



**State of New Hampshire**  
**Racing and Charitable Gaming Commission**  
Regulation & Enforcement of Racetracks, Bingo, Lucky 7 and Games of Chance

**Paul M. Kelley, Director**  
**Sudhir K. Naik, Deputy Director**

Her Excellency Governor Margaret Wood Hassan  
And the Honorable Council

September 22, 2015

Joseph D. Kenney  
Colin Van Ostern  
Christopher T. Sununu  
Christopher C. Pappas  
David K. Wheeler

State House  
107 North Main Street  
Concord, NH 03301

The New Hampshire Racing and Charitable Gaming Commission, in compliance with the requirements of RSA 20:7, respectfully submits the following report of activities for fiscal year ended June 30, 2015.

The members of the New Hampshire Racing and Charitable Gaming Commission wish to thank the Governor, members of the Executive Council, the General Court, and all agency personnel with whom they have worked for their continued support and cooperation.

Respectfully Submitted,

Paul M. Kelley  
Director



**State of New Hampshire  
Racing and Charitable  
Gaming Commission**

**Annual Report  
For The Fiscal Year ended  
June 30, 2015**

**STATE OF NEW HAMPSHIRE  
RACING AND CHARITABLE GAMING COMMISSION**

**MISSION STATEMENT**

**It is the mission of the New Hampshire Racing and Charitable Gaming Commission to protect the wagering public and ensure the integrity of Racing, Bingo, Lucky 7 and Games of Chance through the enforcement of applicable laws and regulations and to timely collect and maximize all fees and taxes due the State from regulated activities.**

**State of New Hampshire  
Racing and Charitable Gaming Commission  
Annual Report  
For The Fiscal Year Ended June 30, 2015**

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The New Hampshire Racing and Charitable Gaming Commission, in compliance with the requirements of RSA 20:7, respectfully submits the following report of activities for the fiscal year ended June 30, 2015.

Charitable Gaming in New Hampshire continues to evolve. Maximum bets have remained statutorily unchanged at \$4 per individual wagers in games of chance, \$1 per bingo strip of 3 games, and .50 cents per lucky-7 ticket. Currently the Commission regulates 10 games of chance facilities, 10 game operator employers, 14 commercial bingo halls and approximately 500 charities associated with charitable gaming activities in addition to the oversight of 12 manufacturers and 6 distributors of bingo and lucky-7 equipment and paraphernalia.

Charitable gaming continues to be a valuable fund raising resource for those charities that have chosen to participate in these events. In fiscal year 2015 (July 1, 2014 through June 30, 2015) charities have realized over \$12.6 million to further their charitable causes. This profit was driven by lucky-7 tickets sales of \$57.6 million, bingo sales of \$13.7 million and approximately \$83.2 million in games of chance betting.

Our compliance and audit sections have conducted numerous audits, reviews and inspections to insure compliance with the various statutes and promulgated rules. During the year, the agency conducted 115 audits and financial reviews and over 942 field inspections of licensees.

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Concord, NH 03301

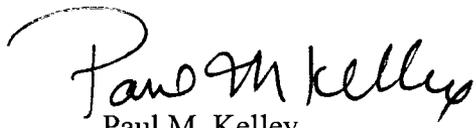
Tel. (603) 271-2158  
Fax (603) 271-3381

[www.racing.nh.gov](http://www.racing.nh.gov)

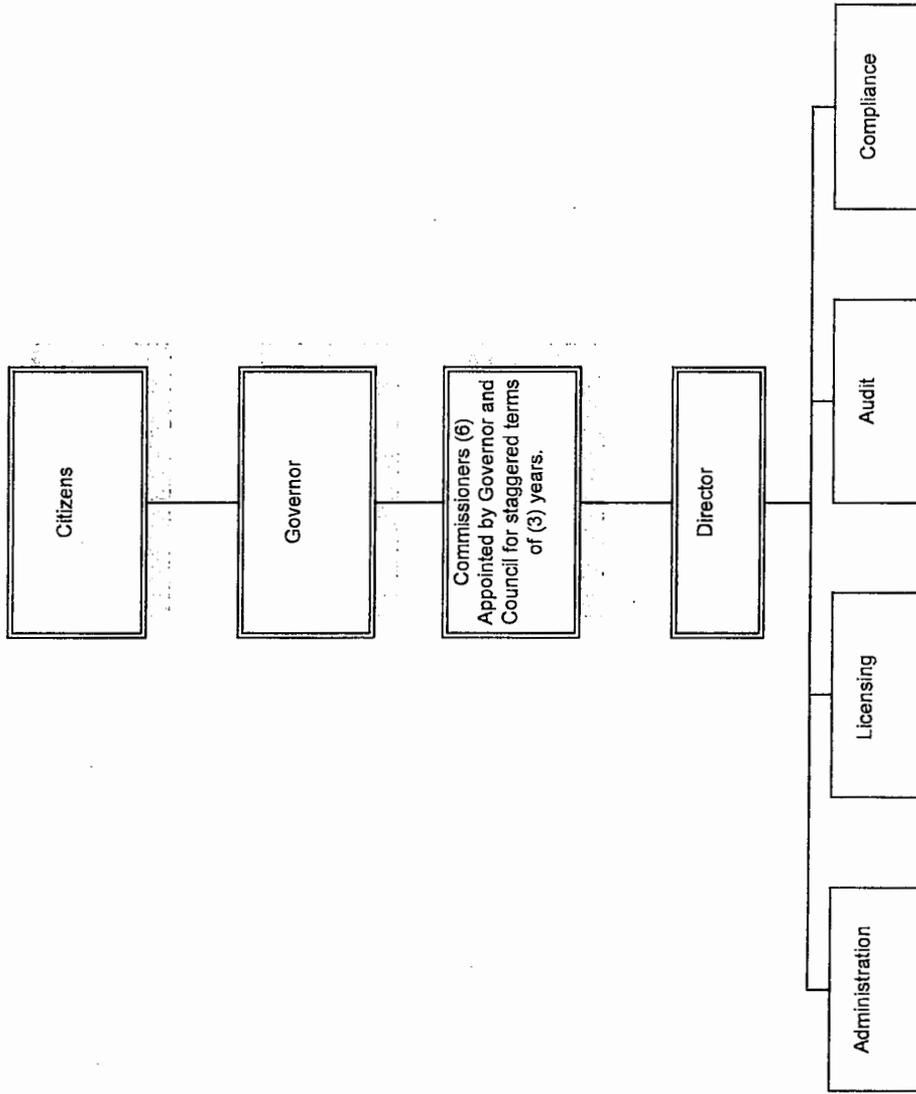
The inspections resulted in the issuance of 131 written warnings of which 114 were late financial warnings. A total of 12 complaints were received and investigated. There were a total of 13 investigations initiated, of which none were referred to the Department of Justice or the local authorities for further review.

Total pari-mutuel wagering amounted to \$60.7 million for the year, all of which was from simulcast wagering. There has been no live horse racing since 2009, although live horse racing is still statutorily permitted. There are three simulcast wagering facilities in the state: Rockingham Park in Salem, Seabrook Park in Seabrook, and Off Track Betting in Hinsdale. A total of 205 occupational licenses were issued at these facilities.

Respectfully submitted,

  
Paul M. Kelley  
Director

New Hampshire Racing and Charitable Gaming Commission  
Organization Chart  
For The Fiscal Year Ended June 30, 2015



**New Hampshire Racing and Charitable Gaming Commission  
Statement of Revenues and Expenses  
For the Fiscal Year Ended June 30, 2015**

Revenues:	Racing	Games of Chance	Bingo & Lucky 7	Total	Totals FY 2014
Tax and Breakage	\$ 913,503			\$ 913,503	\$ 1,001,803
Winner Take All Bingo Tax			519,529	519,529	542,659
Bingo Miscellaneous Sales			4,151	4,151	
Games of Chance Assessments		1,443,867		1,443,867	1,444,447
Licenses:				-	-
Racing	34,030			34,030	33,760
Games of Chance		121,910		121,910	117,830
Bingo			107,525	107,525	112,215
Lucky 7			167,913	167,913	92,800
Fees:					
Lucky 7 Deal Bag			845,145	845,145	846,675
Badges		5,080		5,080	4,510
Unclaimed Tickets	324,682			324,682	368,752
Rent Reimbursements				-	9,814
Interest				-	-
<b>Total Revenue</b>	<b>\$ 1,272,215</b>	<b>\$ 1,570,857</b>	<b>\$ 1,644,263</b>	<b>\$ 4,487,336</b>	<b>\$ 4,575,265</b>
<b>Expenses:</b>					
Personnel Services- Perm Classified	\$ 195,864	\$ 233,500	\$ 482,584	\$ 911,948	\$ 822,895
Personnel Services- Unclassified	81,934			81,934	78,768
Personal Services Temp Appt.	15,772		1,272	17,045	18,354
Holiday Pay	862		1,507	2,369	280
Benefits - Current Employees	80,041	97,931	200,719	378,691	381,557
Retiree Health Benefits			17,450	17,450	12,645
Rent - Leases Other Than State	987	658	1,645	3,290	52,719
Current Expenses	2,671	1,990	8,403	13,063	19,241
Organizational Dues		475		475	625
Contractual Maint. Buildings and Grounds				-	983
Unclaimed Tickets Paid	3,951			3,951	4,301
In State Travel Reimbursement	6,943	870	9,851	17,665	21,905
Telecommunications	2,160	1,428	3,340	6,929	8,189
Information Technology	5,286	2,698	6,746	14,730	18,439
Shared Services	1,962			1,962	2,127
Transfer to General Services	12,021	5,917	14,792	32,730	25,332
Equipment New Replacement			19,224	19,224	19,663
Indirect Costs	4,484	2,989	7,473	14,946	19,583
<b>Total Expenses</b>	<b>\$ 414,938</b>	<b>\$ 348,457</b>	<b>\$ 775,008</b>	<b>\$ 1,538,403</b>	<b>\$ 1,507,606</b>
Excess of Revenues over Expenses:					
To Education Trust Fund	\$ 857,277	\$ 1,222,401	\$ 869,255	\$ 2,948,933	\$ 3,067,659

**New Hampshire Racing and Charitable Gaming Commission  
Agency Racing Revenue by Track and Type  
For The Fiscal Year Ended June 30, 2015**

**Racing:**

	<b>Simulcast Revenue by Track*</b>
Rockingham	\$ 541,908
Seabrook	371,596
Total	<u>\$ 913,503</u>

	<b>Simulcast Revenue by Type</b>
Greyhound	\$ 219,597
Harness	79,910
Thoroughbred	613,996
Total	<u>\$ 913,503</u>

	<b>License Revenue by Track</b>
Rockingham	\$ 1,870
Seabrook	1,320
Hinsdale	270
Other	570
Total	<u>\$ 4,030</u>

	<b>Unclaimed Ticket Revenue by Track</b>
Rockingham	\$ 223,873
Seabrook	100,809
Total	<u>\$ 324,682</u>

	<b>All Revenue by Track</b>
Rockingham	\$ 767,651
Seabrook	473,724
Hinsdale	270
Other	570
Track Licenses	30,000
Total For Racing	<u>\$ 1,272,215</u>

\*The State collected an additional \$10,421 from Hinsdale Harness, LLC that is not reflected in simulcast revenue above. Per RSA 284:23, I, (c), this amount is restricted and held in escrow by the State Treasurer for a period of not more than 36 months.

**New Hampshire Racing and Charitable Gaming Commission  
Agency Revenue by Source  
For The Fiscal Year Ended June 30, 2012**

**Charitable Gaming:**

	<b>Bingo Lucky 7 Revenue</b>
Lucky 7 Deal/Bag Fees	\$ 845,145
Bingo WTA Tax	523,680
Licenses:	
Bingo Commercial Halls	104,000
Lucky 7 Licenses	21,855
Lucky 7 Manufacturers and Distributors	145,833
Bingo Licenses	3,750
<b>Total</b>	<b><u>\$ 1,644,263</u></b>
	<b>Games of Chance Revenue</b>
Licenses	\$ 121,910
Tax	1,443,867
Badge Fees	5,080
Fines	
<b>Total</b>	<b><u>\$ 1,570,857</u></b>
<b>Total for Charitable Gaming</b>	<b><u>\$ 3,215,120</u></b>
<b>Total Agency Revenue</b>	<b><u><u>\$ 4,487,336</u></u></b>