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Over \$2 Billion and Counting for our Schools

GOVERNOR Christopher T. Sununu
CHAIRMAN Debra M. Douglas
COMMISSIONER Paul J. Holloway
COMMISSIONER J. Christopher Williams
EXECUTIVE DIRECTOR Charles R. McIntyre

June 19, 2019

His Excellency, Governor Christopher T. Sununu
and the Honorable Council
State House
Concord, New Hampshire 03301

REQUESTED ACTION

The New Hampshire Lottery Commission requests to place an item on the Consent Calendar.

The New Hampshire Lottery Commission (Lottery) respectfully requests authorization for approval of payment of membership dues in the amount of \$5,650.00 (CHF 5,600) to the World Lottery Association (WLA) of Basel, Switzerland; effective upon Governor and Council approval for the period of July 31, 2019 to July 31, 2020.
100% Lottery Funds.

Funding is available in the account titled Lottery Division as follows:

	<u>FY2020</u>
06-083-083-830013-20280000	
026-500251 Organizational Dues	\$5,650.00

EXPLANATION

The New Hampshire Lottery's membership in the WLA gives the agency a broader perspective of innovations and advancements in the industry, and includes certification in responsible gaming programs, further strengthening the State's commitment to help those with gambling compulsions. Should the State pass additional gambling initiatives, Lottery's reliance on the WLA's resources may increase proportionately.

Listed below are answers to standard questions required for Governor and Council organization dues and membership approval submissions:

1. How long has this organization been in existence and how long has this agency been a member of this organization? *The organization was formed in 1999. The New Hampshire Lottery has been a member of this organization for one year; and has achieved a level 2 responsible gaming certification.*
2. Is there any other organization which provides the same or similar benefits which your agency belongs to? *The New Hampshire Lottery is currently a member of the North American Association of State and Provincial Lotteries (NASPL). The WLA is more global in scope and is focused on supporting organizations whose efforts fund good causes. The New Hampshire Lottery expects to learn worldwide trends in gaming, many of which originate in the European markets; as well as to continue to take advantage of the exceptionally robust responsible gaming certification program.*
3. How many other states belong to this organization, and is your agency the sole New Hampshire state agency that is a member? *Eighty-four countries worldwide and twenty American lotteries are members of this organization. There are no other New Hampshire state agencies that are members.*

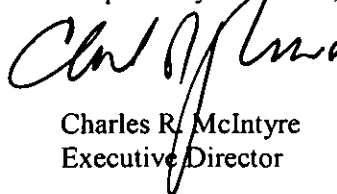


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4. How is the dues structure established? (Standard fee for all states, based on population, based on other criteria, etc.) *Dues are based on annual lottery sales of \$100 to \$500 million.*
5. What benefit does the state receive from participating in this membership? *New Hampshire Lottery benefit from the WLA's stated objectives: To collect and disseminate information about the lottery business and other areas of relevance; to establish standards of best practice; to establish ethical standards; to provide educational and professional development services (conferences, seminars), information and reference services to our members; to provide a united voice together with the regional associations so that our members may have a respected reference point and consistent message and information to provide to those in authority. To date, the New Hampshire Lottery has participated in responsible gaming self-analysis and has achieved level 2 certification.*
6. Are training or educational/research materials included in the membership? If so, is the cost included? *Seminars are hosted frequently in member countries and are often made available in an online format. These seminars are free to WLA members.*
7. Is the membership required to receive any federal grants or required in order to receive or participate in licensing or certification exams? *No, membership does not affect participation or licensing.*
8. Is there any travel included with this membership fee? Explain in detail any travel to include the number of employees involved, the number of trips, destination if known and purposes of membership-supported trips. *Travel costs are not part of the membership fees, and participation would be limited to the Executive Director and one Lottery officer or Commissioner for WLA's biennial summits, which are held at varying locations in member countries.*
9. Which state agency employees are directly involved with this organization? Indicate if they are members, voting members, committee members, and/or officers of the organization. *The New Hampshire Lottery Executive Director would be directly involved with this organization as a rank-and- file member.*
10. Explain in detail any negative impact to the State if the Agency did not belong to this organization. *There is no impact to the State if the New Hampshire Lottery were not to become a member of this organization; however the WLA's responsible gaming program directly benefits the agency's efforts in New Hampshire. In the event that new initiatives are passed, Lottery's use of WLA's resources may increase.*

Thank you for your consideration and please contact me should you have any questions.

Respectfully submitted,



Charles R. McIntyre
Executive Director

CRM:cn
Attachment



Live Free or Die

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Invoice – Regular Member - Membership Fee 2019

New Hampshire Lottery Commission
 Mr Charles R. McIntyre
 Chief Executive Officer
 14 Integra Drive
 03301 Concord, NH
 USA

Invoice-Nr **RM 2019 151**
 Category **US\$ 100 to 500 million**
 Invoice Date **5 June 2019**
 Due Date **31 July 2019**
 Concerning **Regular member/ Membership fee 2019**

Fee VAT exempt 0% **5,600 CHF**

Please compare your annual sales for 2017 (calculated in US\$) with the fee structure below. The exchange rates used to determine your membership fee (see 2018 Compendium) are based on the 2017 rates sourced from the World Bank.

Should they place you in a different category than indicated above, please contact Nicole Bosshardt (nicole.bosshardt@world-lotteries.org) at the WLA office. Upon clarification you will be sent a revised invoice.

Fee Structure Annual sales / Membership fee

up to US\$ 100 million	CHF 4,900	US\$ 1 to 4 billion	CHF 14,000
US\$ 100 to 500 million	CHF 5,600	over US\$ 4 billion	CHF 21,000
US\$ 500 million to 1 billion	CHF 8,400		

We kindly ask you to remit the fee in question by 31 July 2019.

Through settlement of this invoice, New Hampshire Lottery Commission formally reconfirms its WLA membership.

Payment details	Bank Details	Others
Company	World Lottery Association CH-4002 Basel, Switzerland	Please send your check to: World Lottery Association Lange Gasse 20 PO Box 4002 Basel Switzerland
VAT N°	CHE -100.972.547.	
Account N°	241502-81	
Bank	Crédit Suisse, 4051 Basel, Switzerland	
Swift Address	CRES_CH_ZZ_40A	
IBAN	CH18 0483 5024 1502 8100 0	

Please note your invoice number on the payment.

Bank fees: Please make sure that local bank fees are paid by sender.