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### STATE OF NEW HAMPSHIRE

## DEPARTMENT of NATURAL and CULTURAL RESOURCES DIVISION of PARKS and RECREATION



. 172 Pembroke Road Concord, New Hampshire 03301 Phone: (603) 271-3556 Fax: (603) 271-3553 Web: www.nhstateparks.org

August 24, 2018.

His Excellency, Governor Christopher T. Sununu and the Honorable Executive Council State House Concord, New Hampshire 03301

#### **REQUESTED ACTION**

Pursuant to RSA 21-I:80, (b), authorize the Department of Natural and Cultural Resources, Division of Parks and Recreation to enter into a **SOLE SOURCE** contract with Doppelmayr USA, Inc. (VC #169529), Salt Lake City, UT in the amount of \$53,495 for labor and parts required to rebuild the Peabody Express Lift Gearbox at Cannon Mountain Ski Area in Franconia, NH upon Governor and Executive Council approval through November 19, 2018. 100% Cannon Mountain Capital Improvement Fund

Funding is available as follows:

03-35-35-350030-31320000 RSA 12-A:29-B Cannon Capital Improvement 034-500162 Capital Projects FY 2019

\$53,495

### **EXPLANATION**

Doppelmayr USA, Inc. (Doppelmayr) is our preferred aerial lift and aerial tramway contractor. Doppelmayr is one of only two primary lift contractors with offices in North America and they run the only known aerial tramway repair division within all of the Americas. Doppelmayr has built and installed an overwhelming majority of Cannon's aerial lifts, including the lift in question, and is very aware of our on-site systems and topography. This Doppelmayr lift features a great many proprietary and/or lift-specific parts. For these reasons, we are requesting approval of this contract on a sole source basis.

As part of Cannon's ongoing preventative maintenance program, the Peabody Express Quad gearbox requires attention. The gearbox is rapidly approaching the manufacturer's suggested threshold of hours in service and preventative maintenance is essential to ensuring that Cannon's primary front side lift continues to run properly and safely. The maintenance will include low speed coupling inspections and rebuild, and any other necessary work. The project is scheduled for completion by November 19, 2018.

The Attorney General's Office has reviewed and approved this contact as to form, substance and execution.

Respectfully submitted,

Philip A. Bry

Concurred,

Sarah L. Stewart Commissioner



#### **MEMO**

TO:

CHRISTOPHER MARINO, BUSINESS ADMINISTRATOR

FROM:

JOHN DEVIVO, GENERAL MANAGER

SUBJECT:

SOLE SOURCE REQUEST-DOPPELMAYR USA INC.

DATE:

08/28/2018

Doppelmayr USA is our preferred aerial lift and aerial tramway contractor, and is not only one of just two primary lift contractors with offices in North America, they run the only known aerial tramway repair division within all of the Americas. Doppelmayr USA has built and installed the overwhelming majority of Cannon's aerial lifts, including the lift in question, and is very well aware of our on-site systems and topography. This Doppelmayr USA lift features a great many proprietary and/or lift-specific parts.

Notice: This agreement and all of its attachments shall become public upon submission to Governor and Executive Council for approval. Any information that is private, confidential or proprietary must be clearly identified to the agency and agreed to in writing prior to signing the contract.

#### **AGREEMENT**

The State of New Hampshire and the Contractor hereby mutually agree as follows:

#### **GENERAL PROVISIONS**

1. IDENTIFICATION.						
1.1 State Agency Name	,	1.2 State Agency Address				
Department of Natural and Cu	172 Pembroke Rd, Concord NH 03301					
1.3 Contractor Name		1.4 Contractor Addre	ess			
Doppelmayr USA, Inc.		3160 W 500 S, Salt L		T 84107		
		1.7.0				
1.5 Contractor Phone Number	1.6 Account Number	1.7 Completion Date		1.8 Price Limitation		
801-973-7977	31320000-500162	November 19, 2018		\$53,495.00		
401-975-7917	31320000-300102	11070111001 19, 2010		, \$35,473.00		
1.9 Contracting Officer for St	tate Agency	1.10 State Agency Te	lephone Nu	ımber		
Sarah L. Stewart, Commission		603-271-2411				
	<del> </del>					
1.11 Contractor Signature	$\wedge$	1.12 Name and Title	of Contrac	tor Signatory		
		Mark Bee, President				
١ / ١ .	111	,				
1.13 Acknowledgement: Star	te of Utah , County of	Salt Lake				
	ore the undersigned officer, personal					
<u> </u>	name is signed in block 1.11, and a	cknowledged that s/he e	xecuted this	s document in the capacity		
indicated in block 1.12.	iblic on tration of the Door	<u> </u>				
1.13.1 Signature of Notary Pu	ione or justice of the reace			AKE CARDWELL		
Sugar	dull	A STATE OF THE STA	Notar Notar	y Public State of Utah		
[Seal]			MY C	ommission Expires on:  ,		
1.13.2 Name and Title of Not			Com	May 12, 2019 ım, Number; 681986		
BLAKE CAR	OWELL, NOTAMY PU	تهدر لنست				
1.14 State Agency Signature		1.15 Name and Title	of State A	gency Signatory 3 444		
		Name and Title	. UI SIAIC A	gency Signatory		
Surans	trut Date: 9/4/18	SAMAL L.	Hewar	+ Commissioner		
1.16 Approval by the N.H. Department of Administration, Division of Personnel (if applicable)						
Ву: 1/1/Д		Director, On:				
1.17 Approval by the Attorney General (Form, Substance and Execution) (if applicable)						
- ~ ^ (1)	() ( )		ıd			
By: ()	11/11 XVV	On: 9/6	8)			
1.18 Approval by the Governor and Executive Council (if applicable)						
1.10 Approvaries the Governor and Executive Council (1) apprication						
By:		On:				

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

#### 3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, if applicable, this Agreement, and all obligations of the parties hereunder, shall become effective on the date the Governor and Executive Council approve this Agreement as indicated in block 1.18, unless no such approval is required, in which case the Agreement shall become effective on the date the Agreement is signed by the State Agency as shown in block 1.14 ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

#### 4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

#### 5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.
5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law. 5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block

# 6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. This may include the requirement to utilize auxiliary aids and services to ensure that persons with communication disabilities, including vision, hearing and speech, can communicate with, receive information from, and convey information to the Contractor. In addition, the Contractor shall comply with all applicable copyright laws. 6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination. 6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

#### 7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this

Page 2 of 4

Contractor Initials \_\_\_\_\_

Date 8/8/18

Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

#### 8. EVENT OF DEFAULT/REMEDIES.

- 8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):
- 8.1.1 failure to perform the Services satisfactorily or on schedule:
- 8.1.2 failure to submit any report required hereunder; and/or 8.1.3 failure to perform any other covenant, term or condition of this Agreement.
- 8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:
- 8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;
- 8.2.2 give the Contractor a written notice of terminator, 8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
- 8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or
- 8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

### 9. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

- 9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.
- 9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.
- 9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS. The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written notice and consent of the State. None of the Services shall be subcontracted by the Contractor without the prior written notice and consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

#### 14. INSURANCE.

- 14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:
- 14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$1,000,000per occurrence and \$2,000,000 aggregate; and
- 14.1.2 special cause of loss coverage form covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property. 4.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

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Contractor Initials W

Date 8/8/18

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than thirty (30) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than thirty (30) days prior written notice of cancellation or modification of the policy.

#### 15. WORKERS' COMPENSATION.

- 15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation").
- 15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A. Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.
- 16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.
- 17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.
- 18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire unless no

such approval is required under the circumstances pursuant to State law, rule or policy.

- 19. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.
- 20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.
- 21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.
- 22. SPECIAL PROVISIONS. Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.
- 23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.
- 24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

Page 4 of 4

Contractor Initials Date 8/8/18

# STATE OF NEW HAMPSHIRE DEPARTMENT OF NATURAL AND CULTURAL RESOURCES DIVISION OF PARKS AND RECREATION

#### Rebuild of Peabody Express Lift Gearbox and Associated Parts

#### **EXHIBIT A**

<u>Scope of Work</u>: The purpose of this Contract is for the Contractor to provide the State with the labor, material and equipment required to remove, rebuild and re-install the gearbox and caterpillar planetary, and complete the inspection of the low-speed coupling on the Peabody Express Quad Chairlift at Cannon Mountain, Franconia NH. The Contractor requires receipt of, and the following scope of work:

- a) Skilled labor to safely rig and de-tension the Peabody Express lift;
- b) Lower bullwheel for planetary rebuild;
- c) Re-install bullwheel;
- d) Re-tension the cable at the top of the terminal of 1999 Garaventa 4 CLD and safely remove rigging ready lift for public operation;
- e) Remove and re-install Santasalo gearbox and Caterpillar planetary for rebuild by manufacturer;
- f) Rebuild of Santasalo gearbox and Caterpillar planetary manufacturer;
- g) Transport Caterpillar planetary to and from shop for the rebuild;
- h) Inspect low-speed coupling while removed;
- i) Clean work site after job completion;
- i) Travel Expenses.

#### <u>EXHIBIT B</u>

#### **Contract Price**

Base Price: \$50,995.00 5% Contingency: \$2,550.00

Total contract shall not exceed: \$53,495.00

#### Method of Payment

Payments shall be made within 30 days after receipt of progress based invoices and inspections by Cannon's project manager.

#### Term

This contract shall commence upon approval of the Governor and Executive Council with a completion date of November 19, 2018.

#### **EXHIBIT C**

There are no additional or special provisions in this contract.

Contractor Initials W 10 Date 8/8/18

## State of New Hampshire Department of State

#### **CERTIFICATE**

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that DOPPELMAYR USA, INC. is a Utah Profit Corporation registered to transact business in New Hampshire on April 03, 2002. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 400395

Certificate Number: 0004164798



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 14th day of August A.D. 2018.

William M. Gardner Secretary of State

# SPECIAL MEETING OF THE BOARD OF DIRECTORS OF DOPPELMAYR USA, INC.

#### **CERTIFICATE OF VOTE**

Pursuant to Wavier of Notice, a special meeting of the Board of Directors of Doppelmayr USA, Inc. was held on August 8, 2018 via teleconference. Present were all of the Directors, namely Mark Bee and André Lamoureux.

BE IT RESOLVED, that the Corporation desires to amend the agreement with the State of New Hampshire for gearbox rebuild on the Peabody Lift at Cannon Mountain.

BE IT FURTHER RESOLVED, that Mark Bee, President of Doppelmayr USA, Inc., is hereby authorized, on behalf of Doppelmayr USA, Inc., to execute all offer documents and to execute all contact documents with the State of New Hampshire, for the above mentioned contract amendment.

I hereby certify that said vote has not been amended or repealed and remains in full force and effect as of August 8, 2018 and that Mark Bee is the duly elected President of this corporation.

Upon motion duly made and seconded, the resolutions were adopted by the Board of Directors of the Corporation.

There being no further business to come before the Board of Directors, the meeting was adjourned.

Respectfully Submitted,

Mike Memmott, Secretary

State of: Utah

County of: Salt Lake

Subscribed and sworn to before me this

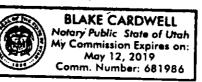
8th day of August . 2018

Notani Bublici

day of August , 201

Mr. Commission australi

MAI 12, 2010





#### CERTIFICATE OF LIABILITY INSURANCE

4/1/2019

5/16/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

uns con	ilicate does not comen il	gais to the certificate floider in field of				
PRODUCER Lockton Companies			CONTACT NAME:			
	8110 E. Union Avenue Suite 700 Denver CO 80237 (303) 414-6000		PHONE FAX (A/C, No, Ext); (A/C, No);			
			E-MAIL ADORESS:			
			INSURER(S) AFFORDING COVERAGE	NAIC #		
			INSURER A: XL Insurance America, Inc.	24554		
1302480	Doppelmayr USA, Inc. 3160 West 500 South Salt Lake City, UT 84104		WSURER B: Valley Forge Insurance Company	20508		
			INSURER C: Continental Casualty Company	20443		
	Sait Bake City, OT 04104		INSURER D: National Fire Insurance Co of Hartford	20478		
			INSURER E :			
			INSURER F :	1		
COVERAG	3F9	CERTIFICATE NUMBER: 111450	CO DEVISION NUMBER	VVVVVVV		

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR		TYPE OF INSURANCE	ADOL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP	LIMITS
A	Х	CLAIMS-MADE X OCCUR	N	z	US00007330L118A	4/1/2018	4/1/2019	EACH OCCURRENCE \$ 1,000,000  DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000
								MED EXP (Any one person) \$ Excluded PERSONAL & ADV INJURY \$ 1,000,000
	GEI	YL AGGREGATE LIMIT APPLIES PER: POLICY X PRO LOC						GENERAL AGGREGATE \$ 2,000,000  PRODUCTS - COMPAOP AGG \$ 2,000,000
В	AUT	OTHER:	N	N	6017127143	4/1/2018	4/1/2019	COMBINED SINGLE LIMIT \$ 1,000,000
В	X	ANY AUTO OWNED SCHEDULED AUTOS ONLY AUTOS			Hired/Phys Damage ACV			BODILY INJURY (Per person) \$ XXXXXXX  BODILY INJURY (Per accident) \$ XXXXXXX
i	Х	AUTOS ONLY X NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident) S XXXXXXX S XXXXXXXX
A	Х	UMBRELLA LIAB X OCCUR	И	N	US00007607L118A	4/1/2018	4/1/2019	EACH OCCURRENCE \$ 4,000,000
		DED X RETENTION \$ 10,000						AGGREGATE \$ 4,000,000 \$ XXXXXXX
B	AND ANY OFFI (Mar	KERS COMPENSATION EMPLOYERS' LIABILITY PROPRIETOR/PARTNER/EXECUTIVE CERMEMBER EXCLUDED? Idatory in NH) s, describe under CRIPTION OF OPERATIONS below	N/A	N	6017127174- AOS 6017127160-CA	4/1/2018 4/1/2018	4/1/2019 4/1/2019	X PER OTH- E.L. EACH ACCIDENT \$ 1,000,000  E.L. DISEASE - EA EMPLOYEE \$ 1,000,000  E.L. DISEASE - POLICY LIMIT \$ 1,000,000
С	Cor	stractors Equipment	z	Ŋ	4020740879	4/1/2018	4/1/2019	Lsd/Rntd \$250K Max Per Item

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
THIS CERTIFICATE SUPERSEDES ALL PREVIOUSLY ISSUED CERTIFICATES FOR THIS HOLDER, APPLICABLE TO THE CARRIERS LISTED AND THE POLICY TERM(S) REFERENCED.

CERTIFICATE HOLDER	CANCELLATION
11145058 Cannon Mountain Ski Area Franconia State Park State of NH Dept of Natural and Cultural Resources	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
260 Tramway Drive Franconia NH 03580	AUTHORIZED REPRESENTATIVE  (Darles M. Mc)