



VICTORIA SHEEHAN
COMMISSIONER

THE STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION



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WILLIAM CASS, P.E.
ASSISTANT COMMISSIONER

Bureau of TSMO
October 4, 2016

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Transportation to exercise a **RETROACTIVE** extension option for the current partnership agreement with TrafficLand Incorporated ("TrafficLand"), 11208 Waples Mill Rd, Suite 109, Fairfax, VA 22030, Vendor #220254 for an additional three years at no cost to the State to provide a Video Information Distribution System upon Governor and Council approval. This extension would be effective October 12, 2016 through October 12, 2019. The original Agreement was approved by Governor and Council on October 12, 2011 (Item #82). No cost to the State.

EXPLANATION

The Department is requesting approval to exercise the three year renewal option to the current agreement to continue use of the TrafficLand Video Information Distribution System. This is a no cost contract to the Department. Contract costs are borne by users of the TrafficLand system which provides an accurate, video viewing service to the general public. The TrafficLand webpage can be accessed either through the www.nhtmc.com portal or through its own address at www.trafficland.com. This agreement is **retroactive** starting October 12, 2016 due to the delayed arrival of the contract documents from TrafficLand.

The amendment has been approved by the Attorney General as to form and execution. Copies of the fully executed amendment are on file at the Secretary of State's Office and the Department of Administrative Services' Office, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

Your approval of this resolution is respectfully requested.

Sincerely,

Victoria F. Sheehan
Commissioner



STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY
27 Hazen Dr., Concord, NH 03301
Fax: 603-271-1516 TDD Access: 1-800-735-2964
www.nh.gov/doit

Denis Goulet
Commissioner

September 29, 2016

Victoria Sheehan
Commissioner
State of New Hampshire
Department of Transportation
7 Hazen Drive
Concord, NH 03302

Dear Commissioner Sheehan:

This letter represents formal notification that the Department of Information Technology has approved your agency's request to enter into a no cost extension agreement with TrafficLand Incorporated, Fairfax, VA, as described below and referenced as Contract No. 2011-058A.

The purpose of this agreement with TrafficLand Incorporated is to continue the use of the Video Information Distribution System. There is no charge to the general public who can view these images on TrafficLand's own webpage (TrafficLand.com) or on webpages hosted by private vendors (i.e. WMUR.com). The State will benefit from having its video available to the public through this free video hosting service. The amendment will be effective upon Governor and Council through October 12, 2019.

A copy of this letter should accompany Department of Transportation's submission to the Governor and Executive Council for approval.

Sincerely,

A handwritten signature in black ink, appearing to read "Denis Goulet", written over a horizontal line.

Denis Goulet

DG/mh
Contract 2011-058A

cc: Gail Hambleton, IT Leader

STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION
VIDEO INFORMATION DISTRIBUTION SYSTEM
CONTRACT 2011-058
CONTRACT AMENDMENT 2011-058A

WHEREAS, the Governor and Council approved an agreement between the New Hampshire Department of Transportation (NHDOT) and TrafficLand Incorporated (TrafficLand) on October 12, 2011, Item #82 for the period of October 12, 2011 through October 12, 2016 with an option of one three year renewal;

WHEREAS, the Vendor, TrafficLand, and NHDOT have agreed to amend certain provisions of the agreement;

WHEREAS, Section 1.7 Completion Date, of the P-37 form is 5 years from the G&C approval date of October 12, 2011 and NHDOT wishes to amend the date to October 12, 2019.

RESOLVED, that the agreement be amended as follows:

Section 1.7, Completion Date, of the P-37 form shall be amended to read October 12, 2019.

All other provisions of the agreement shall remain in effect.

TrafficLand Incorporated

Name: LAWRENCE H NELSON

Date: 9/1/2016

Title: CHIEF EXECUTIVE OFFICER


Signature: 

State of VIRGINIA

County of FAIRFAX

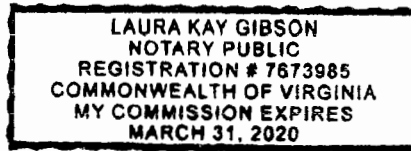
On this the 1st day of September, 2016, before me, Laura Kay Gibson, the undersigned officer, personally appeared Lawrence H. Nelson, known to me (or satisfactorily proven) to be the person whose name is subscribed to the within instrument and acknowledged that (s)he has executed the same for the purposes therein contained.

IN WITNESS WHEREOF I hereunto set my hand and official seal.




Notary Public/Justice of the Peace

My Commission Expires: 03/31/2020



NH Department of Transportation



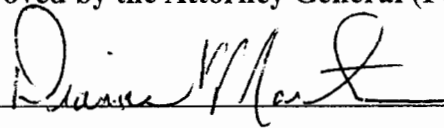
Date: 9/12/16

David Rodrigue, PE

Director of Operations

NH Department of Transportation

Approved by the Attorney General (Form, Substance and Execution)



Date: 10/12/16

State of New Hampshire, Department of Justice

Approved by Governor and Council

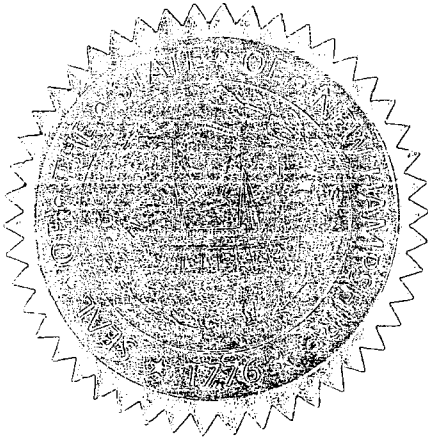
Date: _____

State of New Hampshire

Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that TrafficLand, Inc. a(n) Delaware corporation, is authorized to transact business in New Hampshire and qualified on March 24, 2011. I further certify that all fees and annual reports required by the Secretary of State's office have been received.



In TESTIMONY WHEREOF, I hereto
set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 31st day of August, A.D. 2016

A handwritten signature in cursive script, appearing to read 'William M. Gardner'.

William M. Gardner
Secretary of State

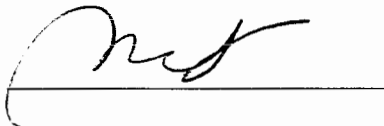
SECRETARY'S CERTIFICATE

TRAFFICLAND, INC.

I, Monica Cordero, the undersigned, hereby certify that I am the duly elected Secretary of TrafficLand, a Delaware corporation, (the "Company"), and as such I am authorized to execute this certification. As of September 1st 2016, I hereby certify to the New Hampshire Department of Transportation, that:

1. Lawrence H. Nelson is the duly appointed, qualified and acting Chief Executive Officer of the Company.
2. Pursuant to Section 4.2 of the Bylaws of the Company, the Chief Executive Officer of the Company is authorized to enter into contracts on behalf of the Company by virtue of the authority that generally pertains to the office of Chief Executive Officer.
3. The Company execute and deliver to the State of New Hampshire a certain Amendment to Video Information Distribution System, in the form attached hereto.

IN WITNESS WHEREOF, I have duly executed this Certificate as the Secretary of the Company as of the date first set for above.



Name: MONICA C. CORDERO
CORPORATE SECRETARY



THE STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION



JEFF BRILLHART, P.E.
ASSISTANT COMMISSIONER

September 2, 2011
Bureau of Traffic

His Excellency, Governor John H. Lynch
and the Honorable Council
State House
Concord, NH 03301

REQUESTED ACTION

Authorize the Department of Transportation ("State") to enter into a public private partnership agreement with TrafficLand Incorporated ("TrafficLand"), 11208 Waples Mill Rd, Suite 109, Fairfax, VA 22030, Vendor # 220254 with no cost to the State, to provide a Video Information Distribution System effective upon Governor and Council approval. The completion date will be five years from the Governor and Council approval date. No cost to the State.

EXPLANATION

The Department is requesting approval to use the TrafficLand Video Information Distribution System, which provides an accurate, timely and complete video viewing service to the general public as well as an aid to the traveling public.

Under this agreement, TrafficLand will install equipment at the TMC that will allow NHDOT ITS highway video to be transferred to their Virginia facility where these images will be placed on large video hosting computer systems. These images are then catalogued into network choices and made available to private vendors (generally trucking companies & TV Stations) for a fee. These same images are also made available to NHDOT for posting on its webpage for the general public to view at no cost. This arrangement incurs no cost to the State because TrafficLand's profit is made from fees charged to the private vendors who request the video images. There is no charge to the general public who can view these images on NHDOT's webpage, TrafficLand's webpage (TrafficLand.com), or on webpages hosted by private vendors.

The State will benefit from having its video available to the public through this free video hosting service and the State will avoid incurring the infrastructure costs (upwards of \$300,000) that would be needed if it were to provide this free web hosting dissemination service. Media stations and other third parties will benefit by having access to multiple video streams at any given time.

TrafficLand does not record video and has the same restriction of no recording in all of its commercial contract agreements.

This contract has been approved by the Attorney General as to form and execution. Copies of the fully executed contract are on file at the Secretary of State's office and the Department of Administrative Services office, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

Your approval of this contract is respectfully requested.

Sincerely,

A handwritten signature in black ink, appearing to read "Jeff Brillhart", written in a cursive style.

Jeff Brillhart, P.E.
Assistant Commissioner