

By 5
23



STATE OF NEW HAMPSHIRE
DEPARTMENT OF CULTURAL RESOURCES

Division of Arts, Division of Historical Resources,
Division of Libraries, Film and Television Office
Office of Curatorial Services
*American Canadian French Cultural Exchange Commission,
Administratively Attached*



Van McLeod, Commissioner

April 24, 2013

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council
State House
Concord, New Hampshire 03301

100% Federal Funds

REQUESTED ACTION

The Department of Cultural Resources requests permission, to award a Partnership Initiative Grant in the amount of \$3,500.00 to Concord Hospital (vendor code 117653) effective upon Governor and Council approval through June 30, 2013. Federal funds are available in accounting unit 01-34-34-341010-1255000-500575

EXPLANATION

At their January 28, 2013, the Arts Council unanimously voted to accept the recommendations for the Arts in Healthcare Partnership Initiatives of Concord Hospital to support a partnership that provides opportunities to underserved populations of New Hampshire citizens. The Arts in Healthcare initiative provides grants and services to support the integration of arts programs into healthcare facilities in order to enhance the quality of life and promote an environment conducive to healing for patients, residents, and/or clients. This category is in response to the Arts Council's commitment to meeting the need of underserved populations which can include the elderly, people with disabilities and people with health challenges.

The Arts Council is developing targeted partnerships with organizations that are addressing important needs of various sectors of this underserved constituency and help us fulfill our current strategic plan.

Concord Hospital is a regional site for the Music for Healing and Transition program (MTHP). MTHP is a national program that offers a course of study for instrumentalist and vocalists. Graduates are credentialed as Certified Music Practitioners (CMP) and able to work in hospitals and facilities that serve critically ill and palliative care patients; similar to those practitioners in the rehabilitation of Congresswoman Gabrielle Giffords. Partnership funds will be used to present a symposium for artists and healthcare staff and offer fee support for NH-based musicians. The goal for graduates is to expand their professional development and enhance their employment opportunities.

Concord Hospital has received \$4,500.00 during fiscal year 2013.

Respectfully submitted,

Van McLeod
Commissioner



NEW HAMPSHIRE STATE COUNCIL ON THE ARTS GRANT AGREEMENT

This agreement between the State of New Hampshire, New Hampshire State Council on the Arts (hereinafter "Council") and Concord Hospital Inc. (hereinafter "Grantee") is to witness receipt of funds subject to the following conditions:

- GRANT PERIOD: FY2013**
- OBLIGATIONS OF THE GRANTEE:**
 - The Grantee agrees to accept \$3,500.00 and apply it to the program(s) described in the grant application and approved budget referenced above. In the performance of this grant agreement, the Grantee is in all respects an independent contractor and is neither an agent nor employee of the State.
 - Funding credit including Council logo must appear in all programs, publicity, and promotional materials. The following wording and Council logo should be used:
- PAYMENT** will be made following the receipt and execution of all required documents and approval of the Governor and Executive Council
- FINAL REPORT:** The Grantee agrees to submit a final financial and narrative report on a form provided by the Council no more than 30 days after the end of the grant period. **Failure to submit the final report will render the Grantee ineligible for Council funding for two years.**
- SOVEREIGN IMMUNITY:** No provision of this contract is to be deemed a waiver of sovereign immunity by the State of New Hampshire.



Concord Hospital Inc. is supported in part by a grant from the New Hampshire State Council on the Arts & the National Endowment for the Arts.

- The Grantee agrees to provide up to two (2) complimentary tickets/admissions as requested for site visits by appropriate Council staff/evaluators.
- The Grantee agrees to abide by the limitations, conditions and procedure outlined herein and in the attached appendices. If appropriated funds for this grants program are reduced or terminated, all payments under this grant may cease. That determination rests within the sole discretion of the Council.

COUNCIL APPROVAL

Contracting Officer for State Agency

[Signature] 4/23/13
Signature Date
Name, Title: Lynn Martin Graton, Acting Director

GRANTEE SIGNATURE

Org/ Name: **Concord Hospital Inc.**

Address: 250 Pleasant St
Concord NH 03301

Printed Name of Authorized Official for Grantee
Michael B. Green 4-8-13
Authorized Official's Signature & Title Date
Michael B. Green, President + CEO

NOTARIZATION REQUIRED:

STATE OF NEW HAMPSHIRE, COUNTY OF Merrimack

APPROVED BY ATTORNEY GENERAL

as to form, substance and execution:

[Signature] 4-29-13
Office of Attorney General Date

On the 8th day of April 2013 before the undersigned officer, personally appeared

Michael B. Green
(Print name of person whose signature is being notarized) or satisfactorily proven to be the person whose name appears above, and acknowledged that s/he executed this document in the capacity indicated.

Karin Carr
Notary Public/ Justice of the Peace
Printed Name: Karin Carr
My Commission expires: _____

CERTIFICATE

I, Mary Boucher, Secretary of Concord Hospital, Inc. do hereby certify:

- 1) I maintain and have custody of and am familiar with the seal and minute books of the corporation;
- 2) I am authorized to issue certificates with respect to the contents of such books and to affix such seal to such certificates;
- 3) The following is a true and complete copy of the resolution adopted by the board of trustees of the corporation at a meeting of that board on March 21, 2005 which meeting was held in accordance with the law of the state of incorporation and the bylaws of the corporation:

The motion was made, seconded and the Board unanimously voted that the powers and duties of the President shall include the execution of all contracts and other legal documents on behalf of the corporation, unless some other person is specifically so designated by the Board, by law, or pursuant to the administrative policy addressing contract and expenditure approval levels.

- 4) the foregoing resolution is in full force and effect, unamended, as of the date hereof; and
- 5) the following persons lawfully occupy the offices indicated below:

Michael B. Green, President
 Bruce R. Burns, Chief Financial Officer

IN WITNESS WHEREOF, I have hereunto set my hand as the Secretary of the Corporation this 8 day of April, 2013.

(Corporate seal)

Mary Boucher
 Secretary

State of New Hampshire, County of Merrimack

On this the 8th day of April, 2013, before me, Karin Carr, the undersigned officer, personally appeared Mary Boucher, who acknowledged her/himself to be the Secretary of Concord Hospital Inc. a corporation, and that such Secretary being authorized to do so, executed the foregoing instrument for the purposes therein contained, by signing the name of the corporation by her/himself as Mary Boucher.

IN WITNESS WHEREOF I hereunto set my hand and official seal.

(Seal)

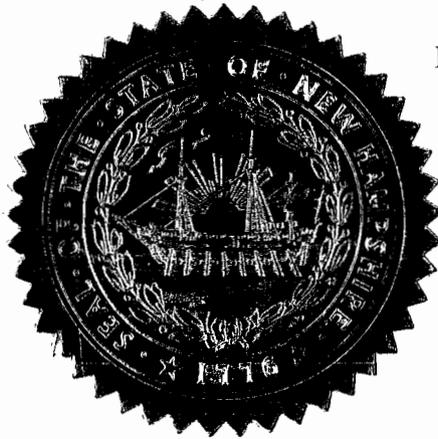
Karin Carr
 Notary Public/Justice of the Peace

My Commission expires: KARIN-L. CARR
 Notary Public - New Hampshire
 My Commission Expires January 27, 2015

State of New Hampshire Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that Concord Hospital, Inc. is a New Hampshire nonprofit corporation formed January 29, 1985. I further certify that it is in good standing as far as this office is concerned, having filed the return(s) and paid the fees required by law.



In TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 4th day of April A.D. 2013

A handwritten signature in cursive script, appearing to read "William M. Gardner".

William M. Gardner
Secretary of State

Concord Hospital & CH Trust
Statement of Revenue and Expense
FY 2013 Budget
(in thousands of dollars)

	FY11 Actual	FY12 Budget	FY12 Forecast	FY13 Budget
Inpatient charges	\$343,872	\$383,079	\$358,614	\$387,232
Outpatient charges	388,563	426,310	429,573	453,833
Physician charges	125,225	146,061	144,063	154,331
Total patient charges	\$857,661	\$955,450	\$932,251	\$995,397
Deductions from patient charges	(\$488,207)	(\$559,613)	(\$539,416)	(\$587,894)
Deduction rate	56.9%	58.6%	57.9%	59.1%
Net patient revenue	\$369,454	\$395,836	\$392,835	\$407,503
Released from restrictions	\$953	\$1,025	\$1,110	\$811
Other operating revenue	11,390	11,107	11,903	10,330
Disproportionate Share	20,537	-	-	-
ARRA Hi-Tech incentives	-	3,860	3,860	3,295
Board designated spending	1,558	1,572	2,246	1,519
Total operating revenue	\$403,891	\$413,400	\$411,954	\$423,457
Salaries and wages	\$163,439	\$172,697	\$171,972	\$176,244
Employee benefits	42,574	48,165	44,917	47,159
Professional stipends	12,187	12,583	11,880	12,550
Purchased services	28,386	29,320	28,484	29,309
Supplies and other expenses	70,337	73,595	70,668	72,948
Medicaid enhancement tax	21,542	15,604	16,175	16,541
Depreciation and amortization	21,281	22,079	22,636	23,674
Interest	5,390	4,949	4,866	4,677
Provision for uncollectibles	23,927	25,797	26,856	27,871
Total operating expenses	\$389,063	\$404,790	\$398,455	\$410,971
Income from operations	\$14,829	\$8,610	\$13,499	\$12,486
Non-operating revenue	\$11,134	\$5,564	\$6,787	\$5,136
Excess of revenues over expenses	\$25,963	\$14,174	\$20,286	\$17,622
Operating margin*	3.7%	2.1%	3.3%	2.9%
Total margin*	6.4%	3.4%	4.9%	4.2%

* Prior year restated for impact of DSH/MET

CONCORD HOSPITAL
BOARD OF TRUSTEES
2013

D. Thomas Akey, MD
Diane E. Wood Allen, RN (ex-officio, CH Chief Nursing Officer)
Sol Asmar
Mary Boucher, **Secretary**
Philip Boulter, MD, **Vice Chair**
C. Thomas Brown
William L. Chapman, Esq.
Michelle Chicoine
Michael B. Green, **President/CEO** (ex-officio)
Christian Hallowell, MD
Gary S. Jones, MD
Jeffrey S. Kipperman, CPA
Rachel Rowe
David Ruedig
Muriel D. Schadee, CPA, **Chair**
David Stevenson, MD
Hon. Michael Sullivan
Greg Thesing, MD (ex-officio, CH Medical Staff President)
Jeffrey K. Towle
Claudia Walker

Treasurer (not Member of the Board):
Bruce R. Burns

