price Limitation					
Number	1.6 Account Number	1.7 Completion Date						
(212) 566-7800	30-80220000-500949	See Exhibit C	See Exhibit B					
(,								
1.9 Contracting Officer for S	tate Agency	1.10 State Agency Telephor	ne Number					
William F. Dwyer, State Trea	surer	603-271-2621						
1.11 Contractor Signature		1.12 Name and Title of Co	ntractor Signatory					
	1	Steven Peyser, President						
	1 kg	<u>,</u>						
1.13 Acknowledgement: Sta	ite of New York, County of	new york						
a Il au Il zame	· · · · · · · · · · · · · · · · · · ·		God in block 1.30 as estisfactorily.					
Un Mug 11,00/Foer	ore the undersigned officer, pers	onally appeared the person identi- ad acknowledged that she execution	ified in block 1.12, or satisfactorily ted this document in the capacity					
indicated in block 1.12.	e hame is signed in block 1.11, an	PATRICE L. LEONARD	ted this document in the capacity					
1.13.1 Signature of Notary P	ublic or Justice of the Peace	Notary Public, State of New	York					
		No. 01LE6062300 Qualified in Kings County						
		Certificate filed in New York C						
Seattle		Commission Expires Aug. 6, 20						
1.13.2 Name and Title of No	tary or Justice of the Peace	_						
Patrice L.	Leonard . Notan	1.15 Name and Title of Sta						
1.14 State Agency Signature		1.15 Name and Title of Sta	ite Agency Signatory					
WREDO	Date: 5-18-17	William F. Dwyer, State Treasurer						
1.16 Approval by the N.H. D	epartment of Administration, Di	vision of Personnel (if applicable	e)					
By:		Director, On:						
1.17 Approval by the Attorn	ey General (Form, Substance and	Execution) (if applicable)						
By: Jall P	eilav	On: 5/19/17						
1.18 Approval by the Goverr	or and Executive Council (if ap	plicahle)						
By		On:						

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO

**BE PERFORMED.** The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

#### 3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, if applicable, this Agreement, and all obligations of the parties hereunder, shall become effective on the date the Governor and Executive Council approve this Agreement as indicated in block 1.18, unless no such approval is required, in which case the Agreement shall become effective on the date the Agreement is signed by the State Agency as shown in block 1.14 ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

#### 4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

#### 5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.
5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law. 5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

#### 6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. This may include the requirement to utilize auxiliary aids and services to ensure that persons with communication disabilities, including vision, hearing and speech, can communicate with, receive information from, and convey information to the Contractor. In addition, the Contractor shall comply with all applicable copyright laws. 6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination. 6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

#### 7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this

Page 2 of 4

Contractor Initials  $\frac{5\rho}{Date_{0}/11/1}$ 

Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

#### 8. EVENT OF DEFAULT/REMEDIES.

8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):

8.1.1 failure to perform the Services satisfactorily or on schedule;

8.1.2 failure to submit any report required hereunder; and/or 8.1.3 failure to perform any other covenant, term or condition of this Agreement.

8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions: 8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;

8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;

8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or

8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

#### 9. DATA/ACCESS/CONFIDENTIALITY/ PRESERVATION.

9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.

9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

#### 11. CONTRACTOR'S RELATION TO THE STATE. In

the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employce of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

#### 12. ASSIGNMENT/DELEGATION/SUBCONTRACTS.

The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written notice and consent of the State. None of the Services shall be subcontracted by the Contractor without the prior written notice and consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

#### 14. INSURANCE.

14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:

14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$1,000,000per occurrence and \$2,000,000 aggregate; and

14.1.2 special cause of loss coverage form covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property. 14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

Page 3 of 4

Contractor Initials SP Date 5/11/17-

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than thirty (30) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than thirty (30) days prior written notice of cancellation or modification of the policy.

#### 15. WORKERS' COMPENSATION.

15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter'281-A ("Workers' Compensation").

15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.

17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire unless no such approval is required under the circumstances pursuant to State law, rule or policy.

19. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.

20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

22. SPECIAL PROVISIONS. Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.

23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

Page 4 of 4

**Contractor Initials** 

#### EXHIBIT A FINANCIAL ADVISORY SERVICES

#### **SCOPE OF SERVICES**

As the sole debt-related financial advisor to the State and to the New Hampshire State Treasurer and Treasury staff ("Treasury"), the selected Firm shall be capable of providing all of the following independent and objective services throughout this engagement:

- A. Debt issue financing planning and structure;
- B. Assessment of current debt market conditions;
- C. Review and evaluation of legislation (State and federal) to determine the fiscal impact on the State's debt policy, capacity, credit rating, and future debt issues;
- D. Assistance in the preparation of required disclosure documents, sales documents, bid information and other relevant documents, working in concert with the State's bond counsel, Locke Lord LLP;
- E. Assistance in the marketing and sale of debt securities;
- F. Preparation of a written analysis of the results of the sale, subsequent to a debt issue, including an analysis of market conditions prior to, during and subsequent to the sale;
- G. Analysis of projects being proposed for debt financing;
- H. Assistance and advice in the most appropriate approach to financing the projects and structuring the securities to ensure the lowest cost to the State;
- I. Coordination of rating requests and presentations to rating agencies;
- J. Collaboration with various working groups within the State and other required communications and meetings;
- K. Verification of bids and certain yield calculations;
- L. Guidance and support in the administration of the State's Energy Performance Contract Program (RSA 21-I:19-d)
- M. Guidance and support with respect to financing issues for the New Hampshire Turnpike System or other agency debt financing programs;
- N. Delivery of debt affordability analysis (RSA 6-C:2) to assist in strategic financial planning;
- O. Review of underwriter's proposals, financing options and financial products; and
- P. Guidance and support with respect to the issuance of Federal Highway Grant Anticipation Revenue Bonds.

#### EXHIBIT B FINANCIAL ADVISORY SERVICES

#### COMPENSATION

The state shall pay and Public Resources shall accept for the services herein provided and performed by the principals of Public Resources Advisory Group, during the term of this Agreement, the amount of FOUR THOUSAND DOLLARS (\$4,000.00) per month (monthly retainer).

In addition to the monthly retainer, the State shall pay and Public Resources Advisory Group shall accept:

- a) for each general obligation or State-guaranteed short-term note issue, both public and private, an amount equal to three (3) basis points (0.03 of 1%) of the principal amount of the sale;
- b) for each general obligation or State-guaranteed long-term debt issue, both public and private, an amount equal to six (6) basis points (0.06 of 1%) of the principal amount of the sale;
- c) for each New Hampshire Turnpike System revenue not sale, an amount equal to five (5) basis points (0.05 of 1%) of the principal amount of the sale; and
- d) for each New Hampshire Turnpike System bond sale, an amount equal to seven and one half (7.5) basis points (0.075 of 1%) of the principal amount of the sale.
- e) for each New Hampshire GARVEE note sale, an amount equal to five (5) basis points (0.05 of 1%) of the principal amount of the sale; and
- f) for each New Hampshire GARVEE bond sale, an amount equal to seven and one half (7.5) basis points (0.075 of 1%) of the principal amount of the sale.
- g) for services relating to the State's Master Lease Program, hourly rates will apply to a maximum of twenty thousand dollars (\$20,000).

The state shall pay and Public Resources Advisory Group shall accept for the following services, hourly fees for other services as required as stated below:

Personnel Description	Rate Per Hour
President	\$350
Executive Vice President, Senior Managing Director and Senior Counselor	\$300
Managing Director	\$275
Vice President	\$250
Assistant Vice President	\$200
Other	\$150

HOURLY	RATES
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## EXHIBIT C FINANCIAL ADVISORY SERVICES

## SPECIAL PROVISIONS

Form P-37 Contract <u>Reference</u>	Description of Special Provisions
1.7	Services under this Agreement (Exhibit A) shall begin July 1, 2017 subject to the approval of the Governor and Executive Council. The term of the contract is five continuous years with an option for a two-year extension, at the sole discretion of the New Hampshire State Treasurer.
3	This agreement may be terminated by the State Treasurer upon thirty (30) days written notice to Public Resources Advisory Group of intent to terminate the agreement, whereupon at the expiration of such notice, the contract shall be terminated and the respective obligations of Public Resources Advisory Group and the State shall cease.
9	Public Resources Advisory Group shall retain all records and documents relating to the performance of services (Exhibit A of this agreement) for a minimum of five (5) years following final payment by the State at the conclusion of this agreement and shall make them available for inspection and audit by authorized State representatives.
9.3	Confidentiality of Information supplied to or produced by PRAG for the State will be guaranteed by PRAG upon request of the State to the fullest extent possible.

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The State and Public Resources Advisory Group agree that all payments made to the Public Resources Advisory Group under the terms of this, contract, with the exception of the monthly retainer shall be paid from the proceeds of the sale of notes or bonds by the State or, in the case of the State guaranteed notes or bonds.

The state will also reimburse Public Resources Advisory Group, and Public Resources Advisory Group shall accept as reimbursement, for reasonably-incurred out-of-pocket expenses, including telephone travel, document duplication, computer analysis and other miscellaneous costs incurred by Public Resources Advisory Group in the performance of services provided herein on a monthly basis, to a maximum of \$3,500 per debt issue.

Public Resources Advisory Group will be responsible for all applicable federal, state and local taxes, including FICA contributions, and all other payroll deduction and payroll withholdings applicable to the principals of Public Resources Advisor Group providing the Services in Exhibit A relating to this engagement.

# State of New Hampshire Department of State

## CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that PUBLIC RESOURCES ADVISORY GROUP, INC. is a New York Profit Corporation registered to transact business in New Hampshire on June 24, 1985. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 86023



#### IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 9th day of May A.D. 2017.

William M. Gardner Secretary of State



39 BROADWAY SUITE 1210 NEW YORK, NEW YORK 10008 TEL: (212) 568-7800 | FAX: (212) 568-7816

#### PUBLIC RESOURCES ADVISORY GROUP

#### PROOF OF AUTHORITY

On February 8, 2016, the Board of Directors of Public Resources Advisory Group, Inc., a New York State Corporation, authorized Steven Peyser, who signs as follows:

Steven Peyser らんれ

In his position as President of the Corporation to sign documents on behalf of the corporation. All documents signed by Steven Peyser shall be considered legal and binding on the corporation.



**Thomas Huestis** 

NVSIF New York State Insurance Fund Workers' Compensation & Disability Benefits Specialists Since 1914 199 CHURCH STREET, NEW YORK, N.Y. 10007-1100

**CERTIFICATE OF WORKERS' COMPENSATION INSURANCE (RENEWED)** 

AAAAA 133266119

PUBLIC RESOURCES ADVISORY GROUP INC 39 BROADWAY SUITE 1210 NEW YORK NY 10006



Scan to Validate

POLICYHOLDER PUBLIC RESOURCES 39 BROADWAY SUIT NEW YORK NY 10006		CERTIFICATE HOLDER STATE OF NEW HAMPSHIRE KATHERINE PROVENCHER 25 CAPITOL STREET, ROOM 121 CONCORD NH 03301	
POLICY NUMBER	CERTIFICATE NUMBER	POLICY PERIOD DATE	٦
L 762 870-0	368024	05/07/2017 TO 05/07/2018 5/4/2017	

THIS IS TO CERTIFY THAT THE POLICYHOLDER NAMED ABOVE IS INSURED WITH THE NEW YORK STATE INSURANCE FUND UNDER POLICY NO. 782 870-0, COVERING THE ENTIRE OBLIGATION OF THIS POLICYHOLDER FOR WORKERS' COMPENSATION UNDER THE NEW YORK WORKERS' COMPENSATION LAW WITH RESPECT TO ALL OPERATIONS IN THE STATE OF NEW YORK, EXCEPT AS INDICATED BELOW, AND, WITH RESPECT TO OPERATIONS OUTSIDE OF NEW YORK, TO THE POLICYHOLDER'S REGULAR NEW YORK STATE EMPLOYEES ONLY.

IF YOU WISH TO RECEIVE NOTIFICATIONS REGARDING SAID POLICY, INCLUDING ANY NOTIFICATION OF CANCELLATIONS, OR TO VALIDATE THIS CERTIFICATE, VISIT OUR WEBSITE AT HTTPS://WWW.NYSIF.COM/CERT/CERTVAL.ASP. THE NEW YORK STATE INSURANCE FUND IS NOT LIABLE IN THE EVENT OF FAILURE TO GIVE SUCH NOTIFICATIONS.

THE POLICY INCLUDES A WAIVER OF SUBROGATION ENDORSEMENT UNDER WHICH NYSIF AGREES TO WAIVE ITS RIGHT OF SUBROGATION TO BRING AN ACTION AGAINST THE CERTIFICATE HOLDER TO RECOVER AMOUNTS WE PAID IN WORKERS' COMPENSATION AND/OR MEDICAL BENEFITS TO OR ON BEHALF OF AN EMPLOYEE OF OUR INSURED IN THE EVENT THAT, PRIOR TO THE DATE OF THE ACCIDENT, THE CERTIFICATE HOLDER HAS ENTERED INTO A WRITTEN CONTRACT WITH OUR INSURED THAT REQUIRES THAT SUCH RIGHT OF SUBROGATION BE WAIVED.

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS NOR INSURANCE COVERAGE UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICY.

NEW YORK STATE INSURANCE FUND

Ingler

DIRECTOR, INSURANCE FUND UNDERWRITING

VALIDATION NUMBER: 758934494



## CERTIFICATE OF LIABILITY INSURANCE

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