

12 mac



STATE OF NEW HAMPSHIRE
DEPARTMENT OF HEALTH AND HUMAN SERVICES
DIVISION OF PUBLIC HEALTH SERVICES
BUREAU OF POPULATION HEALTH AND COMMUNITY SERVICES

Jeffrey A. Meyers
Commissioner

Lisa M. Morris
Director

29 HAZEN DRIVE, CONCORD, NH 03301-3857
603-271-4524 1-800-852-3345 Ext. 4524
Fax: 603-271-8705 TDD Access: 1-800-735-2964
www.dhhs.nh.gov

September 6, 2017

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Health and Human Services, Division of Public Health Services to amend an existing **sole source** contract with Early Learning New Hampshire (ELNH), (Vendor #159000-B001), 145 Two Delta Drive, Concord, NH 03301, by increasing the Price Limitation by \$181,975 from \$435,200 to an amount not to exceed \$617,175, to complete a pilot program called Linking Actions for Unmet Needs of Children's Health (LAUNCH) in the Manchester area and for the provision of other early childhood comprehensive systems activities, statewide, effective upon the date of Governor and Council approval through September 30, 2018. This agreement was originally approved by Governor and Council on August 24, 2016, (Item #14). 100% Federal Funds.

Funds are available in the following accounts for SFY 2018 and SFY 2019, with authority to adjust amounts within the price limitation and adjust encumbrances between State Fiscal Years through the Budget Office if needed and justified, without approval from Governor and Executive Council.

05-95-90-902010-1299 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF POPULATION HEALTH AND COMMUNITY SERVICES, FEDERAL PROJECT LAUNCH

Fiscal Year	Class / Account	Class Title	Job/Activity Number	Current Modified Budget	Increased Amount	Revised Modified Budget
2017	102-500731	Contracts for Prog Svc	90002996	\$90,000	\$0	\$90,000
2018	102-500731	Contracts for Prog Svc	90002996	\$62,500	\$161,775	\$224,275
2019	102-500731	Contracts for Prog Svc	90002996	\$0	\$20,200	\$20,200
			Subtotal:	\$152,500	\$181,975	\$334,475

**05-95-90-902010- 0831 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS,
 HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF POPULATION HEALTH AND COMMUNITY
 SERVICES, HOME VISITING D89 COMPETITIVE GRANT**

Fiscal Year	Class / Account	Class Title	Job/Activity Number	Current Modified Budget	Increased Amount	Revised Modified Budget
2017	102-500731	Contracts for Prog Svc	90083100	\$282,700	\$0	\$282,700
			Subtotal:	\$282,700	\$0	\$282,700
			Total:	\$435,200	\$181,975	617,175

EXPLANATION

ELNH has an existing sole source contract for the implementation of Project LAUNCH, a 100% federal funded grant Catalog of Federal Domestic Assistance (CFDA) #93.243, Federal Award Identification Number (FAIN) #SM061289, with the Substance Abuse and Mental Health Services Administration (SAMHSA) to improve the wellness of children ages 0-8 years old and their families so that children can enter school healthy and ready to learn. Upon the original application for funds, SAMSHA required the Division of Public Health Services (DPHS) to preselect a community for local implementation and for the Governor's Early Childhood Advisory Council (SPARK NH) to act as the Statewide Young Child Wellness Council, to coordinate systems to improve child development. ELNH is the backbone organization for SPARK NH and, thus, the only appropriate entity for these additional federal funds. Project LAUNCH is in its fifth and the Department has been satisfied with ELNH's performance with coordinating statewide early childhood systems and capacity building efforts since the inception of the Project LAUNCH contract in 2012. The Contractor successfully fulfilled and achieved the performance measures in the original contract including:

- A written progress report of each project;
- The requested 10% of the Statewide Young Child Wellness Council (Spark NH) were consumers/family members of the population in focus;
- 90% of the Spark NH council members report satisfaction with coordination of the council.

Funds in this amendment are unspent funds from the first year of the project that were carried over and are now available to use for an additional year, through September 30, 2018. The funds will be used to meet the performance measures above as well as for the following:

- Coordinating a statewide summit that will raise awareness of the cost of toxic stress in children;
- Training for the Statewide Pyramid Model Team that supports early childhood and elementary educators to better address challenging behaviors in the classroom;
- Supporting four (4) Parent Advocacy Trainings;
- Supporting upgrades to the statewide developmental screening data base "Watch Me Grow";
- Creating a Public Awareness Campaign, in partnership with WMUR News 9, focusing on the importance of high quality early childhood programs; and
- Completing and publishing a comprehensive 5-year evaluation of Project LAUNCH activities.

Should Governor and Executive Council not authorize this Request, the performance measures listed above, for the five-year project, will not be met and the Department will be out of compliance with the federal agreement with SAMHSA, and funds in this contract could be rescinded.

The following performance measures/objectives will be used to measure the effectiveness of the amendment agreement:

- A written progress report of each project in the Amendment;
- 10% of the Statewide Young Child Wellness Council (Spark NH) will continue to be consumers/family members of the population in focus;
- 90% of the Spark NH council members will continue to report satisfaction with coordination of the council.

Area served: Statewide

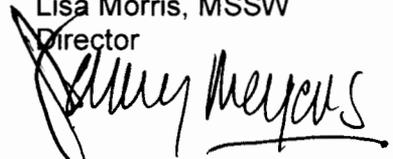
Source of Funds: 100% Federal Funds from the Substance Abuse and Mental Health Services Administration (SAMSHA), CFDA 93.243, FAIN SM061289.

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Lisa Morris, MSSW
Director



Approved by: Jeffrey A. Meyers
Commissioner

**New Hampshire Department of Health and Human Services
Project LAUNCH – State Young Child Wellness Council**



**State of New Hampshire
Department of Health and Human Services
Amendment #1 to the
Project LAUNCH – State Young Child Wellness Council**

This 1st Amendment to the Project LAUNCH – State Young Child Wellness Council contract (hereinafter referred to as "Amendment One") dated this Fourteenth (14th) day of August 14, 2017, is by and between the State of New Hampshire, Department of Health and Human Services (hereinafter referred to as the "State" or "Department") and Early Learning, New Hampshire, (hereinafter referred to as "the Contractor"), a non-profit with a place of business at 2 Delta Drive, Concord, NH 03301.

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on August 24, 2016, ITEM #14, the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, the State and the Contractor have agreed to make changes to the scope of work, payment schedules and terms and conditions of the contract; and

WHEREAS, pursuant to the General Provisions, Paragraph 18, the State may modify the scope of work and the payment schedule of the contract by written agreement of the parties; and

WHEREAS, the parties agree to increase the price limitation, and modify the scope of services to support continued delivery of these services; and

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree as follows:

1. Amend Form P-37, Block 1.8, to increase Price Limitation by \$181,975 from \$435,200 to read: \$617,175
2. Amend Form P-37, Block 1.9, to read Jonathan V. Gallo, Esq., Interim Director of Contracts and Procurement.
3. Amend Form P-37, Block 1.10 to read 603-271-9246.
4. Delete Exhibit A in its entirety and replace with Exhibit A, Amendment #1.
5. Amend Budget to:
 - Add Exhibit B-4 Amendment #1 Budget
 - Add Exhibit B-5 Amendment #1 Budget

JG
9/7/17



New Hampshire Department of Health and Human Services
Project LAUNCH – State Young Child Wellness Council

This amendment shall be effective upon the date of Governor and Executive Council approval.
 IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

State of New Hampshire
 Department of Health and Human Services

[Handwritten Signature]

Name: LISA MORRIS
 Title: DIRECTOR, DPHS

9/14/17
 Date

Early Learning New Hampshire

[Handwritten Signature]

Name: Jackie Cowell
 Title: Executive Director

9/7/17
 Date

Acknowledgement of Contractor's signature:

State of New Hampshire, County of Merrimack on 9/7/17, before the undersigned officer, personally appeared the person identified directly above, or satisfactorily proven to be the person whose name is signed above, and acknowledged that s/he executed this document in the capacity indicated above.

Maryellen Schule
 Signature of Notary Public or Justice of the Peace

Name and Title of Notary or Justice of the Peace
MARYELLEN SCHULE, Notary Public
 My Commission Expires August 3, 2021

My Commission Expires: _____

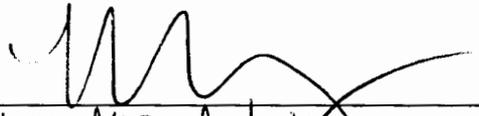


New Hampshire Department of Health and Human Services
Project LAUNCH – State Young Child Wellness Council

The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

Date 9/14/17


Name: Megan A. Kelly
Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: _____ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

Date _____

Name: _____
Title: _____



Exhibit A Amendment #1

Scope of Services

1. Provisions Applicable to All Services

- 1.1. The Contractor will submit a detailed description of the language assistance services they will provide to persons with limited English proficiency to ensure meaningful access to their programs and/or services within ten (10) days of the contract effective date.
- 1.2. The Contractor agrees that, to the extent future legislative action by the New Hampshire General Court or federal or state court orders may have an impact on the Services described herein, the State Agency has the right to modify Service priorities and expenditure requirements under this Agreement so as to achieve compliance therewith.

2. Scope of Services

- 2.1. The Contractor shall coordinate activities of Spark NH, the State Young Child Wellness Council (SYCWC), which shall represent partnerships across disciplines and agencies that serve young children and their families in order to reduce gaps in services to children up to eight (8) years of age and their families. The Contractor shall ensure membership is comprised of:
 - 2.1.1. Families in the population of focus.
 - 2.1.2. Experts in a variety of fields that include, but are not limited to:
 - 2.1.2.1. Health.
 - 2.1.2.2. Public Health
 - 2.1.2.3. Child Welfare.
 - 2.1.2.4. Medicaid.
 - 2.1.2.5. Substance Misuse Prevention/Treatment.
 - 2.1.2.6. Early childhood education.
 - 2.1.2.7. Elementary education.
 - 2.1.2.8. Child Development (infants through 8 years of age).
 - 2.1.2.9. Mental Health
- 2.2. The Contractor shall facilitate a bi-monthly meeting of the SYCWC, which includes, but is not limited to:
 - 2.2.1. Notification of upcoming bi-monthly meetings of the SYCWC and the Department that includes the meeting agenda.
 - 2.2.2. Meeting minutes recorded and posted on the Spark NH website and available to the Department and all SYCW members within five (5) business days for review/edits/approvals.



Exhibit A Amendment #1

-
- 2.3. The Contractor shall work collaboratively with the Project LAUNCH pilot partners to assist in completing the Final 3-year written Sustainability Plan Due to the Department on June 30, 2018, and the systems building.
- 2.4. The Contractor shall promote a comprehensive coordinated early childhood system through collaborative work with key statewide partnering organizations that include, but are not limited to:
- 2.4.1. Maternal Infant Early Childhood Home Visiting (MIECHV) Program.
 - 2.4.2. Pyramid Model Consortium Statewide Team.
 - 2.4.3. The NH Children's Behavioral Health Collaborative.
 - 2.4.4. Early Childhood Community of Practice.
- 2.5. The Contractor shall ensure ongoing and continuous effective communication with the Department on all matters relating to this contract, which may include, but are not limited to:
- 2.5.1. Scheduled meetings.
 - 2.5.2. Telephone calls.
 - 2.5.3. Email correspondence.
 - 2.5.4. Other communications, as appropriate.
- 2.6. The Contractor shall plan and coordinate a professional development conference with a focus early childhood toxic stress, targeting businesses, pediatricians and other professionals that conduct early childhood developmental screenings. The Contractor shall:
- 2.6.1. Develop a written conference plan for Department approval that includes, but is not limited to:
 - 2.6.1.1. Conference agenda.
 - 2.6.1.2. Name and contact information of the key note speaker.
 - 2.6.1.3. Proposed venue.
 - 2.6.1.4. 'Save-the-date' notifications.
 - 2.6.1.5. Proposed conference evaluation forms.
 - 2.6.2. Provide logistical support with follow-up contacts to speakers, as needed, which shall include but not be limited to:
 - 2.6.2.1. Preparing and mailing paperwork to scheduled speakers, which includes but is not limited to:
 - 2.6.2.1.1. Attendance with the specific date, time, and location of the conference.
 - 2.6.2.1.2. Directions to the conference.
 - 2.6.2.1.3. Conflict of interest statements that must be signed and returned to the Department.

[Handwritten Signature]
9/7/17



Exhibit A Amendment #1

-
- 2.6.2.1.4. Other information that may be required by the Department.
 - 2.6.2.2. Receiving, accepting and compiling conference registration forms.
 - 2.6.2.3. Securing meeting space and audiovisual equipment necessary for the conference.
 - 2.6.2.4. Coordinating refreshments in accordance with the United States Office of Management and Budget (OMB) guidelines.
 - 2.6.2.5. Providing sufficient volunteer and/or hired staff for the conference.
 - 2.6.3. Promote the scheduled conference by marketing the program, statewide, to:
 - 2.6.3.1. Pediatricians.
 - 2.6.3.2. Primary Care Providers.
 - 2.6.3.3. Other early childhood leaders.
 - 2.6.4. The Contractor shall evaluate the effectiveness of the conference by requesting guests to complete an evaluation form after the final scheduled event of the conference. The Contractor shall:
 - 2.6.4.1. Collect evaluation forms.
 - 2.6.4.2. Analyze overall results.
 - 2.6.4.3. Provide a final analysis to the Department.
 - 2.7. The Contractor shall develop, manage and evaluate a statewide media campaign with WMUR News 9, that promotes Project LAUNCH strategies and activities and other relevant early childhood statewide activities, and will target parents, early childhood professionals, pediatricians, nonprofit organizations and businesses statewide, utilizing materials available by the Department, the Pilot Site, SAMHSA, or other resources, approved by the Department. The Contractor shall:
 - 2.7.1. Create contents of the media campaign that include media developed in Section 2.7 above, as approved by the Department, which shall include, but is not limited to:
 - 2.7.1.1. Airing of two (2) thirty (30) second vignettes and three (3) ten (10) second vignettes over a four (4) month period.
 - 2.7.1.2. Facebook and Twitter posts.
 - 2.7.2. Ensure media placement activities are far reaching in the New Hampshire audience and include, but are not limited to:
 - 2.7.2.1. Seeking Department review and approval.
 - 2.7.2.2. Negotiating media placement rates.
 - 2.7.2.3. Invoicing media outlets and paying for media buys.
 - 2.7.2.4. Extending campaign reach after the paid media run ends by using vignettes in Facebook and Twitter posts and public services announcements as possible.



Exhibit A Amendment #1

-
- 2.7.3. In collaboration with the local pilot evaluator, obtain services from an Evaluation Consultant to complete the statewide portion of the five (5) year Project LAUNCH evaluation.
 - 2.7.4. Hire a Graphic Designer to professional design and print a minimum of three (3) physical copies of the final five (5) year evaluation and its findings of Project LAUNCH. One (1) copy must be provided to the Department.
 - 2.7.5. Provide coordination for four (4), "My Voice Matters", Parent Advocacy trainings including acquiring the facility, trainer and providing training material.
 - 2.7.6. The Contractor shall coordinate and obtain Consulting Services to include Technical Assistance and Trainings from the Pyramid Model Consortium. Services and Outcomes -shall include:
 - 2.7.6.1. Acquiring two (2) Consultants to provide two (2) face to face trainings for the NH Statewide Pyramid Model Team (SPMT).
 - 2.7.6.2. Obtaining and purchasing a facility that will support the space, size and audio visual needs of the Trainings.
 - 2.7.6.3. Ongoing technical assistance for six (6) months via FaceTime through the internet, phone calls and end emails that support the work of the NH SPMT.

3. Staffing

- 3.1. The Contractor shall notify the Department, in writing, when a new administrator, coordinator or essential staff is hired to perform contract activities within one (1) month of the individual's date of hire. The Contractor shall ensure notification includes, but is not limited to:
 - 3.1.1. Date of hire.
 - 3.1.2. Resume.
 - 3.1.3. Credentials, as appropriate.
- 3.2. The Contractor shall employ one (1), .5 FTE Young Child Wellness Partner (YCWP) who shall:
 - 3.2.1. Be the point of contact for the Department on all activities conducted by the Contractor.
 - 3.2.2. Attend or send a representative to attend the Manchester Young Child Wellness Council meetings at least two (2) times by June 30, 2018.
 - 3.2.3. Encourage State Council and committee members in the Manchester area to participate in the Manchester Young Child Wellness Council (MYCEC) and/or Sub-committees in order to support the work of the MYCWC.
 - 3.2.4. Coordinate activities with the Manchester Project LAUNCH Young Child Wellness Coordinator.
 - 3.2.5. Participate in Project LAUNCH Management Team Meetings facilitated by the Department, at a minimum of four (4) times per year.

JL
9/7/17



Exhibit A Amendment #1

-
- 3.2.6. Coordinate and complete all required Department and SAMHSA written reports.
 - 3.2.7. Shall have the following minimum qualifications:
 - 3.2.7.1. A Master's Degree in Public Administration, Public Health, Social Work, Early Childhood Education, Law Degree or related field.
 - 3.2.7.2. Extensive knowledge and experience in leading statewide early childhood systems and policy development, integration of statewide systems that relate to early childhood systems, council/coalition building, public health models, project management and sustainability practices.
 - 3.2.7.3. Excellent writing, presentation, facilitation and public speaking skills.
 - 3.2.7.4. Experience providing professional development and training in the early childhood field.
 - 3.2.7.5. Ability to work with individuals and groups in a culturally and linguistically competent manner.
 - 3.2.7.6. Ability to engage, coordinate, collaborate and communicate with diverse groups of people in order to effectively achieve common goals.
 - 3.2.7.7. Excellent analytical ability to assess efficiency and effectiveness of early childhood systems and policy development.

4. Reporting

- 4.1. The Contractor shall provide reports to the Department which shall include, but are not limited to:
 - 4.1.1. Monthly narrative progress summary of the SYCWC, Committees and statewide collaborative groups that inform the work of Project LAUNCH, including but not limited to, the Early Childhood Community of Practice and public awareness activities no later than the 2nd Friday of the following month.
 - 4.1.2. Quarterly reports, which are due no later than ten (10) days after the close of the quarter, which shall include, but are not limited to:
 - 4.1.2.1. Progress toward achieving performance measures, which shall include but not be limited to:
 - 4.1.2.1.1. Data and Performance Measures to the Department for SAMHSA's SPARS Database:
 - 4.1.2.1.2. Progress of achieving performance measures during the current quarter.
 - 4.1.2.1.3. Barriers experienced to achieving performance measures during the current quarter.
 - 4.1.2.1.4. Written plan to address barriers identified in Section 4.1.2.1.3 during the following quarter.



Exhibit A Amendment #1

4.1.2.1.5. Brief summary of progress and challenges of statewide early childhood collaborative meetings/initiatives and how they inform the work of Project LAUNCH.

- 4.1.3. A Mid-Year Report, due no later than March 15th, and
- 4.1.4. An End of the Year report, due no later than October 15th, which includes but is not limited to:
 - 4.1.4.1. A narrative summary of the information reported in Section 4.1.
 - 4.1.4.2. A summary report on the performance measures in Section 5.
 - 4.1.4.3. Any new content as required by the Department or the Federal funding source.
 - 4.1.4.4. The final five (5) year professionally printed Project LAUNCH Evaluation Report due August 1, 2018.

5. Performance Measures

- 5.1. The Contractor shall meet or exceed the following performance measures:
 - 5.1.1. **Performance Measure #1:** Ten Percent (10%) of Spark New Hampshire Council/Statewide Young Child Wellness Council are consumers/family members of the population in focus.
 - 5.1.2. **Performance Measure #2:** Ninety Percent (90%) of Spark New Hampshire Council/Statewide Young Child Wellness Council members report satisfaction with coordination.

6. Deliverables

- 6.1. The Contractor shall have a Spark NH representative participate in the MYCWC meetings a minimum of twice a year.
- 6.2. The Contractor shall participate in a minimum of four (4) monthly status update telephone calls with the Department and the federal project officer, as described in Section 2.5.2.
- 6.3. The Contractor shall participate in a minimum of four (4) Project LAUNCH Management Team meetings per year, as described in Section 2.5.1.
- 6.4. The Contractor shall secure the conference venue, speakers and logistical support required for the conference described in Section 2.6 no later than April 1, 2018.
- 6.5. The Contractor shall ensure the conference described in Sections 2.6 is conducted no later than June 30, 2018.
- 6.6. The Contractor shall deliver conference evaluation results in Section 2.6 to the Department no later than fourteen (14) days after the conference completion date.
- 6.7. The Contractor shall ensure that the Public Awareness campaign with WMUR is completed no later than June 30, 2018.
- 6.8. The Contractor shall ensure that the four (4) "My Voice Matters" Parent Advocacy Trainings, as described in the plan submitted in Section 2.7.5, are completed no later than June 30, 2018.

[Handwritten Signature]
09/27/17



Exhibit A Amendment #1

-
- 6.9. The Contractor shall ensure that the Pyramid Model Consortium Trainings and technical assistance is provided to the SPMST no later than June 30, 2018.
 - 6.10. The Contractor shall ensure that the Consulting services to Watch Me Grow Data Base Consultant has been provided by June 30, 2018.
 - 6.11. The Contractor shall ensure that the services for the Evaluation has been provided and paid by August 1st 2018.
 - 6.12. The Contractor shall ensure that the Graphic Designer for the five (5) year Project LAUNCH evaluation has delivered the final evaluations to the Department, Spark NH, and the Manchester Community Health Center by September 15, 2018.
 - 6.13. Annually, the Contractor shall develop and submit to the DHHS, a corrective action plan for any performance measure that was not achieved.

JC
9/7/17

EXHIBIT B-4 AMENDMENT #1 BUDGET

New Hampshire Department of Health and Human Services

Bidder/Contractor Name: Early Learning NH

Project LAUNCH - State Young Child Wellness
 Budget Request for: Council
 (Name of RFP)

Budget Period: SFY 2018 (July 1, 2017 - June 30, 2018)

Line Item	Direct Incremental	Indirect Fixed	Total	Allocation Method for Indirect/Fixed Cost
1. Total Salary/Wages	\$ 41,993.50	\$ 4,199.35	\$ 46,192.85	
2. Employee Benefits	\$ 3,461.90	\$ 345.25	\$ 3,807.15	
3. Consultants	\$ -	\$ -	\$ -	
4. Equipment:	\$ -	\$ -	\$ -	
Rental	\$ -	\$ -	\$ -	
Repair and Maintenance	\$ -	\$ -	\$ -	
Purchase/Depreciation	\$ -	\$ -	\$ -	
5. Supplies:	\$ -	\$ -	\$ -	
Educational	\$ -	\$ -	\$ -	
Lab	\$ -	\$ -	\$ -	
Pharmacy	\$ -	\$ -	\$ -	
Medical	\$ -	\$ -	\$ -	
Office	\$ -	\$ -	\$ -	
6. Travel	\$ -	\$ -	\$ -	
7. Occupancy	\$ -	\$ -	\$ -	
8. Current Expenses	\$ -	\$ -	\$ -	
Telephone	\$ -	\$ -	\$ -	
Postage	\$ -	\$ -	\$ -	
Subscriptions	\$ -	\$ -	\$ -	
Audit and Legal	\$ -	\$ -	\$ -	
Insurance	\$ -	\$ -	\$ -	
Board Expenses	\$ -	\$ -	\$ -	
9. Software	\$ -	\$ -	\$ -	
10. Marketing/Communications	\$ -	\$ -	\$ -	
11. Staff Education and Training	\$ -	\$ -	\$ -	
12. Subcontracts/Agreements	\$ -	\$ -	\$ -	
13. Other (Carryover):	\$ -	\$ -	\$ -	
Toxic Stress Conference	\$ 15,000.00	\$ 1,500.00	\$ 16,500.00	
PMC Trainings	\$ 30,000.00	\$ 3,000.00	\$ 33,000.00	
My Voice Matters	\$ 5,000.00	\$ 500.00	\$ 5,500.00	
WVG support	\$ 6,477.00	\$ 648.00	\$ 7,125.00	
Public Awareness Campaign	\$ 45,136.00	\$ 4,514.00	\$ 49,650.00	
TOTAL	\$ 147,068.40	\$ 14,706.60	\$ 161,775.00	

Indirect As A Percent of Direct

10.0%

Exhibit B-4 Amendment #1 Budget - SFY 2018

Contractor Initials: _____

Date: _____

[Signature]
9/7/17

EXHIBIT B-5 AMENDMENT #1 BUDGET

New Hampshire Department of Health and Human Services

Bidder/Contractor Name: Early Learning NH

Project LAUNCH - State Young Child Wellness
 Budget Request for: Council
 (Name of RFP)

Budget Period: SFY 2019 (July 1, 2018 - September 30, 2018)

Line Item	Direct Incremental	Indirect Fixed	Total	Allocation Method for Indirect/Fixed Cost
1. Total Salary/Wages	\$ 10,498.37	\$ 1,049.81	\$ 11,548.18	
2. Employee Benefits	\$ 865.47	\$ 86.35	\$ 951.82	
3. Consultants	\$ -	\$ -	\$ -	
4. Equipment:	\$ -	\$ -	\$ -	
Rental	\$ -	\$ -	\$ -	
Repair and Maintenance	\$ -	\$ -	\$ -	
Purchase/Depreciation	\$ -	\$ -	\$ -	
5. Supplies:	\$ -	\$ -	\$ -	
Educational	\$ -	\$ -	\$ -	
Lab	\$ -	\$ -	\$ -	
Pharmacy	\$ -	\$ -	\$ -	
Medical	\$ -	\$ -	\$ -	
Office	\$ -	\$ -	\$ -	
6. Travel	\$ -	\$ -	\$ -	
7. Occupancy	\$ -	\$ -	\$ -	
8. Current Expenses	\$ -	\$ -	\$ -	
Telephone	\$ -	\$ -	\$ -	
Postage	\$ -	\$ -	\$ -	
Subscriptions	\$ -	\$ -	\$ -	
Audit and Legal	\$ -	\$ -	\$ -	
Insurance	\$ -	\$ -	\$ -	
Board Expenses	\$ -	\$ -	\$ -	
9. Software	\$ -	\$ -	\$ -	
10. Marketing/Communications	\$ -	\$ -	\$ -	
11. Staff Education and Training	\$ -	\$ -	\$ -	
12. Subcontracts/Agreements	\$ -	\$ -	\$ -	
13. Other (Carryover):	\$ -	\$ -	\$ -	
Evaluation Consultant	\$ 5,000.00	\$ 500.00	\$ 5,500.00	
Graphic Design Consultant	\$ 2,000.00	\$ 200.00	\$ 2,200.00	
	\$ -	\$ -	\$ -	
	\$ -	\$ -	\$ -	
	\$ -	\$ -	\$ -	
TOTAL	\$ 18,363.84	\$ 1,836.16	\$ 20,200.00	

Indirect As A Percent of Direct

10.0%

Exhibit B-5 Amendment #1 Budget - SFY 2019

Contractor Initials: _____

Date: _____

JL
 9/7/17

State of New Hampshire

Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that EARLY LEARNING NEW HAMPSHIRE is a New Hampshire Nonprofit Corporation registered to transact business in New Hampshire on August 04, 2000. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 354392



IN TESTIMONY WHEREOF,
I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 7th day of September A.D. 2017.

A handwritten signature in black ink, appearing to read "Wm Gardner".

William M. Gardner
Secretary of State

CERTIFICATE OF VOTE/AUTHORITY

I, Carol H. Michael, hereby certify that I am the Secretary of the Board of Directors of Early Learning New Hampshire and that by consent of the Board of Directors at a regular meeting held on Tuesday, January 17, 2017, the following vote was adopted and is in effect until January 31, 2018:

The Board of Directors of Early Learning New Hampshire hereby authorizes Jackie Cowell as Executive Director, to execute all documents by the organization including, deeds, mortgages, leases, promissory notes, checks and other instruments; and to enter into contracts or execute and deliver any instrument in the name of and on behalf of the organization, along with authorization of a member of the Executive Committee of the Board of Directors.

IN WITNESS WHEREOF, I have hereunto set my hand as the Secretary of the Board of Directors of Early Learning New Hampshire this 7th day of September, 2017.

Carol H. Michael

Carol H. Michael
Secretary, Board of Directors
Early Learning New Hampshire

State of NEW HAMPSHIRE

County of BELKNAP

The foregoing instrument was acknowledged before me this 7th day of September, 2017 by Carol H. Michael.

Janece L. Hammond

Notary Public

My Commission Expires: 10/1/19



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
9/7/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Sevigney-Lyons Insurance Abenaki Professional Park PO Box 1249 Wells ME 04090-1249	CONTACT NAME: PHONE (A/C, No, Ext): (207) 646-8388		FAX (A/C, No): (207) 646-6935
	E-MAIL ADDRESS:		
		INSURER(S) AFFORDING COVERAGE	NAIC #
		INSURER A: Philadelphia Insurance Co	23850
		INSURER B: Travelers	
		INSURER C:	
		INSURER D:	
		INSURER E:	
		INSURER F:	

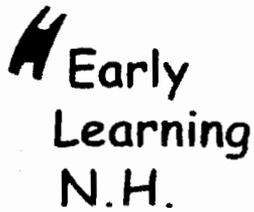
COVERAGES	CERTIFICATE NUMBER: Master	REVISION NUMBER:
------------------	-----------------------------------	-------------------------

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY			PHPK999839	4/22/2017	4/22/2018	EACH OCCURRENCE \$ 1,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						MED EXP (Any one person) \$ 5,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						PERSONAL & ADV INJURY \$ 1,000,000
	<input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC						GENERAL AGGREGATE \$ 2,000,000
							PRODUCTS - COMP/OP AGG \$ 2,000,000
							\$
	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident) \$
	<input type="checkbox"/> ANY AUTO						BODILY INJURY (Per person) \$
	<input type="checkbox"/> ALL OWNED AUTOS	<input type="checkbox"/> SCHEDULED AUTOS					BODILY INJURY (Per accident) \$
	<input type="checkbox"/> HIRED AUTOS	<input type="checkbox"/> NON-OWNED AUTOS					PROPERTY DAMAGE (Per accident) \$
							\$
	UMBRELLA LIAB	<input type="checkbox"/> OCCUR					EACH OCCURRENCE \$
	EXCESS LIAB	<input type="checkbox"/> CLAIMS-MADE					AGGREGATE \$
	<input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$						\$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			UB1D18886	4/22/2017	4/22/2018	WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER <input type="checkbox"/>
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	<input type="checkbox"/> Y <input type="checkbox"/> N	N/A				E.L. EACH ACCIDENT \$ 100,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE \$ 100,000
							E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

CERTIFICATE HOLDER New Hampshire DHHS 129 Pleasant Street Concord, NH 03301	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE Lucas Sevigny/LAH



Two Delta Drive
Concord, NH 03301
phone (603) 226.7900
fax (603) 226.7290

www.earlylearningnh.org

Mission Statement

Early Learning NH is a 501(c)3 non-profit organization committed to ensuring that all New Hampshire children have the opportunity to reach their full potential by: supporting early learning programs, such as child care, Head Start, preschool, and afterschool, and the children and families they serve; raising awareness about the importance of the early years; championing effective early learning policy; and building public-private partnerships that promote innovation and investment to strengthen early learning in our state.

NH Business Partners
for Early Learning

NH Child Care
Association

Early Learning
Lives a Lifetime

NH Family Child Care
Association

Invest in Kids

EARLY LEARNING NEW HAMPSHIRE

Financial Statements
December 31, 2016 and 2015

EARLY LEARNING NEW HAMPSHIRE
Financial Statements
For The Years Ended December 31, 2016 and 2015

TABLE OF CONTENTS

INDEPENDENT ACCOUNTANT’S REPORT	1 -2
FINANCIAL STATEMENTS	
Statements of Financial Position.....	3
Statements of Activities	4
Statements of Functional Expenses	5
Statement of Cash Flows	6
Notes to Financial Statements	7 - 11
Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards	12

McLarney & Company, LLC

Certified Public Accountants & Business Advisors

Brian F. McLarney, MBA, CPA/PFS
James O. Nash, MSA, CPA

Robert F. Siggins, MST, CPA
Shawn R. Tewksbury, CPA, CFP

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Early Learning New Hampshire
Two Delta Drive
Concord, New Hampshire 03301

Report on the Financial Statements

We have audited the accompanying financial statements of Early Learning New Hampshire (a nonprofit organization), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Early Learning New Hampshire as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated July 3rd, 2017, on our consideration of Early Learning New Hampshire's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Early Learning New Hampshire's internal control over financial reporting and compliance.

McLarney & Company, LLC

McLarney & Company, LLC
July 3, 2017

EARLY LEARNING NEW HAMPSHIRE

Statements of Financial Position

December 31, 2016 and 2015

ASSETS

	<i>Operating Unrestricted</i>	<i>Temporarily Restricted</i>	<i>Permanently Restricted</i>	<i>Total 2016</i>	<i>Total 2015</i>
<u>Current Assets</u>					
Cash	\$ 12,621	\$ 286,739	\$ -	\$ 299,360	\$ 33,898
Accounts Receivable	112,470	-	-	112,470	175,087
Prepaid Expenses	6,467	-	-	6,467	3,812
Deposits	2,100	-	-	2,100	2,100
Total Current Assets	<u>133,658</u>	<u>286,739</u>	<u>-</u>	<u>420,397</u>	<u>214,896</u>
<u>Fixed Assets</u>					
Office Equipment, Computers	25,047	-	-	25,047	22,752
Accumulated Depreciation	(22,604)	-	-	(22,604)	(21,342)
Total Fixed Assets	<u>2,443</u>	<u>-</u>	<u>-</u>	<u>2,443</u>	<u>1,410</u>
 TOTAL ASSETS	 <u>\$ 136,101</u>	 <u>\$ 286,739</u>	 <u>\$ -</u>	 <u>\$ 422,840</u>	 <u>\$ 216,307</u>

LIABILITIES AND NET ASSETS

<u>Current Liabilities</u>					
Accounts Payable	\$ 24,895	\$ -	\$ -	\$ 24,895	\$ 4,729
Current Portion of Capital Lease	\$ 574	-	-	\$ 574	-
Deferred Revenue	835	-	-	835	1,818
Accrued Expenses	12,798	-	-	12,798	12,079
Deposit	-	-	-	-	700
Payroll Taxes Payable	4	-	-	4	179
Total Current Liabilities	<u>39,097</u>	<u>-</u>	<u>-</u>	<u>39,097</u>	<u>19,505</u>
<u>Long Term Liabilities</u>					
Capital Lease Payable	\$ 1,243	-	-	1,243	-
<u>Net Assets</u>					
Net Assets	<u>95,761</u>	<u>286,739</u>	<u>-</u>	<u>382,500</u>	<u>196,802</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$136,101</u>	<u>\$ 286,739</u>	<u>\$ -</u>	<u>\$ 422,840</u>	<u>\$ 216,307</u>

See Accompanying Notes and Accountant's Report

EARLY LEARNING NEW HAMPSHIRE
 Statements of Activities
 For the Years Ended December 31, 2016 and 2015

	<i>Operating Unrestricted</i>	<i>Temporarily Restricted</i>	<i>Permanently Restricted</i>	<i>Total 2016</i>	<i>Total 2015</i>
<u>Revenue and Support</u>					
Contributions	\$ 1,598	\$ -	\$ -	\$ 1,598	\$ 41
Foundation Grants	403,639	1,100	-	404,739	319,250
State Grants	240,274	285,639	-	525,913	269,063
Membership Dues	16,172	-	-	16,172	29,460
Program Service Revenue	37,352	-	-	37,352	40,108
Rental Income	18,651	-	-	18,651	18,997
Interest Income	8	-	-	8	19
In-kind Donations	14,891	-	-	14,891	11,100
Grants released from restriction	-	-	-	-	-
TOTAL REVENUE AND SUPPORT	732,585	286,739	-	1,019,325	688,037
<u>Expenses</u>					
<u>Program Services</u>					
Spark NH	418,970	-	-	418,970	267,069
Membership Services	220,662	-	-	220,662	273,701
Public Policy	48,719	-	-	48,719	47,844
Total Program Services	688,351	-	-	688,351	588,614
<u>Supporting Services</u>					
General & Administrative	114,036	-	-	114,036	109,986
Fund Development	21,833	-	-	21,833	16,564
Lobbying Expenses	9,406	-	-	9,406	9,208
Total Supporting Services	145,275	-	-	145,275	135,758
TOTAL EXPENSES	833,627	-	-	833,627	724,371
Increase (Decrease) in Net Assets	(101,041)	286,739	-	185,698	(36,334)
NET ASSETS, BEGINNING OF YEAR	\$ 196,802	\$ -	\$ -	\$ 196,802	\$ 233,136
Transfers During the Year	-	-	-	-	-
NET ASSETS, END OF YEAR	\$ 95,761	286,739	\$ -	\$ 382,500	\$ 196,802

See Accompanying Notes and Accountant's Report

EARLY LEARNING NEW HAMPSHIRE

Statements of Functional Expenses

For the Years Ended December 31, 2016 and 2015

Spark NH	Membership/ Mission Related Services	Public Policy	Total Program Services	General & Management	Fund Development	Lobbying Expenses	2016	2015
							Total Expenses	Total Expenses
	Direct Program Related Expense							
173,639	Salaries and Wages	-	297,622	-	-	-	297,622	223,800
107,910	Payroll Taxes	44,458	220,019	45,211	15,306	8,600	289,136	301,394
8,689	Employee Benefits	3,580	17,717	3,641	1,232	693	23,283	23,514
-	Bookkeeping & Accounting	681	1,419	1,022	284	114	2,839	2,094
3,500	Professional Consulting & Legal	-	3,500	14,970	-	-	18,470	17,928
83,190	Conferences & Travel	-	83,990	345	-	-	84,335	11,025
5,607	Telephone & Communications	-	19,471	-	-	-	19,471	6,181
-	Meeting Costs & Facilitation	-	540	3,060	-	-	3,600	3,912
28,694	Postage	-	30,975	569	5,000	-	36,543	12,152
-	Printing & Reproductions	-	-	113	-	-	113	406
-	Dues & Subscriptions	-	5,308	290	-	-	5,598	424
-	Office Expense	-	-	-	-	-	-	285
7,740	Marketing & Public Engagement	-	7,790	994	11	-	8,795	9,820
-	Other Expenses	-	-	535	-	-	535	69,027
-	Insurance	-	-	150	-	-	150	177
-	Maintenance & Cleaning	-	-	4,992	-	-	4,992	4,872
-	Occupancy	-	-	171	-	-	171	186
418,970	Total Expenses Before Depreciation	48,719	688,351	112,774	21,833	9,406	832,365	723,420
-	Depreciation Expense	-	-	1,262	-	-	1,262	951
418,970	TOTALS	48,719	688,351	114,036	21,833	9,406	833,627	724,371

See Accompanying Notes and Accountant's Report

EARLY LEARNING NEW HAMPSHIRE
Statement of Cash Flows
For the Years Ended December 31, 2016 and 2015

	2016	2015
Cash Flows From Operating Activities		
Increase (decrease) in net assets	\$ 185,698	\$ (36,334)
Adjustments to reconcile increase (decrease) in net assets to net cash provided (used) by operating activities		
Depreciation	1,262	951
(Increase) decrease in accounts receivable	62,618	(78,237)
(Increase) decrease in deposits	-	-
(Increase) decrease in prepaid expenses	(2,656)	240
Increase (decrease) in deferred revenue	(983)	1,368
Increase (decrease) in accounts payable	20,166	3,344
Increase (decrease) in other accrued expenses	719	7,536
Increase (decrease) in deposit	(700)	
Increase (decrease) in payroll taxes payable	(183)	9
	80,242	(64,789)
 Total adjustments		
	\$ 265,940	\$ (101,123)
 Net Cash Provided (Used) by Operating Activities		
Cash Flows From Financing Activities		
Repayment of Capital Lease Obligation	(478)	0
Net Cash Provided (Used) by Financing Activities	(478)	0
Cash Flows From Investing Activities		
Plant & equipment purchases	-	-
Net Cash Provided (Used) by Investing Activities	-	-
 NET INCREASE (DECREASE) IN CASH	265,462	(101,123)
 CASH AT BEGINNING OF YEAR	33,898	135,021
 CASH AT END OF YEAR	\$ 299,360	\$ 33,898

See Note 7 - Supplemental Cash Information

See Accompanying Notes and Accountant's Report

EARLY LEARNING NEW HAMPSHIRE
Notes to Financial Statements
December 31, 2016 and 2015

NOTE 1 - SIGNIFICANT ACCOUNTING PRINCIPLES

Early Learning New Hampshire is a nonprofit organization whose mission is directed toward the furthering of quality, affordable child care services which are accessible to and for the benefit of, the broad public. The mission, goals and the work of Early Learning New Hampshire benefit the community at large and work toward enabling families to acquire and maintain employment. Without the benefits of the work of Early Learning New Hampshire, communities, along with the general public, would suffer a loss of needed services and support.

Cash and Cash Equivalents

Cash, checking accounts, time deposits, certificates of deposit, and all highly liquid debt instruments with original maturities of three months or less are deemed to be cash and cash equivalents.

Use of Estimates

The preparation of the financial statements in accordance with Generally Accepted Accounting Principles requires the use of estimates made by the management of the Organization.

Advertising

Advertising costs are charged to operations when incurred.

Revenue Recognition

Revenue is recognized as services are rendered using the accrual method of accounting. The Organization recognizes all contributions as revenue in the period received. Contributions are reported as unrestricted or as restricted depending on the existence of donor stipulations that limit the use of the contribution. However, donor-restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted contributions.

Donated Goods and Services

Contributions of donated noncash assets are recorded at their fair values in the period received. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

Functional Expense Allocation

The costs of providing various programs and other activities have been summarized in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Allocations have been made by the management of the Organization.

EARLY LEARNING NEW HAMPSHIRE
Notes to Financial Statements
December 31, 2016 and 2015

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES (Continued)

Equipment

Early Learning New Hampshire follows the policy of capitalizing, at cost, all expenditures for equipment in excess of \$500. Equipment is carried at cost. Provision for depreciation is provided on the straight- line basis over five years.

Maintenance and repairs costs are charged to operations when incurred, while additions and improvements which extend the useful life of the assets are capitalized. Upon retirement or sale, the cost of the disposed asset together with related amounts of accumulated depreciation are removed from the books and any resulting gain or loss is credited or charged to income.

Financial Statement Presentation

The Organization has adopted Statements of Financial Accounting Standards (SFAS) No. 116, *Accounting for Contributions Received and Made*, and SFAS No. 117, *Financial Statements of Not-For-Profit Organizations*, and applied these standards on a retroactive basis.

SFAS No. 116 requires that unconditional promises to give (pledges) be recorded as receivables and revenues and requires the Organization to distinguish between contributions received for each net asset category depending on the existence and/or nature of any donor restrictions.

SFAS No. 117 establishes standards for external financial reporting by not-for-profit organizations and requires that resources be classified for accounting and reporting purposes into three asset categories based upon the existence or absence of donor-imposed restrictions. As permitted by this new standard, the Organization has discontinued its use of fund accounting and has, accordingly, reclassified its financial statements to present classes of net assets. The three net asset classes are:

Unrestricted

These include unrestricted resources which represent the portion of expendable funds that is available for support of operations.

Temporarily Restricted

These include gifts for which donor imposed restrictions have not been met.

Permanently Restricted

These include gifts which require, by donor restriction, that the corpus be invested in perpetuity and only the income be made available for program operations.

EARLY LEARNING NEW HAMPSHIRE
Notes to Financial Statements
December 31, 2016 and 2015

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES (Continued)

Income Tax Status

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

In June 2006, the Financial Accounting Standards Board issued interpretation No. 48 ("FIN 48), "Accounting for Uncertainty in Income Taxes" which the Organization elected to adopt in the current year. FIN 48 establishes the minimum threshold for recognizing, and a system for measuring, the benefits of tax return positions in financial statements. Management has analyzed the Organization's tax positions taken on its tax returns for all open tax years (tax years ended December 2012 – 2014) for purposes of implementing FIN 48, and has concluded that no additional provision for income tax is required in the Organization's financial statements.

NOTE 2 - FIXED ASSETS

At December 31, 2016 and 2015 fixed assets consist of the following:

	2016	2015
Office Equipment, computers	\$25,047	\$22,752
Less: Accumulated Depreciation	(22,604)	(21,342)
Furniture and Equipment, Net	\$2,443	\$1,410

The Organization has depreciation expense of \$1,262 and \$951 for the years ended December 31, 2016 and 2015, respectively.

NOTE 3 - LEASE COMMITMENTS

Early Learning New Hampshire leases its office space under a 5- year lease agreement effective July 1, 2014 that expires June 30, 2019 for a monthly amount of \$2,325. The amount included as rent expense for the years ended December 31, 2016 and 2015 is \$36,713 and \$36,225 respectively. This amount includes donated rent of \$9,000 and \$9,000, respectively. The lease commitment for future periods including the sublease is:

2017	27,900
2018	27,900
2019	13,950
2018	0
2019 and thereafter	0
	\$69,750

EARLY LEARNING NEW HAMPSHIRE
Notes to Financial Statements
December 31, 2016 and 2015

NOTE 4 - CONCENTRATIONS

Approximately 15% of the Organization's support was provided from a single State Grant for the year ended December 31, 2016 and December 31, 2015.

The Organization maintains multiple bank accounts at one bank. Accounts at an institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 for the years ended December 31, 2016 and 2015, respectively. Cash at this institution occasionally exceeded Federally insured limits. The cash balances exceeded these limits by \$11,414 and zero On December 31, 2016 and 2015 respectively.

NOTE 5 - ACCOUNTS RECEIVABLE

All amounts are expected to be collected so there is no allowance for uncollectible accounts.

NOTE 6 - DONATED GOODS AND SERVICES

The value of donated goods and services included as contributions in the financial statements and the corresponding program expenses for the years ended December 31, 2016 and 2015, are as follows:

2016

	<u>Program Services</u>	<u>General & Management</u>	<u>Total</u>
Rent	\$0	\$9,000	\$9,000
Direct Program Related Expense	2,622	0	2,662
Total	\$2,622	\$9,000	\$11,622

2015

	<u>Program Services</u>	<u>General & Management</u>	<u>Total</u>
Rent	\$0	\$9,000	\$9,000.
Direct Program Related Expense	2,100	0	2,100
Total	\$2,100	\$9,000	\$11,100

NOTE 7 - SUPPLEMENTAL CASH INFORMATION

	<u>2016</u>	<u>2015</u>
Noncash operating activities:		
Gifts of goods and services	\$11,622	\$11,100
Interest paid	\$0	\$0
Taxes Paid	\$0	\$0

The Organization purchased a copier in a capital lease transaction during 2016 for \$2,295

EARLY LEARNING NEW HAMPSHIRE
Notes to Financial Statements
December 31, 2016 and 2015

NOTE 8 – CAPITAL LEASE:

The Organization entered into a capital lease to purchase a copier in February 2016 that requires forty-eight (48) monthly payments of \$47.81 through February 2020. Since the lease qualifies for Capital lease treatment for accounting purposes it has been recorded at the present value of the future minimum lease payments as of the inception date.

	<u>2016</u>	<u>2015</u>
TOTAL MINIMUM LEASE PAYMENTS	\$ 1,817	0
LESS: INTEREST PRESENT VALUE OF MINIMUM LEASE PAYMENTS	<u>0</u> 1,817	0
LESS: CURENT PORTION LONG TERM PORTION OF CAPITAL LEASE	<u>(574)</u> \$ <u>1,243</u>	

The net carrying value of assets under capitalized leases was \$1,896 and zero at December 31, 2016 and 2015 respectively.

The future payments for the capital lease are as follows at December 31, 2016:

2017	574
2018	574
2019	574
2018	95
2019 and thereafter	<u>0</u>
	<u>\$1,817</u>

NOTE 9 - SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through June 23, 2016, which is the date the financial statements were available to be issued for events requiring recording or disclosure in the financial statements for the year ended December 31, 2016 and none were found.



Two Delta Drive
Concord, NH 03301
603.226.7900
www.earlylearningnh.org

Board of Directors November 2016

Early Learning Lasts a Lifetime

Scott Spradling, *President*

The Spradling Group
338 Lucas Road
Manchester, NH 03109
(603) 798-3996
scott@spradlinggroup.com

Kathy Bogle Shields, *Vice President*

Janet Riel, *Treasurer*

Associate/Controller
Nobis Engineering
18 Chenell Drive
Concord, NH 03301
(603) 224-4182
jriel@nobiseng.com

Carol Michael, *Secretary*

Director Client Support
Legacy Trust and Wills
1662 Elm Street
Manchester NH 03101
603 455-9455
Carolm319@gmail.com

Thomas Raffio, *Past President*

President & CEO
Northeast Delta Dental
One Delta Drive
Concord, NH 03301
(603) 223-1000
tomraffio@nedelta.com

Carolyn Benthien

Benthien Associates
27 Shirley Park Road
Goffstown, NH 03045
(603) 660-2201
Carolyn@benthienassociates.com

Dr. George Cushing

Katharine Eneguess

President Emeritus, White Mountains
Community College
President
Cloveridge Consultants, LLC
56 Crestview Drive
Jaffrey, NH 03452
(603) 532-4430
keneguess@gmail.com

Jack Lightfoot

Ryan Murdough

Chief of Police
Henniker Police Department
340 Western Avenue
Henniker, NH 03242
(603) 428-3213
rmurdough@hennikerpd.com

Neal Scott

Owner
Neal Scott Photography
83 Burnt Hill Road
Chichester, NH 03258
(603) 798-3684
neal@nealscott.net

Hon. Mary Jane Wallner

Deputy Democratic Leader
Executive Director
Merrimack Valley Day Care Services
19 N. Fruit Street
Concord, NH 03301
(603) 224-1632
mjwallner@juno.com

LAURA J. MILLIKEN

EDUCATION:

Boston University School of Law, Boston, MA
Juris Doctor, 1992, Honors: Paul J Liacos Scholar

Barnard College, Columbia University, New York, NY
Bachelor of Arts in Political Science, *cum laude*, 1989, Honors: Departmental Honors in Political Science, Phoebe M. Morrison Prize for Political Science, Barnard Bear Pin Award for Leadership

PROFESSIONAL EXPERIENCE:

Spark NH Early Childhood Advisory Council, 2011- Present, Director
Coordinate and staff statewide, governor-appointed Early Childhood Advisory Council, 7 committees and 1 task force of diverse early childhood stakeholders. Ensure compliance with funder requirements. Implement and oversee Council work plan. Coordinate monthly meetings and provide technical assistance to Council. Facilitate coordination and collaboration within and between Council, committees and task forces and outside stakeholders. Facilitate the implementation of recommendations and policy changes. Write grants and manage budgets.

Legal Advice and Referral Center 2010- 2011, Contract Attorney
Counseled and advised low income clients telephonically in divorce, parenting, guardianship, termination of parental rights and other family law matters. Educated and empowered clients for *pro se* court appearances.

District Court Domestic Violence Coordinating Councils 1997 –1999, **Coordinator**
Facilitated and provided technical support for interdisciplinary, diverse groups who came into contact with victims of domestic violence. These included judges, attorneys, police, medical personnel, social service workers, and others. Helped Council to recommend and implement changes in infrastructure and policy. Helped draft legislation and testified in support in the legislature. Assisted in planning statewide training. Wrote grants and reports.

KEY ADMINISTRATIVE PERSONNEL

NH Department of Health and Human Services

Contractor Name: Early Learning NH - Spark NH

Name of Contract: Project LAUNCH - State Young Child Wellness Council

Laura Milliken	Director - Spark NH	\$85,701	49.00%
		\$0	0.00%
		\$0	0.00%
		\$0	0.00%
		\$0	0.00%
		\$0	0.00%
TOTAL SALARIES (Not to exceed Total/Salary Wages, Line Item 1 of Budget request)			

Laura Milliken	Director - Spark NH	\$88,271	11.89%
		\$0	0.00%
		\$0	0.00%
		\$0	0.00%
		\$0	0.00%
		\$0	0.00%
TOTAL SALARIES (Not to exceed Total/Salary Wages, Line Item 1 of Budget request)			



Jeffrey A. Meyers
Commissioner

Marcella J. Bobinsky
Acting Director

STATE OF NEW HAMPSHIRE

DEPARTMENT OF HEALTH AND HUMAN SERVICES

29 HAZEN DRIVE, CONCORD, NH 03301-6503
603-271-4612 1-800-852-3345 Ext. 4612
Fax: 603-271-4827 TDD Access: 1-800-735-2964



G&C APPROVED Item #14
AUGUST 24, 2016
Beaulac

July 20, 2016

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Health and Human Services, Division of Public Health Services, to enter into a **sole source** agreement with Early Learning NH (Vendor 159000-B001), Two Delta Dr. Concord, NH 03301 for the provision of services to complete a pilot program called Linking Actions for Unmet Needs in Children's Health (LAUNCH) in the Manchester area and for the provision of other early childhood comprehensive systems activities, statewide, in an amount not to exceed \$435,200 effective upon approval of Governor and Executive Council through September 30, 2018. 100% Federal Funding.

Funds to support this request are available in the following account in State Fiscal Year 2017, and anticipated to be available in State Fiscal Year 2018, upon the availability and continued appropriation of funds in the future operating budget, with the authority to adjust encumbrances between State Fiscal Years through the Budget Office, without further approval from the Governor and Executive Council, if needed and justified.

05-95-90-902010-1299 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF POPULATION HEALTH AND COMMUNITY SERVICES, FEDERAL PROJECT LAUNCH

Fiscal Year	Class	Title	Activity Code	Amount
2017	102-500731	Contracts for Program Services	90002996	\$90,000
2018	102-500731	Contracts for Program Services	90002996	\$62,500
			Subtotal:	\$152,500

05-95-90-902010-0831 HEALTH AND SOCIAL SERVICES, DEPT OF HEALTH AND HUMAN SVS, HHS: DIVISION OF PUBLIC HEALTH, BUREAU OF POPULATION HEALTH AND COMMUNITY SERVICES, HOME VISITING D89 COMPETITIVE GRANT

Fiscal Year	Class	Title	Activity Code	Amount
2017	102-500731	Contracts for Program Services	90083100	\$282,700
			Subtotal:	\$282,700
			Total:	\$435,200

EXPLANATION

This agreement is **sole source** because during the grant application process, the Department was required to identify the organization that would be delivering Project LAUNCH services. Early Learning NH was identified as the project lead during the application process because the existing

state early childhood partnerships acknowledged them as the coordinating body with the demonstrated capacity to take on this type of project. The federal grant application was submitted and approved by the federal funder.

Early Learning New Hampshire is the fiscal agent for the Governor's designated Early Childhood Advisory Board. The Early Childhood Advisory Council, now known as Spark NH, was created by executive order September 7, 2011, by Governor John Lynch pursuant to federal mandate (Section 642B (b)(1) (A) stating "The Governor of the State shall designate or establish a council to serve as the State Advisory Council on Early Childhood Education and Care for children." Governor Lynch appointed a Steering Committee which defined the Early Childhood Advisory Council's mission, secured two federal stimulus grants, established functioning committees and task forces, selected the membership, and hired a director and support staff.

The federal funding provided the start of a unique opportunity to firmly establish an early childhood advisory council with the authority, attention, and capacity to provide strategic direction and strengthen coordination and collaboration among a wide array of early childhood services and programs across the State.

Since the establishment of this program Early Learning New Hampshire has developed partnerships at local and State levels, which have made them instrumental in the coordination of the State's comprehensive strategic plan for early childhood.

New Hampshire's Early Learning New Hampshire, as the designated Early Childhood Advisory Board, is charged with convening a grant-required Statewide Early Childhood Wellness Council whose purpose is to improve early childhood wellness, for children up to age eight (8), statewide.

The purpose of this agreement is to provide services necessary to complete the five-year federally funded pilot program, Project LAUNCH, in the Manchester pilot site. The vendor will utilize Project LAUNCH funds to create a more coordinated and collaborative early childhood system by increasing the quality and availability of early childhood and family services in the Manchester Project LAUNCH pilot site.

The vendor will work to eliminate barriers to services for families as well as eliminate any duplication of services provided to children and their families. The vendor has expertise in services that are available to children and their families across the spectrum of disciplines of health, mental health, education, development, substance misuse prevention, child welfare and Medicaid. Expertise in these areas enables the vendor to assist the Manchester pilot with eliminating duplication of services for families. The vendor will provide sustainability planning services to the pilot site in Manchester to ensure coordinated services continue beyond the availability of Project LAUNCH funding.

The contract includes language that requires the vendor to convene a statewide professional development conference on early childhood, as well as provide a minimum of two local trainings. The vendor will be implementing VROOM, which is an innovative, technology-based early childhood, parent education program, as well as managing a statewide media campaign entitled *Children: the Bedrock of the Granite State*, which focuses on Home Visiting Services provided by the Department through various contracts, statewide.

The vendor will also continue to provide statewide technical assistance in systems building and workforce development for early childhood professionals, statewide. Ongoing data collected by the vendor will allow Project LAUNCH to be expanded into other New Hampshire communities in need through future federal funding applications.

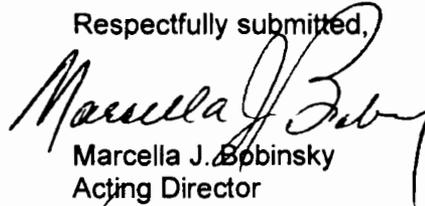
Should the Governor and Executive Council not approve this request, the Department would not be in compliance with the requirements of the federal Substance Abuse and Mental Health Services Administration (SAMSHA).

Area Served: Statewide, NH

Source of Funds: 100% Federal Funds from the Substance Abuse and Mental Health Services Administration (SAMSHA), CDFA 93.243, FAIN SM061289 and 100% Federal Funds from the Department of Health and Human Services, Health Resources and Services Administration (HRSA), Affordable Care Act (ACA) Maternal Infant and Early Childhood Home Visiting Program, CFDA 93.505, FAIN D89MC26361.

In the event that Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Marcella J. Bobinsky
Acting Director

Approved by:



Jeffrey A. Meyers
Commissioner

Subject: Project LAUNCH - State Young Child Wellness Council (SS-2017-DPHS-02-Proje)

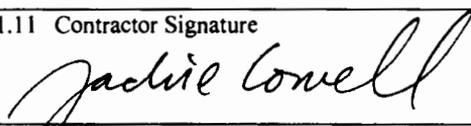
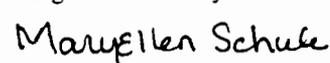
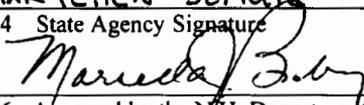
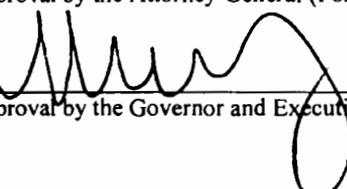
Notice: This agreement and all of its attachments shall become public upon submission to Governor and Executive Council for approval. Any information that is private, confidential or proprietary must be clearly identified to the agency and agreed to in writing prior to signing the contract.

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.

1.1 State Agency Name Department of Health & Human Services		1.2 State Agency Address 129 Pleasant Street Concord, NH 03301	
1.3 Contractor Name Early Learning New Hampshire		1.4 Contractor Address 2 Delta Drive Concord, NH 03301	
1.5 Contractor Phone Number (603) 226-7900	1.6 Account Number 010-090-12990000-102-500731	1.7 Completion Date September 30, 2018	1.8 Price Limitation \$435,200
1.9 Contracting Officer for State Agency Eric D. Borrin, Director		1.10 State Agency Telephone Number (603) 271-9558	
1.11 Contractor Signature 		1.12 Name and Title of Contractor Signatory Jackie Cowell Executive Director	
1.13 Acknowledgement: State of <u>NH</u> , County of <u>MERRIMACK</u> On <u>7/12/2016</u> , before the undersigned officer, personally appeared the person identified in block 1.12, or satisfactorily proven to be the person whose name is signed in block 1.11, and acknowledged that s/he executed this document in the capacity indicated in block 1.12.			
1.13.1 Signature of Notary Public or Justice of the Peace  [Seal]			
1.13.2 Name and Title of Notary or Justice of the Peace <u>MARYELLEN SCHULE - NOTARY PUBLIC</u>			
1.14 State Agency Signature 		1.15 Name and Title of State Agency Signatory Marcella Bobinsky, (Actual) Director	
1.16 Approval by the N.H. Department of Administration, Division of Personnel (if applicable) By: _____ Director, On: _____			
1.17 Approval by the Attorney General (Form, Substance and Execution) (if applicable) By:  On: <u>Megan A. Ford Attorney 8/8/16</u>			
1.18 Approval by the Governor and Executive Council (if applicable) By: _____ On: _____			

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, if applicable, this Agreement, and all obligations of the parties hereunder, shall become effective on the date the Governor and Executive Council approve this Agreement as indicated in block 1.18, unless no such approval is required, in which case the Agreement shall become effective on the date the Agreement is signed by the State Agency as shown in block 1.14 ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.

5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. This may include the requirement to utilize auxiliary aids and services to ensure that persons with communication disabilities, including vision, hearing and speech, can communicate with, receive information from, and convey information to the Contractor. In addition, the Contractor shall comply with all applicable copyright laws.

6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.

6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this

Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

8. EVENT OF DEFAULT/REMEDIES.

8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):

8.1.1 failure to perform the Services satisfactorily or on schedule;

8.1.2 failure to submit any report required hereunder; and/or

8.1.3 failure to perform any other covenant, term or condition of this Agreement.

8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;

8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;

8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or

8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

9. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.

9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS. The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written notice and consent of the State. None of the Services shall be subcontracted by the Contractor without the prior written notice and consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:

14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$1,000,000 per occurrence and \$2,000,000 aggregate; and

14.1.2 special cause of loss coverage form covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property.

14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than thirty (30) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than thirty (30) days prior written notice of cancellation or modification of the policy.

15. WORKERS' COMPENSATION.

15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("*Workers' Compensation*").

15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.

17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire unless no

such approval is required under the circumstances pursuant to State law, rule or policy.

19. CONSTRUCTION OF AGREEMENT AND TERMS.

This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.

20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

22. SPECIAL PROVISIONS. Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.

23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.



Exhibit A

Scope of Services

1. Provisions Applicable to All Services

- 1.1. The Contractor will submit a detailed description of the language assistance services they will provide to persons with limited English proficiency to ensure meaningful access to their programs and/or services within ten (10) days of the contract effective date.
- 1.2. The Contractor agrees that, to the extent future legislative action by the New Hampshire General Court or federal or state court orders may have an impact on the Services described herein, the State Agency has the right to modify Service priorities and expenditure requirements under this Agreement so as to achieve compliance therewith.

2. Scope of Services

- 2.1. The Contractor shall coordinate activities of Spark NH, the State Young Child Wellness Council (SYCWC), which shall represent partnerships across disciplines and agencies that serve young children and their families in order to reduce gaps in services to children up to eight (8) years of age and their families. The Contractor shall ensure membership is comprised of:
 - 2.1.1. Families in the population of focus.
 - 2.1.2. Experts in a variety of fields that include, but are not limited to:
 - 2.1.2.1. Health.
 - 2.1.2.2. Public Health
 - 2.1.2.3. Child Welfare.
 - 2.1.2.4. Medicaid.
 - 2.1.2.5. Substance Misuse Prevention/Treatment.
 - 2.1.2.6. Early childhood education.
 - 2.1.2.7. Elementary education.
 - 2.1.2.8. Child Development (infants through 8 years of age).
 - 2.1.2.9. Mental Health
- 2.2. The Contractor shall facilitate a bi-monthly meeting of the SYCWC, which includes, but is not limited to:
 - 2.2.1. Notification of upcoming bi-monthly meetings of the SYCWC and the Department that includes the meeting agenda.
 - 2.2.2. Meeting minutes recorded and posted on the Spark NH website and available to the Department and all SYCW members within five (5) business days for review/edits/approvals

[Handwritten Signature]
7/12/16



- 2.3. The Contractor shall provide sustainability planning facilitation activities for the Manchester Young Child Wellness Council (MYCWC). Activities include, but are not limited to:
 - 2.3.1. Securing a venue for consultation.
 - 2.3.2. Coordinating refreshments in accordance with the United States Office of Management and Budget (OMB) guidelines.
 - 2.3.3. Providing technical assistance and sustainability activities using SAMHSA sustainability planning resources. .
 - 2.3.4. Providing a final report to the Department, the Young Child Wellness Coordinator and the MYCWC that includes a summary of consulting activities and sustainability planning recommendations for the MYCWC.
- 2.4. The Contractor shall promote a comprehensive coordinated early childhood system through collaborative work with key statewide partnering organizations that include, but are not limited to:
 - 2.4.1. Early Childhood Comprehensive Systems Initiative.
 - 2.4.2. Maternal Infant Early Childhood Home Visiting Program.
 - 2.4.3. Department of Education Safe Schools Healthy Students and Project Aware Statewide Leadership Team.
 - 2.4.4. Department of Children Youth and Families Systems of Care statewide team.
 - 2.4.5. State Watch Me Grow.
 - 2.4.6. Pediatric Improvement Project.
 - 2.4.7. The NH Children's Behavioral Health Collaborative.
 - 2.4.8. Early Childhood Community of Practice.
- 2.5. The Contractor shall ensure ongoing and continuous effective communication with the Department on all matters relating to this contract, which may include, but are not limited to:
 - 2.5.1. Scheduled meetings.
 - 2.5.2. Telephone calls.
 - 2.5.3. Email correspondence.
 - 2.5.4. Other communications, as appropriate.
- 2.6. The Contractor shall plan and coordinate a professional development conference with a focus early childhood toxic stress, targeting pediatricians and other professionals that conduct early childhood developmental screenings. The Contractor shall:
 - 2.6.1. The Contractor shall develop a written conference plan for Department approval that includes, but is not limited to:
 - 2.6.1.1. Conference agenda.
 - 2.6.1.2. Name and contact information of the key note speaker.

AL
7/12/16



- 2.6.1.3. Proposed venue.
- 2.6.1.4. 'Save-the-date' notifications.
- 2.6.1.5. Proposed conference evaluation forms.
- 2.6.2. Collaborate with the Manchester Young Child Wellness Coordinator to identify, contact and secure a key note speaker as well as other supporting speakers who have specialized knowledge and/or training on childhood toxic stress.
- 2.6.3. Provide logistical support with follow-up contacts to speakers, as needed, which shall include but not be limited to:
 - 2.6.3.1. Preparing and mailing paperwork to scheduled speakers, which includes but is not limited to:
 - 2.6.3.1.1. Attendance with the specific date, time, and location of the conference.
 - 2.6.3.1.2. Directions to the conference.
 - 2.6.3.1.3. Conflict of interest statements that must be signed and returned to the Department.
 - 2.6.3.1.4. Other information that may be required by the Department.
 - 2.6.3.2. Receiving, accepting and compiling conference registration forms.
 - 2.6.3.3. Securing meeting space and audiovisual equipment necessary for the conference.
 - 2.6.3.4. Coordinating refreshments in accordance with the United States Office of Management and Budget (OMB) guidelines.
 - 2.6.3.5. Providing sufficient volunteer and/or hired staff for the conference.
- 2.6.4. Promote the scheduled conference by marketing the program, statewide, to:
 - 2.6.4.1. Pediatricians.
 - 2.6.4.2. Primary Care Providers.
 - 2.6.4.3. Other early childhood leaders.
- 2.6.5. The Contractor shall evaluate the effectiveness of the conference by requesting guests, exhibitors and key note speakers complete an evaluation form prior to the final scheduled event of the conference. The Contractor shall:
 - 2.6.5.1. Collect evaluation forms.
 - 2.6.5.2. Analyze overall results.
 - 2.6.5.3. Provide a final analysis to the Department.
- 2.7. The Contractor shall provide Mind in the Making trainings that focus on the science of children's learning. The Contractor shall:

[Signature]
7/12/16



- 2.7.1. Promote the evidence based *Vroom Application*, which consists of early childhood educational activities, tools and a free phone application. The Contractor shall:
 - 2.7.1.1. Negotiate a discounted rate for mass printing of Vroom and Mind in the Making training materials.
 - 2.7.1.2. Develop public awareness materials, which may include, but are not limited to:
 - 2.7.1.2.1. Brochures.
 - 2.7.1.2.2. Magnets.
 - 2.7.1.2.3. Business cards.
 - 2.7.1.2.4. Posters.
- 2.7.2. Contact communities affiliated with SPARK NH's early learning community of practice to schedule at least two (2) *Vroom* related "Mind in the Making Institutes" trainings.
- 2.7.3. Conduct 'Mind in the Making' trainings, which shall include, but not be limited to:
 - 2.7.3.1. A minimum of three (3) guaranteed training slots for Department staff in each training.
 - 2.7.3.2. A minimum of five (5) guaranteed training slots for Maternal and Child Health funded home visiting agency staff in each training.
 - 2.7.3.3. A trainer.
 - 2.7.3.4. Participant registration for each training.
 - 2.7.3.5. Participant sign in sheets for the training.
 - 2.7.3.6. Sufficient training materials for all participants.
 - 2.7.3.7. Training is conducted over a three (3) day period.
 - 2.7.3.8. Each training can accommodate a minimum of twenty (20) participants, in addition to the three (3) slots for Department Staff and five (5) slots for Maternal and Child Health funded home visiting agency staff.
 - 2.7.3.9. Each participant is evaluated to determine if he/she meets certification standards.
 - 2.7.3.10. Each participant who meets certification standards is awarded a certificate of completion at the end of the training series.
- 2.7.4. Evaluate 'Mind in the Making' trainings. The Contractor shall:
 - 2.7.4.1. Create a survey for participant completion at the end of each training provided as described in Section 2.7.2. for Department approval.



- 2.7.4.2. Ensure each individual attending a 'Mind in the Making Institutes' training completes the evaluation survey upon completion of the training.
 - 2.7.4.3. Collect participant surveys and analyze results.
 - 2.7.4.4. Provide survey analysis to the Department within five (5) days of completing trainings.
 - 2.7.4.5. Update training activities to ensure training improvement based on evaluation results.
- 2.8. The Contractor shall develop, manage and evaluate a statewide media campaign for SPARK NH's "Children: the Bedrock of the Granite State" that emphasizes home visiting services and targets parents, early childhood professionals, nonprofit organizations and businesses, statewide, utilizing pre-existing materials available through the SPARK NH or other resources, as identified and approved by the Department. The Contractor shall:
- 2.8.1. Establish placement of media developed in Section 2.8 above, as approved by the Department, which may include, but is not limited to:
 - 2.8.1.1. Radio.
 - 2.8.1.2. Print.
 - 2.8.1.3. Web.
 - 2.8.1.4. Mobile.
 - 2.8.1.5. Promotional social media postings.
 - 2.8.1.6. Out of home and community outreach.
 - 2.8.2. Ensure media placement activities are far reaching in the New Hampshire audience and include, but are not limited to:
 - 2.8.2.1. Preparing media buy plans for Department review and approval.
 - 2.8.2.2. Requesting proposals from media outlets for spot placements.
 - 2.8.2.3. Negotiating media placement rates to provide added value for each media buy.
 - 2.8.2.4. Invoicing media outlets and paying for media buys.
 - 2.8.2.5. Extending campaign reach after the paid media run ends by running public service announcements. The Contractor shall:
 - 2.8.2.5.1. Foster buy-in and a shared mission with all collaborators.
 - 2.8.2.5.2. Leverage both buy-in and mission to facilitate a change in systems where service providers view SPARK NH as a valuable referral resource.
 - 2.8.2.5.3. Ensure the campaign endures after the media buys cease by creating and printing enduring materials



including, but not limited to posters, brochures and displays.

2.8.2.6. Collaborating with community partners, as identified by the Department, to distribute media through their networks.

2.9. The Contractor shall provide technical assistance to a minimum of five (5) early childhood parental groups to enhance collaboration and advocacy skills that will enable the parental groups to provide quality input on early childhood systems and policies without duplicating efforts. The Contractor shall:

- 2.9.1. Plan a series of meetings for parental groups that will assist participants with collaboration and advocacy skills.
- 2.9.2. Secure a venue that is neutral to the childhood parental groups.
- 2.9.3. Promote meeting dates, times, and venues to ensure the widest audience possible.
- 2.9.4. Secure one (1) guest speaker from each parental group who shall provide information to the larger meeting regarding the parental group's interest in early childhood systems.
- 2.9.5. Ensure each meeting is conducive to the Spark NH Community of Practice/NH Listens initiative.

3. Staffing

3.1. The Contractor shall notify the Department, in writing, when a new administrator, coordinator or essential staff is hired to perform contract activities within one (1) month of the individual's hire. The Contractor shall ensure notification includes, but is not limited to:

- 3.1.1. Date of hire.
- 3.1.2. Resume.
- 3.1.3. Credentials, as appropriate.

3.2. The Contractor shall employ one .5 FTE Young Child Wellness Partner (YCWP) who shall:

- 3.2.1. Be the point of contact for the Department on all activities conducted by the Contractor.
- 3.2.2. Attend or send a representative to the Manchester Young Child Wellness Council meetings at least two times a year.
- 3.2.3. Encourage State Council and committee members in the Manchester area to participate in the Manchester Young Child Wellness Council (MYCEC) and/or Sub-committees in order to support the work of the MYCWC.
- 3.2.4. Coordinate activities with the Manchester Project LAUNCH Young Child Wellness Coordinator.
- 3.2.5. Participate in Project LAUNCH Management Team Meetings facilitated by the Department, at a minimum four (4) times per year.

[Handwritten Signature]
7/12/16



- 3.2.6. Coordinate and complete all required Department and SAMHSA written reports.
- 3.2.7. Has the following minimum qualifications:
 - 3.2.7.1. A Master's Degree in Public Administration, Public Health, Social Work, Early Childhood Education, Law Degree or related field.
 - 3.2.7.2. Extensive knowledge and experience in leading statewide early childhood systems and policy development, integration of statewide systems that relate to early childhood systems, council/coalition building, public health models, project management and sustainability practices.
 - 3.2.7.3. Excellent writing, presentation, facilitation and public speaking skills.
 - 3.2.7.4. Experience providing professional development and training in the early childhood field.
 - 3.2.7.5. Ability to work with individuals and groups in a culturally and linguistically competent manner.
 - 3.2.7.6. Ability to engage, coordinate, collaborate and communicate with diverse groups of people in order to effectively achieve common goals.
 - 3.2.7.7. Excellent analytical ability to assess efficiency and effectiveness of early childhood systems and policy development.

4. Reporting

- 4.1. The Contractor shall provide reports to the Department that include, but are not limited to:
 - 4.1.1. Monthly narrative progress summary of the SYCWC, Committees and statewide collaborative groups that inform the work of Project LAUNCH, no later than the 2nd Friday of the following month.
 - 4.1.2. Quarterly reports, which are due no later than ten (10) days after the close of the quarter, that include, but are not limited to:
 - 4.1.2.1. Progress toward achieving performance measures, which shall include but not be limited to:
 - 4.1.2.1.1. Progress of achieving performance measures during the current quarter
 - 4.1.2.1.2. Barriers experienced to achieving performance measures during the current quarter.
 - 4.1.2.1.3. Written plan to address barriers identified in Section 4.1.2.1.1 during the following quarter.
 - 4.1.2.1.4. Data and Performance Measures for TRAC Database.
 - 4.1.2.2. Communication and collaboration activities between the SYCWC and the MYCWC.

JG
7/12/16



- 4.1.2.3. Brief summary of progress and challenges of statewide early childhood collaborative meetings/initiatives and how they inform the work of Project LAUNCH, which may include but are not limited to:
 - 4.1.2.3.1. Early Childhood Community of Practice.
 - 4.1.2.3.2. The Pediatric Improvement Project.
 - 4.1.2.3.3. The NH Children's Behavioral Health Collaborative.
 - 4.1.2.3.4. Vroom activities with Manchester Project LAUNCH.
 - 4.1.2.3.5. The Statewide Watch Me Grow.
 - 4.1.2.3.6. Early Childhood Community Practice
- 4.1.2.4. The names and dates of the Spark NH representative that attended the MYCWC meetings.
- 4.1.3. Mid-Year, due no later than March 15th, and End of Year reports, due no later than October 15th, which include but are not limited to:
 - 4.1.3.1. A narrative summary of the information reported in Section 4.1.
 - 4.1.3.2. A summary report on the performance measures in Section 5.
 - 4.1.3.3. Any new content as required by the Department or the Federal funding source.
 - 4.1.3.4. Narrative summary of Mind in the Making trainings described in Section 2.7, which includes but is not limited to the plan to address any barriers in the next six (6) months.
 - 4.1.3.5. Narrative summary of media placement activities described in Section 2.8 regarding the Children of the Bedrock State Media Campaign.

5. Performance Measures

- 5.1. The Contractor shall meet or exceed the following performance measures:
 - 5.1.1. **Performance Measure #1:** 10% Percent of Spark New Hampshire Council/Statewide Young Child Wellness Council are consumers/family members of the population in focus.
 - 5.1.2. **Performance Measure #2:** 90% Percent of Spark New Hampshire Council/Statewide Young Child Wellness Council members report satisfaction with coordination.

6. Deliverables

- 6.1. The Contractor shall have a Spark NH representative participate in the MYCWC meetings at least twice a year.
- 6.2. The Contractor shall provide a written plan to the Department that specifies the sustainability planning services that will be provided to the MYCWC, described in Section 2.3., no later than August 30, 2016.

**New Hampshire Department of Health and Human Services
Project LAUNCH – State Young Child Wellness Council**



- 6.3. The Contractor shall ensure the sustainability planning services, as described in Section 2.3., are secured no later than September 30, 2016.
- 6.4. The Contractor shall ensure the sustainability services identified in the written plan in Section 6.2 are completed no later than December 30, 2016.
- 6.5. The Contractor shall participate in a minimum of four (4) monthly status update telephone calls with the Department and the federal project officer, as described in Section 2.5.2.
- 6.6. The Contractor shall participate in a minimum of four (4) Project LAUNCH Management Team meetings per year, as described in Section 2.5.1.
- 6.7. The Contractor shall provide a written plan for the conference activities described in Section 2.6 to the Department no later than August 30, 2016.
- 6.8. The Contractor shall secure the conference venue, speakers and logistical support required for the conference described in Section 2.6 no later than September 30, 2016.
- 6.9. The Contractor shall ensure the conference described in Section 2.6 is conducted no later than December 30, 2016.
- 6.10. The Contractor shall deliver conference evaluation results in Section 2.6 to the Department no later than fourteen (14) days from the contract completion date.
- 6.11. The Contractor shall ensure a minimum of two (2) Mind in the Making trainings are completed no later than June 30, 2017, in accordance with Section 2.7.
- 6.12. The Contractor shall ensure campaign materials and media buys described in Section 2.8 are in place no later than by March 31, 2017.
- 6.13. The Contractor shall purchase campaign materials, including, but not limited to a promotional banner as described in Section 2.8.
- 6.14. The Contractor shall provide a written plan for parental engagement meetings described in Section 2.9, which shall include the number of meetings that will be conducted through June 30, 2017, to the Department no later than 30 days from the contract effective date.
- 6.15. The Contractor shall ensure the series of parental engagement meetings, as described in the plan submitted in Section 6.13, are completed no later than June 30, 2017.

[Handwritten Signature]
[Handwritten Date] 07/12/16



Exhibit B

Method and Conditions Precedent to Payment

1. The State shall pay the Contractor an amount not to exceed the Price Limitation, Block 1.8, in accordance with the budgets in Exhibit B-1 – Budget, Exhibit B-2 – Budget, and Exhibit B-3 - Budget for the services provided by the Contractor pursuant to Exhibit A, Scope of Services.
2. This contract is funded with federal funds made available under the Catalog of Federal Domestic Assistance, CFDA #93.243, U.S. Department of Health & Human Services, Substance Abuse and Mental Health Services Administration, Substance Abuse and Mental Health Services Project of Regional and National Significance. FAIN #SM061289.
3. Payment for said services shall be made as follows:
 - 3.1. The Contractor will submit an invoice by the tenth working day of each month, which identifies and requests reimbursement for authorized expenses incurred in the prior month. The State shall make payment to the Contractor within thirty (30) days of receipt of each invoice for Contractor services provided pursuant to this Agreement.
 - 3.2. The invoice must be submitted by mail or e-mail to:

Financial Manager
Department of Health and Human Services
129 Pleasant Street
Concord, NH 03301

dphscontractbilling@dhhs.state.nh.us
4. A final payment request shall be submitted no later than sixty (40) days from the Form P37, General Provisions, Contract Completion Date, Bock 1.7.
5. Notwithstanding anything to the contrary herein, the Contractor agrees that funding under this Contract may be withheld, in whole or in part, in the event of noncompliance with any State or Federal law, rule or regulation applicable to the services provided, or if the said services have not been completed in accordance with the terms and conditions of this Agreement.
6. When the contract price limitation is reached, the program shall continue to operate at full capacity at no charge to the State of New Hampshire for the duration of the contract period.
7. Notwithstanding paragraph 18 of the Form P-37, General Provisions, an amendment limited to budget line item adjustments in Exhibit B-1, B-2 and B-3 within the price limitation, can be made by written agreement of both parties and may be made without obtaining approval of the Governor and Executive Council.

[Handwritten Signature]
7/12/16

Exhibit B-1 Budget

New Hampshire Department of Health and Human Services
COMPLETE ONE BUDGET FORM FOR EACH BUDGET PERIOD

Bidder/Program Name: Early Learning New Hampshire
Budget Request for: Project LAUNCH

Budget Period: July 1 2016 through June 30 2017

Line Item	Total Program Cost			Contractor Share / Match			Funded by Other sources above		
	Direct Incremental	Indirect Project	Total	Direct Incremental	Indirect Project	Total	Direct Incremental	Indirect Project	Total
1. Total Salary/Wages	\$ 41,993.50	\$ 4,199.35	\$ 46,192.85	\$ -	\$ -	\$ -	\$ 4,199.35	\$ -	\$ 4,199.35
2. Employee Benefits	\$ 3,481.90	\$ 345.25	\$ 3,827.15	\$ -	\$ -	\$ -	\$ 3,481.90	\$ 345.25	\$ 3,827.15
3. Consultants - Spark NH Liaison with Local Council	\$ 25,000.00	\$ -	\$ 25,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4. Equipment:	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Rental	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Repair and Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Purchase/Depreciation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5. Supplies:	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Educational	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Lab	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pharmacy	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Medical	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6. Travel	\$ 458.00	\$ 458.00	\$ 916.00	\$ -	\$ -	\$ -	\$ 458.00	\$ -	\$ 458.00
7. Occupancy	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
8. Current Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Telephone	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Postage	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Subscriptions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Audit and Legal	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Board Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
9. Software	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10. Marketing/Communications	\$ 244,440.00	\$ 24,444.00	\$ 268,884.00	\$ -	\$ -	\$ -	\$ 244,440.00	\$ 24,444.00	\$ 268,884.00
11. Staff Education and Training	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
12. Subcontracts/Agreements	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
13. Other (Specific details mandatory): Meeting Costs - value, audio visuals, handouts for ACEs and Toxic Stress Conference	\$ 13,700.00	\$ 1,300.00	\$ 15,000.00	\$ -	\$ -	\$ -	\$ 13,700.00	\$ 1,300.00	\$ 15,000.00
14. Other (Specific details mandatory): Incentives for Parent Leadership Initiative	\$ 8,000.00	\$ 800.00	\$ 8,800.00	\$ -	\$ -	\$ -	\$ 8,000.00	\$ 800.00	\$ 8,800.00
TOTAL	\$ 341,185.40	\$ 31,544.60	\$ 372,730.00	\$ -	\$ -	\$ -	\$ 341,185.40	\$ 31,544.60	\$ 372,730.00

9.2%

Indirect As A Percent of Direct

Contractor Initials: *AK*
Date: 7/12/16

Exhibit B-2 Budget

New Hampshire Department of Health and Human Services
COMPLETE ONE BUDGET FORM FOR EACH BUDGET PERIOD

Bidder/Program Name: Early Learning New Hampshire
Budget Request for: Project LAUNCH

Budget Period: July 1 2017 through June 30 2018

Line Item	Total Program Cost		Contractor Share / Match		Funded by 10118 contract share		Total
	Direct Incremental	Indirect Pooled	Direct Incremental	Indirect Pooled	Direct Incremental	Indirect Pooled	
1. Total Salary/Wages	\$ 41,993.50	\$ 4,199.35	\$ -	\$ -	\$ 41,993.50	\$ 4,199.35	\$ 46,192.85
2. Employee Benefits	\$ 3,461.90	\$ 345.25	\$ -	\$ -	\$ 3,461.90	\$ 345.25	\$ 3,807.15
3. Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4. Equipment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Rent	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Repair and Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Purchase/Depreciation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5. Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Educational	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Lab	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pharmacy	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Medical	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6. Travel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7. Occupancy	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
8. Current Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Telephone	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Postage	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Subscriptions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Audit and Legal	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Board Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
9. Software	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10. Marketing/Communications	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11. Staff Education and Training	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
12. Subcontract/Agreements	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
13. Other (Specify details mandatorily)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL	\$ 45,455.40	\$ 4,544.00	\$ -	\$ -	\$ 45,455.40	\$ 4,544.00	\$ 50,000.00
Indirect As A Percent of Direct		10.0%					

Contractor Initials: *JK*
Date: *7/20/16*

Exhibit B-3 - Budget

New Hampshire Department of Health and Human Services
COMPLETE ONE BUDGET FORM FOR EACH BUDGET PERIOD

Bidder/Program Name: Early Learning New Hampshire

Budget Request for: Project LAUNCH

Budget Period: July 1, 2018 through September 30, 2018

Line Item	Total Program Cost			Contractor Share / Match			Funded by Other Contract Share		
	Direct Incremental	Indirect Pooled	Total	Direct Incremental	Indirect Pooled	Total	Direct Incremental	Indirect Pooled	Total
1. Total Salary/Wages	\$ 10,488.37	\$ 1,048.81	\$ 11,548.18	\$ -	\$ -	\$ -	\$ 10,488.37	\$ 1,048.81	\$ 11,548.18
2. Employee Benefits	\$ 865.47	\$ 86.35	\$ 951.82	\$ -	\$ -	\$ -	\$ 865.47	\$ 86.35	\$ 951.82
3. Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4. Equipment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5. Rental	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6. Repair and Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7. Purchases/Depreciation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
8. Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
9. Educational	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10. Lab	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11. Pharmacy	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
12. Medical	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
13. Office	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
14. Travel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
15. Occupancy	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
16. Current Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
17. Telephone	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
18. Postage	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
19. Subscriptions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
20. Audit and Legal	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
21. Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
22. Board Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
23. Software	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
24. Marketing/Communications	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
25. Staff Education and Training	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
26. Subcontracts/Agreements	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
27. Other (Specify FRANK IN CATEGORY)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
28. TOTAL	\$ 11,353.84	\$ 1,135.38	\$ 12,500.00	\$ -	\$ -	\$ -	\$ 11,353.84	\$ 1,135.38	\$ 12,500.00

Indirect As A Percent of Direct 10.0%

Contractor Initials: *AL*
Date: 12/16



SPECIAL PROVISIONS

Contractors Obligations: The Contractor covenants and agrees that all funds received by the Contractor under the Contract shall be used only as payment to the Contractor for services provided to eligible individuals and, in the furtherance of the aforesaid covenants, the Contractor hereby covenants and agrees as follows:

1. **Compliance with Federal and State Laws:** If the Contractor is permitted to determine the eligibility of individuals such eligibility determination shall be made in accordance with applicable federal and state laws, regulations, orders, guidelines, policies and procedures.
2. **Time and Manner of Determination:** Eligibility determinations shall be made on forms provided by the Department for that purpose and shall be made and remade at such times as are prescribed by the Department.
3. **Documentation:** In addition to the determination forms required by the Department, the Contractor shall maintain a data file on each recipient of services hereunder, which file shall include all information necessary to support an eligibility determination and such other information as the Department requests. The Contractor shall furnish the Department with all forms and documentation regarding eligibility determinations that the Department may request or require.
4. **Fair Hearings:** The Contractor understands that all applicants for services hereunder, as well as individuals declared ineligible have a right to a fair hearing regarding that determination. The Contractor hereby covenants and agrees that all applicants for services shall be permitted to fill out an application form and that each applicant or re-applicant shall be informed of his/her right to a fair hearing in accordance with Department regulations.
5. **Gratuities or Kickbacks:** The Contractor agrees that it is a breach of this Contract to accept or make a payment, gratuity or offer of employment on behalf of the Contractor, any Sub-Contractor or the State in order to influence the performance of the Scope of Work detailed in Exhibit A of this Contract. The State may terminate this Contract and any sub-contract or sub-agreement if it is determined that payments, gratuities or offers of employment of any kind were offered or received by any officials, officers, employees or agents of the Contractor or Sub-Contractor.
6. **Retroactive Payments:** Notwithstanding anything to the contrary contained in the Contract or in any other document, contract or understanding, it is expressly understood and agreed by the parties hereto, that no payments will be made hereunder to reimburse the Contractor for costs incurred for any purpose or for any services provided to any individual prior to the Effective Date of the Contract and no payments shall be made for expenses incurred by the Contractor for any services provided prior to the date on which the individual applies for services or (except as otherwise provided by the federal regulations) prior to a determination that the individual is eligible for such services.
7. **Conditions of Purchase:** Notwithstanding anything to the contrary contained in the Contract, nothing herein contained shall be deemed to obligate or require the Department to purchase services hereunder at a rate which reimburses the Contractor in excess of the Contractors costs, at a rate which exceeds the amounts reasonable and necessary to assure the quality of such service, or at a rate which exceeds the rate charged by the Contractor to ineligible individuals or other third party funders for such service. If at any time during the term of this Contract or after receipt of the Final Expenditure Report hereunder, the Department shall determine that the Contractor has used payments hereunder to reimburse items of expense other than such costs, or has received payment in excess of such costs or in excess of such rates charged by the Contractor to ineligible individuals or other third party funders, the Department may elect to:
 - 7.1. Renegotiate the rates for payment hereunder, in which event new rates shall be established;
 - 7.2. Deduct from any future payment to the Contractor the amount of any prior reimbursement in excess of costs;



- 7.3. Demand repayment of the excess payment by the Contractor in which event failure to make such repayment shall constitute an Event of Default hereunder. When the Contractor is permitted to determine the eligibility of individuals for services, the Contractor agrees to reimburse the Department for all funds paid by the Department to the Contractor for services provided to any individual who is found by the Department to be ineligible for such services at any time during the period of retention of records established herein.

RECORDS: MAINTENANCE, RETENTION, AUDIT, DISCLOSURE AND CONFIDENTIALITY:

8. **Maintenance of Records:** In addition to the eligibility records specified above, the Contractor covenants and agrees to maintain the following records during the Contract Period:
- 8.1. **Fiscal Records:** books, records, documents and other data evidencing and reflecting all costs and other expenses incurred by the Contractor in the performance of the Contract, and all income received or collected by the Contractor during the Contract Period, said records to be maintained in accordance with accounting procedures and practices which sufficiently and properly reflect all such costs and expenses, and which are acceptable to the Department, and to include, without limitation, all ledgers, books, records, and original evidence of costs such as purchase requisitions and orders, vouchers, requisitions for materials, inventories, valuations of in-kind contributions, labor time cards, payrolls, and other records requested or required by the Department.
- 8.2. **Statistical Records:** Statistical, enrollment, attendance or visit records for each recipient of services during the Contract Period, which records shall include all records of application and eligibility (including all forms required to determine eligibility for each such recipient), records regarding the provision of services and all invoices submitted to the Department to obtain payment for such services.
- 8.3. **Medical Records:** Where appropriate and as prescribed by the Department regulations, the Contractor shall retain medical records on each patient/recipient of services.
9. **Audit:** Contractor shall submit an annual audit to the Department within 60 days after the close of the agency fiscal year. It is recommended that the report be prepared in accordance with the provision of Office of Management and Budget Circular A-133, "Audits of States, Local Governments, and Non Profit Organizations" and the provisions of Standards for Audit of Governmental Organizations, Programs, Activities and Functions, issued by the US General Accounting Office (GAO standards) as they pertain to financial compliance audits.
- 9.1. **Audit and Review:** During the term of this Contract and the period for retention hereunder, the Department, the United States Department of Health and Human Services, and any of their designated representatives shall have access to all reports and records maintained pursuant to the Contract for purposes of audit, examination, excerpts and transcripts.
- 9.2. **Audit Liabilities:** In addition to and not in any way in limitation of obligations of the Contract, it is understood and agreed by the Contractor that the Contractor shall be held liable for any state or federal audit exceptions and shall return to the Department, all payments made under the Contract to which exception has been taken or which have been disallowed because of such an exception.
10. **Confidentiality of Records:** All information, reports, and records maintained hereunder or collected in connection with the performance of the services and the Contract shall be confidential and shall not be disclosed by the Contractor, provided however, that pursuant to state laws and the regulations of the Department regarding the use and disclosure of such information, disclosure may be made to public officials requiring such information in connection with their official duties and for purposes directly connected to the administration of the services and the Contract; and provided further, that the use or disclosure by any party of any information concerning a recipient for any purpose not directly connected with the administration of the Department or the Contractor's responsibilities with respect to purchased services hereunder is prohibited except on written consent of the recipient, his attorney or guardian.



Notwithstanding anything to the contrary contained herein the covenants and conditions contained in the Paragraph shall survive the termination of the Contract for any reason whatsoever.

11. **Reports: Fiscal and Statistical:** The Contractor agrees to submit the following reports at the following times if requested by the Department.
 - 11.1. **Interim Financial Reports:** Written interim financial reports containing a detailed description of all costs and non-allowable expenses incurred by the Contractor to the date of the report and containing such other information as shall be deemed satisfactory by the Department to justify the rate of payment hereunder. Such Financial Reports shall be submitted on the form designated by the Department or deemed satisfactory by the Department.
 - 11.2. **Final Report:** A final report shall be submitted within thirty (30) days after the end of the term of this Contract. The Final Report shall be in a form satisfactory to the Department and shall contain a summary statement of progress toward goals and objectives stated in the Proposal and other information required by the Department.
12. **Completion of Services: Disallowance of Costs:** Upon the purchase by the Department of the maximum number of units provided for in the Contract and upon payment of the price limitation hereunder, the Contract and all the obligations of the parties hereunder (except such obligations as, by the terms of the Contract are to be performed after the end of the term of this Contract and/or survive the termination of the Contract) shall terminate, provided however, that if, upon review of the Final Expenditure Report the Department shall disallow any expenses claimed by the Contractor as costs hereunder the Department shall retain the right, at its discretion, to deduct the amount of such expenses as are disallowed or to recover such sums from the Contractor.
13. **Credits:** All documents, notices, press releases, research reports and other materials prepared during or resulting from the performance of the services of the Contract shall include the following statement:
 - 13.1. The preparation of this (report, document etc.) was financed under a Contract with the State of New Hampshire, Department of Health and Human Services, with funds provided in part by the State of New Hampshire and/or such other funding sources as were available or required, e.g., the United States Department of Health and Human Services.
14. **Prior Approval and Copyright Ownership:** All materials (written, video, audio) produced or purchased under the contract shall have prior approval from DHHS before printing, production, distribution or use. The DHHS will retain copyright ownership for any and all original materials produced, including, but not limited to, brochures, resource directories, protocols or guidelines, posters, or reports. Contractor shall not reproduce any materials produced under the contract without prior written approval from DHHS.
15. **Operation of Facilities: Compliance with Laws and Regulations:** In the operation of any facilities for providing services, the Contractor shall comply with all laws, orders and regulations of federal, state, county and municipal authorities and with any direction of any Public Officer or officers pursuant to laws which shall impose an order or duty upon the contractor with respect to the operation of the facility or the provision of the services at such facility. If any governmental license or permit shall be required for the operation of the said facility or the performance of the said services, the Contractor will procure said license or permit, and will at all times comply with the terms and conditions of each such license or permit. In connection with the foregoing requirements, the Contractor hereby covenants and agrees that, during the term of this Contract the facilities shall comply with all rules, orders, regulations, and requirements of the State Office of the Fire Marshal and the local fire protection agency, and shall be in conformance with local building and zoning codes, by-laws and regulations.
16. **Equal Employment Opportunity Plan (EEOP):** The Contractor will provide an Equal Employment Opportunity Plan (EEOP) to the Office for Civil Rights, Office of Justice Programs (OCR), if it has received a single award of \$500,000 or more. If the recipient receives \$25,000 or more and has 50 or



more employees, it will maintain a current EEO on file and submit an EEO Certification Form to the OCR, certifying that its EEO is on file. For recipients receiving less than \$25,000, or public grantees with fewer than 50 employees, regardless of the amount of the award, the recipient will provide an EEO Certification Form to the OCR certifying it is not required to submit or maintain an EEO. Non-profit organizations, Indian Tribes, and medical and educational institutions are exempt from the EEO requirement, but are required to submit a certification form to the OCR to claim the exemption. EEO Certification Forms are available at: <http://www.ojp.usdoj/about/ocr/pdfs/cert.pdf>.

17. **Limited English Proficiency (LEP):** As clarified by Executive Order 13166, Improving Access to Services for persons with Limited English Proficiency, and resulting agency guidance, national origin discrimination includes discrimination on the basis of limited English proficiency (LEP). To ensure compliance with the Omnibus Crime Control and Safe Streets Act of 1968 and Title VI of the Civil Rights Act of 1964, Contractors must take reasonable steps to ensure that LEP persons have meaningful access to its programs.
18. **Pilot Program for Enhancement of Contractor Employee Whistleblower Protections:** The following shall apply to all contracts that exceed the Simplified Acquisition Threshold as defined in 48 CFR 2.101 (currently, \$150,000)

CONTRACTOR EMPLOYEE WHISTLEBLOWER RIGHTS AND REQUIREMENT TO INFORM EMPLOYEES OF WHISTLEBLOWER RIGHTS (SEP 2013)

- (a) This contract and employees working on this contract will be subject to the whistleblower rights and remedies in the pilot program on Contractor employee whistleblower protections established at 41 U.S.C. 4712 by section 828 of the National Defense Authorization Act for Fiscal Year 2013 (Pub. L. 112-239) and FAR 3.908.
- (b) The Contractor shall inform its employees in writing, in the predominant language of the workforce, of employee whistleblower rights and protections under 41 U.S.C. 4712, as described in section 3.908 of the Federal Acquisition Regulation.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in all subcontracts over the simplified acquisition threshold.
19. **Subcontractors:** DHHS recognizes that the Contractor may choose to use subcontractors with greater expertise to perform certain health care services or functions for efficiency or convenience, but the Contractor shall retain the responsibility and accountability for the function(s). Prior to subcontracting, the Contractor shall evaluate the subcontractor's ability to perform the delegated function(s). This is accomplished through a written agreement that specifies activities and reporting responsibilities of the subcontractor and provides for revoking the delegation or imposing sanctions if the subcontractor's performance is not adequate. Subcontractors are subject to the same contractual conditions as the Contractor and the Contractor is responsible to ensure subcontractor compliance with those conditions.
- When the Contractor delegates a function to a subcontractor, the Contractor shall do the following:
- 19.1. Evaluate the prospective subcontractor's ability to perform the activities, before delegating the function
 - 19.2. Have a written agreement with the subcontractor that specifies activities and reporting responsibilities and how sanctions/revocation will be managed if the subcontractor's performance is not adequate
 - 19.3. Monitor the subcontractor's performance on an ongoing basis



- 19.4. Provide to DHHS an annual schedule identifying all subcontractors, delegated functions and responsibilities, and when the subcontractor's performance will be reviewed
- 19.5. DHHS shall, at its discretion, review and approve all subcontracts.

If the Contractor identifies deficiencies or areas for improvement are identified, the Contractor shall take corrective action.

DEFINITIONS

As used in the Contract, the following terms shall have the following meanings:

COSTS: Shall mean those direct and indirect items of expense determined by the Department to be allowable and reimbursable in accordance with cost and accounting principles established in accordance with state and federal laws, regulations, rules and orders.

DEPARTMENT: NH Department of Health and Human Services.

FINANCIAL MANAGEMENT GUIDELINES: Shall mean that section of the Contractor Manual which is entitled "Financial Management Guidelines" and which contains the regulations governing the financial activities of contractor agencies which have contracted with the State of NH to receive funds.

PROPOSAL: If applicable, shall mean the document submitted by the Contractor on a form or forms required by the Department and containing a description of the Services to be provided to eligible individuals by the Contractor in accordance with the terms and conditions of the Contract and setting forth the total cost and sources of revenue for each service to be provided under the Contract.

UNIT: For each service that the Contractor is to provide to eligible individuals hereunder, shall mean that period of time or that specified activity determined by the Department and specified in Exhibit B of the Contract.

FEDERAL/STATE LAW: Wherever federal or state laws, regulations, rules, orders, and policies, etc. are referred to in the Contract, the said reference shall be deemed to mean all such laws, regulations, etc. as they may be amended or revised from the time to time.

CONTRACTOR MANUAL: Shall mean that document prepared by the NH Department of Administrative Services containing a compilation of all regulations promulgated pursuant to the New Hampshire Administrative Procedures Act. NH RSA Ch 541-A, for the purpose of implementing State of NH and federal regulations promulgated thereunder.

SUPPLANTING OTHER FEDERAL FUNDS: The Contractor guarantees that funds provided under this Contract will not supplant any existing federal funds available for these services.

AC
7/12/16



REVISIONS TO GENERAL PROVISIONS

1. Subparagraph 4 of the General Provisions of this contract, Conditional Nature of Agreement, is replaced as follows:
 4. **CONDITIONAL NATURE OF AGREEMENT.**
Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including without limitation, the continuance of payments, in whole or in part, under this Agreement are contingent upon continued appropriation or availability of funds, including any subsequent changes to the appropriation or availability of funds affected by any state or federal legislative or executive action that reduces, eliminates, or otherwise modifies the appropriation or availability of funding for this Agreement and the Scope of Services provided in Exhibit A, Scope of Services, in whole or in part. In no event shall the State be liable for any payments hereunder in excess of appropriated or available funds. In the event of a reduction, termination or modification of appropriated or available funds, the State shall have the right to withhold payment until such funds become available, if ever. The State shall have the right to reduce, terminate or modify services under this Agreement immediately upon giving the Contractor notice of such reduction, termination or modification. The State shall not be required to transfer funds from any other source or account into the Account(s) identified in block 1.6 of the General Provisions, Account Number, or any other account, in the event funds are reduced or unavailable.
2. Subparagraph 10 of the General Provisions of this contract, Termination, is amended by adding the following language:
 - 10.1 The State may terminate the Agreement at any time for any reason, at the sole discretion of the State, 30 days after giving the Contractor written notice that the State is exercising its option to terminate the Agreement.
 - 10.2 In the event of early termination, the Contractor shall, within 15 days of notice of early termination, develop and submit to the State a Transition Plan for services under the Agreement, including but not limited to, identifying the present and future needs of clients receiving services under the Agreement and establishes a process to meet those needs.
 - 10.3 The Contractor shall fully cooperate with the State and shall promptly provide detailed information to support the Transition Plan including, but not limited to, any information or data requested by the State related to the termination of the Agreement and Transition Plan and shall provide ongoing communication and revisions of the Transition Plan to the State as requested.
 - 10.4 In the event that services under the Agreement, including but not limited to clients receiving services under the Agreement are transitioned to having services delivered by another entity including contracted providers or the State, the Contractor shall provide a process for uninterrupted delivery of services in the Transition Plan.
 - 10.5 The Contractor shall establish a method of notifying clients and other affected individuals about the transition. The Contractor shall include the proposed communications in its Transition Plan submitted to the State as described above.
3. The Division reserves the right to renew the Contract for up to five (5) additional years, subject to the continued availability of funds, satisfactory performance of services and approval by the Governor and Executive Council.



CERTIFICATION REGARDING DRUG-FREE WORKPLACE REQUIREMENTS

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Sections 5151-5160 of the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701 et seq.), and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

ALTERNATIVE I - FOR GRANTEES OTHER THAN INDIVIDUALS

**US DEPARTMENT OF HEALTH AND HUMAN SERVICES - CONTRACTORS
US DEPARTMENT OF EDUCATION - CONTRACTORS
US DEPARTMENT OF AGRICULTURE - CONTRACTORS**

This certification is required by the regulations implementing Sections 5151-5160 of the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701 et seq.). The January 31, 1989 regulations were amended and published as Part II of the May 25, 1990 Federal Register (pages 21681-21691), and require certification by grantees (and by inference, sub-grantees and sub-contractors), prior to award, that they will maintain a drug-free workplace. Section 3017.630(c) of the regulation provides that a grantee (and by inference, sub-grantees and sub-contractors) that is a State may elect to make one certification to the Department in each federal fiscal year in lieu of certificates for each grant during the federal fiscal year covered by the certification. The certificate set out below is a material representation of fact upon which reliance is placed when the agency awards the grant. False certification or violation of the certification shall be grounds for suspension of payments, suspension or termination of grants, or government wide suspension or debarment. Contractors using this form should send it to:

Commissioner
NH Department of Health and Human Services
129 Pleasant Street,
Concord, NH 03301-6505

1. The grantee certifies that it will or will continue to provide a drug-free workplace by:
 - 1.1. Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the grantee's workplace and specifying the actions that will be taken against employees for violation of such prohibition;
 - 1.2. Establishing an ongoing drug-free awareness program to inform employees about
 - 1.2.1. The dangers of drug abuse in the workplace;
 - 1.2.2. The grantee's policy of maintaining a drug-free workplace;
 - 1.2.3. Any available drug counseling, rehabilitation, and employee assistance programs; and
 - 1.2.4. The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;
 - 1.3. Making it a requirement that each employee to be engaged in the performance of the grant be given a copy of the statement required by paragraph (a);
 - 1.4. Notifying the employee in the statement required by paragraph (a) that, as a condition of employment under the grant, the employee will
 - 1.4.1. Abide by the terms of the statement; and
 - 1.4.2. Notify the employer in writing of his or her conviction for a violation of a criminal drug statute occurring in the workplace no later than five calendar days after such conviction;
 - 1.5. Notifying the agency in writing, within ten calendar days after receiving notice under subparagraph 1.4.2 from an employee or otherwise receiving actual notice of such conviction. Employers of convicted employees must provide notice, including position title, to every grant officer on whose grant activity the convicted employee was working, unless the Federal agency

[Handwritten Signature]
7/12/16



- has designated a central point for the receipt of such notices. Notice shall include the identification number(s) of each affected grant;
- 1.6. Taking one of the following actions, within 30 calendar days of receiving notice under subparagraph 1.4.2, with respect to any employee who is so convicted
 - 1.6.1. Taking appropriate personnel action against such an employee, up to and including termination, consistent with the requirements of the Rehabilitation Act of 1973, as amended; or
 - 1.6.2. Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a Federal, State, or local health, law enforcement, or other appropriate agency;
 - 1.7. Making a good faith effort to continue to maintain a drug-free workplace through implementation of paragraphs 1.1, 1.2, 1.3, 1.4, 1.5, and 1.6.
2. The grantee may insert in the space provided below the site(s) for the performance of work done in connection with the specific grant.

Place of Performance (street address, city, county, state, zip code) (list each location)

Check if there are workplaces on file that are not identified here.

Contractor Name:

7/12/16
Date

Jackie Cowell
Name: Jackie Cowell
Title: Executive Director

JC
7/12/16



CERTIFICATION REGARDING LOBBYING

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Section 319 of Public Law 101-121, Government wide Guidance for New Restrictions on Lobbying, and 31 U.S.C. 1352, and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

US DEPARTMENT OF HEALTH AND HUMAN SERVICES - CONTRACTORS
US DEPARTMENT OF EDUCATION - CONTRACTORS
US DEPARTMENT OF AGRICULTURE - CONTRACTORS

Programs (indicate applicable program covered):

- *Temporary Assistance to Needy Families under Title IV-A
- *Child Support Enforcement Program under Title IV-D
- *Social Services Block Grant Program under Title XX
- *Medicaid Program under Title XIX
- *Community Services Block Grant under Title VI
- *Child Care Development Block Grant under Title IV

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement (and by specific mention sub-grantee or sub-contractor).
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement (and by specific mention sub-grantee or sub-contractor), the undersigned shall complete and submit Standard Form LLL, (Disclosure Form to Report Lobbying, in accordance with its instructions, attached and identified as Standard Exhibit E-I.)
3. The undersigned shall require that the language of this certification be included in the award document for sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Contractor Name:

7/12/16
Date

Jackie Cowell
Name: Jackie Cowell
Title: Executive Director

JK
7/12/16



**CERTIFICATION REGARDING DEBARMENT, SUSPENSION
AND OTHER RESPONSIBILITY MATTERS**

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Executive Office of the President, Executive Order 12549 and 45 CFR Part 76 regarding Debarment, Suspension, and Other Responsibility Matters, and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

INSTRUCTIONS FOR CERTIFICATION

1. By signing and submitting this proposal (contract), the prospective primary participant is providing the certification set out below.
2. The inability of a person to provide the certification required below will not necessarily result in denial of participation in this covered transaction. If necessary, the prospective participant shall submit an explanation of why it cannot provide the certification. The certification or explanation will be considered in connection with the NH Department of Health and Human Services' (DHHS) determination whether to enter into this transaction. However, failure of the prospective primary participant to furnish a certification or an explanation shall disqualify such person from participation in this transaction.
3. The certification in this clause is a material representation of fact upon which reliance was placed when DHHS determined to enter into this transaction. If it is later determined that the prospective primary participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, DHHS may terminate this transaction for cause or default.
4. The prospective primary participant shall provide immediate written notice to the DHHS agency to whom this proposal (contract) is submitted if at any time the prospective primary participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
5. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rules implementing Executive Order 12549: 45 CFR Part 76. See the attached definitions.
6. The prospective primary participant agrees by submitting this proposal (contract) that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by DHHS.
7. The prospective primary participant further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion - Lower Tier Covered Transactions," provided by DHHS, without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
8. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or involuntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List (of excluded parties).
9. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and

AK
7/12/16



information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

10. Except for transactions authorized under paragraph 6 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal government, DHHS may terminate this transaction for cause or default.

PRIMARY COVERED TRANSACTIONS

11. The prospective primary participant certifies to the best of its knowledge and belief, that it and its principals:
 - 11.1. are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency;
 - 11.2. have not within a three-year period preceding this proposal (contract) been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or a contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - 11.3. are not presently indicted for otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (I)(b) of this certification; and
 - 11.4. have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.
12. Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal (contract).

LOWER TIER COVERED TRANSACTIONS

13. By signing and submitting this lower tier proposal (contract), the prospective lower tier participant, as defined in 45 CFR Part 76, certifies to the best of its knowledge and belief that it and its principals:
 - 13.1. are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.
 - 13.2. where the prospective lower tier participant is unable to certify to any of the above, such prospective participant shall attach an explanation to this proposal (contract).
14. The prospective lower tier participant further agrees by submitting this proposal (contract) that it will include this clause entitled "Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion - Lower Tier Covered Transactions," without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.

Contractor Name:

7/12/16
Date

Jackie Lowell
Name: Jackie Lowell
Title: Executive Director



**CERTIFICATION OF COMPLIANCE WITH REQUIREMENTS PERTAINING TO
FEDERAL NONDISCRIMINATION, EQUAL TREATMENT OF FAITH-BASED ORGANIZATIONS AND
WHISTLEBLOWER PROTECTIONS**

The Contractor identified in Section 1.3 of the General Provisions agrees by signature of the Contractor's representative as identified in Sections 1.11 and 1.12 of the General Provisions, to execute the following certification:

Contractor will comply, and will require any subgrantees or subcontractors to comply, with any applicable federal nondiscrimination requirements, which may include:

- the Omnibus Crime Control and Safe Streets Act of 1968 (42 U.S.C. Section 3789d) which prohibits recipients of federal funding under this statute from discriminating, either in employment practices or in the delivery of services or benefits, on the basis of race, color, religion, national origin, and sex. The Act requires certain recipients to produce an Equal Employment Opportunity Plan;
- the Juvenile Justice Delinquency Prevention Act of 2002 (42 U.S.C. Section 5672(b)) which adopts by reference, the civil rights obligations of the Safe Streets Act. Recipients of federal funding under this statute are prohibited from discriminating, either in employment practices or in the delivery of services or benefits, on the basis of race, color, religion, national origin, and sex. The Act includes Equal Employment Opportunity Plan requirements;
- the Civil Rights Act of 1964 (42 U.S.C. Section 2000d, which prohibits recipients of federal financial assistance from discriminating on the basis of race, color, or national origin in any program or activity);
- the Rehabilitation Act of 1973 (29 U.S.C. Section 794), which prohibits recipients of Federal financial assistance from discriminating on the basis of disability, in regard to employment and the delivery of services or benefits, in any program or activity;
- the Americans with Disabilities Act of 1990 (42 U.S.C. Sections 12131-34), which prohibits discrimination and ensures equal opportunity for persons with disabilities in employment, State and local government services, public accommodations, commercial facilities, and transportation;
- the Education Amendments of 1972 (20 U.S.C. Sections 1681, 1683, 1685-86), which prohibits discrimination on the basis of sex in federally assisted education programs;
- the Age Discrimination Act of 1975 (42 U.S.C. Sections 6106-07), which prohibits discrimination on the basis of age in programs or activities receiving Federal financial assistance. It does not include employment discrimination;
- 28 C.F.R. pt. 31 (U.S. Department of Justice Regulations – OJJDP Grant Programs); 28 C.F.R. pt. 42 (U.S. Department of Justice Regulations – Nondiscrimination; Equal Employment Opportunity; Policies and Procedures); Executive Order No. 13279 (equal protection of the laws for faith-based and community organizations); Executive Order No. 13559, which provide fundamental principles and policy-making criteria for partnerships with faith-based and neighborhood organizations;
- 28 C.F.R. pt. 38 (U.S. Department of Justice Regulations – Equal Treatment for Faith-Based Organizations); and Whistleblower protections 41 U.S.C. §4712 and The National Defense Authorization Act (NDAA) for Fiscal Year 2013 (Pub. L. 112-239, enacted January 2, 2013) the Pilot Program for Enhancement of Contract Employee Whistleblower Protections, which protects employees against reprisal for certain whistle blowing activities in connection with federal grants and contracts.

The certificate set out below is a material representation of fact upon which reliance is placed when the agency awards the grant. False certification or violation of the certification shall be grounds for suspension of payments, suspension or termination of grants, or government wide suspension or debarment.

Exhibit G

Certification of Compliance with requirements pertaining to Federal Nondiscrimination, Equal Treatment of Faith-Based Organizations and Whistleblower protections

Contractor Initials

[Handwritten Signature]

Date

5/12/16

New Hampshire Department of Health and Human Services
Exhibit G



In the event a Federal or State court or Federal or State administrative agency makes a finding of discrimination after a due process hearing on the grounds of race, color, religion, national origin, or sex against a recipient of funds, the recipient will forward a copy of the finding to the Office for Civil Rights, to the applicable contracting agency or division within the Department of Health and Human Services, and to the Department of Health and Human Services Office of the Ombudsman.

The Contractor identified in Section 1.3 of the General Provisions agrees by signature of the Contractor's representative as identified in Sections 1.11 and 1.12 of the General Provisions, to execute the following certification:

1. By signing and submitting this proposal (contract) the Contractor agrees to comply with the provisions indicated above.

Contractor Name:

7/12/16
Date

Jackie Cowell
Name: Jackie Cowell
Title: Executive Director

Exhibit G

Certification of Compliance with requirements pertaining to Federal Nondiscrimination, Equal Treatment of Faith-Based Organizations and Whistleblower protections

Contractor Initials

JC

Date

7/12/16