



State of New Hampshire  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
OFFICE OF THE COMMISSIONER  
25 Capitol Street – Room 120  
Concord, New Hampshire 03301

VICKI V. QUIRAM  
Commissioner  
(603)-271-3201

JOSEPH B. BOUCHARD  
Assistant Commissioner  
603)-271-3204

Bureau of Public Works  
Design and Construction  
Project No. 80342R – Contract G

May 27, 2015

Her Excellency, Governor Margaret Wood Hassan  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**REQUESTED ACTION**

1). Authorize the Bureau of Public Works Design and Construction to increase the contingency for rework of unforeseen and latent conditions by \$75,000, from \$1,380,575 to \$1,455,575 for the contract with Eckman Construction Company, Inc. (VC# 155072), Bedford, NH. This contingency increase will increase the total not to exceed price from \$28,992,075 to \$29,067,075 effective upon Governor and Council approval for the Regional Training Institute (RTI) and Barracks Facility, 722 Riverwood Drive, Pembroke, NH, as approved by Governor & Council on July 16, 2014, Item 39. **100% Capital - General Funds.**

Funding is available in account titled Administrative Services General as follows:

01-14-14-146030-09430000 – Emergency Repairs

034-500162 – Contingency/Rework \$ 75,000

**EXPLANATION**

The Legislature approved funding in FY 08-09 capital budget, laws of 2007, Chapter 264:1, F to construct a Regional Training Institute and Barracks facility in Pembroke, NH. The Governor and Executive Council approved the original construction contract on September 14, 2011, item # 34. The project was halted in May of 2012 due to concerns about integrity of the work.

On July 16, 2014, item #39 the Governor and Executive Council approved a Construction Management contract with Eckman Construction Company, Inc., of Bedford, NH to complete the project. Under the terms of the new contract with Eckman Construction

May 27, 2015

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Company, the State identified and set aside \$494,065 in the contingency for rework that was not reimbursable by the federal government. In addition, the State established \$24,703 within the contingency to address unanticipated rework expenses for unknown conditions related to work performed by the previous contractor. The original funds for unanticipated rework expenses totaling \$24,703 were used to pay for three changes:

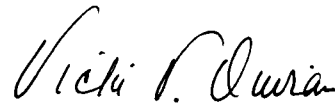
- 1) Reconstruct existing concrete pier at RTI Building to align with steel structure; \$946
- 2) Adjust height of existing concrete piers and bearing plates at RTI Building; \$23,310
- 3) Reconstruct face of auditorium foundation wall to align with structure above; \$447

This contingency amount was found to be insufficient, because we have identified additional existing conditions where rework is necessary which are also not federally reimbursable. As a result, we are requesting authority to increase the rework contingency by \$75,000 from \$24,703 to \$99,703. Funding for this request will be from capital funds, Laws of 2011, Chapter 253: I, II, D, 1 and extended by Chapter 195:47, 15, Laws of 2013, Emergency Repairs.

The contractor has been pre-qualified by the Department of Transportation. The contract has been approved by the Attorney General as to form and execution; and the Department of Administrative Services has certified that the necessary funds are available. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Services, Bureau of Public Works Design and Construction.

Attached please find a copy of the original G & C documents for this project along with the contract supplemental information sheet.

Respectfully submitted,



Vicki V. Quiram  
Commissioner

CONTRACT SUPPLEMENTAL INFORMATION SHEET  
CONTINGENCY INCREASE

PROJECT: BPW Project No. 80342, Contract G – Regional Training Institute CM Completion, 722 Riverwood Drive, Pembroke, NH.

DESCRIPTION: New academic building, with separate, on-site sleeping quarters, to accommodate classroom training for a national pool of Army officers and enlisted personnel. The initial contract to finish the project started in 2011 and was halted in May 2012 due to concerns about integrity of the work.

EXPLANATION: New Hampshire Army National Guard received approval from the National Guard Bureau in July 2014 to resume construction on the NH Regional Training Facility in Pembroke. The new facility will provide classroom and training support space needed for the authorized Army training programs. Construction resumed for the project in August 2014 under a Construction Management contract with Eckman Construction Company, Inc.

The original Governor and Executive Council approval request included a \$24,703 State contingency to address unanticipated expenses for unknown conditions related to work performed by the previous contractor. However, the original contingency was found to be insufficient.

The new contractor recently identified additional work performed by the original contractor, requiring repairs that are not federal reimbursable. Given this and some other previously installed components that are not yet fully incorporated into the construction, the need for additional State funding has arisen.

RTI 80342-G  
Supplemental Page 2

CONTRACT  
INCREASE

EXPLANATION: \$75,000

The original State contingency was utilized to pay for three changes:

- 1) Reconstruct existing concrete pier R/5 and the RTI building to align with steel structure; \$946
- 2) Adjust the height of the existing concrete piers and bearing plates at the RTI building; \$23,310
- 3) Reconstruct the face of the auditorium foundation wall to align with the structure above: \$447

The new contractor recently discovered additional existing conditions where rework is necessary. Given these conditions, as well as additional work previously provided but not yet fully incorporated into the project, potential remains to encounter further unforeseen costs.

Leaks were recently found in storm drainage piping previously installed. This appears to have resulted in part from the unusual duration and sequence of construction. When areas were excavated under the current contract to perform new work, joint lubricant adhesive failed at existing pipe in the vicinity.

Listed below are potential items from the additional \$75,000 state contingency request:

- Balance of change order 16Rs \$3,709
- Repair under slab storm water pipe leaks at RTI building, installed in 2012. Excavate and disassemble approximately 100 linear feet of 10" storm drain pipe at the RTI building. Replace all pipe joint gaskets, reassemble pipe and back fill.
- Correct issues (if any) with sewer pump station, procured in 2012 but not yet installed.

BFW



# State of New Hampshire

DEPARTMENT OF ADMINISTRATIVE SERVICES  
OFFICE OF THE COMMISSIONER  
25 Capitol Street - Room 120  
Concord, New Hampshire 03301

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Bureau of Public Works  
Design and Construction  
Project No. 80342 - Contract G

July 1, 2014

Her Excellency, Governor Margaret Wood Hassan  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

7/16/2014

### REQUESTED ACTION

1). Authorize the Bureau of Public Works Design and Construction to enter into a Construction Management contract with Eckman Construction Company, Inc., (VC# 155072) Bedford, NH, for a total price not to exceed \$27,611,500, for the Regional Training Institute (RTI) and Barracks Facility, 722 Riverwood Drive, Pembroke. This contract is effective upon Governor and Council approval through October 18, 2015, unless extended in accordance with the contract terms. **98% Capital - Federal Funds. 2% Operating - General Funds.**

2). Further authorize that a contingency in the amount of \$1,380,575 be approved to provide for additional unanticipated expenses related to unknown subsurface conditions and owner initiated changes during construction of the RTI, bringing the total to \$28,992,075. The execution of contingency funds will be requested from the National Guard Bureau (NGB) prior to contingency approval. **98% Capital - Federal Funds, 2% Operating General Funds.**

3). Further authorize the amount of \$212,823 be approved for payment to the Department of Administrative Services, Bureau of Public Works Design and Construction (VC# 177875), for engineering services provided, bringing the total to \$29,204,898. **100% Capital - Federal Funds.**

Funding is available in account titled Adjutant General as follows:

02-12-12-120030-04800000	Regional Training Institute Construction	<u>SFY15</u>
034-500161	- New Construction (RTI)	\$16,059,601
034-500161	- Contingency	<u>796,232</u>
	Sub-Total	\$16,855,833
02-12-12-120030-04800000	Regional Training Institute Construction	
034-500161	- New Construction (Barracks)	\$11,057,834

034-500161 – Contingency	<u>559,640</u>
Sub-Total	\$11,617,474
02-12-12-120030 - 0480 - Bureau of Public Works Fees	
034-500161 - BPW Engineer Fees (RTI)	\$ 123,451
034-500161 - BPW Engineer Fees (Barracks)	<u>89,372</u>
Sub-Total	212,823

Funding is available in account lifted Administrative Services as follows:

01-14-14-146030-09430000 Emergency Repairs

034-500226 – New Construction/Rework	\$ 494,065
034-500226 – Contingency/Rework	<u>24,703</u>

Sub-Total \$ 518,768

**Grand Total \$29,204,898**

**EXPLANATION**

Per Chapter 264:1, I, F, Laws of 2007, as extended by 145:19,9, Laws of 2009, as extended by 253:28, 11, Laws of 2011 for the Regional Training Institute Construction, this project will construct a new academic building, with separate, on-site sleeping quarters, to accommodate classroom training for national pool of Army officers and enlisted personnel. Completion Contract to finish project, started in 2011 and halted in May 2012 due to concerns about integrity of the work.

In March 2014, the Bureau of Public Works Design & Construction solicited Construction Management firms, by public announcement in the State, for Request for Proposals in providing Construction Management Services for the Regional Training Institute, Pembroke, NH.

Four (4) Construction Management firms submitted letters of interest, qualifications and proposals for this assignment. The Bureau of Public Works Design and Construction qualified all of the interested firms, based on experience, references, project team and bonding capacity. The Construction Management firms' proposals were rated on the basis of general qualifications, clarity of the proposal, pre-construction and construction experience, the project team, and overall suitability for the assignment. All Four (4) firms were asked to participate in the interview stage of the process.

Interviews were held with the following four (4) Construction Management firms on April 22, 2014.

Eckman Construction  
 Bedford, NH

Harvey Construction  
 Bedford, NH

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and the Honorable Council  
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Hutter Construction Corp  
New Ipswich, NH

DEW Construction Corp.  
Williston, VT

The three (3) highest-scoring Construction Management firms were requested to submit bids in response to an Invitation to Bid.

Eckman Construction  
Bedford, NH

Harvey Construction  
Bedford, NH

Hutter Construction Corp  
New Ipswich, NH

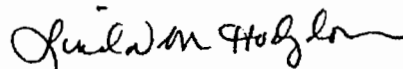
Based on low bid, the firm of Eckman Construction Company, Inc., was chosen for the project. The Selection Committee included representatives from the Adjutant General and NH Army National Guard, and Bureau of Public Works Design and Construction.

The selection process employed by the Department for this project is in accordance with RSAs 21-1:80, I, (d) for Construction Management, all applicable Federal laws and the Department's procedures for "Construction Management - qualified bid Process dated September 2009".

The contractor has been pre-qualified by the Department of Transportation. The contract has been approved by the Attorney General as to form and execution; and the Adjutant General's Office has certified that the necessary funds are available. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Services, Bureau of Public Works Design and Construction.

Attached please find a copy of the tabulation of bids for this project along with the contract supplemental information sheet.

Respectfully submitted,



Linda M. Hodgdon  
Commissioner

Department Estimate:	\$27,455,300
Low Bid:	<u>\$27,611,500</u>
Over Estimate:	\$ 156,200

## CONTRACT SUPPLEMENTAL INFORMATION SHEET

- PROJECT:** BPW Project No. 80342, Contract G – Regional Training Institute CM Completion, 722 Riverwood Drive, Pembroke, NH.
- DESCRIPTION:** New academic building, with separate, on-site sleeping quarters, to accommodate classroom training for national pool of Army officers and enlisted personnel. Completion Contract to finish project, started in 2011 and halted in May 2012 due to concerns about integrity of the work.
- EXPLANATION:** New Hampshire Army National Guard received approval from the National Guard Bureau in January 2009, to replace the current NH Training Facility in Center Strafford with the proposed Regional Training Facility. The new facility provides the classroom and training support space needed for the authorized Army training programs.
- The original construction contract was halted in May 2012, due to poor performance by the contractor. The Department of Administrative Services, Bureau of Public Works obtained approval from the Capital Budget Overview Committee to re-solicit proposals for another contract using the Construction Management method of contracting. The selection process allowed the State to identify firms that were best qualified to handle the unusual, difficult conditions involved in completing the project.
- The State found some portions of the concrete foundations installed under the original contract to be unsuitable. These will be removed and replaced under this contract. Related portions of the work are not federally reimbursable and will be funded by the State. As a result, funding in the amount of \$494,065 will be paid from a capital budget appropriation entitled emergency repairs for state owned facilities.



CONTINGENCY: The National Guard Bureau has allocated \$1,355,872 for the project contingency. In addition, the State has allocated \$24,703 for contingency related to unanticipated costs for replacement of prior unsuitable work. Contingency amounts would cover costs above and beyond amounts budgeted in allowances for latent or unknown conditions relative to horizontal drilling beneath the roadway, installation and/or modifications of building foundations, unexpected conditions of existing materials and/or work in place and building modifications as a result of unanticipated conflicts that arise during construction. Each proposed Contract Change is reviewed and accepted by the National Guard Bureau prior to execution of the Change by the Bureau of Public Works.

UNDER  
ESTIMATE

EXPLANATION: The low bid was less than one (1) percent higher than the Bureau's estimate. The bids varied overall by only about five (5) percent, likely due to the detailed information that was compiled during the period of work stoppage and later incorporated into the contract documents.

DEPARTMENT  
ESTIMATE: \$27,455,300  
LOW BID: \$27,611,500

# BIDDER SUMMARY

PROJECT NAME:  
PROJECT NUMBER:  
COUNTY:  
BID OPENING DATE:  
SCOPE OF WORK:

REGIONAL TRAINING INSTITUTE COMPLETION

80342R-G

MERRIMACK COUNTY 013

05/29/2014

SITE CONSTRUCTION, SITE UTILITIES, WOOD VEHICULAR BRIDGE, REINFORCED CONCRETE, MASONRY, STRUCTURAL STEEL METALS, ROUGH CARPENTRY, THERMAL AND MOISTURE PROTECTION, DOORS AND WINDOWS, FINISHES, SPECIALTIES, EQUIPMENT, FURNISHINGS, METAL BUILDING SYSTEM, HVAC, PLUMBING, SPRINKLER SYSTEM, ELECTRICAL POWER DISTRIBUTION AND LIGHTING, SECURITY SYSTEM, FIRE ALARM AND MASS NOTIFICATION SYSTEM, COMMUNICATIONS SYSTEM, AND PV ARRAY SYSTEM.

LOCATION: 722 RIVERWOOD DRIVE, PEMBROKE, NH  
COMPLETION DATE: 10/18/2015

## BID RESULTS

A	ECKMAN CONSTRUCTION COMPANY, INC - 84 PALOMINO LANE, BEDFORD, NH 0311C	\$27,611,500.00	ACCEPTED
B	HUTTER CONSTRUCTION CORPORATION - 810 TURNPIKE ROAD, NEW IPSWICH, NH 03071	\$27,750,000.00	ACCEPTED
C	HARVEY CONSTRUCTION CORPORATION - 10 HARVEY ROAD, BEDFORD, NH 0311C	\$28,832,680.00	ACCEPTED

NO.	DESCRIPTION	UNIT	QUANTITY	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
901.00	REGIONAL TRAINING INSTITUTE COMPLETION	EA	1.00	\$15,400,000.00	\$15,400,000.00	\$15,710,600.00	\$15,710,600.
902.00	BARRACKS FACILITY COMPLETION	EA	1.00	\$11,200,000.00	\$11,200,000.00	\$11,043,000.00	\$11,043,000.
903.00	REMOVAL & REPLACEMENT OF UNSATISFACTORY SOILS	CY	50.00	\$32.00	\$1,600.00	\$20.00	\$1,000.
904.00	REMOVAL & REPLACEMENT OF UNSATISFACTORY SOILS W/STRUCTURAL FILL	CY	50.00	\$38.00	\$1,900.00	\$20.00	\$1,000.
905.00	REMOVAL & REPLACEMENT OF ROCK WITH SOIL	CY	50.00	\$64.00	\$3,200.00	\$20.00	\$1,000.
906.00	REMOVAL & REPLACEMENT OF ROCK WITH STRUCTURAL FILL	CY	50.00	\$76.00	\$3,800.00	\$42.00	\$2,100.
907.00	TRENCH ROCK REMOVAL	CY	50.00	\$126.00	\$6,300.00	\$120.00	\$6,000.
908.00	HIGH SECURITY CHAIN LINK FENCE	LF	100.00	\$22.00	\$2,200.00	\$38.00	\$3,800.
909.00	ORNAMENTAL STEEL FENCE	LF	100.00	\$63.00	\$6,300.00	\$130.00	\$13,000.
910.00	REGIONAL TRAINING INSTITUTE ALLOWANCE #1	\$	198,000.00	\$1.00	\$198,000.00	\$198,000.00	\$198,000.
911.00	BARRACKS BUILDING ALLOWANCE #2	\$	132,000.00	\$1.00	\$132,000.00	\$132,000.00	\$132,000.
912.00	REGIONAL TRAINING INSTITUTE ALLOWANCE #3	\$	290,000.00	\$1.00	\$290,000.00	\$290,000.00	\$290,000.
913.00	BARRACKS BUILDING ALLOWANCE #4	\$	210,000.00	\$1.00	\$210,000.00	\$210,000.00	\$210,000.
					\$ 27,455,300.00		\$ 27,611,500.00

NO.	DESCRIPTION	UNIT	QUANTITY	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	B
901.00	REGIONAL TRAINING INSTITUTE COMPLETION	EA	1.00	\$15,400,000.00	\$15,400,000.00	\$14,777,000.00	\$14,777,000.00	\$14,777,000.00
902.00	BARRACKS FACILITY COMPLETION	EA	1.00	\$11,200,000.00	\$11,200,000.00	\$12,106,750.00	\$12,106,750.00	\$12,106,750.00
903.00	REMOVAL & REPLACEMENT OF UNSATISFACTORY SOILS	CY	50.00	\$32.00	\$1,600.00	\$20.00	\$1,000.00	\$1,000.00
904.00	REMOVAL & REPLACEMENT OF UNSATISFACTORY SOILS W/STRUCTURAL FILL	CY	50.00	\$38.00	\$1,900.00	\$30.00	\$1,500.00	\$1,500.00
905.00	REMOVAL & REPLACEMENT OF ROCK WITH SOIL	CY	50.00	\$64.00	\$3,200.00	\$60.00	\$3,000.00	\$3,000.00
906.00	REMOVAL & REPLACEMENT OF ROCK WITH STRUCTURAL FILL	CY	50.00	\$76.00	\$3,800.00	\$75.00	\$3,750.00	\$3,750.00
907.00	TRENCH ROCK REMOVAL	CY	50.00	\$126.00	\$6,300.00	\$200.00	\$10,000.00	\$10,000.00
908.00	HIGH SECURITY CHAIN LINK FENCE	LF	100.00	\$22.00	\$2,200.00	\$30.00	\$3,000.00	\$3,000.00
909.00	ORNAMENTAL STEEL FENCE	LF	100.00	\$63.00	\$6,300.00	\$140.00	\$14,000.00	\$14,000.00
910.00	REGIONAL TRAINING INSTITUTE ALLOWANCE #1	\$	198,000.00	\$1.00	\$198,000.00	\$198,000.00	\$198,000.00	\$198,000.00
911.00	BARRACKS BUILDING ALLOWANCE #2	\$	132,000.00	\$1.00	\$132,000.00	\$132,000.00	\$132,000.00	\$132,000.00
912.00	REGIONAL TRAINING INSTITUTE ALLOWANCE #3	\$	290,000.00	\$1.00	\$290,000.00	\$290,000.00	\$290,000.00	\$290,000.00
913.00	BARRACKS BUILDING ALLOWANCE #4	\$	210,000.00	\$1.00	\$210,000.00	\$210,000.00	\$210,000.00	\$210,000.00
					\$ 27,455,300.00		\$ 27,455,300.00	\$ 27,750,000.00

NO.	DESCRIPTION	UNIT	QUANTITY	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
901.00	REGIONAL TRAINING INSTITUTE COMPLETION	EA	1.00	\$15,400,000.00	\$15,400,000.00	\$16,861,507.00	\$16,861,507.00
902.00	BARRACKS FACILITY COMPLETION	EA	1.00	\$11,200,000.00	\$11,200,000.00	\$11,105,868.00	\$11,105,868.00
903.00	REMOVAL & REPLACEMENT OF UNSATISFACTORY SOILS	CY	50.00	\$32.00	\$1,600.00	\$22.00	\$1,100.00
904.00	REMOVAL & REPLACEMENT OF UNSATISFACTORY SOILS W/STRUCTURAL FILL	CY	50.00	\$38.00	\$1,900.00	\$33.00	\$1,650.00
905.00	REMOVAL & REPLACEMENT OF ROCK WITH SOIL	CY	50.00	\$64.00	\$3,200.00	\$66.00	\$3,300.00
906.00	REMOVAL & REPLACEMENT OF ROCK WITH STRUCTURAL FILL	CY	50.00	\$76.00	\$3,800.00	\$82.50	\$4,125.00
907.00	TRENCH ROCK REMOVAL	CY	50.00	\$126.00	\$6,300.00	\$220.00	\$11,000.00
908.00	HIGH SECURITY CHAIN LINK FENCE	LF	100.00	\$22.00	\$2,200.00	\$27.50	\$2,750.00
909.00	ORNAMENTAL STEEL FENCE	LF	100.00	\$63.00	\$6,300.00	\$113.80	\$11,380.00
910.00	REGIONAL TRAINING INSTITUTE ALLOWANCE #1	\$	198,000.00	\$1.00	\$198,000.00	\$198,000.00	\$198,000.00
911.00	BARRACKS BUILDING ALLOWANCE #2	\$	132,000.00	\$1.00	\$132,000.00	\$132,000.00	\$132,000.00
912.00	REGIONAL TRAINING INSTITUTE ALLOWANCE #3	\$	290,000.00	\$1.00	\$290,000.00	\$290,000.00	\$290,000.00
913.00	BARRACKS BUILDING ALLOWANCE #4	\$	210,000.00	\$1.00	\$210,000.00	\$210,000.00	\$210,000.00
					\$ 27,455,300.00		\$ 28,832,680.00

## Explanation of CM Evaluation Committee Selection

Members are selected using the approved guidelines for the Bureau of Public Works Design and Construction "Selection of Engineering, Architects, and Surveyor Services". Per these guidelines, the Committee should consist of the Bureau Administrator plus two other Project Managers.

The Administrator is a member of all the Selection Committees, serving to provide the larger perspective of Construction Management firm capabilities that are desired, also bringing knowledge of the Construction Management process, and various types of challenges the CM Firm may be called on to perform. He brings the perspective of achieving agency goals and providing service to the Using Agency as needed to address their overall priorities.. His background in the private sector provides insight into the delivery of services to the client and general private sector business processes and priorities.

The Assistant Administrator manages the day-to-day oversight of design and construction contracts, and is the second member of all the selection committees. Her job description specifically outlines her involvement in the oversight of Project Managers administering construction contracts. She brings the expertise of the day-to-day working with Agencies and with General Contractors. Her past and present experience involves frequent interaction with General Contractors and Agency Representatives.

The Project Manager brings in depth knowledge of the project history, including technical concerns that must be addressed to complete the project. As an Architect, he also brings extensive expertise concerning construction administration and building design. His years of project management experience provide the more detailed perspective of how the CM firms would fit with the project needs.

The NH Army National Guard (NHARNG) representative oversees the capital and maintenance program for NHARNG. He provides the detailed understanding of the Using Agency's needs, as well as in-depth understanding of Federal construction contract administration processes and project requirements needed for funding reimbursement.

Administrator PM6	Theodore Kupper – 35 years private sector, 3 months State Service
Assist. Administrator PM5	Michelle Juliano - 26 years State service

Compilation			Evaluation Scoring			
A	Voting Team Members:	Points	D.E.W.	Eckman	Harvey	Hutter
1	Ted Kupper	410	253	289	380	208
2	Michelle Juliano	410	311	303	353	315
3	Tom Carleton	410	298	314	367	271
4	Larry Rea	410	171	286	380	311
5	Ken Coombs	410	300	351	401	329
<b>TOTALS, Voting Member Scores</b>		2050	1333	1543	1881	1434

80342R-G RTI CM Completion Project		Date: 7/1/14	LOIQP EVAL TALLIES			
No.	Item Description:	Points	D.E.W.	Eckman	Harvey	Hutter
<b>SECTION A, CM FIRM QUALIFICATIONS:</b>						
A1	Mandatory Requirements to be considered for the project.					
1a	NH DOT prequalified for \$30 Million project:	Y/N	Y	Y	Y	Y
1b	Obtain \$30 Million single project bonding:	Y/N	Y	Y	Y	Y
1c	Have not been debarred or convicted:	Y/N	Y	Y	Y	Y
A2	Point Scoring Items (150 points):					
*2a	Relevant projects / experience with completion contracts:	125 pts	30	40	122	84
*2b	Relevant projects / experience with construction management:	125 pts	69	89	125	83
*2c	Relevant projects / experience with National Guard &/or DoD work:	50 pts	31	10	46	5
3	Current organization chart, structure & team members: <i>Description</i> ,	150 pts	100	80	138	91
4	Financial and Legal criteria:	150 pts	70	140	148	115
5	CM Firm's References (minimum 3 in past 10 years):	150 pts	85	125	140	80
* For projects, also include: Firm's role, contract type, contract name, location, award date, contract & actual completion dates, original &						
<b>A</b>	<b>SUBTOTAL, QUALIFICATIONS:</b>	<b>750 pts</b>	<b>385</b>	<b>484</b>	<b>719</b>	<b>458</b>
<b>SECTION B, TECHNICAL PROPOSAL MATERIALS, Parts 1-5:</b>						
B1	<b>PART 1, Technical Qualifications (40 points):</b>					
1.1	Approach to managing project, meeting requirements: <i>Schedule &amp; cost</i>	50 pts	34	44	45	46
1.2	QA/QC Plan: <i>Description of firm's program (attach to proposal, separate)</i>	50 pts	36	47	50	47
1.3	Site Logistics Plan and Safety Plan.	50 pts	38	41	48	46
1.4	Development method for this GMP: CSI breakdown; Include all costs	50 pts	31	40	35	36
	<b>Subtotal B1:</b>	<b>200 pts</b>	<b>139</b>	<b>172</b>	<b>178</b>	<b>175</b>
B2	<b>PART 2 Pre-Construction Phase (40 points):</b>					
2.1	Coordination: <i>State Team; User, Concrete;</i>	25 pts	23	10	14	13
2.2	Estimating: <i>Process; Quick response &amp; accuracy; Related experience</i>	50 pts	34	36	44	44
2.3	Process to bid subcontract portions of work & present to State:	50 pts	36	34	49	49
2.4	Tracking: <i>Construction to align w/ budget;</i>	50 pts	39	34	49	34
2.5	Transition: <i>Preconstruction to Construction;</i>	25 pts	19	24	26	23
	<b>Subtotal B2:</b>	<b>200 pts</b>	<b>151</b>	<b>138</b>	<b>182</b>	<b>163</b>
B3	<b>PART 3 Construction Phase (50 points):</b>					
3.1	Construction Schedule: <i>User needs; Maintain delivery date;</i>	50 pts	46	40	47	46
3.2	Coordination: <i>With State, User, A/E;</i>	50 pts	29	38	42	30
3.3	Contingency: <i>Manage amount within GMP;</i>	25 pts	21	13	18	14
3.4	Tracking: <i>Submittals, RFI's, ASI's, COR's, etc.</i>	25 pts	16	23	25	21
3.5	Use of BIM and other technologies:	25 pts	23	20	23	21
3.6	Local relationships (AHJ, FMO, etc):	15 pts	9	12	15	16
3.7	Commissioning agent coordination:	25 pts	22	19	25	20
3.8	Partial occupancy:	10 pts	9	10	10	9
3.9	Project closeout procedures:	10 pts	9	9	10	9
3.10	Warranty support:	15 pts	12	12	15	14
	<b>Subtotal B3:</b>	<b>250 pts</b>	<b>196</b>	<b>196</b>	<b>230</b>	<b>200</b>
B4	<b>PART 4 Project Work Plan (40 points):</b>					
4.1	Preliminary Project Work Plan Concept: Tasks, dependencies, schedule, milestones, deliverables; Sufficient detail;	200 pts	115	143	193	138
	<b>Subtotal B4:</b>	<b>200 pts</b>	<b>115</b>	<b>143</b>	<b>193</b>	<b>138</b>
B5	<b>PART 5 Workload (30 points):</b>					
5.1	Current Workload:	75 pts	57	63	68	60
5.2	Capacity of Firm: <i>Current staff; Augment; Bonding ability;</i>	75 pts	70	72	73	65
	<b>Subtotal B5:</b>	<b>150 pts</b>	<b>127</b>	<b>135</b>	<b>141</b>	<b>125</b>
<b>B</b>	<b>SUBTOTAL, TECHNICAL PROPOSALS:</b>	<b>1000 pts</b>	<b>728</b>	<b>784</b>	<b>924</b>	<b>801</b>
<b>A+B</b>	<b>SUBTOTAL: QUALS. + TECH. PROPOSALS</b>	<b>1750 pts</b>	<b>1113</b>	<b>1268</b>	<b>1643</b>	<b>1259</b>
<b>C</b>	<b>INTERVIEWS:</b>	<b>300 pts</b>	<b>220</b>	<b>270</b>	<b>233</b>	<b>175</b>
<b>TOTALS:</b>		<b>2050 pts</b>	<b>1333</b>	<b>1538</b>	<b>1876</b>	<b>1434</b>
<b>NOTES:</b>						
1 Evaluation Process/Criteria: Based upon info contained in the LOIQP submissions, the committee will develop a shortlist of the 'most qualified' CM firms. Short-listed firms will be invited to individual interviews/oral presentations, following which the committee will identify three CM firms that will be invited to provide bids.						





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

6/25/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> THE ROWLEY AGENCY INC. 139 Loudon Road P.O. Box 511 Concord NH 03302-0511	<b>CONTACT NAME:</b> Scott Dearden	
	<b>PHONE (A/C No. Ext.):</b> (603) 224-2562	<b>FAX (A/C No.):</b> (603) 224-8012
<b>E-MAIL ADDRESS:</b> sdearden@rowleyagency.com		
<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>
<b>INSURER A:</b> Firemen's Ins Co of Wash. DC		21784
<b>INSURER B:</b> Acadia Insurance Company		
<b>INSURER C:</b>		
<b>INSURER D:</b>		
<b>INSURER E:</b>		
<b>INSURER F:</b>		

**COVERAGES**      **CERTIFICATE NUMBER:** 2013-2014 All Lines      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<b>GENERAL LIABILITY</b>		CPA012120119	9/1/2013	9/1/2014	EACH OCCURRENCE \$ 1,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY					DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 250,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR					MED EXP (Any one person) \$ 5000
	<input checked="" type="checkbox"/> CG0001					PERSONAL & ADV INJURY \$ 1,000,000
	<input checked="" type="checkbox"/> GL Enhancement					GENERAL AGGREGATE \$ 2,000,000
	GENL AGGREGATE LIMIT APPLIES PER:					PRODUCTS - COMPOP AGG \$ 2,000,000
	<input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC					\$
A	<b>AUTOMOBILE LIABILITY</b>		CAA012120319	9/1/2013	9/1/2014	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	<input checked="" type="checkbox"/> ANY AUTO					BODILY INJURY (Per person) \$
	<input type="checkbox"/> ALL OWNED AUTOS	<input type="checkbox"/> SCHEDULED AUTOS				BODILY INJURY (Per accident) \$
	<input checked="" type="checkbox"/> HIRED AUTOS	<input checked="" type="checkbox"/> NON-OWNED AUTOS				PROPERTY DAMAGE (Per accident) \$
						Medical payments \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB	<input checked="" type="checkbox"/> OCCUR	CUA012120419	9/1/2013	9/1/2014	EACH OCCURRENCE \$ 10,000,000
	<input type="checkbox"/> EXCESS LIAB	<input type="checkbox"/> CLAIMS-MADE				AGGREGATE \$ 10,000,000
	<input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 0					\$
A	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b>		WA States: NH, MA, ME VT & CT WPA012120720	9/1/2013	9/1/2014	<input checked="" type="checkbox"/> WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	<input type="checkbox"/> Y <input checked="" type="checkbox"/> N				E.L. EACH ACCIDENT \$ 500,000
	If yes, describe under DESCRIPTION OF OPERATIONS below	N/A				E.L. DISEASE - EA EMPLOYEE \$ 500,000
						E.L. DISEASE - POLICY LIMIT \$ 500,000
A	<b>Leased/Rented Equipment</b>		CPA012120119	9/1/2013	9/1/2014	Limit- \$200,000
	<b>ACV Applies</b>					Deductible- \$1,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)  
 Re: NH Regional Training Institute CM Completion, 772 Riverwood Drive, Pembroke, NH. #80342R Contract G.  
 Certificate holder is included as an additional insured under general liability coverage when required by written contract

<b>CERTIFICATE HOLDER</b>  State of NH- Dept. of Administrative Serv P.O. Box 483 Concord, NH 03302-0483	<b>CANCELLATION</b>  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	<b>AUTHORIZED REPRESENTATIVE</b>  Scott Dearden/SD <i>Scott M. Dearden</i>



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

6/25/2014

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<b>PRODUCER</b> THE ROWLEY AGENCY INC. 139 Loudon Road P.O. Box 511 Concord NH 03302-0511	<b>CONTACT NAME:</b> Scott Dearden <b>PHONE (A/C No. Ext):</b> (603) 224-2562 <b>E-MAIL ADDRESS:</b> sdearden@rowleyagency.com	<b>FAX (A/C No.):</b> (603) 224-8012
	<b>INSURER(S) AFFORDING COVERAGE</b>	
<b>INSURED</b> State of NH Dept of Administrative Services PO Box 483 Concord NH 03302-0483	<b>INSURER A:</b> Firemen's Ins Co of Wash. DC <b>INSURER B:</b> <b>INSURER C:</b> <b>INSURER D:</b> <b>INSURER E:</b> <b>INSURER F:</b>	<b>NAIC #</b> 21784

**COVERAGES**                      **CERTIFICATE NUMBER:** CL1462510083                      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<b>GENERAL LIABILITY</b> <input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Owners Contractors <input type="checkbox"/> Protective GENL AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC		CLA070214	7/2/2014	7/2/2015	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMP/OP AGG \$
	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS					COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	<b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE DED <input type="checkbox"/> RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$
	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input type="checkbox"/>	N/A			WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)  
 NH Regional Training Institute CM completion, 772 Riverwood Dr., Penbroke, NH #80342R Contract G

<b>CERTIFICATE HOLDER</b>  State of NH Dept of Administrative Services PO Box 483 Concord, NH 03302-0483	<b>CANCELLATION</b>  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE  C Holman, CPCU, CIC/C <i>Christine Holman</i>
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# EVIDENCE OF PROPERTY INSURANCE

DATE (MM/DD/YYYY)  
6/27/2014

THIS EVIDENCE OF PROPERTY INSURANCE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE ADDITIONAL INTEREST NAMED BELOW. THIS EVIDENCE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS EVIDENCE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE ADDITIONAL INTEREST.

AGENCY THE ROWLEY AGENCY INC. 139 Loudon Road P.O. Box 511 Concord NH 03302-0511		PHONE (A/C, No. Ext): (603) 224-2562	COMPANY Acadia Insurance Company One Acadia Commons P.O. Box 9010 Westbrook ME 04098-5010	
FAX (A/C, No.): (603) 224-8012	E-MAIL ADDRESS: gstevens@rowleyagency.co			
CODE:	SUB CODE:			
AGENCY CUSTOMER ID #: 00000968		LOAN NUMBER		POLICY NUMBER CIM070214
INSURED Eckman Construction Co., Inc. 84 Palomino Lane Bedford NH 03110		EFFECTIVE DATE 7/2/2014	EXPIRATION DATE 11/2/2015	<input type="checkbox"/> CONTINUED UNTIL TERMINATED IF CHECKED
THIS REPLACES PRIOR EVIDENCE DATED:				

### PROPERTY INFORMATION

LOCATION/DESCRIPTION  
Loc# 00001  
772 Riverwood Dr.  
Pembroke, NH

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS EVIDENCE OF PROPERTY INSURANCE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

### COVERAGE INFORMATION

COVERAGE / PERILS / FORMS	AMOUNT OF INSURANCE	DEDUCTIBLE
Job Specific Builders Risk New		
Job Specific Special form	26,753,600	5,000
Job Specific Earthquake (C)	10,000,000	25,000
Job Specific Flood	10,000,000	25,000

### REMARKS (Including Special Conditions)

REMARKS (Including Special Conditions)

### CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

### ADDITIONAL INTEREST

State of New Hampshire Dept of Administrative Services PO Box 483 Concord, NH 03302	<input type="checkbox"/> MORTGAGEE	<input type="checkbox"/> ADDITIONAL INSURED
	<input type="checkbox"/> LOSS PAYEE	
LOAN #		
AUTHORIZED REPRESENTATIVE		
C Holman, CPCU, CIC/CH <i>Christine Holman</i>		