



Nicholas A. Toumpas
Commissioner

Terry R. Smith
Director

STATE OF NEW HAMPSHIRE
DEPARTMENT OF HEALTH AND HUMAN SERVICES
DIVISION OF FAMILY ASSISTANCE

129 PLEASANT STREET, CONCORD, NH 03301-3857
603-271-4580 1-800-852-3345 Ext. 4580
FAX: 603-271-4637 TDD Access: 1-800-735-2964

April 25, 2013

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Health and Human Services to renew and amend an existing agreement with Lutheran Community Services, Inc., 261 Sheep Davis Road, Concord, New Hampshire, 03301 (Vendor #177342), for the provision of Communication Access Services by increasing the price limitation by \$899,098.00, from \$1,324,358.05 to \$2,223,456.05 and extending the completion date from June 30, 2013 to June 30, 2015, effective July 1, 2013 or the date of Governor and Council approval, whichever is later. Governor and Council approved the original contract on April 28, 2010 (Item #55B) and the first amendment on June 20, 2011, (Item # 243). This will be the second and final amendment available under this contract.

Funds to support this request are anticipated to be available in the following account in SFY 2014 and SFY 2015, upon the availability and continued appropriation of funds in the future operating budgets, with authority to adjust amounts within the price limitation and amend the related terms of the contract without further approval of the Governor and Executive Council.

50% FED 50% GEN

**05-95-45-450010-61270000 HEALTH AND SOCIAL SERVICES, DEPT. OF HEALTH AND HUMAN
SERVICES, HHS: TRANSITIONAL ASSISTANCE, DIVISION OF FAMILY ASSISTANCE,
EMPLOYMENT SUPPORT**

State Fiscal Year	Class/Object	Class Title	Current Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2010	102-50731	Contracts for Program Services	\$105,463.61	\$0.00	\$105,463.61
2011	102-50731	Contracts for Program Services	\$421,854.44	\$0.00	\$421,854.44
2012	102-50731	Contracts for Program Services	\$398,520.00	\$0.00	\$398,520.00
2013	102-50731	Contracts for Program Services	\$398,520.00	\$0.00	\$398,520.00
2014	102-50731	Contracts for Program Services	\$0.00	\$449,549.00	\$449,549.00
2015	102-50731	Contracts for Program Services	\$0.00	\$449,549.00	\$449,549.00
Total			\$1,324,358.05	\$899,098.00	\$2,223,456.05

EXPLANATION

The Department of Health and Human Services seeks to renew its contract with Lutheran Community Services Inc., to continue the provision of communication access services in support of the Department of Health and Human Services' compliance with Title VI of the Civil Rights Act, Titles I and II of the Americans with Disabilities Act, as well as NH RSA 326-I, Interpreters for the Deaf or Hard of Hearing, and that are consistent with the Department of Health and Human Services' Communication Access Plan (published April 2009). The amendment contains the necessary renewal language and also corrects the vendors name as it changed due to a corporate merger. Lutheran Community Services, Inc. will continue to provide interpretation and translation services for individuals who require such assistance in order to gain access to and information about the programs and services provided through the Department of Health and Human Services. The population requiring this communication assistance may have no English or be of limited-English proficiency, may be Deaf or Hard of Hearing, may be visually impaired, or may be speech impaired.

This contract incorporates the interpreter and translation services for all communication access needs of the staff of the Department of Health and Human Services including on-site services at Department of Health and Human Services district and itinerant offices statewide, in Department of Health and Human Services' institutions, including New Hampshire Hospital, the Glencliff Home, and the Sununu Youth Services Center, and at Department of Health and Human Services State office locations. Additionally, this agreement provides access to interpreter services for Department of Health and Human Services when conducting abuse and neglect investigations or when working with families in their homes. The agreement ensures Department of Health and Human Services staff access to these interpreter services 365 days per year, 24-hours per day, with or without advanced notice.

The Department of Health and Human Services has been able to position interpreters at the Manchester and Southern district offices under this contract where the State has the greatest need for translation services. The use of on-site interpreters in these two (2) district offices has proven to be successful in providing immediate translation services for those who need information about the Department programs. This service has also proved to be cost effective, as the cost for service is less than that associated with accessing interpreters on an as-needed basis. For all other Department of Health and Human Services worksites, interpreter services will be accessed through a scheduled appointment placed through the web-portal or by telephone. This has provided consistency for clients who may be receiving services from multiple divisions with the Department.

The terms of the agreement provide Department of Health and Human Services with access to a web-portal for scheduling interpreter services, a statewide toll-free number for accessing telephonic interpreter services when necessary, and a robust database that will enable Department of Health and Human Services to better assess and project its Department wide interpreting and translation needs. The agreement with Lutheran Social Services ensures Department of Health and Human Services' ability to communicate with individuals in over thirty languages. Lutheran Social Services brings substantial resources to the agreement with over one hundred (100) interpreters in its employ, all of whom must adhere to a strict Code of Professional Conduct and pass the Department's requisite criminal background and offender registry checks.

Performance of the scope of service will be measured through surveys of Department of Health and Human Services staff and their clients served under this contract. The expected outcome of the contracted services is that the Department of Health and Human Services will comply with the federal requirements of making translation services available to all citizens and residents through meaningful communication.

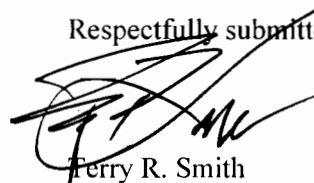
His Excellency, Governor Margaret Wood Hassan
and the Honorable Council
April 25, 2013
Page 3 of 3

Geographic area served: Statewide

Source of Funds: 50% Federal Funds, 50% General Funds.

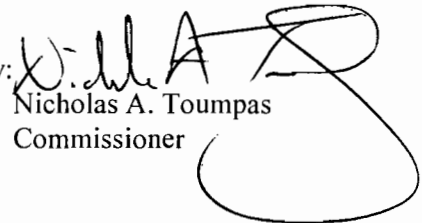
In the event the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Terry R. Smith
Director

Approved by:



Nicholas A. Toumpas
Commissioner



Communication Access Services

**State of New Hampshire
Department of Health and Human Services
Amendment # 2 to the Lutheran Social Services of New England, Inc.
Communication Access Contract**

This 2nd Amendment to the *Lutheran Community Services, Inc., Communication Access Services contract* (hereinafter referred to as "Amendment # 2") dated this 10th day of April, 2013, is by and between the State of New Hampshire, Department of Health and Human Services (hereinafter referred to as the "State" or "Department") and *Lutheran Community Services, Inc.* (hereinafter referred to as "the Contractor"), a non-profit corporation with a place of business at 261 Sheep Davis Road, Suite A-1, Concord, NH 03301.

WHEREAS, pursuant to an agreement (the "Contract") approved by the Governor and Executive Council on April 28, 2010, (Item #55B) and amended by an agreement (Amendment #1 to the Contract) approved by Governor and Executive Council on June 26, 2011 (Item #243), the Contractor agreed to perform certain services based upon the terms and conditions specified in the Contract as amended and in consideration of certain sums specified; and

WHEREAS, the State and the Contractor have agreed to make changes to the scope of work, payment schedules and terms and conditions of the contract; and

WHEREAS, pursuant to the General Provisions, Paragraph 18 and Exhibit B, item 9, the Department of Health and Human Services may amend the contract by written agreement of the parties, subject to Governor and Executive Council approval; and

WHEREAS, the State and Contractor agree to extend the current agreement by two years;

NOW THEREFORE, in consideration of the foregoing and the mutual covenants and conditions contained in the Contract and set forth herein, the parties hereto agree as follows:

A.

1. Amend P-37, Section 1.3, Contractor Name, by striking Lutheran Social Services of New England and inserting in its place: "Lutheran Community Services, Inc."
2. Amend P-37, Section 1.7, Completion Date, by striking June 30, 2013 and inserting in its place: "June 30, 2015".
3. Amend P-37, Section 1.8, Price Limitation, by striking \$1,324,358.05 and inserting in its place: "\$2,223,456.05".
4. Amend P-37, Section 1.12, Name and Title of Contractor Signatory by Striking William Ames, Executive Vice President and inserting in its place: "Lisa Cohen, Executive Vice President".

B.

1. Amend Exhibit A, Section III, Paragraph A, Table 1, Locations, by striking: "Somersworth" and inserting in its place: "DHHS Forums, DHHS Meeting(s), and Other DHHS sponsored gatherings".
2. Amend Exhibit A, Article III, Paragraph B, Table II, by striking the existing language and by inserting in its place the following table:

DFA Date of Notification	Contractor Implementation	Service Period
July 1, 2013	August 1, 2013	July 1, 2013 – December 31, 2013
December 1, 2013	January 1, 2014	January 1, 2014 – June 30, 2014
June 1, 2014	July 1, 2014	July 1, 2014 – December 31, 2014



Communication Access Services

December 1, 2014	January 1, 2015	January 1, 2015 – June 30, 2015
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3. Amend Exhibit A, Article III, Paragraph B, Item 3, by striking the existing language and inserting in its place: "The contractor shall collaboratively work with DHHS specified staff to ensure that the interpreters' time is of maximum benefit by providing bi-lingual support services when direct interpretation services are not needed. Such support may include but is not limited to: placing phone calls on behalf of DHHS staff, and interpreting telephone messages left for DHHS".
4. Amend Exhibit A, Article III, Paragraph B, Item 4, by striking the existing language and inserting in its place: "On-site, day-to-day supervision of the site-specific interpreters shall be provided by DHHS. The Contractor shall ensure that any foreseeable interpreter absences are coordinated with DHHS, and that alternative interpreters are made available for the given period".
5. Amend Exhibit A, Article III, Paragraph C, Item 2, by striking "Contract Administrator" and inserting in its place: "DHHS Designee".
6. Amend Exhibit A, Article III, Paragraph C, Item 3, by striking "Contract Administrator" and inserting in its place: "DHHS Designee".
7. Amend Exhibit A, Article IV, Paragraph A, by striking "Contractor Administrator" and inserting in its place: "DHHS Designee".
8. Amend Exhibit A, Article IV, Paragraph B, by striking the first sentence and inserting in its place: "The contractor shall provide the DHHS Designee with a current list of its interpreters annually, and shall provide updates to the list at least quarterly".
9. Amend Exhibit A, Article IV, Paragraph C, by striking "Contract Administrator" and inserting in its place: "DHHS Designee".
10. Amend Exhibit A, Article VI, Paragraph A, by striking "Contract Administrator" and inserting in its place: "DHHS Designee".
11. Amend Exhibit A, Article VI, Paragraph A, Table III by adding the following language to the existing table:

July 1, 2013 – December 31, 1013	February 15, 2014
January 1, 2014 – June 30, 2014	August 15, 2014
July 1, 2014 – December 31, 2014	February 15, 2015
January 1, 2015 – June 30, 2015	August 15, 2015

12. Amend Standard Exhibit A, Article VI, Paragraph B, Items 1, 2 and 3, by striking the existing language and inserting in its place:

"The contractor will provide, on a monthly basis, a report of services provided by site-specific interpreters that includes the following details:

1. Scheduled appointments reported by each interpreter;
2. Clients provided walk-in assistance reported by each interpreter;
3. Clients assisted by telephone reported by each interpreter;
4. Translations of written documents".

13. Amend Standard Exhibit A, Article VII, Paragraph B, Item 2, by striking the existing language and inserting the following language: "Exhibits, A, B, C, D, E, F, G, H, I, and J.

Communication Access Services



C.

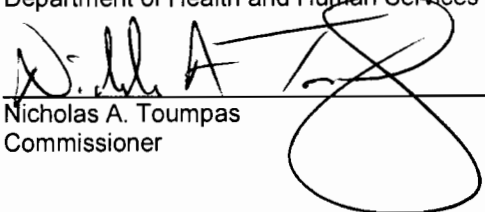
1. Amend Exhibit B, Methods and Conditions Precedent to Payment, Contract Period by striking the existing language and inserting in its place: "July 1, 2013, or upon Governor and Executive Council Approval, whichever occurs later, through June 30, 2015".
2. Amend Exhibit B, Item Number 1 by striking "\$527,318.05" and inserting "\$899,098.00".
3. Amend Exhibit B, Item Number 3 by striking the existing language and inserting in its place: Payments for services under this contract are limited to the fee for service schedule, as detailed in Exhibit B-1, for services delivered in the fulfillment of this agreement during the contract period from the date of contract execution through June 30, 2015. Unless subsequently amended, the total payments made by DHHS under this agreement shall not exceed the sum of \$2,223,456.05 for the period of the date of extract execution through June 30, 2015.

Except as specifically amended by the terms and conditions of this Amendment, and Amendment #1, approved by Governor and Executive Council on June 22, 2011 (Item #243) the obligations of the parties there under shall remain in full force and effect in accordance with the terms and conditions set forth herein.

This amendment shall be effective upon the date of Governor and Executive Council approval.

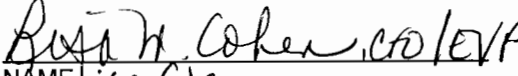
IN WITNESS WHEREOF, the parties have set their hands as of the date written below,

4/25/13
Date

State of New Hampshire
Department of Health and Human Services

Nicholas A. Toumpas
Commissioner

Lutheran Community Services, Inc.

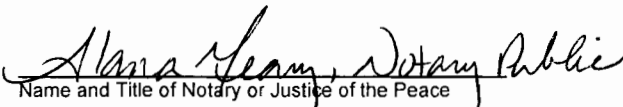
4/23/13
Date

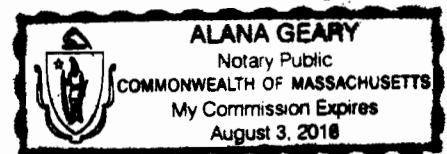

NAME Lisa Cohen
TITLE Executive VP / CFO

Acknowledgement:

State of MA, County of Worcester on April 23, 2013, before the undersigned officer, personally appeared the person identified above, or satisfactorily proven to be the person whose name is signed above, and acknowledged that s/he executed this document in the capacity indicated above.

Signature of Notary Public or Justice of the Peace


Name and Title of Notary or Justice of the Peace



Communication Access Services



The preceding Amendment, having been reviewed by this office, is approved as to form, substance, and execution.

OFFICE OF THE ATTORNEY GENERAL

29 April 2013
Date

Jeannette P. Herrick
Name: Jeannette P. Herrick
Title: Attorney

I hereby certify that the foregoing Amendment was approved by the Governor and Executive Council of the State of New Hampshire at the Meeting on: _____ (date of meeting)

OFFICE OF THE SECRETARY OF STATE

Date

Name:
Title:

Lutheran Community Services, Inc.
Communications Access Services Contract
Budget SFY 2014

Contractor Initials Bhe
Date 4/23/13

[illegible]

State of New Hampshire

Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that Lutheran Community Services, Inc., a(n) Massachusetts nonprofit corporation, registered to do business in New Hampshire on June 13, 2011. I further certify that it is in good standing as far as this office is concerned, having paid the fees required by law.



In TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 17th day of April, A.D. 2013

A handwritten signature in cursive script, reading "William M. Gardner".

William M. Gardner
Secretary of State

Certificate of Vote

I, Alana Geary, Clerk of the Lutheran Community Services, Inc., do hereby certify that:

- (1) I am the duly elected and acting Clerk of Lutheran Community Services, Inc., a Massachusetts corporation (the "Corporation");
- (2) I maintain and have custody of and am familiar with the Seal and minute books of the Corporation;
- (3) I am duly authorized to issue certificates;
- (4) The following are true, accurate and complete copies of the resolutions adopted by the Board of Directors of the Corporation at a meeting of the said Board of Directors held via mail vote on the 1st of July, 2011 which meeting was duly held in accordance with Massachusetts law and the by-laws of the Corporation:

RESOLVED: That this Corporation enter into a contract with the State of New Hampshire, acting by and through the Department of Health and Human Services, providing for the performance by the Corporation of certain services, and that the President (and Vice President) (and the Treasurer) (or any of them acting singly) be and hereby (is) (are) authorized and directed for and behalf of this Corporation to enter into the said contract with the State and to take any and all such actions to execute, seal, acknowledge and deliver for an on behalf of this Corporation any and all documents, agreements and other instruments (and any amendments, revisions or modifications thereto) as (she) (he) (any of them) may deem necessary, desirable or appropriate to accomplish the same;

RESOLVED: That the signature of any officer of this Corporation affixed to any instrument or document described in or contemplated by these resolutions shall be conclusive evidence of the authority of said officer to bind this Corporation thereby.

The foregoing resolutions have not been revoked, annulled or amended in any manner whatsoever, and remain in full force and effect as of the date hereof; and the following person(s) (has) (have) been duly elected and now occupy the office(s) indicated below.

<u>Angela Bovill</u>	President
<u>Lisa Cohen</u>	Executive Vice President
<u>Nick Russo</u>	Treasurer
<u>Alana Geary</u>	Clerk

IN WITNESS WHEREOF, I have hereunto set my hand as the Clerk of the Corporation and have affixed its corporate seal this 23rd day of April, 2013.

Alana Geary
(Signature)

(Seal)

STATE OF Massachusetts

COUNTY OF Worcester

On this the 23 day of April, 2013, before me, Deborah Custodi, the

undersigned officer, personally appeared Alana Gary who acknowledge

her/himself to be the clerk, of Lutheran Community Services

a corporation, and that she/he, as such clerk being authorized to

do so, executed the foregoing instrument for the purposes therein contained, by signing the name

of the corporation by her/himself as clerk.

IN WITNESS WHEREOF I have set my hand and official seal.



My Commission Expires _____

Deborah Custodi
Notary Public/Justice of the Peace



149653

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
7/31/2012

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Commercial Lines - (212) 682-7500 Wells Fargo Insurance Services USA, Inc. 330 Madison Avenue, 7th Floor New York, NY 10017	CONTACT NAME: Selina Palermo PHONE (A/C, No, Ext): 2126827500 FAX (A/C, No): 8774021299 E-MAIL ADDRESS: selina.palermo@wellsfargo.com																					
INSURED Lutheran Community Services, Inc. 14 East Worcester Street Worcester, MA 01604	<table border="1"><thead><tr><th colspan="2">INSURER(S) AFFORDING COVERAGE</th><th>NAIC #</th></tr></thead><tbody><tr><td>INSURER A:</td><td>Philadelphia Indemnity Insurance Company</td><td>18058</td></tr><tr><td>INSURER B:</td><td>Hartford Insurance Co. of the Midwest</td><td>37478</td></tr><tr><td>INSURER C:</td><td></td><td></td></tr><tr><td>INSURER D:</td><td></td><td></td></tr><tr><td>INSURER E:</td><td></td><td></td></tr><tr><td>INSURER F:</td><td></td><td></td></tr></tbody></table>	INSURER(S) AFFORDING COVERAGE		NAIC #	INSURER A:	Philadelphia Indemnity Insurance Company	18058	INSURER B:	Hartford Insurance Co. of the Midwest	37478	INSURER C:			INSURER D:			INSURER E:			INSURER F:		
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INSURER D:																						
INSURER E:																						
INSURER F:																						

COVERAGES

CERTIFICATE NUMBER: 4686102

REVISION NUMBER: See below

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY ☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☐ PROJECT ☒ LOC			PHPK901998	08/01/2012	08/01/2013	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 25,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COM/OP AGG \$ 3,000,000 Human Services Prof Liab \$ 1,000,000
A	AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ ALL OWNED AUTOS ☐ HIRED AUTOS ☐ SCHEDULED AUTOS ☐ NON-OWNED AUTOS			PHPK901998 Comp. Ded. \$1,000 Coll. Ded. \$1,000	08/01/2012	08/01/2013	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	UMBRELLA LIAB ☒ OCCUR EXCESS LIAB ☐ CLAIMS-MADE ☐ DED ☒ RETENTION \$ 10,000			PHUB392020	08/01/2012	08/01/2013	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below Y/N ☒ N		N/A	10WBAC3925	08/12/2012	08/12/2013	☒ WC STATUTORY LIMITS E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	All Risk Property Incl. Theft			PHPK901998	08/01/2012	08/01/2013	Limit: \$2,000,000 Business Personal Property

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

Evidence of Insurance

CERTIFICATE HOLDER**CANCELLATION**State of New Hampshire;
Department of Children and Families
129 Pleasant Street, Brown Building
Concord NH 03301-3857

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

LUTHERAN COMMUNITY SERVICES, INC.

**UNIFORM FINANCIAL STATEMENTS
AND INDEPENDENT AUDITOR'S REPORT**

YEAR ENDED JUNE 30, 2012

**LUTHERAN COMMUNITY SERVICES, INC.
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AUDITOR DISCLOSURE INFORMATION
JUNE 30, 2012**

Lead Auditor

Mark Cummings
CliftonLarsonAllen LLP
300 Crown Colony Drive, Suite 310
Quincy, MA 02169
(617) 984-8100

EIN 41-0746749



CliftonLarsonAllen LLP
www.cliftonlarsonallen.com

INDEPENDENT AUDITORS' REPORT

Board of Directors
Lutheran Community Services, Inc.
Worcester, Massachusetts

We have audited the accompanying consolidated statement of financial position of Lutheran Community Services, Inc. as of June 30, 2012, and the related consolidated statements of activities, cash flows and functional expenses for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Organization's June 30, 2011 financial statements and, in our report dated December 13, 2011 we expressed an unqualified opinion on those financial statements. This includes certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2011.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

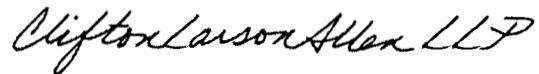
In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Lutheran Community Services, Inc. as of June 30, 2012, and the consolidated results of its activities, cash flows, and its functional expenses for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated November 14, 2012 on our consideration of Lutheran Community Services, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Board of Directors
Lutheran Community Services, Inc.
Worcester, Massachusetts

Our audit was conducted for the purpose of forming an opinion on the basic financial statements. The schedule of expenditures of federal awards is presented for purposes of additional analysis as required by the U.S. Office of Management and Budget Circular A-133, "Audits of States, Local Governments, and Non-Profit Organizations", and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements. The supplementary information included in Schedules A and B and the supporting schedules thereto is presented solely for purposes of additional analysis as required by the Commonwealth of Massachusetts, and is not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion on it.



CliftonLarsonAllen LLP

Quincy, Massachusetts
November 14, 2012

ORGANIZATION : Lutheran Community Services, Inc.		FEIN: 043566243	
STATEMENT OF FINANCIAL POSITION AS OF		WITH COMPARATIVE TOTALS AS OF	
(BALANCE SHEET)		6/30/2011	
		06/30/2012	
		CURRENT OPERATIONS	
		PLANT	
		ENDOWMENT	
		CUSTODIAN	
		TOTAL THIS YEAR	
		TOTAL LAST YEAR	
ASSETS			
1	Cash and Cash Equivalents	818,707	400,964
2	Accounts Receivable, Program Services	3,234,098	3,482,190
3	Allowance for Doubtful Accounts	(56,701)	(70,427)
4	Net Accounts Receivable, Program Services	3,177,397	3,411,763
5	Contributions Receivable		
6	Notes Receivable		
7	Prepaid Expenses	117,684	303,052
8	Other Accounts Receivable	621,239	592,214
9	Other Current Assets		991
10	Short-Term Investments		
11	TOTAL CURRENT ASSETS	4,735,027	4,708,984
12	Land, Buildings, and Equipment	4,690,446	4,927,624
13	Accumulated Depreciation	(1,813,940)	(1,879,306)
14	Net Land, Buildings and Equipment	2,876,506	3,048,318
15	Long-Term Investments		
16	Other Assets	396,534	817,571
17	Due From Other Funds	5,131,561	8,008,067
18	TOTAL ASSETS	12,060,048	925,183
LIABILITIES AND NET ASSETS			
19	Accounts Payable	1,273,666	1,517,553
20	Subcontract Payable		500,000
21	Accrued Expenses	76,735	79,986
22	Current Notes Payable	290,343	263,701
23	Current Portion Long-Term Debt	311,168	196,961
24	Deferred Revenue	3,157,960	3,483,384
25	Other Current Liabilities	1,098,572	1,224,983
26	TOTAL CURRENT LIABILITIES	400,963	410,144
27	Long-Term Notes & Mortgage Payable		
28	Other Liabilities		
29	Due to Other Funds	4,657,495	5,118,411
30	TOTAL LIABILITIES	(218,323)	2,852,860
31	NET ASSETS	692,389	603,602
32	Unrestricted		
33	Temporarily Restricted		
34	Permanently Restricted	474,086	3,350,572
35	TOTAL NET ASSETS	5,131,561	8,008,067
TOTAL LIABILITIES AND NET ASSETS		2,876,506	8,574,873

See Accompanying Notes to the Financial Statements.

ORGANIZATION : Lutheran Community Services, Inc.		FEIN: 043566243		
STATEMENT OF ACTIVITIES FOR THE YEAR ENDED		06/30/2012	WITH COMPARATIVE TOTALS FOR THE YEAR ENDED	
				06/30/2011
REVENUES, GAINS, AND OTHER SUPPORT		UNRESTRICTED	TEMPORARILY RESTRICTED	TOTAL THIS YEAR
1 Contributions, Gifts, Legacies, Bequests & Special Events				
2 In-Kind Contributions		76,350		145,350
3 Grants		23,841,584	69,000	23,841,584
4 Program Service Fees		11,850,357		11,850,357
5 Federated Fundraising Organization Allocation				
6 Investment Revenue				273
7 Revenue from Commercial Products & Services		74,282		74,282
8 Other		34,066		34,066
9 Net Assets Released From Restrictions:				
10 Satisfaction of Program Restrictions		331,780	(331,780)	
11 Satisfaction of Equipment Acquisition Restrictions				
12 Expiration of Time Restrictions				
13 TOTAL REVENUE, GAINS, AND OTHER SUPPORT		36,208,419	(262,780)	34,556,247
EXPENSES AND LOSSES				
14 Administration (Management & General)		4,647,091		4,647,091
15 Fundraising		60,487		60,487
16 Total Program Services		31,569,710		31,569,710
17 TOTAL EXPENSES		36,277,288		36,277,288
18 Losses		125,808		125,808
19 TOTAL EXPENSES AND LOSSES		36,403,096		35,117,937
CHANGES IN NET ASSETS:				
20 Property & Equipment Acquisitions from Unrestricted Funds				
21 Transfer of Realized Endowment Fund Appreciation				
22 Return to Donor				
23 Other Increases (Decreases)				
24 TOTAL CHANGES IN NET ASSETS		(194,677)	351,567	319,636
25 NET ASSETS AT BEGINNING OF YEAR		2,852,860	603,602	3,456,462
26 NET ASSETS AT END OF YEAR		2,658,183	692,389	3,350,572

See Accompanying Notes to Financial Statements

ORGANIZATION : Lutheran Community Services, Inc.FEIN: 043566243

STATEMENT OF CASH FLOWS for the YEAR ENDED

06/30/2012

INDIRECT METHOD

		TOTAL
Cash Flows from Operating Activities:		
1	Changes in Net Assets	(105,890)
	Adjustments to Reconcile Change In Net Assets to Net	
	Cash provided by/(used in) Operating Activities:	
2	Depreciation	274,350
3	Losses	125,808
4	Increase/Decrease in Net Accounts Receivable	234,366
5	Increase/Decrease in Prepaid Expenses	221,868
6	Increase/Decrease in Contributions Receivable	
7	Increase/Decrease in Accounts Payable	280,865
8	Increase/Decrease in Accrued Expenses	(243,887)
9	Increase/Decrease in Deferred Revenue	26,642
10	Increase/Decrease in Subcontract Payable	
11	Contributions Restricted for Long-Term Investment	
12	Net Unrealized and Realized Gains on Long-Term Investments	
13	Other Cash Used in/Provided by Operating Activities	4,238
14	Net Cash Provided by/(used in) Operating Activities	818,360
Cash Flows from Investing Activities:		
15	Insurance Proceeds	
16	Purchase(s) of Capital Assets (Land, Bldgs. & Equip.)	(251,435)
17	Proceeds from Sale(s) of Investments	25,332
18	Purchase(s) of Investments	
19	Purchase(s) of Assets Restricted To Long-Term Investment	
20	Other Investing Activities	(30,000)
21	Net Cash Provided by/(used in) Investing Activities	(256,103)
Cash from Financing Activities:		
Proceeds from Contributions Restricted For:		
22	Investment in Endowment	
23	Investment in Term Endowment	
24	Investment in Plant (Land Bldgs. & Equip.)	
Other Financing Activities:		
25	Contributions Restricted for Long-Term Investment	
26	Interest and Dividends Restricted for Reinvestment	
27	Payments on Notes Payable	(200,000)
28	Payments on Long-Term Debt	(115,870)
29	Other Finance Payments/Receipts	171,356
30	Net Cash Provided by/(used in) Financing Activities	(144,514)

See Accompanying Notes to the Financial Statements

ORGANIZATION : Lutheran Community Services, Inc.

FEIN: 043566243

STATEMENT OF CASH FLOWS for the YEAR ENDED 06/30/2012

INDIRECT METHOD

31	Net Increase/(Decrease) in Cash and Cash Equivalents	<u>417,743</u>
32	Cash and Cash Equivalents at Beginning of Year	<u>400,964</u>
33	Cash and Cash Equivalents at End of Year	<u><u>818,707</u></u>

Supplemental Disclosure of Cash Flow Information:

34	Cash Paid During the Year for Interest	<u>105,063</u>
35	Cash Paid During the Year for Taxes/Other	<u> </u>

Supplemental Data for Noncash Investing and Financing Activities:

36	Gifts of Equipment	<u>81,935</u>
37	Other Noncash Investing and Financing Activities	<u>69,000</u>
38	Equipment Acquired via Capital Lease	<u>33,476</u>
39	Bad Debt - Line 4	<u>22,991</u>
40	Payment of Debt from Proceeds of Sale	<u>47,168</u>

See Accompanying Notes to the Financial Statements

ORGANIZATION : Lutheran Community Services, Inc. FEIN: 043566243

Statement of Functional Expenses for the Year Ended: 06/30/2012

	SUPPORTING SERVICES		PROGRAM SERVICES
	TOTALS	ADMINISTRATION (MNGT. & GEN.)	FUND RAISING
			TOTAL ALL PROGRAMS
1. Employee Compensation & Related Expenses	20,618,635	319,622	20,299,013
2. Occupancy	1,864,711	131,861	1,732,850
3. Other Program / Operating Expense	8,956,516	208,821	8,747,695
4. Subcontract Expense	52,087		52,087
5. Direct Administrative Expense	4,355,278	3,935,941	358,850
6. Other Expenses	155,711	45,830	109,881
7. Depreciation of Buildings and Equipment	274,350	5,016	269,334
8. TOTAL EXPENSES	36,277,288	4,647,091	31,569,710

See Accompanying Notes to Financial Statements

ORGANIZATION : Lutheran Community Services, Inc. FEIN: 043566243

Statement of Functional Expenses for the Year Ended: 06/30/12

	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #
	1	2	6	7	8
1. Employee Compensation & Related Expenses	458,674	26,427	444,926	335,816	337,861
2. Occupancy	70,029	1,509	60,323	82,745	26,152
3. Other Program / Operating Expense	65,813	236	781,704	49,875	27,350
4. Subcontract Expense					
5. Direct Administrative Expense	61,353	62	16,103	4,450	6,590
6. Other Expenses					
7. Depreciation of Buildings and Equipment	33,535	70	6,887	50,912	796
8. TOTAL EXPENSES	689,404	28,304	1,309,943	523,798	398,749

See Accompanying Notes to Financial Statements

ORGANIZATION : Lutheran Community Services, Inc. **FEIN:** 043566243

Statement of Functional Expenses for the Year Ended: 06/30/12

	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #
	9	10	12	18	19
1. Employee Compensation & Related Expenses	343,639	276,488	1,513,082	216,158	92,280
2. Occupancy	24,566	49,901	117,480	15,896	5,002
3. Other Program / Operating Expense	30,936	62,534	3,096,266	13,062	4,831
4. Subcontract Expense					
5. Direct Administrative Expense	2,982	10,107	133,482	2,674	622
6. Other Expenses					
7. Depreciation of Buildings and Equipment	16,867	12,276	14,319	3,622	658
8. TOTAL EXPENSES	418,990	411,306	4,874,629	251,412	103,393

See Accompanying Notes to Financial Statements

ORGANIZATION : Lutheran Community Services, Inc. **FEIN:** 043566243

Statement of Functional Expenses for the Year Ended: 06/30/12

	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #
	20	21	23	25	28
1. Employee Compensation & Related Expenses	153,554	753,494	178,948	175,119	93,759
2. Occupancy	15,864	38,344	44,602	22,529	5,606
3. Other Program / Operating Expense	9,243	801,434	52,886	22,120	9,068
4. Subcontract Expense					
5. Direct Administrative Expense	2,206	57,790	15,909	11,891	280
6. Other Expenses		9			
7. Depreciation of Buildings and Equipment	2,781	6,931	543		
8. TOTAL EXPENSES	183,648	1,658,002	292,888	231,659	108,713

See Accompanying Notes to Financial Statements

ORGANIZATION : Lutheran Community Services, Inc. **FEIN:** 043566243

Statement of Functional Expenses for the Year Ended: 06/30/12

	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #
	29	32	34	35	37
1. Employee Compensation & Related Expenses	30,470	142,855	286,395	226,641	16,516
2. Occupancy	735	20,034	5,140	23,706	569
3. Other Program / Operating Expense	2,138	10,213	35,666	28,695	280
4. Subcontract Expense		13,738			2,456
5. Direct Administrative Expense	203	2,320	11,628	5,381	250
6. Other Expenses					
7. Depreciation of Buildings and Equipment	15	1,120		2,105	1
8. TOTAL EXPENSES	33,561	190,280	338,829	286,528	20,072

See Accompanying Notes to Financial Statements

ORGANIZATION : Lutheran Community Services, Inc. **FEIN:** 043566243

Statement of Functional Expenses for the Year Ended: 06/30/12

	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #
	39	48	43	44	46
1. Employee Compensation & Related Expenses	24,761	27,711	19,144	22,035	8,758
2. Occupancy	5,881	55	499	1,889	2,342
3. Other Program / Operating Expense	12,521	361	7,879	1,155	3,035
4. Subcontract Expense				31,785	
5. Direct Administrative Expense	1,159	100	1,342	1,586	518
6. Other Expenses					
7. Depreciation of Buildings and Equipment	1,351		306	52	118
8. TOTAL EXPENSES	45,673	28,227	29,170	58,502	14,771

See Accompanying Notes to Financial Statements

ORGANIZATION : Lutheran Community Services, Inc. **FEIN:** 043566243

Statement of Functional Expenses for the Year Ended: 06/30/12

	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #
	50	53	54	55	56
1. Employee Compensation & Related Expenses	83,097	13,911,536	75,763	8,263	14,843
2. Occupancy	3,056	1,082,388	4,679	1,329	
3. Other Program / Operating Expense	8,308	3,573,688	35,610	48	740
4. Subcontract Expense				4,108	
5. Direct Administrative Expense	1,120		6,742		
6. Other Expenses		109,872			
7. Depreciation of Buildings and Equipment	531	106,248	7,265	10	15
8. TOTAL EXPENSES	96,112	18,783,732	130,059	13,758	15,598

See Accompanying Notes to Financial Statements

**LUTHERAN COMMUNITY SERVICES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2012**

NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Lutheran Community Services, Inc. f/k/a Lutheran Community Services of Massachusetts, Inc. (LCS) and Lutheran Community Care, Inc. (LCC) (collectively the Organizations) are corporations exempt from tax under Section 501(c)(3) of the Internal Revenue Code as a public charity. The Organizations provide community service programs to children, families, refugees, and developmentally disabled adults throughout New England. Effective July 25, 2011, LCS transferred its "In Home Care" service line to LCC; LCS is the sole corporate member of LCC. Lutheran Social Services of New England, Inc. (LSSNE) is the sole corporate member of LCS.

The Organization provides the following programs:

Social Services – through a variety of programs, the Organizations provide services related to therapeutic foster care, unaccompanied refugee minors support, housing for teen mothers and their children, housing for homeless, small group homes serving teenagers, various support services and living accommodations for developmentally, physically and mentally disabled adults and other various social support programs.

Refugee Services – through this program, the Organizations seek to provide resettlement, employment, case management, medical case management, English as a second language classes, and other support services to refugees, asylees, and immigrants.

Adoption– through this program, the Organizations provide services related to domestic and international adoptions.

Basis of Consolidation

The accompanying financial statements present the consolidated financial position, results of operations, changes in net assets, cash flows, and functional expenses of the Organizations. Material intercompany transactions and balances have been eliminated in consolidation.

Method of Accounting

The financial statements of the Organizations have been prepared on the accrual method of accounting. Accordingly, assets are recorded when the Organizations obtain the rights of ownership or is entitled to claims for receipt and liabilities are recorded when the obligation is incurred.

Cash and Cash Equivalents

The Organizations consider all short-term debt securities purchased with an original maturity of three months or less to be cash equivalents.

Accounts Receivable

Accounts receivable are recorded net of an allowance of expected losses. The allowance is estimated from historical performance and projections of trends. Credit is extended to customers and collateral is not required. When the accounts become past due, historically, the Organizations have not charged interest to these accounts.

LUTHERAN COMMUNITY SERVICES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2012

**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(CONTINUED)**

Program Service Revenue

Program service revenue is recognized as costs are incurred and services are provided.

Property and Equipment

Property and equipment are recorded at cost. Assets with an estimated useful life of more than one year and a historical cost in excess of \$2,500 are capitalized. The Organizations capitalize acquisitions and improvements, while expenditures for maintenance and repairs that do not extend the useful lives of the assets are charged to operations. Donated property and equipment are recorded at its fair market value at date of donation. Gifts of long-lived assets are reported as unrestricted support unless donor stipulations specify how the assets are to be used, and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulation about how long those assets must be maintained, expiration of donor restrictions are reported when the donated or acquired long-lived assets are placed into service. Depreciation is computed using the straight-line method over the estimated useful life of the assets.

Related Party Loans Receivable

The Organizations' loan portfolio is comprised on unsecured related party loans receivable that are non-interest bearing and have no fixed repayment terms, as detail in Note 3, and is considered a single portfolio class. Related party loans receivable are recorded net of an allowance for expected loan losses (allowance). The Organizations establish an allowance as an estimate of inherent risk in the Organizations' loan portfolio. Although management believes the allowance to be adequate, ultimate losses may vary from its estimates. The allowance is established through a provision for loan losses that is charged to expense. Loan losses are charged off against the allowance when the Organizations determine the loan balance to be uncollectible. Proceeds received on previously charged off amounts are recorded as recovery in the year of receipt. The Organizations determined that all related party loans receivable are fully collectible as of June 30, 2012.

The Organizations review the adequacy of the allowance, including consideration of the relevant risks in the loan portfolio, current economic conditions and other factors periodically. The Organizations internally monitor related party borrowers to assess the risk of nonperformance. The Organizations determine that changes are warranted based on those reviews, the allowance is adjusted.

Net Assets

Net assets of the Organizations are classified and reported as follows:

Unrestricted Net Assets

Net assets that are not subject to donor-imposed stipulations.

Temporarily Restricted Net Assets

Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organizations and/or the passage of time.

LUTHERAN COMMUNITY SERVICES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2012

NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(CONTINUED)

Net Assets (Continued)

Permanently Restricted Net Assets

Include contributions which require by donor restriction that the corpus be invested in perpetuity and only the income be made available for operations in accordance with donor restrictions.

Recognition of Donor Restrictions

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Donated Services

Donated services are recognized in the financial statements if the services enhance or create non-financial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

Advertising Costs

Promotional advertising costs are expensed as incurred. Promotional advertising expense charged to operations amounted to \$17,995 for the year ended June 30, 2012.

Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Functional Allocation of Expenses

The cost of providing the various programs and services are summarized on a functional basis. Costs are generally identified as to program site, and are then allocated between programs and supporting services that benefited based on total direct expenses. Interest expense of approximately \$75,000 is included under the caption "occupancy" on the Statement of Functional Expenses for the year ended June 30, 2012.

Income Taxes

The Organizations are not-for-profit corporations as described in Section 501(c)(3) of the Internal Revenue Code and are exempt from federal and state income taxes on related income pursuant to section 501(a) of the code. Should that status be challenged, in the future LCS's 2009 through 2012 tax years are open for examination by federal and state taxing authorities and LCC's 2012 tax year is open for examination by federal and state taxing authorities.

LUTHERAN COMMUNITY SERVICES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2012

**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(CONTINUED)**

Deferred Revenue

Deferred revenue consists primarily of advances received from state and federal agencies for initial funding of programs. Amounts will be recognized as revenue as these programs incur the related expenditures.

Fair Value Measurements

In accordance with professional standards, assets and liabilities measured and recorded at fair value are required to be categorized into a three-level hierarchy based on the priority of the inputs to the valuation technique used to determine fair value. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level I) and the lowest priority to unobservable inputs (Level III). If the inputs used in the determination of the fair value measurement fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement. Assets and liabilities measured and recorded at fair value by the Organizations are categorized as follows:

Level I – Inputs that utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organizations have the ability to access.

Level II – Inputs that include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

Level III – Inputs that are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

Subsequent Events

In preparing these financial statements, the Organizations have evaluated events and transactions for potential recognition or disclosure through November 14, 2012, the date the financial statements were available to be issued.

LUTHERAN COMMUNITY SERVICES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2012

NOTE 2 ASSETS LIMITED AS TO USE

Beneficial Interest in Net Assets of Affiliate

The Organizations record its beneficial interest in the assets of Lutheran Social Service of New England Foundation, Inc. (LSSNEF) a related party for funds being held by LSSNEF on behalf of the Organizations. At June 30, 2012 the beneficial interest in net assets of affiliates was approximately \$621,000 and is presented under the caption "Other Accounts Receivable" in the accompanying Consolidated Statement of Financial Position.

NOTE 3 RELATED PARTY TRANSACTIONS

The Organizations have entered into the following transactions with related parties:

a) The Organizations are charged annually by LSSNE for accounting, management services, and overhead in monthly installments. Charges to operations for these services totaled approximately \$3,900,000 for the year ended June 30, 2012. These expenses have been included on the statement of activities under the caption "Administration (Management & General)". In addition LSSNE is the central contracting entity for insurance coverage, and insurance costs are then billed monthly to the Organizations.

b) In connection with soliciting and managing donations received, LSSNEF charged the Organizations a custodial fee. The custodial fee charged to operations was \$60,487 for the year ended June 30, 2012.

c) The Organizations rent office space, various program sites and vehicles from LSSNE under tenancy at will arrangements. The rent charged to operations for these arrangements amounted to approximately \$29,000 for the year ended June 30, 2012.

d) LCS transferred line of credit draw in the amount of \$300,000 to LSSNE, co-borrower, see Note 9 for details. The above referenced amount should appear on the Statement of Cash Flows under the caption Supplemental Data for Noncash investing and Financing Activities. However, due to the limitations of the prescribed form it does not.

e) Related Party loans that bear no interest and have no fixed repayment terms, included on the Statement of Financial Position under the captions "Other Assets" and "Other Liabilities", are as follows:

Due from Related Parties:

Lutheran Social Services of New England, Inc.	\$ 143,470
Lutheran Home of Southbury, Inc.	140,594
Lutheran Home of Worcester, Inc.	66,951
Luther Ridge at Middletown, Inc.	3,256
Lutheran Community Services - Creative Living, Inc.	1,971
Total	<u>\$ 356,242</u>

Due to Related Parties:

Lutheran Social Services of New England Foundation, Inc.	\$ 296,718
Good News Garage, Inc.	104,245
Total	<u>\$ 400,963</u>

LUTHERAN COMMUNITY SERVICES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2012

NOTE 4 DEFINED CONTRIBUTION PENSION PLAN

The Organizations participate in a defined contribution thrift plan (the thrift plan) qualifying under Internal Revenue Code Section 403(b) maintained by LSSNE. The thrift plan permits discretionary employer contributions based on a specified percentage of annual compensation and employee contributions. The Organizations did not make contributions to the plan for the year ended June 30, 2012.

NOTE 5 ACCOUNTS RECEIVABLE

The accounts receivable balance consisted of the following at June 30, 2012:

Accounts Receivable - Program Services	\$ 3,234,098
Less: Allowance for Doubtful Accounts	<u>(56,701)</u>
Accounts Receivable, Net	<u><u>\$ 3,177,397</u></u>

NOTE 6 CONCENTRATION OF CREDIT RISK

Financial instruments that potentially subject the Organizations to concentrations of credit risk consist principally of the following:

Cash and Cash Equivalents

The Organizations maintain cash and cash equivalent balances in several federally insured financial institutions in the same geographic area as well as a money market fund. During the year there may be times when uninsured cash is significantly higher.

Major Customer

The Organizations receive significant funding from various federal and state agencies. The states through which funding was received include Massachusetts, New Hampshire and Maine. At June 30, 2012 approximately 90% of the Organizations revenue was received from state and federal agencies directly or via pass through for the year then ended.

Due from Related Parties

The Organizations extend unsecured credit to its affiliates. The balance due from affiliates totaled \$356,242 at June 30, 2012.

Beneficial Interest in Net Assets of Related Party

The Organizations unsecured gifts, held by a related party, amounted to \$621,239 at June 30, 2012.

Accounts Receivable

The Organizations extend unsecured credit to its customers. Accounts receivable amounted to \$3,177,397 at June 30, 2012.

LUTHERAN COMMUNITY SERVICES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2012

NOTE 7 PROPERTY AND EQUIPMENT

The useful lives of property and equipment for purposes of computing depreciation are:

Building, Building Improvements and Leasehold Improvements	5 - 40 Years
Equipment, Furniture and Fixtures and Vehicles	3 - 10 Years
Equipment under Capital Lease	3 - 5 Years
Computer Equipment and Software	3 Years

Depreciation and amortization (including amortization of equipment under capital lease) expense charged to operations was \$274,350 for the year ended June 30, 2012.

During November 2011, LCS deemed Building assets with a net book value of approximately \$76,000 and Building Improvements with a net book value of approximately \$138,000 to be held for sale, at this time depreciation of these assets were ceased. On June 29, 2012, the assets were sold and LCS recognized a loss on disposal. The loss of approximately \$145,000 is reflected under the caption "Losses" on the Statement of Activities for the year ended June 30, 2012.

During March 2012, LCS deemed Land assets with a cost basis of approximately \$53,000 to be held for sale. On June 1, 2012, the asset was sold and LCS recognized a gain on disposal. The gain of approximately \$19,000 is reflected under the caption "Losses" on the Statement of Activities for the year ended June 30, 2012.

NOTE 8 MAINE MEDICAID LIABILITY

LCS provides services for Medicaid eligible individuals under terms of costs based contracts with the State of Maine. Accordingly, LCS provides for the estimated amounts of settlements with Medicaid as a liability. Final reimbursement is not determined until the State of Maine accepts the cost report. The amount of the estimated liability was approximately \$268,000 at June 30, 2012. Adjustments to these estimates are reflected on the Statement of Activities under the caption "Grants" to the extent not previously recorded in the year final settlement information becomes available to management. The estimated liability is included under the caption "Other Current Liabilities" at June 30, 2012.

NOTE 9 LINE OF CREDIT

LCS and LSSNE have a joint line of credit agreement with Bank of America. The line of credit is payable on demand and has a limit of \$300,000. The line is collateralized by various business assets. The interest rate on the line of credit is prime plus 3% (6.25% at June 30, 2012). The line of credit has an outstanding balance of \$150,000 at June 30, 2012, and is recorded on the books of LSSNE.

LCS and LSSNE were not in compliance with the covenant requirements at June 30, 2012 on the Bank of America line of credit. However, as of the date of issuance of the consolidated financial statements the lender has not demand payment as is allowed under the agreement and the debt is currently classified as current on the books of LSSNE as the amount is due on demand.

LUTHERAN COMMUNITY SERVICES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2012

NOTE 10 CONTRIBUTED LEASED PROPERTY

Effective June 29, 2012 ("lease inception date") LCS ("lessee") entered into a lease agreement to lease a building. The lease is for a period of five years with an annual rent of \$1 payable to lessor each year.

Management has determined that the annual rental payments are below market value and therefore have recorded the fair value of the lease in the financial statements. The valuation of the lease is based on the lesser of the net present value of market rate rent payments or the fair market value of the building at the lease inception date, at that time, was estimated to be \$69,000. Management concluded that the fair value of the building was the lesser of the two valuation methods and consequently valued the market rate lease at \$69,000 at the lease inception date. The fair value of the lease is being amortized on a straight-line basis over the term of the lease. The unamortized fair value of the lease amounted to \$69,000 as of June 30, 2012 and is reported in the caption "Land, Buildings and Equipment" on the Statement of Financial Position.

NOTE 11 LONG-TERM DEBT

The Organizations are liable on long-term debt at June 30, 2012 as follows:

Description

Note Payable

Term note payable to Bank of America face amount \$350,000, due August 7, 2033, secured by business assets, payable in monthly installments of interest only through August 2008 then monthly payments of principal plus interest through maturity. Interest rate is the 30 year treasury bill rate plus 2 1/2% adjusted annually (7.1% at June 30, 2012).	\$ 327,906
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Mortgages

1st Mortgage payable to TD Bank in monthly principal and interest payments of \$3,558 maturing on December 17, 2014, with an interest rate of 5%, secured by all business assets.	407,121
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Mortgage payable to Bank of America face amount \$370,308, secured by real property owned by LCS at four locations, and guaranteed by LSSNE, with an interest rate of 7.7%, due August 2032. Monthly principal and interest payments of \$2,813.	340,537
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Capital Lease Obligations

LCS is obligated under various capital lease agreements for equipment and motor vehicles, expiring from 2013 through 2015, with a combined monthly payment of approximately \$3,900 with interest rates ranging from approximately 4% to 8%.	99,743
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Total	1,175,307
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Less: Current Maturities	(76,735)
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Long-Term Debt, Net	\$ 1,098,572
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LUTHERAN COMMUNITY SERVICES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2012

NOTE 11 LONG TERM DEBT (CONTINUED)

Following are current maturities for the next five years:

<u>Year Ended June 30,</u>	<u>Current Maturities</u>
2013	\$ 76,735
2014	74,105
2015	401,565
2016	17,912
2017	19,079

Interest charged to operations for the above long-term debt amounted to \$105,063 for the year ended June 30, 2012.

NOTE 12 DUE TO THIRD PARTY

The Organizations are reflecting an estimated liability in the amount of \$43,059 at June 30, 2012, due to the New Hampshire Department of Children, Youth and their Families (DCYF) resulting from reported overpayments that date back to 2005. The liability is reflected on the Statement of Financial Position under the caption "Other Current Liabilities".

NOTE 13 OPERATING LEASES

The Organizations lease land, buildings, equipment and motor vehicles under various operating lease agreements with terms of one to five years. Total rent and related expenses amounted to approximately \$900,000 for the year ended June 30, 2012.

Future minimum lease payments under these agreements are as follows:

<u>Year Ended June 30,</u>	<u>Amount</u>
2013	\$ 472,753
2014	151,073
2015	115,313
2016	11,831
Total	<u>\$ 750,970</u>

NOTE 14 CONSTRUCTION IN PROGRESS

As of June 30, 2012, the Organizations capitalized \$30,000 for the deposit on database development to be completed during the year ended June 30, 2013. The Organization placed into service \$91,000 of costs related to property renovations completed during the year.

LUTHERAN COMMUNITY SERVICES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2012

NOTE 15 CONTINGENCIES

A significant portion of the Organizations' net revenues and accounts receivable are derived from services reimbursable under Medicaid programs. There are numerous healthcare reform proposals being considered on federal and state levels. The Organization cannot predict at this time whether any of these proposals will be adopted or, if adopted and implemented, what effect such proposals would have on the Organization.

A significant portion of the Organizations' revenues are derived from services reimbursable under Medicaid programs. The base year costs utilized in calculating the Medicaid rates are subject to audit which could result in a retroactive rate adjustment for all years in which that cost base was used in calculating the rates. It is not possible at this time to determine whether the Organization will be audited or if a retroactive rate adjustment would result.

LCS and LSSNE have entered into an equity sharing agreement related to four properties transferred from LSSNE to the LCS on July 1, 2001. The agreement states that if the properties are sold or leased to a third party, approximately 40% of the proceeds will become payable to LSSNE. Such payment represents the excess of fair value of the properties transferred over their net book value as of July 1, 2001.

A significant portion of the Organizations' revenues are derived from state and federal government funding. Due to current economic conditions it is possible that funding from these sources could be reduced in the near term. The Organizations cannot determine at this time if funding levels will change, or what financial impact, if any, potential changes would have on the Organizations.

LCS was previously covered by a retroactive workers compensation and employer's liability insurance policy. Under such a policy, the ultimate premium is based on LCS's loss experience. In addition, LCS accrues estimated losses for asserted and unasserted claims in excess of the minimum premium up to any stipulated maximum per the policy. LCS's policy contained a loss limitation provision of \$250,000 per incident. As of June 30, 2012 there is an open asserted claim outstanding. There are potential additional costs related to this claim for which management cannot estimate, thus no provision has been recorded. The maximum amount of the additional claims considering the loss limitation is \$144,000. Management is unaware of any additional unasserted claims as of June 30, 2012, thus any financial impact related to such claims cannot be determined at this time.

LUTHERAN COMMUNITY SERVICES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2012

NOTE 16 FAIR VALUE MEASUREMENT

The Organizations use fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Fair value measurement is based on quoted market prices. For additional information on how the Organizations measure fair value refer to Note 1 – Organization and Summary of Significant Accounting Policies.

The following tables present the Organizations fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of June 30, 2012:

	Total	Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3
Beneficial Interest in Net Assets of Related Party				
Cash Equivalents	\$ 621,239	\$ 621,239	\$ -	\$ -
Total	<u>\$ 621,239</u>	<u>\$ 621,239</u>	<u>\$ -</u>	<u>\$ -</u>

NOTE 17 LITIGATION

Various claims have been filed against the Organizations with discrimination commissions. In addition, the Organization is involved in various lawsuits. The Organizations are vigorously defending those claims and suits, and the likelihood of a favorable or unfavorable outcome cannot be determined at this time, accordingly, no provision has been recorded in the financial statements. Management contends that insurance coverage applies in most instances with a deductible on the applicable policy of \$10,000.

NOTE 18 SURPLUS REVENUE RETENTION

Balance at June 30, 2011	\$ (1,208,470)
Decrease	<u>(1,608,982)</u>
Balance at June 30, 2012	<u>\$ (2,817,452)</u>

LUTHERAN COMMUNITY SERVICES, INC.
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
YEAR ENDED JUNE 30, 2012

Federal Grantor/Pass-through Grantor/Program Title	CFDA Number	Agency or Pass-through Number	Federal Expenditures
U.S. Department of Health & Human Services			
Pass-Through Commonwealth of Massachusetts			
Department of Social Services:			
Unaccompanied Refugee Minors	93.566 *	INTF0000009921119369	\$ 3,905,849
Greentree Boys and Girls	93.667	INTF000000911FNGRP	81,301
Greentree Boys and Girls	93.558	INTF000000911FNGRP	87,970
Statewide Intensive Foster Care	93.667	INTF000000911FNIFO	48,202
Statewide Intensive Foster Care	93.558	INTF000000911FNIFO	220,852
Teen Living Program	93.667	INTF0000009951119466	17,164
Children Services Aftercare	93.667	INTF00000000FNSO	8,483
Office of Refugees and Immigrants:			
TAG	96.584	CTORI010011TAG000004	162,062
Refugee Cash Management	93.583	CTORI010011RCM000002/ CTORI010011RCM000012	193,634
Refugee Cash Management	93.566 *	CTORI010011RCM000002/ CTORI010011RCM000012	3,423
CRES	96.566 *	CTORI010011CRES000006	356,441
Citizen TIP	93.566 *	CTORI010011SAS000003	58,524
PEERS	93.576	CTORI010011PRS000005	24,414
REAP	93.576	CTORI010011REAP000002	113,919
ASST	93.576	CTORI010011ASST000001 CTORI010011RSI000001/ CTORI010012RSI000001	43,768
Refugee School Impact	93.576	CTORI010012RSI000001	24,720
PHP	93.576	CTORI010012PHP000006 CTORI010012RISE000007/ CTORI010012RISE000006	9,524
RISE	93.576	CTORI010012RISE000006	14,952
Pass-Through State of New Hampshire			
Office of Minority Health and Refugee Affairs:			
New Hampshire Health Profession Project	93.093 *	20-1201009559930000	1,375,939
Refugee Social Services	93.566 *	010-002-7707-102-0734	167,489
Refugee School Impact	93.576	010-095-5973000	71,036
Refugee Preventative Health	93.576	010-095-5974000	32,327
Refugee Targeted Assistance	93.584	05-95-95-9500-10-5958	71,034
Pass-Through Lutheran Immigration and Refugee Service			
Office of Refugees and Immigrants:			
Unaccompanied Child and Youth Program	93.676	90ZU0067/01	1,475,320
Match Grant	93.567 *	90RV0062/01	240,563
Pass-Through EMM			
Office of Refugees and Immigrants:			
Match Grant	93.567 *	EMM SPRMC010CA012	108,215

LUTHERAN COMMUNITY SERVICES, INC.
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (CONTINUED)
YEAR ENDED JUNE 30, 2012

Federal Grantor/Pass-through Grantor/Program Title	CFDA Number	Agency or Pass-through Number	Federal Expenditures
Pass-Through Church World Services Office of Refugees and Immigrants: Match Grant	93.567 *	2012	97,786
Pass-Through Administration for Children and Families Office of Refugees Resettlement: Refugee Agricultural Partnership Program	93.576	90ZR001801	93,839
U.S. Department of State Pass-Through Lutheran Immigration and Refugee Service Division of Unaccompanied Minors: Reception and Placement	19.510 *	SPRMC011CA088	837,444
Pass-Through EMM Division of Unaccompanied Minors: Reception and Placement	19.510 *	EMM SPRMC010CA012	451,886
Pass-Through Church World Services Division of Unaccompanied Minors: Reception and Placement	19.510 *	2012	144,947
U.S. Department of Agriculture Special Breakfast Program	10.553	2012	2,699
Pass-Through Neustras Raices USDA Outreach	10.168	USDA BFRDP	64,514
OASDFR Livestock Project	10.443	2012	1,399
U.S. Department of Labor Pass-Through University of New Hampshire UNH - Direct Connect (ARRA)	17.275	GJ-20054-10-60-A-33/SUB	60,915
U.S. Department of Transportation Pass-Through Central Massachusetts Regional Planning Commission OLMS Transit Grant	20.516	MA-37-X040-00	44,072
U.S. Department of Housing and Urban Development Pass-Through City of Worcester Office of Health Homes and Lead Hazard Control: Worcester Lead Paint Abatement Program	14.900	REC-LHC0700	12,000
TOTAL EXPENDITURES OF FEDERAL AWARDS			\$ 10,728,626

* Major Program

LUTHERAN COMMUNITY SERVICES, INC.
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (CONTINUED)
YEAR ENDED JUNE 30, 2012

Basis of Presentation and Summary of Significant Accounting Policies

The schedule of Expenditures of Federal Awards includes federal award activity of Lutheran Community Services, Inc. for the year ended June 30, 2012. The information in this schedule is in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Because the schedule presents only a selected portion of the operations of the Organizations, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organizations. Expenditures are presented on the accrual basis of accounting, such expenditures are recognized following the cost principles contained in OMB Circular A-122, Cost Principles for Non-Profit Organizations, wherein certain types of expenditures are not allowed or are limited as to reimbursement.

ORGANIZATION: Lutheran Community Services, Inc.										ORGANIZATION SUPPLEMENTAL INFORMATION SCHEDULE A - Unaudited										FEIN: 04356243	
REVENUE										EXPENSE										Total All Programs	
Total Organization										Total Organization										Total All Programs	
Admin.(M&G)										Admin (M&G)										Admin (M&G)	
Fund Raising										Fund Raising										Fund Raising	
Total All Prog										Total All Prog										Total All Prog	
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Program Name: Program to Enhance Elder Services (PEERS) Description: Elder/Refugee Services

Program Address: 393 Main Street (Number/Street) West Springfield (City) MA 01089 (Zipcode)

Program Type: 27 *Program Type: 27 # Weeks operated during audit period (e.g. 52): 52.00 # operating hours/week (e.g. 40): 40.00

Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., in-kind donations) may be appropriate and desirable.

*Program Type codes: 21 = SPED; 22 = HC/FIN/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25 = Non-negotiated Accommodations Rate; 26 = Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable

REVENUE

1R Contrib., Gifts, Leg., Bequests, Spec. Ev.

2R Gov. In-Kind/Capital Budget

3R Private In-Kind

4R Total Contribution and In-Kind

5R Mass Gov. Grant

6R Other Grant (excl. Fed Direct)

7R Total Grants

8R Dept. of Mental Health (DMH)

9R Dept. of Developmental Services (DDS/DMR)

10R Dept. of Public Health (DPH)

11R Dept. of Children and Families (DCF/DSS)

12R Dept. of Transitional Assist. (DTA/WEL)

13R Dept. of Youth Services (DYS)

14R Health Care Fin. & Policy (HCF)-Contract

15R Health Care Fin. & Policy (HCF)-JCP

16R MA Comm. For the Blind (MCB)

17R MA Comm. For Deaf & H (MCD)

18R MA Rehabilitation Commission (MRC)

19R MA Off. for Refugees & Immigr. (ORI)

20R Dept. of Early Educ. & Care (EEC)-Contract

21R Dept. of Early Educ. & Care (EEC)-Voucher

22R Dept. of Correction (DOC)

23R Dept. of Elementary & Secondary Educ. (DOE)

24R Parole Board (PAR)

25R Veteran's Services (VET)

26R Ex. Off. of Elder Affairs (ELD)

27R Div. of Housing & Community Develop (OCD)

28R POS Subcontract

29R Other Mass. State Agency POS

30R Mass. State Agency Non-POS

31R Mass. Local Gov./Quasi-Govt. Entities

32R Non-Mass. State/Local Government

33R Direct Federal Grants/Contracts

34R Medicaid - Direct Payments

35R Medicaid - MBHP Subcontract

36R Medicare

37R Mass. Govt. Client Slipends

38R Client Resources

39R Mass. spon.client SF/3rd Ply offests

40R Other Publicly sponsored client offests

41R Private Client Fees (excluding 3rd Ply)

42R Private Client 3rd Ply/other offests

43R Total Assistance and Fees

44R Federated Fundraising

45R Commercial Activities

46R Non-Charitable Revenue

47R Investment Revenue

48R Other Revenue

49R Allocated Admin. (M&G) Revenue

50R Released Net Assets-Program

51R Released Net Assets-Equipment

52R Released Net Assets-Time

53R Total Revenue = 57E

Subcontracted Direct Care Expense Detail

Subcontractor Name FEIN Expense Amt.

1SDC

2SDC

3SDC

4SDC

5SDC

Comm. Of MA Surplus Rev. Retention Share

NA

PREPARER COMMENTS:

MASSACHUSETTS CONTRACT INFORMATION

Dept Contract ID-11 Characters WMASS Code

1C ORI 11P6300005 2022

2C

3C

4C

5C

State Dept Payor Name

1PS

2PS

3PS

POS SUBCONTRACT INFORMATION

Payor's FEIN

1PS

2PS

3PS

Subcontracted Direct Care Expense Detail

Subcontractor Name FEIN Expense Amt.

1SDC

2SDC

3SDC

4SDC

5SDC

Comm. Of MA Surplus Rev. Retention Share

NA

PREPARER COMMENTS:

MASSACHUSETTS CONTRACT INFORMATION

Dept Contract ID-11 Characters WMASS Code

1C ORI 11P6300005 2022

2C

3C

4C

5C

State Dept Payor Name

1PS

2PS

3PS

POS SUBCONTRACT INFORMATION

Payor's FEIN

1PS

2PS

3PS

Subcontracted Direct Care Expense Detail

Subcontractor Name FEIN Expense Amt.

1SDC

2SDC

3SDC

4SDC

5SDC

Comm. Of MA Surplus Rev. Retention Share

NA

PREPARER COMMENTS:

MASSACHUSETTS CONTRACT INFORMATION

Dept Contract ID-11 Characters WMASS Code

1C ORI 11P6300005 2022

2C

3C

4C

5C

State Dept Payor Name

1PS

2PS

3PS

POS SUBCONTRACT INFORMATION

Payor's FEIN

1PS

2PS

3PS

Subcontracted Direct Care Expense Detail

Subcontractor Name FEIN Expense Amt.

1SDC

2SDC

3SDC

4SDC

5SDC

Comm. Of MA Surplus Rev. Retention Share

NA

PREPARER COMMENTS:

MASSACHUSETTS CONTRACT INFORMATION

Dept Contract ID-11 Characters WMASS Code

1C ORI 11P6300005 2022

2C

3C

4C

5C

State Dept Payor Name

1PS

2PS

3PS

POS SUBCONTRACT INFORMATION

Payor's FEIN

1PS

2PS

3PS

Subcontracted Direct Care Expense Detail

Subcontractor Name FEIN Expense Amt.

1SDC

2SDC

3SDC

4SDC

5SDC

Comm. Of MA Surplus Rev. Retention Share

NA

PREPARER COMMENTS:

MASSACHUSETTS CONTRACT INFORMATION

Dept Contract ID-11 Characters WMASS Code

1C ORI 11P6300005 2022

2C

3C

4C

5C

State Dept Payor Name

1PS

2PS

3PS

POS SUBCONTRACT INFORMATION

Payor's FEIN

1PS

2PS

3PS

Subcontracted Direct Care Expense Detail

Subcontractor Name FEIN Expense Amt.

1SDC

2SDC

3SDC

4SDC

5SDC

Comm. Of MA Surplus Rev. Retention Share

NA

PREPARER COMMENTS:

MASSACHUSETTS CONTRACT INFORMATION

Dept Contract ID-11 Characters WMASS Code

1C ORI 11P6300005 2022

2C

3C

4C

5C

State Dept Payor Name

1PS

2PS

3PS

POS SUBCONTRACT INFORMATION

Payor's FEIN

1PS

2PS

3PS

Subcontracted Direct Care Expense Detail

Subcontractor Name FEIN Expense Amt.

1SDC

2SDC

3SDC

4SDC

5SDC

Comm. Of MA Surplus Rev. Retention Share

NA

PREPARER COMMENTS:

MASSACHUSETTS CONTRACT INFORMATION

Dept Contract ID-11 Characters WMASS Code

1C ORI 11P6300005 2022

2C

3C

4C

5C

State Dept Payor Name

1PS

2PS

3PS

POS SUBCONTRACT INFORMATION

Payor's FEIN

1PS

2PS

3PS

Subcontracted Direct Care Expense Detail

Subcontractor Name FEIN Expense Amt.

1SDC

2SDC

3SDC

4SDC

5SDC

Comm. Of MA Surplus Rev. Retention Share

NA

PREPARER COMMENTS:

MASSACHUSETTS CONTRACT INFORMATION

Dept Contract ID-11 Characters WMASS Code

1C ORI 11P6300005 2022

2C

3C

4C

5C

State Dept Payor Name

1PS

2PS

3PS

POS SUBCONTRACT INFORMATION

Payor's FEIN

1PS

2PS

3PS

Subcontracted Direct Care Expense Detail

Subcontractor Name FEIN Expense Amt.

1SDC

ORGANIZATION: Lutheran Community Services, Inc. PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited FY END: 6/30/2012 FEIN: 04558243

UFR Program Number: 6 Program Name: Therapeutic Foster Care Description: Therapeutic Foster Care MA 02301 (State) (Zipcode)

*Program Type: 23 Program Address: 139 Pleasant Street (Number/Street) Brockton (City)

1R Contrib., Gifts, Leg., Bequests, Spec. Ev. 2R Gov. In-Kind/Capital Budget 3R Private In-Kind 4R Total Contribution and In-Kind 5R Mass Gov. Grant 6R Other Grant (excl. Fed Direct) 7R Total Grants 8R Dept. of Mental Health (DMH) 9R Dept. of Developmental Services (DDS/DMR) 10R Dept. of Public Health (DPH) 11R Dept. of Children and Families (DCF/DDS) 12R Dept. of Transitional Assist (DTAWEL) 13R Dept. of Youth Services (DYS) 14R Health Care Fin & Policy (HCF-Contract) 15R Health Care Fin & Policy (HCF-JCUP) 16R MA. Comm. For the Blind (MCB) 17R MA. Comm. for Deaf & H H (MCD) 18R MA. Rehabilitation Commission (MRC) 19R MA. Off. for Refugees & Immigr. (ORI) 20R Dept. of Early Educ. & Care (EEC)-Contract 21R Dept. of Early Educ. & Care (EEC)-Voucher 22R Dept. of Correction (DOC) 23R Dept. of Elementary & Secondary Educ. (DOE) 24R Parole Board (PAR) 25R Veteran's Services (VET) 26R Ex. Off. of Elder Affairs (ELD) 27R Div. of Housing & Community Develop(OCD) 28R POS Subcontract 29R Other Mass. State Agency POS 30R Mass State Agency Non - POS 31R Mass. Local Govt/Quasi-Govt. Entities 32R Non-Mass. State/Local Government 33R Direct Federal Grants/Contracts 34R Medicaid - Direct Payments 35R Medicaid - MBHP Subcontract 36R Medicare 37R Mass. Govt. Client Selpends 38R Client Resources 39R Mass. spon-client SF/3rd Ply offsets 40R Other Publicity sponsored client offsets 41R Private Client Fees (excluding 3rd Ply) 42R Total Assistance and Fees 43R Federated Fundraising 44R Commercial Activities 45R Non-Charitable Revenue 46R Investment Revenue 47R Other Revenue 48R Allocated Admin (M&G) Revenue 49R Released Net Assets-Program 50R Released Net Assets-Equipment 51R Released Net Assets-Time 52R Total Revenue = 57E 53R

1SDC 2SDC 3SDC 4SDC 5SDC

Comm. Of MA Surplus Rev. Retention Share 32.445

PREPARER COMMENTS:

1S OS STAFFING # hourly = 1.00 FTE: 2080 2S Program Director (UFR Title 102) 3S Asst. Program Director (UFR Title 101) 4S Supervising Professional (UFR Title 104) 5S Physician & Psychiatrist (UFR Title 105 & 121) 6S Physician Asst. (UFR Title 106) 7S N. Midwife, N.P., Psych N.N.A., R.N., MA (Title 107) 8S R.N. - Non Masters (UFR Title 108) 9S L.P.N. (UFR Title 109) 10S Pharmacist (UFR Title 110) 11S Occupational Therapist (UFR Title 111) 12S Physical Therapist (UFR Title 112) 13S Speech / Lang. Pathol., Audiologist (UFR Title 113) 14S Dietician / Nutritionist (UFR Title 114) 15S Spec. Education Teacher (UFR Title 115) 16S Teacher (UFR Title 116) 17S Day Care Director (UFR Title 117) 18S Day Care Lead Teacher (UFR Title 118) 19S Day Care Asst. Teacher (UFR Title 119) 20S Day Care Asst. Teacher / Aide (UFR Title 120) 21S Psychologist - Doctorate (UFR Title 122) 22S Clinician-(formerly Psych.Masters)(UFR Title 123) 23S Social Worker - L.I.C.S.W., L.S.W. (UFR Title 124) 24S Social Worker - L.I.C.S.W., L.S.W. (UFR Title 125 & 126) 25S Licensed Counselor (UFR Title 127) 26S Cert. Voc. Rehab. Counselor (UFR Title 128) 27S Cert. Alch. &/or Drug Abuse Counselor (UFR Title 129) 28S Counselor (UFR Title 130) 29S Case Worker / Manager - Masters (UFR Title 131) 30S Case Worker / Manager (UFR Title 132) 31S Direct Care / Prog. Staff Superv. (UFR Title 133) 32S Direct Care / Prog. Staff III (UFR Title 134) 33S Direct Care / Prog. Staff II (UFR Title 135) 34S Direct Care / Prog. Staff I (UFR Title 136) 35S Prog. Secretarial / Clinical Staff (UFR Title 137) 36S Maintenance, House/Groundskeeping, Cook 138 37S Direct Care / Driver Staff (UFR Title 138) 38S Direct Care Overtime, Shift Differential and Relief 39S Total Direct Program Staff = 1E

1SS 2SS 3SS 4SS 5SS 6SS 7SS

1SS Enter defined unit of service: 18,065 Days 2SS Enter total unit capacity: 18,065 3SS OSD's Program Publicly sponsored clients: 4SS Performance Report (Q-1 Privately sponsored clients: 5SS Internet filing system) Free Care clients: 6SS suspended for FY 08 Total: 7SS (illeg.)

MASSACHUSETTS CONTRACT INFORMATION Dept Contract ID -11 Characters MMARS Code 1C DSS 000612FNFD ENFO 2C 3C 4C 5C

POS SUBCONTRACT INFORMATION State Dept Payor Name Payor's FEIN 1PS 2PS 3PS

SUBCONTRACTED DIRECT CARE EXPENSE DETAIL Subcontractor Name FEIN Expense Amt. 1SDC 2SDC 3SDC 4SDC 5SDC

Comm. Of MA Surplus Rev. Retention Share 32.445

PREPARER COMMENTS:

1N Direct Employee Compensation & Related Exp. 2N Direct Occupancy 3N Direct Other Program/Operating 4N Direct Subcontract Expense 5N Direct Administrative Expense 6N Direct Other Expense 7N Depreciation 8N Total Direct Non-Reimbursable (Tie to 54E) 9N Total Direct and Allocated Non-Reimb. (54E-55E) 10N Eligible Non-Reimbursable Exp. Revenue Offsets 11N Capital Budget Revenue Adjustment 12N Excess of Non-Reimbursable Expense Over Offsets

NON-REIMBURSABLE EXPENSE DETAIL Description 1N Direct Employee Compensation & Related Exp. 2N Direct Occupancy 3N Direct Other Program/Operating 4N Direct Subcontract Expense 5N Direct Administrative Expense 6N Direct Other Expense 7N Depreciation 8N Total Direct Non-Reimbursable (Tie to 54E) 9N Total Direct and Allocated Non-Reimb. (54E-55E) 10N Eligible Non-Reimbursable Exp. Revenue Offsets 11N Capital Budget Revenue Adjustment 12N Excess of Non-Reimbursable Expense Over Offsets

1SDC 2SDC 3SDC 4SDC 5SDC

Comm. Of MA Surplus Rev. Retention Share 32.445

PREPARER COMMENTS:

ORGANIZATION: Lutheran Community Services, Inc.

PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2012 FEIN: 043586243

UFR Program Number: 7 Program Name: Ruth House Program Address: 533 N. Main Street (Number/Street) Brookton (City) MA (State) 02301 (Zipcode) # Weeks operated during audit period (e.g., 52): 52.00 # operating hours/week (e.g., 40): 168.00
*Program Type: 23 Catalog of Federal Domestic Assistance #: 93.667
<http://www.cda.gov/default.htm>

Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.

*Program Type codes: 21 = SPED; 22 = HCFF/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25 = Non-negotiated Unit Rate; 26 = Other Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable.

REVENUE 1R Contrib. Gifts, Leg., Bequests, Spec. Ev. 2R Gov. In-Kind/Capital Budget 3R Private In-Kind 4R Total Contribution and In-Kind 5R Mass Gov. Grant 6R Other Grant (excl. Fed.Direct) 7R Total Grants 8R Dept. of Mental Health (DMH) 9R Dept. of Developmental Services (DDS/DMR) 10R Dept. of Public Health (DPH) 11R Dept. of Children and Families (OCF/DOSS) 12R Dept. of Transitional Assist (OTAWEL) 13R Dept. of Youth Services (DYS) 14R Health Care Fin & Policy (HCF)-Contract 15R Health Care Fin & Policy (HCF)-JCP 16R MA Comm. For the Blind (MCB) 17R MA Comm. For Deaf & H (MCD) 18R MA Rehabilitation Commission (MRC) 19R MA Off. for Refugees & Immigr. (ORI) 20R Dept. of Early Educ. & Care (EEC)-Contract 21R Dept. of Early Educ. & Care (EEC)-Voucher 22R Dept. of Correction (DOC) 23R Dept. of Elementary & Secondary Educ. (DOE) 24R Parole Board (PAR) 25R Veteran's Services (VET) 26R Ex. Off. of Elder Affairs (ELD) 27R Div. of Housing & Community Develop (OCD) 28R POS Subcontract 29R Other Mass. State Agency POS 30R Mass State Agency Non-POS 31R Mass. Local Gov./Quasi-Govt. Entities 32R Non-Mass. State/Local Government 33R Direct Federal Grants/Contracts 34R Medicaid - Direct Payments 35R Medicaid - MBHP Subcontract 36R Medicare 37R Mass. Govt. Client Salaries 38R Client Resources 39R Mass. spon.client SF/3rd Pfy offsets 40R Other Publicly sponsored client offsets 41R Private Client Fees (excluding 3rd Pfy) 42R Private Client 3rd Pfy/other offsets 43R Total Assistance and Fees 44R Federated Fundraising 45R Commercial Activities 46R Non-Charitable Revenue 47R Investment Revenue 48R Other Revenue 49R Allocated Admin (M&G) Revenue 50R Released Net Assets-Program 51R Released Net Assets-Equipment 52R Released Net Assets-Time 53R Total Revenue = \$7E

1S Program Director (UFR Title 102) 2S Program Function Manager (UFR Title 101) 3S Asst. Program Director (UFR Title 103) 4S Supervising Professional (UFR Title 104) 5S Physician & Psychiatrist (UFR Title 105 & 121) 6S Physician Asst. (UFR Title 106) 7S N. Midwife, N.P., Psych N.L.N.A., R.N. - MA (Title 107) 8S R.N. - Non Masters (UFR Title 108) 9S L.P.N. (UFR Title 109) 10S Pharmacist (UFR Title 110) 11S Occupational Therapist (UFR Title 111) 12S Physical Therapist (UFR Title 112) 13S Speech / Lang. Pathol. - Audiologist (UFR Title 113) 14S Dietician / Nutritionist (UFR Title 114) 15S Spec. Education Teacher (UFR Title 115) 16S Teacher (UFR Title 116) 17S Day Care Director (UFR Title 117) 18S Day Care Lead Teacher (UFR Title 118) 19S Day Care Teacher (UFR Title 119) 20S Day Care Asst. Teacher / Aide (UFR Title 120) 21S Psychologist - Doctorate (UFR Title 122) 22S Clinician (formerly Psych. Masters) (UFR Title 123) 23S Social Worker - L.L.C.S.W. (UFR Title 124) 24S Social Worker - L.L.C.S.W. / L.S.W (UFR Title 125 & 126) 25S Licensed Counselor (UFR Title 127) 26S Cert. Voc. Rehab. Counselor (UFR Title 128) 27S Cert. Ach. &or Drug Abuse Counselor (UFR Title 129) 28S Counselor (UFR Title 130) 29S Case Worker / Manager - Masters (UFR Title 131) 30S Case Worker / Manager (UFR Title 132) 31S Direct Care / Prog. Staff Superv. (UFR Title 133) 32S Direct Care / Prog. Staff III (UFR Title 134) 33S Direct Care / Prog. Staff II (UFR Title 135) 34S Direct Care / Prog. Staff I (UFR Title 136) 35S Prog. Secretarial / Clerical Staff (UFR Title 137) 36S Maintenance, House/Groundskeeping, Cook 138 37S Direct Care / Driver Staff (UFR Title 138) 38S Direct Care Overtime, Shift Differential and Relief 39S Total Direct Program Staff = 1E

1SS OSD's Program 2SS Enter defined unit of service: Days 3SS Enter total unit capacity: 4,015 4SS Performance Report (D-1) 5SS Internet filing system) 6SS suspended for FY '08 7SS Filings.

1C DSS 2C EHS 3C EHS 4C EHS 5C EHS 6C EHS 7C EHS 8C EHS 9C EHS 10C EHS 11C EHS 12C EHS 13C EHS 14C EHS 15C EHS 16C EHS 17C EHS 18C EHS 19C EHS 20C EHS 21C EHS 22C EHS 23C EHS 24C EHS 25C EHS 26C EHS 27C EHS 28C EHS 29C EHS 30C EHS 31C EHS 32C EHS 33C EHS 34C EHS 35C EHS 36C EHS 37C EHS 38C EHS 39C EHS 40C EHS 41C EHS 42C EHS 43C EHS 44C EHS 45C EHS 46C EHS 47C EHS 48C EHS 49C EHS 50C EHS 51C EHS 52C EHS 53C EHS 54C EHS 55C EHS 56C EHS 57C EHS 58C EHS 59C EHS 60C EHS 61C EHS 62C EHS 63C EHS 64C EHS 65C EHS 66C EHS 67C EHS 68C EHS 69C EHS 70C EHS 71C EHS 72C EHS 73C EHS 74C EHS 75C EHS 76C EHS 77C EHS 78C EHS 79C EHS 80C EHS 81C EHS 82C EHS 83C EHS 84C EHS 85C EHS 86C EHS 87C EHS 88C EHS 89C EHS 90C EHS 91C EHS 92C EHS 93C EHS 94C EHS 95C EHS 96C EHS 97C EHS 98C EHS 99C EHS 100C EHS

1N Direct Employee Compensation & Related Exp. 2N Direct Occupancy 3N Direct Other Program/Operating 4N Direct Subcontract Expense 5N Direct Administrative Expense 6N Direct Other Expense 7N Direct Depreciation 8N Total Direct Non-Reimbursable (Tie to 54E) 9N Total Direct and Allocated Non-Reimb. (54E+55E) 10N Eligible Non-Reimbursable Exp. Revenue Offsets 11N Capital Budget Revenue Adjustment 12N Excess of Non-Reimbursable Expense Over Offsets

1E Total Direct Program Staff = 39S 2E Chief Executive Officer 3E Chief Financial Officer 4E Acting/Clerical Support 5E Admin Maint/House-Grndskkeeping 6E Total Admin Employee 7E Commercial products & Sys/Mktg 8E Total FTE/Salary/Wages 9E Payroll Taxes 10E Fringe Benefits 11E Accrual Adjustments 12E Total Employee Compensation & Rel. Exp. 13E Facility and Prog. Equip. Expenses 14E Facility & Prog. Equip. Depreciation 15E Facility Operation/Maint./Furn. 16E Facility General Liability Insurance 17E Total Occupancy 18E Direct Care Consultant 19E Temporary Help 20E Clients and Caregivers Reimb./Sllipends 21E Subcontracted Direct Care 22E Staff Training 23E Staff Mileage / Travel 24E Meals 25E Client Transportation 26E Vehicle Expenses 27E Vehicle Depreciation 28E Incident Medical/Medical/Pharmacy 29E Client Personal Allowances 30E Provision Material Goods/Svs/Benefits 31E Direct Client Wages 32E Other Commercial Prod. & Svs. 33E Program Supplies & Materials 34E Non Charitable Expenses 35E Other Expense 36E Total Other Program Expense 42E Other Professional Fees & Other Admin. Exp. 43E Leased Office/Program Office Equip. 44E Equipment Depreciation 48E Program Support 49E Professional Insurance 50E Working Capital Interest 51E Total Direct Administrative Expense 52E Admin (M&G) Reporting Center Allocation 53E Total Reimbursable Expense 54E Direct State/Federal Non-Reimbursable Expense 55E Allocation of State/Fed Non-Reimbursable Expense 56E TOTAL EXPENSE 57E TOTAL REVENUE = \$3R 58E OPERATING RESULTS

UNDUP # 11 21 31 41 51 61 71 81 91 101 111 121 131 141 151 161 171 181 191 201 211 221 231 241 251 261 271 281 291 301 311 321 331 341 351 361 371 381 391 401 411 421 431 441 451 461 471 481 491 501 511 521 531 541 551 561 571 581 591 601 611 621 631 641 651 661 671 681 691 701 711 721 731 741 751 761 771 781 791 801 811 821 831 841 851 861 871 881 891 901 911 921 931 941 951 961 971 981 991 1001

UNDUP # 11 21 31 41 51 61 71 81 91 101 111 121 131 141 151 161 171 181 191 201 211 221 231 241 251 261 271 281 291 301 311 321 331 341 351 361 371 381 391 401 411 421 431 441 451 461 471 481 491 501 511 521 531 541 551 561 571 581 591 601 611 621 631 641 651 661 671 681 691 701 711 721 731 741 751 761 771 781 791 801 811 821 831 841 851 861 871 881 891 901 911 921 931 941 951 961 971 981 991 1001

UNDUP # 11 21 31 41 51 61 71 81 91 101 111 121 131 141 151 161 171 181 191 201 211 221 231 241 251 261 271 281 291 301 311 321 331 341 351 361 371 381 391 401 411 421 431 441 451 461 471 481 491 501 511 521 531 541 551 561 571 581 591 601 611 621 631 641 651 661 671 681 691 701 711 721 731 741 751 761 771 781 791 801 811 821 831 841 851 861 871 881 891 901 911 921 931 941 951 961 971 981 991 1001

UNDUP # 11 21 31 41 51 61 71 81 91 101 111 121 131 141 151 161 171 181 191 201 211 221 231 241 251 261 271 281 291 301 311 321 331 341 351 361 371 381 391 401 411 421 431 441 451 461 471 481 491 501 511 521 531 541 551 561 571 581 591 601 611 621 631 641 651 661 671 681 691 701 711 721 731 741 751 761 771 781 791 801 811 821 831 841 851 861 871 881 891 901 911 921 931 941 951 961 971 981 991 1001

UNDUP # 11 21 31 41 51 61 71 81 91 101 111 121 131 141 151 161 171 181 191 201 211 221 231 241 251 261 271 281 291 301 311 321 331 341 351 361 371 381 391 401 411 421 431 441 451 461 471 481 491 501 511 521 531 541 551 561 571 581 591 601 611 621 631 641 651 661 671 681 691 701 711 721 731 741 751 761 771 781 791 801 811 821 831 841 851 861 871 881 891 901 911 921 931 941 951 961 971 981 991 1001

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ORGANIZATION: Lutheran Community Services, Inc. PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited FY END: 6/30/2012 FEIN: 043556243

UFR Program Number: 8 Program Name: Forberg Independent Living Program Description: Adult Independent Living Program MA 01609 (Zipcode) # Weeks operated during audit period (e.g. 52): 52.00 # operating hours/week (e.g. 40): 40.00

*Program Type: 23 Program Address: 84 Highland Street (Number/Street) Worcester (City) # of Employees: 100

Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., in-kind donations) may be appropriate and desirable.

* Program Type codes: 21 = SPED; 22 = HCFF/Medicaid Class Rate; 23 = Negotiated Accommodations Rate; 24 = Negotiated Accommodations Rate; 25 = Non-negotiated Accommodations Rate; 26 = Other Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable

REVENUE	1R	2R	3R	4R	5R	6R	7R	8R	9R	10R	11R	12R	13R	14R	15R	16R	17R	18R	19R	20R	21R	22R	23R	24R	25R	26R	27R	28R	29R	30R	31R	32R	33R	34R	35R	36R	37R	38R	39R	40R	41R	42R	43R	44R	45R	46R	47R	48R	49R	50R	51R	52R	53R																																																				
1R	Contrib., Gifts, Leg. Bequests, Spec. Ev.	2R	Gov. In-Kind/Capital Budget	3R	Private In-Kind	4R	Total Contribution and In-Kind	5R	Mass Gov. Grant	6R	Other Grant (excl. Fed Direct)	7R	Total Grants	8R	Dept. of Mental Health (DMH)	9R	Dept. of Developmental Services (DDS/DMR)	10R	Dept. of Public Health (DPH)	11R	Dept. of Children and Families (DCF/DSS)	12R	Dept. of Transitional Services (DTAWEL)	13R	Dept. of Youth Services (DYS)	14R	Health Care Fin. & Policy (HCF-Contract)	15R	Health Care Fin. & Policy (HCF-LUP)	16R	MA Comm. For the Blind (MCB)	17R	MA Comm. for Deaf & H (MCDD)	18R	MA Rehabilitation Commission (MRC)	19R	MA Off. for Refugees & Immigr.(ORI)	20R	Dept. of Early Educ. & Care (EEC)-Contract	21R	Dept. of Early Educ. & Care (EEC)-Voucher	22R	Dept. of Correction (DOC)	23R	Dept. of Elementary & Secondary Educ. (DOE)	24R	Parole Board (PAR)	25R	Veteran's Services (VET)	26R	Ex. Off. of Elder Affairs (ELD)	27R	Div. of Housing & Community Develop(OCD)	28R	POS Subcontract	29R	Other Mass. State Agency POS	30R	Mass State Agency Non - POS	31R	Mass. Local Govt/Quasi-Govt. Entities	32R	Non-Mass. State/Local Government	33R	Direct Federal Grants/Contracts	34R	Medicaid - MBHP Subcontract	35R	Medicaid - MBHP Subcontract	36R	Medicare	37R	Mass. Govt. Client Selpends	38R	Client Resources	39R	Mass. spn-client SF/3rd Pfy offsets	40R	Other Publicly sponsored client offsets	41R	Private Client 3rd Pfy/other offsets	42R	Total Assistance and Fees	43R	Federalized Fundraising	44R	Commercial Activities	45R	Non-Charitable Revenue	46R	Investment Revenue	47R	Other Revenue	48R	Allocated Admin (M&G) Revenue	49R	Released Net Assets-Equipment	50R	Released Net Assets-Equipment	51R	Released Net Assets-Time	52R	Total Revenue = 57E	53R	

EXPENSE - ACTUAL/PLANNED	1E	2E	3E	4E	5E	6E	7E	8E	9E	10E	11E	12E	13E	14E	15E	16E	17E	18E	19E	20E	21E	22E	23E	24E	25E	26E	27E	28E	29E	30E	31E	32E	33E	34E	35E	36E	37E	38E	39E	40E	41E	42E	43E	44E	45E	46E	47E	48E	49E	50E	51E	52E	53E	54E	55E	56E	57E	58E																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																					
1E	Total Direct Program Staff = 39S	2E	Chief Executive Officer	3E	Chief Financial Officer	4E	Acting/Clerical Support	5E	Admin Main/House-Officekeeping	6E	Total Admin Employee	7E	Commercial products & Svc/Mktg	8E	Total FTE/Salary/Wages	9E	Payroll Taxes 150	10E	Fringe Benefits 151	11E	Accrual Adjustments	12E	Total Employee Compensation & Rel. Exp.	13E	Facility and Prog. Equip. Expenses 301,390	14E	Facility & Prog. Equip. Depreciation 301	15E	Facility Operation/Maint./Fum. 390	16E	Facility General Liability Insurance 390	17E	Total Occupancy	18E	Direct Care Consultant 201	19E	Temporary Help 202	20E	Clients and Caregivers Reimb./Selpends 203	21E	Subcontracted Direct Care 206	22E	Staff Training 204	23E	Staff Mileage / Travel 205	24E	Meals 207	25E	Client Transportation 208	26E	Vehicle Expenses 208	27E	Vehicle Depreciation 208	28E	Incidental Medical/Medicine/Pharmacy 209	29E	Client Personal Allowances 211	30E	Provision Material Goods/Svs/Benefits 212	31E	Direct Client Wages 214	32E	Other Commercial Prod. & Svs. 214	33E	Program Supplies & Materials 215	34E	Non Charitable Expenses	35E	Other Expense	36E	Total Other Program Expense	37E	Other Professional Fees & Other Admin. Exp. 410	38E	Leased Office/Program Office Equip 410,390	39E	Office Equipment Depreciation 410	40E	Program Support 216	41E	Professional Insurance 410	42E	Working Capital Interest 410	43E	Total Direct Administrative Expense	44E	Admin (M&G) Reporting Center Allocation	45E	Total Reimbursable Expense	46E	Direct State/Federal Non-Reimbursable Expense	47E	Allocation of State/Fed Non-Reimbursable Expense	48E	TOTAL EXPENSE	49E	TOTAL EXPENSE	50E	TOTAL EXPENSE	51E	TOTAL EXPENSE	52E	TOTAL EXPENSE	53E	TOTAL EXPENSE	54E	TOTAL EXPENSE	55E	TOTAL EXPENSE	56E	TOTAL EXPENSE	57E	TOTAL EXPENSE	58E	TOTAL EXPENSE	59E	TOTAL EXPENSE	60E	TOTAL EXPENSE	61E	TOTAL EXPENSE	62E	TOTAL EXPENSE	63E	TOTAL EXPENSE	64E	TOTAL EXPENSE	65E	TOTAL EXPENSE	66E	TOTAL EXPENSE	67E	TOTAL EXPENSE	68E	TOTAL EXPENSE	69E	TOTAL EXPENSE	70E	TOTAL EXPENSE	71E	TOTAL EXPENSE	72E	TOTAL EXPENSE	73E	TOTAL EXPENSE	74E	TOTAL EXPENSE	75E	TOTAL EXPENSE	76E	TOTAL EXPENSE	77E	TOTAL EXPENSE	78E	TOTAL EXPENSE	79E	TOTAL EXPENSE	80E	TOTAL EXPENSE	81E	TOTAL EXPENSE	82E	TOTAL EXPENSE	83E	TOTAL EXPENSE	84E	TOTAL EXPENSE	85E	TOTAL EXPENSE	86E	TOTAL EXPENSE	87E	TOTAL EXPENSE	88E	TOTAL EXPENSE	89E	TOTAL EXPENSE	90E	TOTAL EXPENSE	91E	TOTAL EXPENSE	92E	TOTAL EXPENSE	93E	TOTAL EXPENSE	94E	TOTAL EXPENSE	95E	TOTAL EXPENSE	96E	TOTAL EXPENSE	97E	TOTAL EXPENSE	98E	TOTAL EXPENSE	99E	TOTAL EXPENSE	100E	TOTAL EXPENSE	101E	TOTAL EXPENSE	102E	TOTAL EXPENSE	103E	TOTAL EXPENSE	104E	TOTAL EXPENSE	105E	TOTAL EXPENSE	106E	TOTAL EXPENSE	107E	TOTAL EXPENSE	108E	TOTAL EXPENSE	109E	TOTAL EXPENSE	110E	TOTAL EXPENSE	111E	TOTAL EXPENSE	112E	TOTAL EXPENSE	113E	TOTAL EXPENSE	114E	TOTAL EXPENSE	115E	TOTAL EXPENSE	116E	TOTAL EXPENSE	117E	TOTAL EXPENSE	118E	TOTAL EXPENSE	119E	TOTAL EXPENSE	120E	TOTAL EXPENSE	121E	TOTAL EXPENSE	122E	TOTAL EXPENSE	123E	TOTAL EXPENSE	124E	TOTAL EXPENSE	125E	TOTAL EXPENSE	126E	TOTAL EXPENSE	127E	TOTAL EXPENSE	128E	TOTAL EXPENSE	129E	TOTAL EXPENSE	130E	TOTAL EXPENSE	131E	TOTAL EXPENSE	132E	TOTAL EXPENSE	133E	TOTAL EXPENSE	134E	TOTAL EXPENSE	135E	TOTAL EXPENSE	136E	TOTAL EXPENSE	137E	TOTAL EXPENSE	138E	TOTAL EXPENSE	139E	TOTAL EXPENSE	140E	TOTAL EXPENSE	141E	TOTAL EXPENSE	142E	TOTAL EXPENSE	143E	TOTAL EXPENSE	144E	TOTAL EXPENSE	145E	TOTAL EXPENSE	146E	TOTAL EXPENSE	147E	TOTAL EXPENSE	148E	TOTAL EXPENSE	149E	TOTAL EXPENSE	150E	TOTAL EXPENSE	151E	TOTAL EXPENSE	152E	TOTAL EXPENSE	153E	TOTAL EXPENSE	154E	TOTAL EXPENSE	155E	TOTAL EXPENSE	156E	TOTAL EXPENSE	157E	TOTAL EXPENSE	158E	TOTAL EXPENSE	159E	TOTAL EXPENSE	160E	TOTAL EXPENSE	161E	TOTAL EXPENSE	162E	TOTAL EXPENSE	163E	TOTAL EXPENSE	164E	TOTAL EXPENSE	165E	TOTAL EXPENSE	166E	TOTAL EXPENSE	167E	TOTAL EXPENSE	168E	TOTAL EXPENSE	169E	TOTAL EXPENSE	170E	TOTAL EXPENSE	171E	TOTAL EXPENSE	172E	TOTAL EXPENSE	173E	TOTAL EXPENSE	174E	TOTAL EXPENSE	175E	TOTAL EXPENSE	176E	TOTAL EXPENSE	177E	TOTAL EXPENSE	178E	TOTAL EXPENSE	179E	TOTAL EXPENSE	180E	TOTAL EXPENSE	181E	TOTAL EXPENSE	182E	TOTAL EXPENSE	183E	TOTAL EXPENSE	184E	TOTAL EXPENSE	185E	TOTAL EXPENSE	186E	TOTAL EXPENSE	187E	TOTAL EXPENSE	188E	TOTAL EXPENSE	189E	TOTAL EXPENSE	190E	TOTAL EXPENSE	191E	TOTAL EXPENSE	192E	TOTAL EXPENSE	193E	TOTAL EXPENSE	194E	TOTAL EXPENSE	195E	TOTAL EXPENSE	196E	TOTAL EXPENSE	197E	TOTAL EXPENSE	198E	TOTAL EXPENSE	199E	TOTAL EXPENSE	200E	TOTAL EXPENSE	201E	TOTAL EXPENSE	202E	TOTAL EXPENSE	203E	TOTAL EXPENSE	204E	TOTAL EXPENSE	205E	TOTAL EXPENSE	206E	TOTAL EXPENSE	207E	TOTAL EXPENSE	208E	TOTAL EXPENSE	209E	TOTAL EXPENSE	210E	TOTAL EXPENSE	211E	TOTAL EXPENSE	212E	TOTAL EXPENSE	213E	TOTAL EXPENSE	214E	TOTAL EXPENSE	215E	TOTAL EXPENSE	216E	TOTAL EXPENSE	217E	TOTAL EXPENSE	218E	TOTAL EXPENSE	219E	TOTAL EXPENSE	220E	TOTAL EXPENSE	221E	TOTAL EXPENSE	222E	TOTAL EXPENSE	223E	TOTAL EXPENSE	224E	TOTAL EXPENSE	225E	TOTAL EXPENSE	226E	TOTAL EXPENSE	227E	TOTAL EXPENSE	228E	TOTAL EXPENSE	229E	TOTAL EXPENSE	230E	TOTAL EXPENSE	231E	TOTAL EXPENSE	232E	TOTAL EXPENSE	233E	TOTAL EXPENSE	234E	TOTAL EXPENSE	235E	TOTAL EXPENSE	236E	TOTAL EXPENSE	237E	TOTAL EXPENSE	238E	TOTAL EXPENSE	239E	TOTAL EXPENSE	240E	TOTAL EXPENSE	241E	TOTAL EXPENSE	242E	TOTAL EXPENSE	243E	TOTAL EXPENSE	244E	TOTAL EXPENSE	245E	TOTAL EXPENSE	246E	TOTAL EXPENSE	247E	TOTAL EXPENSE	248E	TOTAL EXPENSE	249E	TOTAL EXPENSE	250E	TOTAL EXPENSE	251E	TOTAL EXPENSE	252E	TOTAL EXPENSE	253E	TOTAL EXPENSE	254E	TOTAL EXPENSE	255E	TOTAL EXPENSE	256E	TOTAL EXPENSE	257E	TOTAL EXPENSE	258E	TOTAL EXPENSE	259E	TOTAL EXPENSE	260E	TOTAL EXPENSE	261E	TOTAL EXPENSE	262E	TOTAL EXPENSE	263E	TOTAL EXPENSE	264E	TOTAL EXPENSE	265E	TOTAL EXPENSE	266E	TOTAL EXPENSE	267E	TOTAL EXPENSE	268E	TOTAL EXPENSE	269E	TOTAL EXPENSE	270E	TOTAL EXPENSE	271E	TOTAL EXPENSE	272E	TOTAL EXPENSE	273E	TOTAL EXPENSE	274E	TOTAL EXPENSE	275E	TOTAL EXPENSE	276E	TOTAL EXPENSE	277E	TOTAL EXPENSE	278E	TOTAL EXPENSE	279E	TOTAL EXPENSE	280E	TOTAL EXPENSE	281E	TOTAL EXPENSE	282E	TOTAL EXPENSE	283E	TOTAL EXPENSE	284E	TOTAL EXPENSE	285E	TOTAL EXPENSE	286E	TOTAL EXPENSE	287E	TOTAL EXPENSE	288E	TOTAL EXPENSE	289E	TOTAL EXPENSE	290E	TOTAL EXPENSE	291E	TOTAL EXPENSE	292E	TOTAL EXPENSE	293E	TOTAL EXPENSE	294E	TOTAL EXPENSE	295E	TOTAL EXPENSE	296E	TOTAL EXPENSE	297E	TOTAL EXPENSE	298E	TOTAL EXPENSE	299E	TOTAL EXPENSE	300E	TOTAL EXPENSE	301E	TOTAL EXPENSE	302E	TOTAL EXPENSE	303E	TOTAL EXPENSE	304E	TOTAL EXPENSE	305E	TOTAL EXPENSE	306E	TOTAL EXPENSE	307E	TOTAL EXPENSE	308E	TOTAL EXPENSE	309E	TOTAL EXPENSE	310E	TOTAL EXPENSE	311E	TOTAL EXPENSE	312E	TOTAL EXPENSE	313E	TOTAL EXPENSE	314E	TOTAL EXPENSE	315E	TOTAL EXPENSE	316E	TOTAL EXPENSE	317E	TOTAL EXPENSE	318E	TOTAL EXPENSE	319E	TOTAL EXPENSE	320E	TOTAL EXPENSE	321E	TOTAL EXPENSE	322E	TOTAL EXPENSE	323E	TOTAL EXPENSE	324E	TOTAL EXPENSE	325E	TOTAL EXPENSE	326E	TOTAL EXPENSE	327E	TOTAL EXPENSE	328E	TOTAL EXPENSE	329E	TOTAL EXPENSE	330E	TOTAL EXPENSE	331E	TOTAL EXPENSE	332E	TOTAL EXPENSE	333E	TOTAL EXPENSE	334E	TOTAL EXPENSE	335E	TOTAL EXPENSE	336E	TOTAL EXPENSE	337E	TOTAL EXPENSE	338E	TOTAL EXPENSE	339E	TOTAL EXPENSE	340E	TOTAL EXPENSE	341E	TOTAL EXPENSE	342E	TOTAL EXPENSE	343E	TOTAL EXPENSE	344E	TOTAL EXPENSE	345E	TOTAL EXPENSE	346E	TOTAL EXPENSE	347E	TOTAL EXPENSE	348E	TOTAL EXPENSE	349E	TOTAL EXPENSE	350E	TOTAL EXPENSE	351E	TOTAL EXPENSE	352E	TOTAL EXPENSE	353E	TOTAL EXPENSE	354E	TOTAL EXPENSE	355E	TOTAL EXPENSE	356E	TOTAL EXPENSE	357E	TOTAL EXPENSE	358E	TOTAL EXPENSE	359E	TOTAL EXPENSE	360E	TOTAL EXPENSE	361E	TOTAL EXPENSE	362E	TOTAL EXPENSE	363E	TOTAL EXPENSE	364E	TOTAL EXPENSE	365E	TOTAL EXPENSE	366E	TOTAL EXPENSE	367E	TOTAL EXPENSE	368E	TOTAL EXPENSE	369E	TOTAL EXPENSE	370E	TOTAL EXPENSE	371E	TOTAL EXPENSE	372E	TOTAL EXPENSE	373E	TOTAL EXPENSE	374E	TOTAL EXPENSE	375E	TOTAL EXPENSE	376E	TOTAL EXPENSE	377E	TOTAL EXPENSE	378E	TOTAL EXPENSE	379E	TOTAL EXPENSE	380E	TOTAL EXPENSE	381E	TOTAL EXPENSE	382E	TOTAL EXPENSE	383E	TOTAL EXPENSE	384E	TOTAL EXPENSE	385E	TOTAL EXPENSE	386E	TOTAL EXPENSE	387E	TOTAL EXPENSE	388E	TOTAL EXPENSE	389E	TOTAL EXPENSE	390E	TOTAL EXPENSE	391E	TOTAL EXPENSE	392E	TOTAL EXPENSE	393E	TOTAL EXPENSE	394E	TOTAL EXPENSE	395E	TOTAL EXPENSE	396E	TOTAL EXPENSE	397E	TOTAL EXPENSE	398E	TOTAL EXPENSE	399E	TOTAL EXPENSE	400E	TOTAL EXPENSE	401E	TOTAL EXPENSE	402E	TOTAL EXPENSE	403E	TOTAL EXPENSE	404E	TOTAL EXPENSE	405E	TOTAL EXPENSE	406E	TOTAL EXPENSE	407E	TOTAL EXPENSE	408E	TOTAL EXPENSE	409E	TOTAL EXPENSE	410E	TOTAL EXPENSE	411E	TOTAL EXPENSE	412E	TOTAL EXPENSE	413E	TOTAL EXPENSE	414E	TOTAL EXPENSE	415E	TOTAL EXPENSE	416E	TOTAL EXPENSE	417E	TOTAL EXPENSE	418E	TOTAL EXPENSE	419E	TOTAL EXPENSE	420E	TOTAL EXPENSE	421E	TOTAL EXPENSE	422E	TOTAL EXPENSE	423E	TOTAL EXPENSE	424E	TOTAL EXPENSE	425E	TOTAL EXPENSE	426E	TOTAL EXPENSE	427E	TOTAL EXPENSE	428E	TOTAL EXPENSE	429E	TOTAL EXPENSE	430E	TOTAL EXPENSE	431E	TOTAL EXPENSE	432E	TOTAL EXPENSE	433E	TOTAL EXPENSE	434E	TOTAL EXPENSE	435E	TOTAL EXPENSE	436E	TOTAL EXPENSE	437E	TOTAL EXPENSE	438E	TOTAL EXPENSE	439E	TOTAL EXPENSE	440E	TOTAL EXPENSE	441E	TOTAL EXPENSE	442E	TOTAL EXPENSE	443E	TOTAL EXPENSE	444E	TOTAL EXPENSE	445E	TOTAL EXPENSE	446E	TOTAL EXPENSE	447E	TOTAL EXPENSE	448E	TOTAL EXPENSE	449E	TOTAL EXPENSE	450E	TOTAL EXPENSE	451E	TOTAL EXPENSE	452E	TOTAL EXPENSE	453E	TOTAL EXPENSE	454E	TOTAL EXPENSE	455E	TOTAL EXPENSE	456E	TOTAL EXPENSE	457E	TOTAL EXPENSE	458E	TOTAL EXPENSE	459E	TOTAL EXPENSE	460E	TOTAL EXPENSE	461E	TOTAL EXPENSE	462E	TOTAL EXPENSE	463E	TOTAL EXPENSE	464E	TOTAL EXPENSE	465E	TOTAL EXPENSE	466E	TOTAL EXPENSE	467E	TOTAL EXPENSE	468E	TOTAL EXPENSE	469E	TOTAL EXPENSE	470E	TOTAL EXPENSE	471E	TOTAL EXPENSE	472E	TOTAL EXPENSE	473E	TOTAL EXPENSE	474E	TOTAL EXPENSE	475E	TOTAL EXPENSE	476E	TOTAL EXPENSE	477E	TOTAL EXPENSE	478E	TOTAL EXPENSE	479E	TOTAL EXPENSE	480E	TOTAL EXPENSE	481E	TOTAL EXPENSE	482E	TOTAL EXPENSE	483E	TOTAL EXPENSE	484E	TOTAL EXPENSE	485E	TOTAL EXPENSE	486E	TOTAL EXPENSE	487E	TOTAL EXPENSE	488E	TOTAL EXPENSE	489E	TOTAL EXPENSE	490E	TOTAL EXPENSE	491E	TOTAL EXPENSE	492E	TOTAL EXPENSE	493E	TOTAL EXPENSE	494E	TOTAL EXPENSE	495E	TOTAL EXPENSE	496E	TOTAL EXPENSE	497E	TOTAL 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ORGANIZATION: Lutheran Community Services, Inc. PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited FY END: 6/30/2012 FEIN: 04356243

Unaccompanied Refugee Minor Program Description: URMP Foster Care Program Address: 1310 Center Street (Number/Street) Newton (City) MA (State) 02459 (Zipcode) # Weeks operated during audit period (e.g., 52): 52.00 # operating hours/week (e.g., 40): 168.00

Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., in-kind donations) may be appropriate and desirable.

* Program Type codes: 21 = SPED; 22 = HCFF/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25 = Non-negotiated Unit Rate; 26 = Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable

REVENUE 1R Contrib., Gifts, Leg., Bequests, Spec. Ev. 2R Gov. In-Kind/Capital Budget 3R Private In-Kind 4R Total Contribution and In-Kind 5R Mass Gov. Grant 6R Other Grant (excl. Fed Direct) 7R Total Grants 8R Dept. of Mental Health (DMH) 9R Dept. of Developmental Services (DDS/DMR) 10R Dept. of Public Health (DPH) 11R Dept. of Children and Families (DCF/OSS) 12R Dept. of Transitional Assist. (DTAWEL) 13R Dept. of Youth Services (DYS) 14R Health Care Fin & Policy (HCF)-Contract 15R Health Care Fin & Policy (HCF)-JCP 16R MA Comm. For the Blind (MCB) 17R MA Comm. For Deaf & H (MCD) 18R MA Rehabilitation Commission (MRC) 19R MA Off. for Refugees & Immigr. (ORI) 20R Dept. of Early Educ. & Care (EEC)-Contract 21R Dept. of Early Educ. & Care (EEC)-Voucher 22R Dept. of Correction (DOC) 23R Dept. of Elementary & Secondary Educ. (DOE) 24R Parole Board (PAR) 25R Veteran's Services (VET) 26R Ex. Off. of Elder Affairs (ELD) 27R Div. of Housing & Community Develop (OCD) 28R POS Subcontract 29R Other Mass. State Agency POS 30R Mass State Agency Non - POS 31R Mass. Local Gov./Quasi-Gov. Entities 32R Non-Mass. State/Local Government 33R Direct Federal Grants/Contracts 34R Medicaid - Direct Payments 35R Medicaid - MHP Subcontract 36R Medicare 37R Mass. Govt. Client Splits 38R Client Resources 39R Mass. spon.client SF/3rd Py offsets 40R Other Publicly sponsored client offsets 41R Private Client Fees (excluding 3rd Py) 42R Private Client 3rd Py/other offsets 43R Total Assistance and Fees 44R Federated Fundraising 45R Commercial Activities 46R Non-Charitable Revenue 47R Investment Revenue 48R Other Revenue 49R Allocated Admin (M&G) Revenue 50R Released Net Assets-Program 51R Released Net Assets-Equipment 52R Released Net Assets-Time 53R Total Revenue = 57E

EXPENSE - ACTUAL/PLANNED 1E Total Direct Program Staff = 39S 2E Chief Executive Officer 3E Chief Financial Officer 4E Acting/Clinical Support 5E Admin Maint/House-Gndkeeping 6E Total Admin Employee 7E Commercial products & Sys/Mktg 8E Total FTE/Salary/Wages 9E Payroll Taxes 10E Fringe Benefits 11E Actual Adjustments 12E Total Employee Compensation & Rel. Exp. 13E Facility and Prog. Equip. Expenses 14E Facility & Prog. Equip. Depreciation 15E Facility Operation/Maint./Furn. 16E Facility General Liability Insurance 17E Total Occupancy 18E Direct Care Consultant 19E Temporary Help 20E Clients and Caregivers Reimb./Sipends 21E Subcontracted Direct Care 22E Staff Training 23E Meals 24E Meals 25E Client Transportation 26E Vehicle Expenses 27E Vehicle Depreciation 28E Incident Medical/Medicine/Pharmacy 29E Client Personal Allowances 30E Provision Material Goods/Svs/Benefits 31E Direct Client Wages 32E Other Commercial Prod. & Svs. 33E Program Supplies & Materials 34E Non Charitable Expenses 35E Other Expense 36E Total Other Program Expense 42E Other Professional Fees & Other Admin. Exp. 43E Leased Office/Program Office Equip. 44E Office Equipment Depreciation 45E Program Support 46E Professional Insurance 47E Working Capital Interest 48E Admin (M&G) Reporting Center Allocation 49E Total Direct Administrative Expense 50E Total Reimbursable Expense 51E Allocation of Stater Fed Non-Reimbursable Expense 52E Total Reimbursable Expense 53E Total Reimbursable Expense 54E Total Reimbursable Expense 55E Allocation of Stater Fed Non-Reimbursable Expense 56E TOTAL EXPENSE 57E TOTAL REVENUE = 53R 58E OPERATING RESULTS

CRE Preliminary Calculation of Cost Reimb. Excess Rev. * (subject to OSD adjustment)

NONREIMBURSABLE EXPENSE DETAIL 1N Direct Employee Compensation & Related Exp. 2N Direct Occupancy 3N Direct Other Program/Operating 4N Direct Subcontract Expense 5N Direct Administrative Expense 6N Direct Other Expense 7N Direct Depreciation 8N Total Direct Non-Reimbursable (Tie to 54E) 9N Total Direct and Allocated Non-Reimb. (54E+55E) 10N Eligible Non-Reimbursable Exp. Revenue Offsets 11N Capital Budget Revenue Adjustment 12N Excess of Non-Reimbursable Expense Over Offsets

MASSACHUSETTS CONTRACT INFORMATION 1C Dept Contract ID-11 Characters 2C DSS 08021219369 3C EHS 12HSALARY 4C 5C POS SUBCONTRACT INFORMATION 1PS State Dept Payroll Name Payor's FEIN 2PS 3PS

SUBCONTRACTED DIRECT CARE EXPENSE DETAIL 1SDC Subcontractor Name FEIN Expense Amt. 2SDC 3SDC 4SDC 5SDC

Comm. Of MA Surplus Rev. Retention Share (1,437,438)

PREPARER COMMENTS:

ORGANIZATION: Lutheran Community Services, Inc.

UFR Program Number: 23

Program Name: Non-Commonwealth Funded Adoption Program

Program Address: 2139 Stas Dean Highway, Suite 201

Program Type: N/A

PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2012

FY FEIN: 043556243

Adoption Program

CT 06057

(Zipcode)

Rocky Hill

(City)

2139 Stas Dean Highway, Suite 201

(Number/Street)

2080

(FTE)

1R Contrib., Gifts, Leg., Bequests, Spec. Ev.

2R Gov. In-Kind/Capital Budget

3R Private In-Kind

4R Total Contribution and In-Kind

5R Mass Gov. Grant

6R Other Grant (exclud. Fed Direct)

7R Total Grants

8R Dept. of Mental Health (DMH)

9R Dept. of Developmental Services (DDSDMR)

10R Dept. of Public Health (DPH)

11R Dept. of Children and Families (DCF/DSS)

12R Dept. of Transitional Assist (DTAWEL)

13R Dept. of Youth Services (DYS)

14R Health Care Fin & Policy (HCFP-Contract)

15R Health Care Fin & Policy (HCFP-LCP)

16R MA. Comm. For the Blind (MCB)

17R MA. Comm. for Deaf & H (MCD)

18R MA. Rehabilitation Commission (MRC)

19R MA. Off. for Refugees & Immigr.(ORI)

20R Dept. of Early Educ. & Care (EEC)-Contract

21R Dept. of Early Educ. & Care (EEC)-Voucher

22R Dept. of Correction (DOC)

23R Dept. of Elementary & Secondary Educ. (DOE)

24R Parole Board (PAR)

25R Veteran's Services (VET)

26R Ex. Off. of Elder Affairs (ELD)

27R Div. of Housing & Community Develop(OCD)

28R POS Subcontract

29R Other Mass. State Agency POS

30R Mass State Agency Non - POS

31R Mass. Local Govt/Quasi-Govt. Entities

32R Non-Mass. State/Local Government

33R Direct Federal Grants/Contracts

34R Medicaid - Direct Payments

35R Medicaid - MBHP Subcontract

36R Medicare

37R Mass. Govt. Client Stpends

38R Client Resources

39R Mass. spon.client SF/3rd Ply offests

40R Other Publicly sponsored client offests

41R Private Client Fees (excluding 3rd Ply)

42R Total Assistance and Fees

43R Federated Fundraising

44R Commercial Activities

45R Non-Charitable Revenue

46R Investment Revenue

47R Other Revenue

48R Allocated Admin (M&G) Revenue

49R Released Net Assets-Program

50R Released Net Assets-Equipment

51R Released Net Assets-Time

52R Total Revenue = 57E

53R

1S OS

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ORGANIZATION: Lutheran Community Services, Inc. PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

UFR Program Number: 25 Program Name: Massachusetts Adoption Program Address: 20 Hamilton Street Worcester (City) MA 01609 (State) (Zipcode) # Weeks operated during audit period (e.g. 52): 52.00 # operating hours/week (e.g. 40): 40.00

*Program Type: 23 Catalog of Federal Domestic Assistance #: FTE Actual Planned % Var

Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g. In-Kind donations) may be appropriate and desirable.

*Program Type codes: 21 = SPED; 22 = HCFFP/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25 = Non-negotiated Accommodations Rate; 26 = Other Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable

REVENUE 1R Contrib., Gifts, Leg., Bequests, Spec. Ev. 1S Program Director (UFR Title 102) 2S Program Function Manager (UFR Title 101) 3S Asst. Program Director (UFR Title 103) 4S Supervising Professional (UFR Title 104) 5S Physician & Psychiatrist (UFR Title 105 & 121) 6S Physician Asst. (UFR Title 106) 7S N. Midwife, N.P., Psych N., N.A., R.N. - MA (Title 107) 7R Total Grants 8S R.N. - Non Masters (UFR Title 108) 9S L.P.N. (UFR Title 109) 10S Pharmacist (UFR Title 110) 11R Depl. of Public Health (DPH) 11S Occupational Therapist (UFR Title 111) 12R Depl. of Children and Families (DCE/DSS) 12S Physical Therapist (UFR Title 112) 13R Depl. of Transitional Assist (DTAWEL) 13S Speech / Lang. Pathol., Audiologist (UFR Title 113) 14R Health Care Fin & Policy (HCF)-Contract 14S Dietician / Nutritionist (UFR Title 114) 15R Health Care Fin & Policy (HCF)-JCP 15S Spec. Education Teacher (UFR Title 115) 16R MA. Comm. For the Blind (MCB) 16S Teacher (UFR Title 116) 17R MA. Comm. for Deaf & H (MCD) 17S Day Care Director (UFR Title 117) 18R MA. Rehabilitation Commission (MRC) 18S Day Care Lead Teacher (UFR Title 118) 19R MA. Off. for Refugees & Immigr. (ORI) 19S Day Care Teacher (UFR Title 119) 20R Depl. of Early Educ. & Care (EEC)-Contract 20S Psychologist, Doctorate (UFR Title 120) 21R Depl. of Early Educ. & Care (EEC)-Voucher 21S Clinician-(formerly Psych Masters)(UFR Title 123) 22R Depl. of Correction (DOC) 22S Social Worker - L.L.C.S.W. (UFR Title 124) 23R Depl. of Elementary & Secondary Educ. (DOE) 23S Social Worker - L.L.C.S.W. (UFR Title 124) 24R Parole Board (PAR) 24S Social Worker - L.L.C.S.W., L.S.W (UFR Title 125 & 126) 25R Veteran's Services (VET) 25S Licensed Counselor (UFR Title 127) 26R Ex. Off. of Elder Affairs (ELD) 26S Cert. Voc. Rehab. Counselor (UFR Title 128) 27R Div. of Housing & Community Develop(OCDC) 27S Cert. Alch. &/or Drug Abuse Counselor (UFR Title 129) 28R POS Subcontract 28S Counselor (UFR Title 130) 29R Other Mass. State Agency POS 29S Case Worker / Manager - Masters (UFR Title 131) 30R Mass State Agency Non - POS 30S Case Worker / Manager (UFR Title 132) 31R Mass. Local Govt./Quasi-Govt. Entities 31S Direct Care / Prog. Staff Superv. (UFR Title 133) 32R Non-Mass. State/Local Government 32S Direct Care / Prog. Staff III (UFR Title 134) 33R Direct Federal Grants/Contracts 33S Direct Care / Prog. Staff I (UFR Title 135) 34R Medicaid - Direct Payments 34S Direct Care / Prog. Staff II (UFR Title 136) 35R Medicaid - MBHP Subcontract 35S Prog. Secretarial / Clerical Staff (UFR Title 137) 36R Medicare 36S Maintenance, House/Groundskeeping, Cook 138 37R Mass. Govt. Client Sponsors 37S Direct Care / Driver Staff (UFR Title 138) 38R Client Resources 38S Direct Care Overtime, Shift Differential and Relief 39S Total Direct Program Staff = 1E

15S Enter defined unit of service: Families Counseled 85 25S Enter total unit capacity: 85

35S OSD's Program Publicly sponsored clients: 85 45S Performance Report (D-1 Privately sponsored clients: 85 55S Internet filing system) Free Care clients: 85 75S suspended for FY '08 Total: 85

1C DSS 2C DSS 3C DSS 4C DSS 5C DSS

1SDC SUBCONTRACTED DIRECT CARE EXPENSE DETAIL 2SDC Expense Amt. 3SDC FEIN 4SDC 5SDC

Comm. Of MA Surplus Rev. Retention Share (45,154)

PREPARER COMMENTS:

MASSACHUSETTS CONTRACT INFORMATION

Dept Contract ID - 11 Characters MMARS Code AMSS 00082012PRC

POS SUBCONTRACT INFORMATION

State Dept Payor Name Payor's FEIN

1PS 2PS 3PS

NON-REIMBURSABLE EXPENSE DETAIL

1N Direct Employee Compensation & Related Exp. 2N Direct Occupancy 3N Direct Other Program/Operating 4N Direct Subcontract Expense 5N Direct Administrative Expense 6N Direct Other Expense 7N Direct Depreciation 8N Total Direct Non-Reimbursable (Tie to 54E) 9N Total Direct and Allocated Non-Reimb. (54E+55E) 10N Eligible Non-Reimbursable Exp. Revenue Offsets 11N Capital Budget Revenue Adjustment 12N Excess of Non-Reimbursable Expense Over Offsets (1,218)

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ORGANIZATION: Lutheran Community Services, Inc. PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

UFR Program Number: 29 Program Name: Employment Support Services Description: 593 North Main Street Springfield MA 01109 (Zipcode) FY END: 6/30/2012 FEIN: 04555243

*Program Type: 27 Program Address: 593 North Main Street Springfield MA 01109 (Zipcode) # Weeks operated during audit period (e.g., 52): 52.00 # operating hours/week (e.g., 40): 40.00

Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., in-kind donations) may be appropriate and desirable.

*Program Type codes: 21 = SPED; 22 = HCPR/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25 = Non-negotiated Accommodations Rate; 26 = Other Non-negotiated Accommodations Rate; 27 = Cost Reimbursement; NA = Not Applicable.

REVENUE 1R Contib., Gifts, Leg., Bequests, Spec. Ev. 2R Gov. In-Kind/Capital Budget 3R Private In-Kind 4R Total Contribution and In-Kind 5R Mass Gov. Grant 6R Other Grant (excl. Fed Direct) 7R Total Grants 8R Dept. of Mental Health (DMH) 9R Dept. of Developmental Services (DDS/DMR) 10R Dept. of Public Health (DPH) 11R Dept. of Children and Families (DCF/DSS) 12R Dept. of Transitional Asst. (DTA/WEL) 13R Dept. of Youth Services (DYS) 14R Health Care Fin & Policy (HCF-Contract) 15R Health Care Fin & Policy (HCF-UGP) 16R MA. Comm. For the Blind (MCB) 17R MA. Comm. for Deaf & H (MCD) 18R MA. Rehabilitation Commission (MRC) 19R MA. Off. for Refugees & Immigr. (ORI) 20R Dept. of Early Educ. & Care (EEC)-Contract 21R Dept. of Early Educ. & Care (EEC)-Voucher 22R Dept. of Correction (DOC) 23R Dept. of Elementary & Secondary Educ. (DOE) 24R Parole Board (PAR) 25R Veteran's Services (VET) 26R Ex. Off. of Elder Affairs (ELD) 27R Div. of Housing & Community Develop (OCD) 28R POS Subcontract 29R Other Mass. State Agency POS 30R Mass State Agency Non - POS 31R Mass. Local Govt/Quasi-Govt. Entities 32R Non-Mass. State/Local Government 33R Direct Federal Grants/Contracts 34R Medicaid - Direct Payments 35R Medicaid - MBHP Subcontract 36R Medicare 37R Mass. Govt. Client Salaries 38R Client Resources 39R Mass. spon.client SF3rd Pfy offsets 40R Other Publicly sponsored client offsets 41R Private Client Fees (excluding 3rd Pfy) 42R Private Client 3rd Pfy/other offsets 43R Total Assistance and Fees 44R Federated Fundraising 45R Commercial Activities 46R Non-Charitable Revenue 47R Investment Revenue 48R Other Revenue 49R Allocated Admin (M&G) Revenue 50R Released Net Assets-Program 51R Released Net Assets-Equipment 52R Released Net Assets-Time 53R Total Revenue = 57E

EXPENSE - ACTUAL/PLANNED 1E Total Direct Program Staff = 39S 2E Chief Executive Officer 3E Chief Financial Officer 4E Acting/Clinical Support 5E Admin Maint/House-Grndsking 6E Total Admin Employee 7E Commercial products & Svs/Mkling 8E Total FTE/Salary/Wages 9E Payroll Taxes 10E Fringe Benefits 11E Accrual Adjustments 12E Total Employee Compensation & Rel. Exp. 13E Facility and Prog. Equip. Depreciation 301 14E Facility and Prog. Equip. Depreciation 301 15E Facility Operation/Maint./Furn.390 16E Facility General Liability Insurance 390 17E Total Occupancy 18E Direct Care Consultant 201 19E Temporary Help 202 20E Clients and Caregivers Reimb./Slipends 203 21E Subcontracted Direct Care 205 22E Staff Training 204 23E Staff Mileage / Travel 205 24E Meals 207 25E Client Transportation 208 26E Vehicle Expenses 208 27E Vehicle Depreciation 208 28E Incident Medical /Medicine/Pharmacy 209 29E Client Personal Allowances 211 30E Provision Material Goods/Svs./Benefits 212 31E Direct Client Wages 214 32E Other Commercial Prod. & Svs. 214 33E Program Supplies & Materials 215 34E Non Charitable Expenses 35E Other Expense 36E Total Other Program Expense 42E Other Professional Fees & Other Admin. Exp. 410 43E Leased Office/Program Office Equip.410.390 44E Office Equipment Depreciation 410 48E Program Support 216 49E Professional Insurance 410 50E Working Capital Interest 410 51E Total Direct Administrative Expense 52E Admin (M&G) Reporting Center/Allocation 53E Total Reimbursable Expense 54E Direct State/Federal Non-Reimbursable Expense 55E Allocation of State/Fed Non-Reimbursable Expense 56E TOTAL EXPENSE 57E TOTAL REVENUE = 53R 58E OPERATING RESULTS 59E Preliminary Calculation of Cost Reimb. Excess Rev. * (subject to OSD adjustment)

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ORGANIZATION: Lutheran Community Services, Inc. PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited FY END: 6/30/2012 FEIN: 04556243

UFR Program Number: 34 Program Name: Creative Living DMR Program Address: 268 South Main Street (Number/Street) City: Andover (City) State: MA (State) Zipcode: 01810

*Program Type: 23 Description: Lutheran Community Creative Living # Weeks operated during audit period (e.g., 52): 52.00 # operating hours/week (e.g., 40): 40.00

Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned or non-reimbursable expenses (e.g., in-kind donations) may be appropriate and desirable. * Program Type codes: 21 = SPED; 22 = HCFF/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25 = Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable

REVENUE 1R Contrib. Gifts, Leg., Bequests, Spec. Ev. 2R Gov. In-Kind/Capital Budget 3R Private In-Kind 4R Total Contribution and In-Kind 5R Mass Gov. Grant 6R Other Grant (excl. Fed Direct) 7R Total Grants 8R Dept. of Mental Health (DMH) 9R Dept. of Developmental Services (DDS/DMR) 10R Dept. of Public Health (DPH) 11R Dept. of Children and Families (DCF/DSS) 12R Dept. of Transitional Assist (DTAWEL) 13R Dept. of Youth Services (DYS) 14R Health Care Fin & Policy (HCFF) 15R Health Care Fin & Policy (HCFF) 16R MA Comm. For the Blind (MCB) 17R MA Comm. For Deaf & H H (MCD) 18R MA Rehabilitation Commission (MRC) 19R MA Off. for Religious & Immigr. (ORI) 20R Dept. of Early Educ. & Care (EEC) 21R Dept. of Early Educ. & Care (EEC) 22R Dept. of Correction (DOC) 23R Dept. of Elementary & Secondary Educ. (DOE) 24R Parole Board (PAR) 25R Veteran's Services (VET) 26R Ex. Off. of Elder Affairs (ELD) 27R Div. of Housing & Community Develop (OCD) 28R POS Subcontract 29R Other Mass. State Agency POS 30R Mass. State Agency Non - POS 31R Mass. Local Gov./Quasi-Govt. Entities 32R Non-Mass. State/Local Government 33R Direct Federal Grants/Contracts 34R Medicaid - Direct Payments 35R Medicaid - MBHP Subcontract 36R Medicare 37R Mass. Govt. Client Stipends 38R Client Resources 39R Mass. spon.client SF/3rd Pty offsets 40R Other Publicly sponsored client offsets 41R Private Client Fees (excluding 3rd Pty) 42R Private Client 3rd Pty/other offsets 43R Total Assistance and Fees 44R Federated Fundraising 45R Commercial Activities 46R Non-Charitable Revenue 47R Investment Revenue 48R Other Revenue 49R Released Net Assets-Program 50R Released Net Assets-Equipment 51R Released Net Assets-Time 52R Total Revenue = 57E 53R

1S Program Function Manager (UFR Title 101) 2S Program Director (UFR Title 103) 3S Asst. Program Director (UFR Title 104) 4S Supervising Professional (UFR Title 105 & 121) 5S Physician & Psychiatrist (UFR Title 106) 6S N. Midwife, N.P., Psych N.A., R.N. - MA (Title 107) 7S R.N. - Non Masters (UFR Title 108) 8S L.P.N. (UFR Title 109) 9S Occupational Therapist (UFR Title 110) 10S Physical Therapist (UFR Title 111) 11S Speech / Lang. Pathol., Audiologist (UFR Title 113) 12S Dietician / Nutritionist (UFR Title 114) 13S Spec. Education Teacher (UFR Title 115) 14S Teacher (UFR Title 116) 15S Day Care Director (UFR Title 117) 16S Day Care Lead Teacher (UFR Title 118) 17S Day Care Teacher (UFR Title 119) 18S Day Care Asst. Teacher / Aide (UFR Title 120) 19S Psychologist - Doctorate (UFR Title 122) 20S Clinician (Formerly Psych. Masters) (UFR Title 123) 21S Social Worker - L.C.S.W., L.S.W. (UFR Title 124) 22S Licensed Counselor (UFR Title 127) 23S Cert. Ach. &or Drug Abuse Counselor (UFR Title 129) 24S Counselor (UFR Title 130) 25S Case Worker / Manager (UFR Title 131) 26S Case Worker / Manager (UFR Title 132) 27S Direct Care / Prog. Staff Superv. (UFR Title 133) 28S Direct Care / Prog. Staff III (UFR Title 134) 29S Direct Care / Prog. Staff II (UFR Title 135) 30S Direct Care / Prog. Staff I (UFR Title 136) 31S Prog. Secretarial / Clerical Staff (UFR Title 137) 32S Maintenance, House/Groundskeeping, Cook 138 33S Direct Care / Driver Staff (UFR Title 138) 34S Direct Care Overtime, Shift Differential and Relief 35S Total Direct Program Staff = 1E

1S5 Enter defined unit of service: 16,259 Hours 2S5 Enter total unit capacity: 16,259

3S5 OSD's Program Publicly sponsored clients: 4S5 Performance Report (D-1) Privately sponsored clients: 5S5 Internet filing system Free Care clients: 6S5 suspended for FY '08 Total: 7S5 filings.

MASSACHUSETTS CONTRACT INFORMATION Dept Contract ID-11 Characters 3793 1C DMR 312003796H 2C 3C 4C 5C POS SUBCONTRACT INFORMATION State Dept Payor Name Payor's FEIN 1PS 2PS 3PS Comm. Of MA Surplus Rev. Retention Share 43,692

UNDUP # # service units Undup # # service units 8 13,669 8 13,669

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ORGANIZATION: Lutheran Community Services, Inc.

PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2012 FEIN: 04356243

UFR Program Number: 37	Program Name: CNAAP	Program Address: 593 Main Street	City: West Springfield	State: MA	Zip Code: 01098	CNAAP	Weeks operated during audit period (e.g., 52): 52.00	Operating hours/week (e.g., 40): 40.00
*Program Type: 27								
Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.								
*Program Type codes: 21 = SPED; 22 = HCFF/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25 = Non-negotiated Accommodations Rate; 26 = Other (In-Kind donations) may be appropriate and desirable.								
REVENUE								
1R	Contrib., Gifts, Leg., Bequests, Spec. Ev.	1S	Program Director (UFR Title 102)	0.07	3,440	1E	Total Direct Program Staff = 395	
2R	Gov. In-Kind/Capital Budget	2S	Program Function Manager (UFR Title 101)	0.01	387	1FTE	Actual	11,758
3R	Private In-Kind	3S	Asst. Program Director (UFR Title 103)					15.6 %
4R	Total Contribution and In-Kind	4S	Supervising Professional (UFR Title 104)					
5R	Mass Gov. Grant	5S	Physician & Psychiatrist (UFR Title 105 & 121)					
6R	Other Gov. Grant	6S	Physician Asst. (UFR Title 106)					
7R	Total Grants	7S	N. Midwife, N.P., Psych N.A., R.N. - MA (Title 107)					
8R	Dept. of Mental Health (DMH)	8S	R.N. - Non Masters (UFR Title 108)					
9R	Dept. of Developmental Services (DDS/DMR)	9S	L.P.N. (UFR Title 109)					
10R	Dept. of Public Health (DPH)	10S	Pharmacist (UFR Title 110)					
11R	Dept. of Children and Families (OCF/DSS)	11S	Occupational Therapist (UFR Title 111)					
12R	Dept. of Transitional Assist (DTAWEL)	12S	Physical Therapist (UFR Title 112)					
13R	Dept. of Youth Services (DYS)	13S	Speech / Lang. Pathol., Audiologist (UFR Title 113)					
14R	Health Care Fin & Policy (HCFF)-Contract	14S	Dietician / Nutritionist (UFR Title 114)					
15R	Health Care Fin & Policy (HCFF)-JCP	15S	Spec. Education Teacher (UFR Title 115)					
16R	MA Comm. for the Blind (MCB)	16S	Teacher (UFR Title 116)					
17R	MA Comm. for Deaf & H/H (MCD)	17S	Day Care Director (UFR Title 117)					
18R	MA Rehabilitation Commission (MRC)	18S	Day Care Lead Teacher (UFR Title 118)					
19R	MA Off. for Refugees & Immigr. (ORI)	19S	Day Care Teacher (UFR Title 119)					
20R	Dept. of Early Educ. & Care (EEC)-Contract	20S	Day Care Asst. Teacher / Aide (UFR Title 120)					
21R	Dept. of Early Educ. & Care (EEC)-Voucher	21S	Psychologist - Doctorate (UFR Title 122)					
22R	Dept. of Correction (DOC)	22S	Clinician (Formerly Psych. Masters) (UFR Title 123)					
23R	Dept. of Elementary & Secondary Educ. (DOE)	23S	Social Worker - L.C.S.W., L.S.W. (UFR Title 124)					
24R	Paolo Board (PAR)	24S	Social Worker - L.C.S.W., L.S.W. (UFR Title 125 & 126)					
25R	Veteran's Services (VET)	25S	Licensed Counselor (UFR Title 127)					
26R	Ex. Off. of Elder Affairs (ELD)	26S	Cert. Ach. &/or Drug Abuse Counselor (UFR Title 128)					
27R	Div. of Housing & Community Develop (OCD)	27S	Cert. Ach. &/or Drug Abuse Counselor (UFR Title 129)					
28R	POS Subcontract	28S	Counselor (UFR Title 130)					
29R	Other Mass. State Agency POS	29S	Case Worker / Manager - Masters (UFR Title 131)					
30R	Mass. State Agency Non - POS	30S	Case Worker / Manager (UFR Title 132)					
31R	Mass. Local Gov./Quasi-Govt. Entities	31S	Direct Care / Prog. Staff Superv. (UFR Title 133)	0.12	4,105			
32R	Non-Mass. State/Local Government	32S	Direct Care / Prog. Staff III (UFR Title 134)					
33R	Direct Federal Grants/Contracts	33S	Direct Care / Prog. Staff II (UFR Title 135)					
34R	Medicaid - Direct Payments	34S	Direct Care / Prog. Staff I (UFR Title 136)					
35R	Medicaid - MBHP Subcontract	35S	Prog. Secretarial / Clerical Staff (UFR Title 137)					
36R	Medicare	36S	Maintenance, House/Groundskeeping, Cook 138					
37R	Mass. Govt. Client Stipends	37S	Direct Care / Driver Staff (UFR Title 138)					
38R	Client Resources	38S	Direct Care Overtime, Shift Differential and Relief					
39R	Mass. spon.client SF/3rd Pty offsets	39S	Total Direct Program Staff = 4E	0.38	13,602			
40R	Other Publicly sponsored client offsets							
41R	Private Client Fees (excluding 3rd Pty)							
42R	Total Assistance and Fees							
43R	Federated Fundraising							
44R	Commercial Activities							
45R	Non-Charitable Revenue							
46R	Investment Revenue							
47R	Other Revenue							
48R	Allocated Admin (M&G) Revenue							
49R	Released Net Assets-Program							
50R	Released Net Assets-Equipment							
51R	Released Net Assets-Time							
52R	Total Revenue = 57E							
53R								
SUBCONTRACTED DIRECT CARE EXPENSE DETAIL								
1SDC	Subcontractor Name	FEIN						
2SDC	RCAM	043102943						
3SDC								
4SDC								
5SDC								
Comm. Of MA Surplus Rev. Retention Share		NA						
PREPARER COMMENTS:								

PREPARER COMMENTS:

ORGANIZATION: Lutheran Community Services, Inc. PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited FY END: 6/30/2012 FEIN: 04556243

UFR Program Number: 48 Program Name: 891 Montello Street (Number/Street) Brockton (City) MA (State) 02301 (Zipcode) Family Support # Weeks operated during audit period (e.g. 52): 52.00 # operating hours/week (e.g. 40): 40.00

*Program Type: 23 Program Address: 45,065 Dept. of Developmental Services (DDSD/MR) 11R Dept. of Children and Families (DCF/DSS) 12R Dept. of Transitional Assist (DTAWEL) 13R Dept. of Youth Services (DYS) 14R Health Care Fin & Policy (HCF) Contract 15R Health Care Fin & Policy (HCF) UCP 16R MA Comm. for the Blind (MCB) 17R MA Comm. for Deaf & H/H (MCD) 18R MA Rehabilitation Commission (MRC) 19R MA Off. for Refugees & Immigr (ORI) 20R Dept. of Early Educ. & Care (EEC) Contract 21R Dept. of Early Educ. & Care (EEC) Voucher 22R Dept. of Correction (DOC) 23R Dept. of Elementary & Secondary Educ. (DOE) 24R Parole Board (PAR) 25R Veteran's Services (VET) 26R Ex. Off. of Elder Affairs (ELD) 27R Div. of Housing & Community Develop (OCD) 28R POS Subcontract 29R Other Mass. State Agency POS 30R Mass. State Agency Non - POS 31R Mass. Local Govt./Quasi-Govt. Entities 32R Non-Mass. State/Local Government 33R Direct Federal Grants/Contracts 34R Medicaid - Direct Payments 35R Medicaid - MBHP Subcontract 36R Medicare 37R Mass. Govt. Client Stipends 38R Client Resources 39R Mass. spon.client SF3rd Pty offsets 40R Other Publicly sponsored client offsets 41R Private Client Fees (excluding 3rd Pty) 42R Private Client 3rd Pty/other offsets 43R Total Assistance and Fees 44R Federated Fundraising 45R Commercial Activities 46R Non-Charitable Revenue 47R Investment Revenue 48R Other Revenue 49R Allocated Admin (M&G) Revenue 50R Released Net Assets-Program 51R Released Net Assets-Equipment 52R Released Net Assets-Time 53R Total Revenue = 57E

Note to Readers: This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable. *Program Type codes: 21 = SPED; 22 = HCF/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25 = Non-negotiated Accommodations Rate; 26 = Non-negotiated Accommodations Rate; 27 = Cost Reimbursement; NA = Not Applicable. REVENUE

1R Contrib., Gifts, Leg., Bequests, Spec. Ev. 2R Gov. In-Kind/Capital Budget 3R Private In-Kind 4R Total Contribution and In-Kind 5R Mass Gov. Grant 6R Other Grant (excl. Fed Direct) 7R Total Grants 8R Dept. of Mental Health (DMH) 9R Dept. of Developmental Services (DDSD/MR) 10R Dept. of Public Health (DPH) 11R Dept. of Children and Families (DCF/DSS) 12R Dept. of Transitional Assist (DTAWEL) 13R Dept. of Youth Services (DYS) 14R Health Care Fin & Policy (HCF) Contract 15R Health Care Fin & Policy (HCF) UCP 16R MA Comm. for the Blind (MCB) 17R MA Comm. for Deaf & H/H (MCD) 18R MA Rehabilitation Commission (MRC) 19R MA Off. for Refugees & Immigr (ORI) 20R Dept. of Early Educ. & Care (EEC) Contract 21R Dept. of Early Educ. & Care (EEC) Voucher 22R Dept. of Correction (DOC) 23R Dept. of Elementary & Secondary Educ. (DOE) 24R Parole Board (PAR) 25R Veteran's Services (VET) 26R Ex. Off. of Elder Affairs (ELD) 27R Div. of Housing & Community Develop (OCD) 28R POS Subcontract 29R Other Mass. State Agency POS 30R Mass. State Agency Non - POS 31R Mass. Local Govt./Quasi-Govt. Entities 32R Non-Mass. State/Local Government 33R Direct Federal Grants/Contracts 34R Medicaid - Direct Payments 35R Medicaid - MBHP Subcontract 36R Medicare 37R Mass. Govt. Client Stipends 38R Client Resources 39R Mass. spon.client SF3rd Pty offsets 40R Other Publicly sponsored client offsets 41R Private Client Fees (excluding 3rd Pty) 42R Private Client 3rd Pty/other offsets 43R Total Assistance and Fees 44R Federated Fundraising 45R Commercial Activities 46R Non-Charitable Revenue 47R Investment Revenue 48R Other Revenue 49R Allocated Admin (M&G) Revenue 50R Released Net Assets-Program 51R Released Net Assets-Equipment 52R Released Net Assets-Time 53R Total Revenue = 57E

1S Program Function Manager (UFR Title 102) 2S Program Function Manager (UFR Title 101) 3S Asst. Program Director (UFR Title 103) 4S Supervising Professional (UFR Title 104) 5S Physician & Psychiatrist (UFR Title 105 & 121) 6S Physician Asst. (UFR Title 106) 7S N. Midwife, N.P., Psych N.A., R.N. - MA (Title 107) 8S R.N. - Non Masters (UFR Title 108) 9S L.P.N. (UFR Title 109) 10S Pharmacist (UFR Title 110) 11S Occupational Therapist (UFR Title 111) 12S Physical Therapist (UFR Title 112) 13S Speech / Lang. Pathol., Audiologist (UFR Title 113) 14S Dietician / Nutritionist (UFR Title 114) 15S Spec. Education Teacher (UFR Title 115) 16S Teacher (UFR Title 116) 17S Day Care Director (UFR Title 117) 18S Day Care Lead Teacher (UFR Title 118) 19S Day Care Teacher (UFR Title 119) 20S Day Care Asst. Teacher / Aide (UFR Title 120) 21S Psychologist - Doctorate (UFR Title 122) 22S Clinician (formerly Psych. Masters) (UFR Title 123) 23S Social Worker - L.C.S.W., L.S.W. (UFR Title 124) 24S Social Worker - L.C.S.W., L.S.W. (UFR Title 125 & 126) 25S Licensed Counselor (UFR Title 127) 26S Cert. Alc. & Drug Abuse Counselor (UFR Title 128) 27S Cert. Alc. & Drug Abuse Counselor (UFR Title 129) 28S Counselor (UFR Title 130) 29S Case Worker / Manager - Masters (UFR Title 131) 30S Case Worker / Manager (UFR Title 132) 31S Direct Care / Prog. Staff Superv. (UFR Title 133) 32S Direct Care / Prog. Staff III (UFR Title 134) 33S Direct Care / Prog. Staff II (UFR Title 135) 34S Direct Care / Prog. Staff I (UFR Title 136) 35S Prog. Secretarial / Clerical Staff (UFR Title 137) 36S Maintenance, House/Groundskeeping, Cook 138 37S Direct Care / Driver Staff (UFR Title 138) 38S Direct Care Overtime, Shift Differential and Relief 39S Total Direct Program Staff = 1E

1S OSD's Program 4SS Performance Report (D-1) 5SS Internet filing system) 6SS suspended for FY '08 7SS filings. Publicly sponsored clients: 182 Privately sponsored clients: 38 Free Care clients: 38 Total: 182

1C DSS 2C DSS 3C DSS 4C DSS 5C DSS 1PS 2PS 3PS 1SDC 2SDC 3SDC 4SDC 5SDC

1N Direct Employee Compensation & Related Exp. 2N Direct Occupancy 3N Direct Other Program/Operating 4N Direct Subcontract Expense 5N Direct Administrative Expense 6N Direct Other Expense 7N Direct Depreciation 8N Total Direct Non-Reimbursable (Tie to 54E) 9N Total Direct and Allocated Non-Reimb. (54E+55E) 10N Eligible Non-Reimbursable Exp. Revenue Offsets 11N Capital Budget Revenue Adjustment 12N Excess of Non-Reimbursable Expense Over Offsets

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PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2012

k (e.g., 40): 168.00

information. In many instances the presence of significant planned to actual variances or non-reimbursable

FTE 2080

Expense - Actual/Planned

Manager (UFR Title 101)	0.15	9,039
Manager (UFR Title 102)	0.02	1,736
2E Chief Executive Officer		
1E Total Direct Program Staff		

Director (GFR Title 103)	0.29	12,116
Assistant (GFR Title 104)		
3E Chief Financial Officer		
4E Acting/Clerical Support		

SE Admin Main/House-Standards
6E Total Admin Employee

Psych N., N.A., R.N.: MA (line 107) _____

8E Total FTE/Salary/Wages _____

109) _____

Title 110) _____

9E Payroll Taxes 130 _____

10E Fringe Benefits 151 _____

Therapist (OFR Title 111)	_____	11E Accrual Adjustments	_____
MA (OFR Title 112)	_____	12E Total Employee Compensation	_____

13E Facility and Prog. Equip. Depreciation (UFR Title 113) _____

14E Facility & Prog. Equip. Depreciation (UFR Title 114) _____

	_____	Teacher (UFR file 115)
15E Facility Operation/Maint./FF	_____	
16E Facility General Liability Insur	_____	

17E Total Occupancy	_____
18E Direct Care Consultant 201	_____
Teacher (17E Title 117)	_____
Teacher (17E Title 118)	_____

[illegible]

21E Subcontracted Direct Care

23E Star Mileage / Travel 205	I.C.S.W. (JFR Title 124)
24E Meals 207	C.S.W. / S.W. (JFR Title 125 & 126)

for (UFR Title 127)

25E Client Transportation 208

26E Vehicle Expenses 208

Counselor (UFR Title 128)

Drug Abuse Counselor (UFR Title 129)

Manager - Masters (UFR Title 131)	0.20	
Manager (UFR Title 132)	10.445	
29E Client Personal Allowances		
20E Provision Material Goods/Su		

31E Direct Client Wages 214

33E Program Supplies & Materials	24,720
34E Non-Charitable Expenses	0.00
Staff II (UFR Title 135)	
Staff III (UFR Title 136)	
Staff IV (UFR Title 137)	

35E Other Expense _____

Other State (UFR Title 138)

Program Staff = 1E	1.72	64,657	44E Office Equipment Depreciat
			48E Program Support Staff

SERVICE STATISTICS

51E Total Direct Administrative	5
total unit capacity:	5

Clients	delivered

Port (D-1) Privately sponsored clients: _____

57E TOTAL REVENUE = 53R	4	4
Total:	4	4

CRE Preliminary Calculation of C

| tract ID - 11 Characters | MMARS Code | 1N Direct Employee Compensation & Related Exp. |

3470DS3191C	3191	3N Direct Other Program/Operating
-------------	------	-----------------------------------

5N Direct Administrative Expense

CONTRACT INFORMATION _____

9N Total Direct and Allocated Non-Reimb. (54E+55E)

10N	Eligible Non-Reimbursable Exp. Revenue Offsets	_____
11N	Capital Budget Revenue Adjustment	_____

12N Excess of Non-Reimbursable Expense Over Unfunds

**LUTHERAN COMMUNITY SERVICES, INC.
SUPPLEMENTAL SCHEDULES (UNAUDITED)
YEAR ENDED JUNE 30, 2012**

SCHEDULE A AND B PROGRAM SUPPLEMENTAL INFORMATION

Other Professional Fees and Other Administrative Expenses

Schedule A OSI: line 42E

Accounting and Management Services	\$ 1,528,316
Program Legal Fees	207,903
Fundraising Costs	60,487
Client Support Services	5,524
Directors & Officers Insurance	2,756
Adoption Fees	1,052
China Facilitator	1,000
Advertising	834
Total	<u>\$ 1,807,872</u>

Other Revenue

Schedule A OSI: line 48R

Miscellaneous Fee Income	\$ 34,066
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Non-Reimbursable Expense

Non-Massachusetts Expenses	\$ 3,096,941
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CliftonLarsonAllen LLP
www.cliftonlarsonallen.com

**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE
AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

Board of Directors
Lutheran Community Services, Inc.
Worcester, Massachusetts

We have audited the consolidated financial statements of Lutheran Community Services, Inc. as of and for the year ended June 30, 2012, and have issued our report thereon dated November 14, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Lutheran Community Services, Inc.'s internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Lutheran Community Services, Inc.'s internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the organization's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

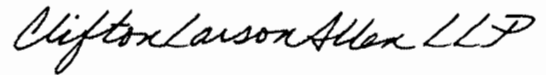
Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Lutheran Community Services, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Board of Directors
Lutheran Community Services, Inc.

This report is intended solely for the information and use of management, Board of Directors, others within the entity, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

A handwritten signature in black ink that reads "CliftonLarsonAllen LLP". The signature is written in a cursive, flowing style.

CliftonLarsonAllen LLP

Quincy, Massachusetts
November 14, 2012



CliftonLarsonAllen LLP
www.cliftonlarsonallen.com

**INDEPENDENT AUDITORS' REPORT ON COMPLIANCE WITH REQUIREMENTS
THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON
EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER
COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133**

Board of Directors
Lutheran Community Services, Inc.
Worcester, Massachusetts

Compliance

We have audited Lutheran Community Services, Inc.'s compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of Lutheran Community Services, Inc.'s major federal programs for the year ended June 30, 2012. Lutheran Community Services, Inc.'s major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of Lutheran Community Services, Inc.'s management. Our responsibility is to express an opinion on Lutheran Community Services, Inc.'s compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Lutheran Community Services, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of Lutheran Community Services, Inc.'s compliance with those requirements.

In our opinion, Lutheran Community Services, Inc. complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2012.

Internal Control Over Compliance

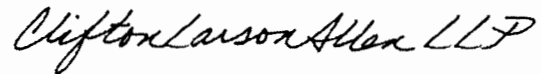
Management of Lutheran Community Services, Inc. is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered Lutheran Community Services, Inc.'s internal control over compliance with the requirements that could have a direct and material effect on a major federal program to determine the auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Lutheran Community Services, Inc.'s internal control over compliance.

Board of Directors
Lutheran Community Services, Inc.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of management, Board of Directors, others within the entity, federal awarding agencies, and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.



CliftonLarsonAllen LLP

Quincy, Massachusetts
November 14, 2012

**LUTHERAN COMMUNITY SERVICES, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
YEAR ENDED JUNE 30, 2012**

A. SUMMARY OF AUDITORS' RESULTS

Financial Statements

We have audited the consolidated financial statements of Lutheran Community Services, Inc. as of and for the year ended June 30, 2012 and have issued our report thereon dated November 14, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Type of auditor's report issued	Unqualified opinion
---------------------------------	---------------------

Internal control over financial reporting:

- | | |
|--|----|
| • Material weakness identified | No |
| • Significant deficiency identified that is not considered to be a material weakness | No |
| • Noncompliance material to financial statements noted | No |

Federal Awards

Internal control over major programs:

- | | |
|--|----|
| • Material weakness identified | No |
| • Significant deficiency identified that is not considered to be a material weakness | No |

Type of auditor's report issued on compliance for The major programs:	Unqualified opinion
--	---------------------

Audit findings that are required to be reported in accordance with section 510(a) of OMB Circular A-133	No
--	----

The major programs were as follows:

	<u>FEDERAL CFDA</u>
Unaccompanied Refugee Minors	CFDA # 93.566
Health Profession Opportunity Project	CFDA # 93.093
Refugee Matching Grant	CFDA # 93.567
Refugee Reception and Placement	CFDA # 19.510

A \$321,859 threshold was used to distinguish between Type A and Type B programs as described in section 520(b) of OMB Circular A-133.

Lutheran Community Services, Inc. did not qualify as a low-risk auditee under Section 530 of OMB Circular A-133.

LUTHERAN COMMUNITY SERVICES, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONTINUED)
YEAR ENDED JUNE 30, 2012

B. FINDINGS – FINANCIAL STATEMENT AUDIT

None noted

C. FINDINGS – FEDERAL AWARDS

None noted

**LUTHERAN COMMUNITY SERVICES, INC.
SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS
YEAR ENDED JUNE 30, 2012**

RESOLUTION OF PRIOR YEAR FINDINGS

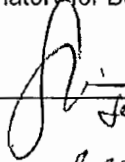
<u>Finding 11-1</u>	The Organization does not have a formal approval process for the recording of journal entries
<u>Status</u>	The Organization appears to have appropriately corrected the finding.
<u>Finding 11-2</u>	There was an instance where an employee was paid at a rate other than their authorized pay rate.
<u>Status</u>	The Organization appears to have appropriately corrected the finding.

LUTHERAN COMMUNITY SERVICES, INC.
BOARD ACKNOWLEDGEMENT
JUNE 30, 2012

We, the Board of Directors* of Lutheran Community Services, Inc., met and have voted to recognize and accept the representations of management and the expression of opinions by CliftonLarsonAllen LLP as embodied in the Basic Financial Statements, Supplementary and Subsidiary Financial Statements and Schedules and Independent Auditor's Reports contained in the Uniform Financial Statements and Independent Auditor's Report (UFR) for the period ended June 30, 2012.

In addition, we, the Board of Directors* of Lutheran Community Services, Inc., hereby certify under penalty of perjury that to the best of the members of the board of directors' knowledge, all material related party relationships and transactions, as defined by 808 CMR 1.02 and generally accepted government auditing standards, and other representations made by management are accurate and have been correctly and completely disclosed as required in the notes to the financial statements and schedules of the UFR for the year ended June 30, 2012.

Signatory for Board of Directors



Title: Board Chair
Date: 11/15/12

* The board of directors may vote to authorize a subcommittee of the board of directors such as the audit committee or the finance to perform the above noted acknowledgments and oversight responsibilities on its behalf. Members of management may not participate in any of the above noted board of director's acknowledgments and oversight responsibilities.

BOARD OF DIRECTORS
2012 – 2013
 (#/year = term number/year of expiration)

<u><i>Ex Officio, non voting</i></u>		Barbara Giger	2/2014
The Rev. Jim Keurulainen		Garth Greimann	3/2013
The Rev. Margaret G. Payne		Sonja Hegymegi	2/2013
		William Swanson	3/2014
<u><i>Reserved Seats</i></u>		Dr. Donald Sweet, Financial Secretary	2/2014
David Forsberg, Interim President	3/2013		
Jeff Kinney, Chair	2/2013	<u><i>At Large Seats</i></u>	
		Karen Gaylin, Secretary	2/2014
Gail Bucher, Vice Chair	3/2013	Dr. Wisam Breegi	1/2014
Ralph Gerenz	1/2014	Juliana Langille	1/2014
The Rev. Carl J. Anton	3/2013		

LSS Corporate officers:

President/CEO Angela Bovill Wallingford

Treasurer Nick Russo

Executive VP Lisa Cohen

Clerk/Executive Assistant Alana Geary

KEY ADMINISTRATIVE PERSONNEL

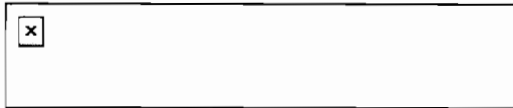
NH Department of Health and Human Services Division for Children, Youth and Families

Agency Name: Lutheran Community Services, Inc.

Name of Bureau/Section: _____

BUDGET PERIOD:	SFY XX - XX		
Name & Title Key Administrative Personnel	Annual Salary Of Key Administrative Personnel	Percentage of Salary Paid By Contract	Total Salary Amount Paid By Contract
Alen Omerbegovic, Program Manager	\$ 47,500	20.00%	\$9,500.00
Radia Sefiane, Assistant Program Manager	\$ 40,000	20.00%	\$8,000.00
Amy Marchildon, Program Director	\$ 58,000	4.00%	\$2,320.00
		0.00%	\$0.00
		0.00%	\$0.00
		0.00%	\$0.00
TOTAL SALARIES (Not to exceed Total/Salary Wages, Line Item 1 of Budget request)			\$19,820.00

Key Administrative Personnel are top-level agency leadership (President, Executive Director, CEO, CFO, etc), and individuals directly involved in operating and managing the program (project director, program manager, etc.). These personnel MUST be listed, even if no salary is paid from the contract. Provide their name, title, annual salary and percentage of annual salary paid from agreement.



Lutheran Social Services of New England Mission Statement and Values

Mission Statement

In response to Christ's love, Lutheran Social Services of New England serves and cares for people in need.

Values

In response to Christ's love, Lutheran Social Services of New England invites people of good will to join in our mission.

Affirms the worth of each person

Promotes a caring and respectful workplace

Excels in service through its employees and volunteers

Practices good stewardship of its resources

Advocates for social justice

In response to Christ's love, Lutheran Social Services serves and cares for people in need.



Nicholas A. Toumpas
Commissioner

Terry R. Smith
Director

STATE OF NEW HAMPSHIRE
DEPARTMENT OF HEALTH AND HUMAN SERVICES
DIVISION OF FAMILY ASSISTANCE

129 PLEASANT STREET, CONCORD, NH 03301-3857
603-271-4580 1-800-852-3345 Ext. 4580
FAX: 603-271-4637 TDD Access: 1-800-735-2964

6/20/11 G+C

Item # 243

SFY 11 PO # 1009119

SFY 12 PO # 1016510

SFY 13 PO # 1024063

May 20, 2011

His Excellency, Governor John H. Lynch
and the Honorable Executive Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Health and Human Services to amend an existing agreement, Purchase Order #1009119, with Lutheran Social Services of New England, Inc. of Concord, New Hampshire (Vendor #177342), by increasing the price limitation by \$797,040.00, from \$527,318.05 to \$1,324,358.05 and extending the completion date from June 30, 2011 to June 30, 2013, effective July 1, 2011. Governor and Council approved the original contract on April 28, 2010, agenda item #55B. Funds are anticipated to be available in SFY 2012 and 2013, upon the availability and continued appropriation of funds in the future operating budgets, with authority to adjust amounts between fiscal years, if needed and justified:

05-95-45-450010-6127 HEALTH AND SOCIAL SERVICES, DEPT. OF HEALTH AND HUMAN SERVICES, HHS: TRANSITIONAL ASSISTANCE, EMPLOYMENT SUPPORT

State Fiscal Year	Current Modified Budget	Increased (Decreased) Amount	Revised Modified Budget
2010	\$105,463.61	\$0.00	\$105,463.61
2011	\$421,854.44	\$0.00	\$421,854.44
2012		\$398,520.00	\$398,520.00
2013		\$398,520.00	\$398,520.00
Total	\$527,318.05	\$797,040.00	\$1,324,358.05

EXPLANATION

This requested action continues the collaboration between the Department of Health and Human Services and Lutheran Social Services in providing communication access services in support of the Department of Health and Human Services' compliance with Title VI of the Civil Rights Act, Titles I and II of the Americans with Disabilities Act, as well as NH RSA 326-I, which speaks to services for the Deaf or Hard of Hearing, and that are consistent with the Department of Health and Human Services' Communication Access Plan (published April 2009). Through this agreement, Lutheran Social Services of New England, Inc. will continue to provide interpretation and translation services for individuals who require such assistance in order to gain access to and information about the programs and services provided through the Department of Health and Human Services. The population requiring this communication assistance may have no English or be of limited-English proficiency, may be Deaf or Hard of Hearing, may be visually impaired, or may be speech impaired.

Lutheran Social Services was selected for this contract through a competitive bid process. The Department published a Request for Proposal for these communication access services on October 19, 2009. Notice of the Request For Proposal #10-DHHS-FIN-SITS-06 was published in the Union Leader, a statewide newspaper, the Concord Monitor and the Nashua Telegraph on October 19, 20, and 21, 2009. The Request for Proposal was also published on the Department of Health and Human Services website from October 19, 2009 through December 21, 2009. The Department of Health and Human Services also sent notice of the Request For Proposal's release to the Department's known interpreter and translation vendors. The Request for Proposal provided for a mandatory letter of intent to be submitted by October 30, 2009, attendance at a mandatory bidders conference conducted on November 4, 2009, and finally, timely submission by December 21, 2009, of the bidder's proposal.

The Request for Proposal was designed to enable bidders to bid on a single or multiple service components, for a single or multiple languages, as well as for a single or multiple geographical areas. To ensure prospective bidders understood the full scope of the Request for Proposal, the various bidding opportunities it contained, and the expectations of the Department, a bidders conference was held on November 4, 2009. Twelve agencies indicated interest in providing the services; nine of which chose to participate in the mandatory bidders conference. Three proposals were received by the submission deadline of 12:00 PM, December 21, 2009. The three proposals received were submitted by Northeast Deaf and Hard of Hearing Services, Inc., Southern New Hampshire Services, Inc., and Lutheran Social Services of New England, Inc. All three bidders were current or recent providers of one or more communication access services for the Department and are familiar with the Department of Health and Human Services and state procurement practices.

The Department assembled an experienced evaluation team of six Department of Health and Human Services employees to review and score the bids received. To ensure the integrity of the procurement, all evaluators were required to sign a Conflict of Interest Statement in which they affirmed that they had no personal, financial, or any other interest that would conflict with their participation in selecting a vendor for these services. Each evaluator also signed a Confidentiality and Nondisclosure Agreement. The agreement is utilized to ensure the Department's compliance with RSA 21-I:13-a, subpart II, which states: No information shall be available to the public, the members of the general court or its staff, notwithstanding the provisions of RSA 91-A:4, concerning specific invitations to bid or other proposals for public bids, from the time the invitation or proposal is made public until the bid is actually awarded, in order to protect the integrity of the public bidding process.

The Request for Proposal provided for a multi-phase evaluation process that required each proposal to achieve an average minimum score (passing score) in each phase of the evaluation process in order to proceed to the next phase of evaluation. Section 3 of the Request for Proposal provided the details of the proposal evaluation criteria and average minimum score requirements. All three proposals met the requirements of Phase 1, Minimum Requirements, and Phase 2, Corporate Organization and Staff Experience. However, the Southern New Hampshire Services proposal did not achieve a passing score in Phase 3, Statement of Work, and the Northeast Deaf and Hard of Hearing Services, Inc. proposal did not achieve a passing score in Phase 4, Cost Proposal. Lutheran Social Services of New England provided the only proposal that achieved passing scores for all phases of evaluation. Based on the results of the evaluation, the Department of Health and Human Services selected Lutheran Social Services of New England for bid award and entered into contract negotiations.

Prior to this contract the Department had met the need for interpreter and translation services through individual contracts negotiated by divisions and through vendored services on an as needed basis. This contract incorporates the interpreter and translation services for all communication access needs of the staff of the Department of Health and Human Services including on-site services at Department of Health and Human Services district and itinerant offices statewide, in Department of Health and Human Services' institutions,

including New Hampshire Hospital, the Glencliff Home, and the Sununu Youth Services Center, and at Department of Health and Human Services state office locations. Additionally, this agreement provides access to interpreter services for Department of Health and Human Services when conducting abuse and neglect investigations or when working with families in their homes. The agreement ensures Department of Health and Human Services staff access to these interpreter services 365 days per year, 24-hours per day, with or without advanced notice.

This agreement also contains services to meet the significant needs that arise in district offices. This allows for up to 77 ½ hours per week of interpreters to be stationed within district offices in order to serve a significant non-English speaking population. For the last fifteen months, Department of Health and Human Services has stationed interpreters at the Manchester and Southern district offices under this contract. The use of on-site interpreters in these two (2) district offices has proven to be highly cost effective, as the cost for service is less than that associated with accessing interpreters on an as-needed basis. For all other Department of Health and Human Services worksites, interpreter services will be accessed through a scheduled appointment placed through the web-portal or by telephone. This has provided consistency for clients who may be receiving services from multiple divisions with the Department.

The terms of the agreement provide Department of Health and Human Services with access to a web-portal for scheduling interpreter services, a statewide toll-free number for accessing telephonic interpreter services when necessary, and a robust database that will enable Department of Health and Human Services to better assess and project its department wide interpreting and translation needs. The agreement with Lutheran Social Services ensures Department of Health and Human Services' ability to communicate with individuals in over thirty languages. Lutheran Social Services brings substantial resources to the agreement in that it has over one hundred (100) interpreters in its employ, all of whom must adhere to a strict Code of Professional Conduct and pass the Department's requisite criminal background and offender registry checks.

Performance of the scope of service will be measured through surveys of Department of Health and Human Services staff and their clients served under this contract. The expected outcome of the contracted services is that the Department of Health and Human Services will comply with the federal requirements of making services available to all citizens and residents through meaningful communication.

As included in the original agreement and the letter approved by the Governor and Executive Council on April 28, 2010, agenda item #55B, this agreement has the option to extend for 2 two-year periods.

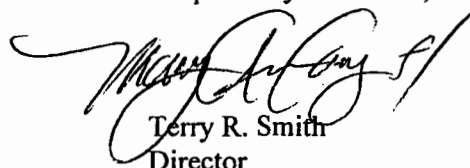
Area Served: Statewide

Source of Funds: 50% Federal Funds, 50% General Funds.

His Excellency, Governor John H. Lynch
and the Honorable Executive Council
May 20, 2011
Page 4 of 4

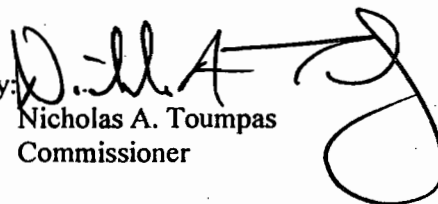
In the event the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Terry R. Smith
Director

Approved by:



Nicholas A. Toumpas
Commissioner

State of New Hampshire
Department of Health & Human Services
Lutheran Social Services – Communication Access

AMENDMENT

This agreement (hereinafter called the "Amendment") dated this 20 th day of May 2011, by and between the State of New Hampshire, acting by and through its Department of Health and Human Services (hereinafter referred to as the "Department") and Lutheran Social Services of New England with a place of business at Concord, New Hampshire, (hereinafter referred to as the "Contractor").

WHEREAS, pursuant to an Agreement (hereinafter called the "Agreement") dated March 9, 2010, and approved by the Governor and Council on April 28, 2010, Agenda Item #55B, the Contractor agreed to perform certain services upon the terms and conditions specified in the Agreement and in consideration of payment by the Department of certain sums as specified therein for the length of time specified therein; and

WHEREAS, pursuant to the provisions of Section 17 of the Agreement, the Agreement may be amended, waived or discharged only by a written instrument executed by the parties thereto; and

WHEREAS, the Department and the Contractor have agreed to amend the Agreement in certain respects;

NOW THEREFORE, in consideration of the foregoing, and the covenants and conditions contained in the Agreement and set forth herein, the parties do hereby agree as follows:

1. Amendment and modification of Agreement:

- a. Amend P-37 Section 1.3 by striking Lutheran Community Services of New Hampshire, Inc. and inserting in its place Lutheran Social Services of New England
- b. Amend P-37 Section 1.6 Account No. by striking 05-95-45-450010-6127 and inserting in its place 61270000-102-500731.
- c. Amend P-37 Section 1.7 Completion Date by striking June 30, 2011 and inserting in its place June 30, 2013.
- d. Amend P-37 Section 1.8 Price Limitation by striking \$527,318.05 and inserting in its place \$1,324,358.05
- e. Amend P-37 Section 1.12 Name and Title of Contractory Signatory by striking Helen Silva, Chief Operating Officer and inserting in its place William Ames, Executive Vice President.

2. Amendment and modification of Standard Exhibit A:

- a. Amend Article III, Paragraph A Item 8 by inserting:
 - c. For documents to be used by the DHHS Public Information Office or the Bureau of Infectious Disease Control in public health emergencies, DHHS may request that short, risk messaging documents be translated and delved within twenty-four (24) hours. An appropriate surcharge will be allowed in those instances.
- b. Amend Article III, Paragraph B, Item 1 by striking the existing language and inserting in its place the following:
 1. The Contractor shall provide dedicated bi-lingual interpreting staff at no more than seventy-seven and one half (77 ½) hours per week. At locations and for foreign

Contractor Initials: WHA
Date: 5/23/11

State of New Hampshire
 Department of Health & Human Services
 Lutheran Social Services – Communication Access

languages to be determined every six (6) months by DHHS, with the contractor to implement within thirty (30) days of formal notice

- c. Amend Article III, Paragraph B, Item 2 by striking the existing language and inserting in its place the following:

2. Table II below identifies the schedule for DFA notification to the Contractor of the required language, location, and hours required for site-specific services and the timeline for implementation by the Contractor to provide services.

TABLE II

DFA Date of Notification	Contractor Implementation	Service Period
July 1, 2011	August 1, 2011	July 1, 2011 – December 31, 2011
December 1, 2011	January 1, 2012	January 1, 2012 – June 30, 2012
June 1, 2012	July 1, 2012	July 1, 2012 – December 31, 2012
December 1, 2012	January 1, 2013	January 1, 2013 – June 30, 2013

- d. Amend Article III, Paragraph B, Item 3 by striking it in its entirety and renumbering the subsequent items 3 and 4.
- e. Amend Article III, Paragraph D, Item 1 by striking: "Forty (40)..." and inserting in its place: "The graphics for...". The remainder of Article III, Paragraph D, Item 1 remains unchanged.
- f. Amend Article III, Paragraph D, Item 2 by striking: "Forty (40) sets of..." and inserting in its place: "Updated...". The remainder of Article III, Paragraph D, Item 2 remains unchanged.
- g. Amend Article III, Paragraph D, Item 3 by striking it in its entirety.
- h. Amend Article V, paragraph A by striking the existing language and inserting in its place the following:
- A. The Contractor is responsible to provide the evaluation of their services. The Contractor's delivered services shall achieve the following outcomes, as evidenced by the specified measures, and documented accordingly by the Contractor and/or an independent third party the Contractor subcontracts with.
- i. Amend Article VI, Paragraph A, Table III by adding to the existing table the following:

July 1, 2011 – December 31, 2011	February 15, 2012
January 1, 2012 – June 30, 2012	August 15, 2012
July 1, 2012 – December 31, 2012	February 15, 2013
January 1, 2013 – June 30, 2013	August 15, 2013

- j. Amend Article VI, Paragraph B by inserting a new Paragraph B inserting in its place the following language:

Contractor Initials: CXTH
 Date: 9/23/11

State of New Hampshire
Department of Health & Human Services
Lutheran Social Services – Communication Access

B. The Contractor will provide on a monthly basis a report of services provided by site-specific interpreters that includes:

1. Number of scheduled appointments reported by each interpreter;
2. Number of clients provided walk-in assistance reported by each interpreter; and
3. Number of clients assisted by telephone reported by each interpreter.

The previously existing Paragraphs B and C are renumbered to paragraphs C and D.

k. Amend Article VII, Paragraph B, Item 2. by inserting at the end "and any amendments or addendums subsequently entered into by the Contractor and DHHS".

3. Amendment and modification of Standard Exhibit B:

- a. Amend Exhibit B, Contract Period by striking April 1, 2010 or upon Governor and Council Approval, whichever occurs later, through June 30, 2011 and inserting in its place April 1, 2010 or upon Governor and Council Approval, whichever occurs later, through June 30, 2013.
- b. Amend Item Number 3 by striking the existing language and inserting in its place the following language:

Payments for services under this contract are limited to the fee for service schedule, as detailed in Exhibit B-1, for services delivered in the fulfillment of this agreement during the contract period from the date of contract execution through June 30, 2013. Unless subsequently amended, the total payments made by DHHS under this agreement shall not exceed the sum of \$1,324,358.05 for the period of the date of contract execution through June 30, 2013.

c. Amend Item Number 9 by striking the existing language.

4. This Amendment shall take effect on July 1, 2011, and remain effective through June 30, 2013.

5. Continuance of Agreement:

Except as specifically amended by the terms and conditions of this Amendment, the Agreement and the obligations of the parties thereunder, shall remain in full force and effect in accordance with the terms and conditions set forth here in.

IN WITNESS WHEREOF, the parties have hereunto set their hands as of the date and year first above written.

THE STATE OF NEW HAMPSHIRE
Division of Family Assistance of the
Department of Health and Human Services

By Mary Ann Cooney
Mary Ann Cooney, Deputy Commissioner
Department of Health and Human Services

Agency

By William Ames
William Ames, Executive Vice President
Lutheran Social Services, Inc.

Contractor Initials: WHR

Date: 5/27/11

State of New Hampshire
Department of Health & Human Services
Lutheran Social Services – Communication Access

STATE OF Massachusetts
COUNTY Worcester

On this the 23rd day of May 2011, before me, Alana Geary
the undersigned officer, personally appeared William Ames, known to me (or
satisfactorily proven) to be the person whose name subscribed to the within instrument, and
acknowledged that he/she executed the same for purposes therein contained.
In witness thereof I hereto set my hand and official seal.

Alana Geary
Notary Public
My Commission Expires 8/18/11



ALANA MARIE GEARY
Notary Public
Commonwealth of Massachusetts
My Commission Expires
August 18, 2011

STATE OF
COUNTY OF

On this the 27th day of May 2011, before me, Daisy Kahlan
the undersigned officer, personally appeared Mary Ann Cooney, known to me (or
satisfactorily proven) to be the person whose name subscribed to the within instrument, and
acknowledged that he/she executed the same for purposes therein contained.
In witness thereof I hereto set my hand and official seal.

Daisy L. Kahlan
Notary Public
My Commission Expires Sept. 17, 2013

The preceding Amendment, having been reviewed by this office and is approved as to form, substance
and execution.

OFFICE OF THE ATTORNEY GENERAL

By: Jeanne P. Herrick, Atty.
Date: 6/1/2011

GOVERNOR AND EXECUTIVE COUNCIL

By: _____
Date: _____

Contractor Initials: WHA
Date: 5/23/11



STATE OF NEW HAMPSHIRE
DEPARTMENT OF HEALTH AND HUMAN SERVICES
DIVISION OF FAMILY ASSISTANCE

129 PLEASANT STREET, CONCORD, NH 03301-3857
603-271-4580 1-800-852-3345 Ext. 4580
FAX: 603-271-4637 TDD Access: 1-800-735-2964

Nicholas A. Toumpas
Commissioner

Terry R. Smith
Director

MAC Approved
4/28/10
#55B

March 10, 2010

His Excellency, Governor John H. Lynch
and the Honorable Executive Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Health and Human Services (DHHS) to enter into an agreement with Lutheran Community Services of New Hampshire, Inc. (Vendor #177342 B001), Concord, New Hampshire, in an amount not to exceed \$527,318.05, effective April 1, 2010, or date of Governor and Council approval, whichever is later, through June 30, 2011, to provide communication access services for individuals who are non-English speaking, limited-English speaking, Deaf or Hard of Hearing, or who have speech or visual impairments, and require such assistance to gain access to the programs and services of the Department of Health and Human Services. This agreement contains the option to extend the agreement for two (2), two-year periods without further competitive bidding, contingent upon the satisfactory delivery of services, available funding and approval of the Governor and Executive Council. Funds are available in the following account in SFY 2010 and 2011, according to state fiscal year, with the authority to adjust amounts through the Comptroller if needed and justified:

05-95-45-450010-6127 HEALTH AND SOCIAL SERVICES, DEPT. OF HEALTH AND HUMAN SERVICES, HHS: TRANSITIONAL ASSISTANCE, EMPLOYMENT SUPPORT

Fiscal Year	Class/Object	Class Title	Amount
2010	102-500731	Contracts for Program Services	\$105,463.61
2011	102-500731	Contracts for Program Services	\$421,854.44
Total			\$527,318.05

EXPLANATION

The purpose of this requested action is to provide communication access services in support of the Department of Health and Human Services' (DHHS) compliance with Title VI of the Civil Rights Act, Titles I and II of the Americans with Disabilities Act, as well as NH RSA 326-I, which speaks to services for the Deaf or Hard of Hearing, and that are consistent with the DHHS Communication Access Plan (published April 2009). Through this agreement, Lutheran Community Services of New Hampshire, Inc. (LCSNH) will provide interpretation and translation services for individuals who require such assistance in order to gain access to and information about the programs and services provided through the Department of Health and Human Services. The population requiring this communication assistance may have no English or be of limited-English proficiency, may be Deaf or Hard of Hearing, may be visually impaired, or may be speech impaired.

The Department published a Request for Proposal (RFP) for these communication access services on October 19, 2009. Notice of the RFP #10-DHHS-FIN-SITS-06 was published in the Union Leader, a statewide newspaper, the Concord Monitor and the Nashua Telegraph on October 19, 20, and 21, 2009. The RFP was also published on the DHHS website from October 19, 2009 through December 21, 2009. DHHS also sent notice of the RFP's release to the Department's known interpreter and translation vendors. The RFP provided for a mandatory letter of intent to be submitted by October 30, 2009, attendance at a mandatory bidders conference conducted on November 4, 2009, and finally, timely submission by December 21, 2009, of the bidder's proposal.

The RFP was designed to enable bidders to bid on a single or multiple service components, for a single or multiple languages, as well as for a single or multiple geographical areas. To ensure prospective bidders understood the full scope of the RFP, the various bidding opportunities it contained, and the expectations of the Department, a bidders conference was held on November 4, 2009. Twelve agencies indicated interest in providing the services; nine of which chose to participate in the mandatory bidders conference. Three proposals were received by the submission deadline of 12:00 PM, December 21, 2009. The three proposals received were submitted by Northeast Deaf and Hard of Hearing Services, Inc. (NDHHS), Southern New Hampshire Services, Inc. (SNHS), and Lutheran Community Services of New Hampshire, Inc. (LCSNH). All three bidders are current or recent providers of one or more communication access services for the Department and are familiar with DHHS and state procurement practices.

The Department assembled an experienced evaluation team of six DHHS employees to review and score the bids received. Attachment 1 provides the details of those staff assigned to the evaluation team. To ensure the integrity of the procurement, all evaluators were required to sign a Conflict of Interest Statement in which they affirmed that they had no personal, financial, or any other interest that would conflict with their participation in selecting a vendor for these services. Each evaluator also signed a Confidentiality and Nondisclosure Agreement. The agreement is utilized to ensure the Department's compliance with RSA 21-I:13-a, subpart II, which states: No information shall be available to the public, the members of the general court or its staff, notwithstanding the provisions of RSA 91-A:4, concerning specific invitations to bid or other proposals for public bids, from the time the invitation or proposal is made public until the bid is actually awarded, in order to protect the integrity of the public bidding process.

The RFP provided for a multi-phase evaluation process that required each proposal to achieve an average minimum score (passing score) in each phase of the evaluation process in order to proceed to the next phase of evaluation. Section 3 of the RFP provided the details of the proposal evaluation criteria and average minimum score requirements. All three proposals met the requirements of Phase 1, Minimum Requirements, and Phase 2, Corporate Organization and Staff Experience. However, the SNHS proposal did not achieve a passing score in Phase 3, Statement of Work, and the NDHHS proposal did not achieve a passing score in Phase 4, Cost Proposal. The LCSNH provided the only proposal that achieved passing scores for all phases of evaluation. Attachment 2 provides details of the evaluation results and final evaluation scores. Based on the results of the evaluation, DHHS selected LCSNH for bid award and entered into contract negotiations.

In the past, the Department has met the need for interpreter and translation services through individual contracts negotiated by divisions and through vendored services on an as needed basis. This contract incorporates the interpreter and translation services for all communication access needs of the staff of the Department of Health and Human Services including on-site services at DHHS district and itinerant offices statewide, in DHHS' institutions, including New Hampshire Hospital, the Glencliff Home, and the Sununu Youth Services Center, and at DHHS state office locations. Additionally, this agreement provides access to interpreter services for DHHS when conducting abuse and neglect investigations or when working with families in their

His Excellency, Governor John H. Lynch
and the Honorable Executive Council
March 10, 2010
Page 3 of 3

homes. The agreement ensures DHHS staff access to these interpreter services 365 days per year, 24-hours per day, with or without advanced notice.

This agreement also contains services to meet the significant needs of the Manchester and Nashua local district offices. The Manchester district office serves a significant Somali-speaking population, that will be served through a Somali interpreter to be stationed at the district office on a part-time (20 hours per week) basis. Similarly, the Nashua district office serves a substantial Spanish-speaking population that will be served by a Spanish interpreter stationed at the district office on a full-time (37.5 hours per week) basis. For the past several years, DHHS has stationed interpreters at these two offices under a previous contract. The use of on-site interpreters in these two (2) district offices has proven to be highly cost effective, as the cost for service is less than that associated with accessing interpreters on an as-needed basis. For all other DHHS worksites, interpreter services will be accessed through a scheduled appointment placed through the web-portal or by telephone.

The terms of the agreement provide DHHS with access to a web-portal for scheduling interpreter services, a statewide toll-free number for accessing telephonic interpreter services when necessary, and a robust database that will enable DHHS to better assess and project its department wide interpreting and translation needs. The agreement with LCSNH ensures DHHS' ability to communicate with individuals in over thirty languages. LCSNH brings substantial resources to the agreement in that it has over one hundred (100) interpreters in its employ, all of whom must adhere to a strict Code of Professional Conduct and pass the Department's requisite criminal background and offender registry checks.

The LCSNH agreement, the RFP, and this requested action allow for an initial contract period of fifteen months that may be extended for up to two (2), two-year periods. Such extensions are contingent upon satisfactory service, sufficient funding and the approval of the Governor and Executive Council.

Performance of the scope of service will be measured through surveys of DHHS staff and their clients served under this contract. The expected outcome of the contracted services is that the DHHS will comply with the federal requirements of making services available to all citizens and residents through meaningful communication.

Geographic Area to be Served: Statewide

Federal participation is available at an estimated 50% based on the cost allocation to numerous federal programs, with the balance of funding supported by General Funds. In the event the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,


Terry R. Smith
Director

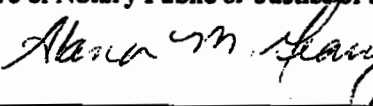
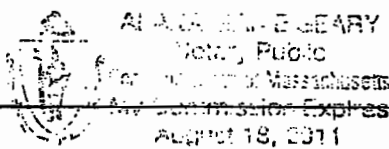
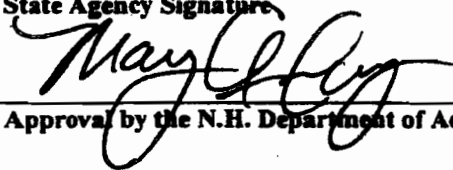
Approved by:


Nicholas A. Toumpas
Commissioner

Subject: Communication Access Services**AGREEMENT**

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS**1. IDENTIFICATION.**

1.1 State Agency Name Department of Health and Human Services		1.2 State Agency Address 129 Pleasant Street Concord, NH 03301-3857	
1.3 Contractor Name Lutheran Community Services of New Hampshire, Inc.		1.4 Contractor Address 261 Sheep Davis Road, Suite A-1 Concord, NH 03301	
1.5 Contractor Phone Number 603-224-8111	1.6 Account Number 05-95-45-450010-6127	1.7 Completion Date 6/30/2010 06/30/2011	1.8 Price Limitation \$527,318.05
1.9 Contracting Officer for State Agency Diana Lacey, Contracts Administrator		1.10 State Agency Telephone Number 603-271-4250	
1.11 Contractor Signature 		1.12 Name and Title of Contractor Signatory Helena A. Silva, Chief Operating Officer	
1.13 Acknowledgement: State of <u>MA</u> , County of <u>Dorset</u> On <u>3/24/10</u> , before the undersigned officer, personally appeared the person identified in block 1.12, or satisfactorily proven to be the person whose name is signed in block 1.11, and acknowledged that s/he executed this document in the capacity indicated in block 1.12.			
1.13.1 Signature of Notary Public or Justice of the Peace [Seal]  			
1.13.2 Name and Title of Notary or Justice of the Peace Alana Geary, Executive Assistant to C.O.O., Notary Public			
1.14 State Agency Signature 		1.15 Name and Title of State Agency Signatory Mary Ann Cooney, Deputy Commissioner	
1.16 Approval by the N.H. Department of Administration, Division of Personnel (if applicable) By: _____ Director, On: _____			
1.17 Approval by the Attorney General (Form, Substance and Execution) By:  On: <u>3/24/10</u>			
1.18 Approval by the Governor and Executive Council By: _____ On: _____			

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, this Agreement, and all obligations of the parties hereunder, shall not become effective until the date the Governor and Executive Council approve this Agreement ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.

5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. In addition, the Contractor shall comply with all applicable copyright laws.

6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.

6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

8. EVENT OF DEFAULT/REMEDIES.

8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):

- 8.1.1 failure to perform the Services satisfactorily or on schedule;
 - 8.1.2 failure to submit any report required hereunder; and/or
 - 8.1.3 failure to perform any other covenant, term or condition of this Agreement.
- 8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:
- 8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;
 - 8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
 - 8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or
 - 8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

9. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

- 9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.
- 9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.
- 9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination

Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS. The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written consent of the N.H. Department of Administrative Services. None of the Services shall be subcontracted by the Contractor without the prior written consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

- 14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:
- 14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per occurrence; and
 - 14.1.2 fire and extended coverage insurance covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property.
- 14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.
- 14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than fifteen (15) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each

certificate(s) of insurance shall contain a clause requiring the insurer to endeavor to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than ten (10) days prior written notice of cancellation or modification of the policy.

15. WORKERS' COMPENSATION.

15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation").

15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.

17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire.

19. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.

20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

22. SPECIAL PROVISIONS. Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.

23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

EXHIBIT A**SCOPE OF SERVICES**

DATE: February 23, 2010

CONTRACT PERIOD: April 1, 2010, or upon Governor and Council approval, whichever occurs later, to June 30, 2011

CONTRACTOR NAME: Lutheran Community Services of New Hampshire, Inc.

ADDRESS: 261 Sheep Davis Road, Suite A-1
Concord, NH 03301

TELEPHONE: (603) 224-8111

CHIEF OPERATING OFFICER: Helena A. Silva

I. GENERAL TERMS AND CONDITIONS OF CONTRACT

- A. Under this Communication Access Services model, the Contractor, Lutheran Community Services of New Hampshire (LCSNH), will provide a variety of communication access services that will support the Department of Health and Human Services (DHHS) compliance with Title VI of the Civil Rights Act, Titles I and II of the Americans with Disabilities Act, as well as NH RSA 326-I. The Contractor is required to deliver these services to individuals that may not speak English or be of limited-English proficiency, may be Deaf or Hard of Hearing, may be visually impaired, or may be speech impaired and for whom assistance is required for communication with DHHS staff in order to access or apply for services and programs provided by DHHS, or to apply for employment in a position with the DHHS.
- B. The Contractor is required to provide services at times and places determined by the DHHS staff engaging the Contractor. Standard business hours are deemed to be in accordance with the State of New Hampshire calendar of business days and during hours of operation between 8:00 AM to 4:30 PM. Services provided at hours other than the standard State of New Hampshire calendar of business days and/or hours of operation shall be considered emergency situations and compensated at the enhanced rates stated in Exhibit B-1.
- C. For on-site foreign language interpretation services, there shall be a minimum billable engagement of two (2) hours. There will be no charge for the time, mileage or tolls if the interpreter travels twenty (20) miles or less to or from an appointment. Additional time

spent by interpreters traveling to and from the appointment will be considered time that is compensable under this Agreement. Such time will be billed at the reduced hourly rate contained in Exhibit B-1. In addition, after the first twenty miles, the Contractor shall receive mileage reimbursement at the rate stated in Exhibit B-1. Travel time and mileage shall be calculated from the interpreter's home to the interpreting site; only that which exceeds the twenty-mile allowance shall be billable.

- D. In accordance with conditions stated in RFP 10-DHHS-FIN-SITS-06, issued October 19, 2009, this contract may be extended for two (2) 2-year periods without further competitive bidding.
1. Extension of this contract is contingent upon the satisfactory performance by the contractor of all services required, subject to continued availability of funds.
 2. Extension of this contract is further contingent upon approval by the New Hampshire Governor and Executive Council.
- E. All services in this contract are subject to change based upon federal or state regulatory changes pertaining to compliance with Title VI of the Civil Rights Act, Titles I and II of the Americans with Disabilities Act, as well as NH RSA 326-I. If changes to the scope of service are necessary as a result of regulatory changes, the Contractor and DHHS will enter into good-faith negotiations of the services and the costs associated with the services.
- F. Changes to the contract services that do not affect its scope, duration, or financial limitations may be made upon mutual agreement between the Contractor and DHHS.
- G. LCSNH agrees to deliver statewide services described and in accordance with its proposal submitted in response to RFP 10-DHHS-FIN-SITS-06, hereby incorporated in this Contract.
- H. LCSNH shall provide services described herein uniformly throughout the State of New Hampshire and ensure that program requirements are consistently applied.
- I. LCSNH shall accept all DHHS referrals for communication access services if they are consistent with the scope, duration and financial limitations described herein.
- J. LCSNH shall deliver services with a high degree of respect for the individuals served, sensitivity to their circumstances, and in a manner that is consistent with DHHS' Communication Access Plan.
- K. LCSNH shall recruit and hire individuals, in sufficient numbers, to deliver the contracted services without interruption due to vacations, sickness or vacancies. Individuals hired shall have the professional background, experience and expertise to provide the

services required in this Contract. LCSNH shall ensure that hired individuals adhere to the following provisions, when applicable:

1. All LCSNH employees who will directly interact with the population served under this agreement, must successfully pass a NH criminal background check, the State Adult Protective Services Registry (see RSA 161-F:49 Registry, VII), and the Central Registry (regarding child abuse and neglect).
 2. All LCSNH employees who will directly interact with the population served, or who will have access to information pertaining to the population served under this agreement shall have read, agreed to, and signed the DHHS Statement of Confidentiality (Attachment A).
- L. LCSNH is responsible for training all LCSNH contract staff on the duties, responsibilities, requirements and provisions as described in this contract.
- M. DHHS shall have the right to negotiate with LCSNH the removal or reassignment of any LCSNH contract employee found unacceptable by DHHS due to performance reasons.
- N. DHHS agrees that it will not hire any LCSNH interpreter as a DHHS employee for interpreting purposes, unless such individual has been a former employee of LCSNH for a period of twelve months or more. This non-compete provision does not apply to DHHS positions for which an LCSNH interpreter may be otherwise qualified for and does not require the ability to interpret a foreign language as a minimum qualification.
- O. LCSNH shall make every effort to fill vacancies within six weeks of the date of termination but no longer than 10 weeks from the date of termination. LCSNH shall consult with DHHS regarding arrangements for contracted services to be maintained during periods when vacancies or extended absences occur, through replacement or reassignment.
- P. LCSNH shall maintain and preserve retrievable individual records relating to each individual served by this agreement. All documentation in LCSNH's possession, that were used in the administration of the contracted services, shall be maintained and preserved for a period of three (3) years from the close of the Federal fiscal year in which the Contract ends.
- Q. LCSNH agrees that any duly authorized DHHS, federal or state representative shall:
1. Have access to and the rights to examine, audit, excerpt, copy or transcribe any pertinent transaction, activity, or other information relating to this contract during normal business hours.

2. Have the right to observe the operation of all business conducted pursuant to this contract.
- R. LCSNH shall maintain the confidentiality of all participant information that is acquired by any means, including computer access, in accordance with DHHS confidentiality requirements. LCSNH shall ensure that access to confidential information pertaining to this contract and the individuals served through it are limited to only those LCSNH staff that have a need to know in order to perform their job duties.
- S. LCSNH shall respond to any state or federal audits under this contract within fifteen (15) calendar days after receiving the audit report.
 1. LCSNH shall correct deficiencies identified by any state or federal audit under this contract within thirty (30) calendar days after receiving the audit report. Such correction is limited to those deficiencies that are within the control and responsibility of LCSNH as determined by LCSNH and DFA.
- T. A Contract Administrator shall be designated by LCSNH to act as a liaison with DHHS and be responsible for the overall management and coordination of this contract.
 1. The Contract Administrator shall oversee the contract on a day-to-day basis and shall be responsible for:
 - a. Ensuring that LCSNH staff carry out their functions described in this contract and performance measures and standards are adhered to;
 - b. Interfacing directly with the DHHS' designated Contract Administrator;
 - c. Providing data, information and reports to DHHS, as deemed necessary to monitor communication access service utilization, compliance with contract requirements and contract performance measures; and
 - d. Ensuring continuous delivery of services during personnel vacancies as described in Paragraph I above.
- U. There shall be no financial costs incurred by DHHS for any interpretive or translation services or related services or resources that are otherwise available from LCSNH on a non-reimbursable basis.

II. COMMUNICATION ACCESS SERVICES REFERRAL GUIDELINES

- A. Individuals to be served by this contract will be NH residents that may not speak English or who are of limited-English proficiency, may be Deaf or Hard of Hearing, may be visually impaired, or may be speech impaired, and for whom assistance is required for meaningful communication with DHHS staff in order to access or apply for services and

programs provided by DHHS, or to apply for employment in a position with the DHHS. The Contractor shall accept referrals for services based on the following procedures.

1. For in-person interpreter services, DHHS must contact the Contractor, via an in-state telephone number or secured web-portal, to request services. The request shall include, at a minimum, the following information:
 - a. The Department's name and designated division or bureau level name;
 - b. The Requestor's Name, which means the name of the DHHS staff placing the request on behalf of the Department;
 - c. The Client's last and first name, which means the name of the individual who will be meeting with the DHHS staff;
 - d. Indicate if the Client is a minor, and if so, include the parent's name;
 - e. The gender of the Client;
 - f. The DHHS Contact's name, which means the name of the DHHS staff who will be meeting with the individual that requires the use of an interpreter;
 - g. The language to be interpreted;
 - h. The appointment date, time and expected duration;
 - i. The reason for the appointment (in brief);
 - j. Indicate whether the client should be called as a reminder of the appointment, and if so, provide a contact telephone number for the reminder call. This shall not apply to interpreter appointments for hearing impaired individuals;
 - k. Any additional appointment comments;
 - l. The location address at which the requested service is needed;
2. For telephonic interpreter services DHHS must contact the Contractor, via a toll-free telephone to request services using a secure access code. The DHHS staff placing the telephonic interpretation call shall be required to provide to the operator the pre-assigned secure access code. The DHHS caller will be connected with the telephonic interpreter services. The DHHS caller will be asked to identify the language for which interpretation is needed.
3. Referral procedures for translation of written documents shall be as follows:
 - a. The DHHS staff that requires a document to be translated shall e-mail an electronic version or image of the source document to the DHHS-designated Contract Administrator responsible for this contract's ongoing administration.

- b. The DHHS-designated Contract Administrator shall send the Contractor, by e-mail, an electronic version, in Microsoft Office compatible format, of the document to be translated.
4. Cancellations. DHHS reserves the right to cancel referrals for on-site interpreter service. If DHHS notifies the Contractor of such cancellation at least 48-hours in advance of the scheduled interpreter appointment, there shall be no charge for the cancellation. For appointments cancelled with less than 48-hours advanced notice, the Contractor reserves the right to charge DHHS its designated two-hour minimum charge for the applicable service and rate.

III. DIRECT SERVICE REQUIREMENTS

- A. **Interpreter and Translator Services:** The Contractor shall be required to provide, with its own staff or through sub-contracted staff, in-person interpreting, telephonic interpreting, and written translation services, on a fee-for-service basis, at the locations referenced below, for the types of languages and program areas listed below, as requested by DHHS staff by placing a referral for services pursuant to Article II.A. Interpreter services include the Contractor engaging and assisting individuals with communication barriers by interpreting for the individual any verbal or written information or instructions as provided by DHHS staff, and interpreting for DHHS staff information conveyed by the individual.

Services	Locations	DHHS Program Areas
Interpreter and translation services for English to/from: Arabic Bosnian Canadian French Chinese Greek Kirundi Krahm Nepalese Parisian French Polish Portuguese Russian Somali Spanish Swahili	DHHS District Offices and NHEP Offices Berlin Claremont Concord Conway Keene Laconia Littleton Manchester Nashua Portsmouth Rochester Somersworth Salem	Adult Protection Child Protection Child Support Client Services Data Management Disabilities Emergency-Preparedness Environmental Health Family Support Financial Assistance Food-Nutrition Foster Care-Adoption Grievances-Appeals Health Care Homelessness-Housing

Services	Locations	DHHS Program Areas
Turkish Others as needed Deaf or Hard of Hearing, in English and in the above listed languages (if applicable): Sign Language Certified Deaf Interpreter Deaf-Blind Interpreter Cued Speech Interpreter CART Services <i>including real-time captioning if necessary, but excluding communication devices.</i> <i>Visually Impaired</i> (including Braille if necessary), and <i>Speech Impaired</i> , in English and in the above listed languages (if applicable)	Central State Offices Concord area DHHS Itinerant Offices DHHS Client Homes DHHS Conference Locations DHHS Institutions	Juvenile Justice Licensing Mental Health Nursing Home Public Health Substance Abuse Welfare Fraud Employment with DHHS

1. The Contractor(s) shall ensure that all interpreter and translation services are delivered in a manner that supports DHHS' compliance with the requirements of Title VI of the Civil Rights Act, Titles I and II of the Americans with Disabilities Act, as well as NH RSA 326-I.
2. The Contractor shall provide qualified interpreter and translator resources that have the ability to speak, read and write fluently in both English and one or more of the languages specified in Article III.A.
 - a. A "qualified interpreter" is an individual who demonstrates linguistic competency and proficiency in both English and another language, along with sensitivity to the culture of individuals needing communication assistance and the demonstrated ability to accurately relay information in both languages.
 - b. Qualified interpreters shall also have completed and documented a minimum of fifty (50) hours of a certified training program before being assigned to respond to DHHS' requests for interpreter services.
 - i. DHHS retains the right to waive the fifty-hour training requirement if, for unforeseen reasons or reasonable cause, the contractor is not able to meet this requirement for a specific engagement.
3. When DHHS requests Sign Language Interpreters, the Contractor shall assign and utilize only Sign Language Interpreters that are licensed by the New Hampshire Interpreter Licensure Board.
4. Under no circumstances shall the contractor utilize an interpreter that is a family member or friend of the individual requiring communication access assistance.

5. The Contractor shall provide telephonic interpreter services, as referenced in Article III.A.

a. The Contractor shall provide DHHS with a statewide toll-free telephone number to access telephonic interpreter services. All telephonic interpreters shall be qualified interpreters pursuant to Article III.A.2.

6. The Contractor shall provide in-person interpreter services upon 48 hours advance notice. If the Contractor cannot meet a requested need, the Contractor shall notify DHHS as soon as possible and attempt to reschedule the appointment to a mutually agreeable time. If a mutually agreeable time cannot be reached, the Contractor shall notify the DHHS Contract Administrator of the conflict. The Contractor shall also advise DHHS to access telephonic interpreter services, as described in Section III.A.5.

7. The Contractor shall provide emergency in-person interpreter services with less than 48 hours advance notice. "Emergency" means the Contractor received less than 48 hours of advance notice from the time that DHHS requires the in-person interpreter services to be delivered. If the Contractor cannot meet a requested need, the Contractor shall advise DHHS to access telephonic interpreter services, as described in Section III.A.5.

8. The Contractor shall provide written translation services, within seven to fourteen calendar days of receiving a DHHS referral for such services. With mutual agreement between the parties, this timeframe may be waived.

a. The normal timeframe for delivery to DHHS of translated documents will be fourteen (14) calendar days following delivery to the Contractor of the document to be translated.

b. If necessary, DHHS may request that translated documents be delivered on an expedited basis that is no less than seven (7) calendar days following delivery to the Contractor of the document to be translated. In such instances, the Contractor shall provide translation services within seven (7) calendar days, unless otherwise agreed to by the parties.

B. **Site-Specific Dedicated Interpreter Services:** The Contractor shall provide the dedicated bi-lingual interpreting staff to be stationed at DHHS offices as follows:

1. Spanish-English interpreter; one full-time equivalent (37.5 hours per week), stationed at the Nashua District Office of DHHS.
2. Somali-English interpreter; one-half full-time equivalent (20 hours per week), stationed at the Manchester District Office of DHHS.

3. The Contractor shall ensure that such staff have the ability to work at other locations as requested by DHHS if the volume of interpretation needs within the specified District Office is not sufficient to warrant the specified full-time equivalents.
 4. The Contractor shall collaboratively work with DHHS' specified District Office staff to ensure that the interpreters' time is of maximum benefit by providing bi-lingual support services when direct interpretation services are not needed. Such support may include but not be limited to: placing telephone calls to DHHS clients on behalf of the DHHS caseworker, and interpreting telephone messages left by a DHHS client for a DHHS caseworker.
 5. On-site, day-to-day supervision of the site-specific interpreters shall be provided by the designated DHHS District Office Manager. The Contractor shall ensure that any foreseeable interpreter absences are coordinated with the District Office Manager, and that alternative interpreters are made available for the given period.
- C. **Web-Portal Access and Database:** The Contractor shall provide DHHS authorized users with free access to the Contractor's interpreter services web-portal and database. The Contractor shall ensure that the web-portal and database is a secured website that ensures the privacy rights of DHHS individuals are maintained and that all data pertaining to this contract, and the services delivered through it adhere to the confidentiality and privacy standards articulated in Attachment A and Exhibit I.
1. The web-portal and database shall provide DHHS' authorized users with a calendar view that indicates scheduled interpreter referrals, including identifying the assigned interpreter. The access shall provide DHHS' authorized users with an ability to review and edit scheduled appointments, and to update the Contractor and its interpreters with additional information that may be helpful to the interpreter in preparation for the appointment. The web-portal access shall also allow DHHS to cancel interpreting appointments. Referrals for service placed by telephone shall not be accessible to DHHS' authorized users through the web-portal; any cancellations thereof must be made by contacting the Contractor by telephone.
 2. The web-portal shall provide DHHS' authorized Contract Administrator with access to a variety of reporting tools associated with DHHS' ongoing use of the Contractor's services.
 3. The Contractor shall work collaboratively with the DHHS Contract Administrator to customize the web-portal and database to meet DHHS' unique needs and to ensure DHHS receives the maximum benefit of the Contractor's technology.

- D. **Training and Marketing:** The Contractor shall work collaboratively with the DHHS Contract Administrator and the other DHHS-authorized representatives to develop and deliver training, and related marketing material, regarding the services contracted herein. At a minimum, the Contractor shall provide DHHS with:
1. Forty (40) language identification cards and instructions to be placed in DHHS worksites throughout the state.
 2. Forty (40) sets of instructions on how to use the Contractor's telephonic interpreter services.
 3. At least two classroom-style demonstrations and workshops to teach DHHS' authorized users how to access, use and maximize the efficiency of the Contractor's web-portal.

IV. STAFFING REQUIREMENTS AND DUTIES

- A. The Contractor shall ensure that a sufficient number of qualified interpreters are available to meet the DHHS interpreting needs 365 days a year, 24 hours a day. "Sufficient number" means that the Contractor can deliver the contracted services and continue to do so without interruption due to vacations, sicknesses or vacancies. The Contractor shall ensure that all interpreters:
1. Have been trained in the role and ethics of a professional interpreter;
 2. Are eighteen (18) years or older;
 3. Have successfully passed a NH criminal background check, the State Adult Protective Services Registry (RSA 161-F:49, VII), and the Central Registry (regarding child abuse and neglect);
 4. Have read, agreed to and signed the DHHS Statement of Confidentiality (see Attachment A);
 5. Are qualified interpreters, as defined in Article III, Paragraph A, Item 2, and demonstrate linguistic competency and proficiency in both English and another language, along with sensitivity to the culture of individuals needing communication assistance and the demonstrated ability to accurately relay information in both languages.
 6. Present themselves for service wearing an LCSNH-provided employee badge. The badge shall include the interpreter's name and employee identification number. This shall not apply to certified deaf and hard of hearing interpreters.

- B. The Contractor shall provide the DHHS Contract Administrator with a list of its interpreters, and shall provide updates to the list at least quarterly. The Contractor shall ensure that all interpreters who provide services under this contract sign the DHHS Statement of Confidentiality. The Contractor shall forward to the DHHS Contract Administrator the signed statement within thirty (30) calendar days of hiring each interpreter. The DHHS Contract Administrator shall utilize the list to verify receipt of signed statements and in ensuring the accuracy of Contractor billing data.
1. The Contractor shall supply DHHS with written documentation regarding the confidentiality requirements of sub-contracted interpreters and sub-contracted interpreter agencies. If the Contractor's documentation ensures compliance with applicable Federal and State confidentiality regulations, DHHS shall waive the requirement that such interpreters and agencies must sign the DHHS Statement of Confidentiality.
- C. The Contractor shall identify an individual, or individuals, who shall be responsible for the following duties. The Contractor shall provide to the DHHS Contract Administrator the name(s) of such individual(s), and the responsibility(ies) to which they are assigned:
1. Provide contract development, negotiations, monitoring and service evaluation;
 2. Provide statistical and financial reporting for the services performed;
 3. Provide training and supervision for the individuals in the conduct of services;
 4. Work with DHHS to support and coordinate the process for accessing these services;
 5. Provide an ongoing system of service evaluation to ensure quality and effectiveness of the services;
 6. Resolve issues and complaints regarding level or quality of services provided; and
 7. Coordinate and report on service results.

V. EVALUATION OF SERVICE EFFECTIVENESS

- A. The Contractor's delivered services shall achieve the following outcomes, as evidenced by the specified measures, and documented accordingly by the Contractor:
1. Individuals served will feel their communication access needs were met as evidenced by:
 - a. 85% of individuals surveyed report they are satisfied with the interpreting services. The Contractor shall survey 50% of the individuals served within the reporting period, proportional to the language/population served;

2. DHHS staff will feel they have the tools to appropriately serve individuals with communication access needs as evidenced by:
 - a. 85% of the DHHS staff surveyed report that the Contractor appropriately delivered services. The Contractor shall survey 20% of DHHS staff utilizing the service within the reporting period;
3. DHHS staff are able to appropriately evaluate Non-English written documentation submitted by individuals as evidenced by:
 - a. The Contractor shall utilize sub-contracted American Translator Association (ATA) translators to complete translation requests. 90% of the documents translated by the Contractor shall be translated into English within fourteen (14) calendar days of receipt from DHHS. The Contractor shall review translation requests and delivery dates;
4. DHHS staff are able to provide written information to Non-English reading audiences as evidenced by:
 - a. The Contractor shall utilize sub-contracted ATA translators to complete translation requests. 90% of the documents translated by the Contractor shall be translated into the target language within fourteen (14) calendar days of receipt from DHHS. The Contractor shall review translation requests and delivery dates;
5. Client confidentiality rights are understood, agreed to and adhered to by the Contractor's staff and subcontractors as evidenced by:
 - a. 100% of the Contractor's staff and subcontractors have signed the DHHS Confidentiality Statement and observe the requirements. The Contractor shall forward signed documents to the DHHS Contractor Administrator;
6. Service capacity is consistently maintained as evidenced by:
 - a. 100% of DHHS' submitted referrals are fulfilled or a mutually agreeable alternative has been provided by the Contractor. The Contractor shall review all referrals and service delivery information;
7. Contractor staff and subcontractors are not precluded from providing services to DHHS staff or individuals served by DHHS as evidenced by:
 - a. 100% of those providing services pass a NH criminal background check, the State Adult Protective Services Registry Check, and the Central Registry Check. The Contractor shall review the records of all individuals delivering services through this contract to verify the required checks are submitted to the appropriate authority and a record of successful passage has been documented;

VI. REPORTING REQUIREMENTS

- A. The Contractor shall submit to the DHHS Contract Administrator written proof of Service Effectiveness, as described in Article V, Evaluation of Service Effectiveness, according to the following schedule:

For the period of:	Submit proof by:
Contract Execution – June 30, 2010	August 15, 2010
July 1, 2010 – December 31, 2010	February 15, 2011
January 1, 2011 – June 30, 2011	August 15, 2011

The proof shall be in the form of reports, submitted electronically in a Microsoft Office compatible format.

- B. If the Service Effectiveness measures described in Article V, Evaluation of Service Effectiveness, are not met, the Contractor shall provide the DHHS Contract Administrator with a written corrective action plan designed to improve and achieve the required levels of effectiveness within thirty (30) calendar days. The plan shall be designed to improve effectiveness within thirty (30) calendar days and shall be subject to the DHHS Contract Administrator's approval. DHHS shall retain its right to terminate the contract for unsatisfactory performance in accordance with Article 8 of the Form P-37, Standard State Contract.
- C. DHHS reserves the right to adjust reporting requirements, upon mutual agreement with the Contractor, if such adjustments improve the documentation of contracted services and performance outcomes.

VII. ORDER OF PRECEDENCE

- A. The Contract between the State of New Hampshire and the Contractor shall comprise 1) this Agreement (including all Exhibits and Attachments), 2) the Request for Proposal (RFP 10-DHHS-FIN-SITS-06 and any addenda thereof), including the official responses to vendor questions dated November 18, 2009, and 3) the Contractor's proposal submitted in response to the RFP.
- B. For interpretive purposes, in the event of conflict or ambiguity among the document elements of this Contract, such conflict or ambiguity shall be resolved by giving precedence to the document elements in the following order:
1. New Hampshire Standard Agreement Terms and Conditions, Form P-37;

2. Exhibits A, B, C, C-1, D, E, F, G, H, and I;
3. Request for Proposals RFP 10-DHHS-FIN-SITS-06;
4. New Hampshire Official Responses to Questions and Answers dated November 18, 2009;
5. Lutheran Community Services of New Hampshire, Inc. response to RFP 10-DHHS-FIN-SITS-06 dated December 16, 2009.

ATTACHMENT A**Statement of Confidentiality**

Every client has the right to privacy and confidentiality of his or her record. Information contained in an individual's case record is designated confidential under state and federal law.

All staff and employees of the Department of Health and Human Services (DHHS), including agencies under contract with DHHS, are under an equal obligation to treat as confidential any information they may acquire, by any means, about an applicant, a recipient or former recipient.

The fact that an individual is a current or past recipient of assistance from any Departmental program is considered confidential information. Information about a client may be shared among staff of DHHS (or contract agency) only as is necessary for the administration of the program(s) from which the individual is receiving services, this may include programs administered by other divisions such as DCYF or DCSS.

No information is to be shared outside of DHHS (or the contract agency) with anyone except with the informed written authorization of the client or the person authorized to give consent on the client's behalf. Clients must be advised of the information that will be shared and the time period this sharing will take place.

Contract agencies and DHHS shall share information with one another that is related to the service(s) provided and administration of the program as described in the contract without an additional release.

Without a specific release, discussions cannot include mention of any client names or facts that would identify an individual. Information cannot be given over the phone unless it is given directly to the client or an individual whom the client has designated, in writing, to act in their behalf. This prohibition applies to police officers, legislators, lawyers and others who assert a need to know confidential information. All third parties must provide written authorization of the client to discuss or receive confidential information.

Breaches of confidentiality will be regarded as a serious offense and grounds for disciplinary action.

I, _____, have read and understand this statement
and I _____ (print name)
agree to abide by it.

Signature

Date

Organization

EXHIBIT B METHODS AND CONDITIONS PRECEDENT TO PAYMENT

Contractor: Lutheran Community Services of New Hampshire, Inc.

Contract Period: April 1, 2010, or upon Governor and Executive Council Approval, whichever occurs later, through June 30, 2011

1. Subject to the Contractor's compliance with the terms and conditions of this agreement, and for services provided to eligible individuals, the Department of Health and Human Services (DHHS) shall reimburse the provider up to a maximum total payment of \$527,318.05.
2. Funding of this contract by the below listed programs is based on the allocation of costs by the Public Assistance Cost Allocation Plan as administered by the Department of Health and Human Services.

CFDA 93.044 Title III-B, Older Americans Act
 CFDA 93.659 Title IV-E, Adoption Opportunities
 CFDA 93.658 Title IV-E, Foster Care
 CFDA 93.563 Title IV-D, Child Support Enforcement
 CFDA 93.778 Title XIX, Medicaid
 CFDA 93.667 Title XX, Social Services Block Grant
 CFDA 93.767 Title XXI, Children's Health Insurance Program
 CFDA 93.558 Title IV-A, Temporary Assistance to Needy Families
 CFDA 10.561 USDA – Supplemental Nutrition Assistance Program

3. Payments for services under this contract are limited to the fee for service schedule, as detailed in Exhibit B-1, for services delivered in the fulfillment of this agreement during the contract period from the date of contract execution through June 30, 2011. Unless subsequently amended, the total payments made by DHHS under this agreement shall not exceed the sum of \$527,318.05 for the period of the date of contract execution through June 30, 2011.
4. The Contractor may amend the units allocated for each service, provided these amendments do not exceed the total contract price. Such amendments shall only be made upon written request to and written approval by the DHHS Contract Administrator.
5. Invoices shall be sent to:
 Diana Lacey, Contract Administrator
 Department of Health and Human Services
 129 Pleasant Street
 Concord, NH 03301-3857
6. Invoices must be submitted monthly within 30 days of the end of the previous month and be submitted in a format consistent with the fee for service schedule and approved by the DHHS Contractor Administrator.
7. Payment will be made by DHHS subsequent to the DHHS Contract Administrator's approval of the submitted invoice and if the services, as invoiced, are in accordance with the approved fee for service schedule.
8. A final payment request shall be submitted no later than sixty (60) days after the Contract ends.
9. The Department of Health and Human Services reserves the right to renew the contract for up to two, two-year periods, subject to continued availability of funds, satisfactory performance of services, and approval by the Governor and Executive Council.