

The State of New Hampshire

## **Department of Environmental Services**

Thomas S. Burack, Commissioner

Celebrating 25 Years of Protecting New Hampshire's Environment

December 17, 2012

Her Excellency, Governor Margaret Wood Hassan and the Honorable Council State House Concord, New Hampshire 03301

#### REQUESTED ACTION

Authorize the Department of Environmental Services (DES) to enter into a contract with Wright-Pierce, Inc. (Vendor Code #203111) Topsham, Maine in the amount of \$900,000.00 for as-needed engineering services for the Winnipesaukee River Basin Program (WRBP), effective upon Governor and Council approval through June 30, 2015. 100% WRBP Funds.

Funding is available in the accounts as follows, with the authority to adjust encumbrances in each of the State Fiscal years through the Budget Office if needed and justified. Funding for FY2014 and FY2015 is contingent upon appropriation and availability of funds.

03-44-44-442010-1300-046-500463 Dept Environmental Services, Winnipesaukee River Basin, Con	FY 2013 \$100,000 nsultants	<u>FY2014</u> \$100,000	FY2015 \$100,000
03-44-44-442010-5426-046-500463 Dept Environmental Services, Winnipesaukee River Basin, Rep	\$200,000 placement Fund	\$200,000	\$200,000
Total budget per fiscal year	\$300,000	\$300,000	\$300,000

#### **EXPLANATION**

Approval of this request will authorize Wright-Pierce to perform engineering services under individually negotiated task orders for as-needed engineering services in support of the operations, maintenance, compliance, and improvements of the WRBP infrastructure located in the Lakes Region. The DES-WRBP owns and operates the wastewater collection and treatment system for 10 communities that receive the benefit of the services. The WRBP serves the communities of Moultonborough, Center Harbor, Meredith, Gilford, Laconia, Sanbornton, Belmont, Tilton, Northfield, and Franklin that are represented by the WRBP Advisory Board.

The WRBP periodically requires miscellaneous engineering services on an as-needed basis or emergency contingency basis. The types of projects that could be assigned as task orders under this as-needed engineering services contract may include, but are not limited to:

- Projects from the WRBP Capital Investment Plan (CIP) that are scheduled to be addressed over the term of this contract.
- Design, bidding assistance and construction management for projects deemed necessary to address
  unexpected problems or to repair/modify existing infrastructure due to deterioration or operational issues.
  Construction oversight/inspection services for emergency repairs. These projects might be triggered by
  emergencies such as storm or flood damage or unexpected system failures in major interceptors, pump
  stations or the treatment plant.
- Inspection and analysis of the structural integrity of DES-WRBP buildings, tunnels and other structures in response to unpredicted problems.



Her Excellency, Governor Margaret Wood Hassan and the Honorable Council Page 2

- Technical assistance with SCADA and other electrical or electronic systems to alleviate operational inconsistencies
- Energy audits, health and safety audits, building commissioning, historic preservation assessments, and NEC 70E inspections.
- Value Engineering or similar project assessments.

The professional services that are the subject of this contract are more completely described in Exhibit "A" of the subject Agreement.

The engineering firm was selected using the qualifications-based selection process required for consulting engineering services as described in RSA 21-1:22 and the State's Request for Proposal (RFP) dated June 11, 2012. In consultation with the Advisory Board, DES-WRBP staff prepared a detailed RFP which was distributed to all interested firms on the DES roster of pre-qualified wastewater consulting engineers. The RFP was also advertised in The Citizen of Laconia newspaper and posted on the State's Administrative Services Purchase and Property website. Seven firms responded to the solicitation and were independently evaluated by the Selection Team (Team) recommended by the WRBP Advisory Board (see attached tables with selection team members and ranking results). The Team then entered into negotiations with the highest scoring firm (Wright-Pierce) using a separately submitted Fee Schedule. As part of these negotiations, the Team negotiated the scope and budget of four (4) task orders for potential inclusion in the contract and to allow the DES-WRBP staff and Advisory Board to better estimate the typical budget for each fiscal year and arrive at a contract price limitation.

Based upon their superior proposal and interview and the breadth of technical experience and expertise, the Team unanimously recommended that the WRBP enter into a contract with the highest ranking firm, Wright-Pierce, for As-needed Engineering Services. The four (4) task orders discussed with the Engineer as part of the qualifications-based selection process and contract negotiations were subsequently evaluated by the WRBP Advisory Board. The value of these initial four (4) task orders (\$212,300) was used to assist with the determination of a budget for the work which might be expected for the first fiscal year and each subsequent fiscal year of the 3-year contract term. Entering into the contract with Wright-Pierce for As-needed Engineering Services with a budget of \$300,000 per fiscal year, split between the WRBP Operating Budget (\$100,000/FY) and Replacement Fund (\$200,000/FY), for a total contract price limitation of \$900,000 was unanimously recommended by the WRBP Advisory Board on October 16, 2012. The contract price limitation does not obligate the WRBP to award task orders in the full amount of the price limitation. This level and distribution of funding will not increase the current assessments to each member community but is anticipated to provide sufficient funding for anticipated task orders plus a contingent amount for each fiscal year of the contract term.

All costs of the WRBP are billed back to the users of the facilities, as provided in RSA 485-A:50; there is no General Fund contribution to the WRBP.

This contract has been approved by the Department of Justice as to form, substance and execution,

We respectfully request your approval.

Thomas S. Burack, Commissioner

#### SELECTION CRITERIA INFORMATION FOR SELECTION TEAM MEMBERS

Sciection Team Wember Name:	
The proposal must include all of the following:	Yes/No
Documentation of experience, ability and availability of the firm's staff to perform the proposed services.	1 40,710
Specific, demonstrated experience at water/wastewater facilities is required.	
Proposing firm shall be on the roster of pre-qualified engineering firms maintained by the DES WEB.	
Name(s) of key staff and PE license status should be provided.	
Designation of a lead firm for contract execution, especially if a project team of firms is proposed. Provide sufficient information	
as to relationship between team members, including subcontractors and the roles and responsibilities of each to meet contract	
Demonstration of the capacity to provide the required diversity of engineering and professional disciplines. These may include wastewater design, structural, civil, geotechnical, electrical, electronic and mechanical engineering, wetlands/natural sciences and historic preservation assessments.	
A clear explanation of the roles of any proposed subcontractors.	
The names, addresses and phone numbers of a minimum of five (5) references familiar with engineering services performed by the Proposing Firm in the last three (3) years. References should demonstrate Proposing Firm's experience in projects similar to those described in the Scope of Service, show evidence of ability to perform multiple projects at one time, complete projects on time and within budget, and the demonstrated ability to form teams and/or manage projects requiring the use of subconsultants.	
Documentation that the firm(s) are registered and in good standing with the State of New Hampshire, Secretary of State, Corporate Division, in order to perform work in the State of New Hampshire.	
An explanation of the time frame (maximum time) within which the Proposing Firm could, in general, start work on a project negotiated under the contract (e.g. timeliness of service).	
The Proposing Firm must identify any of the terms or conditions in the P-37 Agreement which they may wish to see revised and submit proposed language for those revisions.	
	g/ <sub>1</sub> ,
While not required, the WRBP welcomes and encourages any suggestions, based on experience with other clients, on how best to implement this project as well as any recommendations for additional work, such as opportunities for improvements of WRBP facilities, which could be incorporated into this contract.	<u> </u>
TO BE CONTROLLED TO BE A CONTROLLED TO THE FOLLOWING THE STATE OF THE	
<u> </u>	
Firm Name:	
Each proposal and interviewed firm will be evaluated and ranked based on the following criteria:	Points
1. Professional competence as evidenced in past projects and experience in performing similar work for water/wastewater	
facilities. (40 points)	, <u>, , , , , , , , , , , , , , , , , , </u>
	ji da in win
2. Demonstrated capabilities to assemble a project team(s) which can effectively manage projects, including those involving subcontractors or subconsultants. (30 points)	
	9-2
3 Demonstration of capacity and willingness to accept multiple concurrent projects, start work quickly, and ability to complete	-
projects within schedule and budget. (20 points)	
	pro state
4. Ability to work cooperatively and interact effectively with DES-WRBP and WRBP communities' staff. (15 points)	
	M/4 - 3 8
5. Clarity, completeness and conciseness of proposal. (10 points)	
	್ಷನ್ ಕಕ್ಷಗಳು
6. Engineering firm's proximity to the WRBP service area. (5 points)	
6. Engineering firm's proximity to the WRBP service area. (5 points)	
6. Engineering firm's proximity to the WRBP service area. (5 points)	
6. Engineering firm's proximity to the WRBP service area. (5 points)	
6. Engineering firm's proximity to the WRBP service area. (5 points)	
6. Engineering firm's proximity to the WRBP service area. (5 points)	
6. Engineering firm's proximity to the WRBP service area. (5 points)	
6. Engineering firm's proximity to the WRBP service area. (5 points)	
6. Engineering firm's proximity to the WRBP service area. (5 points)	
6. Engineering firm's proximity to the WRBP service area. (5 points)	
6. Engineering firm's proximity to the WRBP service area. (5 points)	

As-needed Engineering Ranking Sheet from Proposals - Cumulative Points for each firm 8/15/2012

	Underwood Engineer	Weston & Sampson	ooroi4-thgirW	dim2 Ma	Tazen & Sawyer	oojurj	Cleifelder/SEA	
Feam Member #1	75	8	7 201	55	£8	95	105	
"是是这个人,我们也不是是我们的,我们也不是我们的,我们也不是我们的,我们的一点,我们也不是我们的,我们也不是我们的,我们也不是我们的,我们也可以是我们的,我们		· } •	2	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				
Feam Member #2	86	103	114	86	100	66	92	
各等の一、人が多一、中心を出ているがある。 こうないとのはいい 大人とというのとはないと ながらなる いいまましまい 医部一も ある 修建的ない 一、一、一、一、一、一、一、一、一、一、一、一、一、一、一、一、一、一、一、		10 C	j.				17 18 18 18 18 18 18 18 18 18 18 18 18 18	
Feam Member #3	65	42	45	25	38	19	18	
			1. 2.		5 Y	1,5° p		
Feam Member #4	105	102	113	88	86	113	66	
		.};	. :				,	
Feam Member #5	9	98	108	09	68	06	78	
	-	- 2		1				
Totals per firm:	403	413	485	326	410	416	357	
	*			r L	-			
Average scores	9.08	82.6	62	65.2	82	83.2	71.4	
	1 34-24E			1. 1. 1.				
Shortlist Order:	5	3	1	7	4	2	9	
	- 3		- ,		***		-	
Firms Selected for Interviews:		3	1		4	2		
		-					-	
	umeric	scoring	g systen	n descril	bed in the	ne RFP.		
Selection Team consisted of Sharon McMillin (WRBP Administrator), Steve Dolloff (WRBP Superintendent), Brian Sullivan (WRBP	P Supe	rintend	ent), Br	ian Sull	ivan (W	RBP		

Based upon the Selection Team rankings above and discussion on 8/15/12 as to the number of firms to interview, the four highest ranking firms Advisory Board Chairman, Franklin), Paul Moynihan (WRBP Advisory Board, Laconia), and Sheldon Morgan (Advisory Board, Gilford). were selected for interviews: Wright Pierce, Weston & Sampson, Stantec, and Hazen & Sawyer.

As-needed Engineering Ranking Sheet for Interviews - Cumulative Points for each firm 9/13/2012

I		,044, -1 (6 )		31.		- 1,0							П	_
Hazen & Sawyer	70	e de la companie	26		70		80		49	366	-	73	: 	
Weston & Sampson	90	and suppose the state of	101	<b>新兴</b> 美	88		96	9. Per 2.	99	441		88	g	
Stantec	80	1.00	86	(1) 1000 1000 1000 1000 1000 1000 1000 1	62	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	97	 	92	 430	* 3	98		
əərəi4-tdgirW	110	A COMP SAN	114	16478	801		118	A 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	118	 899		114		
como; d Admir/M		and the strength of the streng			10	The territories the state of th				Totals per firm: 50		Average scores 1		
,	Team Member #1	and the second of the second o	Team Member #2		Team Member #3		Team Member #4	A STATE OF THE STA	Team Member #5					

Superintendent), Brian Sullivan (WRBP Advisory Board Chairman, Franklin), Paul Moynihan (WRBP Advisory Board, discussion on 9/13/12, Wright-Pierce was unanimously recommended, such that contract and task order negotiations described in the RFP. Selection Team consisted of Sharon McMillin (WRBP Administrator), Steve Dolloff (WRBP Comments/notes: Scores are the average out of a possible 120 points using the criteria and numeric scoring system Laconia), and Sheldon Morgan (Advisory Board, Gilford). Based upon the Selection Team rankings above and would commence. Subject:

As-needed Engineering Services

FORM NUMBER P-37 (version 1/09)

#### AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

#### GENERAL PROVISIONS

1. IDENTIFICATION.	
1.1 State Agency Name	1.2 State Agency Address
Department of Environmental Services	29 Hazen Drive, Concord, New Hampshire 03302
1.3 Contractor Name	1.4 Contractor Address
Wright-Pierce, Inc.	99 Main Street, Topsham, ME 04086
1.5 Contractor Phone 1.6 Account Number	1.7 Completion Date 1.8 Price Limitation
Number 207-798-3756 07-44-44-442010- 5426-048-500226	June 30, 2015 \$900,000.00
1.9 Contracting Officer for State Agency	1.10 State Agency Telephone Number
Thomas S. Burack, Commissioner	603-271-3503
1.11 Contractor Signature	1.12 Name and Title of Contractor Signatory
POBE	PAUL F. BIRKEL, SR. VICE PRESIDENT
1.13 Acknowledgement: State of Waine, County of	Sagadahoc
On before the undersigned officer, personal proven to be the person whose name is signed in block 1.11, and act indicated in block 1.12.	ly appeared the person identified in block 1.12, or satisfactorily
1.13.1 Signature of Notary Public or-Justice of the Peace	
[Seal] Drothy a. Riena	leau
1.13.2 Name and Title of Notary of Justice of the Peace	
Dorothy A. Riendean	Administrative Assistant
1.14 State Agency Signature	1.15 Name and Title of State Agency Signatory
Thomas & Terrank	Thomas S Broack Commitsoner
1.16 Approval by the N.H. Department of Administration, Division	on of Personnel (if applicable)
Ву:	Director, On:
1.17 Approval by the Attorney General (Form, Substance and Ex	ecution)
By:	on: 12/4/12
1.18 Approval by the Governor and Executive Council	•
Ву:	On:

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

#### 3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, this Agreement, and all obligations of the parties hereunder, shall not become effective until the date the Governor and Executive Council approve this Agreement ("Effective Date"). 3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

#### 4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

## 5. CONTRACT PRICE/PRICE LIMITATION/PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.
5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

# 6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. In addition, the Contractor shall comply with all applicable copyright laws.

6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination. 6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

#### 7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

#### 8. EVENT OF DEFAULT/REMEDIES.

- 8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):
- 8.1.1 failure to perform the Services satisfactorily or on schedule:
- 8.1.2 failure to submit any report required hereunder; and/or 8.1.3 failure to perform any other covenant, term or condition of this Agreement.
- 8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:
  8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;
  8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
- 8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or
- 8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

# 9. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

- 9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.
- 9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.
  9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.
- 10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination

Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation

#### 12. ASSIGNMENT/DELEGATION/SUBCONTRACTS.

or other emoluments provided by the State to its employees.

The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written consent of the N.H. Department of Administrative Services. None of the Services shall be subcontracted by the Contractor without the prior written consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

#### 14. INSURANCE.

- 14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:
- 14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per occurrence; and
- 14.1.2 fire and extended coverage insurance covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property. 14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.
- 14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than fifteen (15) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be

attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to endeavor to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than ten (10) days prior written notice of cancellation or modification of the policy.

#### 15. WORKERS' COMPENSATION.

- 15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation").
- 15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.
- 16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.
- 17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.
- **18. AMENDMENT.** This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire.

#### 19. CONSTRUCTION OF AGREEMENT AND TERMS.

This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual

intent, and no rule of construction shall be applied against or in favor of any party.

- **20. THIRD PARTIES.** The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.
- 21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.
- **22. SPECIAL PROVISIONS.** Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.
- 23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.
- **24. ENTIRE AGREEMENT.** This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

#### EXHIBIT A SCOPE OF SERVICES

#### I. The Engineer's Responsibilities

Upon execution of the Agreement, The Engineer agrees to proceed with all as-needed engineering services and other work as required and necessary to complete assigned task orders.

The types of projects that could be assigned as task orders under this as-needed engineering services contract may include, but are not limited to:

- Projects from the WRBP Capital Investment Plan (CIP) that are scheduled to be addressed over the term of this contract.
- Design, bidding assistance and construction management for projects deemed necessary to
  address unexpected problems or to repair/modify existing infrastructure due to deterioration or
  operational issues. These projects might be triggered by emergencies such as storm or flood
  damage or unexpected system failures in major interceptors, pump stations or the treatment
  plant.
- Alternatives analysis, recommendations and preliminary design reports to improve anaerobic digester efficiency and/or assess biogas co-generation alternatives and/or for improvements of pump stations. This could also include inspection of process piping and equipment to determine best options to replace deteriorated infrastructure or improve operations.
- Inspection and analysis of the structural integrity of DES-WRBP buildings, tunnels and other structures in response to unpredicted problems.
- Construction oversight/inspection services for emergency repairs.
- Design and implementation of collection system inspections and assessments for the WRBP (Example: Infiltration/Inflow (I/I) analysis and camera studies)
- Technical assistance with SCADA and other electrical or electronic systems (Example: Assistance with implementation of WRBP SCADA Standards and reprogramming to alleviate identified operational inconsistencies and NEC 70E inspections required by new regulations)
- Energy audits, health and safety audits, building commissioning, and historic preservation assessments, as needed.
- Value Engineering or similar project assessments.

The Engineer may use the services of subcontractor(s) where reasonable, appropriate and consistent with industry practice, as indicated herein:

- Work shall not be assigned to a subcontractor without prior approval of the DES-WRBP.
- The Engineer shall be fully responsible to the State for any acts, errors and omissions of subcontractor(s).
- Subcontractor(s) shall be bound by the same terms and conditions as those that bind the Engineer to the State, but there shall be no direct contractual relationship between a subcontractor(s) and the State.
- The State reserves the right to negotiate subcontractor service markup rates and qualifications.
- The Engineer shall be responsible for delivering all reports and documentation generated by any subcontractor.

#### II. The State's Responsibilities

• Assist the Engineer by placing at their disposal all available information pertinent to the assigned task order including all reports, studies, operating data, and other information relative to the

project.

- Make provisions for the Engineer to enter upon the NHDES-WRBP facilities as required to perform the work assigned under this Agreement.
- Assist the Engineer in coordinating with the WRBP Advisory Board

#### III. Effective Date of Agreement

This Agreement shall take effect upon the date of approval by the Governor and Executive Council of the State of New Hampshire through June 30, 2015.

#### III. Time of Completion – Task Orders

The Engineer is to complete the work within the time frame negotiated for each task order.

#### IV. Contract Budget

The DES-WRBP will be billed for services as negotiated for each Task Order. Typically, this will be on a time and expense basis using the hourly billing rates that are stipulated in the Agreement, plus other allowable expenses. However, a lump sum or not-to-exceed basis may be negotiated for some task orders.

- Approval of this Agreement does not authorize expenditures in excess of the Price Limitation in Paragraph 1.8 of the Agreement.
- The Fee Schedule (submitted by the Engineer in response to the Request for Quotations) and the Fee Schedule and/or lump sum negotiated for each task order shall form the basis for Engineer's compensation.
- Engineer to be paid within thirty (30) days of submission of invoice at satisfactory completion of work. Payment for services under this Agreement will be made after submission of invoice and other documentation which may be required to verify satisfactory completion of the services more fully described in each task order.
- Engineer shall not submit invoices more frequently than once per month.
- No minimum amount of work or dollar amount is guaranteed to the Engineer.

Information contained in the State's Request for Quotation dated June 11, 2012, Addendum #1 dated July 12, 2012, and Addendum #2 dated July 25, 2012 is hereby included in Exhibit A by reference. All information included in the Engineer's Proposal is included herein by reference.

# EXHIBIT B COST PROPOSAL & TERMS OF PAYMENT

The general form of compensation for work performed under the contract shall be on a time and materials (T/M) cost-basis, with some fixed prices for certain travel and other items. Each task order shall be negotiated and a scope, schedule and budget agreed upon prior to initiation of work.

- The Fee Schedule for the Engineer, the Rate or Billing Schedules for their identified Subconsultants, and the NHDES Form 5700-41 submitted by the Engineer in their response to the Request for Quotations (attached) shall be the basis of negotiated compensation.
- NHDES Form 5700-41 includes itemized hourly rates for each labor classification of Engineer's staff. The Engineer shall submit a separate Form 5700-41 for each task order and clearly designate rates for any and all subconsultants.
- The direct labor rates provided on the submitted Form 5700-41 are those in effect though the end of calendar year 2013. An escalator (% increase) for direct labor rates will be applied for subsequent calendar years of the Agreement (3% above the 2013 rate applied for 2014 and 3% above the 2014 rates applied for 2015).
- Overhead rates shall be adjusted on a calendar year basis using the backward-looking, audited rate for the prior year as described in the Fee Schedule. However, once a task order has been approved, the overhead rates for that task order shall not be changed.
- Rates shall provide all-inclusive costs, including all federal, state and local taxes, all payroll (direct labor) related costs, bonding, insurance (general liability, professional liability, and worker's compensation). Engineer, Subconsultant and Subcontractor labor costs shall clearly delineate when they apply to office time, on-site time and travel time.
- On-site labor time shall be measured from the time of arrival on-site to the time of departure each day. Travel time shall be measured from and to the contractor's primary office location to the WRBP job site. The maximum compensation for labor travel time shall be 2 hours each way per day.
- Engineer and subconsultants shall carpool and/or make appropriate travel arrangements, as necessary, to minimize mileage expense to the extent feasible.
- All items listed in the Fee Schedule with a specified unit price shall be considered Usual and Customary rates, to which no markup may be added when billed to the State.
- All items listed in the Fee Schedule as "Cost-Plus" shall be based on the actual cost to the Engineer, to which an applicable negotiated percentage markup may be added when billed to the State.
- Profit mark-up (15%) shall only apply to Engineer's direct labor and overhead.
- Billing Rates for subconsultants and subcontractors are inclusive of direct labor, overhead, and profit, unless otherwise negotiated for a specific task order. The Engineer's mark-up on subconsultants and subcontractors is 10%.

The negotiated Engineer's Fee Schedule is attached.

The RFP indicates that compensation shall be on a time and material cost basis with some fixed prices, and Wright-Pierce is very comfortable with this approach.

#### **DIRECT LABOR RATES**

The RFP requests a direct labor rate schedule based on job classifications, and this has been provided in the attached 5700 form. Our standard approach for time charge billing is to use the actual direct labor rate of individuals and the agreed upon rates for overhead and profit. The direct labor rates in the table below are based on the current rates for staff that are anticipated to be involved in the various work tasks of the project. Given confidentiality considerations, we did not include payroll records, but can do so if requested upon selection.

We would utilize annual 3% escalator on these costs that would be applied at the start of 2014 and then 3% against the 2014 rates at the start of 2015.

#### INDIRECT COST RATE (OVERHEAD RATE)

Overhead rates fluctuate on an annual basis and are backward looking. Thus for 2012 we utilize our audited rate for 2011 expenses. Our current audited overhead rate for office work is 166.53% and for Resident Engineering Services is 127.50%. The RFP does not address changes in the overhead rate over the 3-year period of the proposed agreement. We would suggest either using the audited rate, which is adjusted annually or our historical average rate of 168% for office work if the rate must be held over the 3-year period.

Our overhead rate includes account tracking and invoice preparation as requested.

The attached 5700 form include the second page with the standard certification and has been signed to confirm that the rate is in accordance with EPA approved accounting principles.

#### OTHER DIRECT COST RATES FOR TRAVEL

The table below shows all of rates for non-labor billing. We accept all of the conditions noted in the RFP for travels, and our subcontractors have agreed to those terms even if their standard rates differ.



#### FEE SCHEDULE

#### OTHER DIRECT COST RATES FOR EQUIPMENT AND SUPPLIES

The table below shows all of rates for non-labor billing. We accept all of the conditions noted in the RFP for travels, and our subcontractors have agreed to those terms even if their standard rates differ.

The following and non-labor costs are provided as requested in the Request for Proposal.

NON-LABOR BILLING RATE	s
Description 1997 - 1997	Job Cost Rate Per Unit
Mileage - Line - The Committee of the Co	1RS Rate
Meals and Tips	At Cost
Room to the talk of the second	At Cost
Phone	At Cost
Other Communication	At Cost
Publications	At Cost
Miscallees wy	At Cost
CADD Equipment	\$12.00/hour
Blue-Line Prints	\$,d5/sq.ft.
Cadd Bond	\$.15/sq. ft.
Repro Mylar a	51.00/sq.di.
Photocopies	\$.10/copy
TV/VGR	\$10,00/use
Other Printing	At Cost
Photography	. At Cost
Total Station Equipment	\$10.00/hour
Survey Auto Level 34	55.00/day.
Other Survey Equipment	\$15.00/day
Risers	\$.45/each
Stakes	\$.30/each
Hubson eg til 25 til 19	.\$45/each
Monuments	\$18.00/each
Field Notebooks	**\$6.75/each
Other Field Supplies	At Cost
Mylate and the second s	Str.00/sq2fti./
Other Office Supplies	At Cost
Postage A	Ar Costa
Other	At Cost
Substitutes Table 19 The process of the contract of the contra	1,1 x Cost

#### SUBCONSULTANT, SUBCONTRACTOR, AND RENTAL SERVICE

Wright-Pierce has a strong working relationship with a wide range of New Hampshire based subconsultants, and will make the use of New Hampshire based subconsultants a priority. For the draft work tasks, we have proposed two out-of-state subconsultants because of the speciality services (arc flash study and building commissioning) and our familiarity with the quality of their work. We are always willing to discuss working with subconsultants and subcontractors that have performed well for our clients on past projects.

Most of our subcontractor partners utilized a billing rate schedule that is inclusive of direct labor, overhead, and profit. The rates for S.W. Cole, Curt Bartram, P.E., and Electrical Controls of Maine are attached.

#### PROFIT/SUBCONTRACTOR MARK-UP

Our proposed profit rate on labor costs (inclusive of overhead) is 15%. For subconsults and subcontractor services, our proposed mark-up is 10%. As shown in the table above, our rates for non-labor items are generally at cost.



COST OR PRICE SUMMARY FORMAT FOR SUBAGREEN	MENTS UNDER N	H SAG & SRF	<b>Fórm Арр</b> т	oved DES 3/96						
PART I - GENERAL  1. APPLICANT - Winnepesaukee River Basin Program  2. GRANT/LOAN CWSRF-  3. NAME OF CONTRACTOR OR SUBCONTRACTOR - Wright-Pierce  4. DATE OF PRO										
3. NAME OF CONTRACTOR OR SUBCONTRACTOR -	Wright-Pierce		4. DATE OF PI 8/3/2012							
5. ADDRESS OF CONTRACTOR OR SUBCONTRACTOR (	nclude ZiP )	6. TYPE OF SE								
99 Main Street, Topsham, ME 04086		Evaluation, I	lesign, Constru	ction Services						
PAHT II - C	COST SUMMARY	HOURIN	ESTIMATED							
7. DIRECT LABOR (Specify labor categories)	HOURS	HOURLY	COST	TOTAL						
Principal-in-Charge	0		\$0.00							
Project Manager	0									
Sr. Technical Advisor Sr. Project Engineer	0		\$0.00 \$0.00							
Project Engineer Project Engineer	0									
Sr. Civil Engineer	1 8									
Sr. Project Architect	0		\$0.00							
Sr. Structural Engineer	0		\$0.00							
Mechanical Engineer	0		\$0.00							
Sr. Instrumentation Engineer	0		\$0.00							
Sr. Electrical Engineer	0		\$0.00							
Geologist	. 0									
Scientist	0		20.22							
Resident Project Representative (RPR)	0		\$0.00							
Assistant RPR	0		\$0.00							
Sr Engineering Technician	0		\$0.00							
Engineering Technician - Drafter Administrative Assistant	- ö		\$0.00 \$0.00							
Administrative Assistant	U	\$17.50	\$0.00							
DIRECT LABOR TOTAL:	100	815 (7)		\$0						
Difficor Chaott 10 (7th			ESTIMATED							
8. INDIRECT COSTS (Specify Indirect cost pools)	RATE	x BASE =	COST							
	166.53%									
				:						
INDIRECT COSTS TOTAL:				\$0						
9. OTHER DIRECT COSTS										
a. TRAVEL			ESTIMATED							
AL TO ALIANABET ATION		40.00	COST							
(1) TRANSPORTATION		\$0.00	\$0.00							
(2) PER DIEM TRAVEL COSTS TOTAL:	The state of the s	\$0.00	\$0.00 \$0.00							
b. EQUIPMENT, MATERIALS, SUPPLIES	- Carlotte C		ESTIMATED							
(Specify categories)	QTY	COST	COST							
Printing, postage, telephone, fax, etc.	1	\$0.00	\$0.00							
	7									
- Anii Militar - Anii										
EQUIPMENT SUBTOTAL:			\$0.00							
c. SUBCONTRACTS			ESTIMATED							
			COST							
SW Cole - Geotechnical			\$0.00							
Electrical Controls of Maine			\$0.00	1						
Curt Bartram, P.E.			\$0.00							
SUBCONTRACTS SUBTOTAL:	<u> </u>		\$0.00							
d. OTHER (Specify categories)	QTY	COST	ESTIMATED COST							
Resident Project Representative	QIY	\$0	\$0,00							
Heardailt Liniari Lehiaseuma	ļ	30	30.00							
OTHER SUBTOTAL:		St. 71 - 12 - 1	\$0.00							
e. OTHER DIRECT COSTS TOTAL:	1.75		\$0.00	\$0						
	£ £ £ £									
10. TOTAL ESTIMATED COST				\$0						
11. PROFIT				\$0						
12. TOTAL PRICE				\$0.00						

.

.

PART III - CERTIFICATI	ONS
IS. CONTRACTOR OR SUBCONTRACTOR	
This proposal is submitted for use in connection with and in response to (	his is to certify to the bast of my knowledge and belief that accurate as of (2) <u>AUGUST 2</u> <u>2012</u> account for the financial transactions under this project. Heat to downward renegotiation and/or recoupment where
4. LOAN RECIPIENT	
I certify that I have reviewed the cost/price summary set forth herein and for subagreement award.	the proposed costs/price appear acceptable
DATE OF EXECUTION	SIGNATURE OF REVIEWER
	TITLE OF REVIEWER



# Charge Rate Schedule Geotechnical Engineering Services New Hampshire Department of Environmental Services Winnipesaukee River Basin Program (DES-WRBP)

<u>ITEM</u>	<u>UNIT</u>	RATE
Personnel Geotechnical Engineer Senior Geotechnical Engineer Principal CAD Technician	Hour Hour Hour Hour	\$80 \$125 \$145 \$70
Laboratory Services Soil Gradation (ASTM C-117/136) Soil Moisture Content (ASTM D-2216) Atterberg Limits (ASTM D-4318) Corrosivity (Resitivity, pH, Sulfate, Chloride) Modified Proctor	Each Each Each Each Each	\$95 \$15 \$95 \$125 \$125

#### **Other Direct Charges**

Subcontractors cost plus 12% mark-up
Mileage cost plus 5% (currently \$0.58/mile)

# Curt Bartram P. E. Consulting Engineer 7 Farm View Dr. Windham, ME 04062 207-892-3965 cbart848@roadrunner.com

#### SCHEDULE OF BILLING RATES

**Hourly Rate** 

Senior Engineer

\$100/hr

\$75/hr for travel

Travel:

Maximum labor charge of 2 hours each way, 4 hours total

Mileage: \$0.55 per mile, max. of 120 miles each way, 240 miles total



Electrical Controls of Maine 755 South Waterboro Road Lyman, Maine 04002 Tel. 207.499.2679 Fax 207.499.2675 Cell 207.590.0770

#### **SCHEDULE OF BILLING RATES**

January, 2010 - December 31, 2010

**Hourly Rate** Senior Engineer \$100.00 Engineer Tech. \$85.00 \$65.00 Drafting 4 Hour Minimum Charge **Emergency After Hours Calls** Time plus 1/2 Weekends and Holidays .60 Mileage Cost + 10% Direct Charges (major expenses, copying, printing/plotting Cost + 10 % Subcontractors

#### EXHIBIT C SPECIAL PROVISIONS

#### Item 1.

Delete P-37 Agreement item 13 which reads:

"The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement."

#### Replace P-37 Agreement item 13 with the following:

"The Contractor shall indemnify and hold harmless the State, its officers and employees, from and against any and all losses including reasonable attorneys' fees suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement."

#### Item 2.

Delete P-37 Agreement item 14.1.1 which reads: "comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per occurrence;"

Replace P-37 Agreement item 14.1.1 with the following: "comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per occurrence or in amounts of no less than \$1,000,000 per occurrence and no less than \$2,000,000 aggregate".

#### Item 3.

Delete P-37 Agreement item 14.1.2 which reads: "fire and extended coverage insurance covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property.

In consideration of this modification to the Agreement, the Engineer shall ensure that all electronic data is backed-up in multiple office locations and, in the case of fire or other catastrophic event, all data subject to P-37 Agreement item 9.2 shall be provided or re-created by the Engineer at no additional cost to the State.

#### Item 3.

Engineer shall carry professional liability insurance for errors and omissions in amounts of no less than \$3,000,000 per claim, and \$3,000,000 aggregate.



Water
Wastewater
Infrastructure

Approval as to form:

Town Counsel

At a meeting of the Directors of Wright-Pierce, held on April 2, 2012, at which a quorum of Partners/Directors were present, it was

#### VOTED:

That any one or all of the following officers of Wright-Pierce, on behalf of the Corporation, are authorized to execute all Wright-Pierce contracts, both service agreements and general contractual obligations:

William E. Brown, President
Peter C. Atherton, Vice President
Paul F. Birkel Vice President
John W. Braccio, Vice President
Richard N. Davee, Vice President
Jonathan C. Edgerton, Vice President
Walter J. Flanagan III, Vice President
Michael D. Giggey, Vice President
Jeffrey P. Musich, Vice President
John R. Nelson, Vice President

A true copy.

Attest: WRIGHT-PIERCE
Place of Business: 99 Main Street
Topsham, ME 04086

Date of this Contract: 11-1-2012

I hereby certify that I am the Clerk of Wright-Pierce, that William E. Brown is the duly elected President, and that the above vote has not been amended or rescinded and remains in full force and effect as of this date.

WRIGHT-PIERCE

Walter J. Flanagan III, Clerk

Date: 11-1-2012

# State of New Hampshire Bepartment of State

#### CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that WRIGHT - PIERCE a(n) Maine corporation, is authorized to transact business in New Hampshire and qualified on December 20, 1978. I further certify that all fees and annual reports required by the Secretary of State's office have been received.

In TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 31<sup>st</sup> day of October, A.D. 2012

William M. Gardner Secretary of State



ACORD

#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 12/20/2012

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s)

C	ertificate holder in lieu of such endors			,	niu Qi St	MIGHT V STO	itement on u	ns cardincate does not c	Other	rights to the				
PRO	DUCER				CONTA NAME:	CT								
	ton Insurance Agency US Route 1					<sub>s, Ext);</sub> (207) 8	29-3450	FAX (A/C, No):	(207)	829-6350				
	nberland Foreside, ME 04110				E-MAIL ADDRE	88-		1,000,110,1						
					7,5-1,1-		SURER(S) AFFOR	RDING COVERAGE		NAIC#				
					INSURF			e Company		22292				
INSU	JRED				INSURE	<del></del>								
	Mind of a Prince of the late				INSURE					1				
	Wright-Pierce, c/o John Nels 99 Main St	son			INSURE	·								
	Topsham, ME 04086				INSURE									
								,						
CO	VERAGES CER	TIFIC	CATE	E NUMBER:	INSURE	KF:		REVISION NUMBER:		<u> </u>				
	HIS IS TO CERTIFY THAT THE POLICIE				HAVE B	FEN ISSUED			HE PO	LICY PERIOD				
Ċ	IDICATED. NOTWITHSTANDING ANY R ERTIFICATE MAY BE ISSUED OR MAY XCLUSIONS AND CONDITIONS OF SUCH	EQU! PER	REMI	ent, term or conditio . The insurance affor	N OF A	NY CONTRA THE POLIC	CT OR OTHER IES DESCRIB	R DOCUMENT WITH RESPE SED HEREIN IS SUBJEC <b>T T</b>	ECT TO	WHICH THIS 💚				
INSR LTR		ADDE	SUBR			POLICY EFF (MM/DD/YYYY)		LIMIT	s					
-HID	GENERAL LIABILITY	TUSK	WVD	FOLICI NUMBER		(MM/DD/TTYY)	(MIMPULAYTTY)	EACH OCCURRENCE	\$	1,000,000				
Α	X COMMERCIAL GENERAL LIABILITY	х		ZBP6986037		1/1/2013	1/1/2014	DAMAGE TO RENTED	s	100,000				
	CLAIMS-MADE X OCCUR	^						PREMISES (Ea occurrence)	\$	5,000				
	- Octor							MED EXP (Any one person) PERSONAL & ADV INJURY	5	1,000,000				
						,			s	2,000,000				
	GEN'L AGGREGATE LIMIT APPLIES PER:							GENERAL AGGREGATE	<u> </u>	2,000,000				
	PRO.							PRODUCTS - COMP/OP AGG	\$					
	AUTOMOBILE LIABILITY							COMBINED SINGLE LIMIT	-	1,000,000				
Α		v		AHP6806773-02		1/1/2013	1/1/2014	(Es accident)  BODILY INJURY (Per person)	\$	1,000,000				
*	ANY AUTO ALLOWNED SCHEDULED	X	ļ	MHP0000775-02		17172013	111/2014	BODILY INJURY (Per accident)						
	AUTOS X AUTOS NON-OWNED							·	<b></b> _	— <del></del>				
	X HIRED AUTOS X AUTOS	İ						PROPERTY DAMAGE (PER ACCIDENT)	\$	_ <del>-</del>				
	Y WADELLAND Y		<b>!</b>					-	\$	40.000.000				
	X UMBRELLA LIAB X OCCUR					414/0040	41410044	EACH OCCURRENCE	\$	10,000,000				
Α	EXCESS LIAB CLAIMS-MADE			UHP6989052-00		1/1/2013	1/1/2014	AGGREGATE	\$	10,000,000				
	DED RETENTION \$ WORKERS COMPENSATION							(	\$					
	AND EMPLOYERS' LIABILITY Y/N	1		HID DOODOO		4410040	41410044	^ I TORY LIMITS   ER		4 000 000				
Α	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A		WDP6806264		1/1/2013	1/1/2014	E.L. EACH ACCIDENT	\$	1,000,000				
	(Mandatory in NH)	]	!					E.L. DISEASE - EA EMPLOYEE		1,000,000				
	If yes, describe under DESCRIPTION OF OPERATIONS below	-		A \$4'51 - \$4' \$4'5 Au			1	E.L. DISEASE - POLICY LIMIT	\$	1,000,000				
		ļ	]											
			l											
DE\$	CRIPTION OF OPERATIONS / LOCATIONS / VEHIC	LE8 (	Attach	ACORD 101, Additional Remarks	Schedule	, if more space b	required)							
CF	RTIFICATE HOLDER				CANO	CELLATION								
	NH Department of Environm Sharon McMillin, Administra	l Ser	vices <b>W</b> RBP	THE	EXPIRATIO	N DATE TH	DESCRIBED POLICIES BE C HEREOF, NOTICE WILL CY PROVISIONS.							
	528 River St.				ALITEC	RIZED REPRESE	FUTATIVE							
	PO Box 68 Franklin, NH 03235				احا	. 1								
	1 101-1011, 1411 00200				Mai	rew D. Dordala	Maureu D. Arshidi i A-							



#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

10/25/2012

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to

tŀ	ne terms and conditions of the policy ertificate holder in lieu of such endors	, cei	tain	policies may require an e						nfer	rights to the
PRO	DUCER				CONTA NAME:	Ст					
Am 859	es & Gough Willard Street e 320				PHONE (A/C, No, Ext): (617) 328-6555 FAX (A/C, No): (61 ADDRESS:						328-6888
	ncy, MA 02619				ADDRE						
								RDING COVERAGE			NAIC#
				*****	INSURE	<sub>R A :</sub> Catlin Ir	isurance C	ompany	_		19518
INSU	JRED				INSURE						
	Wright-Pierce			•	INSURER C:						
	99 Main Street				INSURE	RD:					
	Topsham, ME 04086				INSURE						
					INSURE	RF:					
				E NUMBER:				REVISION NUM			
IN C	HIS IS TO CERTIFY THAT THE POLICIE IDICATED NOTWITHSTANDING ANY R ERTIFICATE MAY BE ISSUED OR MAY XCLUSIONS AND CONDITIONS OF SUCH TYPE OF INSURANCE	EQUI PER POLI	IREMI TAIN,	ENT, TERM OR CONDITION , THE INSURANCE AFFORM LIMITS SHOWN MAY HAVE	N OF A	NY CONTRAC 7 THE POLICI REDUCED BY (	CT OR OTHER ES DESCRIB	R DOCUMENT WIT ED HEREIN IS SU	H RESPEC	O ALL	WHICH THIS
	GENERAL LIABILITY	114514	77.7.2			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		EACH OCCURRENC	E S	\$	
	COMMERCIAL GENERAL LIABILITY							DAMAGE TO RENTE PREMISES (Ea occu	ED .	<u> </u>	ATTEN .
	CLAIMS-MADE COCCUR							MED EXP (Any one p	.,,,,,,,	<u> </u>	
	CEANVIS-IVIADE OCCOR							PERSONAL & ADV		\$ \$	
								GENERAL AGGREG		\$ \$	
	GEN'L AGGREGATE LIMIT APPLIES PER.							PRODUCTS - COMP		\$	
	PRO-							T TOBOOTS - CONT		\$	
	AUTOMOBILE LIABILITY							COMBINED SINGLE	LIMIT		
								(Ea accident) BODILY INJURY (Pe		\$ \$	
	ANY AUTO ALL OWNED SCHEDULED							BODILY INJURY (Pe			
	AUTOS AUTOS NON-OWNED									• \$	
	HIRED AUTOS AUTOS		Ì					PROPERTY DAMAG (PER ACCIDENT)		\$ \$	
	LIMBERTALIAR			_							
	UMBRELLA LIAB OCCUR EXCESS LIAB CLAIMS_MADE							EACH OCCURRENC	1	\$	
	CEAIMO-MADE	-						AGGREGATE		\$	
	DED RETENTION \$ WORKERS COMPENSATION		-	1				WC STATU-	OTH-	5	
	AND EMPLOYERS' LIABILITY Y/N					ļ		WC STATU- TORY LIMITS	<u>ER</u>		
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A						E L. EACH ACCIDEN		\$	
	(Mandatory in NH)							E L. DISEASE - EA E	MPLOYEE	<u> </u>	
	If yes, describe under DESCRIPTION OF OPERATIONS below		<u> </u>					E L. DISEASE - POL	ICY LIMIT :	\$	1
Α	Professional Liab.			AED-205919-0113		1/1/2012	1/1/2013	3,000,000			5,000,000
DES	CRIPTION OF OPERATIONS / LOCATIONS / VEHIC	LES (	) Attach	ACORD 101, Additional Remarks	Schedule	, if more space is	required)				
CE	RTIFICATE HOLDER				CANO	ELLATION					
	NH Department of Environm Attn: Ms. Sharon McMilin Administrator P.O. Box 68 - 528 River Stre	ences - WRBP	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE								
	Franklin, NH 03235					1100					