

50 JAW



STATE OF NEW HAMPSHIRE
DEPARTMENT of RESOURCES and ECONOMIC DEVELOPMENT
OFFICE of the COMMISSIONER

172 Pembroke Road P.O. Box 1856 Concord, New Hampshire 03302-1856

603-271-2411
FAX: 603-271-2629

January 9, 2013

Her Excellency, Governor Margaret Wood Hassan
and the Honorable Executive Council
State House
Concord, New Hampshire 03301

INFORMATIONAL ITEM

In accordance with RSA 227:14, the Department of Resources and Economic Development respectfully submits the attached report regarding season passes issued for Cannon Mountain during fiscal year 2013.

EXPLANATION

RSA 227:14 authorizes Cannon Mountain to sell season passes for skiing to New Hampshire residents at a discount of 25% if they are sold prior to December 15th each year. It also provides definitions for those eligible for "junior" and "child" season passes. Lastly, it requires a quarterly report on season passes issued.

If you have any questions regarding the attached report, please contact me.

Respectfully submitted,


Philip A. Bryce
Acting Commissioner

PAB/lml
attachment



**Cannon Mountain
Season Pass Sales
Fiscal Year 2013**

DESCRIPTION	QTY SOLD 1ST QTR	QTY SOLD 2ND QTR	QTY SOLD 3RD QTR	QTY SOLD 4TH QTR	QTY SOLD YTD	UNIT PRICE	YTD GROSS INCOME	PROMOTION DISCOUNTS	YTD NET INCOME
4NH Pass	5	265			270	\$309.00	\$83,430.00	\$0.00	\$83,430.00
Adult Pass	4	293			297	\$760.00	\$225,720.00	\$0.00	\$225,720.00
Bold & Beautiful Pass	3	171			174	\$359.00	\$62,466.00	\$0.00	\$62,466.00
Junior Pass	2	189			191	\$390.00	\$74,490.00	\$0.00	\$74,490.00
Teen Pass	1	182			183	\$460.00	\$84,180.00	\$0.00	\$84,180.00
Military Adult Pass	1	17			18	\$364.50	\$6,561.00	\$0.00	\$6,561.00
Military Senior Pass	0	5			5	\$214.50	\$1,072.50	\$0.00	\$1,072.50
Military NH Adult Pass	4	56			60	\$273.00	\$16,380.00	\$0.00	\$16,380.00
Military NH Senior Pass	0	15			15	\$164.50	\$2,467.50	\$0.00	\$2,467.50
NH Adult Pass	12	447			459	\$570.00	\$261,630.00	\$0.00	\$261,630.00
NH Junior Pass	3	160			163	\$291.00	\$47,433.00	\$0.00	\$47,433.00
NH Teen Pass	2	152			154	\$345.00	\$53,130.00	\$0.00	\$53,130.00
NH Senior Midweek Pass	1	67			68	\$35.00	\$2,380.00	\$0.00	\$2,380.00
NH Senior Pass	1	5			6	\$345.00	\$2,070.00	\$0.00	\$2,070.00
Senior Pass	0	11			11	\$460.00	\$5,060.00	\$0.00	\$5,060.00
State Employee NH Adult Pass	0	15			15	\$285.00	\$4,275.00	\$0.00	\$4,275.00
State Employee Adult Pass	0	3			3	\$380.00	\$1,140.00	\$0.00	\$1,140.00
Under 6 Pass	0	75			75	\$35.00	\$2,625.00	\$0.00	\$2,625.00
Total Passes Sold / Income	39	2,128	0	0	2,167		\$936,510.00	\$0.00	\$936,510.00