



**THE STATE OF NEW HAMPSHIRE**  
DEPARTMENT OF TRANSPORTATION



**Victoria F. Sheehan**  
Commissioner

**William Cass, P.E.**  
Assistant Commissioner

Bureau of Construction  
February 7, 2018

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**REQUESTED ACTION**

1. Authorize the Department of Transportation to enter into a contract with L & D Safety Markings, Corp. (Vendor 260129) of Barre, VT on the basis of a low bid of \$326,119.74 for placement of 2.2 million feet of pavement markings during the spring/summer of 2018 along all Turnpike corridors, from the date of Governor and Council approval through August 31, 2018 unless extended by the Department in accordance with the Standard Specifications. 100% Turnpike Funds.

Funding is available in State Fiscal Year 2018 and 2019 as follows, with the ability to adjust encumbrances through the Budget Office between State Fiscal Years if needed and justified:

Funding is available as follows:	<u>FY 2018</u>	<u>FY 2019</u>
04-96-96-961017-7025		
Turnpike Renewal & Replacement		
400-500870 Highway Contract Payments	\$176,119.74	\$150,000.00

**EXPLANATION**

This project is part of the annual Turnpike Renewal and Replacement Program. This project will place approximately 2.2 million feet of pavement markings during the spring/summer of 2018. The pavement markings will be placed along the Turnpike system roadway segments, excluding areas within construction project limits or roadways with durable markings previously applied, and will include Turnpike's mainline, secondary roads and ramps.

Due to resource constraints, the Bureau of Traffic is not able to apply pavement markings for Turnpikes as has happened historically. This project will allow for continued application of pavement markings providing proper lane delineation for the safety of the traveling public.

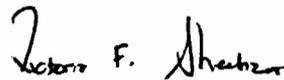
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Although the bid costs exceeded the Department's estimate by 6.37%, the low bid is felt to be reasonable for the work involved as there were 3 bids submitted for this project. Re-advertising this project would result, in our opinion, in higher prices and prevent the completion of the work in a timely manner. The Department considers it to be in the best interest of the State to accept this bid to accomplish these needed repairs.

The Contractor has been prequalified by this Department. The Contract has been approved by the Attorney General as to form and execution, and the Department has certified that the necessary funds are available and the bid reasonably conforms to the engineer's estimate in accordance with State procedure. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Service's Office, and subsequent to Governor and Council approval will be on file at the Department of Transportation.

A copy of the Tabulation of Bids received for this project is attached along with the Contract Supplemental Sheet and a map indicating the location of the project.

Sincerely,



Victoria F. Sheehan  
Commissioner

VFS/md

Department Estimate: \$306,601.07

Contract Amount: \$326,119.74

Over Estimate: \$ 19,518.67

Attachments

**PROJECT: STATEWIDE STRIPING (TURNPIKES)**

**STATE NO: 41099**

**Date: January 3, 2018**

**SUPPLEMENTAL PROJECT INFORMATION SHEET**

**DESCRIPTION:** This project will place approximately 2.2 million feet of pavement markings during the spring/summer of 2018. The pavement markings will be placed along the Turnpike system roadway segments, excluding areas within construction project limits or roadways with durable markings previously applied, and will include Turnpike's mainline, secondary roads and ramps.

**FEDERAL FUNDING:** 0% (100% Turnpike funded from Turnpike's Renewal & Replacement program)

**CONTINGENCY:** No contingency is requested given the nature of the project and minimal risk for cost overruns.

**PROJECT INITIATED:** Bureau of Turnpike's Renewal & Replacement program

**EXPLANATION:** Due to resource constraints, the Bureau of Traffic is not able to apply pavement markings for Turnpikes as has happened historically. This project will allow for continued application of pavement markings providing proper lane delineation for the safety of the traveling public.

**TRAFFIC IMPLICATIONS:** Minimal traffic impacts are anticipated. Traffic control will be a mobile operation and follow the same procedures that the Traffic Bureau uses for striping operations. Lane closures or travel-in-shoulders will be used when traffic would be present on both sides of the striping operation. Lane and shoulder closure timeframes will be consistent with those developed by the Turnpike Bureau for maintenance operations or will follow more stringent requirements based upon location/lane configuration. Normal traffic patterns will be re-established prior to the beginning of peak hour traffic volumes.

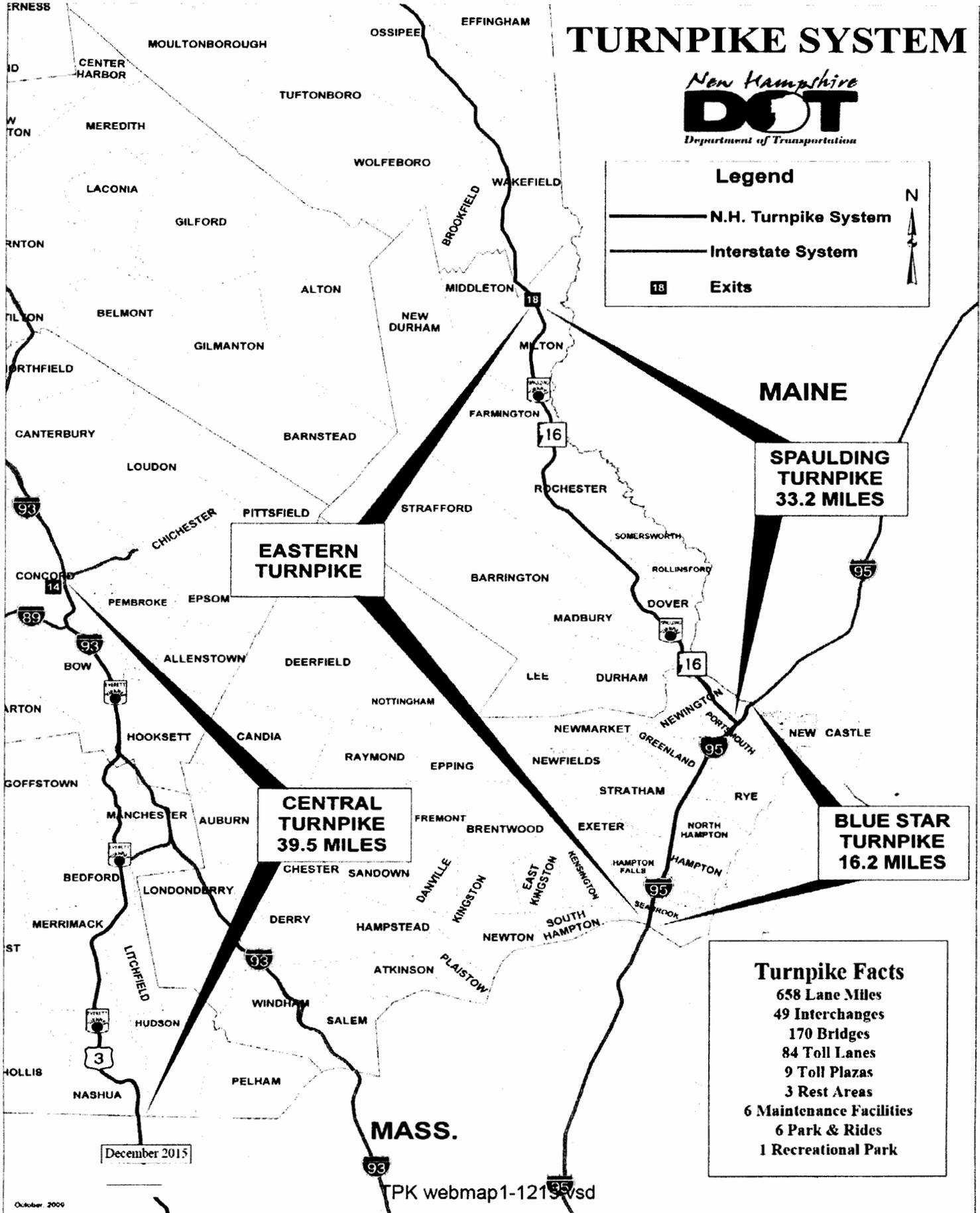
**COMPLETION DATE:** August 31, 2018

# TURNPIKE SYSTEM



**Legend**

- N.H. Turnpike System
- Interstate System
- Exits



**EASTERN TURNPIKE**

**CENTRAL TURNPIKE  
39.5 MILES**

**SPAULDING TURNPIKE  
33.2 MILES**

**BLUE STAR TURNPIKE  
16.2 MILES**

**Turnpike Facts**

- 658 Lane Miles
- 49 Interchanges
- 170 Bridges
- 84 Toll Lanes
- 9 Toll Plazas
- 3 Rest Areas
- 6 Maintenance Facilities
- 6 Park & Rides
- 1 Recreational Park

December 2015

MASS.

TPK webmap1-1215vsd



# ABC Bid Data

STATEWIDE STRIPING (TURNPIKES)  
41099  
NON-FEDERAL

PROJECT: STATEWIDE STRIPING (TURNPIKES)  
 STATE PROJECT NUMBER: 41099  
 FED. PROJECT NUMBER: NON-FEDERAL  
 DATE BIDS OPEN: February 01, 2018,  
 SCOPE OF WORK: Statewide Striping  
 COMPLETION DATE: August 31, 2018  
 LOCATION:

Awarded To: L & D SAFETY MARKINGS  
CORP  
304 EAST MONTPELLIER RD  
BARRE, VT 05641-8373  
 Amount: \$326,119.74  
 Award Date:  
 Certified by: PETER.E.STAMNAS  
Director of Project Development

## Summary of Bidders

Contractor	Bid Amount	Rank
L & D SAFETY MARKINGS CORP 304 EAST MONTPELLIER RD, BARRE VT 05641-8373	\$326,119.74	A
HI-WAY SAFETY SYSTEMS, INC. 9 ROCKVIEW WAY, ROCKLAND MA 02370	\$386,299.10	B
MARKINGS INC 30 RIVERSIDE DRIVE, PEMBROKE MA 02359	\$424,336.01	C



Item No.	Description	Unit	Quantity	PS&E		MARKINGS INC 30 BRIDGE AVENUE PEMBROKE, MA 02359	
				Unit Price	Total	Unit Price	Total

**Items**

618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	40,000.00	\$1.00	\$40,000.00	\$1.00	\$40,000.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$5,000.00	\$5,000.00	\$2,000.00	\$2,000.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$1,500.00	\$3,000.00	\$2,000.00	\$4,000.00
619.63	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	2.00	\$2,500.00	\$5,000.00	\$5,000.00	\$10,000.00
632.0104	RETROREFLECTIVE PAINT PAVE. MARKING, 4" LINE	LF	117,023.00	\$0.07	\$8,191.61	\$0.10	\$11,702.30
632.0106	RETROREFLECTIVE PAINT PAVE. MARKING, 6" LINE	LF	1,934,844.00	\$0.09	\$174,135.96	\$0.14	\$270,878.16
632.0112	RETROREFLECTIVE PAINT PAVE. MARKING, 12" LINE	LF	144,245.00	\$0.30	\$43,273.50	\$0.39	\$56,255.55
632.911	OBLITERATE PAVE. MARKING LINE, 12" WIDE & UNDER	LF	10,000.00	\$0.10	\$1,000.00	\$0.25	\$2,500.00
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	25,000.00	\$1.00	\$25,000.00	\$1.00	\$25,000.00
1010.15	FUEL ADJUSTMENT	\$	2,000.00	\$1.00	\$2,000.00	\$1.00	\$2,000.00

Totals:					\$306,601.07		\$424,336.01
All Totals:					\$306,601.07		\$424,336.01

# PS&E Comparison

STATEWIDE STRIPING (TURNPIKES)  
 41099  
 NON-FEDERAL

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	40,000.00	\$1.00	\$40,000.00	\$1.00	\$40,000.00	\$0.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$0.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$500.00	\$1,000.00	\$1,500.00	\$3,000.00	(\$2,000.00)
619.63	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	2.00	\$2,000.00	\$4,000.00	\$2,500.00	\$5,000.00	(\$1,000.00)
632.0104	RETROREFLECTIVE PAINT PAVE. MARKING, 4" LINE	LF	117,023.00	\$0.08	\$9,361.84	\$0.07	\$8,191.61	\$1,170.23
632.0106	RETROREFLECTIVE PAINT PAVE. MARKING, 6" LINE	LF	1,934,844.00	\$0.10	\$193,484.40	\$0.09	\$174,135.96	\$19,348.44
632.0112	RETROREFLECTIVE PAINT PAVE. MARKING, 12" LINE	LF	144,245.00	\$0.30	\$43,273.50	\$0.30	\$43,273.50	\$0.00
632.911	OBLITERATE PAVE. MARKING LINE, 12" WIDE & UNDER	LF	10,000.00	\$0.30	\$3,000.00	\$0.10	\$1,000.00	\$2,000.00
1008.11	ALTERATIONS AND ADDITIONS AS NEEDED - UNANTICIPATED WORK	\$	25,000.00	\$1.00	\$25,000.00	\$1.00	\$25,000.00	\$0.00
1010.15	FUEL ADJUSTMENT	\$	2,000.00	\$1.00	\$2,000.00	\$1.00	\$2,000.00	\$0.00
<b>Total:</b>					\$326,119.74		\$306,601.07	\$19,518.67



L&DSAFE-01

PLENAHAN

# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
04/11/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Denis, Ricker & Brown - MTP PO Box 565 Montpelier, VT 05601-0565	CONTACT NAME: Linda Mercy
	PHONE (A/C, No, Ext): (802) 262-1439 FAX (A/C, No): (802) 229-6770
	E-MAIL ADDRESS: lmercy@hbinsurance.com
	INSURER(S) AFFORDING COVERAGE NAIC #
	INSURER A: Charter Oak Fire Ins Co 25615
	INSURER B: Travelers Indemnity Co of Connecticut 25682
	INSURER C: Travelers Property Casualty Co of America 25674
	INSURER D: Standard Fire Insurance Company 19070
	INSURER E:
	INSURER F:

INSURED  
L&D Safety Markings Corp and Ricker Holdings LLC  
304 East Montpelier Road  
Barre, VT 05641

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER	<input checked="" type="checkbox"/>	DT-CO-8E677994-COF-17	08/14/2017	08/14/2018	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/POP AGG \$ 2,000,000
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> Hired AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	<input checked="" type="checkbox"/>	DT-810-8E677994-TCT-17	08/14/2017	08/14/2018	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB DED <input checked="" type="checkbox"/> RETENTIONS \$ 10,000	<input checked="" type="checkbox"/>	CUP6J127344-17-26	08/14/2017	08/14/2018	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
D	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	<input type="checkbox"/> Y <input checked="" type="checkbox"/> N N/A	DTCUB8E677994-17	08/14/2017	08/14/2018	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
Project Name: Statewide, NH - 41099 (Turnpike)  
Owner: NHDOT  
State Job # 41099  
No Fed Job # provided

Certificate holder and NHDOT/owner additional insured status for ongoing operations on the general liability applies per terms and conditions of attached CGD246(8/05) and auto liability per attached CAT353(2/15) in respect to operations of the named insured.

<b>CERTIFICATE HOLDER</b>  The State of New Hampshire PO Box 483 Concord, NH 03302	<b>CANCELLATION</b>  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE  