



# State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES

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August 10, 2020

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

## REQUESTED ACTION

In accordance with the provisions of RSA 94:3 (Yearly Service Increases), I respectfully request approval of an annual salary step increase for Alexander M. Stone position (#9U025), Financial Data Manager, from letter Grade HH, Step 6 (Salary \$112,255.52) to the grade HH, Step 7 (Salary \$117,805.48) effective June 19, 2020.

## EXPLANATION

Classified employees receive a salary step increase on an automatic schedule. There are approximately 95 positions in state government that have director in their title or are the equivalent of a division director with a slightly different title. The majority of them are either classified or a kind of unclassified whose step increase is automatic and doesn't go to Governor and Council. Directors whether classified, unclassified but serving at the pleasure of, or unclassified for a term should be treated equitably. In that interest, I ask you to approve a step increase for our very valuable Director of Financial Data Management. Stone is not just an outstanding employee but one whose service during a time of crisis could not be replaced and whose negotiating skill has saved the state thousands of dollars.

Respectfully submitted,

Charles M. Arlinghaus  
Commissioner