



The State of New Hampshire
Department of Environmental Services

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Robert R. Scott, Commissioner

February 19, 2020

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTIONS

1) Authorize the New Hampshire Department of Environmental Services (NHDES) to enter into a grant agreement with the New Hampshire Lakes Association, Inc. (NH LAKES), Concord, New Hampshire (VC #166610-B001), totaling \$280,000, for the purpose of aquatic invasive species prevention activities through December 31, 2020, effective upon Governor and Council approval. 100% Lakes Restoration Funds.

Funding is available in the account as follows:	<u>FY 2020</u>
03-44-44-442010-1430-073-500581	\$280,000
Dept. Environmental Services, Lakes Restoration Program, Grants-Nonfederal	

2) Further authorize the NHDES to award an advance payment in the amount of \$95,000 to NH LAKES (VC #166610-B001) in accordance with the terms of the grant agreement, upon Governor and Council approval. 100% Lake Restoration Program Funds.

EXPLANATION

The Milfoil and Other Exotic Plants Prevention Program was established in 2003. This grant program was established to prevent and control new infestations of exotic aquatic plants through grants to non-profit and municipal organizations, as well as other state agencies. Program funding originates from boat registration fees.

NHDES issued a Request for Proposals (RFP) for the Milfoil Prevention Grant Program and received just one application. The proposal was reviewed and approved by a committee comprised of a representative from the Department of Safety and the Jody Connor Limnology Center Director at NHDES. The proposal was reviewed based on the criteria included in the Management Plan for Milfoil Prevention Grants. Based on the review criteria, the NH Lakes project was selected for funding. See Attachment A for the NH Lakes budget estimate.

The purpose of the NH LAKES project is to prevent the introduction of aquatic invasive species into lakes and ponds in New Hampshire by continuing to expand and administer the Lake Host Program on public access sites throughout the state. This program has a proven track record of success, and since its inception in 2002, more than 1600 saves have been catalogued; a "save" is when a Lake Host removes an identified piece of an invasive aquatic plant from a boat or trailer entering or leaving a waterbody. Organizations participating in the Lake Host Program will staff public access sites to conduct inspections of boats, trailers and other recreational

gear as they enter and leave public waterbodies. Lake Hosts will distribute pamphlets and other educational materials to lake recreationists. Additionally, Lake Hosts will record data on the numbers and types of recreational vessels visiting these access sites, as well as data on plants that may have been attached to recreational gear. NH Lakes will work to expand the use of best available technologies for boat wash and disinfection at public access sites.

NH LAKES is a non-profit organization with limited resources, and an advance payment of \$95,000 is requested as start-up costs for the proposed activities. NH LAKES is required to provide documentation of a 50% match toward the grant they receive. In past years their match levels have been much higher than 50%, and they are capable of and committed to obtaining the required match.

The agreement has been approved by the Office of the Attorney General as to form, content and execution.

We respectfully request your approval of this item.



Robert R. Scott, Commissioner

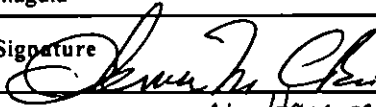
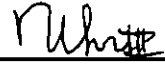
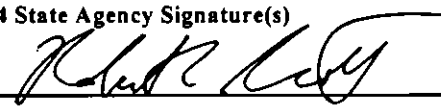

Subject: PREVENTION OF INVASIVE AQUATIC PLANT IN 2020 GROWING SEASON

GRANT AGREEMENT

The State of New Hampshire and the Grantee hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATIONS

1.1 State Agency Name NH Department of Environmental Services		1.2 State Agency Address 29 Hazen Drive, Concord, NH 03302-0095	
1.3 Grantee Name: New Hampshire Lakes Association, Inc.		1.4 Grantee Address 17 Chenell Drive, Suite 1 Concord, NH 03301	
1.5 Effective Date Upon G&C approval	1.6 Completion Date December 31, 2020	1.7 Audit Date N/A	1.8 Grant Limitation \$280,000
1.9 Grant Officer for State Agency Amy P. Smagula		1.10 State Agency Telephone Number (603) 271-2248	
1.11 Grantee Signature 		1.12 Name & Title of Grantee Signor Thomas W. O'Brien, President	
1.13 Acknowledgment: State of <u>New Hampshire</u> , County of <u>Carroll</u>			
On <u>07/09/2020</u> , before the undersigned officer, personally appeared the person identified in block 1.12., or satisfactorily proven to be the person whose name is signed in block 1.11., and acknowledged that s/he executed this document in the capacity indicated in block 1.12.			
1.13.1 Signature of Notary Public or Justice of the Peace (Seal) 			
1.13.2 Name & Title of Notary Public or Justice of the Peace Roger F. Murray III			
1.14 State Agency Signature(s) 		1.15 Name/Title of State Agency Signor(s) Robert R. Scott, Commissioner	
1.16 Approval by Attorney General's Office (Form, Substance and Execution) By:  Attorney, On: <u>2/21/2020</u>			
1.17 Approval by the Governor and Council By: _____ On: / /			

2. **SCOPE OF WORK.** In exchange for grant funds provided by the state of New Hampshire, acting through the agency identified in block 1.1 (hereinafter referred to as "the State"), pursuant to RSA 21-O, the Grantee identified in block 1.3 (hereinafter referred to as "the Grantee"), shall perform that work identified and more particularly described in the scope of work attached hereto as EXHIBIT A (the scope of work being referred to as "the Project").

3. **AREA COVERED.** Except as otherwise specifically provided for herein, the Grantee shall perform the Project in, and with respect to, the state of New Hampshire.

4. **EFFECTIVE DATE; COMPLETION OF PROJECT.**

4.1 This Agreement, and all obligations of the parties hereunder, shall become effective on the date in block 1.5 or on the date of approval of this Agreement by the Governor and Council of the State of New Hampshire whichever is later (hereinafter referred to as "the Effective Date").

4.2 Except as otherwise specifically provided for herein, the Project, including all reports required by this Agreement, shall be completed in ITS entirety prior to the date in block 1.6 (hereinafter referred to as "the Completion Date").

5. **GRANT AMOUNT; LIMITATION ON AMOUNT; VOUCHERS; PAYMENT.**

5.1 The Grant Amount is identified and more particularly described in EXHIBIT B, attached hereto.

5.2 The manner of, and schedule of payment shall be as set forth in EXHIBIT B.

5.3 In accordance with the provisions set forth in EXHIBIT B, and in consideration of the satisfactory performance of the Project, as determined by the State, and as limited by subparagraph 5.5 of these general provisions, the State shall pay the Grantee the Grant Amount. The State shall withhold from the amount otherwise payable to the Grantee under this subparagraph 5.3 those sums required, or permitted, to be withheld pursuant to N.H. RSA 80:7 through 7-c.

5.4 The payment by the State of the Grant amount shall be the only, and the complete, compensation to the Grantee for all expenses, of whatever nature, incurred by the Grantee in the performance hereof, and shall be the only, and the complete, compensation to the Grantee for the Project. The State shall have no liabilities to the Grantee other than the Grant Amount.

5.5 Notwithstanding anything in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made, hereunder exceed the Grant limitation set forth in block 1.8 of these general provisions.

6. **COMPLIANCE BY GRANTEE WITH LAWS AND REGULATIONS.**

In connection with the performance of the Project, the Grantee shall comply with all statutes, laws, regulations, and orders of federal, state, county, or municipal authorities which shall impose any obligations or duty upon the Grantee, including the acquisition of any and all necessary permits.

7. **RECORDS AND ACCOUNTS.**

7.1 Between the Effective Date and the date seven (7) years after the Completion Date the Grantee shall keep detailed accounts of all expenses incurred in connection with the Project, including, but not limited to, costs of administration, transportation, insurance, telephone calls, and clerical materials and services. Such accounts shall be supported by receipts, invoices, bills and other similar documents.

7.2 Between the Effective Date and the date seven (7) years after the Completion Date, at any time during the Grantee's normal business hours, and as often as the State shall demand, the Grantee shall make available to the State all records pertaining to matters covered by this Agreement. The Grantee shall permit the State to audit, examine, and reproduce such records, and to make audits of all contracts, invoices, materials, payrolls, records or personnel, data (as that term is hereinafter defined), and other information relating to all matters covered by this Agreement. As used in this paragraph, "Grantee" includes all persons, natural or fictional,

affiliated with, controlled by, or under common ownership with, the entity identified as the Grantee in block 1.3 of these general provisions.

8. **PERSONNEL.**

8.1 The Grantee shall, at its own expense, provide all personnel necessary to perform the Project. The Grantee warrants that all personnel engaged in the Project shall be qualified to perform such Project, and shall be properly licensed and authorized to perform such Project under all applicable laws.

8.2 The Grantee shall not hire, and it shall not permit any subcontractor, subgrantee, or other person, firm or corporation with whom it is engaged in a combined effort to perform such Project, to hire any person who has a contractual relationship with the State, or who is a State officer or employee, elected or appointed.

8.3 The Grant officer shall be the representative of the State hereunder. In the event of any dispute hereunder, the interpretation of this Agreement by the Grant Officer, and his/her decision on any dispute, shall be final.

9. **DATA; RETENTION OF DATA; ACCESS.**

9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

9.2 Between the Effective Date and the Completion Date the Grantee shall grant to the State, or any person designated by it, unrestricted access to all data for examination, duplication, publication, translation, sale, disposal, or for any other purpose whatsoever.

9.3 No data shall be subject to copyright in the United States or any other country by anyone other than the State.

9.4 On and after the Effective Date all data, and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason, whichever shall first occur.

9.5 The State, and anyone it shall designate, shall have unrestricted authority to publish, disclose, distribute and otherwise use, in whole or in part, all data.

10. **CONDITIONAL NATURE OF AGREEMENT.**

Notwithstanding anything in this Agreement to the contrary, all obligations of the State hereunder, including without limitation, the continuance of payments hereunder, are contingent upon the availability or continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available or appropriated funds. In the event of a reduction or termination of those funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Grantee notice of such termination.

11. **EVENT OF DEFAULT; REMEDIES.**

11.1 Any one or more of the following acts or omissions of the Grantee shall constitute an event of default hereunder (hereinafter referred to as "Events of Default"):

11.1.1 failure to perform the Project satisfactorily or on schedule; or

11.1.2 failure to submit any report required hereunder; or

11.1.3 failure to maintain, or permit access to, the records required hereunder; or

11.1.4 failure to perform any of the other covenants and conditions of this Agreement.

11.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

11.2.1 give the Grantee a written notice specifying the Event of

Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Grantee notice of termination; and

11.2.2 give the Grantee a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the Grant Amount which would otherwise accrue to the grantee during the period from the date of such notice until such time as the State determines that the Grantee has cured the Event of Default shall never be paid to the Grantee; and

11.2.3 set off against any other obligation the State may owe to the Grantee any damages the State suffers by reason of any Event of Default; and

11.2.4 treat the agreement as breached and pursue any of its remedies at law or in equity, or both.

12. TERMINATION.

12.1 In the event of any early termination of this Agreement for any reason other than the completion of the Project, the Grantee shall deliver to the Grant Officer, not later than fifteen (15) days after the date of termination, a report (hereinafter referred to as the "Termination Report") describing in detail all Project Work performed, and the Grant Amount earned, to and including the date of termination.

12.2 In the event of Termination under paragraphs 10 or 12.4 of these general provisions, the approval of such a Termination Report by the State shall entitle the Grantee to receive that portion of the Grant amount earned to and including the date of termination.

12.3 In the event of Termination under paragraphs 10 or 12.4 of these general provisions, the approval of such a Termination Report by the State shall in no event relieve the Grantee from any and all liability for damages sustained or incurred by the State as a result of the Grantee's breach of its obligations hereunder.

12.4 Notwithstanding anything in this Agreement to the contrary, either the State or except where notice default has been given to the Grantee hereunder, the Grantee, may terminate this Agreement without cause upon thirty (30) days written notice.

13. CONFLICT OF INTEREST. No officer, member or employee of the Grantee and no representative, officer of employee of the State of New Hampshire or of the governing body of the locality or localities in which the Project is to be performed, who exercises any functions or responsibilities in the review or approval of the undertaking or carrying out of such Project, shall participate in any decision relating to this Agreement which affects his or her personal interests or the interest of any corporation, partnership, or association in which he or she is directly or indirectly interested, nor shall he or she have any personal or pecuniary interest, direct or indirect, in this Agreement or the proceeds thereof.

14. GRANTEE'S RELATION TO THE STATE. In the performance of this Agreement, the Grantee, its employees, and any subcontractor or subgrantee of the Grantee are in all respects independent contractors, and are neither agents nor employees of the State. Neither the Grantee nor any of its officers, employees, agents, members, subcontractors or subgrantees, shall have authority to bind the State nor are they entitled to any of the benefits, worker's compensation or emoluments provided by the State to its employees.

15. ASSIGNMENT AND SUBCONTRACTS. The Grantee shall not assign, or otherwise transfer any interest in this Agreement without the prior written consent of the State. None of the Project Work shall be subcontracted or subgranted by the Grantee other than as set forth in Exhibit A without the prior written consent of the State.

16. INDEMNIFICATION. The Grantee shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any

person, on account of, based on, resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Grantee of Subcontractor, or subgrantee or other agent of the Grantee. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant shall survive the termination of this agreement.

17. INSURANCE AND BOND.

17.1 The Grantee shall, at its sole expense, obtain and maintain in force, or shall require any subcontractor, subgrantee or assignee performing Project work to obtain and maintain in force, both for the benefit of the State, the following insurance:

17.1.1 statutory worker's compensation and employees liability insurance for all employees engaged in the performance of the Project, and

17.1.2 comprehensive public liability insurance against all claims of bodily injuries, death or property damage, in amounts not less than \$2,000,000 for bodily injury or death any one incident, and \$500,000 for property damage in any one incident; and

17.2 The policies described in subparagraph 17.1 of this paragraph shall be the standard form employed in the State of New Hampshire, issued by underwriters acceptable to the State, and authorized to do business in the State of New Hampshire. Each policy shall contain a clause prohibiting cancellation or modification of the policy earlier than ten (10) days after written notice has been received by the State.

18. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event, or any subsequent Event. No express waiver of any Event of Default shall be deemed a waiver of any provisions hereof. No such failure or waiver shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other default on the part of the Grantee.

19. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses first above given.

20. AMENDMENT. This agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Council of the State of New Hampshire.

21. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the law of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assignees. The captions and contents of the "subject" blank are used only as a matter of convenience, and are not to be considered a part of this Agreement or to be used in determining the intent of the parties hereto.

22. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

23. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings relating hereto.

EXHIBIT A
SCOPE OF SERVICES

The New Hampshire Lakes Association, Inc. (NH LAKES) shall perform the following tasks as described in the detailed proposal titled "NH LAKES Aquatic Invasive Species Prevention Program: Preventing the Spread by Empowering Boaters to Clean, Drain, and Dry," submitted by the New Hampshire Lakes Association:

1. Secure Lake Host payroll grant program participants for the 2020 boating season.
2. Create, secure and provide program materials and supplies to participants.
3. Train paid staff and volunteer participants in a series of training workshops. At the end of each meeting provide the trainees with the appropriate materials (uniform, paperwork, educational materials, etc) they will need to administer the program at their designated access sites.
4. Implement/deliver the program at the participating launch sites.
5. Distribute information about and demonstrate the use of best available technologies that empower boaters to prevent the spread of AIS.
6. Provide program infrastructure support as needed, and final report by December 31, 2020.
7. Deploy and demonstrate the mobile CD3 unit as outlined in the grant proposal.
8. If feasible and practical, provide an award from these grant funds, not exceeding \$4,589, to a local community/municipality/association, towards establishing an available disinfection/decontamination technology for their public access site(s).

NHDES agrees to provide technical assistance, distributional materials, and training to the Grantee.


Initials: 
Date: 1/6/2020

EXHIBIT B
CONTRACT PRICE AND METHOD OF PAYMENT

One advance payment of \$95,000.00 shall be made upon Governor and Council approval to NH LAKES. NH LAKES is a not-for-profit organization with limited resources, and has requested an advance disbursement to begin paying hired Lake Hosts for their training period. This group has successfully carried out this program for several years now, and has consistently managed their grant effectively.

The remainder of the payments from the grant shall be upon approval of stated outputs and verification of the value of completed work through receipts and match documentation (including the value of volunteer labor) and procurement documentation forms provided by NHDES and completed by NH LAKES.


Any unexpended balance of the initial payment shall be returned to NHDES.

Total grant amount shall not exceed **\$ 280,000.00**

The billing address shall be as follows:



NH Department of Environmental Services
29 Hazen Drive, PO Box 95
Concord, NH 03302-0095
Attn: Amy Smagula, Watershed Management Bureau

Invoices shall be approved by the Grant Officer before payment is processed.

Initials 
Date: 1/12/20

**EXHIBIT C
SPECIAL PROVISIONS**

There are no special provisions.

Initials: 
Date: 

CERTIFICATE

I, Stu Lord, Chairman of the New Hampshire Lakes Association, Inc. (DBA NH LAKES), do
(Printed Name of Certifying Officer) (Office) (Grantee)

hereby certify that:

(1) I am the duly elected Chairman;
(Office)

(2) at the meeting held on February 1, 2020, the New Hampshire Lakes Association, Inc. voted to accept
(Date) (Organization)
DES funds and to enter into a contract with the Department of Environmental Services;

(3) the New Hampshire Lakes Association, Inc. further authorized the President to execute any
(Organization) (Office of Person Authorized to Sign)
documents which may be necessary for this contract;

(4) this authorization has not been revoked, annulled, or amended in any manner whatsoever, and remains in full force and effect as of the date hereof; and

(5) the following person has been appointed to and now occupies the office indicated in (3) above:

Thomas O'Brien
(Printed name of person that signed contract)

IN WITNESS WHEREOF, I have hereunto set my hand as the Chairman of
(Office of Certifying Officer)
the New Hampshire Lakes Association, this 5th day of February 2020.
(Organization)

[Signature]
(Signature of Certifying Officer)

STATE OF New Hampshire

County of Carroll

On this the 5th day of February, before me Roger F. Murray, III
(Notary Public) Justice of the Peace

the undersigned officer, personally appeared Stuart P. Lord who acknowledged
(Printed Name of Certifying Officer)

him/herself to be the Chairman of the Organization being authorized so to do,
(Office)

executed the foregoing instrument for the purpose therein contained.

In witness whereof, I have set my hand and official seal.

[Signature]
(Notary Public Signature)
Justice of the Peace

Commission Expiration Date: 2/13/22
(Seal)

State of New Hampshire

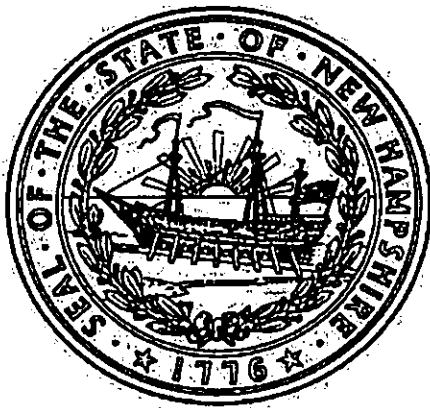
Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that NEW HAMPSHIRE LAKES ASSOCIATION, INC. is a New Hampshire Nonprofit Corporation registered to transact business in New Hampshire on August 09, 1984. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 68848

Certificate Number: 0004792836



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 30th day of January A.D. 2020.

A handwritten signature in black ink, appearing to read "Wm Gardner".

William M. Gardner
Secretary of State



NEWHAMP-02

JFARRIS

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
1/31/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

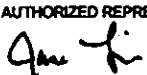
PRODUCER Bellows-Nichols Agency Inc. 10 Main Street P.O. Box 299 Peterborough, NH 03458	CONTACT NAME: Jane S. Farris PHONE (A/C, No, Ext): _____ FAX (A/C, No): _____ E-MAIL ADDRESS: jfarris@bellowsnichols.com													
	<table border="1"> <tr> <th>INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> <tr> <td>INSURER A: Liberty Mutual</td> <td></td> </tr> <tr> <td>INSURER B: Mount Vernon Fire Insurance Co</td> <td></td> </tr> <tr> <td>INSURER C:</td> <td></td> </tr> <tr> <td>INSURER D:</td> <td></td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: Liberty Mutual		INSURER B: Mount Vernon Fire Insurance Co		INSURER C:		INSURER D:		INSURER E:		INSURER F:
INSURER(S) AFFORDING COVERAGE	NAIC #													
INSURER A: Liberty Mutual														
INSURER B: Mount Vernon Fire Insurance Co														
INSURER C:														
INSURER D:														
INSURER E:														
INSURER F:														
INSURED New Hampshire Lakes Association 17 Chenell Drive Suite One Concord, NH 03301														

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSP	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:	X		BKS59339183	1/16/2020	1/16/2021	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 15,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/OP AGG \$ 2,000,000
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			USO59339183	1/16/2020	1/16/2021	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y/N N/A If yes, describe under DESCRIPTION OF OPERATIONS below						PER STATUTE <input type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
B	D&O			NDO2554720A	1/12/2020	1/12/2021	\$2500 Ded 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Certificate holder is listed as Additional Insured for General Liability

CERTIFICATE HOLDER NH Department of Environmental Services PO Box 95 Concord, NH 03301	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

01/31/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER McCrillis & Eldredge Insurance 2 North Main Street P. O. Box 539 Newport NH 03773	CONTACT NAME: PHONE (A/C No. Ext): (603) 863-3638 FAX (A/C No): (603) 863-5177 E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	
INSURED NEW HAMPSHIRE LAKES ASSOC INC 17 CHENELL DR SUITE ONE CONCORD NH 03301	INSURER A: Maine Employers Mutual Ins Co.	
	INSURER B: Travelers Property Casualty Co of America	
	INSURER C:	
	INSURER D:	
	INSURER E:	
INSURER F:		NAIC # 25674

COVERAGES

CERTIFICATE NUMBER: CL2013113933


REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			1810119129	08/01/2019	08/01/2020	EACH OCCURRENCE	\$
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident)	\$
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$						EACH OCCURRENCE	\$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below			0398N2871	05/01/2019	05/01/2020	PER STATUTE	OTHER
							E.L. EACH ACCIDENT	\$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER**CANCELLATION**

NH Department of Environmental Services PO Box 85 Concord NH 03301	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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ATTACHMENT A - PROJECT BUDGET

NH LAKES 2020 NHDES Exotic Aquatic Weed Infestation Prevention Grant Budget

BUDGET ITEM	DESCRIPTION	RATE	TOTAL	GRANT (DES)	MATCH (in-kind & cash)	MATCH SOURCE
LABOR (HOURLY RATE)						
Position 1	Program Manager (Tasks 1, 2, 3, 5, 6)	208 hours per year @\$34.84	\$7,247	\$7,247	\$0	
Position 2	Program Coordinator-Lake Host Courtesy Boat Inspection Program (Tasks 1, 2, 3, 6)	1080 hours per year @21.55/hr.	\$23,274	\$22,274	\$1,000	Great River Hydro & NH Electric Coop Grants
Position 3	Program Coordinator-AIS Best Tech Demo Program (Task 5)	160 hours per year @\$19.40/hr. (watercraft cleaning station deployment sites: partnerships, permitting, scheduling, PR)	\$3,104	\$3,104	\$0	
Position 4	Bookkeeper (Task 6)	40 hrs./yr. @27.73/hr.	\$1,109	\$1,109	\$0	
Position 5	Operations Coordinator-AIS Best Tech Demo Program (Task 5)	transport and maintain watercraft cleaning station - 24 weeks (May - Oct), 8 hours per week @\$20/hr.	\$3,843	\$0	\$3,843	
Position 6	Program Assistant (Tasks 3, 6)	24 weeks, 24 hours/week @ \$14.00/hr.	\$8,064	\$8,064	\$0	
Position 7	AmeriCorps Volunteers (Task 5)	2 volunteers @ \$25.43* 8hrs/wk.*16wks	\$6,510	\$0	\$6,510	NH LAKES
Payroll Grant Program Participants	Lake Hosts Employees for approximately 85 organizations staffing a total of 110 ramps (Task 4)	Approx. 35,000 hours total @ \$7.25 - \$14/hour (determined by local groups)	\$390,000	\$140,000	\$250,000	Groups, individuals, & foundations provide funds for additional paid Lake Host hours
	Volunteer Lake Hosts and Local Coordinators (Tasks 3, 4)	10,000 hrs. total (approx.) @ \$25.43/hr.	\$254,300	\$0	\$254,300	Participating groups volunteers
BENEFITS/TAXES						
Position 1	Program Manager	includes social security & medicare, state unemployment tax, workers comp, retirement, health insurance	\$1,301	\$1,301	\$0	
Position 2	Program Coordinator-Lake Host		\$5,353	\$5,123	\$230	
Position 3	Program Coordinator-AIS Best Tech		\$745	\$745	\$0	
Position 4	Bookkeeper		\$222	\$222	\$0	
Position 5	Operations Coordinator-AIS Best Tech Demo Program		\$576	\$0	\$576	
Position 6	Program Assistant	includes social security & Medicare, state unemployment tax, workers comp insurance	\$1,210	\$1,210	\$0	
Payroll Grant Program Participants	Lake Host Employees		\$58,500	\$21,000	\$37,500	Participating groups
MATERIALS						
	Lake Host shirts, hats, pens, clipboards, tote bag	5 persons/org (ave). x 85 orgs. * \$21/person average	\$9,000	\$7,000	\$2,000	Local groups pay for 1 set (on ave)
	Training Materials: Program Manual	700 copies (one of each for each lake host)	\$1,300	\$1,300	\$0	
	"Clean, Drain & Dry" Brochure	Approx. 40,000 to distribute to boaters	\$4,000	\$4,000	\$0	
	"Clean, Drain & Dry" Decal	Approx. 40,000 to distribute to boaters	\$2,500	\$2,500	\$0	
	"Clean, Drain & Dry" ramp signs	Double-sided signs with Clean, Drain & Dry information (1 per ramp)	\$12,000	\$12,000	\$0	
EQUIPMENT						
Vehicle	Towing vehicle lease for mobile watercraft cleaning station transport	NH LAKES leases a towing vehicle for summer - 1/3 of the time it will	\$1,939	\$1,939	\$0	

		transport cleaning unit (1/3 lease billed to program)				
OTHER						
	Subgrant to local group for AIS Spread Prevention Best Tech Project Installation		\$9,178	\$4,589	\$4,589	Local Group
	Admin. Costs - Indirect Personnel (NH LAKES President/support staff time for staff supervision, general operations, risk management, administrative oversight)	10% NH LAKES annual non-program personnel expense	\$19,359	\$19,359	\$0	
	Admin. Costs - Indirect (rent, utilities, cleaning, phone, internet, IT maintenance & support)	12 months @ \$410/month (based on 10% of total expenses)	\$4,920	\$4,080	\$840	Great River Hydro & NH Electric Coop Grants
	Admin. Costs - Indirect Seasonal: general supplies, postage, printer/fax toner, paper	6 months @ \$150/month	\$4,400	\$900	\$3,500	Volunteers copy forms, fax & mail
	Payroll Services	May-Sept. & Jan. (seasonal payroll only)	\$4,500	\$4,500	\$0	
	Insurance	Liability	\$1,250	\$1,250	\$0	
	Audit	Project portion of NH LAKES audit	\$3,000	\$3,000	\$0	
	Travel (personal vehicle use to/from ramps to evaluate Lake Hosts & demonstrate cleaning unit; fuel costs for leased vehicle to transport cleaning station)	2880 miles at \$0.585/mi in personal vehicle for visiting Lake Hosts and cleaning station deployment sites; \$500 in leased towing vehicle fuel costs (miles driven in this case are not reimbursed)	\$12,185	\$2,185	\$10,000	Volunteer mileage to and from ramp
TOTALS			\$854,888	\$280,000	\$574,888	

Attachment B

Grant Ranking Score (Table 1)
And
Review Team (Table 2)

Table 1: Grant Requests

Project Title	Entity	Grant Award
NHLAKES Lake Host Program	New Hampshire Lakes Association, Inc.	\$280,000.00

Table 2: Grant review team.

Name	Title	Agency	Years Active
David Neils	Chief Aquatic Biologist	DES	19
Pam Urban Morin	Grants Administrator- Commissioner's Office	DOS	25
Amy Smagula	Exotic Species Program Coordinator	DES	22