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# State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES  
25 Capitol Street - Room 120  
Concord, New Hampshire 03301

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Deputy Commissioner  
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November 27, 2019

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

### REQUESTED ACTION

Approval of the Report and Findings of Councilor Andru Volinsky with regard to a certain project in participation with Concord Hospital, Concord, NH.

### EXPLANATION

This item is submitted pursuant to a request by the New Hampshire Health and Education Facilities Authority. Councilor Volinsky has requested that this be placed on the agenda as a regular item for the Wednesday, December 18, 2019 meeting for ratification by the Governor and Council.

Sincerely,

Charles M. Arlinghaus  
Commissioner

CMA/dph

Attachment

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November 25, 2019

Charles Arlinghaus, Commissioner  
Department of Administrative Services  
State of New Hampshire  
State House Annex  
Concord, New Hampshire 03301

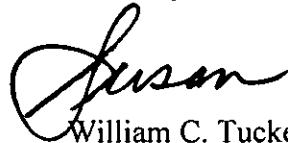
RE: New Hampshire Health and Education Facilities Authority  
Concord Hospital, Inc.

Dear Commissioner Arlinghaus:

I enclose an original and ten copies of the Report and Findings of Councilor Andru Volinsky with regard to a certain project in participation with Concord Hospital, Concord, New Hampshire. Councilor Volinsky has requested that this be placed on the agenda as a regular item for ratification by the Governor and Council at their meeting scheduled for Wednesday, December 18, 2019.

Thank you for your assistance in this matter.

Sincerely,

  
William C. Tucker

/sos

enclosures

**REPORT  
AND  
FINDINGS  
OF**

**ANDRU VOLINSKY**, designee of the Governor and Council of The State of New Hampshire, under the provisions of the New Hampshire Health and Education Facilities Authority Act, Chapter 195-D of the New Hampshire Revised Statutes Annotated, on the undertaking by the Authority of a certain project in participation with **CONCORD HOSPITAL, INC.**, Concord, New Hampshire, pursuant to said Act.

**Introductory**

The New Hampshire Health and Education Facilities Authority (hereafter referred to as the “Authority”), requested of Governor Christopher Sununu and the Executive Council that a hearing be held pursuant to the New Hampshire Health and Education Facilities Authority Act, Chapter 195-D of the New Hampshire Revised Statutes Annotated (the “Act”), and particularly as prescribed in Section 21 of the Act. The hearing is required as the result of an application submitted to the Authority by Concord Hospital, Inc., a not-for-profit hospital located in Concord, New Hampshire (the “Hospital” or “Concord”), which is licensed by the Department of Health and Human Services and is a participating health care institution under RSA 195-D:3. Such application seeks the participation of the Authority, under the Act, in the refinancing of certain of the Hospital’s existing indebtedness (the “Project”).

Pursuant to RSA 195-D:21, the Governor and Council designated me to hold a hearing and make findings in connection with the application. Following Public Notice given in accordance with Chapter 91-A of the New Hampshire Revised Statutes Annotated, by notice published in the New Hampshire Union Leader on November 20, 2019, the hearing was held commencing at 8:00 a.m. on Friday, November 22, 2019 in the New Hampshire Mutual Bancorp Conference Room on the third floor of Concord Hospital, 250 Pleasant Street, Concord, New Hampshire. All witnesses were duly sworn. A summary of testimony presented at the hearing follows:

### Summary of Testimony

Scott Sloane, the Senior Vice President and Chief Financial Officer of the Hospital, was the first witness. He described the Hospital as a not-for-profit corporation organized under New Hampshire law exclusively for charitable purposes.

Mr. Sloane stated that the Hospital is licensed for 295 beds, of which 242 beds are currently being staffed. Mr. Sloane described the Hospital as providing a full spectrum of inpatient and outpatient services including medical, surgical, obstetric and emergency care services to patients in a service area consisting of Concord and 28 surrounding communities.

Mr. Sloane testified that the Hospital is licensed by the New Hampshire Department of Health and Human Services and is accredited by Det Norske Veritas. The Hospital is approved for participation in the Medicare and Medicaid programs and is a member of the New Hampshire Hospital Association and the American Hospital Association.

Mr. Sloane stated that the Project would involve the refinancing of all or a portion of the Hospital's 2011 Bonds and the Hospital's 2013A Bonds issued through the Authority, the proceeds of which were used to finance and refinance various capital expenditures of the Hospital. He further testified that the proceeds from Authority's Revenues Bonds, Concord Hospital Issue, Series 2020 [the "Bonds"] may be used to pay certain costs of issuing the Bonds and incidental costs related to the Bonds.

Mr. Sloane testified that Concord expects the Bonds to be issued in a principal amount not to exceed \$60 million and may be issued in one or more Series. The Bonds are expected to be issued based on the Hospital's credit rating of A2 by Moody Investor's Services and AA – by Fitch, Inc. He stated that the Hospital has engaged Echo Financial Products, LLC as its financial advisor. The Hospital expects to have the Bonds issued in a private placement to one or more financial institutions. The Bonds are expected to mature in approximately twenty-five (25) years.

Mr. Sloane testified that, under the Loan Agreement with the Authority, the Hospital will be required to continue to carry blanket fire and extended coverage as well as general liability insurance and professional liability coverage. He stated that the refinancing of existing

indebtedness would assist the Hospital in lowering the cost of providing healthcare facilities in New Hampshire. Based upon his position and his familiarity with the finances of the Hospital, he stated his opinion that Concord would be able to meet its financial obligations under the proposed Bond issue and that Concord currently is operating in a financially responsible manner.

The next witness was Michael W. Garner, a Principal of Echo Financial Services, LLC, the Hospital's financial advisor, who testified by telephone. Mr. Garner testified that he has had an opportunity over the past several months to work with the Hospital and other members of the financing team and that, in connection with such work, he has had an opportunity to review, and become familiar with, the Hospital's operations and its financial performance. Based on his review, he stated his opinion that the Hospital is a financially responsible healthcare institution and that the refinancing will assist the Hospital in lowering the cost of providing healthcare facilities within New Hampshire.

Bonnie S. Payette was the final witness called. She stated that she is the Executive Director of the Authority, and is involved with the administration of the Authority's day-to-day affairs. In her capacity as Executive Director, she has become acquainted with the Project and the details of its financing, having worked closely with the Hospital's officers in developing the financial arrangements to be reflected in the bonds proposed to be issued. She stated that the Authority has voted to issue its bonds for the Project, subject to compliance being had with all laws bearing upon such issue and the advice of counsel, including Bond Counsel. She testified that the Authority adopted a resolution on November 21, 2019, approving issuance of bonds for Concord Hospital, Inc.

Ms. Payette testified that certain documents are being prepared for execution in connection with the Project, including a Bond Indenture to be entered into between the Authority and U.S. Bank National Association, as Bond Trustee for the proposed bond issue and a Loan Agreement intended for execution between the Hospital and the Authority. She stated that there will be a provision in the Loan Agreement under which the Hospital is obligated to hold and use the Project for healthcare purposes so long as the Bonds are outstanding. She testified to the language in the

Bond Indenture which will require that each bond issued by the Authority for Concord Hospital, Inc. bear on its face the following provision:

Neither the State of New Hampshire nor any political subdivision thereof shall be obligated to pay the principal of or interest on this bond, other than from Pledged Revenues, and neither the faith and credit nor the taxing power of the State of New Hampshire or of any political subdivision thereof is pledged to the payment of the principal of or interest on this bond.

Ms. Payette testified that the bond documents will make adequate provision for the payment of principal and interest on the bonds, as well as the costs of the Project, so that the State will not be obligated in any way for their repayment.

Ms. Payette concluded her testimony by stating that, based on her familiarity with the statute under which the Authority operates, on her experience as Executive Director of the Authority, and on the advice of counsel, including Bond Counsel, the Project is within the powers conferred by law upon the Authority.

### **Findings**

Upon the testimony submitted at the hearing, and upon consideration, I find as follows:

(1) The refinancing of existing indebtedness, as the same is described in such testimony, will enable and assist Concord Hospital, Inc. (the "Hospital"), a not-for-profit hospital which is licensed by the Department of Health and Human Services and located in Concord, New Hampshire, to provide health care facilities within the State of New Hampshire (the "State"); and

(2) The Project to which the refinancing of existing indebtedness relates will be leased to, or owned by, the Hospital, which is a financially responsible participating institution within the State; and

(3) Adequate provision has been, or will be, made for the payment of the cost of the refinancing of existing indebtedness related thereto; and under no circumstances will the State be obligated, directly or indirectly, for the payment of the principal of, or interest on, any obligations issued to finance the refinancing of existing indebtedness, or obligations to which the refinancing of existing indebtedness relates; and

(4) Adequate provision has been, or will be, made in any lease or mortgage of the Project to be undertaken or any property leased or mortgaged in connection with the issuance of bonds or notes for the payment of all costs of operation, maintenance and

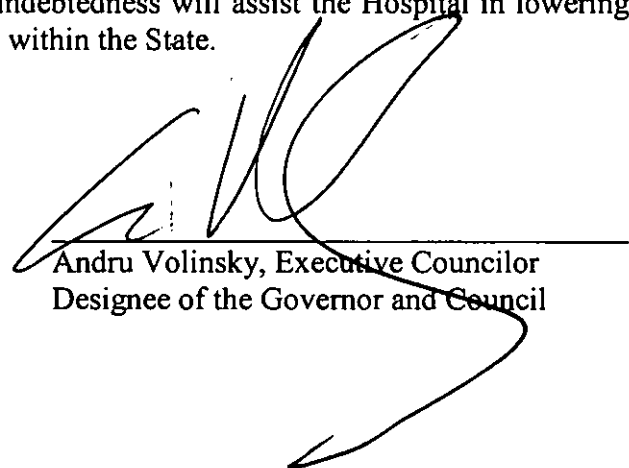
upkeep of the Project by the Hospital so that under no circumstances will the State be obligated, directly or indirectly, for the payment of such costs; and

(5) Adequate provision has been made to obligate the Hospital to hold and use the Project for health care purposes so long as the principal of and interest on bonds or other obligations issued by the New Hampshire Health and Education Facilities Authority (the "Authority") to finance the cost of the Project, including any refunding bonds issued to refund and refinance such bonds, have not been fully paid and retired and all other conditions of the resolution or trust agreement authorizing and securing the same have not been satisfied and the lien of such resolution or trust agreement has not been released in accordance with the provisions thereof; and

(6) The refinancing of existing indebtedness, will be within the authority conferred by Chapter 195-D of the New Hampshire Revised Statutes Annotated upon the Authority; and

(7) The refinancing of existing indebtedness will assist the Hospital in lowering the cost of providing healthcare facilities within the State.

Dated: November 22, 2019



Andru Volinsky, Executive Councilor  
Designee of the Governor and Council

**RATIFICATION AND GOVERNOR'S APPROVAL**

The Governor and Council hereby ratify, confirm, approve and adopt the findings set forth in the Report and Findings attached hereto made by Andru Volinsky, the Designee of the Governor and Council to hold a hearing and make findings pursuant to Section 21 of the New Hampshire Health and Education Facilities Authority Act, Chapter 195-D of the New Hampshire Revised Statutes Annotated. The hearing was required and held as a result of an application submitted to the New Hampshire Health and Education Facilities Authority by Concord Hospital, Inc., a not-for-profit hospital which is located in Concord, New Hampshire, is licensed by the Department of Health and Human Services and provides health care facilities within the State of New Hampshire. The hearing was held on November 22, 2019, following public notice, in the New Hampshire Mutual Bancorp Conference Room on the third floor of Concord Hospital, 250 Pleasant Street, Concord, New Hampshire, at 8:00 o'clock in the forenoon.

The Governor's signature constitutes his approval under Section 147(f) of the Internal Revenue Code of 1986, as amended, of the issuance of the bonds described herein and in the hearing conducted by the Authority on December 10, 2019 and, as described in the Notices of Public Hearings published on November 20, 2019 and December 3, 2019.

Dated: December 18, 2019

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Governor and Council:

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