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STATE OF NEW HAMPSHIRE
 DEPARTMENT OF HEALTH AND HUMAN
 SERVICES

DIVISION OF MEDICAID SERVICES

Jeffrey A. Meyers
 Commissioner

Henry D. Lipman
 Director

129 PLEASANT STREET, CONCORD, NH 03301
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 www.dhhs.nh.gov

November 22, 2019

His Excellency, Governor Christopher T. Sununu
 and the Honorable Council
 State House
 Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Health and Human Services, Division of Medicaid Services, to **retroactively** pay the MEDICAID|MEDICARE|CHIP Services Dental Association ("MSDA"), 2 Grove Street, Sandwich, MA 02563, (Vendor # 225831-B001), in the amount of \$3,500 for annual membership dues effective retroactive to July 1, 2019, upon Governor and Executive Council approval through June 30, 2020. 75% Federal Funds, 25% General Funds.

Funds to support this request are available in the following accounts:

**05-95-47-470010-7937 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVS DEPT, HHS:
 OFC MEDICAID SVS, OFC OF MEDICAID SERVICES, MEDICAID ADMINISTRATION**

State Fiscal Year	Class/Account	Class Title	Job Number	Total Amount
2020	026-500251	Organizational Dues	47000140	\$3,500
			Total	\$3,500

EXPLANATION

This request is **retroactive** because the funds to support this membership were not available during the continuing resolution. Approval of this request will enable State personnel responsible for Medicaid/CHIP Dental Program policy and administration to receive education, training and technical assistance.

The mission of the MEDICAID|MEDICARE|CHIP Services Dental Association (MSDA) is to improve Medicaid, Medicare, and CHIP oral health programs by collaborating with key stakeholders, sharing resources, and disseminating innovative strategies.

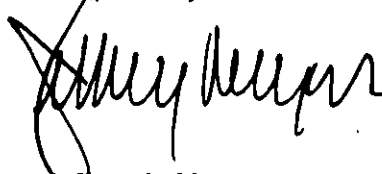
Listed below are answers to standard questions required for Governor and Council organization dues and membership approval submissions.

1. How long has this organization been in existence and how long has this agency been a member of this organization?
 - The Association was founded in May of 2004, in Los Angeles, California, at a meeting for Medicaid representatives. Attendees voted to form an association that would advocate for the delivery of oral health care to the Medicaid-eligible population.

2. Is there any other organization which provides the same or similar benefits which your agency belongs to?
 - No.
3. How many other states belong to this organization and is your agency the sole New Hampshire state agency that is a member?
 - All fifty (50) states and the District of Columbia belong to MSDA. The Department of Health and Human Services is the only New Hampshire agency that is a member.
4. How is the dues structure established?
 - The MSDA's dues are a standard fee based on State population.
5. What benefit does the state receive from participating in this membership?
 - Legislative updates, including e-mail action alerts on critical Medicaid dental program issues, monthly policy calls, and resources on Medicaid and/or dental-related legislation.
 - MSDA Member Listserv access for exclusive communication.
 - Leadership opportunities to serve on committees and participate in conference calls with peers to share best practices and tackle difficult issues.
 - Access to staff experts- specializing in Medicaid, CHIP, Managed Care and Accountable Care contracting, policy design, fraud, waste and abuse, waivers, data, quality measurement and improvement and value-based purchasing.
 - Technical assistance initiatives and skills-building programs.
 - Tools and handbooks to help build, administer, and evaluate successful programs.
 - Members have the opportunity to share innovative promising and value-based practices with the MSDA community.
6. Are training or educational/research materials included in the membership? If so, is the cost included? Explain in detail.
 - Yes. As a benefit of membership, MSDA members receive numerous educational and research materials on emerging trends and topics of interest.
7. Is the membership required to receive any federal grants or required in order to receive or participate in licensing or certification exams? Explain.
 - No.
8. Is there any travel included with this membership fee? Explain in detail any travel to include the number of employees involved, the number of trips, destination if known and purposes of membership supported trips.
 - No. Membership fees do not support travel for members at large, board members or committee members. There are separate federal grant funds that support travel for board leadership meetings for board members.
9. Which state agency employees are directly involved with this organization? (Indicate if they are members, voting members, committee members, and/or officers of the organization).
 - Dr. Sarah Finne, Dental Director, Division of Medicaid Services, Member.

10. Explain in detail any negative impact to the State if the Agency did not belong to this organization.
- Should the Governor and Executive Council not authorize this request, the State may incur costs that exceed the cost of membership. Not continuing the MSDA membership will result in gaps in education, training and technical assistance for personnel responsible for Medicaid/CHIP Dental Program policy and administration.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Jeffrey Meyers", written in a cursive style.

Jeffrey A. Meyers
Commissioner

INVOICE

DATE: October 22, 2019

FY 2020 Membership Dues

July 1, 2019- June 30th, 2020

INVOICE No: NH2020_1

Member: New Hampshire Department of Health and Human Services
Office of Medicaid Business and Policy
129 Pleasant St.
Concord, New Hampshire 03301

Attention: Sarah Finne, DMD, Dental Director

Email: Sarah.Finne@dhhs.nh.gov

Services: FY2020 Membership Dues [Note: Includes up to 8 Affiliate Members]

Member Type	Member Tier	Total Dues	State	Federal Administrative Match
State Medicaid/CHIP Dental Program	<400,000 EPSDT Enrollment	\$3,500	\$1750	\$1750

Amount Due: \$3,500.00

Remit Payment to: MEDICAID | MEDICARE | CHIP Services Dental Association (MSDA)
2 Grove Street
P.O. Box 1024
Sandwich, Massachusetts 02563

Note: To pay by credit card or online, contact Mary Foley directly at 508-322-0557



October 22, 2019

New Hampshire Department of Health and Human Services
Office of Medicaid Business and Policy
129 Pleasant St.
Concord, New Hampshire 03301
Attn.: Sarah Finne, DMD

Dear Sarah,

Enclosed is the FY2020 MSDA Dues INVOICE. Please note that membership tiers for **MSDA State Agency Membership Dues** are based on the most current annual EPSDT Enrollment as reported on the CMS Form 416 Report.

Tier	EPSDT Population	Dues
1	< 400,000	\$3,500
2	400,000 to 799,000	\$4,500
3	800,000 – 1,500,000	\$5,800
4	>1,500,000	\$7,500

Based on your CMS 416—FY2017 Report, your 2020 Membership dues are: **\$3,500.00**.

Membership will include up to eight (8) Affiliate Members employed by the State Agency that oversees the Medicaid and/or CHIP Programs. Affiliates may be representatives from the Medicaid/CHIP dental program(s), program integrity, data, managed care and other agency employed personnel. [Medicaid and CHIP contract vendors are not considered agency employees.]

Note: This dues model was adapted from the one currently used by the **National Association of Medicaid Directors (NAMD)** that incorporates in the total amount due, federal administrative match support.

Attached to this letter is your **State Invoice** along with a **Fact Sheet** that details MSDA’s organizational priorities; State Member Benefits; and Justification for Tiered Dues Structure. **FY2020 Membership Dues are payable on or before September 30th, 2019.**

Questions regarding the attached Invoice may be directed to: Mary Foley at mfoley@medicaiddental.org or by calling 508-322-0557.

The MSDA Board of Directors and staff look forward to working with you in this next fiscal year to advance the quality and value of your programs and improve the oral health of all of your program beneficiaries.

Sincerely,
Mary E. Foley
Mary E. Foley
Executive Director

Organization Priorities

- Represent the non-partisan views of state Medicaid Dental Programs in the federal policy process;
- Serve as a central point for communication and linkages between the states, vendors, the federal government, providers and other key stakeholders;
- Collect, validate and publish *reliable* State Dental Program data and information annually;
- Provide information and technical assistance via networking and training to program personnel on pertinent and emerging Medicaid Dental Program issues;
- Support Dental Program administrators and staff in effectively administering value- and quality- based Medicaid programs;
- Leverage and promote expertise across states to improve state Medicaid program, policies, and operations.

Membership Benefits

- Legislative Updates - e-mail action alerts on critical Medicaid dental program issues, monthly policy calls, and resources on Medicaid and/or Dental-related legislation.
- MSDA Member Listserv access for exclusive Member communication.
- Leadership Opportunities - serve on committees and participate in conference calls with peers from your region to share best practices and tackle difficult issues.
- Representation and Advocacy - MSDA represents your interests before Congress and federal agencies. We advocate for a wide spectrum of issues impacting Medicaid and CHIP dental programs and beneficiaries.
- Access to Staff Experts - specialists in Medicaid, CHIP, Managed Care and Accountable Care contracting, policy design, fraud, waste and abuse, waivers, data, quality measurement and improvement and value-based purchasing.
- Technical Assistance - build the capacity of your state or local health programs through MSDA's technical assistance initiatives and skills-building programs.
- Tools & Handbooks - Receive quality tools to help you build, administer, and evaluate successful programs.
- Best Practices - members have the opportunity to share innovative promising and value-based practices with the MSDA community. In turn, you can learn about effective programs from across the country.

Dues Justification

- Fills Agency gaps in education, training, and technical assistance for personnel responsible for Medicaid/CHIP Dental Program policy and administration
- Supports State Agency and Medicaid/CHIP Dental Programs at Federal level
- Advocates at national levels for policy, recommendations, guidelines that support Medicaid/CHIP Agency and Dental Program administration and services
- Supports State Agency's federal responsibilities
- Supports State Agency's program and beneficiary responsibilities

State Precedent

- Mirrors other organizational dues paid by States for personnel education, advocacy, and support services

Organization Full Name	Organization	FY2016 Annual Dues
National Association of Medicaid Directors	NAMD	\$492,106
Association of Maternal and Child Health Programs	AMCHP	\$472,025
National Governor's Association	NGA	\$776,500
Association of State and Territorial Health Officers	ASTHO	1,469,697