



*Victoria F. Sheehan*  
Commissioner

**THE STATE OF NEW HAMPSHIRE**  
DEPARTMENT OF TRANSPORTATION



*William Cass, P.E.*  
Assistant Commissioner

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

Bureau of Construction  
July 12, 2018

**REQUESTED ACTION**

1. Authorize the Department of Transportation to enter into a contract with Aulson Company, LLC (Vendor 223771) of Methuen, MA on the basis of a low bid of \$1,699,740.00 for removal of lead-containing paint and maintenance repainting of two steel beam overpass bridges spanning over Interstate 95 in Hampton, from the date of Governor and Council approval through June 21, 2019 unless extended by the Department in accordance with the Standard Specifications. 100% Turnpike Funds.

Funding is available in State Fiscal Year 2019 as follows:

Funding is available as follows:	<u>FY 2019</u>
04-96-96-961017-7025	
Turnpike Renewal & Replacement	
400-500870 Highway Contract Payments	\$1,699,740.00

2. Further authorize that a contingency in the amount of \$84,987.00 be approved for payment of latent conditions, which may appear during the construction of the project. The contingency requested is 5% of the contract amount.

Funding is available as follows:	<u>FY 2019</u>
04-96-96-961017-7025	
Turnpike Renewal & Replacement	
400-500870 Highway Contract Payments	\$84,987.00

**EXPLANATION**

This project is part of the Turnpike Renewal and Replacement Program. This project consists of the removal of lead-containing paint and maintenance repainting of two steel beam overpass bridges spanning over Interstate 95 in Hampton, NH. The work will be performed within negative-pressure containment enclosures and requires environmental protection and compliance with lead-paint removal regulations. The painted color is dark brown. The bridges are listed by location and identified as follows:

Location	Town	Route	Over	Br. No.	I-95 Mile Marker
1	Hampton	Towle Farm Rd	I-95 NB, SB	118/129	4.4
2	Hampton	NH 27	I-95 NB, SB	113/168	5.3

These bridges were built in 1974 (Br. No. 118/29) and 1976 (Br. No. 113/168) and the paint on the structural steel beams has deteriorated extensively. Some flakes of bare weathering steel have fallen onto the traveled ways below. This maintenance work will prevent further deterioration, extend the life of the bridge beams, and preserve the structural integrity of the structural steel.

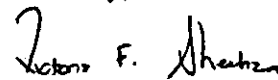
The contingency is proposed to be 5% of the contract amount due to the potential for necessary but unanticipated repair work.

Although the bid costs exceeded the Department's estimate by 28.90%, the low bid of 10 bids received is felt to be reasonable for the work involved. The B-bid was approximately \$29,000.00 higher than the low bid. Re-advertising this project would result, in our opinion, in higher prices and prevent the completion of the work in a timely manner. The Department considers it to be in the best interest of the State to accept this bid to accomplish these needed repairs.

The Contractor has been prequalified by this Department. The Contract has been approved by the Attorney General as to form and execution, and the Department has certified that the necessary funds are available and the bid reasonably conforms to the engineer's estimate in accordance with State procedure. Copies of the fully executed contract are on file at the Secretary of State's Office and the Department of Administrative Service's Office, and subsequent to Governor and Council approval will be on file at the Department of Transportation. □

A copy of the Tabulation of Bids received for this project is attached along with the Contract Supplemental Sheet and a map indicating the location of the project.

Sincerely,



Victoria F. Sheehan  
Commissioner

VFS/md

Department Estimate: \$1,318,600.00  
Contract Amount: \$1,699,740.00  
Over Estimate: \$ 381,140.00  
Attachments

May 29, 2018

**SUPPLEMENTAL PROJECT INFORMATION SHEET**

**DESCRIPTION:** This project consists of the removal of lead-containing paint and maintenance repainting of two steel beam overpass bridges spanning over Interstate 95 in Hampton, NH. The work will be performed within negative-pressure containment enclosures and requires environmental protection and compliance with lead-paint removal regulations. The painted color is dark brown. The bridges are listed by location and identified as follows:

Location	Town	Route	Over	Br. No.	I-95 Mile Marker
1	Hampton	Towle Farm Rd	I-95 NB, SB	118/129	4.4
2	Hampton	NH 27	I-95 NB, SB	113/168	5.3

**FEDERAL FUNDING:** 0% (100% Turnpike Bureau's "Renewal and Replacement (R&R) Program")

**CONTINGENCY:** The contingency is proposed to be 5% of the contract amount due to the potential for necessary but unanticipated repair work.

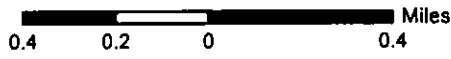
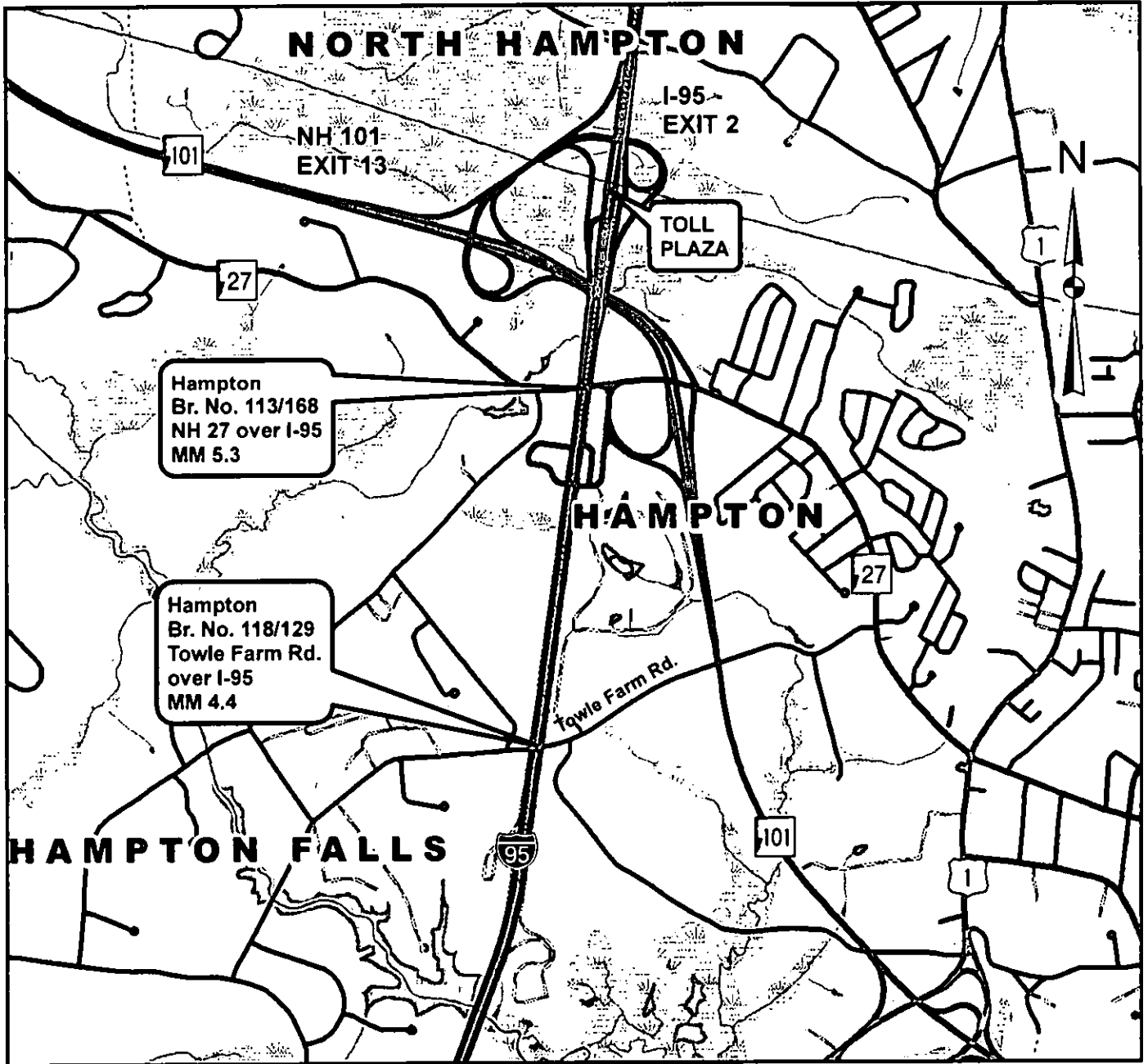
**PROJECT INITIATED:** Under the Turnpike Bureau's bridge preservation initiative.

**PROJECT EXPLANATION:** These bridges were built in 1974 (Br. No. 118/29) and 1976 (Br. No. 113/168) and the paint on the structural steel beams has deteriorated extensively. Some flakes of bare weathering steel have fallen onto the traveled ways below. This maintenance work will prevent further deterioration, extend the life of the bridge beams, and preserve the structural integrity of the structural steel.

**TRAFFIC IMPLICATIONS:** Traffic impacts along I-95 will be minimal as all of the work will be performed beneath each bridge from I-95 and completed at night during low traffic periods. Traffic volumes will range from 400 to 1800 vph during the construction timeframe of 8PM to 5AM. Lane and/or shoulder closures will be utilized during the painting operations which will be completed with the use of rapid-deployment truck-mounted equipment that will drive away at the end of each night's shift. A limit of 40-days for completion, once operations are initiated, is allotted for each location. Closure of the Open Road Tolling (ORT) lanes during median lane work activities on the NH 27 bridge will be permitted. Supplemental traffic control between the NH 27 bridge and ORT zone, supported by use of Dynamic Message Signs (DMS), will be required. Work outside the paved limits can be completed during daytime hours with a shoulder closure. Any fixed structures outside of the pavement limits necessary for painting operations will be protected with an appropriate installation of concrete barrier, lighting and attenuator.

**COMPLETION DATE:** June 21, 2019

40603 - Hampton

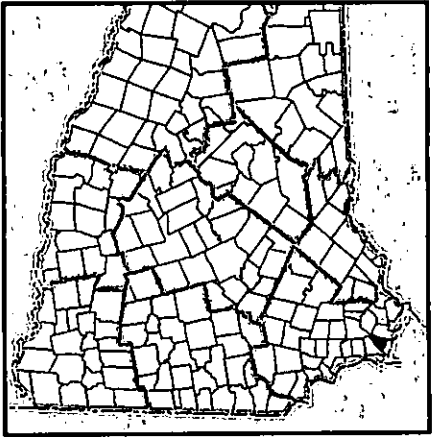


**LEGEND**

- Streams
- ▭ Water Bodies
- US Routes
- State Routes
- Interstates
- Local Roads
- - - Town Boundary

New Hampshire  
**DOT**  
Department of Transportation

State #: 40603  
Non-Federal Turnpike  
**LOCATION MAP**





# ABC Bid Data

HAMPTON  
40603  
NON-FEDERAL

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**PROJECT:** HAMPTON  
**STATE PROJECT NUMBER:** 40603  
**FED. PROJECT NUMBER:** NON-FEDERAL  
**DATE BIDS OPEN:** June 28, 2018, 2:00  
**SCOPE OF WORK:** Bridge girder painting along Turnpike facilities.  
**COMPLETION DATE:** June 21, 2019  
**LOCATION:** Rockingham

**Awarded To:** AULSON COMPANY LLC  
49 DANTON DR, STE 201  
METHUEN, MA 01844

**Amount:** \$1,699,740.00  
**Award Date:**

**Certified by:** PETER E. STAMNAS  
Director of Project Development

## Summary of Bidders

Contractor	Bid Amount	Rank
AULSON COMPANY LLC 49 DANTON DR, STE 201, METHUEN MA 01844	\$1,699,740.00	A
EAGLE INDUSTRIAL PAINTING LLC 3216 MAGNOLIA ROAD NW, MAGNOLIA OH 44643	\$1,728,800.00	B
MODERN PROTECTIVE COATINGS INC PO BOX 119, HUDSON NH 03051-0119	\$1,776,820.00	C
ATSALIS BROTHERS PAINTING CO INC 24595 GROESBECK HWY, WARREN MI 48089	\$1,949,520.00	D
PRIME COATINGS, INC. 161 ELM STREET, SALISBURY MA 01952	\$1,993,990.00	E
SOUTHERN ROAD & BRIDGE LLC 715 WESLEY AVENUE, TARPON SPRINGS FL 34689-6711	\$2,053,700.00	F
P.C.I. INTERNATIONAL INC 26 COOPER AVENUE, TONAWANDA NY 14150	\$2,283,000.00	G
ATLAS PAINTING & SHEETING CORP 465 CREEKSIDE DRIVE, AMHERST NY 14228	\$2,379,000.00	H
AMSTAR OF WESTERN NEW YORK INC 825 REIN ROAD, CHEEKTOWAGA NY 14225-2431	\$2,970,000.00	I
MONOKO, LLC 1037 PENINSULA AVE, PO BOX 1666, TARPON SPRINGS FL 34689	\$3,184,400.00	J

Item No.	Description	Unit	Quantity	P&E		AULSON COMPANY LLC 48 DANTON DR, STE 201 METHUEN, MA 01844		EAGLE INDUSTRIAL PAINTING LLC 3218 MAGNOLIA ROAD NW MAGNOLIA, OH 44843	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

Items

202.499	REMOVAL OF BRIDGE-MOUNTED UTILITY HANGERS	EA	60.00	\$30.00	\$1,800.00	\$300.00	\$18,000.00	\$150.00	\$9,000.00
202.654	REMOVAL OF TRAFFIC SIGN BRACKET STUBS (BRIDGE)	EA	20.00	\$500.00	\$10,000.00	\$275.00	\$5,500.00	\$200.00	\$4,000.00
558.101	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$233,000.00	\$233,000.00	\$420,000.00	\$420,000.00	\$597,000.00	\$597,000.00
558.102	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$285,000.00	\$285,000.00	\$420,000.00	\$420,000.00	\$597,000.00	\$597,000.00
558.201	CONTAINMENT AND ENVIRONMENT PROTECTION	U	1.00	\$214,000.00	\$214,000.00	\$278,000.00	\$278,000.00	\$112,000.00	\$112,000.00
558.202	CONTAINMENT AND ENVIRONMENT PROTECTION	U	1.00	\$261,000.00	\$261,000.00	\$278,000.00	\$278,000.00	\$112,000.00	\$112,000.00
558.301	WORKER PROTECTION	U	1.00	\$14,000.00	\$14,000.00	\$12,500.00	\$12,500.00	\$15,000.00	\$15,000.00
558.302	WORKER PROTECTION	U	1.00	\$17,000.00	\$17,000.00	\$12,500.00	\$12,500.00	\$15,000.00	\$15,000.00
558.401	WASTE MANAGEMENT	U	1.00	\$9,000.00	\$9,000.00	\$30,120.00	\$30,120.00	\$10,000.00	\$10,000.00
558.402	WASTE MANAGEMENT	U	1.00	\$12,000.00	\$12,000.00	\$30,120.00	\$30,120.00	\$10,000.00	\$10,000.00
806.417	PORTABLE CONCRETE BARRIER FOR TRAFFIC CONTROL	LF	440.00	\$35.00	\$15,400.00	\$25.00	\$11,000.00	\$20.00	\$8,800.00
806.9523	TEMP. IMPACT ATTENUATION DEVICE (NON-REDIRECTIVE) TEST LEVEL 3	U	1.00	\$4,500.00	\$4,500.00	\$7,000.00	\$7,000.00	\$17,000.00	\$17,000.00
818.81	UNIFORMED OFFICERS WITH VEHICLE	\$	22,000.00	\$1.00	\$22,000.00	\$1.00	\$22,000.00	\$1.00	\$22,000.00
819.1	MAINTENANCE OF TRAFFIC	U	1.00	\$43,000.00	\$43,000.00	\$42,000.00	\$42,000.00	\$30,000.00	\$30,000.00
819.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$4,100.00	\$8,200.00	\$3,000.00	\$6,000.00	\$5,000.00	\$10,000.00
819.279	AUTOMATED TRAILER-MOUNTED SPEED LIMIT SIGN	U	2.00	\$2,600.00	\$5,200.00	\$3,000.00	\$6,000.00	\$5,000.00	\$10,000.00
819.83	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	1.00	\$10,000.00	\$10,000.00	\$20,000.00	\$20,000.00	\$12,000.00	\$12,000.00
870.104	TEMPORARY PORTABLE LIGHTING	U	1.00	\$4,500.00	\$4,500.00	\$1,000.00	\$1,000.00	\$8,000.00	\$8,000.00
892.	MOBILIZATION	U	1.00	\$119,000.00	\$119,000.00	\$50,000.00	\$50,000.00	\$100,000.00	\$100,000.00
1002.1	REPAIRS OR REPLACEMENTS AS NEEDED - BRIDGE STRUCTURES	\$	10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00
1010.15	FUEL ADJUSTMENT	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00

Totals:	\$1,318,600.00	\$1,699,740.00	\$1,728,800.00
Alt. Totals:			
Totals:	\$1,318,600.00	\$1,699,740.00	\$1,728,800.00

Item No.	Description	Unit	Quantity	PS&E		MODERN PROTECTIVE COATINGS INC PO BOX 119 HUDSON, NJ 03051-0119		ATSALIS BROTHERS PAINTING CO INC 24585 GROESBECK HWY WARREN, MI 48093	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

Items

202.499	REMOVAL OF BRIDGE-MOUNTED UTILITY HANGERS	EA	60.00	\$30.00	\$1,800.00	\$50.00	\$3,000.00	\$140.00	\$8,400.00
202.854	REMOVAL OF TRAFFIC SIGN BRACKET STUBS (BRIDGE)	EA	20.00	\$500.00	\$10,000.00	\$100.00	\$2,000.00	\$200.00	\$4,000.00
556.101	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$233,000.00	\$233,000.00	\$597,000.00	\$597,000.00	\$735,000.00	\$735,000.00
556.102	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$285,000.00	\$285,000.00	\$672,000.00	\$672,000.00	\$800,000.00	\$800,000.00
556.201	CONTAINMENT AND ENVIRONMENT PROTECTION	U	1.00	\$214,000.00	\$214,000.00	\$162,000.00	\$162,000.00	\$100,000.00	\$100,000.00
556.202	CONTAINMENT AND ENVIRONMENT PROTECTION	U	1.00	\$261,000.00	\$261,000.00	\$185,500.00	\$185,500.00	\$100,000.00	\$100,000.00
556.301	WORKER PROTECTION	U	1.00	\$14,000.00	\$14,000.00	\$8,000.00	\$8,000.00	\$11,000.00	\$11,000.00
556.302	WORKER PROTECTION	U	1.00	\$17,000.00	\$17,000.00	\$8,000.00	\$8,000.00	\$11,000.00	\$11,000.00
556.401	WASTE MANAGEMENT	U	1.00	\$9,000.00	\$9,000.00	\$6,000.00	\$6,000.00	\$8,600.00	\$8,600.00
556.402	WASTE MANAGEMENT	U	1.00	\$12,000.00	\$12,000.00	\$6,000.00	\$6,000.00	\$10,000.00	\$10,000.00
606.417	PORTABLE CONCRETE BARRIER FOR TRAFFIC CONTROL	LF	440.00	\$35.00	\$15,400.00	\$18.00	\$7,920.00	\$1.00	\$440.00
606.9523	TEMP. IMPACT ATTENUATION DEVICE (NON-REDIRECTIVE) TEST LEVEL 3	U	1.00	\$4,500.00	\$4,500.00	\$8,000.00	\$8,000.00	\$4,080.00	\$4,080.00
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	22,000.00	\$1.00	\$22,000.00	\$1.00	\$22,000.00	\$1.00	\$22,000.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$43,000.00	\$43,000.00	\$20,000.00	\$20,000.00	\$40,000.00	\$40,000.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$4,100.00	\$8,200.00	\$2,400.00	\$4,800.00	\$8,000.00	\$16,000.00
619.279	AUTOMATED TRAILER-MOUNTED SPEED LIMIT SIGN	U	2.00	\$2,600.00	\$5,200.00	\$1,800.00	\$3,600.00	\$4,000.00	\$8,000.00
619.83	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	1.00	\$10,000.00	\$10,000.00	\$9,000.00	\$9,000.00	\$15,000.00	\$15,000.00
670.104	TEMPORARY PORTABLE LIGHTING	U	1.00	\$4,500.00	\$4,500.00	\$2,000.00	\$2,000.00	\$6,000.00	\$6,000.00
692.	MOBILIZATION	U	1.00	\$119,000.00	\$119,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00
1002.1	REPAIRS OR REPLACEMENTS AS NEEDED - BRIDGE STRUCTURES	\$	10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00
1010.15	FUEL ADJUSTMENT	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00

Totals:	\$1,318,600.00	\$1,776,820.00	\$1,949,520.00
Alt. Totals:			
Totals:	\$1,318,600.00	\$1,776,820.00	\$1,949,520.00



Item No.	Description	Unit	Quantity	P&E		PRIME COATINGS, INC. 161 ELM STREET SALISBURY, MA 01952		SOUTHERN ROAD & BRIDGE LLC 715 WESLEY AVENUE TARPON SPRINGS, FL 34689-4711	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

Items

202.499	REMOVAL OF BRIDGE-MOUNTED UTILITY HANGERS	EA	60.00	\$30.00	\$1,800.00	\$50.00	\$3,000.00	\$100.00	\$6,000.00
202.654	REMOVAL OF TRAFFIC SIGN BRACKET STUBS (BRIDGE)	EA	20.00	\$500.00	\$10,000.00	\$100.00	\$2,000.00	\$100.00	\$2,000.00
556.101	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$233,000.00	\$233,000.00	\$757,605.00	\$757,605.00	\$733,000.00	\$733,000.00
556.102	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$285,000.00	\$285,000.00	\$885,485.00	\$885,485.00	\$733,000.00	\$733,000.00
556.201	CONTAINMENT AND ENVIRONMENT PROTECTION	U	1.00	\$214,000.00	\$214,000.00	\$50,000.00	\$50,000.00	\$200,000.00	\$200,000.00
556.202	CONTAINMENT AND ENVIRONMENT PROTECTION	U	1.00	\$261,000.00	\$261,000.00	\$50,000.00	\$50,000.00	\$200,000.00	\$200,000.00
556.301	WORKER PROTECTION	U	1.00	\$14,000.00	\$14,000.00	\$25,000.00	\$25,000.00	\$2,500.00	\$2,500.00
556.302	WORKER PROTECTION	U	1.00	\$17,000.00	\$17,000.00	\$25,000.00	\$25,000.00	\$2,500.00	\$2,500.00
556.401	WASTE MANAGEMENT	U	1.00	\$9,000.00	\$9,000.00	\$25,000.00	\$25,000.00	\$2,500.00	\$2,500.00
556.402	WASTE MANAGEMENT	U	1.00	\$12,000.00	\$12,000.00	\$25,000.00	\$25,000.00	\$2,500.00	\$2,500.00
606.417	PORTABLE CONCRETE BARRIER FOR TRAFFIC CONTROL	LF	440.00	\$35.00	\$15,400.00	\$10.00	\$4,400.00	\$5.00	\$2,200.00
606.9523	TEMP. IMPACT ATTENUATION DEVICE (NON-REDIRECTIVE) TEST LEVEL 3	U	1.00	\$4,500.00	\$4,500.00	\$2,500.00	\$2,500.00	\$1,000.00	\$1,000.00
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	22,000.00	\$1.00	\$22,000.00	\$1.00	\$22,000.00	\$1.00	\$22,000.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$43,000.00	\$43,000.00	\$40,000.00	\$40,000.00	\$20,000.00	\$20,000.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$4,100.00	\$8,200.00	\$2,500.00	\$5,000.00	\$500.00	\$1,000.00
619.279	AUTOMATED TRAILER-MOUNTED SPEED LIMIT SIGN	U	2.00	\$2,600.00	\$5,200.00	\$5,000.00	\$10,000.00	\$250.00	\$500.00
619.63	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	1.00	\$10,000.00	\$10,000.00	\$5,000.00	\$5,000.00	\$2,000.00	\$2,000.00
670.104	TEMPORARY PORTABLE LIGHTING	U	1.00	\$4,500.00	\$4,500.00	\$2,000.00	\$2,000.00	\$1,000.00	\$1,000.00
692.	MOBILIZATION	U	1.00	\$119,000.00	\$119,000.00	\$25,000.00	\$25,000.00	\$90,000.00	\$90,000.00
1002.1	REPAIRS OR REPLACEMENTS AS NEEDED - BRIDGE STRUCTURES	\$	10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00
1010.15	FUEL ADJUSTMENT	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00

Totals:	\$1,318,600.00	\$1,993,990.00	\$2,053,700.00
Alt. Totals:			
Totals:	\$1,318,600.00	\$1,993,990.00	\$2,053,700.00

Item No.	Description	Unit	Quantity	P&E		P.C.I INTERNATIONAL INC 28 COOPER AVENUE TOWANDA, NY 14150		ATLAS PAINTING & SHEETING CORP 485 CREEKSIDE DRIVE AMHERST, NY 14228	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

**Items**

202.499	REMOVAL OF BRIDGE-MOUNTED UTILITY HANGERS	EA	60.00	\$30.00	\$1,800.00	\$50.00	\$3,000.00	\$100.00	\$6,000.00
202.854	REMOVAL OF TRAFFIC SIGN BRACKET STUBS (BRIDGE)	EA	20.00	\$500.00	\$10,000.00	\$50.00	\$1,000.00	\$200.00	\$4,000.00
556.101	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$233,000.00	\$233,000.00	\$890,000.00	\$890,000.00	\$435,000.00	\$435,000.00
556.102	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$285,000.00	\$285,000.00	\$1,000,000.00	\$1,000,000.00	\$535,000.00	\$535,000.00
556.201	CONTAINMENT AND ENVIRONMENT PROTECTION	U	1.00	\$214,000.00	\$214,000.00	\$100,000.00	\$100,000.00	\$435,000.00	\$435,000.00
556.202	CONTAINMENT AND ENVIRONMENT PROTECTION	U	1.00	\$261,000.00	\$261,000.00	\$100,000.00	\$100,000.00	\$535,000.00	\$535,000.00
556.301	WORKER PROTECTION	U	1.00	\$14,000.00	\$14,000.00	\$5,000.00	\$5,000.00	\$20,000.00	\$20,000.00
556.302	WORKER PROTECTION	U	1.00	\$17,000.00	\$17,000.00	\$5,000.00	\$5,000.00	\$20,000.00	\$20,000.00
556.401	WASTE MANAGEMENT	U	1.00	\$9,000.00	\$9,000.00	\$7,860.00	\$7,860.00	\$20,000.00	\$20,000.00
556.402	WASTE MANAGEMENT	U	1.00	\$12,000.00	\$12,000.00	\$8,860.00	\$8,860.00	\$20,000.00	\$20,000.00
606.417	PORTABLE CONCRETE BARRIER FOR TRAFFIC CONTROL	LF	440.00	\$35.00	\$15,400.00	\$2.00	\$880.00	\$50.00	\$22,000.00
606.9523	TEMP. IMPACT ATTENUATION DEVICE (NON-REDIRECTIVE) TEST LEVEL 3	U	1.00	\$4,500.00	\$4,500.00	\$1,000.00	\$1,000.00	\$5,000.00	\$5,000.00
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	22,000.00	\$1.00	\$22,000.00	\$1.00	\$22,000.00	\$1.00	\$22,000.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$43,000.00	\$43,000.00	\$5,000.00	\$5,000.00	\$40,000.00	\$40,000.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$4,100.00	\$8,200.00	\$500.00	\$1,000.00	\$2,000.00	\$4,000.00
619.279	AUTOMATED TRAILER-MOUNTED SPEED LIMIT SIGN	U	2.00	\$2,600.00	\$5,200.00	\$500.00	\$1,000.00	\$2,000.00	\$4,000.00
619.63	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	1.00	\$10,000.00	\$10,000.00	\$1,000.00	\$1,000.00	\$7,000.00	\$7,000.00
670.104	TEMPORARY PORTABLE LIGHTING	U	1.00	\$4,500.00	\$4,500.00	\$400.00	\$400.00	\$5,000.00	\$5,000.00
692.	MOBILIZATION	U	1.00	\$119,000.00	\$119,000.00	\$100,000.00	\$100,000.00	\$210,000.00	\$210,000.00
1002.1	REPAIRS OR REPLACEMENTS AS NEEDED - BRIDGE STRUCTURES	\$	10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00
1010.15	FUEL ADJUSTMENT	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00

Totals:	\$1,318,600.00	\$2,283,000.00	\$2,379,000.00
Alt. Totals:			
Totals:	\$1,318,600.00	\$2,283,000.00	\$2,379,000.00

Item No.	Description	Unit	Quantity	P&E		AMSTAR OF WESTERN NEW YORK INC E25 REIN ROAD CHEEKTOWAGA, NY 14225-2431		MONOKO, LLC 1037 PENNSULA AVE TARPON SPRINGS, FL 34689	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

Items

202.499	REMOVAL OF BRIDGE-MOUNTED UTILITY HANGERS	EA	60.00	\$30.00	\$1,800.00	\$400.00	\$24,000.00	\$200.00	\$12,000.00
202.854	REMOVAL OF TRAFFIC SIGN BRACKET STUBS (BRIDGE)	EA	20.00	\$500.00	\$10,000.00	\$600.00	\$12,000.00	\$200.00	\$4,000.00
556.101	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$233,000.00	\$233,000.00	\$900,000.00	\$900,000.00	\$750,000.00	\$750,000.00
556.102	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$285,000.00	\$285,000.00	\$1,000,000.00	\$1,000,000.00	\$800,000.00	\$800,000.00
556.201	CONTAINMENT AND ENVIRONMENT PROTECTION	U	1.00	\$214,000.00	\$214,000.00	\$347,000.00	\$347,000.00	\$500,000.00	\$500,000.00
556.202	CONTAINMENT AND ENVIRONMENT PROTECTION	U	1.00	\$261,000.00	\$261,000.00	\$347,000.00	\$347,000.00	\$500,000.00	\$500,000.00
556.301	WORKER PROTECTION	U	1.00	\$14,000.00	\$14,000.00	\$2,500.00	\$2,500.00	\$20,000.00	\$20,000.00
556.302	WORKER PROTECTION	U	1.00	\$17,000.00	\$17,000.00	\$2,500.00	\$2,500.00	\$20,000.00	\$20,000.00
556.401	WASTE MANAGEMENT	U	1.00	\$9,000.00	\$9,000.00	\$10,000.00	\$10,000.00	\$20,000.00	\$20,000.00
556.402	WASTE MANAGEMENT	U	1.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$20,000.00	\$20,000.00
606.417	PORTABLE CONCRETE BARRIER FOR TRAFFIC CONTROL	LF	440.00	\$35.00	\$15,400.00	\$75.00	\$33,000.00	\$100.00	\$44,000.00
606.9523	TEMP. IMPACT ATTENUATION DEVICE (NON-REDIRECTIVE) TEST LEVEL 3	U	1.00	\$4,500.00	\$4,500.00	\$5,000.00	\$5,000.00	\$20,000.00	\$20,000.00
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	22,000.00	\$1.00	\$22,000.00	\$1.00	\$22,000.00	\$1.00	\$22,000.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$43,000.00	\$43,000.00	\$100,000.00	\$100,000.00	\$200,000.00	\$200,000.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$4,100.00	\$8,200.00	\$2,500.00	\$5,000.00	\$100.00	\$200.00
619.279	AUTOMATED TRAILER-MOUNTED SPEED LIMIT SIGN	U	2.00	\$2,600.00	\$5,200.00	\$1,500.00	\$3,000.00	\$100.00	\$200.00
619.63	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	1.00	\$10,000.00	\$10,000.00	\$7,500.00	\$7,500.00	\$20,000.00	\$20,000.00
670.104	TEMPORARY PORTABLE LIGHTING	U	1.00	\$4,500.00	\$4,500.00	\$7,500.00	\$7,500.00	\$2,000.00	\$2,000.00
692.	MOBILIZATION	U	1.00	\$119,000.00	\$119,000.00	\$100,000.00	\$100,000.00	\$200,000.00	\$200,000.00
1002.1	REPAIRS OR REPLACEMENTS AS NEEDED - BRIDGE STRUCTURES	\$	10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00
1010.15	FUEL ADJUSTMENT	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00

Totals:	\$1,318,600.00	\$2,970,000.00	\$3,184,400.00
Alt. Totals:			
Totals:	\$1,318,600.00	\$2,970,000.00	\$3,184,400.00



# PS&E Comparison

HAMPTON  
40603  
NON-FEDERAL

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
<b>Items</b>								
202.499	REMOVAL OF BRIDGE-MOUNTED UTILITY HANGERS	EA	60.00	\$300.00	\$18,000.00	\$30.00	\$1,800.00	\$16,200.00
202.854	REMOVAL OF TRAFFIC SIGN BRACKET STUBS (BRIDGE)	EA	20.00	\$275.00	\$5,500.00	\$500.00	\$10,000.00	(\$4,500.00)
556.101	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$420,000.00	\$420,000.00	\$233,000.00	\$233,000.00	\$187,000.00
556.102	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$420,000.00	\$420,000.00	\$285,000.00	\$285,000.00	\$135,000.00
556.201	CONTAINMENT AND ENVIRONMENT PROTECTION	U	1.00	\$278,000.00	\$278,000.00	\$214,000.00	\$214,000.00	\$64,000.00
556.202	CONTAINMENT AND ENVIRONMENT PROTECTION	U	1.00	\$278,000.00	\$278,000.00	\$261,000.00	\$261,000.00	\$17,000.00
556.301	WORKER PROTECTION	U	1.00	\$12,500.00	\$12,500.00	\$14,000.00	\$14,000.00	(\$1,500.00)
556.302	WORKER PROTECTION	U	1.00	\$12,500.00	\$12,500.00	\$17,000.00	\$17,000.00	(\$4,500.00)
556.401	WASTE MANAGEMENT	U	1.00	\$30,120.00	\$30,120.00	\$9,000.00	\$9,000.00	\$21,120.00
556.402	WASTE MANAGEMENT	U	1.00	\$30,120.00	\$30,120.00	\$12,000.00	\$12,000.00	\$18,120.00
606.417	PORTABLE CONCRETE BARRIER FOR TRAFFIC CONTROL	LF	440.00	\$25.00	\$11,000.00	\$35.00	\$15,400.00	(\$4,400.00)
606.9523	TEMP. IMPACT ATTENUATION DEVICE (NON-REDIRECTIVE) TEST LEVEL 3	U	1.00	\$7,000.00	\$7,000.00	\$4,500.00	\$4,500.00	\$2,500.00
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	22,000.00	\$1.00	\$22,000.00	\$1.00	\$22,000.00	\$0.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$42,000.00	\$42,000.00	\$43,000.00	\$43,000.00	(\$1,000.00)
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$3,000.00	\$6,000.00	\$4,100.00	\$8,200.00	(\$2,200.00)

619.279	AUTOMATED TRAILER-MOUNTED SPEED LIMIT SIGN	U	2.00	\$3,000.00	\$6,000.00	\$2,600.00	\$5,200.00	\$800.00
619.63	TRUCK-MOUNTED IMPACT ATTENUATOR, TEST LEVEL 3	U	1.00	\$20,000.00	\$20,000.00	\$10,000.00	\$10,000.00	\$10,000.00
670.104	TEMPORARY PORTABLE LIGHTING	U	1.00	\$1,000.00	\$1,000.00	\$4,500.00	\$4,500.00	(\$3,500.00)
692.	MOBILIZATION	U	1.00	\$50,000.00	\$50,000.00	\$119,000.00	\$119,000.00	(\$69,000.00)
1002.1	REPAIRS OR REPLACEMENTS AS NEEDED - BRIDGE STRUCTURES	\$	10,000.00	\$1.00	\$10,000.00	\$1.00	\$10,000.00	\$0.00
1010.15	FUEL ADJUSTMENT	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$0.00
<b>Total:</b>					\$1,699,740.00		\$1,318,600.00	\$381,140.00



## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
07/23/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER DeSanctis Insurance Agcy, Inc. 100 Unicorn Park Drive Woburn, MA 01801	CONTACT NAME:	
	PHONE (A/C No., Ext): 781-935-8480	FAX (A/C No): 781-933-5645
E-MAIL ADDRESS:		
INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A : The Commerce Insurance Company		34754
INSURER B : Riverport Insurance Co.		36684
INSURER C : Aspen Specialty Insurance Co.		10717
INSURER D :		
INSURER E :		
INSURER F :		

INSURED  
The Aulson Company, LLC  
49 Danton Drive, Suite 201  
Methuen, MA 01844

## COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
C	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Lead & Asb Liab <input checked="" type="checkbox"/> XCU/Contract Liab GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:			ERAFVYY17 (W/POLL/MOLD/PROF)	10/31/2017	10/31/2018	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 25,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMPOP AGG \$ 2,000,000 \$
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS <input checked="" type="checkbox"/> MCS-90			BBXZ17	01/24/2018	01/24/2019	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ NONE			EXAFW0017	10/31/2017	10/31/2018	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000 \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	NHARP203569 NH/CT/DC/VT	10/31/2017	10/31/2018	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

"ADDITIONAL INSURED'S LIMITS ARE NO GREATER THAN THOSE REQUIRED BY WRITTEN CONTRACT" Evidence of coverage.

## CERTIFICATE HOLDER

## CANCELLATION

NHDOT-6

The State of New Hampshire  
Department of Transportation  
7 Hazen Drive  
Concord, NH 03302-0483

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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**CERTIFICATE OF LIABILITY INSURANCE**

DATE (MM/DD/YYYY)

08/14/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER DeSanctis Insurance Agcy, Inc. 100 Unicorn Park Drive Woburn, MA 01801	CONTACT NAME:	
	PHONE (A/C, No, Ext): 781-935-8480	FAX (A/C, No): 781-933-5645
INSURED The State of New Hampshire Department of Transportation c/o Aulson Company, LLC 49 Danton Drive, Suite 201 Methuen, MA 01844	E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	
	INSURER A: Berkley Aspire	
	INSURER B:	
	INSURER C:	
	INSURER D:	
INSURER E:		
INSURER F:		

**COVERAGES**

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Owner/Cont Prot.  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			3EN6789	08/14/2018	08/14/2019	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMP/OP AGG \$
	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$						<input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE EACH OCCURRENCE \$ AGGREGATE \$
	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> <input type="checkbox"/> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below			N/A			<input type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: NHDOT Hampton Bridge Glrder Painting, Towle Farm Road and NH Rt. 27 over I-95 NB and SB. Designated Contractor: Aulson Company LLC

**CERTIFICATE HOLDER**

STATE22

The State of New Hampshire  
Department of Transportation  
7 Hazen Drive  
Concord, NH 03302-0483

**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE