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State of New Hampshire
DEPARTMENT OF ADMINISTRATIVE SERVICES
OFFICE OF THE COMMISSIONER
25 Capitol Street – Room 120
Concord, New Hampshire 03301

CHARLES M. ARLINGHAUS
Commissioner
(603)-271-3201

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Assistant Commissioner
(603)-271-3204

June 29, 2017

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

Pursuant to RSA 4:8, Gifts to the State, the Department of Administrative Services respectfully requests authorization to accept a gift for travel reimbursement, not to exceed \$1,200.00, from the Energy Services Coalition (ESC) to allow one employee to attend the annual Board of Directors Meeting as well as the annual Market Transformation Conference August 9-11, 2017 in Henderson, NV.

EXPLANATION

The ESC is a public/private partnership that works closely with the Federal Department of Energy (DOE). Currently the Deputy Administrator of the Division of Plant and Property Management at the Department of Administrative Services serves on the national board of directors for the ESC and is required to attend the annual Board of Directors Meeting. The conference offers many workshops and networking opportunities to learn more about energy efficiency and build connections with other energy professionals across the country. The State of New Hampshire has been offered travel reimbursement for one member of the Dept. of Administrative Services Division of Plant and Property Management to attend the ESC 6th Annual Market Transformation Conference August 9-11, 2017 in Henderson, Nevada, with funds being made available through the Board of Directors Travel Fund from the ESC.

This gift supports attendance at the ESC conference and Board of Directors meeting for one office member to participate in the analysis and discussion of transforming the energy efficiency market. Workshop opportunities at the conference include presentations on free tools offered by DOE to help states save energy and money.

Respectfully submitted,

Charles M. Arlinghaus
Commissioner

Howe, Dawn

From: Rantamaki, Karen
Sent: Wednesday, July 05, 2017 2:29 PM
To: Howe, Dawn
Subject: FW: 2017 ESC Conference

Dawn-

Here is the email from the ESC stating what is covered by the travel fund.

Let me know if you need something more.

Thanks,
Karen

-----Original Message-----

From: JIm [mailto:jimarwood@cox.net]
Sent: Wednesday, March 22, 2017 3:03 PM
To: Rantamaki, Karen
Subject: RE: 2017 ESC Conference

Register as a public sector member for the conference -- and that is separate from the Board activities. We do have a Board travel fund for the public sector that we use for attendance of the Board meeting. We have a total of \$5000 allocated to cover the six board members -- not that it is allocated on a per person basis -- but we will cover the airfare and at this point probably one hotel night -- but depending on the needs it can cover two nights.

Jim Arwood
Executive Director
Energy Services Coalition
602-468-1702

-----Original Message-----

From: Rantamaki, Karen [mailto:Karen.Rantamaki@nh.gov]
Sent: Wednesday, March 22, 2017 11:44 AM
To: Tracey Kohler <tkohler@energyservicescoalition.org>; jimarwood@cox.net; Douglas Dahle (treasurer@energyservicescoalition.org) <treasurer@energyservicescoalition.org>
Subject: 2017 ESC Conference

Hello -

I am making plans to register for the ESC conference in August. As a member of the Board of Directors, I realize there is a board meeting on Thursday.

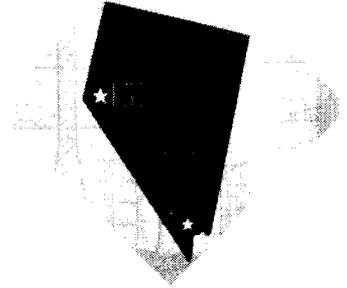
It's my understanding that expenses associated with that meeting are covered by the ESC. I am writing to get clarification on what expenses (for the

conference/meeting) are covered. I was planning on registering for the conference but wasn't sure if I register as a "public sector member" or if there was a special registration category for Board Members.



2017 Energy Services Coalition's Market Transformation Conference

Green Valley Ranch Resort & Spa, Henderson, NV



PRELIMINARY AGENDA

Updated June 27, 2017

DAY 1 – WEDNESDAY, AUGUST 9, 2017

3:00 – 5:00 pm **Conference Registration**

3:00 – 5:00 pm **Exhibit Set-Up**
Exhibitors will display the latest technologies and trends in energy efficiency products, services and strategies.

5:00 – 7:00 pm **Welcome Reception – Hospitality Suite**

DAY 2 – THURSDAY, AUGUST 10, 2017

8:00 am – 8:00 pm **Conference Registration**

8:00 am – 2:00 pm **Exhibit Set-Up**
Exhibitors will display the latest technologies and trends in energy efficiency products, services and strategies.

1:00 – 2:00 pm **ESC Board of Directors Meeting**

2:00 – 3:30 pm **Concurrent Breakout Sessions**

Breakout #1: Local Public Sector GESPC Training

The Nevada ESC Chapter will host an abbreviated training for local officials on how performance contracting works for the public sector in Nevada.

Presenters:

*Chris Halpin, Celtic Energy
Neal Skiver, GK Baum
Steven Frost, Ameresco
Jim Knutson, UMCI*

Breakout #2: ESC Training - The Needs Assessment Analysis and Lessons Learned

This training session is open to ESC Chapters and will focus on strategies to maximize State Program success.

Presenters:

*Dale Hahs, Energy Services Coalition
Jim Ploger, Energy Services Coalition
Eddie Riddle, Energy Services Coalition*

3:30 – 4:00 pm **Networking Break**
The ESC conference will officially kick-off with a networking break in the exhibitor space.

4:00 – 4:15 pm **ESC Conference Kick-Off & Welcome**

Presenters:
Tom Walther, ESC President
Kelly Thomas, ESC Nevada Chapter Co-Chair

4:15 – 4:30 pm **State of the Nation’s Energy Programs**

Presenter: David Terry, NASEO

4:30 – 5:00 pm **Opening Keynote: Evolution of GESPC**

Presenter: Dr. Tim Unruh, Deputy Assistant Secretary for Renewable Power,
US Department of Energy

5:00 – 5:30 pm **Keynote Panel – The Utility of the Future**
This session addresses the emerging issues in the electric power sector and the impacts of energy efficiency and renewable energy technologies on the power sector.

Moderator: Tom Walther, ESC President
Presenters:
John Hargrove, Association of Energy Services Professionals
Kris Mayes, Energy Foundation
Amanda Ormond, Western Grid Group

5:30 – 7:00 pm **ESC National and Nevada Chapter Reception – Exhibitor Space**

DAY 3 – FRIDAY, AUGUST 11, 2017

7:00 am – 5:00 pm **Conference Registration**

7:45 – 8:30 am **How to Achieve Success (Panel and Breakfast in Exhibit Hall)**
State programs have different strategies for achieving success. Three of the inaugural 2016 ESC Energy Stewardship champion states share programmatic design attributes, tools and strategies that they are employing to accelerate GESPC in their state.

Presenters:
Tony DePrima, Delaware Sustainable Energy Utility
Doug Kilpatrick, Washington State Enterprise Services
Len Hoey, North Carolina Department of Environmental Quality, Utility Savings Initiative (invited)

8:45 – 9:30 am **Emerging Technologies**
New and emerging energy technologies are transforming the way our public buildings and infrastructure use energy. This session will explore new trends and technologies that are improving energy efficiency in our buildings and facilities.

Presenters:
Jorge Figueroa, Western Resource Advocates
Phillip Barton, Schneider Electric (invited)
TBA

- 9:30 – 10:15 am** **Government Affairs**
States, cities, schools and other government entities across the US are enacting legislation, resolutions and rules to reduce energy usage in their buildings. This session will explore the policy trends that are impacting performance contracting projects in 2017.
- Presenters:**
*Don Gilligan, NAESCO
 Jeff Schlegel, SWEEP (invited)
 Christine Keck, Energy Systems Group*
- 10:15 – 10:30 am** **Networking Break in Exhibit Hall**
- 10:30 – 11:15 am** **G(ESPC) is for Guarantee**
The savings guarantee forms the basis of what makes GESPC work. This panel will explore how the guarantee is treated differently from state to state and the challenges and the value the guarantee presents for project participants and the programs.
- Moderator:** *Dale Hahs, Energy Services Coalition*
- Presenters:**
*Karen Pelzer, All American Investment Group, LLC
 Neil Skiver, George K. Baum & Company
 Geoff Culmn, Bank of America (invited)*
- 11:15 am – 12:00 pm** **What Success Looks Like**
ESCOs are leading the way in developing and implementing practical solutions to reducing energy consumption for public and private sector buildings. The implementers share their innovative projects that resulted from a guaranteed energy savings performance contract.
- Presenters:**
*Dan Addink, McKinstry
 Mark Korinek, Carson City SD
 Thomas Walther, Sylvania Lighting Solutions
 Lenny Byrd, Ameresco (invited)*
- 12:00 – 1:00 pm** **Keynote Luncheon in Exhibitor Hall**
- 1:00 – 1:45 pm** **The Role of the 3rd Party Administrator (Owner's Rep)**
This interactive session explores how the concept of a third-party administrator (Owner's Rep) for Guaranteed Energy Savings Performance Contracts has evolved and is helping safeguard the public sector client.
- Presenters:**
*Chris Halpin, Celtic Energy
 John Canfield, Trident Energy
 Kelly Thomas, Public Sector (Nevada)*
- 1:45 – 2:15 pm** **Federal Government Showcase**
This session examines the efforts of the Federal Government through Federal GESPC Projects and Programs.

- 2:15 – 2:30** **Networking Break in Exhibit Hall**
- 2:30 – 4:00 pm** **States and Chapters Roundtable**
The traditional closing session is our Chapters/States in Action session that provides a glimpse at the GESPC activities going on in State Chapters and Energy Offices around the country.
- 4:00 – 5:00 PM** **Closing Reception and Awards Ceremony in Exhibitor Hall**
- 5:00 – 6:30 PM** **Exhibitor Breakdown**

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