





June 28, 2022

His Excellency, Governor Christopher T. Sununu and the Honorable Executive Council State House Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Business and Economic Affairs, Division of Economic Development, to amend an existing contract (Contract #1082921) with Arnett Development Group, LLC (VC#171299), Concord, NH, by increasing the price limitation by \$18,750 from \$168,500 to \$187,250 and extending the contract end date from September 1, 2022 to December 31, 2022 to further develop the Capacity Grant by providing additional technical assistance and assist additional applicants. The amendment is effective upon Governor and Executive Council approval through December 31, 2022. The original contract was approved by Governor and Executive Council on October 27, 2021, item #76. 100% Federal Funds

Funds for this amendment is available in FY 2023 as follows:

03-22-22-220510-26440000 Capacity Grant 102-500731 FY 2023

\$18,750

EXPLANATION

This contract amendment will provide continued specialized technical assistance and capacity building support to communities who were awarded funds in the 2022 funding cycle of New Hampshire's Northern Borders Regional Commission's (NBRC) communities. This amendment will also provide technical assistance to those applicants who were unsuccessful in this year's cycle by providing them with additional coaching and project planning in preparation for the 2023 funding cycle, as well as identifying additional funding sources.

The amendment also allows for additional program evaluation criterion, and ways to integrate those measures into the grant application, so that project and aggregate effectiveness can be better measured.

In the event Federal funds are no longer available, State funds will not be requested for this contract.

Respectfully Submitted,

Taylor Caswell Commissioner

100 North Main Street
 Suite 100
 Concord, New Hampshire 03301

603.271.2341

visitnh gov inheconomy.com choosenh.com

AMENDMENT

This Agreement (hereinafter called the "Amendment") dated 21 day of June 2022, by and between the State of New Hampshire Department of Business and Economic Affairs (hereinafter referred to as the "State"), and ADG-Arnett Development Group LLC, 10 Fiske Rd, Unit B, Concord, NH 03301, VC# 171299 (hereinafter called the "Contractor").

WHEREAS, pursuant to an agreement (hereinafter called the "Contract") dated, September 30, 2021, approved by the Governor and Council on October 27, 2022, Item #76, the Contractor agreed to perform certain services upon the terms and conditions specified in the Contract and in consideration of payment by the State of certain sums specified therein; and

WHEREAS, pursuant to the provisions of Exhibit B of the Contract, the Contract may be amended, waived or discharged only by written instrument executed by the parties thereto; and

NOW THEREFORE, in consideration of the foregoing, and the covenants and conditions contained in the Contract and set forth herein, the parties hereto do hereby agree as follows:

1.) Amendment and Modification of Contract:

The Contract is hereby amended as follows:

- (A)The completion date shall be extended from September 01, 2022, to December 31, 2022.
- (B)The contract amount will increase by \$18,750, procured through Northern Borders Regional Commission (NBRC) funding, and will be used to further develop the Capacity Grant by providing additional technical assistance for awardees as well as applicants who were not successful in the 2022 grant application round. Specifically:
 - Contractor (ADG) will assist BEA in additional program outreach, including the
 ability for interested applicants to schedule information and coaching year-round.
 Currently that service is only available during the March to May NBRC application
 period. Additional outreach will be focused to provide technical Assistance to areas
 and entities that are higher need but may not have in-house capacity to pursue an
 application.
 - Contractor (ADG) will work with BEA to identify additional program evaluation criterion, and ways to integrate those measures into the grant application, so that project and aggregate effectiveness can be better measured.

2.) Effective Date of Amendment

This Amendment shall take effect upon the date of approval by the Governor and Executive Council of the State of New Hampshire.

3.) Continuance of Agreement

Except as specifically amended and modified by the terms and conditions of this Amendment, the Contract, and the obligations of the parties thereunder, shall remain in full force and effect with the terms and conditions set forth therein.

100A

<u>IN WITNESS WHEREOF.</u> the parties set their hands as of the day and year first above written.

THE STATE OF NEW HAMPSHIRE

Contractor Approved By:

Stuart T. Arnett

Managing Member and CEO Arnett Development Group, LLC

Approved By:

Taylor Caswell, Commissioner

Department of Business and Economic Affairs

Approved as to form, substance, and execution:

181 Stacie M. Masser

July 12, 2022

Office of the Attorney General

Date

State of New Hampshire Department of State

CERTIFICATE

I, David M. Scanlan, Secretary of State of the State of New Hampshire, do hereby certify that ARNETT DEVELOPMENT GROUP, LLC is a New Hampshire Limited Liability Company registered to transact business in New Hampshire on October 23, 2006. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 566268

Certificate Number: 0005796547



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 27th day of June A.D. 2022.

David M. Scanlan

Secretary of State

Certificate of Authority #3

Limited Partnership or LLC Certification of Authority

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(Name) ARNEST DEVELOPMENT
Manager and the sole officer of GROUP LLC. a limited liability partnership (Name of Partnership or LLC)
under RSA 304-B, a limited liability professional partnership under RSA 304-D, or a limited
liability company under RSA 304-C.
I certify that I am authorized to bind the partnership or LLC. I further certify that it is
understood that the State of New Hampshire will rely on this certificate as evidence that the
person listed above currently occupies the position indicated and that they have full authority
to bind the partnership or LLC and that this authorization shall remain valid for thirty (30)
days from the date of this Corporate Resolution.
DATED: July 27 2022 ATTEST: (Name & Title)
Managiny Member
d CEO



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DO/YYYY) 06/27/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATIONIS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER USAA INSURANCE AGENCY INC/PHS 65812846 The Hartford Business Service Center 3600 Wiseman Blvd San Antonio, TX 78251	nue	CONTACT NAME:			
		PHONE (A/C, No, Ext):	(888) 242-1430	FAX (A/C, No):	
		E-MAIL ADDRESS:		•	
			INSURER(S) AFFORDING COV	ERAGE	NAICH
INSURED ARNETT DEVELOPMENT GROUP LLC 10 FISK RD CONCORD NH 03301-6211		INSURER A :	Sentinel Insurance Compar	ny Ltd.	11000
	rrc	INSURER B :			
		INSURER C:		1	
		INSURER D :			
		INSURER E :			
		INSURER F:			
COVERAGES	CERTIFICATE NUMBER		DEVISION N	HMBED:	

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED.NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS. EXCLUSIONS AND CONDITIONS OF SUCH POLICIES, LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR		ADDL INSR	SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/Y YYY)	LIMITS	
	COMMERCIAL GENERAL LIABILITY						EACH OCCURRENCE	\$2,000,000
	CLAIMS-MADE X OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$1,000,000
	X General Liability						MED EXP (Any one person)	\$10,000
Α		X		65 SBA IN5350	08/22/2021	08/22/2022	PERSONAL & ADV INJURY	\$2,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:	1				,	GENERAL AGGREGATE	\$4,000,000
	POLICY X PRO-		;				PRODUCTS - COMP/OP AGG	\$4,000,000
	OTHER:					ŀ		
	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	\$2,000,000
	ANY AUTO ALL OWNED SCHEDULED AUTOS AUTOS						BODILY INJURY (Per person)	
Α				65 SBA IN5350	08/22/2021	08/22/2022	BODILY INJURY (Per accident)	
	X HIRED X NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident)	
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	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						PER OTH- STATUTE ER	•
	PROPRIETOR/PARTNER/EXECUTIVE		1 '				E.L. EACH ACCIDENT	
	OFFICER/MEMBER EXCLUDED?	N/A	;				E.L. DISEASE -EA EMPLOYEE	
	(Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	
Α	EMPLOYMENT PRACTICES			65 SBA IN5350	08/22/2021	08/22/2022	Each Claim Limit Aggregate Limit	\$10,000 \$10,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Those usual to the Insured's Operations. Certificate holder is an additional insured per the Business Liability Coverage Form SS0008 attached to this policy.

CERTIFICATE HOLDER	CANCELLATION
New Hampshire BEA	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED
8Usiness & Economic Affairs	BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED
100 North Main Street SUITE 100	IN ACCORDANCE WITH THE POLICY PROVISIONS.
Concord NH 03301	AUTHORIZED REPRESENTATIVE
	Sugar L. Castarida

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PRODUCER

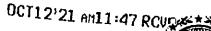
CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 03/30/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

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USAA INSURANCE AGENCY INC/PHS 65812845 The Hartford Business Service Center			NAME: PHONE (A/C, No		242-1430	FAX (A/C, No):	(888) 443-6112		
	Wiseman Blvd Antonio, TX 78251				E-MAIL ADDRES	SS:			
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	(Mandatory in NH) If yes, describe under							E.L. DISEASE - POLICY LIMI	\$500,000
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October 4, 2021

His Excellency, Governor Christopher T. Sununu and the Honorable Executive Council State House Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Business and Economic Affairs (BEA), Division of Economic Development (DED) to enter into a contract with ADG-Arnett Development Group LLC (VC# 171299), Concord, NH in the amount of \$168,500 to provide specialized capacity building support to communities aimed at identifying potential projects and funding sources that will improve the economic opportunities in New Hampshire's Northern Borders Regional Commission's (NBRC) communities, in compliance with a grant awarded by the NBRC upon Governor and Executive Council approval though September 1, 2022. 100% Federal Funds

Funding is available as follows:

03-22-22-220510-26440000 NBRC Capacity Grant 102-500731 Contracts for Program Services FY 2022 FY 2023

\$112,334 \$56,166

EXPLANATION

This contract will provide specialized capacity building support to communities aimed at identifying potential projects and funding sources that will improve the economic opportunities in New Hampshire's Northern Borders Regional Commission's (NBRC) communities. The contractor will provide technical assistance to communities in the designated region, to formulate economic development initiatives and projects, deploy re-development strategies and feasibility studies, project budgets and plans and successfully develop applications for funding to NBRC and other funding sources.

On July 16, 2021, notice of the Grant for the "Rural Economic Development Capacity Contractor" was posted on Department of Business and Economic Affairs' website RFP page as well as on the Department of Administrative Services' website. Four vendors submitted formal written proposals on or before the closing date of August 9, 2021.

A selection committee comprised of Division of Economic Development staff (Attachment B) reviewed and scored the proposals (Attachment A). ADG-Arnett Development Group LLC was subsequently recommended based on the scoring provided by a review panel. A summary of the scoring is included as Attachment C.

The Arnett Development Group LLC (ADG) has a strong background in assisting communities to identify and implement economic progress by providing smart planning and development solutions. ADG is structured around

- 100 North Main Street, Suite 100 Concord, New Hampshire 03301
- **6**03.271,2341
- visitnh.gov nheconomy.com choosenh.com

a core team, utilizing experts in related fields to provide a range of expertise and whose work model has been successfully implemented for over 14 years for dozens of communities, many in the NBRC area. The ADG team members have over 150 years combined experience in planning and economic development.

In the event that Federal Funds are no longer available, General Funds will not be requested to continue the support of this program.

The Attorney General's Office has approved this contract agreement as to form, substance, and execution.

Respectfully submitted,

Taylor Caswell Commissioner Department of Business and Economic Affairs Division of Economic Development Capacity Building Support 2021 Written Proposal Scoring Criteria

ATTACHMENT #A

Proposals were reviewed, evaluated and scored by the evaluation committee. Evaluation of proposals was based on the following criteria for each component. Each criterion was scored according to the degree of responsiveness present in the proposal being evaluated.

		Max. Points
1,	EXPERIENCE AND QUALIFICATIONS OF KEY STAFF AND SUBCONTRACTORS Includes organization's experience relative to the Scope of Work outlined within the RFP.	30
2.	OVERALL STRATEGY AND APPROACH, METHODOLOGY Includes work plan proposed schedule and team assigned to BEA's account (including third parties).	30
3.	CREATIVITY/INNOVATION Assessment of suggested technologies, third party data sources, and overall approach to the Scope of Work outlined.	20
4 . 1	BUDGET APPROACH / COST EFFECTIVENESS Evaluation of the proposed fee and value of overall program.	20
T.C	TAL POINTS	100

Department of Business and Economic Affairs Division of Economic Development Capacity Building Support 2021 Proposal Review Committee

ATTACHMENT #B

Janel Lawton, Rural Economic Development Administrator Division of Economic Development

100 North Main Street, Suite 100, Concord, NH 03301

603-271-6305 Janel.M.Lawton@livefree.nh.gov

Department of Business and Economic Affairs Division of Economic Development Capacity Building Support 2021 Proposal Evaluation

ATTACHMENT #C

Tina Kasim
Janel Lawton
Writton Totals

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Notice: This agreement and all of its attachments shall become public upon submission to Governor and Executive Council for approval. Any information that is private, confidential or proprietary must be clearly identified to the agency and agreed to in writing prior to signing the contract.

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.	<u>,</u>				
1.1 State Agency Name		1.2 State Agency Address			
Department of Business and Eco	onomic Affairs	100 North Main Street, Suite 100, Concord NH 03301 1.4 Contractor Address			
1.3 Contractor Name					
ADG- Arnett Development Gro	up LLC	10 Fisk Rd – Unit B, Concord, NH 03301			
1.5 Contractor Phone Number	1.6 Account Number	1.7 Completion Date	1.8 Price Limitation		
(603) 219-0043 (o) (603) 419-1954 (c)	26640000	September 1ª, 2022	\$168,500.00		
1.9 Contracting Officer for Sta Janel Lawton, Rural Economic		1.10 State Agency Telephone Number 603-545-1579			
1.11 Contractor Signature		1.12 Name and Title of Contractor Signatory			
Stut J. A	net Date: 9.30	Stuart T. Arnett, CEO			
1.13 State Agency Signature		1.14 Name and Title of State	Agency Signatory		
Tee.	Date: 10/4/2021	Taylor Caswell, Commission	er		
1.15 Approval by the N.H. De	partment of Administration, Divis	tion of Personnel (if applicable)	·		
Ву:		Director, On:			
1.16 Approval by the Attorney	General (Form, Substance and E	xecution) (If applicable)			
By: Isl Stacis M. Mass	e1	On: October 8, 2021			
1.17 Approval by the Governo	r and Executive Council (If appl	icable)			
G&C Item number:		G&C Meeting Date:			

2. SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT B which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, if applicable, this Agreement, and all obligations of the parties hereunder, shall become effective on the date the Governor and Executive Council approve this Agreement as indicated in block 1.17, unless no such approval is required, in which case the Agreement shall become effective on the date the Agreement is signed by the State Agency as shown in block 1.13 ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds affected by any state or federal legislative or executive action that reduces, eliminates or otherwise modifies the appropriation or availability of funding for this Agreement and the Scope for Services provided in EXHIBIT B, in whole or in part. In no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to reduce or terminate the Services under this Agreement immediately upon giving the Contractor notice of such reduction or termination. The State shall not be required to transfer funds from any other account or source to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/ PAYMENT.

- 5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT C which is incorporated herein by reference.
- 5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete

compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

- 5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.
- 5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all applicable statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal employment opportunity laws. In addition, if this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all federal executive orders, rules, regulations and statutes, and with any rules, regulations and guidelines as the State or the United States issue to implement these regulations. The Contractor shall also comply with all applicable intellectual property laws.

6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.

6.3. The Contractor agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.

- 7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.
- 7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this Agreement. This provision shall survive termination of this Agreement.
- 7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the Interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

8. EVENT OF DEFAULT/REMEDIES.

- 8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):
- 8.1.1 failure to perform the Services satisfactorily or on schedule;
- 8.1.2 failure to submit any report required hereunder; and/or
- \$.1.3 failure to perform any other covenant, term or condition of this Agreement.
- 8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:
- 8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely cured, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;
- 8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
- 8.2.3 give the Contractor a written notice specifying the Event of Default and set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or
- 8.2.4 give the Contractor a written notice specifying the Event of Default, treat the Agreement as breached, terminate the Agreement and pursue any of its remedies at law or in equity, or both.
- 8.3. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.

9. TERMINATION.

- 9.1 Notwithstanding paragraph 8, the State may, at its sole discretion, terminate the Agreement for any reason, in whole or in part, by thirty (30) days written notice to the Contractor that the State is exercising its option to terminate the Agreement.
- 9.2 In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall, at the State's discretion, deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT B. In addition, at the State's discretion, the Contractor shall, within 15 days of notice of early termination, develop and

submit to the State a Transition Plan for services under the Agreement.

10. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

- 10.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.
- 10.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.
- 10.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.
- 11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS.

- 12.1 The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written notice, which shall be provided to the State at least fifteen (15) days prior to the assignment, and a written consent of the State. For purposes of this paragraph, a Change of Control shall constitute assignment. "Change of Control" means (a) merger, consolidation, or a transaction or series of related transactions in which a third party, together with its affiliates, becomes the direct or indirect owner of fifty percent (50%) or more of the voting shares or similar equity interests, or combined voting power of the Contractor, or (b) the sale of all or substantially all of the assets of the Contractor.
- 12.2 None of the Services shall be subcontracted by the Contractor without prior written notice and consent of the State. The State is entitled to copies of all subcontracts and assignment agreements and shall not be bound by any provisions contained in a subcontract or an assignment agreement to which it is not a party.
- 13. INDEMNIFICATION. Unless otherwise exempted by law, the Contractor shall indemnify and hold harmless the State, its officers and employees, from and against any and all claims, liabilities and costs for any personal injury or property damages, patent or copyright infringement, or other claims asserted against the State, its officers or employees, which arise out of (or which may be claimed to arise out of) the acts or omission of the

Contractor, or subcontractors, including but not limited to the negligence, reckless or intentional conduct. The State shall not be liable for any costs incurred by the Contractor arising under this paragraph 13. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

- 14.1 The Contractor shall, at its sole expense, obtain and continuously maintain in force, and shall require any subcontractor or assignce to obtain and maintain in force, the following insurance:
- 14.1.1 commercial general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$1,000,000 per occurrence and \$2,000,000 aggregate or excess: and
- 14.1.2 special cause of loss coverage form covering all property subject to subparagraph 10.2 herein, in an amount not less than 80% of the whole replacement value of the property.
- 14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.
- 14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than ten (10) days prior to the expiration date of each insurance policy. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference.

15. WORKERS' COMPENSATION.

- 15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation").
- 15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A. Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. The Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

- 16. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.
- 17. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire unless no such approval is required under the circumstances pursuant to State law, rule or policy.
- 18. CHOICE OF LAW AND FORUM. This Agreement shall be governed, interpreted and construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party. Any actions arising out of this Agreement shall be brought and maintained in New Hampshire Superior Court which shall have exclusive jurisdiction thereof.
- 19. CONFLICTING TERMS. In the event of a conflict between the terms of this P-37 form (as modified in EXHIBIT A) and/or attachments and amendment thereof, the terms of the P-37 (as modified in EXHIBIT A) shall control.
- 20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.
- 21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.
- 22. SPECIAL PROVISIONS. Additional or modifying provisions set forth in the attached EXHIBIT A are incorporated herein by reference.
- 23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.
- 24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings with respect to the subject matter hereof.

Department of Resources and Economic Development Division of Economic Development

Technology Focused Market Intelligence Services

Exhibit A

There are no special or additional provisions to this contract.

Exhibit B

Scope of Work

This Contract Agreement, by and between the State of New Hampshire Department of Business and Economic Affairs, hereinafter called the "State", and ADG-Arnett Development Group LLC, hereafter referred to as "ADG", is for ADG to coordinate, manage and implement the capacity building and technical assistance service to New Hampshire's Northern Border Regional Commission (NBRC) communities.

<u>Personnel</u>

- ADG shall secure all personnel required in performing the services under this Contract Agreement.
- All of the services required hereunder shall be performed by ADG or the State, or under the State's supervision, and all personnel engaged in the work shall be fully qualified and shall be authorized or permitted under State and Local law to perform such services.

Scope of Services

- Enhance the capacity of, and provide support for, local development efforts in the NBRC region.
- Promote job creation through the creation of new economic development initiatives.
- Provide technical assistance and support to potential projects that will improve the region's economic opportunities.
- Deploy predevelopment strategies such as conducting feasibility studies, developing business
 plans and project budget development, and assisting with planning and zoning approval.
 Additional assistance would include grant writing and introductions to other resources.
- Work with the State of New Hampshire and the North Country Council Program to identify sources of funding to fill the gaps, both public and private.
- Screen project proposals for eligibility to various funding sources.
- Coordinate with State and NBRC on outreach activities for overall NBRC program and for the technical assistance services available
- Assist the New Hampshire Department of Business and Economic Development in responding to requests for assistance.

Contractor Initials SM Date 9-30 2000

The contractor deliverables are:

- Initial briefing meeting with Rural Economic Development Administrator and additional staff and partners outlining action plan for the project
- A minimum of bi-weekly meetings with BEA Staff
- Provide a list of projects for potential funding
- Provide a technical assistance report on projects in which ADG assisted in the development
- An accounting of all staff time and expenses, on at least a quarterly basis, related to State Capacity Grant related activities.
- Final report detailing project outcomes for project participants, as well as a list of companies identified as being potential applicants and rationale for non-selection.

Exhibit C

Contract Price

Total contract shall not exceed:

\$168,500.00

<u>Term</u>

The terms of the contract shall commence upon Governor and Executive Council approval and be completed no later than September 1, 2022.

Method of Payment

- ADG shall submit invoices to the State on a monthly basis, based on actual expenses. Invoices shall show current and cumulative expenses incurred to date, as well as respective copies of payments to outside vendors. The State shall pay ADG within 30 days of receipt and approval of invoice.
- ADG shall submit its final invoice no later than 60 days after the end of the contract term.
- All ADG invoices shall be submitted to:

accountspayable@livefree.nh.gov

Contractor Initials Date 9.30.202

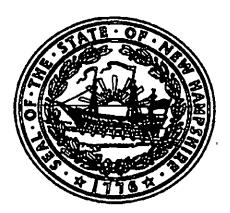
State of New Hampshire Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that ARNETT DEVELOPMENT GROUP, LLC is a New Hampshire Limited Liability Company registered to transact business in New Hampshire on October 23, 2006. I further certify that all fees and documents required by the Secretary of State's office have been received and is in good standing as far as this office is concerned.

Business ID: 566268

Certificate Number: 0005450319



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 30th day of September A.D. 2021.

William M. Gardner

Secretary of State

Certificate of Authority #3

Limited Partnership or LLC Certification of Authority

I. STUART T. ARWEIT, hereby certify that I am the sole Partner, Member or
(Name) Manager and the sole officer of ARNETT RESEARCH a limited liability partnership (Name of Partnership or LLC)
under RSA 304-B, a limited liability professional partnership under RSA 304-D, or a limited
liability company under RSA 304-C.
I certify that I am authorized to bind the partnership or LLC. I further certify that it is
understood that the State of New Hampshire will rely on this certificate as evidence that the
person listed above currently occupies the position indicated and that they have full authority
to bind the partnership or LLC and that this authorization shall remain valid for thirty (30)
days from the date of this Corporate Resolution.
DATED: Oct / 2021 ATTEST: (Name & Title)
Wright

State of New Hampshire, County of Merrimack, dated this 1st day of October 2021 personally appeared Stuart T. Arwett who subscribed and swore to the above statement.

Attest:

Notary Public

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AC	70	R	b٢

DATE (MONODOTYTY)

CERTIFICATE OF LIABILITY INSURANCE 09/30/2021 THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURERIS). AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER. IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must be endorsed. If SUBROGATIONIS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). CONTAIN USAA INSURANCE AGENCY INC/PHS KANE: (888) 242-1430 (888) 443-6112 8581284A (A/C, No, Ext); The Hartford Business Service Center 3600 Wiseman Blvd E-HAIL ADDRESS: San Antonio, TX 78251 **HAURER(S) AFFORDING COVERAGE** Sentinel Insurance Company Ltd. MAURER A : 11000 ARNETT DEVELOPMENT GROUP LLC 10 FISK RD HISURER C : CONCORD NH 03301-8211 NEURERO: DEBURER E : DISURER F : **COVERAGES** CERTIFICATE NUMBER: **REVISION NUMBER:** THIS 19 TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. ADOL BUBR MSR WOO POLICY EXP TYPE OF DESUBANCE POLICY MUMBER COMMERCIAL GENERAL LIARS TY EACH OCCURRENCE \$2,000,000 DAMAGE TO RENTED CLAIMS-MADE X DOCCUR \$1,000,000 PREMISES (Faincourrence) General Lability X MED EXP (Any one person) \$10,000 DERSONAL & ADV INJURY 65 SBA IN5350 08/22/2021 08/22/2022 \$2,000,000 GENT AGGREGATE LUMIT APPLIES PER: \$4,000,000 GENERAL ACGREGATE POLICY X PROlωc \$4,000,000 PRODUCTS - COMPANY AGG OTHER: COMBINED SINGLE LIMIT AUTOMOBILE LIABILITY \$2,000,000 (Fa ecclosed) OTUR YHR BOOLY INJURY (Per person) ALL OWNED SCHEDULED **B5 SBA IN5350** 08/22/2021 08/22/2022 **BOOKLY BUBBRY (Per accident)** AUTOS AUTOS HIRED NON-OWNED PROPERTY DAMAGE X X AUTOS **AUTOS** (Per accident) OCCU. UMBRELLA LIAB EACH OCCUPRENCE CLANG-EXCESS LIAB AGGREGATE RETENTION \$ WORKERS COMPENSATION AND EMPLOYERS LIABILITY STATUTE E.L. EACH ACCIDENT PROPRIETOR/PARTNER/EXECUTIVE M/ A OFFICEAMEMBER EXCLUDED? ELL DISEASE EA EMPLOYEE (Mandatory in 100) If you, describe und ELL DISEASE · POUCY LIMIT DESCRIPTION OF OPERATIONS MISH **EMPLOYMENT PRACTICES** Each Claim Limit \$10,000 65 SBA IN5350 08/22/2021 08/22/2022 LIABILITY Aggregate Limit \$10,000 DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space to required) Those usual to the insured's Operations. CERTIFICATE HOLDER
State of New Hampahire CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED.

do Department of Business and Economic

NH-REA

100 N MAIN ST STE 100 CONCORD NH 03301

BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Susanot. Castaneda

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ACORD 25 (2016/03)

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ACORD	

CERTIFICATE OF LIABILITY INSURANCE

DATE (HONODOYYYY)

09/30/2021 THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER. IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must be endorsed. If SUBROGATIONIS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). CONTACT **USAA INSURANCE AGENCY INC/PHS** MAME. (888) 443-6112 (AC, No): (888) 242-1430 PHONE 65812845 (AC, No. Ext): The Hartford Business Service Center 3600 Wiseman Blvd EMM San Antonio, TX 78251 ADDRESS: DISURER(3) AFFORDING COVERAGE MARCE PULLBER A Hartford Accident and Indemnity Company 22357 ARNETT DEVELOPMENT GROUP ILC INSURER B : 10 FISK RD DESIGNED C CONCORD NH 03301-8211 HIS DREET D : WEIGHT E HEBURER P : CERTIFICATE NUMBER: **COVERAGES REVISION NUMBER:** THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. ADDL BUBA POLICY EVE POLICY EXP TYPE OF INSURANCE POLICY NUMBER COMMERCIAL GENERAL LIABILITY EACH OCCURRENCE DAMAGE TO BEFORE CLAIRS MADE OCCUR PREMISES (Ex prourrence) MED EXP (Any one per PERSONAL & ADV INJURY GENTL AGGREGATE LIMIT APPLIES PER: GENERAL AGGREGATE POLICY PRODUCTS - COMPIOP AGO JECT OTHER: AUTOMOBILE LIABILITY COMMINED SINGLE LIMIT (En accident) ANY AUTO GOOSLY SYJURY (Per person) ALL OWNED SCHEDULFD BOOKLY BUILDRY (Per accident AUTOS AUTOS NON-OWNED HERED PROPERTY DAMAGE AUTOS AUTOS (Per accident) OCC M UNDRELLA LIAD EACH OCCURRENCE CLANS-EXCESS LIAB AGGREGATE DED RETENTION \$ MULLEU COMPENSATION X STATUTE AND EXPLOYERS LIABILITY ANY EL EACH ACCIDENT \$100,000 PROPRIETOR/PARTNER/EXECUTIVE A W.A **65 WEC AC7BLY** 02/01/2021 02/01/2022 OFFICERANEMBER EXCLUDED? EL DESEASE JA EMPLOYES \$100,000 (Mandatory in ICC) ELL DISEASE - POLICY LIMIT \$500,000 ENCRIPTION OF OPERATIONS below DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 191, Additional Remarks Schedule, may be attached if more space in required) Those usual to the insured's Operations.

CERTIFICATE HOLDER CANCELLATION State of New Hampshire SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED c/o Dept of Business & Economic Affairs BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. 100 N MAIN ST STE 100 CONCORD NH 03301 AUTHORIZED REPRESENTATIVE

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Sugar & Castareda