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New Hampshire Liquor Commission PM 2:38 RCJ Joseph W. Mollica
Chairman

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Nicole Brassard Jordan
Deputy Commissioner

Christopher T. Sununu
Governor

January 3, 2022

His Excellency Governor Christopher T. Sununu
and the Honorable Executive Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Pursuant to RSA 94:3, the New Hampshire Liquor Commission with the authorization of the Office of the Governor, respectfully requests approval of an annual salary step increase for Lorrie Piper, Director, Division of Marketing, Merchandising and Warehousing, (Unclassified Position # 9U571), in the amount of \$5,148 from Grade GG, Step 6 (\$104,260.00) to Grade GG, Step 7, with a new annual salary of \$109,408.00, effective upon Governor and Executive Council approval. Funding 100% Liquor Funds.

EXPLANATION

RSA 94:3, "Yearly Service Increases" states, in part, that "upon recommendation of the appointing authority, the holder of any position mentioned in RSA 94:1-a shall be entitled to an annual increase in salary amounting to 1/6 of the difference between the minimum and maximum salary for said position but in no case shall the total salary exceed the maximum as herein established."

Director Lorrie Piper was appointed to her position on November 26, 2019 and she is eligible to advance to the next step on the salary scale. As the Director, she is responsible for all activities related to sales including conceptualizing and implementing market strategy and achieving marketing targets in order to maximize profitability of all segments of the Liquor and Wine Retail, Wholesale, and Distribution Operations in the State of New Hampshire.

Respectfully Submitted,

Joseph W. Mollica
Chairman

cc: DAS Business Supervisor