



**THE STATE OF NEW HAMPSHIRE
INSURANCE DEPARTMENT**

21 SOUTH FRUIT STREET SUITE 14
CONCORD, NEW HAMPSHIRE 03301

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Roger A. Sevigny
Commissioner

Alexander K. Feldvebel
Deputy Commissioner

February 29, 2016

Her Excellency, Governor Margaret Wood Hassan
And the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

The New Hampshire Insurance Department requests authorization to enter into an Educational Tuition Agreement and to pay costs not to exceed \$1,250.

INSTITUTION: College for America at Southern New Hampshire University

COURSES: **24 Completed Projects**
April 1, 2016 – September 30, 2016

EMPLOYEE: Karen McCallister
Life and Health Examiner

DISTRIBUTION CODE: Funds to be encumbered from the following account:
02-24-24-24010-25200000-066-500544
Employee Training / Educational Training (Tuition)

TOTAL TUITION COST: \$1,250

STATE SHARE: \$1,250-Agency Income

SOURCE OF FUNDS: Insurance Department Administrative Assessment

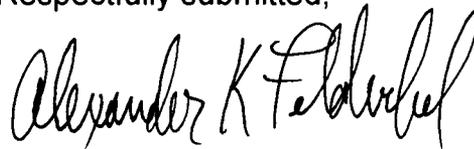
EXPLANATION

College for America at Southern New Hampshire University has partnered with the State of New Hampshire to provide state employees with low-cost, competency-based associate and bachelor degree programs. The employee is required to complete competency based projects each semester that are tied to specific goals (attached) to earn either an Associate's Degree in General Studies or a Bachelor's Degree in Communications.

This employee was hired by the Department as a Program Specialist I on October 1, 2003 and then promoted to a Fraud Investigator on May 26, 2006. She was most recently promoted to a Life and Health Examiner on August 26, 2008. The employee will be pursuing an Associate's Degree in General Studies which will provide her with an increased level of business skills by strengthening her critical thinking and problem solving abilities. Further development of the employee's communication skills and knowledge of management practices will build upon her competency in interfacing with insurance carriers, interagency personnel and in the employee's ability to independently evaluate insurance company actions in the New Hampshire marketplace. Successful completion of the program will add to the overall strength of the Department to perform its mission to the residents of New Hampshire.

The employee will be completing projects on her own personal time. A fully executed tuition agreement is attached.

Respectfully submitted,



Alexander K. Feldvebel



STATE OF NEW HAMPSHIRE

EDUCATIONAL TUITION AGREEMENT

COLLEGE FOR AMERICA

AGREEMENT dated this 10 day of February 2016 by and through the New Hampshire Insurance Department (hereinafter referred to as the "State") and, Karen McCallister (hereinafter referred to as the "Recipient")

The State and the Recipient do hereby mutually agree as follows:

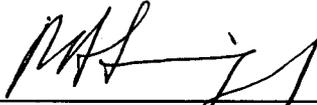
1. The State shall pay "per approval by Governor and Council" to the College for America the sum \$1,250 which monies shall be used for the sole purpose of enrolling the Recipient in a program for 24 projects to be earned within a 6 (six) month term being offered by College for America. The 6 month term shall commence on April 1, 2016 and will terminate on September 30, 2016.
2. The Recipient shall complete assigned projects in the 6 month term listed in paragraph 1.
3. Recipients enrolled in College for America shall provide documentation supporting projects completed per 6 month term.
4. Should the Recipient fail to complete any project during the 6 month term in paragraph 1, the Recipient shall pay to the State the sum set forth in paragraph 1, within 60 days from the date the term was to terminate, provided, however, that if more than one project was completed during the 6 month term, listed in paragraph 1, the amount which shall be paid to the State shall be calculated on a pro rata basis.
5. Upon the satisfactory completion of the 6 month term named in paragraph 1, the Recipient shall continue in the employ of the State in his/her current position (or in such other position, at equal or greater compensation, to which he/she may be assigned) for the period of twelve (12) months.
6. Should the Recipient breach any of the conditions set forth in paragraphs 3 and 4, the Recipient shall pay to the State a sum equal to all monies previously paid by the State for the Recipient pursuant to this Agreement, provided, however, that the Recipient shall receive a credit for each month in which he/she is employed by the State subsequent to the date upon which the named course(s) are satisfactorily completed, the value of said credit to be calculated on a pro rata basis.

IN WITNESS WHEREOF the representatives of the State, in his/her official capacity only, and without personal liability, and the Recipient, have hereunto set their hand on the date first above written.

RECIPIENT

THE STATE OF NEW HAMPSHIRE

Karen McCallister

BY: 

Karen McCallister

Roger A. Sevigny, Commissioner

STATE OF NEW HAMPSHIRE
COUNTY OF MERRIMACK

On this the 10 day of, FEBRUARY, 2016,
before me, ~~KAREN McCallister~~ THOMAS WESTON, JR the undersigned officer,
personally appeared, KAREN McCallister, known to me (or
satisfactorily proven) to be the person whose name is subscribed to the within instrument and
acknowledged that she/he executed the same for the purposes herein contained.

In witness whereof, I hereunto set my hand and official seal


(Signature of notarial officer) 3/25/2020

(Seal if any)

Justice of the Peace, State of New Hampshire

My commission expires _____

Three credits are earned with the mastery of each Goal. The tables that follow demonstrate which CFA Goals are equivalent to which Southern New Hampshire University courses.

AA in General Studies

CfA Goal Name	SNHU Course Name	Course Number
Leverage Business Tools	Introduction to Business	OL 110
Establish a Professional Presence	Business Communication	ENG 220
Investigate Business Ethics	Introduction to Ethics	PHL 212
Access Information	College Composition II	ENG 121
Build Teamwork Through Marketing	Introduction to Marketing	MKT 113
Manage People	Human Relations in Administration	OL 125
Analyze Data	Macroeconomics	ECO 202
Develop a Budget	Personal Financial Planning	FIN 250
Examine Ethical Perspectives	Introduction to Philosophy	PHL 210
Apply Economic Theories	Microeconomics	ECO 201
Confront Culture	Introduction to Cultural Anthropology	ATH 111
Experiment with Psychology	Research II Scientific Investigation	PSY 224
Evaluate Popular Psychology	Introduction to Psychology	PSY 108
Explore Writing	World Literature I: Foundations of Culture	LIT 201
Consider the Environment	Environmental Science	ENV 101
Decode Media	Language/Practice of Media Art	COM 128
Chart the Evolution of Media	Introduction to Mass Communication	COM 126
Plan for Success	Success Strategies for Online	SNHU 107
Experience Art	Introduction to Humanities I	FAS 201
Solve Problems	Principles of Management	OL 215

BA in Communications

CfA Goal Name	SNHU Course Name	Course Number
Account for Business	Financial Accounting	ACC 201
Advertise a Product or Service	Advertising Copy and Design	ADV 263
Capstone Goal	Capstone	CfA 499
Communicate Across Cultures	Exploring World Cultures/Mass Media	COM 320
Construct and Deconstruct Media	The Science of Persuasion	CfA 420
Contribute to Society	The Engaged Citizen: Current Issues in the Community	SOC 2ST1
Control the Message	Public Relations	COM 227
Convey Technical Information	Technical Writing	COM 341

Create Multimedia	Principles of Integrated Marketing Communications	MKT 229
Demonstrate Cultural Competence	Intercultural Communication	COM 220
Go Behind the News	Introduction to Journalism	COM 235
Lead a Team	Leadership	OL 328
Leverage Social Media	Social Media	COM 310
Manage a Business Organization	Organizational Behavior	OL 342
Manage a Healthcare Organization	Healthcare Management	CfA 422
Market a Product or Service	Marketing Foundations Experience	MKT 212
Navigate the US Healthcare System	Healthcare Delivery Systems	HCM 340
Negotiate Difference	Interpersonal and Small-Group Communications	CfA 421
Promote Health and Wellness	Biological Concepts for Public Health	PHE 321
Represent an Organization	Organizational Communications	COM 332
Research Communications	Special Topics in Research: Communications	CfA 320
Use Math to Solve Problems	Mathematics to Address Business Challenges	CfA 321
Work Within the Law	Business Law I	BUS 206

The University, as a community of people, is committed to furthering scholarship, academic pursuits, and service to our society. As an institution, our purpose is to ensure all students have an equal opportunity to fulfill their intellectual potential through the pursuit of the highest standards of academic excellence. Certain rights and obligations are inherent in membership in any academic community committed to such goals:

- The rights of personal and intellectual freedom, which are fundamental to the idea of a university;
- Strict respect for the equal rights and dignity of others;
- Dedication to the scholarly and educational purposes of the University and participation in promoting and ensuring the academic quality of the institution.

Students are responsible for obtaining, learning and observing the established University policies as listed in all official publications. In addition, students must comply with the legal and ethical standards of the institution, as well as those of the state of New Hampshire, as well as any other laws, rules and or regulations of other relevant jurisdictions. All members