



**STATE OF NEW HAMPSHIRE**  
**2011 Statement of Income and Expenses**  
**for LOBBYISTS**  
**(RSA Chapter 15)**

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blaisdel, David Tharp

II. Name of lobbyist's partnership, firm or corporation, if any:

The Demers Group Inc.

(Name of partnership, firm or corporation)

72 No. Main St., Suite 301, Concord, NH 03301  
 Business Address: (Street) (Town/City) (State) (Zip Code)

(603) 228-1498 (Telephone) (603) 228-3963 (Fax) e-mail \_\_\_\_\_

III. This statement covers: (Choose one – file separate reports for each client, OR you may file a separate report for reportable expense transactions which are not attributable to any one client).

All reportable transactions occurring in the months prior to the reporting date relative to the following client:

\_\_\_\_\_  
 (Full Name of Client as it appears on the Lobbyist Registration Form)

**OR**

All reportable transactions by the lobbyist (including the lobbyist's family), or the lobbying firm listed below which are unrelated to any particular client.

IV. Date of Report April 27, 2011  
 Reports cover: activity from date of registration to 3/31/11  
 October 26, 2011  
 activity from 7/1/11 to 9/30/11

July 27, 2011  
 activity from 4/1/11 to 6/30/11  
 January 25, 2012  
 activity from 10/1/11 to 12/31/11

V. There have been no fees received and no reportable transactions made since the last report.

If this box is checked, complete just this form and submit it to the Secretary of State's Office, State House, Room 204, Concord, NH 03301.

VI. Check if additional reports are attached:

- If you have received fees or made expenditures, you must file **Addendum A**– Fees and Expenses  
 If you have paid an honorarium or reimbursed expenses, you must file **Addendum B**– Report of Honorariums or Expense Reimbursement
- If you, your firm, or your family has made political contributions, you must file **Addendum C**– Political Contributions

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

James M. Demers  
 (Signature of lobbyist)

James M. Demers  
 (Print Name of lobbyist)

1/21/12  
 (Date)

**RECEIVED**  
 JAN 23 2012  
 NEW HAMPSHIRE  
 DEPARTMENT OF STATE  
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STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

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I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David & Tharp

II. Name of lobbyist's partnership, firm or corporation, if any:  
The Demers Group Inc.  
(Name of partnership, firm or corporation)

III. Name of Client TOTALS Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 176,916.63
- b) Total of all fees received this calendar year, prior to this reporting period b) \$ 592,444.91  
(This should equal the total of all prior monthly reports for this calendar year)
- c) Total of all fees received to date c) \$ 769,361.54  
(Add lines a and b)
- d) Indicate the amount of any such fees that are due, but have not d) \$ ∅  
yet been paid

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ 237,580.41
- b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ ∅
- c) Total of all itemized expenditures reported in detail in section VI. c) \$ ∅

d) Total expenses for this reporting period  
(Add lines a, b and c)

d) \$ 237,580.41

e) Total of expenses paid this calendar year, prior to this reporting period  
(This should be the amount on line f of addendum A for last month's report)

e) \$ 529,286.97

f) Total of all expenses year to date

f) \$ 766,867.38

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

Paid to:

Amount:

|       |          |
|-------|----------|
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
(Signature of lobbyist)

1/21/13  
(Date)

James M. Demers  
(Print Name of lobbyist)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

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I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Tharp

II. Name of lobbyist's partnership, firm or corporation, if any:

The Demers Group Inc.  
(Name of partnership, firm or corporation)

III. Name of Client Bank of America Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 15,000
- b) Total of all fees received this calendar year, prior to this reporting period b) \$ 30,000.00  
(This should equal the total of all prior monthly reports for this calendar year)
- c) Total of all fees received to date c) \$ 45,000  
(Add lines a and b)
- d) Indicate the amount of any such fees that are due, but have not d) \$ 0  
yet been paid

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
- b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
- c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

d) Total expenses for this reporting period  
(Add lines a, b and c)

d) \$ \_\_\_\_\_

e) Total of expenses paid this calendar year, prior to this reporting period  
(This should be the amount on line f of addendum A for last month's report)

e) \$ \_\_\_\_\_

f) Total of all expenses year to date

f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

Paid to:

Amount:

|       |          |
|-------|----------|
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
(Signature of lobbyist)

1/21/12  
(Date)

James M. Demers  
(Print Name of lobbyist)



# STATE OF NEW HAMPSHIRE

## Lobbyists Fees and Expenses Addendum A

(RSA Chapter 15:6)

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I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Therp

II. Name of lobbyist's partnership, firm or corporation, if any:

The Demers Group  
(Name of partnership, firm or corporation)

III. Name of Client Canney Casino Resorts Date 1/21/12

### IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 37,500.00
- b) Total of all fees received this calendar year, prior to this reporting period b) \$ 76,500.00  
(This should equal the total of all prior monthly reports for this calendar year)
- c) Total of all fees received to date c) \$ 114,000.00  
(Add lines a and b)
- d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ ∅

### V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
- b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
- c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

d) Total expenses for this reporting period  
(Add lines a, b and c)

d) \$ \_\_\_\_\_

e) Total of expenses paid this calendar year, prior to this reporting period  
(This should be the amount on line f of addendum A for last month's report)

e) \$ \_\_\_\_\_

f) Total of all expenses year to date

f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

Paid to:

Amount:

|       |          |
|-------|----------|
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
(Signature of lobbyist)

1/21/12  
(Date)

James M. Demers  
(Print Name of lobbyist)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blawdell, David Tharp

II. Name of lobbyist's partnership, firm or corporation, if any:

The Demers Group (Name of partnership, firm or corporation)

III. Name of Client Comcast Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 8000.00
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 18,000.00
c) Total of all fees received to date c) \$ 26,000.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

- d) Total expenses for this reporting period (Add lines a, b and c) d) \$ \_\_\_\_\_
- e) Total of expenses paid this calendar year, prior to this reporting period e) \$ \_\_\_\_\_  
(This should be the amount on line f of addendum A for last month's report)
- f) Total of all expenses year to date f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

| Paid to: | Amount:  |
|----------|----------|
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
 (Signature of lobbyist)  
James M. Demers  
 (Print Name of lobbyist)

1/21/12  
 (Date)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Themp

II. Name of lobbyist's partnership, firm or corporation, if any:

The Demers Group
(Name of partnership, firm or corporation)

III. Name of Client Consumer Safety Technology Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 10,000.00
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 7,000.00
c) Total of all fees received to date c) \$ 17,000.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

- d) Total expenses for this reporting period (Add lines a, b and c) d) \$ \_\_\_\_\_
- e) Total of expenses paid this calendar year, prior to this reporting period e) \$ \_\_\_\_\_  
 (This should be the amount on line f of addendum A for last month's report)
- f) Total of all expenses year to date f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

| Paid to: | Amount:  |
|----------|----------|
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

James M. Demers  
 (Signature of lobbyist)

James M. Demers  
 (Print Name of lobbyist)

1/21/12  
 (Date)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Tharp

II. Name of lobbyist's partnership, firm or corporation, if any: The Demers Group

III. Name of Client FedEx Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 0
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 24,000.00
c) Total of all fees received to date c) \$ 24,000.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

- d) Total expenses for this reporting period (Add lines a, b and c) d) \$ \_\_\_\_\_
- e) Total of expenses paid this calendar year, prior to this reporting period e) \$ \_\_\_\_\_  
 (This should be the amount on line f of addendum A for last month's report)
- f) Total of all expenses year to date f) \$ \_\_\_\_\_

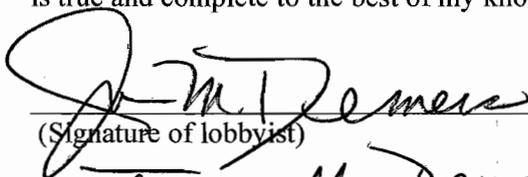
**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

| Paid to: | Amount:  |
|----------|----------|
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

  
 (Signature of lobbyist)

James M. Demers  
 (Print Name of lobbyist)

1/21/12  
 (Date)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James M. Demers

II. Name of lobbyist's partnership, firm or corporation, if any: The Demers Group (Name of partnership, firm or corporation)

III. Name of Client Hospital Corp. of America Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 3000.00
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 48,000.00
c) Total of all fees received to date c) \$ 51,000.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

- d) Total expenses for this reporting period (Add lines a, b and c) d) \$ \_\_\_\_\_
- e) Total of expenses paid this calendar year, prior to this reporting period e) \$ \_\_\_\_\_  
(This should be the amount on line f of addendum A for last month's report)
- f) Total of all expenses year to date f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

| Paid to: | Amount:  |
|----------|----------|
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
(Signature of Lobbyist)

1/21/12  
(Date)

James M. Demers  
(Print Name of lobbyist)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blais Bell, David Tharp

II. Name of lobbyist's partnership, firm or corporation, if any: The Demers Group

III. Name of Client Int. Bottled Water Assn. Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 0
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 30,000.00
c) Total of all fees received to date c) \$ 30,000.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

- d) Total expenses for this reporting period (Add lines a, b and c) d) \$ \_\_\_\_\_
- e) Total of expenses paid this calendar year, prior to this reporting period e) \$ \_\_\_\_\_  
 (This should be the amount on line f of addendum A for last month's report)
- f) Total of all expenses year to date f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

| Paid to: | Amount:  |
|----------|----------|
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
 (Signature of lobbyist)

1/21/12  
 (Date)

James M. Demers  
 (Print Name of lobbyist)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

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I. Name of Lobbyist(s) James M. Demers

II. Name of lobbyist's partnership, firm or corporation, if any:  
The Demers Group  
(Name of partnership, firm or corporation)

III. Name of Client Poultney Regional Hospital Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 0
- b) Total of all fees received this calendar year, prior to this reporting period b) \$ 5920.00  
(This should equal the total of all prior monthly reports for this calendar year)
- c) Total of all fees received to date c) \$ 5920.00  
(Add lines a and b)
- d) Indicate the amount of any such fees that are due, but have not d) \$ 0  
yet been paid

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
- b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
- c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

18

- d) Total expenses for this reporting period (Add lines a, b and c) d) \$ \_\_\_\_\_
- e) Total of expenses paid this calendar year, prior to this reporting period e) \$ \_\_\_\_\_  
(This should be the amount on line f of addendum A for last month's report)
- f) Total of all expenses year to date f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

| Paid to: | Amount:  |
|----------|----------|
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
 (Signature of lobbyist)  
James M. Demers  
 (Print Name of lobbyist)

1/21/12  
 (Date)



# STATE OF NEW HAMPSHIRE

## Lobbyists Fees and Expenses

### Addendum A

(RSA Chapter 15:6)

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I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Therp

II. Name of lobbyist's partnership, firm or corporation, if any:  
The Demers Group  
(Name of partnership, firm or corporation)

III. Name of Client Mortgage Bankers + Brokers Assn. of NH Date 1/21/12

#### IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 3000.00
- b) Total of all fees received this calendar year, prior to this reporting period b) \$ 9000.00  
(This should equal the total of all prior monthly reports for this calendar year)
- c) Total of all fees received to date c) \$ 12,000.00  
(Add lines a and b)
- d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ Ø

#### V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
- b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
- c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

d) Total expenses for this reporting period  
(Add lines a, b and c)

d) \$ \_\_\_\_\_

e) Total of expenses paid this calendar year, prior to this reporting period  
(This should be the amount on line f of addendum A for last month's report)

e) \$ \_\_\_\_\_

f) Total of all expenses year to date

f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

Paid to:

Amount:

|       |          |
|-------|----------|
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
(Signature of lobbyist)

1/21/12  
(Date)

James M. Demers  
(Print Name of lobbyist)



# STATE OF NEW HAMPSHIRE

## Lobbyists Fees and Expenses

### Addendum A

(RSA Chapter 15:6)

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I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Tharp

II. Name of lobbyist's partnership, firm or corporation, if any:  
The Demers Group  
(Name of partnership, firm or corporation)

III. Name of Client NH Athletics Trainers Assn. Date 1/21/12

#### IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ Ø
- b) Total of all fees received this calendar year, prior to this reporting period b) \$ 6,125.00  
(This should equal the total of all prior monthly reports for this calendar year)
- c) Total of all fees received to date c) \$ 6,125.00  
(Add lines a and b)
- d) Indicate the amount of any such fees that are due, but have not d) \$ Ø  
yet been paid

#### V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
- b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
- c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

- d) Total expenses for this reporting period (Add lines a, b and c) d) \$ \_\_\_\_\_
- e) Total of expenses paid this calendar year, prior to this reporting period e) \$ \_\_\_\_\_  
(This should be the amount on line f of addendum A for last month's report)
- f) Total of all expenses year to date f) \$ \_\_\_\_\_

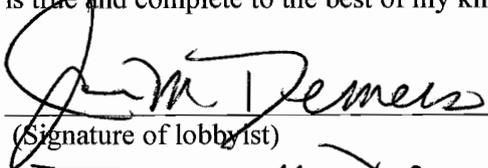
**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

| Paid to: | Amount:  |
|----------|----------|
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

  
 (Signature of lobbyist)

James M. Demers  
 (Print Name of lobbyist)

1/21/12  
 (Date)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Tharp

II. Name of lobbyist's partnership, firm or corporation, if any:

The Demers Group

(Name of partnership, firm or corporation)

III. Name of Client NA Coalition for Prosthetics Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 0
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 25,000.00
c) Total of all fees received to date c) \$ 25,000.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

d) Total expenses for this reporting period  
(Add lines a, b and c)

d) \$ \_\_\_\_\_

e) Total of expenses paid this calendar year, prior to this reporting period  
(This should be the amount on line f of addendum A for last month's report)

e) \$ \_\_\_\_\_

f) Total of all expenses year to date

f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

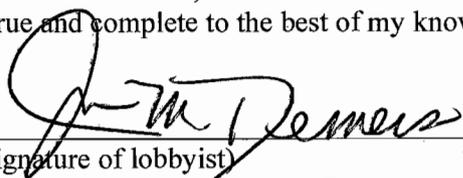
Paid to:

Amount:

|       |          |
|-------|----------|
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

  
(Signature of lobbyist)

1/21/12  
(Date)

James M. Demers  
(Print Name of lobbyist)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Therp

II. Name of lobbyist's partnership, firm or corporation, if any: The Demers Group (Name of partnership, firm or corporation)

III. Name of Client NH Police Assn. Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 6250.00
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 12,500.00
c) Total of all fees received to date c) \$ 18,750.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

- d) Total expenses for this reporting period (Add lines a, b and c) d) \$ \_\_\_\_\_
- e) Total of expenses paid this calendar year, prior to this reporting period (This should be the amount on line f of addendum A for last month's report) e) \$ \_\_\_\_\_
- f) Total of all expenses year to date f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

| Paid to: | Amount:  |
|----------|----------|
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
 (Signature of lobbyist)  
James M Demers  
 (Print Name of lobbyist)

1/21/12  
 (Date)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Therp

II. Name of lobbyist's partnership, firm or corporation, if any: The Demers Group (Name of partnership, firm or corporation)

III. Name of Client NH Psychological Assn. Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 0
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 12,000.00
c) Total of all fees received to date c) \$ 12,000.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

- d) Total expenses for this reporting period (Add lines a, b and c) d) \$ \_\_\_\_\_
- e) Total of expenses paid this calendar year, prior to this reporting period e) \$ \_\_\_\_\_  
 (This should be the amount on line f of addendum A for last month's report)
- f) Total of all expenses year to date f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

| Paid to: | Amount:  |
|----------|----------|
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
 (Signature of lobbyist)

James M. Demers  
 (Print Name of lobbyist)

1/21/12  
 (Date)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blawdell, David Therp

II. Name of lobbyist's partnership, firm or corporation, if any: The Demers Group

III. Name of Client NH Soft Drink Assn Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 0
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 2500.00
c) Total of all fees received to date c) \$ 2500.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

- d) Total expenses for this reporting period (Add lines a, b and c) d) \$ \_\_\_\_\_
- e) Total of expenses paid this calendar year, prior to this reporting period e) \$ \_\_\_\_\_  
(This should be the amount on line f of addendum A for last month's report)
- f) Total of all expenses year to date f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

| Paid to: | Amount:  |
|----------|----------|
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*J. M. Demers*  
 (Signature of lobbyist)  
Jamer M Demers  
 (Print Name of lobbyist)

1/21/12  
 (Date)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Tharp

II. Name of lobbyist's partnership, firm or corporation, if any: The Demers Group (Name of partnership, firm or corporation)

III. Name of Client NH Speech Language Hearing Assoc Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 0
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 4,000.00
c) Total of all fees received to date c) \$ 4,000.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

- d) Total expenses for this reporting period (Add lines a, b and c) d) \$ \_\_\_\_\_
- e) Total of expenses paid this calendar year, prior to this reporting period e) \$ \_\_\_\_\_  
(This should be the amount on line f of addendum A for last month's report)
- f) Total of all expenses year to date f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

| Paid to: | Amount:  |
|----------|----------|
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
 (Signature of lobbyist)

James M. Demers  
 (Print Name of lobbyist)

1/21/12  
 (Date)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Thump

II. Name of lobbyist's partnership, firm or corporation, if any: The Demers Group (Name of partnership, firm or corporation)

III. Name of Client NA Troopers Assn Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 6666.64
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 15,149.94
c) Total of all fees received to date c) \$ 21,816.58
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

- d) Total expenses for this reporting period (Add lines a, b and c) d) \$ \_\_\_\_\_
- e) Total of expenses paid this calendar year, prior to this reporting period (This should be the amount on line f of addendum A for last month's report) e) \$ \_\_\_\_\_
- f) Total of all expenses year to date f) \$ \_\_\_\_\_

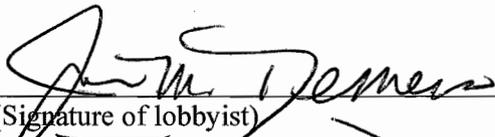
**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

| Paid to: | Amount:  |
|----------|----------|
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |
| _____    | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

  
 (Signature of lobbyist)  
James M. Demers  
 (Print Name of lobbyist)

1/21/12  
 (Date)

STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)



PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Therp

II. Name of lobbyist's partnership, firm or corporation, if any:

The Demers Group

(Name of partnership, firm or corporation)

III. Name of Client NH Wine & Spirits Brokers Assn. Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 0
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 30,000.00
c) Total of all fees received to date c) \$ 30,000.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

d) Total expenses for this reporting period  
(Add lines a, b and c)

d) \$ \_\_\_\_\_

e) Total of expenses paid this calendar year, prior to this reporting period  
(This should be the amount on line f of addendum A for last month's report)

e) \$ \_\_\_\_\_

f) Total of all expenses year to date

f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

Paid to:

Amount:

|       |          |
|-------|----------|
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
(Signature of lobbyist)

1/21/12  
(Date)

James M Demers  
(Print Name of lobbyist)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blawie, David Therp

II. Name of lobbyist's partnership, firm or corporation, if any:

The Demers Group (Name of partnership, firm or corporation)

III. Name of Client No. Country Environmental Service Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 8,000.00
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 32,000.00
c) Total of all fees received to date c) \$ 40,000.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

d) Total expenses for this reporting period  
(Add lines a, b and c)

d) \$ \_\_\_\_\_

e) Total of expenses paid this calendar year, prior to this reporting period  
(This should be the amount on line f of addendum A for last month's report)

e) \$ \_\_\_\_\_

f) Total of all expenses year to date

f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

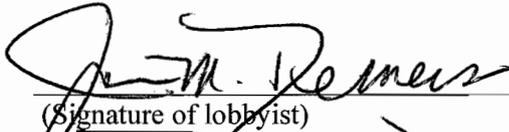
Paid to:

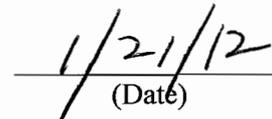
Amount:

|       |          |
|-------|----------|
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

  
\_\_\_\_\_  
(Signature of lobbyist)

  
\_\_\_\_\_  
(Date)

James M. Demers  
\_\_\_\_\_  
(Print Name of lobbyist)



# STATE OF NEW HAMPSHIRE

## Lobbyists Fees and Expenses

### Addendum A

(RSA Chapter 15:6)

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I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Therp

II. Name of lobbyist's partnership, firm or corporation, if any:

The Demers Group  
(Name of partnership, firm or corporation)

III. Name of Client Pfizer Date 1/21/12

#### IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 10,000.00
- b) Total of all fees received this calendar year, prior to this reporting period b) \$ 14,000.00  
(This should equal the total of all prior monthly reports for this calendar year)
- c) Total of all fees received to date c) \$ 24,000.00  
(Add lines a and b)
- d) Indicate the amount of any such fees that are due, but have not d) \$ 0  
yet been paid

#### V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
- b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
- c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

d) Total expenses for this reporting period  
(Add lines a, b and c)

d) \$ \_\_\_\_\_

e) Total of expenses paid this calendar year, prior to this reporting period  
(This should be the amount on line f of addendum A for last month's report)

e) \$ \_\_\_\_\_

f) Total of all expenses year to date

f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

Paid to:

Amount:

|       |          |
|-------|----------|
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
(Signature of lobbyist)

1/21/12  
(Date)

James M. Demers  
(Print Name of lobbyist)

STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)



PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blawdell, Daniel Tharp

II. Name of lobbyist's partnership, firm or corporation, if any:

The Demers Group

(Name of partnership, firm or corporation)

III. Name of Client

PhARMA

Date

1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

a) Total of all fees received in this reporting period

a) \$ 12,500.00

b) Total of all fees received this calendar year, prior to this reporting period (This should equal the total of all prior monthly reports for this calendar year)

b) \$ 38,250.00

c) Total of all fees received to date (Add lines a and b)

c) \$ 50,750.00

d) Indicate the amount of any such fees that are due, but have not yet been paid

d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying.

a) \$ N/A

b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less.

b) \$ N/A

c) Total of all itemized expenditures reported in detail in section VI.

c) \$ N/A

d) Total expenses for this reporting period  
(Add lines a, b and c)

d) \$ \_\_\_\_\_

e) Total of expenses paid this calendar year, prior to this reporting period  
(This should be the amount on line f of addendum A for last month's report)

e) \$ \_\_\_\_\_

f) Total of all expenses year to date

f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

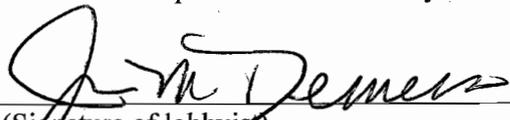
Paid to:

Amount:

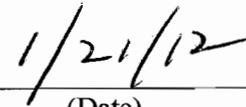
|       |          |
|-------|----------|
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

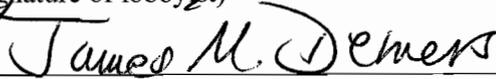
I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.



(Signature of lobbyist)



(Date)



(Print Name of lobbyist)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses
Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blairdell, David Therp

II. Name of lobbyist's partnership, firm or corporation, if any:

The Demers Group
(Name of partnership, firm or corporation)

III. Name of Client Pitot Heath, LLC Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 10,000.00
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 10,000.00
c) Total of all fees received to date c) \$ 20,000.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

44

d) Total expenses for this reporting period  
(Add lines a, b and c)

d) \$ \_\_\_\_\_

e) Total of expenses paid this calendar year, prior to this reporting period  
(This should be the amount on line f of addendum A for last month's report)

e) \$ \_\_\_\_\_

f) Total of all expenses year to date

f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

Paid to:

Amount:

|       |          |
|-------|----------|
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
(Signature of lobbyist)

1/21/12  
(Date)

James M. Demers  
(Print Name of lobbyist)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Therap

II. Name of lobbyist's partnership, firm or corporation, if any: The Demers Group

III. Name of Client PSNH Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 12,000.00
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 57,000.00
c) Total of all fees received to date c) \$ 69,000.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

d) Total expenses for this reporting period  
(Add lines a, b and c)

d) \$ \_\_\_\_\_

e) Total of expenses paid this calendar year, prior to this reporting period  
(This should be the amount on line f of addendum A for last month's report)

e) \$ \_\_\_\_\_

f) Total of all expenses year to date

f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

Paid to:

Amount:

|       |          |
|-------|----------|
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
(Signature of lobbyist)

1/21/12  
(Date)

James M. Demers  
(Print Name of lobbyist)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Therp

II. Name of lobbyist's partnership, firm or corporation, if any: The Demers Group

III. Name of Client RAI Services Co. Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 17,499.99
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 52,499.97
c) Total of all fees received to date c) \$ 69,999.96
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

d) Total expenses for this reporting period  
(Add lines a, b and c)

d) \$ \_\_\_\_\_

e) Total of expenses paid this calendar year, prior to this reporting period  
(This should be the amount on line f of addendum A for last month's report)

e) \$ \_\_\_\_\_

f) Total of all expenses year to date

f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

Paid to:

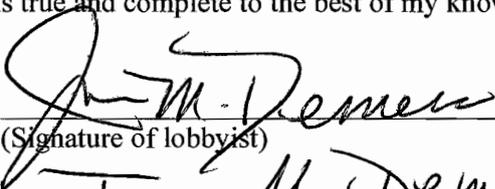
Amount:

|       |
|-------|
| _____ |
| _____ |
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| _____ |
| _____ |
| _____ |

|          |
|----------|
| \$ _____ |
| \$ _____ |
| \$ _____ |
| \$ _____ |
| \$ _____ |
| \$ _____ |
| \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.



(Signature of lobbyist)

James M. Demers

(Print Name of lobbyist)

1/21/12

(Date)

STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)



PLEASE PRINT

I. Name of Lobbyist(s) James Demers

II. Name of lobbyist's partnership, firm or corporation, if any: The Demers Group

III. Name of Client TRC Companies Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 0
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 5000.00
c) Total of all fees received to date c) \$ 5000.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

d) Total expenses for this reporting period  
(Add lines a, b and c)

d) \$ \_\_\_\_\_

e) Total of expenses paid this calendar year, prior to this reporting period  
(This should be the amount on line f of addendum A for last month's report)

e) \$ \_\_\_\_\_

f) Total of all expenses year to date

f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

Paid to:

Amount:

|       |          |
|-------|----------|
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

*James M. Demers*  
(Signature of lobbyist)

1/21/12  
(Date)

James M. Demers  
(Print Name of lobbyist)



STATE OF NEW HAMPSHIRE

Lobbyists Fees and Expenses

Addendum A

(RSA Chapter 15:6)

PLEASE PRINT

I. Name of Lobbyist(s) James Demers, Robert Blaisdell, David Therp

II. Name of lobbyist's partnership, firm or corporation, if any: The Demers Group

III. Name of Client Walmart Stores Inc. Date 1/21/12

IV. Fees Received

Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:

- a) Total of all fees received in this reporting period a) \$ 17,500.00
b) Total of all fees received this calendar year, prior to this reporting period b) \$ 28,000.00
c) Total of all fees received to date c) \$ 45,500.00
d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$ 0

V. Expenses:

Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose not covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.

- a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying. a) \$ N/A
b) Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. b) \$ N/A
c) Total of all itemized expenditures reported in detail in section VI. c) \$ N/A

d) Total expenses for this reporting period  
(Add lines a, b and c)

d) \$ \_\_\_\_\_

e) Total of expenses paid this calendar year, prior to this reporting period  
(This should be the amount on line f of addendum A for last month's report)

e) \$ \_\_\_\_\_

f) Total of all expenses year to date

f) \$ \_\_\_\_\_

**VI. Other Expenses:**

Provide the following detail for all expenditures of more than \$25 made from lobbying fees during this reporting period, including by whom paid or to whom charged.

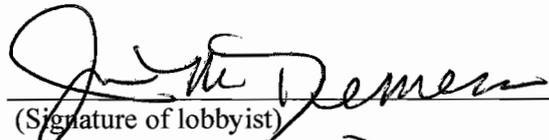
Paid to:

Amount:

|       |          |
|-------|----------|
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |
| _____ | \$ _____ |

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

  
(Signature of lobbyist)

1/21/12  
(Date)

James M. Demers  
(Print Name of lobbyist)



STATE OF NEW HAMPSHIRE

Lobbyists Report of Political Contributions Addendum C (RSA Chapter 15:6)

I. Name of Lobbyist(s) James M. Demers

II. Name of lobbyist's partnership, firm or corporation, if any: The Demers Group

III. Name of Client N/A Date 1/21/12

Political Contributions For each political contribution that is reportable pursuant to RSA Chapter 664 paid on behalf of the client/lobbyist and lobbying firm, indicate the following:

Full name of candidate: See Attached List
Amount of contribution \$
Office Candidate is Seeking
If the contribution is an in-kind contribution, provide a description of the goods or services provided...

Full name of candidate:
Amount of contribution \$
If the contribution is an in-kind contribution, provide a description of the goods or services provided...

Full name of candidate:
Amount of contribution \$

(turn over to continue ->)

If the contribution is an in-kind contribution, provide a description of the goods or services provided, and enter the actual cost of the in-kind contribution on the line above for amount of contribution. If the actual cost is not known, enter an estimated value and the word "estimate."

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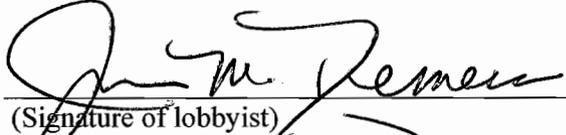
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(If more than three contributions were made, report additional contributions on separate addendum C forms.)

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

  
\_\_\_\_\_  
(Signature of lobbyist)

1/21/12  
(Date)

James M. Demers  
\_\_\_\_\_  
(Print Name of lobbyist)

2:44 PM

01/22/12

Cash Basis

# THE DEMERS GROUP INC. Transaction Detail by Account

October through December 2011

| Num                                 | Name                                | Cir | Paid Amount     | Balance         |
|-------------------------------------|-------------------------------------|-----|-----------------|-----------------|
| <b>Political Contribution</b>       |                                     |     |                 |                 |
| 4848                                | House Republican Victory PAC        |     | 1,000.00        | 1,000.00        |
| 4870                                | NH Democratic Party                 |     | 1,000.00        | 2,000.00        |
| 4877                                | Republican Senate Majority Commi... |     | 1,000.00        | 3,000.00        |
| 4889                                | Committee to Elect House Democr...  |     | 200.00          | 3,200.00        |
| <b>Total Political Contribution</b> |                                     |     | <b>3,200.00</b> | <b>3,200.00</b> |
| <b>TOTAL</b>                        |                                     |     | <b>3,200.00</b> | <b>3,200.00</b> |

2:47 PM

01/22/12

Accrual Basis

[REDACTED]  
Transaction Detail by Account

October through December 2011

| <u>Name</u>                 | <u>Memo</u>              | <u>Amount</u> |
|-----------------------------|--------------------------|---------------|
| Campaign Contribution       |                          |               |
| Maggie '12                  | Maggie Hassan for Gov... | 250.00        |
| Carroll County Democrats    |                          | 45.00         |
| Total Campaign Contribution |                          | <u>295.00</u> |
| TOTAL                       |                          | 295.00        |