



Lori A. Shibinette

Commissioner

#### STATE OF NEW HAMPSHIRE

#### DEPARTMENT OF HEALTH AND HUMAN SERVICES

#### GOVERNOR'S COMMISSION ON ALCOHOL & OTHER DRUGS

129 PLEASANT STREET, CONCORD, NH 03301 603-271-9564 1-800-804-0909 Fax: 603-271-6105 TDD Access: 1-800-735-2964 www.dbhs.nh.gov/dcbcs/bdas

March 30, 2021

His Excellency, Governor Christopher T. Sununu and the Honorable Council
State House
Concord, New Hampshire 03301

#### REQUESTED ACTION

Authorize the Department of Health and Human Services, Division for Behavioral Health, on behalf of the Governor's Commission on Alcohol and Other Drugs, to amend an existing **Sole Source** contract with JSI Research & Training Institute d/b/a Community Health Institute (VC#161611-B001), Bow, NH to continue providing assistance and support to the New Hampshire Governor's Commission on Alcohol and Other Drugs, and Partnerships for Success programs; providing public information relative to alcohol and other drugs, including opioids; and providing reporting and evaluation data to the Department, by exercising a renewal option by increasing the price limitation by \$625,000 from \$6,339,076 to \$6,964,076 and by extending the completion date from June 30, 2021 to June 30, 2022 effective upon Governor and Council approval. 38.62% Federal Funds. 11,76% General Funds. 49.62% Other Funds (Governor Commission Funds).

The original contract was approved by Governor and Council on October 17, 2018, item #6. It was subsequently amended with Governor and Council approval on December 5, 2018, item #18, June 24, 2020, item # 34 and most recently amended with Governor and Council approval on November 18, 2020, item #21.

Funds are available in the following accounts for State Fiscal Years 2021, and are anticipated to be available in State Fiscal Year 2022, upon the availability and continued appropriation of funds in the future operating budget, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

#### See attached fiscal details.

#### **EXPLANATION**

This request is **Sole Source** because a previous action was approved as sole source and MOP 150 requires any subsequent amendments to be labelled as sole source. The services and the Contractor were requested, authorized and approved by the Governor's Commission on Alcohol and other Drugs on January 10, 2020, March 5, 2020, and February 19, 2021.

The purpose of this request is to continue providing support and technical assistance to the Commission; the Department; and contractors receiving Partnership for Success funding. By renewing and amending this contract, critical work will continue to collectively improve practices and skills and to increase the information needed and collected to make decisions about mitigating alcohol and other drug misuse and its social, health and behavioral consequences, including overdoses, lost wages and strain on public resources like criminal justice and healthcare.

The Contractor will continue providing services that include, but are not limited to:

• Providing administrative support and technical assistance to the Governor's Commission on Alcohol and Other Drugs.

- Designing and publishing reports in accordance with RSA 12-J: 4, Meetings and Reports.
- Implementing statewide messaging to increase community knowledge of risk and protective factors related to substance misuse and to increase connection to community resources for substance misuse prevention.
- Employing the New Hampshire Service to Science process to support and guide promising New Hampshire prevention programs in becoming New Hampshireendorsed, evidence-informed programs and to provide consultation assistance and support to prevention organizations who are seeking program improvement.
- Assisting the State Epidemiological Outcomes Workgroup (SEOW), Governor's Commission Data and Evaluation Task Force and reporting relative to RSA12-J:4;
- Supporting the Department and sub-grantees funded through the Substance Abuse and Mental Health Services Administration's Partnership for Success (PFS) grant.
   PFS programs are designed to address underage drinking among Individuals who are 12 through 19 years of age and prescription drug misuse and abuse among individuals who are 12 through 24 years of age; and
- Conducting activities related to compiling and submitting the Cost-Effectiveness and Outcomes Report for NH Prevention programs in accordance with HB1626.

The Contractor will also continue collaborating with the Department to develop and implement statewide messaging that increases public awareness and education for substance misuse prevention and health promotion.

The Department will monitor contracted services by reviewing monthly written progress reports that include a summary of the key work performed during the monthly period, foreseeable key issues and mitigation strategies that include a schedule of work to be completed for the upcoming reporting period.

As referenced in C-1 of the original contract, the parties have the option to extend the agreement for up to two (2) additional years, contingent upon satisfactory delivery of services, available funding, agreement of the parties and Governor and Council approval. The Department is exercising its option to renew services for the last of the two (2) years available.

Should the Governor and Council not authorize this request NH prevention programs may not have the support and guidance necessary to address substance use disorders of youth and young adults in their communities. Additionally, NH citizens may not have access to consistent messaging around risk and protective factors and connection to community resources for substance misuse prevention.

Area served: Statewide

Source of Funds: CFDA #93,243 FAIN SP020796.

In the event that the Federal or Other Funds become no longer available, additional General Funds will not be requested to support this program.

Respectfully submitted.

Lori A. Shibinette

Commissioner

# Fiscal Details RFP-2019-BDAS-05-ALCOH-01-A05

05-95-92-920510-25590000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, OPIOID STR GRANT (100% Federal Funds CFDA #93.788 FAIN TI080246)

SFY	Class/ Account	Class Title	ss Title Job Number		Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program Services	92052559	\$50,000	\$0	\$50,000
2020	102- 500731	Contracts for Program Services	92052559	\$0	\$0	\$0
			Subtotal	\$50,000	\$0	\$50,000

# 05-95-92-920510-33820000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, GOVERNOR COMMISSION FUNDS (100% Other Funds)

05 <b>-</b> 95- 92-	Class/	Class Title	Job Number	Current Amount	Increase/	Revised Amount
	Account				(Decrease)	
2019	102-	Contracts for	92058501	\$599,676	\$0	\$599,676
	500731	Program Services		. ,	·	,
2019	102-	Contracts for	92058502	\$599,676	\$0	\$599,676
	500731	Program Services		\$333,070	50	\$333,070
2020	102-	Contracts for	92058501	\$224.676	\$0	Ć224 676
	500731	Program Services		\$324,676	\$0	\$324,676
2020	102-	Contracts for	92058502	\$806,518	\$0	\$906 E19
	500731	Program Services		\$600,516	ŞU	\$806,518
2021	102-	Contracts for	92058501	<b>A</b>		
	500731	Program Services		\$75,000	\$0	\$75,000
2021	102-	Contracts for	92058502	\$550,000	\$0	\$550,000
	500731	Program Services		\$330,000	50	\$550,000
2022	102-	Contracts for	92058501			
	500731	Program Services		\$0	\$75,000	\$75,000
2022	102-	Contracts for	92058502			
	500731	Program Services		\$0	\$425,000	\$425,000
		-"	Subtotal		-	
				\$2,955,546	\$500,000	\$3,455,546
		·				

# 05-95-92-920510-33840000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, CLINICAL SERVICES (66% Federal Funds CFDA #93.959 FAIN TI010035 and 34% General Funds)

SFY	Class/ Class Title Account		Job Number	Current Amount	Increase/ (Decrease)	Revised Amount
2019	102- 500731	Contracts for Program Services	92057501	\$300,000	\$0	\$300,000
2020	102- 500731	Contracts for Program Services	92057501	\$300,000	\$0	\$300,000
2021	102- 500731	Contracts for Program Services	92057501	\$31,500	\$0	\$31,500
			Subtotal	\$631,500	\$0	\$631,500

# 05-95-92-920510-33950000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, PFS2 GRANT (100% Federal Funds CFDA #93.243 FAIN SP020796 )

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ (Decrease)	Revised Amount
2019	102- 500731	Contracts for Program Services	92052407	\$240,000	\$0	\$240,000
2019	102- 500731	Contracts for Program Services	92052408	\$75,000	\$0	\$75,000
2020	102- 500731	Contracts for Program Services	92052407	\$265,000	\$0	\$265,000
2020	102- 500731	Contracts for Program Services	92052408	\$75,000	\$0	\$75,000
2021	102- 500731	Contracts for Program Services	92052407	\$150,000	\$125,000	\$275,000
2021	102- 500731	Contracts for Program Services	92052408	\$150,000	\$0	\$150,000
			Subtotal	\$955,000	\$125,000	\$1,080,000

05-95-92-920510-69350000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, MAT GRANT (100% Federal Funds CFDA #93.243 FAIN TI026741)

SFY	Class/ Account	Class Title	Job Number Current Amount		Increase/ (Decrease)	Revised Amount
2019	102- 500731	Contracts for Program Services	92056935	\$108,800	\$0	\$108,800
2020	102- 500731	Contracts for Program Services	92056935	\$133,800	\$0	\$133,800
			Subtotal	\$242,600	\$0	\$242,600

05-95-92-920510-70400000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, STATE OPIOID RESPONSE GRANT (100% Federal Funds CFDA #93,788 FAINTI081685)

SFY	Class/ Account	Class Title	Class Title Job Number Current Amount		Increase/ (Decrease)	Revised Amount
2019	102- 500731	Contracts for Program Services	92057040	\$500,000	\$0	\$500,000
2020	102- 500731	Contracts for Program Services	92057040	\$400,000	\$0	\$400,000
			Subtotal	\$900,000	\$0	\$900,000

05-95-47-470010-79480000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS DEPT OF, HHS: MEDICAID & BUSINESS POLICY OFFICE, OFFICE OF MEDICAID AND BUSINESS POLICY MEDICAID CARE MANAGEMENT (100% General Funds)

SFY	Class/ Account	Class Title	ass Title Job Number Current Amount			Revised Amount
2019	102- 500731	Contracts for Program Services	47000554	\$162,562	\$0	\$162,562
2020	102- 500731	Contracts for Program Services	47000554	\$441,868	\$0	\$441,868
		-	Subtotal	\$604,430	\$0	\$604,430
			Grand Total	\$6,339,076	\$625,000	\$6,964,076

# State of New Hampshire Department of Health and Human Services Amendment #5

This Amendment to the Alcohol and Other Drug (AOD) Continuum of Care System Supports contract is by and between the State of New Hampshire, Department of Health and Human Services ("State" or "Department") and JSI Research & Training Institute d/b/a Community Health Institute ("the Contractor").

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on October 17, 2018, (Item #6), as amended on December 5, 2018, (Item #20), August 28, 2019, (Item #12), June 24, 2020, (Item #34) and November 18, 2020, (Item #21) the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to extend the term of the agreement, increase the price limitation, or modify the scope of services to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

- Form P-37 General Provisions, Block 1.7, Completion Date, to read: June 30, 2022.
- 2. Form P-37, General Provisions, Block 1.8, Price Limitation, to read: \$6,964,076.
- 3. Modify Exhibit A-Amendment #3, Scope of Services, Section 2.5 Partnership for Success, 2.5.4. Young Adult Strategies, by adding 2.5.4.13 to read:
  - 2.5.4.13. The Contractor shall analyze, and submit the analysis of, the NH county level data from the 2019 Young Adult Assessment to the Department no later than May 1, 2021.
- 4. Modify Exhibit A-Amendment #3, Scope of Services, Section 2.5 Partnership for Success, 2.5.4. Young Adult Strategies, by adding 2.5.4.14 to read:
  - 2.5.4.14. The Contractor shall conduct cross tab analysis of the 2019 Young Adult Assessment data as directed and as requested by the Department.
- 5. Modify Exhibit A-Amendment #3, Scope of Services, Section 2.5 Partnership for Success, 2.5.4. Young Adult Strategies, by adding 2.5.4.15 to read:
  - 2.5.4.15. The Contractor shall produce data profiles including trend data based on the 2019 Young Adult Assessment as directed and as requested by the Department.
- 6. Modify Exhibit A-Amendment #3, Scope of Services, Section 2.5 Partnership for Success, 2.5.4. Young Adult Strategies, by adding 2.5.4.16 to read:
  - 2.5.4.16. The Contractor shall provide TA for the interpretation of the 2019 Young Adult Assessment data to the Department and the Regional Public Health Networks.
- 7. Modify Exhibit A-Amendment #3, Scope of Services, Section 2.5 Partnership for Success, 2.5.4. Young Adult Strategies, by adding 2.5.4.17 to read:
  - 2.5.4.17. The Contractor shall collaborate with the Department to produce a marketing campaign and dissemination plan no later than May 1, 2021, for presentation of the 2019 Young Adult Assessment data to a variety of audiences no later than May 15. 2021.
- 8. Modify Exhibit A-Amendment #3, Scope of Services, Section 2.6 by adding Paragraph 2,6.4, to

JSI Research & Training Institute d/b/a Community Health Institute

Contractor Initials

read:

- 2.6.4. The Contractor shall collaborate with the Department to ensure that all websites within this agreement are designed, created, and managed according to all NH DoIT website requirements and that any protected health information (PH), personal information (PI), or other confidential information solicited, will not be stored or captured on the website and shall not be further disclosed except as provided by contract. Unless notice is clearly provided on the website, the Contractor agrees that website visitation will not be monitored and recorded for website analytics or marketing.
- 9. Modify Exhibit A-Amendment #3, Scope of Services, Section 2.6 by adding Paragraph 2.6.4, to read:
  - 2.6.5. The Contractor shall collaborate with the Department to develop an end-of-contract plan that includes, but is not limited to developing a process for compiling an electronic file of all final products produced through this contract for submission to the Department within 30 days of the contract completion.
- 10. Add Exhibit B, Methods and Conditions Precedent to Payment, Section 4., Subsection 4.1., Paragraph 4.1.2 to read:
  - 4.1.2. Payment for activities referenced in Exhibit A, Amendment #3, Scope of Services, Section 2, Scope of Services Subsection 2.5, Partnership for Success, shall be on a cost reimbursement basis for allowable activities incurred through June 30, 2021.
- 11. Modify Exhibit B, Methods and Conditions Precedent to Payment, Section 4., Subsection 4.2., Paragraph 4.2.1., Subparagraph 4.2.1.3., to read:
  - 4.2.1.3. Exhibit B-20 Amendment #5 Budget (SFY 21)
- 12. Add Exhibit B, Methods and Conditions Precedent to Payment, Section 4, Subsection 4.2, Paragraph 4.2.1, Subparagraph 4.2.1.4. to read:
  - 4.2.1.4 Exhibit B-29 Amendment #5 Budget (SFY 22)
- 13. Modify Exhibit B, Methods and Conditions Precedent to Payment, Section 4., Subsection 4.5., to read:
  - 4.5 The Contractor shall maintain accurate accounting and records for all services billed, payments received and overpayments, if any, refunded and shall provide such records upon the request of the Department.
- 14. Modify Exhibit B-20, Amendment #4, Master AOD Continuum of Care Systems Supports Budget by replacing it in its entirety with Exhibit B-20, Amendment #5 Budget, which is attached hereto and incorporated by reference herein.
- 15. Modify Exhibit B-24, Amendment #4, PFS Media Budget by replacing it in its entirety with Exhibit B-24, Amendment #5 Budget, which is attached hereto and incorporated by reference herein.
- 16. Modify Exhibit B-27, Amendment #4, Cost Effectiveness Reporting for Prevention Budget by replacing it in its entirety with Exhibit B-27, Amendment #5 Budget, which is attached hereto and incorporated by reference herein.
- 17. Add Exhibit B-29, Amendment #5, Master AOD Continuum of Care Systems Support Budget, which is attached hereto and incorporated by reference herein.
- 18. Add Exhibit B-30, Amendment #5, Public Awareness & Education Campaign Budget, which is attached hereto and incorporated by reference herein.
- 19. Add Exhibit B-31, Amendment #5, Service to Science Budget, which is attached hereto and incorporated by reference herein.
- 20. Add Exhibit B-32, Amendment #5, Governor's Commission on Alcohol and Other Drugs Support

Budget, which is attached hereto and incorporated by reference herein.

All terms and conditions of the Contract and prior amendments not modified by this Amendment remain in full force and effect. This Amendment shall be effective upon the date of Governor and Executive Council approval.

State of New Hampshire

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

JSI Research & Training Institute d/b/a Community Health Institute

Ezatic Robert
ESSOC2154650430

Name: Katie Robert Title: Director

4/5/2021

Date

3/31/2021

Date

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

# OFFICE OF THE ATTORNEY GENERAL 4/6/2021 Date Name: Catherine Pinos Title: Attorney I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: \_\_\_\_\_\_ (date of meeting) OFFICE OF THE SECRETARY OF STATE Date Name:

Title:

New Hampshire Department of Health and Human Services COMPLETE ONE BUDGET FORM FOR EACH BUDGET PERIOD

Contractor Name: JSI Research and Training Institute Inc.

Budget Request for: Master AOO Continuum of Care Systems Supports Budget

Budget Period; SFY21 (7/1/20-6/30/21)

		Total Program Cost		_	Contractor Share / Match		Funded by DHHS contract share				
Line item	Direct	indirect	Total	Direct	Indirect Total	Direct	Indirect	Total :			
Total Salary/Wages	\$ 396,026.67		\$ 396,026.67		\$ ·  \$	- \$ 396,026		398,026.67			
2. Employee Benefits	\$ 132,144.85	•	\$ 132,144.86	\$ .	\$ 5	\$ 132,144	.85 \$ -	132,144.85			
3. Consultants		- [	\$	\$	\$	-  \$					
4. Equipment:	\$ 1,547.37	•	\$ 1,547,37	\$ .	\$ ·  \$	- \$ 1,547	.37 \$	1,547,37			
Rental		•	•	\$ -	\$ -   \$	- ]3 -					
Repair and Maintenance	- 1		<b>s</b> - [	\$ -		. [\$	. \$ - 3				
Purchase/Depreciation	3 - 1		•	\$ .	5 .   5	- ]\$	. 5	•			
5. Office Supplies:	\$ 12,383.58	•	\$ 12,383.58	\$ -	3 5	- \$ 12,383	.56 \$	12,383.56			
Educational		- :	<b>5</b> - [	\$	3 - 3	- 1\$	. \$				
Lab	- 1		3 ·		5 -   5	-  \$	. 5				
Phermacy	- 1	- :	•	\$ .	3 . 3	- ]\$		•			
Medical	- :		\$ ·	\$ .	\$ 5	- 1 3	.   \$ .   \$				
Office _	3 - 3		\$	\$	\$ -  \$	.  \$	-   3	·			
8. Travel	\$ 6,500.00		\$ 6,500.00		\$ -   \$	· \$ 6,500		6,500.00			
7. Occupancy	\$ 44,576.98		\$ 44,578.98		\$ 5	- \$ 44,57B		44,578.98			
B. Current Expenses	\$ 35,822.40	- [	\$ 35,822.40	\$	3 -   \$	· \$ 35,822	40 \$	35,822.40			
Telephone	- 1	• ]:	•	\$ .	\$ \$		. [ ]	•			
Postage	\$ - 3		• - ]		3 - 3	.   \$	. \$ - 1				
Subscriptions	3 - 1	•	•	•	3 - 3	·   \$	_[\$ ]	•			
Audst and Legal	- :		• -	\$ -	\$	-   \$	.   \$ .   1				
Ineurance	- :		<u>-</u>	\$	\$ -   \$	-   \$	- 3 3	•			
Board Expenses	- 1	• ]	\$ .	\$	\$ -  \$	- 3	\$ 1	-			
9. Software	\$ 4,661.19		\$ 4,661.19	5	3 - 13	- \$ 4,661	19 \$	4,661,19			
10. Marketing/Communications	- :		\$ ·	\$ ·	\$ -   \$	- S	. 3	•			
11. Staff Education and Training	\$ 7,684.22		\$ 7,684.22	\$	<u> </u>		22 \$	7,684.22			
12. Subcontracts/Agreements	\$ 160,789.48	•	\$ 160,789.48	\$ -	\$ -   \$	- \$ 160,789	48 \$	160,789.48			
13. Other (combined from stlached program					•						
budgets);	- :		\$ -	\$ ·	\$ . \$ /	-   \$	<u> </u>	•			
	\$ 29,690.00		\$ 29,690.00		\$ 3	- \$ 29,690		29,690.00			
	\$ 4,060.00		\$ 4,060.00	\$	5 - 5	- \$ 4,080	.00]\$ - [\$	4,060.00			
Indirect As A Line Item	\$ - "	118,611.28	\$ 62,274.00	\$ .	\$ . \$	- \$	\$ 118,611.28	118,611.26			
TOTAL	\$ 837,888.72	62,274,00	\$ 900,162,72	\$	5 -   5	- \$ 837,888	.72 \$ 62,274,00	956,500.00			
Indirect As A Percent of Direct		7.4%			··· - · · · · · · · · · · · · · · · · ·						

Contractor Initials

#### Exhibit B-24 Amendment #5

#### New Hampshire Department of Health and Human Services COMPLETE ONE BUDGET FORM FOR EACH BUDGET PERIOD

Contractor Name: JSI Research and Training Institute, Inc.

Budget Request for: PFS Media Budget

Budget Period: SFY21 (7/1/20 - 6/30/21)

		Total Program Cost			Contractor Share / Mate		Fun		
ine item	Direct	Indirect	Total	Direct	Indirect	Total	Direct	ndirect	Total
. Total Salary/Wages	\$ 50,000.00	1	\$ 50,000.00	\$ .	\$ ·	\$ .	\$ 50,000.00	\$	50,000.0
. Employee Benefits	\$ 16,600.00		\$ 16,600.00	\$ .	\$ .	\$ .	\$ 16,600.00	5	16,600.0
Consultants	\$ .	\$ -	\$ -	\$	\$ ·	\$ .	\$ -	s · \$	•
. Equipment:	\$ -		\$	\$	\$	5	-	5	
Rental	\$ .	\$	\$ .	\$	\$ -	\$	S -	5 - \$	•
Repair and Maintenance	\$ -	s -	\$ ·	\$ -	\$ -	\$ -	\$ -	s - \$	•
Purchase/Depreciation	\$ .	\$ ·	\$ -	s -	\$ -	\$ -	s -	s - \$	-
. Office Supplies:	\$ 1,750,00	l i	\$ 1,750.00	\$ .	<b>s</b> -	\$ -	\$ 1,750.00	\$	1,750.0
Educational	\$ .	\$	\$ -	s .	\$	\$ .	s .	\$ \$	-
Lab	\$ -	s -	\$ -	s .	\$ ·	\$ ·	\$ -	s · \$	•
Phermacy	\$ -	\$ -	\$ -	\$ .	\$ ·	\$ ·	\$ -	s · S	
Medical	\$ -	\$ -	\$ .	\$ .	\$ -	\$ .	\$ -	s · \$	•
Office	\$ .	\$ ·	\$ -	\$ -	\$	\$ -	5	s - \$	-
Travel	\$ -		\$ -	\$ -	\$	\$ -	\$ -	\$	-
Occupancy	\$ 5,800.00		\$ 5,600.00	\$ -	\$ .	\$ -	\$ 5,600.00	5	5,600.0
Current Expenses	\$ 4,500,00		\$ 4,500.00	s .	<b>s</b> -	\$ .	\$ 4,500.00		4,500.0
Telephone	\$ -	s -	\$ .	\$ .	\$ .	\$ .	\$ -	\$ · \$	
Postage	\$ -	s -	\$ -	\$ .	\$	\$	\$ -	s - \$	
Subscriptions	\$ -	\$ -	\$ .	\$	\$ -	\$	\$ -	s - S	-
Audit and Legal	\$ .	s .	\$ -	s -	\$	3 -	<u> </u>	5 - \$	-
Insurance	\$ .	\$ .	\$	\$ -	\$ -	\$ -	\$ .	s - \$	-
Board Expenses	\$ -	\$ -	\$ .	\$ .	\$ -	\$ .	\$ -	s · \$	•
Softwere	\$ 650.00	\$	\$ 650.00	s	\$ -	\$ -	\$ 650.00	s - \$	650.0
Marketing/Communications	\$ .	\$	\$ -	\$	\$	s -	\$	s - \$	-
Staff Education and Training	\$ 1,000.00		\$ 1,000.00	s -	\$ -	s -	\$ 1,000.00	5	1,000.0
2. Subcontracts/Agreements	\$ .	\$ -	\$ -	s .	5 -	\$ .	5 .	\$ . \$	
Other (epecific details mandatory):	\$ -	\$ -	\$ -	\$ .	\$ .	\$ .	\$ .	\$ . \$	-
Marketing & Marketing Travel	\$ 15,000.00		\$ 15,000.00	\$ .	\$ .	\$ .	\$ 15,000.00	3	15,000.0
Promotion of YAA Results	\$ 10,000.00	\$	\$ 10,000.00	\$ .	\$ ·	\$	\$ 10,000.00	\$ - \$	10,000.0
rdirect As A Line Item	\$ -	\$ 14,900.00	\$ 14,900.00		\$	\$	\$ ·	\$ 14,900,00 \$	14,900.0
TOTAL	\$ 105,100.00	\$ 14,900.00			15 -	15 .	\$ 105,100.00	\$ 14,900.00 \$	120,000.0



#### Exhibit B-27 Amendment #5

New	Hampshire	Department	i of Health	and I	luman :	ervices
COMP	LETE ONE I	RUDGET EO	PM FAR F	ACH	RUNGE	TPERIOR

Contractor Name: JSI Research and Training Institute, Inc.

Budget Request for: PFS Program Support Budget

Budget Period: SFY21 (7/1/20 - 6/30/21)

		al Program Cost					Contr	actor Share / Match	Funded by DHHS contract share					
ine bem	Direct		Indirect		Total		Direct		Indirect Total		Direct .	Indirect		Total
I. Total Salary/Wages	\$ 81,250.	00   1		\$	81,250.00	\$	•	\$	. \$ .	\$	81,250,00	\$ -	5	81,250.0
. Employee Benefits	\$ 26,975.	00 \$		\$	26,975.00			\$	- \$	\$	26,975.00		u	26,975.0
. Consultants	\$ -	- 5	-	\$	•		-	5	- S	5		\$ -	\$	
. Equipment:	\$ -	- 5	-	\$		5	-	\$	- S	\$			\$	
Rental	\$ .	- \$	-	\$	•	\$		5	. \$	1		\$ -	\$	-
Repair and Maintenance	\$ .	- 3	-	\$		\$		4	. \$ .	3	-	\$	5	-
Purchase/Depreciation	\$ -	- 3	-	\$				5	. \$ .	1	-	\$	5	-
. Office Supplies:	\$ 2,843.	75 \$		\$	2,843.75	*		4	- \$ -	\$	2,843.75		4	2,843.7
Educational	\$ -	5	•	S	-	*		*	\$ -	\$		\$ .	5	•
Lab	\$ -	\$	•	\$	,	*	•	\$	- 5 -	\$		s .	5	
Phermacy	\$ .	\$		\$	•	\$	- 1	v		\$	-	\$ -	\$	
Medical	\$	-   5		S	•	5	•	*	. 8	\$	-	\$ :	\$	
Office	\$ ·	3		\$		5	,	s	. 5	15	-	s <u>-</u>	.\$	-
. Travel	\$ -	\$		\$	,	\$		\$	- \$ -	\$	-		\$	
. Occupancy	\$ 9,100.	00 s		\$	9,100.00	\$	•	*	- [\$	<b>S</b> _	9,100.00		\$	9,100.0
Current Expenses	\$ 7,312.	50 s		\$	7,312.50	\$		\$	- \$	\$	7,312.50		\$	7,312.5
Telephone	\$ -	\$	-	\$	•	\$		\$	- 8 -	5	•	\$ .	s	•
Postage	\$	5		\$	•	\$	,	*	. \$	\$		\$	5	
Subscriptions	\$·	1 5		\$		\$		\$	. \$ .	\$		\$ -	5	-
Audit and Legal	\$ -	- 1	-	\$		\$_		5	. \$	\$	-	<b>S</b> -	4	
Insurance	\$	- 1 5		\$	-	\$	•	\$	- 5 -	\$	-	\$	\$	-
Board Expenses	\$ -			\$		5		*	- \$ -	\$		<b>s</b> .	\$	-
). Software	\$ 1,056.	25	,	\$	1,056.25	\$	•	4	- \$	\$	1,056.25		\$	1,056.2
10. Marketing/Communications	\$ -	\$	-	\$		\$	-		- 8 -	\$	•	s .	\$	•
1, Staff Education and Training	<b>\$</b> 1,625.	00 \$	-	\$	1,625.00	S	-	\$	- S	\$	1,625.00		\$	1,625.0
2. Subcontracts/Agreements	\$ -	\$	-	\$		\$		\$	. \$ .	5	•		Ş	
Other (specific details manufatory):	\$ -	5		\$	-	\$.	•	\$	. S .	\$	-		\$	-
	\$ -	-   5	]	\$	-	\$		\$	- \$ -	\$	-		\$	-
NVIVIQ	\$ 625.	00 s		\$	625.00			\$	- <b>\$</b> -	\$	625.00	\$	\$	625.0
ndirect As A Line Rem	\$	- 3	24,212.50	\$	24,212.50			\$	·. \$ -	\$		\$ 24,212.50	\$	24,212.5
- TOTAL	\$ 130,787	.50 \$	24,212.50	\$	155,000.00	3		\$	. [5	1 \$	130,787,50	\$ 24,212,50	\$	155,000.0

#### Exhibit B-29 Amendment #5

#### New Hampshire Department of Health and Human Services COMPLETE ONE BUDGET FORM FOR EACH BUDGET PERIOD

#### Contractor name JSI Research and Training Institute d/b/a Community Health Institute

#### Budget Request for: Master AOD Continuum of Care Systems Support Budget

Budget Period: SFY22 (7/1/21-6/30/22)

			Total	l Program Cost			L	Co	ont	ractor Share / Mat	ch			Funde	d by [	HHS contract	sha	.6
Line Item		Direct		Indirect		Total		Direct		Indirect		Total		Direct		Indirect		Total
<ol> <li>Total Salary/Wages</li> </ol>	\$	170,525.00	\$		\$	170,525.00	\$		S	-	\$	-	\$	170,525.00	\$		\$	170,525.0
Employee Benefits	\$	56,614.00	\$_	•	Ş	56,614.00	\$	-	S	-	\$	-	\$	56,614.00	\$	-	\$	56,614.0
3. Consultants	\$		\$		\$	-	\$	-	5	-	\$	-	\$	-	\$	•	\$	-
4. Equipment:	\$	•	\$	•	\$	-	S	-	5	-	\$		\$	•	\$	·	\$	
Rental	1 5	-	\$		\$	-	13	•	3		\$		5	-	\$	-	1 \$	-
Repair and Maintenance	15	-	5	-	\$		5	•	1		\$		5	-	\$	-	5	-
Purchase/Depreciation	S	-	3	-	\$		\$		s		\$		\$		\$		5	-
5. Supplies:	5		\$		\$		5	-	5		s	-	5	-	\$		5	
Educational	1 5	-	5		\$		\$	-	5		s		5	-	S	•	Š	•
Lab	5	•	5		\$		5	-	3		s		5		\$		ŝ	
Pharmacy	1 5		\$		\$	-	5	-	3		\$		\$		Š		s	
Medical	3	-	5	-	5	-	S		Ī		\$	-	Š	-	\$	-	Ś	-
Office	\$	-	\$	-	S		s		Š		\$	•	Š		\$		Š	-
5. Travel	S	-	S		\$		S		3		\$		5	-	\$	-	5	-
7. Occupancy	S	-	5		5		S		5		\$	-	\$	-	S	-	S	-
3. Current Expenses	S		5		\$		5	-	3		S		S	-	S	•	S	
Telephone	S	-	\$	•	\$		\$	-	s		s	- 1	\$	-	S		Ś	-
Postage	\$	•	5		\$	-	5	_	13		5		5		S		5	-
Subscriptions	\$	-	\$		\$	-	5	-	\$		\$	. 1	\$		\$		3	-
Audit and Legal	S	-	3	-	\$	-	5	-	13	-	s	-	3	-	s	-	5	-
Insurance	\$		\$		\$	-	S	-	5		\$	- 1	\$	-	5	•	5	
Board Expenses	\$		\$		\$	•	5	-	s		5		3		S	-	Š	
9. Software	\$	-	\$		\$	-	5		3	•	\$		3	-	Š	-	Ś	_
10. Marketing/Communications	\$		\$	-	\$	-	5		ŝ		\$		\$		\$	-	3	-
11. Staff Education and Training	5		\$		\$	•	\$		13		\$		\$	-	S	-	s	
12. Subcontracts/Agreements	\$	160,000.00	\$	-	\$	160,000.00	\$		s		\$	-	\$	160,000.00	\$	-	S	160,000.0
13. Other (specific details mandatory):	S	-	\$	•	\$	-	5		\$	-	\$		\$		\$	•	\$	•
Partnership Materials & Promotion	\$	10,000.00	\$	-	\$	10,000.00	\$		Š		5		5	10,000.00	\$		S	10,000.0
Subject Matter Experts	\$	6,000.00			\$	6,000.00			Г				\$	6,000.00			ŝ	6,000.0
	\$	•	\$		\$	-	5		5	•	\$		\$	•	\$	<del></del>	Š	-
Indirect As A Line Item	Ś	-	\$	96,861.00	\$	96,861.00	\$	•	Š	-	\$		\$	-	\$	96,861.00	\$	96,861.0
TOTAL	S	403,139.00	\$	96,861.00	- \$	500,000.00	3		s		\$		\$	403,139.00	\$	96,861.00	5	500,000.0

JSI Research Training Institute d/b/s Community Health Institute RFP-2019-BDAS-05-ALCOH-01-A05 Exhibit B-29 Amendment #5 Page 1 of 1 Contractor initials III

#### Exhibit B-30 Amendment #5

#### New Hampshire Department of Health and Human Services COMPLETE ONE BUDGET FORM FOR EACH BUDGET PERIOD

#### Contractor name JSI Research and Training Institute d/b/a Community Health Institute

#### Budget Request for: Public Awareness & Education Campaign Budget

Budget Period: SFY22 (7/1/21-6/30/22)

			Total Program Cos	t		L	C	ont	ractor Share / Mat	ch			Funde	d by Di	HS contrac	t shar	•
Line Item		Direct	Indirect		Total		Direct		. Indirect		Total	-	Direct	ln.	odirect		Total
Total Salary/Wages	5	47,368.00	\$ -	\$	47,368.00	\$	_ •	15	-	S	-	\$	47,368.00	\$		Ts	47,368,00
2. Employee Benefits	5	15,726.00	\$	\$	15,726.00	15	-	13		S		s	15,726.00			Š	15,726.00
3. Consultants	\$	•	\$ .	3	-	5	-	3		Š		Š	-	Š		3	
4. Equipment:	\$	-	\$ .	\$	•	5		5		S		Š	-	s		13	
Rental	5		\$ .	\$		5		s		S	. 1	Š		Š		5	
Repair and Maintenance	\$	•	\$ -	5	-	5		\$		S	1	S	-	Š		Š	
Purchase/Depreciation	- 5		\$ -	\$	•	5		5	-	S		Š	-	5		13	
5. Supplies:	\$		\$	\$		5		\$	-	Š		Š		Š	_	13	
Educational	.\$	-	\$ .	\$	•	3		3		S		Š	-	s	-	Š	
Lab	\$	•	\$ -	\$	-	\$		5		S		S	-	3		Š	
Pharmacy	S		\$ -	\$	•	\$	-	\$	-	s		S	-	\$	-	\$	
Medical	\$	-	\$ -	\$	-	\$		\$	-	Š	•	Š	-	<u>*</u>		Š	-
Office	\$		\$ -	\$		5	-	3	-	S		Š		Š	•	Š	-
3. Travel	\$		\$	\$	•	3	-	\$		S		Š	_	Š		13	
7. Occupancy	\$	•	\$ -	\$	-	\$		\$	-	Š		Š		Š	-	Š	
B. Current Expenses	\$		\$ -	\$	-	5		\$		S	-	S	-	Š		Š	-
Telephone	\$		\$ .	\$		5		s		\$		s		Š		S	-
Postage	5		\$	\$	-	5	• •	\$	-	5	- 1	Š	-	S		Š	
Subscriptions	5		\$ .	\$		\$	-	s	•	S		S	•	S		5	
Audit and Legal	5		\$ -	\$		5	-	1	•	\$		S		S		Š	-
Insurance	S		\$ -	\$	-	\$	-	5	-	\$	•	S	-	Š	•	3	
Board Expenses	\$		\$ -	\$	-	5		\$	-	\$		\$	-	S	-	Š	•
9. Software	\$		\$ .	\$		\$		\$	-	\$	- 1	\$	-	Š		Š	
10. Marketing/Communications	\$	-	\$ .	\$	-	\$	-	5		\$	-	S		S	-	Š	
11. Staff Education and Training	\$	•	\$ .	\$	- '	\$	-	5		\$	- 1	Š		Š	_	Š	-
12. Subcontracts/Agreements	\$		5 -	\$		\$	-	3	•	\$	1	\$	-	Š		Š	-
<ol> <li>Other (specific details mandatory):</li> </ol>	S	-	5 -	\$	<u>.                                      </u>	\$	-	\$		\$	- 1	Š		Š		Š	-
Partnership Materials & Promotion	\$	10,000.00	\$ -	\$	10,000.00	\$	-	\$		\$		\$	10,000,00	S	•	3	10,000,00
	\$	-	\$. ·	\$		\$	-	\$		\$		\$	-	S	•	Š	
ndirect As A Line Item	5	-	\$ 26,906.00	\$	26,906.00	\$		Š	-	\$	1	\$		Š	26,906.00	Š	26,906.00
TOTAL	15	73,094,00	\$ 26,906.00	s	100,000.00			Š		\$		5	73,094.00	_	26,906.00	<del> </del>	100,000.00

Indirect As A Percent of Direct

36.6%

#### Exhibit B-31 Amendment #5

#### New Hampshire Department of Health and Human Services COMPLETE ONE BUDGET FORM FOR EACH BUDGET PERIOD

Contractor name JSI Research and Training Institute d/b/a Community Health Institute

Budget Request for: Service to Science Budget

Budget Period: \$FY22 (7/1/21-6/30/22)

μ =	T	T	otal	Program Cost			Contractor Share / Match							Funded by DHHS contract share					
Line Item.	-	Direct-		Indirect		Total		Direct		Indirect		Total		Direct		Indirect		Tota!	
1. Total Salary/Wages	\$	45,263.00	\$	-	\$	45,263.00	\$	-	\$	•	\$	•	\$	45,263.00	\$	-	\$	45,263.00	
Employee Benefits	\$	15,027.00	\$	-	\$	15,027.00	\$	-	\$	•	\$		\$	15,027.00	\$	•	\$	15,027.00	
3. Consultants	5		\$		\$	-	\$		-\$	-	\$	-	\$	-	S		\$	•	
Equipment:	\$	•	S	•	\$	,	\$	-	\$	-	\$	-	\$	-	\$	•	Ş	•	
Rental	\$	-	\$	-	\$		\$	•	5		\$	•	\$	-	\$	-	\$	-	
Repair and Maintenance	5		5	•	\$	-	\$		\$	- "	\$	-	\$		5	•	\$	•	
Purchase/Depreciation	5		5	-	\$		\$	-	-\$		\$		\$	•	5	•	\$	-	
5. Supplies:	\$		\$		\$	•	\$		3	•	\$	-	\$	-	\$		\$		
Educational	\$	-	\$	•	S		\$		5	-	\$	-	\$		\$		\$	•	
Lab	\$		\$		\$		\$	•	\$		\$		\$		\$	-	\$		
Pharmacy	\$	-	\$	-	\$		\$	•	5		\$		\$		\$	-	\$	-	
Medical	\$	-	\$		\$	-	\$	•	*		\$	•	\$		\$	-	\$		
Office	\$	<u>.</u>	\$	-	\$	-	\$		۳	•	\$	•	5	•	\$	-	\$	-	
6. Travel	\$		5		\$_	-	\$		\$	-	\$		\$		S		\$	-	
7. Occupancy	\$		s	-	\$	-	\$		4	-	\$		5	•	\$	-	\$	-	
8. Current Expenses	\$	•	49	•	\$	-	\$		8	-	\$		\$	•	4	•	\$	•	
Telephone	\$	-	u	•	\$		S		"	•	\$	<u> </u>	\$	-	\$	-	\$	•	
Postage	\$	-	45	•	\$	•	\$		"	-	\$	-	\$	<del>.</del>	\$	-	\$	•	
Subscriptions	\$	-	5		4	-	\$	<u>.                                    </u>	*		\$		\$	•	\$	-	\$	-	
Audit and Legal	\$	•	5	-	\$	-	\$		5		\$	-	\$	•	S	•	\$		
Insurance	\$	-	\$		\$		\$		5	-	\$	-	\$.	-	\$	-	\$		
Board Expenses	\$	-	w		\$		\$		*	•	\$	-	\$		\$	-	\$	•	
9. Software	\$		<b>,</b>		\$	-	\$	-	*	-	\$		5	•	4	-	\$		
10. Marketing/Communications	\$		44	<u>-</u>	\$	-	\$	-	4	•	\$	•	5	•	\$		\$		
11. Staff Education and Training	S	•	5	-	\$	-	\$		5		\$	-	\$	•	S	•	\$	-	
12. Subcontracts/Agreements	\$	160,000.00	4	•	\$	160,000.00	\$_		*	-	\$	-	\$	160,000.00	S	•	<u> </u>	160,000.00	
<ol><li>Other (specific details mandatory):</li></ol>	\$	•	5	•	\$	•	\$	-	\$		\$	-	\$	-	\$	•	\$	•	
Subject Mitter Experts	\$	4,000.00	5	•	\$	4,000.00	\$		\$	-	\$		\$	4,000.00	\$		\$	4,000.00	
-	\$	-	\$	-	\$		\$		\$	-	5	-	\$		\$		\$	_	
Indirect As A Line Item	S	•	\$	25,710.00	\$	25,710.00	Š	-	S	-	\$		\$	-	\$	25,710.00	\$	25,710.00	
TOTAL	\$	224,290.00	\$	25,710.00	\$	250,000.00	\$	-1	\$	-	\$	•	\$	224,290.00	\$	25,710.00	\$	250,000.00	
Indirect As A Percent of Direct	-			11.5%											_				



#### Exhibit B-32 Amendment #5

#### New Hampshire Department of Health and Human Services COMPLETE ONE BUDGET FORM FOR EACH BUDGET PERIOD

#### Contractor name JSI Research and Training Institute d/b/a Community Health Institute

Budget Request for: Governor's Commission on Acohol and Other Drugs Support Budget

Budget Period: \$FY22 (7/1/21-5/30/22)

·			Total	Program Cost				Co	ontr	actor Share / Mat	ch			Funde	d b	y DHHS contract	shar	B
Line Item		Direct		Indirect		Total		Direct		Indirect		Total		Direct		Indirect		Total
Total Salary/Wages	5	77,894.00	\$	-	\$	77,894.00	٠\$	-	\$		\$		\$	77,894.00	\$	-	\$	77,894.00
2. Employee Benefits	\$	25,861.00	\$	•	\$	25,861.00	\$	-	\$	-	5		5	25,861.00	4		5	25,861.00
3. Consultants	15	-	\$	•	\$	•	\$	_ • _	\$		\$	- *	\$	•	\$	•	\$	•
4. Equipment:	3	-	\$		\$	•	3	-	\$	-	\$	-	\$		\$		\$	-
Rental	15		3	-	\$	-	5		\$	•	\$		\$	-	*	-	\$	-
Repair and Maintenance	1 \$	•	\$	-	\$	-	5	-	\$		s		\$	-	5	-	\$	-
Purchase/Depreciation	1 5		\$	•	\$	-	\$	-	\$	-	\$	• 1	\$	•	\$		\$	-
5. Supplies:	\$	-	s		\$		\$	•	Ş		\$		\$	,	\$		\$	-
Educational	1 5	-	5		\$	•	\$		\$		\$	-	\$		5	•	,	
Lab	5	-	\$	-	\$	-	\$	-	\$		\$.		\$	-	\$		\$	
Pharmacy	\$	-	\$	-	\$	•	\$		\$		\$	-	\$	-	*	•	u	•
Medical	\$	•	\$	-	\$	-	5	-	\$		\$	_ •	\$		5	-	5	-
Office	5		\$	-	\$	-	\$	•	\$	•	\$		\$		5	-	\$	
5. Travel	\$		\$	-	\$	-	5	-	\$	•	\$	_ : _	\$		5	-	\$	-
7. Occupancy	\$	•	\$	-	\$		\$	•	\$	•	\$	•	Ş	-	4	-	5	-
Current Expenses	5		\$	• -	\$	•	\$	-	\$	-	\$	•	\$		4		\$	
Telephone	\$	•	\$	-	\$		4		\$	•	\$	•	5	•	\$		4	
Postage	5	-	5	•	\$		5		\$	- '	\$	-	4	-	4	•	\$	
Subscriptions	\$		\$		\$	•	\$		5	-	\$	-	\$	• .	4	•	\$	-
Audit and Legal	5	. •	\$	-	\$		5	-	\$	•	\$		\$		\$	-	5	-
Insurance	5		\$	•	\$	-	\$		\$		\$		\$		4		\$	-
Board Expenses	5		5	•	\$		\$	-	\$	•	\$		\$		4		\$	-
9. Software	\$	-	S		\$	•	\$	. •	\$	·	\$	-	\$	-	s	•	4	• .
10. Marketing/Communications	\$	-	5	•	\$		\$		\$	-	\$	-	\$	-	u	•	5	_;_
11. Staff Education and Training	\$	-	3	-	\$		5	•	Ş		\$		5	-	*	•	\$	•
12. Subcontracts/Agreements	\$	-	\$	-	\$		5	•	Ş		\$		5	-	\$	•	5	•
<ol><li>Other (specific details mandatory):</li></ol>	\$		\$	-	5	- 1	\$		\$		\$		\$	•	\$	-	\$	-
Subject Matter Experts	\$	2,000.00	5	-	S	2,000.00	5		\$		\$		\$	2,000.00	\$	-	\$	2,000.00
	\$		5		\$		\$		\$	-	\$		\$	•	\$		\$	
ndirect As a Line Item	\$	-	\$	44,245.00	\$	44,245.00	\$		\$		\$		4	-	\$	44,245.00	\$	44,245.00
TOTAL	5	105,755.00	s	44.245.00	3	150,000.00	5		\$		\$		\$	105,755.00	\$	44,245.00	3	150,000.00

Date\_3/31/2021

DocuSign Envelope ID: C3DAFB0D-72A1-40C0-98F7-72C4EFDB20F3

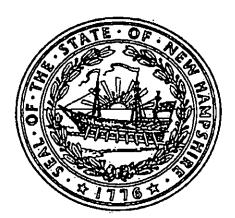
### State of New Hampshire Department of State

#### CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that JSI RESEARCH & TRAINING INSTITUTE, INC. is a Massachusetts Nonprofit Corporation registered to transact business in New Hampshire on February 17, 2016. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

**Business ID: 739507** 

Certificate Number: 0004883368



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 3rd day of April A.D. 2020.

William M. Gardner

Secretary of State

#### Filing History

Back to Home (/online)

**Business Name** 

**Business ID** 

JSI Research & Training Institute, Inc.

739507

Filing#	Filing Date	Effective Date	Filing Type	Annual Report Year
0004989959	08/31/2020	08/31/2020	Nonprofit Report	2020
0004772199	01/16/2020	01/16/2020	Annual Report Reminder	N/A
0003239394	02/17/2016	02/17/2016	Business Formation	N/A

Page 1 of 1, records 1 to 3 of 3:

Back

NH Department of State, 107 North Main St. Room 204, Concord, NH 03301 -- Contact Us (/online/Home/ContactUS).

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# State of New Hampshire Department of State

#### **CERTIFICATE**

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that COMMUNITY HEALTH INSTITUTE is a New Hampshire Trade Name registered to transact business in New Hampshire on April 12, 2016. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 742096

Certificate Number: 0005334293



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 1st day of April A.D. 2021.

William M. Gardner Secretary of State

#### **CERTIFICATE OF VOTE/AUTHORITY**

- I, <u>Joel H. Lamstein</u>, of the <u>JSI Research & Training Institute</u>, Inc., <u>d/b/a Community Health Institute</u>, do hereby certify that:
- 1. I am the duly elected <u>President of the JSI Research & Training Institute</u>, Inc., d/b/a Community Health Institute;
- 2. By Unanimous Consent in Writing of the Board of Directors in Lieu of the 2019 Annual Meeting, the following is true copy of one resolution duly adopted by the <u>Board of Directors</u> of the <u>JSI Research & Training</u>.

  <u>Institute, Inc., d/b/a Community Health Institute, duly dated August 8, 2019.</u>

RESOLVED: Appointment of Katherine Robert as Director of the Community Health Institute with the authority to enter into contracts and agreements binding the Corporation effective August 8, 2019.

3. I further certify that the foregoing resolutions have not been amended or revoked and remain in full force and effect as of March 30th, 2021.

IN WITNESS WHEREOF, I have hereunto set my hand as the <u>President</u> of the <u>JSI Research & Training Institute</u>. Inc., d/b/a Community Health Institute this <u>30th</u> day of March 2021.

Joel H. Lamstein, President

STATE OF New Hampshire

COUNTY OF Merrimack

The foregoing instrument was acknowledged before me this 30th day of March, 2021 by Joel H.

Lamstein.

Notary Public/Justice of the Peace	<del></del>
My Commission Expires:	

JOHNSNO-01

**DMEANEY** 

ACORD

#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 9/10/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED

REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER. IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). CONTACT Judy Yeary PRODUCER Armfield, Harrison & Thomas, Inc. dba AHT Insurance FAX (A/C, No):(781) 447-7230 PHONE (A/C, No, Ext): (781) 447-5531 458 South Ave. Whitman, MA 02382 ADDRESS: jyeary@ahtins.com INSURER(S) AFFORDING COVERAGE NAIC # Federal Insurance Company 20281

A   X   COMMERCIAL GENERAL LIABILITY   STATUTE   STATU					INSURER A : Federal	insurance	Company	20201
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Concord, NH 03301	AUTHORIZED REPRESENTATIVE

#### JSI Research and Training Institute Inc.

#### Mission Statement

JSI Research and Training Institute was incorporated in 1987 as a 501©3 non-profit organization in the Commonwealth of Massachusetts. Our mission is to alleviate public health problems both in the United States and in developing countries around the world through applied research, technical assistance and training. JSI maintains offices in Boston, Massachusetts; Washington, D.C.; Denver, Colorado and Bow, New Hampshire; as well as seven overseas offices in developing nations. Since its inception, JSI has successfully completed more than 400 contracts in the health and human service fields.

#### Community Health Institute

#### Mission Statement

The Community Health Institute's mission is to support and strengthen New Hampshire's health care system by providing coordinated information dissemination and technical assistance resources to health care providers, managers, planners, and policy makers, statewide. Our success translates into improved access to quality health and social services for all New Hampshire residents.

# JSI RESEARCH AND TRAINING INSTITUTE, INC. AND AFFILIATE

Audited Consolidated Financial Statements and Reports Required by Government Auditing Standards and the Uniform Guidance

September 30, 2018

#### JSI Research and Training Institute, Inc. and Affiliate September 30, 2018

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NORMAN R. FOUGERE, JR. CPA 99 HERITAGE LANE DUNBURY, MA 02332-4334



PHONE: 781-934-0460 FAX: 781-934-0606

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors

JSI Research and Training Institute, Inc. and Affiliate

#### Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of JSI Research and Training Institute; Inc. and Affiliate (both non-profit organizations), which comprise the consolidated statement of financial position as of September 30, 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk

assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of JSI Research and Training Institute, Inc. and Affiliate as of September 30, 2018, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements taken as a whole.

#### Report on Summarized Comparative Information

We have previously audited the JSI Research and Training Institute, Inc. and Affiliate consolidated financial statements, and we expressed an unmodified opinion on those audited financial statements in our report dated April 23, 2018. In our opinion, the summarized consolidated comparative information presented herein as of and for the year ended September 30, 2017 is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

#### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued a report dated May 1, 2019, on our consideration of JSI Research and Training Institute, Inc. and Affiliate's internal control over financial reporting and on our tests of their compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of JSI Research and Training Institute. Inc. and Affiliate's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering JSI Research and Training Institute, Inc. and Affiliate's internal control over financial reporting and compliance.

Duxbury, Massachusetts May 1, 2019

# JSI Research and Training Institute, Inc. and Affiliate CONSOLIDATED STATEMENT OF FINANCIAL POSITION

September 30, 2018 (With Comparative Totals for 2017)

	2018	2017_
ASSETS		· · · · · · · · · · · · · · · · · · ·
Current Assets:		
Cash and cash equivalents	\$ 76,856,647	\$ 74,642,976
Receivables for program work	20,895,129	19,782,268
Field advances - program	631,877	1,697,407
Employee advances	190,734	190,500
Prepaid expenses	3,807	67,950
Total Current Assets	98,578,194	96.381,101
Property and Equipment:		
Furniture and equipment	679,098	679,098
Leasehold improvements	30,355	30,355
	709,453	709,453
Less: Accumulated depreciation	(671,248)	(651.423)
Net Property and Equipment	38,205	58,030
Other Assets	146,741	119,888
TOTAL ASSETS	\$ 98,763,140	\$ 96,559,019
LIABILITIES AND NET ASSETS		
Current Liabilities:		
Accounts payable and payroll withholdings	\$ 16,128,795	\$ 11.678.687
Accrued vacation	1,810,950	2 - 1 - 1 - 1
Advances for program work	27,130,737	1,920,964 35,095,465
Loans payable - related party	369,577	196,828
Notes payable	507,517	120,040
Contingencies	•	- -
Total Current Liabilities	45,440.059	48,891,944
Net Assets:	•	7-4,07-1,7-11
Unrestricted	53,065,872	47,467,027
Temporarily restricted	257,209	200,048
Total Net Assets	53,323,081	47,667.075
TOTAL LIABILITIES AND NET ASSETS		
. O THE DIADIDITIES AND RET ASSETS	\$ 98,763,140	\$ 96,559,019

# JSI Research and Training Institute, Inc. and Affiliate CONSOLIDATED STATEMENT OF ACTIVITIES

Year Ended September 30, 2018 (With Comparative Totals for 2017)

LIND ECTINICATED NEW ACCOUNT	2018	2017
UNRESTRICTED NET ASSETS:		
Public Support and Revenue		
Public Support:		
Government grants and contracts:		
U.S. Government	\$ 253,443,526	\$ 271,426,627
Commonwealth of Massachusetts	6.104,553	5,258,877
Other grants and contracts	67,653,412	57,926,891
Program income	148,646	99,859
Contributions	3.802.515	332,613
In-kind project contributions	2,600,580	14,444,516
Interest income	359,495	121,168
Total Unrestricted Support and Revenue	334.112,727	349,610,551
Expenses		
Program Services:	•	
International programs	274,067,835	202 700 046
Domestic programs	20,894,935	293,709,946 19,653,591
Total Program Services	294,962,770	313,363,537
Supporting Services:	•	
Management and General	'33,264,070	33,327,219
Fundráising ,	229,881	149,914
Total Supporting Services	33,493,951	33,477,133
Total Expenses	328,456,721	346,840,670
Increase (Decrease) in Unrestricted Net Assets	5,656,006	2,769,881
TEMPORARILY RESTRICTED NET ASSETS		
Program restricted net assets	_	32,840
Increase (decrease) in temporarily restricted net assets		32,840
•	<del>-</del>	
Increase (decrease) in net assets	5,656,006	2.802,721
Net Assets at Beginning of Year	47.667.075	44,864,354
Net Assets at End of Year	\$ 53,323,081	\$ 47,667,075

# JSI Research and Training Institute, Inc. and Affiliate CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

Year Ended September 30, 2018 (With Comparative Totals for 2017)

TOTAL

		P	ROG	RAM SERVIC	ES	<u> </u>		SUI	PPORT	TING SERVI	EXPENSES					
		iternational Progrums	Domestic Programs		Total		Management And General		Fundraising		Total		2018			2017
Salaries	Ś	25.490.819	·S	8.391.315	\$	33,882.134	\$	6.151.025	\$	140.554	\$	6,291,579	\$	40,173,713	s	40.871.378
Consultants		15,089,802		5.292.500		20.382,302		1.688,340		5.250		1,693,590		22,075,892		22.364,241
Cooperating National																
Salaries		48.291,700		340		48,292,040	•	567,964		-		567.964		48,860,004		36,610.983
Travel		11,852,184		874.172		12,726.356		467.576		141		467.717		13,194,073		14.094,230
Allowance & Training		10.944.826		63.463		11.008,289		143.043		-		143,043		11.151.332		10,422,764
Sub-contracts		109.851.141		4,499,510 -		114.350.651		18.351		22.438		40,789		114,391,440		127,851,455
Equipment, Material and																
Supplies		9.786.037	•	164.421		9.950.458		220.300		-		220,300		10,170,758		14.425.484
Other Costs		40.160.746		1.609.214		41,769,960		23.987,646		61,498		24.049.144		65.819.104		65.738.817
In-kind project expenses.		2,600,580		-		2,600.580		•		-		-		2,600.580		14.444.516
Depreciation		<del></del>		<del>.</del>		<u>-</u>		19,825		•		19,825	-	19.825		16,802
TOTAL EXPENSE	S	274,067,835	S	20,894,935	\$	294,962,770	<u>s</u>	33,264,070	S	229,881	s	33,493,951	<u>s</u>	328,456,721	<u>s_</u>	346,840,670

See notes to consolidated financial statements.

# JSI Research and Training Institute, Inc. and Affiliate CONSOLIDATED STATEMENT OF CASH FLOWS

Year Ended September 30, 2018 (With Comparative Totals for 2017)

	2018	2017
Cash Flows From Operating Activities:	<del></del>	•
Increase (Decrease) in net assets	\$ 5,656,00	6 \$ 2,802,721
Adjustments to reconcile change in net assets to net		
cash provided by operating activities:		
Depreciation	19.82	5 16,802
(Increase) Decrease in receivables for program work	(1,112.86	,
(Increase) Decrease in field advances - program	1.065,53	· · · · · · · · · · · · · · · · · · ·
(Increase) Decrease in employee advances	(23	(,)
(Increase) Decrease in prepaid expenses	64,14	,
(Increase) Decrease in other assets	(26,85	(,)
Increase (Decrease) in accounts payable and	(,	(10,050)
payroll withholdings	4,450,10	8 804,812
Increase (Decrease) in accrued vacation	(110,01	· , - · -
increase (Decrease) in advances for program work	(7,964,72	
Net Cash Provided (Used) By	1	
Operating Activities	2,040,92	6,869,931
Cash Flows From Investing Activities:		
Loans made	(196,82	8) (1,001,492)
Loans repaid	369,57	
Acquisition of property and equipment		(42,606)
Net Cash Provided (Used) By		
Investing Activities	172,74	(847,270)
Net Increase (Decrease) in Cash and Cash Equivalents	2,213,67	6,022,661
Cash and Cash Equivalents at Beginning of Year	74,642,97	68,620,315
Cash and Cash Equivalents at End of Year	<u>\$ 76,856,64</u>	<u>7 \$ 74,642,976</u>

#### JSI Research and Training Institute, Inc. and Affiliate NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2018

#### NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES

JSI Research and Training Institute, Inc. was incorporated in the Commonwealth of Massachusetts on April 11, 1979. JSI Research and Training Institute, Inc. provides education and research primarily to non-profit health and human service agencies both in the United States and abroad. Current funding is principally from the United States Agency for International Development and the United States Department of Health and Human Services (HHS).

JSI Research and Training Institute, Inc. is the sole member of World Education, Inc. (Affiliate) with such powers as are typically accorded to a sole member including the power of appointment and removal of the World Education, Inc. board of trustees, the right to approve amendments to the bylaws and certificate of incorporation of World Education, Inc., and the right to approve any merger, consolidation, dissolution or transfer of substantial assets of World Education, Inc.

Working in partnership with community, national, and international agencies in Asia, Africa, and the United States, it provides professional assistance in the design and implementation of non-formal adult education programs. These programs integrate functional education with relevant problem-solving aspects of individual growth and national development such as health, nutrition, family planning, childcare, refugee education, agricultural practices, literacy, and income generation.

JSI Research and Training Institute, Inc. and its affiliate are tax exempt organizations under 501 (c) (3) of the Internal Revenue Code and file separate unconsolidated tax returns.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Principles of Consolidation

The consolidated financial statements include the accounts of JSI Research and Training Institute, Inc. and World Education, Inc., its affiliate, (collectively referred to as the Organization). Significant intra-entity accounts and transactions have been eliminated in consolidation.

#### Basis of Accounting

The consolidated financial statements of the Organization have been prepared utilizing the accrual basis of accounting and include the accounts of JSI Research and Training Institute, Inc. and its affiliate in conformity with accounting principles generally accepted in the United States of America.

# JSI Research and Training Institute, Inc. and Affiliate NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED September 30, 2018

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

#### Fair Value

The Organization values its qualifying assets and liabilities under a fair value hierarchy that prioritizes the inputs and assumptions used to measure fair value. The hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority. The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its assets and liabilities. When available, the Organization measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value.

#### Cash and Cash Equivalents

The Organization considers all monies in banks and highly liquid investments with maturity dates of three months or less to be cash equivalents. The carrying value of cash and cash equivalents approximates fair value because of the short maturities of those financial instruments.

#### Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities (marketable investments) are measured at fair values based on quoted market prices in the consolidated statement of financial position. Unrealized gains and losses are included in the statement of activities.

#### **Property and Equipment**

Property and equipment are reported on the basis of cost less accumulated depreciation. Acquisitions of property and equipment in excess of \$5,000 are capitalized. Depreciation is computed using the straight-line method calculated to extinguish the book value of the respective assets over their estimated useful lives (5 - 7 years) of the related assets.

#### Revenue Recognition

The majority of the Organization's revenues are derived from contracts, cooperative agreements, and grants with U.S. government agencies, primarily the United States Agency for International Development and the United States Department of Health and Human Services. Revenues are recognized when the Organization incurs qualifying expenditures that are reimbursable under the terms of the contracts, agreements or grants, or in accordance with the grantor's restrictions.

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

### Revenue Recognition - continued

Unrestricted and restricted contributions are recognized as revenue at the date the pledge is made or the gift is received, whichever is earlier.

### **Contributions**

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Contributions are reported as temporarily restricted support and are then reclassified to unrestricted net assets upon expiration of the time restriction. Temporarily restricted support, whose restrictions are met in the same reporting period, is shown as unrestricted support.

### **Donated Materials and Services**

Donated materials and services are recorded as in kind project contributions at their estimated fair market value as of the date of receipt and as an expense in the accompanying consolidated statement of activities. Donated services are recognized if the services received create or enhance non-financial assets or require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

#### **Income Taxes**

The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and is not a private foundation as described in Section 509. Accordingly, no provision for income taxes is included in the accompanying consolidated financial statements.

The Organization has evaluated its tax positions and believes that there would be no material changes to the results of its operations or financial position as a result of an audit by the applicable taxing authorities, federal or state. The Organization has filed all of its known and required returns in a timely manner including as permitted allowed extensions. Following administrative practice of the taxing authorities, the tax years 2015, 2016, 2017 and 2018, remain open years subject to examination and review.

JSI Research and Training Institute, Inc. and World Education, Inc. (Affiliate) file separate unconsolidated tax returns. JSI Research and Training Institute, Inc. files tax returns based on a September 30<sup>th</sup> year end and its affiliate files tax returns based on a June 30<sup>th</sup> year end.

### **Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the consolidated statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

### **Financial Statement Presentation**

In accordance with accounting principles generally accepted in the United States of America, the Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets based upon the existence or absence of donor imposed restrictions. For the year ended September 30, 2018 there was no activity in permanently restricted net assets.

### Prior Year Comparative Totals

The financial statements include prior-year summarized comparative information in total. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Company's financial statements for the year ended September 30, 2017, from which the summarized information was derived.

#### Reclassification

Certain amounts for 2017 have been reclassified to conform to current year presentation.

### NOTE 3 - CONCENTRATION OF CREDIT RISK

The Organization maintains demand deposits and money market funds at financial institutions. At times, certain balances held in these accounts may not be fully guaranteed by the United States Government. The uninsured portions of cash and money market accounts are backed solely by the assets of the financial institution. Therefore, the failure of a financial institution could result in a financial loss to the Organization. However, the Organization has not experienced losses on these accounts in the past and management believes the risk of loss, if any, to be minimal.

### **NOTE 4 – INVESTMENTS**

#### Fair Value

In accordance with accounting principles generally accepted in the United States of America, the Organization values its qualifying assets and liabilities under a fair value hierarchy that prioritizes the inputs and assumptions used to measure fair value. The three levels of the fair value hierarchy are as follows:

### NOTE 4 - INVESTMENTS - continued

### Fair Value - continued

- Level 1 Observable inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date.
- Level 2 Inputs other than quoted prices in active markets that are observable for the asset either directly or indirectly, including inputs from markets that are not considered to be active.
- Level 3 Unobservable inputs which reflect the Organization's assessment of the
  assumptions that market participants would use in pricing the asset or liability including
  assumptions about risk.

A qualifying asset or liability's level within the framework is based upon the lowest level of any input that is significant to the fair value measurement.

The following is a summary of fair values of investments which are measured on a recurring basis using Level 1 inputs as recorded in the Consolidated Statement of Financial Position at September 30, 2018:

#### Current assets:

Cash and cash equivalents (invested)	\$ 63,194,532
•	\$ 63,194,532

No assets or liabilities were measured at Level 2 or Level 3.

The following schedule summarizes the investment return and its classification in the Consolidated Statement of Activities for the year ended September 30, 2018:

		<u>Un</u>	restricted
Interest income		<u>\$</u>	359,495
Total investment return		<u>\$</u>	359,495

#### NOTE 5 – RECEIVABLES FOR PROGRAM WORK

Receivables for program work are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectable amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. The allowance for doubtful accounts at September 30, 2018 was \$0.

Receivables for program work consist of the following at September 30, 2018:

U.S. Agency for International Development	\$	12,911,645
U.S. Department of Health and Human Services		716.214
U.S. Department of State		2,219,003
Commonwealth of Massachusetts		847,669
Other - non-governmental	_	4,200,598
	<u>\$</u>	20,895,129

### NOTE 6 - LOANS RECEIVABLE - RELATED PARTY

Loans receivable – related party consist of various unsecured short-term loans, due on demand, from John Snow, Inc., a related party (See NOTE 17). No interest is charged on the loans. The loans receivable balance at September 30, 2018 is \$0.

### NOTE 7 - PROPERTY AND EQUIPMENT AND ACCUMULATED DEPRECIATION

Property and equipment and accumulated depreciation account balances are as follows:

		Cost		cumulated preciation		Net
Furniture and equipment . Leasehold improvements	\$	679,098 30,355	\$	(640,893) (30,355)	\$	38,205
	<u>s</u>	709,453	<u>s</u>	(671,248)	<u>s</u>	38,205

Depreciation expense was \$19,825 for the year ended September 30, 2018.

### NOTE 8 – OTHER ASSETS

Other assets consist of the following at September 30, 2018:

Deposits	\$ 109,796
Artwork - donated	36,945
	\$ 146,741

Donated artwork is recorded at a discounted appraised value at the date of gift.

### **NOTE 9 – ACCRUED VACATION**

In accordance with formal policies, vacation was accrued at September 30, 2018 as follows:

	S	1,810,950
World Education, Inc. (Affiliate)		264,934
JSI Research and Training Institute, Inc.	\$	1,546,016

### NOTE 10 - ADVANCES FOR PROGRAM WORK

Advances for program work consist of the following at September 30, 2018:

### Other - non-governmental

Partnership for Supply Chain Management, Inc. (related party)	\$ 91,723
Bill & Melinda Gates Foundation	20,858,284
Other	6,180,730

**\$** 27,130,737

### NOTE 11 - LOANS PAYABLE - RELATED PARTY

Loans payable – related party consist of various unsecured short-term loans, payable on demand, from John Snow, Inc., a related party (See NOTE 17). No interest is charged on the loans. The loans payable balance at September 30, 2018 is \$369,577.

#### **NOTE 12 – NOTES PAYABLE**

### Citizens Bank

World Education, Inc. (Affiliate) has a revolving line of credit established February 3, 2004 with Citizens Bank of Massachusetts with a borrowing limit of up to \$500,000. The revolving line of credit was renewed on September 10, 2018. The loan is payable on demand. Interest is charged by utilizing a fluctuating rate based on the LIBOR (Advantage) rate plus 2.50%. The line of credit remains in effect until May 31, 2019 and annually thereafter contingent upon performance. The loan is collateralized by a first priority interest in all the assets of World Education, Inc. No funds were borrowed during the year and as a result, as of September 30, 2018, the outstanding balance is \$0 and no interest was incurred on this loan during the year ended September 30, 2018.

### John Snow, Inc.

World Education, Inc. (Affiliate) has an unsecured revolving line of credit established September 1, 2007 with John Snow, Inc. (a related party) with a borrowing limit of up to \$1,000,000. The loan was renewed on July 1, 2016. Interest is charged by utilizing a fluctuating rate based on the current prime rate plus 0.25%. The loan is payable on demand and, in any event, on or prior to June 30, 2018. The loan is not collateralized. No funds were borrowed during the year and as a result, as of September 30, 2018, the outstanding balance is \$0. No interest was incurred on this loan during the year ended September 30, 2018. (See NOTE 17)

#### **NOTE 13 – CONTINGENCIES**

In accordance with the terms of its federal and state grants and contracts, the records of the Organization are subject to audit. The Organization is, therefore, contingently liable for any disallowed costs. Management believes that any adjustment, which might result from such an audit, would be immaterial.

JSI Research and Training Institute, Inc. is a co-borrower (with a related party) of a demand loan with no balance due at September 30, 2018. Management believes that the co-borrower is current on the loan and that its collateral exceeds the balance due. (See NOTE 17)

Provisional indirect cost rates are negotiated with the United States Agency for International Development (AID) on an annual basis. As of September 30, 2018, actual indirect cost rates have been approved by AID for JSI Research and Training Institute, Inc. through December 31, 2012 and World Education, Inc. through June 30, 2015. Based on favorable past experience, management believes the effects of changes to the overhead rates, if any, would not be material to the financial statements.

### NOTE 14 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are restricted by donors as follows at September 30, 2018:

**Program Services** 

\$ 257,209

During the year ended September 30, 2018, \$5,000 of temporarily restricted net assets were released from donor restriction by occurrence of events specified by the donor.

### **NOTE 15 – SURPLUS REVENUE RETENTION**

In accordance with the Massachusetts Division of Bureau Services, Regulation 808 CMR 1.03(7), "if, through cost savings initiatives implemented consistent with programmatic and contractual obligations, a non-profit Contractor accrues an annual net surplus from the revenues and expenses associated with services provided to Departments which are subject to 808 CMR 1.00, the Contractor may retain, for future use, a portion of that annual surplus not to exceed 20% of said revenues. Surpluses may be used by the Contractor for any of its established charitable purposes, provided that no portion of the surplus may be used for any non-reimbursable cost set forth in 808

### NOTE 15 - SURPLUS REVENUE RETENTION - continued

CMR 1.05, the free care prohibition excepted. Operational Services Division shall be responsible for determining the amount of surplus that may be retained by each Contractor in any given year and may determine whether any excess surplus shall be used to reduce future prices or be recouped."

For the year ended September 30, 2018, the organization did not have an annual net surplus that exceeded 20% of relevant Massachusetts revenues.

### NOTE 16 - COMMONWEALTH OF MASSACHUSETTS

The following is a schedule of expenditures with the Commonwealth of Massachusetts:

Receivables from program work at October 1, 2017	\$ 584,391
Receipts	(5,841,275)
Disbursements/expenditures	 6,104,553
Receivables from program work at September 30, 2018	\$ 847,669

### NOTE 17 - RELATED PARTY TRANSACTIONS

#### John Snow, Inc.

JSI Research and Training Institute, Inc. (an exempt organization) and John Snow, Inc. (a non-exempt corporation) purchase consulting services from each other. Mr. Joel Lamstein is President and Director of both organizations, and is the sole stockholder of John Snow, Inc. The two companies bill each other at the same rates that they bill the federal and state governments.

During the year ended September 30, 2018. John Snow, Inc. billed JSI Research and Training Institute, Inc. \$30,676,239 for consulting services (technical support). This amount is reflected under the program services - consulting line item (\$16,769,197) and program services - other costs line item (\$13,907,042) on the statement of functional expenses. In addition, JSI Research and Training Institute, Inc. performed consulting services (technical support) for John Snow, Inc. totaling \$7,179,908.

The two companies also share facilities and pool various overhead expenses. For the year ended September 30, 2018, JSI Research and Training Institute, Inc. incurred \$26,038,286 of overhead expenses (supporting services), of which \$10,220,583 was its share of John Snow, Inc. incurred costs.

### NOTE 17 - RELATED PARTY TRANSACTIONS - continued

### John Snow, Inc. - continued

JSI Research and Training Institute, Inc. is a co-borrower with John Snow, Inc. on a commercial demand loan-revolving line of credit with an expiration date of May 31, 2019, which allows for borrowings up to \$6,500,000. The loan is collateralized by a security agreement with a first position lien on all corporate assets of JSI Research and Training Institute, Inc. and John Snow, Inc. including assignment of promissory notes and security documents between the two companies. Interest is charged by utilizing a fluctuating rate based on LIBOR (Advantage) plus two percent (2.00%) payable monthly in arrears, which at September 30, 2018 was 4.176%. At September 30, 2018, a balance of \$0 was outstanding on the loan. Management believes the loan payable will be extended, when due, under similar terms and conditions.

During the year, the Company had various loans receivable due from, and various loans payable due to John Snow, Inc. At September 30, 2018, the loan receivable balance is \$0 and the loan payable balance is \$369,577.

World Education, Inc. (Affiliate) has an agreement with John Snow, Inc. whereby John Snow, Inc. will provide administrative and technical support as deemed necessary by World Education, Inc.'s Board of Trustees. Transactions with John Snow, Inc. for the year ended September 30, 2018 are summarized as follows:

Administrative and technical support	\$	1,549,343
Other direct charges (including rent of \$892,543)		1,276,616
	<u>s</u>	2,825,959

The agreement is on a year-to-year basis and can be terminated by either party upon ninety days written notice to the other.

World Education, Inc. has an unsecured line of credit with John Snow, Inc. with a borrowing limit of up to \$1,000,000. (See NOTE 12)

### Partnership for Supply Chain Management, Inc.

Partnership for Supply Chain Management, Inc. (PSCM) (an exempt organization) was incorporated on February 14, 2005 by JSI Research and Training Institute, Inc. and Management Sciences for Health, Inc. Each organization has 50% control.

PSCM has been awarded a U.S. government contract to procure and deliver life-saving medicines and medical supplies to treat HIV/AIDS patients worldwide. The contract for the Supply Chain Management System project was awarded through the U.S. Agency for the International

### NOTE 17 - RELATED PARTY TRANSACTIONS - continued

### Partnership for Supply Chain Management, Inc. - continued

Development as part of the U.S. government's \$15 billion President's Emergency Plan for AIDS Relief.

Mr. Joel Lamstein, President and Director of JSI Research and Training Institute, Inc., is President and Director of PSCM.

During the year ended September 30, 2018, JSI Research and Training Institute, Inc. billed PSCM \$6,504,555 for services performed.

### Other

The Organization has an agreement with a certain related company to purchase services. Transactions with this company were charged to sub-contracts expense and are as follows:

The Manoff Group, Inc. (a non-exempt corporation; 40% owned by John Snow, Inc.)

\$ 539,027

\$ 539,027

### NOTE 18 - RETIREMENT PLANS

JSI Research and Training Institute, Inc. has a defined contribution profit sharing/401(K) plan covering substantially all its employees. Employee contributions are voluntary. As of June 30, 2018, employer contributions were based on a percentage (10% - 15% depending on length of service) of salary. As of July 1, 2018, the Company contributes an amount equal to 7% of the employee's monthly earnings, funded with each month's payroll. In addition, employees will receive a 100% match on the first 2% of contributions made to their retirement account. Employees who are contributing less than 2% of their pay to their retirement account will automatically be enrolled at 2% either at the time of hire, or annually in July. The Plan was effective April 11, 1979. Pension expense was \$4,363,861 for the year ended September 30, 2018.

World Education, Inc. (Affiliate) provides retirement benefits to substantially all employees under a plan. World Education, Inc.'s contributions of 7 percent of employee salaries are used to purchase individual annuities. Additional voluntary contributions may be made by the employees. Participants of the plan are fully and immediately vested when contributions are made. Pension costs incurred by World Education, Inc. were \$357,246 for the year ended September 30, 2018.

### **NOTE 19 – COMMITMENTS**

### **Operating Leases**

The JSI Research and Training Institute, Inc. leases space for general offices under operating leases expiring from 2019 through 2026. The leases contain renewal options for periods of up to 5 years.

During the year ended September 30, 2018, rentals under long-term lease obligations were \$539,464. Future obligations over the primary terms of the Company's long-term leases as of September 30, 2018 are:

Year Ended September 30,	
2019	\$ 2,594,650
2020	2,777,736
2021	2,888,057
Thereafter	1,481,270
	\$ 9,741,713

World Education, Inc. (Affiliate) leases space for general offices on a year-to-year basis. Rent expense for the year ended September 30, 2018 was \$892,543.

### NOTE 20 – CONCENTRATION OF FUNDING

The Organization receives a majority of its funding through contracts and grants with various departments and agencies of the Federal government.

The Organization received 10% or more of its revenues and support from the following sources for the year ended September 30, 2018:

·	Income	% of
	 Received	Total Income
U.S. Agency for International Development	\$ 199,317,085	59.66%

### NOTE 21 - IN KIND PROJECT CONTRIBUTIONS

The Organization receives donated materials and services consisting of commodities, facilities and equipment, and services for use in its programs from overseas collaborative private voluntary organizations and from foundations providing grants directly to a project. Donated materials and services totaled \$2,600,580 for the year ended September 30, 2018, and are reflected as In Kind Project Contributions on the Consolidated Statement of Activities and In Kind Project Expenses on the Consolidated Statement of Functional Expenses.

These contributions satisfy part of the matching requirements needed to obtain full funding on certain U.S. Agency for International Development grants. During the year ended September 30, 2018, the following donated materials and services received by the Organization have been used to fulfill matching requirements on active grants:

36697	SPRING	\$	180,342
36800	Advancing Partners	•	524,822
36895	Mozambique M-SIP		14,403
37024	Tanzania CHSS		267,610
37095	Myanmar UNCF-MM-QOC		45,638
37134	Timor Leste RBHS		25,241
37162	Ghana HIV/AIDS		139,034
37186	Madagascar CCH		169,507
37260	Ethiopia CBNC 3		18,354
37265	Ethiopia TRANSFORM		262,587
63114	Uganda		57,043
64057	Zimbabwe		242,586
64062	Uganda	•	41,226
64071	OUTCOMES		308,063
64074	Mozambique		304,124
•		\$	2,600,580

### NOTE 22 – SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through May 1, 2019, the date on which the consolidated financial statements were available to be issued. During this period, there were no subsequent events that require adjustment to the consolidated financial statements.

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-through Number	Federal CFDA Number	Passed Through to Subrecipients	Federal Expenditures
U.S. AGENCY FOR INTERNATIONAL DEVELOP	MENT:			
Direct Grants:				
36521 - Uganda HIV/AIDS/TB	617-A-00-09-00007-00	98.001	\$ -	\$ 151
36697 - SPRING	AID-OAA-A-11-00031	98.001	•	10.076.548
36702 - Nepal CHX Cord Care	ΑΙD-ΟΛΑ-Λ-11-00073	98.001		235,961
36800 - Advancing Partners	AID-OAA-A-12-00047	98.001	22.766,072	46.458,820
36845 - Pakistan HSSP	AID-391-A-13-00002	98.001	(437)	1,973,985
36895 - Mozambique M-SIP	AID-656-A-13-00006	98.001	-	1,584,313
36991 - AIDSFREE	AID-OΛΛ-Α-14-00046	98.001	36,748,664	62,188,777
37024 - Tanzania CHSS	AID-621-A-14-00004	98.001	650,551	5,755,790
37129 - Zambia Discover Health	AID-611-A-16-00004	98.001	1.569,350	22,602,341
37134 - Timor Leste RBHS	AID-472-A-16-00001	98.001	· -	1.432,785
37162 - Ghana HIV/AIDS	AID-641-A-16-00007	98.001	1,234,077	3.756,222
37186 - Madagascar CCH	AID-687-A-16-00001	98.001	348,946	6,506,222
37356 - Building Healthy Cities	AID-OAA-A-17-00028	98.001	181,987	651,121
37360 - Pakistan IHSS - SD	AID-391-A-17-00002	98.001	1,007,706	3,094,096
37437 - OFDA CB	720FDA18GR00039	98.001	-	44,792
37462 - USAID Advancing Nutrition	7200AA18C00070	98.001	-	156,413
Total Direct Grants - CFDA #98,001			64,506,916	166,518,337
Pass-through Grants:				
Passed through Partnership for Supply Chain				
Management, Inc. (PSCM):				
36519/36524/37034/37053/37150 - Supply				
Chain Management System	GPO-I-00-05-00032-00	98.001	_	4,424,112
Passed through Johns Hopkins University:				1512-1111
37099 - Ethiopia SBCC	AID-663-A-15-000011	98.001	_	(6,382)
Passed through Pathfinder International:		70.201		(0,5,02)
37265 - Ethiopia TRANSFORM	AID663A1700002	98.001	_	7,423,425
Passed through Program for Appropriate Technology in Health.		y <b>0.001</b>	· -	7,423,423
37301 - Open LMIS - Phase I	AID.2134-01555716-CR	98.001		698
37434 - GOFR Connect	AIDOAA-A-16-00084	98.001	-	
Passed through The National Cooperative Business Association:		70.001	-	17,020
37375 - Senegal FTF Cult Nt	72068518CA00001	98.001	-	281,712

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-through Number	Federal CFDA Number	Passed Through to Subrecipients	Federal Expenditures
U.S. AGENCY FOR INTERNATIONAL DEVELOR	PMENT:			- saperium es
Pass-through Grants (continued): Passed through Baylor College of Medicine:				
37408 - Baylor SZ MIS  Passed through United Nations Foundation:	AID-674-A-116-0003	98.001		134,703
37464 - DIAL Open CMIS	AID-OAA-A-14-00067	98.001		204
Total Pass-through Grants - CFDA #98.001				12,275,492
Total - CFDA #98.001 - USAID Foreign				
Assistance for Programs Overseas			64,506,916	178,793,829
TOTAL - U.S. AGENCY FOR INTERNATIO DEVELOPMENT	NAL		\$ 64,506,916	\$ 178,793,829
U.S. DEPARTMENT OF HEALTH AND HUMAN S	SERVICES:			
Direct Grant:				
37087 - Adolescent HIV/AIDS Prevention	MAIAH000001	93.057	\$ -	\$ 283,156
Total CFDA #93.057 - National Resource Cent for HIV Prevention Among Adolescents	er		•	: 283,156
Pass-through Grants:				
Passed through Connecticut Dept. of Public Health:				
37160 - CT Q1 Asthma Program  Passed through State of Vermont;	l.og# 2016-0099	93.070	-	25,827
37212 - VT HPDP Evaluation  Passed through Rhode Island Dept. of Health:	Contract #31786	93.070	-	27,836
37344 - Tick Free RI Branding Passed through New Hampshire Dept. of HHS:	N/A	93.070	-	10,826
37429 - NH Consulting	Agreement @ 6/13/18	93.070		2,497
Total CFDA #93.070 - Environmental Public				
Health and Emergency Response			<del>-</del>	66,986

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-through Number	Federal CFDA Number	Passed Through to Subrecipients	Federal Expenditures
U.S. DEPARTMENT OF HEALTH AND HUMAN S	SERVICES - CONTINU	— ED:		
Pass-through Grants:	<u>:</u>			
Passed through State of New Hampshire: 37407 - NCW - HERC	Agreement @ 2//20/18	93.074		5,059
Total CFDA #93.074 - Hospital Preparedness Program	- 0			5,059
Direct Grant:				
36967 - Healthy Start	UFSMC26845-05-00	93.110	, <u> </u>	136,940
Total CFDA #93.110 - Maternal and Child	• '			130,940
Health Federal Consolidated Programs			-	136,940
Direct Grants:			-	
37103 - HITEQ	U30CS29366	93.129	•	949,607
37363 - CHCACT UDS 2017	N/A	93.129	_	3,158
Total CFDA #93.129 - Technical and		23.127		
Non-Financial Assistance to Health Centers		·		952,765
Pass-through Grant:			<del>-</del>	
Passed through State of Maine:				
37376 - ME DHHS HPSA	CDO-18-2215	. 93.130	-	47,755
Total CFDA #93.130 - Cooperative Agreements				~
to States/Territories for the Coordination and Devel. Of Primary Care Offices			-	47,755
Pass-through Grant:				
Passed through Boston Medical Center:				
37397 - Project RECOVER Evaluation	·Ν΄Λ	93.137		21.047
Total CFDA #93.137 - Community Programs		75.151	-	31,047
to Improve Minority Health Grant Program			-	31,047
Pass-through Grant:	•			
Passed through Dartmouth Toxic Metals:		•		
37297 - Dartmouth Arsenic Site	APW/DTMSRP/4.17.17	93.143	_	10.002
Total CFDA #93,143 - NIEHS Superfund		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		10,083
Hazardous Substances-Basic Research and E	ducation		-	10,083
Pass-through Grant:			<del></del>	
_				
Passed through State of Vermont.:				
37212 - VT HPDP Evaluation	Contract #31786	93.184	<u> </u>	3,803
Total CFDA #93.184 - Disabilities Prevention			<u> </u>	3,803

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-through Number	Federal CFDA Number	Passed Through to Subrecipients	Federal Expenditures
U.S. DEPARTMENT OF HEALTH AND HUMAN :	SERVICES - CONTINUE			- isapenonares
Pass-through Grants:	•			
37163 - FamPlan Data Systems FY16	Agreement @ 3/1/16	93.217	_	7,166
37255 - UMASS Data Extract	N/A	93.217	-	489
37281 - FamPlan Data Systems	N/A	93.217		83,374
37313 - ABCD FP System FY18	APW/ABCD/5.31.17	93.217	_	47,904
37387 - NYS FP Training	DOH01-C3322966-34500	93.217	_	102,544
37390 - NH FP Data Systems FY18	05-95-90-902010-5530	93.217	_	7,485
37420 - FamPlan Data Systems	Agreement @ 3/1/18	93.217	-	68,704
37450 - RI FP Data 'Systems FY19	Agreement @ 5.1.18	93.217	_	12,778
Total CFDA #93.217 - Family Planning Service	es		•	330,444
Pass-through Grants:				
Passed through Community Health Institute and				
Harbor Homes, Inc.:			,	
37042 - Harbor Homes Inc.		93.243		
Passed through State of Rhode Island:		93,243	•	3,085
37107 - PFS H	3426881	93.243		er e fracia
Passed through State of New Hampshire:	3-120001	93.243	-	74,803
37133 - HCDC Evaluation	Agreement @ 10/01/15	93.243		
37151 - NH DMH Client Survey	Agreement @ 01/13/16	93.243	-	32,898
Passed through State of Vermont:	Agreement (ij) 01/15/16	93.243	•	74,712
37212 - VT HPDP Evaluation	Contract #31786	93,243		
Passed through Savannah State University:	S.M. 100 #3 (700	23,243	-	22,224
37286 - HS Atlanta Consulting	Email 7/28/17	93.243		
Passed through Substance Abuse Center:		73.243	-	1,057
37300 - RI Healthy Trans		93.243		
37463 - NHIS - @MCHC Launch	Agreement @ 9/5/18	93.243	-	34
Total CFDA #93.243 - Substance Abuse and Mental Health Services Projects of Regional and National Significance.		73.2.13	<u> </u>	965
Direct Grant:			<del></del>	209,778
37223 - Family Planning National Training Center				
for Service Delivery Improvement	FPTPA006028	93.260	1.085,862	4,350,177
Total CFDA #93.260 - Family Planning -			11000,002	4,330,177
Personnel Training			1,085,862	4,350,177

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-through Number	Federal CFDA Number	Passed Through to Subrecipients	Federal Expenditures
U.S. DEPARTMENT OF HEALTH AND HUMAN S	SERVICES - CONTINU	ED:		
Direct Grant:				
37321 - HRSA RRHO	UH5HA30789	93.266		673,717
Total CFDA #93.266 - Health Systems Strengthening and HIV/AIDS Prevention,	, ,			073,717
Care and Treatment under the President's				
Emergency Plan for AIDS Relief			_	672 717
				673,717
Passed through Narragansett Prevention Partnership:				
37148 - NPP Evaluation	4	34.0-4		
Passed through City of Franklin, NH:	Agreement @ 1-01-16	93.276	•	11,919
37290 - FMDTF DFC Eval	ADW/CORU 6 NT	02.075		
37419 - FMDTF Eval 17-18	APW/COF/1.5.17	93.276	-	2,500
37429 - NH Consulting	Agreement @ 1/31/18	93.276	-	5,399
Passed through Mary Hitchcock Memorial Hospital:	Agreement @ 8.21.18	93.276	*	1,089
37324 - Upper Valley DFC Eval	Agreement @ 3-29-17	93.276		0.460
Total CFDA #93,276 - Drug-free Communities	Tigothem (g) 5 Cy ()	23,270		9.460
Support Program Grants			•	30,367
Pass-through Grants:	•			-
Passed through State of Vermont:				
37212 - VT HPDP Evaluation	Contract #31786	93.283	_	4,821
37229 - VTOHC Support	32307	93.283	-	12,236
Total - CFDA #93.283 - Centers for Disease		,		12,230
Control and Prevention - Investigations				
and Technical Assistance			-	17,057
Direct Grant:			<del></del>	
36891 - PPHF 2013 - OSTLTS Partnerships	1U38OT000188	93.292	_	77 AZO
Total - CFDA #93.292 - National Public Health		.,		77,068
Improvement Initiative				77,068

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-through Number	Federal CFDA Number	Passed Through to Subrecipients	Federal Expenditures
U.S. DEPARTMENT OF HEALTH AND HUMAN S	ERVICES - CONTINUE	D:		
Pass-through Grants:			,	•
Passed through Vermont Department of Health: 37212 - Vermont Health Evaluation Passed through New Hampshire Dept. of Health and Human Services:	Contract #31786	93.305		70,381
37435 - ENDS SFY 18	RFP-2018-DPHS-18-TOBAC	93.305		C1 077
37436 - Workforce Development	RFP-2018-DPHS-26-WPRKF	93.305	-	61,873
Passed through National Jewish Health:		,5.505	-	30,252
37438 - Tobacco 19 QuitNow - NH	Agreement @ 5/18/18	93.305	_	8,301
Total - CFDA #93.305 - Nat. State Based				
Tobacco Control Program				170,807
Pass-through Grant:				
Passed through Hampton University:			•	
37442 - Hampton University	N/A	93.307	_	7,894
Total - CFDA #93.307 - Minority Health and		75.507		7,894
Health Disparities Research				7,894
Pass-through Grant:				
Passed through Council of State and Territorial				,
Epidemiologists				
37453 - CSTE Assessments Total - CFDA #93.424 - Building Capacity of	Agreement @ 7/23/18	93.424	<del></del>	28,846
the Public Health System to Improve				
Population Health through National				
Nonprofit Organizations			<del></del>	28,846
Pass-through Grant:				
Passed through New Hampshire Dept. of Health and Human Services:				
37295 - MCH & Tobacco Bundle		93.505	_	182,720
Total - CFDA #93.505 - Affordable Care Act				102,720
(ACA) Maternal, Infant, and Early Childhoo	d			
Home Visiting Program			-	182,720
-				102,720

Federal Grantor/Pass-through Grantor Program Title	Agency or Puss-through Number	Federal CFDA Number	Passed Through to Subrecipients	Federal Expenditures
U.S. DEPARTMENT OF HEALTH AND HUMAN	SERVICES - CONTINU	ED:		
Pass-through Grants:  Passed through New Hampshire Department of Healt and Human Services:				
37326 - PHPS FY18	Agreement @ 6.21.17	93.539	-	47,536
37452 - PHPS FY <u>19</u>	Agreement @ 6.21.17	93.539		12,605
Total - CFDA #93.539 - PPHF Capacity				
Building Assistance to Strengthen Public				•
Health Immunization Infrastructure				60,141
Pass-through Grants:				
Passed through State of Maine:				
37288 - MECDC CHW/DBTS	CDC-17-3073	93.624	-	13,507
Passed through Rhode Island Department of Health:				
37411 - RI BH Workforce Dev FY18	N/A	93.624		226,481
Total - CFDA #93.624 - ACA - State Innovatio Models: Funding for Model Design and Model Testing Assistance	n		<u>.</u>	239,988
Pass-through Grant: Passed through the University of Colorado: 37270 - TCPI 37399 - TCPI Practices	PSC-00584	93.638		23,712
	PSC-00584	93.638		88,193
Total - CFDA #93.638 - ACA Transforming Clinical Practice Initiative: Practice Transformation Networks (PTNs)			_	111,905
Direct Grant:				111,703
37015 - Tobacco Usc Prevention				
	NU58DP005338	93.735		60,457
Total - CFDA #93.735 - State Public Health				
Approaches for Ensuring Quitline Capacity	•		<u>-</u>	60,457
Pass-through Grants:				
Passed through New Hampshire Department of Health	1			
and Human Services:				
37326 - PHPS FY 18	Agreement @ 6.21,17	. 93.753	-	23,544
37452 - PHPS FY19	Agreement @ 6.21,17	93.753	-	16,257
Total - CFDA #93.753 - Child Lead Poisoning				
Prevention Surveillance Financed in part by				
Prevention and Public Health Program (PPI	HF)		_	39,801

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-throughNumber	Federal CFDA Number	Passed Through to Subrecipients	Federal Expenditures
U.S. DEPARTMENT OF HEALTH AND HUMAN	SERVICES - CONTINU	ED:		
Pass-through Grants:				
Passed through State of New Hampshire:				
37048 - National Diabetes Prevention Program	1042855	93.757	_	130,702
37068 - NH RHC TA Network	N/A	93.757		52,226
37200 - Public Health Program Services Support	PO# 1031592	93.757	-	7.936
Passed through State of Colorado				7.220
37413 - CO O-D Analysis	N/A	93.757	-	3,922
Total - CFDA #93.757 - State Public Health				
Actions to Prevent Diabetes, Heart Disease,				•
Obesity and Assoc. Risk Factors			<u> </u>	194,786
Pass-through Grants:				
Passed through Missouri Department of Health and	·			
Senior Services:				
37130 - MO HEAL	C315199001	93.758		
Passed through Rhode Island Department of Health:	C313177001	93.738	-	41.693
37140 - RI Epidemiological Support	7549784	02.760	F	
Passed through State of Vermont:	7,347704	93.758	-	147.007
37212 - VT HPDP Evaluation	Contract #31786	93.759		
Total - CFDA #93.758 - Preventive Health and		73.739	<u> </u>	513
Health Services Block Grant Funded Solely				
with Prevention and Public Health Funds (P	DHE/			100 212
•	• • • • • • • • • • • • • • • • • • • •		<del></del>	
Pass-through Grants:				
Passed through New Hampshire Department of Health and Human Services:	h			
37326 - PHPS FY 18				
37452 - PHPS FY 19	Agreement @ 6.21,17	93.800	-	63,089
Passed through State of Colorado:	Agreement @ 6.21.17	93.800	-	22,989
37413 - CO - O-D Analysis	N1/ N			
Total - CFDA #93.800 - Organized Approaches	N/A	93.800	<u> </u>	5,882
to Increase Colorectal Cancer Screening	<b>S</b>			
to increase Colorectal Cancer Screening				91,960
Pass-through Grant:				
Passed through Speare Memorial Hospital:				
37429 - NH Consulting	PRF61	03.015		
Total - CFDA #93.817 - Hospital Preparedness		93.817	<u> </u>	4,271
Program (HPP) Ebola Preparedness and				
Response Activities				
response Activities				4,271

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-through Number	Federal CFDA Number	Passed Through to Subrecipients	Federal Expenditures
U.S. DEPARTMENT OF HEALTH AND HUMAN S	SERVICES - CONTINUED	):		
Pass-through Grants:				
Passed through New Hampshire Department of Health and Human Services: 37326 - PHPS FY18 37452 - PHPS19	Agreement @ 6.21.17 Agreement @ 6.21.17	93.870 93.870		224,636 65.883
Total - CFDA #93.870 - Maternal, Infant and	•		-	
Early Childhood Home Visiting Grant Progr	ram			290,519
Pass-through Grants:  Passed through New Hampshire Department of Health and Human Services:			·	
37326 - PHPS FY18	Agreement @ 6.21.17	93.889		58,771
37452 - PHPS19	Agreement @ 6.21.17	93.889	-	4,589
Total - CFDA #93.889 - National Bioterrorism Hospital Preparedness Program				63,360
Pass-through Grants:				
Passed through Vermont Department of Health:				
37212 - VT HPDP Evaluation	Contract #31786	93.898	_	20 154
Passed through New Hampshire Department of Health and Human Services:		70.070	•	32,154
37440 - NH CCC Stat Ping	'Agreement @ 4.20.18	93.898	-	577
Passed through Massachusetts Dept. of Public Health: 37460 - DPH Pall Care	CAPACITYLYBLD500824M04	93.898	-	4,831
Total - CFDA #93.898 - Cancer Prevention and	,			
Control Programs for State, Territorial and Tribal Organization			_	37,562
Pass-through Grant:				
Passed through State of New Hampshire:				
37068 - Technical Assistance Network for Rural				
Health Clinics	N/A	93.913		51.155
Total - CFDA #93.913 - Grants to States for		12.212	<u> </u>	24,106
Operation of Offices of Rural Health			<u> </u>	24,106

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-through Number	Federal CFDA Number	Passed Through to Subrecipients	Federal Expenditures
U.S. DEPARTMENT OF HEALTH AND HUMAN	SERVICES - CONTINU	ED		
Direct Grants:				
37191 - HIV Integrated Planning	U69FIA30144	93,914		546,598
37194 - RWHAP ACE Health Training	U69HA30143	93.914	_	385,489
37327 - CHATT Planning TA	U69HA30795	93.914	144,592	524,848
Pass-through Grants:			,	
Passed through Boston Public Health Commission:				
37170 - Quality Assurance	Agreement @ 3-01-16	93,914	399	112.762
Passed through Fenway Community Health:		75,714	379	112,762
37444 - Fenway E21 Toolkits	Agreement @ 6.14.18	93.914	_	26,945
Total - CFDA #93.914 - HIV Emergency Relie	r			20,745
Project Grants	•		144,991	1,596,642
Direct Grant:				1,050,042
36967 - Healthy Start Performance Project	111161 400 40 4			
_	UF5MC26845	93.926	140,435	2,315,907
Total - CFDA #93.926 - Healthy Start Initiativ	е .		140,435	2,315,907
Direct Grant:				
36945 - CDC CBA FY15 - FY19	U65PS004406	93.939		930,854
Total - CFDA #93.939 - HIV Prevention				
Activities - NGO Based				930,854
Pass-through Grant:				
Passed through State of Massachusetts:				
37153 - CoRECT Study	PRF61	93.943		
Total - CFDA #93.943 - Epidemiologic	· Ki Gi	73.743	·	53,585.
Research Studies of Acquired				
Immunodeficiency System (AIDS) and				
Human Immunodeficiency Virus (HIV)				
Infection in Selected Groups				e3 =0='
Pass-through Grant:			<del></del>	53,585
Passed through South County Hospital Healthcare Sys	Stam:			
37091 - South County Health Equity Zone				
Total - CFDA #93.945 - Assistance Programs	Agreement @ 5-1-15	93.945		19,809
for Chronic Disease Prevention and Control				
on one disease i revention and Control			-	19,809

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-through Number	Federal CFDA Number	Passed Through to Subrecipients	Federal Expenditures
U.S. DEPARTMENT OF HEALTH AND HUMAN S	SERVICES - CONTINU	ED		
Pass-through Grants:				
Passed through State of Rhode Island:				
36801 - Prevention Resource Center	3316844-	93.959	_	18
37349 - RIPRCII	3534294	93,959	-	193,961
Passed through New Hamp. Prevention Certification Board of New Hampshire:				175,701
37168 - NHPCB Workforce Development	N/A	93.959	-	11,729
Total - CFDA #93.959 - Block Grants for				
Prevention and Treatment of Substance Abu	se			205,708
Pass-through Grant:				
Passed through Arizona Family Health Partnership: 37328 - AFHP CT Screening	17-JSH	93.977		
Total - CFDA #93.977 - Sexually Transmitted	17-3/311	93.9,11		1,342
Diseases (STD) Prevention and Control Gran	ıts		_	1,342
Pass-through Grants:	•••			1,542
Passed through Vermont Department of Health:				
37279 - VT 3-4-50	32435	93.991	2.004	
Total - CFDA #93.991 - Preventative Health	J24JJ	93,991	3,925	3,925
and Health Services Block Grant			3,925	3,925
Pass-through Grants:				
Passed through State of Vermont:				
37294 - VT Safe Sleep	33460	93,994		
Passed through New Hampshire Department of Health	·· •	73.774	•	54,985
and Human Services:				
37326 - PHPS19	Agreement @ 6.21.17	93,994	_	24.000
Total - CFDA #93.994 - Maternal & Child	-	23.774		24,000
Health Services Block Grant to the States				78,985
TOTAL - U.S. DEPARTMENT OF HEALTH				
AND HUMAN SERVICES			<u>\$ 1,375,213</u>	\$ 14,231,295

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-through Number	Federal CFDA Number	Passed Through to Subrecipients	Federal Expenditures
U.S. DEPARTMENT OF HOMELAND SECURITY:	· :			
Direct Grants: United States Coast Guard - 37302 - Nat'l. Estimate of Life Jacket Wear Rate 37427 - Nat'l. Estimate of Life Jacker Wear Rate Total CFDA #97.012 - Boating Safety Financial	3317FAN170210 3317FAN170210	97.012 97.012	\$ 3,714	\$ 57,965 111,826
Assistance			3,714	169,791
TOTAL - U.S. DEPARTMENT OF HOMELA! SECURITY	ND		\$ 3,714	<u>S</u> 169,791
U.S. DEPARTMENT OF JUSTICE:		·		
Pass-through Grants: Passed through State of New Hampshire: 37250 - Juvenile Diversion Evaluation Total - CFDA #16.540 - Juvenile Justice and Delinquency Prevention - Allocation to States TOTAL U.S. DEPARTMENT OF JUSTICE		16.540	<u>s</u>	\$ . 25,121 25,121 \$ 25,121
ENVIRONMENTAL PROTECTION AGENCY:				20,121
Pass-through Grants: Passed through New Hampshire Department of Health and Human Services: 37326 - PHPS FY18	Agreement @ 6.21.17	66.707	<b>\$</b> 75,530	\$ 31,255
37452 - PHPS19  Total - CFDA #66.707 - TSCA Title IV State  Lead Grants Certification of Lead Based  Paint Professionals	Agreement @ 6.21,17	66.707	75,530	13,598
TOTAL ENVIRONMENTAL PROTECTION AGENCY			\$ 75,530	44,853 \$ 44,853

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-through Number	Federal CFDA <u>Number</u>	Passed Through to Subrecipients	Federal Expenditures
U.S. DEPARTMENT OF AGRICULTURE:				
Pass-through Grant:				
Passed through Food Insecurity Nutrition Incentive (	FINI):			
37257 - FINI Evaluation	PRF61	10.331	<b>s</b> -	\$ 112,759
Total CFDA #10.331 - Food Insecurity Nutrition Incentive Grants Program				112,759
Pass-through Grant: Passed through State of Vermont: 37212 - VT HPDP Evaluation	30754	10.561	4,787	4,273
Total CFDA #10.561 - State Administrative				4,275
Matching Grants for the Supplemental				
Nutrition Assistance Program			4,787	4,273
. TOTAL - U.S. DEPARTMENT OF AGRICUI	LTURE		\$ 4,787	\$ 117,032
U.S. DÉPARTMENT OF STATE:		•		
Pass-through Grant: Passed through Dreams Innovation Challenge: 37188 - DREAMS Total CFDA #19.029 - The U.S. President's	S-LMAQM-16-CA-1103	19.029	<u>\$ 23,380,845</u>	\$ 28,999,322
Emergency Plan for AIDS Relief Programs			23,380,845	28,999,322
Direct Grant:				
37244 - Russia P2P	S-RS500-16-CA-179	19.900		20
Total CFDA #19.900 - AEECA/ESF PD Programs			-	20
TOTAL - U.S. DEPARTMENT OF STATE			\$ 23,380,845	\$ 28,999,342

Federal Grantor/Pass-through Grantor Program Title	Agency or Pass-through Number	Federal CFDA Number	Passed Through to Subrecipients	Federal Expenditures
U.S. DEPARTMENT OF COMMERCE:				
Pass-through Grant: Passed through Regents of the University of Michigan: 37303 - Cape Cod Coastal Total CFDA #11.419 - Coastal Zone Management Administration Awards		11.419	<u> </u>	\$ 2,853 2,853
TOTAL U.S. DEPARTMENT OF COMMERCE			<u>s</u> -	\$ 2,853
TOTAL FEDERAL AWARDS			\$ 89,347,005	<u>\$ 222,384,116</u>

### NOTE 1 - BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal grant activity of JSI Research and Training Institute, Inc. under programs of the federal government for the year ended September 30, 2018. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of JSI Research and Training Institute, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of JSI Research and Training Institute, Inc.

### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- (1) Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.
- (2) Catalog of Federal Domestic Assistance (CFDA) numbers and pass-through entity identifying numbers are presented when available.

### NOTE 3 - INDIRECT COST RATE

JSI Research and Training Institute, Inc. has elected not to use the 10% de minimis indirect cost rate allowed under the Uniform Guidance.

NORMAN R. FOUGERE, JR. CPA 99 HERITAGE LANE DUXBURY, MA 02332-4334



PHONE: 781-934-0460 FAX: 781-934-0606

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors

JSI Research and Training Institute, Inc., and Affiliate

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the consolidated financial statements of JSI Research and Training Institute, Inc. and Affiliate ("Organization"), which comprise the consolidated statement of financial position as of September 30, 2018, and the related consolidated statements of activities, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated May 1, 2019.

### Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered JSI Research and Training Institute, Inc. and its affiliate's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of JSI Research and Training Institute, Inc. and Affiliates's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### Compliance and Other Matters

As part of obtaining reasonable assurance about whether JSI Research and Training Institute, Inc. and Affiliate's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### Purpose of this Report

This purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Duxbury, Massachusetts May 1, 2019 NORMAN R. FOUGERÉ, JR. CPA 99 HERITAGE LANE DUXBURY, MA 02332-4334



PHONE: 781-934-0460 FAX: 781-934-0606

### INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors

JSI Research and Training Institute, Inc. and Affiliate

### Report on Compliance for Each Major Federal Program

We have audited JSI Research and Training Institute, Inc.'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of JSI Research and Training Institute, Inc.'s major federal programs for the year ended September 30, 2018. JSI Research and Training Institute, Inc.'s major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of JSI Research and Training Institute, Inc.'s major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Codé of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about ISI Research and Training Institute, Inc.'s compliance

with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of JSI Research and Training Institute, Inc.'s compliance.

### Opinion on Each Major Federal Program

In our opinion, JSI Research and Training Institute, Inc. complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2018.

### Report on Internal Control Over Compliance

Management of JSI Research and Training Institute, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered JSI Research and Training Institute, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of JSI Research and Training Institute, Inc.'s internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

World Education, Inc. (Affiliate) maintains a different fiscal year (June 30) and has its own stand alone audit performed in accordance with the Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). However, the consolidated financial statements contain the combined activity of JSI Research and Training, Institute and World Education, Inc.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Duxbury, Massachusetts May 1, 2019

### JSI Research and Training Institute, Inc. and Affiliate SCHEDULE OF FINDINGS AND QUESTIONED COSTS

September 30, 2018

### SECTION I - Summary of Auditors' Results:

### Financial Statements

The type of report issued on the financial statements:

Internal control over financial reporting:

• Material weaknesses identified?

 Significant deficiencies identified that are not considered to be material weaknesses?

Noncompliance material to the financial statements noted?

Federal Awards

Internal control over major programs:

Material weaknesses identified?

• Significant deficiencies identified that are not considered to be material weaknesses?

Type of auditors' report issued on compliance for major programs:

Any audit findings which are required to be reported under 2 CFR section 200.516(a):

Identification of major programs:

Unmodified opinion

No

None reported

No

No

No

Unmodified opinion

No

USAID Foreign Assistance for

for Programs Overseas

CFDA #98.001

The U.S. President's Emergency Plan for AIDS Relief Programs

CFDA #19.029

Family Planning - Personnel

Training

CFDA #93.260

Dollar threshold used to distinguish between Type A

and Type B programs:

\$3,000,000

Auditee qualified as low risk auditee under 2 CFR Section 200.520

Yes

NORMAN R. FOUGERE, JR. CPA 99 HERITAGE LANE DUXBURY, MA 02332-4334



PHONE: 781-934-0460 FAX: 781-934-0606

### STATUS OF PRIOR YEAR'S FINDINGS AND QUESTIONED COSTS

There were no reportable findings or questioned costs for the year ended September 30, 2017.



### JSI Research & Training Institute, Inc. Board of Trustees

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#### Bisola Ojikutu, MD

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Cambridge, MA

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#### Mike Useem, M.A., Ph.D.

William and Jacalyn Egan Professor of Management Wharton School at University of Pennsylvania Philadelphia, PA

### Amy Daniels

JSI, 501 South Street, Bow, New Hampshire (603)573-3338

adaniels@jsi.com

#### EDUCATION

BOSTON COLLEGE Master of Social Work

University of New Hampshire Bachelor of Social Work

#### EXPERIENCE

JSI, Bow, New Hampshire Senior Consultant, 2014 - present

Associate Director, JSI Northern New England. October 2019 – present. Support effective, equitable management of the New Hampshire, Vermont, and remote offices affiliated with JSI Northern New England. Actively participate on the Executive Leadership Team and seek input from the Advisory Team to ensure JSI NNE produces high quality work and highly satisfied staff.

NH Center for Excellence: Addressing Alcohol and other Drugs. Projects Director. January 2016 – present. Direct statewide training and technical assistance center serving professionals across the substance misuse continuum of care. Leading state-level initiatives to support provider- and system-level change across the substance misuse continuum of care which has included leading a large team and multiple projects in consultation, training, technical assistance, data analysis and evaluation for alcohol and other drug misuse prevention, substance use disorder treatment, recovery support services, continuum of care development, and integration of behavioral health into primary care. Work has included:

- authoring bi-annual NH Governor's Commission on Alcohol and other Drugs reports,
- co-authoring NH's strategic plan to address OUD and other substance use disorders,
- developing Communities of Practice and Project ECHO learning opportunities, and
- providing systems change consultation as a nationally recognized SBIRT expert.

New Hampshire Opioid Litigation Case. July 2020-October 2020. Retained to identify and collect data for opioid epidemic mitigation related programming in New Hampshire.

Opioid Resource Network Prevention Convening White Paper. January - March 2020. Co-authoring summary and recommendations document after national meeting of alcohol and other drug prevention experts.

HRSA Behavioral Health Center for Excellence. October 2019 – December 2020. Providing subject matter expertise and technical assistance to HRSA grantees throughout the United States.

NH State Youth Treatment Initiative. April 2017 – present. Authored the planning grant awarded to NH DHHS by SAMHSA in 2017. Providing subject matter expertise, strategic planning, and systems development technical assistance to NH Division of Behavioral Health initiative to plan and implement a comprehensive system of care for youth and young adults with substance use disorders.

NHCF Youth SBIRT Initiative. 2014 - 2017. Development of written guidance, website, and supportive implementation materials. Providing training and technical assistance on-site, through a learning collaborative, and at national conferences throughout the US. Nationally recognized SBIRT expertise.

Fostering Effective Integration Evaluation. July 2015 – June 2016. Providing insight and recommendations for priorities for future funding for primary care and behavioral health integration support for the Blue Cross Blue Shield Foundation of Massachusetts through site visits, literature review, and comprehensive reporting.

Massachusetts Health Policy Commission. April 2015 – August 2015. Consultation with policymakers to improve substance use disorder prevention, treatment and recovery support services. Including capacity and barriers assessment and recommendations to address the opioid crisis and increase access to treatment for opioid use disorder (OUD).



New Futures, Concord, NH

Policy Director, 2010-2014

Responsible for advocacy to maximize the implementation of the Affordable Care Act in New Hampshire, particularly in policy areas impacting the potential increase of access to treatment for substance use disorders through Medicaid expansion and parity in the federally facilitated Marketplace.

#### Child and Family Services of New Hampshire, Statewide, NH

Youth and Young Adult Programs Director, 1992-2010

Progressive 18 year career at statewide, non-profit child services organization. Developed, implemented and directed

- alcohol and other drug prevention programs;
- comprehensive youth/young adult substance use disorder outpatient and intensive outpatient services;
- runaway and homeless youth prevention and emergency response; and
- homeless street outreach programs in communities throughout NH.

Including federal, state, local and charitable grant writing and contract management; development and oversight of \$1.5 million annual budget and management and supervision of 20+ staff members.

#### Southern New Hampshire University, Manchester, NH

Sociology Adjunct Professor, 2017 - 2018

Develop and delivered Bachelor's level classes including Introduction to Sociology, and the Sociology of Social Problems.

#### Hesser College, Concord and Manchester, NH

Psychology/Sociology Adjunct Professor, 2008-2012

Developed and delivered Bachelor's level classes including Intro to Sociology, Intro to Psychology, and Intro to Human Behavior.

Direct Services, various locations, NH. 1988-1992

#### PROFESSIONAL AWARDS

#### Lifetime Achievement Award

New Hampshire Alcohol and Drug Abuse Counselors Association, 2012

#### **Executive Director's Award**

New Futures, 2011

#### RECENT PROFESSIONAL MEMBERSHIPS

#### NH Alcohol and other Drug Provider's Association

Member 2005 - present, President 2009-2010, Board Member 2005-2010

#### American Public Health Association

Member 2015 - present

#### New Hampshire Governor's Commission on Alcohol and other Drugs

Treatment Task Force, 2010 – present; Healthcare Task Force 2014 – present; Joint Military Task Force 2014 - present; Systems Reform Task Force, Co-Chair 2011-2014; Prevention Task Force, 2001-2010

#### New Hampshire Voices for Health

Policy Committee, 2012 - 2015; Affordable Care Act Implementation Taskforce, 2011-2014

#### RECENT PUBLICATIONS

Levy, S., Chung H., Cimini, M.D., Freese, T.E., Hagle, H., Oros, M, Padwa, H., Pepin(Daniels), A.L., Sterling, S., & Swenson, C. (2020). Improving Adolescent Health: Facilitating Change for Excellence in SBIRT. National Council for Behavioral Health.

Baker, M., Daniels, A., Hagle, H., & Shea, K. (2020). Proceedings Report: Prevention Thought Leaders Meeting. Opioid Response Network at the Addiction Technology Transfer Center, at the University of Missouri - Kansas City.

LaFave, L.R., Bradley, M., Murray, A.R., Pepin, A.L., Sprangers, K.S. & Thies K.M. (2018). Lessons learned from implementing screening, brief intervention, and referral to treatment for youth and young adults in primary care settings. <u>Integrative Pediatrics and Child Care</u>, 1(1), 8-13.



# ADRIANA LOPERA, MPH

JSI, 501 South Street, 2nd Fl, Bow, New Hampshire 03304 (603) 573-3361

adriana lopera@jsi.com

#### EDUCATION

Boston University, Boston, Massachusetts Master of Public Health, Maternal and Child Health, 2017 Maternal and Child Health Diversity Leadership Scholar

COLUMBIA UNIVERSITY, NEW YORK, NEW YORK
Bachelor of Arts, Latin American and Caribbean Studies. 2010

#### EXPERIENCE

JSI d/b/a Community Health Institute, Bow, New Hampshire Consultant, April 2019 to present

#### Recent projects:

New Hampshire Center for Excellence Addressing Alcohol and other Drugs, April 2019 to present
A statewide training and technical assistance center serving professionals across the substance misuse continuum of care.
Activities include:

- NH Governor's Commission on Alcohol and Other Drugs, December 2019 to present
  Serving as a Program Manager for technical support to the Governor's Commission on Alcohol and Other Drugs and its
  eight task forces. Providing lead consultation to the Opioid Task Force.
- NH Charitable Foundation Perinatal Substance Exposure Task Force Support, April 2019 to present
  Providing consultation and technical support to the Perinatal Substance Exposure Task Force of the NH Governor's
  Commission on Alcohol and other Drugs with expanded focus funded by the NH Charitable Foundation. This includes
  providing support for related work groups on insurance and plans of safe care as well as supporting other training needs
  and written resources as requested.
- Recovery Friendly Workplace Technical Assistance, June 2019 to October 2020
   Project manager for grant that included consulting, technical assistance and program management to the Recovery Friendly Workplace Initiative and Community of Practice.

United Way Greater Seacoast Preschool Development Grant Needs Assessment, September 2020 to present Implement a multi-modal needs assessment to inform UWGS' Preschool Development Grant work. Supporting quantitative related needs assessment activities including a review of secondary data for towns and cities in the UWGS footprint to support improved service delivery for families with young children.

# PRIOR EXPERIENCE

#### Betsy Lehman Center for Patient Safety, Boston, Massachusetts

Program Manager, 07/2017 to 03/2019

Supported and co-facilitated an expert panel of providers and patients on improving safety in emergency medicine. Organized a partnership with the Perinatal-Neonatal Quality Improvement Collaborative of Massachusetts with the goal of improving hospital labor and delivery care for women.

#### Boston Medical Center, Boston, Massachusetts

Project Coordinator, 09/2015 to 07/2017

Managed a statewide quality improvement collaborate of 10, Level 3 neonatal intensive care units. This included providing technical assistance to each team, conducting related qualitative research, and organizing educational conferences and webinars.

#### Massachusetts General Hospital, Disparities Solutions Center, Boston, Massachusetts

Research Assistant, 2013-15

Logistical and program support for year-long national healthcare equity leadership program which included being main point of contact with participants from a variety of healthcare settings and planning conference logistics and curriculum materials.



#### Peace Corps, Costa Rica

Rural Community Development Volunteer, 2011-13

Coordinated government agencies and facilitated community meetings and work plans to support the creation of a community development association with over 100 founding members. Provided project management and design training to a women's community group and secured grant funding and technical assistance from local government representatives for a community greenhouse.

#### **Publications**

Parker, M. G., Gupta, M., Melvin, P., Burnham, L. A., Lopera, A. M., Moses, J. M., ... & Belfort, M. B. (2019). Racial and ethnic disparities in the use of mother's milk feeding for very low birth weight infants in Massachusetts. The Journal of Pediatrics, 204, 134-141.

Parker, M. G., Lopera, A. M., Kalluri, N. S., & Kistin, C. J. (2018). "I Felt Like I Was a Part of Trying to Keep My Baby Alive": Perspectives of Hispanic and Non-Hispanic Black Mothers in Providing Milk for Their Very Preterm Infants. Breastfeeding Medicine, 13(10), 657-665.

Parker, M. G., Burnham, L. A., Melvin, P., Singh, R., Lopera, A. M., Belfort, M. B., ... & Gupta, M. (2019). Addressing disparities in mother's milk for VLBW infants through statewide quality improvement. Pediatrics, 144(1), e20183809.

#### SKILLS

Languages: Spanish-fluent

#### RELEVANT TRAININGS

NH Recovery Coach Academy - August 2020

JSI

# Julie Yerkes, Ed. M., CPS

JSI+ 501 South Street, Bow, New Hampshire 03304+ (603) 573-3377 julie\_yerkes@jsi.com

#### **EDUCATION**

HARVARD GRADUATE SCHOOL OF EDUCATION, CAMBRIDGE, MASSACHUSETTS-Ed. M. Human Development and Psychology: Risk and Prevention

MIDDLEBURY COLLEGE, MIDDLEBURY, VERMONT B.A. English and Italian; Concentration: Secondary Education

#### EXPERIENCE

#### JSI, Bow, New Hampshire

Prevention Programs Manager, January 2020 to present

Manage prevention programs for statewide technical assistance resource center for evidence-based practice in substance abuse services. Provide Technical Assistance and Training (T/TA) for the NH Bureau of Drug and Alcohol Services, New Hampshire's thirteen regional public health networks, statewide organizations and direct service providers. Support planning, implementation and evaluation of evidence-based prevention programming. Facilitate NH Service to Science, a process through which innovative prevention programs can demonstrate effectiveness and earn the designation of Evidence Base Program. Provide TA to programs seeking Service to Science designation.

#### NH Teen Institute, Manchester, New Hampshire

Parent Education Coordinator, July 2017 to January 2020

Networked and built relationships with prevention professionals, schools, community groups, and prevention coalitions across New Hampshire. Organized parent education program in each of the 13 regional public health networks. Collected data and engaged in program evaluation as part of program fidelity efforts and outcome tracking. Oversaw management and reporting requirements of state and/or local contracts. Stayed current on ATOD trends, research, and best practices. Presented at state and national conferences. Provided professional development for individuals working with youth.

#### School of Creative and Performing Arts, New York, New York

Associate Director, January 2008 to July 2017

Identified gaps in services and adjusted systems to meet changing needs of clients and staff. Developed and streamlined systems to increase quality, efficiency, and consistency of programming while minimizing risk. Researched rules, regulations, and best practices and developed educational and training materials for faculty and staff. Developed systems to address student health issues and staff responsiveness. Coordinated operational areas in order to meet the mission of the school and program objectives. Ensured successful high-quality implementation of program across four campuses, focusing on student safety and wellbeing, positive relationship with host universities, and professional satisfaction for staff. Provided technical assistance, training, and advisement to campus directors.

#### New Hampshire Institute of Politics, Manchester, New Hampshire

Civic Education Programs Manager, November 2005 to January 2008

Developed and enhanced school- and community- based prevention programs. Created and implemented professional development opportunities for teachers and school administrators. Worked with individual and groups of students to enhance their leadership skills. Researched, tracked, and monitored trends within state and national prevention and education fields. Represented the NHIOP at state and national meetings and conferences.

#### The Medical Foundation, Boston, Massachusetts

Prevention Specialist Intern, September 2002 to July 2003

Developed and implemented ATOD and violence prevention curricula in middle and high schools and community health centers in underserved urban communities. Supported student development throughout prevention training program. Facilitated group cohesion and created a respectful community among students from diverse cultural and economic backgrounds. Built relationships with school administrators and faculty in order to successfully integrate youth development programs into the school schedule.



# The New England School of English, Cambridge, Massachusetts

Teacher of English as a Foreign Language and Assistant Academic Director, May 2000 to August 2005

Advised students to maximize their learning and achieve academic goals. Led monthly teacher development meetings. Taught intensive English language program for students and professionals representing over 15 countries. Customized curriculum and used various teaching techniques to meet students' individual needs. Promoted understanding and tolerance of diverse abilities, views, and cultures.

### TRAINING | CERTIFICATIONS

- New Hampshire Prevention Certification Board, Concord, New Hampshire Certified Prevention Specialist, 2018 to present
- Prevention Solutions @ EDC, Waltham, Massachusetts
   Substance Abuse Prevention Skills Training, Facilitator, 2020

# PROFESSIONALS AFFILIATIONS | MEMBERSHIP

- ♦ New Hampshire Prevention Certification, Board member, 2020
- ◆ New England Prevention Technology Transfer Center, Advisory Council member, 2020

# **MELISSA SCHOEMMELL**

JSI · 501 South Street, 2nd Fl, Bow, New Hampshire 03304 · (603)573-3324

melissa schoemmell@jsi.com

#### **EDUCATION**

UNIVERSITY OF NEW HAMPSHIRE, DURHAM, NEW HAMPSHIRE Master's in Public Health, 2013

UNIVERSITY OF NEW HAMPSHIRE, DURHAM, NEW HAMPSHIRE Bachelors of Science, Health Management and Policy, 2008

#### **EXPERIENCE**

JSI d/b/a Community Health Institute, Bow, New Hampshire

Consultant, October 2018 to present

#### New Hampshire Center for Excellence

Program Manager for the NH Center for Excellence, a state-wide technical assistance and resource center for the implementation of evidence-based interventions in alcohol and other drug prevention, intervention, treatment and recover services. Primary role responsibilities include supporting the operational functions of the center, development of communities of practice across the state, preparing presentations and other materials, and providing other technical assistance needs.

#### New Hampshire Public Health Professional Support Services (PHPSS)

Project Team member for the NH Public Health Professional Support Services to increase the capacity of local, regional, and state-level public health practitioners to provide high-quality public health services to NH citizens.

#### Environmental Public Health Tracking (EPHT)

Project Director for the NH EPHT program, working to link environmental factors and human health through research, tracking of data and development, implementation and evaluation of regulatory and public health actions to prevent or control environment-related disease. Under this program, provides logistical and program support in the development of a CDC informed evaluation plan and strategic plan for the next five years.

#### **Food Protection Section**

Project Director for the NH Food Protection Section, working to ensure safety and security of the New Hampshire food supply and prevents foodborne illness and injuries through inspection, enforcement, and education by qualified staff in collaboration with the food industry. Role on this project includes guidance and support in the development of a robust, sustainable and actionable employee training and development plan.

Program Coordinator, October 2015-18

#### New Hampshire Public Health Professional Support Services (PHPSS)

Project Team member for the NH Public Health Professional Support Services to increase the capacity of local, regional, and state-level public health practitioners to provide high-quality public health services to NH citizens.

#### Immunization Program

Assist the team in marketing strategy, materials development and reporting. Support the team through maintenance of social media. Develop original and share appropriate content to targeted audiences.

#### Massachusetts Jurisdictional Risk Assessment

Project team member for the Commonwealth of Massachusetts Department of Public Health, Office of Preparedness and Emergency Management (MA DPH OPEM) conducting a Jurisdictional Risk Assessment (JRA) in each of the six Health and Medical Coordinating Coalition (HMCC) regions, culminating in one statewide and six regional reports to guide the establishment of future planning priorities. As a project team member, provided logistical and technical support.



#### New Hampshire Public Health Advisory Council Learning Collaborative

Project lead for this Robert Wood Johnson Foundation, County Health Rankings & Roadmaps to Health funded project. Provided logistical support for the learning collaborative meetings, assisted in content development and provided technical assistance as needed. The overall goal of this project was to assist the Regional Public Health Networks in development of logic models based on their work plans, corresponding evaluation plans and rapid cycle improvement.

# City of Nashua, Division of Public Health and Community Services, Nashua, New Hampshire

Health Program Specialist, 2013–15

Promotion of health programs, community forums, presentations and initiatives within the health department and among community partners, coordination of relevant and timely health information to target audiences, development of all marketing and health promotion materials, maintenance of web and social media presence, and in the event of a public health emergency, served as the Public Information Officer in the local emergency operations center.

Program Assistant, 2013-15

Planning, coordination and facilitation of Homeland Security Exercise and Evaluation Program (HSEEP) compliant Public Health Emergency Preparedness workshops, drills trainings and exercises, facilitation and participation in emergency responses, and assisted with the development and maintenance of standard operating procedures.

#### City of Manchester Health Department, Manchester, New Hampshire

Consultant, 2013

Conducted a neighborhood health assessment using Healthy Eating Active Living (HEAL) methodology in Manchester, NH. Assessments included a walkability audit, GIS analysis and a survey of resident perceptions. Provided recommendations to assist in the development of a "Community Schools Model" at a local elementary school.

# New Hampshire Asthma Control Program, New Hampshire Department of Health and Human Services, Concord, New Hampshire

Intern, 2013

Conducted a cross-sectional survey of smoke-free publicly assisted housing in New Hampshire and presented findings at the New Hampshire Public Health Association Annual Meeting.

#### Boston Children's Hospital, Boston, Massachusetts

Program Coordinator, 2008-13

Coordination of the Intermediate Care Program and Medicine ICU Resident Rotations, developed and maintained the website, planning of events (conferences, holiday events, meetings, retreats, travel arrangements), oversaw compliance of required federal and state licensure for physicians, and assisted in grant writing and application process for both NIH and privately funded grants.

# SKILLS | CERTIFICATIONS

- Computer: Microsoft (Word, Excel, PowerPoint, Access, Publisher), Adobe Professional Suite, SPSS
- Volunteer Activities: Board of Directors, New Hampshire Public Health Association, 2013 to present and Chair of the New Hampshire Public Health Association Communications Committee, 2013 to present
- Certifications: FEMA Certifications (ICS-100, 200, 300, 400, 700, 800), Homeland Security Exercise and Evaluation Program (HSEEP) and Medical terminology

#### AWARDS

- New Hampshire Public Health Association Young Professional Award, 2015
- First place for the UNH Master's in Public Health capstone project, "Community Schools: A Unifying Thread,
   Assessment and Recommendations for the Implementation of the Community School Model at Bakersville Elementary
   School", 2013
- Third place at the New Hampshire Public Health Association annual meeting for poster presentation, "Cross-Sectional Survey of Smoke-Free Publicly Assisted Housing in NH - Findings and Recommendations, 2013



# KATY SHEA MORGAN

JSI, 501 South Street 2nd floor, Bow, New Hampshire 03304 (603)573-3300 kshea@jsi.com

#### **EDUCATION**

University of Arizona, Tucson, Arizona Master's of Public Health, 2004

University of New Hampshire, Durham, New Hampshire B.S., Water Resources Management, 1997

#### EXPERIENCE

JS1, Bow, New Hampshire Consultant, 2010 to present

#### Consultant, NH Center for Excellence Addressing Alcohol and other Drugs, 2010 to present

Serves as Assistant Director of the NH Center for Excellence. Provides prevention Technical Assistance and Training (T/TA) for the NH Bureau of Drug and Alcohol Services, New Hampshire's thirteen regional public health networks, statewide organizations and direct service providers. Through the provision of T/TA, supports planning, implementation and evaluation of evidence-based substance misuse prevention, recovery and continuum of care services. Leads the NH Center for Excellence Data and Evaluation Team.

#### Facilitator, Capital Area Regional Public Health Network, 2015

Assisted with the development of a Community Health Improvement Plan in the Capital Area Regional Public Health Network. Responsibilities include developing tools and processes to guide community leaders in the prioritization of health issues and development of strategic approaches to address the chosen priorities. Goals will be achieved through the facilitation of several planning sessions with community leaders in the capital Area.

#### Evaluator, Franklin Mayor's Drug and Alcohol Abuse Task Force, 2011-2014

Evaluative and capacity-building support provided to a community coalition with the goal of decreasing substance use amongst the youth in the community. Capacity-building activities included facilitating strategic planning processes and guiding leadership and membership development. Surveys and other evaluation tools were used to indicate progress towards reaching the coalition's goals and objectives as well as to inform the implementation of strategic activities.

#### Project Manager, Monadnock United Way Collective Impact Project, 2013

Collaborated with consultants from Antioch University and guided a community process of strategic development using a Collective Impact framework. Responsibilities included developing processes, tools and materials by which a diverse group of high-level stakeholders make strategic decisions around the implementation of a regional systems-level approach to preparing children ages 0-5 to be successful in school. The ultimate goal was to increase educational attainment in the region.

# Granite United Way and Lakes Region Partnership for Public Health, Manchester and Laconia, New Hampshire Evaluator, 2007-2010

Managed and implemented all assessment and evaluation activities for two regional substance abuse prevention coalitions in coordination with state and federal guidelines. Conducted community-based presentations and trainings, provided ongoing technical assistance to community partners around data collection and interpretation, evidence-based prevention, and program/strategy planning and evaluation.

#### Granite State College, Concord, New Hampshire

Instructor, 2009-2010

Designed and taught the curriculum for two online health care courses: Emerging U.S. Health Care System and Health Care Policy.

#### Caring Community Network of the Twin Rivers, Franklin, New Hampshire

Public Health Network Coordinator, 2007

Coordinated regional public health emergency preparedness planning activities.



#### Institute for Community Health, Cambridge, Massachusetts

Research Associate, 2005-2007

As a Research Associate, worked on the evaluation of several healthy weight promotion programs. Managed and coordinated evaluation activities (quantitative and qualitative instrument design, data collection, analysis) using community-based participatory methods. Developed and maintained community and inter-agency relations, provided consultation to community partners around planning, implementation and evaluation, prepared and delivered evaluation results (written reports, oral presentations), supervised and trained project staff and graduate student interns and assisted in developing grant proposals.

#### Training | Certifications

- New Hampshire Prevention Certification Board, Concord, New Hampshire Certified Prevention Specialist, 2014-present
- Northeast Center for the Application of Prevention Technologies, Willimantic, Connecticut Substance Abuse Prevention Skills Training (SAPST) Facilitator, 2013
- Northeast Center for the Application of Prevention Technologies, Concord, New Hampshire Prevention Ethics Training (SAPST) Facilitator, 2016

### PROFESSIONALS AFFILIATIONS | MEMBERSHIP

- ♦ New Hampshire Providers Association, Board Member 2015-2018
- ◆ New Hampshire Prevention Certification, Board member 2014-2016
- New Hampshire Public Health Association, Member

#### Publications | Presentations

- Addressing Substance Use Among Young Adults Ages 18-25: Utilizing the SPF, Innovative Assessment and Nontraditional Prevention Strategies in New Hampshire and Connecticut. 2018, National Prevention Network presentation in partnership with the University of Connecticut on innovative prevention strategies to address substance misuse among the 18-25 year old population.
- ♦ Impacting the Addiction Continuum: Case Studies in Advancing a Prevention Agenda to Improve Outcomes Within and Beyond the Clinic Walls. 2018, National Council for Behavioral Health presentation on behavioral and public health practice integration and how these strategies impact population-based health outcomes as they relate to the addiction continuum. The panel session, planned by the National Network of Public Health Institutes, highlighted collaborative and multi-sector public health strategies underway in California, Illinois, Massachusetts, New Hampshire, and South Carolina.
- Building Prevention Science in the Community. 2013, Society for Prevention Research presentation demonstrating how New Hampshire developed an innovative approach to substance misuse prevention using a two-pronged approach: 1) community-based participatory research to place communities at the center of problem identification and response; and 2) an Action Learning Collaborative model to provide a structured means to transfer knowledge and necessary peer and technical support.
- ◆ Supporting Evidence-based Alcohol, Tobacco and Other Drug Services in New Hampshire through the New Hampshire Center for Excellence. 2011. American Public Health Association poster presentation demonstrating how the NH Center for Excellence supports regional networks and direct service providers through the application of improvement science, technology transfer concepts, action learning and quality improvement (QI) tools and techniques.
- Implementing the Strategic Prevention Framework in the Capital Region of New Hampshire. 2009, American Public Health Association conference scientific session presentation made as part of the ATOD section. The presentation described the community-based participatory process used to follow the steps of assessing, building capacity, planning, implementing, and evaluating a regional substance misuse prevention coalition project.

JSI

♦ Evolution of the Health "Report Card": A Community's Journey to Promote Healthy Weight. 2006, American Public Health Association conference scientific session presentation made as part of the School Health section. The presentation described the process of revisions made to BMI and physical fitness reports sent to parents of K-12 students in Cambridge, MA. The "report card" was part of a comprehensive approach to obesity prevention.

# JSI Research & Training Institute, Inc. d/b/a Community Health Institute

# Key Personnel

# SFY22

Name	Job Title	Salary	% Paid from	Amount Paid
			this Contract	from this Contract
Amy Daniels	Project Director	\$112,000	30%	\$33,600
Melissa Schoemmell	Project Manager	\$82,000	30%	\$24,600
Julie Yerkes	Prevention Specialist	\$75,000	50%	\$37,500
Katy Shea	Prevention Specialist	\$89,648	50%	\$44,824
Adriana Lopera	Program Manager	\$69,000	30%	\$20,700

# JSI Research & Training Institute, Inc. d/b/a Community Health Institute

# Key Personnel

# SFY21

Name	Job Title	Salary	% Paid from	Amount Paid from
			this Contract	this Contract
Karyn Madore	Project Director	\$120,500	14.89%	\$17,942.45
Martha Bradley	Dental & Provider Trainer &	\$100,921		
	Partner Engagement		16.90%	\$17,055.65
Debra Love	Contract & Procurement Manager	\$63,000	5.65%	\$3,559.50
Amy Moffett	Administrative Support	\$55,008	26.09%	\$14,351.59
				\$52,909.19 <sup>t</sup>

# JSI Research & Training Institute, Inc. d/b/a Community Health Institute

# Key Personnel

# SFY22

Name	Job Title	Salary	% Paid from	Amount Paid from
			this Contract	this Contract
Karyn Madore	Project Director	\$120,500	14.89%	\$17,942.45
Martha Bradley	Dental & Provider Trainer &	\$100,921		
	Partner Engagement		16.90%	\$17,055.65
Debra Love	Contract & Procurement Manager	\$63,000	5.65%	\$3,559.50
Amy Moffett	Administrative Support	\$55,008	26.09%	\$14,351.59
				\$52,909.19

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Lori A. Shibinette Commissioner

# STATE OF NEW HAMPSHIRE DEPARTMENT OF HEALTH AND HUMAN SERVICES GOVERNOR'S COMMISSION ON ALCOHOL & OTHER DRUGS

129 PLEASANT STREET, CONCORD, NH 03301 603-271-9564 1-800-804-0909 Fax: 603-271-6105 TDD Access: 1-800-735-2964 www.dhhs.nh.gov/dcbcs/bd.as

October 14, 2020

His Excellency, Governor Christopher T. Sununu and the Honorable Council State House Concord, New Hampshire 03301

#### REQUESTED ACTION

Authorize the Department of Health and Human Services, Division for Behavioral Health, on behalf of the Governor's Commission on Alcohol and Other Drugs, to amend an existing Sole Source agreement with JSI Research & Training Institute d/b/a Community Health Institute, (Vendor #161611-B001), Bow, New Hampshire for website maintenance to provide additional support for the Alcohol and Other Drug Continuum of Care System Supports, by increasing the price limitation by \$31,500 from \$6,307,576 to \$6,339,076 with no change to the contract completion date of June 30, 2021 effective upon Governor and Council approval. 66% Federal Funds, 34% General Funds.

The original contract was approved by Governor and Council on October 17, 2018, item #6. It was subsequently amended with Governor and Council approval on December 5, 2018, item #18, and most recently amended with Governor and Council approval on June 24, 2020, item #34.

Funds are available in the following accounts for State Fiscal Year 2021, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

#### Please attached fiscal details

#### EXPLANATION

This request is **Sole Source** because a previous action was approved as sole source and MOP 150 requires any subsequent amendments to be labelled as sole source. The services and contractor were requested, authorized and approved by the Governor's Commission on Alcohol and other Drugs (Commission) on January 10, 2020 and March 5, 2020.

The purpose of this request is to provide website maintenance and content management services for the Treatment Locator (<a href="https://nhtreatment.org/">https://nhtreatment.org/</a>) and New Hampshire Recovery Hub (<a href="http://nhtrecoveryhub.org/">http://nhtrecoveryhub.org/</a>) websites. The additional scope supports and expands existing treatment and recovery listings, website content and educational materials.

The Contractor will host each website and ensure the websites function properly while updating and uploading content, as requested by providers and the Department. The Contractor will maintain each website and ensure directory listings are current by improving coordination of edits and new provider listings as well as identifying key providers and organizations.

The Department will monitor additional contracted services by reviewing monthly written progress reports that include a summary of the key work performed during the monthly period:

His Excellency, Governor Christopher T. Sununu and the Honorable Council Page 2 of 2

The Contractor will identify foreseeable key issues and include mitigation strategies with a schedule of work to be completed for the upcoming reporting period.

As referenced in Exhibit C-1 of the original contract, the parties have the option to extend the agreement for up to two (2) additional years, contingent upon satisfactory delivery of services, available funding, agreement of the parties and Governor and Council approval. The Department is not exercising its option to renew at this time.

Should the Governor and Council not authorize this request the Department will not be able to maintain the websites that offer vital information in support of the statewide Substance Use Treatment and Recovery efforts.

Area served: Statewide

Source of Funds: CFDA #93.243 FAIN SP020796; CFDA #93.959 FAIN TI083041; General Funds; and Other Funds (Governor Commission Funds).

In the event that Federal or Other Funds become no longer available, additional General Funds will not be requested to support this program.

Respectfully submitted,

Lori A. Shibinette Commissioner

#### **Fiscal Details**

05-95-92-920510-25590000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, OPIOID STR GRANT-(100% Federal Funds CFDA #93.788 FAIN T1080246)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program	92052559	\$50,000	\$0	\$50,000
2020	102- 500731	Contracts for Program	92052559	\$0	\$0	\$0
			Subtotal	\$50,000	\$0	\$50,000

05-95-92-920510-33820000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, GOVERNOR COMMISSION FUNDS (100% Other Funds)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ (Decrease)	Revised Amount
2019	102- 500731	Contracts for Program Services	92058501	\$599,676	\$0	\$599,676
2019	102- 500731	Contracts for Program Services	92058502	\$599,676	\$0	\$599,676
2020	102- 500731	Contracts for Program Services	92058501	\$324,676	\$0	\$324,676
2020	102- 500731	Contracts for Program Services	92058502	\$806,518	\$0	\$806,518
2021	102- 500731	Contracts for Program Services	92058501	\$75,000	\$0	\$75,000
2021	102- 500731	Contracts for Program Services	92058502	\$550,000	\$0	\$550,000
			Subtotal	\$2,955,546	\$0	\$2,955,546

05-95-92-920510-33840000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, CLINICAL SERVICES (66% Federal Funds CFDA #93.959 FAIN TI010035 and 34% General Funds)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ (Decrease)	Revised Amount
2019	102- 500731	Contracts for Program Services	92057501	\$300,000	\$0	\$300,000
2020	102- 500731	Contracts for Program Services	92057501	\$300,000	\$0	\$300,000
2021	102- 500731	Contracts for Program Services	92057501	\$0	\$31,500	\$31,500
			Subtotal	\$600,000	\$31,500	\$631,500

05-95-92-920510-33950000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, PFS2 GRANT (100% Federal Funds CFDA #93.243 FAIN SP020796

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ (Decrease)	Revised Amount
2019	102- 500731	Contracts for Program Services	92052407	\$240,000	\$0	\$240,000
2019	102- 500731	Contracts for Program Services	92052408	\$75,000	\$0	\$75,000
2020	102- 500731	Contracts for Program Services	92052407	\$265,000	\$0	\$265,000
2020	102- 500731	Contracts for Program Services	92052408	\$75,000	\$0	\$75,000
2021	102- 500731	Contracts for Program Services	92052407	\$150,000	\$0	\$150,000
2021	102- 500731	Contracts for Program Services	92052408	\$150,000	\$0	\$150,000
			Subtotal	\$955,000	\$0	\$955,000

# 05-95-92-920510-69350000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, MAT GRANT (100% Federal Funds CFDA #93.243 FAIN TI026741)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ (Decrease)	Revised . Amount
2019	102- 500731	Contracts for Program Services	92056935	\$108,800	\$0	\$108,800
2020	102- 500731	Contracts for Program Services	92056935	\$133,800	\$0	\$133,800
			Subtotal	\$242,600	\$0	\$242,600

05-95-92-920510-70400000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, STATE OPIOID RESPONSE GRANT (100% Federal Funds CFDA #93,788 FAINTI081685)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ (Decrease)	Revised - Amount
2019	102- 500731	Contracts for Program Services	92057040	\$500,000	\$0	\$500,000
2020	102- 500731	Contracts for Program Services	92057040	\$400,000	\$0	\$400,000
,			Subtotal	\$900,000	\$0	\$900,000

05-95-47-470010-79480000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS DEPT OF, HHS: MEDICAID & BUSINESS POLICY OFFICE, OFFICE OF MEDICAID AND BUSINESS POLICY MEDICAID CARE MANAGEMENT (100% General Funds)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ (Decrease)	Revised Amount
2019	102- 500731	Contracts for Program Services	47000554	\$162,562	\$0	\$162,562
2020	102- 500731	Contracts for Program Services	47000554	\$441,868	- \$0	\$441,868
	,		Subtotal	\$604,430	\$0	\$604,430
			Grand Total	\$6,307,576	\$31,500	\$6,339,076

# New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports



# State of New Hampshire Department of Health and Human Services Amendment #4 to the Alcohol and Other Drug (AOD) Continuum of Care System Supports

This 4th Amendment to the Alcohol and Other Drug (AOD) Continuum of Care System Supports contract (hereinafter referred to as "Amendment #4") is by and between the State of New Hampshire, Department of Health and Human Services (hereinafter referred to as the "State" or "Department") and JSI Research & Training Institute d/b/a Community Health Institute, (hereinafter referred to as "the Contractor"), a domestic nonprofit corporation a place of business at 501 South Street, 2nd Floor, Bow, NH 03304.

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on October 17, 2018, (Item #6), as amended on December 5, 2018, (Item #20), August 28, 2019, (Item #12) and June 24, 2020, (Item #34), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to extend the term of the agreement, increase the price limitation, or modify the scope of services to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

- Form P-37, General Provisions, Block 1.8, Price Limitation, to read: \$6,339,076.
- 2. Modify Exhibit A-Amendment #3, Scope of Services, Section 2, Scope of Services, Subsection 2.6, Department Collaboration, Meetings, Websites, by adding Paragraph 2.6.2 to read:
  - 2.6.2. The Contractor shall collaborate with the Department to update and maintain the New Hampshire Treatment Locator website (<a href="https://nhtreatment.org">https://nhtreatment.org</a>) through December 31, 2020, by conducting activities that include, but are not limited to:
    - 2.6.2.1. Hosting the website.
    - 2.6.2.2. Ensuring the website functions properly.
    - 2.6.2.3. Updating and uploading edits to listings within 48 hours of the requested action from providers and as requested by the Department.
- 3. Modify Exhibit A-Amendment #3, Scope of Services, Section 2, Scope of Services, Subsection 2.6, Department Collaboration, Meetings, Websites, by adding Paragraph 2.6.3 to read:
  - 2.6.3. The Contractor shall collaborate with the Department to update and maintain the New Hampshire Recovery Hub website (<a href="http://nhrecoveryhub.org">http://nhrecoveryhub.org</a>) through December 31, 2020, by conducting activities that include, but are not limited to:
    - 2.6.3.1. Hosting the website.
    - 2.6.3.2. Ensuring the website functions properly.
    - 2.6.3.3. Updating and uploading content in collaboration with and as requested by the Department.
- 3. Modify Exhibit B, Amendment #3, Methods and Conditions Precedent to Payment, Section 3.

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•		DS
JSI Research & Training Institute d/b/a		ER.
Community Health Institute	Amendment #4	Contractor Initials
RFP-2019-BDAS-03-ALCOH-01-A04	Page 1 of 5	Date

# New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports



Subsection 3.2, Paragraph 3.2.1, to read:

- Substance Abuse Prevention & Treatment Block Grant (SAPT) CFDA #93.959 is available for SFY2019, SFY2020 and SFY 2021 FAIN # TI010035.
- 4. Modify Exhibit B, Amendment #3, Methods and Conditions Precedent to Payment, Section 3, by adding Subsection 3.3. to read:
  - 3.3. General Funds.
- 5. Modify Exhibit B, Amendment #3, Methods and Conditions Precedent to Payment, Section 4, Subsection 4.1, by adding Paragraph 4.1.1 to read:
  - 4.1.1. Payment for activities referenced in Exhibit A-Amendment #3, Scope of Services, Section 2, Scope of Services, Subsection 2.6, Department Collaboration, Meetings, Websites, Paragraphs 2.6.2 through 2.6.3 shall be on a cost reimbursement basis for allowable activities incurred through December 31, 2020.
- 6. Modify Exhibit B, Amendment #3, Methods and Conditions Precedent to Payment, Section 4, Subsection 4.2, Paragraph 4.2.1, Subparagraph 4.2.1.3. to read:
  - 4.2.1.3. Exhibit B-20 Amendment #4 (SFY 21).
- 7. Modify Exhibit B, Amendment #3, Methods and Conditions Precedent to Payment, Section 4, Subsection 4.2, Paragraph 4.2.2, Subparagraph 4.2.2.2 to read:
  - 4.2.2.2. Exhibits B-21, Amendment #4, Governor's Commission Support Budget, SFY 2021, through Exhibit B-28, Amendment #4, Website Management Services Budget.
- 8. Modify Exhibit B-20, Amendment #3, Master AOD Continuum of Care Systems Supports Budget by replacing in its entirety with Exhibit B-20, Amendment #4, Master AOD Continuum of Care Systems Supports Budget, which is attached hereto and incorporated by reference herein.
- Modify Exhibit B-21, Amendment #3, Governor's Commission Support Budget by replacing in its entirety with Exhibit B-21, Amendment #4, Governor's Commission Support Budget, which is attached hereto and incorporated by reference herein.
- 10. Modify Exhibit B-22, Amendment #3, PFS SEOW Budget by replacing in its entirety with Exhibit B-22, Amendment #4, PFS SEOW Budget, which is attached hereto and incorporated by reference herein.
- 11. Modify Exhibit B-23, Amendment #3, PFS Program Support Budget by replacing in its entirety with Exhibit B-23, Amendment #4, PFS Program Support Budget, which is attached hereto and incorporated by reference herein.
- 12. Modify Exhibit B-24, Amendment #3, PFS Media Budget by replacing in its entirety with Exhibit B-24, Amendment #4, PFS Media Budget, which is attached hereto and incorporated by reference herein.
- 13. Modify Exhibit B-25, Amendment #3, Service to Science Budget by replacing in its entirety with Exhibit B-25, Amendment #4, Service to Science Budget, which is attached hereto and incorporated by reference herein.
- 14. Modify Exhibit B-26, Amendment #3, Prevention Awareness and Education Campaign Budget in its entirety with Exhibit B-26, Amendment #4, Prevention Awareness and Education Campaign Budget, which is attached hereto and incorporated by reference herein.
- 15. Modify Exhibit B-27, Amendment #3, Cost Effectiveness Reporting for Prevention Budget by replacing in its entirety with Exhibit B-27, Amendment #4, Cost Effectiveness Reporting for

Contractor Initials

Date

Date

JSI Research & Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH-01-A04

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# New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports

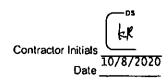


Prevention Budget, which is attached hereto and incorporated by reference herein.

16. Add Exhibit B-28, Amendment #4, Website Maintenance Services, which is attached hereto and incorporated by reference herein.

JSI Research & Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH-01-A04

Amendment #4 Page 3 of 5



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# New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports



All terms and conditions of the Contract and prior amendments not inconsistent with this Amendment #4 remain in full force and effect. This amendment shall be effective upon the date of Governor and Executive Council approval.

IN WITNESS WHEREOF,	the parties have set their hands as of the date written below,
	State of New Hampshire Department of Health and Human Services
	Coausigned by:
10/8/2020	Katja Fox
Data	ED9005804C83442
Date	Name: Katja Fox
	Title: Director
·	JSI Research & Training Institute d/b/a
	Community Health Institute
	DocuSigned by:
10/8/2020	Eatic Robert
Date	Name: Katie Robert
	Title: Director
	nue. Director

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# New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports



The preceding Amendment, ha execution.	aving been reviewed by this office, is approved as to form, substance, and
	OFFICE OF THE ATTORNEY GENERAL
10/13/2020	Occusioned by:  OSCAPOZES2C4AE
Date	Name: Catherine Pinos Tille: Attorney
	ng Amendment was approved by the Governor and Executive Council of the Meeting on: (date of meeting)
	OFFICE OF THE SECRETARY OF STATE
Date	Name: Title:

#### OccuSign Envetope ID: 7B73B355-50E8-4270-BC63-B2FE39F98949

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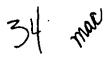
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Leri A. Shibipette Commissioner

# STATE OF NEW HAMPSHIRE DAS

# DEPARTMENT OF HEALTH AND HUMAN SERVICES GOVERNOR'S COMMISSION ON ALCOHOL & OTHER DRUGS

129 PLEASANT STREET, CONCORD, NH 03301 603-271-9564 1-800-804-0909 Fix: 603-271-6105 TDD Access: 1-800-735-2964 www.dhbs.nh.gov/dcbcs/bdss

June 10, 2020

His Excellency, Governor Christopher T. Sununu and the Honorable Council State House Concord, New Hampshire 03301

#### **REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division for Behavioral Health, to amend an existing sole source agreement with JSI Research & Training Institute d/b/s Community Health Institute, (Vendor #161611-B001), 501 South Street, 2nd Floor Bow, NH 03304, to provide assistance and support to the New Hampshire Governor's Commission on Alcohol and Other Drugs (Commission), and Partnership for Success programs; provide public information relative to alcohol and other drugs, including opioids; and to provide reporting and evaluation relative to HB1626 by exercising a contract renewal option by Increasing the price limitation by \$925,000 from \$5,382,576 to \$6,307,576 and extending the completion date from June 30, 2020 to June 30, 2021, effective July 1, 2020 or upon Governor and Executive Council approval, whichever is later. 32.43% Federal Funds and 67.57% Other (Governor Commission) Funds.

This agreement was originally approved by the Governor and Council on October 17, 2018 (Item #6) and subsequently amended on December 5, 2018 (Item # 18) and August 28, 2019 (Item #12).

Funds are available in the following accounts for state fiscal years 2020 and 2021, with the authority to adjust amounts within the price limitation and adjust encumbrances between state fiscal years through the Budget Office, if needed and justified.

### Fiscal Details are attached

#### **EXPLANATION**

This request is sole source because the previous action on the contract increased the funding of the contract by greater than ten percent (10%). The services and contractor were requested, authorized and approved by the Governor's Commission on Alcohol and other Drugs (Commission) on January 10, 2020 and March 5, 2020.

The Vendor currently provides services to the Commission, the Department, and contractors receiving Partnership for Success federal grant funding statewide. By renewing and amending this contract, critical work will continue to collectively improve practices and skills and to increase the information needed and collected to make decisions about mitigating elcohol and other drug misuse and its social, health, and behavioral consequences such as overdoses, lost wages and strain on public resources like criminal justice and healthcare.

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His Excellency, Governor Christopher T. Sununu and the Honorable Council
Page 2 of 2

Funding in this amendment will be used to provide services including, but not limited to:

- Providing administrative support, technical assistance to the Commission as requested and directed by the Commission;
- Designing and publishing reports in accordance with RSA12-J:4;
- Implementing statewide messaging to increase community knowledge of risk and protective factors related to substance misuse and to increase connection to community resources for substance misuse prevention per the direction of the Commission:
- Employing NH's Service to Science process to support and guide promising NH
  prevention programs in becoming a NH-endorsed, evidence-informed programs and
  to provide consultation assistance and support to prevention organizations who are
  seeking to improve the quality of their programs or practices;
- Assisting the State Epidemiological Outcomes Workgroup (SEOW), Governor's Commission Date and Evaluation Task Force and reporting relative to RSA12-J:4;
- Supporting the Department and sub-grantees funded through the Substance Abuse and Mental Health Services Administration's Partnership for Success (PFS) grant.
   PFS programs are designed to address underage drinking among individuals who are 12 through 19 years of age and prescription drug misuse and abuse among individuals who are 12 through 24 years of age; and
- Conducting activities related to compiling and submitting the Cost-Effectiveness and Outcomes Report for NH Prevention programs in accordance with HB1626.

The Contractor's progress toward meeting the contract goals will be reviewed and measured through monthly progress reports.

The original agreement, included language in Exhibit C-1. Revisions to General Provisions, Section 3 that allows the Department to renew the contract for up to two (2) years, subject to the continued availability of funding, satisfactory performance of service, parties' written authorization and approval from the Governor and Executive Council. The Department is in agreement with renewing services for one (1) year of the two (2) years available at this time.

Should the Governor and Council not authorize this request, the Governor's Commission would be unable to fulfill reporting requirements in accordance with RSA 12-J:4 and 12-J:5, which would put the State out of compliance with NH Laws; NH prevention programs may not have the support and guidance needed to address substance use disorders of youth and young adults in their communities; and NH citizens may not have access to consistent messaging around risk and protective factors and connection to community resources for substance misuse prevention.

Area served: Statewide

Source of Funds: 32.43% Federal Funds from DHHS, Substance Abuse & Mental Health Services Admin, Center for Substance Abuse Prevention, CFDA #93.243 FAIN SP020796; and 67.57% Other Funds from Governor Commission Funds.

In the event that the Federal or Other Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted:

kon A. Snibineπε Commissioner

#### **Fiscal Details**

05-95-92-920510-25590000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, OPIOID STR GRANT (100% Federal Funds CFDA #93.788 FAIN T1080246)

SFY	Class/ Account	Class Title	Job Number	Current - Amount	Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program	92052559	\$50,000	\$0	\$50,000
2020	102- 500731	Contracts for Program	92052559	\$0	\$0	\$0
			Subtotal	\$50,000	\$0	\$50,000

05-95-92-920510-33820000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, GOVERNOR COMMISSION FUNDS (100% Other Funds)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ (Decrease)	Revised Amount
2019	102- 500731	Contracts for Program Services	92058501	\$599,676	\$0	\$599,676
2019	102- 500731	Contracts for Program Services	92058502	\$599,676	\$0	\$599,676
2020	102- 500731	Contracts for Program Services	92058501	\$324,676	\$0	\$324,676
2020	102- 500731	Contracts for Program Services	92058502	\$806,518	\$0	\$806,518
2021	102- 500731	Contracts for Program Services	92058501	\$0	\$75,000	\$75,000
2021	102- 500731	Contracts for Program Services	92058502	\$0	\$550,000	\$550,000
			Subtotal , ·	\$2,330,546	\$625,000	\$2,955,546

05-95-92-920510-33840000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, CLINICAL SERVICES (66% Federal Funds CFDA #93.959 FAIN TI010035 and 34% General Funds)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ (Decrease)	Revised Amount
2019	102- 500731	Contracts for Program Services	92057501	\$300,000	\$0	\$300,000
2020	102- 500731	Contracts for Program Services	92057501	\$300,000	\$0	\$300,000
			Subtotal	\$600,000	. \$0	\$600,000

05-95-92-920510-33950000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, PFS2 GRANT (100% Federal Funds CFDA #93.243 FAIN SP020796

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ (Decrease)	Revised Amount
2019	102- 500731	Contracts for Program Services	92052407	\$240,000	\$0	\$240,000
2019	102- 500731	Contracts for Program Services	92052408	\$75,000	\$0	\$75,000
2020	102- 500731	Contracts for Program Services	92052407	\$265,000	\$0	\$265,000
2020	102- 500731	Contracts for Program Services	92052408	\$75,000	: \$0	\$75,000
2021	102- 500731	Contracts for Program Services	92052407	\$0	\$150,000	\$150,000
2021	102- 500731	Contracts for Program Services	92052408	\$0	\$150,000	\$150,000
			Subtotal	\$655,000	\$300,000	\$955,000

05-95-92-920510-69350000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, MAT GRANT (100% Federal Funds CFDA #93.243 FAIN TI026741)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ (Decrease)	Revised Amount
2019	102- 500731	Contracts for Program Services	92056935	\$108,800	\$0	\$108,800
2020	102- 500731	Contracts for Program Services	92056935	\$133,800	\$0	\$133,800
			Subtotal	\$242,600	\$0	\$242,600

05-95-92-920510-70400000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, STATE OPIOID RESPONSE GRANT (100% Federal Funds CFDA #93,788 FAINTI081685)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ (Decrease)	Revised Amount
2019	102- 500731	Contracts for Program Services	92057040	\$500,000	\$0	\$500,000
2020	102- 500731	Contracts for Program Services	92057040	\$400,000	\$0	\$400,000
·- ·			Subtotal	\$900,000	\$0	\$900,000

05-95-47-470010-79480000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS DEPT OF, HHS: MEDICAID & BUSINESS POLICY OFFICE, OFFICE OF MEDICAID AND BUSINESS POLICY MEDICAID CARE MANAGEMENT (100% General Funds)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ (Decrease)	Revised Amount
2019	102- 500731	Contracts for Program Services	47000554	\$162,562	\$0	\$162,562
2020	102- 500731	Contracts for Program Services	47000554	\$441,868	\$0	\$441,868
			Subtotal	\$604,430	\$0	\$604,430
,•		<del></del>	Grand Total	\$5,382,576	\$925,000	\$6,307,576



# State of New Hampshire Department of Health and Human Services Amendment #3 to the Alcohol and Other Drug (AOD) Continuum of Care System Supports Contract

This 3rd Amendment to the Alcohol and Other Drug (AOD) Continuum of Care System Supports contract (hereinafter referred to as "Amendment #3") is by and between the State of New Hampshire, Department of Health and Human Services (hereinafter referred to as the "State" or "Department") and JSI Research & Training Institute d/b/a Community Health Institute, (hereinafter referred to as "the Contractor"), a non-profit corporation with a place of business at 501 South Street, 2nd Floor, Bow, NH 03304.

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on October 17, 2018 (Item #6), as amended and approved on December 5, 2018 (Item #20) and August 28, 2019 (Item #12) the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the Contract may be amended upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to extend the term of the agreement, increase the price limitation, or modify the scope of services to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

- Form P-37, General Provisions, Block 1.7, Completion Date, to read: June 30, 2021.
- 2. Form P-37, General Provisions, Block 1.8, Price Limitation, to read: \$6,307,576
- 3. Modify Exhibit A Amendment #1 Additional Scope of Services by deleting it in its entirety.
- Modify Exhibit A Amendment #2, Scope of Services, by replacing it in its entirety with Exhibit A

   Amendment #3, which is attached hereto and incorporated by reference herein.
- 5. Modify Exhibit B Amendment #2, Methods and Conditions Precedent to Payment, by deleting in its entirety and replace with Exhibit B Amendment #3.
- 6. Add Exhibit B-20, Amendment #3, Master AOD Continuum of Care Systems Supports Budget, which is attached hereto and incorporated by reference herein.
- Add Exhibit B-21, Amendment #3, Governor's Commission Support Budget, which is attached hereto and incorporated by reference herein
- 8. Add Exhibit B-22, Amendment #3, PFS SEOW Budget, which is attached hereto and incorporated by reference herein
- Add Exhibit B-23, Amendment #3, PFS Program Support Budget, which is attached hereto and incorporated by reference herein
- Add Exhibit B-24, Amendment #3, PFS Media Budgel, which is attached hereto and incorporated by reference herein
- 11. Add Exhibit B-25, Amendment #3, Service to Science Budget, which is attached hereto and incorporated by reference herein.
- 12. Add Exhibit B-26, Amendment #3, Prevention Awareness and Education Campaign Budget, which

JSI Research & Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH-A03

Amendment #3

Date 6.10.20

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# New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports



is attached hereto and incorporated by reference herein.

13. Add Exhibit B-27, Amendment #3, Cost Effectiveness Reporting for Prevention Budget, which is attached hereto and incorporated by reference herein.

JSI Research & Training Institute drive Community Health Institute RFP-2019-BDAS-03-ALCOH-A03

Amendment #3

Page 2 of 4

Contractor Initials

Date 6.10.20



All terms and conditions of the Contract and prior amendments not inconsistent with this Amendment #3 remain in full force and effect. This amendment shall be effective July 1, 2020 upon the date of Governor and Executive Council approval.

State of New Hampshire

Department of Health and Human Services

IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

Date

Name: Make Training Institute d/b/a Community Health Institute

8.10.20

Name: Katherine Robert Director

JSI Research & Training Institute d/b/a
Community Health Institute
RFP-2019-BDAS-03-ALCOH-A03



The preceding Amendment,	having been reviewed by	this office, is a	approved as to form.	substance,	and
evecution					

OFFICE OF THE ATTORNEY GENERAL

06/11/20		Catherine Pinos
Date	Name: Title:	Catherine Pinos, Attorney
I hereby certify that the foregon the State of New Hampshire	oing Amendment was a at the Meeting on:	pproved by the Governor and Executive Council o
	OFFICE	OF THE SECRETARY OF STATE
Date	Name: Title:	·



Exhibit A - Amendment #3

# **Scope of Services**

# 1. Provisions Applicable to All Services

- 1.1. The Contractor shall submit a detailed description of the language assistance services they will provide to persons with limited English proficiency to ensure meaningful access to their programs and/or services within ten (10) days of the contract effective date.
- 1.2. The Contractor agrees that, to the extent future legislative action by the New Hampshire General Court or federal or state court orders may have an impact on the Services described herein, the State Agency has the right to modify Service priorities and expenditure requirements under this Agreement so as to achieve compliance therewith.
- 1.3. For the purposes of this Agreement, the Department has identified the Contractor as a Subrecipient, in accordance with 2 CFR 200.0. et seq.

# 2. Scope of Services

## 2.1. Cost-Effectiveness and Outcomes Report for Prevention Programs

- 2.1.1. The Contractor shall collaborate with the Bureau of Drug and Alcohol Services (Bureau) to create and submit an annual Cost-Effectiveness and Outcomes report for NH substance misuse prevention programs in accordance with New Hampshire Revised Statutes Annotated (RSA) 12-J:5, Chapter 302 NH Laws of 2018 (HB1626): <a href="http://www.gencourt.state.nh.us/rsa/html/l/12-J/12-J-5.htm">http://www.gencourt.state.nh.us/rsa/html/l/12-J/12-J-5.htm</a>.
- Report on Cost-Effectiveness and Outcomes of Programs'Required.
- 2.1.3. The Contractor shall ensure the report utilizes a research-based framework to conduct the cost-effectiveness analysis. The framework and all data analytics must be determined in consultation with and be approved by the Bureau. For this report:
  - 2.1.3.1 "Evidence of effectiveness" means documented results of evaluation assessing the effect of the program on the intended outcome for program participants, or program beneficiaries in the case of prevention programs. This may include results of program evaluation conducted in New Hampshire or an evidence rating developed by matching the program to available research using one or more nationally recognized clearinghouses or database on evidence based practices, including, but not limited to those listed in:
    - 2.1.3.1.1. The SAMHSA Evidence Based Practices Resource Center.
    - 2.1.3.1.2. The Pew-MacArthur Results First Clearinghouse Database.

Research & Training Institute Exhibit A Amendment #3 a Community Health-Institute

Contractor Initials \_\_\_\_\_\_

Page 1 of 12

Date 6.10.20

JSI Research & Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH-01-A03 Rev.09/06/18



#### Exhibit A - Amendment #3

- 2.1.3.1.3. Other sources approved by the Department.
- 2.1.3.2. "Cost-effectiveness analysis" means an economic evaluation in which the costs and consequences of alternative interventions are expressed as cost per unit of outcome.
- 2.1.4. The Contractor shall ensure the Cost-Effectiveness and Outcomes report:
  - 2.1.4.1. Assesses the evidence of effectiveness for intended outcomes for the selected programs.
  - 2.1.4.2. Permits comparisons between the selected programs within a given category.
  - 2.1.4.3. Includes findings relative to intermediate and long-term outcomes.
- 2.1.5. The Contractor shall submit the Cost-Effectiveness and Outcomes report for NH substance misuse prevention programs to the Department no later than December 1, 2020
- 2.2. Governor's Commission on Alcohol and Other Drugs Support
  - 2.2.1. The Contractor shall design and publish reports at the direction and request of the Governor's Commission on Alcohol and Other Drugs (hereinafter referred to as the Governor's Commission) and in accordance with RSA 12-J:4. Meetings and Reports.
  - 2.2.2. The Contractor shall provide support and technical assistance for all Governor's Commission Taskforces and their respective meetings.
  - 2.2.3. The Contractor shall ensure support and technical assistance includes. but is not limited to:
    - 2.2.3.1. Providing administrative and logistical support including, but not limited to:
      - 2.2.3.1.1. Attending all Governor's Commission Taskforce meetings.
      - 2.2.3.1.2. Taking meeting minutes for each Governor's Commission Taskforce, including preparing minutes for approval and posting approved minutes on the Governor's Commission Taskforce web pages at https://nhcenterforexcellence.org/governorscommission/
      - 2.2.3.1.3. Communicating with the Governor's Commission Taskforce Chairpersons to prepare agendas.
      - 2.2.3.1.4. Communicating with presenters, as needed.
      - 2.2.3.1.5. Providing copies of materials; including minutes from previous meetings. Contractor Initials

Exhibit A Amendment #3

JSI Research & Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH-01-A03 Rev.09/06/18

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#### Exhibit A - Amendment #3

- 2.2.3.2. Providing consultation and recommendations to enhance work of respective taskforces including, but not limited to:
  - 2.2.3.2.1. Identifying potential TA requests.
  - 2.2.3.2.2. Submitting identified TA requests to the Governor's Commission and Taskforces for approval.
  - 2.2.3.2.3. Providing guidance and support to complete approved requests.
  - 2.2.3.2.4. Providing summary reports of completed TA to the Governor's Commission and respective Taskforces.
- 2.2.4. The Contractor shall update membership lists for the Commission and each Taskforce as requested.
- 2.2.5. The Contractor shall update and maintain the Governor's Commission web page and associated Taskforce web pages on; <a href="https://nhcenterforexcellence.org/governors-commission">https://nhcenterforexcellence.org/governors-commission</a>.
- 2.2.6. The Contractor shall coordinate with the Governor's Commission and the Department to ensure requirements in RSA 12-J, Governor's Commission on Alcohol and Drug Abuse Prevention and Recovery are met.

#### 2.3. Service to Science

- 2.3.1. The Contractor shall maintain a process for identifying, selecting, guiding, and supporting promising programs in becoming NH-endorsed, evidence-informed prevention programs. The Contractor shall ensure the process includes, but is not limited to:
  - 2.3.1.1. Employing NH's Service to Science process, whose guidelines are modeled from the Substance Abuse and Mental Health Services Administration's (SAMHSA's) process which:
    - 2.3.1.1.1. Establishes core elements of an evidence-based practice;
    - 2.3.1.1.2. Ensures the approach is grounded in research;
    - 2.3.1.1.3. Ensures valid and reliable data are collected and analyzed to determine program effectiveness; and
    - 2.3.1.1.4. Requires implementation support including, but not limited to materials, manuals and training to support replication.
  - 2.3.1.2. Coordinating, convening, and facilitating the NH Expert Panel, which:
    - 2.3.1.2.1. Represents multiple sectors, statewide and nationally, in the field of prevention; and

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#### Exhibit A - Amendment #3

- 2.3.1.2.2. Is responsible for reviewing applications submitted in the NH Service to Science process.
- 2.3.1.3. Ensuring the application process includes a review and scoring conducted by an expert panel.
- 2.3.1.4. Ensuring applicants who meet criteria are endorsed as Promising Practices in prevention.
- 2.3.1.5. Ensuring applicants endorsed as Promising Practices in prevention have the option to continue with the process to become endorsed as an Evidence-Based Practice in prevention.
- 2.3.1.6. Collaborating with the Department to improve the current NH Service to Science process by establishing an evidence-informed workgroup to identify innovative NH-based programs that exhibit a level of readiness to enter the process of becoming a NH evidence-informed prevention program.
- 2.3.1.7. Providing consultation, technical assistance and evaluation support to prevention organizations who are seeking to improve the quality of their programs or practices which may include, but are not limited to:
  - 2.3.1.7.1. Process improvements.
  - 2.3.1.7.2. Protocol improvements.
  - 2.3.1.7.3. Evaluation methodology consultation.
  - 2.3.1.7.4. Evaluation development and implementation.
  - 2.3.1.7.5. Communication improvements.
  - 2.3.1.7.6. Marketing improvements.
- 2.3.2. The Contractor shall identify and assist a minimum of one (1) NH prevention program annually for participation in the Service to Science process.
- 2.3.3. The Contractor shall provide consultation, TA, and evaluation support to a minimum of three (3) prevention organizations who are seeking to improve the quality of their programs.
- 2.4. Public Awareness and Education for Prevention and Health Promotion
  - 2.4.1. The Contractor shall collaborate with the Department to develop and implement statewide messaging that increases public awareness and education for substance misuse prevention and health promotion which includes, but is not limited to:
    - Reviewing current prevention and health promotion materials and content.

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#### Exhibit A - Amendment #3

- 2.4.1.2. Reviewing current data on emerging substance use disorders, to inform messaging.
- 2.4.1.3. Identifying priority audiences.
- 2.4.1.4. Researching, creating, and confirming key messages that inform the priority audiences of what they need to know and do in order access substance misuse and health promotion information.
- 2.4.1.5. Engaging the identified audience(s) through focus groups or key informant interviews.
- 2.4.1.6. Testing messaging with the identified audience to ensure the content is relevant and culturally competent.
- 2.4.1.7. Engaging the State's Regional Public Health Networks and other community-based prevention organizations and professionals in the development, implementation and marketing of the messages.
- 2.4.2. The Contractor, in collaboration with the Department, shall create a campaign development and implementation work plan to ensure all deliverables are met for prevention and health promotion messaging, no later than 60 days from the effective date of Amendment #3, which includes, but is not limited to, a timeline of key work to be performed.
- 2.4.3. The Contractor shall develop a strategic communications plan, in consultation with the Department, no later than 60 days from the effective date of Amendment #3, that ensures the frequency and reach of all paid media is based on industry standards and reaches the intended audiences, based on research and audience testing. The Contractor shall:
  - 2.4.3.1. Prepare media buy plans for Department review and approval.
  - 2.4.3.2. Negotiate media placement rates to provide added value for each media buy.
  - 2.4.3.3. Pay for media buys.
- 2.4.4. The Contractor shall submit all final messages to the Department for approval prior to publishing and public release or distribution, which includes electronic copies of the production files for all media messages.
- 2.4.5. The Contractor shall utilize a variety of culturally competent messages, platforms, and communications channels to ensure messaging reaches statewide.
- 2.4.6. The Contractor shall include information about The Doorways, 211-NH, and other relevant websites specific in key messages, as appropriate.

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#### Exhibit A - Amendment #3

- 2.4.7. The Contractor shall maintain the website, http://drugfreenh.org/, which includes, but is not limited to developing, updating, and uploading website content at the request and approval of the Department.
- 2.4.8. The Contractor shall develop a messaging evaluation plan, for Department approval, which includes an evaluation of the process, outputs, and intermediate outcomes.
- 2.4.9. The Contractor shall implement the approved messaging evaluation plan.
- 2.4.10. The Contractor, shall evaluate the public awareness and education messages campaign for process, outputs, and outcomes and submit a report detailing results and recommendations, within thirty (30) days of the evaluation.
- 2.4.11. The Contractor shall develop and launch a minimum of two (2) prevention and health promotion messages per state fiscal year, which may result in media and messages developed running beyond the contract completion date.

#### 2.5. Partnership for Success

## 2.5.1. Partnership for Success (PFS) 2015

- 2.5.1.1. The Contractor shall provide technical assistance (TA) and evaluation support for the Department and sub-grantees funded through SAMHSA's Partnership for Success (PFS) 2015 Grant.
- 2.5.1.2. The Contractor shall ensure TA includes, but is not limited to:
  - 2.5.1.2.1. Designing surveys.
  - 2.5.1.2.2. Reviewing evaluation administration procedures.
  - 2.5.1.2.3. Reviewing evaluation reporting methodologies.
  - 2.5.1.2.4. Analyzing the administration of evaluation results.
  - 2.5.1.2.5. Aggregating school-level survey and young adult data.
  - 2.5.1.2.6. Participating in the Department's Partnership for Success advisory and evaluation teams.
- 2.5.1.3. The Contractor shall meet all federal reporting requirements for the PFS 2015 Grant.
- 2.5.2. State Epidemiological Outcomes Workgroup (SEOW)
  - 2.5.2.1. The Contractor shall provide administrative support and technical assistance for the Governor's Commission Data and Evaluation Taskforce and its work related to SEOW activities, which includes but is not limited to:
    - 2.5.2.1.1. Convening members at the direction of the Taskforce and the Department

JSI Research & Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH-01-A03 Rev.09/06/18 Exhibit A Amendment #3

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#### Exhibit A - Amendment #3

- 2.5.2.1.2. Managing and facilitating a minimum of six (6) meetings per year, which includes but is not limited to, maintaining records of meetings and activities related to the SEOW.
- 2.5.2.1.3. Developing and implementing practices and processes that are demonstrated as effective including, but not limited to:
  - 2.5.2.1.3.1. Capacities for sustaining the SEOW.
  - 2.5.2.1.3.2. Products and disseminating product information to key decision makers.
  - 2.5.2.1.3.3. Continuously evaluating data and systems for effectiveness.
- 2.5.2.1.4. Identifying and retrieving data sets from a diverse group of suppliers of relevant data and translating data into a variety of formats.
- 2.5.2.1.5. Participating with the Department in the collection and analysis of data.
- 2.5.2.1.6. Identifying key data indicators for use in monitoring progress across providers and program areas.

## 2.5.3. Student Assistance Programs

- 2.5.3.1. The Contractor shall provide supportive services for the Student Assistance Program (SAP) in order to increase staff and provider knowledge and skills.
- 2.5.3.2. The Contractor shall ensure supportive services include, but are not limited to:
  - 2.5.3.2.1. Training.
  - 2.5.3.2.2. TA.
  - 2.5.3.2.3. Program evaluation.
  - 2.5.3.2.4. Data analysis.
  - 2.5.3.2.5. Interpretation of evaluation results.
  - 2.5.3.2.6. Support.
- 2.5.3.3. The Contractor shall conduct a minimum of two (2) focus groups with stakeholders associated with SAP to better understand behaviors, perceptions, and beliefs related to substance misuse from the target population in order to better inform strategies and programs.

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#### Exhibit A - Amendment #3

- 2.5.3.4. The Contractor shall review the following evaluation strategies with the Department and advisory group for possible inclusion in the evaluation plan:
  - 2.5.3.4.1. Process data: Refers to who is receiving which interventions or information and when.
  - 2.5.3.4.2 Knowledge attitude and behavior (KAB) information: Typically collected utilizing surveys, but may be gathered through direct observations or qualitative approaches including, but not limited to focus groups or surveys with parents or teachers, ensuring parental consent is obtained prior to completing KAB collection from students directly.
  - 2.5.3.4.3. School performance and disciplinary data: Considers the change in grades, truancy, and behavioral issues through baseline before the student started with SAP and through change at the end of school year, which requires having access to individual level data for each participant as well as an aggregate summary of all students in the same school and time period for comparison purposes.
- 2.5.3.5. The Contractor shall provide recommendations on data products based on the evaluation findings of the PFS 2015 Grant to a variety of stakeholders which include, but are not limited to:
  - 2.5.3.5.1. School administrators.
  - 2.5.3.5.2. Boards.
  - 2.5.3.5.3. Communities.
  - 2.5.3.5.4. The Governor's Commission on Alcohol and Drug Abuse Prevention, Treatment and Recovery.
- 2.5.3.6. The Contractor shall provide the Department and SAP subrecipients with analysis of data, as requested by the SAP and the Department.
- 2.5.3.7. The Contractor shall complete the evaluation of the SAP no later than 60 days prior to the contract completion date.



#### Exhibit A - Amendment #3

## 2.5.4. Young Adult Strategies

- 2.5.4.1 The Contractor shall provide information and TA to the Regional Public Health Networks' (RPHNs') Substance Misuse Prevention Coordinators and Young Adult Coordinators related to the Young Adult Strategies, for young adults aged 18 through 25 years, regarding implementing and monitoring evidence-informed strategies.
- 2.5.4.2. The Contractor shall ensure TA includes, but is not limited to, assistance with:
  - 2.5.4.2.1. Facilitating strategic planning and training in the application of the Strategic Prevention Framework.
  - 2.5.4.2.2. Providing learning opportunities through the use of subject matter experts.
  - 2.5.4.2.3. Developing tools to collect evaluation data that are consistent with federal reporting requirements.
  - 2.5.4.2.4. Training, developing, and distributing resources to Substance Misuse Prevention Coordinators and Young Adult Coordinators.
- 2.5.4.3. The Contractor shall provide consultation on evaluation methodologies to the RPHNs who are implementing Young Adult Strategies that is consistent with federal requirements.
- 2.5.4.4. The Contractor shall provide TA to the RPHNs related to the ongoing young adult social media campaigns that specifically target the young adult population ages 18 through 25 years.
- 2.5.4.5. The Contractor shall conduct activities to ensure the delivery of substance misuse prevention social media messages is appropriate for a variety of venues.
- 2.5.4.6. The Contractor shall create, update and adapt existing media messages based on data, research and input from young adults, as approved by the Department.
- 2.5.4.7. The Contractor shall ensure activities include, but are not limited to:
  - 2.5.4.7.1. Developing an evaluation plan of the young adult social media campaigns, with Department approval.
  - 2.5.4:7.2. Implementing the approved evaluation plan.
  - 2.5.4.7.3. Providing a written report of evaluation findings including recommendations for improvements.

JSI Research & Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH-01-A03 Rev.09/06/18 Exhibit A Amendment #3

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#### Exhibit A - Amendment #3

- 2.5.4.8. The Contractor shall deploy campaign strategies that are culturally sensitive based on the evaluation findings and recommendations.
- 2.5.4.9. The Contractor shall provide services, as approved by the Department, that include, but are not limited to:
  - 2.5.4.9.1. Marketing.
  - 2.5.4.9.2. Strategy development.
  - 2.5.4.9.3. Traditional and digital advertising.
  - 2.5.4.9.4. Public relations.
  - 2.5.4.9.5. Market research.
  - 2.5.4.9.6. Formative research.
  - 2.5.4.9.7. Creative development and production.
  - 2.5.4.9.8. Media planning and buying.
  - 2.5.4.9.9. Hosting and maintaining websites and social media platforms, as determined in conjunction with the Department.
- 2.5.4.10. The Contractor shall implement digital media campaigns, as approved by the Department, that include but are not limited to:
  - 2.5.4.10.1. Binge-Free 603: What's your Reason?
  - 2.5.4.10.2. Preppy-partier peer crowd campaign.
- 2.5.4.11. The Contractor shall complete the evaluation of the Young Adult social media campaign(s) for process, output and outcomes, and provide an analysis of the evaluation data to the Department by June 30, 2021.
- 2.5.4.12 The Contractor shall ensure any website or media campaign accessing or gathering user information shall not store, retain, or collect personal identifying information of the user, including IP or email address.

## 2.6. Department Collaboration, Meetings, Websites

- 2.6.1. The Contractor shall meet with the Department; at least quarterly, to review the status of all contract requirements for each scope of work including, but not limited to:
  - 2.6.1.1. Work plans/timelines for each scope of work for the upcoming quarter.
  - 2.6.1.2. Anticipated staffing needs for each scope of work for the upcoming quarter.

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#### Exhibit A - Amendment #3

- 2.6.1.3. Potential issues that may impact deliverables and outcomes for each scope of work and suggested mitigation strategies.
- 2.6.1.4. Quarterly financial reports that clearly identify costs charged as they relate to work done per scope.
- 2.6.2. The Contractor shall collaborate with the Department to ensure that all websites within this agreement are designed, created, and managed according to all NH DoIT website requirements and that any protected health information (PHI), personal information (PI), or other confidential information solicited, will not be stored or captured on the website and shall not be further disclosed except as provided by contract. Unless notice is clearly provided on the website, the Contractor agrees that website visitation will not be monitored and recorded for website analytics or marketing.
- 2.6.3. The Contractor shall, in collaboration with the Department, develop an end-of-contract plan that includes, but is not limited to developing a process for compiling an electronic file of all final products produced through this contract for submission to the Department within 30 days of the contract completion.

## 3. REPORTING

- 3.1. The Contractor shall provide a work plan and timeline to the Department for approval, that defines the activities, deliverables, and due dates for each scope of work within 20 business days following the Amendment #3 approval date, ensuring any changes to approved work plans or timelines are subject to Department notice and approval.
- 3.2. The Contractor shall submit written monthly progress reports to the Department related to each scope of work which includes, but is not limited to:
  - 3.2.1. A summary of the key work performed during the monthly period.
  - 3.2.2. Encountered and foreseeable key issues, with mitigation strategies as applicable.
  - 3.2.3. Scheduled work for the upcoming period.
- 3.3. The Contractor shall provide semi-annual reports, including de-identified or aggregated data only, for the Governor's Commission in accordance with RSA 12-J:4, Meetings and Reports.
- 3.4. The Contractor shall provide a written report of Public Awareness and Education messaging evaluation findings as outlined in paragraph 2.4.10, prior to June 30, 2021.
- 3.5. The Contractor shall provide a written report of the Young Adult social media campaign(s) evaluation findings as outlined in subparagraph 2.5.4.7, prior to June 30, 2021.

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## New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports



Exhibit A - Amondment #3

- 3.6. The Contractor shall submit an end-of-year report no later than sixty (60) days after the end of the state fiscal year which includes, but is not limited to:
  - 3.6.1. An overview of work completed throughout the state fiscal year, including accomplishments towards program goals.
  - 3.6.2. End of year financial report.

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Exhibit A Amendment #3

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#### Exhibit B Amendment #3

#### Methods and Conditions Precedent to Payment

- 1. The State shall pay the Contractor an amount not to exceed the Form P-37, Block 1.8, Price Limitation for the services provided by the Contractor pursuant to Exhibit A Amendment #3, Scope of Services.
- 2. The Contractor agrees to provide the services in Exhibit A Amendment #3, Scope of Services in compliance with funding requirements.
- 3. This contract is funded as follows:
  - Funding from the Governor's Commission on Alcohol and Other Drugs. 3,1.
  - Federal funds from the United States Department of Health and Human Services, 3.2. Substance Abuse and Mental Health Services Administration (SAMHSA):
    - 3.2.1. Substance Abuse Prevention & Treatment Block Grant (SAPT) CFDA #93.959 is available for SFY2019 and SFY2020, FAIN # TI010035.
    - NH Partnership for Success Initiative (PFS2) CFDA #93.243 is available for SFY2019, SFY2020, and SFY2021, FAIN # SP020796.
    - Medication-Assisted Treatment Prescription Drug and Opioid Addiction Grant (MAT-PDOA) CFDA #93.243 is available for SFY2019 and SFY2020, FAIN #TI026741.
    - State Targeted Response to the Opiold Crisis Grant (STR) CFDA#93.788 is available for SFY2019, FAIN # TI080246.
    - State Opioid Response Grant (SOR) CFDA #93.788 is available for SFY2019 and SFY2020, FAIN H79TI081685
- 4. Payment for said services shall be made monthly as follows:
  - Payment shall be on a cost reimbursement basis for actual expenditures incurred in the fulfillment of this agreement, and shall be in accordance with the approved budget line items.
  - Contractor budgets include:
    - 4.2.1. Total Budgets inclusive of all programs per State Fiscal Year as follows:
      - 4.2.1.1. Exhibit B-1 Amendment #1 (SFY 19);
      - 4.2.1.2. Exhibit B-2 Amendment #2 B-2 (SFY 20); and
      - 4.2.1.3. Exhibit B-20 Amendment #3 (SFY 21)
    - 4.2.2. Program-specific budgets per State Fiscal Year, as follows:
      - 4.2.2.1. Exhibits B-3 through Exhibit B-19, SFY 2020 Prevention Education Budget; and
      - 4.2.2.2. Exhibits 8-21, Amendment #3, Governor's Commission Support Budget, SFY 2021 through Exhibit B-27, Amendment #3, Cost Effectiveness Reporting for Prevention Budget.
  - 4.3. The Contractor shall submit an invoice in a form satisfactory to the State no later than the twentieth (20th) working day of each month, which identifies and requests

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#### Exhibit B Amendment #3

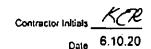
reimbursement for authorized expenses incurred in the prior month.

- 4.3.1. The Contractor agrees that invoicing submitted more than 60 days after the last day of the billing month may be subject to non-payment.
- 4.4. The Contractor shall ensure invoices are completed, signed, dated and returned to the Department in order to initiate payment.
- 4.5. The Contractor agrees to keep detailed records of their activities related to Department-funded programs and services.
- 4.6. The State shall make payment to the Contractor within thirty (30) days of receipt of each Invoice, subsequent to approval of the submitted invoice and if sufficient funds are available.
- 4.7. The final invoice shall be due to the State no later than forty (40) days after the contract Form P-37, Block 1.7 Completion Date.
- 4.8. In lieu of hard copies, all invoices may be assigned an electronic signature and emailed to: <a href="mailto:Shannon,Quinn@dhhs.nh.gov">Shannon,Quinn@dhhs.nh.gov</a> and <a href="mailto:dhhs.dbhinvoicesbdas@dhhs.nh.gov">dhhs.nh.gov</a>.
- 5. Payments may be withheld pending receipt of required reports or documentation as identified in Exhibit A Amendment #3, Scope of Services.
- 6. Notwithstanding anything to the contrary herein, the Contractor agrees that funding under this contract may be withheld, in whole or in part, in the event of noncompliance with any State or Federal law, rule or regulation applicable to the services provided, or if the said services have not been completed in accordance with the terms and conditions of this contract.
- 7. Notwithstanding paragraph 18 of the Form P-37, General Provisions, an amendment limited to transfer the funds within the budget and within the price limitation, can be made by written agreement of both parties and approved by the Department, and may be made without obtaining approval of the Governor and Executive Council.

JSI Research & Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH-01-A03

Exhibit B Amendment #3

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#### Exhibit B-20 Amendment #3 Master AOD Continuum of Care Systems Supports

#### New Hampshire Department of Health and Human Services Bidder Name: JSI Research and Training Institute, Inc. Budget Request for: Master AOD Continuum of Care Systems Supports Budget Period: SFY21 (7/1/20 - 6/30/21) Line Item -Provide detail in budget narrativ Direct Total Total Salary/Wages 389,213.00 \$ 389,213.00 147,903.00 \$ Employee Benefits S 5 147,903.00 Consultants \$ 4. Equipment: (includes Rentals, Repair & Maintenance, Purchase & Depreciation) 11,677.00 11,677.00 5. Supplies: (includes supplies for Education, Lab, Pharmacy, Medical, Office) 27,245.00 27,245.00 6. Travel 8,000.00 5 8,000.00 5 Occupancy 38,924.00 \$ 38,924.00 8. Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Legal, Insurance, Board Expenses) 31,136.00 31,136.00 Software \$ 10. Marketing/Communications \$ 11. Staff Education and Training \$ 11,678.00 11,678.00 12. Subcontracts/Agreements 160,000.00 \$ 160,000.00 13. Other (combined from attached program budgets) 2,750.00 2,750.00 \$ 34,200.00 34,200.00 \$ 62,274.00 \$ 62,274.00

862,726.00

62,274.00

7.2%

TOTAL Indirect As A Percent of Direct

\*\*\*\*\*\*

925,000.00

JSI Research Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH-01-A03 Exhibit 8-20 Amendment #3 Page 1 of 1

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# Exhibit 8-21 Amendment #3 Governor's Commission Support

## New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Training Institute, Inc.

Budget Request for: Governor's Commission Support

Budget Period: SFY21 (7/1/20 - 6/30/21)

•	T '	Direct		Indirect		Total	
Line Item -Provide detail in budget narrativ	e			•			
Total Salary/Wages	\$	80,756.00			\$	80,756.00	
2. Employee Benefits	\$	30,688.00			\$	30,688.00	
3. Consultants	İ				\$	-	
4. Equipment: (includes Rentals, Repair &	1			<del>-</del> •			
Maintenance, Purchase & Depreciation)	\$	2,423.00			\$	2,423.00	
5. Supplies: (includes supplies for					Ī		
Education, Lab, Pharmacy, Medical, Office)	\$ .	5,653.00			\$	_5,653.00	
6. Travel					\$		
7. Occupancy	\$	8,076.00			\$	8,076.00	
Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Legal,		,					
Insurance, Board Expenses)	<b>S</b>	6,460.00			\$	6,460.00	
9. Software	Î	·			\$	-	
10. Marketing/Communications	1	-		,	\$		
11. Staff Education and Training	\$	2,423.00			S	2,423.00	
12. Subcontracts/Agreements					\$		
13. Other (specific details mandatory):					\$		
Print Gov Commission Mid Year and Annual		•	•				
Reports & support the task force	\$	600.00		·	\$	600.00	
	<del>├</del>			12.024.00	5	40.004.00	
	<b>├</b> ──		\$	12,921.00	\$	12,921.00	
TOTAL	s	137,079.00	s	12,921.00		150,000.00	

Indirect As A Percent of Direct

9.4%

#### Docusign Envelope ID: 78738355-50E6-4270-BC63-B2FE39F98949

#### Exhibit B-22 Amendment #3 PFS SEOW

# New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Training Institute, Inc.

Budget Request for: PFS SEOW

Budget Period: SFY21 (7/1/20 - 6/30/21)

_						
<del></del>	Ţ	Direct	•	Indirect		Total
Line Item -Provide detail in budget narrativ	/0	•		<u>.                                    </u>	<u> </u>	
1. Total Salary/Wages	\$	78,594.00			\$	78,594.00
Employee Benefits	.2	29,866.00			\$	29,866,00
3. Consultants					5	•
4. Equipment: (includes Rentals, Repair &	7			·	$\Box$	· · · · · · · · · · · · · · · · · · ·
Maintenance, Purchase & Depreciation)	\$	2,357.00			5	2,357.00
5. Supplies: (includes supplies for				:		
Education, Lab, Pharmacy, Medical, Office)	\$	_5,502.00			\$	5,502.00
6. Travel	Τ <u>·</u>				\$	•
7. Occupancy	\$	7,860.00			\$	7,860.00
8. Current Expenses (includes Telephone,		-		· · · · · · · · · · · · · · · · · · ·		, .
Postage, Subscriptions, Audit & Legal,	•				٠.	
Insurance, Board Expenses)	\$	6,287.00			\$	6,287.00
9. Software					S	•
10. Marketing/Communications		•			\$	•
11. Staff Education and Training	\$	2,358.00			\$	2,358.00
12. Subcontracts/Agreements					\$	-
13. Other (specific details mandatory):	I				\$	
Printing Annual Report	. \$	4,600.00			\$	4,600.00
					\$	-
			S	12,576.00	\$	12,576.00
TOTAL	\$	137,424.00	\$	12,576.00	\$	150,000.00

Indirect As A Percent of Direct

9.2%

JSI Research Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH-01-A03 Exhibit B-22 Amendment #3 Page 1 of 1

Contractor Initiats

Date 6.10.20

#### DocuSign Envelope ID: 78738355-5066-4270-8C63-82FE39F98949

#### Exhibit B-23 Amendment #3 PFS Program Support

## Now Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Training Institute, Inc.

Budget Request for: PFS Program Support

Budget Period: SFY21 (7/1/20 - 6/30/21)

	, .	" Direct		Indirect		Total	
Line item -Provide detail in budget narrativ	é						
Total Salary/Wages	\$	67,567.00		•	\$	67,567.00	
2. Employee Benefits	\$	25,676.00		_	\$	25,676.00	
3. Consultants		-			5	-	
4. Equipment: (includes Rentals, Repair &				· · · · · · · · · · · · · · · · · · ·			
Maintenance, Purchase & Depreciation)	S	2,027.00	L	<u> </u>	\$	2,027.00	
5. Supplies: (includes supplies for							
Education, Lab, Pharmacy, Medical, Office)	s	4,730.00	1		s	4,730.00	
6. Travel	Š	*1.55.55			Š	4,100.00	
7. Occupancy	5	6,757.00	┝		<u> </u>	6,757.00	
8. Current Expenses (includes Telephone,	Ť	5,1.5.1.55	<b>-</b>		Ť	0,101.00	
Postage, Subscriptions, Audit & Legal,							
Insurance, Board Expenses)	s	5,406.00			s	5,406.00	
9. Software	Ť			· · · · · · · · · · · · · · · · · · ·	Š		
10. Marketing/Communications					3	•	
11. Staff Education and Training	5	2,027.00		-	5	2,027.00	
12. Subcontracts/Agreements					\$	-	
13. Other (specific details mandatory):				-	Š		
Focus Groups	$\overline{}$		<u> </u>	<del></del> -	Š	<del>-</del>	
Subject Matter Experts					Š		
	<del>                                     </del>		S	10,810.00	<u> </u>	10,810.00	
TOTAL	\$	114,190.00	\$	10,810.00	\$	125,000.00	

Indirect As A Percent of Direct

75000

%

JSI Research Training Institute d/b/a Community Health Institute RFP-2019-8DAS-03-AL-COH-01-A03 Exhibit B-23 Amendment #3 Page 1 of 1

Contractor Initials R 10.30

Date 6.10.20

#### DocuSign Envelope ID: 78738355-80E6-4270-BC63-82FE39F96949

# Exhibit 8-24 Amendment #3 PFS Media

## New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Training Institute, Inc.

**Budget Request for: PFS Media** 

Budget Period: SFY21 (7/1/20 - 6/30/21)

A CONTRACTOR OF THE STATE OF TH		Direct		Indirect		Ţotal :	
Line Item -Provide detail in budget narrativ	/O				٠.		
1. Yotal Salary/Wages	\$	31,621.00			\$	31,621.00	
2. Employee Benefits	S	12,016.00			\$	12,016.00	
3. Consultants					\$		
4. Equipment: (includes Rentals, Repair &							
Maintenance, Purchase & Depreciation)	\$	949.00	<u> </u>		<b>\$</b> .	949.00	
5. Supplies: (includes supplies for							
Education, Lab, Pharmacy, Medical, Office)	S	2,213.00			\$	2,213.00	
6. Travel	\$	1,500.00			\$	1,500.00	
7. Occupancy	\$	3,162.00			5	3,162.00	
8. Current Expenses (includes Telephone,							
Postage, Subscriptions, Audit & Legal,	l						
Insurance, Board Expenses)	\$	2,530.00			\$	2,530.00	
9. Software	1.	-		_	\$	•	
10. Marketing/Communications					\$	•	
11. Staff Education and Training	\$	949.00		_	\$	949.00	
12. Subcontracts/Agreements					\$	•	
13. Other (specific details mandatory):	Ţ	,			\$	-	
Marketing & Marketing Trave	\$	15,000.00			\$	15,000.00	
					\$		
			\$	5,060.00	\$	5,060.00	
TOTAL	\$	69,940.00	\$	5,060.00	·\$	75,000.00	
Indirect As A Percent of Direct		•		7.2%			

JSI Research Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH-01-A03 Exhibit B-24 Amendment #3 Page 1 of 1

Contractor Initiats KR

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Jeffrey A. Meyers Commissioner

> Katja S. For Director

# STATE OF NEW HAMPSHIRE DEPARTMENT OF HEALTH AND HUMAN SERVICES DIVISION FOR BEHAVIORAL HEALTH

129 PLEASANT STREET, CONCORD, NH 03301

603-271-9544 1-800-852-3345 Ext. 9544
Fax: 603-271-4332 TDD Access: 1-800-735-2964 www.dhhs.nh.gov

July 2, 2019

His Excellency, Governor Christopher T. Sununu and the Honorable Council State House Concord, New Hampshire 03301

## **REQUESTED ACTION**

Authorize the Department of Health and Human Services, Division for Behavioral Health, to enter into a sole source amendment to an existing contract with JSI Research & Training Institute d/b/a Community Health Institute, Vendor #161611-B001, 501 South Street, 2nd Floor Bow, NH 03304, for the coordination of services provided to the New Hampshire Alcohol and Other Drug (AOD) Continuum of Care System, by increasing the price limitation by \$531,842 from \$4,850,734 to an amount not to exceed \$5,382,576 with no change to the contract completion date of June 30, 2020, effective upon Governor and Executive Council approval. 41.41% Federal Funds, 15.09% General Funds and 43.50% Other (Governor's Commission) Funds.

The original agreement was approved by the Governor and Executive Council on October 17, 2018 (Item #6), and amended on December 5, 2018 (Item #20).

Funds are available in the following accounts for State Fiscal Year (SFY) 2020, with authority to adjust encumbrances between State Fiscal Years through the Budget Office if needed and justified.

05-95-92-920510-25590000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, OPIOID STR GRANT (100% Federal Funds)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program Services	92052559	\$50,000	. \$0	\$50,000
2020	102- 500731	Contracts for Program Services	92052559	\$0	\$0	\$0
···			Subtotal	\$50,000	\$0	\$50,000

05-95-92-920510-33820000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, GOVERNOR COMMISSION FUNDS (100% Other Funds)

SFY	Class/	Class Title	Job	Current	Increase/	Revised
3, 1	Account		Number	Amount	Decrease	Amount

His:Excellency, Governor Christopher T. Sununu and the Honorable Council Page 2 of 4

2019	102-	. Contracts for	92058501	\$599,676	\$0	\$599,676
	500731	Program Services				
2019	102- 500731	Contracts for Program Services	92058502	<b>\$</b> 599,676	. \$0	\$599,676
2020	102- 500731	· Contracts for Program Services	92058501	\$324,676	\$0	\$324,676
2020	102- 500731	Contracts for Program Services	92058502	\$324,676	\$481,842	\$806,518
'6	000101	<u> </u>	Subtotal	\$1,848,704	\$481,842	\$2,330,546

05-95-92-920510-33840000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, CLINICAL SERVICES (66% Federal Funds 34% General Funds)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program Services	92057501	\$300,000	\$0.	\$300,000
2020	102- 500731	Contracts for Program Services	92057501	\$300,000	\$0	\$300,000
			Sublotal	\$600,000	- \$0	\$600,000

05-95-92-920510-33950000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, PFS2 GRANT (100% Federal Funds)

SFY	Class/ Account	Class Title	Job Number	Current - Amount	Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program Services	92052407	\$240,000	\$0	\$240,000
2019	102- 500731	Contracts for Program Services	92052408	\$75,000	\$0	\$75,000
2020	102- 500731	Contracts for Program Services	92052407	\$240,000	\$25,000	\$265,000
2020	102- 500731	Contracts for Program Services	92052408	\$75,000	\$0	\$75,000
			Subtotal	\$630,000	\$25,000	\$655,000

05-95-92-920510-69350000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, MAT GRANT (100% Federal Funds)

SFY	Classi	Class Title	Job	Current	Increase/	Revised
	Account		Number	Amount	Decrease	Amount

His Excellency, Governor Christopher T. Sununu and the Honorable Council Page 3 of 4

2019	102- 500731	Contracts for Program Services	92056935	\$108,800	\$0	\$108,800
2020	102- 50073 <b>1</b>	Contracts for Program Services	92056935	\$108,800	\$25,000	\$133,800
·			Subtotal	\$217,600	\$25,000	\$242,600

05-95-92-920510-70400000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, STATE OPIOID RESPONSE GRANT (100% Federal Funds)

SFY	Class/ Account	Class Title	Job . Number	Current Amount	Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program Services	92057040	\$500,000	.\$0	\$500,000
2020	102- 500731	Contracts for Program Services	92057040	\$400,000	\$0	\$400,000
		•	Subtotal	\$900,000	\$00	\$900,000

05-95-47-470010-79480000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS DEPT OF, MHS: MEDICAID & BUSINESS POLICY OFFICE, OFFICE OF MEDICAID AND BUSINESS POLICY MEDICAID CARE MANAGEMENT (100% General Funds)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program Services	47000554	\$162,562	\$0	\$162,562
2020	102- 500731	Contracts for Program Services	47000554	\$441,868	\$0	\$441,868
•	<del></del>	· · · · · ·	Subtotal	\$604,430	\$0	\$604,430
<del> </del>			Grand Total	\$4,850,734	\$531,842	\$5,382,576

## **EXPLANATION**

This request is sole source because the increase in funding exceeds 10% of the current contract price limitation.

The purpose of this request is to expand the scope of services that the Contractor is currently providing to ensure the State has appropriate and sufficient resources to address the implementation and monitoring of new and existing strategies, including:

- Supporting and expanding existing public awareness and prevention education campaigns.
- Adding administrative support and technical assistance to the Governor's Commission on Alcohol and Other Drugs.

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His Excellency, Governor Christopher T. Sunum and the Honorable Council Page 4 of 4

> Adding evaluation for the enhanced care coordination services offered through the MAT-PDOA grant.

New Hampshire prevention, intervention, treatment, and recovery support services providers and agencies across the state are supported by work that is performed by the contractor under this agreement. The training component of this agreement has held forty-one (41) workshops with a total of 1,138 participants.

Should the Governor and Executive Council not approve this request, the Department may not have access to necessary information that is collected through services provided under this contract. The collected information is used to make decisions about allocating resources to combat alcohol and drug misuse and the social, health, and behavioral consequences of substance misuse, such as overdoses, lost wages and strain on public resources.

Area served: Statewide.

Source of funds: 41.41% Federal Funds from the DHHS, Substance Abuse and Mental Health Services Administration, Center for Substance Abuse Prevention and Treatment Block Grant, CFDA #93.959 FAIN TI1010035, CDFA #93.243, FAIN #TI026741, and CFDA #93.243, FAIN #SP020796, 15.09% General Funds and 43.50% Other Funds from the Governor's Commission Funds.

In the event that the Federal Funds or Other Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,

Joffey A. Meyers

Commissioner



# State of New Hampshire Department of Health and Human Services Amendment #2 to the Alcohol and Other Drug.(AOD) Continuum of Care System Supports Contract

This 2<sup>rd</sup> Amendment to the Alcohol and Other Drug (AOD) Continuum of Care System Supports contract (hereinafter referred to as "Amendment #2") is by and between the State of New Hampshire, Department of Health and Human Services (hereinafter referred to as the "State" or "Department") and JSI Research & Training Institute d/b/a Community Health Institute, (hereinafter referred to as "the Contractor"), a non-profit corporation with a place of business at 501 South Street, 2nd Floor, Bow, NH 03304.

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on October 17, 2018 (Item #6), as amended and approved on December 5, 2018 (Item #20) the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, the State and the Contractor have agreed to make changes to the scope of work, payment schedules and terms or conditions of the contract; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the State may modify the scope of work and the payment schedule of the contract upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to increase the price limitation, and modify the scope of services to support continued delivery of these services; and

WHEREAS all terms and conditions of the Contract and prior amendments not inconsistent with this Amendment #2 remain in full force and effect; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

- Form P-37, General Provisions, Block 1.8, Price Limitation, to read: \$5,382,576.
- 2. Delete Exhibit A, Scope of Services, in its entirety and replace with Exhibit A-Amendment #2, Scope of Services.
- Delete Exhibit B Amendment #1, Methods and Conditions Precedent to Payment in its entirety and replace with Exhibit B Amendment #2; Methods and Conditions Precedent to Payment.
- Delete Exhibit B-2 Amendment #1, Budget in its entirety and reptace with Exhibit B-2 Amendment #2, SFY 2020 Master AOD Continuum of Care System of Supports Budget.
- Delete Exhibit B-6, Budget in its entirety and reptace with Exhibit B-6 Amendment #2, SFY 2020 Technical Assistance Budget.
- Delete Exhibit B-8, Budget in its entirety and replace with Exhibit B-8 Amendment #2, SFY 2020 Program Evaluation Budget.
- Delete Exhibit 8-12 Budget in its entirety and replace with Exhibit 812 Amendment #2, SFY 2020 Governor's Commission Budget.
- Delete Exhibit B-16, Budget in its entirety and replace with Exhibit B-16 Amendment #2, SFY 2020 Partnership for Success Budget.
- 9. Add Exhibit B-19, SFY 2020 Prevention Education Budget.

JSI Research & Training Institute d/b/e Community Health Institute RFP-2019-BDAS-03-ALCOH

Amendment #2 . Page 1 of 3 DocuSign Envelope ID: 7B73B355-50E6-4270-BC63-B2FE39F98949



# New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports

	e date of Governor and Executive Council approval. set their hands as of the date written below.
7/29/19 Date	State of New Hampshire Department of Health and Human Services  **Control Por January Services**  **Control
	JSI Research& Training Institute d/b/a/ Community Health Institute
June 24, 2019 Oate	Name: Johannah Sigwart Title: Regional Orrector
Acknowledgement of Contractor's signature  State of New Hampshire County of Me undersigned officer, personally appeared the the person whose name is signed above capacity indicated above.  Signature of Joiary Public or Justice of the DEBRICL LOVE, Notary Public My Commission Expres September 5, 2013	rrimack on June 24, 2019 , before the ne person identified directly above, or satisfactority proven to a, and acknowledged that s/he executed this document in the
Name and Title of Notary or Justice of the figure $\frac{9}{5}$ /2023	Peace ( ,

'JSI Research & Training Institute d/b/a Community Health Institute RFP-2019-80AS-03-ALCOH

Amendment 82 Page 2 of 3



The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

Date

OFFICE OF THE ATTORNEY GENERAL

Name: North Foreign Council of the State of New Hampshire at the Meeting on: (date of meeting)

OFFICE OF THE SECRETARY OF STATE

Name: Title:

Title:



#### Exhibit A Amondment #2

## Scope of Services

# 1. Provisions Applicable to All Services

- 1.1. The Contractor shall submit a detailed description of the language assistance services they will provide to persons with limited English proficiency to ensure meaningful access to their programs and/or services within ten (10) days of the contract effective date.
- 1.2. The Contractor agrees that, to the extent future legislative action by the New Hampshire General Court or federal or state court orders may have an impact on the Services described herein, the State Agency has the right to modify Service priorities and expanditure requirements under this Agreement so as to achieve compliance therewith.
- 1.3. Not withstanding any other provision of the Contract to the contrary, no services shall continue after June 30, 2019, and the Department shall not be liable for any payments for services provided after June 30, 2019, unless and until an appropriation for these services has been received from the state legislature and funds encumbered for the SFY 2020-2021 and SFY 2022-2023 biennia.
- 1.4. For the purposes of this Agreement, the Department has identified the Contractor, JSI Research & Training Institute d/b/a Community Health Institute, as a Contractor, in accordance with 2 CFR 200.300.

## 2. Scope of Work

#### 2.1. Training

- 2.1.1. The Contractor shall provide trainings to address the needs of the State's Alcohol and Other Drug (AOD) Continuum of Care service providers. The Contractor shall ensure trainings:
  - 2.1.1.1. Complement technical assistance (TA) provided.
  - 2.1.1.2. Are consistent with the required professional standards for providers and the workforce, which includes, but is not limited to Partnership for Success (PFS) grantees.
  - 2.1.1.3. Are offered, based on the availability of space, at no cost to Bureau of Drug and Alcohol Services staff.
- 2.1.2. The Contractor shall provide cross-system training to ensure professional preparation and workforce development for providers in behavioral health and primary healthcare fields who work with individuals and families addressing substance misuse related issues.

JSI Research & Training institute d/b/a Community Health Institute RFP-2019-8DAS-03-ALCOH

Exhibit A Amendment #2

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Contractor Initials 5/24/1



#### Exhibit A Amendment #2

- 2.1.3. The Contractor shall identify the training needs of the workforce by:
  - 2.1.3.1. Soliciting feedback from the Department.
  - 2.1.3.2. Collecting and analyzing participant evaluation feedback for individual trainings and on an annual basis.
  - Meeting monthly with the Contractor's staff to seek input on training needs based on TA provided.
  - 2.1.3.4. Participating in workforce development education and training committees to learn what other agencies are intending to offer and to inform these agencies of the Contractor's training plans.
  - 2.1.3.5. Attending licensing and certification board meetings to identify provider needs.
- 2.1.4. The Contractor shall deliver trainings as follows, per State Fiscal Year:
  - 2.1.4.1. A minimum of forty-nine (49) in-person trainings and collaborative educational events including, but not limited to:
    - 2.1.4.1.1. Core, intermediate, and advanced level trainings which meet licensure and certification needs of the workforce including but not limited to confidentiality of protected health information (PHI) and substance use disorder (SUD) data as required by 45 CFR 160, 164 (HIPPA) and 42 CFR Part 2, as applicable, and all state and federal laws and regulations.
    - 2.1.4.1.2. Trainings specific to the needs of PFS grantees.
    - 2.1.4.1.3. Targeted trainings and collaborative educational events, at the direction of the Department, based on emerging issues and technical assistance needs.
  - 2.1.4.2. A minimum of four (4) on-demand webinars.
- 2.1.5. The Contractor shall create and provide "training suites," in order to offer a systematic approach to meet credentialing and continuing education requirements, which must be approved by the Department. The Contractor shall ensure training suites:
  - 2.1.5.1. Are scheduled six (6) months to a year in advance.
  - 2.1.5.2. Are available every three (3) to four (4) months:
  - 2.1.5.3. Include offerings for individuals with AOD credentials requiring credentialing and/or continuing education including, but not limited to.

2.1.5.3.1. Certified Prevention Specialists (CPS).

JSI Research & Trething Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCON

Exhibit A Amendment #2

Contractor Initials .

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#### Exhibit A Amendment #2

- 2.1.5.3.2. Certified Recovery Support Workers (CRSW).
- 2.1.5.3.3. Licensed Alcohol & Drug Counselors/Master Licensed Alcohol & Drug Counselors (LADC/MLADC).
- 2.1.6. The Contractor shall manage the training program by:
  - 2.1.6.1. Planning and coordinating unique training activities that are affordable and non-duplicative of other trainings available in New Hampshire.
  - 2.1.6.2. Delivering training by applying a spectrum of adult teaming methodologies, in such a way as to reach audiences statewide including, but not limited to:
    - 2.1.6.2.1. Providing onsite face-to-face training.
    - 2.1.6.2.2. Providing distance learning opportunities such as asynchronous and synchronous educational experiences.
  - 2.1.6.3. Ensuring that any education programs delivered on-line or on a website:
    - 2.1.6.3.1. Meet NH DoIT requirements.
    - 2.1.6.3.2. Do not allow site visitation to be tracked for analytics or marketing.
    - 2.1.6.3.3. Do not maintain, store, or capture and do not further disclose any protected health information (PHI), personal information (PI), or other confidential information solicited either by social media or the website except as expressly provided in the contract.
  - 2.1.6.4. Recording, monitoring, and evaluating delivery of training activities.
  - 2.1.6.5. Maintaining a Learning Management System.
  - 2.1.6.6. Maintaining a training calendar that lists all Contractor training events and has links to other related training calendars as appropriate.
- 2.1.7. The Contractor shall evaluate the training program by:
  - 2.1.7.1. Evaluating each completed training, at a minimum, for:
    - 2.1.7.1.1. Training content,
    - 2.1.7.1.2. Instructor knowledge and ability.
    - Transfer of knowledge, skills and abilities to training participants.

JSI Research & Training Institute d/b/a Community Health Institute RFP-2019-8DAS-03-ALCOH Exhibit A Amendment #2

Contractor Initials

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Date 6/24/19



#### Exhibit A Amendment #2

- 2.1.7.1.4. Whether the training met the stated goals and objectives.
- 2.1.7.2. Providing training evaluation protocols, for Department approval within forty-five (45) days of the contract effective date.
- 2.1.7.3. Demonstrating an eighty-five percent (85%) or better rating of trainee satisfaction through training evaluations, based on aggregate quarterly evaluation data.
- 2.1.7.4. Administering an annual training needs assessment, beginning within sixty (60) days of contract award, and every twelve (12) months thereafter, to assess at a minimum:
  - 2.1.7.4.1. Certification and licensure needs.
  - 2.1.7.4.2. Training level and topic needs.
  - 2.1.7.4.3. Preferred format and frequency.
  - 2.1:7.4.4. Disabilities or learning preferences.
  - 2.1.7.4.5. General recommendations for trainings.
- 2.1.7.5. Providing key findings of training evaluations and annual survey results to the Department for consideration and feedback for training planning purposes.
- 2.1.7.6. Utilizing results from training evaluations and annual surveys to ensure continuous quality improvement of the training program.
- 2.1.8. The Contractor shall provide all materials, equipment, and physical space, as well as, logistical and staff support for the training and education programs delivered.
- 2.1.9. The Contractor shall provide approved Continuing Education Credits, applicable to the training audience and certification needs, as well as certificates of completion to participants who complete the trainings.
- 2.1.10. The Contractor shall maintain a list of trainers, as approved by the Department, for a variety of topics and shall ensure all trainers are qualified to teach respective courses.
- 2.1.11. The Contractor shall promote training programs through activities that include, but are not limited to:
  - 2.1.11.1. Disseminating available training opportunities to professional networks and Boards.

JSI Research & Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH

Exhibit A Amendment #2

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Contractor Initials Onto 6/24/19

Rev.D4/24/18



#### Exhibit A Amendment #2

- 2.1.11.2. Collaborating with the Department to promote opportunities with their funded contractors including through the Contractor's Communities of Practice (CoP's).
- 2.1.11.3. Posting trainings on the Contractor's chronological listings of professional development activities.
- 2.1.11.4. Sharing training information through monthly newsletters.
- 2.1.11.5. Providing targeted marketing with specific associations based on training topic.
- 2.1.12. The Contractor may collect registration fees from training participants in an amount limited to expenses for training that exceed the amount funded by the Department. The Contractor shall:
  - 2.1.12.1. Provide a copy of the training fee schedule within ten (10) days of the contract effective date for Department approval.
  - 2.1.12.2. Report revenues generated by registration fees by submitting monthly financial data that includes, but is not limited to the original budget, monthly expenditures, and monthly revenue received...
  - 2.1.12.3. Ensure that any financial information gathered as part of a registration fee will be protected as required by state rules, state laws, or federal laws.
  - 2.1.12.4. Reinvest a minimum of eighty percent (80%) of the revenue generated from registration fees collected to enhance the training program as approved by the Department. The Contractor shall:
    - 2.1.12.4.1. Contribute a minimum of \$2,000 per state fiscal year toward scholarships.
    - 2.1.12.4.2. Provide coffee, tea, and water for training events at no cost to participants using reinvested revenue.
    - 2.1.12.4.3. Invest in capacity to deliver and support trainings by:
      - 2.1.12.4.3.1. Expanding remote training attendance through the use of remote viewing software and equipment.
      - 2.1.12.4.3.2. Allowing for enhanced training suites.
      - 2.1.12.4.3.3. Providing targeted and skill-building training, as approved by the Department.
  - 2.1.12.5. Report revenues against reinvestment fund totals and report progress as part of monthly financial reporting.

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- 2.1.13. The Contractor shall administer a process to receive and monitor scholarship applications. The Contractor shall:
  - 2.1.13.1. Coordinate payment for award scholarships to the New Hampshire AOD workforce for attendance at approved training opportunities.
  - 2.1.13.2. Ensure a minimum of ten thousand dollars (\$10,000) per state fiscal year is reserved for scholarships.
  - 2.1.13.3. Ensure a minimum of two thousand dollars (\$2,000) per state fiscal year is added to scholarships from revenue reinvestment funds, as referenced in Section 2.1.12.4.1.
  - 2.1.13.4. Ensure all scholarship applications are submitted to the Department for review and final approval.

#### 2.2. Technical Assistance

- 2.2.1. The Contractor shall provide technical assistance (TA) to the AOD workforce and direct service providers that:
  - 2.2.1.1. Complements and supports trainings identified in Subsection 2.1, Trainings.
  - 2.2.1.2. Increases professional service providers' knowledge, skills, and abilities in using various outcome-supported and evidence-based or evidence-informed programs, policies, and practices.
  - 2.2.1.3. Supports effective implementation of the full spectrum of substance misuse prevention, intervention, treatment and recovery supports services that are integrated with primary and behavioral health care and align with the Department's efforts to establish whole personcentered and community owned systems of care.
- 2.2.2. The Contractor shall provide TA in a variety of formats, which may include, but are not limited to:
  - 2.2.2.1. Face-to-face, in person meetings.
  - 2.2.2.2. Virtual meetings including, but not limited to:
    - 2.2.2.1. Web-based conferencing.
    - 2.2.2.2. Webinars.
  - 2.2.2.3. Sile visits.
  - 2.2.2.4. Telephone calls and emails.
  - 2.2.2.5. On-line and in-person Communities of Practice.

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- 2.2.3. The Contractor shall provide TA to providers and the workforce on targeted topics, based on emerging issues and needs, as directed by the Department.
- 2.2.4. The Contractor shall use a project management system, approved by the Department, to efficiently monitor, manage, and report TA requests.
- 2.2.5. The Contractor shall utilize online platforms, approved by the Department, to provide discussion forums to agencies served.
- 2.2.6. The Contractor shall provide TA that ensures program fidelity while meeting state and federal grant requirements including, but not limited to:
  - 2.2.6.1. The Substance Abuse Prevention & Treatment Federal Block Grant (SABG).
  - 2.2.6.2. Parthership for Success (PFS) Grant.
  - 2.2.6.3. The Medication-Assisted Treatment Prescription Drug and Opioid Addiction (MAT-PDOA) Grant.
- 2.2.7. The Contractor shall participate in all relevant federal programmatic webinars associated with the Department's awarded grants including but not limited to PFS, SABG, and MAT-PDOA.
- 2.2.8. The Contractor shall utilize subject matter experts, as approved by the Department, to enhance the TA activities.
- 2.2.9. The Contractor shall provide TA to the Department through seeking and writing proposals for other federal grants as directed by the Department.
- 2.2.10. The Contractor shall establish a process for identifying, selecting, guiding, and supporting promising programs in becoming a NH-endorsed, evidenceinformed prevention program. At a minimum, the Contractor shall:
  - 2.2.10.1. Establish an evidence-informed workgroup to develop and manage activities which result in identification as a NH-endorsed prevention program.
  - 2.2.10.2. Convene, facilitate, and maintain à panel of informed national and local subject matter experts to determine the efficacy of programs.
  - 2.2.10.3. Employ NH's Service to Science process, whose guidelines are modeled from the Substance Abuse and Mental Health Services Administration's (SAMHSA's) process, which:
    - 2.2.10.3.1. Establishes core elements of an evidence-based practice.
    - 2.2.10.3.2. Ensures the approach is grounded in research.

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- 2.2.10.3.3. Ensures valid and reliable data are collected and analyzed to determine program effectiveness.
- 2.2.10.3.4. Requires implementation support including, but not limited to materials, manuals and training to support replication.
- 2.2.10.4. Coordinate, convene; and facilitate the NH Expert Panel, which represents multiple sectors, statewide and nationally in the field of prevention and is responsible for reviewing applications aubmitted in the NH Service to Science Process.
- 2.2.10.5. Ensure the application process includes the review and scoring of the application by an expert panel. The Contractor shall ensure:
  - 2.2.10.5.1. Applicants meeting application criteria are endorsed as Promising Practices in prevention.
  - 2.2.10.5.2. Applicants endorsed as Promising Practices in prevention are given the option to continue with the process to become endorsed as an evidence-based practice in prevention.
- 2.2.10.6. Collaborate with the Department to improve upon the current NH Service to Science process by establishing an evidence-informed workgroup to identify innovative NH-based programs that exhibit a level of readiness to enter the process of becoming a NH evidence-informed prevention program.
- 2.2.10.7. Provide consultation, technical assistance and evaluation support to prevention organizations who are not applying to be evidenced based but are seeking to improve the quality of their programs or practices which could include, but not be limited to process or protocol improvements, evaluation methodology consultation, evaluation development and implementation, and communication or marketing improvements.
- 2.2.11. The Contractor shall facilitate and provide technical and logistical support for a maximum of four (4) in-person Communities of Practice (CoP), which are designed in the format, frequency and length determined by the Department and include, but are not limited to:

2.2.11.1.1. Prevention.

2.2.11.1.2. Treatment.

2.2.11.1.3. Medication-Assisted Treatment.

2.2.11.1.4. Recovery Support Services.

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- The Contractor shall maintain the New Hampshire Center for Excellence's 2,2,12. current public-facing website (www.nhcenterforexcellence.org) that, at a minimum provides best practice and other professional assistance information that includes but is not limited to:
  - 2.2.12.1. All publications and content created through this contract.
  - 2.2.12.2. Webpages for each CoP that includes posting all materials including meeting presentation slide decks, audio recordings, questions and answers asked during meetings, and other tools and resources.
  - 2,2,12.3. A listing of all technical assistance and training opportunities funded through this contract.
  - 2.2.12.4. A clearinghouse list of other education and training events that are
- 2.2.13. The Contractor shall maintain the website, http://drugfreenh.org/, a publicfacing website that creates and promotes consistent statewide messages about the problems and solutions of substance misuse in New Hampshire. This includes, but is not limited to, developing, updating, and uploading website content, at the request and approval of the Department.
- 2,2,14. The Contractor shall develop, update, and upload website content for the NH Treatment Locator http://nhtrealment.org/, at the request of the Department.
- 2.2.15. The Contractor shall review and evaluate the New Hampshire Treatment. Locator website (https://nhtreatment.org/) in collaboration with the Department to further refine the treatment locator by identifying additional enhancements and features which shall include, but not be limited to:
  - 2.2.15.1. Improving the ease of use and management of the treatment locator and database.
  - 2.2.15.2. Exploring the feasibility of real-time treatment availability and allowing providers to access and update their treatment availability.
  - 2.2.15.3. Implementing processes to ensure directory listings are up-to-date.
  - 2.2.15.4. Identifying and implementing a process to improve coordination of edits and new provider fistings.
  - Identifying key providers and organizations through which the Center will actively promote the treatment locator.
- 2.2.16. The Contractor shall collaborate with the Department to ensure that all websites within this agreement, including training and distance learning activities provided via websiles, are designed, created, and managed

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according to all NH DoIT website requirements, and that any protected health information (PH), personal information (PI), or other confidential information solicited, will not be stored or captured on the website and shall not be further disclosed except as provided by contract. Unless notice is clearly provided on the website, the Contractor agrees that website visitation will not be monitored and recorded for website analytics or marketing.

#### 2.3. Program Evaluation

- 2.3.1. The Contractor shall develop methodologies, in collaboration with the Department, to evaluate the overall effectiveness of the AOD Continuum of Care System which will include, but not be limited to developing, implementing, and administering tools, surveys, plans, program-level togic models and conducting focus groups.
- 2.3.2. The Contractor shall provide a summary of evaluation results obtained in Paragraph 2.3.1 to the Department and program stakeholders. The Contractor shall ensure the summary includes, but is not limited to:
  - 2.3.2.1. Demonstrated progress in meeting implementation goals.
  - 2.3.2.2. An explanation of challenges and successes that contributed to the outcomes.
  - 2.3.2.3. Identification of opportunities for improvement in implementation to lead to improved outcomes.
- 2.3.3. The Contractor shall utilize subject matter experts, as approved by the Department, to enhance the program evaluation activities and scope of work.
- 2.3.4. The Contractor shall evaluate and provide support to programs funded by the Department, as directed by the Department and required by each funding source, to ensure program fidelity and that federal and state evaluation requirements and program outcomes are being achieved including, but not limited to:
  - 2.3.4.1. Substance Abuse Prevention and Treatment Block Grant (SABG), which includes a minimum of one (1) independent peer review per state fiscal year to assess the quality, appropriateness, and efficacy of treatment services.
    - 2.3.4.1.1. The Independent Peer Review shall be conducted according to SAMHSA SABG requirements as stated in 42 USC 300x-53, Additional Requirements.
    - 2.3.4.1.2. Timetables for this review will be included in the workplan and submitted to the Department within 30 days of the convect.

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approval date. Changes to the timetable will require Department notice and approval.

- 2.3.4.1.3. A summary report, including but not limited to, results and findings related to the review shall be submitted to the Department within 30 days following completion of the review.
- 2.3.4.2. The Partnership for Success (PFS) Grant, 1
- 2.3.4.3. The Medication-Assisted Treatment Prescription Drug and Opioid Addiction (MAT-PDOA) Grant and the MAT-PDOA Supplemental Grant.
- 2.3.4.4. The State Targeted Response to the Opioid Crisis (STR) Grant.
- 2.3.4.5. Governor's Commission Programs managed by the Department.
- 2.3.5. The Contractor shall participate in all federal evaluation webinars associated with the Department's awarded grants including, but not limited to PFS, SABG, STR, and MAT-PDOA.
- 2.3.6. The Contractor shall, in consultation with the Department:
  - 2.3.6.1. Develop evaluation documents required for state and federal grants.
  - 2.3.6.2. Provide data as requested, by the Department.
  - 2.3.6.3. Participate in SAMHSA evaluation and programmatic webinars.
- 2.4. Data Collection, Analysis, Interpretation, Reporting, and Support
  - 2.4.1. The Contractor shall assist and support the Department in the collection, analysis, interpretation, and reporting of data for the purposes of improving and informing substance misuse policies, programs, and practices. The Contractor shall ensure activities include, but are not limited to:
    - 2.4.1.1. Identifying existing data available at the federal, state, and local levels that can be utilized for problem identification as well as strategies and services to effectively address these issues.
    - 2.4.1.2. Identifying methodologies for data collection.
    - 2.4.1.3. Identifying reporting requirements.
    - 2.4.1.4. Gathering and compiling relevant drug and alcohol use disorder information and data.
    - 2.4.1.5. Analyzing and translating data into a variety of formats.
    - 2.4.1.6. Facilitating the collection and reporting of data.

2.4.1.7. Collaborating with contracted providers.

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- 2.4.1.8. Integrating quality data assessment procedures into regular data management practices.
- 2.4.1.9. Developing a summary report of aggregate data.
- 2.4.1.10. Developing narrative responses.
- 2.4.1.11. Preparing documents as determined and requested by the Department.
- 2.4.2. The Contractor shall employ software, systems, and tools approved by the Department to analyze quantitative and qualitative data.
- 2.4.3. The Contractor shall support the reporting needs of the Internal Department Data Dashboard by assisting with gathering and providing data from relevant sources, as directed by the Department.
- 2.4.4. The Contractor shall utilize subject matter experts, as approved by the Department, to enhance the data analysis, interpretation and support activities.
- 2.4.5. The Contractor shall design and publish compiled reports using data supplied by the Department and through other sources, upon the request of the Department, consistent with all state and federal rules and laws. The Contractor shall ensure compiled reports include, but are not limited to:
  - 2.4.5.1. Reports related to SUD prevention, treatment, and recovery support services provided and outcomes achieved, statewide, including but not limited to an annual system level status report.
  - 2.4.5.2. Targeted reports on emerging issues.
- 2.4.6. The Contractor shall provide reports in user-friendly and accessible formats, as directed by the Department including, but not limited to:
  - 2.4.6.1. Data symmáries.
  - 2.4.6.2. Issue briefs.
  - 2.4.6.3. Slide presentations.
  - 2.4.6.4. Written reports.
  - 2.4.6.5. Data dashboards, charts and graphs.
  - 2.4.6.6. Tables that visually represent data and research findings.
- 2.4.7. The Contractor shall maintain the privacy and confidentiality of non-deidentified information obtained, gathered, stored, or transmitted by actions in compliance with applicable state and federal taws and regulations, including, but not limited to:

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- 2.4.7.1. Locking access to all electronic and print files.
- 2.4.7.2. Ensuring that sensitive data is never stored on users' personal accounts with any cloud-based service; such data are only to be stored on corporate accounts with services that are specifically approved for the storage of sensitive data.
- 2.4.7.3. Ensuring all sensitive information are encrypted in transmission via SSL, TLS, or similar mechanisms, using FIPS-compliant libraries for cryptographic functions and that sensitive data is not transmitted over insecure connections.
- 2.4.7.4. Ensuring all sensitive data are not stored on third-party servers, unless those third-party providers have agreed, in writing, to protect the data as required by law, regulation, and by agreement(s) with the data owner. All agreements with third-party providers must be approved by the CIO, COO, or President of JSI.
- 2.4.7.5. Ensuring that data, statistics, or information derived from the data that directly or inferentially identifies any individual(s), including cases, family members, or providers, shall not be published or released in any form.
- 2.4.8. The Contractor shall maintain the secure storage of all non-deidentified data obtained, gathered, stored, or transmitted by any consultant or subcontractor. The Contractor shall ensure:
  - 2.4.8.1. All sensitive, non-deidentified data is stored on an encrypted, secure, HIPAA-compliant drive.
  - 2.4.8.2. Only authorized individuals listed in specific data use agreements are permitted to access these respective data.
  - 2.4.8.3. All workstations and servers utilized by staff are equipped with:
    - 2.4.8.3.1. Up-to-date anti-virus software.
    - 2.4.8.3.2. Up-to-date malware detection and software firewalls.
  - 2.4.8.4. Data on all servers are backed up nightly, and all backup media is stored in secured locations and transmitted in locked containers.
  - 2.4.8.5. A minimum of one copy of all data are stored in a secure site storage location to assure data recovery in the event of disaster.
  - 2.4.8.6. Backup media which is utilized to rebuild all servers and workstations to ensure backups are being performed and are effective.

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- 2.4.8.7. The secure drive containing the data is sanitized by wiping and overwriting the data in multiple passes upon completion of any data retention period.
- 2.4.8.8. All media containing non-public data are destroyed in a manner that ensures data are not recoverable.
- 2.4.8.9. Electronic storage devices are physically destroyed or sanitized by IT staff before reuse.
- 2.4.8:10. Disposal of data storage devices that are no longer required are authorized by an IT Manager, who certifies that all company and personal data have been removed from them prior to disposal.
- 2.4.8.11. Device or media destruction is performed by a qualified data-destruction organization, witnessed by an IT staff member, and documented in writing in instances where devices or media are to be destroyed prior to data cleaning.

# 2.5. NH Youth Risk Behavior Survey

- 2.5.1. The Contractor shall provide administrative assistance to the Department for the implementation of the bi-annual Centers for Disease Control and Prevention (CDC) NH Youth Risk Behavior Survey (YRBS) which includes, but is not limited to:
  - 2.5.1.1. Printing, delivery and distribution of approximately 45,000 paper-based surveys to more than eighty (80+) participating public high schools statewide, formatted in accordance with the requirements of the CDC (https://www.cdc.gov/healthyyouth/data/yrbs/data.htm) and the Department, in booklet form:
  - 2.5.1.2. Collecting and scanning completed surveys.
  - 2.5.1.3. Developing a clean dataset of coded results.
  - 2.5.1.4. Providing the data to the Department in a clean data file in ASCII format ensuring that any protected health information (PHI) or SUD data included in the reports is disclosed in accordance with state rules, state and federal laws, including the requirements of 42 CFR Part 2.
- 2.6. Governor's Commission on Alcohol and Other Drug Abuse Prevention, Treatment, and Recovery (Commission)
  - 2.6.1. The Contractor shall design and publish semi-annual reports for the Commission in accordance with RSA 12-J:4.

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- 2.6.2. The Contractor shall provide support and technical assistance for all Commission Taskforces and their respective meetings, which includes but is not limited to:
  - 2.6.2.1. Providing administrative and logistical support including, but not limited to:
    - 2.6.2.1.1. Attending all Taskforce meetings.
    - 2.8.2.1.2. Taking meeting minutes for each Taskforce, including preparing minutes for approval and posting approved minutes on the Taskforce's web pages at <a href="https://nhcenterforexcellence.org/governors-commission/">https://nhcenterforexcellence.org/governors-commission/</a>
    - 2.6.2.1.3. Communicating with Taskforce Chairs and preparing agendas.
    - 2.6.2.1.4. Communicating with presenters, as needed.
    - 2.6.2.1.5. Providing copies of materials; including minutes from previous meetings.
  - 2.6.2.2. Providing consultation and recommendations to enhance work of respective taskforces including, but not limited to:
    - 2.6.2.2.1. Identifying potential TA requests.
    - 2.6.2.2.2. Submitting identified TA requests to the Commission and/or Taskforces for approval.
    - 2:6.2.2.3. Providing guidance and support to complete approved requests.
    - 2.6.2.2.4. Providing summary reports of completed TA to the Commission and/or respective Taskforces.
- 2.6.3. The Contractor shall provide the following additional administrative support and technical assistance for the Data and Evaluation Taskforce (Taskforce) of the Commission which includes, but is not limited to:
  - 2.6.3.1. Convening Taskforce members at the direction of the Taskforce and the Department.
  - 2.6.3.2. Managing and facilitating a minimum of six (6) meetings per year, which includes, but is not limited to maintaining records of meetings and activities related to the Teskforce.
  - 2.6.3.3. Developing and implementing practices and processes that are demonstrated to be effective including, but not limited to:

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- 2.6.3.3.1. Developing capacities for sustaining the State Epidemiological Outcomes Workgroup (SEOW).
- 2.6.3.3.2. Developing useful products and disseminating product information to key decision makers.
- 2.6.3.3.3. Continuously evaluating data and systems for effectiveness.
- 2.8.3.4. Identifying and retrieving data sets from a diverse group of suppliers of relevant data and translating data into a variety of formats.
- 2.6.3.5. Participating with the Department in the collection and analysis of data.
- 2.6.3.6. Identifying key data indicators for use in monitoring progress across providers and program areas.
- 2.6.3.7. Assembling a dashboard of measures for semi-annual reporting as directed by RSA 12-J;4.
- The Contractor shall update membership lists for the Commission and each Taskforce as indicated.
- 2.6.5. The Contractor shall update and maintain the Commission's web page and associated Taskforce pages on https://nhcenterforexcellence.org/governors-commission.
- 2.6.6. The Contractor shall coordinate with the Department to ensure the Commission is meeting all data collection, analysis, and reporting requirements as articulated in RSA 12-J.

#### 2.7. Cost-Effectiveness Reporting

- 2.7.1. The Contractor shall create and produce a Program Inventory Report, in accordance with Chapter 302 NH Laws of 2018 (HB1526), New Hampshire Laws of 2018, for the Commission and the Department with a proposed target date of December 1, 2018 for the Commission's release proposed by January 1, 2019, that includes an inventory of all alcohol and drug abuse prevention, treatment, and recovery programs funded in whole or in part by the Commission.
- 2.7.2. The Contractor shall ensure the Program Inventory Report includes, but is not limited to, the following information for each program:
  - 2.7.2.1. Program description.
  - 2.7.2.2. Intended outcome.
  - 2.7.2.3. Target participant population.

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- 2.7.2.4. Oversight agency.
- 2.7.2.5. Annual budget.
- 2.7.2.6. Average cost per participant.
- 2.7.2.7. An assessment of the evidence of effectiveness for intended outcome.
  - 2.7.2.7.1. For this report, "evidence of effectiveness" means documented results of evaluation assessing the effect of the program on the intended outcome for program participants, or program beneficiaries in the case of prevention programs.
  - 2.7.2.7.2. This may include results of program evaluation conducted in New Hampshire or an evidence rating developed by matching the program to available research using nationally recognized clearinghouses of program evaluations, including, but not limited to, those included in the Pew-MacArthur Results First Clearinghouse Oatabase.
- 2.7.3. The Contractor shall submit a work plan for the Program Inventory Report to the Department within 30 days of the contract effective date:
- 2.7.4. The Contractor shall create and produce a Cost-Effectiveness and Outcomes Report, in accordance with RSA 12-J:5, for the Commission and the Department no later than December 1, 2019 and annually thereafter for the Commission's release no later than January 1 of the following year that details currently funded programs including, but not limited to:
  - 2.7.4.1. Findings relative to the outcomes.
  - 2.7.4.2. Aggregate data and reports on findings relative to the outcomes as applicable to different program goals and context which may include, but is not limited to:
    - 2.7.4.2.1. Deidentified participant / client demographics.
    - 2.7.4.2.2. Duration of participation or average length of stay.
    - 2.7.4.2.3. Changes in knowledge, beliefs, skills and behavior.
    - 2.7.4.2.4. Program completion by program type including, but not limited to:

2.7.4.2.4.1. Diagnosis.

2.7.4.2.4.2. Primary drug of use.

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- 2.7.4.2.4.3. De-identified, aggregate client demographics for treatment programs
- 2.7.4.2.4.4. Referral pathways including, but not limited to:
  - 2.7.4.2.4.4.1. Primary care.
  - 2.7.4.2.4.4.2. Justice system.
  - 2.7.4.2.4.4.3. Mental health system.
  - 2.7.4.2.4.4.4. School system.
- 2.7.4.2.5. Treatment capacity versus utilization.
- 2.7.4.2.6. Program-fevel treatment outcomes including, but not limited to:
  - 2.7.4.2.6.1. Substance use reduction or abstinence.
  - 2.7.4.2.6.2. Housing status.
  - 2.7.4.2.6.3. Recidivism.
  - 2.7.4.2.6.4. Employment.
  - 2.7.4.2.6.5. Education program status.
  - 2.7.4.2.6.6. Engagement with recovery supports.
- 2.7.4.3. Cost-effectiveness of programs and projects.
- 2.7.4.4. Evidence of effectiveness of programs funded in whole or in part by the Commission.
- 2.7.5. The Contractor shall ensure the Cost-Effectiveness and Outcomes Reports contain an evaluation of a minimum of four (4) programs identified by the Commission, as follows:
  - 2.7.5.1. The initial annual report will address four (4) treatment programs.
  - 2.7.5.2. The second annual report will address four (4) prevention programs.
  - 2.7.5.3. The following annual reports will alternate between treatment and prevention programs.
  - 2.7.5.4. Programs will be chosen from the ten (10) highest annual dollar value programs, excluding law enforcement programs.
- 2.7.6. The Contractor shall ensure the cost-effectiveness analysis performed permits comparisons between selected programs within a given category.

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- The Contractor shall ensure the annual Cost-Effectiveness and Outcomes 2.7.7. Reports:
  - 2,7,7,1, Represent outcomes as program effects on the participant population, not documentation of the delivery of the program.
  - 2.7.7.2. include cost-effectiveness analysis using an economic evaluation in which the costs and consequences of alternative interventions are expressed as cost per unit of outcome.
  - 2.7.7.3. Identify evidence of effectiveness by assessing the effect of the program on the intended outcome for program participants, or program beneficiaries in the case of prevention programs.
    - 2.7.7.3.1. This may include results of program evaluation conducted in New Hampshire or an evidence rating developed by matching the program to available research using nationally recognized clearinghouses of program evaluations including, but not limited to those included in the Pew-MacArthur Results First: Clearinghouse Database.
- 2.7.8. The Contractor shall submit a work plan to the Department for the costeffectiveness analysis within thirty (30) days of the Governor's Commission identification of the four (4) programs to be analyzed.
- 2.7.9. The Contractor shall participate in any workgroups or committees established by the Department and/or the Commission to evaluate the usefulness of the cost-effectiveness reporting and incorporate any modifications to the process as developed in the workgroup or committee where approved by the Commission.

#### 2.8. Partnership for Success

- 2.8.1. Partnership for Success (PFS) 2015
  - 2.8.1.1. The Contractor shall provide TA and evaluation support for the Department and sub-grantees funded through SAMHSA's Partnership for Success (PFS) 2015 Grant. The Contractor shall ensure TA includes, but is not limited to:
    - 2.8.1.1.1. Designing surveys.
    - 2.8.1.1.2. Reviewing evaluation administration procedures.
    - 2.8.1.1.3: Reviewing evaluation-reporting methodologies.
    - 2.8.1.1.4. Analyzing the administration of evaluation results.

2.8.1.1.5. Aggregating school-level survey and young adult data. Exhibit A Amendment #2 Contractor Initiats

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- 2.8.1.1.6. Participating in the Department's Partnership for Success advisory and evaluation teams.
- 2.8.1.2. The Contractor shall ensure all federal reporting for the PFS 2015 grant requirements are met.

#### 2.8.2. Student Assistance Programs

- 2.8.2.1. The Contractor shall provide supportive services for the Student Assistance Program in order to increase staff and provider knowledge and skills. The Contractor shall ensure services include, but are not limited to:
  - 2.8.2.1.1. Training.
  - ,2.8.2.1.2. TA.
  - 2.8.2.1.3. Program evaluation.
  - 2.8.2.1.4. Data analysis.
  - 2.8:2.1.5. Interpretation of evaluation results.
  - 2.8.2.1.6. Support.
- 2.8.2.2. The Contractor shall review the following evaluation strategies with the Department and advisory group for possible inclusion in the evaluation plan:
  - 2.8.2.2.1. Process data: Refers to who is receiving which interventions or information and when.
  - 2.8.2.2.2. Knowledge attitude and behavior (KAB) Information: Typically collected utilizing surveys, but may be gathered through direct observations or qualitative approaches including, but not limited to focus groups or surveys with parents or leachers, ensuring parental consent is obtained prior to completing KAB collection from students directly.
  - 2.8.2.2.3. School performance and disciplinary data: Considers the change in grades, truancy, and behavioral issues through baseline before the student started with SAP and through change at the end of school year, which requires having access to individual level data for each participant as well as an aggregate summary of all students in the same school and time period for comparison purposes.

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- 2.8.2.3. The Contractor shall provide recommendations on data products based on the evaluation findings of the PFS 2015 grant to a variety of stakeholders which include, but are not limited to:
  - 2.8.2,3.1. School administrations.
  - 2.8.2.3.2. Boards.
  - 2.8.2.3.3. Communities.
  - 2.8.2.3.4. The Governor's Commission on Alcohol and Drug Abuse Prevention, Treatment and Recovery.

#### 2.8.3. Young Adult Strategies

- 2.8.3.1. The Contractor shall provide information and TA to the Regional Public Health Networks' (RPHNs') Substance Misuse Prevention Coordinators and Young Adult Coordinators related to the Young Adult Strategies, for young adults ages eighteen (18) through twenty-five (25) years, regarding implementing and monitoring evidence-informed strategies. The Contractor shall ensure TA may include, but is not limited to assistance with:
  - 2.8.3.1.1. In consultation with the Department coordinate and develop content as needed for bi-monthly meetings.
  - 2.8.3.1.2. Developing implementation manuals.
  - 2.8.3.1.3. Facilitating strategic planning and training in the application of the Strategic Prevention Framework.
  - 2.8.3.1:4. Providing learning opportunities through the use of subject matter experts.
  - 2.8.3.1.5. Developing tools to collect evaluation data that are consistent with federal reporting requirements.
  - 2.8.3.1.6. Securing speakers/presenters.
  - 2.8.3.1.7. Training, developing, and posting resources on the Contractor's website.
- 2.8.3.2. The Contractor shall develop and implement an evaluation plan, in consultation with the Department, for Young Adult Strategies that is consistent with federal requirements.
- 2.8.3.3. The Confractor shall administer a statewide online survey for young adults ages eighteen (18) through thirty (30) years that shall be

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available for response for thirty (30) consecutive days and shall begin within sixty (60) days of the initiation of the contract.

#### 2.8.4. Media Messaging for Young Adults

- 2.8.4.1. The Contractor shall provide TA to the RPHN's related to the ongoing young adult social media campaigns that specifically targets the young adult population ages eighteen (18) through twenty-five (25) years, in order to create awareness of the risks of underage drinking and high-risk alcohol use, such as binge drinking.
- 2.8.4.2. The Contractor shall conduct activities to ensure the delivery of substance misuse prevention social media messages is appropriate for a variety of venues.
- 2.8.4.3: The Contractor shall create, update and adapt existing media messages based on data, research, and input from young adults and as approved by the Department.
- 2.8.4.4. The Contractor shall ensure activities include, but are not limited to:
  - 2.8.4.4.1. Developing an evaluation plan of the young adult social media campaigns, with Department approval.
  - 2.8.4.4.2. Implementing the approved evaluation plan.
  - 2.8.4.4.3. Providing a written report of evaluation findings including recommendations for improvements.
- 2.8.4.5. The Contractor shall deploy campaign strategies that are culturally sensitive based on the evaluation findings and recommendations.
- 2.8.4.6. The Contractor shall provide services, as approved by the Department that include but are not limited to:
  - 2.8.4.6.1. Marketing.
  - 2.8.4.6.2. Strategy development.
  - 2.8.4.6.3. Traditional and digital advertising.
  - 2.8.4.6.4. Public relations.
  - 2.8.4.6.5. Market research.
  - 2.8.4.6.6. Formalive research.
  - 2.8.4.6.7. Creative development and production.
  - 2.8.4.6.8. Media planning and buying.

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- 2.8.4.6.9. Host and maintain websites and social media platforms, as determined in conjunction with the DHHS.
- 2.8.4.7. The Contractor shall implement digital media campaigns, as approved by the Department, that include but are not limited to:
  - 2.8.4.7.1. Binge-Free 603: What's your Reason?
  - 2.8.4.7.2. Preppy-partier peer crowd campaign.
- 2.8.4.8. The Contractor shall ensure any website or media campaign accessing or gathering user information shall not store, retain, or collect personal identifying information of the user, including IP or email address.

#### 2.9. Prevention Awareness and Education

- 2.9.1. The Contractor shall provide staffing, expertise and services to implement a NH prevention marketing campaign (Campaign). The contractor will work with the NH Bureau of Drug and Alcohol Services (Bureau) to identify and review relevant data to determine the topic for the campaign.
- 2.9.2. At a minimum the Contractor shall:
  - 2.9.2.1. Identify primary and secondary audiences.
  - 2.9.2.2. Increase public awareness of approved prevention topic.
  - 2.9.2.3. Research, create, and/or confirm campaign key messages that inform the priority audiences of what they need to know and do in order access substance misuse and health promotion information.
  - 2.9.2.4. Engage through focus groups or key informant interviews the primary audience and testing of messaging with the primary audience to ensure the content of the Campaign is relevant and culturally competent.
  - 2.9.2.5. Engage the State's Regional Public Health Networks and other community based prevention organizations and professionals in the development, implementation and marketing of the campaign.
- 2.9.3. The Contractor shall:
  - 2.9.3.1. Review the current prevention Campaign materials and content and/or review current data on emerging substance use disorder, to inform Campaign messaging for the primary and secondary audiences as well as any new audiences.

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- 2.9.3.2. Based on the formative research and audience engagement research create Campaign key messages.
- 2.9.3.3. Develop a strategic communications plan in consultation with the Department that ensures that the frequency and reach of all paid media is based on industry standards and reaches the intended audience based on research and audience testing. The Contractor shall submit the final media plan to the NH DHHS for approval prior to implementation.
- 2.9.3.4. Submit the final media messages to the NH DHHS for approval prior to publishing and/or public release or distribution. This will include electronic copies of the production files for all media messages.
- 2.9.3.5. Ensure all media messages inform the public throughout the state using varied and culturally competent messages, platforms, and communications channels.
- 2.9.3.6. Include messaging about The Doorways, 211-NH and other relevant websites specific to the Campaign's key messages.
- 2.9.3.7. Prepare media buy plans for Department review and approval.
- 2.9.3.8. Negotiate media placement rates to provide added value for each media buy.
- 2.9.3.9. Invoice media outlets and pay for media buys.
- 2:9.3.10. Foster buy-in and a shared mission with all collaborators.
- 2.9.3.11. Enhance the current Binge-Free 603: What's your Reason? Activities with this funding as directed by funder.

# 2.10. Building Long-Term Sustainability for Workforce Development

2.10.1. The Contractor shall teverage multiple resources and partnerships to build long-term workforce sustainability and to increase and expand workforce development efforts that address substance misuse.

#### 2.11. Outcomes

- 2.11.1. The Contractor shall provide services that result in the improvement of policies, practices, data collection, and analysis of the AOD Continuum of Care system to mitigate substance misuse and its consequences for individuals by:
  - 2.11.1.1. Increasing professional service provider's knowledge, skills and abilities in the use of various outcome-supported and evidence-based programs, policies, and practices.

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- 2.11.1.2. Improving provider's overall operations as they relate to programs, policies, and practices.
- 2.11.1.3. Supporting integration of AOD services within primary and behavioral health care.
- 2.11.1.4. Providing TA in the form of consultation and guidance on delivering outcome-supported and evidence-based services in order to assist providers to build internal capacity and increase knowledge and expertise to the changing landscape of healthcare.
- 2.11.1.5. Providing program evaluation to measure outcomes and processes in order to continually enhance and improve the quality of services delivered.
- 2.11.1.6. Providing data analysis, including interpretation and translation of data, to inform the decision-making process.
- 2.11.2. The Contractor shall collect data to monitor implementation of contract activities which shall include, but not be limited to:
  - 2.11.2.1. Participation in trainings and Communities of Practice (CoPs).
  - 2.11.2.2. Dissemination of products and data.
  - 2.11.2.3. Measurement of the outcomes among those reached by these activities using:
    - 2.11.2.3.1. TA satisfaction evaluation surveys.
    - 2.11.2.3.2. Training satisfaction evaluation surveys including an annual training needs assessment.
    - 2.11.2.3.3. CoP satisfaction evaluation surveys.
- 2.11.3. The Contractor shall employ quality improvement activities for each scope of service activity area, which includes, but is not limited to:
  - 2.11.3.1. Creating and employing a work plan for each scope of work identified in this Exhibit A.
  - 2.11.3.2. Studying evaluation findings to continuously refine, improve, and adapt future activities as needed.
  - 2.11.3.3. Reviewing progress towards planned activities and objectives with the Department.
  - 2.11.3.4. Addressing any challenges by sharing findings with the Department and determining appropriate strategies to address the challenges.

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- 2.11.3.5. Establishing a minimum evaluation result as applicable, with input from the Department and ensuring:
  - 2.11.3.5.1. Evaluations with findings below the established minimum standard-result in the start of a quality improvement cycle.
  - 2.11,3.5.2 Quality improvement cycles will be implemented based on annual findings.

### 2.12. Project Management

- 2.12.1. The Contractor shall meet with the Department, as requested.
- 2.12.2. The Contractor shall establish a project management strategy, as approved by the Department, that ensures:
  - 2.12.2.1. All project tasks and activities are identified and monitored.
    - 2.12.2.2. Potential issues impacting outcomes are identified.
  - 2.12.2.3. Deliverables are met as identified in this Exhibit A, Scope of Services.
- 2.12.3. The Contractor shall conduct a project kick-off meeting with the Department and identified project staff within ten (10) business days of the contract effective date to review proposed project management strategy.
- 2.12.4. The Contractor shall provide a work plan/timeline to the Department that defines the milestones, activities, deliverables, due dates, and anticipated staffing needs for each scope of work within ten (10) business days following the kick-off meeting.
- 2.12.5. The Contractor shall facilitate regular full-team meetings to ensure all staff remain informed of current work plan activities, materials development initiatives, and all overarching project issues.
- 2.12.6. The Contractor shall distribute minutes from meetings, project materials, and resources across all project staff, including the Department, using a networked, cloud-sharing platform that facilitates collaboration.

#### 3. Deliverables

#### 3.1. Training

- 3.1.1. The Contractor shall deliver trainings as follows, per state fiscal year:
  - 3.1.1.1. A minimum of forty-nine (49) in-person trainings including, but not limited to:
    - Core, intermediate, and advanced level trainings which meet licensure and certification needs of the workforce, Including

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but not limited to confidentiality of protected health information (PHI) and substance use disorder (SUD) data as required by 45 CFR 160, 164 (HIPPA) and 42 CFR Part 2, as applicable, and all state and federal laws and regulations...

- 3.1.1.1.2. Trainings specific to the needs of PFS grantees.
- 3.1.1.1.3. Targeted trainings as determined by the Department.
- 3.1.1.2. A minimum of four (4) on-demand webiners.
- 3.1.2. The Contractor shall administer an annual training needs assessment, beginning no later than sixty (60) days of the contract effective date, and every twelve (12) months thereafter and shall provide key findings to the Department for consideration and feedback for training planning purposes and to ensure continuous quality improvement of the training program.

#### 3.2. Technical Assistance

- 3.2.1. The Contractor shall provide a list of TA requests to the Department for approval on a weekly basis.
- 3.2.2. The Contractor shall compile a list of TA provided and shall include this in the written monthly progress reports detailed in Section 3.
- 3.2.3. The Contractor shall facilitate and provide technical and logistical support for a maximum of four (4) online Communities of Practice (CoP), which are designed in the format, frequency and length determined by the Department and include, but are not limited to:
  - 3.2.3.1. Prevention
  - 3.2.3.2. Treatment
  - 3.2.3.3. Medication-Assisted Treatment.
  - 3.2.3.4. Recovery Support Services
- 3.2.4. The Contractor shall identify a minimum of one (1) NH prevention program, per state fiscal year, to participate in the NH Service to Science process.

# 3.3. Program Evaluation

- 3.3.1. The Contractor shall develop, in consultation with the Department evaluation documents required for state and federal grants.
- 3.3.2. The Contractor shall supply the Department with all documents and findings relative to the independent peer review performed within each state fiscal year.

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#### **3.4. NH YRBS**

- 3.4.1. The Contractor shall print, package, deliver and distribute a minimum of 45,000 surveys to a minimum of eighty (80) participating public high schools, statewide.
- 3.4.2. The Contractor shall collect and scan completed surveys and develop a clean dataset of coded results and provide the data to the Department in a clean data file in ASCII format.

#### 3.5. Governor's Commission

- 3.5.1. The Contractor shall publish semi-annual reports, including de-identified or aggregated data only, for the Commission in accordance with RSA 12-J:4.
- 3.5.2. The Contractor shall provide administrative support and technical assistance for the Commission and each of its respective Taskforces as defined in Section 2.6.2.

#### 3.6. Cost-effectiveness Evaluation

- 3.6.1. The Contractor shall create and produce a Program Inventory Report, in accordance with Chapter 302 (HB1626), New Hampshire Laws of 2018, for the Commission and the Department with a proposed target date of December 1, 2018 for the Commission's release proposed by January 1, 2019, that includes an inventory of all alcohol and drug abuse prevention, treatment, and recovery programs funded in whole or in part by the Commission.
- 3.6.2. The Contractor shall create and produce a Cost-Effectiveness and Outcomes Report for the Commission and the Department no fater than December 1, 2019 and annually thereafter for the Commission's release no later than January 1 of the following year in accordance with Chapter 302 NH Laws of 2018 (HB1626).

#### 3.7. Partnership for Success

- 3.7.1. The Contractor shall develop an evaluation design for the Student Assistance Program sixty (60) days from the contract effective date.
- 3.7.2. The Contractor shall implement the evaluation of the Student Assistance Program no later than ninety (90) days from the contract effective date.
- 3.7.3. The Contractor shall provide the Department and PES Student Assistance Program sub-recipients with analysis of data, as referenced in Section 2.7.11, provided to the Contractor by the end of each fiscal year.
- 3.7.4. The Contractor shall conduct at a minimum four (4) focus groups with stakeholders associated with Student Assistance Programs per fiscal year.

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- 3.7.5. The Contractor shall submit the Young Adult Strategies evaluation plan no later than thirty (30) days from the contract effective date for Department approval.
- 3.7.6. The Contractor shall implement the evaluation of Young Adult Strategies no later than ninety (90) days for the contract effective date.
- 3.7.7. The Contractor shall provide the Department with analysis of the evaluation data within 60 days after the end of each fiscal year.
- 3.7.8. The Contractor shall submit the Young Adult social media campaign evaluation plan within sixty (60) days of the contract effective date for department approval.
- 3.7.9. The Contractor shall implement the evaluation of the Young Adult social media campaign no later than ninety (90) days from contract effective date.
- 3.7.10. The Contractor shall provide a written report of the Young Adult social media campaign evaluation findings, including recommendations for improvements, no later than sixty (60) days from the close of the evaluation.
- The Contractor shall update and launch the "Preppy-Partier" media messaging campaign, as part of the BingFree603 Campaign, by March 1, 2020.
- 3.7.12. The Contractor shall submit the "Preppy-Partier" media campaign evaluation plan within sixty (60) days of the contract effective date for department approval.
- 3.7.13. The Contractor shall implement the evaluation of the "Preppy-Partier" media campaign no later than ninety (90) days from contract effective date.
- 3.7.14. The Contractor shall provide a written report of the "Preppy-Partier" media campaign evaluation findings, including recommendations for improvements, no later than sixty (60) days from the close of the evaluation.
- 3.8. Prevention Awareness and Education Campaign
  - 3.8.1. The Contractor shall submit the Prevention Awareness and Education Campaign development and implementation plan within sixty (60) days of the contract effective date for department approval.
  - 3.8.2. The Contractor, in coordination with the DHHS, shall develop an evaluation plan of the Campaign, which will include an evaluation of the process, outputs, and intermediate outcomes.
  - 3.8.3. All services related to the Prevention Awareness and Education campaign shall be completed by June 30, 2020.

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#### Exhibit A Amendment #2

### 3.9. Reporting and Meetings

- 3.9.1. The Contractor shall provide a written monthly progress report to the Department related to accomplishments of the contract goals and performance measures, for each scope of work, which includes, but is not limited to:
  - A summary of the key work performed for each scope of work during the monthly period.
  - 3.9.1.2. Encountered and foreseeable key issues.
  - 3.9.1.3. Scheduled work for the upcoming period.
- 3.9.2. The Contractor shall provide quarterly reports to the Department detailing the status of the Campaigns and media messaging activities, including but not limited to Anyone/Anytime media messaging activities and a comparison of budgeted to expended funds for these activities in the form and format prescribed by the Department.
- 3.9.3. The Contractor shall meet at least quarterly with the Department to review the status of all contract requirements for each scope of work including, but not limited to:
  - 3.9.3.1. Work plans/timelines for each scope of work for the upcoming quarter.
  - 3.9.3.2. Anticipated staffing needs for each scope of work for the upcoming quarter.
  - 3.9.3.3. Potential risks, barriers, and issues for each scope of work, that may impact outcomes; including a mitigation strategy for each.
  - 3.9.3.4. Quarterly financial reports that clearly identify costs charged as they relate to work done per scope.
- 3.9.4. The Contractor shall complete and submit an end of year report no later than sixty (60) days after the end of the state fiscal year which provides, at a minimum.
  - 3.9.4.1. A complete program overview.
  - 3.9.4.2. Accomplishments towards program goals and performance measures linked to outcomes and including return on investment data for each scope of work.
  - 3.9.4.3. End of year financial report.

JSI Research & Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH

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#### Exhibit B Amendment #2

# Methods and Conditions Precedent to Payment

- The State shall pay the Contractor an amount not to exceed the Form P-37, Block 1.8, Price Limitation for the services provided by the Contractor pursuant to Exhibit A Amendment #1, Additional Scope of Services and Exhibit A Amendment #2, Scope of Services.
- The Contractor agrees to provide the services in Exhibit A Amendment #1, Additional Scope of Services and in Exhibit A Amendment #2, Scope of Services in compliance with funding requirements.
- 3. This contract is funded as follows:
  - Funding from the Gövernor's Commission on Alcohol and Drug Abuse Prevention, Intervention and Treatment.
  - 3.2. Federal funds from the United States Department of Health and Human Services. Substance Abuse and Mental Health Services Administration (SAMHSA):
    - 3.2.1. Substance Abuse Prevention & Treatment Block Grant (SAPT) CFDA #93.959 FAIN # TI010035:
    - NH Partnership for Success Initiative (PFS2) CFDA #93.243 FAIN # SP020796.
    - 3.2.3. Medication-Assisted Treatment Prescription Drug and Opioid Addiction Grant (MAT-PDOA) CFOA #93.243 FAIN #TI026741
    - 3.2.4. State Targeted Response to the Opioid Crisis Grant (STR) CFDA#93.788 FAIN # TI080246.
    - 3.2.5. State Opioid Response Grant (SOR) CFDA #93.788 FAIN H79TI081685
- 4. Payment for said services shall be made monthly as follows:
  - 4.1. Payment shall be on a cost reimbursement basis for actual expenditures incurred in the fulfillment of this agreement, and shall be in accordance with the approved budget line items.
  - 4.2. Contractor budgets include:
    - 4.2.1. Exhibit B-1 Amendment #1 (SFY 19) and Exhibit B-2 Amendment #2 B-2 (SFY 20) which are the total budgets per State Fiscal Year including all programs within the contract.
    - 4.2.2. Exhibits B-3 through B-19, inclusive of Exhibits B-2 Amendment #2, B-6 Amendment #2, B-8 Amendment #2, B-12 Amendment #2, and B-16 Amendment #2, all of which are budgets for the individual programs by State Fiscal Year.
  - 4.3. The Contractor shall submit an invoice in a form satisfactory to the State no later than the twentieth (20th) working day of each month, which identifies and requests reimbursement for authorized expenses incurred in the prior month.
  - 4.4. The Contractor shall ensure invoices are completed, signed, dated and returned to the Department in order to initiate payment.
  - 4.5. The Contractor agrees to keep detailed records of their activities related to Department-funded programs and services.
  - 4.6. The State shall make payment to the Contractor within thirty (30) days of receipt of

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# New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports



#### Exhibit 8 Amendment #2

- each invoice, subsequent to approval of the submitted invoice and if sufficient funds are available.
- 4.7. The final invoice shall be due to the State no later than forty (40) days after the contract Form P-37, Block 1.7 Completion Date.
- 4.8. In lieu of hard copies, all invoices may be assigned an electronic signature and emailed to: Michael.Rogers@dhhs.nh.gov and Laurie.Heath@dhhs.nh.gov
- Payments may be withheld pending receipt of required reports or documentation as identified in Exhibit A Amendment #1, Scope of Services, Exhibit A Amendment #2, Scope of Services, and in this Exhibit B.
- 6. Notwithstanding anything to the contrary herein, the Contractor agrees that funding under this contract may be withheld, in whole or in part, in the event of noncomptiance with any State or Federal law, rute or regulation applicable to the services provided, or if the said services have not been completed in accordance with the terms and conditions of this contract.
- 7. Notwithstanding paragraph 18 of the Form P-37, General Provisions, an amendment limited to transfer the funds within the budget and within the price limitation, can be made by written agreement of both parties and approved by the Department, and may be made without obtaining approval of the Governor and Executive Council.

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Bidder Name	JSI	Research and T	ran	ing institute, inc		•
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Budget Request for	Ma:	ster AOD Contin	មហ្វ	of Care System	s S	upports
Budget Period	SF	<u> /20 (7/1/19 - 6/30</u>	<b>V</b> 20]	<u> </u>		
Line Item -Přovide dělail In budget narratív	e	Direct	·	Indirect	• •	Total
1. Total Salary/Wages	3	1,053,466.02	3	-	\$	955,628,07
2. Employee Benefits	\$	400,316.87			3	363,138.8
3. Consultants	\$	<del></del> -	3	· .	Š	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
4. Equipment (includes Rentals, Repair &		-			Ť	
Maintenance, Purchase & Depreciation)	\$	31,587.41	3		\$	28,652.4
Supplies: (includes supplies for Education, Lab, Pharmacy, Medical, Office)     Travel	S	73,745.29	-	· 	\$	66,896.2
7. Occupancy	3	14,103.00			3	
Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Legal, Insurance, Board Expenses)	Š	105,346,70		<u>•</u>	\$	95,563,7
. Software	3	84,279.76	1	· ·	\$	<u>76,452.7</u>
Marketing/Communications	\$	230,000.00	5	<u> </u>	3	<del></del> _
1. Staff Education and Training	3	31,604.41	3		5	15,000.0
2. Subcontracts/Agreements	1			<u>-</u>	5	28,669.4
Other (combined from attached program udgets)	3	407,000.00.	5		<u>\$</u>	457,000.0
	5	19,786,00	÷		Ś	19,786.00
	3	19,760.00	3		Š	19,760.00
	3	47,300.00	<u> </u>	152,911.53	3	200,211.5
TOTAL	\$	2,578,295.47	5	152,911,53		2,746,852,00

ISI Research Training Institute d/bra Community Health Institute > RFP-2019-BDAS-01-ALCOH

Page 1 of 1

# Exhibit 8-5 Amendment #2

New Hampahire Dep.	1cme	nt of Health an	d Hu	man Services		
Bidder Name	ı: <u>JSI</u>	Research and	Tran	ing Institute, Inc	:	
Budget Request for				<del></del> -		<u> </u>
		20 (7/1/19 - 6/3				
Line item -Provide detail in budget narrati		Olrect	÷	Indirect		. Total /
1. Total Salary/Wages	3	213,128.00	7		15	213,128.00
2. Employee Benefits	15	80,988.00			13	80,988.00
3. Consultants	3	-	1		15	0V,300.UL
4. Equipment: (includes Rentals, Repair &	_		1-		╅╾	<del>-</del>
Maintenance, Purchase & Depreciation).	5	6,390,00	1		1 5	6,390.00
5. Supplies: (includes supplies for Education, Lab, Pharmacy, Medical, Office)  6. Travel	5 5	14,920.00 2,700.00			3	14,920.00
7. Occupancy	15-	21,313,00	┿	<del></del>	13	2,700.00
Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Legal, Insurance, Board Expenses)	5				3	21,313.00
Software	3	17,052.00	<b>├</b>		5	17,052.00
Marketing/Communications	13-	<u> </u>	⊢	<u> </u>	5	
1. Staff Education and Training	13-	6,394.00			3	
2. Subcontracts/Agreements	3 -	200,000.00		<del></del>	3	6,394.00
3. Other (specific details mandalory):	+ 🚼 -	200,000.00	├—		3	200,000.00
alesforce Software License	15	4,614,00	┢─		\$	<del></del>
Conference Calls & Training	\$	18,400.00	┢	<del></del>	5	4,614.00
ubject Matter Experts		10,400.00	\$	34,101.00	\$	18,400,00 34,101,00
TOTAL ndirect As A Percent of Direct	\$	585,899.00	\$	34,101.00	\$	620,000.00

IST Research Training Institute d/b/a Convenually Health Institute REP-2019-BDAS-03-ALCOH

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# Exhibit 8-8 Amendment #2

		nt of Health and				
. Bidder Name	: <u>JSI</u>	Research and	Tranin	g Institute, Inc	1	
Budget Request for	r: <u>Pro</u> g	ram Evaluatio	n		"	
· Budget Period	): <u>SFY</u>	20 (7/1/19 - 6/3	0/20)			
Line Item -Provide detail in budget namati	V0	Direct		Indirect	3	Total
1. Total Salary/Wages	13	162,579,51			<u>.</u>	162,579.5
2. Employee Benefits	3	61,780,13			1 3	61,780,1
3. Consultants	\$				1.5	01,700,1
Equipment: (includes Rentals, Repair & Maintenance, Purchase & Depreciation)	s	4,874.41			. 5	4,874.4
Supplies: (includes supplies for ducation, Lab, Pharmacy, Medical, Office) Travel	,	11,380.95			s	11,380.9
Occupancy	\$	350.00	├─-	<del></del>	\$	<u>350.0</u>
Current Expenses (includes Telephone, ostage, Subscriptions, Audit & Legal,	-	16,258.35	<u> </u>	· · · · · ·		16,25 <u>8.3</u>
nsurance, Board Expenses)	s	13,006,08	l		s	12 006 0
Software	3		<del></del>	<del></del> -	3	13,006.0
Marketing/Communications	\$		<del></del>		<u>;</u>	<del></del> -
Staff Education and Training	3	4:877.41	<del>                                     </del>		<del>;</del>	4,877,4
2. Subcontracts/Agreements .	\$		1		3	7,011,4
<ol><li>Other (specific details mandatory):</li></ol>	- 3	1	Ì		3	<del></del> :
atisfaction Survey Printing	\$	400.00	Ì		\$	.400.0
centives for Providers Response	\$	500.00			Š	500.0
ubject Matter Experts	S	15,000.00	-	26,015,17	2	41,015.1

ISI Research Training Institute d/D/a Community Health Institute RFP-2019-BDAS-03-ALCOH

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Exhibit 8-12 Amendment #2

Bidder Name	: JSI	Research and T	raning Ins	titute, Inc	
Budget Request for	-				
					<del></del>
	. <u>3r r</u>	20 (7/1/19 - 6/30	120)		
Line item -Provide detail in budget namati	/e ·	Direct	ind	irect	Total
1. Total Salary/Wages	\$	161,514.00		5	161,514,0
2. Employee Benefits	S	61,376.00		S	61,376.0
3. Consultants				. 5	
4. Equipment: (includes Rentals, Repair &					
Maintenance, Purchase & Depreciation)	\$	4,843.00			4,843,0
5. Supplies: (includes supplies for Education, Lab; Pharmacy, Medical, Office) 5. Travel	s	11,306.00			11,306,0
7. Occupancy	S	16,152.00			16,152.0
Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Legal, nsurance, Board Expenses)     Software	s	12,921.00		5	12,921.0
Software     Marketing/Communications	<del> </del>			<u> </u>	
Staff Education and Training	Š	4 845 00		<u>s</u>	
2. Subcontracts/Agreements	-	4,845.00		3	4,845.01
3. Other (specific details mandatory):	├			<u> </u>	
Init Gov Commission Mid Year and Annual Reports	s	1,200,00		\$	
THE OUT OF THE PROPERTY OF THE	<del>  •</del>	1,200.00		<u> </u>	1,200.0
<del></del>	-		\$ :	\$ 25,843.00 <b>\$</b>	25,843.0

Indirect As A Percent of Direct

JSI Research Training Institute d/b/a Community Health Institute
RFP-2019-BDAS-03-ALCOH

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4/24/

Date\_6/24/19

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Exhibis 8-16 Amendment #2

New Hampshire Depa	iumei	nt of Health and	Hum	on Services		
. Bidder Name	: <u>JSI I</u>	Research and T	raning	g Institute, Inc	•	
Budget Request for						
		20 (7/1/19 <i>- 6/</i> 30		·		
					_	
Line Item, Provide detail in budget narratii	() (0		). 	Indirect		Total
1. Total Salary/Wages	\$	74,322.70	1		Š	74,322.70
2. Employee Benefits	\$	28,243.03		•	\$	28,243.03
3. Consultants	S		Ι.		3	
4. Equipment: (includes Rentals, Repair &			T			
Maintenance, Purchase & Depreciation)	<u> </u>	2,228,08	l		S	2;228.08
5. Supplies: (includes supplies for Education, Lab, Pharmacy, Medical, Office)	<b> </b>	5,202,19		_	s	5,202.19
5. Travel	Š	1,500.00	<del> </del>	· · · · · · · · · · · · · · · · · · ·	3	1,500.00
. Occupancy	\$	7,432.27	1		3	7,432.27
b. Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Legal,						
nsurance, Board Expenses)  Software	5	5,946.22	Ь—.		5	5,946.22
0. Marketing/Communications	3	16 000 00	<b></b>		\$	•
Staff Education and Training	3	15,000.00	├		\$	15,000.00
Subcontracts/Agreements	.5	2,230.08	<b> </b> -	- :	5	2,230.08
Other (specific details mandatory):	3		<u> </u>		\$	<u>:</u> _
Veb-Ex SAP, Young Adults	3	500.00	<b>├</b>	-	5	
Printing PFS Evaluation Data Products	3	500.00	<u> </u>		\$	500.00
The state of the s	3	20,000.00	3	11,895,43	S	500.00 31,895.43
TOTAL Indirect As A Percent of Direct	\$	163,104.56	\$	11,895.43	\$	175,000.00

JSI Research Training Institutute d/b/a Community Health Institutute RFP-2019-80AS-03-ALCOH

Date\_6/24/19

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#### DocuSign Envelope ID: 78738355-50E6-4270-8C63-82FE39F98949

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C	 D 40	9 Rudoe	٠

Didde Name.	1010					
Bidder Name:	JOIN	esearch and	เลกเกฎ	Institute, Inc		
Budget Request for:	Preve	ntion & Educ	ation			
Budget Period:	SFY2	0 (7/1/19 - 6/3	0/20)			
ine Item Provide detail in budget nämätiv		Direct	1	Indirect	11.45	Total
I. Total Salary/Wages	\$	36,130,81	1		<u> </u>	36,130,8
2. Employee Benefits	\$	13,729.71			\$	13,729.7
J. Consultants					3	
Equipment: (Includes Rentals, Repair &		-				
Maintenance, Purchase & Depreciation)	5	1,083.92		·	\$	1,083.9
i. Supplies: (includes supplies for Education, Lab, Pharmacy, Medical, Office)	s	2,529,16				
. Travel	3	5,000.00	<del> </del>		\$	2,529.10
Occupancy	3	3,613.08	<del></del>		-	5,000.0
Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Legal,		,			•	3,613,0
nsurance, Board Expenses)	\$	2,890.46	<u> </u>		\$	2,890.40
. Software					\$	
Marketing/Communications					\$	
Staff Education and Training	\$	1,083.92			\$.	1,083.9
2. Subcontracts/Agreements					\$	
Other(software, advertising, training, tc)6/18/2019					5	
<del></del>	\$	10,000.00			\$	10,000.00
					\$	
i			\$	5,780.93	S	5,780.9

Indirect As A Percent of Direct
RFP-2019-BDAS-03-ALCOH
JSI Research Training Institute d'b/a Community Health Institute



Jeffrey A. Meyers Commissioner

> Karja S. Fox Olrector

20 mar

#### STATE OF NEW HAMPSHIRE

#### DEPARTMENT OF HEALTH AND HUMAN SERVICES :

DIVISION FOR BEHAVIORAL HEALTH
BUREAU OF DRUG AND ALCOHOL SERVICES

105 PLEASANT STREET, CONCORD, NH '03301 603-271-6110 1-800-851-3345 Ext. 6738 Fex: 603-271-6105 TOD Access: I-800-735-2964 www.dhhs.nh.gev

November 14, 2018

His Excellency, Governor Christopher T. Sununu and the Honorable Council State, House Concord, New Hampshire 03301:

### REQUESTED ACTION

Authorize the Department of Health and Human Services, Bureau of Drug and Alcohol Services, to enter into a sole source amendment to an existing contract with JSI Research & Training Institute d/b/a Community Health Institute, Vendor # (61611-8001, 501 South Street) 2nd Floor Bow, NH 03304; for the coordination of services provided to the New Hampshire Alcohol and Other Drug (AOD) Continuum of Care System, by increasing the price limitation by \$1,450,000 from \$3,400,734 to an amount not to exceed \$4,850,734, effective upon Governor and Executive Council approval, with no change to the contract completion date of June 30, 2020. 45,22% Federal Funds, 16.67% General Funds and 38,11% Other Funds.

The original agreement was approved by the Governor and Executive Council on October 17, 2018 (Item #6).

Funds are available in the following accounts for State Fiscal Year (SFY) 2019, and are anticipated to be available in SFY 2020, upon the availability and continued appropriation of funds in the future operating budget, with authority to adjust encumbrances between State Fiscal Years through the Budget Office, without further approval from the Governor and Executive Council, if needed and justified.

05-95-92-920510-25590000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, OPIOID STR GRANT (100% Federal Funds)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program Services	92052559	\$50,000	\$0	\$50,000
2020	102- 500731	· Contracts for Program Services	92052559	\$0	\$0	\$0
			Subtotel	\$50,000	\$0	\$50;000

His Excellency, Governor Christopher T. Sununu and the Honorable Council Page 2 of 5

05-95-92-920510-33820000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, GOVERNOR COMMISSION FUNDS (100% Other Funds)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program Services	92058501	\$324,6 <u>7</u> 6	\$275,000	<b>\$</b> 599,676
2019	102- 500731	Contracts for Program Services	92058502	\$324,676	\$275,000	\$599,676
2020	102- 500731	Contracts for Program Services	92058501	\$324,676	\$0	\$324,676
2020	102- 500731	Contracts for Program Services	92058502	\$324,676	\$0	\$324,676
er State	1.00		. Subtote!	\$1,298,704,	\$550,000	\$1,848,704

05-95-92-920510-33840000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS. HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, CLINICAL SERVICES (66% Federal Funds 34% General Funds)

SFY	Class/ Account	Class Title	Job Number	Current" Amount	Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program Services	92057501	\$300,000	\$0	\$300,000
2020	102- 500731	Contracts for Program Services	92057501	\$300,000	\$0	\$390,000
			Subtotal	\$600,000	\$0	\$600,000

05-95-92-920510-33950000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, PFS2 GRANT (100% Federal Funds)

SFY	Class/ Account	Class Title	Job Number	Current. Amount	Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program Services	92052407	\$240,000	\$0	\$240,000
2019	102- 500731	Contracts for Program Services	92052408	\$75,000	\$0	\$75,000
2020	102- 500731	Contracts for Program Services	92052407	\$240,000	\$0	\$240,000
2020	020 102- Contracts for 500731 Program Services	92052408	\$7.5,000	\$0	\$75,000	
			Sublotel	· <b>\$</b> 630,000	\$0	\$630,000

His Excellency, Governor Christopher T. Sununu and the Honorable Council Page 3 of 5

05-95-92-920510-69350000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, MAT GRANT (100% Federal Funds)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program Services	92056935	\$108,800	\$0	\$108,800
2020	102- 500731	Contracts for Program Services	92056935	\$108,800	\$0	\$108,800
			Subtolel	\$217,600	\$0	\$217,600

05-95-92-920510-70400000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, STATE OPIOID RESPONSE GRANT (100% Federal Funds)

SFY	Class/ Account	. Class Title	Job Number	Current Amount	Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program Services	92057040	\$0	\$500,000	\$500,000
2020	102- 500731	Contracts for Program Services	92057040	\$0	\$400,000	\$400,000
			Subtotal	\$0	\$900,000	\$900,000

05-95-47-470010-79480000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS DEPT OF, HHS: MEDICAID & BUSINESS POLICY OFFICE, OFFICE OF MEDICAID AND BUSINESS POLICY MEDICAID CARE MANAGEMENT (100% General Funds)

SFY	Class/ Account	Class Title	Job Number	Current Amount	Increase/ Decrease	Revised Amount
2019	102- 500731	Contracts for Program Services	47000554	\$162,562	\$0	\$162,562
2020	102- 500731	Contracts for Program Services	47000554	\$441,868	\$0	\$441,868
-	<del>                                     </del>		Subtotel	\$604,430	\$0	\$604,430
		-	Grand Total	\$3,400,734	\$1,450,000	\$4,850,734

His Excellency, Governor Christopher T. Surruru and the Honorable Council Page 4 of 5

#### **EXPLANATION**

This request is sole source because the additional funding increases the price limitation by more than ten (10) percent of the original contract value. The purpose of this request is to expand the scope of services that the Contractor is currently providing to include restarting the Anyone/Anytime public advertising campaign. This amendment is in support of the Départment's goal to re-align the substance use disorder (SUD) service access system into a streamlined and standardized approach as part of the State Opioid Response (SOR) grant, as awarded by the Substance Abuse and Mental Health Services Administration (SAMHSA). The Department's accepted SOR plan includes a significant investment in the expansion and dissemination of a public messaging campaign around the risk of opioids, safe medication storage, and accessing help for those who are affected by OUD. SOR funds will be used to reboot and expand the "Anyone Anytime" campaign that the Department Jaunched in 2014 and will expand the campaign to target specific prevention messaging for children and young adults related to OUD risks. This re-boot will also serve to ensure public awareness of new access points established with SOR funding, ensuring that individuals seeking information about SUD/QUD services are directed to the appropriate resources, including calling the newly developed 2-1-1 NH call center, visiting the single website designed to streamline information about services, and contacting their Regional Hub to access services.

to this contract by the Governor's Commission on Alcohol and other Drugs at their October 2018 meeting. The purpose of the additional funding provided by the Commission is to ensure that the Contractor has sufficient resources to support the administrative and technical assistance functions the Commission requests of them.

Notwithstanding any other provision of the Contract to the contrary, no services shall continue after June 30, 2019, and the Department shall not be liable for any payments for services provided after June 30, 2019, unless and until an appropriation for these services has been received from the state legislature and funds encumbered for the SFY 2020-2021 biennium.

Should the Governor and Executive Council not approve this request, the Department may be unable to ensure that the general public is made aware of the new service delivery access established under the SOR grant, and resources for public awareness campaigns around the dangers and risks of opioids will remain limited. Further, the Department may not be in compliance with the funding directive made by the Governor's Commission on Alcohol and other Drugs.

Area served: Statewide.

Source of funds: 45.22% Federal Funds from the DHHS, Substance Abuse and Mental Health Services Administration, Center for Substance Abuse Treatment, Substance Abuse Prevention and Treatment Block Grant, CDFA#93.959 FAIN# TI010035, State Targeted Response to the Opioid Crisis (STR) Grant, CFDA #93.788 FAIN #TI080246, the Medication-Assisted Treatment (MAT) Grant CFDA #93.243 FAIN #TI026741, and the State Opioid Response (SOR) Grant CFDA #93.788 FAIN #TI081685 16.67% General Funds, and 38.11% Other Funds from the Governor Commission Funds.

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His Excellency, Governor Christopher T. Senumu and the Honorable Council Page 5 of 5

In the event that the Federal Funds become no longer available, additional General Funds will not be requested to support this program.

Respectfully submitted,

Katja S. Fox .

Director

Approved by:

Tettes of mesers

Commissioner



## State of New Hampshire Department of Health and Human Services Amendment #1 to the Alcohol and Other Drug (AOD) Continuum of Care System Supports Contract

This 1st Amendment to the Alcohol and Other Drug (AOD) Continuum of Care System Supports contract (hereinafter referred to as "Amendment #1") dated this 5st day of November, 2018, is by and between the State of New Hampshire, Department of Health and Human Services (hereinafter referred to as the "State" or "Department") and JSI Research & Training Institute d/b/a Community Health Institute, (hereinafter referred to as "the Contractor"), a non-profit corporation with a place of business at 501 South Street, 2nd Floor, Bow, NH 03304.

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on October 17, 2018, the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract and in consideration of certain sums specified; and

WHEREAS, the State and the Contractor have agreed to make changes to the scope of work, payment schedules and terms and conditions of the contract; and

WHEREAS, pursuant to Form P-37, General Provisions, Paragraph 18, the State may modify the scope of work and the payment schedule of the contract upon written agreement of the parties and approval from the Governor and Executive Council; and

WHEREAS, the parties agree to increase the price limitation, and modify the scope of services to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree to amend as follows:

- Form P-37; General Provisions, Block 1.6, Price Limitation, to read: \$4,850,734.
- Form P-37, General Provisions, Block 1.9, Contracting Officer for State Agency, to read: Nathan D. White, Director.
- Form P-37, General Provisions, Block 1.10, State Agency Telephone Number, to read: 603-271-9631.
- Add Exhibit A, Scope of Services, Section 2, Scope of Work, Subsection 2.7, Cost Effectiveness Reporting, Paragraph 2.7.10, to read;
  - The Contractor shall provide quarterly reports to the Department detailing the status of Anyone/Anytime media messaging activities including a comparison of budgeted to expended funds for these activities in the form and format prescribed by the Department.
- 5. Add Exhibit A Amendment #1 Additional Scope of Services.
- Delete Exhibit B, Methods and Conditions Precedent to Payment in its entirety and replace with: Exhibit B Amendment #1, Methods and Conditions Precedent to Payment.
- 7. Delete Exhibit 8-1, Budget in its entirety and replace with: Exhibit 8-1 Amendment #1, Budget.
- 8. Delete Exhibit B-2, Budget in its entirety and replace with: Exhibit B-2 Amendment #1, Budget.

JSI Research & Training Institute dibte Community Health thathule RFP-2019-BDAS-03-ALCOH

Amendment 8
Page 1 of 4

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## New Hampshire Department of Health and Human Services Atcohol and Other Drug (AOD) Continuum of Care System Supports

- Delete Exhibit 8-11, SFY 2019 Governor's Commission Budget in its entirety and replace with: Exhibit 8-11 Amendment #1, SFY 2019 Budget, Governor's Commission Funding.
- 10. Add Exhibit B-17, Budget, SFY 2019 SOR Campaign Funding.
- 11. Add Exhibit-B-18, Budget, SFY 2020 SOR Campaign Funding.

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#### New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports

This amendment shall be effective upon the date of Governor and Executive Council approval. IN WITNESS WHEREOF, the parties have set their hands as of the date written below.

> State of New Hampshire Department of Health and Human Services

Title:

JSI Research& Training Institute d/b/a/ Community Health Institute

Name: Jonathan Stewart Title: Regional Director

Acknowledgement of Contractor's signature:

on November 12, 2018 before the State of New Hampshire County of Merrimack undersigned officer, personally appeared the person identified directly above, or satisfactorily proven to be the person whose name is signed above, and acknowledged that sine executed this document in the capacity indicated above.

Signature of Hotary Public or Justice of the Peace

Commission Expires September 3, 2023

Name and Title of Notary or Justice of the Peace

My Commission Expires:

JSI Research & Training Institute 6/b/e Community Health Institute RFP-2019-BDAS-03-ALCOH

Amendment #1 Page 3 of 4

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#### New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

Date

Name:
Name:
Name:
Name:
Name:
Name:
Name:
Name:
Name:
Title:

JSI Research & Yrishing Institute d/bis Community Health Institute REP-2019-8DAS-03-ALCOH

Amendment 81 Page 4 of 4



#### Exhibit A Amendment #1

#### Additional Scope of Services

#### 1. Scope of Services

#### 1.1. Expanded Media Messaging

- 1.1.1. The Contractor shall provide staffing, expertise and services to implement Phase Itt of the Anyone/Anytime NH™ OploId Awareness Campaign, which includes, but is not limited to:
  - 1.1.1.1. Increasing public awareness of the opioid epidemic and providing information on relevant topics, which include, but are not limited to:
    - 1,1,1,1,1. Resources and services for prevention, treatment and recovery of opioid use disorders that are available to the public.
    - 1.1.1.1.2. Legal protections covered by the "Good Samaritan" law (RSA 318-8:18).
    - 1.1.1.1.3. Definitions and descriptions of opioids and illicit opioids.
    - 1.1.1.1.4. Identified risk factors that contribute to opioid use and identified protective factors that contribute to recovery and harm reduction.
    - 1.1.1.1.5. Other emerging trends relative to the opioid epidemic as directed by the Department.
  - 1.1.1.2. Increasing public awareness of the availability of natoxone to provent overdose death (RSA 318-B:18), and other relevant legislative efforts that support harm reduction, best practices and health promotion.
  - 1.1.1.3. Increasing public awareness of the state's and Regional Public Health Network's efforts in the continuum of care scope of work to effectively address prevention, treatment and recovery support services from substance use disorders including opioid use disorders.
- 1.1.2. The Contractor shall ensure the delivery of messages which are appropriate for a variety of venues as approved by the Department.
- 1.1.3. The Contractor shall ensure all media messages inform the public in all regions of the state using varied and culturally competent messages, platforms, and communications channels.
- 1.1.4. The Contractor shall review the materials and content of the Anyone Anytime NH™ website (https://anyoneanytimenh.org/) and coordinate updates to the website with the Department's goal to transition to a single website for consumer information, which includes, but is not limited to:
  - 1.1.4.1. Ensuring that all existing information is accurate.
  - 1.1.4.2. Conducting an environmental scan of all data, best practices, and research currently available on opioids and illicit opioids.

JSI Research & Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH

Exhibit A Amendmant #1

Page 1 of 2

Contractor Initiate

Date 11/12/18



#### Exhibit A Amendment #1

- 1.1.4.3. Updating the website to reflect current data and information as approved by the Department.
- 1.1.4.4. Ensuring that information relevant to Phase III of the Anyone/Anytima NH™ Opioid Awareness Campaign is reaching intended audiences through appropriate media channels and messaging.
- 1.1.4.5. Ensuring that the frequency and reach of all paid media is based on industry standards.
- 1.1.5. The Contractor shall collaborate with the Regional Public Health Network, health care organizations, regional hubs for opioid use disorder services and community partners as identified by the Department, to distribute media through their networks.
- 1.1.6. The Contractor shall include messaging about the 2-1-1 NH as the public facing phone number to call, in all new and existing media and materials for the "Anyone/Anytime" campaign.
- 1.1.7. The Contractor shall submit the final media messages to the Department for approval prior to publishing and/or public release or distribution. This will include electronic copies of the production files for all media messages.
- 1.1.8. The Contractor's funding for media messages shall be used for technology needs, consultant services, materials publication, advertising time, and media buys as approved by the Department
- 1.1.9. The services described in this Exhibit A Amendment #1, Additional Scope of Services, shall be completed by September 29, 2020. The media shall be purchased during the contracted period, but may run past the date of completion.

JSt Research & Training Institute d/ble Community Health Institute RFP-2019-BDAS-03-ALCOH

Exhibit A Amendment #1

Page 2 of 2

Contractor Initiats <

Dale 11/12/18



#### Exhibit B Amendment #1

#### Methods and Conditions Precedent to Payment

- The State shall pay the Contractor an amount not to exceed the Form P-37, Block 1.8, Price Limitation for the services provided by the Contractor pursuant to Exhibit A, Scope of Services and Exhibit A Amendment #1, Additional Scope of Services.
- 2. The Contractor agrees to provide the services in Exhibit A. Scope of Services and in Exhibit A Amendment #1, Additional Scope of Services in compliance with funding requirements.
- 3. This contract is funded as follows:
  - Funding from the Governor's Commission on Alcohol and Drug Abuse Prevention. Intervention and Treatment.
  - Federal funds from the United States Department of Health and Human Services, Substance Abuse and Mental Health Services Administration (SAMHSA);
    - Substance Abuse Prevention & Treatment Block Grant (SAPT) CFDA #93.959
       FAIN # TI010035.
    - 3.2.2. NH Partnership for Success Initiative (PFS2) CFOA #93,243 FAIN # SP020798.
    - 3.2.3. Medication-Assisted Treatment Prescription Orug and Oploid Addiction Grant (MAT-PDOA) CFDA #93.243 FAIN #TI026741.
    - 3.2.4. State Targeted Response to the Opioid Crisis Grant (STR) CFDA#93.788 FAIN # TI080246.
    - 3.2.5. State Opioid Response Grant (SOR) CFDA #93.788 FAIN H79TID81685
- 4. Payment for said services shall be made monthly as follows:
  - 4.1. Payment shall be on a cost reimbursement basis for actual expenditures incurred in the fulfillment of this agreement, and shall be in accordance with the approved budget line items.
  - 4.2. Contractor budgets include:
    - 4.2.1. Exhibit B-1 Amendment #1 (SFY 19) and Exhibit B-2 Amendment #2 B-2 (SFY 20) which are the total budgets per State Fiscal Year Including all programs within the contract.
    - 4.2.2. Exhibits 8-3 through B-18 which are budgets for the individual programs by State Fiscal Year.
  - 4.3. The Contractor shall submit an invoice in a form satisfactory to the State no later than the twentieth (20°) working day of each month, which identifies and requests reimbursement for authorized expenses incurred in the prior month.
  - 4.4. The Contractor shall ensure invoices are completed, signed, dated and returned to the Department in order to initiate payment.
  - 4.5. The Contractor agrees to keep detailed records of their activities related to Department-funded programs and services.
  - 4.6. The State shall make payment to the Contractor within thirty (30) days of receipt of each invoice, subsequent to approval of the submitted invoice and if sufficient funds ere available.

JSI Research & Training Institute of the Community Health Institute RFP-2019-BDAS-03-ALCOH

Eirhöh B Amendment #1

Page 1 of 2

Contractor Intitats 11/12/18



#### Exhibit B Amendment #1

- 4.7. The final invoice shall be due to the State no later than forty (40) days after the contract Form P-37, Block 1.7 Completion Date.
- 4.8. In lieu of hard copies, all invoices may be assigned an electronic signature and emailed to: Michael Rogers@dhhs.nh.goy and Laurie Heath@dhhs.nh.goy
- Payments may be withheld pending receipt of required reports or documentation as
   identified in Exhibit A, Scope of Services, Exhibit A Amendment #1, Scope of Services,
   and in this Exhibit B.
- 6. Notwithstanding anything to the contrary herein, the Contractor agrees that funding under this contract may be withheld, in whole or in part, in the event of noncompliance with any State or Federal law, rule or regulation applicable to the services provided, or if the said services have not been completed in accordance with the terms and conditions of this contract.
- Notwithstanding paragraph 18 of the Form P-37, General Provisions, an amendment limited to transfer the funds within the budget and within the price limitation, can be made by written agreement of both parties and approved by the Department, and may be made without obtaining approval of the Governor and Executive Council.

JSI Research & Training trathyte d/ble Community Health Institute RFP-2019-BDAS-03-ALCOH

Exhibit B Amendment #1

Page 2 of 2

Contractor Inhibit

Exhibit 8-1 Amendment #1

	SFY 201	9 Budget				<del> </del>
Now Hampshire Dep	ertment	of Kaalth and Mu	ıman	Services		
		sarch and Tranin	-			
Budget Request for:						
Bulgot Penga:	SPT IF	Date of G&C - 6/3	30/11	<u>"                                    </u>		
Line item -Provide detail in budget nametivo		Olroct		Indirect	٠,	Total
1. Yotal Salary/Wages	\$	969,139.00	Ti		1 5	969,139.00
Z, Employee Benefits	\$	388,275.00	T i		13	388,275.00
3. Consultants	3		<b>I 5</b> .		13	
4. Equipment: (includes Rentals, Repair &	1			,	1	
Maintenance, Purchase & Depreciation)	3	29,057.00	3		\$	29,057.00
5. Supplies: (includes supplies for Education,						
Lab, Pharmacy, Medical, Office) .	8	67,841.00	1 \$		3	67,641,00
6. Travel	\$	5,559.00	[3		3	5,559.00
7. Occupancy	\$	96,914.00	1.5		1	96,914,00
Current Expenses (Includes Yelephone, Postage, Subscriptions, Audit & Legel, Insurance, Board Expenses)	_	77 520 00				
8. Software		77,529.00	13		1.	77,529,00
10. Marketing/Communications		444 444 44	<u> </u>	<del></del>	8	
	<del>  }</del>	515,000.00		· · · · · · · · · ·	3	515,000.00
11. Staff Education and Troining	1	29,077,00	13.	<u> </u>	1	. 29,077.00
12. Subcontracts/Agreements	<del>                                     </del>	287,000.00	<u>L₹</u>	••	3	267,000.00
13. Other (combined from attached program	1 _		۱.,		ļ	
budgets)	3		11_		\$	<u> </u>
	\$	6,838.00	\$.		1	6,836.00
	\$	5,110.00	\$		\$	5,110.00
	\$	43,300.00	\$	155,077.00	\$	198,377.00
1 TOTAL	3	2,480,637,00	3	155,077,00	3	2,635,714,00

Indirect As A Percent of Direct

6.3%

JSI Research and Training Insulate dry's Community Health Insulate RFP-2019-BOAS-QD-ALCOH

Exhibit B-1 Amendment # Page 1 of 1



Exhibit B-2 Amendment #1

New Hamps	also Consesso					
•	une peberum	nt of Health and Hu	man Bi	rvices		
Bidder Name	: <u>J\$I Resears</u> !	and Traning Institu	ite, inc			<u>·</u>
Budget Request for	· AOD Continu	Jum of Care System	a Sun			
•	·					
, Budget Period	: <u>5FY20 [7/1/1</u>	9 - 6/30/20)		<u></u>		
Ine Item -Provide detail in budget nametive		Olrect		Indirect	. * .	Total
Total Satary/Wages	\$	894,416,00	1		1	\$94,416,00
Employee Benefits .	1	339,878,00			1	339,878.00
	<u> </u>	•.			1	·
Equipment (Includes Rentats, Repair &	1.		_		١.	
Interence, Purchase & Depreciation)	18	28,616.00		•	<u>l</u>	76,616,00
. Supplies: (Includes supplies for Education, Lab.	·I _		_		١.	
nemecy, Medical, Office)	13	67.612.00	-	·	1	67,612,00
Travel	<del>↓}</del> -	9,103,00	1	<u> </u>	1	9,103,00
. Occupancy	<del>↓}</del>	89,441,00	<u> </u>	· · · · · · · · · · · · · · · · · · ·	1	\$9,441.00
Current Expenses (includes Telephone,	1.		l		ŀ	
oxiege, Subscriptions, Audit & Legal, Insurance,	1_				_	
oerd Expenses)	13	71,555.00	<u> </u>	•	<u>.</u>	71,555.00
Software	<del>  ]                                   </del>		1		ــــــيــا	•
0. Marketing/Communications	15	230,000.00	_ب		1	230,000,00
1. Staff Education and Training	<del>  } `</del>	26,831.00	1	•		26,633:00
2. Subcontracts/Agreements	<u> </u>	767,000,00	-	· _		257,000.00
3. Other (combined from altached program	[_		١		١.	
udgels)	<u> </u>		ب	<u> </u>	1	•
	<b>↓</b> ₹	5,636.00		•		5,838.00
	<u> </u>	5,110.00	<u> </u>		1	5,110,00
	\$	43,300.00	\$	143,120.00	-	186,420.00
* #	I					
TOTAL.	] <b>s</b>	2,071,800.00	\$	143,120.00	\$	2,215,020.00

#### Exhibit:B-11 Amendment #1 SFY 2019 Budget

	ŞF	Y 2019 Budget				, .
Gove	rnor's	Commission Fu	ndli	ng		
New Hampahire D	oparti	nent of Health an	d H	uman Service	35	
		esearch and Tran				
Budget Request for:						
		9 (Date of G&C -		/19)		
budget i energi	<del></del>	<u> </u>	*			
	:	Direct		.Indirect /,	S. :	Total
Line Item -Provide detail in budge	t-narr	otive	<u> </u>		<u> </u>	<u> </u>
1. Total Salary/Wages	\$	161,082.00			5	161,082.00
2. Employee Benefits	\$	61,212.00			\$	61,212.00
3. Consultants	5	•			3	
4. Equipment: (includes Rentals,					l	
Repair & Maintenance, Purchase &	,			•		
Depreciation)	\$	4,828.00			3	4,828.00
5. Supplies: (includes supplies for						
Education, Lab, Pharmacy,				ľ		•
Medical, Office)	\$	11,276.00		<u> </u>	\$	11,276.00
6. Travel	\$				\$	•
7. Occupancy	\$	16,108.00			\$	16,108.00
8. Current Expenses (includes						,
Telephone, Postage,	ĺ			'	1	
Subscriptions, Audit & Legal,						•
Insurance, Board Expenses)	\$	12,886.00			5	12,886.00
9. Software	\$				\$	
10. Marketing/Communications	\$.	•			\$	-
11. Staff Education and Training	3	4,834.00		•	\$	4,834:00
12. Subcontracts/Agreements	\$	- ,			\$	•
13. Other (specific details		•				•
mandatory):	\$_	·		·	5	•
Print Gov Commission Mid Year and Annua	\$	2,000.00			<b>S</b> ·	2,000.00
	\$				5	
	\$	•	\$	25,774.00	\$	25,774.00
	<u> </u>	021,020,00		0.000		

Indirect As A Percent of Direct

9.4%

Exhibit 6-17 SFY 2019 Budget

#### SOR Campaign Funding

#### New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Traning Institute, Inc.
Budget Request for: SOR Camapign Funding

Budget Period: SFY19 (Date of G&C > 6/30/19)

_			
Line item -Provide detail in budget narrativ	Direct	Indirect	Total
1. Total Salary/Wages	\$ 215,946.00	i	\$ 215,946.00
2. Employee Benefits	\$ 82,060.00		\$ 82,060.00
3. Consultants	\$ -		\$ .
4. Equipment: (includes Rentals, Repair &			
Maintenance, Purchase & Depreciation)	\$ 6,478.00		\$ 6,478.00
5. Supplies: (includes supplies.for			
Education, Lab, Pharmacy, Medical, Office)	<b>\$</b> 15,117.00		<b>\$</b> <u>15,117.00</u>
6. Travel	\$ 500.00		\$ 500.00
7. Occupancy	\$ 21,595.00		\$ 21,595.00
8. Current Expenses (includes Telephone,			
Postage, Subscriptions, Audit & Legal,			
Insurance, Board Expenses)	\$ 17,275.00		\$ 17,275.00
9. Software	\$		\$ -
10. Marketing/Communications:	\$ 500,000.00		\$ 500,000.00
11. Staff.Education and Training	\$ 6,478.00		\$ 6,478.00
12. Subcontracts/Agreements			\$
13. Other (specific details mandatory):	<u></u>		\$ .
			S
			\$ .
		\$ 34,551.00	\$ 34,551.00
		Ì	
TOTAL	\$ 865,449.00	\$ 34,551.00	\$ 900,000.00

Indirect As A Percent of Direct

4.0%

JSI Research Training Institute drive Community Health Institute RFP-2019-BOAS-03-ALCQH

Exhibit 6-17 Budget Page 1 of 1 Contractor Initial Date 11/12/18

#### Exhibit B-18 SFY 2020 Budget

#### **SOR Compaign Funding**

#### New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Traning Institute, Inc.

Budget Request for: SOR Campaign Funding

Budget Period: SFY20 (Date of 7/1/2019 - 6/30/20)

•			
	Direct	Indirect	· · Total :
Line item Provide detail in budget narrativ	/ <u>6</u>		
1. Total Salary/Wages	\$ 97,838.00		\$ 97,838.00
2. Employee Benefits	\$ 37,178.00		\$ 37,178.00
3. Consultants	\$ -		\$
4. Equipment: (includes Rentals, Repair &			
Maintenance, Purchase & Depreciation)	\$ 2,935.00		\$ 2,935.00
5. Supplies: (includes supplies for Education, Lab, Pharmacy, Medical, Office)	\$ 6,849.00		<b>\$</b> 6,849.00
	<del></del>		
7. Occupancy	\$ 9,783.00	<del></del>	\$ 9,783.00
8. Current Expenses (includes Telephone,			
Postage, Subscriptions, Audit & Legal,			
Insurance, Board Expenses)	\$ 7,827:00		\$ 7,827.00
9. Software	\$ .		\$ -
10. Marketing/Communications:	\$ 215,000.00		\$ 215,000.00
11. Staff Education and Training	\$ . 2,935.00	•	\$ 2,935.00
12. Subcontracts/Agreements		<del> </del>	\$ .
13. Other (specific details mandatory):		•	\$ -
			S ·
		·	\$
		\$ 15,655.00	\$ 15,655.00
TOTAL			
TOTAL	\$ 384,345.00	\$ 15,655.00	\$ 400,000.0

Indirect As A Percent of Direct

4,1%

JSI Research Training Institute d/b/a Community Health Institute RFP-2019-BDAS-03-ALCOH

Exhibit B-18 Budget Page 1 of 1 OCTOL'18 12.41 DRS

6 mu



Jeffrey A. Miryers Commissioner

> Kaya S. Fea Director

# STATE OF NEW HAMPSHIRE DEPARTMENT OF HEALTH AND HUMAN SERVICES DIVISION FOR BEHAVIORAL HEALTH BUREAU OF DRUG AND ALCOHOL SERVICES

(05 PLEASANT STREET, CONCORD, NH 03301 603-2714110 1400-832-3345 Est 6738 Fest 603-271-6105 TOD Accest 1-600-735-2964 www.6bh.ehgev

September 19, 2018

His Excellency, Governor Christopher T. Sununu and the Honorable Council State House Concord, New Hampshire 03301

#### REQUESTED ACTION

Authorize the Department of Health and Human Services, Bureau of Drug and Alcohol Services, to enter into a retroactive agreement with JSI Research & Training Institute drops Community Health Institute (Vendor #161611-B001), 501 South Street, 2nd Floor Bow, NH 03304, for the coordination of services provided to the New Hampshire Alcohol and Other Brug (AOO) Continuum of Care System, Statewide, in an amount not to exceed \$3,400,734 effective retroactive to October 1, 2018 upon Governor and Executive Council approval through June 30, 2020, 38% Federal Funds, 24% General Funds and 38% Other Funds.

Funds are available in the following accounts for State Fiscal Year (SFY) 2019 and are anticipated to be available in SFY 2020, upon the availability and continued appropriation of funds in the future operating budgets, with authority to adjust amounts within the price timitation and adjust encumbrances between SFYs through the Budget Office without further approval from Governor and Executive Council, if needed and justified.

05-95-92-920510-25590000HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS. NHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, STR

SFY	· Class/Account	Class Title	Job Number	Total Amount
2019	102-500731	Contracts for Program Services	92052559	\$50,000
2020	102-500731	Contracts for Program Services	92052559	\$0
			Subtotal	\$50,000

05-95-92-920510-33820000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN-SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, GOVERNOR COMMISSION FUNDS (100% Other Funds)

SFY	Class/Account	Class Title	Job Number	Total Amount
2019	102-500731	Contracts for Program Services	92058501	\$324,676
2019	102-500731	Contracts for Program Services	92058502	\$324,676
2020	102-500731	Contracts for Program Services	92058501	\$324,676
2020 102-500	102-500731	Contracts for Program Services	92058502	\$324,676
	<del></del>		Subtotal	\$1,298,704

Nb Excellency, Governor Crystopher T. Surumu and the Honorable Council Page 2 of 4

05-95-82-920510-33840000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, CLINICAL SERVICES (88% Fodoral Funds 34% General Funds)

SFY	Class/Account	Class Title	Job Number	Total Amount
2019	102-500731	Contracts for Program Services	92057501	\$300,000
2020	102-500731	Contracts for Program Services	92057501	\$300,000
• .			Subtolat	\$600,000

05-95-92-920510-33950000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, MHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL, PFS2

<u>URONI I</u>	(100% repersi Punos)			
SFY	Class/Account	Class Title	Job Number"	Total Amount
2019	102-500731	Contracts for Program Services .	92052407	\$240,000
2019	102-500731	·· Contracts for Program Services:	92052408	\$75,000
2020	102-500731	Contracts for Program Services	92052407-	\$240,000
2020	102-500731	Contracts for Program Services	92052408	\$75,000
			Subtotal -	\$630,000

05-95-92-920510-59350000 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, NHS: DIVISION FOR BEHAVIORAL HEALTH, BUREAU OF DRUG AND ALCOHOL; MAT GRANT (100% Federal Funds)

SFY	· Class/Account	Class Title	Job Number	Total Amount
2019	- 102-500731	Contracts for Program Services	92056935	\$108,800
2020	102-500731	Contracts for Program Services	92056935	\$108,800
			Subtotal	\$217,600

05-95-47-470010-79480000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS DEPT OF, HHS: MEDICAID & BUSINESS POLICY OFFICE, OFFICE OF MEDICAID AND BUSINESS POLICY MEDICAID CARE MANAGEMENT(100% General Funds)

SFY	Class/Account	Class Title	Job Number	Total Amount
2019	101-500729	Contracts for Program Services	TBD	\$162,562
2020	101-500729	Contracts for Program Services	TBD	\$441,868
	•		Subtotel	\$604,430
	. <u> </u>		Total	\$3,400,734

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htis Excellency, Governor Christopher T. Sumunu and the Honorable Council Page 3 of 4

#### EXPLANATION.

This request is retroactive in order to continue critical work in support of a range of programs relative to New Hampshire's Alcohol and Other Drug Continuum of Care System as described selow. This approval also will allow the Contractor to begin a time-sensitive examination of the cost-effectiveness and outcomes of Governor's Commission funded programs.

The purpose of this request is to improve the New Hampshire Alcohol and Other Drug (AOD) Continuum of Care System to ensure the citizens of New Hampshire receive quality prevention. Intervention, treatment and recovery support services. This statewide system aligns with the Department's efforts to establish a whole-person centered, community-based provider system that is integrated with primary health care and behavioral health.

In March of 2018, the Governor's Commission on AOD Abuse Prevention, Treatment, and Recovery (Commission) issued their mid-year report (https://www.dhhs.nh.gov/dcbcs/bdas/documents/mid-year-commmission-2018.pdf) emphasizing the need to stabilize and expand support for prevention, early identification, treatment and recovery services; especially for high-risk/high-need populations such as youth, young adults and pregnant women to ensure accessible, integrated services meet demand throughout the State. Approval of this Agreement will result in the provision of training, technical assistance program evaluation, data analysis and interpretation to support the AQD Continuum of Care, System across New Hampshite.

Services within this Agreement will support identified needs and result in the collective improvement of the AOD Continuum of Care System in mitigating substance misuse and its consequences for the citizens of New Hampshire by:

- Increasing professional service provider's knowledge, skills and abilities in the use of various outcome:supported and evidence-based programs, policies, and practices;
- . Improving providers overall operations as they relate to programs; policies, and practices;
- -. Supporting the integration of AOD services within primary and behavioral health care;
  - Providing technical assistance in the form of consultation and guidance to assist providers in building internal capacity and increasing knowledge and expertise in the changing landscape of healthcare:
- Providing program evaluation to measure outcomes and processes to continually enhance and improve the quality of services delivered;
- Providing data analysis to inform the decision-making process for SUD services; and
- Conducting cost-effectiveness and outcome reporting activities in accordance with HB1626 and specific to the Governor's Commission funded programs (http://www.gencourtistate.nh.us/bill\_status/billText.espx?sy=20188id=15598bxtFormat=html).

The outcomes achieved for each of the measures above will be used to determine the effectiveness of the Contractor's efforts.

For 2014-2015 In New Hampshire, an average of 82,000 individuals aged twelve (12) or older (7.2% of all individuals in this age group) reported having a Substance Use Disorder (SUD) within the past year. The Bureau of Drug and Alcohol Services has developed, and continues to improve, the AOD Continuum of Care System to mitigate alcohol and other drug misuse and to ensure affected citizens of New Hampshire receive quality prevention, intervention, treatment and recovery support services.

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His Excellency, Golvernor Christopher T. Surrunu and the Honorable Council Page 4 of 4

JSI Research & Training Institute d/o/a Community Health Institute was selected for this project through a competitive bid process. A Request for Proposals was posted on the Department of Health and Human Services' website from May 8, 2018 through July, 2, 2018. The Department received one (1) proposal. The proposal was reviewed and scored by a team of individuals with program specific knowledge. The Bid Summary is attached.

As referenced in the Request for Proposals and in the Exhibit C-1, Revisions to General Provisions, of this contract, the Department reserves the option to extend contract services for up to two (2) additional years, contingent upon satisfactory delivery of services, available funding, agreement of the parties and approval of the Governor and Executive Council.

Notwithstanding any other provision of the Contract to the contrary, no services shall continue after June 30, 2019, and the Department shall not be liable for any payments for services provided after June 30, 2019, unless and until an appropriation for these services has been received from the state legislature and funds encumbered for the SFY 2020-2021 blenning.

Should the Governor and Executive Council not approve this request, the Department may not be able to meet state and federal requirements including Chapter 302 (HB 1626), New Hampshire Laws of 2018 and the associated federal grants. Additionally, valuable opportunities will be missed to support Integrated care, enhance provider skills and abilities; and monitor, evaluate, and improve alcohol and other drug services. All of these elements are imperative to providing effective services and making informed, date-driven decisions related to the mitigation of alcohol and other drug misuse and the social, physical and behavioral health consequences, for New Hampshire citizens and communities.

Area servad: Statewida.

Source of funds: 38% Federal Funds from the DHHS, Substance Abuse and Mental Health Services Administration, Center for Substance Abuse Treatment; Substance Abuse Prevention and Treatment Block Grant, CDFA#93.959 FAIN# TI010035, State Targeted Response to the Optoid Crisis (STR) Grant, CFDA #93.788 FAIN #TI080246, and the Medication-Assisted Treatment (MAT) Grant CFDA #93.243 FAIN #TI026741, 38% Other Funds from the Governor Commission Funds and 24% General Funds.

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted.

Kalja S. Fox

Approved by:

Jethely A. Mayers Commissioner DocuSign Envelope ID: 78738355-5026-4270-8C63-82F239F98949

Alcohol	and Other Drug (AOD)
Continuum	of Care System Supports

RFP-7019-BDAS-03-ALCOH

050 15-5

Bidder Name	-		Pins/Fett	Maximum Points	Actual Points
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FORM NUMBER P-37 (version SWIS)

Subject: Alcohol and Other Drug (AQQ) Continuum of Core System System System (RFF-2019-BOAS-01-ALCOH)

Motice: This agreement and all of ligistuchments shall become public upon submission to Governor and Executive Council for approval. Any information that is private, confidential or proprietary must be clearly identified to the agency and agreed to in writing prior to signing the contract.

#### AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

#### GENERAL PROVISIONS

1.1 Suic Agency Name		1.2 State Agency Address		
NH Department of Health and H	uman Services	129 Picasani Street		
		Concord, NH 03301-3857		
1.1 Contractor Name	<del></del>	1.4 Contractor Address		
JSI Research & Training Institut	z d/b/a Community Health	501 South Street, 2nd Floor		
Intitute		Boy, NH 02304		
(Ingeriore				
1.5 Constactor Phone	1.6 Account Number	1.7 Completion Date	1.8 Price Limitation	
Number	1.9 Vergenn Lander	1.7 Completion Delt	1	
· - •-	See P-37 Attachment #1	June 10, 2020	\$3,400;734	
603-573-3300	See P-37 Attachment #1	Inte 10, 2020	1.31,000,114	
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E. Mario Reinemann, Esq.	and a street of the second	(01-27) 9330	• • • • • • • • • • • • • • • • • • • •	
Director of Contracts and Proce	news)			
1.11 Contractor Signature		1,12 Name and Title of Contrat	do: Signatory	
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- 1. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting drough the agency identified in block 1.3 ("State"), engages consector identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or take of goods, or both, identified and more perfectledly described in the statched EXHIBIT A which is incorporated herein by reference ("Services").
- 3. EFFECTIVE DATE/COMPLETION OF SERVICES.
  3.1 New inhumanding any provision of this Agreement to the contrary, and subject to the approval of the Covernor and Executive Council of the State of New Hampshire, if expititions of the parties have under, shall become effective on the date the Governor and Executive Council approve this Agreement as indicated in block 1.18, unless no such approval is required, in which case the Agreement shall become effective on the date the Agreement is signed by the State Agency as shown in block 1.14 ("Effective Onte").
- 3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Oute specified in block 1.7.
- 4. CONDITIONAL NATURE OF AGREEMENT.
  Nativilisating any provision of this Agreement to the commity, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are comingable upon the availability and continued appropriation of flinds; and in-no evant shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account are reduced or unavailable.

#### 5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.

5.1 The convect price, method of payment, and terms of payment are identified and more panicularly described in EXHIBIT 8 which is incorporated herein by reference.

5.2 The payment by the State of the convect price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts atherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80.7 through RSA 80.7 to any other provision of law. 5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made bereunder, exceed the Price Limitation ser forth in block 1.8.

#### 4. COMPLIANCE BY CONTRACTOR WITH LAWS AND RECULATIONS! EQUAL EMPLOYMENT OPPORTUNITY:

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state; county or municipal authorisies. which impose any obligation or duty upon the Contractor. including, but not limited to, civil rights and equal apportunity laws. This may include the requirement to utilize auxiliary aids and services to ensure that persons with communication disabilities, including vision, hearing and speech, can communicate with receive information from, and convey information to the Contractor. In addition, the Contractor shall comply with all upplicable copyright laws. The laws 6.2 During the term of this Agreement, the Contractor shall not discriminate againsi employees or applicanti for .. employment because of rece; color; religion; croed, age, sex;." handicap, sexual orientation, or national origin and will take effirmative action to prevent such discrimination. 6.3 If this Agreement is funded in any part by montes of the United States, the Contractor shall comply with all the provinions of Executive Order No. 11246 ("Equal -Employment Opportunity'), as supplemented by the regulations of the United States Department of Labor (4) C.F.R. Pan 60), and with any rules, regulations and guidelines. as the State of New Hatapithire or the United States laste to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the pyrpose of ascoraining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

#### 7. PERSONNEL

- 7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor waveauts that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.
- 7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subconvector or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is meterially involved in the procurement, administration or performance of this

Page 2 of 4

- Agreement. This provision shell service termination of this Agreement.
- 7.) The Commercing Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Commercing Officer's decision shall be final for the State.

#### A. EVENT OF DEFAULT/REMEDIES.

- 8.1 Any one or more of the following acts or emissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):
- 8, I'll failure to perform the Services satisfactorily or on schodule;
- 8.1.2 failure to submit any report required hereunder, and/or 8.1.3 failure to perform any other covenant, term or condition of this Agreement.
- \$.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

  8.2.1 give the Contractor's written notice specifying the Event of Default and requiring it to be rehedicd within, in the absence of a greater or lesser specification of time, thiny (10) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;

  8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the ponion of the contract price which would otherwise account to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
- 8.2.3 set off against any other obligations the State may owe to the Gohinocor shy damages the State suffers by reason of any Event of Default; and/or
- 8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both,

#### ). DATA/ACCESS/CONFIDENTIALITY/ PRESERVATION.

- 9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawlings, onlyses, graphic representations, computer programs, computer printents, notes, letters, memorands, papers, and documents, all whether finished or unfinished.
- 9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.

  9.3 Confidmissing of data shall be governed by N.H. R.S.A. Chapter 91-A or other existing law. Disclosure of data

requires prior written approval of the State.

- 10. TERMINATION, in the event of an early termination of this Agreement for any reason other than the completion of the Services; the Contractor shall deliver to the Contracting Officer, not fater than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price carned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report that the identical to those of any Final Report described in the anached EXHIBIT A.
- 11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects on independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor nor officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other employees.
- 13. ASSIGNMENT/DELECATION/SUBCONTRACTS. The Cohunciar shall not assign, or otherwise transfer any interest in this Agreement without the prior written notice and consent of the State. Noise of the Services shall be assubcontracted by the Contractor without the prior written notice and consent of the State.
- 13. INDEMNIFICATION. The Controctor/shall beford, Indemnify and hold harmless the State, its officers and employees, from and against any and-all loises stiffered by the State, its officers and employees, and any and all claims, liabilities or penalties asteried against the State, its officers and employees; by or on behalf of any person, on account of, based or resulting from string out of (or which may be claimed to artise out of) the act or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained that be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covernant in paragraph 13 shall survive the termination of this Agreement.

#### 14. INSURANCE.

- 14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignce to obtain and maintain in force, the following insurance:
- 14.1.8 comprehensive general liability Insurance against all claims of bodity Injury, death or property damage, in amounts of not less than \$1,000,000per occurrence and \$2,000,000 aggregate; and
- 14.1.2 special cause of loss coverage form covering all property subject to subparegraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the propenty. 14.2 The policies described in subparegraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurors licensed in the State of New Hampshire.

Page 3 of 4

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14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than thiny (30) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause regulding the insurer to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than thiny (30) days prior written notice of cancellation or modification of the policy.

#### 15. WORKERS COMPENSATION.

- 13.1 By algaing this agreement, the Contractor agrees, centilies and warrants that the Contractor is in compliance with of exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation"). 13.2 To the citient the Contractor is subject to the l'équilibritation of N.H. RSA chapter 181-A: Contractor shall maintain, and require any subcontractor of assignee to secure and maintain; paymétil of Workers. Competitation in 🔧 reaniection with activities which the person proposes to undensite pursuant to this Agreement. Controctor shall furnish the Contracting Officer identified in block 1:9, or his or her successor, proof of Workers' Compensation in the menner described in N.H. RSA'chapter 281-A'shd'any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums of for any other claim or benefit for Contractor, or any subcontractor or employée of Contractor; which might arise under applicable State of New Hampshire Workers Compensation laws in connection with the performance of the Services under this Agreement.
- 16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.
- 17. NOTICE. Any notice by a party hereto to the other pany shall be deemed to have been duly delivered or given at the time of malling by certified mail, postage prepaid, in a United States Post Office addresses to the parties at the addresses given in blocks 1.2 and 1.4, herein.
- 18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Gavernor and Executive Council of the State of New Hampshire unless no

such approval is required under the circumstances pursuant to.
State law, rule or policy.

- 19. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and increase the benefit of the partles and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.
- 20. THIRD PARTIES. The parties hereto do not intend to \
  benefit any third parties and this Agroement shalf not be
  construed to confer any such benefit.
- 21. MEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way, be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.
- 23. SPECIAL PROVISIONS. Additional provisions set forth in the stacked EXHIBIT C are incorporated herein by reference.
- 23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.
- 24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supergedes all prior Agreements and understandings relating hereto.

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Page 4 of 4

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## New Hampehire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports P-37 Attachment # 1

Bdz 1.6 Account Numbers

05-95-97-2559-500731

05-95-92-3387-500731

05-95-92-3384-500733

05-95-92-3195-500731

05-95-93-6935-500731

05-95-47-7946-500729

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Page 1 of 1

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#### Eshibit A

#### Scope of Services

#### 1. Provisions Applicable to All Services

- 1.1. The Contractor shall submit a detailed description of the language assistance services they will provide to persons with limited English proficiency to ensure meaningful access to their programs and/or services within ten (10) days of the contract effective date.
- 1.2. The Contractor agrees that, to the extent future legislative action by the New Hampshire General Court or federal or state court orders may have an impact on the Services described herein, the Siste Agency has the right to modify Service priorities and expenditure requirements under this Agreement so as to achieve compliance therewith.
- 1.3. Notwithstanding any other provision of the Contract to the contrary, no services shall continue after June 30, 2019, and the Department shall not be liable for any payments for services provided after June 30, 2019, unless and until an appropriation for these services has been received from the state legislature and funds encumbered for the SFY 2020-2021 and SFY 2022-2023 biennia.

#### 2. Scope of Work

#### 2.1. Tealming

- 2.1.1. The Contractor shall provide trainings to address the needs of the State's Alcohol and Other Drug (AOD) Continuum of Care service providers. The Contractor shall ensure trainings:
  - 2.1.1.1. Complement technical essistence (TA) provided.
  - 2.1.1.2. Are consistent with the required professional standards for providers and the workforce which includes, but is not limited to Partnership for Success (PFS) grantees.
  - Are offered, based on the availability of space, at no cost to Bureau
    of Orug and Alcohol Services staff.
- 2.1.2. The Contractor shall provide cross-system training to ensure professional preparation and workforce development for providers in behavioral health and primary healthcare fields who work with individuals and families addressing substance misuse related issues.
- 2.1.3. The Contractor shall identify the vaining needs of the workforce by:
  - 2.1.3.1. Soliciting feedback from the Department.
  - 2.1.3.2. Collecting and analyzing participant evaluation feedback for individual trainings and on an annual basis.

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- 2.1.3.3. Meeting monthly with the Contractor's staff to eack input on-training needs based on TA provided.
- 2.1.3.4. Participating in workforce development education and training committees to learn what other agencies are intending to offer and to inform these agencies of the Contractor's training plans.
- 2.3.3.5. Attending licensing and certification board meetings to identify provider needs.
- 2.1.4. The Contractor shall deliver, trainings as follows; per State-Fiscal Year:
  - 2.1.4.1. A minimum of forty-nine (49) in-person trainings and collaborative educational events including, but not limited to:
    - 2.1.4; †; †; Core, Intermediate, and advanced level trainings which meet licensure and confiltration needs of the workforce;
    - 2.1.4.1.2. Trainings specific to the needs of PFS grantees; and
    - 2.1.4.1.3 Targeted trainings and collaborative educational events, at the direction of the Department, based on emerging issues and technical assistance needs.
  - 2.1.4.2. A minimum of four (4) on-demand webinars.
- 2.1.5. The Contractor shall create and provide "training suries," in order to offer a systematic approach to meet credentiating and continuing education requirements, which must be approved by the Department. The Contractor shall ensure training sultes:
  - 2,1.5.1. Are scheduled six (6) months to a year in advance.
  - 2.T.5:2. Are available every three (3) to four (4) months.
  - 2.1.5.3. Include offerings for individuals with AOD credentials requiring credentialing end/or continuing education including, but not limited to.
    - 2.1.5.3.1. Certified Prevention Specialists (CPS).
    - 2,1,5,3.2. Certified Recovery Support Workers (CRSW).
    - 2.1.5.3.3. Licensed Alcohol & Drug Counselors/Master Licensed Alcohol & Drug Counselors (LADC/MLADC).
- The Contractor shall manage the training program by:
  - 2.1.5.1. Planning and coordinating unique training activities that are affordable and non-duplicative of other trainings available in New Hampshire.

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- 2.1.8.2. Delivering training by applying a spectrum of adult teaming methodologies, in such a way as to reach audiences statewide including, but not ilmited to:
  - 2.1.6.2.1. Providing onsite face-to-face training.
  - 2.1.6.2.2. Providing distance learning opportunities such as asynchronous and synchronous educational experiences.
- 2.1.6.3. Ensuring that any education programs delivered on-line or on a website:
  - 2.1.8.3.1. Meet NH DolT requirements.
  - 2.1.8.3.2. Do not allow site visitation to be tracked for analytics or marketing.
  - 2.1.6.3.3. Do not maintain, store, or capture and do not further disclose any protected health information (PHI), personal information (PI), or other confidential information solicited either by social media or the website except as expressly provided in the contract.
- 2.1.6.4. Recording, monitoring, and evaluating delivery of training activities....
- 2.1.6.5. Maintaining a Learning Management System. Conference of the American Management System.
- 2.1.6.6. Maintaining a training calendar that lists all Contractor training events and has links to other related training calendars as appropriate.
- 2.1.7. The Contractor shall evaluate the training program by:
  - 2.1.7.1. Evaluating each completed training, at a minimum, for.
    - 2.1.7.1.1. Training content.
    - 2.1.7.1.2. Instructor knowledge and ability.
    - 2.1.7.1.3. Transfer of knowledge, skills and abilities to training participants.
    - 2.1.7.1.4. Whether the training mut the stated goals and objectives.
  - 2.1.7.2. Providing training evaluation protocols, for Department approval within forty-five (45) days of the contract effective date.
  - 2.1.7.3. Demonstrating an eighty-five percent (85%) or better rating of trained satisfaction through training evaluations, based on aggregate quarterly evaluation data
  - 2.1.7.4. Administering an annual training needs assessment, beginning within sixty (80) days of contract award, and every twelve (12) months thereafter, to assess, at a minimum;

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- 2,1,7,4,1. Certification and licensure needs;
- 2,1,7.4,2. Training level and topic needs;
- 2.1.7.4.3. Preferred format and frequency;
- 2,1,7,4.4. Disabilities or learning preferences, and
- 2,1,7,4,5. General recommendations for trainings
- 2.1.7.5. Providing key findings of training evaluations and annual survey results to the Department for consideration and feedback for training planning purposes.
- 2.1.7.6. Utilizing results from training evaluations and annual surveys to ensure-continuous quality improvement of the training program.
- 2.1.8. The Contractor shall-provide all materials, equipment, and physical space, as well as, logistical and staff support for the training and aducation programs delivered.
- 2.1.9 The Contractor shall provide approved Continuing Education Credits, applicable to the training audience and certification needs, as well as certificates of completion to participants who complete the trainings.
- 2.1.10. The Contractor shall maintain a list of trainers, as approved by the Department for a variaty of topics and shall ensure all trainers are qualified to teach respective courses.
- 2.1.11. The Contractor shall promote training programs through activities that include, but are not limited to:
  - 2.1.11.1 Disseminating evailable training opportunities to professional networks and Boards;
  - 2.1.11.2. Collaborating with the Department to promote apportunities with their funded contractors including through the Contractor's Communities of Practice (CoP's);
  - 2.1.11.3. Posting trainings on the Contractor's chronological listings of professional development activities;
  - 2.1.11.4. Sharing training information through monthly newsletters; and
  - 2.1.11.5. Providing targeted marketing with specific associations based on training topic.
- 2.1.12. The Contractor may collect registration fees from training participants in an amount limited to expenses for training that exceed the amount funded by the Department. The Contractor shall:
  - 2.1.12.1. Provide a copy of the training fee schedule within ten (10) days of the contract effective date for Department approval.

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- 2.1.12.2. Report revenues generated by registration fees by submitting monthly financial data that includes, but is not limited to the original budget monthly expenditures, and monthly revenue received.
- 2.1.12.3 Ensure that any financial information gethered as part of a registration fee will be protected as required by state rules, state taws, or federal taws.
- 2.1.12.4 Reinvest a minimum of eighty percent (80%) of the revenue generated from registration fees collected to enhance the training program as approved by the Department. The Contractor shall:
  - 2.1.12.4.1. Contribute a minimum of \$2,000 per state fiscal year toward scholarships.
  - 2.1.12.4.2. Provide coffee, tea, and water for training events at no cost to participants using reinvested revenue:
  - 2.1.12.4.3. Invest in capacity to deliver and support trainings by:
    - 2.1.12.4.3.1. Expanding remote training extendence through the control of remote viewing software and equipment.
- 12/11/24.3.3. Providing: targeted and skill-building training, as approved by the Department.
  - 2:1,12,5.Report revenues against reinvestment fund, totals land report to the progress as part of monthly financial reporting.
  - 2.1.13. The Contractor shall administer a process to raceive and monitor scholarship applications. The Contractor shall:
    - 2.1.13.1. Coordinate payment for award scholarships to the New-Hambalite AOD workforce for attendance at approved training opportunities.
    - 2.1.13.2. Ensure a minimum of ten thousand dollars (\$10,000) per state fiscal year is reserved for scholarships.
    - 2.1.13.3 Ensure a minimum of two thousand dollars (\$2,000) per state fiscal year is added to acholarships from revenue reinvastment funds, as referenced in Section 2.1.14.4.1.
    - 2.1.13.4. Ensure all scholarship applications are submitted to the Department for review and final approval.

#### 2.2. Technical Appliance

2.2.1. The Contractor shall provide technical assistance (TA) to the AOD workforce and direct service providers that:

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- 2.2.1.1. Complements and supports trainings identified in Subsection 2.1, Trainings above.
- 2.2.3.2. Increases professional service providers' knowledge, skills, and abilities in using various outcome-supported and evidence-based or avidence-informed programs, policies, and practices.
- 2.2.1.3. Supports effective Implementation of the full spectrum of substance misuse prevantion, intervention, treatment and recovery supports services that are integrated with primary and behavioral health care and align with the Department's efforts to establish whole personcentered and community owned systems of care.
- 2.2.2. The Contractor shall provide TA in a variety of formats, which may include, but are not limited to:
  - 2.2.2.1. Face-to-face, in person meetings.
  - 2.2.2.2. Virtual meetings including, but not limited to 2.9.6.6. According
    - 15 (2.2.2.1) "Web-based conferencing: \$ \$ 1000 conferencing \$ \$ 2.2.2.2.2. Webinare.

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- 2.2.2.3. Site visits.
- 2.2.2.4. Telephone calls and emails.
- 2.2.2.5. On-line and in-person Communities of Prectice.
- 2.2.3. The Contractor shall provide TA to providers and the workforce on targeted topics; based on emerging issues and needs, as directed by the Department.
- 2.2.4. The Contractor shall use a project management system, approved by the Department to efficiently monitor, manage, and report TA requests.
- 2.2.5. The Contractor shall utilize online platforms, approved by the Department, to provide discussion forums to agencies served.
- 2.2.8. The Contractor shall provide TA that ensures program fidelity while meeting state and federal grant requirements including, but not limited to:
  - The Substance Abuse Prevention & Treatment Federal Block Grant (SABG).
  - 2:2.6.2. Partnership for Success (PFS) Grant.
  - 2.2.6.3. The Medication-Assisted Treatment Prescription Orug and Opinid Addiction (MAT-POOA) Grant.
- 2.2.7. The Controctor shall participate in all relevant federal programmatic weblness associated with the Department's awarded grants including but not limited to PFS, SABG, and MAT-PDOA

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- 2.2.8. The Contractor shall utilize subject matter experts, as approved by the Department, to enhance the TA activities.
- 2.2.9. The Contractor shall provide TA to the Department through seeking and writing proposals for other federal grants as directed by the Department.
- 2.2.10. The Contractor shall establish a process for identifying, selecting, guiding, and supporting promising programs in becoming a NH-endorsed, evidence-informed prevention-program. At a minimum, the Contractor shall:
  - 2.2.10.1 Establish an evidence-informed workgroup to develop and manage activities which result in identification as a NH-endersed prevention program.
  - 2.2.10.2. Convene, facilitate, and maintain a panel of informed national and local subject matter experts to determine the efficacy of programs.
  - 2.2.10.3. Employ NH's Service to Science process, whose guidelines are modeled from the Substance Abuse and Mental Health, Services Administration's (SAMHSA's) process, which:
    - 2,2,10,3,1. Establishes core elements of an evidence-based practice; ....

    - 2.2.10.3.3. Ensures valid and reliable date are collected and analyzed to determine program effectiveness; and
    - 2.2.10.3.4. Requires implementation support including, but not limited to materials, manuals and training to support replication.
  - 2.2.10.4 Coordinate, convene, and facilitate the NH Expert Panet, which represents multiple sectors, statewide and nationally in the field of prevention and is responsible for reviewing applications submitted in the NH Service to Science Process.
  - 2.2.10.5. Ensure the application process includes the review and scoring of the application by an expert panel. The Contractor shall ensure:
    - 2.2.10.5.1. Applicants meeting application criteria are endorsed as Promising Prodices in prevention.
    - 2.2.10.5.2. Applicants endorsed as Promising Practices in prevention are given the option to continue with the process to become endorsed as an evidence-based practice in prevention.
  - 2.2.10.8 Collaborate with the Department to improve upon the current NH Service to Science process by establishing an evidence-informed workgroup to identify knovative NH-based programs that exhibit a tevel of readiness to enter the process of becoming a NH evidence-informed prevention program.

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- 2.2.11. The Contractor shall facilitate and provide technical and logistical support for a maximum of seven (7) online Communities of Practice (CoP), which are designed in the format, frequency and length determined by the Department and include, but are not limited to:
  - 2.2.11.1.1. Substance Misuse Prevention (SMP) 1.305

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- 2.2.11.1.2. Student Assistance Programs (SAP)
- 2,2,11,1,3, Young Adult Subtogles
- 2.2.11.1.4. Continuum of Care
- 2.2.11,1.5. Trestment
- 2.2.11.1.6. Medication-Assisted Treatment
- 1 2 2 11.1.7. Recovery Support Services 14
- 2.2.12. The Contractor shall maintain the New Hampshire Center for Excellence's current 'public facing' website (www.nhoenterforexcellence.org) that 'at a minimum provides best practice and other professional assistance information that includes but is not limited to:
  - 2.2.12.1. All publications and content created through this contract:
  - 2.2.12.2. Webpages for each CoP that Includes posting all materials including meeting presentation tilds decks; suido recordings; questions and answers asked during meetings; and other tools and resources!
  - 2.2.12.3. A listing of all technical assistance and training opportunities funded through this contract.
  - 2.2,12.4. A clearinghouse list of other education and training events that are evaluable.
- 2.2.13. The Contractor shall develop, update, and upload website content for the NH Treatment Locator http://nhtreatment.org/, at the request of the Department.
- 2.2.14. The Contractor shall review and evaluate the New Hampshire Treatment Locator website (https://nhtreatment.org/) in collaboration with the Department to further refine the treatment locator by identifying additional enhancements and features which shall include but not be limited to:
  - 2.2.14.1. Improving the ease of use and management of the treatment locator and database.
  - 2.2.14.2. Exploring the feasibility of real-time treatment availability and allowing providers to access and update their treatment availability.
  - 2.2.14.3. Implementing processes to ensure directory listings are up-to-date.

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- 2.2.14.4. Identifying and Implementing a process to Improve coordination of edits and new provider fistings.
- 2.2.14.5. Identifying key providers and organizations through which the Center will actively promote the treatment locator.
- 2.2.15. The Contractor shall collaborate with the Department to ensure that the website in Paragraph 2.2.13 is designed, created, and managed according to all NH DolT website requirements, and that any protected health information (PHI), personal information (PI), or other confidential information solicited, will not be stored or captured on the website and shall not be further disclosed except as provided by contract. Unless notice is clearly provided on the website, the Contractor agrees that website visitation will not be monitored and recorded for website analytics or marketing.

#### 2.3. Program Evaluation

- 2.3.1. The Contractor shall develop methodologies, in collaboration with the Department, to evaluate the overall effectiveness of the AOD Continuum of Care. System: which will include, but not be limited to developing, implementing, and administering tools; surveys, plans, and program-level logic models.
- 2.3.2. The Contractor shall provide a summary of evaluation results obtained in Paragraph 2.3.1 to the Department and program stakeholders. The Contractor shall ensure the summary includes, but is not limited to:
  - 2.3.2.1. Demonstrated progress in meeting implementation goals.
  - 2.3.2.2. An explanation of challenges and successes that contributed to the outcomes.
  - 2.3.2.3. Identification of opportunities for improvement in Implementation to lead to improved outcomes.
- 2.3.3. The Contractor shall utilize subject matter expens, as approved by the Department, to enhance the program evaluation activities and scope of work.
- 2.3.4. The Contractor shall evaluate and provide support to programs funded by the Department, as directed by the Department and required by each funding source, to ensure program fidelity and that federal and state evaluation requirements and program outcomes are being achieved including, but not limited to:
  - 2.3.4.1. SABG, which includes a minimum of one (1) independent peer review per state fiscel year to assess the quality, appropriateness, and efficacy of treatment services.
  - 2.3.4.2. The Partnership for Success (PFS) Grant.

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- 2.3.4.3. The Medication-Assisted Treatment Prescription Drug and Optoid Addiction (MAT-PDOA) Grants.
- 2.3.4.4. The State Targeted Response to the Oploid Crisis (STR) Grant.
- 2.3.4.5. Governor's Commission Programs managed by the Department.
- 2.3.5. The Contractor shall participate in all federal evaluation webinars essectated with the Department's awarded grants including, but not limited to PFS, SABG, STR, and MAT-PDOA.
- 2.3.6. The Contractor shall, in consultation with the Department;
  - 2.3.8.1. Develop availation documents required for state and tederal grants.
  - 2.3.6.2. Provide data as requested, by the Department.
  - 2.3.6.3. Participate in SAMHSA evaluation and programmatic webinars.
- 2.4. Data Collection, Analysis, Interpretation, Reporting, and Support
  - 2.4.1. The Contractor shall assist and support the Department in the collection, analysis, interpretation, and reporting of data for the purposes of improving and informing substance misuse policies, programs, and practices. The Contractor shall ensure activities include, but are not limited to:
    - 2.4.1.1: Identifying existing data available at the federal, state, and local levels that can be utilized for problem identification as well as atrategies and services to effectively address these issues.
    - 2,4,1.2. Identifying methodologies for data collection.
    - 2.4.1:3. Identifying reporting requirements.
    - 2.4:1.4. Gathering and compling relevant drug and alcohol use disorder information and data.
    - 2.4.1.5. Analyzing and translating data into a variety of formats.
    - 2.4.1.6. Fecilitating the collection and reporting of data.
    - 2.4.1.7. Collaborating with contracted providers.
    - 2.4.1.8. Integrating quality data assessment procedures into regular data management practices.
    - 2.4.1.9. Developing a summary report of aggregate data.
    - 2.4.1.10. Developing narrative responses.
    - 2.4.1.11 Preparing documents as determined and requested by the Department
  - 2.4:2. The Contractor shall employ software, systems, and tools approved by the Department to analyze quantitative and qualitative date.

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- 2.4.3. The Contractor shall support the reporting needs of the Internal Department Data Dashboard by assisting with gathering and providing data from relevant sources, as directed by the Department.
- 2.4.4. The Contractor shall utilize subject matter experts, as approved by the Department, to enhance the data enalysis, interpretation and support activities.
- 2.4.5. The Contractor shall design and publish compiled reports using data supplied by the Department and through other sources, upon the request of the Department, consistent with all state and federal rules and laws. The Contractor shall ensure compiled reports include, but are not limited to:
  - 2.4.5.1. Reports related to SUD prevention, treatment, and recovery support services provided and outcomes achieved, statewide, including but not limited to an annual system lavel status report.

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- 2.4.5.2. Targeted reports on emerging issues. The St. Sep. Report Reports
- 2.4.8. The Contractor shall provide reports this user-friendly and second blother formats; as directed by the Department Includings but not illusted to the Department Includings but not illusted to the Department Includings
  - 2.4.6.1. Data summarias.
  - 2.4.6.2. Issue briefs.
  - 2.4.6.3. Slide presentations.
  - 2.4.6.4. Written reports:
  - 2.4.6.5. Data dashboards, chans and graphs.
  - 2.4.6.5. Tables that visually represent data and research findings.
- 2.4.7. The Contractor shall maintain the privacy and confidentiality of nondesidentified information obtained, gathered, stored, or transmitted by actions including, but not limited to:
  - 2.4.7.1. Locking access to all electronic and print files;
  - 2.4.7.2. Ensuring that sensitive data is never atored on users' personal accounts with any cloud-based service; such data are only to be stored on corporate accounts with services that are specifically approved for the storage of sensitive data;
  - 2.4.7.3. Ensuring all sensitive information are encrypted in transmission via SSL, TLS, or similar mechanisms, using FIPS-compliant shraries for cryptographic functions and that sensitive data is not transmitted over insecure connections; and
  - 2.4.7.4. Ensuring all sensitive data are not stored on third-party servers, unless those third-party providers have agreed, in writing, to protect

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#### New Hampshire Department of Health and Human Services Alcohol and Other Orug (AOD) Continuum of Care System Supports



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the data as required by law, regulation, and by agreement(s) with the data owner. All agreements with third-party providers must be approved by the CIO, COO, or President of JSI.

- 2.4.7.5. Ensuring that date, statistics, or information derived from the date that directly or inforentially identifies any individual(s), including cases, family members, or providers, shall not be published or released in any form.
- 2.4.8. The Contractor shall maintain the secure storage of all non-deidentified date obtained, gathered, stored, or transmitted by any consultant or subcontractor. The Contractor shall ensure:
  - 2.4.8.1. All sensitive, non-deidentified data is stored on an encrypted, secure, HIPAA-compliant drive.
  - 2.4.8.2. Only authorized individuals listed in specific data use agreements are permitted to access these respective data.
  - 2.4.8.3. All workstations and servers utilized by staff are equipped with:
    - 2.4.8.3.1. Up-to-date enti-virus software
    - 2.4.8.3.2. Up-to-date malware detection and software firewalls.
  - 2.4.8.4. Data on all servers on backed up nightly, and all backup media is stored in secured locations and transmitted in locked containers.
  - 2.4.8.5. A minimum of one copy of all data are stored in a secure are stored location to assure date recovery in the event of disaster.
  - 2.4.6.6. Backup media which is utilized to rebuild all servers and workstollons to ensure backups are being performed and are effective.
  - 2.4.8.7. The secure drive containing the data is sanitized by wiping and overwriting the data in multiple passes upon completion of any data retention period.
  - 2.4.8.8. All media containing non-public data are destroyed in a manner that ensures data are not recoverable.
  - 2.4.8.9. Electronic storage devices are physically destroyed or santitzed by iT staff before rouse.
  - 2.4.8.10. Disposal of data storage devices that are no tonger required are authorized by an IT Manager, who certifies that all company end personal data have been removed from them prior to disposal.
  - 2.4.8.11. Device or madia destruction is performed by a qualified data-destruction organization, witnessed by an 17 staff member, and documented in writing in instances where devices or media are to be destroyed prior to data claening.

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### 2.5. NH Youth Risk Behavior Survey

- 2.5.1. The Contractor shall provide administrative assistance to the Department for the implementation of the bi-connual Centers for Disease Control and Prevention (CDC) NH Youth Risk Behavior Survey (YRBS) which includes, but is not limited to:
  - 2.5.1.1 Printing, delivery and distribution of approximately 45,000 paper-based surveys to more than eighty (80+) participating public high schools statewide, formatted in accordance with the requirements of the CDC (https://www.cdc.gov/healthyyouth/data/yrba/data/him) and the Department, in booklet form;
  - 2.5.1.2. Collecting and scanning completed surveys:
  - 2.5.1.3. Developing a clean dataset of coded results; and
  - 2.5.1.4. Providing the data to the Department In a clean date file in ASCII format ensuring that any protected health information (PHI) or SUD data included in the reports is disclosed in accordance with state rules, state and federal laws, including the requirements of 42 CFR Part 2.
- 2.6. Governor's Commission on Alcohol and Other Drug Abuse Prevention, Treatment and Recovery (Commission)
  - 2.6.1. The Contractor shall design and publish semi-annual reports for the Commission in econdance with RSA 12-3:4.
  - 2.6.2. The Contractor shall provide administrative support and technical assistance for the Oata and Evaluation Taskforce (Taskforce) of the Commission which includes, but is not limited to:
    - 2:6.2.1. Convening Testiforce members at the direction of the Testiforce and the Department.
    - 2.6.2.2. Managing and facilitating a minimum of six (6) meetings per year, which includes, but is not limited to maintaining records of meetings and activities related to the Taskforce.
    - 2.8.2.3. Developing and implementing practices and processes that are demonstrated to be effective including, but not limited to:
      - 2.6.2.3.1. Developing capacities for sustaining the State Epidamiological Outcomes Workgroup (SEOW).
      - 2.6.2.3.2. Developing useful products and disseminating product Information to key decision makers.
      - 2.6.2.3.3. Continuously evaluating data and systems for effectiveness.

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#### New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Caro System Supports



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- 2.8.2.4. Identifying and retrieving data sets from a diverse group of suppliers of relevant data and translating data into a variety of formate.
- 2.8.2.5. Participating with the Department in the collection and analysis of
- 2.6.2.6. Identifying key data indicators for use in monitoring progress across. providers and program areas.
- 2.6.2.7. Assembling a deshboard of measures for semi-ennual reporting as directed by RSA 12-J:4.
- 2.6.3. The Contractor shall coordinate with the Department to ensure the Commission is meeting all data collection, analysis, and reporting regultements as articulated in RSA 12-J.

#### 2.7. Cost-Effectiveness Reporting

- · 2.7.1. The Contractor shall create and produce a Program Inventory Report, in accordance with Chapter 302 (H81626), New Hambahire Lews of 2018, for the Commission and the Department with a proposed target date of December 1. 2018 for the Commission's release proposed by January 45:2019 that includes an inventory of all alcohol and idrup; abuse; prevention; treatment, and recovery programs-funded in whole or impart by the Commission: [1807] [1807]
  - 2.7.2. The Contractor shall ensure the Program Inventory Report includes, but is not limited to, the following information for each program: • as a second of the
    - 2.7.2.1. Program description.
    - 2,7.2.2. Intended outcome.
    - 2.7.2.3. Target participant population.
    - 2.7.2.4. Oversight agency. . . . .
    - 2.7.2.5. Annual budget.
    - 2.7.2.6. Average cost per participant,
    - 2.7.2.7. An essessment of the evidence of effectiveness for Intended outcome.
      - 2.7.2.7.1. For this report, "evidence of effectiveness" magns documented results of evaluation essessing the effect of the program on the Intended outcome for program participants. or program beneficiaries in the case of prevention programs.

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2.7.2.7.2. This may include results of program evaluation conducted in New Hampshire or an evidence rating developed by matching the program to available recearch using nationally recognized desringhouses of program evaluations,

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including, but not limited to, those included in the Pew-MacArthur Results First Cleaninghouse Database.

- 2.7.3. The Contractor shall submit a work plan for the Program Inventory Report to the Department within 30 days of the contract effective date.
- 2.7.4. The Contractor shall create and produce a Cost-Effectiveness and Outcomes Report, in accordance with RSA 12-J:5, for the Commission and the Department no later than December 1, 2019 and annually thereafter for the Commission's release no later than January 1 of the following year that details currently funded programs including, but not illmited to:
  - 2.7.4.1. Findings relative to the outcomes.
  - 2.7.4.2. Aggregate data and reports on findings relative to the outcomes as applicable to different program goals and context which may include, but not be limited to:
    - 2.7.4.2.1. Deldentified participant / client demographics.
    - 2.7.4.2.2. Dyration of participation or average length of stay,
    - 2.7.4.2.3. Changes in knowledge, beliefs, skills and behavior.
    - 2.7.4.2.4. Program completion by program type including, but not limited to:
    - 2.7.4.2.5. Diagnosts.
    - 2.7.4.2.6. Primary drug of use.
    - 2.7.4.2.7. De-identified, aggregate client demographics for treatment programs
    - 2.7.4.2.8. Referral pathways including, but not limited to:
      - 2.7.4.2.8.1: Primary care.
      - 2.7.4.2.8.2. Justice system.
      - 2.7.4.2.8.3. Mental health system.
      - 2.7.4.2.8.4. School system.
    - 2.7.4.2.9. Tréatment capacity versus utilization.
    - 2.7.4.2.10. Program-level treatment outcomes including, but not limited to:
      - 2.7.4.2.10.1. Substance use reduction or abstinance.
      - 2.7.4.2.10.2. Housing status.
      - 2.7.4.2.10.3. Recidivism.
      - 2.7.4.2.10.4. Employment.

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New Hampshirs Department of Health and Human Services
Alcahol and Other Drug (AOD) Continuum of Care System Supports

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- 2,7,4,2,10,5. Education program status.
- 2,7,4,2,10,8. Engagement with recovery supports.
- 2.7.4.3. Cost-effectiveness of programs and projects.
- 2,7.4.4. Evidence of effectiveness of programs funded in whole or in part by the Commission.
- 2.7.5. The Contractor shall ensure the Cost-Effectiveness and Outcomes Reports contain an evaluation of a minimum of four (4) programs identified by the Commission, as follows:
  - 2,7,5.1. The initial annual report will address four (4) treatment programs.
  - 2.7.5.2. The second annual report will address four (4) prevention programs.
  - 2.7.5.3. The following annual reports will alternate between treatment and prevention programs.
  - 2.7.5.4. Programs will be chosen from the len (10) highest annual dollar value programs excluding law enforcement programs.
- 2.7.6. The Contractor shall ensure the cost-effectiveness analysis performed permits comparisons between selected programs within a given category.
- 2.7.7. The Contractor shall ensure the annual Cost-Effectiveness and Outcomes Reports:
  - 2,7.7.1. Represent outcomes as program effects on the spaticipant population not documentation of the delivery of the program.
  - 2.7.7.2. Include cost effectiveness analysis using an economic evaluation in which the costs and consequences of alternative interventions are expressed as cost per unit of outcome.
  - 2.7.7.3. Identify evidence of effectiveness by assessing the effect of the program on the intended outcome for program participants, or program beneficiaries in the case of prevention programs.
    - 2.7.7.3.1. This may include results of program evaluation conducted in New Hampshire or an evidence rating developed by matching the program to available research using nationally recognized clearinghouses of program evaluations including, but not limited to those included in the Pew-MacArthur Results First Clearinghouse Dalphase.
- 2.7.8. The Contractor shall submit a work plan to the Department for the costeffectiveness analysis within thity (30) days of the Governor's Commission
  identification of the four (4) programs to be analyzed.

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Alcohol and Other Drug (AOD) Continuum of Care System Supports



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2.7.9. The Contractor shall participate in any workgroups or committees established by the Department and/or the Commission to evaluate the usefulness of the cost-effectiveness reporting and incorporate any modifications to the process as developed in the workgroup or committee where approved by the Commission.

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#### New Hampshire Department of Health and Human Services Attahol and Other Drug (AOD) Continuum of Care System Supports



#### Exhibit A

#### 2.8. Partnership for Success

- 2.8.1. Partnership for Success (PFS) 2015
  - 2.8.1.1. The Contractor shall provide TA and evaluation support for the Department and sub-grantees funded through SAMHSA's Partnership for Success (PFS) 2015 Grant. The Contractor shall ensure TA includes, but is not limited to:
    - 2.8.1.1.1. Designing surveys.
    - 2.8.1.1.2. Reviewing evaluation administration procedures.
    - 2.8.1.1.3. Reviewing evaluation reporting methodologies.
    - 2,8;1,1,4. Analyzing the edministration of evaluation results.
    - 2.8.1.1.5. Aggregating school-level survey and young adult data.
    - 2.8.4.1.6. Participating in the Department's Pertnership for Success advisory and evaluation teams.
  - 2.8.1.2. The Contractor shall ensure all federal reporting for the .PFS 2015 grant requirements are met.
- 2.8.2. Project Success Student Assistance Programs
  - 2.8.2.1. The Contractor shall provide services for the Student Assistance:
    Program in order to increase staff and provider knowledge and skills.
    The Contractor shall ensure services include, but are not limited to:
    - 2.8.2.1.1. Training.
    - 2.8.2.1.2. TA.
    - 2.8.2.1.3. Program evaluation.
    - 2.8.2.1.4. Data analysis.
    - 2.8.2.1.5. Interpretation of evaluation results.
    - 2.8.2.1.6. Support. -
  - 2.8.2.2. The Contractor shall review the following evaluation strategies with the Department and edvisory group for possible inclusion in the evaluation plan:
    - 2.8,2.2.1. Process data: Refers to who is receiving which interventions or information and when.
    - 2.8.2.2.2. Knowledge attitude and behavior (KAB) information: Typically collected utilizing surveys, but may be gathered through direct observations or qualitative approaches including, but not limited to focus groups or surveys with

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New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Bupports



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parents or teachers, ensuring parental consent is obtained prior to completing KAB collection from students directly.

- 2.8.2.2.3. School performance and disciplinary data: Considers the change in grades, truancy, and behavioral issues through baseline before the student started with SAP and through change at the end of school year, which requires having eccess to individual level data for each participant as well as an aggregate summary of all students in the same school and time period for comparison purposes.
- 2.8.2.3. The Contractor shall provide recommendations on data products based on the evaluation findings of the PFS 2015 grant to a variety of stakeholders which include, but are not limited to:
  - 2.8.2.3.1. School administrations.
  - 2.8.2.3.2. Boards.
  - 2.8.2.3.3. Communities. And the property of the property of the problem on
  - 2.8.2.3.4. The Governor's Commission on Alcohol and Drug Abusa Prevention; Treatment and Recovery.

## 2.8.3. Young Adult Stratogles

- 2.8.3.1. The Contractor shall provide information and TA to the Regional Public Health Networks' (RPHNs') Substance Misuse Provention Coordinators and Young Adult Coordinators related to the Young Adult Strategies, for young adults ages eighteen (18) through twenty-five (25) years, regarding implementing and monitoring evidence-informed strategies, as well as planning and facilitating a Community of Practice. The Contractor shall ensure TA may include, but is not limited to assistance with:
  - 2.8.3.1.1. Coordinating and developing content for orientations.
  - 2.8.3.1.2. Developing implementation manuals.
  - 2.8.3.1.3. Facilitating strategic planning and training in the application of the Strategic Prevention Framework.
  - 2.8.3.1.4. Providing learning opportunities through the use of subject matter experts.
  - 2.8.3.1.5. Developing tools to collect evaluation data that meets federal reporting requirements.
  - 2.6.3.1.6. Consulting with the Department on agendas.
  - 2.8.3.1.7. Securing speakers/presenters.

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#### New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports



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- 2.8.3.1.8. Training, developing, and posting resources on the Contractor's website.
- 2.8.3.2. The Contractor shall develop and implament an evaluation plan. In consultation with the Department, for Young Adult Strategies that is consistent with federal requirements.
- 2.8.3.3. The Contractor shall administer a statewide online survey for young south ages eighteen (18) through thirty (30) years that shall be evaluable for response for thirty (30) consecutive days and shall begin within eighty (80) days of the initiation of the contract.
- 2.8.4. Media Messeging for Young Adults
  - 2.8.4.1. The Contractor shall provide TA to the RPHN's related to the origining young adult social media campaign that specifically targets the young adult population ages eighteen (18) through twenty-five (25) years, in order to create awareness of the risks of underage drinking and high-risk stopholiuse, such as bings drinking.
  - 2.8.4.2. The Contractor shall conduct estimiles to ensure the delivery of substance misuse prevention social media messages is appropriate for a variety of venues.
  - 2.8.4.3. The Contractor shall ensure activities include, but are not limited to:
    - 2.8.4.3.1. Developing an evaduation plan of the young adult social media.campaign Department approval.
    - 2.6.4.3.2. Implementing the approved evaluation plan.
    - 2.8.4.3.3. Providing a written report of evaluation findings including recommendations for improvements.
  - 2.8.4.4. The Contractor shall deploy campaign strategies that are culturally sensitive based on the evaluation findings and recommendations.
  - 2.8.4.5. The Contractor shall provide services, as approved by the Department that Include but are not limited to:
    - 2.8.4.5.1. Marketing:
    - 2.8.4.5.2. Strategy development,
    - 2.8.4.5.3. Traditional and digital advertising.
    - 2.8.4.5.4. Public relations.
    - 2.8.4.5.5. Market resourch.
    - 2.8.4.5.8. Formative research.
    - 2.8.4.5.7. Creative development and production.

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- 2.8.4.5.8. Media planning and buying.
- 2.8.4.5.9. Full wab services. . .
- 2.8.4.5.10. Augmented reality.
- 2.8.4.5.11. Geo-largeting.
- 2.8.4.5.12. User-experience design.
- 2.8.4.6. The Contractor shall implement digital media campaigns, as approved by the Department, that include but are not limited to:
  - 2.8.4.8.1. Binge-Free 803: What's your Reason?
  - 2.8.4.6.2. Preppy-partier peer crowd campaign
- 2.8.4.7. The Contractor shall ensure any website or media campaign accessing or gathering user information shall not store, retain, or collect personal identifying information of the user, including IP or email address.
- 2.9. Building Long Term Sustainability for Workforce Development
  - 2.9.1. The Contractor shall toverage multiple resources and partnerships to build long-term workforce sustainability and to increase and expand workforce development efforts that address substance misuse.

#### 2.10. Outcomes

- 2.10.1 The Contractor shall provide services that result in the improvement of policies, practices, data collection, and analysis of the AOD Continuum of Care system to mitigate substance misuse and its consequences for individuals by:
  - 2.10.1.1 Increasing professional service providers knowledge, skills and abilities in the use of various outcome-supported and evidencebased programs, policies, and practices;

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- 2.10.1.2. Improving provider's overall operations as they relate to programs, policies, and practices;
- 2.10.1.3. Supporting integration of AOD services within primary and behavioral health core:
- 2.10.1.4. Providing TA in the form of consultation and guidance on dativering outcome-supported and evidence-based services in order to assist providers to build internal capacity and increase knowledge and expense to the changing landscape of healthcare;
- 2.10.1,5. Providing program evaluation to measure outcomes and processes in order to continually enhance and improve the quality of services delivered; and

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#### New Hampehire Department of Health and Human Services Alcohol and Other Drug (AOO) Continuum of Care System Supports



#### Exhibit A

- 2,10.1.6. Providing data analysis, including interpretation and translation of data, to inform the decision-making process.
- 2.10.2. The Contractor shall collect data to monitor implementation of contract activities which shall include, but not be limited to:
  - 2,10,2,1, Participation in trainings and CoPs...
  - 2.10.2.2. Dissemination of products and date.
  - 2.10.2.3 Measurement of the autoomes among those reached by these activities using:
    - 2.10.2.3.1. TA satisfaction evaluation surveys.
    - 2.10.2.3.2. Training satisfaction evaluation surveys including an annual training needs assossment.
    - 2.10.2.3.3. CoP satisfaction evaluation surveys...
- 2.10.3. The Contractor shall employ quality improvement activities for each scope of service activity area, which includes, but is not limited to:
  - -, 2:10.3.1. Creating; and employing a work plan for each scope of work identified in this Exhibit A.
    - 2.10.3.2 Studying evaluation findings to continuously refine, improve, and adapt future activities as needed.
    - 2.10.3.3. Reviewing progress towards planned activities and objectives with the Department.
    - 2.10.3.4. Addressing any challenges by sharing findings with the Department and determining appropriate strategies to address the challenges.
    - 2.10.3.5. Establishing a minimum evaluation result as applicable, with input from the Department and ensuring:
      - -2.10.3.5.1. Evaluations with findings below the established minimum standard result in the stant of a quality improvement cycle.
      - 2.10.3.5.2. Quality improvement cycles will be implemented based on annual findings.
- 2.11. Project Management
  - 2.11.1. The Contractor shall meet with the Department, as requested.
  - 2.11.2. The Contractor shall establish a project management stratagy, as approved by the Department, that ensures:
    - 2.11.2.1. All project lesks and activities are identified and monitored.
    - 2.11.2.2. Potential issues impacting outcomes are identified.

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#### Now Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports



# Exhibit A

- 2.11.2.3. Deliverables are met as identified in this Exhibit A. Scope of
- 2,11,3. The Contractor shall conduct a project kick-off meeting with the Department and identified project staff within ten (10) business days of the contract effective date to review proposed project management strategy.
- 2.11.4. The Contractor shall provide a work plantimeting to the Department that defines the milestones, activities, deliverables, due dates, and anticipated staffing needs for each scope of work within ten (10) business days following the kick-off meeting.
- 2.11.5. The Contractor shall facilitate regular full-team meetings to ensure all staff remain informed of current work plan activities, materials development initiatives, and all overarching project issues.
- 2.11.6. The Contractor shall distribute minutes from meetings, project materials, and resources across all project staff, including the Department, using a networked, cloud-sharing platform that facilitates collaboration.

### J. Deliverables

## 3.1. Troining

- 3.1.1. The Contractor shall deliver trainings as follows, per state fiscal year,
  - 3.1.1.1.1... A minimum of forty-nine (49) in-person trainings including, but not limited to: State of the second and
  - . \*\* -3.4.13.4.\* Core, intermediate, and advanced level trainings which meet licensure and conflication needs of the workforce;
    - (3.1.1.1.2. Trainings specific to the needs of PFS grantees; and -
    - 3.1.1.1.3. Targeted trainings as determined by the Department
  - 3.1.1.2. A minimum of four (4) on-demand webinars.
- 3.1.2. The Contractor shall administer an annual training needs assessment, beginning no later than sixty (60) days of the contract effective date, and every twelve (12) months thereafter and shall provide key findings to the Department for consideration and feedback for training planning purposes and to ensure continuous quality improvement of the training program.

#### 3.2. Technical Assistance

- 3.2.1. The Contractor shall provide a list of TA requests to the Department for approvation a weekly basis.
- 3.2.2. The Contractor shall compile a list of TA provided and shall include this in the written monthly progress reports detailed in Section 3.

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#### New Hampahire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports



#### Exhibit A

- 3.2.3. The Contractor shall facilitate and provide technical and logistical support for a maximum of seven (7) online Communities of Practice (CoP), which are designed in the format, frequency and length determined by the Department and include, but are not limited to:
  - . 3.2.3.1. Substance Misusa Prevention (SMP)
  - 3.2.3.2. Student Assistance Programs (SAP)
  - 3.2.3.3. Young Adult Strategies
  - 3.2.3.4. Continuum of Care
  - 3.2.3.5. Treatment
  - 3.2.3.6. Medication-Assisted Treatment
  - 3.2.3.7. Recovery Support Services
- 3.2.4. The Contractor shall identify a minimum of one (1) NH prevention program, per state fiscal year, to participate in the NH Service to Science process.
- 3.3. Program Evaluation . . .
  - 3.3.1. The Contractor shall develop, in consultation with the Department evaluation documents required for state and federal grants.

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3.3.2. The Contractor shall supply the Department with all documents and findings relative to the independent peer review performed within each state fiscal year.

## 3.4. NH YRBS.

- 3.4.1. The Contractor shall print, package, deliver and distribute a minimum of 45,000 surveys to a minimum of eighty (60) participating public high schools, statewide.
- 3.4.2. The Contractor shall collect and scan completed surveys and develop a clean dataset of coded results and provide the data to the Department in a cleandata file in ASCII format.

### 3.5. Governor's Commission

- 3.5.1. The Contractor shall publish semi-annual reports for the Commission in accordance with RSA 12-J:4.
- 3.5.2. The Contractor shall manage and facilitate a minimum of six (6) meetings per state fiscal year of the Governor's Commission Data and Evaluation Taskforce
- 3.6: Cost-offectiveness Evaluation
  - 3.8.1. The Contractor shall create and produce a Program Invantory Report, in accordance with Chapter 302 (H81626), New Hampshire Laws of 2018, for the Commission and the Department with a proposed target date of December

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#### New Hampshire Department of Health and Human Services Alcohol and Other Drug (AQD) Continuum of Care System Supports



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- 1. 2018 for the Commission's release proposed by January 1, 2019, that includes an inventory of all elcohol and drug abuse prevention, treatment, and recovery programs funded in whole or in part by the Commission.
- 3.6.2. The Contractor shall create and produce a Cost-Effectivahess and Outcomes Report for the Commission and the Department no later than December 1, 2019 and annually thereafter for the Commission's release no later than January 1 of the following year that details currently funded programs.

#### 3.7. Portnership for Success

- 3.7.1. The Contractor shall develop an evaluation design for the Student Assistance Program striy (60) days from the contract effective date.
- 3.7.2. The Contractor shall implement the evaluation of the Student Assistance Program no later than ninety (90) days from the contract effective date.
- 7.3.7.3. The Contractor shall provide the Department and PFS Student Assistance Program sub-recipients with analysis of data provided to the Contractor by the end of each fiscal year.
- 3.7.a. The Confractor shall conduct all a minimum four (4) focus groups with stateholders associated with Student Assistance Programs per listal year.
- 3.7.5. The Contractor shall submit the Young Adult Strategies evaluation plan no tater than thirty (30) days from the obstract effective date for Department approval:
- 3.7.6. The Contractor shall implement the evaluation of Young Adult Strategies no later than ninety (90) days for the contract effective date:
- 3.7.7. The Contractor shall provide the Department with energies of the evaluation data within 60 days after the end of each fiscal year.
- 3.7.8. The Contractor shall submit the Young Adult social media campaign evaluation plan within sixty (60) days of the contract effective date for department approval.
- 3.7.9. The Contractor shall implement the evaluation of the Young Adult social media campaign no later than ninety (90) days from contract effective date.
- 3.7.10. The Contractor shall provide a written report of the Young Adult social media campaign evaluation findings, including recommendations for improvements, no later than sixty (60) days from the close of the evaluation.
- 3,7.11. The Contractor shall taunch the "Preppy-Partier" media messaging campaign by September 30, 2019.

## 3.8. Reporting and Mootings

3.8.1. The Contractor shall provide a written monthly progress report to the Department related to accomplishments of the contract goals and the transvers

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#### New Hampshire Department of Health and Human Bervices Alcohol and Other Drug (AOD) Continuum of Caro System Supports



performance measures, for each scope of work, which includes, but is not limited to:

- 3,8.1.1. A summary of the key work performed for each scope of work during the monthly period.
- 3.8.1.2. Encountered and foreseeable key rasuos.
- 3.8.1.3. Scheduled work for the upcoming period. w

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- 3.8.2. The Contractor shall meat at least quarterly with the Department to review the status of all contract requirements for each scope of work including, but not limited to:
  - 3.8.2.1. Work plans/timelines for each scope of work for the upcoming quarter:
  - Anticipated staffing needs for each scope of work for the upcoming quarter;
  - 3.8.2.3. Potential risks, barriers, and issues for each scope of work, that may impact outcomes; including a miligation strategy for each; and
  - 3.8.2.4. Quarterly financial reports that clearly identify costs charged as they retate to work done per scope.
- 3.6.3. The Contractor shall complete and automit an end of year report no later than study (60) days after the end of the state fiscal year which provides, at a minimum;
  - 3.8.3.1. A complete program overview;
  - 3.8.3.2. Accomplishments towards program gosts and performance measures linked to outcomes and including return on threstment data for each scope of work; and
  - 3.8.3.3. End of year financial report.

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New Hampshire Department of Health and Human Services Alcohol and Other Drug (AOD) Continuum of Care System Supports



#### Ezhibil B

#### Methods and Conditions Procedent to Paymont

- The State shall pay the Contractor an amount not to exceed the Form P-37, Block 1.8, Price Limitation for the services provided by the Contractor pursuant to Exhibit A. Scope of Services.
- The Contractor agrees to provide the services in Exhibit A, Scope of Service in compliance with funding requirements.
- 3. This contract is funded as follows:
  - Funding from the Governor's Commission on Alcohol and Orug Abuse Prevention, Intervention and Treatment.
  - Federal funds from the United States Department of Health and Human Services, Substance Abuse and Mental Health Services Administration (SAMHSA);
    - 3.2.1. Substance Abuse Prevention & Treatment Block Grant (SAPT) CFDA #93.859 FAIN # TI010035.
    - 3.2.2. NH. Partnership for Success Infliative (PFS2) CFDA #93.243, FAIN # SP020796.
    - 3.2.3. Medication-Assisted Treatment Prescription Drug and Oploid Addiction Grant (MAT-PDOA) CFDA #93.243 FAIN #T1026741.
    - 3.2.4. State Targeted Response to the Opiold Crisis Grant (STR) CFDA993.788 FAIN a T1080248.
- Payment for spld services shall be made monthly as follows:
  - 4.1. Payment shall be on a cost reimbursement basis for actual expenditures incurred in the fulfillment of this agreement, and shall be in accordance with the approved budget line items.
  - 4.2. Contractor budgets include:
    - 4.2.1. Exhibit 8-1 (SFY 19) and 8-2 (SFY 20) which are the total budgets per State Fiscal Year including all programs within the contract.
    - 4.2.2. Exhibits B-3 through B-16 which are budgets for the individual programs by State Fiscal Year.
  - 4.3. The Contractor shall submit an invoice in a form satisfactory to the State no later than the twentieth (20th) working day of each month, which identifies and requests reimbursement for authorized expenses incurred in the prior month.
  - 4.4. The Contractor shall ensure invoices are completed, signed, dated and returned to the Department in order to initiate payment.
  - 4.5. The Contractor agrees to keep detailed records of their activities related to Department-funded programs and services.
  - 4.6. The State shall make payment to the Contractor within thirty (30) days of receipt of each invoice, subsequent to approval of the submitted invoice and if sufficient funds are available.
  - 4.7. The final invoice shall be due to the State no later than forty (40) days after the contract Form P-37, Block 1.7 Complation Date.

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- 4.8. In tieu of hard copies, all invoices may be assigned an electronic signature and amailed to: Michael Rogers@dhha.nh.gov and Laurie.Health@dhha.nh.gov
- Payments may be withheld pending receipt of required reports or documentation as identified in Exhibit A, Scope of Services, and in this Exhibit B.
- 6. Notwithstanding anything to the contrary herein, the Contractor agrees that funding under this contract may be withheld, in whole or in part, in the event of noncompliance with any State or Federal law, rule or regulation applicable to the services provided, or if the said services have not been completed in accordance with the terms and conditions of this contract.
- 7. Notwithstanding paragraph 18 of the Form P-37, General Provisions, an amendment limited to transfer the funds within the budget and within the price limitation, can be made by written agreement of both parties and approved by the Department, and may be made without obtaining approval of the Governor and Executive Council.

JSI Research & Training Institute d/b/s Community Health Gradius REP-2019-80AS-03-ALCOH EDION B

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## Now Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Training Institute, Inc .

Budget Request for: AOD Continuum of Care Systems Supports

Budget Period: SFY19 (Date of G&C - 6/30/19)

				<del></del>	-	
Lind item Provide detail in budget narmthre		Direct		Indirect	· ·	Total 2
1. Total Selary/Wages	5	872,652.00	<b>[\$</b>	•	3	672,652.00
2. Employee Benefits	\$	255,609.00	\$		3	255,609.00
3. Consultants	15	1 1000	15		<b>S</b>	5,110-40
Equipment: (includes Rentals, Repair &	3	20,165.00			***	180,000.5-0 5820,165.00
5. Supplies: (includes supplies for Education, Lab, Pharmacy, Medical, Office)	\$	47,086.00	\$	****** \$1.	3	47,088.00
8. Travel	\$	5,059.00	\$		3	5,059.00
7. Occupancy	\$	67,265.00	\$	•	3	87,265.00
Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Legal, Insurance, Board Expenses)	s	53,811.00	\$	•	,	53,811.00
9. Software	\$		\$		. 3	-
10. Marketing/Communications	.\$	15,000:00	3	•	3	15,000.00
11. Staff Education and Training	\$	20,182.00	\$	_	3	20,182.00
12. Subcontracts/Agreements	13	287,000.00	\$		\$	267,000.00
13. Other (combined from attached program budgets)	3	•	\$_		,	•
	\$	5,836.00	\$		8	5,838.00
	\$	5,110.00	\$		3	5,110.00
· · · · · · · · · · · · · · · · · · ·	\$	43,300.00	\$	107,639,00	\$	150,939.00
TOTAL	\$	1,478,075.00	\$	107,639.00	\$	1,585,714.00

Indirect As A Percent of Direct

7.3%

Contractor Inhiels

RFP-2019-BDAS-03-ALCOH

Date 9/11/18

## Exhibit B-2

## New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Traning Institute, Inc.

Budget Request for: AOD Continuum of Care Systems Supports

Budget Period: SFY20 (7/1/19 - 6/30/20)

	$\overline{}$	Discount 17 Till	_	4 - 2 d Y - 12 - 2 - 2 - 2 - 2		
Cine Item -Provide detail in budget nerrativ	•	Diroct	Ş.,	Indirect		Total es
1. Total Salary/Wages	<b>\$</b> _	796,578.00	5	•	\$	796,578.00
2. Employee Benefits	\$	302,700.00	\$		\$	302,700.00
3. Consultants	\$		\$	•	\$	
4. Equipment: (includes Rentels, Repair &			٠.		Ţ	
Maintenance, Purchase & Depreciation)	3	23,881,00	.\$	1, 1, 1, 1, 1, 1	3	23,881.00
5. Supplies: (includes supplies for	S.	66 762 00	<u>.</u>	ing the second second	ا ذ	55.752.00
Education, Lab, Pharmacy, Medical, Office)	<del></del>	55,763.00			13	55,763.00
8. Travel	3	5,103.00	\$		1.3	5,103.00
7. Occupancy	\$	79,658.00	3		3	79,858.00
8. Current Expenses (includes Telephone. Postage, Subscriptions, Audit & Legal,						
Insurance, Board Expenses)	15	63,728.00	5	•	\$	63,728.00
9. Software	5	<u> </u>	3	•	3	•
10. Marketing/Communications	\$	15,000.00	5	• •	*	15,000.00
11 Staff Education and Training	5	23,898.00	*		\$	23,898:00
12. Subcontracts/Agreements	\$	267,000.00	\$		\$	267,000.00
13. Other (combined from attached program	Ī					· ·
budgets)	5	· <u>-</u>	\$		\$	•
	[\$	5,836,00	3	•	\$	5,836.00
•	5_	5,110.00	5	•	\$	5,110.00
	3	43,300.00	3	127,465.00	3	170,765.00
TOTAL	8	1,687,555.00 <u>:</u>	\$	127,465.00	\$	1,815,020.00

Indirect As A Percent of Direct

7.6%

Contractor tritial

Onto 3/12/18

## New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Trailing Institute, Inc.

**Budget Request for: Training** 

Budget Period: SFY19 (Date of G&C - 6/30/19)

Line Itom:-Provide detail in budget narrati	/B:	Direct	lidir	ect.	. : · .	Total 🛵
1. Total Salary/Wages	18	2,135.00		1	\$	2,135.00
2. Employee Benefits	\$	811.00			. \$_	811.00
3. Consultanta	Í				\$	•
4. Equipment: (includes Rentals, Repair & Maintenance, Purchase:8.Depreciation)	Š	64.00			\$	64.00
5. Supplies: (includes supplies for Education, Lab, Pharmacy, Medical, Office)		150.00	,		.· . <b>S</b> .	150:00
6. Travel	1 .				5	
7. Occupancy	<b>5</b> _	214.00			3	214.00
8. Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Lagal,		170.00	,		•	. 170.00
Insurance, Board Expensas) 9. Software	+*-	170.00		<del>` · · · }</del>	•	. 170.00
10. Marketing/Communications	+	· · ·			3.	
11. Staff Education and Training	3	64.00			\$	64.00
12. Subcontracts/Agreements	\$	227,000.00			\$	227,000.00
13. Other (specific details mandatory):					\$	
··	Ι		•		5	
		•			3	•
			\$	342.00	3	342.00
TOTAL	1	230,608.00	\$	342.00	\$	230,950.00

Indirect As A Percent of Olrect

0.1%

Contractor Inlinb

Dato\_9/12/18

### Exhibit B-4

# New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Traning Institute, Inc.

**Budget Request for: Training** 

Budget Period: SFY20 (7/1/19 - 6/30/20)

Line Item Provide detail in budget narrativ	•	Direct		indirect	÷	Total 3
1. Total SalaryWages	3	2,135.00	[		3	2,135.00
2. Employee-Benefits	3	811.00			5	811.00
3. Consultants					*	•
4. Equipment: (includes Rentals, Repair & Maintenance, Purchase & Depreciation)	\$	64.00			; \$	64.00
5Supplies: (includes supplies for		450.00		20.00		150.00
Education Lab, Pharmacy, Medical, Office)	<del>                                     </del>	150.00	<del> </del>		13	130.00
6. Travel 7. Occupancy	5	213.00	_		3	213.00
8. Current Expenses (includes Yelephone, Postage, Subscriptions, Audit & Legal, Insurance, Board Expenses)	,	171.00		•	5	. 171.00
9. Software				* "	<b>\$</b> ·:	
10. Marketing/Communications					\$	
11. Staff Education and Training	\$	64.00	I		3	-64.00
12. Subcontracts/Agreements	\$	227,000.00			•	227,000.00
13. Other (specific details mandatory):					4	·
					8	
					\$	<u> </u>
			3	342.00	1	342.00
TOTAL	5	230,608.00	8	342.00	<b>\$</b> .	, 230,960.00

Indirect As A Percent of Direct

0.1%

Contractor Initials

Date #/13/18

## New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Traning institute, Inc.

Budget Request for: Technical Assistance

Budget Period: SFY19 (Date of G&C - 6/30/19)

Total SalaryWages	\$	195,506.00		I	5	195,506.00
2. Employee Benefits	<b>T</b> \$	74,293.00		T.	<b>5</b> "	74,293.00
3. Consultants					<b>.</b>	1,000
Equipment: (includes Rentals, Repair & Maintenance, Purchase & Depreciation)	5	5,861.00			<u>s</u> · ·	5,861.00
5. Supplies: (includes supplies for Education, Lab, Pharmacy, Medical, Office)	   s	13,686.00	÷		) S	13,686.00
6. Travel	.\$	2,700.00			\$	2,700.00
7. Occupancy	5	.18,551.00			5	19,551.00
Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Legal, Insurance, Board Expenses)	5	15,640.00		' ]	· \$	15,640.00
9. Software	\$	•			<u> </u>	***************************************
10. Marketing/Communications	1 \$	•				•
11. Staff Education and Training	3	5,866.00			3 .	5,866.00
12. Subcontracts/Agreements	T			1	3	• •
13. Other (specific details mandatory):	I				5	•
Salesforce Software License	\$	864.00			5	864.00
Conference Calls & Training	\$	3,750.00			\$	3,750.00
Subject Matter Experts	\$	16,000.00	\$ 3	1,283.00		47,283.00
TOTAL	8	353,717.00	\$ 3	1,283.00 }	<b>3</b>	385,000.00

Indirect As A Percent of Direct

8.8%

Contractor Initials

0-19/12/16

#### Exhibit B-6

## New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Traning Institute, Inc.

Budget Request for: Technical Assistance

Budget Period: SFY20 (7/1/19 - 6/30/20)

Line item -Provide detail in budget namet	) (e	Di/ect, a	, Indirect		Total Y
1. Total Salary(Wages.	<b>T</b> \$	187,398.00		3	187,398.00
2.: Employee Benefits	<b> </b>	71,211.00		\$	71,211.00
3. Consultants		1		5	
Equipment: (includes Rentale, Repair & Maintenance, Purchase & Depreciation)	5	5,618.00		3	5,618.00
5. Supplies: (includes supplies for . Education, Lab, Pharmacy, Madical, Office)	5	13,119.00	10 to 60	\$	13,119.00
6. Travel	5	2,700.00	:	3	2,700.00
7. Occupancy	5	18,740.00		3	18,740.00
Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Legal, Insurance, Board Expenses)	5	14,993.00		5	14,993.00
9. Software	<u> </u>			\$	<u> </u>
10. Marketing/Communications				15	<del> </del>
11. Staff Education and Training	15_	5,622.00		- 13	5,622.00
12. Subcontracts/Agreements	↓	•			<u> </u>
13. Other (specific details mandatory):	↓_	<u> </u>	<b></b>	\$	•
Salesforce Software License	3	864.00	<u> </u>		864.00
Conference Calls & Training	3	3,750.00	<u> </u>		3,750.00
Subject Matter Experts	5	16,000.00	\$ 29,985	.00 .'\$	45,985.00
TOTAL	8	340,016.00	\$ 29,985	5.00 8	370,000.00

Indirect As A Percent of Direct

8.8%

Contractor Initials

Date\_9/12/18

## New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Traning Institute, Inc.

Budget Request for: Program Evaluation

Budget Period: SFY19 (Date of G&C - 6/30/19)

THE REPORT OF THE PROPERTY OF THE PARTY OF T	]	Direct	Indirect		Total 🤔
Line item -Provide detail in budget nerrativ	/0:			\· •	
1. Total Salary/Wages	\$	150,832.00		\$	150,832.00
2_:Employee Benefits.it	3	57,316.00		3	57,316.00
3/a Consultantis/ Vision (1997) 48	·_	3000		3	
4 Equipment: (includes Rentals, Repair &	T			[	
Mointenance, Purchase & Depreciation)	\$	4,522.00		3	4,522.00
5. Supplies: (Includes supplies for	1:			<i>.</i> ; .	en en en en en en en en en en en en en e
Education, Lab, Pharmacy, Medical, Office)	15	10,558.00	\$5.	<b>  5</b>	10,558.00
6. Travel	\$	350.00		3	350.00
7. Occupancy	\$	15,083.00		3	15,083.00
8. Current Expenses (includes Telephone,	1	N.	·		
Postage, Subscriptions, Audit & Legal,	l		•		
Insurance, Board Expenses)	\$	12,067.00		3	12,067.00
9. Software	1			3:	
10. Metketing/Communications				\$	
11. Staff Education and Training	.\$	4,525.00		5	4,525.00
12. Subcontracts/Agreements	Τ			3	
13. Other (specific details mandatory):				5	
Satisfaction Survey Printing	\$	400.00		\$	400.00
Incentives for Providers Response	3	. 500.00		\$	500,00
Subject Matter Experts	3	15,000.00	\$ 24,135.00	13	39,135.00
TOTAL	8	271,153.00	\$ 24,135.00	\$	295,288.00

Indirect As A Percent of Direct

8.9%

Contractor Initiali

Opte 9/12/16

## Exhibit B-8

## New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Traning Institute, Inc.

Budget Request for: Program Evaluation

Budget Period: SFY20 (7/1/19 - 6/30/20)

	1.	Direct,	Indirect: "".		Total
Line Item -Provide detail in budget namativ	0.				11 11 11
1. Total Salary/Wages	\$	149,066.00	<u> </u>	.5	149,066.00
2. Employee Benefits	\$	56,645.00		-\$	56,845.00
3. Consultants			. ,,	3	
4. Equipment: (includes Rentals, Repair &	<b>\</b> ;,			· .	
Maintenance, Purchase & Depreciation)	3	4,469.00		5	4,469.00
5. Supplies: (includes supplies for	1			].	
Education, Lab, Pharmacy, Medical, Office)	1 5	10,435.00		<b>S</b>	10,435.00
6. Travel	13	350.00		3	350.00
7. Occupancy	3	14,907.00		3	14,907.00
8. Current Expenses (includes Talephone,	Ť				
Postage, Subscriptions, Audit & Legat,	1				
insurance, Board Expenses)	3	11,925.00		\$	11,925.00
9. Software	Ť			·\$ ·	
10. Marketing/Communications	1			5	•
11. Staff Education and Training	15	4,472.00		\$	4,472.00
12. Subcontracts/Agreements	Ť			15	•
13. Other (specific details mandatory):	1			3	•
Satisfaction Survey Printing	13	400.00		3	400.00
Incentives for Providers Response	3	500.00		\$	500.00
Subject Metter Experets	3	15,000.00	\$ 23,853,00	[3	38,853.00
TOTAL	8	268,169.00	8. 23,853.00	\$	292,022.00

Indirect As A Percent of Direct

8.0%

Contractor Initials

Date 9/1VII

#### Ezhibit B-D

## New Hampehire Department of Health and Human Services

Bidder Name: JS: Research and Traning Institute, Inc.

Date Collection, Analysis, Interpretation, Reporting, and

Budget Request for: Support

Budget Pertod: SFY19 (Date of G&C - 6/30/19)

ine item Provide dotall in budget narrative		Direct	. 14 	Indirect	* *	Total
Total Salary/Wages	3	.85,503.00			•	B5,503.00
Employee Bonefits	3	32,491.00			3	32,491.00
Consultants			3.		3	
Equipment (Includes Rentals, Repair & Maintenance.	3_	2,583.00	." .	17 14	\$	2,563,00
Supplies: (includes supplies for Education, Lab, Pharmacy, Medical, Office)	5_	5,985.00		<u> </u>	5.	5,985.00
i, Travel				. <del></del> .	8.	<del>.</del>
. Occupancy	3	8,550.00		<u> </u>	1	8,550.00
Current Expenses (includes Telaphone, Postage, Subscriptions, Audit & Legal, Insurance, Board Expenses)	.8_	6,840.00		·	3	6,840.00
O. Software	-			<del></del>	3	
ID. Marketing/Communications  11. Staff Education and Training	3	2,565.00		<del></del>	3	2,565:00
12. Subcontracts/Agreements	1	40,000.00			3	40,000.00
13. Other (specific details mandatory):	-				3	
Survey Gizmo (\$400) & Tebteau (\$872)	1	1,072.00		_	3	1,072.00
Survey Mankey	3	360.00			3	360.00
VRBS Supplies (\$7,300 & YRBS Postage (\$5,000)	3 .	12,300.00	3	13,685.00	\$	25,985.00
TOTAL		198,229.00	5	13,685.00	*	211,914.00

Indirect As A Percent of Direct

### New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Traning Institute, Inc.

Data Collection, Analysis, Interpretation, Reporting &

**Budget Request for: Support** 

Budget Period: SFY20 (7/1/19 - 6/30/20)

Line item. Provide detail in budget narrativ	: .	Difect		Indirect		Total
1. Total Salary/Wages	\$	68,350.00			[3]	60,350.00
2. Employee Banafits	5	25,973.00	1		3	25,973.00
3. Consultants		<i>x' /</i> :			\$	20 77
4. Equipment: (includes Rentals; Repair &:				Complete Com	:	
Maintenance, Purchase & Depreciation)	3	2,049.00			3	2,049.00
5. Supplies: (includes supplies for					:c	erica de la composição Composição de la composição
Education, Lab, Pharmacy, Medical, Office)	\$	4,785,00		¥.	\$	4,785.00
6. Travel			1	· · · · · · · · · · · · · · · · · · ·	5	
7. Occupancy	\$	6,835.00			3	6,835.00
Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Legal,		· · · · · · · · · · · · · · · · · · ·				
Insurance, Board Expenses)	\$	5,468.00			5_	5,468.00
9. Software				•	\$	•
10. Marketing/Communications					\$	•
11. Staff Education and Training	\$	2,050.00			5	2,050.00
12. Subcontracts/Agreements	\$	.40,000.00			3	40,000.00
13. Other (specific details mandatory):					\$	<u> </u>
Survey Gizmo (\$400) & Tableau (\$672)	\$	1,072.00		•	\$	1,072.00
Survey Monkey	\$	360.00			3	360.00
YRBS Supplies (\$7,300 & YRBS Postage (\$5.	3	12,300.00	3	10,938.00	3	23,238.00
TOTAL '	8	169,242.00	8	10,938.00	\$	180,180.00

Indirect As A Percent of Direct

6.5%

Contractor initiats

Date 9/12/11

## Exhibit B-11

## New Hampahire Department of Health and Human Services

Bidder Name: JSI Research and Traning Institute, Inc.

Budget Request for: Governor's Commission

Budget Period: SFY19 (Date of G&C - 6/30/18)

	4	2000		Indiana i		
the Item -Provide detail in budget narrati	/ / O	Diroct	<u>.                                    </u>	Indiroct	<u> </u>	्रा <b>Tota</b> l <i>ह</i> ्य
1. Total Salary/Wages	\$	80,541.00			\$	80,541:00
2. Employee Benefits	\$	30,606.00	<u> </u>		\$.	30,608.00
3. Consultants	Ι.				\$	•_
Equipment: (includes Rentals, Repair & Maintenance, Purchase & Depreciation)	5	2,414.00	: .		s	2,414.00
5. Supplies: (includes supplies for Education, Lab, Pharmacy, Medical, Office)	5.	5,638.00	.: .			
6. Travel	<del>  • •</del>	3,636,00	1		3	5,638.00
7. Occupancy	\$ .	8,054.00			5	8,054.00
Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Legal, Insurance, Board Expenses)	<b>s</b> .	6,443.00	·	•	\$	6 4 4 2 00
9. Software .	+•-	0,443.00	-	• • • •	3	<u>6,443.00</u>
10. Marketing/Communications	1-	· <del>· · · · · · · · · · · · · · · · · · </del>	<del>                                     </del>	•	•	<del> </del>
11. Staff Education and Training	\$	2,417.00			3	2,417.00
12. Subcontracts/Agreements	$\mathbf{I}$				\$	
13. Other (specific details mandatory):	<u> </u>			•	\$	
Print Gov Commission Mid Year and Annual Reports	\$_	1,000.00			5	1,000.00
	<del></del>				4	
	<del> </del>		\$	12,687.00	\$	12,687.00
TOTAL	\$	137,113.00	\$	12,887.00	\$	160,000.00

Indirect As A Percent of Direct

9.4%

Contractor Initiate

Date 9/12/16

#### Exhibit B-12

# New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Traning Institute, Inc.

Budget Request for: Governor's Commission

Budget Period: SFY20 (7/1/18 - 6/30/20)

Line item Provide detail in budget harraby		Direct		Indirect.	پ	Aotal.
1. Total SalaryWages	\$	80,541.00			\$	80,541.00
2. Employee Benefits	3	30,606.00			\$_	30,606.00
3. Consultants					\$	
Equipment: (includes Rentals, Repair & Maintenance, Purchase & Depreciation)	3	2,414.00			\$_	2,414.00
5. Supplies: (includes supplies for Education, Lieb, Pharmacy, Medical, Office)	5	5,638.00 <sub>_</sub>	:	**	. · .	5,638.00
6. Travel	1				\$_	
7. Occupancy	\$	8,054.00			\$	8,054:00
Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Legal, Insurance; Board Expenses)	5	6,443.00		_	\$	6,443.00
9. Software					3	<u> </u>
10. Marketing/Communications	<u> </u>				\$	<u> </u>
11. Staff Education and Training	<b>S</b>	2,415.00			3_	2,416.00
12. Subcontracts/Agreements					\$	· .
13. Other (specific details mandatory):					\$	<u>.</u>
Print Gov Commission Mid Year and Annual Reports	<u> </u>	1,000.00			<u>.</u>	1,000.00
					\$	· · · · · · · · · · · · · · · · · · ·
			3	12,898.00	5	12,888.00
TOTAL	\$	137,112.00	\$	12,688.00	8	150,000.00

Indirect As A Percent of Direct

9.4%

Contractor Initials

Oato\_9/12/14

## New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Training Institute, Inc.

Budget Request for: Program Inventory & Cost Effectiveness

Budget Period: SFY19 (Date of G&C - 6/30/19)

	13"	. Direct 🔆 🦠	<i>;</i> -	indirect"		Total
Line item -Provide detail in budget namath	V 0 ,		·.			
Total Salary/Wages	3	86,515.00	$\Gamma$	· · · · · ·	15	86,515,00
2. Employee Benefits::	3	32,876.00			13	32,876.00
3. Consultants					13	•
4. Equipment: (includes Rentals, Repair &	`	<u> </u>	,	111, 11	ij	13/2011/19
Maintenance, Purchase & Depreciation)	\$	2,594.00		· · · · · · · · · · · · · · · · · · ·	3	2 594 00
5. Supplies: (includes supplies for	.	1.1.1.11	÷		.3.	10 mm 1 mm 1 mm 1 mm 1 mm 1 mm 1 mm 1 m
Education, Lab, Pharmacy, Medical, Office)	15	6,056.00	1		\$	6,056.00
6. Travel	5	509.00			5	509.00
7. Occupancy	\$	8,651.00			3	8,651.00
8. Current Expenses (includes Telephone,	T				1	
Postage, Subscriptions, Audit & Legal,	1		j .		1	
Insurance, Board Expenses)	\$	6,921.00	İ		8	6,921.00
9. Software	T				3	•
10. Marketing/Communications					3	-
11. Staff Education and Training	8	2,598.00			3	2,596.00
12. Subcontracts/Agreements					3	
13. Other (specific details mendatory):	I			,	5	
Conference Calls & Training	\$	2,000.00		-	3	2,000.00
					3	
			3	13,844.00	3	13,844.00
TOTAL	<u> </u>	148,718.00	\$	13,844.00	\$	182,582.00

Indirect As A Percent of Direct

9.3%

Contractor Initlets (

Oale 9/13/18

New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Traning Institute, Inc.

Budget Request for: Program Inventory & Cost Effectiveness:

Budget Period: SFY20 (7/1/19 - 6/30/20)

Line item Provide datali in budget narrativ		27 400 50	•		•	227 460 55
1. Fotal Salary/Wages	15-	237,468.00		**	<b> \$</b>	237,468.00
2. Employee Benefits.::	. \$	90,238.00	<b></b>	<del></del>	<u>.</u>	90,238.00
3. Consultants	↓	<del>`</del>	<del></del>		3	<del></del>
Equipment: (includes Rentals, Repair & Maintenance, Purchase & Depreciation)	3	7,120.00		· · · · · · · · ·	\$	7,120,00
5. Supplies: (includes supplies for			<i>!</i> .	1. 19	٠.٠٠	1965 1965 1965 1965 1965 1965 1965
Education, Lab, Pharmacy, Medical, Office)	\$	18,623.00	L	11 -11*	1	16,623.00
6. Travel	\$	553.00	<u> </u>		3	553.00
7: Occupancy	\$	23,747.00			5	23,747.00
Current Expenses (includes Telephone, Postage, Subscriptions, Audit & Logal, Insurance, Board Expenses)	. 5	18,998.00			5	18,998.00
9. Software	╅┷╌	.0,000,00			\$.	
10. Merketing/Communications	1				3	•
11. Staff Education and Training	\$	7,125.00	·		\$	7,125.00
12. Subcontracts/Agreements					5	
13. Other (specific details mandatory):			[		\$	,
Conference Calls & Training	\$	2,000.00	1		\$	2,000.00
	1		Γ		\$	
			3	37,996.00	3	37,996.00
ŤOTAL	8	403,872.00	\$	37,998.00	\$	441,868.00

Indirect As A Percent of Direct

9.4%

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## New Hampshire Department of Health and Human Services

Bidder Neme: JSI Research and Trening Institute, Inc.

Budget Request for: Partnership for Success

Budget Period: SFY19 (Date of G&C - 6/30/19)

Line Item -Provide detail in budget nerretiv	ب 9. ك	Direct	•	Indirect		Total 1
1. Total Salary/Wages	5	71,620.00			3	71,620.00
2:Employee Benefits	\$	27,216.00			*	27,216.00
3. Consultanta policina francia in delica					4	
4. Equipment: (includes Rentats, Repair &			•			•
Maintenance, Purchase & Depreciation)	\$	2,147,00			3	2,147.00
5. Supplies: (includes supplies for	:	• • • •	٠.		. :	
Education, Lab, Pharmacy, Medical, Office)	8	5,013.00			3_	5,013.00
6. Travel	5	1,500.00			\$	1,500.00
7. Occupancy	•	7,162.00			\$	7,162.00
8. Current Expenses (Includes Telephone, Postage, Subscriptions, Audit & Legal,	s	5,730.00			•	5,730.00
Insurance, Board Expenses)	<b>-</b>	0,730.00		·	3	
Software     Marketing/Communications - Binge, Free (	3	15,000.00			3	15,000.00
11. Staff Education and Training	\$	2,149.00			\$	2,149.00
12. Subcontracts/Agreements					5	
13. Other (specific details mandatory):					3.	
Web-Ex SAP, Young Adults	\$	500:00			\$	500.00
Printing PFS Evaluation Data Products	3	500.00	•		\$	500.00
			3	11,463.00	3	11,463.00
TOTAL	s	138,537.00	\$	11,463.00	3	160,000.00

Indirect As A Percent of Direct

8.3%

Contractor Initials

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## New Hampshire Department of Health and Human Services

Bidder Name: JSI Research and Trailing Institute, Inc.

Budget Request for: Partnership for Success

- Budget Period: SFY20 (7/1/19 - 6/30/20)

	T	Direct.	; indirect	٠.	Total.
Line Item -Provide detail in budget namain	/8	<u> </u>			
1. Total Salary/Wages	13	71,620.00		1.2	71,620.00
2. Employee Banefits .	<u> </u>	27,216.00		13	27,2:16.00
3. Consultants	$\mathbf{L}$	¥ + ; - '		13	Pare.
4. Equipment: (includes Rentals, Repair &	T		17.1.19	1.	
Maintenance, Purchase & Depreciation)	\$	2,147.00		1	2,147.00
5. Supplies (includes supplies for	÷.		Commence of the second		
Education, Lab, Pharmacy, Medical, Office)	<u> </u>	5,013.00		\$	5,013.00
6. Travel	\$	1,500.00		3	1,500,00
7. Occupancy	\$	7;162.00		3	7,182.00
8. Current Expenses (includes Talephone, Postage, Subscriptions, Audit & Legal,					
Insurance, Board Expenses)	<del>↓\$</del>	5,730.00	' '	13	5,730.00
9. Software	↓			3	
10. Marketing/Communications	3	15,000.00		3	15,000.00
11. Staff Education and Training	\$	2,149.00		. \$	2,149.00
12. Subcontracts/Agreements				5	
13. Other (specific details mandatory):		<u> </u>		\$	-
Web-Ex SAP, Young Adults	3	500.00		3	500.00
Printing PFS Evaluation Data Products	\$	500.00		13	500.00
		·	\$ 11,463.00	3	11,463.00
· TOTAL	3	138,637.00	<b>8</b> 11,463.00	\$	160,000.00

Indirect As A Percent of Direct

6.3%

Contractor Initiats

Date 9/12/18

# New Hampshire Coperiment of Hosith and Human Services Exhibit C



#### SPECIAL PROVISIONS

Contractors Obtigations: The Contractor covenants and ogrees that all funds received by the Contractor under the Contract shall be used only as payment to the Contractor for services provided to eligible individuals and, in the furtherance of the atoresaid covenants, the Contractor hereby covenants and agrees as follows:

- Compliance with Federal and State Laws: If the Contractor is permitted to determine the eligibility
  of Individuals such eligibility determination shall be made in accordance with applicable federal and
  state taws, regulations, orders, guidelines, policies and procedures.
- Time and Stanner of Determination: Eligibility determinations shall be made on forms provided by the Department for that purpose and shall be made and remade at such times as are prescribed by the Department.
- 3. Documentation: In addition to the determination forms required by the Department, the Contractor shall maintain a data file on each recipient of services harounder, which file shall include all information necessary to support an eligibility determination and such other information as the Department requests. The Contractor shall furnish the Department with all forms and documentation regarding aligibility determinations that the Department may request or require.
- 4. Fair Moarings: The Commetter understands that all applicants for services hereunder, as will as the individuals declared ineligible have a right to a fair hearing regarding that determination. This Contractor hereby covenants and agrees that all applicants for services shall be permitted to fair out an application form and that each applicant or re-applicant shall be informed of his/her right to a fair hearing in accordance with Department regulations.
- 5. Quaturities or Kickbacks: The Contractor agrees that it is a breach of this Contract to accept or make a payment, gratuity or offer of employment on behalf of the Contractor, any Sub-Contractor of the State in order to influence the performance of the Scope of Work detailed in Exhibit A of this. Contract. The State may terminate this Contract and any sub-contract or sub-agreement if it is determined that payments, gratuities or offers of employment of any kind were offered or received by any officials, officers, employees or agents of the Contractor or Sub-Contractor.
- 6. Retreactive Payments: Notwithstanding snything to the contrary contained in the Contract or in any other document, contract or understanding, it is expressly understood and agreed by the parties hereto, that no payments will be made hereunder to reimburse the Contractor for costs incurred for any purpose or for any services provided to any individual prior to the Effective Date of the Contract and no payments shall be made for expenses incurred by the Contractor for any services provided prior to the date on which the individual applies for services or (except as otherwise provided by the federal regulations) prior to a determination that the individual is eligible for such services.
- 7. Conditions of Punchase: Nowlinstanding anything to the contrary contained in the Contract, nothing herein contained shall be deemed to obligate or require the Department to purchase services hereunder at a rate which reimburses the Contractor in excess of the Contractors costs, at a rate which exceeds the amounts reasonable and necessary to assure the quality of such service, or at a rate which exceeds the rate charged by the Contractor to ineligible individuals or other third party funders for such service. If at any time during the term of this Contract or after receipt of the Final Expenditure Report hereunder, the Department shall determine that the Contractor has used payments hereunder to reimburse litems of expense other than such costs, or has received payment in excess of such costs or in excess of such rates charged by the Contractor to ineligible individuals or other third party funders, the Department may elect to:
  - 7.1. Renegotate the rates for payment herounder, in which event new rates shall be established;
  - 7.2. Deduct from any future payment to the Contractor the amount of any prior relimbursement in excess of costs;

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Page 1 of 3

# New Mampshire Department of Health and Human Services Exhibit C



7.3. Demand repayment of the excess payment by the Contractor in which event failure to make such repayment shall constitute an Event of Default hereunder. When the Contractor is permitted to determine the dispibility of Individuals for services, the Contractor agrees to reimburse the Department for all funds paid by the Department to the Contractor for services provided to any individual who is found by the Department to be ineligible for such services at any time during the period of retention of records astablished herein.

RECORDS: MAINTENANCE, RETENTION, AUDIT, DISCLOSURE AND CONFIDENTIALITY:

- Matritanance of Records: In addition to the eligibility records specified above, the Contractor
  coverants and agrees to maintain the following records during the Contract Period:
  - 8.1. Fiscal Records: books, records, documents and other, data evidencing and reflecting all costs and other expenses incurred by the Contractor in the performance of the Contract, and attincome received or collected by the Contractor during the Contract Period, said records to be maintained in accordance with accounting procedures and practices which sufficiently and properly reflect all such costs and expenses, and which are acceptable to the Department, and to include, without finitiation, all ledgers, boots, records, and original evidence of costs such as purchase requisitions and orders, vouchers, requisitions for materials, inventories, valuations of in-kind contributions, tabor time cords, payrots, and other records requested or required by the Oepartment.
  - 8.2. Statistical Records: Statistical, enrullment, standance or visit records for each recipient of services during the Contract Period, which records shall include all records of application and aligibility (Including all forms required to determine eligibility for each such recipient), records regarding the provision of services and all invoices submitted to the Department to obtain payment for such services.
  - 8.3. Medical Records: Where appropriate and as prescribed by the Department regulations, the Contractor shall retain medical records on each patient/recipient of services. The Montre of the Contractor shall retain medical records on each patient/recipient of services.
- 9. Audit: Contractor shall submit an annual audit to the Department within 60 days after the close of the agency fiscal year. It is recommended that the report be prepared in accordance with the provision of Office of Management and Budget-Circular A-133, 'Audits of States, Local Governments, and Non-Profit Organizations' and the provisions of Standards for Audit of Governmental Organizations,' Programs, Activities and Functions, Issued by the US General Accounting Office (GAO standards) as they pertain to financial compliance audits.
  - 9.1. Audit and Raview: During the term of this Contract and the period for retention hereunder, the Department, the United States Department of Health and Human Services; and any of their designated representatives shall have access to all reports and records maintained pursuant to the Contract for purposes of such, examination, excerpts and ironscripts.
  - 9.2. Audit Liabilities: In addition to and not in any way in limitation of obtigations of the Contract, it is understood and agreed by the Contractor that the Contractor shall be held flable for any state or federal audit exceptions and shall return to the Department, all payments made under the Contract to which exception has been taken or which have been disallowed because of such an exception.
- 10. Confidentiality of Records: All information, reports, and records maintained hereundar or collected in connection with the performance of the services and the Contract shall be confidential and shall not be disclosed by the Contractor, provided however, that pursuant to state laws and the regulations of the Department regarding the use and disclosure of such information, disclosure may be mode to public officials requiring such information in connection with their official duties and for purposes directly connected to the administration of the services and the Contract; and provided further, that the use or disclosure by any party of any information concerning a recipient for any purpose not gliactly connected with the administration of the Department or the Contractor's responsibilities with respect to purchased services hereunder is prohibited except on written consent of the recipient, his attorney or guardian.

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#### New Hampshire Department of Health and Human Services Exhibit C



Notwithstanding anything to the contrary contained herein the covenants and conditions contained in the Peragraph shall survive the termination of the Contract for any reason whatsoever.

- Reports: Fiscal and Statistical: The Contractor agrees to submit the following reports at the following times if requested by the Department.
  - 11.1. Interim Financial Reports: Written interim financial reports containing a detailed description of all costs and non-pllowoble expenses incurred by the Contractor to the date of the report and containing such other information as shall be deemed satisfactory by the Department to justify the rate of payment hereunder. Such Financial Reports shall be submitted on the form designated by the Department or deemed satisfactory by the Department.
  - 11.2 Final Report: A final report shall be submitted within thirty (30) days after the end of the term of this Contract. The Final Report shall be in a form satisfactory to the Department and shall contain a summary statement of progress toward goals and objectives stated in the Proposal and other information required by the Department.
- 12. Completion of Services: Disallowance of Costs: Upon the purchase by the Department of the maximum number of units provided for in the Contract and upon payment of the price limitation hereunder, the Contract and all the obligations of the parties hereunder (except such abligations as, by the terms of the Contract are to be performed after the end of the term of this Contract and/or survive the termination of the Contract) shall terminate, provided however, that If, upon review of the Final Expenditure Report the Department shall disallow any expenses claimed by the Contractor as costs hereunder the Department shall retain the right, at its discretion, to deduct the amount of such expenses as the disallowed art to recover such sums from the Contractor.
- 13. Credits: All documents; notices, press releases, research reports and other malerials prepared during or resulting from the performance of the services of the Contract shall-include the following statement:
  - 13.1. The preparation of this (report, document etc.) was findnced under a Contract with the Statem of New Hampshire. Department of Health and Human Services, with find storowided in participy the State of New Hampshire and/or such other funding sources as were available or required, e.g., the United States Department of Health and Human Services.
- 14. Prior Approval and Copyright Ownership: All materials (written; video; sudio) produced or purchased under the contract shall have prior approval from DHHS before printing, production," distribution or use. The DHHS will relate copyright ownership for any and all original materials produced, including, but not limited to, brochures, resource directories, protocola or guidelines, posters, or reports. Contractor shall not reproduce any materials produced under the contract without prior written approval from DHHS.
- 15. Operation of Facilities: Compilance with Laws and Regulations: In the operation of any facilities for providing services, the Contractor shall comply with all laws, orders and regulations of federal, state, county and municipal authorities and with any direction of any Public Officer or officers pursuant to laws which shall impose an order or duly upon the contractor with respect to the operation of the facility or the provision of the services at such facility. If any governmental license or permit shall be required for the operation of the said facility or the performance of the said services, the Contractor will procure said license or permit, and will all times comply with the terms and conditions of each such license or permit, in connection with the foregoing requirements, the Contractor hereby coverants and agrees that, during the term of this Contract the facilities shall comply with all rules, orders, regulations, and requirements of the State Office of the Fire Marshal and the local fire protection agency, and shall be in conformance with local building and coning codes, bytews and regulations.
- 18. Equal Employment Opportunity Plan (EEOP): The Contractor will provide an Equal Employment Opportunity Plan (EEOP) to the Office for Civil Rights, Office of Justice Programs (OCR), if it has received a single award of \$500,000 or more. If the recipient receives \$25,000 or more and has 50 or

Exhibit C - Special Provisions

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more employees, it will maintain a current EEOP on file and submit an EEOP Certification Form to the OCR, certifying that its EEOP is on file. For recipients receiving less than \$25,000, or public grantees with fewer than 50 employees, regardless of the amount of the award, the recipient will provide an EEOP Certification Form to the OCR certifying it is not required to submit or maintain an EEOP. Non-profit organizations, Indian Tribes, and medical and educational institutions are exempt from the EEOP requirement, but are required to submit a certification form to the OCR to claim the exemption. EEOP Certification Forms are available at: http://www.ojp.usdol/abaut/ocr/pdfs/cert.pdf.

- 17. Limited English Proficiency (LEP): As clarified by Executive Order 13166, Improving Access to Services for persons with Limited English Proficiency, and resulting agency guidance, national origin discrimination includes discrimination on the basis of limited English proficiency (LEP). To ensure compliance with the Omnibus Crime Control and Safe Streets Act of 1988 and Title VI of the Civil Rights Act of 1984. Contractors must take reasonable steps to ensure that LEP persons have meaningful access to its programs.
- Pilot Program for Enhancement of Contractor Employee Whistioblower Protections: The following shall apply to all contracts that exceed the Simplified Acquisition Threshold as defined in 48 CFR 2.101 (currently, \$150,000)

CONTRACTOR EMPLOYEE WHISTLEBLOWER RIGHTS AND REQUIREMENT TO INFORM EMPLOYEES OF WHISTLEBLOWER RIGHTS (SEP 2013)

- (a) Tris contract and employees working on this contract will be subject to the whistleblower rights and remedies in the pilot program on Contractor employee whistleblower protections established at 41 U.S.C. 47 (2 by section 828 of the National Detrinse Authorization Act for Frical Year 2013 (Pub. L. 112:239) and FAR 3.608.
- (b) The Commotor shall inform its employees in writing, in the predominant language of the workforce, of employee which is bower rights and protections under 41 U.S.C. 4712, as described in section 3,908 of the Rederal Acquisition Regulation.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in 80 subcontracts over the simplified acquisition threshold.
- 19. Subcontractors: DHHS recognizes that the Contractor may choose to use subcontractors with greater expertise to perform certain health care services or functions for efficiency or convenience, but the Contractor shall retain the responsibility and accountability for the function(s). Prior to subcontracting, the Contractor shall evaluate the subcontractor's shifty to perform the delegated function(s). This is accomplished through a written agreement that specifies activities and reporting responsibilities of the subcontractor and provides for revoking the delegation or imposing sanctions if the subcontractor's performance is not edequate. Subcontractors are subject to the same contractor and the Contractor is responsible to ensure subcontractor compliance with those conditions.

When the Contractor delegates a function to a subcontractor, the Contractor shell do the following:

- (9.1). Evaluate the prospective subcontractor's ability to perform the activities, before delegating the function.
- 19.2. Have a written agreement with the subcontractor that specifies activities and reporting responsibilities and how sanctions/revocation will be managed to the subcontractor's performance is not adequate.
- 19.3. Monitor the subcontractor's performance on an ongoing basis

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- 19.4. Provide to OHHS an aroust schedule identifying all subcontractors, delegated functions and responsibilities, and when the subcontractors performance will be reviewed.
- 19.5. OHHS shall, at its discretion, review and approve all subcontracts.

If the Contractor Identifies deficiencies or sreas for improvement are identified, the Contractor shall take corrective action.

#### DEFINITIONS

As used in the Contract, the following terms shall have the following meanings:

 COSTS: Shall mean those direct and indirect itams of expense determined by the Department to be allowable and reimbursable in accordance with cost and accounting principles established in accordance with state and rederat laws, regulations, rules and orders.

DEPARTMENT: NO Department of Health and Human Services.

FINANCIAL MANAGEMENT GUIDELINES: Shall mean that section of the Contractor Manual which is entitled "Financial Management Guidelines" and which contains the regulations governing the financial activities of contractor agandes which have contracted with the State of NH to receive funds.

PROPOSAL: If applicable, shed mean the document submitted by the Contractor on a form or forms required by the Department and containing a description of the Services to be provided to eligible individuals by the Contractor in accordance with the terms and conditions of the Contract and setting forth the total cost and sources of revenue for each service to be provided under the Contract.

White For each service that the Contractor is to provide to eligible individuals hereunder, shall meen that period of time or that specified activity determined by the Department and specified in Exhibit B of the Contract.

FECERAL/STATE LAW: Wherever federal or state laws, regulations, rules, orders, and policies, etc. are referred to in the Contract, the said reference shall be deemed to mean all such laws, regulations, etc. as they may be amended or revised from the time to time.

CONTRACTOR MANUAL: Shall mean that document prepared by the NH Department of Administrative Services containing a compilation of all regulations promutgated pursuant to the New Hampshire Administrative Procedures Act. NH RSA Ch 541-A, for the purpose of Implementing State of NH and federal regulations promutgated thereunder.

SUPPLANTING OTHER FEDERAL FUNDS: The Contractor guarantees that funds provided under this Contract will not supplient any existing federal funds available for those services.

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## REVISIONS TO GENERAL PROVISIONS

- Subparagraph 4 of the General Provisions of this contract, Conditional Nature of Agreement, is replaced as follows:
  - CONDITIONAL NATURE OF AGREEMENT. Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including without limitation, the continuence of payments, in whole or in part, under this Agreement are contingent upon continued appropriation or availability of funds. including any subsequent changes to the appropriation or availability of funds affected by any state or faderal legislative or executive action that reduces, eliminates, or otherwise modifies the appropriation or availability of funding for this Appeament and the Scope of Services provided in Exhibit A. Scope of Services provided in Exhibit A. Scope of Services, in whole or in part, in no event shall the State be fieble for any payments hereunder in excess of appropriated or available funds. In the event of a reduction, termination or modification of appropriated or available funds, the State shall have the right to withhold payment until such funds become available, if ever, The State shall have the right to reduce, terminate or modify services under this Agreement immediately upon giving the Contractor notice of such reduction, termination or modification. The State shall not be required to transfer funds from any other source or account into the Accounts) Identified in block 1.6 of the General Provisions, Account Number, or any otheraccount in the event funds are reduced or unavailable.
- Subparagraph 10 of the General Provisions of this control. Termination, is gimended by adding the
  - 10.1. The State may terminate the Agreement at any time for any reason, at the sale discretion of the State, 30 days ofter giving the Contractor written, notice that the State is exercising its opilon to terminale the Agreement. ٠. . Contract County, Reproperties in the penties into
  - 10.2 In the event of early termination, the Contractor shall, within 15 days of notice of early termination, develop and submit to the State a Transition Plan for services under the Agreement, including but not limited to, identifying the present and future needs of clients receiving services under the Agreement and establishes a process to meet those needs.
  - 10.3 The Contractor shall fully cooperate with the State and shall promptly provide detailedinformation to support the Transition Plan Including, but not timited to, any information or data requested by the State related to the termination of the Agreement and Transition Plan and shall provide ongoing communication and revisions of the Transition Plan to the State as requested.
  - 10.4 In the event that services under the Agrerment, including but not limited to clients receiving services under the Agreement are transitioned to having services delivered by another entity including contracted providers or the State, the Contractor shall provide a process for uninterrupted delivery of services in the Trensition Plan,
  - 10.5 The Contractor shall establish a method of notifying clients and other effected individuals about the transition. The Contractor shall include the proposed communications in its Transition Plan submitted to the State as described above.
- 3. The Department reserves the right to extend his Agreement for up to two (2) additional years, contingent upon antistactory delivery of services, available funding, agreement of the parties and approval of the Governor and Executive Council.

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## CERTIFICATION REGARDING PRUG-FREE WORKPLACE REQUIREMENTS

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Sections 5151-5160 of the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V. Subtitle D: 41 U.S.C. 701 at seq.), and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

ALTERNATIVE I - FOR GRANTEES OTHER THAN INDIVIDUALS

US DEPARTMENT OF HEALTH AND NUMAN SERVICES - CONTRACTORS
US DEPARTMENT OF EDUCATION - CONTRACTORS
US DEPARTMENT OF AGRICULTURE - CONTRACTORS

This certification is required by the regulations implementing Sactions 8161-5180 of the Orug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701 at seq.). The January 31, 1989 regulations were amended and published as Part II of the May 25, 1990 Federal Register (pages 21681-21691), and require certification by grantees (and by inference, sub-grantees and sub-contractors), prior to award, that they will maintain a drug-free workplace. Section 3017,630(c) of the regulation provides that a grantee (and by inference, sub-grantees and sub-contractors) that is a State may effect to make one certification to the Department in each federal fiscal year in fleu of certificates for each grant during the federal fiscal year covered by the certification. The certificate set out below is a material representation of fact upon which reliance is placed when the agency awards the grant. False certification of violation of the certification-shall be grounds for suspension of payments, suspension or termination of grants, or government wide suspension or debarment. Contractors using this form should send it to:

Commissioner
NH Department of Health and Human Services
129 Pleasant Street,
Concord, NH 03301-6505

- 1. The grantee certifies that it will or will continue to provide a drug-free workplace by  $c^{-1} > ac^{-1}$
- Publishing a statement notifying employeas that the unlawful monutacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the grantee's workplace and specifying the actions that will be taken against employees for violation of such prohibition:
  - 1.2. Establishing on ongoing drug-free awareness program to Inform employees about
    - 1.2.1. The dangers of drug abuse in the workplace;
    - 1.2.2. The grantee's policy of maintaining a drug-free workplace;
    - 1.2.3. Any available drug counseling, rehabilitation, and employee assistance programs; and
    - 1.2.4. The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;
- Making it a requirement that each employed to be engaged in the performance of the grant be given a copy of the statement required by paragraph (a);
- 1.4. Notifying the employee in the statement required by paragraph (a) that, as a condition of employment under the grant, the employee will
  - 1,4,1. Abide by the terms of the statement and
  - 1.4.2. Notify the employer in writing of his or her conviction for a violation of a criminal drug statute occurring in the workplace to taler than five calendar days after such conviction.
- 1.5. Notifying the agency in writing, within ten calendar days after receiving notice under subparagraph 1,4,2 from an employee or otherwise receiving actual notice of such conviction. Employers of convicted employees must provide notice, including position title, to every grant officer on whose grant activity, the convicted employee was working, unless the Federal agency.

Exhibit D - Certification regarding Onig Free Workplace Requirements Page 1 of 2 \*

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#### New Hampshire Department of Health and Human Services Exhibl D



has designated a central point for the receipt of such notices. Notice shall include the identification number(s) of each affected grant;

- 1.6. Taking one of the following actions, within 39 calendar days of receiving notice under subparagraph 1,4,2, with respect to any employee who is so convicted
  - 1.6.1. Taking appropriate personnel action against such an employee, up to and including termination, consistent with the requirements of the Rehabilitation Act of 1973, as amended; or
  - 1.6.2. Requiring such employes to participate satisfactority in a drug abuse sealatance or rehabilitation program approved for such purposes by a Federal, State, or local health, tow enforcement, or other appropriets agency;
- Making a good foth effort to continue to maintain a drug-free workplace through implementation of paragraphs 1.1, 1.2, 1.3, 1.4, 1.5, and 1.6.
- 2. The grantee may insert in the space provided below the site(s) for the performance of work done in connection with the specific grant.

Proce of Performance (street address, city, county, state, zip code) (list each location)

Check O if there are workplaces on file that are not identified here.

Contractor Hame: ISI Research & Training Institute, Inc. dibre Community Health Institute

\*/12/13

Date

Name: Jonatha Title: Regional Direction

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#### CERTIFICATION REGARDING LOBBYING

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Section 319 of Public Lew 101-121. Government wide Guidance for New Restrictions on Lobbying, and 31 U.S.C. 1332, and further agrees to have the Contractor's representative, as identified in Sections 1.13 and 1.12 of the General Provisions execute the following Certification:

US DEPARTMENT OF HEALTH AND HUMAN SERVICES - CONTRACTORS US DEPARTMENT OF EDUCATION - CONTRACTORS US DEPARTMENT OF AGRICULTURE - CONTRACTORS

Programs (Indicate applicable program covered):

'Temporary Assistance to Needy Families under Title IV-A

'Child Support Enforcement Program under Title IV-D.

'Social Services Block Grant Program under Title XX

'Medicald Program under Title XIX

'Community Services Block Grant under Title VI

'Child Care Development Block Grant under Title IV

The undersigned certifies, to the best of his or her knowledge and belief, that:

- 1. No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned; to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement (and by specific mention sub-grantee or sub-contractor).
- 2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any ogency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement (and by specific mention sub-grantee, or sub-contractor), the undersigned shall complete and submit Standard Form LLL. (Oisclosure Form to Report Lobbying, in accordance with its instructions, attached and identified as Standard Exhibit E-L).
- The undersigned shall require that the language of this certification be included in the award
  document for sub-awards of all liers (including subconfracts, sub-grants, and confracts under grants,
  toans, and cooperative agreements) and that all sub-recipients shall certify and disclose occordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the regulared certification shall be subject to a civil pensity of not less than \$10,000 and not more than \$100,000 for each such failure.

Exhibit E - Conlination Regarding Lobbying

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Page 1 of 1

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# CERTIFICATION REGARDAD DEBARRATE BYPENSION AND OTHER RESPONSBILITY MATTERS

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Executive Office of the President, Executive Order 12549 and 45 CFR Part 76 regarding Debarment, Suspension, and Other Responsibility Matters, and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

#### INSTRUCTIONS FOR CERTIFICATION

- By signing and submitting this proposal (contract), the prospective primary participant is providing the certification set out below.
- The Inability of a person to provide the certification required below will not necessarily result in deniat of participation in this covered transaction. If necessary, the prospective participant shall submit an explanation at why it cannot provide the certification. The certification or explanation will be considered in connection with the NH Department of Health and Human Services (DHMS) determination whether to enter into this transaction. However, fellure of the prospective primary participant to furnish a certification or an explanation shall disquality such person from participation in this transaction.
- 3. The certification in this clause is a material representation of fact upon which retiance was placed: when DHHS determined to enter-into this transaction. If it is later determined that the prospective primary participant-knowingly rendered an erroneous certification, in addition to other remadles "" available to the Federal Government, DHHS may terminate this transaction for cause or default.
- 4. The prespective primary participant shall provide immediate written notice to the OHHS agency to whom this proposal (contract) is submitted if at any time the prospective primary participant learns that its cartification was aironeous when submitted or has become empreous by repson of changed circumstances.
- 5. The terms "covered transaction," "debarred," "suspended," "ineligible," lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarity excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rules implementing Executive Order 12549, 45 CFR Part 76. See the attached definitions.
- 6. The prospective primary participant agrees by subnitting this proposal (contract) that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared inefgible, or voluntarily excluded from participation in this covered transaction, unless authorized by DHHS.
- 7. The prospective primary participant further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Oebarment, Suspension, ineligibility and Voluntary Exclusion Lower Tier Covered Transactions," provided by DMHS, without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 8. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or involuntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to check the Nonprocurement List (of excluded particip).
- Nothing contained in the largeling shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and

Earths F = Cartification Regarding Debarment, Suspension And Other Respondingly Matters -Page 1 of 2 Contractor Intitata \_\_\_\_\_\_\_

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information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

10. Except for transactions authorized under paragraph 6 of these instructions, if a participant in a covered transaction knowingly enters into a lower for covered transaction with a person who is suspended, debarred, thatigible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal government, DHHS may terminate this transaction for cause or default.

#### PRIMARY COVERED TRANSACTIONS

- 11. The prospective primary participant certifies to the best of its knowledge and bodlef, that it and its principals:
  - 13.1. Bre not presently debarred; suspended, proposed for determent, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or ogency;
  - 11.2. have not within a three-year period preceding this proposal (contract) been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or a contract under a public transaction of Federal or State antitrust "statutes or commission of embezzioment; that, forgery, bribery, falsification or destruction of instanta, making false statements, or receiving stoten property;
  - 11.3. are not presently indicted for otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (f)(b) of this certification; and
  - 11.4. have not within a three-year period proceding this application/proposal had one-or-more public transactions (Federal, State or local) terminated for cause or default.
- Where the prospective primary participant is unable to certify to any of the statements in this
  certification, such prospective participant shall attach an explanation to this proposal (contract).

#### LOWER TIER COVERED TRANSACTIONS

- 13. By signing and submitting this lower lier proposal (contract), the prospective lower tier participant, as defined in 45 CFR Part 76, certifies to the best of its knowledge and belief that it and its principals:
  - 13.1. are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarity excluded from participation in this transaction by any federal department or ogency.
  - 13.2. where the prospective lower tier participant is unable to certify to any of the above, such prospective participant shall attach an explanation to this proposal (contract).
- 14. The prespective lower tier participant further agrees by submitting this proposal (contract) that it will include this clause entitled "Certification Regarding Debarment, Suspension, Inaligibility, and Voluntary Excusion Lower Tier Covered Transactions," without modification in all lower lier covered transactions and in all solicitations for lower tier covered transactions.

Contractor Name: 151 Research & Training Institute, Inc. d/b/a
Community: Health Institute

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Name: Jeneth fin Seven.

Title: Regiona Different

Exhibit F - Conlication Regenting Debarment, Suspenden And Other Respondibility Matters Page 2 of 2 Contractor Infliats 9/11/18

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# CERTIFICATION OF COMPLIANCE WITH REQUIREMENTS PERTAINING TO FEDERAL HONDISCRIMINATION, EQUAL TREATMENT OF FAITH BASED ORGANIZATIONS AND WHISTLEPLOWER PROTECTIONS

The Contractor Identified in Section 1.3 of the General Provisions agrees by signature of the Contractor's representative as Identified in Sections 1.11 and 1.12 of the General Provisions, to execute the following certification:

Contractor will comply, and will require any subgrantees or subcontractors to comply; with any applicable fedoral nondiscrimination requirements, which may include:

- the Omnibus Crime Control and Sale Streets Act of 1888 (42 U.S.C. Section 3789d) which prohibits recipients of federal funding under this statute from discriminating, either in amployment practices or in the delivery of services or benefits, on the basis of race, color, religion, national origin, and sex. The Act requires certain recipients to produce an Equal Employment Opportunity Plan;
- the Juventle Justice Delinquency Provention Act of 2002 (42 U.S.C. Section 5672(b)) which adopts by
  reference, the civil rights obligations of the Safe Streets Act. Recipients of federal funding under this
  stabute are prohibited from discriminating, either in employment practices or in the delivery of services or
  benefits, on the basts of race, color, religion, national origin, and sex. The Act includes Equal
  Employment Opportunity Plan requirements;
- the Civil Rights Act of 1984 (42.U.S.C. Section 2000d, which prohibits recipients of federal financial assistance from discriminating on the basis of race, color, or national origin in any program or activity);
- In Rehabilitation Act of 1973 (29 U.S.C. Section 794), which prohibits recipients of Federal financial assistance-from discriminating on the basis of disability, in regard to employment and the delivery of services or benefits, in any program or octivity;
- the Americans with Disabilities Act of 1990 (42 U.S.C. Sections 1213)-34), which prohibits discrimination and ensures equal opportunity for persons with disabilities in employment, State and local government services, public accommodations, commercial facilities, and transportation:
- the Education Amendments of 1972 (20 U.S.C. Sections 1581, 1683, 1685-85), which prohibits discrimination on the basis of sex in federally assisted aducation programs;
- the Age Discrimination Act of 1975 (42 U.S.C. Sections 6108-07), which prohibits discrimination on the basis of age in programs or activities receiving Federal financial assistance. It does not include employment discrimination;
- 28 C.F.R. pt. 31 (U.S. Department of Justice Regulations OUIDP Grant Programs); 28 C.F.R. pt. 42 (U.S. Department of Justice Regulations Nondiscrimination; Equal Employment Opportunity; Policies and Procedures); Executive Order No. 13278 (equal protection of the tows for faith-based and community organizations); Executive Order No. 13559, which provide fundamental principles and policy-making criteria for partnerships with faith-based and neighborhood organizations;
- 28 C.F.R. pt. 36 (U.S. Department of Justice Regulations Equal Treatment for Fath-Based Organizations); and Whistleblower protections 41 U.S.C. §4712 and The Notional Defense Authorization Act (NDAA) for Fiscal Year 2013 (Pub. L. 112-239, enected January 2, 2013) the Pilot Program for Enhancement of Contract Employee Whistleblower Protections, which protects employees against reprisel for certain whistle blowing activities in connection with federal grants and contracts.

The certificate set out below is a material representation of fact upon which reliance is placed when the agency awards the grant. False certification or violation of the certification shall be grounds for suspension of payments, suspension or termination of grants, or government wide suspension or debarment.

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Date 9/12/18

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#### New Hampshire Department of Health and Human Services Exhibit G



In the event a Federal or State court or Federal or State administrative agency makes a finding of discrimination after a due process hearing on the grounds of race, cotor, religion, national origin, or sex against a recipient of funds, the recipient will forward a copy of the finding to the Office for Civil Rights, to the applicable contracting agency or division within the Department of Health and Human Services, and to the Department of Health and Human Services of the Ombudaman.

The Contractor identified in Section 1.3 of the General Provisions agrees by signature of the Contractor's representative as identified in Sections 1.11 and 1.12 of the General Provisions, to execute the following cartification:

 By signing and submitting this proposal (contract) the Contractor agrees to comply with the provisions indicated above.

Contractor Name: ISI Research & Training Institute, Inc. d/b/s

Community Health (authors

9/12/18

Date

Name: Jone Day

Title: Region

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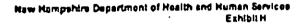
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## CERTIFICATION REGARDING ENVIRONMENTAL TORACCO BMOKE

Public Law 103-227, Part C - Environmental Tobocco Smoke, also known as the Pre-Children Act of 1994 (Act), requires that emoking not be permitted in any portion of any Indoor facility owned or tassed or contracted for by an entity and used reutinely or regularly for the provision of health, day care, education, or library services to children under the age of 18, if the services are funded by Federal programs either directly or through State or local governments, by Federal grant, contract, loan, or loan guarantee. The low does not apply to children's services provided in private residences, factities funded sofely by Medicare or Medicare or Medicare funds, and portions of tactities used for hipstificht drug or alcohol treatment. Follure to comply with the provisions of the law may result in the imposition of a child monetary penalty of up to \$1000 per day and/or the imposition of an administrative compliance order on the responsible entity.

The Contractor identified in Section 1.3 of the General Provisions agrees, by signature of the Contractor's representative as identified in Section 1.11 and 1.12 of the General Provisions, to execute the following certification:

 By signing and submitting this contract, the Contractor agrees to make reasonable efforts to complywith all applicable provisions of Public Law 103-227, Part C, known as the Pro-Children Act of 1994.

Contractor Name: 151 Research & Tresining Ineitiuse, Inc. 4/6/6
Community Health Institute

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Name: Jenethen sever

Exhibit H - Certification Regarding Environmental Totalocal Smalls Page 1 of 1

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# MEALTH INSURANCE PORTABILITY ACT BUSINESS ASSOCIATE AGREEMENT

The Contractor identified in Section 1.3 of the General Provisions of the Agreement agrees to comply with the Health Insurance Portability and Accountability Act, Public Lew 104-191 and with the Standards for Privacy and Security of Individually Identifiable Health Information, 45 CFR Parts 180 and 164 applicable to business associates. As defined herein, "Business Associate" shall mean the Contractor and subcontractors and agents of the Contractor that receive, use or have access to protected health Information under this Agreement and "Covered Entity" shall mean the State of New Hampshire, Department of Health and Human Services.

#### (1) Patinitions.

- "Breach" shall have the same meaning as the term "Breach" in section 164,402 of Title 45, Code of Federal Regulations.
- Business Associate has the meaning given such term in section 160,103 of Title 45, Code of Federal Regulations.
- "Covered Entity" has the meaning given such term in section 160,103 of Title 45, Code of Federal Regulations.
- d. "<u>Designated Record Set</u>" shall have the same meaning as the term "designated record set" in 45 CFR Section 164,501.
- "Data Againstation" shall have the same meaning as the term "data aggregation" in 45 CFR Section 184,501.
- "Health Care Operations" shall have the same meaning as the term "health care operations" in 45 CFR Section 184.501.
- "HITECH Act" means the Health Information Technology for Economic and Clinical Health Act, TitleXIII, Subtitle O, Part 1 & 2 of the American Recovery and Reinvestment Act of 2009.
- h. "HIPAA" means the Health Insurance Portability and Accountability Act of 1995, Public Law 104-191 and the Standards for Privacy and Security of Individually Identifiable Health Information, 45 CFR Parts 160, 182 and 164 and amendments thereto.
- "Individual" shall have the same meaning as the term "individual" in 45 CFR Section 160.103 and shall include a person who qualifies as a personal representative in accordance with 45 CFR Section 184.501(g).
- \*Privacy Rule\* shall mean the Standards for Privacy of Individually Identificable Health Information at 45 CFR Parts 160 and 164, promulgated under HIPAA by the United States Department of Health and Human Services.
- k. "Protected Health Information" shall have the same meaning as the term "protected health information" in 45 CFR Section 150.103, limited to the information created or received by Business Associate from or on behalf of Covered Entity.

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## New Hampshire Dapartment of Hosith and Human Services



#### **Exhibit I**

- 1. "Required by Law" shall have the same meaning as the term "required by Law" in 45 CFR Section 184.103.
- m. "Secretary" shall mean the Secretary of the Department of Health and Human Services or his/her designee.
- n. "Security Rulp" shall mean the Security Standards for the Protection of Electronic Protected.

  Health information at 45 CFR Part 164" Subpert C, and amendments thereto.
- o. "Unservied Protected Health Information" means protected health information that is not secured by a technology standard that randors protected health information unusable, unreadable, or indecipherable to unsulhorized individuals and is developed or endorsed by a standards developing organization that is accredited by the American National Standards Institute.
- p. Other Definitions All terms not otherwise defined herein shall have the meaning established under 45 C.F.R. Parts 160, 162 and 164, as amended from time to time, and the HITECH Act.
- (2) Business Associate Use and Disclosure of Protected Health Information.
- a. Business Associate shall not use, disclose, maintain or transmit Protected Health Information (PHI) except as reasonably necessary to provide the services autlined under Exhibit A of the Agreement. Further, Business Associate, Including but not limited to all its directors, officers, employees and agents, shall not use, disclose, maintain or transmit PHI in any manner that would constitute a violation of the Privacy and Security Rule.
- b. Business Associate may use or disclose PHI:

. .

- I. For the proper management and administration of the Business Associate; .
  - If. As required by few, pursuant to the terms set forth in paragraph d. below; or
  - For date aggregation purposes for the health care operations of Covered Entity.
- c. To the extent Business Associate is permitted under the Agreement to disclose PHI to a third party, Business Associate must obtain, prior to making any such disclosure, (I) reasonable assurances from the third party that such PHI will be held confidentially and used or further disclosed only as required by law or for the purpose for which it was disclosed to the third party; and (ii) an agreement from such third party to notify Business Associate, in accordance with the HIPAA Privacy. Security, and Breach Notification Rules of any breaches of the confidentiality of the PHI, to the extent it has obtained knowledge of such breach.
- d. The Business Associate shall not, unless such disclosure is reasonably necessary to provide services under Exhibit A of the Agreement, disclose any PHI in response to a request for disclosure on the basis that it is required by law, without first notifying Covered Entity so that Covered Entity has an opportunity to object to the disclosure and to seek appropriate relief. If Covered Entity objects to such disclosure, the Business

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Associate shall refrain from disclasing the PHI until Covered Entity has exhausted all remedies.

- e. If the Covered Entity notifies the Business Associate that Covered Entity has agreed to be bound by additional restrictions over and above those uses or disclosures or security safeguards of PHI pursuant to the Privacy and Security Rule, the Business Associate shall be bound by such additional restrictions and shall not disclose PHI in violation of such additional restrictions and shall abide by any additional security safeguards.
- (3) Obligations and Activities of Business Associate.
- a. The Business Associate shall notify the Covered Entity's Privacy Officer immediately after the Business'Associate becomes aware of any use or disclosure of protected health information not provided for by the Agreement including breaches of unsecured protected health information and/or any security incident that may have an impact on the protected health information of the Covered Entity.
- b. The Business Associate shall immediately perform a risk assessment when it becomes aware of any of the above situations. The risk assessment shall include, but not be limited to:
  - \* The nature and extent of the protected health information involved, including the types of identifiers and the likelihood of re-identification;
  - of The unauthorized person used the protected health information or to whom the disclosure was made;
    - o . Whether the protected health information was actually acquired or viewed.
    - The extent to which the risk to the protected health information has been mitigated.

The Business Associate shall complete the risk assessment within 48 hours of the breach and immediately report the findings of the risk assessment in writing to the Covered Entity.

- The Business Associate shall comply with all sections of the Privacy, Sacurity, and Breach Notification Rule.
- d. Business Associate shall make available at of its Internal policies and procedures, books and records relating to the use and disclosure of PHI received from, or created or received by the Business Associate on behalf of Covered Entity to the Secretary for purposes of determining Covered Entity's compliance with HIPAA and the Privacy and Security Rule.
- e. Business Associate shall require all of its business associates that receive, use or have access to PHI under the Agreement, to agree in writing to adhere to the same restrictions and conditions on the use and disclosure of PHI contained herein, including the duty to return or destroy the PHI as provided under Section 3 (I). The Covered Entity shall be considered a direct third party beneficiary of the Contractor's business associate agreements with Contractor's intended business associates, who will be receiving PHI

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#### Exhibiti

pursuant to this Agraement, with rights of enforcement and indemnification from such business associates who shall be governed by standard Paragraph #13 of the attended contract provisions (P-37) of this Agraement for the purpose of use and disclosure of protected health information.

- f. Within five (5) business days of receipt of a written request from Covered Entity, Business Associate shall make available during normal business hours at its offices all records, books, agreements, policies and procedures relating to the use and disclosure of PHI to the Covered Entity, for purposes of enabling Covered Entity to determine Business Associate's compliance with the terms of the Agreement.
- 9. Within ten (10) business days of receiving a written request from Covered Entity, Business Associate shall provide access to PHI in a Designated Record Set to the Covered Entity, or as directed by Covered Entity, to an individual in order to meet the requirements under 45 CFR Section 184,524.
- h. Within ten (10) business days of receiving a written request from Covered Entity for an amandment of PHI or a record about an individual contained in a Designated Record Sel, the Business Associate shall make such PHI available to Covered Entity for amendment and incorporate any such amendment to enable Covered Entity to fulfill its obligations under 45 CFR Section 164,526.
- Business Associate shall document such disclosures of PHI and information related to such disclosures as would be required for Covered Entity to respond to a request by an individual for an accounting of disclosures of PHI in accordance with 45 CFR Section 164.528.
- Within ten (10) business days of receiving a written request from Covered Entity for a request from Entity for a request from Entity and accounting of disclosures of PHI. Business Associate shall make available to Covered Entity such Information as Covered Entity may require to fulfill its obligations to provide an accounting of disclosures with respect to PHI in accordance with 45 CFR Section 184,528.
- k. In the event any Individual requests access to, amendment of, or accounting of PHI directly from the Business Associate, the Business Associate shall within two (2) business days forward such request to Covered Entity. Covered Entity shall have the responsibility of responding to forwarded requests. However, if forwarding the individuals request to Covered Entity would cause Covered Entity or the Business Associate to violate HIPAA and the Privacy and Security Rule, the Business Associate shall instead respond to the individual's request as required by such law and notify Covered Entity of such response as soon as practicable.
- I. Within ten (10) business days of termination of the Agreement, for any reason, the Business Associate shall return or destroy, as specified by Covered Entity, all PHI received from, or created or received by the Business Associate in connection with the Agreement, and shall not retain any copies or back-up tapes of such PHI. If return or destruction is not feesible, or the disposition of the PHI has been otherwise agreed to in the Agreement, Business Associate shall continue to extend the protections of the Agreement, to such PHI and limit further uses and disclosures of such PHI to those purposes that make the return or destruction infeasible, for so long as Business.

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Contractor Initials

Date \$/12/14

#### New Mampshire Department of Health and Human Sérvices



#### Exhibit I

Associate maintains such PHI. If Covered Entity, in its sole discretion, requires that the Business Associate destroy any or all PHI, the Business Associate shall certify to Covered Entity that the PHI has been destroyed.

## (4) Obligations of Covered Entity

- a. Covered Entity shall notify Business Associate of any changes or limitation(s) in its Notice of Privacy Practices provided to individuals in accordance with 45 CFR Section 164,520, to the extent that such change or limitation may affect Business Associate's use or disclosure of PHI.
- b. Covered Entity shall promptly notify Business Associate of any changes in, or revocation of permission provided to Covered Entity by Individuals whose PHI may be used or disclosed by Business Associate under this Agreement, pursuant to 45 CFR Section 164.508 or 45 CFR Section 184.508.
- c. Covered entity shall promptly notify Business Associate of any restrictions on the use or disclosure of PHI that Covered Entity has agreed to in accordance with 45 CFR 164.522, to the extent that such restriction may affect Business Associate's use or disclosure of PHI.

## .(5) Termination for Couse

In addition to Paragraph 10 of the standard terms and conditions (P-37) of this Agreement the Covered Entity may immediately terminate the Agreement upon Covered Entity's knowledge of a breach by Business Associate of the Business Associate Agreement set forth herein as Exhibit I. The Covered Entity may either immediately terminate the Agreement or provide an opportunity for Business Associate to cure the alleged breach within a timeframe specified by Covered Entity. If Covered Entity determines that neither termination nor cure is feasible, Covered Entity shall report the violation to the Socretary.

#### (6) Miscellaneous

- b. ... <u>Definitions and Regulatory References</u>. All terms used, but not otherwise defined herein, shall have the same meaning as those terms in the Privacy and Security Rule, amended from time to time. A reference in the Agreement, as amended to include this Exhibit f, to a Section in the Privacy and Security Rule means the Section as in effect or as amended.
- Amendment. Covered Entity and Business Associate agree to take such action as is necessary to amond the Agreement, from time to time as is necessary for Covered Entity to comply with the changes in the requirements of HIPAA, the Privacy and Security Rule, and applicable federal and state law.
- <u>Onto Ownership</u>. The Business Associate acknowledges that it has no ownership rights with respect to the PHI provided by or created on behalf of Covered Entity.

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- e. <u>Segregation</u>. If any term or condition of this Exhibit I or the application thereof to any person(s) or circumstance is held invalid, such invalidity shall not affect other terms or conditions which can be given affect without the invalid term or condition; to this end the terms and conditions of this Exhibit I are declared severable.
- Survival. Provisions in this Exhibit I regarding the use and disclosure of PHI, return or destruction of PHI, extensions of the protections of the Agreement in section (3) I, the defense and indemnification provisions of section (3) e and Paragraph 13 of the standard terms and conditions (P-37), shall survive the termination of the Agreement.

IN WITNESS WHEREOF, the parties hereto have duly executed this Exhibit I. [SI Research & Training Institute, Inc. d/No. Community Mesks Institute Department of Health and Human Services The State Signature of Authorized Representative ed Representative Katia S Fox Name of Authorized Representative Name of Authorized Representative Dilecto. Regional Director Title of Authorized Representative Title of Authorized Representative 9/19/18 1/12/11 Date Dale

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Exhibit i
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#### New Hampshire Department of Hoalth and Human Services Eshibit J



#### <u>CERTIFICATION REGARDING THE FEDERAL FUNDING ACCOUNTABILITY AND TRANSPARENCY</u> ACT (FEATA) COMPLIANCE

The Federal Funding Accountability and Transparency Act (FFATA) requires prime awardess of individual Federal grants equal to or greater than \$25,000 and awarded on or after October 1, 2010, to report on data related to executive compensation and essociated first-der sub-grants of \$25,000 or more. If the tritial award is below \$25,000 but subsequent grant modifications result in a total award egual to prover \$25,000, the award is subject to the FFATA reporting requirements, as of the date of the award. In accordance with 2 CFR Part 170 (Reporting Subswerd and Executive Compensation Information), the Department of Hodith and Human Services (OHHS) must report the following information for any subaward or contract award subject to the FFATA reporting requirements:

- Name of entity
- Amount of award
- Funding agency
- NAICS code for contracts / CFDA program number for grants
- 5. Award title descriptive of the purpose of the funding action
- Location of the entity
- 8. Principle place of performance
- Unique identifier of the entity (DUNS 8)
- 10. Total compensation and names of the top five executives If:
  - 10,1. More than 80% of annual gross revenues are from the Federal government, and those revenues are greater than \$25M annually and
  - , 10,2. Compensation information is not already evaluable through reporting to the SEC.

Prime grant recipients must submit FFATA required data by the end of the month, plus 30 days, in which the award or award amendment is made.

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of . The Federal Funding Accountability and Transparancy Act, Public Law 109-282 and Public Law 110-252, and 2 CFR Part \$70 (Reporting Suboward and Executive Compensation Information), and further agrees to have the Contractor's representative, as identified in Sections 1, 11 and 1,12 of the General Provisions execute the following Certification:

The below named Contractor agrees to provide needed information as outlined above to the NH Department of Health and Human Services, and to comply with all applicable provisions of the Federal Financial Accountability and Transparency Act.

Contractor Namo; ISI Research & Trelning Institute, Inc. d/b/s

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Name: Jones

Title: Region

Exhibit J - Conflication Recording the Federal Funding niability And Transparency Ad (FFATA) Compliance Page 1 d 2

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## FORM A

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١.	The OUNS number for your entity is: 14-5729117			
2.	In your business or organization's praceding completed flacal year, did your business or organization receive (1) 80 percent or more of your annual gross revenue in U.S. federal contracts, subcontracts toans, grants, sub-grants, and/or cooperative agraements; and (2) \$25,000,000 or more in annual gross revenues from U.S. todaral contracts, subcontracts, toans, grants, subgrants, and/or cooperative agreements?			
	NO	x	_YES	
	If the prewer to #2 abo	we to NO, stop	hare .	
	If the answer to #2 above is YES, please answer the following:			
3.	Ones the public have access to information about the compensation of the executives in your business or organization through periodic reports fied under section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C.78m(a), 78o(d)) or section 6104 of the Internal Revenue Code of 19887			
	NO	x	_ YES	
	If the enswer to #3 abo	ve B_YES, sto	p hare	
	If the answer to 63 above is NO, please answer the following:			
4.	The names and compensation of the five most highly compensated officers in your business or organization are as follows:			
	Nemc:	<u> </u>	Amount:	
	Namo:		Amount:	
	Name:		Amount:	
	Name:	<del></del>	Amount:	
	Name:	·	Amount:	

Embli J. - Certification Regarding the Federal Funding Accountability And Transparency Act (FFATA) Compliance Fage 2 of 2 Contractor (nntets 9/12/18

CONDOCATION



### **DHHS Information Security Requirements**

#### A. Definitions

The following terms may be reflected and have the described meaning in this document:

- 1. "Breach" means the loss of control, compromise, unauthorized disclosure, unauthorized ecquisition, unauthorized access, or any similar term referring to situations where persons other than authorized users and for an other than authorized purpose have access or potential access to personally identifiable information, whether physical or electronic. With regard to Protected Health Information, "Breach" shall have the same meaning as the term "Breach" in section 184,402 of Title 45, Code of Federal Regulations.
- "Computer Security Incident" shall have the same meaning "Computer Security Incident" in section two (2) of NIST Publication 800-51. Computer Security Incident Handling Guide, National Institute of Standards and Technology, U.S., Department of Commerce.
- 3. "Confidential Information" or "Confidential Data" means all confidential information disclosed by one party to the other such as all medical, health, financial, public assistance benefits and personal information including without limitation, Substance Abuse Treatment Records, Case Records, Protected Health information and Personally Identifiable Information.

Confidential Information also includes any and all information owned or managed by the State of NH- created, received from or on behalf of the Department of Health and Human Services (DHHS) or accessed in the course of performing contracted services of which collection, disclosure, protection, and disposition is governed by state or federal law or regulation. This information includes, but is not limited to Protected Health Information (PHI). Personal Information (PI). Personal Financial Information (PFI), Faderal Tex Information (FTI), Social Security Numbers (SSN). Payment Card Industry (PCI), and or other sensitive and confidential Information.

- 4. "End User" means any person or entity (e.g., contractor, contractor's employee, business associate, subcontractor, other downstream user, etc.) that receives DHHS date or derivative date in accordance with the terms of this Contract.
- "HIPAA" means the Health Insurance Portability and Accountability Act of 1996 and the regulations promulgated theraunder.
- 6. "Incident" means an act that potentially violates an explicit or implied security policy, which includes attempts (either falled or successful) to gain unauthorized access to 8 system or its date, unwanted disruption or danial of service, the unauthorized use of a system for the processing or storage of date; and changes to system hardware, firmware, or software characteristics without the owner's knowledge, instruction, or consent, incidents include the toss of date through their or device misplacement, loss or misplacement of hardcopy documents, and misrouting of physical or electronic

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# DHHS Information Security Requirements

mail, all of which may have the potential to put the data at risk of unauthorized access, use, disclosure, modification or destruction.

- 7. \*Open Wireless Natwork\* means any network or segment of a network that is not designated by the State of New Hampshire's Department of Information Technology or delegate as a protected network (designed, tested, and approved, by means of the State, to transmit) will be considered an open network and not adequately secure for the transmission of unencrypted Pt, PFI, PHI or confidential OHHS data.
- 8. "Personal Information" (or "PI") means information which can be used to distinguish or trace an individual's identity, such as their name, social security number, personal information as defined in New Hampshire RSA 359-C:19, biometric records, etc., atone, or when combined with other personal or identifying Information which is linked or linkable to a specific individual, such as date and place of birth, mother's malden name, etc.
- "Privacy Rule" shall mean the Standards for Privacy of Individually Identifiable Health Information at 45 C.F.R. Parts 160 and 164, promulgated under HIPAA by the United States Department of Health and Human Services.
- \*Protected Health Information\* (or \*PHI\*) has the same meaning as provided in the definition of \*Protected Health Information\* in the HIPAA Privacy Rule at 45 C.F.R. § 160.103.
- "Security Rule" shall mean the Security Standards for the Protection of Electronic.
   Protected Health Information at 45 C.F.R. Part 164, Subpart C, and amendments thereto.
- 12. "Unsecured Protected Health Information" means Protected Health Information that is not secured by a technology standard that renders Protected Health Information unusable, unreadable, or indecipherable to unauthorized individuals and is developed or endorsed by a standards developing organization that is accredited by the American National Standards Institute.

#### I. RESPONSIBILITIES OF DHHS AND THE CONTRACTOR

- A. Business Use and Disclosure of Confidential Information.
  - The Contractor must not use, disclose, maintain or transmit Confidential Information
    except as reasonably necessary as outlined under this Contract. Further, Contractor,
    including but not Illmited to all its directors, officers, employees and agents, must not
    use, disclose, maintain or transmit PHI in any manner that would constitute a violation
    of the Privacy and Security Rule.
  - 2. The Confractor must not disclose any Confidential Information in response to a

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### **OHHS Information Security Requirements**

request for disclosure on the basis that it is required by law, in response to a subpoend, etc., without first notifying DHMS so that OHHS has an opportunity to consent or object to the disclosure.

- 3. If DHHS notifies the Contractor that DHHS has agreed to be bound by additional restrictions over and above those uses or disclosures or security safeguards of PHI pursuant to the Privacy and Security Rule, the Contractor must be bound by such additional restrictions and must not disclose PHI in violation of such additional restrictions and must not disclose PHI in violation of such additional restrictions and must abide by any additional security safeguards.
- The Contractor agrees that DHHS Data or derivative there from disclosed to an End User must only be used pursuant to the terms of this Contract.
- The Contractor agrees DHHS Date obtained under this Contract may not be used for any other purposes that are not Indicated in this Contract.
- The Contractor agrees to grant access to the data to the authorized representatives of OHHS for the purpose of inspecting to confirm compliance with the terms of this Contract.

#### II. METHODS OF SECURE TRANSMISSION OF DATA

- 1. Application Encryption. If End User is transmitting DHHS data containing Confidential Data between applications, the Contractor attests the applications have been evaluated by an expert knowledgeable in cyber security and that said application's encryption capabilities ensure secure transmission via the internet.
- Computer Disks and Portable Storage Devices. End User may not use computer disks
  or portable storage devices, such as a flumb drive, as a method of transmitting DHHS
  data.
- Encrypted Email. End User may only employ email to transmit Confidential Date If
  email is <u>encrypted</u> and being sent to end being received by email addresses of
  persons authorized to receive such information.
- Encrypted Web Site. If End<sub>2</sub>User is employing the Web to transmit Confidential Data, the secure socket layers (SSL) must be used and the web site must be secure. SSL encrypts data transmitted via a Web site.
- File Hosting Services, also known as file Sharing Sites. End User may not use file hosting services, such as Dropbox or Google Cloud Storage, to transmit Confidential Data.
- Ground Mail Service. End User may only transmit Confidential Data via certified ground mail within the continental U.S. and when sent to a named Individual.
- Laptops and PDA. If End User is employing portable devices to transmit Confidential Data said devices must be encrypted and password-protected.
- 8. Open Wireless Networks. End User may not transmit Confidential Data via an open

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### **DKMS Information Security Requirements**

wireless network. End User must employ a virtual private network (VPN) when remotely transmitting via an open wireless network.

- Remote User Communication, If End User is employing remote communication to access or transmit Confidential Data, a virtual private network (VPN) must be installed on the End User's mobile device(s) or laptop from which information will be transmitted or accessed.
- 10. SSH File Transfer Protocol (SFTP), also known as Secure File Transfer Protocol, if End User is employing an SFTP to transmit Confidential Data, End User will structure the Folder and access privileges to prevent inappropriate disclosure of information. SFTP folders and sub-folders used for transmitting Confidential Data will be coded for 24-hour auto-deletion cycle (i.e. Confidential Data will be deleted every 24 hours).
- 11. Wheleas Davices. If End User is transmitting Confidential Data via wheless devices, all data must be encrypted to prevent inappropriate disclosure of information.

#### III. RETENTION AND DISPOSITION OF IDENTIFIABLE RECORDS

The Contractor will only retain the data and any derivative of the data for the duration of this Contract. After such time, the Contractor will have 30 days to destroy the data and any derivative in whatever form it may exist, unless, otherwise required by law or permitted under this Contract. To this end, the parties must:

## A. Retention

- The Contractor agrees it will not store, transfer or process data collected in connection with the services rendered under this Contract outside of the United States. This physical location requirement shall also apply in the implamentation of cloud computing, cloud service or cloud storage capabilities, and includes backup data and Disaster Recovery locations.
- The Contractor agrees to ensure proper security monitoring capabilities are in place to detect potential security events that can impact State of NH systems and/or Department confidential Information for contractor provided systems.
- The Contractor agrees to provide security awareness and aducation for its End Users in support of protecting Department confidential Information.
- The Contractor agrees to retain all electronic and hard copies of Confidential Data in a secure location and Identified in section IV, A.2
- 5. The Contractor agrees Confidential Data stored in a Cloud must be in a FedRAMP/HITECH compilent solution and comply with all applicable statutes and regulations regarding the privacy and security. All servers and devices must have currently-supported and hardened operating systems, the latest anti-viral, anti-hacker, anti-spam, anti-spyware, and anti-mahware utilities. The environment, os a

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#### **DHHS Information Security Requirements**

whote, must have aggressive intrusion-detection and firewell protection.

 The Contractor agrees to and ensures its complete cooperation with the State's Chief Information Officer in the detection of any security vulnerability of the hosting infrastructure.

#### B. Disposition

- If the Contractor will maintain any Confidential Information on its systems for its sub-contractor systems), the Contractor will maintain a documented process for securely disposing of such data upon request or contract termination; and will obtain written, certification for any State of New Hampshire date destroyed by the Contractor or any subcontractors as a part of engoing, emergency, and or disester recovery operations. When no longer in use, electronic media containing State of New Hampshire data shall be rendered unrecoverable via a secure wipe program in accordance with industry-accepted standards for secure deletion and media sanlization, or otherwise physically destroying the media (for example; degaussing) as described in NIST Special Publication 800-88, Rev 1, Guidelines for Media Santization, National Institute of Standards and Technology, U. S., Department of Commerce. The Contractor will document and centry in writing at time of the data destruction, and will provide written certification to the Department upon request. The written certification will include all datalls necessary to demonstrate data has been properly destroyed and validated. Where applicable, regulatory and professional standards for retention requirements will be joinly evaluated by the State and Contractor prior to destruction.
- Unless otherwise specified, within thirty (30) days of the termination of this Contract, Contractor agrees to destroy all hard copies of Confidential Data using a secure method such as shredding.
- Unless otherwise specified, within thirty (30) days of the termination of this Contract, Contractor agrees to completely destroy all electronic Confidential Data by means of data crasure, also known as secure data wiping.

## IV. PROCEDURES FOR SECURITY

- A. Contractor agrees to saleguard the DHHS Data received under this Contract, and any derivative data or files, as follows:
  - The Contractor will maintain proper security controls to protect Department confidential information collected, processed, managed, and/or stored in the delivery of contracted services.
  - The Contractor will maintain potcles and procedures to protect Department confidential information throughout the information lifecycle, where applicable, (from creation, transformation, use, storage and secure destruction) regardless of the media used to store the data (i.e., tape, disk, paper, etc.).

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#### **DKKS Information Security Requirements**

- The Contractor will maintain appropriate authentication and access controls to contractor systems that collect, transmit, or store Department confidential information where applicable.
- 4. The Contractor will ensure proper security monitoring capabilities are in place to delect potential, security events that can impact State of NH systems and/or Department confidential information for contractor provided systems.
- The Contractor will provide regular security awareness and aducation for its End Users in support of protecting Department confidential information.
- 6. If the Contractor will be sub-contracting any core functions of the engagement supporting the services for State of New Hampshire, the Contractor will maintain a program of an internal process or processes that defines specific security expectations, and monitoring compliance to security requirements that at a minimum match those for the Contractor, including breach notification requirements.
- 7. The Contractor will work with the Department to sign and comply with all applicable. State of New Hampshire and Department system access and authorization policies and procedures, systems access forms, and computer use agreements as part of obtaining and maintaining access to any Department system(s). Agreements will be completed and signed by the Contractor and any applicable sub-contractors prior to system access being authorized.
- If the Department determines the Contractor is a Business Associate pursuant to 45.
   CFR 160.103, the Contractor will execute a HIPAA Business Associate Agreement (BAA) with the Department and is responsible for maintaining compliance with the agreement.
- 8. The Contractor will work with the Department at its request to complete a System Management Survey. The purpose of the survey is to enable the Department and Contractor to monitor for any changes in risks, threats, and vulnerabilities that may occur over the life of the Contractor engagement. The survey will be completed annually, or an alternate time frame at the Departments discretion with agreement by the Contractor, or the Department may request the survey be completed when the scope of the engagement between the Department and the Contractor changes.
- 10. The Contractor will not store, knowingly or unknowingly, any State of New Hampshise or Department data offshore or outside the boundaries of the United States unless prior express written consent is obtained from the Information Security Office leadership member within the Department.
- 11. Data Security Breach Liability. In the event of any security breach Contractor shall make efforts to investigate the causes of the breach, promptly take measures to prevent future breach and minimize any damage or loss resulting from the breach. The State shall recover from the Contractor all costs of response and recovery from

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Exhibit K DHH3 Information Security Requirements Page 8 of 9

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### **DHHS Information Security Requirements**

the breach, including but not limited to: credit monitoring services, mailing costs and costs associated with website and telephone coll conter services necessary due to the breach.

- 12. Contractor must, comply with all applicable statutes and regulations regarding the privacy and security of Confidential Information, and must in all other respects maintain the privacy and security of PI and PHI at a level and acope that is not less than the level and scope of requirements applicable to federal agencies, including but not limited to, provisions of the Privacy Act of 1974 (5 U.S.C. § 552a), DHMS Privacy Act Regulations (45 C.F.R. §5b), HIPAA Privacy and Security Rutes (45 C.F.R. Parts 160 and 164) that govern protections for individually identifiable health information and as applicable under State law.
- 13. Contractor agrees to establish and maintain appropriate administrative, technical, and physical safeguards to protect the confidentiality of the Confidential Oata and to prevent unauthorized use or access to it. The safeguards must provide a level and scope of security that is not less than the level and scope of security requirements established by the State of New Mampshire, Department of Information Technology, Refer to Vehdor Resources/Procurement at https://www.nh.gov/doit/vendor/index.htm for the Department of Information Technology policies, guidelines, standards, and procurement information relating to vendors.
- 14. Contractor agrees to maintain a documented breach notification and incident response process. The Contractor will notify the State's Privacy Officer, and additional email addresses provided in this section, of any security breach within two (2) hours of the time that the Contractor learns of its occurrence. This includes a confidential information breach, computer security incident, or suspected breach which affects or includes any State of New Hampshire systems that connect to the State of New Hampshire network.
- 15. Contractor must restrict access to the Confidential Data obtained under this Contract to only those authorized End Users who need such DHHS Data to perform their official duties in connection with purposes identified in this Contract.
- 16. The Contractor must ensure that all End Users:

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- comply with such safeguards as referenced in Section IV A. above, implemented to protect Confidential Information that is furnished by DHHS under this Contract from loss, theft or inadventent disclosure.
- b. saleguard this information at all times.
- ensure that taptops and other electronic devices/media containing PHI, PI, or PFI are encrypted and password-protected.
- d. send emails containing Confidential Information only If <u>encrypted</u> and being sent to and being received by email addresses of persons authorized to receive such information.

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#### **DHMS Information Security Requirements**

- e. Emil disclosure of the Confidential Information to the extent permitted by law.
- f. Confidential Information received under this Contract and Individually Identifiable data derived from OMHS Data, must be stored in an area that is physically and technologically secure from access by unauthorized persons during duty hours as well as non-duty hours (e.g., door locks, card keys, blometric identifiers, etc.).
- g. only authorized End Users may transmit the Confidential Osto, including any derivative files containing personally identifiable information, and in all cases, such data must be encrypted at all times when in transit, at rest, or when stored on portable media as required in section IV above.
- In all other instances Confidential Data must be maintained, used and disclosed using appropriate saleguards, as determined by a risk-based assessment of the circumstances involved.
- i. -understand that their user credentials (user name and password) must not be shared with anyone. End Users will keep their credential Information secure. This applies to-credentials used to access the site directly or indirectly through a third party application.

Contractor is responsible for oversight and compliance of their End Users. DHHS reserves the right to conduct onsite inspections to monitor compliance with this Contract, including the privacy and security requirements provided in herein, HIPAA, and other applicable laws and Federal regulations until such time the Confidential Data is disposed of in accordance with this Contract.

### V. LOSS REPORTING

The Contractor must notify the State's Privacy Officer, Information Security Office and Program Manager of any Security incidents and Breaches within two (2) hours of the time that the Contractor learns of their occurrence.

The Contractor must further handle and report incidents and Breaches involving PHI in accordance with the agency's documented incident Handling and Breach Notification procedures and in accordance with 42 C.F.R. §§ 431.300 - 308. In addition to, and notwithstanding, Contractor's compliance with all applicable obligations and procedures, Contractor's procedures must also address how the Contractor with:

- 1. Identify incidents:
- 2. Determine if personally identifiable information is involved in incidents;
- Report suspected or confirmed incidents as required in this Exhibit or P-37;
- Identify and convene a core response group to determine the risk level of incidents and determine risk-besed responses to incidents; and

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### **DHHS Information Security Requirements**

 Determine whether Breach notification is required, and, if so, identify appropriate Breach notification methods timing, source, and contents from among different options, and beer costs associated with the Breach notice as well as any mitigation measures.

Incidents and/or. Breaches that implicate PI must be addressed and reported, as applicable, in accordance with NH RSA 359-C:20.

#### VI. PERSONS TO CONTACT

- A. DHHS contact for Data Management or Data Exchange issues:

  OHHSInformationSecurityOffice@dths.nh.gov
- B. DHHS contacts for Privacy issues:

DHHSPrivacyOfficer@dhhs.nh.gov

- C. DHHS contact for Information Security issues:

  OHHSInformationSecurityOffice@dhhs.nh.gov
- D. OHHS contact for Breach notifications:

DHHSInformationSecurityOffice@dhhs.nh.gov DHHSPrivacy.Officer@dhhs.nh.gov

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Exhibit X DHO'S Information Security Regularment Compactor Intitata

Date #/12/18