



Victoria F. Sheehan
Commissioner

THE STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION



5B

William Cass, P.E.
Assistant Commissioner

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

Bureau of Turnpikes
August 19, 2021

REQUESTED ACTION

Authorize the Department of Transportation, Bureau of Turnpikes within the Division of Operations, to amend an existing professional service contract for the AET design, testing, installation and maintenance services at Dover Toll Plaza and Rochester Toll Plaza with Kapsch TrafficCom USA, Inc. (Kapsch), Vendor #164793. In accordance with RSA 237:51, this amendment restructures the original contract design from Open Road Tolling (ORT) to AET at the aforementioned Toll Plazas effective upon Governor and Council approval to June 30, 2023. There is no additional cost as result of this amendment. The original contract agreement was approved by Governor and Council on February 1, 2017, Item #27. 100% Turnpike Funds.

Funds are available in the following accounts in State FY 2022 and FY 2023 as follows, with the ability to adjust encumbrances in each of the State Fiscal years through the Budget Office, if needed and justified. These funding adjustments are due to the contract restructuring and reapportioning of funds but are not additional costs.

	<u>FY 2022</u>	<u>FY 2023</u>
04-096-096-961017-7050		
Toll Collection		
024-500225		
Maintenance Other than Buildings/Grounds	\$665,510.44	\$842,930.49
04-096-096-961017-7050		
Toll Collection		
037-500166		
Technology -Hardware	\$1,153,599.72	\$1,593,225.42
04-096-096-961017-7050		
Toll Collection		
038-509038		
Technology-Software	\$999,722.47	\$500,108.54
04-096-096-961017-7050		
Toll Collection		
046-500463		
Eng. Consultants Non-Benefit	\$1,127,953.51	\$1,136,115.71

On, February 1, 2017, Governor and Council approved the original contract with Kapsch for the design, testing, installation and maintenance services for the operation of the Open Road Tolling (ORT) Systems for the Bureau of Turnpikes within the Division of Operations to be effective for a 6-year period through June 30, 2023. The contract also included provisions for three additional three (3) year optional periods up to but not beyond, June 30, 2032 subject to Governor and Council approval.

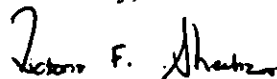
Per RSA 237:51 All Electronic Tolling, the Department hired HNTB to develop a feasibility study comparing ORT vs AET at the Dover, Rochester and Bedford plazas. The feasibility study report for Dover/Rochester dated 7/28/2017 and Bedford 7/17/2019 both noted AET is financially feasible at both locations based on present invoice/violation processing TRA 700 rules.

In addition to the authorization of AET implementation, the Department requests approval of two (2) change orders totaling \$321,007.00. The first change order is a requirement to update the E-ZPass IAG file specification for interoperability outside of E-ZPass Group and also will allow various transponder protocols to be downloaded into our Toll System with the multi-protocol readers. The transponder download file will allow 6C protocol sticker transponders to be read by the new multi-protocol readers. The second change order is the implementation of multi-protocol readers in Hampton and Hooksett. These change order are incorporated and absorbed in the contract restructuring with no additional cost.

The Contract has been approved by the Attorney General as to form and execution. The Department has verified that the necessary funds are available. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Services, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

It is respectfully requested that this resolution be approved.

Sincerely,

A handwritten signature in black ink, appearing to read "Victoria F. Sheehan".

Victoria F. Sheehan
Commissioner

Attachments



STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY

27 Hazen Dr., Concord, NH 03301
Fax: 603-271-1516 TDD Access: 1-800-735-2964
www.nh.gov/doit

Denis Goulet
Commissioner

July 19, 2021

Victoria F. Sheehan, Commissioner
State of New Hampshire
Department of Transportation
John O. Morton Bldg., 7 Hazen Drive
Concord, NH 03302-0483

Dear Commissioner Sheehan:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your request to amend a contract with Kapsch TrafficCom Transportation NA, Inc. ("Kapsch"), Vendor #164793, of Austin, Texas, as described below and referenced as DoIT No. 2016-041A.

This is an amendment to the current professional service contract for the All Electronic Tolling (AET) design, testing, installation and maintenance services at Dover Toll Plaza and Rochester Toll Plaza. This amendment restructures the original contract design from Open Road Tolling (ORT) to AET at the aforementioned Toll Plazas effective upon Governor and Council approval to June 30, 2023. There is no additional cost as result of this amendment. The original contract agreement was approved by Governor and Council on February 1, 2017, Item #27. 100% Turnpike Funds.

A copy of this letter should accompany your Agency submission to the Governor and Executive Council for approval.

Sincerely,

Denis Goulet

DG/ik
DOT 2016-041A
cc: Charlie Burns, IT Lead DoIT/DOT



Victoria F. Sheehan
Commissioner

THE STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION



William Cass, P.E.
Assistant Commissioner

July 9, 2021

Denis Goulet
Commissioner
Department of Information Technology
27 Hazen Drive
Concord, New Hampshire 03301

REQUESTED ACTION

It is requested that the Department of Transportation (NHDOT) amend the current contract with Kapsch TrafficCom Transportation NA, Inc. ("Kapsch"), (Vendor #164793), as described below and referenced as DoIT No. 2016-041 Amendment 1.

EXPLANATION

This is an amendment to the current professional service contract for the All Electronic Tolling (AET) design, testing, installation and maintenance services at Dover Toll Plaza and Rochester Toll Plaza. This amendment restructures the original contract design from Open Road Tolling (ORT) to AET at the aforementioned Toll Plazas effective upon Governor and Council approval to June 30, 2023. There is no additional cost as result of this amendment. The original contract agreement was approved by Governor and Council on February 1, 2017, Item #27. 100% Turnpike Funds.

Funds are available in accounts in State FY 22 and FY 23 as follows with the ability to adjust encumbrances each State Fiscal years through the Budget Office, if needed and justified.

	<u>FY 2022</u>	<u>FY 2023</u>
04-096-096-961017-7050		
Toll Collection	\$665,510.44	\$842,930.49
024-5000225		
Maintenance Other than		
Buildings/Grounds		
04-096-096-961017-7050	\$3,281,275.70	\$3,229,449.67
Toll Collection		
046-500463		
Consultants		

On, February 1, 2017, Governor and Council approved the original contract with Kapsch for the design, testing, installation and maintenance services for the operation of the Open Road Tolling (ORT) Systems for the Bureau of Turnpikes within the Division of Operations to be effective for a 6-year period through June 30, 2023. The contract also included provisions for three additional three (3) year optional periods up to but not beyond, June 30, 2032, subject to Governor and Council approval.

Per RSA 237.51 All Electronic Tolling, the Department hired HNTB to develop a feasibility study comparing ORT vs AET at the Dover, Rochester and Bedford plazas. The feasibility study report for Dover/Rochester dated 7/28/2017 and Bedford 7/17/2019 both noted AET is financially feasible at both locations based on present invoice/violation processing TRA 700 rules.

In addition to the authorization of AET implementation, the Department requests approval of two (2) change orders totaling \$321,007.00. The first change order is required to update the E-ZPass IAG file specification, which is required with the new AET system and involves the transponder download file and a system upgrade to multi-protocol readers. The transponder download file will allow future 6C protocol for sticker transponders to be read by the new multi-protocol readers. The second change order is the implementation of multi-protocol readers in Hampton and Hooksett.

The Contract has been approved by the Attorney General as to form and execution. The Department has verified that the necessary funds are available. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Services, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

It is respectfully requested that this resolution be approved.

CONTACT PERSON:

Renee Dupuis
Assistant Administrator
NH Department of Transportation
Bureau of Turnpikes
36 Hackett Hill Road
Hooksett, NH 03106
Tel: (603) 485-3806
Fax: (603) 485-2107
Cell: (603) 848-7481
Email: renee.t.dupuis@dot.nh.gov

CERTIFICATION

The undersigned hereby certify that the information provided in this document and any attachments is complete and accurate and that alternatives to the solution defined in this document have been appropriately considered.

Respectfully submitted,



Charles Burns

IT Leader – Transportation, DoIT at NHDOT

Approved by:



Victoria F. Sheehan
Commissioner

Department of Transportation

RFP/Contract Number: DOT 2016-041

Cc: DoIT Representative – Charles Burns
DoIT Contracts and Procurements Manager – Irene Koffink@doit.nh.gov

STATE OF NEW HAMPSHIRE
Department of Transportation
Bureau of Turnpikes
RFP 2016-041
Open Road and All Electronic Tolling Systems
CONTRACT AMENDMENT 1

WHEREAS, pursuant to an Agreement approved by Governor and Council, as a result of Open Road Tolling Request for Proposal, on February 1, 2017, (herein after referred to as the "Agreement"), Kapsch TrafficCom USA, Inc. ("Kapsch") (VC# 40832) agreed to supply certain services upon the terms and conditions specified in the Agreement and the Department of Transportation (hereinafter referred to as the "Department") acting for the benefit of the Agency, agrees to design, develop and install an All Electronic Tolling (AET) system at the Dover, Rochester and Bedford Toll Plazas and maintenance of the existing ORT lanes at Hampton Mainline and Hooksett Mainline Plazas;

WHEREAS, pursuant to Provision 19.7 of the Agreement, the Agreement may be modified or amended only by a written instrument executed by the parties thereto and approved by the Governor and Council;

WHEREAS, the Parties now wish to amend the Agreement as set forth in this First Amendment;

WHEREAS, Kapsch and the Department have agreed to amend the Agreement in certain respects:

NOW THEREFORE, in consideration of the foregoing, and the covenants and conditions contained in the Agreement and set forth herein, the parties hereto do agree as follows:

1. General Provisions of the Agreement (Form P-37) are hereby amended as follows:

- a. On Form P-37, amend Section 1.3 of the General Provision of the Agreement by replacing TrafficCOM Transportation NA, Inc. with Kapsch TrafficCom USA, Inc. and all references throughout the contract

2. Part 2, Section 3.2 Kapsch Project Manager, sub-section 3.2.5 shall be replaced as follows:

Kapsch Project Manager is:
Christopher Romeo
Kapsch TrafficCom USA, Inc.
Tel: (703) 324-8901
Mobile: (603) 560-9367
Email: christopher.romeo@kapsch.net

3. Part 2, Section 3.2 Kapsch Project Manager, sub-section 3.3.3.1, Kapsch Key Project Staff Table shall be replaced as follows:

Kapsch Key Project Staff:

Key Member	Title
Paul Muzzey	Project Principal
Christopher Romeo	Project Manager
Christina Mendez	Assistance Project Manager
Mario Mena	Software Manager
Frank Mazzella	Maintenance Manager
Carlos Aguilera	Quality Assurance Manager
Valentin Rusu	Data Migration Manager
James Grancy	Installation Manager

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Department of Transportation
Bureau of Turnpikes
RFP 2016-041
Open Road and All Electronic Tolling Systems
CONTRACT AMENDMENT 1

4. Part 2, Section 3.4 State Contract Manager email address shall be replaced as follows:

John.W.CorcoranJr@dot.nh.gov

5. Part 2, Section 3.5 State Project Manager email address shall be replaced as follows:

Renee.T.Dupuis@dot.nh.gov

6. Part 2, Section 17 Dispute Resolution Table shall be replaced as follows:

Dispute Resolution Responsibility and Schedule Table:

LEVEL	CONTRACTOR	STATE	CUMULATIVE ALLOTTED TIME
Primary	Christopher Romeo Kapsch Project Manager	Renee Dupuis State Project Manager (PM)	5 Business Days
First	Paul Muzzey Kapsch Project Principal	John Corcoran Administrator	10 Business Days
Second	Robert Corion Kapsch Senior Vice President Sales, Delivery and Operations	David Rodrigue Director of Operations	15 Business Days

7. Exhibit A – Contract Deliverables, section 2 Deliverables, Milestones, and Activities Schedule is hereby deleted and replaced as follows:

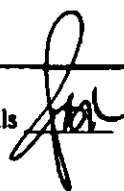
The project will be delivered in two (2) distinct phases. Phase I will commence upon NTP and involve the various efforts and tasks required to design, develop and install and commission the new AET System for revenue collection. Phase I will be accomplished under the following sub phases:

Phase IA – Design Development and Factory Test – Under this sub phase Kapsch shall complete the new AET design and develop culminating in Factory Acceptance Test (FAT).

Phase IB – Training, Installation, On-Site First Installation Test (OFIT), Commissioning, and Dover/Rochester Go Live – This will include the necessary efforts to provide any and all necessary installation and upgrade efforts including system commissioning testing.

Phase IC – Extended Operations Test (EOT) – This test will be forty-five (45) day evaluation of the new AET under live operating conditions to provide out conformance with the specified requirements.

Phase II – AET Maintenance, Warranty and Change Orders – This phase includes both the provisions of full maintenance and system support during a twelve (12) month Warranty Period, following issuance of Provisional Final System Acceptance, and throughout the maintenance term. The Warranty Period is only applicable to the hardware installed at the Dover and Rochester Plazas.



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CONTRACT AMENDMENT 1

8. **Exhibit B - Price and Payment Schedule of the Agreement, Section 1 Payment Schedule** is hereby deleted and replaced as follows. Due to the change from ORT to AET this modifies the Project Delivery for Phase I from Bedford Plaza to Dover & Rochester Plaza and revised the Operation and Maintenance Cost. Bedford AET is moved out for completion in FY 24 with a future contract amendment. The changes result in no increase to the Contract Total Cost.

1.2 Cost Summary Detail

Table 1.2 Cost Summary Details

Project Delivery Costs							
DESCRIPTION	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	Contract Item Total	2024 (Future Funding)
Phase I Dover and Rochester			\$222,412.11	\$3,281,275.70	\$2,204,449.67	\$5,708,137.48	
Bedford AET (2024)					\$1,025,000.00	\$1,025,000.00	\$1,447,136.78
Total Project Delivery Costs			\$222,412.11	\$3,281,275.70	\$3,229,449.67	\$6,733,137.48	

Maintenance Costs						
DESCRIPTION	FY 2019 Expenditures	FY 2020 Expenditures	FY 2021 Estimate Expenditures	FY 2022 Maintenance Cost	FY 2023 Maintenance Cost	Contract Item Total
Hooksett & Hampton ORT	\$ 252,272.25	\$ 341,473.19	\$ 335,619.38	\$ 344,503.44	\$ 354,993.06	\$ 1,628,854.42
Dover AET			\$ -	\$ -	\$ 154,993.06	\$ 154,993.06
Rochester AET			\$ -	\$ -	\$ 154,993.06	\$ 154,993.06
Change Request - File Specification Changes			\$ -	\$ 181,773.00	\$ -	\$ 181,773.00
Change Request - Multi-Protocol Reader Changes			\$ -	\$ 139,234.00	\$ -	\$ 139,234.00
Oracle Maintenance			\$ -	\$ -	\$ 146,075.66	\$ 146,075.66
Transition Plan			\$ -	\$ -	\$ 31,892.51	\$ 31,892.51
Total Maintenance Costs	\$ 252,272.25	\$ 341,473.19	\$ 335,619.38	\$ 665,610.44	\$ 647,830.49	\$ 2,437,806.75
						Contract Total
						\$8,170,943.23

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Open Road and All Electronic Tolling Systems
CONTRACT AMENDMENT 1

1.3 Project Delivery Detail Cost Phase I
Table 1.3 Project Delivery Detail Cost Phase I

Item No.	Description of Deliverable/Activities	Percent Payment	Cumulative Gross Payment	Payment Status Retainage	Cumulative Net Payment	Deferred ORT Pay Amt In FY 2017	Deferred ORT Pay Amt In FY 2017	Revised Pay Amt for Device Retainage	Revised Cum Pay Amt for Device Retainage	Balance amount from ORT to AET - Item 5.10	Contract Amendment #1 payment amount
						\$	2,228,228.80	\$	2,227,228.80		
1	Notice to Proceed/Mobilization	2.50%	2.50%	2.375%	2.38%	\$55,225.80	\$55,225.80	\$147,887.40	\$147,887.40	\$92,671.71	\$92,671.71
2	Civil Design Function Requirements	2.50%	5.00%	2.375%	4.76%	\$55,225.80	\$110,451.60	\$147,887.40	\$295,784.80	\$92,671.71	\$92,671.71
3	Project Schedule	1.00%	6.00%	0.900%	5.71%	\$22,080.28	\$132,541.68	\$38,108.98	\$364,893.78	\$37,098.00	\$37,098.00
4	Design/Construct/Manage/Operate/Maintain Final Project Management Plan, Incident Queue Assessment Plan	2.50%	8.50%	2.375%	8.09%	\$55,225.80	\$187,767.35	\$147,887.40	\$512,785.18	\$92,671.71	\$92,671.71
5	System Requirements Document	4.00%	12.50%	3.800%	11.89%	\$88,361.10	\$276,128.45	\$238,635.84	\$751,421.02	\$148,274.74	\$148,274.74
6	Draft Business Rules Document	2.00%	14.50%	1.800%	13.70%	\$44,180.55	\$320,309.00	\$118,317.82	\$869,738.84	\$74,137.37	\$74,137.37
7	Draft Interface Control Documents	2.00%	16.50%	1.800%	15.50%	\$44,180.55	\$364,489.55	\$118,317.82	\$988,056.66	\$74,137.37	\$74,137.37
8	Preliminary System Design Document	4.00%	20.50%	3.800%	19.30%	\$88,361.10	\$452,850.65	\$238,635.84	\$1,226,692.50	\$148,274.74	\$148,274.74
9	Final Interface Control Documents	1.00%	21.50%	0.900%	20.40%	\$22,080.28	\$474,940.93	\$38,108.98	\$1,264,801.48	\$37,098.00	\$37,098.00
10	Final Business Rules Document	2.00%	23.50%	1.800%	22.20%	\$44,180.55	\$519,121.48	\$118,317.82	\$1,383,119.30	\$74,137.37	\$74,137.37
11	Final Data Migration Plan	2.50%	26.00%	2.375%	24.71%			\$147,887.40	\$1,531,006.70		\$147,887.40
12	Final Implementation & Transition Plan	2.50%	28.50%	2.375%	27.09%			\$147,887.40	\$1,678,894.10		\$147,887.40
13	Final Master Test Plan	2.50%	31.00%	2.375%	29.46%			\$147,887.40	\$1,826,781.50		\$147,887.40
14	Receipt of Toll Equipment	9.00%	40.00%	8.850%	38.31%			\$532,430.84	\$2,359,212.34		\$532,430.84
15	Factory Acceptance Test (FAT) Plan	5.00%	45.00%	4.750%	42.76%			\$295,784.80	\$2,654,997.14		\$295,784.80
16	Final System Detailed Design Document	4.00%	49.00%	3.800%	46.56%			\$238,635.84	\$2,893,632.98		\$238,635.84
17	Final Maintenance Manual	2.00%	51.00%	1.800%	48.36%			\$118,317.82	\$3,011,950.80		\$118,317.82
18	Final ORT Installation Plan and JCRN drawings Approved ORT On-Site First Installation Test (ORT) Test Plan Approved	1.00%	52.00%	0.900%	49.26%			\$38,108.98	\$3,050,059.78		\$38,108.98
19	Commissioning Test Plan	2.50%	54.50%	2.375%	51.63%			\$147,887.40	\$3,197,947.18		\$147,887.40
20	Commissioning Test Plan	2.50%	57.00%	2.375%	54.01%			\$147,887.40	\$3,345,834.58		\$147,887.40
21	Successful Completion of Installation, Commissioning and On-Lin. (Phase II completed)	5.00%	62.00%	4.750%	58.76%			\$295,784.80	\$3,641,619.38		\$295,784.80
22	Draft Reports Manual	2.50%	64.50%	2.375%	61.13%			\$147,887.40	\$3,789,506.78		\$147,887.40
23	Draft User Manuals	2.50%	67.00%	2.375%	63.51%			\$147,887.40	\$3,937,394.18		\$147,887.40
24	Final Disaster Recovery Plan & Business Continuity Plan	5.00%	72.00%	4.750%	68.26%			\$295,784.80	\$4,233,178.98		\$295,784.80
25	Final Training Plan	2.50%	74.50%	2.375%	70.63%			\$147,887.40	\$4,381,066.38		\$147,887.40
26	Final Manuals: User Manual, Reports Manual	2.50%	77.00%	2.375%	73.01%			\$147,887.40	\$4,528,953.78		\$147,887.40
27	Training Completed	5.00%	82.00%	4.750%	77.76%			\$295,784.80	\$4,824,738.58		\$295,784.80
28	Extended Operations Test Plan	10.00%	92.00%	9.500%	87.26%			\$883,569.60	\$5,708,308.18		\$883,569.60
29	Final As Built Drawings & Spare Parts List A/BOM	5.00%	97.00%	4.750%	92.01%			\$295,784.80	\$6,004,092.98		\$295,784.80
30	Final Project Acceptance and Final Release/Exit Document	3.00%	100.00%	2.850%	94.86%			\$177,478.88	\$6,181,571.86		\$177,478.88
31	Retainage Release	5.00%		5.000%	100.00%			\$311,362.86	\$6,492,934.72		\$311,362.86
											Contract Amendment #1 Project Delivery Total \$5,785,137.48

*Completion shall be based on approval by NHDOT.

**Retainage Released after all items, including satisfactory completion of all documentation, punch list issue are delivered, approved and closed.

Initial all pages
 Kapsch TrafficCom USA, Inc. Initials

Kapsch Amendment 1 Contract Extension
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STATE OF NEW HAMPSHIRE
Department of Transportation
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Open Road and All Electronic Tolling Systems
CONTRACT AMENDMENT 1

1.4 Maintenance Costs

Table 1.4 Maintenance Costs

Maintenance Cost			
4th Year Software and Hardware Maintenance* FY 22			
Hampton	\$ 12,479.31	12	\$ 149,751.72
Hooksett	\$ 12,479.31	12	\$ 149,751.72
Maintenance Contingency	\$ 45,000.00		\$ 45,000.00
Change Request - File Specification Changes	\$ 181,773.00		\$ 181,773.00
Change Request - Multi-Protocol Reader Changes	\$ 139,234.00		\$ 139,234.00
FY 22 Total Maintenance Costs			\$ 685,510.44
5th Year Software and Hardware Maintenance* FY 23			
Hampton	\$ 12,916.09	12	\$ 154,993.08
Hooksett	\$ 12,916.09	12	\$ 154,993.08
Dover	\$ 12,916.09	12	\$ 154,993.08
Rochester	\$ 12,916.09	12	\$ 154,993.08
Oracle Maintenance	\$ 146,075.66		\$ 146,075.66
Maintenance Contingency	\$ 45,000.00		\$ 45,000.00
End of Contract Term Transition	\$ 31,882.51		\$ 31,882.51
FY 23 Total Maintenance Costs			\$ 842,930.49
TOTAL MAINTENANCE COSTS FY 22 & 23			\$ 1,508,440.93

STATE OF NEW HAMPSHIRE
Department of Transportation
Bureau of Turnpikes
RFP 2016-041
Open Road and All Electronic Tolling Systems
CONTRACT AMENDMENT 1

1.5 Dover Toll Cost Detail
Table 1.5 Dover Toll Cost Detail

		Contract Total	
Dover Design, Testing and Implementation Costs			
Project Documentation & Manuals	Includes Project Management	LS	\$ 249,189.83
AET Design & Development including MOMS and OCR		LS	\$ 260,813.98
AET Integration & Implementation		LS	\$ 149,092.98
Data Migration		LS	\$ 36,370.56
Testing		LS	\$ 233,279.03
Training (NHDOT Staff Training)		LS	\$ 23,846.06
Third Party Software Licenses (list, quantify and price separately)	See BOM for Details	LS	\$ 712,001.00
Interface to Lane and Back Office Systems		LS	\$ 26,343.97
Insurance and Bonding		LS	\$ 17,133.73
Subtotal Dover Design, Testing and Implementation Costs			\$1,708,071.14
Dover Civil Costs			
Development of Toll System Installation Plans		LS	\$ 132,904.00
Civil Work includes necessary equipment rental	Includes Equipment Installation and DVAS Costs	LS	\$ 440,294.00
Electrical Work (AC Power, Data, RF Cabling)		LS	\$ 302,806.00
Subtotal Dover Civil Costs			\$876,004.00
Dover Hardware Costs			
Redundant Toll Zone Controller and In-lane Electronics*		LS	\$ 150,502.91
AVDC System		LS	\$ 355,852.05
Violation Enforcement System		LS	\$ 305,762.83
AVI System		LS	\$ 58,142.44
Communications, Network, and Host Equipment		LS	\$ 324,881.57
Enclosures w/locks and Environmental Control		LS	\$ 28,235.09
UPS		LS	\$ 41,459.22
Digital Video Auditing System	Included in Civil Costs above	LS	\$ -
Spere Parts Inventory	See 1.6 for break out	LS	\$ 172,835.06
Subtotal Dover Hardware Costs			\$1,435,271.17
Dover Phase I Total			\$4,019,348.31

STATE OF NEW HAMPSHIRE
Department of Transportation
Bureau of Turnpikes
RFP 2016-041
Open Road and All Electronic Tolling Systems
CONTRACT AMENDMENT 1

1.6 Dover Toll Spare Parts

Table 1.6 Dover Toll Spare Parts

Spare Parts List for Dover			
PowerEdge R340 Rack Server	1	\$ 4,877.48	\$4,877.48
JANUS MPR Reader, Redundant	1	\$ 8,777.00	\$8,777.00
MPR 2.3 Lane Idt	1	\$ 3,250.00	\$3,250.00
RF Connectors (Male) for LMR-600, 1 pc Crimp	5	\$ 18.01	\$90.05
RF Connectors (Male) for LMR-600, 1 pc Crimp, 90-degree	5	\$ 20.84	\$104.20
Weather Sealing Tape	1	\$ 20.88	\$20.88
Connector Seal, Insulation Sleeve, RayOLON	1	\$ 37.22	\$37.22
0 - 6 GHz N-Male to N-Female Atelicon Lightning Protector, DB-14355788-03	5	\$ 42.06	\$210.23
SNAP PAC R-series Programmable Automation Controller	1	\$ 923.32	\$923.32
SNAP PAC 18-Module Mounting Rack	1	\$ 321.15	\$321.15
SNAP Digital Input (fast), 4-points	3	\$ 55.24	\$165.72
SNAP Relay Module, 4-Channel, up to 30VDC/250VAC x 6A	3	\$ 99.56	\$298.67
Cisco Catalyst 3850 24 Port Data IP Services	1	\$ 2,826.16	\$2,826.16
TS-5000EN High Resolution Progressive Scan Monochrome Camera	2	\$ 8,844.58	\$17,689.17
TNL-50 IR LED flash for lane illumination, Blue	3	\$ 2,248.08	\$6,744.24
Fiber Jumper cable	2	\$ 256.92	\$513.85
Fiber Patch Panel SFPs	2	\$ 321.15	\$642.31
Flexible Low Loss Communications Coax	500	\$ 2.30	\$1,152.00
DB9 Y Splitter (RS-232) (DB9 Male to Dual DB9 Female)	5	\$ 19.48	\$97.40
DB9 Male to DB9 Female (C Serial Straight Thru Cable), 5-foot	10	\$ 28.40	\$284.03
PCIe RS-232 Port Expander with 8 DB9 (male) connector fan out Idt	2	\$ 575.09	\$1,150.17
nVDC Sensor Unit, mounting frame, universal bracket	3	\$10,129.07	\$48,387.21
nVDC Illuminator Unit	4	\$ 1,772.66	\$7,090.65
SNTC-6X5XNBD Cisco Catalyst 3850 24 Port Data IP Serv	1	\$ 824.69	\$824.69
Catalyst 2960 48 Port Data IP Base Layer 2 Switch, 48 10/100/1G ports, 4 x GbE Ethernet with Small Form-Factor Pluggable (SFP) Uplinks, IOS with Web-Base Dev. Mgr., DUAL 250W Power Supplies, FlexStack LAN-Base	2	\$ 5,376.36	\$10,752.71
SNTC-6X5XNBD Catalyst 2960-XR 48 GbE, 4 x 1G SFP+, 1	2	\$ 572.97	\$1,145.93
Catalyst 2960-X FlexStack Plus Stacking Module	2	\$ 1,019.97	\$2,039.94
Modular Plug Kit, Flat Oval, Unshielded, Cat 5e, 6 Position/8 Contact, 26 To 24 AWG Solid-stranded, 2.64 To 8.89 MM Cable Jacket, Copper Conductor, Polycarbonate Housing	50	\$ 0.69	\$34.50
CAT-6 Network Cables, 6-foot length	20	\$ 5.61	\$112.14
Ultra 128GB USB 3.0 Flash Drive - Black	5	\$ 81.43	\$407.14
Fiber	500	\$ 3.07	\$1,536.10
Fiber Patch Panel	2	\$ 384.03	\$768.06
9PX UPS, 6U, 6 kVA, 7.2 kW, Hardwired input, Outputs: (3) L5-30R, Hardwired, 208V	1	\$ 8,720.45	\$8,720.45
Environmental Monitoring Probe	1	\$ 244.24	\$244.24
L5-30P, 30 Amp 250-Volt Locking Plug	1	\$ 138.25	\$138.25
Line Cord GFCI, 240VAC Voltage Rating, NEMA Plug Configuration: L5-30P, Number of Poles: 2	1	\$ 652.84	\$652.84
24 Volt, 20-amp power supply, Redundant variant	5	\$ 537.64	\$2,688.18
48V, 10A SINGLE PHASE INPUT Power Supply	5	\$ 537.64	\$2,688.18
EATS-30 Monitored - power monitoring unit, ATS	3	\$ 433.18	\$1,299.54
8 Amp DC/DC Converter Module, 24VDC to 5VDC	2	\$ 115.21	\$230.42
DC12-48V (120V), 20A, DUAL REDUNDANCY MODULE	2	\$ 115.21	\$230.42
Miscellaneous electrical	1	\$ 5,179.87	\$5,179.87
Miscellaneous mounting	1	\$ 2,123.31	\$2,123.31
SL 3 EZ Treadle 3.55m w/ 75m cable and connectors	1	\$13,561.50	\$13,561.50
SL EZR Strip 3.55m w/ 75m cable and connectors	3	\$ 3,323.00	\$9,969.00
SL MA-310 (IR LED, v2.0) MEAS detector card	2	\$ 1,614.05	\$3,228.10
SL EZ Spring Kit w/ Bolt (Tapcon Bolt Sets, with washer and caps)	7	\$ 17.95	\$125.65
FledKrate Resin (Vinyl Polymer), Gray, In 1 Gal Buckets	2	\$ 292.50	\$585.00
Total Dover Toll Spare Parts			\$172,634.08

Initial all pages
Kapsch TrafficCom USA, Inc. Initials

Kapsch Amendment 1 Contract Extension
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1.7 Rochester Toll Cost Detail

Table 1.7 Rochester Toll Cost Detail

		Contract Total	
Rochester Design, Testing and Implementation Costs			
Project Documentation and Manual Update	Includes Project Management	LS	\$ 125,108.29
ORT Design, Development, Integration, Implementation including MOMS and OCR		LS	\$ 31,650.82
Third Party Software Licenses (list, quantify and price separately)		LS	\$ 52,016.67
Interface to Lane and BackOffice Systems		LS	\$ 12,249.00
Insurance and Bonding		LS	\$ 17,764.51
Testing		LS	\$ 356,059.95
Subtotal Rochester Design, Testing and Implementation Costs			\$ 594,849.24
Rochester Civil Costs			
Development of Toll System Installation Plans		LS	\$ 72,892.31
Civil Work includes necessary equipment rental	Includes Equipment Installation and DVAS Costs	LS	\$ 401,474.58
Electrical Work (AC Power, Data, RF Cabling)		LS	\$ 351,242.88
Subtotal Rochester Civil Costs			\$ 825,609.77
Rochester Hardware Costs			
Redundant Toll Zone Controller and In-lane Electronics ¹		LS	\$ 98,844.32
AVDC System		LS	\$ 234,635.07
Violation Enforcement System		LS	\$ 253,975.12
AVI System		LS	\$ 54,472.84
Communications, Network, and Host Equipment		LS	\$ 40,993.63
Enclosures w/locks and Environmental Control		LS	\$ 33,882.87
UPS		LS	\$ 44,638.77
Digital Video Auditing System	Included in Civil Costs above	LS	\$ -
Spare Parts Inventory		LS	\$ 26,010.71
Subtotal Rochester Hardware Costs			\$ 787,453.63
Rochester Phase I Total			\$ 2,207,912.65

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1.8 Bedford Toll Cost Details

Table 1.8 Bedford Toll Cost Details

Bedford Plaza Cost		Contract Item	Cost
Project Documentation and Manual Update	Includes Project Management	LS	\$128,908.68
ORT Design, Development, Integration, Implementation including MOMS and OCR		LS	\$32,531.81
Third Party Software Licenses (list, quantify and price separately)		LS	\$53,464.21
Interface to Lane and BackOffice Systems		LS	\$12,589.87
Insurance and Bonding		LS	\$18,673.61
Redundant Toll Zone Controller and In-lane Electronics ¹		LS	\$132,851.66
AVDC System		LS	\$333,864.21
Violation Enforcement System		LS	\$330,633.02
AV System		LS	\$81,680.78
Communications, Network, and Host Equipment		LS	\$44,677.63
Enclosures w/locks and Environmental Control		LS	\$34,548.62
UPS		LS	\$46,606.34
Digital Video Auditing System	Included in Civil Work Cost	LS	\$0.00
Spare Parts Inventory		LS	\$26,734.55
Development of Toll System Installation Plans		LS	\$74,991.09
Civil Work includes necessary equipment rental	Includes Equipment Installation & DVAS Costs	LS	\$413,591.13
Electrical Work (AC Power, Data, RF Cabling)		LS	\$361,017.40
Testing		LS	\$366,772.46
Bedford Total Cost			\$2,472,138.78

The Bedford All Electronic Tolling (AET) quote (pending future approval) shall remain valid for twelve (12) months after 2024. If the deployment is not executed within twelve (12) months, the quote will be subject to an escalation rate not to exceed 3.0% per year.

1.9 Kapsch Labor Rates Worksheet

The State may request additional services from Kapsch and requires rates in the event that additional Service is required. The following format must be used to provide this information. "SFY" refers to State Fiscal Year. The New Hampshire State Fiscal Year runs from July 1 through June 30 of the following calendar year.

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Table 1.9 Kapsch Labor Rates Worksheet

		Fully Burdened Hourly Rate					
		2022		FY 2023			
1	Project Principal	\$352.21	\$364.53	\$377.29	\$390.50	\$390.50	\$404.16
2	Project Manager	\$228.92	\$236.93	\$245.23	\$253.81	\$253.81	\$262.69
3	Assistance Project Manager	\$228.92	\$236.93	\$245.23	\$253.81	\$253.81	\$262.69
4	Quality Assurance Manager	\$228.92	\$236.93	\$245.23	\$253.81	\$253.81	\$262.69
5	Technical (Software) Manager	\$184.90	\$191.37	\$198.07	\$205.00	\$205.00	\$212.18
6	Installation Manager	\$193.70	\$200.48	\$207.50	\$214.76	\$214.76	\$222.28
7	System Administrator	\$176.10	\$182.26	\$188.64	\$195.24	\$195.24	\$202.07
8	Network Administrator	\$176.10	\$182.26	\$188.64	\$195.24	\$195.24	\$202.07
9	System Analyst	\$176.10	\$182.26	\$188.64	\$195.24	\$195.24	\$202.07
10	Software Architect	\$176.10	\$182.26	\$188.64	\$195.24	\$195.24	\$202.07
11	Software Development Engineer	\$176.10	\$182.26	\$188.64	\$195.24	\$195.24	\$202.07
12	Hardware Engineer	\$211.31	\$218.71	\$226.36	\$234.29	\$234.29	\$242.49
13	Communications Engineer	\$176.10	\$182.26	\$188.64	\$195.24	\$195.24	\$202.07
14	Maintenance Technician	\$ 78.75	\$ 81.51	\$ 84.36	\$ 87.32	\$ 87.32	\$ 90.37
15	Manager, Quality Engineering	\$184.90	\$191.37	\$198.07	\$205.00	\$205.00	\$212.18
16	Licensed Electrician	\$228.92	\$236.93	\$245.23	\$253.81	\$253.81	\$262.69
17	Electrician Helper	\$228.92	\$236.93	\$245.23	\$253.81	\$253.81	\$262.69
18	Installation Technician	\$ 98.44	\$101.89	\$105.45	\$109.15	\$109.15	\$112.97
19	Installation Supervisor	\$123.05	\$127.36	\$131.82	\$136.43	\$136.43	\$141.21
20	Licensed Electrical Engineer	\$228.92	\$236.93	\$245.23	\$253.81	\$253.81	\$262.69

*Labor Rates for optional years 6 through 9 will be based on Cost of Living Adjustment (COLA).

**Any travel rate for out of scope work will be reimbursed by NHDOT without markup. All travel shall be approved by NHDOT prior to commencement of travel. Prior to travel Kapsch shall submit to NHDOT a travel request detailing the estimated costs to complete the trip for each individual. All travel reimbursement must be supported by appropriate records and receipts.

9. Exhibit I Project Management Plan of the Agreement is hereby amended as follows:

- Under Section 1 Assumptions, Section 2 Roles and Responsibilities, sub-section 2 the Kapsch Project Team Table shall be replaced as follows:

Kapsch Project Team			
Team Member	Project Position	Phone	Email
Paul Muzzey	Project Principal	617-461-4347	paul.muzzey@kapsch.net
Christopher Romeo	Project Manager	603-560-9367	christopher.romeo@kapsch.net
Christina Mendez	Assistant Project Manager	512-415-5836	christina.mendez@kapsch.net
Valentin Rusu	Data Migration Manager	416-577-8145	valentin.rusu@kapsch.net
Carlos Aguilera	Quality Assurance Manager	512-565-5736	carlos.aguilera@kapsch.net
James Graney	Installation Manager	301-525-1208	james.graney@kapsch.net
Frank Mazzella	Maintenance Manager	201-554-5565	frank.mazzella@kapsch.net

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2. Under Section 1 Assumptions, Section 2 Roles and Responsibilities, sub-section 2) B State Roles and Responsibilities, States Project Team Table shall be replaced as follows:

States Project Team			
Team Member	Project Position	Phone	Email
Renee Dupuis	Project Manager	603-485-6253 (w) 603-848-7481 (c)	Renee.T.Dupuis@dot.nh.gov
Matthew Blixt	Assistant Project Manager	603-485-6246 (w) 603-419-0935 (c)	Matthew.R.Blixt@dot.nh.gov
Celeste Soucy	E-ZPass Program Manager	603-485-3806	Celeste.E.Soucy@dot.nh.gov
Michael Balboni	DoIT Liaison	603-485-3806	Michael.A.Balboni@doit.nh.gov
Walter Fagerlund	Technical Advisory	207-228-0886	WFagerlund@HNTB.com

Contract # 40832 – Open Road and All Electronic Tolling System Amendment Descriptions:

CONTRACT AND AMENDMENT NUMBER	AMENDMENT TYPE	EFFECTIVE DATE	CONTRACT AMOUNT
	Original Contract	October 7, 2015 through June 30, 2023	\$9,170,943.23
Amendment # 1	Amendment 01	G&C approval date through June 30, 2023	\$0.00
	CONTRACT TOTAL		\$9,170,943.23

STATE OF NEW HAMPSHIRE
Department of Transportation
Bureau of Turnpikes
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CONTRACT AMENDMENT 1

Except as provided herein, all provisions of the Agreement shall remain in full force and effect. This modification shall take effect upon the approval date from the Governor and the Executive Council.

IN WITNESS WHEREOF, the parties have hereunto set their hands as of the day and year first above written.



JB Kendrick
President
Kapsch TrafficCom USA, Inc.

Date: 8/5/2021

Corporate Signature Notarized:

STATE OF Georgia COUNTY OF Fulton

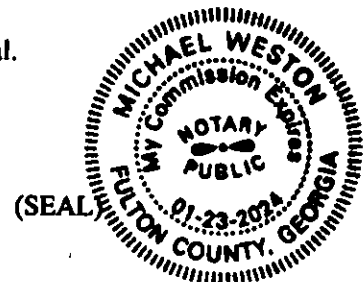
On this the 5th day of August, 2021, before me,
Michael Weston, the undersigned Officer JB Kendrick,
personally appeared and acknowledged her/himself to be the President
of Kapsch TrafficCom USA, Inc., a corporation, and that she/he, as such
President being authorized to do so, executed the foregoing instrument for
the purposes therein contained, by signing the name of the corporation by her/himself as
JB Kendrick / President.

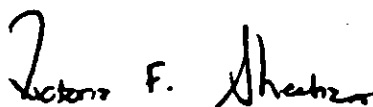
IN WITNESS WHEREOF I hereunto set my hand and official seal.



Notary Public/Justice of the Peace

My Commission Expires: 01/23/2024





Victoria Sheehan, PE

Date: 9/9/2021

Commissioner
State of New Hampshire
Department of Transportation

Takhmina Rakhmatova

Date: 9/16/2021

Approval by Attorney General Office

Date: _____

Approval by the Governor and Council

State of New Hampshire

Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that KAPSCH TRAFFICOM USA, INC. is a Delaware Profit Corporation registered to transact business in New Hampshire on March 07, 2002. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 400075

Certificate Number: 0005413365



IN TESTIMONY WHEREOF,
I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 26th day of July A.D. 2021.

A handwritten signature in black ink, appearing to read "Wm Gardner".

William M. Gardner
Secretary of State

Deckungsbestätigung / Cover Note

für die Versicherung von Datenschutzverletzungen und Risiken der Informationstechnologie und Berufshaftpflicht /
Cyber and Professional Indemnity Insurance

Versicherungsscheinnummer / ATF000370210
Policy number:

Versicherungsnehmerin / Kapsch AG
Policyholder:

Anschrift / Am Europaplatz 2
Address: A - 1120 Wien

Versicherte Gesellschaften/
Insured companies:

- KAPSCH AG
- KAPSCH Group-Beteiligungs GmbH
- Alle direkten und indirekten Tochterunternehmen / all direct and indirect subsidiaries

Versicherungsperiode /
Policy Period:

Von / 01.07.2021, 12.00 Uhr mittags MEZ / 12:00 am CET
From:
Bis / 01.07.2022, 12:00 Uhr mittags MEZ / 12:00 am CET
To:

Versicherungssumme /
Limit of Liability:

Grundvertrag / EUR 15 Millionen / million
Primary:
pro Versicherungsfall und insgesamt pro Versicherungsperiode /
each and every claim and in the aggregate for all claims in the policy period

Beteiligung /
Participation of: Allianz Global Corporate & Specialty SE, Branch Office Austria: 100 %

Sitz der Gesellschaft:
Allianz Global Corporate & Specialty SE
Königsplatz 28, 80602 München
Registriergericht: München HRB 206312
Für Umsetzungswecke: US-ID-Nr.: DE 811 150 901, Versicherungsbeiträge sind umsetzungsweibel

Vorsitzender des Aufsichtsrats: Christopher Townsend
Vorstand: Joachim Moller, Vorsitzender, Tony Buckle, Claire-Marie Costa-Lapoutre, Bettina Dietrich,
Henning Haagen, William Scaldwell, Dr. Thomas Sepp, Dr. Renate Strecker

Sitz der Niederlassung Österreich:
Allianz Global Corporate & Specialty SE / Branch Office Austria
Hietzinger Kai 101-105L, A-1130 Wien
Firmenbuch/Coorn.Reg.: Wien/Vienna
FN 285128 m, UID Nr. ATU63519945, DVR-Nr.: 3002721

Unicredit Bank Austria AG
BLZ: 12000, Kto-Nr.: 81428030002
IBAN: AT 78 12000 81428030002, SWIFT-BIC: BKAUATWW



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

7/2/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Marsh & McLennan Agency LLC 309 Webster Street Dayton OH 45402		CONTACT NAME: Ashley Babbitt PHONE (A/C No. Ext): 614-215-8000 FAX (A/C No.): 212-948-6395 E-MAIL ADDRESS: ashley.babbitt@marshmma.com		
INSURED Kapsch Trafficom Holding II US Corp 8201 Greenboro Dr., Ste 1002 Mc Lean VA 22102		INSURER(S) AFFORDING COVERAGE		NAIC #
		INSURER A: XL Insurance America, Inc.		24554
		INSURER B: Hartford Casualty Insurance Company		29424
		INSURER C:		
		INSURER D:		
		INSURER E:		
INSURER F:				

COVERAGES

CERTIFICATE NUMBER: 229672263

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	INSR RSD	POLICY NO	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:			US00109972L131A	7/1/2021	7/1/2022	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$100,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMPROP AGG \$2,000,000 Deductible \$100,000
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			33UENFH2934	7/1/2021	7/1/2022	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ \$10,000			US00109974L121A	7/1/2021	7/1/2022	EACH OCCURRENCE \$9,000,000 AGGREGATE \$9,000,000 \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	33WEAL5RL8	7/1/2021	7/1/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Policies evidenced herein include the following Named Insureds:

Kapsch Trafficom Holding Corp.
Kapsch Trafficom, Inc.
Kapsch Trafficom USA, Inc.
Streetline, Inc.

The State of New Hampshire Department of Transportation and E-ZPass ETC Technology Contract E-ZPass ETC Technology Contract are included as additional insured (except for Workers Compensation) on a primary noncontributory basis where required by written contract. In the event of a cancellation 30 day notice of cancellation will be provided as required by written contract.

CERTIFICATE HOLDER**CANCELLATION**

NH Dept. of Transportation
7 Hazen Drive
Concord NH 03302-0483
United States

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



Victoria F. Sheehan
Commissioner

THE STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION



William Cass, P.E.
Assistant Commissioner

December 21, 2016
Bureau of Turnpikes

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

1. Pursuant to RSA 237:15-a, Transfers from the General Reserve Account, authorize the Department of Transportation, Bureau of Turnpikes to transfer funds in the amount of \$752,000.00 from the Turnpike General Reserve Account to budget and expend revenue for the design, development, testing, installation and consultant oversight of the Open Road Tolling System at the Bedford Mainline Plaza and maintenance of the existing ORT lanes at the Hampton Mainline and Hooksett Mainline Plazas for the Division of Operations to be effective upon Governor and Council approval through June 30, 2017. 100% Turnpike Funds.

FROM: 04-096-096-961017-363615-0000 Turnpike Fund Balance

\$752,000.00

04-096-096-961017-70500000	Current Budget FY 2017	Requested Change	Revised Budget FY 2017
Tpk Toll Collection			
Expenses:			
020 500200 Current Expense	\$2,600,000	\$0	\$2,600,000
022 500255 Rents-Leases Other than State	1,633	0	1,633
023 500291 Heat, Electricity, Water	18,510	0	18,510
024 500225 Maint Other than Bldg-Grnds	3,926,309	0	3,926,309
026 500251 Membership Fees	75,000	0	75,000
046 500463 Eng Consultants Non-Benefits	8,778,000	752,000.00	9,530,000
080 500710 Out of State Travel	9,000	0	9,000
102 500731 Contracts for Program Svcs	13,864,081	0	13,864,081
103 502664 Contracts for Operational Svcs	9,200	0	9,200
Total	\$29,281,733	\$752,000.00	\$30,033,733
Source of Funds			
Revenue:			
000017 Turnpike Fund	\$29,281,733	\$752,000.00	\$30,033,733

The unaudited Turnpike Fund Balance Surplus account as of June 30, 2016 was \$94.9 million, and is projected to be \$54.5 million as of June 30, 2017. See attached.

2. Authorize the Department of Transportation to enter into a contract with Kapsch TrafficCom Transportation NA, Inc. (Vendor #164793) in the amount of \$9,170,943.23 for design, testing, installation and

maintenance services for the ORT System at the Bedford Mainline Plaza and the Maintenance of the existing ORT lanes at the Hampton Mainline and Hooksett Mainline Plazas for the Turnpike System within the Division of Operations effective upon Governor and Council approval, through June 30, 2023 with an option to renew, at the sole discretion of the State, for up to three (3) additional three (3) year optional maintenance periods up to, but not beyond June 30, 2032, subject to Governor and Council approval. 100% Turnpike Funds.

3. Further, authorize the Department of Transportation to exercise an option to install Open Road Tolling at Dover and Rochester Toll Plazas in FY 2021 and FY 2022 subject to Governor and Council approval.

Funds to support this request are anticipated to be available in the following accounts in State FY 2018, State FY 2019, State FY 2020, State FY 2021, State FY 2022 and State FY 2023 upon the availability and continued appropriation of funds in the future operating budget, with the ability to request encumbrances between State Fiscal years through the Budget Office, if needed and justified.

	<u>FY2017</u>	<u>FY2018</u>	<u>FY 2019</u>	<u>FY 2020</u>	<u>FY 2021</u>	<u>FY 2022</u>	<u>FY 2023</u>
04-096-096- 961017-7050 Toll Collection 024-500225 Maintenance Other than Buildings/ Grounds			\$440,202.56	\$454,384.52	\$613,750.85	\$783,758.68	\$841,847.89
04-096-096- 961017-7050 Toll Collection 046-500463 Consultants	\$751,069.38	\$1,574,222.82			\$1,827,921.59	\$1,883,784.94	
Fiscal Year Totals	\$751,069.38	\$1,574,222.82	\$440,202.56	\$454,384.52	\$2,441,672.44	\$2,667,543.62	\$841,847.89

EXPLANATION

Transfer from General Reserve Account to NH Turnpike Toll Collection (705000000) – 100% Turnpike Funds:

Class 046 Consultants FY 2017: Increase Class 046 in Accounting Unit 7050 by \$752,000.00. This transfer will allow for payment of FY 2017 contract expenditures for the new ORT system development. This account was budgeted in FY 2017 but the amount of the contract exceeds the budget.

The above referenced RFP (Request for Proposal) involves engaging one vendor under a 5-year contract to perform the design, testing, installation and maintenance services for the Open Road Tolling (ORT) System for the Bureau of Turnpikes. This memorandum specifically addresses the procurement of the ORT System and the related maintenance services under RFP 2016-041.

The initial portion of the contract estimated to be 19 months involves the design, development, installation and commissioning of an ORT System at the Bedford Toll Plaza beginning upon G&C approval. The following project goals were described in the RFP.

- Goal 1:** Meeting the Project Schedule with the deployment of a fully integrated, working and accurate ORT solution.
- Goal 2:** Obtain ORT maintenance services for the current ("legacy") system operating in Hooksett and Hampton. Work with existing ORT Contractor to maintain service.
- Goal 3:** Implement new redundant, highly reliable ORT system and maintenance services in Bedford, Dover and Rochester over the initial five (5) year Contract Term. ORT Systems at the Dover and Rochester Toll Plazas in FY 2021 and FY 2022 are subject to future G&C approval.
- Goal 4:** Receive the best value for the dollars invested.

The second portion of the contract involves the maintenance portion of the contract. This will be a fixed price contract for a five (5) year agreement beginning on July 1, 2018 and ending June 30, 2023, with the option, at the sole discretion of the State, to extend for up to three 3-year terms up to but not beyond June 30, 2032. The scope of maintenance work covers all predictive, preventative, and corrective maintenance required to support the ORT System. Further, the contract involves the design, development, installation and commissioning of ORT Systems at the Dover and Rochester Toll Plazas in FY 2021 and FY 2022.

On May 12, 2016, the Department publicly advertised the subject RFP. During the response period, the Department conducted a Vendor Conference for all vendors who responded with intent to submit and entertained questions and/or inquiries from the vendors. Proposals were received from the following vendors in accordance with the requirements for submission, including the stipulated deadline of July 28, 2016:

VENDOR NAMES

- BIT Mobility Solutions, LLC
- Kapsch TrafficCom Transportation NA, Inc.
- TransCore

Proposals from each vendor were reviewed by the ORT System RFP Selection Committee along with technical review support by the Bureau of Turnpikes' tolling consultant, HNTB. On September 14th and 15th 2016, the Selection Committee held interviews with the three vendor teams, where each team conducted a presentation describing their team, capabilities, and pertinent aspects of their proposal; provided answers to a specific set of questions targeting each proposal; and participated in an open question and answer period. Following the interviews on September 20, 2016, the Selection Committee met to discuss the vendor interviews and finalize the ratings of the Proposals. The Selection Committee was comprised of Bureau of Turnpikes Administrator, Bureau of Turnpikes Assistant Administrator, Bureau of Turnpikes Toll Collection Manager, Bureau of Turnpikes E-ZPass Manager, and Department of Information technology IT Project Manager.

The Selection Committee used the table below to rate the technical aspect of each proposal taking into account the ORT System design and technical approach; ability to execute and meet the project schedule; system maintenance and warranty approach; and firm's qualifications, project team, capabilities and references. The technical aspect accounted for 70 of the total 100 maximum points. A minimum of 49 points was required, as specified in the RFP, for further consideration in the overall selection process. Proposals not receiving a technical score of 49 points or higher, in addition to being removed from further consideration, will have the corresponding price proposal returned unopened to the applicable vendor.

CATAGORIES	POINTS
TECHNICAL PROPOSAL with the following potential maximum scores for each Technical Proposal category;	70
ORT System Design and Technical Approach (30%)	21
Ability to Execute and Meet the Project Schedule (30%)	21
System Maintenance and Warranty Approach (20%)	14
Firms Qualifications, Project Team, Capabilities and References (20%)	14

PRICE PROPOSAL POTENTIAL MAXIMUM POINTS	30
TOTAL POTENTIAL MAXIMUM POINTS AWARDED	100

*The following formula was used to assign points for the price proposal: Vendor's Price Score = (Lowest Proposed Price/Vendor's Proposed Price) x 30.

Based on the above mentioned analysis, the Selection Committee identified two (2) vendors with technical scores exceeding 49 and worthy of consideration in the selection process. One (1) vendor, BIT Mobility Solutions, LLC did not achieve the minimum technical score. As such, based on the requirements in the RFP (RFP 2016-041, Section 6.4.1 Part b), the proposal submission was disqualified from further consideration. As a result, the corresponding price proposal will be returned unopened to the respective vendor.

The following table outlines the Committee's technical scoring, each firm's base price proposal, corresponding price score and total score.

Vendor	Technical Score (max. 70 points)	Proposed Based Price	Price Score (max. 30 points)	Total Score
Kapsch TrafficCom Transportation NA, Inc.	64.8	\$8,995,943.23	30	94.80
TransCore	63.4	\$11,856,618.00	22.75	86.16
BIT Mobility Solutions, LLC	28.6			

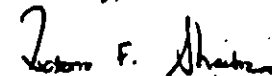
Kapsch and TransCore provided highly technical proposals meeting the RFP requirements as seen by their technical scores. Based on the Selection Committee proposal review, interview process, and price, the committee has concluded that Kapsch's proposal meets, and or exceeds each of the stated goals and requirements in the RFP. Their system is highly configurable and adaptable which will reduce the potential for change orders over the course of the contract term. The Kapsch system is a reliable system that provides redundant components and parallel systems that limit lost transactions. Their demonstrated performance, experience and references acknowledge their ability to excel in meeting performance measures. Their system solution is user friendly for various users of the ORT system to address system monitoring, reconciliation of files, viewing video and providing ad-hoc reporting queries.

The base price Kapsch provided for maintenance in the proposal was \$2,958,944.50. The overall price also includes maintenance contingency costs for each fiscal year to total \$175,000 (FY2019 \$35,000, FY2020 \$35,000, FY2021 \$35,000, FY2022 \$35,000 and FY2023 \$35,000). This money is required for unanticipated repairs and/or replacements of damaged items from motor vehicle accidents, and unforeseen maintenance repairs or weather events.

This Contract has been approved by the Attorney General as to form and execution. The Department has verified that the necessary funds are available. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Services, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

It is respectfully requested that this resolution be approved.

Sincerely,



Victoria F. Sheehan
Commissioner

Attachment: Proposal Scoring summary

Open Road Tolling-RFP 2016-041 PROPOSAL SCORING SUMMARY

Scoring Category	Maximum Points	BMS - BIT Mobility Solution	Kapsch	Transcore
TECHNICAL PROPOSAL	70			
ORT System Design and Technical Approach (30%)	21	7.6	19.4	17.6
Ability to Execute and Meet the Project Schedule (30%)	21	7.6	19.8	19.4
System Maintenance and Warranty Approach (20%)	14	6.0	11.8	13.0
Firm Qualifications, Project Team, Capabilities and References (20%)	14	7.4	13.8	13.4
Minimum Technical Points Required	49	28.6	64.8	63.4
PRICE PROPOSAL POTENTIAL MAXIMUM POINTS	30			
Total Cost				
Contractor's Price Score = (Lowest Proposed Price / Contractor's Proposed Price) x 30	Lowest Price			
	\$8,995,943.31			
Total Points	100			



Denis Goulet
Commissioner

STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY
27 Hazen Dr., Concord, NH 03301
Fax: 603-271-1516 TDD Access 1-800-735-2964
www.nh.gov/doit

December 2, 2016

Victoria F. Sheehan
Commissioner
Department of Transportation
State of New Hampshire
John O. Morton Bldg., 7 Hazen Drive
Concord, NH 03302-0483

Dear Commissioner Sheehan:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved your agency's request to enter into a contract with Kapsch TrafficCom Transportation NA, Inc. (Vendor #164793) as described below and referenced as DoIT No. 2016-041.

The purpose of the contract is to have the vendor design, develop and install an Open Road Tolling (ORT) System at the Bedford Mainline Plaza, with an option to include ORT at additional designated plazas and maintain the existing ORT system at Hampton Mainline and Hooksett Mainline plazas. This is a continuation of the modernization of the ORT toll collection system, resulting in reduced congestion periods at mainline plazas and an enhanced service level.

The contract funding is not to exceed \$9,495,943.23 and shall become effective upon Governor and Council approval through June 30, 2023.

A copy of this letter should accompany the submission to the Governor and Executive Council for approval.

Sincerely,

Denis Goulet

DG/mh
DOT 2016-041

Cc: Gail Hambleton



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
11/30/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
MARSH USA, INC.
89 HIGH STREET
BOSTON, MA 02110
Attn: Boston.cerrequest@Marsh.com Fax: 212-948-4377
118924947-ell-GAWU-16-17

CONTACT NAME:	
PHONE (A/C No. Ext.):	FAX (A/C No.):
E-MAIL ADDRESS:	
INSURER(S) AFFORDING COVERAGE	
INSURER A: Federal Insurance Company	NAIC # 20281
INSURER B: Great Northern Insurance Company	20303
INSURER C: Chubb Indemnity Insurance Company	12777
INSURER D:	
INSURER E:	
INSURER F:	

INSURED
Kapech TrafficCom Transportation NA, Inc
8201 Greensboro Drive
Suite 1002
McLean, VA 22102

COVERAGES

CERTIFICATE NUMBER:

NYC-008687508-01

REVISION NUMBER:0

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			9949-18-74	11/30/2016	11/30/2017	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/POP AGG \$ 2,000,000
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			7356-51-01	11/30/2016	11/30/2017	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED \$ RETENTION \$			7983-84-37	11/30/2016	11/30/2017	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	(17)7175-13-28	11/30/2016	11/30/2017	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

The State of New Hampshire Department of Transportation is included as additional insured (except for Workers Compensation) where required by written contract.

CERTIFICATE HOLDER

NH Dept. of Transportation
Office of Federal Compliance
7 Hazen Drive
Concord, NH 03302-0483

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
of Marsh USA Inc.



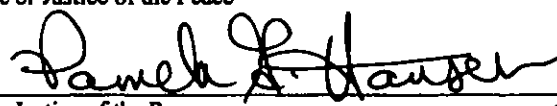
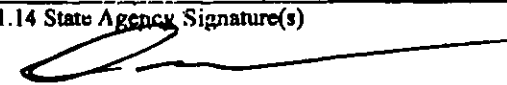
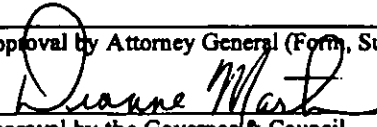
Elizabeth Stapleton

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**STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION
OPEN ROAD TOLLING SYSTEM
BUREAU OF TURNPIKES - CONTRACT RFP 2016-041
CONTRACT AGREEMENT-GENERAL PROVISIONS**

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1.1 State Agency Name Department of Transportation - Bureau of Turnpikes		1.2 State Agency Address PO BOX 2950 Concord NH 03302-2950	
1.3 Contractor Name Kapsch TrafficCom Transportation NA, Inc.		1.4 Contractor Address 211 E. 7 th Street, Suite 800 Austin Texas 78701	
1.5 Contractor Phone Number 1-832-540-0521	1.6 Account Number 	1.7 Completion Date June 30, 2023	1.8 Price Limitation \$9,170,943.23
1.9 Contracting Officer for State Agency Victoria Sheehan, Commissioner		1.10 State Agency Telephone Number 603-271-1486	
1.11 Contractor Signature  		1.12 Name & Title of Contractor Signatory Alfredo Escriba / Michael Hofer President / CFO	
1.13 Acknowledgement: State of Virginia, County of On <u>11/11/2016</u> , before the undersigned officer, personally appeared the person identified in block 1.12 or satisfactorily proven to be the person whose name is signed in block 1.11, and acknowledged that s/he executed this document in the capacity indicated in block 1.12.			
1.13.1 Signature of Notary Public or Justice of the Peace [seal]		 Executive Assistant	
1.13.2 Name & Title of Notary or Justice of the Peace Pamela Gay Hansen Executive Assistant		Pamela Gay Hansen NOTARY PUBLIC Commonwealth of Virginia Reg. #7664090 My Commission Expires 5/31/2019	
1.14 State Agency Signature(s) 		1.15 Name/Title of State Agency Signatory David Rodriguez Director of Operations	
1.16 Approval by N.H. Department of Administration, Division of Personnel (if applicable) By: _____ Director, On: _____			
1.17 Approval by Attorney General (Form, Substance and Execution) By:  Assistant Attorney General, On: <u>1/11/17</u>			
1.18 Approval by the Governor & Council By: _____ On: _____			

Contract Agreement RFP 2016-041 General Provisions

Kapsch initials: ans Date: 11/11/2016

Page 1 of 89

State of New Hampshire

Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that KAPSCH TRAFFICOM TRANSPORTATION NA, INC. is a Michigan Profit Corporation registered to transact business in New Hampshire on March 13, 2015. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 722633



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed
the Seal of the State of New Hampshire,
this 14th day of November A.D. 2016.

A handwritten signature in black ink, appearing to read "Wm Gardner".

William M. Gardner
Secretary of State

Kapsch TrafficCom Transportation NA, Inc.

Officer's Certificate of Authority

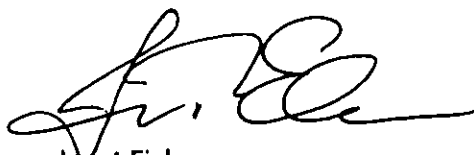
The undersigned Officers of Kapsch TrafficCom Transportation NA, Inc., a Michigan corporation (the "Company") hereby certifies, as of the date hereof, as follows:

1. I am the duly elected, qualified Corporate Secretary of the Company, and am familiar with the facts herein certified with respect to the Company and am duly authorized to certify the same with respect to the Company.

2. I have reviewed the Resolutions of the Company and confirm that the Officers of the Company, Alfredo Escriba and Michael Hofer are both authorized to sign the contract:

Name	Position
Alfredo Escriba	President
Michael Hofer	Chief Financial Officer

IN WITNESS OF, I have hereunto set my hand as of the 11th day of November, 2016.



Janet Eichers
Secretary
Kapsch TrafficCom Transportation NA, Inc.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
11/30/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

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PRODUCER
MARSH USA, INC.
99 HIGH STREET
BOSTON, MA 02110
Attn: Boston.cerrequest@Marsh.com Fax: 212-948-4377

116924947-ef-GAWU-16-17

INSURED
Kapach TrafficCom Transportation NA, Inc
8201 Greensboro Drive
Suite 1002
McLean, VA 22102

CONTACT NAME	
PHONE (A/C, Ho, Ext)	FAX (A/C, Ho)
E-MAIL ADDRESS	
INSURER(S) AFFORDING COVERAGE	
INSURER A: Federal Insurance Company	NAIC # 20281
INSURER B: Great Northern Insurance Company	20303
INSURER C: Chubb Indemnity Insurance Company	12777
INSURER D:	
INSURER E:	
INSURER F:	

COVERAGES

CERTIFICATE NUMBER:

NYC-00687500-01

REVISION NUMBER:0

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDITIONAL SUBROGATION	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:		9949-16-74	11/30/2016	11/30/2017	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Per occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMPROP AGG \$ 2,000,000
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS		7356-51-01	11/30/2016	11/30/2017	COMBINED SINGLE LIMIT (Per accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$		7963-64-37	11/30/2016	11/30/2017	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N N/A	(17)7175-13-26	11/30/2016	11/30/2017	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

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CERTIFICATE HOLDER

NH Dept. of Transportation
Office of Federal Compliance
7 Hazen Drive
Concord, NH 03302-0483

CANCELLATION

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AUTHORIZED REPRESENTATIVE
of Marsh USA Inc.

Elizabeth Stapleton

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