

STATE OF NEW HAMPSHIRE  
Honorarium or Expense Reimbursement Report (RSA 15-B)



Type or Print all Information Clearly:

Name: William L. O'Brien Work Phone No. (603) 271-3661  
First Middle Last  
Work Address: Rm. 312, State House, 107 N. Main St, Concord, NH 03301  
Office/Appointment/Employment held: Speaker, NH House of Representatives

List the full name, post office address, occupation, and principal place of business, if any, of the source of any reportable honorarium or expense reimbursement. When the source is a corporation or other entity, the name and work address of the person representing the corporation or entity in making the honorarium or expense reimbursement must be provided in addition to the name of the corporation or entity.

Source of Honorarium or Expense Reimbursement:

Name of source: \_\_\_\_\_  
First Middle Last  
Post Office Address: \_\_\_\_\_  
Occupation: \_\_\_\_\_  
Principal Place of Business: \_\_\_\_\_

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NEW HAMPSHIRE  
DEPARTMENT OF STATE

If source is a Corporation or other Entity:

Name of Corporation or Entity: State Legislative Leaders Foundation  
Name of Corporate/Entity Representative: Stephen G. Lakis, President  
Work Address of Representative: 1645 Falmouth Rd., Centerville, NH 02432

Food and/or beverages consumed pursuant to RSA 15-B:6, II with value over \$25.00

Value of Honorarium: \_\_\_\_\_ Date Received: \_\_\_\_\_ If exact value is unknown, provide an estimate of the value of the gift or honorarium and identify the value as an estimate.  Exact  Estimate

Value of Expense Reimbursement: \$ 1,736.74 Date Received: Feb. 1/13/11 - 1/15/11 A copy of the agenda or an equivalent document must be attached to this filing.  Exact  Estimate

Briefly describe the service or event this Honorarium or Expense Reimbursement relates to:

2011 New Speakers Orientation in Washington, DC, Jan. 13-15, 2011

"I have read RSA 15-B and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief."

[Signature]  
Signature of Filer

Feb. 24, 2011  
Date Filed

9/07  
RSA 15-B:9 Penalty. Any person who knowingly fails to comply with the provisions of this chapter or knowingly files a false report shall be guilty of a misdemeanor.

Return to: Secretary of State's Office, State House Room 204, Concord, NH 03301



**2011 New Speaker Orientation**  
***“BIG Leadership: Effective Leadership in Challenging Times”***

**Washington, DC**  
**January 13 – 15, 2011**

**Thursday, January 13, 2011**

After 3:00 pm           **Check-in/Program Registration**  
**Four Seasons Hotel**  
2800 Pennsylvania Avenue NW  
Washington, DC 20007  
Phone 202-342-0444 • FAX 202-944-2076  
[www.fourseasons.com/washington](http://www.fourseasons.com/washington)

5:30-6:15 pm           **Session I: Why Are You Here?**  
Four Seasons Hotel – Douglass Room (Banquet level)  
*Stephen G. Lakis, State Legislative Leaders Foundation*  
*Dr. Thomas H. Little, State Legislative Leaders Foundation*

*This session will allow participants to get to know each other and to share his or her “story” with the others. We will also discuss the unique challenges each will face as Speaker.*

6:15-8:00 pm           **Reception and Dinner – Four Seasons Washington DC**  
(Reception in The Lounge at Bourbon Steak, Dinner in Douglass Room)  
*Stephen G. Lakis, State Legislative Leaders Foundation*  
*Dr. James Thurber, American University*

8:00-9:00 pm           **Session II: Mapping Your Legacy, Part 1**  
Four Seasons Hotel – Douglass Room (Banquet level)  
*Chip Scholz, Scholz and Associates*

*As Lewis Carroll wrote in “Alice in Wonderland”: “If you don't know where you are going, any road will take you there.”*  
*It is almost impossible to get the outcomes you want if you have no idea what they are.*  
*During this session, we will discuss the basic building blocks of mapping a strategy built on four principles: Clarity, Focus, Attention and Intention.*

**Friday, January 14, 2011**

7:00-8:00 am           **Breakfast Buffet**  
Four Seasons Washington – Smithson Room (Banquet Level)

8:00 am                 **Bus Departs for American University**

**Friday sessions will take place at AMERICAN UNIVERSITY, Butler Board Room, 6<sup>th</sup> Floor, Butler Pavilion**

- 8:30-9:30 am           **Session III: Voices of Experience – Panel of Senior Speakers**  
*Moderator – Stephen Lakis, SLLF*  
*Panelists – Bobby Harrell – Speaker, South Carolina*  
*Shap Smith – Speaker, Vermont*  
*Robbie Wills – Former Speaker, Arkansas*
- In this session, participants will hear from current and former Speakers who will offer advice and wisdom based on their years of experience.*
- 9:30-11:45 am       **Session IV: What Was I Thinking? Ethical Decision-making and Behavior**  
*Kirk O. Hanson, Markkula Center for Ethical Leadership*
- Politicians today live in a fishbowl, with everything he or she does being magnified by journalists, bloggers, tweeters etc. This is even more true for politicians in a position of leadership like that of Speaker. This session will help you prepare for the many decisions that will face you and help participants develop a strategy for making ethically sound decisions that will elevate rather than tear down the legislative institution.*
- 11:45 am-12:45 pm   **Lunch – Butler Board Room, Butler Pavilion, 6<sup>th</sup> floor**  
*Welcome – Dr. Neil Kerwin – President, American University*  
*Dr. William LeoGrande – Dean, School of Public Affairs, AU*
- 12:45-3:00 pm       **Session V: Mapping Your Legacy, Part 2**  
*Chip Scholz, President, Scholz and Associates*
- Making the most of the time of your speakership means action-oriented leadership. Time management is very rarely a time issue. It is a priority issue. This action-oriented session will draw upon group dynamics for development of a plan for your speakership. When we are done, you will clearly outline your priorities, develop ways to focus on them, pay attention to what's important, act with intention.*
- 3:00-3:15 pm        Break
- 3:15-4:45 pm        **Session VI: The Art of Coalition Building**  
*Dr. Thomas H. Little, SLLF*
- No democratic leader, no matter how strong and powerful, can get anything done unless alone. He or she must find a way to convince at least fifty percent (plus himself or herself) to support a policy before it can pass the chamber and have a chance. How do you get others to support your position? How do you build a coalition large enough to see that your key initiatives become law?*
- 4:45 pm              Return to The Four Seasons Hotel
- 6:30 pm              Depart Four Seasons Hotel
- 7:00 pm              **Reception and Dinner** (Invite your Member of Congress)  
Altria  
101 Constitution Avenue, NW, Suite 400W  
Washington, DC 20001

**Saturday, January 15, 2011**

7:00-8:00 am           **Breakfast Buffet**  
Four Seasons Washington – Algonquin Room (Banquet Level)

**All sessions on Saturday will take place at the Four Seasons Hotel on the Banquet Level.**

8:15-10:00 am       **Session VII: Off the Record? Dealing with the Media Spotlight**  
*Nick Nichols, Nichols-Dezenhall*

*New Leaders often find themselves in an unfamiliar and somewhat intimidating world. As a rank-and-file legislator, it was often difficult to get any media attention outside of your local newspaper or radio station. Now, as the presiding officer, it may seem almost impossible to get them to leave you alone. Everything you say, do or even think about doing will become news and your every word and deed is likely to be recorded by someone with a cell phone camera, a blog or a news show. How can you use the media to your advantage?*

10:00-10:15 am      **Break**

10:15-12:00 noon   **Session VIII: Thinking, Acting and Leading Strategically: A Legislative Leader?**  
*Dr. Robin Dorff, Strategic Studies Institute, The US Army War College*

*In countless leadership situations, people find themselves trying to behave like leaders but failing to lead. This is often a result of not knowing what it means to “lead.” The simple answer is that leading requires an understanding first and foremost of where one wants to “go.” Absent that, leadership is meaningless. And that is the essence of strategy: Knowing where you want to go—the goal or objective.*

*In this session we will explore what strategy is, and how one translates that into strategic action and strategic leadership. Most importantly, we will apply this strategy framework to the challenges you will face as leaders of legislative bodies, and what it means to be a strategic leader in that context.*

Noon - 1:15 pm      **Lunch: What I Learned in My First Year – Panel of First Year Speakers**  
Four Seasons Washington – Algonquin Room (Banquet Level)  
*Moderator – Dr. Thom Little, SLLF*  
*Panelists – Gordon Fox – Speaker, Rhode Island*  
*Sheila Oliver – Speaker, New Jersey*  
*David Ralston – Speaker, Georgia*

1:15-2:15 pm       **Conclusion: Your Leadership Legacy?**  
*Dr. Thomas H. Little, State Legislative Leaders Foundation*  
*Chip Scholz, Scholz and Associates*

*Although you are just beginning your tenure as Speaker, it is never too early to think about building a legacy. What impact will you have on your state? Your chamber? Your institution? The lives of the people in your district and state?*

*In this concluding session, we will explore steps you can take now to ensure that you leave your institution and your state better than you found them.*

**End of Official Program**