

125
MAC



STATE OF NEW HAMPSHIRE
DEPARTMENT of RESOURCES and ECONOMIC DEVELOPMENT
DIVISION of PARKS and RECREATION

172 Pembroke Road P.O. Box 1856 Concord, New Hampshire 03302-1856
PHONE: (603) 271-3556 FAX: (603) 271-3553 E-MAIL: nhparks@dred.state.nh.us
WEB: www.nhstateparks.org

June 9, 2015

Her Excellency, Governor Margaret Wood Hassan
and Honorable Executive Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Resources and Economic Development, Division of Parks and Recreation, Cannon Mountain to exercise a purchase option for a Caterpillar 450E Backhoe Loader from Caterpillar Financial Services Corporation (VC #168977), Nashville, TN in the amount of \$42,819 upon Governor and Executive Council approval. A 4-year Long Term Rental Agreement for this machine which included a purchase option at the end of the lease term was approved by Governor and Executive Council on December 8, 2010, Item #86B. 85% Ski Area / 15% Park Fund

Funding is available in FY 2015 as follows:

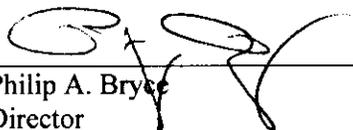
	<u>FY15</u>
03-35-35-351510-37030000 Cannon Mountain 030-500300 Equipment New/Replacement	\$36,396
03-35-35-351510-37200000 Service Parks 030-500300 Equipment New/Replacement	\$ 6,423
Total:	\$42,819

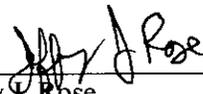
EXPLANATION

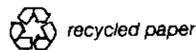
In December of 2010, the Governor and Executive Council approved Cannon Mountain's request to enter into a 4-year Long Term Rental Agreement for a Caterpillar 450E Backhoe Loader with an option to purchase the machine in the amount of \$42,819 at the end of the lease term. The backhoe loader is Cannon Mountain's most versatile piece of heavy equipment and is used extensively by all operational departments at both the ski area and Franconia Notch State Park, on and off-mountain, and during all four seasons. At an average of \$29,000/year to lease (approximately \$2,417/month), we will procure estimated savings of over \$14,000 by exercising this purchase option rather than enter into another 3-year lease agreement. On this basis, we request to exercise the purchase option at this time.

Respectfully submitted,

Concurred,


Philip A. Bryce
Director


Jeffrey J. Rose
Commissioner





Caterpillar Financial Services Corporation
2120 West End Ave
P.O. Box 340001
Nashville, TN 37203 - 0001
1-800-651-0567

TO: Customer: CANNON MOUNTAIN
Fax#:
Contract: 001-0589314-000
Model/Serial#: 450E/EBL00455

The below buyout is based on the assumption that the 03/03/2014 payment has not been made.
This payoff is not final or binding until all monies to satisfy the debt are collected by us.

Buyout Date:	06/26/2015
Buyout Amount:	\$42,819.00
Sales Tax:	\$0.00
Addtl. Tax:	\$0.00
Cat Insurance:	\$0.00
Late Charges:	\$0.00
Misc. Charges:	\$0.00
Processing Fee:	\$0.00
Over Payment:	\$0.00
Pre Pay Premium:	\$0.00
Total:	\$42,819.00
Per Diem:	\$6.55

If you have coverage through Cat Insurance on this contract and you wish to cancel (for example selling or trading in your equipment), you MUST complete an Insurance Cancellation Form with the appropriate date of cancellation. If not cancelled, you will continue to be billed for the insurance premiums and coverage will remain. Please contact our Customer Service Department at (800) 651-0567 if you need a cancellation form or have any questions.

Unless we have an additional security interest in the equipment in connection with another transaction, a UCC release will be filed electronically with the appropriate jurisdiction within 9 days upon receipt and clearing of funds. All other documentation associated with this transaction will be sent to our customer unless written authorization is obtained from the customer prior to our receipt of the payoff funds instructing otherwise.

Please send payoff funds (including the above referenced name and contract number) to:

Wire Instructions

Chase Manhattan Bank
NY, NY
ABA# 021-000021
Caterpillar Financial Services Corp.
Acct# 910-2-469872

**** If wiring funds, please include the contract number in the wire description ****

Mail Address

Caterpillar Financial Services Corporation
PO Box 13834
Newark, NJ 07188 - 0834

**** If mailing funds, please fold this buyout quote and mail it with your check ****

Prepared by: Katya Kovalchuk



STATE OF NEW HAMPSHIRE
 DEPARTMENT of RESOURCES and ECONOMIC DEVELOPMENT
 OFFICE of the COMMISSIONER
 172 Pembroke Road P.O. Box 1856 Concord, New Hampshire 03302-1856

GEORGE M. BALD
 Commissioner

603-271-2411
 FAX: 603-271-2629
 E-MAIL: gbold@dred.state.nh.us

November 23, 2010

RQH 11/23/10
 WWH 992571
 PO 10/2947

His Excellency, Governor John H. Lynch
 and Honorable Executive Council
 State House
 Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Resources and Economic Development, Division of Parks and Recreation, Cannon Mountain to enter into a 4-year Long-Term Rental Agreement with Caterpillar Financial Services Corporation (CFSC) (VC #168977), Nashville, TN in the amount of \$116,265.76 for a Caterpillar 450E Backhoe Loader from December 18, 2010 through December 18, 2013, with an option to purchase for \$42,819.00 at the end of the lease term subject to Governor and Executive Council approval. 100% Ski Area Funds

Funding is available in account titled, Cannon Mountain, as follows and pending budget approval for Fiscal Years 2012, 2013 and 2014:

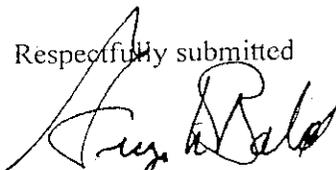
		<u>FY11</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>
03-35-35-351510-37030000-022-500257	Rents-Leases OTS	\$29,066.44	\$29,066.44	\$29,066.44	\$29,066.44

EXPLANATION

Cannon intends to replace an existing backhoe (plate TR86) that was purchased in 1989. Cannon has expanded their operations and the old worn out backhoe needs to be upgraded for better construction needs year-round and snow removal needs during winter operations.

We contacted three different vendors and asked them to come and meet with us to review our needs. Southworth-Milton (Caterpillar brand) had the best offer. A copy of the bid summary is attached for your review. The amounts quoted were based on purchasing the machine outright however Cannon has opted to enter into a 4-year lease agreement with CFSC in order to allocate the cost yearly to stay within their planned operating budgets.

The Attorney General's Office has reviewed and approved the Long-Term Rental Agreement, and related documents, as to form and substance, and will sign said documents following execution by the parties (CFSC and DRED) following approval by Governor and Executive Council.

Respectfully submitted

 George M. Bald
 Commissioner

JD:GMB/gl