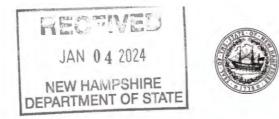
# STATE OF NEW HAMPSHIRE

Honorarium or Expense Reimbursement Report Executive Branch – RSA 15-B



Type or Print all Information Clearly:

Name:	Adam	Thomas	Boltik	Work Phone No.	603-271-0331
_	First	Middle	Last		
Work A	ddress: 100 N	orth Main Street, Sui	te 100, Concord	d, NH 03301	
Office/A	Appointment/En	nployment held: Internat	ional Trade Res	ource Manager, Di	BEA
or expen	se reimbursement ion or entity in ma	t. When the source is a corp	oration or other enti	ity, the name and work	the source of any reportable honorarium address of the person representing the addition to the name of the corporation
Source	of Honorarium	or Expense Reimbursen	nent:		
Name o	f source:	First			
		First	Middle		Last
Post Off	fice Address: _				
Occupat	tion:				
Principa	al Place of Busin	ness:			
If sourc	e is a Corporati	ion or other Entity:			
Name o	f Corporation or	Entity: U.S. Departm	ent of Commer	ce, Commercial	Law Development Program
Name o	f Corporate/Ent	ity Representative: Drev	v Roberts		
		esentative: 1401 Consti		W, Washington, DO	20230
Value of the gift o	Honorarium:	Date Received: and identify the value as an o	If exert If exect	xact value is unknown Estimate	, provide an estimate of the value of
Value of be attack	Expense Reimbuhed to this filing.	Exact Date I	Received: 12/22/20 ate X	$\frac{23}{A}$ copy of the agen	nda or an equivalent document must
Briefly d	lescribe the service	ce or event this Honorarium	or Expense Reimbu	rsement relates to:	
Trave	I, lodging, and	per diem for travel to F	Poland to speak	on NH practices in	government purchasing.
"I have r and belie	1	nd hereby swear or affirm th	at the foregoing info	ormation is true and co	implete to the best of my knowledge
V	4			01/03/2024	
Signatur	e of Riter			Date	Filed

RSA 15-B:9 Penalty. Any person who knowingly fails to comply with the provisions of this chapter or knowingly files a false report shall be guilty of a misdemeanor.

Return to: Secretary of State's Office, 107 North Main Street, State House Room 204, Concord, NH 03301



# WORKSHOP ON EFFICIENT PUBLIC PROCUREMENT PROCESSES

# AND

# **BUSINESS ROUNDTABLE**

11-15 December 2023 Krakow, Poland

# Sponsored by

U.S. Department of Commerce Commercial Law Development Program (CLDP)

## In Coordination with

U.S. Department of Commerce U.S. Department of Transportation International Trade Administration

U.S. Department of the Treasury Ministry of Infrastructure of Ukraine

Project made possible through funding from the U.S. Department of State

## **INFORMATION**

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## **Experts**

#### Eli Lovely

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#### **Omar Saeb**

Director | International Technical Assistance Program
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#### Samuel Navarro

Director | Client Services |TTS Centers of Excellence | U.S. General Services Administration

#### Milosz Gudzowski

Trial Attorney | New York Office Antitrust Division | U.S. Department of Justice

#### **Meg Lewis**

INFO NEEDED

Antitrust Division | U.S. Department of Justice

#### Adam Boltik

International Trade Resource Manager | Office of International Commerce Division of Economic Development | Department of Business and Economic Affairs State of New Hampshire

#### Justin Kaufman

Chief Legal Officer | National Association of State Procurement Officials

#### Nina Tsaturova

Member of FIDIC President's List of Approved Adjudicators ACEG Management Board Member | DRBF Country Representative in Georgia

# **AGENDA**

Monday, 11 December 2023  Location: Hilton Garden Inn Krakow		
9:30 – 10:00	Welcome Remarks and Introduction, Drew Roberts	
10:00 – 11:00	Government of Ukraine Panel on Procurement Process and Reforms, Government of Ukraine Official TBC	
11:00 - 11:30	Coffee Break	
11:30 – 1:00	Procurement Lifecycle and Value for Money Overview, Omar Saeb and Samuel Navarro	
1:00 - 2:00	Lunch	
2:00 – 3:30	Value for Money Procurement Continued, Omar Saeb and Samuel Navarro; Q&A Moderated by Drew Roberts with participation from all experts	
3:30 - 4:00	Coffee Break	
4:00 – 5:00	Case Study / Practical Exercise on Value for Money, Moderated by Omar Saeb, Samuel Navarro, and Adam Boltik	

Tuesday, 12 Dec	ember 2023
Location: Hilton	Garden Inn Krakow
10:00 – 11:00	Market Outreach and Analysis: Understanding the Market and Increasing Competition through the use of Information Technology. Omar Saeb and Samuel Navarro; Q&A Moderated by Drew Roberts with Participation from Adam Boltik and Justin Kaufman
11:00 – 11:30	Coffee Break
11:30 – 12:30	[OPEN SESSION] Experience Sharing from Private Sector – Lessons Learned from Other Markets and Interest in Investing in Ukraine's

	Reconstruction, TBC AmCham Poland and/or AmCham Ukraine – Q&A Moderated by Eli Lovely
12:30 – 1:30	[OPEN SESSION] Experience Sharing from Government of Ukraine – Changes to Procurement System and Addressing Common Concerns of Economic Operators TBC Government of Ukraine, Q&A Moderated by Drew Roberts
1:30 - 2:30	Lunch
2:30 – 3:30	[OPEN SESSION] Roundtable Discussion on Increasing Investment in Ukraine's Reconstruction and Continued Growth through Procurement Participation by All Experts – Moderated by Drew Roberts
3:30 – 4:30	Sector-Specific Breakout Discussions (With Coffee) Support from All Participating Experts
4:30 - 5:00	Follow-Up from Breakouts, Moderated by Drew Roberts

10:00 – 11:00	Preventing and Detecting Collusion in Public Procurement, Meg Lewis and Milosz Gudzowski
11:00 – 11:45	Introduction to Practical Exercise on Bid-Rigging and Collusion, Meg Lewis and Milosz Gudzowski
11:45 – 12:00	Coffee Break
12:00 – 1:30	Practical Exercise, Meg Lewis and Milosz Gudzowski
1:30 – 2:30	Lunch
2:30 – 3:30	Q&A and Follow-Up from Practical Exercise, Meg Lewis and Milosz Gudzowski

3:30 - 3:45	Coffee Break
3:45 – 5:00	Best Practices in Use of Template Contracts in Procurements (With Focus on Infrastructure Projects) – When to Use Templates and When and How to Negotiate and Deviate, Nina Tsaturova; Q&A with Omar Saeb, Smauel Navarro, Adam Boltik, and Justin Kaufman
Time TBD	Networking Event for Participants and Additional Invited Guests

Location: Hilton	Garden Inn Krakow
10:00 - 11:00	Best Practices in Framework Agreements and leveraging Information Technology Modernization, Omar Saeb and Samuel Navarro, Q&A with Adam Boltik and Justin Kaufman
11:00 – 11:30	Coffee Break
11:30 – 12:30	Development of Indicators for Monitoring Post-Award Contract Performance, Justin Kaufman
12:30 – 1:30	Dispute Resolution in Procurement (With Focus on Infrastructure), Nine Tsaturova
1:30 – 2:30	Lunch
2:30 – 4:00	FIDIC Contracts and Considerations in Design/Build and Design/Build/Operate Projects, Nina Tsaturova
4:00 - 4:15	Coffee Break
4:15 - 5:00	Use of Clear and Simple Language in Tenders, Adam Boltik

Friday, 15 December 2023	
Location: Hilton	Garden Inn Krakow
10:00 - 11:00	Panel on Services for Fees, Omar Saeb and Samuel Navarro; Q&A with

11:00 – 11:30	Unusual Bids: Abnormally low bids, front-loaded bids, or not enough bidders GSA
11:30 – 12:00	Coffee Break
12:00 – 1:30	Planning Large-Scale Infrastructure Projects: The Procurement Process, Justin Kaufman, Comments and Q&A with Adam Boltik
1:30 – 2:30	Lunch
2:30 – 4:00	Best Practices in Change Orders and Contract Modifications, Adam Boltik, Justin Kaufman
3:30 – 4:00	Next Steps and Recommendations, Moderated by Drew Roberts
4:00 – 4:30	Program Close and Presentation of Certificates