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State of New Hampshire  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
OFFICE OF THE COMMISSIONER  
25 Capitol Street – Room 120  
Concord, New Hampshire 03301

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Division of Public Works  
Design and Construction  
Project No. 80985R – Contract C

April 11, 2019

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**REQUESTED ACTION**

1). Authorize the Bureau of Public Works Design and Construction to enter into a contract with Gordon T. Burke & Sons, Inc. (VC# 155143) North Conway, NH, for a total price not to exceed \$568,000, for the Pinkham's Grant Salt Building, Pinkham's Grant, NH. This contract is effective upon Governor and Council approval through September 27, 2019, unless extended in accordance with the contract terms. **100% Highway Funds.**

2). Further authorize the amount of \$35,000 be approved for payment to the Department of Administrative Services, Bureau of Public Works Design and Construction (VC# 177875), for engineering services provided, bringing the total to \$603,000. **100% Highway Funds.**

Funding is available in account titled Dept. of Transportation as follows:

04-96-96-960030-82900000	Statewide Salt Sheds	<u>SFY19</u>
034-500161	- New Construction	\$ 30,000
04-96-96-960030-16830000	Statewide Salt Sheds	
034-500162	- New Construction	\$ 538,000
034-500162	- Interagency - DPW Fees	<u>35,000</u>
	Sub-Total	\$ 573,000
	<b>Grand Total</b>	<b>\$ 603,000</b>

### EXPLANATION

Per Chapter 220:2, III, E, Laws of 2015 for Statewide Salt Sheds, as extended by Chapter 228:22, 124, Laws of 2017, and Chapter 228:2, II, C, Laws of 2017 for Statewide Salt Sheds. This project consists of demolishing the existing salt building and replacing it with a new 55' x 80' salt building.

The contractor has been pre-qualified by the Department of Transportation. The contract has been approved by the Attorney General as to form and execution, and the Department of Transportation has certified that the necessary funds are available. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Services, Division of Public Works Design and Construction.

Attached please find a copy of the tabulation of bids for this project along with the contract supplemental information sheet.

Respectfully submitted,



Charles M. Arlinghaus  
Commissioner

Department Estimate:	\$515,000
Contract Amount:	<u>\$568,000</u>
Over Estimate:	\$ 53,000

CONTRACT SUPPLEMENTAL INFORMATION SHEET

PROJECT: DPW Project No. 80985R, Contract C – Pinkham's Grant Salt Building, Pinkham's Grant, New Hampshire.

DESCRIPTION: The project consists of demolishing the existing salt building and replacing it with a new 55' x 80' salt building.

EXPLANATION: An assessment of the existing salt storage building at the Pinkham's Grant location, determined that it was structurally deficient and needed to be replaced.

OVER ESTIMATE

EXPLANATION: The Division's estimate for the buildings and site-work was based on pricing from previous salt storage shed projects. Due to the overall rising costs within the industry for building material and labor, the bid appears to be acceptable.

DEPARTMENT

ESTIMATE: \$515,000

LOW BID: \$568,000



# ABC Bid Data

PROHAMS GRANT  
80985PC  
NON-FEDERAL

PROJECT: PROHAMS GRANT  
STATE PROJECT NUMBER: 80985PC  
FED. PROJECT NUMBER: NON-FEDERAL  
DATE BIDS OPEN: February 27, 2019, 02:00 PM  
SCOPE OF WORK: CONSTRUCT SALT BUILDING  
COMPLETION DATE: September 27, 2019  
LOCATION: Coos

Certified by: \_\_\_\_\_

## Summary of Bidders

Contractor	Bid Amount	Rank
BURKE & SONS, INC., GORDON T. 87B SUGAR SHACK LANE, PO BOX 497, NORTH CONWAY NH 03860-0497	\$688,000.00	A
COUTURE, A.R. CONSTRUCTION CORP 1803 RIVERSIDE DRIVE, BERLIN NH 03570	\$607,620.00	B
RAY'S ELECTRIC, & GENERAL CONTRACTING INC 33 JERICO ROAD, PO BOX 687, BERLIN NH 03570	\$623,000.00	C

901: \$360,000.  
 902: \$178,000.  
 903: \$30,000.  


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 Total: \$568,000.

BUREAU OF PUBLIC WORKS  
 Award to Burke + Sons, Inc  
 Hold for Negotiation  
 Cancel Contract  
 User Agency NH DOT  
 Authorized by [Signature]  
 Date 10/15/2019

Item No.	Description	Unit	Quantity	PS&E		BURKE & SONS, INC., GORDON T. 67B SUGAR SHACK LANE NORTH CONWAY, NH 03860-		COUTURE, A.R. CONSTRUCTION CORP 1803 RIVERSIDE DRIVE BERLIN, NH 03570	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

Items

901	CONSTRUCT SALT BUILDING	U	1.00	\$410,000.00	\$410,000.00	\$360,000.00	\$360,000.00	\$460,920.00	\$460,920.00
902	ALL SITE WORK FOR SALT BUILDING	U	1.00	\$75,000.00	\$75,000.00	\$178,000.00	\$178,000.00	\$118,900.00	\$118,900.00
903	ALLOWANCES FOR ADDITIONS AND MODIFICATIONS TO THE CONTRACT	\$	30,000.00	\$1.00	\$30,000.00	\$1.00	\$30,000.00	\$1.00	\$30,000.00
<b>Totals:</b>					\$515,000.00		\$568,000.00		\$607,820.00
<b>All Totals:</b>									
<b>Totals:</b>					\$515,000.00		\$568,000.00		\$607,820.00

Item No.	Description	Unit	Quantity	PS&E		RAY'S ELECTRIC, & GENERAL CONTRACTING INC 33 JERICHO ROAD BERLIN, NH 03570	
				Unit Price	Total	Unit Price	Total

Items

901	CONSTRUCT SALT BUILDING	U	1.00	\$410,000.00	\$410,000.00	\$630,000.00	\$630,000.00
902	ALL SITE WORK FOR SALT BUILDING	U	1.00	\$75,000.00	\$75,000.00	\$163,000.00	\$163,000.00
903	ALLOWANCES FOR ADDITIONS AND MODIFICATIONS TO THE CONTRACT	\$	30,000.00	\$1.00	\$30,000.00	\$1.00	\$30,000.00
<b>Totals:</b>					<b>\$515,000.00</b>	<b>\$823,000.00</b>	
<b>Alt. Totals:</b>							
<b>Totals:</b>					<b>\$515,000.00</b>	<b>\$823,000.00</b>	